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## Table 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

Table 2 for each State, the District of Columbia, and for each of the 13 cities of more than 500,000 population follows. This table presents data on the number of active proprietors and firm members of unincorporated businesses, the number of male and female employees, and the number of employees monthly, together with the average for the year. The data are by kind-of-business groups, all types of operation combined.

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TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS

STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
		Men	Women	Per- cent women		January	February	March	April	May	June	July	August	September	October	November	December	
ALABAMA																		
Amusement and sporting goods	1,571	12,532	1,870	13.2	14,202	13,842	13,829	13,889	14,012	14,305	14,222	14,087	13,923	14,237	14,885	14,656	14,580	
Automotive	3	12	4	—	15	10	10	14	15	15	15	15	15	18	18	21	20	
Beer, wines, and liquors	78	686	71	9.6	739	714	720	750	757	729	756	748	739	750	754	750	729	
Chemicals and paints	18	241	7	2.9	248	232	232	232	233	230	244	256	254	265	263	261	264	
Clothing and furnishings	4	259	57	18.0	302	302	302	306	313	320	321	320	320	325	325	325	322	
Coal and coke	20	55	13	23.6	88	70	70	69	69	67	66	66	68	71	69	68	68	
Drugs (general line)	4	70	24	33.0	85	84	83	89	85	86	86	85	98	96	101	103	100	
Drugs and drug sundries (specialty lines)	9	221	53	19.2	274	273	270	269	271	271	275	275	276	276	275	275	276	
Dry goods (general line)	4	40	17	42.5	47	46	46	46	46	46	46	48	48	48	48	48	48	
Dry goods (specialty line)	18	176	51	28.9	207	206	207	207	205	205	204	206	208	208	209	210	208	
Electrical goods	7	45	15	33.3	54	54	54	55	60	63	61	62	60	62	63	62	60	
Farm products—raw materials	242	240	59	19.6	289	287	282	282	289	294	300	303	314	304	297	295	302	
Farm products—consumer goods	168	780	94	12.0	943	901	801	780	705	658	635	610	669	754	1,165	956	860	
Farm supplies	28	237	23	9.7	263	262	262	274	292	279	284	251	244	244	232	248	246	
Furniture and house furnishings	2	70	27	38.6	87	84	84	83	97	92	92	91	104	114	102	102	102	
Groceries (general line)	112	1,307	109	7.7	1,416	1,399	1,393	1,399	1,396	1,412	1,405	1,409	1,427	1,440	1,448	1,439	1,440	
Groceries and foods (specialty lines)	232	1,590	354	16.2	1,944	1,940	1,913	1,910	1,912	1,983	1,983	1,983	1,870	1,917	2,025	2,075	2,091	
Hardware	11	1,085	159	12.8	1,242	1,223	1,223	1,221	1,216	1,229	1,254	1,242	1,262	1,251	1,271	1,268	1,291	
Jewelry	1	7	—	—	7	7	7	7	7	7	7	7	7	7	7	7	7	
Lumber and construction materials	52	782	85	9.8	867	877	882	855	859	859	850	869	864	877	874	878	880	
Machinery—equipment—supplies	62	989	147	12.9	1,136	1,101	1,109	1,123	1,154	1,156	1,155	1,142	1,155	1,142	1,151	1,157	1,141	
Metals and metal work (except scrap)	5	122	34	27.9	156	200	200	188	186	181	167	155	155	155	154	150	122	
Paper and its products	8	164	22	11.8	194	184	182	184	188	168	169	181	187	189	182	187	187	
Petroleum and its products	393	1,292	54	4.0	1,346	1,322	1,332	1,333	1,337	1,359	1,366	1,360	1,358	1,368	1,346	1,341	1,354	
Plumbing and heating equipment and supplies	9	210	30	12.5	240	235	234	229	234	235	234	236	236	237	237	235	235	
Tobacco and products (except leaf)	8	223	43	16.1	268	257	255	251	259	261	270	271	289	282	275	278	276	
Waste materials	47	659	24	3.5	682	607	635	646	636	640	646	684	690	695	749	776	805	
All other products	25	212	47	18.0	259	258	257	259	251	245	248	252	267	265	272	261	267	
ARIZONA																		
Automotive	390	5,447	407	10.6	5,854	4,395	3,958	4,455	4,101	5,588	5,581	5,591	5,328	5,510	5,802	5,831	4,446	
Beer, wines, and liquors	15	178	19	9.6	197	184	186	186	192	194	187	201	201	205	202	208	205	
Chemicals and paints	28	181	17	8.6	196	196	195	198	195	198	195	199	199	199	198	200	206	
Clothing and furnishings	1	9	9	—	9	9	9	9	9	9	9	9	9	9	9	9	9	
Coal and coke	5	54	11	16.2	65	66	67	68	64	61	61	60	60	65	68	65	74	
Drugs (general line)	—	2	2	—	2	2	2	2	2	2	2	2	2	2	2	2	2	
Drugs and drug sundries (specialty lines)	3	6	4	—	4	4	4	4	4	4	4	4	4	4	4	4	4	
Dry goods (general line)	6	68	11	14.7	77	79	79	73	79	78	75	74	76	77	75	77	80	
Dry goods (specialty line)	21	912	119	8.7	1,031	1,024	1,024	1,020	1,018	1,015	1,015	1,015	1,015	1,015	1,015	1,015	1,015	
Farm products—raw materials	57	116	5	4.2	121	121	121	121	121	121	121	121	121	121	121	121	121	
Farm products—consumer goods	3	25	6	24.0	31	31	31	31	31	31	31	31	31	31	31	31	31	
Farm supplies	9	281	48	15.0	329	329	329	329	329	329	329	329	329	329	329	329	329	
Furniture and house furnishings	28	344	15	9.7	359	356	352	352	352	352	352	352	352	352	352	352	352	
Groceries (general line)	3	72	7	8.5	79	75	72	81	74	73	73	73	76	84	82	83	83	
Groceries and foods (specialty lines)	10	180	21	10.3	201	210	209	214	215	212	198	193	193	198	196	191	188	
Lumber and construction materials	2	5	5	—	5	5	5	5	5	5	5	5	5	5	5	5	5	
Machinery—equipment—supplies	1	54	4	7.4	59	59	59	59	59	59	59	59	59	59	59	59	59	
Metals and metal work (except scrap)	172	522	35	5.9	555	554	555	550	550	556	556	547	548	539	564	564	564	
Paper and its products	7	35	10	28.6	44	44	44	44	44	44	44	44	44	44	44	44	44	
Petroleum and its products	3	31	1	3.2	31	31	31	31	31	31	31	31	31	31	31	31	31	
Plumbing and heating equipment and supplies	8	87	2	2.3	89	88	88	107	88	84	84	81	85	81	84	86	100	
Tobacco and products (except leaf)																		
Waste materials																		
All other products																		

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.  
 \*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS		Active proprietors of incor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)														
			Men	Women	Per- cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December		
ARKANSAS																				
Amusement and sporting goods		1,488	7,052	858	10.5	7,890	7,608	7,841	7,881	7,770	7,946	8,121	7,919	7,795	7,948	8,086	8,071	8,090		
Automotive		54	85	15	14.5	78	75	71	74	73	78	77	80	79	85	79	80	82		
Beer, wines, and liquors		35	480	37	7.3	487	455	452	452	444	447	446	456	444	505	494	494	500		
Chemicals and paints		1	300	59	19.3	359	366	365	365	359	352	355	355	361	363	364	355	357		
Clothing and furnishings		4	29	5	—	54	52	52	52	52	52	52	52	52	52	52	52	52		
Coal and coke		2	5	2	—	56	56	56	56	56	56	56	56	56	56	56	56	56		
Drugs (general line)		1	139	26	15.3	188	194	198	198	188	188	188	187	188	181	189	187	186		
Drugs and drug sundries (specialty lines)		11	54	9	—	45	41	40	40	40	40	41	45	46	45	44	44	44		
Dry goods (general line)		3	140	24	15.5	162	168	165	166	166	164	167	174	155	153	155	153	169		
Dry goods (specialty lines)		9	78	17	18.1	95	83	82	81	85	84	86	100	82	88	94	98	106		
Electrical goods		255	226	25	10.1	251	239	212	210	208	232	225	225	229	200	215	224	240		
Farm products—raw materials		250	681	58	7.3	759	684	711	717	753	922	1,022	760	629	801	668	696	899		
Farm products—consumer goods		40	147	9	5.8	156	150	168	170	168	155	149	147	147	160	158	154	150		
Farm supplies		5	48	10	17.5	58	56	58	58	58	58	58	58	59	57	57	64	65		
Furniture and house furnishings		67	1,550	108	6.4	1,658	1,605	1,596	1,610	1,627	1,620	1,638	1,679	1,651	1,693	1,712	1,702	1,719		
Groceries (general line)		139	779	98	11.2	877	845	848	853	855	860	877	884	886	893	909	909	876		
Groceries and foods (specialty lines)		5	220	138	38.5	358	354	357	353	355	358	352	354	357	350	362	362	369		
Hardware		24	208	28	11.5	234	229	229	225	227	232	232	242	255	229	241	240	247		
Lumber and construction materials		24	528	59	10.0	587	570	572	579	577	585	596	597	600	601	603	594	574		
Machinery—equipment—supplies		1	11	1	—	12	12	11	12	10	15	11	11	12	12	10	11	15		
Metals and metal work (except scrap)		5	83	9	10.0	92	94	96	82	804	815	817	822	819	820	828	816	804		
Paper and its products		489	786	22	2.7	807	777	777	785	808	815	817	822	819	820	828	816	804		
Petroleum and its products		4	79	9	9.9	88	85	83	87	83	84	89	88	95	91	92	90	88		
Plumbing and heating equipment and supplies		11	84	7	7.7	91	92	91	91	91	91	91	91	91	90	92	90	85		
Tobacco and products (except leaf)		23	202	29	12.5	231	225	221	226	236	218	219	222	236	235	242	248	248		
Waste materials		22	147	51	17.2	178	172	169	172	170	170	177	182	182	187	186	182	185		
All other products																				
CALIFORNIA																				
Amusement and sporting goods		10,569	106,761	51,517	22.6	138,278	129,945	129,921	131,884	136,525	141,058	141,785	141,486	145,175	144,138	148,582	138,086	132,958		
Automotive		152	1,584	757	55.7	2,121	2,065	2,135	2,132	2,140	2,138	2,112	2,138	2,117	2,088	2,074	2,080	2,208		
Beer, wines, and liquors		757	7,301	1,014	12.2	8,315	8,005	8,082	8,107	8,205	8,302	8,502	8,398	8,459	8,448	8,596	8,478	8,455		
Chemicals and paints		154	4,355	527	18.5	5,451	5,259	5,200	5,255	5,558	5,455	5,546	5,585	5,609	5,652	5,596	5,463	5,535		
Clothing and furnishings		491	1,278	505	28.5	2,883	2,824	2,848	2,855	2,965	2,891	2,905	2,910	2,920	2,904	2,884	2,885	2,884		
Coal and coke		4	17	5	—	22	22	21	21	21	22	22	22	22	21	21	21	24		
Drugs (general line)		5	1,081	354	24.7	1,435	1,465	1,442	1,457	1,431	1,424	1,411	1,418	1,424	1,449	1,452	1,453	1,455		
Drugs and drug sundries (specialty lines)		139	1,021	195	19.0	1,216	1,155	1,159	1,150	1,196	1,195	1,195	1,195	1,195	1,195	1,195	1,195	1,195		
Dry goods (general line)		7	121	102	54.4	213	206	206	206	206	206	206	206	206	206	206	206	206		
Dry goods (specialty lines)		458	1,212	354	29.5	1,566	1,519	1,519	1,519	1,519	1,519	1,519	1,519	1,519	1,519	1,519	1,519	1,519		
Electrical goods		282	3,554	957	22.5	4,281	4,178	4,219	4,237	4,249	4,251	4,261	4,261	4,261	4,261	4,261	4,261	4,261		
Farm products—raw materials		283	1,034	283	21.5	1,317	1,284	1,281	1,218	1,227	1,232	1,232	1,232	1,232	1,232	1,232	1,232	1,232		
Farm products—consumer goods		1,708	27,357	11,449	29.5	38,776	35,603	34,885	36,409	40,552	45,099	45,281	45,542	45,744	41,611	40,795	38,420	30,587		
Farm supplies		144	1,285	245	16.2	1,530	1,392	1,364	1,428	1,478	1,478	1,535	1,564	1,607	1,607	1,610	1,564	1,510		
Furniture and house furnishings		300	1,824	574	28.5	2,398	2,159	2,152	2,198	2,177	2,185	2,171	2,184	2,199	2,231	2,252	2,246	2,250		
Groceries (general line)		60	1,004	501	14.5	1,505	1,509	1,519	1,545	1,547	1,547	1,547	1,547	1,547	1,547	1,547	1,547	1,547		
Groceries and foods (specialty lines)		1,448	10,865	5,279	25.5	16,242	15,341	15,952	15,954	15,917	15,298	15,319	14,250	15,053	17,401	22,459	20,124	17,802		
Hardware		147	2,589	499	17.4	2,868	2,847	2,845	2,846	2,846	2,848	2,848	2,848	2,848	2,848	2,848	2,848	2,848		
Jewelry		179	489	227	32.6	616	653	657	676	675	675	685	682	700	712	727	757	747		
Lumber and construction materials		206	9,779	415	10.6	10,802	9,855	9,884	9,926	9,950	9,913	9,958	9,958	9,958	9,958	9,958	9,958	9,958		
Machinery—equipment—supplies		887	9,756	2,084	17.6	11,840	11,499	11,495	11,630	11,825	11,820	11,869	12,062	12,049	12,038	11,982	11,931	11,918		
Metals and metal work (except scrap)		90	1,782	429	19.4	2,211	2,123	2,168	2,172	2,190	2,189	2,214	2,225	2,232	2,247	2,259	2,248	2,244		
Paper and its products		182	2,714	910	25.1	3,624	3,507	3,498	3,507	3,522	3,561	3,599	3,635	3,659	3,676	3,714	3,748	3,851		
Petroleum and its products		779	8,546	375	4.5	8,721	8,569	8,592	8,618	8,560	8,698	8,785	8,844	8,961	8,952	8,974	8,720	8,704		
Plumbing and heating equipment and supplies		169	2,055	589	15.9	2,444	2,401	2,398	2,404	2,405	2,427	2,486	2,475	2,486	2,482	2,486	2,440	2,456		
Tobacco and products (except leaf)		185	1,205	247	17.0	1,452	1,400	1,400	1,404	1,441	1,435	1,449	1,518	1,512	1,487	1,453	1,468	1,447		
Waste materials		528	2,045	368	15.2	2,411	2,281	2,310	2,317	2,518	2,540	2,555	2,587	2,586	2,415	2,568	2,600	2,653		
All other products		870	5,525	1,101	23.8	6,626	4,407	4,565	4,597	4,498	4,559	4,592	4,685	4,709	4,957	4,848	4,797	4,867		

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.  
 \*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.



TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS—Continued

Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**													
	Men	Women	Per cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December
<b>COLORADO</b>																
1,576	11,585	2,510	16.9	15,575	13,141	12,840	12,931	12,913	13,013	13,292	13,756	14,251	14,647	14,556	14,532	14,405
13	212	146	40.9	559	548	546	555	551	557	554	555	573	564	564	565	571
78	1,488	229	15.5	1,697	1,488	1,616	1,637	1,657	1,697	1,717	1,725	1,709	1,752	1,760	1,754	1,724
38	410	74	15.3	484	472	485	489	486	492	498	502	510	505	493	478	483
9	185	50	21.3	235	230	229	229	241	232	230	250	235	237	236	228	235
37	123	54	30.4	177	174	175	175	175	173	176	175	178	181	181	181	180
11	48	7	13.6	55	54	54	70	54	46	47	54	51	55	59	55	57
—	218	67	23.7	285	277	282	279	278	278	279	289	291	285	285	287	288
4	82	26	30.0	88	84	84	84	84	89	88	87	89	91	88	91	91
1	54	11	—	45	46	44	44	45	42	45	47	49	45	44	45	44
1	39	30	42.9	69	68	68	69	67	70	70	70	70	70	70	68	68
26	397	80	16.8	477	455	462	465	464	469	460	460	468	483	490	495	498
122	858	57	6.2	916	876	853	808	816	809	834	899	972	1,047	1,089	1,028	905
335	1,477	397	17.2	1,794	1,640	1,440	1,420	1,250	1,245	1,404	1,705	2,158	2,315	2,111	2,579	2,545
23	98	71	50.6	179	145	165	203	215	159	165	241	240	237	232	241	251
17	145	83	35.0	228	236	235	235	232	238	235	241	240	237	232	241	244
12	712	114	13.8	826	803	791	795	810	808	835	850	850	835	838	819	819
112	907	210	18.8	1,117	1,067	1,066	1,091	1,101	1,094	1,118	1,126	1,135	1,138	1,141	1,164	1,147
9	168	20	10.8	188	180	180	181	177	191	198	193	188	193	203	190	191
4	17	8	—	25	25	25	25	25	25	25	25	25	25	25	25	25
16	568	54	12.8	622	568	575	596	444	471	466	442	428	427	409	417	421
104	1,195	282	18.0	1,455	1,455	1,450	1,442	1,445	1,445	1,458	1,458	1,458	1,479	1,475	1,481	1,467
7	180	51	20.4	201	194	198	191	192	202	202	206	202	203	206	208	207
8	225	59	20.9	284	285	281	279	280	285	283	287	280	288	287	288	287
475	940	70	8.9	1,010	978	970	975	997	1,013	1,029	1,036	1,046	1,068	1,068	1,015	1,011
17	219	45	16.4	262	248	245	246	252	264	264	261	267	274	274	274	278
21	216	44	17.0	260	256	257	260	267	261	265	261	262	260	260	262	265
46	137	20	12.6	157	146	148	148	167	161	161	158	157	158	157	165	157
27	512	75	19.4	587	405	568	568	571	581	576	576	404	425	400	584	588
815	12,850	2,625	16.4	15,575	15,932	15,401	14,997	14,590	14,778	14,945	15,555	15,442	15,230	15,217	16,277	16,592
11	104	80	43.4	184	188	190	185	180	178	184	180	182	182	183	187	193
55	1,014	146	12.6	1,160	1,123	1,104	1,107	1,128	1,135	1,159	1,170	1,196	1,216	1,197	1,196	1,196
25	772	168	17.9	940	924	915	913	900	928	945	959	956	958	947	953	967
11	186	31	14.4	217	214	213	216	220	219	216	217	219	219	219	217	216
23	85	31	26.9	116	112	114	113	114	114	117	113	117	118	119	121	117
—	147	29	16.3	176	180	178	184	174	172	169	175	187	187	187	172	181
2	238	82	25.6	320	318	322	317	317	317	316	317	316	319	324	327	328
5	74	54	31.8	108	116	107	111	109	105	109	104	105	112	110	102	102
2	15	4	—	17	17	17	17	17	17	17	17	17	17	17	16	16
9	39	17	29.5	56	57	57	57	57	50	51	52	52	58	61	61	61
25	556	157	22.0	713	678	685	690	700	716	721	724	727	721	725	735	780
24	615	329	34.9	944	944	944	944	944	949	950	909	909	972	953	953	1,600
147	1,119	138	11.0	1,257	1,213	1,201	1,228	1,255	1,251	1,290	1,303	1,308	1,301	1,276	1,237	1,222
8	135	72	34.6	207	225	228	207	199	198	193	189	199	206	221	216	221
8	92	54	26.6	136	120	121	123	123	123	121	121	123	129	127	137	136
17	408	83	17.0	491	500	490	496	487	490	486	487	492	490	494	492	490
115	1,660	112	6.3	1,772	1,759	1,753	1,775	1,778	1,781	1,776	1,786	1,785	1,773	1,777	1,767	1,765
9	46	12	21.1	58	58	58	58	58	57	58	58	58	58	58	58	58
7	5	5	—	10	10	10	10	10	10	10	10	10	10	10	10	10
4	47	5	12.2	47	44	44	45	48	44	48	46	47	52	52	51	51
4	98	208	17.4	1,196	1,178	1,175	1,177	1,190	1,182	1,180	1,184	1,183	1,201	1,220	1,233	1,241
14	218	40	15.6	256	248	245	247	249	258	253	260	263	263	272	262	259
31	297	78	20.9	375	355	360	364	364	374	362	363	379	393	389	389	411
53	1,723	140	7.5	1,863	1,866	1,866	1,874	1,855	1,865	1,849	1,844	1,844	1,860	1,870	1,895	1,860
29	622	73	10.5	695	705	692	699	690	693	694	694	694	694	697	701	694
36	278	89	24.3	367	354	354	365	354	354	354	357	355	358	361	374	373
59	581	166	22.2	747	756	754	756	736	763	743	740	744	744	775	797	788
46	420	111	20.9	531	529	528	530	528	525	532	531	533	531	532	535	532

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Per- cent wom- en	Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)											
		Men	Women			January	February	March	April	May	June	July	August	September	October	November	December
DELAWARE																	
Automotive	189	2,407	559	19.5	2,946	2,870	2,875	2,875	2,870	2,911	2,928	3,051	3,109	2,947	2,974	2,982	2,989
Beer, wines, and liquors	5	107	18	14.6	125	126	126	124	125	123	121	124	125	124	124	130	130
Chemicals and paints	2	120	13	9.8	135	123	124	128	135	134	135	135	135	135	135	139	145
Clothing and furnishings	2	592	259	31.5	821	810	811	812	811	813	814	815	816	818	837	846	848
Coal and coke	1	4	1	—	5	5	5	5	5	5	5	5	5	5	5	5	5
Drugs (general line)	1	49	23	31.9	72	72	72	72	72	72	72	72	72	72	72	72	72
Drugs and drug sundries (specialty lines)	—	7	10	14.5	68	68	68	68	68	68	68	68	68	68	68	68	68
Electrical goods	4	59	7	4.7	77	77	77	77	77	77	77	77	77	77	77	77	77
Farm products—raw materials	27	75	41	11.0	574	509	524	528	522	524	382	483	547	577	572	529	549
Farm products—consumer goods	3	335	56	5.0	41	48	46	46	45	39	38	45	44	38	38	38	38
Farm supplies	78	19	4	—	20	20	20	20	22	22	22	22	22	20	20	20	20
Furniture and house furnishings	—	80	44	35.2	124	124	124	124	124	122	124	125	125	122	122	122	122
Groceries (general line)	2	162	9	5.5	171	175	170	171	171	170	172	172	171	171	172	171	170
Groceries and foods (specialty lines)	13	40	14	25.0	54	55	53	53	53	53	55	54	54	54	54	54	54
Hardware	—	102	12	10.5	114	118	117	115	112	110	102	105	104	109	119	128	127
Jewelry	—	93	18	19.5	111	111	111	111	111	111	111	111	112	112	112	112	112
Lumber and construction materials	4	16	1	—	8	8	8	8	8	8	8	8	8	8	8	8	8
Machinery—equipment—supplies	—	7	1	—	21	21	21	21	21	21	21	21	21	21	21	21	21
Metals and metal work (except scrap)	5	16	9	3.8	241	227	226	227	235	235	237	250	245	246	246	245	247
Paper and its products	21	232	30	17.9	115	112	106	109	108	115	115	114	115	115	115	121	120
Petroleum and its products	1	46	10	17.5	56	61	61	58	53	53	55	56	58	58	57	55	56
Plumbing and heating equipment and supplies	4	70	2	2.7	72	68	68	78	70	67	73	68	66	66	74	87	86
Tobacco and products (except leaf)	12	86	12	12.0	101	102	102	102	103	101	102	101	101	103	87	86	86
Waste materials	7	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other products	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
DISTRICT OF COLUMBIA																	
Amusement and sporting goods	487	8,754	1,516	14.8	10,250	9,991	9,995	10,045	10,086	10,110	10,189	10,252	10,302	10,444	10,519	10,554	10,554
Automotive	6	303	237	43.8	540	520	535	554	526	526	544	544	542	549	553	547	585
Beer, wines, and liquors	31	737	92	10.5	816	816	826	849	869	884	886	904	904	901	913	889	881
Chemicals and paints	2	631	54	7.4	735	726	735	782	759	751	758	745	756	721	720	754	722
Clothing and furnishings	5	97	20	16.7	117	117	116	115	116	120	116	117	114	118	121	117	115
Coal and coke	4	4	4	—	4	4	4	4	4	4	4	4	4	4	4	4	4
Drugs (general line)	8	106	4	3.6	110	121	119	117	109	95	94	98	100	102	116	128	126
Drugs and drug sundries (specialty lines)	—	58	47	46.1	103	102	105	102	102	102	102	102	102	102	102	105	104
Dry goods (general line)	1	28	19	—	45	45	45	45	45	45	45	45	45	45	45	45	45
Dry goods (specialty lines)	—	30	1	—	30	30	30	30	30	30	30	30	30	30	30	31	31
Dry goods (specialty lines)	4	13	1	—	14	15	15	15	14	14	14	15	15	15	15	15	15
Electrical goods	20	618	146	19.1	764	737	759	735	750	753	760	777	781	784	772	786	788
Farm products—raw materials	—	19	4	—	26	20	20	20	20	20	21	21	21	21	20	20	20
Farm products—consumer goods	55	919	44	4.6	983	944	937	954	955	966	975	959	959	979	987	982	975
Farm supplies	—	15	4	—	15	15	15	15	15	15	15	15	15	15	15	15	15
Furniture and house furnishings	10	81	14	14.4	95	88	87	86	91	92	95	94	95	95	100	103	103
Groceries (general line)	5	375	104	9.6	415	423	423	423	423	409	408	416	419	429	429	431	431
Groceries and foods (specialty lines)	68	1,070	184	11.1	1,204	1,178	1,188	1,181	1,182	1,181	1,174	1,174	1,179	1,231	1,250	1,258	1,255
Hardware	4	254	22	37.5	277	268	268	272	271	272	273	279	284	285	285	284	282
Jewelry	1	58	22	37.5	60	60	60	60	61	61	61	60	60	59	59	59	59
Lumber and construction materials	8	52	82	8.9	354	345	340	355	360	364	361	368	368	365	368	364	368
Machinery—equipment—supplies	58	926	229	19.8	1,165	1,165	1,165	1,165	1,165	1,165	1,165	1,165	1,165	1,165	1,165	1,165	1,165
Metals and metal work (except scrap)	15	137	58	12.7	165	165	165	165	165	165	165	165	165	165	165	165	165
Paper and its products	27	305	43	12.5	340	340	340	340	340	340	340	340	340	340	340	340	340
Petroleum and its products	9	174	10	5.4	198	198	198	198	198	198	198	198	198	198	198	198	198
Plumbing and heating equipment and supplies	14	177	10	5.4	198	198	198	198	198	198	198	198	198	198	198	198	198
Tobacco and products (except leaf)	13	177	10	5.4	198	198	198	198	198	198	198	198	198	198	198	198	198
Tobacco materials	41	200	53	21.0	255	245	251	255	255	255	247	257	255	255	254	254	254
All other products	51	257	96	19.0	293	284	285	284	285	287	290	297	297	297	302	304	308

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS—Continued

Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)				Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)											
	Men	Women	Per- cent wom- en	January		February	March	April	May	June	July	August	September	October	November	December	
FLORIDA																	
Amusement and sporting goods.....	1,699	26,555	6,097	18.8	32,442	37,765	38,095	37,282	36,312	32,945	23,208	23,914	21,224	25,098	32,541	37,227	40,795
Automotive.....	7	52	21	28.6	75	1,258	1,260	1,243	1,258	1,278	1,283	1,281	1,285	1,312	1,345	1,324	84
Beer, wines, and liquors.....	57	1,186	100	7.8	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286
Chemicals and paints.....	15	801	88	9.9	889	879	875	875	871	881	883	884	883	871	871	871	871
Clothing and furnishings.....	21	275	55	12.3	308	297	308	308	308	308	308	308	308	308	308	308	308
Coal and coke.....	—	45	14	23.5	59	59	59	59	59	59	59	59	59	59	59	59	59
Drugs (general line).....	—	228	65	22.2	296	296	296	296	296	296	296	296	296	296	296	296	296
Drugs and drug sundries (specialty lines).....	9	44	11	20.4	55	55	55	55	55	55	55	55	55	55	55	55	55
Dry goods (general line).....	2	77	12	15.5	89	88	88	88	88	88	88	88	88	88	88	88	88
Dry goods (specialty lines).....	3	5	2	—	7	7	7	7	7	7	7	7	7	7	7	7	7
Electrical goods.....	25	508	86	14.5	594	556	556	559	567	569	567	567	567	567	567	567	567
Farm products—raw materials.....	35	185	110	37.4	295	132	115	112	114	117	147	305	408	610	14,989	18,985	21,647
Farm products—consumer goods.....	385	11,582	5,875	12.5	15,257	20,301	20,754	20,199	19,702	16,547	11,958	7,414	4,499	6,105	14,989	18,985	21,647
Farm supplies.....	15	469	66	12.3	535	534	574	568	505	492	477	453	467	507	574	595	595
Furniture and house furnishings.....	4	181	44	19.5	225	254	254	217	207	211	1,061	1,047	1,047	1,078	1,098	1,098	1,094
Groceries (general line).....	35	1,000	79	7.3	1,079	1,092	1,106	1,062	1,064	1,070	1,061	1,047	1,047	1,078	1,098	1,098	1,094
Groceries and foods (specialty lines).....	328	3,251	753	18.4	3,984	4,569	4,511	4,338	3,910	3,519	3,253	3,282	3,253	3,253	4,015	4,461	5,175
Hardware.....	4	579	54	12.4	453	421	427	427	430	427	428	428	427	444	439	445	454
Jewelry.....	1	11	5	—	16	17	16	16	19	15	16	16	16	16	16	16	16
Lumber and construction materials.....	54	1,171	121	9.4	1,292	1,197	1,191	1,171	1,228	1,229	1,297	1,282	1,282	1,355	1,372	1,406	1,411
Machinery—equipment—supplies.....	86	997	189	15.8	1,187	1,157	1,147	1,155	1,184	1,165	1,184	1,184	1,181	1,211	1,234	1,228	1,233
Metals and metal work (except scrap).....	10	119	14	10.6	133	135	134	117	133	125	125	135	139	127	141	141	144
Paper and its products.....	8	905	65	15.6	968	968	968	968	968	968	968	968	968	968	968	968	968
Petroleum and its products.....	468	1,905	88	4.4	2,074	2,057	2,057	2,025	2,000	1,976	1,950	1,910	1,923	1,948	2,022	2,062	2,096
Plumbing and heating equipment and supplies.....	11	488	54	9.9	542	453	480	480	500	535	493	493	469	470	478	477	492
Tobacco and products (except leaf).....	33	442	35	7.4	477	477	477	477	479	475	475	467	469	470	478	477	492
Waste materials.....	47	537	37	11.0	574	537	537	537	532	532	532	532	532	532	532	532	532
All other products.....	61	450	80	15.1	530	534	555	545	554	529	525	516	509	528	522	550	556
GEORGIA																	
Amusement and sporting goods.....	2,094	19,819	4,882	19.1	24,501	23,551	23,250	23,475	23,405	23,463	23,759	24,937	26,317	25,543	26,171	25,361	25,001
Automotive.....	7	364	255	41.0	617	597	603	601	596	605	626	610	634	627	634	637	634
Beer, wines, and liquors.....	59	1,455	49	10.2	1,504	1,484	1,484	1,484	1,484	1,484	1,484	1,484	1,484	1,484	1,484	1,484	1,484
Chemicals and paints.....	24	576	78	17.2	654	654	654	654	654	654	654	654	654	654	654	654	654
Clothing and furnishings.....	56	251	92	26.7	343	335	335	345	344	345	345	345	345	345	345	345	345
Coal and coke.....	5	21	10	—	31	30	30	31	29	27	27	27	27	27	27	27	27
Drugs (general line).....	1	390	67	15.7	457	422	422	422	422	422	422	422	422	422	422	422	422
Drugs and drug sundries (specialty lines).....	13	505	169	35.7	674	467	467	470	476	463	463	463	463	463	463	463	463
Dry goods (general line).....	28	190	52	21.3	242	247	256	254	246	246	246	246	246	246	246	246	246
Dry goods (specialty lines).....	21	117	60	53.7	177	167	178	178	178	178	178	178	178	178	178	178	178
Electrical goods.....	42	698	288	23.7	986	1,069	1,069	1,069	1,069	1,069	1,069	1,069	1,069	1,069	1,069	1,069	1,069
Farm products—raw materials.....	472	1,839	826	31.0	2,665	1,863	1,997	2,052	2,202	2,102	1,882	3,095	3,624	3,624	3,624	3,624	3,624
Farm products—consumer goods.....	167	1,029	100	8.9	1,129	1,123	1,101	1,116	1,055	1,106	1,154	1,110	1,110	1,110	1,110	1,110	1,110
Farm supplies.....	43	275	56	18.4	335	252	254	253	254	254	254	254	254	254	254	254	254
Furniture and house furnishings.....	4	212	123	37.1	335	252	254	253	254	254	254	254	254	254	254	254	254
Groceries (general line).....	89	1,592	122	7.1	1,714	1,679	1,686	1,688	1,670	1,684	1,681	1,720	1,717	1,758	1,758	1,758	1,758
Groceries and foods (specialty lines).....	297	2,632	1,092	29.5	3,724	3,676	3,681	3,604	3,445	3,437	3,437	3,437	3,437	3,437	3,437	3,437	3,437
Hardware.....	15	418	13	—	431	437	461	465	475	478	460	454	464	474	463	463	463
Jewelry.....	52	600	98	14.1	698	658	675	685	688	688	703	703	710	715	714	719	721
Lumber and construction materials.....	114	2,079	305	12.7	2,382	2,285	2,285	2,311	2,272	2,364	2,440	2,553	2,551	2,529	2,500	2,479	2,491
Machinery—equipment—supplies.....	11	249	64	15.3	313	289	286	286	302	310	306	301	301	323	297	335	324
Metals and metal work (except scrap).....	15	354	54	15.3	408	418	418	418	419	419	419	410	412	412	412	412	412
Paper and its products.....	459	1,806	83	4.4	1,927	1,875	1,867	1,868	1,868	1,877	1,877	1,868	1,868	1,868	1,868	1,868	1,868
Petroleum and its products.....	468	1,905	88	4.4	2,074	2,057	2,057	2,025	2,000	1,976	1,950	1,910	1,923	1,948	2,022	2,062	2,096
Plumbing and heating equipment and supplies.....	18	467	121	20.5	550	556	556	570	571	571	571	571	571	571	571	571	571
Tobacco and products (except leaf).....	17	232	32	10.2	264	290	292	292	294	296	296	294	294	292	293	293	293
Waste materials.....	61	535	32	5.7	565	556	542	545	551	551	551	551	551	551	551	551	551
All other products.....	30	587	205	25.9	792	820	781	797	761	769	763	774	801	809	801	774	819

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)													
		Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December	
IDAHO																		
Automotive	608	5,960	735	15.7	4,695	4,551	4,555	4,091	5,928	4,091	3,749	4,525	5,871	6,196	5,921		5,050	
Beer, wines, and liquors	15	208	25	10.9	213	224	222	231	235	235	232	233	240	240	239		239	
Chemicals and paints	42	107	6	5.6	113	106	100	108	115	115	128	123	123	119	113		111	
Clothing and furnishings	—	52	7	11.7	59	59	57	59	59	59	59	59	59	60	61		62	
Electrical goods	—	12	1	—	13	14	13	13	13	13	13	13	13	13	13		14	
Farm products—raw materials	80	708	47	6.2	753	639	679	608	619	626	647	865	1,023	968	923		866	
Farm products—consumer goods	114	1,457	400	21.8	1,837	1,816	1,816	1,482	1,025	1,474	1,082	1,522	2,628	2,960	2,612		1,935	
Farm supplies	14	154	47	28.0	181	207	184	170	128	126	171	136	190	227	240		239	
Furniture and house furnishings	1	10	1	—	12	11	11	11	11	11	13	13	12	12	12		12	
Groceries (general line)	13	187	23	10.4	230	202	198	197	201	208	210	244	257	249	237		236	
Groceries and foods (specialty lines)	—	168	38	35.8	268	277	309	267	273	184	189	261	297	356	354		280	
Hardware	4	180	29	14.1	209	215	218	217	216	204	198	196	200	207	210		222	
Lumber and construction materials	10	178	17	8.9	195	185	197	178	196	206	200	204	205	206	212		210	
Machinery—equipment—supplies	1	10	1	—	11	12	13	11	11	11	11	11	12	11	11		11	
Paper and its products	281	427	11	2.5	436	398	396	405	445	456	463	472	462	452	444		433	
Petroleum and its products	1	21	1	—	23	20	20	21	22	22	23	23	22	22	23		25	
Plumbing and heating equipment and supplies	9	45	8	16.5	51	49	49	50	52	52	51	52	51	50	50		51	
Tobacco and products (except leaf)	4	13	1	—	14	13	12	13	14	14	13	13	14	14	17		14	
Waste materials	3	29	4	—	33	33	33	33	33	35	34	34	34	33	33		33	
All other products	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—		—	
ILLINOIS																		
Amusement and sporting goods	9,555	97,289	25,452	20.7	122,741	119,926	120,046	120,567	121,147	121,340	121,918	122,827	123,082	124,968	125,901	125,948	125,642	
Automotive	75	1,405	781	35.0	2,196	2,075	2,077	2,076	2,130	2,166	2,265	2,309	2,281	2,292	2,231	2,209	2,246	
Beer, wines, and liquors	385	5,194	982	15.9	6,176	5,882	5,988	5,950	6,036	6,105	6,184	6,224	6,277	6,327	6,402	6,428	6,396	
Chemicals and paints	61	4,615	727	15.6	5,342	5,296	5,280	5,271	5,294	5,353	5,363	5,359	5,348	5,380	5,388	5,405	5,405	
Clothing and furnishings	588	1,806	838	31.7	2,644	2,590	2,624	2,638	2,686	2,620	2,575	2,556	2,651	2,681	2,708	2,704	2,687	
Coal and coke	25	781	201	20.9	982	1,001	1,007	980	947	904	915	935	932	953	986	986	988	
Drugs (general line)	4	782	319	29.0	1,101	1,108	1,129	1,127	1,104	1,068	1,068	1,075	1,067	1,097	1,131	1,115	1,106	
Drugs and drug sundries (specialty lines)	52	1,110	425	29.2	1,535	1,470	1,442	1,435	1,424	1,412	1,412	1,425	1,453	1,488	1,507	1,517	1,509	
Dry goods (general line)	11	1,030	425	29.2	1,455	1,442	1,455	1,442	1,455	1,442	1,455	1,442	1,455	1,442	1,455	1,442	1,455	
Dry goods (specialty lines)	287	1,183	530	31.3	1,683	1,682	1,690	1,700	1,694	1,684	1,675	1,678	1,681	1,704	1,716	1,713	1,708	
Electrical goods	182	4,350	1,354	24.1	5,479	5,385	5,357	5,368	5,372	5,388	5,399	5,468	5,440	5,476	5,559	5,634	5,617	
Farm products—raw materials	1,122	8,159	1,550	14.2	9,709	8,832	8,998	9,178	9,358	9,535	9,715	9,752	9,840	9,931	9,982	9,978	9,931	
Farm products—consumer goods	1,617	8,159	1,550	14.2	9,709	8,832	8,998	9,178	9,358	9,535	9,715	9,752	9,840	9,931	9,982	9,978	9,931	
Farm supplies	108	921	277	23.1	1,198	1,285	1,295	1,297	1,252	1,194	1,131	1,204	1,131	1,281	1,118	1,115	1,125	
Furniture and house furnishings	217	4,145	888	25.7	5,033	4,743	4,745	4,753	4,799	4,577	4,465	4,494	4,584	4,541	4,584	4,572	4,525	
Groceries (general line)	39	1,037	268	21.6	1,305	1,277	1,285	1,285	1,292	1,292	1,292	1,292	1,292	1,292	1,292	1,292	1,292	
Groceries and foods (specialty lines)	982	10,037	2,684	22.8	12,721	12,577	12,593	12,635	12,626	12,591	12,651	12,778	12,957	12,796	12,955	13,089	12,955	
Hardware	86	1,897	560	29.5	2,457	2,372	2,372	2,372	2,400	2,416	2,437	2,450	2,429	2,440	2,491	2,492	2,491	
Jewelry	171	881	417	32.1	1,298	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	1,280	
Lumber and construction materials	155	3,062	1,117	36.1	4,179	3,863	3,863	3,863	3,863	3,863	3,863	3,863	3,863	3,863	3,863	3,863	3,863	
Machinery—equipment—supplies	608	11,613	3,294	22.1	14,907	14,881	14,881	14,881	14,881	14,881	14,881	14,881	14,881	14,881	14,881	14,881	14,881	
Metals and metal work (except scrap)	72	3,853	1,155	29.7	5,008	4,847	4,847	4,847	4,847	4,847	4,847	4,847	4,847	4,847	4,847	4,847	4,847	
Paper and its products	180	3,853	394	10.3	4,247	4,047	4,047	4,047	4,047	4,047	4,047	4,047	4,047	4,047	4,047	4,047	4,047	
Petroleum and its products	1,570	8,851	448	5.0	9,300	8,851	8,851	8,851	8,851	8,851	8,851	8,851	8,851	8,851	8,851	8,851	8,851	
Plumbing and heating equipment and supplies	79	2,225	448	20.2	2,673	2,404	2,404	2,404	2,404	2,404	2,404	2,404	2,404	2,404	2,404	2,404	2,404	
Tobacco and products (except leaf)	151	1,460	255	18.1	1,715	1,445	1,445	1,445	1,445	1,445	1,445	1,445	1,445	1,445	1,445	1,445	1,445	
Tobacco and products (except leaf)	358	5,195	828	15.9	6,023	5,792	5,792	5,792	5,792	5,792	5,792	5,792	5,792	5,792	5,792	5,792	5,792	
Waste materials	376	5,060	2,313	30.4	7,373	7,050	7,050	7,050	7,050	7,050	7,050	7,050	7,050	7,050	7,050	7,050	7,050	
All other products	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS		Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
			Men	Women		Per- cent wom- en	January	February	March	April	May	June	July	August	September	October	November	December
INDIANA																		
Amusement and sporting goods	3,558	24,510	4,045	14.2	28,555	27,893	27,609	27,655	27,970	28,347	28,587	28,901	29,055	29,084	29,174	29,087	29,823	
Automotive	15	224	185	44.9	407	391	399	402	409	408	406	400	402	407	401	435	455	
Beer, wines, and liquors	140	2,152	324	13.2	2,456	2,321	2,317	2,358	2,385	2,454	2,470	2,518	2,578	2,577	2,545	2,508	2,508	
Chemicals and paints	72	1,167	175	12.9	1,340	1,264	1,264	1,261	1,273	1,290	1,287	1,417	1,418	1,418	1,390	1,365	1,365	
Clothing and furnishings	18	259	52	16.8	225	226	228	232	232	233	225	217	225	236	235	231	227	
Coal and coke	19	146	82	35.0	225	224	230	232	232	233	230	217	225	236	234	231	227	
Drugs (general line)	5	384	100	20.7	484	487	489	487	485	485	485	485	486	481	474	473	488	
Drugs and drug sundries (specialty lines)	10	110	32	22.3	142	142	144	144	143	145	145	145	145	145	145	145	156	
Dry goods (general line)	4	226	48	17.8	274	275	275	270	270	257	261	265	266	274	278	283	315	
Dry goods (specialty lines)	12	25	8	—	31	31	31	31	31	31	31	31	31	31	31	32	32	
Electrical goods	50	648	177	21.4	825	802	802	802	812	821	858	858	840	859	855	857	845	
Farm products—raw materials	402	1,925	165	7.8	2,068	2,006	2,006	1,954	1,959	1,969	2,011	2,083	2,083	2,045	2,105	2,143	2,462	
Farm products—consumer goods	754	5,137	469	15.0	5,506	5,459	5,461	5,461	5,572	5,685	5,694	5,720	5,695	5,675	5,641	5,599	5,617	
Farm supplies	55	625	111	15.1	738	740	744	747	740	754	711	720	722	729	749	749	752	
Furniture and house furnishings	16	500	138	21.6	456	454	454	422	442	453	450	450	458	457	446	446	446	
Groceries (general line)	26	1,576	255	15.9	1,851	1,808	1,848	1,841	1,840	1,842	1,854	1,854	1,858	1,857	1,858	1,862	1,742	
Groceries and foods (specialty lines)	239	1,615	241	15.0	1,884	1,808	1,808	1,810	1,809	1,826	1,861	1,865	1,864	1,866	1,901	1,900	1,985	
Hardware	12	822	170	17.1	982	981	981	983	983	983	982	987	1,003	1,002	1,001	1,001	1,001	
Jewelry	3	16	7	—	23	21	22	23	25	25	21	21	20	22	24	26	27	
Lumber and construction materials	60	789	104	11.7	853	818	819	816	844	861	876	900	932	942	955	949	958	
Machinery—equipment—supplies	148	2,075	398	16.1	2,473	2,422	2,421	2,445	2,445	2,452	2,479	2,482	2,512	2,516	2,505	2,488	2,444	
Metals and metal work (except scrap)	17	185	38	17.0	221	200	200	203	194	207	209	241	241	251	251	258	254	
Paper and its products	19	465	113	19.6	571	569	569	571	586	594	587	584	574	575	575	572	570	
Petroleum and its products	988	2,646	102	3.7	2,748	2,687	2,687	2,673	2,728	2,751	2,780	2,800	2,800	2,793	2,775	2,773	2,789	
Plumbing and heating equipment and supplies	45	651	125	16.6	756	751	752	729	731	760	760	760	769	784	784	780	780	
Tobacco and products (except leaf)	89	475	82	14.7	557	559	559	553	559	559	559	558	555	555	556	558	555	
Waste materials	197	1,262	185	12.8	1,447	1,380	1,341	1,360	1,361	1,422	1,446	1,470	1,487	1,477	1,508	1,555	1,514	
All other products	99	554	124	13.9	658	645	636	652	661	660	667	684	689	684	681	689	689	
IOWA																		
Amusement and sporting goods	4,507	20,642	3,478	14.4	24,120	22,858	22,858	23,504	23,775	24,051	24,529	24,695	24,612	25,055	24,966	24,548	24,259	
Automotive	5	175	119	40.7	292	292	292	291	284	286	291	281	285	286	292	282	300	
Beer, wines, and liquors	148	1,675	203	10.8	1,878	1,819	1,825	1,850	1,869	1,887	1,885	1,881	1,889	1,915	1,918	1,899	1,901	
Chemicals and paints	116	662	67	9.2	729	678	668	699	729	726	767	785	785	789	735	714	697	
Clothing and furnishings	17	254	50	15.5	304	290	285	294	301	318	317	318	305	312	307	302	302	
Coal and coke	2	56	8	—	145	153	151	149	145	145	145	142	140	145	145	141	140	
Drugs (general line)	9	258	84	24.5	342	344	356	342	342	341	357	347	346	347	345	345	341	
Drugs and drug sundries (specialty lines)	9	22	20	42.0	42	50	51	53	45	45	38	35	29	36	37	43	46	
Dry goods (general line)	7	99	43	30.3	142	139	139	139	138	141	142	143	144	142	145	145	145	
Dry goods (specialty lines)	21	462	106	16.7	568	560	564	554	557	554	554	582	574	572	582	583	570	
Electrical goods	839	3,111	153	4.7	3,264	3,109	3,109	3,117	3,119	3,147	3,154	3,185	3,185	3,411	3,700	3,468	3,545	
Farm products—raw materials	998	2,907	759	20.7	3,255	3,255	3,259	3,464	3,577	3,626	3,615	3,788	3,788	3,788	3,788	3,781	3,783	
Farm products—consumer goods	57	525	106	16.7	632	632	632	632	632	632	632	632	632	632	632	632	632	
Farm supplies	9	223	49	17.9	272	280	280	285	289	272	274	275	272	272	280	277	278	
Furniture and house furnishings	15	1,700	438	20.5	2,138	2,085	2,101	2,106	2,135	2,146	2,181	2,180	2,145	2,172	2,145	2,141	2,145	
Groceries (general line)	156	1,450	282	15.6	1,682	1,604	1,623	1,638	1,670	1,681	1,685	1,687	1,684	1,702	1,672	1,733	1,733	
Groceries and foods (specialty lines)	6	450	82	16.3	502	494	496	494	496	496	504	504	505	507	510	508	510	
Hardware	22	527	106	15.7	598	575	571	571	611	604	615	615	641	708	712	689	680	
Jewelry	67	1,678	265	14.0	1,891	1,797	1,797	1,825	1,868	1,868	1,868	1,844	1,835	1,984	1,935	1,917	1,902	
Lumber and construction materials	2	75	6	7.5	78	86	86	86	86	86	86	86	86	86	86	86	86	
Machinery—equipment—supplies	9	325	63	16.3	388	381	381	381	381	381	381	381	381	381	381	381	381	
Metals and metal work (except scrap)	2	78	6	—	78	78	78	78	78	78	78	78	78	78	78	78	78	
Paper and its products	1,570	2,478	101	3.9	2,579	2,493	2,493	2,568	2,607	2,618	2,624	2,618	2,612	2,606	2,591	2,582	2,555	
Petroleum and its products	9	427	88	17.1	493	493	493	493	501	500	518	524	527	531	547	547	542	
Plumbing and heating equipment and supplies	50	260	47	15.2	298	300	300	300	300	300	307	308	308	312	313	314	316	
Tobacco and products (except leaf)	122	450	65	13.4	485	461	461	465	465	465	480	483	497	518	532	531	504	
Waste materials	36	428	108	20.2	536	529	532	535	537	547	541	559	545	542	535	538	531	

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of incor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
		Men	Women	Per- cent wom- en		January	February	March	April	May	June	July	August	September	October	November	December	
KANSAS																		
Amusement and sporting goods.....	3,521	13,219	1,778	11.9	14,997	13,991	15,686	14,120	14,890	14,649	15,698	16,605	15,550	15,451	15,139	15,157	15,190	
Automotive.....	4	9	6	—	15	15	15	15	15	15	15	15	15	15	15	15	15	
Beer.....	105	926	103	10.0	1,031	979	990	990	1,003	1,011	1,019	1,069	1,052	1,084	1,077	1,087	1,087	
Chemicals and paints.....	68	310	14	4.4	324	296	298	287	303	303	331	331	345	345	300	300	300	
Clothing and furnishings.....	2	19	3	—	22	23	23	23	23	23	23	22	24	22	26	19	18	
Coal and coke.....	4	21	6	—	27	29	29	27	27	25	26	26	25	20	20	29	30	
Drugs (general line).....	1	150	45	22.5	195	191	191	191	196	196	193	191	192	192	191	195	195	
Drugs and drug sundries (specialty lines).....	2	2	2	—	4	4	4	4	4	4	4	4	4	4	4	6	6	
Dry goods (general line).....	2	47	8	14.8	55	58	58	55	54	54	55	54	56	55	54	54	54	
Dry goods (specialty lines).....	15	156	34	19.0	190	189	190	189	190	190	190	190	190	190	191	191	191	
Electrical goods.....	395	2,589	184	6.0	2,753	2,416	2,399	2,404	2,598	2,457	2,520	2,520	2,520	2,593	2,589	2,545	2,570	
Farm products—raw materials.....	845	1,718	512	29.0	2,228	1,985	1,941	2,024	2,159	2,237	2,252	2,252	2,237	2,276	2,394	2,405	2,452	
Farm products—consumer goods.....	47	242	45	9.4	287	276	266	300	285	238	259	281	288	285	287	288	285	
Farm supplies.....	1	35	8	10.6	43	45	45	42	42	42	42	42	45	44	44	44	45	
Furniture and house furnishings.....	14	1,240	147	10.6	1,387	1,357	1,359	1,387	1,395	1,370	1,377	1,406	1,392	1,457	1,418	1,376	1,361	
Groceries (general line).....	91	984	117	10.2	1,101	1,070	1,088	1,087	1,089	1,107	1,098	1,115	1,125	1,119	1,119	1,115	1,122	
Groceries and foods (specialty lines).....	1	311	51	14.2	362	370	360	356	367	360	372	367	365	360	354	356	361	
Hardware.....	1	5	4	—	9	9	9	9	9	9	9	9	9	9	9	9	9	
Jewelry.....	24	289	34	11.2	303	280	278	274	279	307	315	317	318	321	323	325	325	
Lumber and construction materials.....	89	1,172	148	11.2	1,320	1,242	1,259	1,266	1,354	1,367	1,453	1,576	1,559	1,559	1,521	1,521	1,521	
Machinery—equipment—supplies.....	2	184	10	5.4	194	185	157	152	152	144	160	160	160	160	160	160	160	
Metals and metal work (except scrap).....	1,477	1,614	60	3.6	1,674	1,609	1,603	1,620	1,689	1,691	1,797	1,782	1,754	1,698	1,661	1,652	1,659	
Paper and its products.....	8	272	87	24.1	355	355	353	357	356	353	358	358	372	360	362	367	367	
Plumbing and heating equipment and supplies.....	39	154	32	17.0	186	178	178	185	185	183	189	189	195	191	191	192	195	
Tobacco and products (except leaf).....	76	475	87	15.2	542	458	447	484	507	548	538	538	532	545	539	545	545	
Waste materials.....	24	200	87	25.2	287	255	245	254	249	256	269	279	290	310	278	281	285	
All other products.....																		
KENTUCKY																		
Amusement and sporting goods.....	1,673	15,646	2,853	14.6	19,499	26,145	22,454	18,864	17,440	17,290	16,701	16,590	17,000	17,241	16,950	17,385	28,014	
Automotive.....	5	112	45	28.8	157	141	143	148	149	157	147	150	152	155	160	167	217	
Beer, wine, and liquors.....	58	644	102	13.7	746	735	722	727	735	738	744	743	743	750	757	773	784	
Chemicals and paints.....	78	592	89	13.1	681	682	676	676	688	688	684	684	683	683	689	689	700	
Clothing and furnishings.....	33	184	200	35	224	230	225	232	237	235	235	235	230	236	242	248	240	
Coal and coke.....	2	52	11	—	43	43	41	41	43	43	44	45	45	44	44	44	44	
Drugs (general line).....	3	167	48	22.7	215	217	216	215	215	216	215	215	215	217	216	215	216	
Drugs and drug sundries (specialty lines).....	6	29	15	—	44	44	45	46	45	44	44	44	43	43	43	43	45	
Dry goods (general line).....	195	195	53	14.6	248	228	228	226	226	225	225	225	225	225	233	232	228	
Dry goods (specialty lines).....	16	26	6	—	32	32	32	32	32	32	32	32	32	32	32	29	30	
Electrical goods.....	15	276	87	19.5	363	358	357	358	358	342	346	346	350	349	349	349	342	
Farm products—raw materials.....	235	4,186	780	15.7	4,966	4,915	4,816	4,611	5,078	5,027	5,116	5,175	5,243	5,243	5,107	5,107	5,225	
Farm products—consumer goods.....	570	1,064	151	12.1	1,215	1,186	1,186	1,210	1,252	1,448	1,568	1,568	1,568	1,568	1,568	1,568	1,568	
Farm supplies.....	24	1,503	28	7.3	1,531	1,503	1,499	1,503	1,503	1,503	1,503	1,503	1,503	1,503	1,503	1,503	1,503	
Furniture and house furnishings.....	3	91	27	22.7	118	111	111	115	115	119	119	119	119	119	119	119	119	
Groceries (general line).....	70	1,454	204	12.3	1,658	1,644	1,649	1,661	1,645	1,640	1,640	1,640	1,640	1,640	1,640	1,640	1,681	
Groceries and foods (specialty lines).....	118	1,059	175	14.2	1,234	1,232	1,222	1,230	1,230	1,230	1,231	1,231	1,231	1,247	1,247	1,248	1,252	
Hardware.....	15	1,503	419	21.8	1,922	1,900	1,869	1,859	1,877	1,895	1,900	1,900	1,900	1,900	1,900	1,900	1,900	
Jewelry.....	1	19	7	—	26	26	26	26	26	26	26	26	26	26	26	26	26	
Lumber and construction materials.....	28	640	52	7.5	692	627	630	635	635	635	635	635	635	635	635	635	635	
Machinery—equipment—supplies.....	77	921	160	14.8	1,081	1,072	1,072	1,077	1,082	1,075	1,084	1,084	1,084	1,084	1,084	1,084	1,084	
Metals and metal work (except scrap).....	9	91	11	10.5	102	94	94	103	103	103	103	104	104	104	104	104	97	
Paper and its products.....	307	1,317	37	13.2	1,346	1,347	1,359	1,359	1,354	1,354	1,354	1,354	1,354	1,354	1,354	1,354	1,354	
Petroleum and its products.....	11	259	87	13.4	286	275	275	271	273	273	274	276	272	278	281	289	288	
Plumbing and heating equipment and supplies.....	31	114	147	14.5	261	244	242	240	240	240	240	240	240	240	240	240	240	
Tobacco and products (except leaf).....	60	515	78	13.2	593	534	534	572	585	589	587	587	587	587	585	585	585	
Waste materials.....	36	401	217	22.5	618	507	511	519	512	508	507	516	511	524	534	534	531	
All other products.....																		

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.  
 \*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
	Men	Women	Per cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December
LOUISIANA																
Amusement and sporting goods.....	1,434	20,665	5,359	14.0	24,024	23,400	24,109	25,936	25,762	25,593	24,057	23,778	24,291	24,640	24,715	24,575
Automotive.....	5	188	140	42.8	328	319	325	316	324	318	327	327	339	328	341	338
Beer, wines, and liquors.....	54	1,149	155	10.4	1,292	1,223	1,254	1,287	1,269	1,284	1,287	1,287	1,307	1,307	1,297	1,312
Chemicals and paints.....	38	755	101	12.1	856	819	815	805	811	815	829	832	865	868	879	881
Clothing and furnishings.....	14	188	40	17.5	228	215	231	231	223	225	227	229	237	238	231	233
Coal and coke.....	19	194	46	19.2	240	234	238	241	238	242	238	241	244	245	245	245
Drugs (general line).....	1	95	2	1.8	87	91	91	88	84	85	82	83	85	87	86	88
Drugs and drug sundries (specialty lines).....	3	424	70	14.2	494	483	498	492	490	497	499	498	502	492	502	504
Dry goods (general line).....	8	141	57	20.9	178	174	178	172	175	175	177	183	179	180	185	181
Dry goods (specialty lines).....	20	297	101	25.5	398	366	365	365	363	363	363	365	365	365	367	367
Electrical goods.....	19	598	51	50.9	161	164	162	165	166	164	164	167	165	168	167	167
Farm products—raw materials.....	122	815	155	16.0	748	732	739	746	748	752	753	759	1,002	1,024	1,060	1,041
Farm products—consumer goods.....	130	2,092	94	4.3	2,107	2,114	2,225	2,542	2,554	2,194	2,100	2,132	2,132	2,229	2,191	2,118
Farm supplies.....	6	71	21	22.5	92	89	90	87	94	96	91	91	82	90	98	95
Furniture and house furnishings.....	10	241	53	17.9	294	289	284	292	291	297	290	296	291	308	310	303
Groceries (general line).....	50	2,153	210	6.9	2,542	2,550	2,542	2,547	2,544	2,547	2,552	2,552	2,573	2,581	2,564	2,577
Groceries and foods (specialty lines).....	288	3,094	867	21.9	3,961	3,717	4,107	5,961	5,871	5,855	5,785	5,789	4,096	4,204	4,245	4,057
Hardware.....	4	805	95	10.5	901	896	896	896	896	896	895	896	910	905	901	905
Jewelry.....	3	38	21	56.4	57	59	58	58	55	54	58	58	58	57	61	61
Lumber and construction materials.....	58	1,102	116	9.5	1,218	1,169	1,249	1,219	1,214	1,228	1,158	1,191	1,191	1,253	1,245	1,258
Machinery—equipment—supplies.....	84	2,287	397	14.8	2,694	2,568	2,688	2,656	2,649	2,674	2,710	2,735	2,773	2,727	2,704	2,682
Metals and metal work (except scrap).....	11	607	62	9.2	644	644	644	644	644	644	644	644	644	644	644	644
Paper and its products.....	7	271	37	11.9	304	304	307	308	309	302	308	307	313	317	305	306
Petroleum and heating equipment and supplies.....	422	1,564	72	4.4	1,656	1,656	1,620	1,621	1,693	1,652	1,646	1,661	1,668	1,676	1,683	1,687
Printing and bookbinding.....	15	230	39	14.4	269	265	269	269	265	267	265	265	265	265	265	265
Tobacco and products (except leaf).....	14	271	69	20.4	340	345	345	342	345	347	340	338	339	339	339	338
Waste materials.....	33	535	105	16.2	578	590	579	603	619	610	621	621	621	621	621	621
All other products.....	53	378	77	16.9	455	441	451	425	441	440	457	460	465	471	476	495
MAINE																
Amusement and sporting goods.....	608	6,419	867	11.9	7,286	7,376	7,509	7,444	7,298	6,999	6,893	6,897	7,454	7,446	7,454	7,454
Automotive.....	1	19	8	—	16	14	14	14	14	14	14	14	14	12	12	12
Beer, wines, and liquors.....	17	229	53	15.7	283	242	247	247	247	247	247	247	247	247	247	247
Chemicals and paints.....	1	14	4	—	18	18	18	18	18	17	19	19	18	18	18	18
Clothing and furnishings.....	5	74	13	15.3	87	86	86	86	86	86	86	86	87	89	89	89
Coal and coke.....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Drugs (general line).....	1	14	4	—	18	18	18	18	18	18	18	18	18	18	18	18
Drugs and drug sundries (specialty lines).....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Dry goods (general line).....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Dry goods (specialty lines).....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Electrical goods.....	4	119	25	16.2	142	143	142	139	142	144	145	142	142	144	144	140
Farm products—raw materials.....	38	47	19	29.5	66	66	66	69	69	57	47	49	71	69	86	86
Farm products—consumer goods.....	177	1,597	97	6.7	1,454	1,454	1,454	1,775	1,680	1,096	898	922	1,358	1,401	1,481	1,553
Farm supplies.....	2	35	5	—	25	25	25	25	25	26	26	26	26	26	25	25
Furniture and house furnishings.....	1	420	9	17.1	528	515	523	515	521	528	528	528	544	555	529	529
Groceries (general line).....	9	438	90	17.1	528	500	523	515	521	528	528	528	544	555	529	529
Groceries and foods (specialty lines).....	121	1,028	144	12.5	1,173	1,102	1,087	1,093	1,152	1,195	1,290	1,272	1,272	1,194	1,164	1,154
Hardware.....	1	59	72	18.0	401	405	403	402	402	398	396	402	402	399	400	400
Jewelry.....	3	38	21	56.4	57	59	58	58	55	54	58	58	58	57	61	61
Lumber and construction materials.....	19	109	15	11.8	124	109	110	123	128	128	128	128	128	128	130	130
Machinery—equipment—supplies.....	17	221	37	14.5	258	249	251	255	257	254	259	259	259	259	259	259
Metals and metal work (except scrap).....	1	2	—	—	2	2	2	2	2	2	2	2	2	2	2	2
Paper and its products.....	6	119	40	25.0	159	159	159	159	157	157	156	156	157	161	161	166
Petroleum and its products.....	87	828	33	3.8	881	884	882	883	887	882	877	887	870	878	879	885
Printing and bookbinding.....	3	177	26	12.7	203	195	195	194	196	202	210	208	207	211	211	211
Tobacco and products (except leaf).....	21	92	17	15.2	109	103	103	106	108	108	113	113	113	110	110	111
Waste materials.....	23	154	22	14.4	156	155	154	156	156	160	159	162	162	162	163	163
All other products.....	34	211	27	11.5	238	208	202	202	229	270	296	294	293	299	249	247

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.



TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)																		
STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Average number	January	February	March	April	May	June	July	August	September	October	November	December	
		Men	Women	Per- cent wom- en		January	February	March	April	May	June	July	August	September	October	November	December	
						Men	Women	Per- cent wom- en	January	February	March	April	May	June	July	August	September	October
MARYLAND																		
Amusement and sporting goods	1,906	19,132	4,401	18.7	23,555	23,646	23,665	23,145	21,905	22,254	22,447	22,955	22,713	23,965	25,032	25,315	25,185	
Automotive	16	111	36	24.2	147	142	142	141	140	145	149	149	149	151	153	150	147	
Beer, wines, and liquors	59	1,089	116	9.6	1,205	1,169	1,168	1,166	1,175	1,188	1,192	1,216	1,231	1,251	1,255	1,243	1,236	
Chemicals and paints	15	270	51	18.8	321	320	321	320	320	323	323	322	322	323	322	322	324	
Clothing and furnishings	90	458	85	18.3	523	520	520	524	526	525	525	525	525	531	525	521	511	
Coal and coke	9	122	31	20.0	155	162	164	162	154	144	141	141	141	141	141	141	141	
Drugs (general line)	7	229	68	22.8	301	303	300	300	297	296	296	295	294	296	298	296	297	
Drugs and drug sundries (specialty lines)	11	231	71	22.8	302	303	303	303	303	303	303	303	303	303	303	303	303	
Dry goods (general line)	3	177	61	15.0	208	208	208	208	209	208	209	209	209	209	209	207	210	
Dry goods (specialty lines)	71	199	61	23.5	267	271	271	271	271	271	271	271	271	271	271	271	271	
Electrical goods	35	576	141	19.7	717	707	709	715	717	715	714	720	724	720	719	721	727	
Farm products—raw materials	112	317	82	9.1	349	348	348	348	348	348	348	348	348	348	348	348	348	
Farm products—consumer goods	280	1,437	214	12.6	1,701	1,649	1,649	1,649	1,649	1,649	1,649	1,649	1,649	1,649	1,649	1,649	1,649	
Farm supplies	18	232	61	17.8	299	299	299	299	299	299	299	299	299	299	299	299	299	
Furniture and house furnishings	26	145	31	19.8	204	204	204	204	204	204	204	204	204	204	204	204	204	
Groceries (general line)	51	786	145	18.3	837	837	837	837	837	837	837	837	837	837	837	837	837	
Groceries and foods (specialty lines)	500	4,002	1,642	29.1	5,644	5,647	5,647	5,647	5,647	5,647	5,647	5,647	5,647	5,647	5,647	5,647	5,647	
Hardware	23	238	59	11.2	287	287	287	287	287	287	287	287	287	287	287	287	287	
Jewelry	18	87	23	21.0	110	110	110	110	110	110	109	110	110	110	110	110	110	
Lumber and construction materials	28	876	904	9.3	983	904	913	903	923	918	943	943	943	943	943	943	943	
Machinery—equipment—supplies	112	1,540	320	17.2	1,860	1,815	1,813	1,835	1,853	1,854	1,897	1,897	1,897	1,894	1,872	1,863	1,858	
Metals and metal work (except scrap)	25	485	66	12.5	531	496	525	520	527	546	535	528	534	540	543	543	550	
Paper and its products	41	487	151	23.5	638	606	604	621	631	618	618	622	626	626	626	626	679	
Petroleum and its products	102	1,609	97	4.0	1,675	1,704	1,687	1,669	1,669	1,638	1,643	1,643	1,643	1,630	1,702	1,750	1,747	
Plumbing and heating equipment and supplies	22	547	98	15.2	645	625	627	635	632	661	639	644	639	656	659	651	658	
Tobacco and products (except leaf)	47	844	42	11.0	986	984	984	984	984	985	985	985	985	985	985	985	987	
Waste materials	105	785	175	17.9	956	932	932	932	932	975	956	966	966	1,021	1,038	983	987	
All other products	45	948	540	26.4	1,288	1,279	1,253	1,258	1,266	1,251	1,257	1,287	1,277	1,313	1,355	1,315	1,315	
MASSACHUSETTS																		
Amusement and sporting goods	3,190	47,359	11,816	20.0	59,155	59,135	59,108	59,061	59,009	59,599	59,220	59,501	59,547	59,864	60,195	60,134	60,398	
Automotive	57	642	491	43.5	1,135	1,129	1,130	1,137	1,132	1,132	1,115	1,130	1,132	1,133	1,129	1,134	1,134	
Beer, wines, and liquors	99	2,867	486	14.5	3,353	3,268	3,264	3,281	3,289	3,347	3,371	3,394	3,396	3,394	3,398	3,397	3,396	
Chemicals and paints	34	1,886	418	18.5	2,304	2,206	2,190	2,240	2,244	2,272	2,287	2,345	2,345	2,343	2,340	2,343	2,344	
Clothing and furnishings	41	1,041	354	25.9	1,405	1,375	1,377	1,401	1,391	1,419	1,414	1,407	1,404	1,432	1,454	1,408	1,402	
Coal and coke	231	1,656	478	22.4	2,134	2,097	2,078	2,097	2,110	2,102	2,109	2,089	2,131	2,193	2,204	2,213	2,211	
Drugs (general line)	18	775	192	19.9	965	1,027	1,021	1,017	961	955	950	928	918	950	964	949	947	
Drugs and drug sundries (specialty lines)	6	517	188	26.6	705	689	686	686	691	687	687	681	687	687	687	687	714	
Dry goods (general line)	2	194	69	26.3	263	264	262	256	257	255	256	256	256	257	271	276	274	
Dry goods (specialty lines)	6	80	18	18.2	98	96	96	98	97	98	96	97	97	99	99	99	99	
Dry goods (specialty lines)	211	695	358	22.1	1,021	1,011	1,011	1,010	1,011	1,012	1,011	1,018	1,025	1,032	1,042	1,040	1,042	
Electrical goods	74	1,821	559	23.5	2,380	2,382	2,376	2,376	2,374	2,390	2,364	2,375	2,380	2,392	2,390	2,391	2,391	
Farm products—raw materials	224	1,122	296	20.9	1,418	1,365	1,346	1,419	1,415	1,415	1,390	1,435	1,435	1,496	1,459	1,474	1,474	
Farm products—consumer goods	411	7,711	775	14.1	5,484	5,286	5,271	5,312	5,368	5,603	5,617	5,638	5,614	5,612	5,557	5,467	5,405	
Farm supplies	4	578	122	24.3	500	499	506	517	517	514	515	508	493	492	491	477	484	
Furniture and house furnishings	79	638	320	32.0	938	914	917	922	922	927	920	920	912	954	975	974	988	
Groceries (general line)	11	1,865	784	29.6	2,649	2,594	2,576	2,581	2,585	2,581	2,606	2,619	2,576	2,576	2,674	2,719	3,031	
Groceries and foods (specialty lines)	416	7,735	1,551	16.7	9,286	8,955	8,920	9,088	9,269	9,377	9,621	9,541	9,554	9,395	9,301	9,211	9,200	
Hardware	19	185	96	21.9	281	282	277	278	278	279	282	278	278	278	287	288	289	
Jewelry	28	135	34	11.5	169	169	169	169	169	169	169	169	169	169	169	169	169	
Lumber and construction materials	45	1,245	224	15.3	1,467	1,369	1,411	1,410	1,419	1,448	1,472	1,448	1,448	1,514	1,510	1,527	1,503	
Machinery—equipment—supplies	242	4,320	1,247	22.4	5,567	5,603	5,570	5,460	5,477	5,468	5,513	5,551	5,612	5,627	5,628	5,630	5,629	
Metals and metal work (except scrap)	35	1,045	1,252	19.2	1,315	1,244	1,252	1,259	1,266	1,290	1,278	1,310	1,323	1,335	1,396	1,398	1,395	
Paper and its products	110	1,297	595	31.6	1,892	1,794	1,798	1,800	1,772	1,763	1,784	1,855	1,881	1,935	2,022	2,065	2,085	
Petroleum and its products	88	3,599	142	4.0	3,741	3,616	3,676	3,585	3,496	3,494	3,495	3,495	3,495	3,495	3,514	3,582	3,581	
Plumbing and heating equipment and supplies	75	1,512	319	17.4	1,831	1,770	1,767	1,763	1,777	1,815	1,854	1,826	1,826	1,868	1,919	1,913	1,905	
Tobacco and products (except leaf)	76	745	176	19.1	921	914	914	911	919	915	917	920	920	921	922	924	925	
Waste materials	265	1,474	497	25.2	1,971	1,878	1,877	1,876	1,887	1,920	1,972	2,016	1,967	2,004	2,070	2,077	2,078	
All other products	510	2,835	660	18.9	3,495	3,455	3,470	3,463	3,435	3,428	3,483	3,529	3,489	3,517	3,552	3,548	3,541	

\* Based on count for October.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.





TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
	Men	Women	Per- cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December
<b>MISSISSIPPI</b>																
Amusement and sporting goods.....	1,136	991	44.1	7,028	6,645	6,654	6,690	6,860	6,977	8,006	6,764	6,941	7,125	7,287	7,270	7,284
Automotive.....	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Beer and wines.....	54	461	8.6	505	482	482	480	489	502	507	502	505	517	528	523	522
Chemicals and paints.....	16	172	12	184	175	174	174	186	187	189	189	186	187	187	188	188
Clothing and furnishings.....	5	7	—	9	9	9	9	8	8	9	9	7	7	7	9	7
Drugs and drug sundries (specialty lines).....	6	91	15	106	108	106	105	105	106	107	104	104	107	108	108	107
Dry goods (general line).....	4	53	12	65	62	62	65	65	65	64	64	64	66	67	65	65
Dry goods (specialty lines).....	3	38	14	52	52	52	52	52	52	52	52	52	53	53	53	52
Electrical goods.....	4	318	74	362	365	361	324	304	301	301	323	323	307	323	308	493
Farm products—raw materials.....	294	845	11	556	556	556	556	556	556	556	556	556	556	556	556	225
Farm products—consumer goods.....	65	81	8	89	92	91	91	91	88	87	87	88	90	87	90	91
Farm supplies.....	11	4	—	4	4	4	4	4	4	4	4	4	4	4	4	8
Furniture and house furnishings.....	58	1,652	10.0	1,836	1,744	1,745	1,804	1,903	1,797	1,840	1,840	1,846	1,885	1,898	1,905	1,903
Groceries (general line).....	107	732	36.1	835.0	1,061	1,062	1,062	1,063	1,063	1,063	1,063	1,063	1,117	1,202	1,158	1,149
Groceries and foods (specialty lines).....	15	196	87	216	208	210	215	223	217	218	217	218	218	218	218	218
Hardware.....	16	286	18	291	294	293	288	292	293	293	293	293	296	298	298	297
Machinery—equipment—supplies.....	4	16	6	22	22	22	22	22	22	22	22	22	22	22	22	21
Machinery—metal work (except scrap).....	4	48	6	54	54	54	54	54	54	54	54	54	54	54	54	52
Metals and metal work (except scrap).....	4	909	12.2	1,035	979	979	1,027	1,043	1,016	1,024	1,035	1,043	1,065	1,077	1,069	1,051
Paper and its products.....	19	135	17	152	149	147	145	151	153	154	153	154	158	158	153	154
Petroleum and its products.....	14	159	21	180	179	165	157	160	163	160	155	155	172	160	165	247
Plumbing and heating equipment and supplies.....	40	99	11.7	112	112	112	110	112	108	109	110	109	119	111	109	118
Tobacco and products (except leaf).....	9	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Waste materials.....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other products.....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
<b>MISSOURI</b>																
Amusement and sporting goods.....	5,202	51,369	15.004	64,373	62,777	62,786	63,196	63,486	63,797	65,003	65,082	64,750	64,794	65,372	65,361	65,076
Automotive.....	27	774	485	1,259	1,237	1,254	1,262	1,252	1,259	1,275	1,286	1,278	1,244	1,261	1,262	1,244
Beer, wines, and liquors.....	235	3,945	647	4,592	4,572	4,596	4,596	4,596	4,574	4,821	4,639	4,556	4,672	4,714	4,751	4,749
Chemicals and paints.....	131	1,351	113	1,464	1,457	1,468	1,468	1,468	1,457	1,468	1,468	1,468	1,468	1,468	1,468	1,468
Clothing and furnishings.....	44	1,352	52	1,404	1,379	1,379	1,379	1,379	1,379	1,401	1,401	1,401	1,401	1,401	1,401	1,401
Coal and coke.....	161	3,257	1,127	4,384	4,273	4,280	4,314	4,307	4,273	4,369	4,409	4,435	4,501	4,513	4,511	4,407
Drugs and drug sundries (specialty lines).....	15	346	77	423	428	423	419	411	397	404	412	412	440	438	439	432
Dry goods (general line).....	29	882	329	1,131	1,140	1,138	1,137	1,136	1,136	1,126	1,139	1,143	1,165	1,165	1,168	1,174
Dry goods (specialty lines).....	98	696	424	1,130	1,130	1,130	1,135	1,135	1,137	1,131	1,120	1,118	1,124	1,146	1,146	1,125
Electrical goods.....	105	1,703	450	2,153	2,145	2,117	2,126	2,116	2,102	2,103	2,153	2,175	2,165	2,202	2,202	2,207
Farm products—raw materials.....	93	2,777	112	2,889	2,869	2,869	2,869	2,869	2,869	2,869	2,869	2,869	2,869	2,869	2,869	2,869
Farm products—consumer goods.....	588	2,791	392	3,183	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184
Farm supplies.....	1,021	3,891	526	4,417	4,417	4,417	4,417	4,417	4,417	4,417	4,417	4,417	4,417	4,417	4,417	4,417
Furniture and house furnishings.....	117	1,000	133	1,133	956	967	968	968	943	1,041	1,097	1,143	1,082	1,103	1,099	1,018
Groceries (general line).....	57	730	241	971	921	945	968	968	972	986	972	974	981	984	989	994
Groceries and foods (specialty lines).....	39	2,110	321	2,431	2,420	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402
Hardware.....	405	4,429	654	5,083	5,083	5,083	5,083	5,083	5,083	5,083	5,083	5,083	5,083	5,083	5,083	5,083
Jewelry.....	25	2,417	654	2,714	2,714	2,714	2,714	2,714	2,714	2,714	2,714	2,714	2,714	2,714	2,714	2,714
Lumber and construction materials.....	718	1,980	308	2,288	2,288	2,288	2,288	2,288	2,288	2,288	2,288	2,288	2,288	2,288	2,288	2,288
Machinery—equipment—supplies.....	344	1,904	268	2,172	2,172	2,172	2,172	2,172	2,172	2,172	2,172	2,172	2,172	2,172	2,172	2,172
Machinery—metal work (except scrap).....	38	1,302	1,904	3,206	3,206	3,206	3,206	3,206	3,206	3,206	3,206	3,206	3,206	3,206	3,206	3,206
Paper and its products.....	75	1,272	458	1,730	1,724	1,724	1,724	1,724	1,724	1,724	1,724	1,724	1,724	1,724	1,724	1,724
Petroleum and its products.....	1,037	2,878	180	3,058	3,058	3,058	3,058	3,058	3,058	3,058	3,058	3,058	3,058	3,058	3,058	3,058
Plumbing and heating equipment and supplies.....	90	1,119	251	1,370	1,354	1,354	1,354	1,354	1,354	1,354	1,354	1,354	1,354	1,354	1,354	1,354
Tobacco and products (except leaf).....	81	982	104	1,086	1,086	1,086	1,086	1,086	1,086	1,086	1,086	1,086	1,086	1,086	1,086	1,086
Waste materials.....	173	973	547	1,520	1,520	1,520	1,520	1,520	1,520	1,520	1,520	1,520	1,520	1,520	1,520	1,520
All other products.....	143	2,132	533	2,825	2,709	2,712	2,775	2,804	2,786	2,951	3,015	2,939	3,057	3,057	2,949	2,765

\* Based on count for October. Percent women not shown for kinds of businesses where total employees is less than 50.  
\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

States, by kind of business—Continued

STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)													
		Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December	
MONTANA																		
Amusement and sporting goods.....	5	9	10	—	19	19	19	19	19	19	19	20	20	20	19	19	19	19
Automotive.....	9	300	56	15.7	342	342	341	341	345	350	353	361	357	370	368	365	364	364
Beer, wines, and liquors.....	20	55	6	9.6	56	56	56	56	56	56	56	71	66	66	61	59	59	60
Chemicals and paints.....	3	35	2	—	34	34	35	36	36	38	40	38	40	38	36	35	35	35
Drugs (general line).....	—	65	20	24.1	85	79	85	85	88	85	85	85	84	87	87	81	81	81
Electrical goods.....	4	85	28	23.7	111	107	109	111	110	110	110	111	112	113	115	115	115	115
Farm products—raw materials.....	55	809	17	2.1	828	767	757	759	742	742	755	794	955	1,005	951	951	955	955
Farm products—consumer goods.....	27	203	37	15.4	229	220	223	240	225	240	240	253	253	241	235	243	249	249
Farm supplies.....	9	35	26	45.1	92	92	92	92	92	92	92	92	92	92	92	92	92	92
Furniture and house furnishings.....	2	9	—	—	8	8	10	11	10	10	8	2	2	9	8	8	9	9
Groceries (general line).....	1	424	60	12.3	450	448	449	454	454	475	469	510	521	547	508	480	478	478
Groceries and foods (specialty lines).....	14	200	45	18.2	245	239	245	245	237	241	257	246	248	253	245	238	245	245
Hardware.....	1	227	58	20.7	286	288	271	278	282	287	286	286	286	288	283	280	281	281
Lumber and construction materials.....	5	48	17	26.0	65	54	55	59	59	60	66	72	70	72	73	68	68	68
Machinery—equipment—supplies.....	11	424	45	9.6	469	436	444	455	455	490	473	498	519	498	490	468	468	468
Metals and metal work (except scrap).....	2	10	1	—	11	10	12	12	11	11	12	12	12	12	12	10	10	10
Paper and its products.....	2	42	11	20.4	53	49	49	51	50	52	54	56	56	56	55	54	54	54
Petroleum and its products.....	405	419	10	2.3	429	394	409	399	428	429	442	461	461	458	439	420	419	419
Plumbing and heating equipment and supplies.....	1	63	17	21.3	80	76	76	77	74	73	76	84	91	83	89	81	77	77
Tobacco and products (except leaf).....	12	88	18	17.0	106	108	106	106	107	107	104	107	104	103	105	105	106	106
Waste materials.....	6	22	22	—	22	19	19	21	21	21	21	21	22	22	22	22	22	22
All other products.....	9	68	9	12.2	77	74	76	75	75	73	73	80	80	76	80	78	80	80
NEBRASKA																		
Amusement and sporting goods.....	6	154	106	41.4	282	257	259	260	268	259	256	260	259	270	269	266	276	276
Automotive.....	59	1,019	146	12.5	1,165	1,109	1,113	1,149	1,138	1,133	1,189	1,174	1,192	1,185	1,224	1,187	1,181	1,181
Beer, wines, and liquors.....	58	410	44	9.8	454	377	372	384	396	480	501	509	505	503	475	468	468	468
Chemicals and paints.....	7	151	33	17.7	184	175	175	184	188	188	192	192	188	185	192	186	182	182
Clothing and furnishings.....	7	17	17	—	34	28	28	30	32	35	35	34	35	39	36	40	37	37
Coal and coke.....	6	44	15	22.0	57	56	56	58	55	54	54	54	58	59	59	59	60	60
Drugs (general line).....	12	121	38	25.6	159	164	159	159	159	157	157	165	158	157	157	156	158	158
Drugs and drug sundries (specialty lines).....	—	7	6	—	13	13	13	13	13	14	13	13	13	13	13	13	13	13
Dry goods (general line).....	1	56	65	49.4	65	64	64	64	65	65	65	65	65	65	65	65	65	65
Dry goods (specialty lines).....	—	22	27	15.6	49	48	48	49	49	49	49	49	49	49	49	49	49	49
Electrical goods.....	16	378	71	15.9	449	436	435	441	450	442	449	447	459	454	456	463	475	475
Farm products—raw materials.....	520	2,003	153	7.1	2,156	2,025	2,019	2,014	2,011	2,033	2,108	2,152	2,154	2,219	2,197	2,193	2,166	2,166
Farm products—consumer goods.....	933	1,544	189	10.9	1,733	1,598	1,540	1,600	1,531	1,553	1,597	1,637	1,682	1,727	1,716	1,716	2,232	2,232
Farm supplies.....	38	178	44	19.9	220	221	233	231	223	222	222	215	220	224	223	220	201	201
Furniture and house furnishings.....	14	210	57	21.2	267	256	258	261	261	262	266	266	265	270	275	271	287	287
Groceries (general line).....	4	1,131	264	13.3	1,395	1,374	1,360	1,368	1,390	1,386	1,408	1,412	1,396	1,437	1,430	1,395	1,395	1,395
Groceries and foods (specialty lines).....	66	725	111	15.0	836	834	819	830	812	819	872	915	841	823	819	824	815	815
Hardware.....	—	213	41	16.0	254	245	245	244	251	251	251	258	254	256	257	259	257	257
Jewelry.....	—	16	5	—	22	22	22	22	22	22	22	22	22	22	22	22	22	22
Lumber and construction materials.....	11	421	45	9.7	466	418	415	419	426	422	422	420	422	422	422	422	445	445
Machinery—equipment—supplies.....	48	1,504	310	16.2	1,814	1,868	1,872	1,919	1,937	1,942	1,992	1,992	1,992	1,992	1,992	1,992	1,992	1,992
Metals and metal work (except scrap).....	2	19	4	—	23	20	20	20	20	20	20	20	20	20	20	20	20	20
Paper and its products.....	9	289	69	20.8	365	374	366	362	360	354	354	362	365	392	374	361	361	361
Petroleum and its products.....	705	1,371	270	15.5	1,362	1,356	1,356	1,356	1,356	1,356	1,356	1,356	1,356	1,356	1,356	1,356	1,356	1,356
Plumbing and heating equipment and supplies.....	9	128	49	15.3	140	139	139	139	140	139	139	141	141	142	142	142	142	142
Tobacco and products (except leaf).....	28	175	12	8.9	234	219	219	236	234	232	228	225	225	237	225	234	241	241
Waste materials.....	47	277	59	25.7	353	350	358	358	352	364	368	364	351	359	365	364	364	364
All other products.....	16	277	86	23.7	358	350	358	358	352	364	368	364	351	359	365	364	364	364

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
		Men	Women		Per- cent wom- en	January	February	March	April	May	June	July	August	September	October	November	December
NEVADA	108	680	53	7.2	733	682	683	694	696	709	735	765	784	790	755	768	761
Automotive	5	61	12	16.1	73	67	66	67	67	68	76	72	80	76	81	78	78
Beer, wines, and liquors	11	57	6	9.4	63	60	60	61	60	62	63	65	68	65	64	60	65
Chemicals and paints	—	5	2	—	7	7	7	7	7	7	7	7	7	7	7	7	7
Electrical goods	—	10	2	—	12	12	12	12	12	12	12	12	12	12	12	12	12
Farm products—raw materials	1	32	3	—	35	24	22	35	34	35	42	37	41	42	37	37	26
Farm products—consumer goods	2	90	4	5.9	94	85	80	87	86	94	100	104	102	101	88	101	102
Farm supplies	—	7	—	—	6	6	6	7	7	7	6	6	7	7	6	7	7
Groceries (general line)	—	47	3	6.3	50	45	45	47	45	48	52	51	55	54	49	49	49
Groceries and foods (specialty lines)	—	55	3	5.7	58	67	58	55	62	65	54	56	57	57	55	62	57
Hardware	7	22	2	—	24	22	26	25	26	23	26	24	24	24	23	26	24
Lumber and construction materials	3	21	2	—	23	19	21	23	25	23	23	24	25	24	24	24	24
Machinery—equipment—supplies	4	51	4	—	55	24	24	24	24	24	23	24	24	24	24	24	24
Metals and metal work (except scrap)	1	11	—	—	11	9	10	12	12	12	12	13	10	11	10	9	8
Paper and its products	—	7	—	—	7	7	7	7	7	7	7	7	7	7	7	7	7
Petroleum and its products	72	172	4	2.2	176	171	162	168	168	166	173	184	186	188	187	181	185
Plumbing and heating equipment and supplies	—	6	—	—	6	6	7	7	7	7	7	7	8	7	8	7	7
Tobacco and products (except leaf)	1	23	3	—	26	26	27	28	28	26	27	27	27	27	25	27	26
All other products	1	25	2	—	25	25	25	25	24	25	25	25	25	25	26	26	25
NEW HAMPSHIRE	199	2,215	319	12.6	2,554	2,428	2,454	2,452	2,458	2,495	2,549	2,620	2,610	2,650	2,588	2,570	2,590
Amusement and sporting goods	1	131	—	—	148	145	142	149	151	151	145	148	148	152	152	145	144
Automotive	17	95	17	11.5	113	101	103	102	105	107	116	128	128	125	118	116	114
Beer, wines, and liquors	11	20	2	—	2	2	2	2	2	2	2	2	2	2	2	2	2
Chemicals and paints	1	2	—	—	5	5	5	5	5	5	5	5	5	5	5	5	5
Clothing and furnishings	—	42	8	16.0	50	55	52	51	49	50	49	50	49	51	50	50	49
Coal and coke	—	2	—	—	3	3	3	3	3	3	3	3	3	3	3	3	3
Drugs and drug sundries (specialty lines)	1	16	13	—	29	27	28	28	29	29	29	29	30	30	29	30	30
Electrical goods	5	32	6	—	38	36	36	36	38	39	39	41	40	39	41	37	37
Farm products—raw materials	—	3	—	—	2	1	1	1	1	1	1	1	1	1	1	1	1
Farm products—consumer goods	35	314	37	10.6	351	319	325	321	359	358	376	378	377	380	357	348	347
Farm supplies	—	6	—	—	7	7	7	7	7	7	7	7	7	7	7	7	7
Furniture and house furnishings	2	5	—	—	6	6	6	6	6	6	6	6	6	6	6	6	6
Groceries (general line)	1	214	47	17.9	261	258	256	254	256	258	264	272	266	268	265	255	257
Groceries and foods (specialty lines)	24	172	24	8.0	397	379	378	376	378	382	395	399	402	417	407	425	421
Hardware	—	7	—	—	217	213	213	213	213	213	213	214	214	213	213	217	200
Machinery—equipment—supplies	7	27	10	—	37	35	33	34	35	38	42	43	39	40	36	36	36
Metals and construction materials	—	86	16	15.5	102	99	101	102	99	100	105	105	104	104	108	108	108
Machinery its products	1	4	—	—	6	6	5	5	5	6	6	6	6	6	6	6	6
Paper and its products	53	443	18	3.9	461	450	451	448	448	451	448	467	476	472	468	472	462
Petroleum and its products	3	59	18	22.8	77	76	76	76	76	76	76	76	76	76	76	76	76
Plumbing and heating equipment and supplies	6	94	21	19.5	115	112	112	112	109	111	113	123	117	117	111	114	118
Tobacco and products (except leaf)	12	45	3	—	45	45	45	45	45	45	45	45	45	45	45	45	45
Waste materials	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other products	9	53	11	17.2	64	65	62	63	64	65	65	66	65	65	64	64	64

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of incor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Per- cent wom- en	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)													
		Men	Women		Average number	January	February	March	April	May	June	July	August	September	October	November	December	
NEW JERSEY																		
Amusement and sporting goods.....	15	51,174	5,435	14.8	58,609	55,479	55,436	55,758	55,948	56,054	56,621	56,922	57,060	57,415	57,483	57,606	57,519	
Automotive.....	125	81	56	51.1	117	101	105	108	107	114	119	124	132	132	125	125	122	
Beer, wines, and liquors.....	78	2,540	298	11.3	2,658	2,617	2,597	2,605	2,571	2,614	2,641	2,667	2,651	2,679	2,679	2,667	2,675	
Chemicals and paints.....	25	1,811	255	12.4	2,067	1,965	1,975	2,008	2,019	2,045	2,082	2,090	2,110	2,117	2,107	2,112	2,169	
Dry goods (general line).....	7	645	202	25.9	847	802	810	815	812	855	884	890	881	849	880	915	880	
Clothing and furnishings.....	14	158	58	24.7	152	150	152	151	152	155	152	150	148	149	149	154	157	
Coal and coke.....	—	212	81	27.8	171	182	182	182	185	185	185	185	185	185	179	179	179	
Drugs (general line).....	9	280	165	58.8	425	400	400	450	419	426	425	432	426	441	441	432	480	
Drugs and drug sundries (specialty lines).....	9	11	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	
Dry goods (general line).....	21	160	86	35.1	245	245	254	261	251	245	240	238	235	245	255	258	244	
Dry goods (specialty lines).....	42	1,179	504	20.5	1,463	1,462	1,469	1,475	1,487	1,495	1,490	1,488	1,487	1,484	1,484	1,487	1,483	
Electrical goods.....	35	151	141	51.9	141	140	142	139	139	137	135	142	139	141	142	144	149	
Farm products—consumer goods.....	558	5,425	449	11.5	5,874	5,596	5,613	5,689	5,793	5,855	4,004	4,147	4,148	4,046	3,922	3,898	3,792	
Farm products—raw materials.....	9	211	25	10.0	234	230	233	247	257	254	261	217	218	228	219	225	225	
Furniture and house furnishings.....	22	209	54	20.7	263	261	251	250	255	255	261	258	255	260	277	285	282	
Groceries (general line).....	24	755	144	16.4	859	852	859	861	840	856	860	891	912	939	892	869	883	
Groceries and foods (specialty lines).....	282	5,312	997	15.8	6,309	6,040	6,242	6,181	6,242	6,116	6,502	6,436	6,419	6,556	6,493	6,481	6,458	
Hardware.....	22	593	112	22.1	505	505	505	505	505	500	500	505	500	500	505	519	511	
Jewelry.....	5	27	9	3.3	36	34	35	35	35	36	36	35	35	34	37	38	38	
Lumber and construction materials.....	25	1,502	211	12.5	1,713	1,659	1,686	1,659	1,650	1,670	1,653	1,711	1,746	1,771	1,804	1,825	1,823	
Machinery—equipment—supplies.....	147	1,910	431	18.4	2,341	2,310	2,310	2,308	2,350	2,350	2,350	2,350	2,361	2,361	2,346	2,351	2,351	
Metals and metal work (except scrap).....	25	1,104	156	12.5	1,260	1,197	1,205	1,202	1,208	1,227	1,238	1,238	1,238	1,238	1,231	1,235	1,235	
Paper and its products.....	80	644	158	19.7	802	795	792	788	789	793	799	795	797	806	802	829	831	
Petroleum and its products.....	97	5,984	225	5.3	4,207	4,205	4,185	4,160	4,156	4,159	4,157	4,157	4,154	4,192	4,255	4,369	4,369	
Plumbing and heating equipment and supplies.....	65	1,087	219	17.0	1,286	1,225	1,227	1,263	1,250	1,250	1,302	1,302	1,302	1,318	1,324	1,324	1,318	
Tobacco and products (except leaf).....	102	652	118	15.3	770	769	768	766	753	753	771	775	778	778	769	771	778	
Waste materials.....	211	1,863	183	10.7	2,046	1,954	1,954	1,954	1,954	1,954	1,954	1,954	1,954	1,954	1,954	1,954	1,954	
All other products.....	88	1,529	478	25.8	2,007	2,025	1,965	1,920	1,920	1,923	1,951	1,968	2,031	2,069	2,123	2,068	2,062	
NEW MEXICO																		
Automotive.....	414	2,206	257	10.4	2,463	2,344	2,357	2,350	2,401	2,444	2,497	2,545	2,555	2,546	2,558	2,522	2,501	
Beer, wines, and liquors.....	15	106	12	9.9	118	116	110	113	118	119	120	118	124	114	118	123	123	
Chemicals and paints.....	12	128	35	21.5	163	144	147	145	158	171	166	173	169	174	166	165	173	
Drugs and drug sundries (specialty lines).....	5	4	1	—	5	4	4	4	4	4	4	4	4	4	4	4	4	
Dry goods (specialty lines).....	—	4	—	—	4	4	4	4	4	4	4	4	4	4	4	4	4	
Electrical goods.....	1	2	11	6.2	2	—	152	147	162	173	205	214	173	184	222	199	189	
Farm products—consumer goods.....	22	170	40	19.2	208	191	191	197	197	206	220	227	239	224	222	203	201	
Farm products—raw materials.....	7	17	—	—	17	17	16	17	17	20	18	18	18	18	16	16	16	
Furniture and house furnishings.....	3	26	25	49.0	51	51	51	51	51	51	51	51	51	51	51	51	51	
Groceries (general line).....	18	324	32	8.9	356	354	349	348	355	353	353	354	356	355	365	358	350	
Groceries and foods (specialty lines).....	30	104	11	9.8	115	102	102	105	104	105	108	120	121	127	127	130	127	
Hardware.....	—	59	10	14.5	69	65	63	66	70	72	69	71	69	69	70	71	71	
Jewelry.....	2	2	1	—	3	3	3	3	3	3	3	3	3	3	3	3	3	
Lumber and construction materials.....	4	56	17	10.6	61	61	61	60	61	63	62	63	62	65	66	65	64	
Machinery—equipment—supplies.....	16	188	18	8.5	212	212	211	200	223	222	216	212	220	219	220	212	212	
Metals and metal work (except scrap).....	—	53	—	—	53	53	48	51	52	50	48	48	48	48	48	48	48	
Paper and its products.....	—	16	—	—	16	16	16	17	17	17	16	16	16	16	16	16	16	
Petroleum and its products.....	248	417	20	4.8	426	426	426	426	426	426	426	426	426	426	426	426	426	
Plumbing and heating equipment and supplies.....	2	65	13	16.3	78	78	78	78	78	78	78	78	78	78	78	78	78	
Tobacco and products (except leaf).....	2	9	1	—	10	10	10	10	10	11	11	11	11	11	11	11	11	
Waste materials.....	1	9	—	—	9	9	9	9	9	9	9	9	9	9	9	9	9	
All other products.....	6	257	13	6.6	275	270	275	268	272	274	279	285	287	277	272	269	270	

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.



TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	SEX OF EMPLOYEES* (full-time and part-time combined)		Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)														
	Active proprietors of unincor- porated businesses	Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December
NORTH DAKOTA	1,300	5,394	507	8.6	5,901	5,492	5,411	5,512	5,505	5,541	5,596	5,814	6,246	6,605	6,571	6,335	6,398
Amusement and sporting goods.....	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Automotive.....	12	354	348	350	350	354	359	390	384	385	384	392	400	395	384	395	384
Beer, wines, and liquors.....	25	205	241	229	230	232	235	240	250	250	250	254	255	240	245	250	254
Chemicals and paints.....	2	8	51	13	51	13	13	11	11	11	11	11	11	13	13	13	12
Coal and coke.....	—	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4
Drugs and drug sundries (specialty lines).....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Dry goods (general line).....	19	21	21	21	21	21	21	21	21	21	21	21	21	21	21	21	21
Dry goods (specialty lines).....	3	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4
Electrical goods.....	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Farm products—raw materials.....	7	60	12	17.0	72	69	69	68	68	69	72	75	76	75	77	74	75
Farm products—consumer goods.....	280	1,946	1,976	1,815	1,747	1,790	1,766	1,803	1,800	1,942	2,325	2,350	2,171	2,121	2,171	2,121	2,063
Farm supplies.....	308	416	580	531	528	544	502	378	374	364	384	384	384	384	384	384	384
Groceries (general line).....	14	61	87	88	92	90	91	85	73	74	82	88	98	87	98	96	96
Groceries and foods (specialty lines).....	17	591	617	628	628	614	621	649	684	680	680	703	686	686	686	686	686
Hardware.....	17	183	178	175	175	178	178	179	181	179	178	178	177	178	177	178	178
Lumber and construction materials.....	4	12	16	16	14	16	16	17	18	17	17	17	18	16	18	16	16
Machinery—equipment—supplies.....	4	61	74	65	70	76	76	75	79	79	77	82	78	78	78	79	75
Paper and its products.....	10	512	591	532	554	516	572	593	604	604	666	649	613	596	613	596	586
Petroleum and its products.....	2	22	26	25	25	25	25	25	25	25	28	27	27	28	27	28	28
Plumbing and heating equipment and supplies.....	601	739	765	706	693	717	761	797	776	786	809	802	789	754	789	754	740
Tobacco and products (except leaf).....	5	35	35	38	39	40	38	39	40	40	39	43	44	41	44	41	40
Waste materials.....	1	1	35	33	33	34	35	35	36	35	35	34	35	36	35	36	36
All other products.....	8	70	84	85	84	85	95	82	82	82	84	82	85	85	85	85	85
OHIO	6,021	62,804	13,171	17.3	75,975	73,907	73,919	74,054	74,700	75,127	75,758	76,577	76,596	77,359	78,000	78,061	77,889
Amusement and sporting goods.....	32	768	1,286	1,274	1,267	1,297	1,255	1,282	1,272	1,305	1,293	1,311	1,298	1,298	1,298	1,295	1,295
Automotive.....	401	5,511	6,401	6,552	6,282	6,409	6,535	6,528	6,559	6,408	6,481	6,497	6,530	6,548	6,548	6,538	6,538
Beer, wines, and liquors.....	132	1,835	2,064	1,874	1,930	1,850	1,989	2,001	2,116	2,146	2,155	2,169	2,150	2,144	2,144	2,109	2,109
Chemicals and paints.....	65	1,062	1,396	1,364	1,357	1,364	1,396	1,413	1,417	1,418	1,409	1,435	1,422	1,422	1,422	1,396	1,396
Clothing and furnishings.....	147	689	944	912	905	910	914	902	903	911	903	901	921	907	907	906	906
Coal and coke.....	33	1,257	1,708	1,745	1,751	1,732	1,773	1,805	1,839	1,829	1,859	1,891	1,916	1,943	1,943	1,945	1,945
Drugs (general line).....	—	576	739	739	732	732	740	740	753	753	753	753	747	753	753	751	751
Drugs and drug sundries (specialty lines).....	52	842	572	570	559	556	556	556	583	588	579	582	579	582	579	582	574
Dry goods (general line).....	—	298	356	353	347	348	352	348	354	358	357	362	362	362	362	362	362
Dry goods (specialty lines).....	80	365	481	477	475	475	474	474	471	480	479	484	484	484	484	484	484
Electrical goods.....	132	3,094	3,916	3,859	3,859	3,859	3,953	3,953	3,953	3,953	3,953	3,953	3,953	3,953	3,953	3,953	3,953
Farm products—raw materials.....	592	2,756	3,128	3,121	3,217	3,074	3,074	3,074	3,074	3,074	3,074	3,074	3,074	3,074	3,074	3,074	3,074
Farm products—consumer goods.....	1,116	5,108	5,875	5,875	5,874	5,860	5,875	5,875	5,875	5,875	5,875	5,875	5,875	5,875	5,875	5,875	5,875
Farm supplies.....	109	949	1,118	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050
Furniture and house furnishings.....	78	624	800	802	802	802	802	802	802	802	802	802	802	802	802	802	802
Groceries (general line).....	31	2,512	3,012	3,012	3,012	3,012	3,012	3,012	3,012	3,012	3,012	3,012	3,012	3,012	3,012	3,012	3,012
Groceries and foods (specialty lines).....	641	2,012	2,455	2,455	2,455	2,455	2,455	2,455	2,455	2,455	2,455	2,455	2,455	2,455	2,455	2,455	2,455
Hardware.....	24	1,086	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286	1,286
Lumber and construction materials.....	129	3,086	3,568	3,568	3,568	3,568	3,568	3,568	3,568	3,568	3,568	3,568	3,568	3,568	3,568	3,568	3,568
Machinery—equipment—supplies.....	516	6,714	8,239	8,003	8,071	8,140	8,240	8,240	8,240	8,240	8,240	8,240	8,240	8,240	8,240	8,240	8,240
Metals and metal work (except scrap).....	95	2,435	2,917	2,797	2,811	2,817	2,817	2,798	2,818	2,833	2,848	2,833	2,848	2,833	2,848	2,833	2,833
Paper and its products.....	71	1,783	2,285	2,285	2,285	2,285	2,285	2,285	2,285	2,285	2,285	2,285	2,285	2,285	2,285	2,285	2,285
Petroleum and its products.....	509	4,695	5,016	4,955	4,851	4,908	4,976	5,058	5,103	5,121	5,108	5,108	5,108	5,081	5,089	5,089	5,089
Plumbing and heating equipment and supplies.....	98	1,435	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792	1,792
Tobacco and products (except leaf).....	100	958	1,204	1,188	1,183	1,195	1,195	1,190	1,207	1,214	1,214	1,214	1,214	1,214	1,214	1,214	1,227
Waste materials.....	493	3,585	4,089	3,767	3,767	3,767	3,767	3,767	3,767	3,767	3,767	3,767	3,767	3,767	3,767	3,767	3,767
All other products.....	292	2,520	3,075	2,998	3,021	3,047	3,052	3,077	3,084	3,085	3,093	3,122	3,100	3,106	3,106	3,106	3,090

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.





TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATE AND KIND OF BUSINESS	SEX OF EMPLOYEES* (full-time and part-time combined)		Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**												
	SEX OF EMPLOYEES* (full-time and part-time combined)		Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**												
	Men	Women	Average number	January	February	March	April	May	June	July	August	September	October	November	December
<b>PENNSYLVANIA</b>	82,058	16,954	17.1	98,705	99,950	97,469	97,645	98,098	98,708	99,216	99,552	100,079	101,012	101,400	101,018
Amusement and sporting goods	76	612	35.8	1,715	1,759	1,711	1,851	1,835	1,697	1,708	1,713	1,712	1,710	1,719	1,787
Automotive	398	7,328	11.7	7,266	7,328	7,427	7,556	7,598	7,597	7,557	7,557	7,557	7,557	7,557	7,557
Beer, wines, and liquors	825	2,691	9.6	2,691	2,691	2,691	2,691	2,691	2,691	2,691	2,691	2,691	2,691	2,691	2,691
Chemicals and paints	71	1,756	22.9	2,277	2,282	2,286	2,277	2,287	2,289	2,289	2,289	2,289	2,289	2,289	2,289
Clothing and furnishings	558	1,358	38.5	1,490	1,493	1,508	1,508	1,514	1,508	1,501	1,499	1,508	1,508	1,508	1,508
Coal and coke	52	774	22.8	1,005	1,003	1,011	1,003	987	985	957	975	1,010	1,027	1,027	1,027
Drugs (general line)	3	841	28.5	1,115	1,111	1,115	1,115	1,126	1,126	1,126	1,126	1,126	1,126	1,126	1,126
Drugs and drug sundries (specialty lines)	59	759	31.0	1,074	1,058	1,058	1,057	1,051	1,074	1,080	1,076	1,076	1,080	1,070	1,070
Dry goods (general line)	13	492	18.1	608	599	595	608	602	607	605	593	618	623	623	623
Dry goods (specialty lines)	245	844	42.4	1,457	1,452	1,461	1,473	1,459	1,473	1,459	1,473	1,473	1,473	1,473	1,473
Electrical goods	207	5,810	21.7	4,695	4,718	4,793	4,784	4,755	4,781	4,781	4,781	4,781	4,781	4,781	4,781
Farm products—raw materials	514	1,290	10.6	1,119	1,208	1,229	1,158	1,047	1,060	1,106	1,045	1,045	1,045	1,045	1,045
Farm products—consumer goods	1,241	7,144	15.8	7,941	8,025	8,049	8,113	8,235	8,235	8,235	8,235	8,235	8,235	8,235	8,235
Farm supplies	102	569	17.2	690	690	717	707	695	677	670	676	676	676	676	676
Furniture and house furnishings	195	1,317	40.7	1,841	1,854	1,872	1,869	1,869	1,869	1,869	1,869	1,869	1,869	1,869	1,869
Groceries (general line)	147	5,828	15.7	4,804	4,804	4,804	4,804	4,804	4,804	4,804	4,804	4,804	4,804	4,804	4,804
Groceries and foods (specialty lines)	1,101	10,456	15.5	12,229	12,084	12,111	12,157	12,145	12,157	12,145	12,145	12,145	12,145	12,145	12,145
Jewelry	75	1,653	27.0	1,951	1,951	1,954	1,953	1,953	1,950	1,950	1,953	1,950	1,953	1,953	1,953
Leather and construction materials	104	340	18.8	432	432	439	439	432	432	432	432	432	432	432	432
Machinery—equipment—supplies	229	9,018	19.5	4,615	4,615	4,615	4,615	4,615	4,615	4,615	4,615	4,615	4,615	4,615	4,615
Metals and metal work (except scrap)	728	9,046	19.5	11,257	11,011	11,145	11,191	11,217	11,217	11,217	11,217	11,217	11,217	11,217	11,217
Paper and its products	109	2,552	18.4	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029
Petroleum and its products	196	2,549	19.5	2,915	2,915	2,915	2,915	2,915	2,915	2,915	2,915	2,915	2,915	2,915	2,915
Plumbing and heating equipment and supplies	152	6,785	29.6	7,012	7,012	7,012	7,012	7,012	7,012	7,012	7,012	7,012	7,012	7,012	7,012
Tobacco and products (except leaf)	265	2,562	10.4	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725
Waste materials	677	1,715	25.8	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132
All other products	405	2,983	19.4	4,084	4,084	4,084	4,084	4,084	4,084	4,084	4,084	4,084	4,084	4,084	4,084
<b>RHODE ISLAND</b>	456	5,958	19.8	7,293	7,243	7,311	7,359	7,322	7,454	7,451	7,454	7,454	7,454	7,454	7,454
Amusement and sporting goods	6	30	46.5	49	51	53	53	51	59	60	59	51	59	60	60
Automotive	24	408	10.1	455	445	451	451	451	452	477	452	452	452	452	452
Beer, wines, and liquors	12	293	14.9	331	351	353	350	352	359	345	345	345	345	345	345
Chemicals and paints	12	230	20.8	287	288	289	290	287	287	288	288	288	288	288	288
Clothing and furnishings	3	26	12	36	38	37	38	37	37	36	36	36	36	36	36
Coal and coke	5	41	30.9	44	44	41	40	40	40	40	40	40	40	40	40
Drugs (general line)	5	126	57	185	180	180	191	181	182	182	182	182	182	182	182
Drugs and drug sundries (specialty lines)	5	6	8	8	8	8	8	8	8	8	8	8	8	8	8
Dry goods (general line)	1	23	6.7	51	51	51	51	51	51	51	51	51	51	51	51
Dry goods (specialty lines)	14	41	6.7	105	105	105	105	105	105	105	105	105	105	105	105
Electrical goods	12	148	24.4	196	196	196	196	196	196	196	196	196	196	196	196
Farm products—raw materials	1	57	70.9	77	77	77	77	77	77	77	77	77	77	77	77
Farm products—consumer goods	52	546	10.1	607	577	576	598	612	625	624	621	630	627	615	615
Farm supplies	10	98	24.8	120	120	111	121	121	121	121	121	121	121	121	121
Furniture and house furnishings	10	154	24.8	150	150	150	150	150	150	150	150	150	150	150	150
Groceries (general line)	62	336	16.1	202	199	203	201	200	201	201	199	200	199	199	199
Groceries and foods (specialty lines)	18	48	11.6	948	946	937	924	926	926	948	941	956	974	999	1,005
Jewelry	6	229	44.9	398	398	410	410	404	404	399	417	426	434	431	437
Leather and construction materials	36	412	13.5	276	255	254	289	289	289	289	289	289	289	289	289
Machinery—equipment—supplies	3	97	24.5	547	545	553	553	545	551	545	553	553	553	553	553
Metals and metal work (except scrap)	3	180	23.7	245	245	245	245	245	245	245	245	245	245	245	245
Paper and its products	15	690	5.9	751	751	751	751	751	751	751	751	751	751	751	751
Petroleum and its products	8	281	22.8	355	355	355	355	355	355	355	355	355	355	355	355
Plumbing and heating equipment and supplies	22	150	21.9	176	175	175	175	175	175	175	175	175	175	175	175
Tobacco and products (except leaf)	62	255	26.9	352	352	352	352	352	352	352	352	352	352	352	352
Waste materials	34	288	26.7	393	370	386	386	386	386	386	386	386	386	386	386
All other products															

\* Based on count for October. Percent women not shown for kinds of businesses where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of incor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
		Men	Women	Per- cent women		January	February	March	April	May	June	July	August	September	October	November	December	
SOUTH CAROLINA																		
Amusement and sporting goods	1,102	7,265	978	11.9	8,241	7,117	7,202	7,240	7,516	7,558	7,972	10,098	10,110	10,153	8,892	7,945		
Automotive	2	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Beer, wines, and liquors	20	340	26	7.7	368	347	350	350	366	366	376	368	378	385	381	380		
Chemicals and paints	8	300	19	5.8	319	294	294	301	311	312	326	335	337	329	351	352		
Clothing and furnishings	3	13	10	14.3	71	70	70	70	70	70	70	70	73	73	73	75		
Coal and coke	2	21	4	—	35	33	33	33	33	33	33	33	33	33	33	35		
Drugs (general line)	—	119	23	16.3	142	139	139	140	140	139	144	143	143	148	144	148		
Drugs and drug supplies (specialty lines)	4	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—		
Dry goods (general line)	8	21	6	—	27	25	25	25	26	26	27	27	27	28	29	28		
Dry goods (specialty lines)	8	11	4	—	15	15	15	15	14	14	14	14	14	15	15	15		
Electrical goods	7	82	20	19.4	102	98	94	94	100	100	103	107	107	108	108	109		
Farm products—raw materials	379	991	227	18.6	1,218	1,218	1,218	1,218	1,218	1,218	1,218	1,218	1,218	1,218	1,218	1,218		
Farm products—consumer goods	78	609	51	4.9	660	598	598	598	618	687	844	899	885	856	856	857		
Farm supplies	15	136	17	10.8	153	127	138	172	198	128	158	150	158	158	178	128		
Furniture and house furnishings	3	13	3	—	16	13	13	13	14	15	18	18	18	17	17	17		
Groceries (general line)	38	928	98	9.1	1,021	1,005	1,008	1,005	1,007	1,007	1,018	1,025	1,031	1,053	1,048	1,045		
Groceries and foods (specialty lines)	134	929	102	9.9	1,031	1,037	1,042	1,042	1,042	1,042	1,012	1,021	1,035	1,049	1,045	1,044		
Hardware	2	275	46	14.4	321	304	298	305	307	307	333	337	336	341	335	345		
Jewelry	20	137	34	19.6	171	158	165	163	167	168	173	174	177	177	178	178		
Lumber and construction materials	18	548	37	14.1	605	582	581	585	587	588	588	588	588	588	588	588		
Machinery—equipment—supplies	3	105	6	5.1	109	100	106	104	105	104	110	110	110	111	111	116		
Meats and metal work (except scrap)	4	103	15	12.4	119	118	123	120	119	119	114	114	117	119	120	122		
Paper and its products	271	1,070	70	6.1	1,140	1,108	1,108	1,105	1,109	1,113	1,148	1,162	1,175	1,158	1,175	1,175		
Petroleum and its products	4	160	45	21.5	205	197	198	197	197	199	201	203	217	210	212	212		
Plumbing and heating equipment and supplies	20	117	22	16.1	139	138	139	138	138	136	137	140	140	141	140	142		
Tobacco and products (except leaf)	25	215	23	11.6	243	203	230	211	204	204	232	235	269	279	288	289		
Waste materials	27	150	52	25.6	202	179	190	200	187	199	205	214	225	257	189	194		
All other products																		
SOUTH DAKOTA																		
Amusement and sporting goods	1,100	4,095	604	12.9	4,697	4,387	4,556	4,596	4,519	4,554	4,843	4,876	4,897	4,899	4,984	4,971		
Automotive	1	7	8	—	13	13	13	13	13	13	14	14	15	15	14	15		
Beer, wines, and liquors	26	267	32	10.6	284	284	282	286	282	294	303	303	304	312	313	314		
Chemicals and paints	25	179	45	19.5	222	208	210	210	214	219	244	245	231	220	217	218		
Clothing and furnishings	1	27	3	—	30	29	29	29	29	29	35	31	29	29	29	29		
Coal and coke	1	1	—	—	1	1	1	1	1	1	1	1	1	1	1	1		
Drugs (general line)	—	47	12	20.7	59	59	58	60	57	56	59	57	58	60	58	59		
Drugs and drug supplies (specialty lines)	6	41	14	25.5	54	54	54	55	55	55	57	57	56	55	55	55		
Electrical goods	225	1,120	33	2.9	1,153	1,118	1,095	1,090	1,084	1,090	1,197	1,224	1,215	1,211	1,209	1,204		
Farm products—raw materials	216	439	230	54.4	669	517	514	523	578	611	648	685	708	748	781	884		
Farm products—consumer goods	10	80	7	8.4	87	86	86	86	86	86	87	88	84	80	84	88		
Farm supplies	6	468	70	12.8	538	535	536	532	538	535	530	535	535	534	537	539		
Groceries (general line)	26	128	12	8.8	141	141	141	141	141	141	141	141	141	140	139	139		
Groceries and foods (specialty lines)	—	59	15	15.1	72	70	70	70	71	71	73	75	75	72	72	72		
Hardware	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—		
Jewelry	2	45	8	14.8	51	40	42	43	43	43	49	49	49	54	55	55		
Lumber and construction materials	12	531	46	12.7	579	559	561	569	577	577	580	580	581	584	588	585		
Machinery—equipment—supplies	1	35	5	—	40	39	39	39	39	39	41	41	40	40	40	40		
Paper and its products	509	685	21	3.1	686	683	683	689	680	684	685	703	702	706	704	681		
Petroleum and its products	1	37	8	—	45	53	52	51	41	42	45	45	45	44	45	45		
Plumbing and heating equipment and supplies	8	21	21	21.6	48	48	48	48	48	48	48	48	48	48	48	48		
Tobacco and products (except leaf)	19	37	20	35.6	62	61	60	60	59	61	63	64	64	65	65	68		
Waste materials	6	45	19	30.4	62	61	60	60	59	61	63	64	64	65	65	68		
All other products																		

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.  
 \*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
		Men	Women	Per- cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December
<b>TENNESSEE</b>																	
Amusement and sporting goods.....	1,912	19,572	3,499	15.1	25,171	23,753	25,132	22,593	22,345	21,960	22,713	23,537	22,658	23,027	23,340	23,742	25,342
Automotive.....	7	134	115	46.1	249	241	238	243	243	244	247	245	245	249	250	259	275
Beer, wines, and liquors.....	39	1,208	205	14.5	1,413	1,348	1,370	1,386	1,409	1,397	1,414	1,417	1,422	1,431	1,439	1,448	1,452
Chemicals and paints.....	39	385	45	10.1	430	272	275	288	289	297	297	307	307	307	307	307	307
Clothing and furnishings.....	6	1,055	135	11.3	1,190	1,130	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135
Coal and coke.....	48	447	81	15.4	528	505	504	514	519	530	531	540	540	540	540	540	540
Drugs (general line).....	11	177	58	24.6	235	235	235	235	235	235	235	235	235	235	235	235	235
Drugs and drug sundries (specialty lines).....	20	338	111	24.8	449	447	445	448	457	457	457	457	457	457	457	457	457
Drugs (general line).....	11	512	100	16.2	612	571	571	579	590	593	597	597	597	597	597	597	597
Dry goods (general line).....	17	94	21	17.9	115	112	112	112	112	112	112	112	112	112	112	112	112
Dry goods (specialty lines).....	19	485	104	18.3	589	555	554	554	554	554	554	554	554	554	554	554	554
Electrical goods.....	428	2,145	555	20.5	2,698	4,238	5,518	2,879	2,441	1,916	1,644	2,033	2,033	2,033	2,033	2,033	2,033
Farm products—raw materials.....	375	1,931	278	12.6	2,209	1,945	1,945	1,996	2,041	2,041	2,041	2,041	2,041	2,041	2,041	2,041	2,041
Farm products—consumer goods.....	40	287	105	26.5	392	274	280	286	279	259	249	249	249	249	249	249	249
Furniture and house furnishings.....	9	1,055	18	1.6	1,073	1,055	1,055	1,055	1,055	1,055	1,055	1,055	1,055	1,055	1,055	1,055	1,055
Groceries (general line).....	19	1,795	245	12.0	2,040	1,987	1,988	2,031	2,035	2,035	2,035	2,035	2,035	2,035	2,035	2,035	2,035
Groceries and foods (specialty lines).....	137	1,947	415	17.5	2,362	2,326	2,326	2,326	2,326	2,326	2,326	2,326	2,326	2,326	2,326	2,326	2,326
Hardware.....	12	1,057	2	0.1	1,059	1,155	1,155	1,155	1,155	1,155	1,155	1,155	1,155	1,155	1,155	1,155	1,155
Jewelry.....	4	9	2	22.2	11	11	11	11	11	11	11	11	11	11	11	11	11
Lumber and construction materials.....	69	927	105	10.5	1,032	994	977	1,020	1,020	1,020	1,020	1,020	1,020	1,020	1,020	1,020	1,020
Machinery—equipment—supplies.....	108	1,855	298	15.9	2,153	2,088	2,082	2,082	2,124	2,124	2,124	2,124	2,124	2,124	2,124	2,124	2,124
Metals and metal work (except scrap).....	14	317	95	29.9	412	356	356	356	356	356	356	356	356	356	356	356	356
Paper and its products.....	24	498	95	16.1	593	562	562	562	562	562	562	562	562	562	562	562	562
Petroleum and its products.....	240	1,352	64	4.0	1,416	1,351	1,351	1,351	1,351	1,351	1,351	1,351	1,351	1,351	1,351	1,351	1,351
Plumbing and heating equipment and supplies.....	10	315	18	5.7	333	333	333	333	333	333	333	333	333	333	333	333	333
Tobacco and products (except leaf).....	22	151	31	16.3	182	182	182	182	182	182	182	182	182	182	182	182	182
Waste materials.....	53	592	61	9.4	653	590	609	612	627	613	602	650	650	650	650	650	650
All other products.....	47	391	151	28.7	542	528	528	531	527	522	522	522	522	522	522	522	522
<b>TEXAS</b>																	
Amusement and sporting goods.....	7,827	55,985	8,594	13.5	64,479	62,595	62,806	64,015	64,147	64,925	64,128	61,397	60,654	62,152	65,051	70,206	71,490
Automotive.....	37	495	353	41.6	848	840	825	850	832	842	832	842	862	842	860	866	904
Beer, wines, and liquors.....	336	3,996	490	11.2	4,486	4,242	4,245	4,294	4,327	4,348	4,370	4,417	4,459	4,459	4,459	4,459	4,459
Chemicals and paints.....	245	1,773	83	5.0	1,856	1,748	1,740	1,781	1,835	1,876	1,887	1,887	1,887	1,887	1,887	1,887	1,887
Clothing and furnishings.....	15	688	104	13.0	792	775	784	784	780	789	806	824	839	812	812	829	841
Coal and coke.....	51	290	46	15.5	336	495	495	495	495	474	457	495	531	513	513	475	435
Drugs (general line).....	4	35	125	16.0	160	37	40	37	39	39	39	37	36	39	39	40	38
Drugs and drug sundries (specialty lines).....	1	945	117	12.1	1,062	760	762	769	766	763	760	760	769	771	760	771	771
Dry goods (general line).....	55	518	114	23.1	632	616	624	612	606	609	618	630	658	654	644	651	656
Dry goods (specialty lines).....	48	111	65	36.1	176	179	170	169	186	170	170	172	174	172	178	174	178
Electrical goods.....	1,508	3,965	340	20.5	4,305	1,593	1,615	1,537	1,656	1,660	1,660	1,660	1,664	1,664	1,664	1,664	1,664
Farm products—raw materials.....	8	1,074	1,080	11.8	2,154	9,457	9,644	9,742	9,401	10,145	5,104	5,146	4,496	5,052	4,488	4,488	4,488
Farm products—consumer goods.....	74	608	670	9.3	1,278	685	681	701	689	646	640	633	643	679	8,097	13,280	14,370
Furniture and house furnishings.....	31	399	118	22.9	517	493	490	505	514	515	515	512	508	527	533	533	533
Groceries (general line).....	104	4,532	300	6.2	4,832	4,792	4,797	4,854	4,800	4,733	4,782	4,865	4,861	4,861	4,861	4,861	4,861
Groceries and foods (specialty lines).....	539	5,720	2,127	27.1	7,847	7,411	7,497	8,554	8,366	7,851	7,743	7,805	7,893	7,893	7,893	7,893	7,893
Hardware.....	35	1,702	268	15.6	1,970	1,929	1,929	1,933	1,946	1,968	1,968	1,968	1,968	1,968	1,968	1,968	1,968
Jewelry.....	22	152	35	22.2	187	151	159	149	150	153	153	153	153	153	153	153	153
Lumber and construction materials.....	105	1,794	384	21.4	2,178	1,795	1,795	1,795	1,795	1,795	1,795	1,795	1,795	1,795	1,795	1,795	1,795
Machinery—equipment—supplies.....	411	7,412	805	9.8	8,217	8,033	8,033	8,033	8,033	8,033	8,033	8,033	8,033	8,033	8,033	8,033	8,033
Metals and metal work (except scrap).....	31	597	98	16.4	695	635	635	635	635	635	635	635	635	635	635	635	635
Paper and its products.....	28	707	145	20.5	852	829	829	829	829	829	829	829	829	829	829	829	829
Petroleum and its products.....	2,410	5,565	202	3.6	5,767	5,800	5,800	5,800	5,800	5,800	5,800	5,800	5,800	5,800	5,800	5,800	5,800
Plumbing and heating equipment and supplies.....	66	1,062	201	18.9	1,263	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240
Tobacco and products (except leaf).....	89	590	77	11.5	667	663	663	663	663	663	663	663	663	663	663	663	663
Waste materials.....	176	1,108	1,072	7.9	1,180	1,072	1,068	1,068	1,068	1,068	1,068	1,068	1,068	1,068	1,068	1,068	1,068
All other products.....	109	1,356	359	21.3	1,715	1,703	1,678	1,683	1,649	1,654	1,654	1,654	1,654	1,654	1,654	1,654	1,654

\* Based on count for October. Percent women not shown for kinds of business where total employees in less than 50.  
 \*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of incor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)													
		Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December	
UTAH																		
Amusement and sporting goods	6	175	111	39.0	284	275	285	282	284	277	284	283	268	280	287	284	284	
Automotive	36	707	87	10.9	794	740	750	756	769	787	805	811	817	812	829	827	824	
Beer, wines, and liquors	18	87	5	5.7	92	77	82	82	89	91	101	108	107	99	92	89	87	
Chemicals and paints	3	197	30	13.3	227	225	221	222	228	227	230	229	230	233	229	227	227	
Clothing and furnishings	7	35	9	—	44	44	43	44	44	44	44	45	42	42	42	47	47	
Coal and coke	5	30	1	—	31	33	32	32	29	28	28	30	30	31	33	33	33	
Drugs (general line)	—	114	37	24.3	151	152	150	155	149	149	150	149	152	151	152	153	153	
Drugs and drug sundries (specialty lines)	2	10	3	—	13	12	11	12	12	12	12	13	12	12	16	14	16	
Dry goods (general line)	—	68	8	10.4	76	72	72	74	76	74	76	73	74	75	78	82	80	
Dry goods (specialty lines)	—	3	—	—	3	3	3	3	3	3	3	3	3	3	3	3	3	
Electrical goods	8	228	64	21.8	282	282	287	294	288	290	290	303	301	297	294	292	291	
Farm products—raw materials	84	212	21	8.8	233	202	209	194	212	219	234	233	276	246	262	261	253	
Farm products—consumer goods	117	807	125	13.4	932	811	829	844	840	858	926	981	1,072	1,115	1,069	935	913	
Farm supplies	18	96	17	15.4	113	103	123	122	143	125	102	80	68	102	112	127	129	
Furniture and house furnishings	2	50	17	25.8	67	68	68	67	65	65	64	64	65	66	66	67	74	
Groceries (general line)	293	47	13.9	3.0	352	341	341	338	321	317	321	330	340	373	365	345	338	
Groceries and foods (specialty lines)	74	466	83	15.2	549	520	513	521	546	546	546	551	570	568	588	572	569	
Hardware	4	428	90	17.4	518	511	504	499	494	484	507	511	514	525	539	544	548	
Jewelry	5	15	1	—	16	14	13	13	13	14	17	13	15	16	17	23	23	
Lumber and construction materials	5	205	39	16.1	244	210	220	221	230	253	249	254	259	258	268	255	248	
Machinery—equipment—supplies	37	563	108	16.1	691	685	682	683	683	677	676	675	674	688	677	680	673	
Metal and metal work (except scrap)	5	17	6	—	23	26	23	22	22	21	20	23	23	23	24	24	26	
Paper and its products	5	137	21	13.1	158	155	157	153	156	157	157	158	162	160	159	162	160	
Petroleum and its products	134	413	21	4.9	454	408	407	410	423	439	447	452	449	448	451	436	441	
Plumbing and heating equipment and supplies	8	159	16	9.1	175	162	159	167	161	168	174	170	180	186	193	189	189	
Tobacco and products (except leaf)	5	51	7	11.5	58	59	56	56	56	56	57	59	59	59	60	60	60	
Waste materials	12	52	6	10.8	58	46	48	52	52	52	54	58	58	57	65	67	67	
All other products	10	92	19	17.0	111	109	110	113	116	115	104	108	108	114	113	106	112	
					2,554	2,244	2,244	2,244	2,280	2,335	2,451	2,498	2,456	2,428	2,375	2,364	2,352	
VERMONT																		
Automotive	10	145	22	13.4	165	166	163	165	162	162	162	163	167	168	167	166	167	
Beer, wines, and liquors	17	93	14	13.0	107	96	98	97	97	105	112	121	123	117	109	107	106	
Chemicals and paints	—	2	1	—	3	3	3	3	3	3	3	3	3	3	3	3	3	
Clothing and furnishings	2	89	31	26.2	120	108	122	122	124	122	120	120	119	119	122	123	124	
Coal and coke	—	5	3	—	8	8	8	8	8	8	8	8	8	8	8	8	8	
Drugs (general line)	—	27	7	—	34	34	34	34	34	34	34	34	34	34	34	34	34	
Drugs and drug sundries (specialty lines)	1	5	2	—	7	7	7	7	7	7	7	7	7	7	7	7	7	
Electrical goods	4	22	4	—	26	24	24	25	25	27	26	27	27	26	29	29	30	
Farm products—raw materials	45	73	5	4.5	76	76	67	69	69	79	69	83	87	87	72	72	71	
Farm products—consumer goods	15	532	51	8.7	583	555	540	528	564	580	633	623	623	602	581	581	559	
Farm supplies	3	13	2	—	15	14	14	15	15	16	16	17	17	17	17	17	17	
Groceries (general line)	3	147	12	5.5	159	147	143	143	143	143	143	143	143	143	143	143	143	
Groceries and foods (specialty lines)	11	215	16	24.2	231	213	213	213	217	221	235	244	244	238	229	229	225	
Hardware	—	50	10	—	60	60	60	60	60	60	60	60	60	60	60	60	60	
Lumber and construction materials	6	24	2	—	26	24	24	25	25	27	26	27	27	28	29	29	30	
Machinery—equipment—supplies	12	75	12	15.6	87	84	84	84	84	87	86	86	88	88	89	90	90	
Metal and metal work (except scrap)	1	2	2	—	4	4	4	4	4	4	4	4	4	4	4	4	4	
Paper and its products	—	47	15	24.2	62	61	61	61	61	61	62	65	62	61	63	66	59	
Petroleum and its products	51	355	22	5.9	377	364	356	357	368	375	389	389	384	388	375	378	377	
Plumbing and heating equipment and supplies	—	49	8	15.6	58	54	53	54	56	57	60	62	59	62	60	61	62	
Tobacco and products (except leaf)	6	33	4	—	37	34	33	34	34	34	36	38	40	46	47	44	45	
Waste materials	17	33	4	—	37	34	33	34	34	34	36	38	40	46	47	44	45	
All other products	7	19	9	—	28	27	27	27	28	28	28	28	28	28	28	28	28	

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.



TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
STATES, BY KINDS OF BUSINESS—Continued

Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)																
Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Average number	January	February	March	April	May	June	July	August	September	October	November	December
	Men	Women	Per- cent women													
WEST VIRGINIA																
Amusement and sporting goods.....	757	10,126	1,599	12.1	11,525	11,212	11,115	11,214	11,244	11,470	11,653	11,713	11,846	11,894	11,857	11,884
Automotive.....	4	702	86	11.2	790	745	759	764	768	764	766	764	764	764	764	764
Beer, wines, and liquors.....	58	89	31	6.1	501	455	469	484	486	518	533	524	523	507	489	501
Chemicals and paints.....	1	1	15	14.9	104	101	104	105	107	105	107	105	104	103	104	98
Clothing and furnishings.....	3	137	84	56.2	231	228	229	230	229	228	229	250	231	232	235	257
Coal and coke.....	6	132	85	21.2	167	168	168	165	162	163	168	166	168	170	169	168
Drugs (general line).....	—	96	58	37.4	154	149	159	152	155	153	158	159	158	158	154	156
Drugs and drug sundries (specialty lines).....	3	85	78	47.9	163	159	161	166	166	165	165	165	165	163	161	165
Dry goods (general line).....	1	279	77	21.5	354	355	329	329	323	327	327	327	327	404	404	399
Dry goods (specialty lines).....	—	17	—	—	17	17	17	17	17	17	17	17	17	17	17	17
Electrical goods.....	17	304	95	23.7	399	380	388	383	382	386	386	386	386	404	409	428
Farm products—raw materials.....	43	208	19	8.4	227	227	227	227	227	221	234	245	244	241	217	210
Farm products—consumer goods.....	148	1,050	91	8.0	1,065	1,065	1,064	1,064	1,069	1,201	1,208	1,202	1,224	1,197	1,167	1,176
Farm supplies.....	54	187	22	10.6	209	197	203	203	202	207	210	212	221	215	220	215
Furniture and house furnishings.....	2	102	10	9.0	112	109	107	107	109	115	113	113	113	113	115	115
Groceries (general line).....	9	1,054	128	10.8	1,192	1,192	1,184	1,175	1,172	1,177	1,186	1,177	1,186	1,175	1,185	1,178
Groceries and foods (specialty lines).....	89	1,116	108	8.8	1,224	1,224	1,215	1,207	1,196	1,200	1,225	1,232	1,238	1,239	1,247	1,247
Hardware.....	4	693	120	14.8	813	785	799	792	797	838	819	827	833	837	865	830
Lumber and construction materials.....	28	474	46	9.9	520	468	464	492	518	550	532	532	530	536	539	532
Machinery—equipment—supplies.....	44	941	146	15.4	1,082	1,062	1,053	1,052	1,053	1,095	1,088	1,086	1,108	1,140	1,124	1,118
Metals and metal work (except scrap).....	—	97	7	6.9	104	94	100	93	97	98	106	106	109	129	129	134
Paper and its products.....	9	60	17	21.9	71	75	81	83	72	74	83	78	77	74	74	79
Petroleum and its products.....	92	1,016	27	2.6	1,032	1,047	1,047	1,051	1,059	1,057	1,040	1,054	1,086	1,060	1,045	1,042
Plumbing and heating equipment and supplies.....	2	103	18	14.6	121	119	113	113	118	119	121	122	122	125	124	124
Tobacco and products (except leaf).....	18	231	38	14.2	269	269	268	268	269	270	270	265	272	274	271	275
Waste materials.....	56	328	18	5.1	345	335	337	347	342	350	353	357	345	375	366	345
All other products.....	19	141	22	13.6	189	161	160	166	162	164	165	164	169	169	166	166
WISCONSIN																
Amusement and sporting goods.....	3,017	22,553	4,175	15.6	26,728	25,879	26,118	26,590	26,694	26,716	26,751	27,029	27,155	27,137	27,182	27,201
Automotive.....	14	286	171	39.2	437	420	419	414	422	444	450	453	449	442	450	448
Beer, wines, and liquors.....	94	1,589	213	11.8	1,802	1,735	1,740	1,769	1,762	1,767	1,808	1,823	1,823	1,885	1,880	1,882
Chemicals and paints.....	22	209	40	16.1	1,360	1,317	1,340	1,516	1,552	1,584	1,623	1,628	1,609	1,604	1,620	1,657
Clothing and furnishings.....	24	274	82	25.0	358	351	358	350	348	345	350	357	361	368	369	359
Coal and coke.....	4	1,194	65	5.2	1,243	1,266	1,322	1,275	1,202	1,244	1,244	1,229	1,216	1,311	1,232	1,228
Drugs (general line).....	—	280	34	12.6	345	344	344	344	339	344	344	346	345	352	355	355
Drugs and drug sundries (specialty lines).....	5	70	40	35.7	40	39	40	38	39	40	40	41	41	41	41	41
Dry goods (general line).....	49	732	207	22.0	904	904	942	945	937	956	942	942	957	948	955	954
Electrical goods.....	349	1,112	212	16.0	1,394	1,392	1,432	1,516	1,404	1,388	1,092	1,239	1,256	1,199	1,195	1,195
Farm products—raw materials.....	323	2,448	556	12.7	2,804	2,896	2,675	2,799	2,929	2,992	2,931	2,968	2,982	2,795	2,716	2,725
Farm products—consumer goods.....	35	432	66	15.2	498	494	505	501	501	475	483	486	506	507	510	514
Farm supplies.....	9	109	51	32.0	160	148	154	156	161	162	160	168	168	169	166	161
Furniture and house furnishings.....	9	1,375	284	17.8	1,597	1,590	1,578	1,557	1,572	1,605	1,610	1,610	1,626	1,610	1,611	1,606
Groceries (general line).....	281	1,847	476	19.1	2,184	2,209	2,206	2,216	2,254	2,254	2,252	2,292	2,282	2,285	2,280	2,286
Groceries and foods (specialty lines).....	7	1,647	178	19.5	911	891	895	895	897	918	950	921	931	925	921	919
Hardware.....	6	36	17	32.7	52	50	52	51	52	52	52	52	53	55	58	58
Jewelry.....	44	700	111	15.7	811	785	777	778	800	769	822	858	866	845	841	850
Lumber and construction materials.....	164	2,196	475	19.5	2,598	2,597	2,608	2,635	2,655	2,659	2,693	2,722	2,722	2,699	2,678	2,689
Machinery—equipment—supplies.....	25	293	70	19.5	369	341	340	341	341	356	356	357	353	381	375	374
Metals and metal work (except scrap).....	35	521	173	24.9	694	674	671	674	683	692	705	708	714	714	707	707
Paper and its products.....	911	2,672	139	4.9	2,716	2,716	2,728	2,767	2,817	2,849	2,854	2,862	2,858	2,853	2,857	2,848
Petroleum and its products.....	35	537	85	15.6	621	621	618	622	635	618	613	624	625	635	634	624
Plumbing and heating equipment and supplies.....	60	333	100	23.1	435	422	419	427	459	450	451	459	455	444	445	445
Tobacco and products (except leaf).....	151	895	199	22.3	804	804	824	824	851	894	875	875	898	998	1,000	1,000
Waste materials.....	89	577	128	18.1	699	758	691	691	700	694	699	707	708	715	710	712

\* Based on count for October. Percent women not shown for kinds of businesses where total employees is less than 50.  
\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Per- cent women	Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)											
		Men	Women			January	February	March	April	May	June	July	August	September	October	November	December
WYOMING	512	1,094	116	9.6	1,210	1,172	1,111	1,147	1,168	1,213	1,219	1,256	1,217	1,508	1,282	1,204	1,254
Automotive	9	95	8	8.0	101	97	97	99	102	105	102	104	105	103	100	100	100
Beer, wines, and liquors	25	57	7	10.8	64	65	61	65	60	60	64	66	62	66	65	62	66
Chemicals and paints	—	11	—	—	11	11	11	11	11	11	11	11	11	11	11	11	11
Coal and coke	—	2	—	—	2	2	2	2	1	1	1	1	1	2	2	2	2
Farm products—raw materials	42	116	8	6.4	124	100	96	125	122	137	114	108	112	179	154	120	125
Farm products—consumer goods	28	182	52	14.9	214	228	195	190	195	210	220	235	219	207	217	221	256
Farm supplies	4	18	6	—	24	25	9	9	15	20	26	16	18	55	45	54	45
Groceries (general line)	—	158	18	10.1	176	185	175	175	179	181	175	184	179	187	176	159	152
Groceries and foods (specialty lines)	14	34	1	—	55	55	55	54	54	54	55	56	56	58	58	57	57
Lumber and construction materials	—	1	—	—	1	—	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment—supplies	8	134	15	8.6	147	141	141	141	144	146	150	150	145	149	154	146	154
Metals and metal work (except scrap)	1	50	2	—	32	32	29	30	40	41	36	35	35	29	30	32	32
Petroleum and its products	165	219	17	7.0	236	222	223	225	227	235	244	251	252	250	247	231	230
Plumbing and heating equipment and supplies	1	4	—	—	4	4	4	4	4	4	4	4	4	4	4	4	4
Tobacco and products (except leaf)	10	24	2	—	26	25	25	26	26	26	26	26	26	25	25	25	25
Waste materials	6	4	—	—	4	4	4	5	4	5	2	4	4	—	5	7	4
All other products	1	7	2	—	9	8	8	8	8	8	9	9	9	9	9	9	9

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

CITIES, BY KINDS OF BUSINESS

CITY AND KIND OF BUSINESS		SEX OF EMPLOYEES* (full-time and part-time combined)			Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)											
		Men	Women	Per- cent women		January	February	March	April	May	June	July	August	September	October	November	December
Active proprietors of unincor- porated businesses																	
BALTIMORE	1,219	14,700	3,015	17.0	17,715	17,693	17,629	17,549	17,538	17,516	17,579	17,498	17,595	17,693	18,171	18,299	18,290
Amusement and sporting goods	16	111	58	34.2	147	142	142	140	141	145	149	149	149	151	155	150	147
Automotive	46	964	108	9.9	1,070	1,037	1,034	1,033	1,044	1,057	1,061	1,079	1,095	1,088	1,108	1,100	1,098
Beer, wines, and liquors	18	561	169	23.2	730	721	729	729	725	731	732	732	731	732	735	732	740
Chemicals and paints	14	270	50	18.5	320	299	299	299	319	327	332	321	334	330	331	331	333
Clothing and furnishings	87	425	79	15.6	504	497	495	499	501	502	501	508	512	513	512	508	497
Coal and coke	9	114	28	20.0	142	150	150	150	142	150	152	152	152	152	152	150	151
Drugs (general line)	7	229	68	22.8	297	301	303	300	297	296	296	293	294	296	294	296	297
Drugs and drug sundries (specialty lines)	11	231	121	34.3	352	345	350	354	355	354	355	349	355	349	355	357	357
Dry goods (general line)	3	177	31	15.0	208	208	208	208	208	208	208	208	208	208	207	207	207
Dry goods (specialty lines)	71	199	61	23.5	267	271	271	281	281	284	284	284	284	284	285	282	285
Electrical goods	29	525	132	20.1	657	649	649	658	658	656	655	659	659	659	659	659	661
Farm products—raw materials	33	118	22	15.9	140	124	124	117	112	149	152	139	201	172	115	119	119
Farm products—consumer goods	192	1,074	154	12.5	1,228	1,209	1,209	1,235	1,232	1,240	1,236	1,237	1,236	1,238	1,220	1,223	1,230
Farm supplies	17	249	299	54.7	348	336	336	316	321	314	305	294	309	294	294	292	295
Furniture and house furnishings	25	142	61	50.1	203	197	204	203	202	202	204	202	204	204	205	202	205
Meat and meat products	15	470	42	8.3	512	492	492	482	476	476	494	521	523	533	537	552	599
Groceries (general line)	216	2,332	501	17.7	2,833	2,833	2,833	2,925	2,925	2,925	2,925	2,925	2,925	2,925	3,007	3,115	3,115
Groceries and foods (specialty lines)	18	146	23	12.9	168	167	167	162	165	165	168	169	172	171	172	173	173
Hardware	18	87	23	21.0	110	111	110	110	110	110	110	110	110	111	111	111	111
Jewelry	22	797	832	9.8	884	832	845	866	845	845	861	903	931	911	927	935	945
Lumber and construction materials	103	1,468	311	17.5	1,777	1,755	1,732	1,754	1,751	1,770	1,805	1,815	1,815	1,817	1,785	1,779	1,771
Machinery—equipment—supplies	21	380	64	14.4	444	437	442	457	442	457	450	447	455	455	454	457	457
Metals and metal work (except scrap)	39	785	144	23.8	929	880	885	885	885	885	885	885	885	885	885	885	885
Paper and its products	17	476	74	13.5	550	537	541	541	541	541	541	541	541	541	541	541	541
Petroleum and its products	38	303	338	10.5	339	338	338	338	338	338	338	338	338	338	341	340	340
Plumbing and heating equipment and supplies	77	722	175	19.5	897	847	884	870	865	900	886	886	900	941	958	918	911
Tobacco and products (except leaf)	33	585	324	26.8	1,208	1,205	1,179	1,184	1,181	1,173	1,175	1,182	1,182	1,228	1,280	1,276	1,239
Waste materials																	
All other products																	
BOSTON	1,757	28,204	8,094	22.3	36,298	35,719	35,673	35,630	35,795	36,147	36,534	36,592	36,647	36,550	36,649	36,648	37,021
Amusement and sporting goods	25	623	490	43.6	1,103	1,102	1,100	1,106	1,101	1,100	1,084	1,097	1,101	1,107	1,095	1,105	1,154
Automotive	18	1,767	532	15.8	2,099	2,081	2,072	2,081	2,088	2,093	2,094	2,096	2,094	2,095	2,129	2,116	2,144
Beer, wines, and liquors	4	951	271	22.2	1,222	1,189	1,175	1,174	1,199	1,217	1,213	1,247	1,257	1,256	1,251	1,244	1,259
Chemicals and paints	15	732	230	23.9	962	954	954	973	963	963	964	955	949	969	964	967	963
Clothing and furnishings	209	1,578	432	21.5	2,010	1,945	1,950	1,983	1,988	1,982	1,985	1,985	2,008	2,068	2,074	2,089	2,079
Coal and coke	9	559	172	23.5	731	756	772	764	781	772	740	732	728	713	708	710	703
Drugs (general line)	—	420	155	26.9	575	572	590	557	568	580	546	551	580	588	643	585	580
Drugs and drug sundries (specialty lines)	3	172	64	27.1	236	240	237	231	232	228	228	227	232	238	242	247	245
Drugs—consumer goods	—	168	53	16.1	221	82	85	79	79	79	77	80	82	84	85	84	83
Farm products—raw materials	182	642	100	12.9	742	737	737	737	737	737	737	737	737	737	737	737	737
Farm products—consumer goods	46	1,175	408	23.7	1,583	1,595	1,588	1,585	1,585	1,585	1,572	1,574	1,576	1,575	1,581	1,585	1,574
Farm supplies	2	250	43	12.1	293	280	280	280	280	280	280	280	280	280	280	280	280
Furniture and house furnishings	64	608	278	31.4	886	882	884	885	885	873	873	879	879	879	879	879	879
Groceries (general line)	2	898	108	10.9	1,006	1,006	1,006	1,006	1,006	1,006	1,006	1,006	1,006	1,006	1,006	1,006	1,006
Groceries and foods (specialty lines)	211	4,514	1,108	19.7	5,622	5,442	5,442	5,442	5,442	5,442	5,442	5,442	5,442	5,442	5,442	5,442	5,442
Hardware	12	424	102	19.3	526	515	515	515	515	515	515	515	515	515	515	515	515
Jewelry	27	180	93	54.1	273	274	268	274	271	271	274	268	274	270	281	281	287
Lumber and construction materials	17	859	145	14.5	1,004	944	982	971	963	985	1,000	998	1,008	1,034	1,032	1,055	1,058
Machinery—equipment—supplies	126	2,950	877	22.9	3,827	3,828	3,828	3,828	3,828	3,828	3,828	3,828	3,828	3,828	3,828	3,828	3,828
Metals and metal work (except scrap)	26	683	177	21.1	860	840	840	840	840	840	840	840	840	840	840	840	840
Paper and its products	47	720	311	30.8	1,031	1,017	1,014	1,020	997	980	982	1,024	1,040	1,072	1,109	1,116	1,126
Petroleum and its products	5	615	63	6.2	678	683	683	683	683	683	683	683	683	683	683	683	683
Plumbing and heating equipment and supplies	42	976	181	17.4	1,157	1,157	1,157	1,157	1,157	1,157	1,157	1,157	1,157	1,157	1,157	1,157	1,157
Tobacco and products (except leaf)	22	383	93	20.2	476	451	451	451	451	451	451	451	451	451	451	451	451
Waste materials	70	365	93	20.2	458	451	451	451	451	451	451	451	451	451	451	451	451
All other products	182	1,656	479	20.5	2,135	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132

\* Based on count for October.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.



TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
CITIES, BY KINDS OF BUSINESS—Continued

CITY AND KIND OF BUSINESS		SEX OF EMPLOYEES* (full-time and part-time combined)		Per- cent women	Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)											
						January	February	March	April	May	June	July	August	September	October	November	December
Active proprietors of unincor- porated businesses	Men	Women	20.2	10,639	10,570	10,566	10,415	10,511	10,533	10,560	10,612	10,645	10,797	10,945	10,956	10,950	
BUFFALO	527	8,499	2,140	20.2	10,639	10,570	10,566	10,415	10,511	10,533	10,560	10,612	10,645	10,797	10,945	10,956	10,950
Amusement and sporting goods.....	10	176	125	41.6	301	294	295	294	289	285	302	308	302	307	309	310	310
Automotive.....	10	1,052	184	14.9	1,258	1,204	1,204	1,204	1,225	1,234	1,245	1,270	1,248	1,244	1,278	1,232	1,238
Beer, wines, and liquors.....	3	277	55	16.7	332	308	308	317	317	316	316	316	316	316	316	316	316
Chemicals and paints.....	11	173	50	22.5	223	224	224	224	222	224	224	224	224	221	221	221	221
Clothing and furnishings.....	3	205	17	7.8	250	287	284	286	278	282	282	282	282	282	282	282	282
Coal and coke.....	3	205	17	7.8	250	287	284	286	278	282	282	282	282	282	282	282	282
Drugs (general line).....	4	145	31	17.7	176	171	175	175	175	175	175	175	175	175	175	175	175
Drugs and drug sundries (specialty lines).....	4	145	31	17.7	176	171	175	175	175	175	175	175	175	175	175	175	175
Dry goods (general line).....	1	20	6	23.1	25	25	25	25	25	25	25	25	25	25	25	25	25
Dry goods (specialty lines).....	15	25	11	30.8	34	34	34	34	34	34	34	34	34	34	34	34	34
Electrical goods.....	18	515	161	23.9	674	655	655	655	655	655	655	655	655	655	655	655	655
Farm products—raw materials.....	23	196	42	17.5	238	226	226	227	227	227	227	227	227	227	227	227	227
Farm products—consumer goods.....	97	510	139	21.3	643	640	641	641	640	640	640	640	640	640	640	640	640
Farm supplies.....	2	119	54	22.3	149	158	162	161	160	158	147	135	141	147	143	145	145
Furniture and house furnishings.....	9	108	44	28.0	152	147	146	146	146	146	146	146	146	146	146	146	146
Groceries (general line).....	4	265	62	19.0	327	325	324	324	324	324	324	324	324	324	324	324	324
Groceries and foods (specialty lines).....	63	766	165	17.5	924	915	915	915	915	915	915	915	915	915	915	915	915
Hardware.....	1	384	130	25.2	514	508	508	508	489	504	515	515	515	522	527	531	531
Jewelry.....	12	55	29	34.4	84	87	86	86	86	86	86	86	86	86	86	86	86
Lumber and construction materials.....	17	582	101	15.2	683	651	646	646	638	655	679	675	674	678	689	672	672
Machinery—equipment—supplies.....	60	900	198	17.8	1,098	1,062	1,048	1,048	1,051	1,102	1,097	1,110	1,107	1,107	1,115	1,129	1,129
Metals and metal work (except scrap).....	7	351	63	17.8	454	448	448	448	454	455	470	467	471	482	482	471	471
Paper and its products.....	20	272	77	26.6	349	345	354	354	369	358	369	371	369	375	374	362	362
Petroleum and its products.....	5	337	15	4.3	352	354	354	354	349	350	349	353	353	357	349	350	354
Plumbing and heating equipment and supplies.....	15	271	97	23.2	288	280	272	280	282	284	284	287	286	295	302	301	294
Tobacco and products (except leaf).....	22	121	40	24.8	160	150	151	148	152	151	151	167	167	172	171	172	172
Waste materials.....	62	413	68	14.1	481	406	411	406	448	456	448	461	481	505	563	592	596
All other products.....	24	223	94	29.5	317	312	311	311	312	315	310	320	314	320	320	326	329
CHICAGO	4,743	73,287	22,207	23.3	95,464	95,340	95,975	94,228	94,618	94,724	94,836	95,085	95,649	96,264	97,202	97,628	97,914
Amusement and sporting goods.....	57	1,392	782	36.0	2,171	2,155	2,110	2,105	2,155	2,191	2,157	2,233	2,222	2,205	2,151	2,157	2,175
Automotive.....	193	3,758	925	24.6	4,683	4,533	4,413	4,446	4,533	4,555	4,610	4,641	4,556	4,567	4,569	4,561	4,718
Beer, wines, and liquors.....	138	3,087	532	14.7	3,619	3,629	3,600	3,635	3,599	3,628	3,580	3,559	3,576	3,521	3,580	3,590	3,719
Chemicals and paints.....	53	2,331	777	24.6	3,108	3,108	3,090	3,115	3,158	3,198	3,165	3,165	3,204	3,158	3,178	3,159	3,441
Clothing and furnishings.....	292	1,788	633	31.6	2,421	2,421	2,361	2,636	2,556	2,500	2,554	2,531	2,634	2,554	2,695	2,653	2,693
Coal and coke.....	18	703	157	21.0	860	860	851	810	876	940	860	860	860	876	914	914	925
Drugs (general line).....	4	674	236	29.8	910	909	909	909	909	909	909	909	909	909	909	909	909
Drugs and drug sundries (specialty lines).....	43	979	222	22.5	1,201	1,195	1,175	1,175	1,195	1,195	1,195	1,195	1,195	1,195	1,195	1,195	1,195
Dry goods (general line).....	5	975	454	32.3	1,429	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428
Dry goods (specialty lines).....	258	1,126	520	31.6	1,646	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642
Electrical goods.....	140	3,785	1,288	25.1	5,073	4,996	4,980	4,976	4,976	4,991	4,982	5,063	5,041	5,028	5,093	5,134	5,418
Farm products—raw materials.....	204	1,318	166	12.4	1,484	1,541	1,538	1,511	1,511	1,530	1,519	1,498	1,450	1,458	1,494	1,571	1,772
Farm products—consumer goods.....	645	4,868	832	14.6	5,700	5,296	5,247	5,694	5,647	5,782	5,650	5,768	5,615	5,759	5,708	5,778	5,942
Farm supplies.....	8	385	113	22.6	498	497	480	499	499	500	500	500	500	500	500	500	500
Furniture and house furnishings.....	209	1,809	645	26.3	2,454	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405
Groceries (general line).....	5	2,604	654	18.9	3,258	3,254	3,254	3,254	3,254	3,254	3,254	3,254	3,254	3,254	3,254	3,254	3,254
Groceries and foods (specialty lines).....	802	1,107	215	21.0	1,322	1,318	1,318	1,318	1,318	1,318	1,318	1,318	1,318	1,318	1,318	1,318	1,318
Hardware.....	92	1,566	466	24.1	2,032	2,028	2,028	2,028	2,028	2,028	2,028	2,028	2,028	2,028	2,028	2,028	2,028
Jewelry.....	170	862	417	32.1	1,279	1,272	1,272	1,272	1,272	1,272	1,272	1,272	1,272	1,272	1,272	1,272	1,272
Lumber and construction materials.....	117	2,674	510	26.5	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184	3,184
Machinery—equipment—supplies.....	494	10,086	2,102	20.7	12,188	12,089	12,089	12,089	12,089	12,089	12,089	12,089	12,089	12,089	12,089	12,089	12,089
Metals and metal work (except scrap).....	64	4,406	889	20.0	5,295	5,295	5,295	5,295	5,295	5,295	5,295	5,295	5,295	5,295	5,295	5,295	5,295
Paper and its products.....	136	2,769	689	24.9	3,458	3,458	3,458	3,458	3,458	3,458	3,458	3,458	3,458	3,458	3,458	3,458	3,458
Petroleum and its products.....	34	1,841	406	22.0	2,247	2,247	2,247	2,247	2,247	2,247	2,247	2,247	2,247	2,247	2,247	2,247	2,247
Plumbing and heating equipment and supplies.....	97	1,571	559	35.0	2,130	2,130	2,130	2,130	2,130	2,130	2,130	2,130	2,130	2,130	2,130	2,130	2,130
Tobacco and products (except leaf).....	208	2,237	746	33.4	2,983	2,983	2,983	2,983	2,983	2,983	2,983	2,983	2,983	2,983	2,983	2,983	2,983
Waste materials.....	315	4,567	2,061	31.1	6,628	6,628	6,628	6,628	6,628	6,628	6,628	6,628	6,628	6,628	6,628	6,628	6,628
All other products.....	24	223	94	29.5	317	312	311	311	312	315	310	320	314	320	320	326	329

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

CITIES, BY KINDS OF BUSINESS—Continued

CITY AND KIND OF BUSINESS	Active proprietors of incor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
		Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December
<b>CLEVELAND</b>	1,077	19,805	4,755	20.1	23,539	22,851	22,755	22,988	23,068	23,241	23,475	23,650	23,787	24,085	24,306	24,294	24,084
Amusement and sporting goods.....	8	305	205	40.2	506	494	486	501	497	505	505	529	518	520	521	498	496
Automotive.....	64	1,786	369	17.1	2,155	2,037	2,052	2,042	2,102	2,107	2,157	2,157	2,202	2,227	2,249	2,259	2,254
Beer, wines, and liquors.....	9	531	352	39.8	588	552	552	563	564	558	580	588	579	585	585	574	569
Chemicals and paints.....	37	533	301	28.5	738	730	730	741	758	771	774	772	767	769	775	746	742
Clothing and furnishings.....	77	298	124	29.5	439	438	438	443	443	443	443	443	443	443	443	443	443
Coal and coke.....	6	550	177	25.1	707	701	703	695	685	697	700	703	709	712	719	722	722
Drugs (general line).....	16	126	57	22.5	183	186	186	186	186	186	186	186	186	186	186	186	186
Drugs and drug sundries (specialty lines).....	15	145	54	27.1	200	196	197	196	199	196	197	197	197	197	199	211	198
Dry goods (general line).....	26	126	51	28.9	189	189	189	189	189	189	189	189	189	189	189	189	189
Dry goods (specialty lines).....	45	1,126	307	21.4	1,433	1,405	1,396	1,405	1,405	1,420	1,435	1,437	1,435	1,437	1,435	1,435	1,435
Electrical goods.....	15	97	15	13.4	112	108	107	110	106	108	109	113	113	113	113	108	112
Farm products—raw materials.....	13	1,192	156	11.6	1,348	1,275	1,283	1,283	1,400	1,598	1,578	1,584	1,584	1,584	1,584	1,584	1,584
Farm products—consumer goods.....	3	108	37	23.2	140	145	145	145	145	141	140	145	145	145	141	141	141
Farm supplies.....	32	290	108	27.1	398	349	359	358	377	391	412	410	410	410	410	410	410
Furniture and house furnishings.....	10	834	94	10.3	928	947	945	945	913	918	917	910	919	939	941	941	941
Groceries (general line).....	101	1,237	518	29.5	1,755	1,732	1,644	1,661	1,696	1,737	1,759	1,768	1,684	1,846	1,889	1,885	1,758
Groceries and foods (specialty lines).....	22	883	235	13.5	1,118	1,187	1,187	1,200	1,189	1,200	1,222	1,238	1,232	1,237	1,258	1,240	1,241
Hardware.....	6	36	20	26.0	76	75	77	76	76	76	76	77	79	79	79	79	81
Jewelry.....	29	1,269	381	12.5	1,650	1,598	1,598	1,401	1,399	1,422	1,458	1,458	1,478	1,475	1,466	1,520	1,511
Lumber and construction materials.....	184	2,742	705	20.4	3,447	3,328	3,417	3,431	3,434	3,468	3,487	3,487	3,490	3,482	3,489	3,480	3,395
Machinery—equipment—supplies.....	43	1,232	242	16.4	1,474	1,404	1,408	1,414	1,407	1,405	1,420	1,463	1,439	1,498	1,575	1,585	1,573
Metals and metal work (except scrap).....	20	547	181	24.9	728	778	742	753	774	801	824	861	866	869	817	806	831
Paper and its products.....	9	721	90	11.1	811	747	742	753	774	801	824	861	866	869	817	806	831
Petroleum and its products.....	24	428	120	21.9	548	537	538	538	523	546	557	528	554	564	567	573	571
Plumbing and heating equipment and supplies.....	13	155	82	28.6	217	220	218	218	219	218	218	220	216	216	216	216	214
Tobacco and products (except leaf).....	83	860	206	19.5	1,066	1,017	1,019	1,020	1,041	1,041	1,051	1,051	1,049	1,075	1,162	1,161	1,144
Waste materials.....	66	599	177	22.8	776	758	780	781	782	786	787	786	807	794	782	786	787
All other products.....																	
<b>DETROIT</b>	1,911	22,436	4,914	19.0	27,350	26,944	26,781	26,978	26,915	27,150	27,354	27,415	27,351	27,621	27,897	27,994	28,094
Amusement and sporting goods.....	21	298	195	39.6	493	465	474	485	476	480	501	492	496	496	512	511	515
Automotive.....	152	2,632	618	19.0	3,250	3,157	3,181	3,220	3,223	3,257	3,285	3,299	3,250	3,276	3,288	3,277	3,275
Beer, wines, and liquors.....	27	565	352	39.0	688	644	644	657	657	654	673	673	673	673	673	660	661
Chemicals and paints.....	23	532	130	19.6	662	629	640	657	667	675	675	665	670	678	673	680	689
Clothing and furnishings.....	72	189	76	28.5	265	247	249	261	259	264	267	264	265	273	272	283	283
Coal and coke.....	11	154	55	25.8	209	213	213	214	215	201	202	200	201	201	207	210	209
Drugs (general line).....	1	154	55	25.8	209	213	213	214	215	201	202	200	201	201	207	210	209
Drugs and drug sundries (specialty lines).....	32	104	68	39.5	172	159	164	183	183	167	171	173	167	180	182	187	194
Dry goods (general line).....	227	2,277	466	16.8	2,743	2,711	2,688	2,688	2,666	2,665	2,735	2,735	2,665	2,735	2,735	2,735	2,735
Dry goods (specialty lines).....	35	127	56	30.4	183	177	178	176	181	181	183	185	184	185	184	188	191
Electrical goods.....	68	1,524	354	19.5	1,878	1,860	1,862	1,876	1,873	1,897	1,898	1,895	1,901	1,888	1,891	1,903	1,906
Farm products—raw materials.....	9	171	19	11.1	192	197	196	197	188	184	190	189	191	192	190	180	205
Farm products—consumer goods.....	215	2,185	298	12.0	2,483	2,416	2,415	2,429	2,472	2,556	2,605	2,595	2,499	2,404	2,457	2,470	2,498
Farm supplies.....	9	64	59	6.9	88	88	88	88	88	88	88	88	88	88	88	88	88
Furniture and house furnishings.....	39	311	94	23.1	405	379	375	400	411	413	425	418	418	388	390	426	421
Groceries (general line).....	30	573	92	13.2	665	667	674	668	654	651	668	669	655	681	690	676	681
Groceries and foods (specialty lines).....	245	4,455	1,543	15.5	5,000	4,878	4,878	4,878	4,878	4,878	4,878	4,878	4,878	4,878	4,878	4,878	4,878
Hardware.....	35	591	151	20.5	742	710	710	710	708	727	759	757	764	759	767	767	796
Jewelry.....	26	102	45	29.7	147	145	145	137	139	137	136	140	143	144	148	145	165
Lumber and construction materials.....	40	755	112	12.9	865	820	819	837	842	831	856	863	878	885	908	913	905
Machinery—equipment—supplies.....	288	2,865	761	21.5	3,626	3,591	3,571	3,625	3,610	3,631	3,625	3,610	3,625	3,637	3,671	3,699	3,690
Metals and metal work (except scrap).....	72	1,455	261	15.2	1,716	1,651	1,651	1,660	1,662	1,650	1,673	1,701	1,738	1,787	1,795	1,795	1,795
Paper and its products.....	41	539	156	19.6	695	780	779	775	781	781	789	788	782	812	812	817	844
Petroleum and its products.....	21	1,075	150	11.7	1,225	1,129	1,129	1,115	1,102	1,102	1,108	1,119	1,140	1,148	1,179	1,179	1,154
Plumbing and heating equipment and supplies.....	39	734	150	17.0	884	850	850	861	864	862	867	868	867	907	938	918	888
Tobacco and products (except leaf).....	59	861	381	21.7	1,242	1,242	1,242	1,242	1,242	1,242	1,242	1,242	1,242	1,242	1,242	1,242	1,242
Waste materials.....	128	801	250	23.6	1,051	998	976	995	1,000	1,000	1,005	1,050	1,044	1,093	1,109	1,207	1,135
All other products.....	95	764	235	23.5	999	984	982	997	996	1,002	1,007	987	998	1,011	1,059	1,179	1,059

\* Based on count for October.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

# WHOLESALE TRADE: 1939

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TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
CITIES, BY KINDS OF BUSINESS—Continued

CITY AND KIND OF BUSINESS	Active proprietors of incor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Per- cent wom- en	Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)											
		Men	Women			January	February	March	April	May	June	July	August	September	October	November	December
LOS ANGELES																	
Amusement and sporting goods	71	53,824	7,787	13.8	41,411	40,971	39,497	39,721	40,144	41,374	41,685	40,540	40,909	42,521	43,911	45,145	42,658
Automotive	282	764	437	56.4	1,201	1,201	1,220	1,210	1,237	1,204	1,198	1,202	1,195	1,189	1,162	1,175	1,245
Beer, wines, and liquors	45	5,052	424	12.2	5,476	5,369	5,440	5,459	5,435	5,439	5,470	5,435	5,435	5,435	5,435	5,509	5,509
Chemicals and paints	50	1,897	161	15.4	1,635	1,642	1,642	1,627	1,641	1,637	1,635	1,675	1,675	1,653	1,652	1,657	1,668
Clothing and furnishings	314	655	161	25.0	1,009	1,009	877	1,007	1,014	1,014	1,021	1,017	1,020	1,053	1,032	1,015	1,019
Coal and coke	2	544	251	31.4	895	877	877	897	899	888	882	877	900	900	909	936	905
Drugs (general line)	5	531	185	25.9	716	715	709	707	716	717	705	705	712	729	722	725	727
Drugs and drug sundries (specialty lines)	68	580	258	40.5	638	578	588	560	624	645	637	660	657	645	678	699	655
Dry goods (general line)	5	30	17	35.7	45	45	45	47	47	45	48	47	48	50	51	47	48
Dry goods (specialty lines)	317	700	271	27.9	971	960	960	964	954	948	956	969	991	996	1,002	992	991
Electrical goods	124	1,825	427	23.4	1,398	1,398	1,398	1,398	1,398	1,398	1,398	1,398	1,398	1,398	1,398	1,398	1,398
Farm products—raw materials	81	249	49	16.5	200	200	200	200	200	200	200	200	200	200	200	200	200
Farm products—consumer goods	699	4,021	788	19.6	4,809	4,809	4,809	4,809	4,809	4,809	4,809	4,809	4,809	4,809	4,809	4,809	4,809
Furniture and house furnishings	17	239	38	15.9	201	201	201	201	201	201	201	201	201	201	201	201	201
Furniture (general line)	144	856	100	11.7	956	956	956	956	956	956	956	956	956	956	956	956	956
Groceries and food (specialty lines)	483	4,897	1,291	26.4	5,188	5,188	5,188	5,188	5,188	5,188	5,188	5,188	5,188	5,188	5,188	5,188	5,188
Hardware	72	1,060	127	12.0	1,187	1,187	1,187	1,187	1,187	1,187	1,187	1,187	1,187	1,187	1,187	1,187	1,187
Jewelry	102	1,062	167	15.7	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229
Lumber and construction materials	68	1,062	167	15.7	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229	1,229
Machinery—equipment—supplies	340	4,856	992	20.4	5,848	5,177	5,001	5,051	5,178	5,205	5,188	5,250	5,092	5,298	5,221	5,229	5,157
Metal and metal work (except scrap)	47	1,048	201	19.2	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249
Paper and its products	61	1,048	201	19.2	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249	1,249
Petroleum and its products	53	1,149	66	5.7	1,215	1,185	1,190	1,197	1,210	1,219	1,210	1,215	1,222	1,232	1,242	1,236	1,228
Plumbing and heating equipment and supplies	59	778	146	18.9	924	919	926	907	920	911	943	954	941	954	958	937	953
Tobacco and products (except leaf)	35	247	54	21.9	201	201	201	201	201	201	201	201	201	201	201	201	201
Waste materials	45	867	156	18.0	1,023	1,023	1,023	1,023	1,023	1,023	1,023	1,023	1,023	1,023	1,023	1,023	1,023
All other products	282	1,186	379	32.0	1,565	1,534	1,534	1,491	1,544	1,558	1,563	1,568	1,593	1,612	1,587	1,625	1,640
MILWAUKEE																	
Amusement and sporting goods	707	10,225	2,582	25.2	12,807	12,558	12,541	12,423	12,495	12,479	12,557	12,617	12,710	12,724	12,894	12,896	12,829
Automotive	11	245	169	69.0	414	400	399	394	407	395	395	422	425	421	413	422	425
Beer, wines, and liquors	32	586	122	20.8	708	707	707	707	707	707	707	707	707	707	707	707	707
Chemicals and paints	12	186	27	14.5	213	213	213	213	213	213	213	213	213	213	213	213	213
Clothing and furnishings	11	228	62	27.2	290	288	288	288	288	288	288	288	288	288	288	288	288
Coal and coke	3	651	54	8.3	705	745	745	725	719	672	697	698	712	652	752	679	682
Drugs (general line)	5	203	51	25.1	254	259	259	255	257	255	255	257	259	259	259	259	259
Drugs and drug sundries (specialty lines)	7	24	8	33.3	32	34	35	35	35	32	32	32	32	32	32	32	32
Dry goods (general line)	27	589	181	30.7	770	766	766	767	767	775	770	767	774	769	775	769	765
Electrical goods	20	246	35	14.2	281	292	292	278	275	288	288	288	288	288	288	288	288
Farm products—raw materials	67	514	77	14.8	591	546	539	625	625	646	632	606	597	585	599	574	569
Farm products—consumer goods	2	121	25	20.7	146	141	141	155	155	150	150	140	154	144	148	152	152
Furniture and house furnishings	8	108	49	45.3	157	145	145	155	155	150	150	150	150	150	150	150	150
Groceries and food (general line)	2	472	125	26.5	597	582	582	582	582	591	593	599	603	603	608	614	606
Groceries and food (specialty lines)	119	980	240	24.5	1,220	1,193	1,193	1,203	1,196	1,199	1,202	1,194	1,209	1,237	1,243	1,232	1,234
Hardware	3	412	57	13.8	469	493	493	493	498	498	502	505	505	508	502	504	504
Jewelry	5	34	18	52.9	52	51	51	51	51	48	51	51	51	51	51	51	51
Lumber and construction materials	19	595	181	30.4	776	766	766	767	767	775	770	767	774	769	775	769	765
Machinery—equipment—supplies	132	1,456	369	25.4	1,825	1,843	1,843	1,843	1,843	1,843	1,843	1,843	1,843	1,843	1,843	1,843	1,843
Metal and metal work (except scrap)	20	218	64	22.8	282	282	282	282	282	282	282	282	282	282	282	282	282
Paper and its products	14	528	104	19.7	632	632	632	632	632	632	632	632	632	632	632	632	632
Petroleum and its products	18	460	104	22.6	564	466	466	466	466	466	466	466	466	466	466	466	466
Plumbing and heating equipment and supplies	27	395	90	22.8	485	446	446	446	446	446	446	446	446	446	446	446	446
Tobacco and products (except leaf)	6	125	39	31.2	164	161	161	161	161	161	161	161	161	161	161	161	161
Waste materials	62	322	131	40.7	453	414	414	423	424	429	432	431	442	436	415	414	429
All other products	53	250	85	25.2	335	352	351	359	353	352	351	354	357	371	372	372	371

\* Based on count for October. Percent women not shown for kinds of businesses where total employees is less than 50.  
\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
CITIES, BY KINDS OF BUSINESS—Continued

CITY AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Per- cent Wom- en	Average number	Number of All Paid Employees on Pay-Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)															
		Men	Women			January	February	March	April	May	June	July	August	September	October	November	December				
NEW YORK CITY.						15,627	177,582	63,823	26.4	241,405	235,897	237,356	236,054	239,539	239,976	240,977	242,660	245,533	247,520	248,105	247,465
Amusement and sporting goods	305	3,544	1,715	33.9	5,059	4,879	4,883	4,912	4,955	5,106	5,044	5,103	5,132	5,177	5,270	5,355					
Automotive	222	4,696	1,128	19.5	5,834	5,648	5,895	5,797	5,862	5,879	5,894	5,937	5,921	6,046	5,871	5,761					
Beer, wines, and liquors	75	5,577	1,601	22.3	7,178	6,979	7,145	7,082	7,171	7,080	7,052	7,014	7,219	7,318	7,543	7,574					
Chemicals and paints	200	5,352	2,133	23.5	7,485	7,451	7,571	7,506	7,599	7,599	7,503	7,467	7,515	7,557	7,582	7,597					
Clothing and furnishings	2,554	19,038	6,923	26.4	19,987	19,449	19,677	19,686	19,759	19,759	19,759	19,987	20,419	20,758	20,582	20,494					
Coal and coke	28	1,284	388	23.2	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642					
Drugs (general line)	---	1,000	307	23.5	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307	1,307					
Drugs and drug sundries (specialty lines)	215	4,472	5,103	53.3	9,575	9,159	9,157	9,268	9,276	9,303	9,319	9,327	9,393	9,483	9,588	9,674					
Dry goods (general line)	24	549	494	29.4	1,043	1,014	1,043	1,040	1,034	1,037	1,032	1,042	1,044	1,051	1,016	1,031					
Dry goods (specialty lines)	2,415	6,185	54,015	46.9	54,943	54,419	54,867	54,563	54,883	54,410	54,822	54,883	55,720	55,885	55,720	55,538					
Electrical goods	235	2,069	7,905	23.8	8,068	7,905	7,982	7,973	8,050	8,056	8,057	8,145	8,169	8,176	8,257	8,269					
Electrical materials	450	2,069	2,669	23.8	2,669	2,669	2,669	2,669	2,669	2,669	2,669	2,669	2,669	2,669	2,669	2,669					
Farm products—raw materials	1,260	12,507	15,644	11.6	14,148	13,644	13,696	13,989	14,423	14,423	14,541	14,423	14,504	14,728	14,728	14,789					
Farm products—consumer goods	27	530	152	32.3	672	478	478	478	478	478	478	478	478	478	478	478					
Farm supplies	871	6,465	2,610	28.7	9,066	8,906	8,906	8,906	8,906	8,906	8,906	8,906	8,906	8,906	8,906	8,906					
Furniture and house furnishings	41	3,164	714	18.4	3,878	3,878	3,878	3,878	3,878	3,878	3,878	3,878	3,878	3,878	3,878	3,878					
Groceries (general line)	1,466	17,315	4,271	19.8	21,586	21,586	21,586	21,586	21,586	21,586	21,586	21,586	21,586	21,586	21,586	21,586					
Groceries and foods (specialty lines)	235	2,482	771	21.7	2,857	2,857	2,857	2,857	2,857	2,857	2,857	2,857	2,857	2,857	2,857	2,857					
Hardware	1,050	5,515	2,552	31.5	6,067	6,132	6,234	6,304	6,377	6,455	6,445	6,425	6,419	6,437	6,449	6,449					
Jewelry	169	3,542	1,025	13.1	4,567	4,567	4,567	4,567	4,567	4,567	4,567	4,567	4,567	4,567	4,567	4,567					
Lumber and construction materials	1,071	17,317	5,449	23.6	22,766	22,508	22,456	22,546	22,588	22,755	22,860	22,741	22,789	22,789	22,921	22,921					
Machinery—equipment—supplies	189	4,329	1,286	22.9	5,615	5,443	5,463	5,463	5,463	5,463	5,463	5,463	5,463	5,463	5,463	5,463					
Metals and metal work (except scrap)	580	7,302	2,624	26.7	9,926	9,733	9,733	9,733	9,733	9,733	9,733	9,733	9,733	9,733	9,733	9,733					
Paper and its products	45	3,557	608	15.4	4,165	4,053	4,053	4,053	4,053	4,053	4,053	4,053	4,053	4,053	4,053	4,053					
Petroleum and its products	175	3,111	782	20.1	3,893	3,803	3,815	3,821	3,837	3,874	3,935	3,935	3,965	4,024	3,982	3,975					
Plumbing and heating equipment and supplies	160	4,015	754	15.8	4,769	4,539	4,498	4,498	4,498	4,498	4,498	4,498	4,498	4,498	4,498	4,498					
Tobacco and products (except leaf)	859	3,300	1,129	25.1	4,429	4,280	4,282	4,304	4,332	4,364	4,386	4,386	4,455	4,509	4,495	4,465					
Waste materials	1,068	11,911	5,277	50.7	17,188	16,576	16,584	16,683	16,779	16,818	16,944	17,169	17,604	17,804	17,874	17,906					
All other products																					
PHILADELPHIA						3,190	33,960	8,237	19.6	42,257	41,503	41,747	41,725	41,919	41,867	42,003	42,231	42,697	45,098	45,390	45,209
Amusement and sporting goods	29	621	370	37.5	991	1,006	987	961	985	985	985	985	985	985	985	985					
Automotive	96	2,304	354	13.5	2,658	2,602	2,629	2,649	2,672	2,673	2,673	2,689	2,689	2,689	2,689	2,689					
Beer, wines, and liquors	95	466	154	8.5	620	518	506	511	497	510	510	503	503	510	512	516					
Chemicals and paints	206	832	234	27.0	1,066	1,066	1,066	1,066	1,066	1,066	1,066	1,066	1,066	1,066	1,066	1,066					
Clothing and furnishings	25	451	129	22.5	580	580	580	580	580	580	580	580	580	580	580	580					
Coal and coke	---	425	161	27.5	586	577	578	585	577	582	582	582	582	582	582	582					
Drugs (general line)	35	593	224	27.4	817	817	817	817	817	817	817	817	817	817	817	817					
Drugs and drug sundries (specialty lines)	5	148	40	21.5	188	188	188	188	188	188	188	188	188	188	188	188					
Dry goods (general line)	189	708	556	44.0	1,264	1,264	1,264	1,264	1,264	1,264	1,264	1,264	1,264	1,264	1,264	1,264					
Dry goods (specialty lines)	98	1,903	524	21.6	2,427	2,387	2,387	2,387	2,387	2,387	2,387	2,387	2,387	2,387	2,387	2,387					
Electrical goods	69	281	49	18.8	330	330	330	330	330	330	330	330	330	330	330	330					
Farm products—raw materials	475	1,955	425	17.8	2,380	2,380	2,380	2,380	2,380	2,380	2,380	2,380	2,380	2,380	2,380	2,380					
Farm products—consumer goods	16	116	21	17.5	141	141	141	141	141	141	141	141	141	141	141	141					
Farm supplies	128	760	251	25.8	991	959	959	959	959	959	959	959	959	959	959	959					
Furniture and house furnishings	45	860	204	19.2	1,064	1,064	1,066	1,065	1,064	1,064	1,064	1,064	1,064	1,064	1,064	1,064					
Groceries (general line)	371	4,411	1,081	10.8	5,492	5,270	5,272	5,272	5,351	5,351	5,351	5,351	5,351	5,351	5,351	5,351					
Groceries and foods (specialty lines)	29	449	108	19.3	555	555	557	540	540	540	540	540	540	540	540	540					
Hardware	77	222	78	25.9	290	290	294	294	294	294	294	294	294	294	294	294					
Jewelry	75	1,755	246	12.4	2,001	1,950	1,947	1,913	1,980	1,980	1,980	1,980	1,980	1,980	1,980	1,980					
Lumber and construction materials	342	4,554	1,165	21.1	5,719	5,492	5,527	5,514	5,520	5,520	5,520	5,520	5,520	5,520	5,520	5,520					
Machinery—equipment—supplies	92	1,314	308	19.0	1,622	1,565	1,562	1,562	1,565	1,565	1,565	1,565	1,565	1,565	1,565	1,565					
Metals and metal work (except scrap)	99	1,315	349	21.0	1,664	1,630	1,647	1,647	1,639	1,639	1,639	1,639	1,639	1,639	1,639	1,639					
Paper and its products	13	1,689	64	4.3	1,753	1,753	1,753	1,753	1,753	1,753	1,753	1,753	1,753	1,753	1,753	1,753					
Petroleum and its products	77	1,129	250	18.1	1,379	1,351	1,357	1,357	1,357	1,357	1,357	1,357	1,357	1,357	1,357	1,357					
Plumbing and heating equipment and supplies	17	529	140	20.9	669	669	669	669	669	669	669	669	669	669	669	669					
Tobacco and products (except leaf)	244	1,431	283	13.2	1,714	1,633	1,640	1,639	1,680	1,702	1,698	1,796	1,833	1,901	1,901	1,901					
Waste materials	208	1,969	442	18.2	2,411	2,366	2,405	2,355	2,419	2,401	2,410	2,447	2,472	2,502	2,502	2,502					
All other products																					

\* Based on count for October.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
CITIES, BY KINDS OF BUSINESS—ContinuedNumber of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month\*\*  
(full-time and part-time combined)CITY AND  
KIND OF BUSINESS

Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Average number	Month											
	Men	Women	Per-cent women		January	February	March	April	May	June	July	August	September	October	November	December
<b>PITTSBURGH</b>	1,191	18,862	3,925 18.9	20,787	20,259	20,255	20,336	20,499	20,616	20,822	20,956	20,897	21,056	21,167	21,277	21,251
Amusement and sporting goods.	21	414	223 35.0	637	646	648	653	603	620	625	642	637	637	645	643	651
Automotive.	30	1,584	235 12.9	1,319	1,705	1,708	1,721	1,733	1,756	1,821	1,854	1,866	1,884	1,900	1,933	1,986
Beer, wines, and liquors.	64	1,977	228 11.7	223	217	217	215	221	223	227	229	228	228	228	228	224
Chemicals and paints.	9	445	118 21.0	563	537	557	566	568	569	568	575	568	568	568	568	541
Clothing and furnishings.	102	339	106 23.0	444	432	438	433	433	438	439	445	446	454	458	455	458
Coal and coke.	—	135	49 26.0	183	189	189	184	179	172	166	169	176	189	195	190	194
Drugs and drug sundries (specialty lines).	—	302	101 25.1	400	403	400	400	396	406	405	403	405	405	400	403	407
Dry goods.	14	90	47 34.1	137	140	138	136	134	133	136	132	137	135	138	137	142
Drugs and drug sundries (specialty lines).	22	246	47 20.6	302	302	296	296	303	302	304	317	310	314	324	323	325
Electrical goods.	46	1,184	366 23.6	1,550	1,506	1,528	1,547	1,533	1,521	1,508	1,574	1,569	1,565	1,568	1,568	1,589
Farm products—raw materials.	23	67	8 5.6	78	76	72	72	71	71	75	76	74	76	74	76	71
Farm products—consumer goods.	194	1,674	316 15.9	1,990	1,915	1,999	1,920	1,947	1,991	2,137	2,083	1,980	2,008	1,987	2,017	1,989
Farm supplies.	5	132	22 14.4	154	132	154	154	156	155	152	148	160	170	156	148	147
Furniture and house furnishings.	58	358	108 23.3	463	458	451	455	456	461	458	466	460	463	473	477	476
Groceries (general line).	11	351	45 11.5	374	370	365	368	374	372	371	371	372	383	379	381	385
Groceries and foods (specialty lines).	154	2,121	442 16.6	2,516	2,499	2,499	2,499	2,511	2,488	2,532	2,516	2,535	2,538	2,586	2,678	2,653
Hardware.	4	359	81 18.4	440	436	436	435	435	439	441	439	437	437	445	449	450
Jewelry.	20	85	18 20.8	116	116	118	120	120	121	121	120	125	126	123	127	131
Lumber and construction materials.	41	614	182 18.5	956	952	955	958	990	1,001	1,015	1,024	1,007	1,008	1,011	1,015	1,010
Machinery—equipment—supplies.	167	2,778	203 20.0	3,163	3,110	3,129	3,150	3,148	3,169	3,175	3,219	3,219	3,232	3,259	3,198	3,209
Metals and metal work (except scrap).	28	776	205 20.0	985	956	958	964	961	968	969	972	968	1,005	1,024	1,014	1,022
Paper and its products.	19	529	88 14.2	617	608	598	615	619	628	610	614	616	628	627	627	620
Petroleum and its products.	11	602	32 5.1	634	640	642	653	632	632	609	615	617	617	627	666	661
Plumbing and heating equipment and supplies.	32	556	111 16.7	687	622	619	637	643	661	665	670	682	670	674	704	697
Tobacco and tobacco products (except leaf).	17	226	56 19.7	282	282	278	278	278	286	278	281	280	281	278	280	287
Waste materials.	57	486	34 22.8	547	547	545	545	559	564	571	564	565	574	575	597	595
All other products.	53	466	130 23.6	624	624	628	650	650	625	624	621	619	623	630	651	632
<b>ST. LOUIS</b>	1,464	26,799	7,568 22.0	34,597	35,995	35,985	34,017	35,978	34,099	34,128	34,351	34,539	34,785	34,845	34,870	34,916
Amusement and sporting goods.	11	434	231 35.3	655	640	640	653	644	645	647	683	674	649	648	677	681
Automotive.	67	1,944	332 14.6	2,276	2,196	2,202	2,237	2,252	2,267	2,295	2,295	2,304	2,310	2,311	2,318	2,336
Beer, wines, and liquors.	6	532	105 16.2	635	640	631	636	631	646	655	652	629	621	628	629	636
Chemicals and paints.	19	455	180 27.0	593	566	568	572	578	583	585	586	589	583	602	598	595
Clothing and furnishings.	114	2,889	867 23.5	3,776	3,765	3,762	3,740	3,721	3,780	3,762	3,812	3,816	3,853	3,857	3,739	3,754
Coal and coke.	10	251	47 17.0	278	281	283	279	271	280	285	286	285	287	285	294	277
Drugs and drug sundries (specialty lines).	—	472	242 33.9	714	706	698	699	704	703	692	700	706	729	772	730	728
Drugs and drug sundries (specialty lines).	17	354	287 44.8	641	642	641	638	640	639	638	642	641	644	642	643	641
Dry goods (general line).	1	1,465	95 28.6	1,565	1,539	1,545	1,526	1,521	1,506	1,518	1,557	1,576	1,556	1,520	1,525	1,528
Dry goods (specialty lines).	84	237	332 23.9	332	356	356	345	355	326	324	330	337	332	330	326	330
Electrical goods.	49	1,038	88 16.7	1,390	1,345	1,349	1,370	1,381	1,381	1,385	1,422	1,414	1,422	1,405	1,421	1,422
Farm products—raw materials.	45	437	145 10.5	611	567	567	510	497	499	495	518	504	499	505	501	505
Farm products—consumer goods.	130	1,256	83 10.5	1,381	1,345	1,361	1,370	1,378	1,375	1,392	1,392	1,399	1,391	1,395	1,394	1,394
Farm supplies.	6	334	89 22.6	423	423	423	412	414	420	421	423	423	423	423	423	423
Furniture and house furnishings.	40	637	93 11.3	703	681	681	681	681	681	681	681	681	681	681	681	681
Groceries (general line).	194	2,244	1,021 31.3	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297
Groceries and foods (specialty lines).	6	534	89 22.6	703	681	681	681	681	681	681	681	681	681	681	681	681
Hardware.	21	1,684	493 23.3	2,117	2,096	2,091	2,122	2,103	2,103	2,103	2,103	2,103	2,103	2,103	2,103	2,103
Jewelry.	12	155	29 15.9	162	181	178	179	183	179	177	174	174	174	174	174	174
Lumber and construction materials.	42	1,050	154 12.8	1,204	1,168	1,178	1,147	1,177	1,172	1,168	1,168	1,168	1,168	1,168	1,168	1,168
Machinery—equipment—supplies.	191	3,080	868 22.1	3,926	3,926	3,926	3,926	3,926	3,926	3,926	3,926	3,926	3,926	3,926	3,926	3,926
Metals and metal work (except scrap).	35	939	220 19.0	1,198	1,070	1,086	1,141	1,137	1,165	1,187	1,164	1,165	1,165	1,165	1,165	1,165
Paper and its products.	47	868	318 26.8	1,186	1,181	1,181	1,165	1,167	1,160	1,185	1,181	1,174	1,171	1,171	1,171	1,171
Petroleum and its products.	15	633	52 7.6	685	687	684	679	685	680	680	674	674	674	674	674	674
Plumbing and heating equipment and supplies.	28	643	100 13.5	743	730	719	725	734	737	738	740	746	746	746	746	746
Tobacco and tobacco products (except leaf).	45	661	50 7.0	711	708	710	714	714	708	708	713	708	711	708	711	711
Waste materials.	79	827	291 31.7	918	885	885	882	909	916	900	915	915	930	932	939	937
All other products.	90	1,380	415 23.1	1,795	1,751	1,763	1,763	1,746	1,777	1,782	1,797	1,821	1,857	1,856	1,851	1,799

\* Based on count for October.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES  
CITIES, BY KINDS OF BUSINESS—Continued

CITY AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)															
		Men	Women	Per- cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December		
SAN FRANCISCO				2,643	25,805	8,806	25.4	34,612	33,617	33,667	33,955	34,127	34,594	34,555	34,804	35,262	35,650	35,263	35,279
Amusement and sporting goods.....	62	525	298	36.2	823	810	816	833	805	829	810	829	824	823	812	811	811	872	
Automotive.....	104	1,827	351	18.1	2,178	2,124	2,125	2,140	2,139	2,172	2,157	2,192	2,198	2,230	2,237	2,213	2,201	2,201	
Beer, wines, and liquors.....	72	1,269	289	18.3	1,558	1,502	1,515	1,528	1,529	1,551	1,535	1,568	1,599	1,625	1,617	1,649	1,644	1,644	
Chemicals and paints.....	41	830	291	26.0	1,121	1,107	1,116	1,108	1,121	1,108	1,121	1,129	1,138	1,124	1,119	1,133	1,127	1,127	
Clothing and furnishings.....	165	592	228	28.1	810	802	796	806	812	810	809	805	809	816	819	819	810	810	
Coal and coke.....	4	15	4	—	19	19	19	18	18	19	18	18	19	17	18	18	21	21	
Drugs (general line).....	—	347	119	25.5	466	478	472	468	463	461	451	455	463	470	474	458	456	456	
Drugs and drug sundries (specialty lines).....	53	583	280	32.4	863	849	861	849	850	861	848	858	863	871	880	884	887	887	
Dry goods (general line).....	2	175	75	30.0	250	250	250	250	250	250	250	250	250	250	250	250	250	250	
Dry goods (specialty lines).....	109	497	226	31.3	733	720	735	737	718	717	719	722	719	720	721	722	720	720	
Electrical goods.....	84	1,139	370	24.5	1,509	1,463	1,463	1,466	1,460	1,500	1,502	1,516	1,518	1,518	1,534	1,542	1,554	1,554	
Farm products—raw materials.....	72	1,177	68	27.6	2,245	2,247	2,246	2,248	2,241	2,283	2,285	2,289	2,285	2,289	2,285	2,281	2,283	2,283	
Farm products—consumer goods.....	235	1,899	838	30.9	2,737	2,674	2,680	2,587	2,745	2,866	2,719	2,614	2,655	2,671	2,716	2,863	3,047	3,047	
Farm supplies.....	17	145	79	35.4	224	224	224	224	224	228	230	229	229	239	237	230	215	215	
Furniture and house furnishings.....	135	792	315	28.5	1,107	1,092	1,097	1,097	1,093	1,097	1,090	1,101	1,105	1,151	1,159	1,126	1,130	1,130	
Groceries (general line).....	23	675	163	19.4	838	835	835	838	845	845	850	857	861	850	849	816	820	820	
Groceries and foods (specialty lines).....	432	4,117	1,706	29.3	5,823	5,809	5,814	5,981	5,621	5,707	5,878	5,794	5,861	6,159	6,423	6,019	5,754	5,754	
Hardware.....	80	807	218	21.3	1,025	1,028	1,022	1,022	1,019	1,007	1,010	1,014	1,056	1,056	1,055	1,057	1,059	1,059	
Jewelry.....	65	211	95	31.1	306	299	296	302	303	304	304	304	304	310	316	319	322	322	
Lumber and construction materials.....	57	877	177	16.9	1,054	1,041	1,056	1,053	1,053	1,022	1,026	1,025	1,054	1,047	1,115	1,115	1,106	1,106	
Machinery—equipment—supplies.....	281	5,080	829	21.2	3,908	3,946	3,859	3,857	3,921	3,920	3,935	3,935	3,940	3,930	3,935	3,926	3,942	3,942	
Metals and metal work (except scrap).....	24	624	178	22.2	802	780	766	768	769	797	801	800	808	823	820	816	818	818	
Paper and its products.....	54	1,162	590	33.7	1,752	1,713	1,709	1,720	1,716	1,719	1,723	1,727	1,744	1,757	1,779	1,807	1,867	1,867	
Petroleum and its products.....	12	651	48	8.6	699	686	682	698	704	715	727	727	744	768	790	839	843	843	
Plumbing and heating equipment and supplies.....	59	695	158	16.5	853	842	847	849	845	855	861	861	860	865	862	848	859	859	
Tobacco and products (except leaf).....	64	480	102	13.2	582	542	546	551	549	545	544	544	545	569	555	559	555	555	
Waste materials.....	48	287	107	27.1	394	370	384	382	386	391	395	399	399	406	427	398	393	393	
All other products.....	254	1,536	604	31.1	1,942	1,898	1,871	1,877	1,899	1,886	1,882	1,930	1,970	2,019	2,051	2,006	2,002	2,002	

WASHINGTON, D. C.

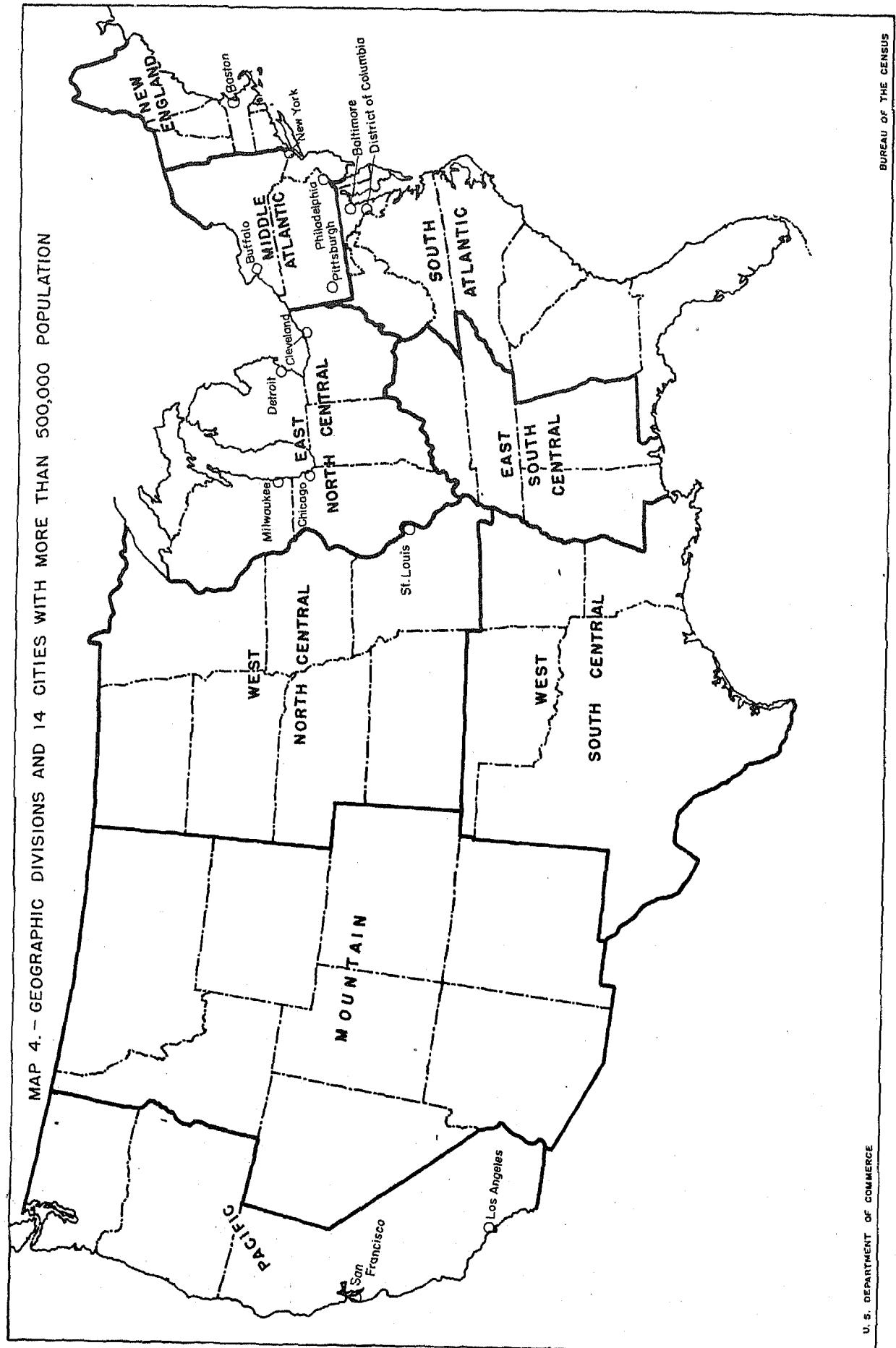
(See District of Columbia, page 420.)

\* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.  
\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

## Table 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Table 3 analyzes employment and pay roll for one week of 1939 by occupational groups. Tabulations are presented in the following pages for each of the nine geographic divisions, and for each city of more than 500,000 population. For a more complete description of table 3, see chapter V.

Divisions:	Page	Cities—Continued.	Page
New England.....	451	Buffalo.....	492
Middle Atlantic.....	455	Chicago.....	494
East North Central.....	460	Cleveland.....	498
West North Central.....	465	Detroit.....	500
South Atlantic.....	469	Los Angeles.....	502
East South Central.....	473	Milwaukee.....	505
West South Central.....	476	New York.....	507
Mountain.....	480	Philadelphia.....	511
Pacific.....	483	Pittsburgh.....	514
Cities:		St. Louis.....	516
Baltimore.....	487	San Francisco.....	518
Boston.....	489	Washington, D. C.....	521





SERVICE AND LIMITED-FUNCTION WHOLESALERS																					
GROUPS		A. RETAIL				B. WHOLESALE				C. TOTAL				NUMBER OF PART-TIME EMPLOYEES							
Num-ber	Sales (add 000)	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week						
4,599	\$1,548,782	51,628	\$1,721,804	2,497	\$29,765	4,582	\$1,051,922	251	4,722	\$159,094	94	9,895	\$414,521	150	10,633	\$246,538	608	10,785	\$254,641	1,594	
58	5,694	550	14,533	22	565	41	4,745	7	82	1,585	2	75	3,177	7	49	1,040	2	82	1,176	4	
13	1,860	147	4,728	4	113	9	51	707	1	35	778	—	27	1,177	—	16	584	1	29	663	2
20	1,456	121	2,788	11	251	20	494	1	14	281	2	16	595	6	20	594	1	21	268	2	
25	2,578	282	6,859	7	88	12	200	3,552	5	13	528	—	52	1,407	1	13	262	—	12	245	1
291	104,511	3,397	108,641	58	945	274	709	17,820	15	565	2	645	25,521	3	508	6,764	30	888	22,593	8	
87	78,122	1,152	4,380	39	752	54	511	9,264	5	65	—	237	10,929	1	83	2,054	27	94	10,812	6	
8	862	52	1,859	—	—	11	15	285	—	1	(x)	—	5	—	—	2	21	603	—	—	—
109	12,526	1,060	50,684	12	134	90	206	4,559	6	231	1	213	5,765	2	109	2,537	2	21	5,075	1	
116	9,999	918	28,892	5	(x)	94	141	2,947	3	235	6,150	182	5,635	—	82	1,109	1	413	5,459	1	
51	3,300	235	5,828	2	(x)	25	58	795	1	32	(x)	38	1,268	—	34	684	—	38	878	—	
282	95,569	3,458	116,696	61	828	281	682	14,865	14	80	2,808	1	1,157	45,454	1	594	13,678	7	894	15,647	58
175	59,262	1,685	49,456	62	678	151	292	5,883	7	41	1,402	—	513	17,127	1	503	9,979	4	408	9,233	48
86	56,507	1,772	67,440	19	149	150	390	8,995	7	39	1,405	—	644	26,507	—	291	6,697	5	258	6,494	9
110	21,054	780	35,122	57	495	118	175	4,922	5	92	2,582	2	168	10,150	4	121	2,720	15	108	2,681	15
14	6,833	120	10,911	2	(x)	32	28	1,147	—	—	—	27	4,920	—	17	813	—	39	1,235	—	
28	8,508	183	9,588	15	135	32	52	1,507	2	8	274	—	42	1,965	—	33	426	5	16	255	—
53	5,591	284	9,768	8	139	45	61	1,558	1	44	1,211	2	54	2,288	—	54	1,186	2	25	537	3
18	1,504	114	5,478	1	(x)	19	20	485	—	35	947	—	18	568	—	6	124	1	17	518	—
17	618	79	2,560	11	132	11	16	395	2	6	150	—	26	739	4	11	186	3	9	155	2
249	56,816	2,124	81,000	47	502	326	445	9,786	10	263	7,402	11	456	21,415	8	444	9,555	15	180	4,721	5
21	5,941	412	15,092	6	76	29	66	1,527	1	33	1,001	—	91	5,458	—	89	2,091	1	102	2,689	—
75	11,882	496	14,798	18	185	114	96	2,064	4	77	2,774	5	80	5,975	5	87	1,559	7	18	581	—
57	12,678	415	16,120	9	98	64	89	2,062	2	77	2,060	2	61	5,885	—	183	4,149	—	15	293	—
76	24,717	692	27,960	9	88	105	178	5,825	4	47	1,517	—	169	7,781	—	14	225	2	7	145	—
20	1,820	108	5,080	5	55	14	18	395	1	29	549	2	26	739	—	14	225	2	7	145	—
46	71,724	851	45,172	187	1,548	48	232	7,825	6	18	1,444	—	169	15,555	4	102	3,525	5	282	8,785	172
20	(x)	1,111	35,985	6	61	57	345	8,241	—	76	2,155	—	139	6,368	1	445	9,921	3	50	1,598	2
16	(x)	916	27,535	4	(x)	44	257	6,907	—	59	1,588	—	120	5,506	1	588	8,469	1	21	576	2
4	5,741	195	6,658	2	(x)	13	58	1,354	—	19	587	—	18	882	—	53	1,452	2	29	965	—
31	5,675	291	8,015	5	50	35	68	1,255	1	19	402	—	47	1,412	2	89	2,014	2	33	550	—
17	4,610	215	5,688	4	(x)	18	51	938	1	19	402	—	48	784	1	67	(x)	2	80	504	—
14	1,065	76	2,587	1	(x)	17	17	299	—	—	—	—	18	628	1	2	(x)	—	5	46	—
10	4,252	200	7,215	—	—	18	44	1,207	—	44	1,203	—	54	2,354	—	20	493	—	20	424	—
112	25,006	852	30,754	19	178	125	232	5,574	4	99	2,780	—	119	6,055	5	198	5,650	2	81	1,547	8
9	2,098	55	1,910	—	—	8	12	233	—	16	448	—	10	527	—	8	138	—	1	(x)	—
22	1,946	156	3,925	11	95	27	34	898	1	17	282	—	12	353	5	43	644	—	18	287	5
17	8,442	202	8,762	—	—	30	62	1,456	—	29	308	—	29	1,458	—	73	1,453	—	9	204	—
22	5,107	97	4,584	1	(x)	23	21	1,851	—	17	308	—	13	515	—	15	782	—	4	65	1
29	5,001	205	8,275	7	(x)	31	73	1,851	5	28	777	—	34	2,835	2	38	782	2	2	(x)	2
13	2,414	137	5,550	—	—	11	23	604	—	12	277	—	21	525	—	18	365	—	47	754	—
207	49,562	2,258	80,215	42	554	176	710	17,526	6	392	10,799	5	475	21,115	5	254	8,451	5	251	6,825	23
87	(x)	678	24,632	—	—	29	242	6,659	—	121	5,760	—	139	6,745	—	118	3,497	—	29	616	—
60	5,280	552	11,289	10	140	57	87	1,767	3	77	2,055	2	59	5,922	—	53	859	1	33	617	4
47	8,850	490	17,892	7	61	40	154	3,241	2	89	2,117	—	105	4,610	—	45	974	—	47	1,180	5
8	5,482	139	8,181	4	46	8	79	2,288	1	4	142	1	49	3,120	—	44	1,618	2	44	1,618	—
55	(x)	559	18,239	21	507	44	148	3,551	—	101	2,725	—	123	4,716	5	45	1,026	2	68	2,934	14

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued  
 Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

NEW ENGLAND																													
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]																													
TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER				
	Num- ber	Sales (add 000)	Part-time		Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		
			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.	Farm products—raw materials																												
	90	\$140,343	984	51	\$5,446	293	\$10,334	1	38	\$1,957	—	115	\$9,035	—	175	\$5,004	14	261	\$7,505	16	—	—	—	—	—	—	—	—	—
	6	(x)	3,597	1	(x)	35	1,327	1	2	(x)	—	13	1,430	—	—	(x)	—	—	—	—	—	—	—	—	—	—	—	—	—
	55	120,817	708	22	473	62	8,327	—	13	1,504	—	81	6,883	—	125	3,787	10	193	6,341	12	—	—	—	—	—	—	—	—	—
	51	(x)	6,825	8	(x)	26	668	—	13	(x)	—	16	572	—	50	1,207	4	66	(x)	4	—	—	—	—	—	—	—	—	—
	Farm products—consumer goods																												
	407	105,801	4,998	390	4,330	397	15,147	18	368	11,103	11	1,116	35,145	24	983	24,869	83	1,656	43,015	254	—	—	—	—	—	—	—	—	—
	98	32,027	2,488	28	236	242	5,642	4	89	2,918	5	755	25,454	2	438	11,953	—	895	25,565	13	—	—	—	—	—	—	—	—	—
	28	6,008	164	59	569	20	449	—	35	1,076	1	16	548	3	36	837	1	39	663	35	—	—	—	—	—	—	—	—	—
	261	67,765	2,368	305	3,575	325	7,056	14	264	7,408	5	364	11,133	20	509	12,039	82	722	16,797	194	—	—	—	—	—	—	—	—	—
	Farm supplies																												
	27	10,520	569	12	140	142	3,137	—	44	1,590	—	85	3,530	7	71	1,612	1	178	3,759	4	—	—	—	—	—	—	—	—	—
	18	7,956	512	8	82	74	1,686	—	19	790	—	60	2,921	7	20	484	1	117	2,785	4	—	—	—	—	—	—	—	—	—
	5	1,471	153	4	58	33	680	—	15	108	—	15	578	—	23	500	—	60	(x)	—	—	—	—	—	—	—	—	—	—
	4	688	104	—	—	55	761	—	25	486	—	8	330	—	23	500	—	1	(x)	—	—	—	—	—	—	—	—	—	—
	Furniture and house furnishings																												
	78	15,157	783	28	272	168	4,415	2	116	4,134	1	115	4,822	12	160	5,974	6	97	1,724	7	—	—	—	—	—	—	—	—	—
	11	753	82	2	(x)	22	432	—	3	82	—	14	585	—	21	571	1	11	180	1	—	—	—	—	—	—	—	—	—
	22	6,326	202	4	50	27	1,347	—	25	687	—	43	2,128	2	39	1,088	2	15	279	—	—	—	—	—	—	—	—	—	—
	16	1,691	119	1	(x)	19	568	—	19	956	—	7	187	—	46	1,097	1	5	94	—	—	—	—	—	—	—	—	—	—
	29	6,397	350	21	195	85	2,066	2	69	2,409	1	51	1,982	10	54	1,278	2	66	1,171	6	—	—	—	—	—	—	—	—	—
	Groceries (general line)																												
	162	93,795	3,720	132	1,922	847	19,471	21	277	7,691	1	731	29,137	2	1,221	25,908	81	392	9,353	27	—	—	—	—	—	—	—	—	—
	75	41,648	1,962	95	1,416	457	8,727	18	242	6,359	1	365	14,302	—	651	12,102	52	156	3,554	22	—	—	—	—	—	—	—	—	—
	75	44,564	1,815	36	493	356	8,632	3	20	898	—	360	14,530	2	508	12,244	28	230	5,671	5	—	—	—	—	—	—	—	—	—
	14	7,563	142	3	13	44	912	—	15	528	—	6	305	—	82	1,562	3	6	188	—	—	—	—	—	—	—	—	—	—
	Not sponsoring cooperative or voluntary groups																												
	547	129,109	5,345	435	5,885	854	21,042	26	471	14,787	22	1,042	35,643	8	1,311	32,298	38	1,150	27,885	339	—	—	—	—	—	—	—	—	—
	25	4,642	188	2	(x)	35	686	1	16	468	—	55	1,558	—	27	667	—	35	886	1	—	—	—	—	—	—	—	—	—
	25	11,976	785	9	68	27	1,18	5	16	481	—	109	4,404	2	480	10,994	1	55	1,457	1	—	—	—	—	—	—	—	—	—
	8	4,144	362	15	1,099	75	1,948	—	4	91	—	108	4,601	—	145	3,740	—	14	320	—	—	—	—	—	—	—	—	—	—
	68	8,015	356	19	75	50	1,092	3	55	1,161	1	104	3,026	1	43	862	—	41	924	15	—	—	—	—	—	—	—	—	—
	94	16,169	923	30	1,019	121	2,986	5	114	3,838	8	44	1,387	—	185	5,042	25	350	8,267	153	—	—	—	—	—	—	—	—	—
	69	12,169	825	30	1,019	191	3,805	109	121	2,986	5	114	3,838	8	44	1,387	—	8	223	—	—	—	—	—	—	—	—	—	—
	17	7,051	145	2	(x)	30	714	1	1	(x)	—	57	1,808	1	40	959	—	8	223	—	—	—	—	—	—	—	—	—	—
	164	51,895	1,502	44	294	139	2,13	7	212	7,563	6	230	7,684	2	221	5,864	3	488	11,908	26	—	—	—	—	—	—	—	—	—
	148	24,216	1,084	167	2,105	202	4,586	4	53	(x)	7	355	11,180	2	190	4,190	5	161	3,510	145	—	—	—	—	—	—	—	—	—
Groceries and foods (specialty lines)	Canned foods																												
	61	16,981	1,245	21	235	115	3,77	5	208	5,364	6	197	8,578	—	288	6,086	—	119	2,691	12	—	—	—	—	—	—	—	—	—
	20	6,258	525	10	119	135	3,032	—	121	3,038	8	74	2,542	—	113	2,581	—	52	884	4	—	—	—	—	—	—	—	—	—
	22	(x)	570	3	20	41	2,992	2	69	1,784	—	96	4,594	—	149	3,063	—	76	1,586	1	—	—	—	—	—	—	—	—	—
	19	(x)	5,001	8	96	40	936	1	21	544	—	27	1,450	—	28	592	—	10	211	—	—	—	—	—	—	—	—	—	—
	General line (with industrial department)																												
	57	9,887	439	16	299	120	2,925	2	78	3,282	—	45	2,532	6	37	719	—	107	1,921	8	—	—	—	—	—	—	—	—	—
	12	5,445	161	2	(x)	35	918	1	53	2,593	—	15	877	1	25	461	—	18	419	—	—	—	—	—	—	—	—	—	—
	9	749	59	1	10	16	811	—	—	699	—	8	260	—	14	258	—	25	552	—	—	—	—	—	—	—	—	—	—
	85	3,695	219	14	(x)	70	1,688	1	25	699	—	22	1,575	5	14	—	—	65	950	8	—								

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued  
 (Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER					
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and corpo- ration officers	Num- ber of part- time	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber			
			Pay roll for week	Pay roll for week				Pay roll for week	Pay roll for week			Pay roll for week	Pay roll for week			Pay roll for week	Pay roll for week			Pay roll for week	Pay roll for week			Pay roll for week	Pay roll for week			Pay roll for week	Pay roll for week	Pay roll for week
<b>SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.</b>																														
<b>Machinery—equipment—supplies—Con.</b>																														
Industrial machinery, equipment, and supplies:	5	\$1,050	68	\$2,032	—	—	—	5	17	\$506	—	—	5	17	\$506	—	—	5	17	\$506	—	—	5	17	\$506	—	—	5	17	\$506
Farm and dairy	7	781	157	6,132	—	—	—	19	43	1,052	—	—	29	43	1,052	—	—	29	43	1,052	—	—	29	43	1,052	—	—	29	43	1,052
Industrial machinery (general line)	11	2,750	70	2,750	2	(x)	—	12	13	319	—	—	3	13	319	—	—	3	13	319	—	—	3	13	319	—	—	3	13	319
Belling, hose, and packing	10	2,237	96	4,165	4	(x)	—	7	15	422	—	—	3	15	422	—	—	3	15	422	—	—	3	15	422	—	—	3	15	422
Road building	4	1,276	100	4,196	7	—	—	6	31	863	—	—	9	31	863	—	—	9	31	863	—	—	9	31	863	—	—	9	31	863
Machine tools	27	7,417	451	17,469	7	—	—	44	125	3,169	—	—	79	125	3,169	—	—	79	125	3,169	—	—	79	125	3,169	—	—	79	125	3,169
Mine and mill supplies	17	2,640	177	6,232	3	—	—	25	13	411	—	—	2	13	411	—	—	2	13	411	—	—	2	13	411	—	—	2	13	411
Textile	16	1,947	195	6,497	6	—	—	77	19	1,130	—	—	2	19	1,130	—	—	2	19	1,130	—	—	2	19	1,130	—	—	2	19	1,130
Used machinery and equipment	98	11,429	552	23,448	25	295	—	100	137	3,501	—	—	13	137	3,501	—	—	13	137	3,501	—	—	13	137	3,501	—	—	13	137	3,501
All other	18	2,490	291	9,245	2	(x)	—	22	55	1,233	—	—	73	55	1,233	—	—	73	55	1,233	—	—	73	55	1,233	—	—	73	55	1,233
Professional equipment and supplies:	5	2,004	187	6,257	11	157	—	12	55	1,262	—	—	7	55	1,262	—	—	7	55	1,262	—	—	7	55	1,262	—	—	7	55	1,262
Dental supply houses	10	1,241	107	3,202	7	38	—	32	5	712	—	—	10	32	712	—	—	10	32	712	—	—	10	32	712	—	—	10	32	712
School equipment and supplies	29	1,886	180	4,905	5	45	—	24	35	645	—	—	14	35	645	—	—	14	35	645	—	—	14	35	645	—	—	14	35	645
All other	8	1,762	113	4,594	2	(x)	—	15	26	705	—	—	—	26	705	—	—	—	26	705	—	—	—	26	705	—	—	—	26	705
Service equipment and supplies:	6	802	77	2,039	6	83	—	8	18	302	—	—	16	18	302	—	—	16	18	302	—	—	16	18	302	—	—	16	18	302
Laundry and beauty supply houses	12	1,450	108	3,652	6	43	—	26	23	565	—	—	25	23	565	—	—	25	23	565	—	—	25	23	565	—	—	25	23	565
Undergarments' supplies	23	1,597	55	1,848	10	148	—	10	12	393	—	—	16	12	393	—	—	16	12	393	—	—	16	12	393	—	—	16	12	393
All other	9	597	55	1,848	10	148	—	10	12	393	—	—	16	12	393	—	—	16	12	393	—	—	16	12	393	—	—	16	12	393
Transportation equipment and supplies	44	16,915	859	34,240	31	329	—	63	206	5,738	—	—	60	206	5,738	—	—	60	206	5,738	—	—	60	206	5,738	—	—	60	206	5,738
Metals and metal work (except scrap)	4	5,786	222	8,700	3	135	—	7	50	1,450	—	—	23	50	1,450	—	—	23	50	1,450	—	—	23	50	1,450	—	—	23	50	1,450
Iron and steel products (general line)	7	2,680	224	4,782	3	(x)	—	11	27	647	—	—	5	27	647	—	—	5	27	647	—	—	5	27	647	—	—	5	27	647
Iron and steel products (flat)	13	4,855	324	11,711	7	(x)	—	26	71	1,859	—	—	18	71	1,859	—	—	18	71	1,859	—	—	18	71	1,859	—	—	18	71	1,859
Iron and steel finished products (N. E. C.)	14	6,284	200	9,681	20	(x)	—	19	58	1,613	—	—	14	58	1,613	—	—	14	58	1,613	—	—	14	58	1,613	—	—	14	58	1,613
All other	19	5,775	511	19,916	2	(x)	—	34	125	3,526	—	—	61	125	3,526	—	—	61	125	3,526	—	—	61	125	3,526	—	—	61	125	3,526
Paper and its products	199	\$5,727	2,549	75,970	171	2,422	—	190	571	12,956	—	—	201	571	12,956	—	—	201	571	12,956	—	—	201	571	12,956	—	—	201	571	12,956
Wrapping or coarse paper and products	132	22,429	1,438	46,606	50	384	—	135	325	8,774	—	—	99	325	8,774	—	—	99	325	8,774	—	—	99	325	8,774	—	—	99	325	8,774
Printing and writing papers	26	9,573	511	19,916	2	(x)	—	34	125	3,526	—	—	61	125	3,526	—	—	61	125	3,526	—	—	61	125	3,526	—	—	61	125	3,526
Stationery and stationery supplies	30	5,479	350	1,765	1	(x)	—	6	9	168	—	—	19	9	168	—	—	19	9	168	—	—	19	9	168	—	—	19	9	168
Wallpaper	9	446	50	1,765	1	(x)	—	6	9	168	—	—	19	9	168	—	—	19	9	168	—	—	19	9	168	—	—	19	9	168
Petroleum and its products	30	5,495	180	5,750	10	115	—	15	41	1,043	—	—	15	41	1,043	—	—	15	41	1,043	—	—	15	41	1,043	—	—	15	41	1,043
Plumbing and heating equipment and supplies	198	35,621	2,281	79,208	49	708	—	240	617	15,712	—	—	230	617	15,712	—	—	230	617	15,712	—	—	230	617	15,712	—	—	230	617	15,712
Plumbing and heating (general line)	100	19,447	1,156	41,115	23	311	—	137	337	8,476	—	—	104	337	8,476	—	—	104	337	8,476	—	—	104	337	8,476	—	—	104	337	8,476
Heating (including stoves and ranges)	25	5,512	331	10,151	14	255	—	18	81	2,166	—	—	23	81	2,166	—	—	23	81	2,166	—	—	23	81	2,166	—	—	23	81	2,166
Plumbing fixtures, equipment, and supplies	60	11,134	685	23,432	4	55	—	77	173	4,404	—	—	11	173	4,404	—	—	11	173	4,404	—	—	11	173	4,404	—	—	11	173	4,404
All other	12	1,728	91	5,510	8	82	—	8	26	669	—	—	15	26	669	—	—	15	26	669	—	—	15	26	669	—	—	15	26	669
Tobacco and products (except leaf)	178	90,405	1,488	39,614	32	282	—	129	307	5,946	—	—	264	307	5,946	—	—	264	307	5,946	—	—	264	307	5,946	—	—	264	307	5,946
Waste materials	307	42,400	2,304	74,378	194	2,135	—	225	275	6,683	—	—	3	275	6,683	—	—	3	275	6,683	—	—	3	275	6,683	—	—	3	275	6,683
Iron and steel scrap	85	8,552	611	18,126	69	852	—	63	47	1,072	—	—	5	47	1,072	—	—	5	47	1,072	—	—	5	47	1,072	—	—	5	47	1,072
Junk and scrap (general line)	69	4,647	442	8,684	36	275	—	31	54	647	—	—	5	54	647	—	—	5	54	647	—	—	5	54	647	—	—	5	54	647
Waste paper, rags, and rubber	103	16,750	1,156	28,688	63	656	—	77	117	2,877	—	—	7	117	2,877	—	—	7	117	2,877	—	—	7	117	2,877	—	—	7	117	2,877
Non-ferrous metals	18	3,598	152	5,812	10	189	—	13	22	598	—	—	4	22	598	—	—	4	22	598	—	—	4	22	598	—	—	4	22	598
All other	53	9,065	445	15,066	17	153	—	39	53	1,489	—	—	5	53	1,489	—	—	5	53	1,489	—	—	5	53	1,489	—	—	5	53	1,489
All other products	329	(x)	2,697	85,333	259	1,657	—	230	590	15,049	—	—	176	590	15,049	—	—	176</												



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business. In such cases one week of representative employment is given.

## MIDDLE ATLANTIC

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISHMENTS REPORTING BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLERICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER				
	Num-ber	Sales (add 000)	Full-time		Part-time	Num-ber	Pay roll for week	Num-ber of executives and salaried officers	Full-time	Num-ber	Pay roll for week	Full-time	Num-ber	Pay roll for week	Full-time	Num-ber	Pay roll for week	Full-time	Num-ber	Pay roll for week	Full-time	Num-ber	Pay roll for week	Full-time	Num-ber	Pay roll for week	Full-time	Num-ber	
			Num-ber	Pay roll for week																									Num-ber
SERVICE AND LIMITED-FUNCTION WHOLESALE	21,816	\$7,288,159	249,651	\$9,942,007	7,161	\$21,658	21,895	61,597	\$1,658,808	759	19,413	\$639,441	358	46,441	\$2,666,977	1,245	46,241	\$1,138,622	1,990	50,824	\$1,235,970	5,149							
Amusement and sporting goods	372	67,194	5,827	146,177	95	1,145	532	1,391	46,552	25	375	12,956	2	485	21,520	15	693	15,483	5	501	10,861	46							
Bicycles and supplies	9	1,076	71	1,899	—	—	11	17	429	—	7	183	—	12	524	—	19	407	—	5	96	—							
Cameras and photographic supplies	56	7,171	437	15,454	7	97	42	146	3,498	5	45	1,475	—	53	1,940	1	59	1,176	—	91	2,450	1							
Motion picture equipment and supplies (except films)	14	3,211	139	5,104	5	100	17	63	1,651	3	12	314	—	20	1,020	—	38	1,228	—	24	713	2							
Motion picture film exchanges	49	9,859	729	43,300	4	48	74	516	25,437	1	3	3,411	—	31	2,271	—	58	940	—	42	1,216	3							
Sporting goods	57	16,292	720	25,988	12	209	209	218	5,098	2	91	2,613	1	138	6,180	4	154	5,523	1	64	1,508	4							
Toys, novelties, and fireworks	177	24,997	1,518	46,842	33	245	151	348	9,500	7	176	4,532	1	201	8,595	5	397	8,700	3	255	4,662	17							
All other	30	4,598	213	8,570	32	445	32	90	1,959	7	18	408	—	30	1,090	5	33	709	1	20	616	19							
Automotive	1,050	405,464	11,995	396,846	224	4,046	841	2,678	73,451	49	1,710	51,390	17	2,179	92,335	18	1,389	55,189	53	3,198	82,726	87							
Automobiles (new and used)	76	286,371	2,782	104,417	69	1,280	119	923	30,479	15	156	5,423	2	503	26,298	5	214	5,920	16	867	25,724	31							
Trucks and tractors	20	4,441	190	7,022	26	653	15	42	1,051	6	22	1,123	—	37	1,414	—	1	(x)	—	1	73	1,941	18						
Automotive accessories and equipment	453	45,428	5,998	120,312	30	502	322	686	15,084	8	780	21,414	8	856	51,617	2	466	10,617	3	906	20,085	9							
Automotive parts	409	41,884	5,934	122,040	84	1,584	295	710	16,923	17	646	19,551	4	569	22,489	8	550	14,889	32	1,197	50,551	23							
Tires and tubes	112	49,180	1,160	43,065	15	227	90	317	9,914	3	106	4,569	1	234	10,517	3	158	(x)	2	255	6,725	6							
Beer, wines, and liquors	1,040	503,877	10,239	375,945	397	6,410	613	2,352	59,422	56	226	9,535	5	3,610	156,324	118	1,545	56,868	96	2,113	51,657	142							
Beer and ale	874	106,991	4,668	121,491	245	2,891	291	700	15,805	31	85	1,991	5	1,415	39,073	74	435	10,214	30	1,744	41,623	105							
Wines and liquors	166	196,986	5,571	254,454	152	5,519	322	1,652	44,617	5	145	7,644	—	2,195	117,449	44	910	28,154	66	369	10,034	37							
Chemicals and paints	415	131,268	4,341	202,441	112	1,842	569	1,422	42,413	19	306	9,246	6	916	46,191	37	592	15,542	18	537	18,090	52							
Dyes and pigments	23	10,735	552	51,993	2	(x)	43	156	5,499	—	2	(x)	—	84	9,173	1	89	1,771	—	179	5,904	1							
Industrial chemicals	102	29,390	1,262	73,707	35	622	193	278	17,139	11	22	1,088	—	227	14,316	3	177	3,706	6	139	2,116	15							
Paints and varnishes	154	28,500	1,094	39,639	26	309	163	579	7,320	4	139	5,668	1	254	10,016	8	141	3,786	4	118	2,800	9							
Paints with glass and/or wallpaper	4	4,737	591	12,802	16	295	45	85	1,944	1	117	5,176	1	66	9,132	8	51	1,252	4	27	716	7							
All other	86	25,065	1,012	44,800	35	(x)	127	325	10,521	3	26	(x)	—	285	10,553	25	165	3,645	4	84	2,554	—							
Clothing and furnishings	1,537	579,347	15,713	515,907	327	4,916	1,491	2,971	72,407	35	2,031	69,425	49	2,560	119,519	95	2,589	87,580	46	2,071	59,302	102							
Clothing and furnishings (general line)	135	27,126	1,155	34,109	57	669	188	231	5,058	3	324	9,672	14	161	6,107	3	167	3,421	2	174	3,788	17							
Men's and boys'	390	70,155	2,653	97,432	61	974	267	649	15,694	13	360	10,631	21	345	24,687	6	433	9,580	17	396	8,567	22							
Women's and children's	50	129,785	5,415	210,450	159	2,524	517	1,146	27,756	14	605	23,491	9	305	47,598	73	1,159	25,917	16	1,062	33,758	46							
Furs, dressed, and for clothing	189	41,979	912	45,925	8	130	223	192	4,486	1	145	3,602	—	101	3,315	—	104	3,103	1	157	4,948	6							
Millinery and millinery supplies	225	56,523	2,534	78,788	24	340	260	432	11,762	2	517	13,827	4	456	10,423	5	398	7,173	3	221	4,226	10							
Shoes and other footwear	126	57,279	1,294	46,963	19	279	156	289	7,669	2	80	2,582	1	389	17,585	6	329	8,216	7	41	937	1							
Coal and coke	214	147,553	2,168	98,762	121	1,565	256	766	23,673	6	45	3,209	2	345	19,080	13	216	6,456	35	542	15,605	65							
Drugs (general line)	45	75,042	3,033	101,876	13	180	141	875	23,417	4	150	5,724	3	322	17,590	—	1,420	84,902	3	185	6,166	3							
Service wholesalers (without liquor)	37	(x)	2,707	85,583	12	(x)	164	403	12,857	3	145	5,576	3	313	17,024	—	1,088	26,844	3	102	3,444	3							
Cooperatives and voluntary groups	6	(x)	515	17,968	1	(x)	17	170	4,550	1	5	146	—	9	356	—	532	8,258	—	85	2,752	—							
Drugs and drug sundries (specialty lines)	370	65,920	5,408	190,864	147	1,414	401	1,548	41,494	14	665	16,140	37	1,402	53,487	80	691	14,769	6	711	15,301	28							
Proprietary medicines	97	17,312	1,565	36,350	15	168	107	456	11,690	—	58	1,711	3	147	5,497	6	181	4,108	—	318	2,689	3							
Toiletries	153	29,109	3,048	108,566	100	807	173	726	19,498	8	515	11,553	54	942	54,823	42	359	7,198	4	354	4,546	12							
Drug specialties and sundries	120	17,499	1,295	46,148	32	421	121	366	10,316	6	92	3,076	—	315	15,167	12	162	3,409	1	241	4,546	13							
Dry goods (general line)	36	24,112	1,256	41,402	47	425	67	276	6,495	—	308	8,169	—	211	9,328	4	269	6,675	—	125	3,310	43							
Dry goods (specialty lines)	2,020	795,176	22,625	895,875	624	7,617	2,389	6,524	171,579	37	1,662	58,682	29	4,817	226,106	273	4,391	93,595	175	2,842	58,198	110							
Hosiery and lingerie	180	80,450	1,717	65,248	70	436	153	406	9,769	7	168	4,686	17	350	17,590	24	315	6,677	9	295	5,887	15							
Notions	508	88,596	5,754	195,309	149	2,054	511	1,217	27,421	9	407	12,362	5	1,246	54,190	80	1,166	21,823	8	1,207	22,025	49							
Piece goods:																													
General line	25	12,250	441	15,588	1	(x)	33	132	5,170	—	63	1,919	1	103	4,805	—	37	1,053	—	19									

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER							
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time					
			Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALES—Con.	Electrical goods	703	\$198,697	10,178	\$380,089	136	\$2,046	795	3,193	\$84,618	21	1,137	\$36,220	12	1,945	\$96,225	46	1,585	\$40,026	9	1,527	\$40,550	49	1,527	\$40,550	49	1,527	\$40,550	49	1,527	\$40,550	
	Electrical machinery (general line)	89	65,770	2,629	102,961	9	79	139	943	27,213	2	407	15,002	4	522	25,638	1	455	15,241	1	164	4,028	1	164	4,028	1	164	4,028	1	164	4,028	
	Apparatus and equipment	40	4,025	330	12,054	3	43	34	88	2,070	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
	Wire supplies and construction materials	298	41,943	2,537	83,755	51	631	290	675	16,509	8	405	10,924	3	390	15,669	25	483	10,150	1	337	5,998	15	337	5,998	15	337	5,998	15	337	5,998	
	Radios and equipment	108	32,215	1,607	63,489	19	182	123	535	13,476	5	157	4,761	3	503	17,675	—	285	6,681	—	206	5,448	13	206	5,448	13	206	5,448	13	206	5,448	
	Refrigerators and equipment (household)	51	31,474	1,439	60,686	32	970	52	547	16,204	54	1,225	3,564	2	332	16,675	—	171	4,112	—	361	8,966	9	361	8,966	9	361	8,966	9	361	8,966	
	All other	136	25,270	1,615	77,094	22	171	156	409	9,146	6	117	3,564	—	382	16,675	—	171	4,112	—	361	8,966	9	361	8,966	9	361	8,966	9	361	8,966	
	Farm products—raw materials	392	311,691	2,536	119,590	127	2,026	908	744	24,649	7	290	11,879	1	154	10,154	3	525	7,787	—	577	8,787	63	577	8,787	63	577	8,787	63	577	8,787	
	Cotton	7	85,289	270	11,158	—	—	45	107	5,600	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
	Grains	36	85,124	1,026	56,828	46	1,821	289	267	7,863	1	153	6,363	—	63	5,903	—	40	3,980	—	45	1,041	5	45	1,041	5	45	1,041	5	45	1,041	
FARM PRODUCTS—CONSUMER GOODS	Hides, skins, and raw furs	211	75,984	1,388	10,692	2	(x)	28	110	5,922	4	133	6,323	—	63	5,503	—	37	3,950	—	43	1,041	5	43	1,041	5	43	1,041	5	43	1,041	
	Silk (raw)	10	75,984	1,388	10,692	2	(x)	28	110	5,922	4	133	6,323	—	63	5,503	—	37	3,950	—	43	1,041	5	43	1,041	5	43	1,041	5	43	1,041	
	Tobacco (leaf)	40	16,717	1,388	10,692	2	(x)	28	110	5,922	4	133	6,323	—	63	5,503	—	37	3,950	—	43	1,041	5	43	1,041	5	43	1,041	5	43	1,041	
	Beal and mohair	48	16,717	1,388	10,692	2	(x)	28	110	5,922	4	133	6,323	—	63	5,503	—	37	3,950	—	43	1,041	5	43	1,041	5	43	1,041	5	43	1,041	
	All other	72	16,717	1,388	10,692	2	(x)	28	110	5,922	4	133	6,323	—	63	5,503	—	37	3,950	—	43	1,041	5	43	1,041	5	43	1,041	5	43	1,041	
	Dairy and poultry products	1,945	831,014	20,104	691,548	725	9,198	1,387	3,054	79,445	59	1,942	88,938	59	4,048	153,396	56	3,125	91,554	157	6,548	190,308	415	6,548	190,308	415	6,548	190,308	415	6,548	190,308	
	Fruits and vegetables (fresh)	655	239,688	11,232	405,707	183	2,173	712	1,619	42,948	32	482	35,820	12	5,189	123,109	28	1,569	47,166	25	3,651	113,679	88	3,651	113,679	88	3,651	113,679	88	3,651	113,679	
	All other	1,052	272,231	7,542	285,204	127	1,549	204	217	5,444	12	180	7,195	13	166	5,940	4	251	7,959	9	532	14,584	280	532	14,584	280	532	14,584	280	532	14,584	
	Farm supplies	145	36,246	1,505	46,656	69	798	114	341	8,674	9	47	1,412	3	275	10,241	11	455	8,778	19	275	7,124	27	275	7,124	27	275	7,124	27	275	7,124	
	Feed	66	17,984	504	16,089	24	251	42	110	2,689	2	15	561	—	65	2,193	10	35	1,276	—	197	5,261	8	197	5,261	8	197	5,261	8	197	5,261	
FURNITURE AND HOUSE FURNISHINGS	Fertilizer	8	5,174	89	2,578	6	284	5	33	1,031	—	7	418	—	2	167	6,500	—	565	6,577	—	28	548	7	28	548	7	28	548	7	28	548
	Seeds	48	9,808	128	4,406	16	198	11	29	748	2	3	97	1	16	564	—	35	925	—	46	1,286	5	46	1,286	5	46	1,286	5	46	1,286	
	All other	23	5,500	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
	Furniture and house furnishings	828	179,117	8,319	323,231	196	2,372	959	2,410	58,181	15	775	28,864	7	1,471	76,128	58	1,526	35,888	20	1,178	28,625	96	1,178	28,625	96	1,178	28,625	96	1,178	28,625	
	China, glassware, and crockery	139	20,385	1,466	55,229	59	401	172	411	10,945	4	105	4,061	1	219	11,456	12	281	6,312	5	268	7,772	28	268	7,772	28	268	7,772	28	268	7,772	
	Floor coverings	199	61,490	2,157	88,953	55	910	238	680	16,968	1	170	6,163	1	442	21,341	24	368	6,513	—	281	7,772	28	281	7,772	28	281	7,772	28	281	7,772	
	Furniture (general line)	10	2,558	141	4,801	3	51	9	40	1,005	—	7	195	—	29	1,684	—	30	795	—	16	350	5	16	350	5	16	350	5	16	350	
	Furniture (household)	114	16,456	1,085	41,518	22	224	137	516	7,490	2	137	5,555	1	158	6,460	7	176	5,939	2	141	3,408	10	141	3,408	10	141	3,408	10	141	3,408	
	Furniture (office)	12	2,044	80	5,243	7	49	12	27	823	1	4	103	—	15	760	—	6	157	—	15	329	5	15	329	5	15	329	5	15	329	
	House furnishings (except as specified)	317	65,999	2,747	104,249	66	688	533	699	16,658	6	294	10,527	4	514	26,403	13	489	11,501	12	418	9,025	51	418	9,025	51	418	9,025	51	418	9,025	
	Musical instruments and sheet music	37	7,409	664	25,438	5	49	58	237	4,552	1	58	2,000	—	94	4,504	2	168	4,599	—	59	1,779	2	59	1,779	2	59	1,779	2	59	1,779	
GROCERIES (GENERAL LINE)	Not sponsoring cooperative or voluntary groups	449	335,450	11,164	899,128	164	1,700	837	2,576	68,982	21	373	11,408	2	2,582	113,627	4	3,799	104,651	101	1,285	37,580	56	1,285	37,580	56	1,285	37,580	56	1,285	37,580	
	Voluntary group wholesalers	257	180,285	4,812	190,737	93	671	304	1,029	59,088	8	262	7,303	—	1,186	47,887	3	1,354	35,785	31	737	21,947	16	737	21,947	16	737	21,947	16	737	21,947	
	All other	70	46,107	869	28,587	12	130	68	215	5,596	3	82	1,698	1	67	2,869	—	515	9,006	7	108	5,469	1	108	5,469	1	108	5,469	1	108	5,469	
	Groceries and foods (specialty lines)	2,190	647,141	21,484	797,822	671	8,009	1,793	4,049	111,938	55	1,559	55,492	34	5,061	195,887	88	5,251	85,988	104	5,821	180,551	390	5,821	180,551	390	5,821	180,551	390	5,821	180,551	
	Breakfast cereals	6	7,421	159	6,162	58	528	4	22	749	1	28	1,400	—	116	4,583	—	145	3,773	—	17	516	5	17	516	5	17	516	5	17	516	
	Canned foods	109	44,143	1,008	62,549	23	451	121	308	6,168	3	28	1,400	—	272	10,354	8	167	5,773	2	137	3,888	15	137	3,888	15	137	3,888	15	137	3,888	
	Coffee, tea, and spices	131	49,553	1,684	2,820	70	845	41	483	6,996	1	21	560	—	498	18,649	2	353	6,523	6	1,095	27,754	32	1,095	27,754	32	1,095	27,754	32	1,095	27,754	
	Coffee roasting and spice grinding	50	44,997	2,220	70,845	41	483	17	236	6,996	1	167	5,768	—	286																	



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued

MIDDLE ATLANTIC

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			Num- ber of execu- tives and salaried corpo- ration officers	OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER			
	Num- ber	Sales (add 000)	Num- ber	Full-time		Part-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		
				Num- ber	Pay roll for week	Num- ber			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber
SEWING AND LIMITED-FUNCTION WHOLESALES—Con.																							
Jewelry—	564	\$123,402	5,598	\$229,514	99	\$1,371	556	1,948	\$44,990	24	594	\$12,953	6	822	\$67,220	24	712	\$16,445	3	1,156	\$29,253	42	2,852
Jewelry (general line)	69	16,153	771	29,780	7	65	85	308	6,174	1	132	4,578	—	120	7,714	3	36	625	159	5,872	—	—	—
Clocks and watches	74	35,002	1,109	45,510	19	515	80	595	14,548	1	43	1,617	—	179	15,985	14	52	1,130	189	5,112	3	512	
Diamonds and other precious stones	116	25,047	500	29,119	59	270	119	188	5,590	5	27	1,198	—	78	6,210	5	45	2,299	42	2,533	11	1,112	
All other	305	47,200	5,218	124,095	14	721	232	898	18,850	15	187	5,558	5	444	39,913	2	579	12,592	3	853	17,976	28	1,976
Lumber and construction materials	756	214,022	9,422	588,246	584	6,279	979	1,942	56,129	42	250	9,905	1	1,119	58,507	19	2,028	56,853	112	3,106	99,144	210	1,158
Builders' supplies (general line)	41	9,675	625	19,193	38	582	33	107	2,688	1	43	1,430	—	47	22,523	6	193	4,079	15	159	14,147	99	1,158
Lumber and millwork	207	83,802	2,232	95,765	173	2,978	292	607	18,120	18	60	2,811	—	377	22,523	—	377	9,012	50	545	14,147	99	1,158
Millwork	38	8,974	589	21,015	19	169	69	101	2,960	6	10	358	—	53	2,784	1	183	5,132	1	173	6,020	11	1,158
Brick, tile, and terra cotta	62	15,714	1,038	43,619	18	279	71	205	6,770	4	39	1,701	—	114	5,842	7	415	12,622	6	193	6,020	11	1,158
Cement, lime, and plaster	45	9,455	299	13,885	6	102	51	88	2,315	1	17	499	—	58	4,195	1	25	1,682	3	60	1,682	3	60
Glass	39	13,157	392	16,508	21	374	58	72	2,034	—	5	281	—	125	2,584	1	57	1,788	12	155	5,265	8	1,158
All other	259	65,605	5,329	125,432	82	1,376	317	598	16,901	11	61	2,361	1	502	13,575	2	470	12,929	18	1,591	55,040	50	1,158
Machinery—equipment—supplies	1,670	275,579	16,975	630,535	575	5,544	1,795	4,837	127,560	61	1,392	42,298	14	5,522	150,723	78	2,490	60,790	33	2,937	77,749	199	1,158
Commercial equipment and supplies:																							
Office machines and equipment	48	6,599	556	18,690	11	102	45	177	3,986	3	25	653	—	118	4,503	4	90	2,070	2	111	2,880	2	1,158
Restaurant and hotel supply houses	105	15,559	946	30,282	10	69	83	250	6,174	2	95	2,424	—	243	9,025	1	118	2,985	2	127	4,035	4	1,158
Garage and filling station equipment	20	2,042	161	5,543	6	69	15	36	901	1	5	57	—	50	1,258	2	22	76	—	53	797	—	1,158
Soda fountain equipment and supplies	11	1,042	68	1,827	2	14	12	14	333	—	3	116	—	8	194	—	—	—	—	27	603	—	1,158
Store machines	13	1,121	51	1,551	5	50	10	15	317	1	4	95	—	7	194	—	—	—	—	15	416	—	1,158
Store fixtures and equipment	47	5,578	318	10,593	22	305	41	49	983	1	23	440	—	85	3,077	4	34	804	6	86	2,460	11	1,158
All other	59	7,288	488	15,255	15	250	64	104	2,469	5	81	2,280	—	46	1,361	—	62	1,245	1	131	3,290	9	1,158
Farm and dairy:																							
Dairy equipment	6	1,059	65	2,020	3	24	7	23	540	1	4	(x)	—	20	745	1	9	198	—	2	(x)	—	1,158
Farm implements	4	1,035	128	5,547	1	(x)	9	59	1,609	1	20	609	—	25	1,652	1	13	321	—	—	(x)	—	1,158
Farm machinery and equipment	18	2,952	128	5,672	3	41	26	40	1,089	1	9	319	—	26	1,180	—	14	422	—	13	(x)	—	1,158
Industrial machinery, equipment, and supplies:																							
Industrial (general line)	12	6,044	418	14,940	7	(x)	39	126	3,217	—	38	1,159	—	83	3,517	—	85	2,192	—	46	1,333	—	1,158
Boiling, hose, and packing	54	6,571	424	19,151	57	780	58	122	3,440	3	20	841	—	147	5,839	1	52	1,194	—	25	831	—	1,158
Construction (except road building)	17	2,278	187	8,142	2	(x)	20	38	1,119	—	—	—	—	50	2,140	—	17	559	—	62	2,275	—	1,158
Road building	22	9,685	378	17,191	3	26	19	75	2,195	1	—	—	—	98	5,578	—	66	2,534	—	120	3,402	—	1,158
Machine tools	82	5,762	205	9,122	2	(x)	30	70	1,842	—	18	537	—	50	2,571	1	15	255	—	24	807	—	1,158
Mine and mill supplies	68	22,280	1,272	47,855	19	237	106	462	12,640	3	95	3,359	1	236	10,191	2	285	7,356	5	88	2,233	—	1,158
Oil well supply houses	21	4,641	219	8,401	7	62	9	71	2,494	—	43	1,267	—	40	1,931	2	28	734	—	30	892	—	1,158
Power plant and power transmission	19	5,253	203	7,070	15	277	28	58	1,675	—	51	878	—	25	1,210	3	22	417	—	41	1,110	—	1,158
Printing and lithographing (except paper)	26	5,268	501	20,256	12	199	30	130	4,574	3	1	(x)	—	216	9,737	3	56	1,740	—	68	1,725	—	1,158
Rope, cordage, and twine	26	5,865	184	7,691	8	160	21	87	2,102	—	—	(x)	—	52	2,320	6	23	564	—	—	(x)	—	1,158
Textile	26	2,303	187	6,132	6	78	37	45	1,127	1	23	1,274	—	11	560	—	7	175	—	66	2,190	—	1,158
Used machinery and equipment	50	3,481	304	10,116	19	285	49	59	1,264	3	17	530	—	20	995	—	52	1,428	2	108	2,619	—	1,158
All other	283	45,375	2,332	90,567	42	604	295	606	16,205	10	121	4,718	1	346	16,969	8	354	8,652	6	610	16,888	—	1,158
Professional equipment and supplies:																							
Dental supply houses	65	8,536	645	26,018	4	304	56	211	5,013	—	149	5,706	1	180	6,592	1	85	1,749	—	182	3,588	—	1,158
Religious supply houses	28	3,717	203	9,559	12	218	33	61	2,107	—	46	1,182	—	18	982	—	54	1,310	—	30	776	—	1,158
School equipment and supplies	22	5,448	244	8,916	11	168	35	57	1,659	2	4	127	—	26	858	—	33	728	—	89	2,895	—	1,158
Surgical, medical, and hospital	61	11,698	929	36,502	7	68	94	350	8,751	2	79	2,615	1	207	9,882	1	130	3,621	1	65	1,574	—	1,158
All other	26	5,463	234	6,608	4	51	25	78	1,979	1	32	945	3	29	1,448	—	44	1,058	—	28	845	—	1,158
Service equipment and supplies:																							
Barber and beauty supply houses	142	11,493	1,822	39,568	25	285	107	348	7,798	3	83	2,070	2	441	15,433	5	190	3,658	2	153	5,350	—	1,158
Laundry and dry cleaning	82	8,549	591	17,427	7	50	54	118	3,703	1	3	65	—	132	7,277	—	67	1,813	—	37	1,077	—	1,158
Laundry equipment and supplies	13	815	79	2,782	7	56	15	8	178	—	1	(x)	—	8	429	2	22	618	—	27	822	—	1,158
Underwriters' supplies	80	14,998	935	37,984	6	111	117	296	7,090	1	155	3,712	1	173	9,132	3	145	3,147	—	69	1,780	—	1,158
All other	148	15,825	1,135	36,103	17	299	147	297	6,874	6	130	5,486	—	251	9,597	3	141	2,782	—	169	5,415	—	1,158
Transportation equipment and supplies:																							

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued

MIDDLE ATLANTIC																															
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]																															
TYPE OF OPERATION KIND OF BUSINESS		ESTABLISH- MENTS RE- PORTING EMPLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER					
		Full-time		Part-time		Full-time		Part-time		Full-time		Part-time		Full-time		Part-time		Full-time		Part-time		Full-time		Part-time		Full-time		Part-time			
		Num- ber	Sales (add 000)	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week		
SERVICE AND LIMITED-FUNCTION WHOLESALES—Con.																															
Metals and metal work (except scrap)—Con.																															
22	\$8,017	218	\$9,698	8	\$112	44	\$1,870	5	1	(x)	26	\$1,524	—	59	\$1,635	1	19	\$581	2	6	—	—	—	—	—	—	—	—	—	—	
71	22,756	1,176	48,351	19	509	127	7,712	2	55	\$2,149	174	9,378	2	582	11,123	7	182	5,142	6	—	—	—	—	—	—	—	—	—	—	—	
15	2,359	4,358	21,104	11	104	12	7,712	—	15	455	1	18	386	5	9	135	7	18	586	7	—	—	—	—	—	—	—	—	—	—	
75	16,018	1,169	44,168	21	558	101	278	7,542	3	51	1,417	138	7,688	1	531	8,702	10	310	8,645	7	—	—	—	—	—	—	—	—	—	—	
19	48,290	297	15,055	1	(x)	53	4,507	1	13	595	32	1,615	—	154	1,509	25	95	684	—	—	—	—	—	—	—	—	—	—	—	—	
57	121,926	851	42,652	5	(x)	63	15,071	64	64	(x)	101	5,001	—	154	4,459	1	57	1,045	—	—	—	—	—	—	—	—	—	—	—	—	
Paper and its products																															
222	199,986	10,744	593,912	342	5,985	1,059	2,897	73,008	48	754	22,408	11	2,532	120,560	85	2,234	55,920	99	1,238	28,629	109	—	—	—	—	—	—	—	—	—	
505	105,208	5,202	39,754	175	2,110	555	1,248	30,728	15	208	8,653	3	1,447	61,335	51	1,049	23,148	57	585	16,682	47	—	—	—	—	—	—	—	—	—	
147	65,887	2,859	129,528	33	645	240	787	21,742	2	137	6,561	765	43,746	11	765	20,687	22	207	5,804	5	—	—	—	—	—	—	—	—	—	—	
182	22,048	1,808	56,014	94	522	177	864	16,065	29	112	2,740	5	309	13,531	13	259	5,637	10	265	4,917	37	—	—	—	—	—	—	—	—	—	
90	7,145	797	25,556	57	518	67	196	4,472	2	239	8,744	3	61	2,048	10	165	5,446	—	71	1,416	22	—	—	—	—	—	—	—	—	—	
Petroleum and its products																															
142	46,886	1,507	59,167	59	461	181	550	9,647	4	51	1,514	2	276	15,520	19	128	3,676	5	341	9,955	10	—	—	—	—	—	—	—	—	—	
Plumbing and heating equipment and supplies																															
690	119,655	6,327	230,717	152	2,015	762	1,858	49,550	22	545	17,054	3	945	59,924	9	1,425	58,400	57	912	23,447	81	—	—	—	—	—	—	—	—	—	
253	52,755	2,765	95,954	45	458	275	619	21,832	5	258	7,555	—	449	19,329	—	750	19,086	14	258	8,810	28	—	—	—	—	—	—	—	—	—	
93	11,097	2,921	29,821	47	729	118	194	5,062	8	75	2,224	—	136	6,150	—	115	3,006	10	168	5,038	19	—	—	—	—	—	—	—	—	—	
501	47,508	2,544	81,301	50	625	325	670	17,770	8	131	5,831	3	309	11,045	6	514	14,528	12	335	9,080	21	—	—	—	—	—	—	—	—	—	
48	8,429	414	15,561	10	195	44	155	4,866	1	45	1,644	—	51	2,902	5	99	1,970	1	55	1,519	5	—	—	—	—	—	—	—	—	—	
Tobacco and products (except leaf)																															
479	510,778	4,784	140,545	110	898	307	981	20,206	17	405	9,569	17	1,374	60,150	12	979	10,945	25	889	21,159	41	—	—	—	—	—	—	—	—	—	
Waste materials																															
1,005	191,935	10,125	249,397	600	6,402	694	680	22,672	21	152	6,322	—	177	8,459	1	2,969	54,505	208	5,271	100,579	370	—	—	—	—	—	—	—	—	—	
208	84,194	5,750	95,311	178	2,124	226	528	8,531	6	47	3,945	—	56	1,850	—	407	8,580	4	2,698	54,475	132	—	—	—	—	—	—	—	—	—	
194	12,897	1,198	22,148	177	1,575	55	73	1,547	3	28	585	—	8	252	—	578	6,151	88	686	11,437	111	—	—	—	—	—	—	—	—	—	
545	60,445	4,204	102,106	160	1,011	299	566	10,091	9	31	1,180	—	98	5,009	1	1,832	32,440	91	1,588	26,681	39	—	—	—	—	—	—	—	—	—	
75	15,170	615	15,167	32	555	68	56	1,325	2	9	1,188	—	24	1,514	—	301	4,512	4	169	5,775	25	—	—	—	—	—	—	—	—	—	
92	9,619	478	15,665	53	559	56	56	1,278	1	17	425	—	24	1,514	—	151	2,640	10	172	4,022	41	—	—	—	—	—	—	—	—	—	
All other products																															
1,265	695,627	19,564	595,356	724	6,251	1,358	5,216	154,778	68	975	51,578	25	1,669	76,625	89	5,114	72,159	238	4,057	64,290	297	—	—	—	—	—	—	—	—	—	
183	81,678	4,751	137,875	422	2,665	1,185	1,845	55,582	29	156	3,748	2	474	19,373	42	1,074	26,051	139	1,777	35,659	180	—	—	—	—	—	—	—	—	—	
94	10,940	960	18,815	96	880	77	125	5,192	2	158	5,028	6	78	2,635	1	174	3,014	9	216	4,695	54	—	—	—	—	—	—	—	—	—	
102	10,454	627	15,816	40	392	87	85	1,904	2	6	214	—	140	7,118	—	435	5,845	4	216	4,945	13	—	—	—	—	—	—	—	—	—	
181	216,429	2,271	87,828	17	235	101	1,145	39,648	8	120	6,415	9	188	6,311	7	164	2,617	2	100	1,978	8	—	—	—	—	—	—	—	—	—	
595	80,961	1,076	32,875	32	466	157	267	9,485	12	220	8,609	3	188	6,084	10	31	4,131	1	91	2,545	1	—	—	—	—	—	—	—	—	—	
46	6,532	409	15,078	18	165	43	111	5,517	2	28	692	—	70	6,088	—	80	3,877	4	71	3,483	3	—	—	—	—	—	—	—	—	—	
42	48,900	523	55,455	2	151	99	263	5,788	5	60	2,182	—	29	5,449	—	178	3,686	1	755	19,835	1	—	—	—	—	—	—	—	—	—	
114	10,657	1,454	45,028	9	151	99	263	5,788	5	60	2,182	—	29	5,449	—	178	3,686	1	755	19,835	1	—	—	—	—	—	—	—	—	—	—
73	27,500	946	28,869	16	188	54	241	9,087	1	22	957	1	78	3,435	—	186	3,824	2	402	5,970	15	—	—	—	—	—	—	—	—	—	
110	65,820	1,265	90,065	16	285	145	285	7,562	2	122	4,885	1	130	6,894	9	186	3,824	2	402	5,970	15	—	—	—	—	—	—	—	—	—	—
270	185,928	2,196	91,500	58	(x)	501	682	19,991	5	101	5,852	1	555	16,951	—	527	7,796	18	432	8,562	15	—	—	—	—	—	—	—	—	—	—
All other products																															
2,699	2,892,635	77,155	5,290,637	1,802	31,905	2,205	25,259	785,556	150	3,554	163,795	71	25,410	1,562,885	241	10,651	509,142	617	11,896	378,798	725	—	—	—	—	—	—	—	—	—	
209	75,350	4,827	74,051	158	2,808	100	1,069	82,518	3	25	1,633	—	245	15,378	—	589	9,539	—	58	2,049	5,801	135	—	—	—	—	—	—	—	—	
49	159,090	5,658	222,570	169	4,109	144	1,569	50,875	23	208	10,659	59	1,471	78,614	—	517	15,595	35	1,749	32,420	187	—	—	—	—	—	—	—	—	—	
82	(x)	2,855	146,525	91	755	33	900	28,572	28	208	6,528	—	1,535	90,510	47	1,572	16,945	54	420	17,278	80	—	—	—	—	—	—	—	—	—	
104	230,001	4,549	225,872	142	2,498	193	1,900	67,582	19	117	4,828	—	1,535	90,510	1	572	16,945	54	420	17,278	80	—	—	—	—	—	—	—	—	—	—
129	59,570	2,958	133,506	52	632	193	1,035	25,869	7	164	8,575	3	1,688	50,718	35	536	11,877	2	350	10,451	16	—	—	—	—	—	—	—	—	—	—
118	84,217	4,068	164,918	58	494	86	1,361	37,544	5	57	5,441	2	1,688	80,948	3	536	11,877	2	350	10,451	16	—	—	—	—	—	—	—	—	—	—
116	170,797	4,634	137,057	54	548	282	1,611	42,451	5	286	11,680	—	2,068	56,142	18	935	17,735	1	1,442	49,997	42	—	—	—	—	—	—	—	—	—	—
99	188,747	4,137	136,618	59	527	129	53	1,507	2	71	1,680	—	821	56,400	13	935	17,735	1	1,442	49,997	42	—	—	—	—	—	—	—	—	—	—
128	126,161	1,924	67,857	78	998	69	327	6,756	3	29	3,086	—	75	2,917	—	164	4,935	19	400	12,884	42	—	—	—	—	—	—	—	—	—	—
11	10,043	1,204	6,719	6	170	12	438	20,756	3	66	3,245	—	351	20,475	6	244	6,666	8	19												





TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business  
 [Figures are for week ended October 21, 1939, except where stated otherwise. In such cases one week of representative employment is given.]

## EAST NORTH CENTRAL

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYERS REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER						
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and salaried officers	Num- ber of part-time	Num- ber	Full-time	Pay roll for week	Num- ber	Full-time	Pay roll for week	Num- ber of part-time	Num- ber	Full-time	Pay roll for week	Num- ber of part-time	Num- ber	Full-time	Pay roll for week	Num- ber of part-time	Num- ber	Full-time	Pay roll for week	Num- ber of part-time	Num- ber	Full-time	Pay roll for week		
			Num- ber	Pay roll for week																										Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	14,132	\$5,983,915	170,064	\$5,555,148	5,632	\$65,272	11,581	645	12,756	\$582,519	319	34,676	\$1,420,917	691	57,745	\$603,680	1,268	56,594	\$683,770	2,908											
Amusement and sporting goods.....	136	19,507	1,349	42,408	82	1,053	94	19	113	2,048	2	236	11,245	4	241	5,294	12	294	5,359	45											
Cameras and photographic supplies.....	17	3,583	223	7,685	7	76	10	8	17	501	—	18	1,116	—	35	725	—	85	1,805	5											
Motion picture equipment and supplies (except films).....	6	1,469	47	2,008	6	164	—	29	69	1,858	8	29	1,858	—	56	1,323	4	—	75	1											
Motion picture film exchanges.....	16	2,095	189	6,266	6	83	9	69	28	298	—	13	2,197	—	27	664	—	28	515	16											
Sporting goods.....	20	3,859	301	5,981	16	247	5	69	122	2,865	6	105	4,447	2	112	2,318	4	96	1,703	9											
Toys, novelties, and fireworks.....	61	6,555	544	18,598	22	198	58	122	453	4	13	17	690	—	11	286	4	79	1,481	14											
All other.....	16	2,149	155	4,077	23	235	12	23	45	446	1	1	—	—	—	—	—	—	—	—											
Automotive.....	1,569	475,548	15,448	506,336	192	1,750	936	37	2,203	62,106	13	2,550	104,094	41	2,291	57,641	8	4,182	106,675	83											
Automobiles (new and used).....	100	348,463	4,285	138,542	18	131	150	1	251	7,986	1	625	27,481	—	782	22,561	—	1,119	30,610	16											
Trucks and tractors.....	22	6,621	164	7,147	—	—	25	—	15	950	—	19	1,117	—	15	441	—	55	1,789	—											
Automotive accessories and equipment.....	539	58,200	5,069	158,428	91	968	569	19	968	23,155	7	984	35,669	29	766	18,641	4	1,242	32,653	52											
Automotive parts.....	604	52,985	5,298	153,064	97	510	359	826	17	1,017	27,582	5	935	12	665	14,546	3	1,548	26,509	20											
Tires and tubes.....	105	9,281	602	19,157	16	143	53	64	75	2,425	—	109	5,942	—	85	1,452	1	218	5,134	15											
Beer, wines, and liquors.....	1,220	285,368	10,282	327,015	319	4,118	681	39	253	7,009	5	3,683	123,656	94	1,414	35,107	41	2,437	64,505	140											
Beer and ale.....	869	117,815	5,919	174,774	227	2,777	584	27	94	2,571	4	2,132	82,528	38	727	17,983	36	1,781	43,403	122											
Wines and liquors.....	351	168,552	4,343	152,241	92	1,341	307	12	159	4,438	1	1,561	61,128	56	687	17,139	5	646	18,102	18											
Chemicals and paints.....	279	33,145	2,088	75,275	99	1,414	279	15	502	8,761	2	466	19,064	26	354	9,248	27	219	5,967	29											
Industrial chemicals.....	42	12,051	874	14,361	29	443	41	103	2,523	1	4	125	4,867	4	75	2,045	16	28	768	8											
Marine stores.....	4	66	86	22,105	12	52	4	32	116	(x)	—	24	4,367	6	21	530	5	8	319	2											
Paints and varnishes.....	104	7,800	671	22,636	23	471	102	8	112	3,112	—	149	5,056	11	118	3,053	2	56	1,183	2											
Printed with glass and/or wallpaper.....	90	6,038	677	22,636	18	248	83	129	2,181	5,405	2	77	2,857	2	107	2,949	2	100	2,947	10											
All other.....	59	280	13,057	17	202	45	59	1,782	3	1	—	91	5,152	5	37	891	2	27	851	9											
Clothing and furnishings.....	369	66,492	3,151	105,389	119	1,589	301	16	536	15,305	37	750	30,773	45	578	10,723	9	323	6,959	14											
Clothing and furnishings (general line).....	48	9,493	490	15,266	35	588	38	107	2,403	21	114	119	3,311	5	79	1,475	2	33	584	6											
Men's and boys' clothing.....	112	18,685	827	27,459	44	579	98	205	4	3,236	5	104	6,078	21	131	3,017	4	78	2,753	2											
Women's and children's.....	74	18,738	902	29,785	20	276	65	172	135	4,060	1	184	9,717	16	169	3,275	1	19	1,914	2											
Furs, dresses, and fur clothing.....	43	6,944	222	9,112	3	(x)	26	57	34	1,364	—	52	2,071	1	13	307	1	40	1,167	2											
Millinery and millinery supplies.....	47	5,645	411	12,480	15	86	42	74	122	5,129	3	90	3,393	—	41	650	—	42	806	1											
Shoes and other footwear.....	44	9,104	379	15,307	2	(x)	44	76	30	919	—	121	4,288	—	95	2,001	1	11	235	1											
Coal and coke.....	232	155,012	3,037	135,453	114	1,630	248	12	67	3,391	—	650	38,437	23	407	13,303	—	928	27,832	79											
Drugs (general line).....	45	68,264	2,882	92,454	8	128	129	5	108	2,959	—	422	21,157	—	1,180	27,104	1	142	3,699	2											
Service wholesalers (without liquor).....	30	44,468	1,002	60,277	7	(x)	86	842	15,350	4	72	283	15,971	—	745	16,642	1	69	1,670	2											
Service wholesalers (with liquor).....	10	15,867	763	27,055	1	(x)	36	225	5,830	1	30	146	6,726	—	290	7,531	—	36	1,598	—											
Cooperatives and voluntary groups.....	5	5,929	217	5,124	—	—	7	56	4	119	—	8	460	—	125	2,731	—	17	230	—											
Drugs and drug sundries (specialty lines).....	157	37,979	1,432	44,477	97	881	150	592	9,078	12	100	232	11,614	4	329	5,615	16	229	5,697	23											
Proprietary medicines.....	87	6,028	418	15,555	55	565	69	108	2,457	1	39	83	3,458	1	71	1,532	5	48	948	6											
Toiletries.....	33	4,322	643	15,980	18	54	35	211	4,968	2	14	283	1,088	—	215	3,341	10	150	2,091	4											
Drug specialties and sundries.....	57	27,029	571	15,932	26	267	46	75	47	1,301	—	109	6,488	3	45	922	1	51	858	13											
Dry goods (general line).....	21	(x)	2,549	68,299	4	60	52	467	10,580	—	668	16,408	1	546	24,258	—	454	8,404	2												
Dry goods (specialty lines).....	230	39,235	1,638	55,147	55	409	174	403	9,069	8	257	7,161	4	421	18,196	15	185	3,579	24												
Hosiery and lingerie.....	57	7,282	254	9,070	9	82	31	74	1,747	2	45	28	3,008	4	65	1,281	2	76	1,284	7											
Notions.....	62	5,824	417	11,508	19	119	47	91	2,050	4	55	85	3,008	—	28	597	—	7	1,284	4											
Piece goods.....	7	1,850	90	5,242	—	—	9	18	393	—	18	25	1,430	—	3	74	—	17	245	—											
Cotton.....	24	7,015	209	8,640	11	108	10	52	1,382	—	13	70	4,262	4	43	769	—	21	341	7											
Silk, linen, rayon, and velvet.....	15	1,934	75	2,690	—	(x)	8	18	135	406	—	22	995	—	5	89	—	36	938	2											
Woolen and worsted.....	32																														

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.)

## EAST NORTH CENTRAL

TYPE OF OPERATION  
KIND OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS		ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER				
		Num- ber	Sales (add 000)	Pay roll for week	Part-time Pay roll for week	Num- ber	Pay roll for week	Num- ber of execu- tives and salari- ed officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	
									Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.																								
Electrical goods		575	\$190,738	8,715	\$354,656	126	\$1,927	712	2,697	\$85,205	23	911	\$29,473	9	1,674	\$84,930	47	1,351	\$32,584	12	1,098	\$32,404	35	\$42,804
Electrical machinery (general line)		91	85,133	2,598	102,753	9	85	132	912	25,588	3	327	12,083	—	532	27,411	—	490	12,828	—	175	4,751	2	1,058
Apparatus and equipment		38	10,708	529	23,556	3	16	51	122	5,832	—	22	857	—	122	7,179	1	20	699	—	132	5,947	8	2,068
Wiring supplies and construction materials		157	26,641	1,901	51,050	19	157	166	406	12,458	10	210	5,801	6	290	11,495	6	319	6,277	2	113	2,916	2	5,947
Radios and equipment		136	27,376	1,497	55,669	23	274	120	542	12,458	5	178	4,820	8	270	15,225	3	179	4,295	3	198	6,414	8	2,068
Refrigerators and equipment (household)		50	39,229	1,227	57,115	4	65	100	589	21,685	67	2,971	1	154	10,048	126	3,532	7	222	4,985	191	6,515	5	1,546
All other		123	22,637	1,391	46,754	63	1,350	121	596	9,743	5	107	2,961	2	508	12,944	57	222	4,985	7	229	6,261	12	3,156
Farm products—raw materials		138	53,392	1,596	46,938	209	2,542	95	250	6,154	4	43	1,458	1	62	2,543	1	621	19,643	67	585	7,530	116	3,156
Grains		41	20,689	446	15,775	20	197	35	89	2,120	—	19	746	—	12	292	—	177	6,102	3	61	1,717	17	4,751
Hides, skins, and raw fur		45	15,278	446	15,038	58	761	16	81	1,956	5	13	419	—	11	523	1	284	6,640	29	61	1,682	25	6,640
Tobacco (leaf)		17	2,610	390	7,189	57	651	17	12	1,330	—	9	—	—	8	297	—	232	5,821	46	112	1,934	25	6,640
Wool and mohair		11	6,682	218	7,266	6	73	7	42	1,188	—	1	(x)	—	21	654	—	121	3,015	—	26	1,021	6	1,021
All other		28	8,192	137	5,100	68	640	20	26	690	1	1	(x)	—	10	577	—	27	585	9	53	1,348	59	1,348
Farm products—consumer goods		1,525	405,810	15,132	489,145	750	8,084	838	1,928	49,178	68	1,309	40,201	42	3,987	141,777	57	2,350	62,895	189	4,820	133,878	394	133,878
Dairy and poultry products		532	131,864	8,131	277,405	215	2,183	395	678	22,504	24	313	7,183	8	2,884	115,680	45	895	24,085	184	2,666	79,015	105	79,015
Fruits and vegetables (fresh)		749	212,763	5,662	176,901	350	4,116	374	909	23,476	19	947	28,413	18	803	25,656	6	1,153	31,414	124	1,766	45,459	199	45,459
All other		224	41,183	1,139	51,837	174	1,795	89	141	3,598	25	149	4,605	16	80	2,261	4	282	7,696	29	388	9,203	100	9,203
Farm supplies		184	52,037	2,397	67,019	122	1,033	182	519	12,829	7	120	3,253	1	401	13,482	15	277	17,658	69	419	9,865	30	9,865
Feed		97	16,772	887	29,915	22	158	73	181	4,425	2	42	860	—	128	4,315	4	237	10,069	7	206	4,269	9	4,269
Seeds		61	19,967	1,100	29,844	82	757	56	103	4,862	5	66	2,072	1	235	7,281	11	427	9,611	61	113	1,556	4	1,556
All other		26	16,278	480	14,260	18	120	23	135	3,602	—	12	231	—	38	1,866	—	113	3,008	1	99	5,678	17	5,678
Furniture and house furnishings		260	54,779	2,577	69,161	125	1,472	232	723	16,626	14	249	7,541	9	458	21,933	34	588	12,647	55	351	8,923	33	8,923
China, glassware, and crockery		43	4,456	292	6,994	23	235	38	69	1,268	—	27	2,897	2	51	2,029	8	96	1,834	7	28	617	8	617
Floor coverings		56	26,588	765	29,905	24	437	52	221	5,815	1	99	3,806	—	133	7,921	3	183	4,570	12	97	2,805	8	2,805
Furniture (general line)		10	998	71	1,648	2	(x)	6	17	433	—	15	(x)	—	21	425	—	7	141	—	1	52	1	52
Furniture (household)		48	6,633	451	16,018	12	146	52	114	2,497	1	39	1,683	—	91	3,535	7	74	1,700	—	81	2,191	4	2,191
Musical instruments and sheet music		18	3,864	440	14,763	5	23	26	157	3,502	2	25	795	—	37	3,067	—	161	3,358	—	54	878	13	878
All other		97	10,205	558	17,663	56	(x)	62	156	3,291	5	44	(x)	7	103	4,946	16	65	1,245	15	108	2,385	13	2,385
Groceries (general line)		491	350,959	13,732	429,237	196	1,916	575	2,795	73,755	25	516	15,172	12	3,194	123,985	15	5,111	129,731	90	1,545	37,702	56	37,702
Hot sponsoring cooperative or voluntary groups		280	170,549	7,110	216,329	95	854	312	1,438	37,901	12	236	6,496	3	1,803	70,002	11	2,587	67,870	36	734	16,970	33	16,970
Voluntary group wholesalers		130	149,247	5,638	188,011	82	890	230	1,174	31,892	7	193	6,187	8	1,853	58,431	2	2,180	87,046	46	738	17,030	19	17,030
Retailer-cooperative warehouses		20	21,054	490	14,925	7	54	18	130	3,825	2	36	1,035	—	13	479	—	242	6,110	3	51	1,197	2	1,197
Cash-and-carry depots		61	10,108	264	6,972	12	118	15	31	914	4	51	1,321	1	25	773	—	122	2,705	5	20	505	2	505
Groceries and foods (specialty lines)		1,518	297,354	13,681	418,497	558	4,897	903	2,114	52,613	42	1,060	32,167	75	3,322	119,602	48	2,549	59,489	106	3,693	86,383	286	86,383
Canned foods		35	15,530	544	17,134	10	125	48	116	3,026	1	6	188	—	154	7,568	1	129	2,735	2	49	1,068	1	1,068
Coffee, tea, and spices		88	16,370	1,038	37,594	22	265	92	211	5,804	5	13	621	—	368	15,056	4	199	4,688	7	155	3,393	8	3,393
Coffee roasting and spice grinding		33	18,835	1,072	36,589	5	15	36	193	5,877	1	17	668	—	233	10,047	—	271	6,098	—	312	6,627	1	6,627
Confectionery		196	18,796	1,082	26,385	47	438	71	174	3,085	6	65	1,267	9	339	11,067	1	132	2,999	9	271	4,313	20	4,313
Fish and sea foods		145	20,139	1,240	37,559	62	642	91	189	4,038	2	130	4,090	6	134	4,011	1	290	7,472	21	40	10,420	32	10,420
Flour		58	5,932	1,240	57,559	62	642	91	189	4,038	2	130	4,090	6	134	4,011	1	290	7,472	21	40	10,420	32	10,420
Fruits and vegetables (frozen)		406	103,148	3,661	119,507	124	1,146	199	441	11,660	11	637	20,388	39	877	18,779	9	580	16,661	12	7	206	1	206
Meats and provisions		553	97,222	4,719	135,976	269	2,096	350	739	17,482	15	200	4,460	18	1,498	49,760	32	825	18,158	45	1,156	23,808	56	23,808
Other food and grocery specialties		184	102,949	6,950	227,722	52	624	419	2,100	53,974	22	594	16,221	3	1,484	65,476	1	2,054	49,561	15	319	7,722	11	7,722
Hardware		60	79,553	5,359	176,862	34	482	280	1,753	44,832	16	449	12,482	—	1,043	49,478	—	1,664	40,528	12	209	5,892	6	5,892
General line (with industrial department)		46	14,569	862	28,442	7	57	69	222	5,897	3	98	2,443	1	168	7,749	—	251	5,978	—	54	651	5	651
General line (without industrial department)		76	9,927	730	22,436	11	87	90	145	3,555	—	47	1,296	2	276	6,251	—	116	2,455	3	56	979	5	979
Specialty lines		78	9,927	730	22,436	11	87	90	145	3,555	—	47	1,296	2	276	6,251	—	116	2,455	3	56	979	5	979

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

Types of operation by kinds of business—Continued

## EAST NORTH CENTRAL

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																						
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																	
			Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																									
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TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued  
Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

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ESTABLISH- MENTS EM- PLOYING BY OCCUPATIONAL GROUPS				TOTAL EMPLOYERS REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER																																																																																																																																																																																																																																										
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For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business.—Continued  
 [Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

## EAST NORTH CENTRAL

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING RE- VENUE BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER			
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and salaried officers	Num- ber of part- time	Pay roll for week	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber	Pay roll for week	Num- ber of part- time	Full-time
			Num- ber	Pay roll for week																								
MANUFACTURERS' SALES BRANCHES (With stocks)—Con.	107	\$54,819	2,586	\$98,209	111	\$1,978	56	887	\$28,910	35	102	\$4,397	645	\$31,656	3	532	\$14,349	89	154	\$5,047	4	154	\$5,047	4	154	\$5,047	4	154
Plumbing and heating equipment and supplies.....	10	5,511	120	5,970	2	(x)	1	30	1,015	2	—	—	81	4,552	—	—	8	—	—	—	—	—	—	—	—	—	—	—
Tobacco and products (except leaf).....	119	3,511	2,294	82,579	40	522	72	880	21,547	25	59	2,657	608	34,220	—	275	(x)	14	400	(x)	1	400	(x)	1	400	(x)	1	400
All other 1.....	968	1,059,846	8,835	490,101	144	2,510	236	1,118	102,555	34	265	12,793	1	4,653	317,712	42	—	—	—	—	—	—	—	—	—	—	—	—
MANUFACTURERS' SALES OFFICES (Without stocks)	10	7,244	264	8,278	10	180	7	118	5,065	6	17	424	23	1,731	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Amusement and sporting goods.....	21	34,192	429	22,764	2	(x)	17	217	7,549	1	54	2,108	154	10,005	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Automotive.....	20	194	134	11,889	13	482	27	286	8,475	—	7	(x)	140	9,465	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Beer, wines, and liquors.....	39	50,533	691	31,887	3	30	2	52	1,282	—	5	111	35	2,710	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Chemicals and paints.....	19	4,666	29	2,657	—	—	1	13	354	—	3	(x)	81	1,493	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Clothing and furnishings.....	23	8,020	125	7,647	1	(x)	1	31	788	—	11	(x)	239	21,897	18	—	—	—	—	—	—	—	—	—	—	—	—	—
Drugs and drug sundries (specialty lines).....	25	34,206	403	27,506	18	480	6	137	4,570	—	9	278	100	4,559	4	—	—	—	—	—	—	—	—	—	—	—	—	—
Dry goods (specialty lines).....	27	52,268	201	7,874	25	231	8	41	1,454	—	1	(x)	73	5,478	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Electrical goods.....	27	14,825	193	9,401	2	(x)	5	82	2,108	—	16	621	703	5,934	2	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm products—consumer goods.....	25	47,278	974	42,502	20	154	10	189	12,876	3	28	1,273	32	34,782	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Furniture and house furnishings.....	100	47,278	974	42,502	20	154	10	189	12,876	3	28	1,273	32	34,782	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Groceries and foods (specialty lines).....	80	48,292	931	52,758	9	125	31	318	12,876	9	59	2,464	802	60,180	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Lumber and construction materials.....	234	108,785	1,472	67,471	12	187	41	441	13,298	9	48	3,141	1	257	19,166	2	—	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment—supplies.....	122	409,219	1,430	103,200	10	274	35	688	27,147	3	5	376	257	19,166	2	—	—	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment (except scrap).....	57	35,715	593	24,355	6	78	11	119	3,728	1	5	376	130	6,911	3	—	—	—	—	—	—	—	—	—	—	—	—	—
Metals and metal work (except scrap).....	45	15,007	328	15,479	7	186	19	108	3,230	2	6	239	401	22,377	3	—	—	—	—	—	—	—	—	—	—	—	—	—
Paper and its products.....	99	85,929	647	50,229	6	66	10	211	5,722	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Plumbing and heating equipment and supplies.....	1,882	495,980	19,257	458,648	473	6,201	546	1,923	55,080	88	—	—	2,110	87,963	33	5,078	173,600	111	3,600	105,072	241	—	—	—	—	—	—	—
Petroleum bulk stations and terminals: **	1,522	2,241,866	8,412	572,759	973	14,439	921	3,092	85,210	185	—	—	2,648	156,781	146	—	—	—	—	—	—	—	—	—	—	—	—	—
Petroleum and its products.....	41	56,948	195	17,201	6	139	29	90	2,768	2	—	—	55	5,254	3	—	—	—	—	—	—	—	—	—	—	—	—	—
AGENTS AND BROKERS.....	53	17,625	135	13,585	25	135	23	43	1,442	6	—	—	57	2,536	18	—	—	—	—	—	—	—	—	—	—	—	—	—
Automotive.....	52	11,203	162	4,871	13	138	15	57	7,549	6	—	—	54	1,701	4	—	—	—	—	—	—	—	—	—	—	—	—	—
Chemicals and paints.....	29	58,981	448	28,905	12	427	32	204	2,682	4	—	—	73	4,765	7	—	—	—	—	—	—	—	—	—	—	—	—	—
Clothing and furnishings.....	52	48,072	239	10,700	14	139	15	97	3,316	13	—	—	112	4,909	7	—	—	—	—	—	—	—	—	—	—	—	—	—
Coal and coke.....	94	27,975	368	14,275	24	541	54	149	3,316	39	—	—	232	11,005	8	—	—	—	—	—	—	—	—	—	—	—	—	—
Dry goods (specialty lines).....	151	342,000	1,085	59,588	432	5,760	86	528	9,368	—	—	—	211	9,882	1	—	—	—	—	—	—	—	—	—	—	—	—	—
Electrical goods.....	129	145,111	1,018	40,867	148	2,151	106	272	8,383	8	—	—	349	17,443	13	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm products—raw materials.....	65	16,030	275	10,743	30	305	35	87	10,567	16	—	—	23	1,072	1	—	—	—	—	—	—	—	—	—	—	—	—	—
Furniture and house furnishings.....	207	241,317	941	43,108	54	620	137	420	10,567	—	—	—	53	3,155	2	—	—	—	—	—	—	—	—	—	—	—	—	—
Groceries and foods (specialty lines).....	21	8,028	85	2,849	3	28	11	51	1,186	—	—	—	658	33,190	23	—	—	—	—	—	—	—	—	—	—	—	—	—
Lumber and construction materials.....	55	18,544	215	9,785	24	454	44	95	2,436	8	—	—	106	7,825	4	—	—	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment—supplies.....	291	52,946	1,825	72,613	89	188	168	494	12,754	27	—	—	88	5,579	2	—	—	—	—	—	—	—	—	—	—	—	—	—
Metals and metal work (except scrap).....	68	65,276	\$19	18,690	14	271	42	161	5,552	3	—	—	10	1,080	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Paper and its products.....	36	10,059	170	7,702	5	56	18	74	1,969	—	—	—	83	4,180	7	—	—	—	—	—	—	—	—	—	—	—	—	—
Petroleum and its products.....	13	8,668	67	4,641	12	599	17	55	1,442	4	—	—	19	1,080	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Plumbing and heating equipment and supplies.....	44	5,554	195	8,271	14	155	27	63	1,442	—	—	—	203	9,201	31	—	—	—	—	—	—	—	—	—	—	—	—	—
Waste materials.....	11	8,429	59	5,071	—	—	6	29	888	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other 3.....	142	101,893	795	31,476	54	687	97	347	8,608	15	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
ASSIGNMENTS (Mainly farm products)	2,472	439,995	10,573	228,844	5,540	32,255	656	1,559	35,088	163	—	—	1,893	52,822	530	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm products—raw materials.....	1,716	359,468	6,735	145,038	1,954	15,758	478	1,149	26,288	99	—	—	1,138	20,309	132	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm products—consumer goods.....	647	92,934	5,106	63,547	1,418	15,676	140	351	7,285	55	—	—	753	20,715	176	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm supplies.....	75	7,945	313	6,640	120	1,295	11	44	1,113	9	—	—	80	1,538	5	—	—	—	—	—	—	—	—	—	—	—	—	—
All other 4.....	34	1,653	219	5,423	53	525	7	15	1,406	—	—	—	17	560	1	—	—	—	—	—	—	—	—	—	—	—	—	—

\*\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 5 petroleum and its products; and 114 all other products.

2 Includes 5 petroleum and its products; 5 petroleum and its products; 19 tobacco and its products; and 54 all other products.

3 Includes 5 coal and coke; 10 hardware; 4 jewelry; 5 tobacco and products (except leaf); and 94 all other products.

4 Includes 7 amusement and sporting goods; 13 beer, wines, and liquors; 11 drugs and drug sundries (specialty lines); 2 dry goods (general line); 7 farm supplies; 5 jewelry; 5 tobacco and products (except leaf); and 94 all other products.

5 Includes 32 groceries and foods (specialty lines); and 2 all other products.



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

## WEST NORTH CENTRAL

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER					
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and salaried officers	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time	Full-time		Num- ber of part-time			
			Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALERS	6,222	\$1,933,996	81,435	\$2,477,196	3,980	\$37,100	5,151	\$18,786	\$463,297	376	\$5,506	\$150,092	112	\$17,478	\$659,346	190	\$20,945	\$465,102	1,048	\$13,590	\$298,964	2,154	65	\$1,585	10	27	\$707	4	20	\$513
Amusement and sporting goods	67	6,223	495	15,290	29	322	45	167	5,782	11	50	1,235	1	107	4,057	6	61	1,459	1	65	1,585	10	27	707	4	20	513	5	18	453
Motion picture film exchanges	14	823	103	5,393	5	67	11	45	994	1	2	(x)	—	23	910	—	10	278	—	12	278	—	12	278	—	12	278	—	12	278
Sporting goods	19	2,460	171	5,687	4	64	14	50	1,274	1	25	606	—	32	1,328	1	23	680	—	27	707	—	27	707	—	27	707	—	27	707
Toys, novelties, and fireworks	15	837	94	2,053	9	39	9	38	691	3	5	104	—	20	513	—	16	233	—	6	162	—	6	162	—	6	162	—	6	162
All other	19	2,003	127	4,177	11	152	11	54	805	7	18	(x)	—	32	1,308	—	12	318	—	20	513	—	20	513	—	20	513	—	20	513
Automotive	715	275,181	7,940	288,757	174	1,844	448	1,509	41,141	49	1,155	28,859	14	1,621	62,582	7	1,321	29,819	30	1,888	45,243	74	687	16,582	6	42	1,274	7	42	1,274
Automobiles (new and used)	63	210,978	2,062	72,748	10	(x)	106	412	14,958	4	151	4,338	—	368	17,855	—	399	10,260	—	627	16,382	6	42	1,274	—	42	1,274	—	42	1,274
Trucks and tractors	12	2,468	121	4,144	8	110	9	19	597	1	6	217	—	37	1,170	—	8	184	—	42	1,274	—	42	1,274	—	42	1,274	—	42	1,274
Automotive accessories and equipment	278	32,670	2,808	79,982	92	1,118	186	601	14,066	25	444	10,526	10	620	23,219	7	502	10,717	26	453	9,461	24	453	9,461	—	453	9,461	—	453	9,461
Automotive parts	320	26,180	2,714	75,622	82	1,035	154	446	10,913	19	528	15,093	4	46	1,668	—	56	1,126	—	700	16,782	35	700	16,782	—	700	16,782	—	700	16,782
Tires and tubes	40	2,887	237	6,283	2	(x)	12	51	737	—	26	675	—	46	1,668	—	56	1,126	—	66	1,564	—	66	1,564	—	66	1,564	—	66	1,564
Beer, wines, and liquors	505	107,219	3,974	117,495	201	2,250	255	712	13,416	28	55	1,265	4	1,533	47,594	29	682	14,795	52	757	17,323	88	757	17,323	—	757	17,323	—	757	17,323
Beer and ale	512	50,825	2,432	64,424	174	1,913	108	357	8,507	26	36	863	4	1,011	26,313	24	289	6,801	32	640	14,351	88	640	14,351	—	640	14,351	—	640	14,351
Wines and liquors	93	56,694	1,522	53,071	27	337	126	345	7,909	2	19	402	—	522	21,281	5	393	7,994	20	117	2,382	—	117	2,382	—	117	2,382	—	117	2,382
Chemicals and paints	108	12,432	959	30,409	52	483	123	249	5,756	3	110	2,587	—	180	6,729	1	189	4,444	6	97	2,188	22	97	2,188	—	97	2,188	—	97	2,188
Industrial chemicals	15	3,296	134	6,675	10	68	23	58	1,494	1	2	(x)	—	33	1,554	—	33	1,554	—	33	1,554	—	33	1,554	—	33	1,554	—	33	1,554
Paints and varnishes	54	3,192	253	8,540	12	254	35	56	1,210	—	56	912	—	58	1,980	—	58	1,980	—	15	339	10	15	339	—	15	339	—	15	339
Paints with glass and/or wallpaper	41	4,326	402	11,146	5	79	9	72	1,811	2	71	1,308	—	30	2,725	—	30	2,725	—	73	1,940	—	73	1,940	—	73	1,940	—	73	1,940
All other	16	1,968	130	4,248	8	84	24	54	1,361	—	1	(x)	—	30	939	—	13	279	—	6	119	—	6	119	—	6	119	—	6	119
Clothing and furnishings	171	42,610	1,981	62,788	49	583	160	503	10,812	9	282	7,579	4	510	20,194	9	396	7,410	13	120	1,995	14	120	1,995	—	120	1,995	—	120	1,995
Clothing and furnishings (general line)	24	7,349	510	15,470	4	44	30	115	3,081	3	119	3,088	—	122	4,045	1	85	1,656	—	47	234	—	47	234	—	47	234	—	47	234
Men's and boys'	43	10,985	529	17,249	23	248	49	122	2,520	5	119	3,555	—	155	6,948	6	107	1,903	—	49	620	12	49	620	—	49	620	—	49	620
Women's and children's	46	9,859	425	13,506	10	157	36	93	2,008	—	102	2,740	1	81	3,096	2	78	1,595	—	35	578	—	35	578	—	35	578	—	35	578
Furs, dresses, and fur clothing	10	912	55	1,613	—	—	6	7	127	—	4	95	—	14	625	—	3	57	—	21	394	—	21	394	—	21	394	—	21	394
Millinery and millinery supplies	21	2,119	145	4,059	6	57	12	27	517	—	34	633	—	46	1,485	—	22	405	—	4	64	—	4	64	—	4	64	—	4	64
Shoes and other footwear	27	12,683	337	11,072	6	77	27	109	2,582	1	14	458	—	82	3,975	—	101	1,794	—	4	85	—	4	85	—	4	85	—	4	85
Coal and coke	77	34,001	964	40,223	109	1,614	84	248	7,524	5	25	1,543	1	151	7,224	1	125	3,981	3	351	12,150	99	351	12,150	—	351	12,150	—	351	12,150
Drugs (general line)	51	(x)	2,083	61,574	11	96	110	620	15,565	3	96	2,273	—	320	14,059	—	846	18,511	7	91	1,964	1	91	1,964	—	91	1,964	—	91	1,964
Service wholesalers (without liquor)	21	(x)	1,233	35,570	8	66	82	349	7,984	2	64	1,392	—	207	9,078	—	257	9,741	6	75	1,570	—	75	1,570	—	75	1,570	—	75	1,570
Service wholesalers (with liquor)	6	9,015	520	15,571	3	30	19	157	4,436	1	20	606	—	84	4,073	—	244	4,741	1	6	124	—	6	124	—	6	124	—	6	124
Cooperatives and voluntary groups	4	6,669	320	9,253	—	—	9	115	3,185	—	12	275	—	29	888	—	145	4,083	—	10	270	—	10	270	—	10	270	—	10	270
Drugs and drug sundries (specialty lines)	63	4,701	450	11,269	38	281	35	104	2,222	8	26	572	—	108	3,050	6	110	1,827	20	67	1,090	4	67	1,090	—	67	1,090	—	67	1,090
Proprietary medicines	23	2,524	243	6,475	15	145	18	57	1,355	3	14	264	—	69	2,096	5	42	678	8	43	678	1	43	678	—	43	678	—	43	678
Toiletries	17	4,462	89	2,080	7	77	7	24	475	—	2	(x)	—	23	700	1	7	139	4	20	345	2	20	345	—	20	345	—	20	345
Drug specialties and sundries	17	1,715	118	2,735	16	59	10	25	392	5	10	(x)	—	10	254	—	61	995	10	4	69	1	4	69	—	4	69	—	4	69
Dry goods (general line)	20	59,319	2,991	105,647	52	685	98	1,046	26,758	—	461	10,615	—	676	36,175	—	543	13,955	1	167	3,683	51	167	3,683	—	167	3,683	—	167	3,683
Dry goods (specialty lines)	48	5,844	346	9,403	25	241	27	110	1,844	18	44	1,047	—	80	5,557	—	35	589	3	50	894	6	50	894	—	50	894	—	50	894
Notions	15	954	148	2,682	13	123	4	54	695	13	12	308	—	29	868	—	16	272	—	33	456	—	33	456	—	33	456	—	33	456
Place goods:	5	1,007	54	1,852	—	—	5	19	442	—	15	377	—	11	748	—	3	52	—	1	(x)	—	1	(x)	—	1	(x)	—	1	(x)
Woolen and worsted	16	1,952	78	3,083																										

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business.—Continued  
 (Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.)

## WEST NORTH CENTRAL

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER																																																																																																																																																																																																																																																																																																																																																	
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber																																																																																																																																																																																																																																																																																																																																												
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for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay 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week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay 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week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week	Pay roll for week



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

## WEST NORTH CENTRAL

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			Num- ber of execu- tives and salari- ed officers	OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER		
	Num- ber	Sales (add 000)	Num- ber	Full-time		Part-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time	
				Pay roll for week	Num- ber				Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.																						
Machinery—equipment—supplies—Con.																						
Industrial machinery, equipment, and supplies:																						
Baking, hose, and packing	7	(x)	154	1	(x)	14	52	\$1,499	1	16	(x)	\$572	—	26	\$1,235	—	25	\$445	23	\$341	—	—
Construction (except road building)	18	2,002	145	2	\$90	11	62	1,214	—	8	235	—	—	35	1,248	—	50	728	6	123	—	2
Road building	22	7,813	483	4	38	40	88	2,422	5	9	235	—	—	104	5,289	—	50	1,184	3	126	—	2
Mine and mill supplies	19	4,412	315	4	48	17	29	627	—	29	1,071	—	—	79	2,924	—	52	1,257	24	846	—	1
Oil well supply houses	39	4,412	315	4	(x)	8	17	346	—	3	63	—	—	19	1,680	—	15	424	15	(x)	—	4
Power plant and power transmission	9	584	60	1	(x)	8	12	225	—	3	108	—	—	1	(x)	—	8	179	23	475	—	—
Used machinery and equipment	91	(x)	678	20	132	74	200	4,778	7	28	(x)	108	4	151	(x)	—	106	2,316	119	5,052	—	7
All other																						
Professional equipment and supplies:																						
Dental supply houses	25	3,172	334	—	(x)	29	134	2,426	—	50	1,497	—	—	55	2,145	—	15	259	33	580	—	—
Religious supply houses	7	698	70	2	(x)	10	17	532	—	12	325	—	—	16	780	—	12	305	5	58	—	—
School equipment and supplies	15	6,272	897	10	115	28	274	5,217	—	53	682	—	—	106	3,884	—	237	4,111	7	564	—	2
Surgical, medical, and hospital	17	6,182	565	19	483	21	188	4,504	—	28	920	—	—	175	7,854	—	111	2,586	2	44	—	—
All other	7	561	49	4	21	6	14	229	—	4	133	—	—	7	257	—	9	168	9	(x)	—	4
Service equipment and supplies:																						
Barber and beauty supply houses	46	3,554	408	8	108	29	88	2,222	—	19	545	—	—	168	5,285	—	82	1,590	1	670	—	7
Laundry and dry cleaning	17	1,992	128	17	224	16	44	1,192	—	4	104	—	—	48	2,508	—	14	327	14	2	—	—
All other	57	5,740	531	26	68	33	75	1,515	—	45	944	—	—	103	5,316	—	42	878	1	649	—	12
Transportation equipment and supplies:																						
Metals and metal work (except scrap)	44	21,170	1,007	69	1,071	55	220	5,256	—	23	1,037	—	—	112	5,337	—	382	6,408	7	215	—	57
Iron and steel products (general line)	5	7,628	525	15	120	7	12	385	—	9	288	—	—	44	2,165	—	260	6,408	15	120	—	15
Iron and steel products (semi-finished)	5	1,905	141	4	662	1	39	852	—	1	(x)	—	—	22	1,567	—	60	1,567	1	5	—	—
Iron and steel products (flat)	13	(x)	175	56	684	16	48	1,047	—	9	575	—	—	35	883	—	55	1,451	5	60	—	28
Iron and steel finished products (N. E. C.)	12	(x)	119	15	221	15	43	1,034	—	4	(x)	—	—	27	1,595	—	22	484	1	8	—	14
All other																						
Paper and its products:																						
Printing and writing paper	178	40,970	2,518	53	574	215	615	14,907	—	10	5,424	—	—	775	30,804	—	631	14,019	25	160	—	25
Stationery and stationery supplies	95	25,105	1,532	28	184	127	344	8,554	—	4	57	—	—	486	19,085	—	421	8,086	16	87	—	6
Wallpaper	32	1,476	622	10	99	44	189	4,808	—	3	15	—	—	202	9,042	—	146	5,892	6	46	—	13
Petroleum and its products:																						
Plumbing and heating equipment and supplies	144	31,695	2,147	119	1,229	178	629	16,701	—	16	82	—	—	480	19,856	—	615	14,255	59	165	—	15
Plumbing and heating (general line)	46	20,940	1,542	85	531	74	471	10,338	—	6	17	—	—	304	13,759	—	403	9,568	50	45	—	34
Plumbing (including stoves and ranges)	32	5,719	325	10	118	44	86	2,325	—	5	54	—	—	55	1,915	—	80	1,958	2	36	—	15
Plumbing fixtures, equipment, and supplies	45	5,690	405	17	171	53	95	2,155	—	4	18	—	—	80	2,827	—	96	2,109	2	63	—	13
All other	21	1,876	175	9	120	11	55	1,370	—	13	449	—	—	41	1,457	—	54	805	5	23	—	15
Tobacco and products (except leaf)	191	61,554	1,469	54	523	85	302	6,179	—	6	146	—	—	575	17,066	—	210	4,069	7	151	—	14
Waste materials:																						
Iron and steel scrap—general line	206	58,842	2,954	239	2,507	105	196	4,468	—	4	53	—	—	55	2,290	—	794	13,529	49	1,695	—	248
Waste paper, waste, and rubber	114	17,599	1,041	136	1,282	23	69	1,852	—	3	21	—	—	7	456	—	276	4,877	8	645	—	158
Non-ferrous metal—	85	10,784	759	45	561	26	61	1,405	—	1	25	—	—	21	705	—	96	1,698	14	577	—	25
All other	15	2,537	120	7	78	5	11	249	—	—	—	—	—	2	(x)	—	510	4,727	20	545	—	4
All other products:																						
Books, periodicals, and newspapers	301	(x)	4,496	118	862	268	1,087	24,715	—	12	284	—	—	651	30,450	—	947	19,751	30	1,089	—	36
Flowers and nursery stock	32	2,935	219	4	35	30	21	821	—	1	62	—	—	572	15,325	—	110	2,184	2	91	—	28
Forest products (except lumber)	32	7,385	303	10	725	17	177	421	—	8	1,986	—	—	25	416	—	25	416	—	69	—	7
General merchandise	10	25,065	1,495	39	39,065	19	250	437	—	8	104	—	—	205	8,572	—	593	19,484	6	104	—	1
Leather and shoe findings	46	4,602	331	9	920	2	72	1,561	—	34	751	—	—	125	4,184	—	44	885	1	16	—	—
Leather goods	9	1,341	117	4	545	1	21	597	—	5	37	—	—	32	1,135	—	30	725	—	12	—	—
Optical goods	69	5,140	244	4	22	12	12	3,768	—	1	55	—	—	37	1,245	—	36	857	—	510	—	3
Textiles and materials (other than dry goods)	11	1,142	106	7	287	9	52	1,227	—	1	20	—	—	47	(x)	—	24	545	—	1	—	—
Miscellaneous kinds of business	40	(x)	285	29	(x)	40	56	1,231	—	1	377	—	—	57	1,102	—	57	1,023	6	65	—	13

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS  
 TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

## WEST NORTH CENTRAL

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				Num- ber of execu- tives and corpo- ration officers	OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER										
	Num- ber	Sales (ad val)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber of part- time		Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week			
			Num- ber	Pay roll for week																												
MANUFACTURERS' SALES BRANCHES (With stocks)	1,185	\$759,151	25,507	\$955,158	755	\$11,115	628	7,437	\$218,769	101	888	\$58,889	13	872	\$415,760	60	4,591	\$118,891	282	3,251	\$98,557	299	108	1,225	85	1,225	85	1,225	85	1,225	85	
Amusement and sporting goods	50	17,971	1,124	33,941	103	1,546	33	599	15,740	2	24	1,163	4	350	12,408	16	379	5,880	19	386	11,547	17	586	11,547	17	586	11,547	17	586	11,547	17	
Automotive	109	82,235	2,557	101,703	59	983	80	751	23,952	2	122	6,500	4	850	41,278	19	379	10,890	19	386	11,547	17	586	11,547	17	586	11,547	17	586	11,547	17	
Beer, wines, and liquors	46	6,410	295	9,790	12	118	24	385	10,979	1	47	1,245	1	521	17,237	3	153	741	3	58	1,889	5	58	1,889	5	58	1,889	5	58	1,889	5	
Chemicals and paints	40	24,505	988	38,515	9	139	24	385	10,979	1	47	1,245	1	521	17,237	3	153	741	3	58	1,889	5	58	1,889	5	58	1,889	5	58	1,889	5	
Clothing and furnishings	25	2,055	85,753	2	(x)	(x)	(x)	38	1,645	23,774	38	1,645	23,774	38	1,645	23,774	38	1,645	23,774	38	1,645	23,774	38	1,645	23,774	38	1,645	23,774	38	1,645	23,774	38
Drugs and drug sundries (specialty lines)	25	(x)	1,090	45,692	11	312	20	406	11,170	8	8	357	19,832	11	357	19,832	11	357	19,832	11	357	19,832	11	357	19,832	11	357	19,832	11	357	19,832	11
Dry goods (specialty lines)	5	5,699	120	4,550	1	(x)	8	49	1,122	1	10	523	207	14,395	2	51	1,227	1	122	3,590	17	122	3,590	17	122	3,590	17	122	3,590	17	122	3,590
Electrical goods	52	58,915	783	34,057	5	13	7	304	9,414	1	16	296	5	65	3,626	21	561	16,059	65	401	11,451	39	401	11,451	39	401	11,451	39	401	11,451	39	
Farm products—consumer goods	54	12,371	467	13,757	24	127	5	77	1,712	1	14	450	1	14	450	1	14	450	1	14	450	1	14	450	1	14	450	1	14	450	1	
Furniture and house furnishings	25	6,060	207	7,757	11	150	3	77	1,712	1	14	450	1	14	450	1	14	450	1	14	450	1	14	450	1	14	450	1	14	450	1	
Groceries and foods (specialty lines)	199	154,261	4,029	142,705	133	1,698	35	787	21,465	10	237	10,985	—	2,028	80,065	21	561	16,059	65	401	11,451	39	401	11,451	39	401	11,451	39	401	11,451	39	
Hardware	6	547	83	2,189	—	—	—	12	774	—	—	—	—	58	1,416	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Lumber and construction materials	32	17,199	883	35,914	205	2,906	19	209	6,775	1	34	1,443	—	237	12,617	1	331	9,839	41	53	1,392	1	53	1,392	1	53	1,392	1	53	1,392	1	
Machinery—equipment—supplies	339	142,158	7,216	272,200	265	2,906	242	209	6,775	1	34	1,443	—	237	12,617	1	331	9,839	41	53	1,392	1	53	1,392	1	53	1,392	1	53	1,392	1	
Metal and metal work (except scrap)	36	21,656	685	28,022	52	1,253	14	171	5,853	4	24	853	—	218	8,501	15	295	26,808	75	1,494	49,200	72	1,494	49,200	72	1,494	49,200	72	1,494	49,200	72	
Paper and its products	53	9,758	787	28,133	63	1,104	27	296	7,396	4	65	3,809	—	218	8,501	15	295	26,808	75	1,494	49,200	72	1,494	49,200	72	1,494	49,200	72	1,494	49,200	72	
Plumbing and heating equipment and supplies	33	24,968	1,456	33,383	63	1,104	27	296	7,396	4	65	3,809	—	218	8,501	15	295	26,808	75	1,494	49,200	72	1,494	49,200	72	1,494	49,200	72	1,494	49,200	72	
All other	56	60,165	916	35,100	3	18	116	186	4,647	2	16	466	—	422	17,851	5	56	1,471	1	198	1,244	11	198	1,244	11	198	1,244	11	198	1,244	11	
MANUFACTURERS' SALES OFFICES (Without stocks)	502	249,081	3,563	160,747	81	1,179	116	1,175	36,463	21	65	2,392	4	1,679	97,405	20	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Amusement and sporting goods	4	(x)	131	5,397	1	(x)	4	1	1,383	—	—	—	—	66	4,103	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Beer, wines, and liquors	6	19,646	121	5,937	2	(x)	1	18	3,874	1	2	(x)	—	66	4,103	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Chemicals and paints	13	7,165	259	10,548	—	—	—	23	846	—	5	12	(x)	34	2,523	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Furniture and house furnishings	7	3,510	76	4,719	20	81	9	98	3,333	5	12	321	—	444	8,205	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Groceries and foods (specialty lines)	50	28,325	591	23,717	20	91	35	215	6,500	8	10	437	—	305	13,093	9	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Lumber and construction materials	34	29,587	595	30,090	6	103	50	215	6,500	8	10	437	—	305	13,093	9	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Machinery—equipment—supplies	66	25,194	534	18,152	22	334	13	121	3,970	—	16	802	—	174	12,704	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Metal and metal work (except scrap)	32	68,411	510	27,296	10	229	27	292	9,683	3	16	602	—	34	2,416	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Paper and its products	13	3,000	49	2,813	—	—	—	12	224	—	2	1	(x)	47	2,272	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Plumbing and heating equipment and supplies	12	4,138	180	5,840	—	—	—	34	1,161	—	2	1	(x)	141	5,145	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Tobacco and products (except leaf)	18	25,372	141	5,145	—	—	—	175	(x)	—	9	315	—	193	13,191	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
All other	52	(x)	446	22,694	14	107	13	175	(x)	—	9	315	—	193	13,191	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
PETROLEUM BULK STATIONS AND TERMINALS: **	1,476	192,351	7,356	217,642	499	3,261	414	945	23,683	92	—	—	—	1,201	42,285	119	3,059	87,021	115	1,757	44,445	175	1,757	44,445	175	1,757	44,445	175	1,757	44,445	175	
Petroleum and its products	695	577,848	3,578	141,151	585	4,698	450	1,355	35,235	96	—	—	—	1,176	50,591	61	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Coal and coke	9	6,146	92	3,285	—	—	—	37	914	—	—	—	—	45	2,052	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Dry goods (specialty lines)	21	14,445	120	4,045	3	14	4	46	1,258	2	—	—	—	32	1,698	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Electrical goods	27	6,874	68	2,453	14	192	5	24	523	3	—	—	—	28	1,444	4	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Farm products—raw materials	168	296,431	1,228	47,335	409	2,552	128	495	15,390	48	—	—	—	329	15,662	10	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Farm products—consumer goods	40	24,758	180	6,663	16	198	31	44	1,528	1	—	—	—	36	1,783	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Farm supplies	15	11,869	180	2,209	2	(x)	12	50	571	2	—	—	—	10	434	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Furniture and house furnishings	12	1,566	56	1,442	—	—	—	21	363	—	—	—	—	19	759	—	—	—	—	—	—											

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given

## SOUTH ATLANTIC

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER					
	Num- ber	Sales (and 000)	Full-time		Part-time	Num- ber of execu- tives and salaried officers	Num- ber of part- time	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber			
			Num- ber	Pay roll for week				Num- ber	Pay roll for week			Num- ber	Pay roll for week			Num- ber	Pay roll for week			Num- ber	Pay roll for week			Num- ber	Pay roll for week			Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	6,327	\$1,634,932	74,938	\$2,082,959	4,600	\$35,005	5,096	15,092	\$353,473	750	6,192	\$159,809	110	14,855	\$590,552	197	14,478	\$281,907	1,039	21,257	\$540,451	2,505	13	1,318	60	3	40	11	2	
Amusement and sporting goods.....	59	5,244	402	10,878	38	685	28	84	1,509	5	89	1,951	1	78	2,791	15	63	1,106	2	60	1,318	13	13	34	864	3	40	11	2	
Sporting goods.....	16	1,920	103	3,074	---	---	12	22	350	---	32	745	---	28	1,027	---	8	(x)	---	3	40	---	---	---	---	---	---	---	---	
Toys, novelties, and fireworks.....	25	1,870	216	5,182	27	575	13	33	616	---	46	948	1	56	861	13	54	963	2	34	864	11	11	106	1,920	1	1,920	1	1	
All other.....	17	1,454	83	2,622	9	110	3	29	893	5	11	258	---	16	873	2	1	(x)	---	1	1,558	25	25	35,647	6	9,784	2	2		
Automotive.....	533	176,453	6,040	181,166	56	480	377	1,064	29,895	20	1,084	27,621	7	1,148	44,045	3	729	16,196	1	1,658	35,647	25	25	35,647	6	9,784	2	2		
Automobiles (new and used).....	33	126,138	1,196	43,203	13	81	35	271	8,869	3	63	1,943	1	280	12,355	1	142	3,927	---	383	9,784	2	2	383	9,784	2	2	2	2	
Trucks and tractors.....	8	1,424	65	2,045	2	(x)	---	21	544	---	5	88	---	12	688	---	1	(x)	---	1	429	9,784	2	2	429	9,784	2	2	2	2
Automotive accessories and equipment.....	209	22,327	1,978	56,419	9	47	144	323	7,745	5	409	10,379	---	405	14,651	---	238	5,001	---	1	489	9,784	2	2	489	9,784	2	2	2	2
Automotive parts.....	242	23,478	2,498	71,544	28	303	151	397	10,122	9	570	14,465	6	333	14,684	2	288	6,303	---	1	688	14,394	11	11	688	14,394	11	11	11	11
Tires and tubes.....	56	3,086	305	7,955	4	(x)	21	52	1,305	3	37	743	---	58	1,745	---	29	(x)	---	---	106	1,920	1	1	106	1,920	1	1	1	1
Beer, wines, and liquors.....	588	103,753	4,200	185,798	213	2,608	251	647	16,398	11	64	1,644	---	1,583	54,603	30	814	16,408	44	941	16,002	128	128	941	16,002	128	128	128	128	
Beer and ale.....	243	56,901	2,122	54,222	118	1,521	106	215	5,398	9	46	1,153	---	905	24,760	27	272	5,899	24	578	10,818	58	58	578	10,818	58	58	58	58	
Wines and liquors.....	120	66,552	2,078	72,566	95	1,087	145	432	10,870	2	18	511	---	678	29,829	3	342	10,710	20	283	5,184	70	70	283	5,184	70	70	70	70	
Chemicals and paints.....	102	25,221	968	34,405	47	638	112	215	5,621	5	87	2,344	---	163	6,845	7	270	5,474	9	123	2,993	26	26	123	2,993	26	26	26	26	
Naval stores.....	10	10,132	89	3,954	6	58	20	37	1,071	---	3	(x)	---	7	2,182	---	137	2,713	7	66	1,863	10	10	66	1,863	10	10	10	10	
Paints and varnishes.....	48	5,008	411	13,473	12	68	42	68	2,071	4	42	1,120	---	73	2,712	---	59	1,373	7	66	1,863	10	10	66	1,863	10	10	10	10	
Paints with glass and/or wallpaper.....	15	2,680	273	9,057	17	329	36	58	1,886	---	2	(x)	---	57	1,369	---	53	987	1	17	431	3	3	17	431	3	3	3	3	
All other.....	28	7,441	196	7,951	12	151	14	32	1,462	1	2	(x)	---	57	1,369	---	53	987	1	17	431	3	3	17	431	3	3	3	3	
Clothing and furnishings.....	148	29,112	1,220	41,678	53	880	131	267	6,383	7	117	3,022	3	378	16,566	35	207	3,790	1	120	1,999	7	7	120	1,999	7	7	7	7	
Clothing and furnishings (general line).....	35	3,683	189	5,442	12	40	21	35	741	4	30	624	---	69	2,408	---	18	293	---	15	193	3	3	15	193	3	3	3	3	
Men's and boys'.....	40	5,103	229	7,160	7	87	28	45	943	2	33	904	---	62	2,579	---	27	434	---	36	731	4	4	36	731	4	4	4	4	
Women's and children's.....	32	5,103	221	7,160	9	55	33	45	943	1	33	904	---	45	1,550	---	10	782	---	17	210	---	---	17	210	---	---	---	---	
Millinery and millinery supplies.....	12	1,434	111	3,384	---	---	10	21	521	---	15	339	---	45	1,550	---	10	782	---	17	210	---	---	17	210	---	---	---	---	
Shoes and other footwear.....	29	15,277	470	13,303	25	688	41	115	3,330	---	6	227	3	174	8,749	22	107	2,062	---	25	451	---	---	25	451	---	---	---	---	
Coal and coke.....	51	17,885	368	44,713	45	377	51	106	5,097	3	22	720	---	55	2,994	---	4	91	---	128	5,066	42	42	128	5,066	42	42	42	42	
Drugs (general line).....	54	39,792	1,939	81,000	15	112	132	499	13,126	4	84	2,263	---	269	14,145	---	775	16,163	4	180	3,255	7	7	180	3,255	7	7	7	7	
Service wholesalers (without liquor).....	48	35,171	1,615	51,762	14	(x)	114	408	11,352	3	76	1,937	---	242	12,531	---	608	12,935	4	167	2,954	7	7	167	2,954	7	7	7	7	
Service wholesalers (with liquor).....	3	(x)	191	5,872	1	(x)	12	48	894	1	6	289	---	42	1,457	---	94	1,672	---	6	80	---	---	6	80	---	---	---	---	
Cooperatives and voluntary groups.....	3	153	153	3,545	---	---	6	42	900	---	---	---	---	5	187	---	73	1,558	---	7	221	---	---	7	221	---	---	---	---	
Drugs and drug sundries (specialty lines).....	67	6,007	521	13,513	62	478	47	101	2,377	4	46	923	---	137	3,848	---	51	764	1	137	1,616	57	57	137	1,616	57	57	57	57	
Drug specialties and sundries.....	38	5,047	289	6,385	54	343	23	36	553	1	39	707	---	61	1,366	---	28	416	---	99	1,040	38	38	99	1,040	38	38	38	38	
All other.....	29	2,960	232	7,122	6	135	24	62	1,544	3	9	218	---	73	1,912	---	23	348	1	38	576	4	4	38	576	4	4	4	4	
Dry goods (general line).....	51	26,940	1,452	48,403	20	149	114	296	6,392	2	369	8,037	1	333	17,597	5	228	4,070	---	102	1,998	12	12	102	1,998	12	12	12	12	
Dry goods (specialty lines).....	64	10,851	433	12,668	13	89	34	76	1,844	2	59	1,237	---	115	4,605	1	66	1,227	---	85	1,077	10	10	85	1,077	10	10	10	10	
Hosiery and lingerie.....	11	1,293	70	2,103	1	(x)	6	8	155	1	5	107	---	36	1,341	---	5	112	---	10	125	---	---	10	125	---	---	---	---	
Piece goods.....	7	2,251	63	1,829	---	---	5	12	297	---	4	127	---	7	468	---	9	134	---	26	357	---	---	26	357	---	---	---	---	
Notions.....	24	5,452	202	6,554	7	19	17	33	1,031	---	22	464	---	45	2,034	1	41	793	---	39	447	6	6	39	447	6	6	6	6	
Coats.....	22	1,649	98	2,202	5	(x)	6	18	511	1	28	579	---	25	762	---	11	168	---	10	136	---	---	10	136	---	---	---	---	
All other.....	239	72,361	3,307	116,762	45	569	275	960	25,340	9	365	11,399	1	665	32,372	4	526	12,077	4	482	11,864	27	27	482	11,864	27	27	27	27	
Electrical goods.....	53	32,959	1,256	45,939	16	288	60	430	15,059	3	153	5,180	---	237	12,037	---	207	5,480	2	189	4,205	11	11	189	4,205	11	11	11	11	
Electrical merchandise (general line).....	4	1,215	112	4,400	---	---	6	21	553	---	11	509	---	4	306	---	11	822	---	57	1,658	---	---	57	1,658	---	---	---	---	
Apparatus and equipment.....	72	15,668	698	21,357	4	41	94	204	5,196	1	110	2,695	---	113	4,160	1	107	2,064	---	60	1,613	2	2	60	1,613	2	2	2</		

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

## SOUTH ATLANTIC

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS					TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS					OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER			
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and salaried corpo- ration officers	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week		
			Num- ber	Pay roll for week																										
SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.																														
Farm products—consumer goods.	600	\$100,390	5,249	\$121,815	419	\$2,459	295		527	\$12,237	10	\$10,453	15	\$1,146	\$31,271	5	\$820	\$14,998	33	2,052	\$35,411	356								
Dairy and poultry products.	100	20,321	1,756	44,141	35	351	83		163	3,647	2	64	1,371	5	568	15,007	3	231	4,723	3	647	13,400	24							
Fruits and vegetables (fresh).	417	71,538	5,089	69,452	326	1,747	175		339	7,779	8	302	7,799	5	549	15,598	2	536	9,424	29	1,141	18,061	297							
All other.	83	8,521	454	6,242	58	351	27		28	611	—	53	1,183	7	29	666	—	55	839	4	264	3,950	45							
Farm supplies.	160	55,454	1,627	39,771	113	947	87		344	8,509	2	114	2,713	4	241	8,271	6	348	5,998	14	493	7,490	87							
Feed.	95	12,185	611	12,596	34	203	44		79	1,603	1	63	1,251	1	79	2,713	2	188	2,823	5	158	2,317	24							
Fertilizer.	20	18,318	108	5,525	38	484	8		39	1,076	1	9	510	1	29	1,871	4	18	2,897	1	8	82	31							
Seeds.	26	6,552	316	8,101	32	193	9		71	1,681	—	29	723	—	43	1,487	6	121	2,467	8	43	855	24							
All other.	19	18,899	592	13,749	9	67	26		155	4,169	—	13	229	—	91	2,700	—	21	405	—	286	4,258	8							
Furniture and house furnishings.	63	12,615	699	23,032	25	149	74		146	3,540	1	60	2,040	—	132	6,402	8	199	4,011	3	89	1,534	15							
Floor coverings.	19	5,698	234	7,856	16	65	17		53	1,366	—	14	449	—	55	2,619	5	86	2,014	—	9	238	11							
Furniture (household).	15	3,276	192	6,840	4	26	9		34	981	—	23	691	—	26	1,831	—	57	1,081	—	1	26	474	1						
House furnishings (except as specified).	18	1,848	153	5,954	4	26	13		32	637	—	15	489	—	30	1,130	1	20	301	2	43	680	—							
All other.	11	1,703	120	4,402	5	29	19		27	584	1	8	211	—	21	1,302	2	36	615	—	10	192	—							
Groceries (general line).	648	285,317	8,495	223,372	410	2,531	655		1,306	35,000	13	526	12,228	14	1,704	59,502	2	2,550	47,704	105	1,746	27,185	276							
Not sponsoring cooperative or voluntary group.	581	220,005	7,213	168,578	361	2,102	574		1,073	26,910	13	447	10,255	13	1,322	58,882	2	2,015	35,795	80	1,376	23,749	253							
Voluntary group wholesalers.	36	23,206	680	29,719	25	192	54		163	4,322	—	57	929	1	163	5,608	—	320	5,971	13	158	3,115	11							
Retailer-cooperative warehouses.	10	12,841	299	8,319	15	204	23		57	1,411	—	19	414	—	12	(x)	—	171	4,134	3	17	321	12							
Cash-and-carry depots.	21	4,265	85	1,956	9	35	2		13	557	—	23	650	—	1	(x)	—	44	804	9	—	—	—							
Groceries and foods (specialty lines).	957	141,023	7,936	150,739	516	4,001	446		1,057	25,467	22	596	13,412	30	2,031	62,354	14	1,492	26,391	147	2,314	34,194	503							
Canned foods.	42	13,143	514	12,023	10	30	28		77	2,039	—	17	367	—	106	3,766	—	134	2,699	—	152	2,151	10							
Coffee, tea, and spices.	40	3,283	276	7,853	13	163	12		35	813	—	12	303	—	108	3,109	—	73	1,351	—	40	633	8							
Coffee roasting and spice grinding.	33	7,471	484	15,021	36	206	27		68	1,463	—	52	200	—	139	4,397	—	136	2,441	2	107	1,825	17							
Confectionery.	168	15,061	1,027	23,872	54	296	61		139	2,674	—	52	946	6	441	11,775	3	163	2,161	14	208	2,728	11							
Fish and sea foods.	134	11,973	897	19,608	180	1,350	59		105	2,527	2	144	3,257	5	71	1,857	—	163	2,647	81	352	6,033	72							
Flour.	22	2,312	114	2,719	12	137	4		19	562	1	6	141	—	25	641	—	26	4,984	7	32	558	5							
Meats and provisions.	138	29,019	1,408	39,820	60	411	89		186	4,068	3	158	4,461	13	364	10,453	2	235	4,984	7	456	8,535	42							
All other.	380	58,791	3,213	75,543	191	1,428	166		450	11,561	13	200	3,785	18	539	23,956	6	592	10,553	18	966	11,751	138							
Hardware.	147	57,549	3,601	123,119	84	701	294		739	20,291	13	707	19,954	4	598	31,023	13	741	14,922	25	825	9,712	29							
General line (with industrial department).	64	35,337	2,116	75,011	31	215	172		435	12,092	6	446	12,695	4	347	19,915	4	449	9,352	15	297	5,159	22							
General line (without industrial department).	56	17,987	1,186	33,012	14	114	104		230	6,563	2	190	4,946	—	211	9,921	—	259	5,008	9	192	3,773	3							
Specialty lines.	27	3,845	266	8,296	19	312	18		71	1,716	5	71	2,113	—	40	1,487	9	33	594	1	36	760	4							
Jewelry.	24	7,724	238	8,024	1	(x)	32		66	1,582	—	32	823	—	27	1,005	—	25	704	—	55	1,074	1							
Jewelry (general line).	10	7,181	172	6,081	—	(x)	18		52	1,235	—	19	456	—	23	903	—	24	(x)	—	39	735	—							
All other.	14	545	66	1,943	1	(x)	16		14	307	—	14	367	—	4	102	—	2	(x)	—	15	338	1							
Lumber and construction materials.	264	65,170	3,708	101,470	272	2,413	269		596	15,814	11	122	3,962	—	335	15,465	4	632	14,737	45	1,735	29,137	212							
Builders' supplies (general line).	30	10,749	932	20,226	138	1,141	110		113	3,781	1	31	875	—	72	3,015	1	145	2,687	21	531	7,552	35							
Lumber.	120	30,391	1,043	52,943	138	1,141	110		113	3,781	1	31	875	—	72	3,015	1	145	2,687	21	531	7,552	35							
Lumber and millwork.	11	5,056	253	5,307	10	121	11		43	1,010	2	9	250	—	119	5,545	2	146	5,256	15	445	6,918	119							
Millwork.	20	5,397	569	12,289	4	53	29		68	2,177	1	1	(x)	—	29	2,849	—	63	1,240	1	92	1,189	7							
Cement, lime, and plaster.	7	816	53	1,170	4	53	4		8	207	—	1	122	—	15	95	—	188	4,279	2	54	556	4							
Glass.	19	1,169	187	2,504	12	212	6		28	582	1	8	215	—	17	621	1	54	1,452	—	74	1,220	10							
All other.	57	11,653	889	25,051	46	359	67		126	3,556	3	32	(x)	—	50	5,309	—	85	(x)	—	501	9,760	37							
Machinery—equipment—supplies.	447	71,897	4,611	153,209	205	2,049	473		1,031	29,035	16	491	15,527	1	1,027	45,210	25	796	26,314	45	775	16,076	122							
Commercial equipment and supplies.	8	724	85	2,541	14	379	7		16	373	1	14	364	—	21	766	—	3	55	—	24	479	—							
Office machines and equipment.	21	3,596	299	9,547	4	43	24		72	1,755	—	19	505	—	61	2,195	—	68	1,537	—	47	916	4							
Restaurants and hotel supply houses.	14	900	93	2,978	18	283	12		15	239	1	4	105	—	19	890	—	2	(x)	—	41	1,104	11							
Store fixtures and equipment.	14	1,179	117	3,834	1	(x)	10		24																					

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS  
 TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

## SOUTH ATLANTIC

SOUTH ATLANTIC		[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]										WAREHOUSE EMPLOYEES				ALL OTHER			
TYPE OF OPERATION KIND OF BUSINESS		ESTABLISH- MENTS RE- PORTING BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER			
Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and salaried officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time		
		Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.																			
Machinery—equipment—supplies—Con.																			
Industrial machinery, equipment, and supplies:																			
20	(x)	548	\$21,504	33	\$288	51	140	\$4,824	1	45	\$1,342	115	\$7,013	1	98	\$2,182	6		
20	\$9,611	392	14,564	8	128	36	72	2,016	2	20	61	61	3,475	1	94	2,471	1		
46	2,098	697	24,931	46	254	61	132	5,578	1	108	119	119	5,818	1	144	2,855	3		
6	1,056	65	2,651	3	19	10	21	516	1	6	(x)	14	664	1	37	788	2		
6	1,072	100	2,854	6	63	7	15	411	3	56	2	92	3,369	3	78	1,705	13		
75	(x)	498	18,987	26	176	56	117	2,842	1	54	1,585	56	2,285	1	24	351	7		
All other:																			
27	2,662	270	8,653	—	—	19	47	1,392	—	54	1,585	56	2,285	1	24	351	7		
11	1,777	97	3,860	—	—	11	26	670	—	13	1,233	13	1,233	1	15	278	5		
10	—	64	1,822	4	28	14	14	280	1	6	168	6	1,379	—	96	11	253		
Service equipment and supplies:																			
69	4,209	504	14,073	16	58	12	112	2,312	—	57	591	192	5,962	—	50	781	619		
19	3,067	155	5,952	16	58	12	49	1,275	—	10	253	57	2,444	—	25	468	15		
37	2,505	207	5,138	20	305	28	36	799	1	25	566	70	2,559	2	19	367	80		
22	2,556	191	5,609	2	(x)	33	40	1,001	—	35	862	22	567	—	22	402	612		
Transportation equipment and supplies:																			
47	10,938	660	20,419	35	334	58	129	3,610	1	20	709	2	2,609	—	184	5,752	20		
13	2,464	274	7,451	11	91	13	28	815	—	6	222	14	549	—	55	1,175	11		
5	1,417	75	2,451	5	55	6	16	423	—	4	106	11	465	—	32	544	78		
12	4,060	170	6,995	16	167	18	46	1,296	—	4	156	2	1,064	—	60	1,289	9		
6	1,069	63	1,592	2	(x)	8	12	551	1	—	—	3	89	—	23	454	1		
11	1,968	83	2,665	1	(x)	16	25	561	—	6	223	10	442	—	12	271	134		
Metals and metal work (except scrap):																			
119	33,989	2,294	75,368	38	322	187	516	12,795	4	177	4,950	1	645	2	476	9,675	14		
32	13,591	598	21,409	5	66	51	504	7,492	4	60	1,611	1	414	1	256	5,197	14		
15	1,593	160	4,355	2	(x)	7	31	692	—	12	912	—	178	—	193	5,911	9		
30	2,110	205	5,308	2	(x)	11	37	912	—	94	2,402	—	58	1	11	252	41		
Paper and its products:																			
146	46,154	2,121	67,673	693	2,456	148	610	18,741	561	168	3,722	15	340	5	507	11,400	2		
80	35,451	1,428	47,880	668	2,350	86	442	12,858	360	71	2,108	15	281	1	437	9,316	171		
13	1,776	178	5,374	9	50	18	34	954	—	6	135	—	37	1	15	346	—		
41	5,748	366	9,868	9	22	28	78	1,866	—	30	897	—	50	2	74	1,845	2		
15	2,179	149	4,541	3	34	16	56	1,085	1	19	567	—	16	—	11	193	—		
All other:																			
190	101,042	2,142	61,325	37	212	132	331	9,107	5	143	2,793	6	660	9	593	7,573	7		
Tobacco and products (except leaf):																			
270	31,498	3,107	53,391	174	1,509	90	221	5,145	5	23	804	2	99	2	553	7,761	32		
115	13,405	1,568	27,768	87	834	38	96	2,196	—	8	179	—	19	796	132	2,191	9		
6	4,599	579	9,875	30	400	16	36	757	3	9	243	—	10	274	80	1,272	7		
56	2,906	553	6,618	20	116	15	42	1,058	—	2	(x)	—	62	1,073	231	2,953	14		
20	2,970	144	2,618	3	14	10	5	144	1	3	85	—	—	—	47	863	13		
31	6,508	263	5,492	14	145	11	42	990	1	7	(x)	—	6	276	45	360	2		
Waste materials:																			
278	42,528	3,193	81,288	519	2,699	193	778	18,806	11	131	4,528	4	468	15,870	4	627	12,988	27	
86	9,815	731	16,563	54	364	24	206	5,176	1	15	298	1	156	4,127	1	163	2,967	14	
29	2,982	196	5,651	3	11	23	32	693	2	49	1,418	—	3	95	—	24	275	—	
34	3,502	203	4,578	148	1,364	84	542	6,230	—	1	49	1,272	—	7	322	7,589	5		
13	14,786	983	25,188	9	45	24	41	900	2	45	962	—	146	5,098	146	2,444	—		
45	2,292	245	6,768	7	45	35	41	1,013	3	12	382	—	40	46	—	36	563	—	
38	2,478	416	10,310	1	304	14	50	1,139	5	2	(x)	—	27	791	3	873	2		
15	3,854	6,881	5,325	45	(x)	27	40	783	2	6	(x)	—	5	2	59	1,018	55		
36	3,013	203	5,325	45	(x)	27	40	783	2	6	(x)	—	5	2	59	1,018	55		





TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business

[Figures are for week ended October 21, 1939, except where stated otherwise. In such cases one week of representative employment is given]

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]																											
ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS					TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER		
Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber of corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time			
		Num- ber	Pay roll for week							Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALEERS																											
13	2,574	163	4,396	6	59	3	45	839	1	36	853	1	43	1,696	1	18	329	1	23	397	1	12	(x)	11	(x)	3	
4	1,216	112	2,595	3	58	2	31	537	—	29	236	1	18	860	—	5	5	114	1	11	11	11	(x)	11	(x)	3	
9	1,159	56	1,801	3	21	1	14	301	1	7	236	1	18	860	—	5	5	114	1	11	11	11	(x)	11	(x)	3	
Automotive																											
251	59,545	2,671	74,645	30	450	143	427	10,307	8	472	11,246	1	483	19,362	—	361	8,083	7	785	16,538	14	749	16,538	14	749	16,538	14
15	38,808	430	15,525	7	93	14	97	2,745	1	24	753	1	124	5,150	—	72	1,769	—	149	3,881	5	332	6,243	5	332	6,243	5
116	9,929	1,039	27,724	9	77	61	169	3,965	4	213	5,226	1	180	7,399	—	84	1,507	—	332	6,243	5	332	6,243	5	332	6,243	5
111	9,364	1,051	28,455	14	280	64	145	3,168	3	231	5,152	1	164	6,083	—	190	4,528	7	257	5,454	3	257	5,454	3	257	5,454	3
11	1,444	101	2,939	—	—	—	—	—	—	4	16	—	4	750	—	15	259	—	47	1,080	—	47	1,080	—	47	1,080	—
Beer, wines, and liquors																											
177	37,160	1,415	39,554	30	177	108	225	5,780	2	39	1,047	2	508	15,598	—	269	5,080	1	268	3,963	20	268	3,963	20	268	3,963	20
110	10,883	723	15,776	19	107	50	77	1,783	2	9	1,779	2	335	7,754	—	68	1,098	—	188	2,323	12	188	2,323	12	188	2,323	12
67	26,267	697	22,758	11	70	58	148	5,997	—	30	868	—	170	7,754	—	201	5,992	1	80	1,155	8	80	1,155	8	80	1,155	8
Wines and liquors																											
19	1,598	142	4,519	8	80	19	33	859	1	30	741	—	25	837	—	17	319	—	18	371	3	18	371	3	18	371	3
5	558	51	1,393	4	(x)	3	10	230	—	25	597	—	22	751	—	13	219	—	10	192	—	10	192	—	10	192	—
14	1,037	91	2,926	4	(x)	16	18	429	1	7	144	—	40	1,450	—	29	924	—	57	980	1	57	980	1	57	980	1
Chemicals and paints																											
64	14,101	527	15,522	32	284	58	111	2,412	4	74	1,450	2	169	7,359	—	92	1,569	5	45	777	10	45	777	10	45	777	10
19	2,888	142	3,298	18	148	7	31	738	3	42	1,450	2	169	7,359	—	92	1,569	5	45	777	10	45	777	10	45	777	10
18	4,563	131	4,297	7	45	16	19	738	3	42	1,450	2	169	7,359	—	92	1,569	5	45	777	10	45	777	10	45	777	10
13	2,077	87	2,103	2	(x)	4	17	528	—	21	415	1	22	739	—	12	416	—	19	269	—	19	269	—	19	269	—
14	4,575	167	5,606	7	(x)	9	34	780	1	14	262	1	67	3,478	—	24	416	—	19	269	—	19	269	—	19	269	—
All other																											
35	15,970	248	12,877	10	48	41	145	4,684	4	7	445	—	40	2,169	—	5	80	—	12	206	—	12	206	—	12	206	—
Coal and coke																											
22	(x)	999	30,647	25	161	70	235	5,815	2	87	2,441	—	151	7,161	—	398	7,542	17	60	1,057	6	60	1,057	6	60	1,057	6
Drugs (general line)																											
42	5,329	247	6,099	8	48	29	65	1,419	6	30	549	—	29	924	—	57	980	1	58	465	1	58	465	1	58	465	1
13	1,789	107	2,380	—	(x)	9	28	884	—	15	278	—	11	403	—	29	924	—	57	980	1	58	465	1	58	465	1
8	254	55	1,237	1	(x)	7	11	237	1	4	60	—	3	150	—	28	329	—	28	329	—	28	329	—	28	329	—
21	1,165	65	1,892	7	(x)	12	16	518	5	11	211	—	15	571	—	26	(x)	—	5	85	1	5	85	1	5	85	1
Drug specialties and sundries																											
30	(x)	939	30,944	13	250	75	155	3,630	1	283	5,770	2	246	10,530	6	104	2,125	4	100	2,151	—	100	2,151	—	100	2,151	—
Dry goods (general line)																											
24	2,864	154	3,861	7	73	12	32	734	1	28	432	—	59	1,294	1	28	325	4	17	229	1	17	229	1	17	229	1
Dry goods (specialty lines)																											
83	24,585	1,044	38,122	16	128	82	232	7,412	2	140	4,014	—	224	11,345	—	147	5,164	5	159	3,159	9	159	3,159	9	159	3,159	9
24	(x)	365	14,287	11	102	20	54	5,880	1	49	1,597	—	81	4,838	—	57	1,825	2	24	561	8	24	561	8	24	561	8
15	1,280	90	2,657	—	(x)	14	16	335	—	11	281	—	17	619	—	18	365	—	14	216	—	14	216	—	14	216	—
17	1,928	114	3,486	1	(x)	13	27	630	1	20	512	—	23	1,059	—	11	259	—	20	408	—	20	408	—	20	408	—
7	5,539	272	9,788	4	(x)	21	70	1,908	—	41	1,185	—	58	5,389	—	33	597	3	59	1,124	1	59	1,124	1	59	1,124	1
20	(x)	203	2,802	—	(x)	24	45	961	—	19	469	—	45	1,440	—	28	618	—	42	855	—	42	855	—	42	855	—
All other																											
49	63,444	1,831	39,129	1,182	12,428	44	357	11,807	6	8	208	2	148	5,851	—	770	9,741	5	504	6,939	1,169	504	6,939	1,169	504	6,939	1,169
15	51,444	477	18,136	25	186	17	247	9,448	6	5	150	—	93	4,167	—	115	2,270	1	110	2,181	19	110	2,181	19	110	2,181	19
7	1,130	56	1,188	14	68	2	10	555	—	3	(x)	—	6	116	—	13	215	—	27	753	14	27	753	14	27	753	14
6	2,083	53	1,604	2	(x)	2	5	111	—	—	(x)	—	1	82	—	756	9,171	5	234	2,932	1,128	234	2,932	1,128	234	2,932	1,128
12	7,758	1,092	15,611	1,135	12,106	22	30	1,521	—	1	(x)	—	10	286	—	16	240	—	108	1,270	8	108	1,270	8	108	1,270	8
8	1,029	133	2,808	8	(x)	3	15	394	—	—	(x)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other																											
267	41,848	2,633	56,973	203	1,433	113	230	5,696	4	197	4,161	1	566	15,917	10	321	8,965	15	976	14,544	178	976	14,544	178	976	14,544	178
31	5,971	737	17,369	35	288	42	59	1,528	1	31	497	—	272	5,975	9	117	2,270	1	285	4,905	24	285	4,905	24	285	4,905	24
42	5,868	767	14,154	75	582	11	20	567	1	35	658	—	8	103	—	51	802	5	115	1,632	69	115	1,632	69	115	1,632	69
164	30,579	1,598	34,980	95	573	60	151	3,801	2	131	5,008	1	508	10,839	1	353	5,794	9	595	7,807	80	595	7,807	80	595	7,807	80
Fruits and vegetables (fresh)																											
67	18,418	569	11,940	51	429	41	58	1,511	6	43	1,104	—	79	2,251	2	112	1,918	22	256	3,097	21	256	3,097	21	256	3,097	21
39	8,268	353	6,555	19	104	23	25	634	1																		

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued

## EAST SOUTH CENTRAL

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER			
	Num- ber	Sales (add 000)	Num- ber of execu- tives and corpo- ration officers	Part-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time
				Pay roll for week	Number		Pay roll for week	Number		Pay roll for week	Number		Pay roll for week	Number		Pay roll for week	Number		Pay roll for week	Number	
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.																					
Groceries (general line).....																					
Hot sponsoring cooperative or voluntary groups.....																					
Voluntary group wholesalers.....																					
All other.....																					
Groceries and foods (specialty lines)																					
Canned foods.....																					
Coffee, tea, and spices.....																					
Coffee roasting and spice grinding.....																					
Confectionery.....																					
Fish and sea foods.....																					
Flour.....																					
Meats and provisions.....																					
All other.....																					
Hardware.....																					
General line (with industrial department).....																					
General line (without industrial department).....																					
Specialty lines.....																					
Lumber and construction materials																					
Builders' supplies (general line).....																					
Lumber.....																					
Lumber and millwork.....																					
Millwork.....																					
Glass.....																					
All other.....																					
Machinery—equipment—supplies																					
Commercial equipment and supplies:																					
Restaurant and hotel supply houses.....																					
All other.....																					
Farm and dairy.....																					
Industrial machinery, equipment, and supplies:																					
Industrial (general line).....																					
Road building.....																					
Mine and mill supplies.....																					
All other.....																					
Professional equipment and supplies:																					
Dental supply houses.....																					
All other.....																					
Service equipment and supplies:																					
Barber and beauty supply houses.....																					
Laundry and dry cleaning.....																					
All other.....																					
Transportation equipment and supplies.....																					
Metals and metal work (except scrap).....																					
Paper and its products.....																					
Wrapping or coarse paper and products.....																					
Printing and writing papers.....																					
All other.....																					
Plumbing and heating equipment and supplies																					
Plumbing and heating (general line).....																					
Heating (including stoves and ranges).....																					
Plumbing fixtures, equipment, and supplies.....																					
All other.....																					
Tobacco and products (except leaf).....																					
Waste materials.....																					
Iron and steel scrap.....																					
Junk and scrap (general line).....																					
Waste paper, rags, and rubber.....																					
All other.....																					
For footnotes, see end of table.																					

For footnotes, see end of table.



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

TYPE OF OPERATION KIND OF BUSINESS		ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER							
		Num- ber		Sales (add 000)		Full-time		Part-time		Num- ber of execu- tives and corpo- ration officers		Full-time		Part-time		Num- ber of part- time		Full-time		Part-time		Num- ber of part- time		Full-time		Part-time		Num- ber of part- time		Full-time		Part-time	
				Pay roll for week	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.																																	
All other products.																																	
Books, periodicals, and newspapers.																																	
Forest products (except lumber).																																	
General merchandise.																																	
Leather and shoe findings.																																	
Optical goods.																																	
Miscellaneous kinds of business <sup>1</sup> .																																	
MANUFACTURERS' SALES BRANCHES (With stocks)																																	
Amusement and sporting goods.																																	
Automotive.																																	
Chemicals and paints.																																	
Drugs and drug sundries (specialty lines).																																	
Farm products—consumer goods.																																	
Farm supplies.																																	
Groceries and foods (specialty lines).																																	
Lumber and construction materials.																																	
Machinery—equipment—supplies.																																	
Metals and metal work (except scrap).																																	
Paper and its products.																																	
Plumbing and heating equipment and supplies.																																	
All other <sup>2</sup> .																																	
MANUFACTURERS' SALES OFFICES (Without stocks)																																	
Chemicals and paints.																																	
Groceries and foods (specialty lines).																																	
Lumber and construction materials.																																	
Machinery—equipment—supplies.																																	
Metals and metal work (except scrap).																																	
Tobacco and products (except leaf).																																	
All other <sup>3</sup> .																																	
PETROLEUM BULK STATIONS AND TERMINALS: **																																	
Petroleum and its products.																																	
AGENTS AND BROKERS																																	
Farm products—raw materials.																																	
Groceries and foods (specialty lines).																																	
Lumber and construction materials.																																	
Machinery—equipment—supplies.																																	
All other.																																	
ASSEMBLERS																																	
Farm products—raw materials.																																	
Farm products—consumer goods.																																	
All other <sup>6</sup> .																																	

\*\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 5 jewelry; 4 petroleum and its products; and 23 miscellaneous kinds of business.

2 Includes 7 beer, wines, and liquors; 3 clothing and furnishings; 4 electrical goods; 7 furniture and house furnishings; and 20 all other products.

3 Includes 1 amusement and sporting goods; 1 clothing and furnishings; 3 drugs and drug sundries (specialty lines); 7 electrical goods; 1 farm products—consumer goods; 2 farm supplies; 5 paper and its products; 6 plumbing and heating equipment and supplies; and 2 all other products.

4 Includes 4 automotive; 4 beer, wines, and liquors; 2 chemicals and paints; 2 clothing and furnishings; 6 coal and coke; 4 dry goods (specialty lines); 5 electrical goods; 8 farm products—consumer goods; 5 farm supplies; 3 furniture and house furnishings; 8 hardware; 7 metals and metal work (except scrap); 1 paper and its products; 2 petroleum and its products; 3 plumbing and heating equipment and supplies; and 15 all other products.

5 Includes 8 farm supplies; and 13 groceries and foods (specialty lines).

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

## WEST SOUTH CENTRAL

TYPE OF OPERATION KIND OF BUSINESS		ESTABLISH- MENTS RE- PORTING BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER					
		Sales (add 000)		Full-time		Part-time	Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time			
				Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALESMEN.....		5,145	\$1,510,729	57,992	\$1,615,770	4,762	\$39,917	5,127	11,001	\$286,769	228	4,664	\$125,748	102	12,916	\$470,055	213	15,885	\$255,505	1,014	12,489	\$255,290	5,205	15	74	1,401	15	74	1,401		
Amusement and sporting goods.....		55	5,590	404	11,694	52	487	55	109	2,502	9	63	1,605	3	82	3,159	2	42	782	5	74	1,401	15	74	1,401	15	74	1,401	15	74	
Bicycles and supplies.....		6	445	70	2,472	—	—	—	6	87	883	—	—	—	7	187	—	6	81	—	17	341	—	—	17	341	—	—	17	341	
Motion picture film exchanges.....		6	763	70	2,472	—	—	—	6	87	883	—	—	—	7	187	—	6	81	—	17	341	—	—	17	341	—	—	17	341	
Toys, novelties, and fireworks.....		19	2,549	183	5,122	6	42	16	32	855	1	31	854	45	1,710	—	10	191	—	29	579	—	—	29	579	—	—	29	579		
All other.....		12	1,116	49	1,116	20	352	7	21	231	4	10	170	3	5	155	2	10	227	5	4	(x)	6	4	(x)	6	4	(x)	6	4	
Automotive.....		12	1,357	73	1,938	6	95	—	21	487	4	12	(x)	16	770	—	13	211	—	11	(x)	—	—	11	(x)	—	—	11	(x)		
Automobiles (new and used).....		584	92,510	5,550	159,410	158	2,771	325	1,026	25,625	20	980	24,849	15	1,061	40,884	5	746	17,765	65	1,172	24,953	53	53	74	1,401	15	74	1,401		
Trucks and tractors.....		35	37,763	574	21,862	8	(x)	51	130	4,606	3	35	1,145	—	171	6,855	2	17	522	—	170	4,085	3	3	17	341	—	—	17	341	
Automotive accessories and equipment.....		208	20,764	1,585	45,426	44	727	102	330	7,912	8	329	7,912	7	325	10,774	3	213	3,993	1	268	5,672	25	25	13	210	—	—	13	210	
Automotive parts.....		289	29,971	2,878	86,355	101	1,946	153	507	12,710	9	586	15,002	8	527	21,861	490	16,725	64	618	13,327	20	20	618	13,327	20	618	13,327	20	618	
Tires and tubes.....		33	3,458	193	5,146	1	(x)	14	42	1,005	—	24	588	—	50	1,890	—	17	325	—	46	886	1	1	46	886	—	—	46	886	
Beer, wines, and liquors.....		551	72,929	2,775	74,614	211	1,465	135	405	10,249	16	50	1,259	—	1,074	35,530	16	585	10,350	67	526	9,887	112	112	526	9,887	112	526	9,887	112	526
Beer and ale.....		288	50,145	1,418	54,782	112	744	75	132	3,408	12	26	567	—	715	17,985	9	159	3,065	21	300	5,745	70	70	300	5,745	70	300	5,745	70	300
Wines and liquors.....		83	42,766	1,357	39,832	99	721	59	263	6,841	4	24	692	—	559	15,545	7	426	7,265	46	226	4,124	42	42	226	4,124	42	226	4,124	42	226
Chemicals and paints.....		55	6,469	478	15,020	14	174	53	95	2,240	5	42	997	—	106	5,862	—	97	1,959	2	87	1,961	9	9	87	1,961	9	87	1,961	9	87
Industrial chemicals.....		15	1,291	108	3,482	2	(x)	19	29	745	1	—	—	—	30	1,288	—	38	761	1	8	151	—	—	8	151	—	—	8	151	
Paints and varnishes.....		15	1,291	108	3,482	2	(x)	19	29	745	1	—	—	—	30	1,288	—	38	761	1	8	151	—	—	8	151	—	—	8	151	
Paints with glass and/or wallpaper.....		10	2,376	203	5,745	5	102	19	44	1,026	—	35	803	—	40	1,101	—	39	750	—	30	497	5	5	30	497	5	30	497	5	30
All other.....		13	5,436	134	4,849	1	(x)	12	25	944	—	8	124	—	18	515	—	7	165	—	11	245	2	2	11	245	2	11	245	2	11
Clothing and furnishings.....		62	11,278	640	19,214	32	488	48	156	2,731	7	63	1,457	4	156	6,974	8	95	1,975	1	144	1,971	12	12	144	1,971	12	144	1,971	12	144
Clothing and furnishings (general line).....		12	2,197	128	3,549	9	169	18	33	485	1	13	276	—	42	1,458	—	13	211	—	26	378	—	—	26	378	—	—	26	378	
Men's and boys'.....		15	1,744	150	4,089	2	(x)	18	24	487	1	9	194	—	35	1,177	—	15	285	—	58	1,070	4	4	58	1,070	4	58	1,070	4	58
Women's and children's.....		16	5,073	154	4,420	14	204	12	32	585	5	52	808	4	40	2,010	—	39	750	—	41	554	4	4	41	554	4	41	554	4	41
Shoes and other footwear.....		7	828	74	1,507	6	90	4	25	280	—	8	124	—	18	515	—	7	165	—	11	245	2	2	11	245	2	11	245	2	11
All other.....		14	828	74	1,507	6	90	4	25	280	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Drugs (general line).....		31	37,279	1,628	52,816	40	550	95	442	11,587	4	70	1,768	—	281	16,467	—	630	12,945	21	110	1,774	15	15	110	1,774	15	110	1,774	15	110
Service wholesalers (without liquor).....		20	21,869	969	32,177	8	55	64	262	6,810	3	37	921	—	163	9,390	—	370	7,913	5	73	1,352	2	2	73	1,352	2	73	1,352	2	73
Service wholesalers (with liquor).....		11	15,410	659	20,639	32	275	51	180	4,677	1	53	847	—	118	7,077	—	260	5,050	18	57	422	13	13	57	422	13	57	422	13	57
Drugs and drug sundries (specialty lines).....		73	6,489	464	11,753	14	126	32	88	1,724	4	73	1,344	—	128	4,929	3	75	1,158	—	68	870	7	7	68	870	7	68	870	7	68
Proprietary medicines.....		25	5,072	203	5,184	8	71	10	37	745	2	18	354	—	52	2,426	2	41	612	—	45	562	4	4	45	562	4	45	562	4	45
Toiletries.....		12	627	61	1,483	—	—	6	9	148	—	33	640	—	10	271	—	3	53	—	—	—	—	—	—	—	—	—	—	—	—
Drug specialties and sundries.....		36	2,790	200	5,086	6	55	16	42	885	2	22	350	—	66	2,432	1	31	515	—	23	308	3	3	23	308	3	23	308	3	23
Dry goods (general line).....		27	(x)	1,170	35,154	59	384	63	195	4,561	4	553	9,497	52	256	8,079	1	224	3,945	1	79	1,546	1	1	79	1,546	1	79	1,546	1	79
Dry goods (specialty lines).....		39	4,840	194	4,762	6	45	12	62	1,268	—	33	787	—	35	1,469	1	33	422	—	19	199	5	5	19	199	5	19	199	5	19
Electrical goods.....		155	46,554	2,205	75,018	32	317	161	725	17,665	11	253	7,455	—	453	21,532	—	573	9,101	6	238	5,689	15	15	238	5,689	15	238	5,689	15	238
Electrical merchandise (general line).....		31	(x)	912	30,258	5	30	50	388	8,579	2	107	3,358	—	166	8,158	—	159	3,925	1	63	1,212	—	—	63	1,212	—	—	63	1,212	
Wiring supplies and construction materials.....		35	5,892	400	12,659	7	47	38	115	2,607	1	45	1,119	—	68	2,583	—	88	1,831	1	46	56	5	5	46	56	5	46	56	5	46
Radio and equipment.....		42	5,892	351	10,174	15	167	35	90	1,807	6	46	1,170	—	40	2,949	—	46	1,831	—	56	1,402	6	6	56	1,402	6	56	1,402	6	56
Refrigerators and equipment (household).....		12	5,892	193	5,892	3	40	9	73	2,477	1	7	233	—	100	5,044	—	61	1,165	—	38	1,029	1	1	38	1,029	1	38	1,029	1	38
All other.....		36	367	367	13,491	4	33	51	89	2,145	1	46	1,345	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Farm products—raw materials.....																															

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

## WEST SOUTH CENTRAL

ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER		
	Num- ber	Sales (ad 000)	Part-time Num- ber	Pay roll for week	Num- ber of execu- tives and corpo- ration officers	Full-time Num- ber	Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time
SERVICE AND LIMITED-FUNCTION WHOLESALESMEN—Con.	421	\$20,450	5,945	\$137,900	1,051	\$5,825	166	297	\$6,097	6	1,700	\$49,156	54	1,233	\$22,095	170	2,005	\$54,564
	123	17,565	5,316	57,127	87	1,077	57	88	1,298	4	1,012	28,176	54	287	5,586	25	897	15,594
	53	5,405	360	7,057	45	(x)	97	18	345	1	75	1,722	—	55	1,097	21	171	2,732
	242	55,437	2,938	70,723	918	4,470	97	151	4,454	1	585	20,484	—	820	14,455	124	949	15,816
	5	2,025	131	2,988	1	(x)	3	—	—	—	23	944	—	61	947	—	19	422
Farm supplies	97	12,535	705	14,904	32	276	34	60	1,551	4	80	2,157	2	203	3,538	19	199	2,846
	70	9,827	501	9,971	24	185	28	53	958	—	32	1,449	2	153	2,214	17	166	2,289
	27	2,705	202	4,933	8	98	8	27	593	4	28	906	—	58	1,124	2	33	557
Furniture and house furnishings— China, glassware, and crockery— Floor coverings— Furniture (general line)— Furniture (household)— All other—	48	10,956	659	20,554	32	200	48	47	1,828	—	139	5,135	—	222	4,020	15	52	1,187
	6	1,304	79	2,267	—	—	2	10	372	—	29	870	—	21	(x)	—	5	70
	9	5,378	134	4,588	8	59	14	3	370	—	23	1,644	—	49	972	8	5	108
	5	1,888	132	4,171	—	—	7	3	1,605	—	34	1,605	—	53	(x)	—	6	136
	10	(x)	171	5,422	—	—	12	23	1,128	—	28	1,071	—	96	1,218	—	8	202
Groceries (general line)— Not sponsoring cooperative or voluntary groups— Voluntary group wholesalers— All other—	805	274,503	9,493	255,074	87	6,946	452	354	9,210	3	1,984	70,370	2	3,328	57,211	250	1,877	49,482
	354	241,683	8,531	224,136	84	6,739	403	347	8,777	3	1,735	62,111	2	2,827	46,895	179	1,735	46,789
	38	28,526	1,215	27,424	60	749	44	15	(x)	—	231	7,783	—	410	7,671	50	130	2,500
	55	6,507	186	5,704	7	77	5	2	(x)	—	17	476	—	91	2,447	1	12	153
	579	68,725	4,807	115,597	603	5,534	201	370	7,544	8	1,454	44,788	48	1,001	14,955	48	1,149	17,851
Groceries and foods (specialty lines)— Canned foods— Coffee, tea, and spices— Coffee roasting and spice grinding— Confectionery— Fish and sea foods— Flour— Meats and provisions— All other—	15	1,894	59	17,497	23	225	46	6	186	—	36	1,730	—	18	424	—	5	82
	54	15,482	1,023	25,937	63	217	32	35	332	—	154	5,536	—	124	2,205	10	98	1,412
	57	13,482	1,023	25,937	23	225	46	30	332	—	154	5,536	—	124	2,205	10	98	1,412
	86	7,477	435	9,574	25	145	19	35	574	—	191	4,788	2	56	838	3	76	1,107
	59	5,679	365	6,232	365	1,926	13	45	847	1	57	1,123	—	111	1,226	3	128	1,819
Hardware— Hardware (general line)— Specialty lines— Jewelry— Jewelry (general line)— All other—	27	15,116	879	19,363	31	407	28	12	210	—	31	895	—	20	272	—	30	391
	107	15,116	879	19,363	31	407	28	12	210	—	31	895	—	20	272	—	30	391
	184	28,890	1,513	23,743	85	627	50	132	2,108	5	597	11,566	—	119	2,065	—	303	5,145
	79	54,973	3,185	100,278	125	1,534	192	380	12,252	—	566	26,784	—	931	17,750	65	279	5,507
	70	54,001	3,111	98,861	124	(x)	187	372	12,018	—	535	23,432	—	922	17,595	85	275	5,443
Lumber and construction materials— Builders' supplies (general line)— Lumber— Lumber and millwork— Millwork— Brick, tile, and terra cotta— Cement, lime, and plaster— Glass— All other—	13	5,124	212	5,619	2	(x)	14	42	921	—	25	1,057	—	17	375	—	52	810
	7	(x)	132	4,188	1	(x)	11	38	843	—	14	333	—	14	333	—	22	360
	6	(x)	80	1,451	1	(x)	5	4	73	—	11	315	—	3	40	—	30	450
	195	42,654	2,419	65,039	233	3,204	186	80	2,521	—	276	10,732	24	779	14,810	29	674	12,459
	84	12,011	504	11,030	94	1,443	46	29	845	—	41	1,655	—	305	5,440	5	291	4,596
Machinery—equipment—supplies— Commercial equipment and supplies— Restaurant and hotel supply houses— Garage and filling station equipment— Store fixtures and equipment— All other— Farm and dairy—	10	3,777	90	2,039	1	(x)	7	4	132	—	7	245	—	55	659	—	75	1,373
	14	3,198	220	3,936	20	67	18	38	(x)	—	34	1,402	—	102	1,685	1	26	528
	12	1,029	53	1,675	2	(x)	6	24	(x)	—	11	372	—	9	161	—	2	395
	4	1,267	58	1,694	1	(x)	6	8	106	—	5	115	—	122	2,851	1	24	400
	12	1,405	214	5,695	1	(x)	16	28	293	—	28	988	—	152	2,851	1	18	400
Machinery—equipment—supplies— Commercial equipment and supplies— Restaurant and hotel supply houses— Garage and filling station equipment— Store fixtures and equipment— All other— Farm and dairy—	47	(x)	573	15,620	66	870	27	10	293	—	67	2,653	2	139	2,653	21	240	5,115
	774	143,911	5,941	199,286	360	5,874	416	587	17,827	4	1,453	64,282	12	995	22,404	96	1,133	20,826
	17	2,465	189	6,456	5	52	15	25	711	—	43	1,972	—	43	828	5	55	465
	12	653	66	1,880	2	(x)	3	7	151	—	21	816	—	9	171	—	14	214
	18	1,208	98	2,418	1	(x)	4	3	84	—	19	682	—	6	189	—	17	366

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

## WEST SOUTH CENTRAL

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER							
	Num- ber	Sales (add 1000)	Full-time		Part-time	Num- ber of execu- tives and salaried corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time		
			Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALES—Con.																																
Machinery—equipment—supplies—Con.																																
Industrial machinery, equipment, and supplies:																																
Construction (general line)	17	\$9,985	654	\$21,798	10	\$79	43	4	192	\$5,026	57	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Road building (except road building)	6	1,711	81	2,738	14	207	4	20	20	881	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Machine tools	11	2,125	106	4,853	17	159	3	24	18	757	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Mine and mill supplies	3	7,132	52	2,078	—	—	—	—	15	822	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Oil well supply houses	15	7,132	287	7,589	4	13	—	—	86	2,886	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
General merchandise	353	87,103	2,143	83,959	177	2,037	104	598	15,764	15,764	233	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Used machinery and equipment	54	1,515	148	5,110	30	940	54	132	3,453	3,453	30	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	74	9,121	468	14,718	48	588	54	132	3,453	3,453	7	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Professional equipment and supplies:																																
Dental supply houses	19	2,114	214	6,356	—	—	—	—	72	1,528	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Religious supply houses	3	828	56	1,438	7	107	6	15	400	400	5	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
School equipment and supplies	14	1,703	137	4,555	33	217	11	47	1,401	1,401	3	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	11	1,023	73	2,646	1	(x)	12	22	595	595	6	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Service equipment and supplies:																																
Barber and beauty supply houses	52	2,751	596	9,250	2	(x)	36	82	1,393	1,393	35	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Laundry and dry cleaning	13	1,973	156	4,459	4	24	9	34	902	902	5	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Upholsterers' supplies	7	(x)	91	2,083	—	—	—	—	18	540	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	34	(x)	221	6,919	2	(x)	21	56	1,291	1,291	13	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Transportation equipment and supplies:																																
Metals and metal work (except scrap)	36	5,217	342	10,766	69	452	31	86	2,512	2,512	19	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Building metal work	11	691	60	1,712	45	295	8	43	1,178	1,178	12	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Iron and steel products (general line)	5	(x)	109	4,165	5	45	5	12	1,011	1,011	3	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Iron and steel products (flat)	4	905	51	1,915	5	112	9	21	574	574	3	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	16	(x)	122	2,953	19	112	9	21	574	574	3	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Paper and its products:																																
Printing or coarse paper and products	74	15,914	984	30,665	44	280	56	231	5,469	5,469	41	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Printing and writing papers	50	8,621	624	20,050	34	250	38	124	5,021	5,021	18	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	14	4,872	291	9,476	9	(x)	15	91	2,034	2,034	13	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Petroleum and its products:																																
Plumbing and heating equipment and supplies:																																
Plumbing (including stoves and ranges)	61	10,066	541	15,670	55	209	40	135	5,610	5,610	2	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Plumbing fixtures, equipment, and supplies:	13	1,535	151	4,551	16	189	17	38	678	678	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	124	55,939	1,079	25,422	14	126	46	208	4,560	4,560	4	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Tobacco and products (except leaf)																																
Waste materials:																																
Iron and steel scrap	211	19,968	2,055	35,138	324	1,886	59	162	4,375	4,375	6	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Junk and scrap (general line)	107	9,291	958	19,144	176	1,147	34	69	2,074	2,074	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Waste paper, rags, and rubber	37	2,126	306	4,506	78	291	9	16	293	293	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Non-ferrous metals	24	3,505	321	4,659	14	113	2	32	727	727	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	29	2,174	145	2,406	26	187	5	15	397	397	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other products:																																
Books, periodicals, and newspapers	40	4,639	344	7,549	12	105	8	122	3,154	3,154	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Flowers and nursery stock	17	1,545	38	2,373	25	350	8	21	236	236	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Forest products (except lumber)	14	1,177	120	1,923	—	—	—	—	6,027	6,027	45	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
General merchandise	9	11,204	696	19,620	—	—	—	—	28	551	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Leather and shoe findings	23	1,946	132	5,476	4	28	13	25	547	547	12	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Leather goods	5	61	61	1,666	—	—	—	—	10	188	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Optical goods	29	1,598	258	6,776	3	18	7																									

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER				
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber of corpo- ration officers	Num- ber of part- time	Full-time	Num- ber of part- time	Pay roll for week	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber of part- time	Pay roll for week	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber	Pay roll for week	
			Num- ber	Pay roll for week																									
MANUFACTURERS' SALES BRANCHES (With stocks)	940	\$435,978	14,458	\$504,123	858	\$16,502	356	5,382	\$98,426	68	682	\$30,055	6	4,570	\$209,934	58	3,005	\$70,208	280	2,453	\$82,921	455	64	1,181	16	8	5,949	8	2,011
Amusement and sporting goods	24	11,708	672	22,475	63	694	20	384	10,281	1	40	1,750	—	87	5,171	—	269	8,471	15	220	5,949	—	56	2,011	—	1	56	2,011	—
Automotive	70	75,492	1,486	61,310	35	597	62	418	15,908	12	65	5,930	—	442	23,069	—	207	9,721	9	30	962	—	30	962	—	—	30	962	—
Beer, wines, and liquors	18	6,149	188	8,012	1	(x)	3	20	411	—	1	(x)	—	77	4,889	—	128	3,101	9	30	962	—	30	962	—	—	30	962	—
Chemicals and paints	35	11,753	522	19,535	12	177	14	135	4,055	—	8	194	—	33	1,445	—	15	301	—	33	1,445	—	33	1,445	—	—	33	1,445	—
Clothing and furnishings	5	1,451	73	2,917	—	—	—	58	1,585	—	3	160	—	129	6,306	—	55	1,440	—	55	1,440	—	55	1,440	—	—	55	1,440	—
Drugs and drug sundries (specialty lines)	14	17,660	235	11,684	—	—	7	105	3,428	2	411	—	3	97	6,987	—	14	382	—	14	382	—	14	382	—	—	14	382	—
Electrical goods	15	17,660	235	11,894	9	63	2	105	3,428	2	411	—	3	97	6,987	—	14	382	—	14	382	—	14	382	—	—	14	382	—
Farm products—consumer goods	20	3,514	124	5,555	16	99	9	24	559	—	3	157	—	27	955	—	19	540	—	19	540	—	19	540	—	—	19	540	—
Farm supplies	19	(x)	124	2,696	—	—	5	25	843	—	3	157	—	27	955	—	19	540	—	19	540	—	19	540	—	—	19	540	—
Furniture and house furnishings	13	185,028	4,115	126,075	188	5,317	42	650	17,703	5	174	9,264	1	1,579	90,597	5	858	19,924	92	854	16,352	85	854	16,352	—	85	16,352	—	
Groceries and foods (specialty lines)	194	3,123	452	15,048	18	138	11	134	3,979	2	2	(x)	—	105	5,647	—	138	3,860	10	33	559	—	33	559	—	—	33	559	—
Lumber and construction materials	21	84,846	3,923	146,413	322	6,352	145	892	25,445	31	279	9,019	5	1,206	59,282	1	541	12,102	90	860	28,078	195	860	28,078	—	195	28,078	—	
Machinery—equipment—supplies	337	84,846	3,923	146,413	322	6,352	145	892	25,445	31	279	9,019	5	1,206	59,282	1	541	12,102	90	860	28,078	195	860	28,078	—	195	28,078	—	
Metals and metal work (except scrap)	51	28,731	719	22,148	127	3,477	4	115	3,877	4	32	1,886	—	93	4,956	—	121	10,681	19	11	466	—	11	466	—	—	11	466	—
Paper and its products	19	6,408	559	11,698	8	88	7	80	2,166	1	19	903	—	123	5,407	—	121	2,525	5	9	153	—	9	153	—	—	9	153	—
Plumbing and heating equipment and supplies	41	(x)	491	17,669	41	708	15	221	5,987	5	12	365	—	155	6,618	—	147	2,985	30	27	530	—	27	530	—	—	27	530	—
All other	49	11,195	—	16,583	6	(x)	39	129	3,371	4	18	659	—	100	4,957	—	47	1,000	—	159	3,303	—	159	3,303	—	—	159	3,303	—
MANUFACTURERS' SALES OFFICES (Without stocks)	221	142,909	1,665	75,055	114	1,326	24	365	10,748	11	24	924	3	1,045	55,690	1	—	—	—	—	—	—	—	—	—	—	—	—	—
Amusement and sporting goods	5	1,867	89	117	2	(x)	—	—	853	—	5	151	—	14	470	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Beer, wines, and liquors	7	9,648	117	5,194	—	—	—	—	203	—	3	110	—	92	4,432	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm supplies	6	3,538	75	2,929	—	—	—	—	315	—	—	—	—	52	2,203	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Groceries and foods (specialty lines)	37	16,120	569	14,983	24	119	5	50	1,550	—	4	342	—	254	11,529	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Lumber and construction materials	17	9,797	178	9,154	—	—	—	—	1,660	—	—	—	—	121	6,695	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment—supplies	38	12,608	293	11,871	11	1,033	4	89	2,250	—	3	88	—	127	8,002	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Metals and metal work (except scrap)	35	48,924	155	12,155	64	1,003	4	89	2,250	—	3	88	—	127	8,002	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	76	40,407	368	16,131	13	(x)	5	71	1,806	8	5	81	—	276	13,512	—	—	—	—	—	—	—	—	—	—	—	—	—	—
PETROLEUM BULK STATIONS AND TERMINALS: **	753	125,492	4,586	125,000	176	1,713	231	680	17,925	28	—	—	—	729	29,022	7	1,720	42,958	50	1,236	25,274	91	—	—	—	—	—	—	—
Petroleum and its products	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
AGENTS AND BROKERS	517	297,291	2,257	74,976	359	3,972	218	803	19,652	50	—	—	—	775	29,537	64	—	—	—	—	—	—	—	—	—	—	—	—	—
Automotive	15	3,010	52	1,911	3	62	5	19	405	—	—	—	—	18	945	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Dry goods (specialty lines)	10	7,509	39	1,754	5	117	1	26	580	—	—	—	—	10	640	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Electrical goods	15	3,474	50	1,757	5	64	4	26	580	—	—	—	—	16	819	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm products—raw materials	95	94,542	461	14,947	182	1,681	32	145	4,028	20	—	—	—	176	6,972	45	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm products—consumer goods	29	9,012	96	2,579	19	160	9	38	854	—	—	—	—	17	632	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Groceries and foods (specialty lines)	157	104,630	523	18,230	37	280	72	221	4,935	13	—	—	—	170	6,681	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Lumber and construction materials	26	5,390	92	3,420	28	238	8	50	795	—	—	—	—	43	1,819	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment—supplies	87	12,655	485	15,750	16	156	31	117	2,689	6	—	—	—	185	7,876	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Petroleum and its products	17	21,618	54	2,740	—	—	13	31	928	—	—	—	—	9	554	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	89	35,251	398	11,858	66	1,174	45	152	3,697	5	—	—	—	129	5,699	—	—	—	—	—	—	—	—	—	—	—	—	—	—
ASSEMBLERS (Mainly farm products)	1,195	217,195	7,612	128,366	5,895	62,454	250	839	22,145	62	—	—	—	1,035	25,544	192	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm products—raw materials	604	157,542	2,354	55,192	818	7,364	114	515	14,177	20	—	—	—	508	14,395	57	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm products—consumer goods	535	43,829	4,855	67,216	4,537	52,511	95	219	7,434	21	—	—	—	529	11,118	134	—	—	—	—	—	—	—	—	—	—	—	—	—
Groceries and foods (specialty lines)	38	3,455	539	4,283	532	2,540	17	12	258	—	—	—	—	19	378	—	—	—	—	—	—	—	—	—	—	—	—	—	—
All other	18	2,571	84	1,695	6	—	—	—	—	—	—	—	—	29	655	—	—	—	—	—	—	—	—	—	—	—	—	—	—

\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 15 coal and coke; 5 oils and greases (animal and vegetable); and 18 miscellaneous kinds of business.

2 Includes 5 dry goods (specialty lines); 5 petroleum and its products; 1 tobacco and products (except leaf); and 40 all other products.

3 Includes 2 automobiles; 4 chemicals and paints; 1 drugs and drug sundries (specialty lines); 5 dry goods (specialty lines); 9 electrical goods; 8 farm products—consumer goods; 3 furniture and house furnishings; 9 paper and

its products; 15 plumbing and heating equipment and supplies; 17 tobacco and products (except leaf); and 3 all other products.

4 Includes 5 amusements and sporting goods; 3 beer, wines, and liquors; 4 chemicals and paints; 8 clothing and furnishings; 4 coal and coke; 2 drugs and drug sundries (specialty lines); 2 farm supplies; 10 furniture and house

furnishings; 1 hardware; 9 metals and metal work (except scrap); 3 paper and its products; 15 plumbing and heating equipment and supplies; 2 waste materials; and 21 all other products.

5 Includes 15 farm supplies and 3 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

## MOUNTAIN

TYPE OF OPERATION KIND OF BUSINESS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS					OFFICE AND CLERICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER					
	ESTABLISHMENTS REPORTING EMPLOYERS BY OCCUPATIONAL GROUPS	Number	Sales (add 000)	Number of executives and salaried officers		Pay roll for week	Full-time		Number	Full-time		Number	Full-time		Number	Full-time		Number	Full-time		Number	Full-time	
				Part-time	Pay roll for week		Number	Pay roll for week		Number	Pay roll for week		Number	Pay roll for week		Number	Pay roll for week		Number	Pay roll for week		Number	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,629	\$564,565	16,761	\$506,606	1,265	\$12,100	1,140	\$32,272	122	1,624	\$44,552	37	3,342	\$126,490	48	5,764	\$86,759	558	3,350	\$76,272	520		
Amusement and sporting goods	23	2,024	148	4,015	12	85	16	57	809	4	22	605	1	29	1,209	5	15	270	2	29	522	2	
Sporting goods	8	910	66	1,875	6	28	10	15	267	1	15	387	1	9	394	5	7	144	1	12	220	—	
All other	15	1,114	82	2,140	6	57	6	24	541	3	7	218	—	20	815	—	6	126	1	17	502	—	
Automotive	280	39,942	2,572	78,095	52	510	178	550	14,181	15	445	11,173	4	500	19,420	—	275	5,982	11	618	15,225	24	
Automobiles (new and used)	17	14,148	457	15,931	1	(x)	22	73	1,966	—	29	866	—	89	3,664	—	35	615	—	189	4,948	1	
Trucks and tractors	3	1,338	71	2,957	21	251	85	357	9,355	7	195	4,850	2	14	586	—	12	335	1	25	835	6	
Automotive accessories and equipment	105	15,594	1,294	38,357	21	251	85	357	9,355	7	195	4,850	2	257	10,092	—	153	3,541	8	239	5,569	4	
Automotive parts	91	7,052	701	20,456	21	197	6	60	1,005	2,200	6	4,976	2	125	4,495	—	85	1,512	2	142	3,529	11	
Tires and tubes	14	1,425	79	2,414	2	(x)	6	13	327	—	12	(x)	—	17	575	—	8	181	—	23	452	2	
Beer, wines, and liquors	155	28,291	1,025	51,082	85	825	57	172	4,276	17	28	796	—	304	11,150	11	205	4,824	23	256	5,823	32	
Beer and ale	105	11,171	485	13,989	69	706	28	69	1,754	17	16	421	—	165	5,264	11	68	1,367	20	138	3,552	21	
Wines and liquors	50	17,120	539	17,093	14	117	29	105	2,522	—	13	375	—	139	5,886	—	136	2,697	3	118	2,471	11	
Chemicals and paints	23	2,495	232	7,362	8	41	22	42	1,111	5	25	765	—	40	1,597	—	39	952	5	64	1,789	2	
Paints with glass and/or wallpaper	17	(x)	147	4,621	2	(x)	7	27	781	1	13	535	—	20	890	—	17	442	—	58	1,689	1	
All other	6	(x)	85	2,741	6	(x)	15	15	350	2	7	223	—	20	707	—	22	510	—	6	120	—	
Clothing and furnishings	27	3,896	185	5,989	10	69	14	45	1,006	—	39	1,083	1	46	1,956	5	33	891	—	8	116	4	
Men's and boys'	8	925	45	1,448	5	62	6	12	255	—	2	(x)	—	10	393	2	13	266	—	—	—	—	
Women's and children's	15	1,569	68	2,406	2	(x)	5	16	359	—	18	530	—	11	698	2	15	250	—	5	58	—	
All other	13	1,184	74	2,155	3	(x)	5	17	412	—	19	(x)	—	25	908	1	5	75	—	5	58	2	
Coal and coke	9	911	51	1,821	7	31	11	16	547	—	—	—	—	5	222	—	4	119	—	15	284	7	
Drugs (general line)	12	11,652	478	14,748	11	135	29	155	5,827	3	21	605	—	71	2,971	—	195	4,171	8	19	561	—	
Service wholesalers (without liquor)	9	(x)	297	9,307	5	69	24	91	2,092	5	15	405	—	43	1,905	—	116	2,678	2	8	242	—	
Service wholesalers (with liquor)	3	(x)	181	5,441	6	84	5	62	1,755	—	6	300	—	28	1,066	—	69	1,495	6	11	319	—	
Drugs and drug sundries (specialty lines)	12	855	60	1,428	1	(x)	5	15	509	—	4	129	—	17	509	1	14	210	—	5	85	—	
Dry goods (general line)	3	1,925	121	4,698	—	—	11	26	711	—	32	854	—	35	1,615	—	11	250	—	6	148	—	
Dry goods (specialty lines)	7	795	80	1,553	—	—	5	9	212	—	6	182	—	8	223	—	7	120	—	47	526	—	
Electrical goods	59	15,670	597	22,153	11	205	41	171	4,828	2	55	1,650	—	139	6,985	—	90	2,354	5	101	2,900	6	
Electrical merchandise (general line)	11	5,535	175	6,767	1	(x)	6	60	1,865	1	21	720	—	44	2,439	—	30	866	—	10	246	—	
Wiring supplies and construction materials	12	2,157	111	2,374	6	131	4	35	898	—	6	196	—	34	2,185	—	17	587	1	15	442	—	
Refrigerators and equipment (household)	21	4,225	250	9,414	4	(x)	23	62	1,540	1	17	466	—	57	2,274	—	32	924	2	59	1,699	1	
All other	41	14,219	265	6,698	64	810	22	58	1,557	3	8	212	—	10	412	—	103	2,152	24	64	1,610	37	
Farm products—raw materials	11	5,372	121	2,888	6	45	13	14	335	1	7	(x)	—	2	(x)	—	30	965	—	35	776	—	
Hides, skins, and raw furs	16	2,157	68	1,760	38	520	1	16	329	1	1	(x)	—	5	60	—	27	682	13	20	(x)	—	
All other	14	8,690	76	2,040	20	245	8	28	695	1	—	—	—	—	—	—	26	525	10	9	(x)	—	
Farm products—consumer goods	24	26,811	1,674	41,417	349	2,491	82	184	4,429	12	109	2,495	12	325	9,363	9	391	9,016	179	583	12,997	137	
Dairy and poultry products	39	5,215	540	15,765	34	337	25	45	1,069	4	25	424	—	157	4,357	7	28	570	2	261	5,907	15	
Fruits and vegetables (fresh)	135	19,375	1,025	25,037	294	1,845	51	127	5,055	6	72	1,827	6	155	4,660	2	345	6,990	177	274	6,029	106	
All other	20	2,225	111	2,547	21	309	6	12	285	2	11	244	—	12	265	—	22	456	—	48	1,081	19	
Farm supplies	28	5,012	256	6,102	14	170	18	45	1,045	2	22	648	—	38	1,095	—	105	2,026	10	28	504	2	
Seeds	17	4,224	205	4,968	7	91	9	43	(x)	—	17	558	—	29	880	—	90	1,766	4	17	338	1	
All other	12	788	51	1,154	7	79	9	2	(x)	—	5	110	—	9	213	—	15	270	6	11	166	—	

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business.—Continued  
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

MOUNTAIN		[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]																															
TYPE OF OPERATION KIND OF BUSINESS		ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER							
		Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber of ex- ecutives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time						
				Pay roll for week	Num- ber					Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.																																	
Furniture and house furnishings		15	\$4,401	294	\$7,856	8	\$43	18	51	\$1,512	4	25	\$556	2	52	\$2,101	57	\$1,126	1	91	\$1,544	1	91	\$1,544	1	91	\$1,544	1	91	\$1,544	1	91	\$1,544
China, glassware, and crockery		4	680	87	2,490	7	(x)	8	30	772	4	13	231	2	25	827	26	463	—	5	84	—	5	84	—	5	84	—	5	84	—	5	84
Floor coverings		8	2,824	101	5,220	—	—	5	28	772	—	7	201	—	19	975	14	360	—	28	471	—	28	471	—	28	471	—	28	471	—	28	471
All other		5	917	106	2,156	1	(x)	5	13	331	—	5	104	—	8	299	17	560	1	58	768	—	58	768	—	58	768	—	58	768	—	58	768
Groceries (general line)		160	75,854	2,173	65,239	133	2,285	154	476	12,392	18	122	3,298	2	444	13,965	746	12,735	143	231	5,254	29	231	5,254	29	231	5,254	29	231	5,254	29	231	5,254
Not sponsoring cooperative or voluntary groups		121	55,557	1,687	50,063	130	1,458	133	363	8,947	11	89	2,458	2	360	12,478	545	12,675	86	197	4,429	29	197	4,429	29	197	4,429	29	197	4,429	29	197	4,429
Voluntary group wholesalers		22	15,931	398	12,768	3	50	3	95	2,938	6	14	441	—	82	(x)	187	4,231	52	23	600	—	23	600	—	23	600	—	23	600	—	23	600
All other		17	4,666	87	2,397	5	30	5	18	486	1	19	589	—	2	(x)	34	830	4	11	225	—	11	225	—	11	225	—	11	225	—	11	225
Groceries and foods (specialty lines)		154	20,555	1,091	28,471	85	596	62	141	3,375	10	133	3,224	3	278	8,747	204	4,595	12	273	4,863	56	273	4,863	56	273	4,863	56	273	4,863	56	273	4,863
Canned foods		4	321	58	1,145	1	(x)	4	10	305	—	7	184	—	14	336	17	240	—	11	208	—	11	208	—	11	208	—	11	208	—	11	208
Coffee, tea, and spices		8	1,803	71	2,299	1	(x)	2	21	835	1	7	184	—	24	956	14	278	—	5	(x)	—	5	(x)	—	5	(x)	—	5	(x)	—	5	(x)
Coffee roasting and spice grinding		8	1,777	97	2,440	6	55	5	14	330	—	9	181	—	36	1,230	20	405	—	13	185	—	13	185	—	13	185	—	13	185	—	13	185
Confectionery		22	1,464	107	2,540	5	39	12	22	491	2	77	1,964	1	42	1,105	44	1,202	2	95	2,197	13	95	2,197	13	95	2,197	13	95	2,197	13	95	2,197
Meats and provisions		55	6,746	292	7,715	18	155	12	22	491	2	77	1,964	1	42	1,105	44	1,202	2	95	2,197	13	95	2,197	13	95	2,197	13	95	2,197	13	95	2,197
All other		77	10,764	472	12,554	54	(x)	32	65	1,563	7	35	805	2	121	4,045	94	1,948	5	125	(x)	39	125	(x)	39	125	(x)	39	125	(x)	39	125	(x)
Hardware		29	22,987	1,519	44,804	104	1,028	65	401	11,662	6	199	4,585	2	143	6,145	366	9,656	44	100	2,677	44	100	2,677	44	100	2,677	44	100	2,677	44	100	2,677
General line (with industrial department)		22	13,118	1,022	35,239	96	937	52	318	9,253	6	149	4,451	2	143	6,145	277	7,781	44	85	2,417	44	85	2,417	44	85	2,417	44	85	2,417	44	85	2,417
All other		7	4,749	296	9,565	8	89	14	85	2,409	—	51	1,564	—	45	2,291	89	1,895	—	14	280	—	14	280	—	14	280	—	14	280	—	14	280
Lumber and construction materials		50	18,260	701	25,375	41	476	64	159	4,949	4	46	1,593	—	60	3,927	166	4,242	20	186	4,896	17	186	4,896	17	186	4,896	17	186	4,896	17	186	4,896
Building supplies (general line)		11	5,835	225	8,229	9	64	15	58	1,829	1	8	342	—	25	1,254	68	1,864	6	51	1,350	2	51	1,350	2	51	1,350	2	51	1,350	2	51	1,350
Lumber		14	4,266	111	4,512	3	30	20	24	696	1	12	356	—	23	597	7	151	—	7	151	—	7	151	—	7	151	—	7	151	—	7	151
All other		25	8,171	365	12,572	29	362	29	77	2,124	2	26	915	—	32	1,726	73	2,010	14	128	3,415	13	128	3,415	13	128	3,415	13	128	3,415	13	128	3,415
Machinery—equipment—supplies		137	24,170	1,527	46,167	50	525	132	341	9,377	5	119	3,515	—	293	12,676	268	6,715	28	174	4,396	16	174	4,396	16	174	4,396	16	174	4,396	16	174	4,396
Commercial equipment and supplies		13	677	49	1,587	8	83	11	10	225	2	6	194	—	11	424	7	(x)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Farm and dairy		8	1,948	89	2,850	11	132	5	16	469	—	6	(x)	—	10	351	45	1,242	10	6	134	1	6	134	1	6	134	1	6	134	1	6	134
Industrial machinery, equipment, and supplies:		14	4,939	192	8,224	2	(x)	23	51	1,677	—	7	272	—	34	1,750	45	1,658	—	27	866	2	27	866	2	27	866	2	27	866	2	27	866
Food building		18	5,464	246	9,024	7	70	26	66	2,186	—	14	446	—	45	2,174	56	1,167	—	37	949	—	37	949	—	37	949	—	37	949	—	37	949
Mine and mill supplies		12	2,797	49	1,796	8	45	3	10	324	—	11	410	—	15	680	9	207	—	8	(x)	—	8	(x)	—	8	(x)	—	8	(x)	—	8	(x)
Oil well supply houses		4	432	51	1,291	—	—	—	12	345	—	3	82	—	—	(x)	2	(x)	—	2	(x)	—	2	(x)	—	2	(x)	—	2	(x)	—	2	(x)
Used machinery and equipment		24	6,022	295	9,928	7	77	22	81	1,988	1	27	316	—	72	3,156	55	1,294	—	36	916	6	36	916	6	36	916	6	36	916	6	36	916
All other		16	1,812	130	4,656	2	(x)	18	40	971	1	13	466	—	28	1,118	17	348	—	9	217	—	9	217	—	9	217	—	9	217	—	9	217
Professional equipment and supplies		28	2,079	228	6,851	5	48	17	55	1,192	1	23	515	—	78	3,025	31	611	—	24	468	1	24	468	1	24	468	1	24	468	1	24	468
Service equipment and supplies		18	1,965	129	4,247	18	316	11	24	666	—	6	354	—	14	661	31	959	—	45	980	18	45	980	18	45	980	18	45	980	18	45	980
Metals and metal work (except scrap)		24	6,389	383	12,013	7	92	20	101	2,454	2	23	644	—	109	4,140	102	2,225	4	28	585	1	28	585	1	28	585	1	28	585	1	28	585
Paper and its products		17	3,632	197	6,136	7	92	10	34	1,536	—	16	405	—	65	2,315	47	1,023	—	17	340	—	17	340	—	17	340	—	17	340	—	17	340
Wrapping or coarse paper and products		7	2,757	186	5,877	—	—	10	47	1,093	—	13	339	—	44	1,825	55	1,197	—	11	246	—	11	246	—	11	246	—	11	246	—	11	246
All other		29	4,325	257	7,883	22	278	29	57	1,423	4	20	663	—	44	1,597	73	1,645	—	34	608	15	34	608	15	34	608	15	34	608	15	34	608
Plumbing and heating equipment and supplies		8	2,255	109	3,517	3	68	11	30	405	1	10	293	—	15	656	40	902	—	3	100	—	3	100	—	3	100	—	3	100	—	3	100
Plumbing and heating (general line)		10	1,501	68	2,069	13	213	6	15	418	3	3	135	—	14	442	24	541	—	4	70	—	4	70	—	4	70	—	4	70	—	4	70
Plumbing fixtures, equipment, and supplies		11	589	90	2,067	—	—	10	12	200	—	7	250	—	15	519	9	2															



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS  
 TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

## MOUNTAIN

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYERS BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER								
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of times and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time						
			Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.	All other products	79	\$10,833	757	\$21,745	44	(x)	47	154	\$4,132	6	65	\$2,179	4	110	\$3,573	11	165	\$5,408	6	196	\$4,935	17	328	8	17	328	8					
	Books, periodicals, and newspapers	13	1,388	117	2,935	23	(x)	8	17	331	—	9	230	2	24	584	10	30	638	—	17	408	—	17	408	—	17	408					
	Flowers and nursery stock	6	1,089	66	1,755	2	(x)	8	17	936	—	22	675	1	20	502	1	11	1,740	5	8	157	—	8	157	—	8	157					
	General m. chandise	5	(x)	170	5,579	7	(x)	98	14	374	—	—	6	1,935	—	20	428	—	17	238	2	2	(x)	—	2	(x)	—	2	(x)				
	Leather and shoe findings	9	1,001	68	2,149	—	—	5	20	484	—	17	775	4	38	919	—	24	483	1	109	2,922	—	109	2,922	—	109	2,922					
	Optical goods	13	1,160	153	4,963	—	—	64	30	771	2	11	304	—	35	919	—	24	483	1	45	(x)	—	45	(x)	—	45	(x)					
	Miscellaneous kinds of business	26	(x)	153	4,308	12	(x)	12	30	771	2	11	304	—	35	919	—	24	483	1	45	(x)	—	45	(x)	—	45	(x)					
	MANUFACTURERS' SALES BRANCHES (With stocks)	315	150,483	4,026	149,801	249	3,786	144	1,174	55,921	22	156	7,116	2	1,287	59,058	9	719	19,331	95	546	16,490	120	356	31	21	356	31					
	Automotive and sporting goods	17	4,715	235	9,863	32	159	11	170	6,824	3	27	1,338	1	123	2,198	—	101	3,159	8	57	1,496	4	5	63	—	5	63					
	Electrical and electronic	22	2,986	65	2,617	—	—	2	189	4,101	—	3	95	—	50	2,198	—	3	3,159	—	18	707	—	18	707	—	18	707					
Books, periodicals, and newspapers	8	(x)	170	5,579	7	(x)	98	14	374	—	—	6	1,935	—	20	428	—	17	238	2	2	(x)	—	2	(x)	—	2	(x)					
General m. chandise	17	5,688	172	6,784	10	184	11	45	1,632	1	12	298	—	51	2,448	—	37	1,094	8	18	(x)	—	18	(x)	—	18	(x)						
Leather and shoe findings	9	15,692	208	6,938	1	(x)	4	15	537	—	2	(x)	—	37	1,094	—	25	1,094	1	1	(x)	—	1	(x)	—	1	(x)						
Optical goods	6	2,359	53	2,244	12	(x)	71	4	15	537	—	2	(x)	—	37	1,094	—	25	1,094	1	1	(x)	—	1	(x)	—	1	(x)					
Books, periodicals, and newspapers	7	(x)	191	5,941	2	(x)	3	14	532	—	2	(x)	—	37	1,094	—	25	1,094	1	1	(x)	—	1	(x)	—	1	(x)						
General m. chandise	162	31,575	895	32,960	43	(x)	470	3	14	532	—	2	(x)	—	37	1,094	—	25	1,094	1	1	(x)	—	1	(x)	—	1	(x)					
Leather and shoe findings	77	3,047	82	3,073	1	(x)	5	27	782	—	39	1,359	1	266	12,804	—	110	5,051	5	221	7,689	—	221	7,689	—	221	7,689						
Books, periodicals, and newspapers	4	2,047	903	35,551	28	547	46	221	6,961	2	2	(x)	—	14	1,975	—	10	325	3	2	(x)	—	2	(x)	—	2	(x)						
General m. chandise	71	18,167	47	2,538	27	573	4	15	4,095	—	5	209	—	64	1,975	—	46	1,010	4	5	111	—	5	111	—	5	111						
Leather and shoe findings	9	3,282	146	4,955	4	50	6	40	1,025	—	5	187	—	58	1,359	—	88	2,221	42	13	290	—	13	290	—	13	290						
Books, periodicals, and newspapers	22	8,191	553	11,043	55	935	6	149	4,130	10	6	187	—	58	1,359	—	88	2,221	42	13	290	—	13	290	—	13	290						
General m. chandise	38	(x)	257	7,345	17	200	28	54	1,313	2	6	187	—	58	1,359	—	88	2,221	42	13	290	—	13	290	—	13	290						
MANUFACTURERS' SALES OFFICES (Without stocks)	Groceries and foods (specialty lines)	61	46,665	410	19,047	23	423	21	134	4,279	10	13	626	—	219	10,472	9	—	—	—	23	525	—	23	525	—	23	525					
	Groceries and foods (specialty lines)	18	5,100	128	4,741	8	131	6	28	796	—	5	217	—	79	5,085	8	—	—	—	11	224	—	11	224	—	11	224					
	Groceries and foods (specialty lines)	8	19,715	95	5,447	2	(x)	6	37	1,888	2	2	(x)	—	30	2,080	—	—	—	—	—	—	—	—	—	—	—	—					
	Metals and metal work (except scrap)	55	21,852	187	8,859	13	(x)	10	49	1,595	8	6	(x)	—	110	5,507	1	—	—	—	12	501	—	12	501	—	12	501					
	All other	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—					
PETROLEUM BULK STATIONS: **	Petroleum and its products	321	52,412	1,715	58,470	63	896	131	261	7,464	18	—	—	—	390	16,126	6	546	15,793	29	387	10,742	31	—	—	—	—	—					
	Truck operators and chauffeurs	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—						
AGENTS AND BROKERS	Farm products—raw materials	133	80,469	647	24,740	254	2,924	80	287	7,412	22	—	—	—	192	8,237	39	—	—	—	108	3,552	194	—	108	3,552	194						
	Farm products—raw materials	21	31,558	128	4,476	205	2,924	20	37	1,187	9	—	—	—	12	345	27	—	—	—	59	1,909	169	—	59	1,909	169						
	Groceries and foods (specialty lines)	42	35,779	138	5,876	27	189	27	78	1,851	4	—	—	—	71	2,972	5	—	—	—	9	244	18	—	9	244	18						
	Machinery—equipment—supplies	24	5,171	208	8,649	2	(x)	14	108	3,312	2	—	—	—	64	5,545	—	—	—	—	24	989	7	—	24	989	7						
	All other	46	8,261	126	4,785	20	(x)	19	48	1,082	7	—	—	—	45	1,577	6	—	—	—	16	461	—	—	16	461	—						
	ASSEMBLERS (Mainly farm products)	693	87,608	4,523	97,707	2,914	54,174	155	342	8,763	70	—	—	—	482	14,415	59	—	—	—	3,544	68,007	2,685	—	3,544	68,007	2,685						
Farm products—raw materials	420	27,045	1,265	31,543	488	7,153	85	145	3,922	16	—	—	—	325	9,855	51	—	—	—	705	14,350	399	—	705	14,350	399							
Farm products—consumer goods	229	51,035	2,291	26,271	2,286	26,134	60	175	4,392	44	—	—	—	145	4,149	7	—	—	—	2,637	51,024	2,235	—	2,637	51,024	2,235							
All other	54	4,076	228	5,563	62	827	10	22	459	10	—	—	—	14	469	1	—	—	—	182	2,655	51	—	182	2,655	51							

\*\* Sales include taxes.

\* Withheld to avoid disclosure.

1 Includes 5 jewelry; 5 petroleum and its products; 6 forest products (except lumber); 5 textiles and materials (other than dry goods); and 4 miscellaneous kinds of business.

2 Includes 5 clothing and furnishings; 6 drugs and drug supplies (specialty lines); 4 farm supplies; 1 hardware; 1 tobacco and products (except leaf); and 23 all other products.

3 Includes 1 amusement and sporting goods; 1 automotive; 1 chemicals and paints; 2 electrical goods; 5 furniture and house furnishings; 5 lumber and construction materials; 12 machinery—equipment—supplies; 2 paper and its products; 1 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); 1 electrical goods; 4 farm products—consumer goods; 4 furniture and house furnishings; 1 groceries (general lines); 5 hardware; 7 miscellaneous kinds of business; 1 petroleum and its products; 2 plumbing and heating equipment and supplies; and 6 all other products.

4 Includes 29 farm supplies; and 5 groceries and foods (specialty lines).



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS

In such cases one week of representative employment is given

## PACIFIC

TYPE OF OPERATION KIND OF BUSINESS		ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER				
		Sales (add 000)		Part-time		Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time			
				Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALEERS		6,650	\$1,742,492	75,751	\$2,569,715	4,682	\$58,895	4,287	15,868	\$445,328	562	6,685	\$218,785	162	15,287	\$535,808	354	16,694	\$462,315	1,709	15,184	\$428,787	1,695	15,184	\$428,787	1,695	15,184	\$428,787	1,695	
Amusement and sporting goods		127	21,613	853	33,165	57	727	77	252	6,803	15	98	2,765	4	187	9,746	10	133	3,444	7	95	1,956	21	133	3,444	7	95	1,956	21	
Bicycles and supplies		7	2,234	59	1,429	2	60	9	15	1,892	2	6	214	—	23	1,280	—	13	884	—	2	2	—	13	884	—	2	2	—	
Cameras and photographic supplies		18	2,559	148	4,715	3	23	11	53	1,892	2	6	214	—	23	1,280	—	13	884	—	2	2	—	13	884	—	2	2	—	
Motion picture film exchanges		23	10,421	143	10,739	14	124	22	60	1,422	2	4	175	—	53	2,987	4	15	482	—	1	9	203	8	15	482	—	1	9	203
Sporting goods		32	3,689	274	7,886	6	61	17	64	1,422	1	59	1,470	1	42	2,482	—	25	1,592	—	47	957	5	25	1,592	—	47	957	5	
Toys, novelties, and fireworks		37	2,434	181	5,782	19	236	15	53	1,422	6	25	777	3	46	1,656	5	40	1,116	—	22	406	1	40	1,116	—	22	406	1	
All other		10	1,560	49	1,759	8	221	3	27	796	2	2	(x)	—	11	676	—	1	(x)	—	5	(x)	—	1	(x)	—	5	(x)	—	
Automotive		742	177,460	7,153	244,697	208	2,269	362	1,233	34,668	66	1,271	40,527	8	1,282	56,910	19	965	25,659	10	2,042	59,573	105	2,042	59,573	105	2,042	59,573	105	
Automobiles (new and used)		41	125,533	2,228	87,532	34	435	84	437	14,274	7	170	7,577	—	10	10,487	—	5	358	20,081	5	358	20,081	5	358	20,081	5	358	20,081	5
Trucks and tractors		13	1,408	63	1,953	7	89	5	14	401	2	2	(x)	—	10	487	—	3	74	—	27	722	—	27	722	—	27	722	—	
Automotive accessories and equipment		206	18,226	1,686	55,996	42	551	114	311	8,508	13	362	11,244	3	355	13,487	3	274	7,013	4	270	7,897	19	270	7,897	19	270	7,897	19	
Automotive parts		410	26,859	2,782	85,636	118	1,107	138	358	10,519	43	632	19,903	5	487	19,509	10	261	6,829	1	828	22,584	59	828	22,584	59	828	22,584	59	
Tires and tubes		72	5,434	414	15,770	7	89	21	55	1,368	1	55	(x)	—	112	4,568	—	69	1,819	—	104	2,647	—	104	2,647	—	104	2,647	—	
Beer, wines, and liquors		520	122,153	4,670	164,016	271	3,534	216	824	23,012	35	176	5,653	6	1,582	59,985	28	612	24,381	74	1,050	35,384	125	1,050	35,384	125	1,050	35,384	125	
Beer and ale		302	45,251	1,968	69,911	136	1,749	73	296	9,013	17	50	1,391	5	759	27,945	19	303	9,336	47	487	18,047	48	487	18,047	48	487	18,047	48	
Wines and liquors		218	76,872	2,702	94,105	135	1,585	145	528	14,999	18	126	4,282	3	885	32,020	10	509	15,045	27	563	15,337	77	563	15,337	77	563	15,337	77	
Chemicals and paints		113	15,486	793	30,654	33	424	89	132	5,678	21	105	3,205	1	212	8,675	—	123	3,452	—	72	1,844	—	72	1,844	—	72	1,844	—	
Industrial chemicals		16	6,146	296	12,652	9	126	23	105	5,394	4	22	776	—	74	5,284	—	127	1,885	—	15	401	—	15	401	—	15	401	—	
Paints and varnishes		55	5,355	260	8,203	7	89	39	57	955	7	54	1,547	—	59	2,481	—	44	1,041	—	27	630	—	27	630	—	27	630	—	
Paints with glass and/or wallpaper		18	1,108	89	2,584	6	53	2	15	355	5	27	(x)	—	24	697	—	11	248	—	13	507	—	13	507	—	13	507	—	
All other		24	2,677	148	6,645	11	187	25	57	945	4	2	(x)	—	55	2,795	—	11	268	—	19	507	—	19	507	—	19	507	—	
Clothing and furnishings		214	30,673	1,333	47,588	53	591	91	298	7,371	14	282	7,186	—	396	17,387	14	184	4,129	3	182	2,685	22	182	2,685	22	182	2,685	22	
Men's and boys'		59	7,722	389	14,203	30	312	28	79	1,930	8	71	2,344	—	103	5,151	—	41	975	—	47	1,027	—	47	1,027	—	47	1,027	—	
Women's and children's		73	11,963	477	16,391	8	73	28	104	2,599	1	80	2,713	—	156	6,578	—	6	1,356	—	29	584	—	29	584	—	29	584	—	
Millinery and millinery supplies		32	2,855	176	4,942	6	106	11	28	603	1	55	1,293	—	32	1,193	—	4	1,350	—	53	658	—	53	658	—	53	658	—	
Shoes and other footwear		14	4,293	188	6,109	1	(x)	6	43	1,142	—	7	282	—	50	2,636	—	39	1,039	—	13	494	—	13	494	—	13	494	—	
All other		36	4,540	153	5,923	8	(x)	18	44	1,097	4	21	582	—	46	2,032	—	24	2,860	—	2	242	—	2	242	—	2	242	—	
Coal and coke		13	2,862	51	2,798	9	74	13	13	464	2	3	(x)	—	11	672	—	2	(x)	—	9	294	—	9	294	—	9	294	—	
Drugs (general line)		20	41,274	1,826	61,920	9	104	63	476	13,644	4	121	4,007	—	205	11,981	—	689	19,274	4	272	7,472	1	272	7,472	1	272	7,472	1	
Service wholesalers (without liquor)		13	24,002	1,119	33,503	9	104	49	329	8,669	4	83	2,807	—	128	7,823	—	454	12,476	4	83	2,807	—	454	12,476	4	83	2,807	—	
All other		7	17,272	707	25,417	—	—	14	154	4,975	—	38	1,200	—	77	4,153	—	285	6,798	—	189	5,044	—	189	5,044	—	189	5,044	—	
Drugs and drug sundries (specialty lines)		92	8,688	679	21,111	28	454	50	176	4,201	9	51	1,407	—	198	7,451	—	151	5,035	—	6	73	—	6	73	—	6	73	—	
Proprietary medicines		24	2,939	208	7,630	4	43	15	59	1,703	—	11	376	—	68	3,007	—	48	1,207	—	11	307	—	11	307	—	11	307	—	
Toiletries		36	2,553	254	7,236	9	140	19	53	1,358	2	23	706	—	67	1,949	—	3	42	—	1	47	—	1	47	—	1	47	—	
Drug specialties and sundries		32	5,206	217	6,245	13	271	16	64	1,160	3	14	323	—	65	2,475	—	45	750	—	15	211	—	15	211	—	15	211	—	
Dry goods (general line)		8	8,176	363	12,923	6	75	19	113	2,910	1	99	2,308	2	97	4,274	—	47	1,600	—	8	182	—	8	182	—	8	182	—	
Dry goods (specialty lines)		160	23,466	1,054	34,733	42	367	71	290	7,290	5	180	4,877	1	290	11,713	20	144	5,143	12	89	1,807	6	89	1,807	6	89	1,807	6	
Hosiery and lingerie		17	5,076	112	4,131	4	35	12	35	1,109	1	9	224	—	35	1,429	—	15	548	—	5	90	—	5	90	—	5	90	—	
Notions		42	4,598	275	8,306	27	233	19	74	1,684	1	41	1,107	—	79	2,705	—	15	800	—	21	350	—	21	350	—	21	350	—	
Piece goods:		4	1,140	55	2,063	1	(x)	3	12	319	—	18	667	—	11	423	—	7	165	—	2	(x)	—	2	(x)	—	2	(x)	—	
General line		16	2,911	97	3,517	1	(x)	5	32	1,027	—	10	435	—	29	1,290	—	1	17	—	4	82	—	4	82	—	4	82	—	
Silk, linen, rayon, and velvet		25	3,295	137	6,462	4	44	17	50	1,535	—	18	582	—	44	1,795	—	3	394	—	2	(x)	—	2	(x)	—	2	(x)	—	
Woolen and worsted		2																												

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

## PACIFIC

ESTABLISH- MENTS RE- PORTED BY EMPLOYEES BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER								
		Num- ber	Part-time Pay roll for week	Num- ber of execu- tives and super- visors	Num- ber	Pay roll for week	Num- ber of part- time	Num- ber	Pay roll for week	Num- ber of part- time	Num- ber	Pay roll for week	Num- ber of part- time	Num- ber	Pay roll for week	Num- ber of part- time									
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.																									
Farm products—consumer goods		755	\$165,581	1,935	\$4,082	374	1,057	\$29,061	55	797	\$27,648	51	1,583	\$57,188	23	1,582	\$42,687	626	2,723	\$82,275	588				
Dairy and poultry products		184	59,028	544	2,740	159	398	10,522	13	119	4,478	25	1,126	42,034	7	553	16,153	28	1,573	48,184	275				
Poultry and poultry products		61	15,885	132	1,641	20	43	1,500	3	59	1,585	1	148	5,058	1	149	5,058	5	257	6,217	142				
Fruits and vegetables (fresh)		480	96,870	827	9,601	195	596	17,258	41	609	21,777	25	411	13,760	15	880	25,495	595	1,095	29,872	151				
Farm supplies		111	58,378	1,287	42,255	60	989	226	6,885	4	55	1,901	4	153	6,122	9	282	6,987	22	493	13,905	21			
Fertilizer		27	17,557	1,355	13,353	19	235	24	598	2	12	1,448	1	59	1,559	4	91	2,758	5	162	4,119	13			
Seeds		53	4,560	1,447	4,869	8	112	5	22	2	6	174	—	34	1,558	4	9	225	—	71	1,670	4			
All other		18	12,941	115	4,562	5	75	8	1,577	—	6	177	—	14	615	—	24	729	3	17	481	2			
Furniture and house furnishings		145	55,720	1,905	57,225	107	1,405	465	12,260	27	172	5,855	2	300	13,184	22	381	10,200	18	176	4,234	40			
China, glassware, and crockery		19	1,984	139	4,465	12	82	14	970	3	8	250	—	35	1,389	2	20	827	3	23	410	4			
Floor coverings		29	21,015	719	26,535	26	414	42	245	8	80	2,512	—	186	6,713	—	189	5,100	7	27	620	11			
Furniture (household)		26	2,822	170	7,043	14	208	19	53	5	51	1,513	1	24	1,075	6	54	1,003	3	29	708	1			
Musical instruments and sheet music		14	1,072	79	2,683	6	80	9	13	2	11	353	—	11	353	—	16	396	1	20	521	1			
All other		57	6,825	496	15,903	50	641	129	3,431	11	48	1,565	—	96	3,456	13	122	3,074	2	76	1,972	23			
Groceries (general line)		211	188,998	4,918	169,763	217	3,084	187	1,170	34,045	21	327	10,520	8	864	34,591	5	1,760	52,306	151	610	18,540	32		
Not sponsoring cooperative or voluntary groups		81	58,745	1,656	66,536	87	1,504	93	408	12,764	9	30	2,888	6	433	16,397	5	895	17,289	49	216	7,885	18		
Voluntary group wholesalers		59	76,798	2,355	78,517	79	960	75	570	16,137	6	111	5,609	1	399	16,640	—	886	26,023	61	536	8,190	11		
Retailer-cooperative warehouses		15	44,257	609	21,888	40	554	21	190	(x)	—	45	1,458	—	30	(x)	—	285	7,981	31	58	2,955	3		
Cash-and-carry depots		58	9,240	118	5,522	11	66	—	2	(x)	—	61	2,404	1	35	(x)	—	55	1,013	10	—	—	—		
Groceries and foods (specialty lines)		788	161,429	8,365	291,890	611	7,775	459	1,552	59,467	63	495	15,422	20	2,050	77,432	34	1,901	55,189	255	2,107	57,235	259		
Breakfast cereals		36	15,500	564	13,725	19	255	34	91	2,421	4	42	1,347	—	145	3,900	5	77	2,195	—	25	(x)	582		
Canned goods		82	40,268	1,252	47,045	52	582	54	265	8,401	7	113	3,559	—	458	19,509	4	286	7,487	4	140	3,195	19		
Coffee, tea, and spices		45	20,169	1,295	53,548	32	479	58	277	8,845	4	8	359	—	321	12,608	2	513	15,296	14	120	3,548	12		
Confectionery		40	2,849	149	3,750	23	250	37	15	538	5	5	102	—	55	1,498	5	23	515	6	42	748	7		
Fish and sea foods		112	16,551	1,005	52,327	105	1,752	81	124	3,560	5	68	2,013	3	85	5,228	3	222	6,804	27	445	11,877	67		
Meats and provisions		215	49,609	2,060	72,066	96	1,127	85	225	9,887	22	265	8,200	13	349	13,200	1	382	12,399	12	755	24,725	48		
All other		270	45,471	2,188	66,110	294	5,465	137	339	8,905	16	94	2,436	4	850	21,601	14	389	10,112	172	579	(x)	78		
Hardware		106	57,003	3,662	128,659	77	1,102	206	1,075	50,016	12	414	12,675	4	681	28,820	5	1,159	32,429	49	166	4,509	7		
General line (with industrial department)		22	(x)	545	11,676	13	180	43	142	5,712	1	69	2,571	—	104	5,942	4	112	2,780	2	53	1,431	2		
General line (without industrial department)		56	(x)	545	11,676	13	180	43	142	5,712	1	69	2,571	—	104	5,942	4	112	2,780	2	53	1,431	2		
Specialty lines		82	12,515	595	22,965	28	279	55	174	4,508	14	153	4,608	1	121	6,455	8	41	912	—	66	1,508	4		
Jewelry		14	5,845	302	11,825	20	210	59	93	2,519	9	41	1,508	—	65	3,353	8	17	827	—	47	1,140	5		
All other		255	87,771	2,948	117,857	196	2,995	255	654	20,404	13	88	4,130	—	378	17,931	13	786	25,200	78	787	27,717	95		
Lumber and construction materials		11	3,843	244	8,788	2	(x)	14	36	1,024	1	(x)	—	27	1,131	—	32	2,901	—	74	2,640	2			
Lumber, builders' supplies (general line)		105	59,086	1,287	42,255	60	989	75	1,510	116	863	12,316	7	47	2,697	—	137	7,913	12	366	12,181	16	244	7,947	41
Lumber and millwork		12	4,586	95	4,089	12	254	10	22	611	1	2	2,687	—	137	7,913	12	366	12,181	16	244	7,947	41		
Millwork		27	5,709	308	12,198	61	676	20	55	1,646	3	9	359	—	57	1,757	1	91	2,948	35	98	5,337	22		
Cement, lime, and plaster		33	5,588	371	15,236	8	73	27	47	1,495	1	8	282	—	48	2,281	—	81	2,687	14	177	6,756	6		
All other		60	9,559	585	20,646	37	382	65	105	2,633	1	16	540	—	101	3,569	—	105	2,826	14	177	6,756	6		
Machinery—equipment—supplies		661	105,931	6,490	241,791	311	5,234	534	1,804	45,167	51	615	19,752	11	1,570	70,367	22	1,312	36,083	52	855	23,745	175		
Commercial equipment and supplies		18	863	64	1,814	7	65	3	21	458	3	7	296	—	21	649	—	4	68	—	8	195	1		
Office machines and equipment		18	1,848	163	4,685	7	56	6	35	816	4	17	479	—	53	1,955	—	27	689	3	13	596	1		
Restaurant and hotel supply houses		10	854	85	2,854	5	95	6	25	495	—	10	288	—	13	744	—	9	205	—	3	19	472	2	
Store fixtures and equipment		46	5,464	358	11,946	6	78	18	99	3,613	2	21	781	—	70	5,021	1	46	1,194	—	104	2,620	3		
All other		33	5,400	300	10,188	67	1,182	27	86	2,650	2	19	680	—	62	2,577	—	60	1,450	9	46	1,362	56		
Farm and dairy		18	2,180	86	3,425	8	132	12	24	664	—	2	(x)	—	24	999	—	12	590	—	11	362	8		
Farm machinery and equipment		6	7,909	399	15,971	6	107	13	185	5,489	—	21	676	—	61	4,018	—	108	5,740	6	15	412	—		
Industrial machinery, equipment, and supplies		16	2,246	148	4,089	4	47	10	42	1,289	—	11	219	—	40	1,867	—	27	2,691	—	14	412	—		
Construction (except road building)		15	5,792	276	11,728	21	405	19	60	1,548	—	11	410	—	54	2,535	—	84	2,076	—	37	1,260	15		
Road building		14	4,386	214	9,559	5	68	14	50	1,577	4	8	359	—	57	1,757	—	99	2,691	—	24	1,260	15		
Machine tools		10	3,113	148	4,089	4	47	10	42	1,289	—	11	219	—	40	1,867	—	27	2,691	—	14	412	—		
Electric power and lighting		37	9,850	391	16,449	20	320	37	52	1,625	2	23	1,031	—	67	2,198	—	68	2,844	—	76	2,797	24		
City wall supply houses		11	1,004	68	2,673	2																			

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS  
TYPE OF OPERATION BY KINDS OF BUSINESS—Continued  
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

[Figures are for week ended October 21, 1939, except where otherwise representative employment is given]																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																											
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ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS										TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																													
Num- ber	Sales (add 1000)	Num- ber	Pay roll for week	Part-time for week	Num- ber of execu- tives and corpo- ration officers	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week	Num- ber of part- time	Full-time	Pay roll for week																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																														

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

(Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

## PACIFIC

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER								
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported	Num- ber of times re- ported					
			Num- ber	Pay roll for week																									Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber
MANUFACTURERS' SALES BRANCHES (With stocks)—Con.	223	\$236,944	4,593	\$190,059	159	\$2,305	57	989	\$21,935	18	161	\$11,155	4	2,018	\$86,189	49	714	\$22,211	58	594	\$18,425	52	1	52	1	52	1	52	1	52	1	52	1
Groceries and foods (specialty lines)	14	2,106	188	7,204	5	35	5	54	1,494	—	4	146	1	85	3,175	—	42	1,462	3	8	2,809	74	—	74	—	74	—	74	—	74	—	74	—
Hardware	5	(x)	75	3,651	—	—	6	18	482	—	10	374	—	32	1,800	—	130	4,219	10	90	2,809	55	—	55	—	55	—	55	—	55	—	55	—
Lumber and construction materials	44	29,212	704	32,685	91	1,732	45	180	5,802	7	28	1,537	—	231	15,897	8	873	17,451	23	867	32,042	—	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment—supplies	545	84,279	4,222	176,778	121	2,238	151	1,008	32,688	30	183	6,752	1	1,330	73,270	5	239	7,352	8	87	32,042	—	—	—	—	—	—	—	—	—	—	—	—
Metals and metal work (except scrap)	58	65,935	812	34,800	21	422	13	219	6,876	7	68	2,689	—	280	15,418	—	278	7,762	—	91	2,809	—	—	—	—	—	—	—	—	—	—	—	
Paper and its products	56	58,509	1,442	55,055	2	(x)	49	560	17,613	2	124	5,120	—	70	4,043	—	54	1,759	—	3	7	—	—	—	—	—	—	—	—	—	—	—	
Petroleum and its products	19	2,132	156	7,551	4	125	11	14	424	—	9	300	—	288	13,645	—	352	9,722	—	39	5,056	—	—	—	—	—	—	—	—	—	—	—	
Plumbing and heating equipment and supplies	54	26,947	1,077	39,487	42	887	22	357	10,519	9	9	300	—	241	9,754	—	17	871	—	3	3	—	—	—	—	—	—	—	—	—	—	—	
Tobacco and products (except leaf)	5	65,655	324	15,322	5	31	31	57	2,199	2	22	(x)	—	171	9,370	—	195	4,866	—	257	(x)	—	—	—	—	—	—	—	—	—	—	—	
All other <sup>2</sup>	76	12,835	955	32,804	23	(x)	41	289	7,657	2	2	(x)	—	156	7,618	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
MANUFACTURERS' SALES OFFICES (Without stocks)	310	273,108	3,423	162,437	93	1,614	115	1,082	34,720	9	188	6,175	6	1,548	79,960	31	—	—	—	740	20,780	47	—	—	—	—	—	—	—	—	—	—	—
Amusement and sporting goods	6	3,774	111	3,858	3	85	4	45	1,395	—	9	223	—	12	715	—	—	—	—	41	881	—	—	—	—	—	—	—	—	—	—	—	
Automotive	4	3,107	86	3,090	1	(x)	3	24	714	—	1	(x)	—	28	1,960	—	—	—	—	30	893	—	—	—	—	—	—	—	—	—	—	—	
Beer, wines, and liquors	9	(x)	136	8,046	1	(x)	2	21	(x)	—	1	(x)	—	83	6,354	—	—	—	—	44	1,784	—	—	—	—	—	—	—	—	—	—	—	
Chemicals and paints	16	(x)	399	16,372	2	(x)	7	195	5,604	—	3	120	—	43	2,311	—	—	—	—	11	1,388	—	—	—	—	—	—	—	—	—	—	—	
Electrical goods	17	5,484	91	4,425	2	(x)	—	—	(x)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Furniture and house furnishings	8	3,835	59	2,852	—	—	1	289	7,787	4	43	2,311	—	37	16,115	—	—	—	—	268	6,911	—	—	—	—	—	—	—	—	—	—	—	
Groceries and foods (specialty lines)	40	47,897	1,001	44,422	72	1,349	38	285	7,925	1	9	534	—	75	5,549	—	—	—	—	128	3,704	—	—	—	—	—	—	—	—	—	—	—	
Lumber and construction materials	21	12,889	517	13,658	5	83	20	99	2,925	5	10	615	—	169	10,718	—	—	—	—	93	1,708	—	—	—	—	—	—	—	—	—	—	—	
Machinery—equipment—supplies	52	34,784	354	16,508	6	(x)	14	127	4,283	2	21	615	—	118	10,024	—	—	—	—	54	728	—	—	—	—	—	—	—	—	—	—	—	
Metals and metal work (except scrap)	33	51,216	293	17,377	2	(x)	14	127	4,283	2	21	615	—	118	10,024	—	—	—	—	54	728	—	—	—	—	—	—	—	—	—	—	—	
Paper and its products	25	40,803	190	11,603	2	(x)	7	66	2,063	—	8	541	—	105	7,882	—	—	—	—	27	910	—	—	—	—	—	—	—	—	—	—	—	
Plumbing and heating equipment and supplies	15	1,884	91	3,565	—	—	2	26	2,850	—	5	541	—	105	7,882	—	—	—	—	27	910	—	—	—	—	—	—	—	—	—	—	—	
All other <sup>3</sup>	64	40,755	545	14,618	—	—	6	26	2,471	—	20	648	—	156	7,618	—	—	—	—	93	(x)	—	—	—	—	—	—	—	—	—	—	—	
PETROLEUM BULK STATIONS AND TERMINALS: **	1,165	539,682	9,475	397,880	145	2,082	235	1,207	44,134	20	—	—	—	3,032	142,047	12	2,989	115,346	38	1,960	73,154	73	—	—	—	—	—	—	—	—	—	—	
Petroleum and its products	991	491,790	4,799	198,235	556	7,207	477	1,616	56,037	159	—	—	—	1,557	70,981	153	—	—	—	949	25,716	244	—	—	—	—	—	—	—	—	—	—	
AGENTS AND BROKERS	27	4,841	95	5,493	12	183	5	21	567	—	—	—	—	—	—	—	—	—	—	58	918	—	—	—	—	—	—	—	—	—	—	—	
Automotive	31	9,166	187	7,165	2	(x)	16	61	1,592	1	—	—	—	80	5,012	—	—	—	—	50	1,506	—	—	—	—	—	—	—	—	—	—	—	
Chemicals and paints	40	9,058	122	5,829	15	161	5	45	921	4	—	—	—	61	2,280	—	—	—	—	13	249	—	—	—	—	—	—	—	—	—	—	—	
Clothing and furnishings	1	7,710	126	4,182	2	(x)	2	46	1,268	2	—	—	—	42	1,713	—	—	—	—	36	(x)	—	—	—	—	—	—	—	—	—	—	—	
Drugs (general line)	18	15,049	229	6,651	17	155	2	84	2,014	2	—	—	—	80	3,081	—	—	—	—	63	(x)	—	—	—	—	—	—	—	—	—	—	—	
Drugs and drug sundries (specialty lines)	56	9,927	255	7,988	59	512	22	98	2,525	11	—	—	—	99	5,437	—	—	—	—	56	835	—	—	—	—	—	—	—	—	—	—	—	
Dry goods (general line)	71	36,598	157	6,616	78	576	17	78	2,745	8	—	—	—	41	1,872	—	—	—	—	21	440	—	—	—	—	—	—	—	—	—	—	—	
Dry goods (specialty lines)	48	32,935	890	25,189	67	803	70	171	5,865	12	—	—	—	118	5,425	—	—	—	—	351	8,220	—	—	—	—	—	—	—	—	—	—	—	
Farm products—consumer goods	75	5,753	158	4,702	35	316	8	47	1,058	8	—	—	—	63	2,192	—	—	—	—	20	718	—	—	—	—	—	—	—	—	—	—	—	
Furniture and house furnishings	45	197,212	1,075	52,910	49	558	126	506	16,040	25	—	—	—	385	19,750	—	—	—	—	58	1,758	—	—	—	—	—	—	—	—	—	—	—	
Groceries and foods (specialty lines)	181	197,212	1,075	52,910	49	558	126	506	16,040	25	—	—	—	385	19,750	—	—	—	—	58	1,758	—	—	—	—	—	—	—	—	—	—	—	
Lumber and construction materials	34	5,428	88	3,569	12	172	2	40	1,035	8	—	—	—	41	1,950	—	—	—	—	8	(x)	—	—	—	—	—	—	—	—	—	—	—	
Machinery—equipment—supplies	78	45,321	328	16,948	65	1,272	64	178	5,938	22	—	—	—	78	4,871	—	—	—	—	8	284	—	—	—	—	—	—	—	—	—	—	—	
Metals and metal work (except scrap)	142	24,250	625	24,225	79	1,204																											

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS  
 TYPES OF OPERATION BY KINDS OF BUSINESS  
 [Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

BALTIMORE																															
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]																															
TYPE OF OPERATION KIND OF BUSINESS				ESTABLISH- MENTS RE- PORTING BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER			
Num- ber	Sales (add 000)	Num- ber	Pay roll for week	Part-time Num- ber	Pay roll for week	Num- ber of execu- tives and corpo- ration officers	Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time					
								Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....																															
Amusement and sporting goods.....																															
Automotive.....																															
Automotive accessories and equipment.....																															
Automotive parts.....																															
All other.....																															
Beer, wines, and liquors.....																															
Chemicals and paints.....																															
Clothing and furnishings.....																															
Women's and children's.....																															
Shoes and other footwear.....																															
All other.....																															
Coal and coke.....																															
Drugs (general line).....																															
Drugs and drug sundries (specialty lines).....																															
Dry goods (general line).....																															
Dry goods (specialty lines).....																															
Electrical goods.....																															
Electrical merchandise (general line).....																															
Wiring supplies and construction materials.....																															
All other.....																															
Farm products—consumer goods.....																															
Dairy and poultry products.....																															
Poultry and poultry products.....																															
Fruits and vegetables (fresh).....																															
Farm supplies.....																															
Furniture and house furnishings.....																															
Groceries (general line).....																															
Groceries and foods (specialty lines).....																															
Coffee roasting and spice grinding.....																															
Confectionery.....																															
Fish and sea foods.....																															
Meats and provisions.....																															
All other.....																															
Hardware.....																															
Jewelry.....																															

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER		
	Num- ber	Sales (add 000)	Num- ber	Full-time		Part-time	Num- ber of execu- tives and salari- ed officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time	
				Pay roll for week	Num- ber			Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber
BALTIMORE																					
SERVICES AND LIMITED-FUNCTION WHOLESALES—Con.																					
Lumber and construction materials	28	8,445	530	\$17,322	39	\$251	46	\$2,559	21	\$722	45	\$2,692	—	219	\$5,109	—	109	\$2,022	59	—	—
Lumber and millwork	18	8,445	404	15,776	29	84	29	2,001	17	602	27	1,907	—	202	4,911	—	95	1,280	28	—	—
All other	10	2,000	126	3,744	10	167	17	559	4	120	16	785	—	16	—	—	51	742	10	—	—
Machinery—equipment—supplies	75	9,355	704	21,911	21	82	72	3,488	54	1,541	207	7,454	2	109	2,166	14	111	2,414	5	—	—
Commercial equipment and supplies	10	1,215	125	4,162	1	(x)	16	594	6	199	37	1,569	—	16	522	—	28	788	1	—	—
Industrial machinery, equipment, and supplies	28	2,997	181	5,640	4	(x)	16	41	14	366	41	1,469	2	24	522	—	45	921	2	—	—
Service equipment and supplies	25	2,865	226	5,803	18	64	21	1,247	11	508	86	3,085	—	37	689	14	14	252	2	—	—
All other	12	2,260	172	5,506	—	—	19	755	23	468	41	1,513	—	32	635	—	24	455	—	—	—
Metals and metal work (except scrap)	19	4,090	196	6,774	3	16	21	1,412	6	221	20	740	—	57	1,545	1*	39	944	2	—	—
Paper and its products	51	9,233	527	17,326	2	17	37	2,615	70	2,191	150	5,136	1	105	2,504	—	55	1,136	1	—	—
Plumbing and heating equipment and supplies	30	6,485	394	15,194	13	26	39	2,498	24	860	72	2,760	—	67	1,715	—	84	2,107	15	—	—
Plumbing and heating (general line)	14	(x)	192	6,781	13	26	20	1,394	11	508	29	1,215	—	49	1,508	—	23	500	15	—	—
All other	16	(x)	192	6,415	—	—	19	1,114	13	352	43	1,517	—	15	507	—	59	1,607	—	—	—
Tobacco and products (except leaf)	22	15,968	517	9,189	3	21	6	1,317	1	529	129	4,998	—	51	1,044	—	47	934	1	—	—
Waste materials	41	7,392	768	14,538	18	156	10	941	1	100	12	417	—	205	2,970	6	515	8,545	11	—	—
Iron and steel scrap	10	4,520	459	9,690	—	—	2	19	468	—	5	117	—	22	350	—	393	6,767	—	—	—
Waste paper, rags, and rubber	21	1,744	111	1,821	10	101	5	130	1	3	5	255	—	114	1,946	3	100	1,814	5	—	—
All other	48	17,106	1,229	31,855	22	240	53	7,022	67	1,737	163	6,494	2	345	7,700	5	215	4,545	15	—	—
MANUFACTURERS' SALES BRANCHES (With stocks)	118	111,590	2,747	109,195	51	564	75	21,405	10	75	1,109	54,845	—	379	9,966	26	372	12,225	11	—	—
Automotive	8	7,542	525	12,760	10	74	9	2,765	4	9	574	5	100	5,850	—	30	727	—	—	—	—
Electrical goods	4	11,766	97	5,019	—	—	2	49	1,494	—	45	5,875	—	5	(x)	—	82	2,719	—	—	—
Farm supplies	5	5,578	124	4,894	—	—	5	1,717	—	3	125	—	59	2,079	—	6	125	—	—	—	—
Food and food (specialty lines)	21	(x)	928	55,447	7	72	12	202	5,956	1	56	2,191	—	511	21,847	—	109	2,783	5	—	—
Lumber and construction materials	6	105	5,658	17	227	2	27	792	1	3	26	1,014	—	45	1,574	—	45	1,574	—	—	—
Machinery—equipment—supplies	32	7,638	465	19,692	4	54	19	110	2,781	1	15	445	—	146	8,518	—	41	1,124	1	—	—
Metals and metal work (except scrap)	6	5,292	140	4,701	1	(x)	2	35	1,058	1	5	91	—	24	1,285	—	65	1,689	—	—	—
Plumbing and heating equipment and supplies	7	5,515	96	4,040	—	—	3	36	1,031	—	34	2,105	—	54	2,105	—	17	475	—	—	—
All other	29	22,908	475	20,512	12	(x)	20	5,949	2	4	166	9,562	—	166	9,562	—	65	(x)	—	—	—
MANUFACTURERS' SALES OFFICES (Without stocks)	42	56,552	278	15,925	3	38	4	2,542	2	6	278	—	173	11,696	1	—	15	445	—	—	—
PETROLEUM BULK STATIONS AND TERMINALS: **	18	21,421	546	24,065	190	3,620	6	4,668	12	—	96	5,164	—	129	6,231	75	161	7,437	105	—	—
Petroleum and its products																					
AGENTS AND BROKERS	105	47,166	656	19,595	37	577	55	4,258	6	—	210	6,285	5	—	—	—	168	5,526	26	—	—
Farm products—consumer goods	29	15,201	297	7,000	5	59	24	1,496	—	—	78	2,420	—	—	—	—	100	1,871	5	—	—
Groceries and food (specialty lines)	17	11,487	92	2,902	4	20	6	822	—	—	40	1,591	—	—	—	—	12	371	4	—	—
All other	59	20,478	297	9,695	28	518	25	2,140	6	—	92	4,284	5	—	—	—	76	1,748	19	—	—
ASSEMBLERS (Mainly farm products)	15	10,526	178	4,451	145	2,059	15	740	—	—	19	854	—	—	—	—	117	2,549	165	—	—

\* Sales include taxes.

\* Withhold to avoid disclosure.

\* Includes 9 farm products—raw materials; 8 petroleum and its products; and 39 all other products.

\* Includes 1 amusement and sporting goods; 2 beer, wines, and liquors; 5 chemicals and paints; 2 clothing and furnishings; 5 drugs and drug sundries (specialty lines); 5 dry goods (specialty lines); 1 farm products—consumer goods; 1 furniture; 1 hardware; 1 jewelry; 1 lumber and construction materials; 15 machinery—equipment—supplies; 5 metals and metal work (except scrap); 5 paper and its products; 5 plumbing and heating equipment and

\* Includes 1 amusement and sporting goods; 2 beer, wines, and liquors; 5 chemicals and paints; 2 clothing and furnishings; 5 drugs and drug sundries (specialty lines); 5 dry goods (specialty lines); 1 farm products—consumer goods; 1 furniture; 1 hardware; 1 jewelry; 1 lumber and construction materials; 15 machinery—equipment—supplies; 5 metals and metal work (except scrap); 5 paper and its products; 5 plumbing and heating equipment and

\* Includes 1 amusement and sporting goods; 2 beer, wines, and liquors; 5 chemicals and paints; 2 clothing and furnishings; 5 drugs and drug sundries (specialty lines); 5 dry goods (specialty lines); 1 farm products—consumer goods; 1 furniture; 1 hardware; 1 jewelry; 1 lumber and construction materials; 15 machinery—equipment—supplies; 5 metals and metal work (except scrap); 5 paper and its products; 5 plumbing and heating equipment and

\* Includes 1 amusement and sporting goods; 2 beer, wines, and liquors; 5 chemicals and paints; 2 clothing and furnishings; 5 drugs and drug sundries (specialty lines); 5 dry goods (specialty lines); 1 farm products—consumer goods; 1 furniture; 1 hardware; 1 jewelry; 1 lumber and construction materials; 15 machinery—equipment—supplies; 5 metals and metal work (except scrap); 5 paper and its products; 5 plumbing and heating equipment and

\* Includes 1 amusement and sporting goods; 2 beer, wines, and liquors; 5 chemicals and paints; 2 clothing and furnishings; 5 drugs and drug sundries (specialty lines); 5 dry goods (specialty lines); 1 farm products—consumer goods; 1 furniture; 1 hardware; 1 jewelry; 1 lumber and construction materials; 15 machinery—equipment—supplies; 5 metals and metal work (except scrap); 5 paper and its products; 5 plumbing and heating equipment and

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\* Includes 1 amusement and sporting goods; 2 beer, wines, and liquors; 5 chemicals and paints; 2 clothing and furnishings; 5 drugs and drug sundries (specialty lines); 5 dry goods (specialty lines); 1 farm products—consumer goods; 1 furniture; 1 hardware; 1 jewelry; 1 lumber and construction materials; 15 machinery—equipment—supplies; 5 metals and metal work (except scrap); 5 paper and its products; 5 plumbing and heating equipment and

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business. In such cases one week of representative employment is given.

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given																						
TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER			
	Num- ber	Sales (add 000)	Part-time	Num- ber	Pay roll for week	Num- ber	Part-time	Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time		
									Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALES	1,515	\$645,706	19,284	\$725,582	674	\$9,931	1,879	4,580	\$120,345	58	1,806	\$59,582	18	5,561	\$176,545	44	4,567	\$109,978	157	3,091	\$84,096	401
Amusement and sporting goods	27	4,152	454	11,408	3	28	25	235	4,511	3	58	805	—	—	—	—	45	922	—	—	39	869
Sporting goods	7	1,562	128	4,145	—	—	7	27	620	—	28	830	—	—	—	—	15	564	—	—	29	685
All other	20	2,780	506	7,263	3	28	18	208	5,691	3	9	175	—	—	—	—	28	558	—	—	10	206
Automotive	39	61,535	855	29,925	18	576	49	277	7,942	2	68	2,065	—	—	—	—	106	2,487	16	190	4,909	—
Automobiles (new and used)	7	(x)	519	18,365	18	576	15	214	6,547	2	10	468	—	—	—	—	87	1,608	16	111	2,961	—
Automotive parts	15	2,546	168	5,451	—	—	15	50	535	—	25	698	—	—	—	—	28	546	—	—	40	991
All other	17	(x)	166	5,469	—	—	21	35	762	—	35	905	—	—	—	—	11	253	—	—	39	957
Beer, wines, and liquors	35	28,985	948	35,646	25	258	67	197	4,886	—	34	1,505	—	—	—	—	229	5,328	1	94	2,350	24
Beer and ale	11	9,123	323	10,762	23	(x)	19	55	1,118	—	14	718	—	—	—	—	122	2,879	1	26	489	22
Wines and liquors	22	19,770	825	24,884	2	(x)	48	142	3,768	—	20	585	—	—	—	—	107	2,449	—	—	68	1,861
Chemicals and paints	30	9,506	247	15,261	6	113	34	61	2,157	1	11	391	—	—	—	—	43	1,002	5	41	1,355	—
Clothing and furnishings	188	47,758	1,983	66,179	27	295	257	539	7,677	6	207	6,146	9	341	16,588	1	366	7,780	11	175	4,562	—
Clothing and furnishings (general line)	11	4,552	518	12,081	3	54	18	46	1,154	—	20	685	—	—	—	—	74	1,685	3	99	2,582	—
Men's and boys'	50	9,157	378	15,170	6	66	91	70	1,546	1	58	1,612	4	62	2,812	1	53	1,042	—	—	44	885
Women's and children's	51	12,055	588	14,989	8	82	60	79	1,744	—	74	1,957	2	74	3,555	—	87	2,559	6	16	486	—
Shoes and other footwear	57	20,915	499	21,026	5	55	74	127	2,940	4	35	1,185	1	117	5,112	—	136	5,211	—	8	196	—
All other	19	1,585	102	2,965	5	55	14	17	515	1	24	497	2	26	786	—	14	225	2	7	145	—
Coal and coke	20	55,653	367	24,258	24	160	19	145	5,016	—	15	1,534	—	—	—	—	13	429	—	—	57	1,557
Drugs (general line)	5	7,692	355	11,657	—	—	10	107	2,988	—	22	685	—	—	—	—	176	4,061	—	—	1	(x)
Drugs and drug sundries (specialty lines)	13	808	102	2,477	—	—	17	15	240	—	12	294	—	—	—	—	15	215	—	—	23	338
Dry goods (general line)	2	21,670	698	28,513	10	86	98	209	5,050	1	82	2,494	—	—	—	—	125	6,568	1	151	2,705	8
Dry goods (specialty lines)	71	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Electrical goods	45	17,901	858	30,822	17	282	55	289	7,768	1	129	4,149	—	—	—	—	181	8,957	3	96	2,684	11
Electrical merchandise (general line)	5	(x)	325	12,200	—	—	9	127	3,584	—	80	2,168	—	—	—	—	83	5,469	—	—	11	229
Building supplies and construction materials	14	1,165	86	2,445	4	95	18	20	440	1	17	432	—	—	—	—	16	420	—	—	2	(x)
Radios and equipment	11	2,555	130	4,258	1	(x)	9	9	858	—	27	729	—	—	—	—	32	1,301	—	—	15	288
All other	13	(x)	515	11,919	12	(x)	19	109	2,896	—	25	802	—	—	—	—	70	4,007	5	68	(x)	7
Farm products—raw materials	66	128,761	797	45,042	19	459	75	287	9,429	1	26	1,709	—	—	—	—	102	8,751	—	—	201	6,555
Wool and mohair	50	112,559	662	37,611	16	416	60	231	6,051	—	18	1,804	—	—	—	—	121	5,780	10	192	6,523	8
All other	16	16,222	105	5,431	3	34	15	46	1,578	1	8	405	—	—	—	—	22	1,785	—	—	9	212
Farm products—consumer goods	52	33,459	1,528	50,288	50	987	48	120	3,585	—	121	4,127	—	—	—	—	244	9,777	5	401	11,133	39
Dairy and poultry products	13	11,828	844	30,371	1	(x)	15	45	1,189	—	56	1,829	—	—	—	—	139	7,558	—	—	197	5,466
All other	39	21,651	584	19,917	49	(x)	35	75	2,176	—	65	2,298	—	—	—	—	45	2,219	5	204	5,667	59
Farm supplies	4	4,295	207	7,219	—	—	18	66	1,561	—	18	777	—	—	—	—	47	2,325	—	—	25	500
Furniture and house furnishings	45	10,767	542	19,989	3	44	61	127	3,103	—	81	3,225	—	—	—	—	76	5,146	2	114	3,188	1
Floor coverings	14	4,492	152	5,947	—	—	19	40	1,015	—	24	604	—	—	—	—	51	1,515	—	—	31	804
Furniture (household)	11	1,276	96	5,562	2	(x)	12	22	482	—	16	694	—	—	—	—	7	1,187	—	—	3	132
All other	20	5,019	294	10,720	2	(x)	30	65	1,626	—	41	1,674	—	—	—	—	38	1,446	2	47	1,474	—

For footnotes, see end of table.







TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

## BUFFALO

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER				
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and corpo- rate officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time		
			Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALERS	476	\$172,977	6,547	\$208,004	188	\$2,080	480	1,526	\$37,563	28	522	\$15,471	5	1,199	\$50,001	18	1,515	\$35,784	47	1,105	\$27,653	90							
Automotive	31	45,508	825	28,489	9	224	39	171	4,473	1	74	2,580	---	165	8,099	---	121	3,128	---	255	6,726	8							
Automobiles (new and used)	10	(x)	478	16,142	---	---	14	107	3,093	---	51	1,515	---	99	5,258	---	61	1,801	---	168	4,770	---							
Automotive parts	15	2,497	217	6,459	8	(x)	14	42	900	---	57	1,090	---	35	1,448	---	31	890	---	59	1,481	8							
All other	8	(x)	130	3,386	1	(x)	11	22	480	1	6	175	---	31	1,415	---	23	637	---	51	455	---							
Beer, wines, and liquors	14	(x)	27	497	3	19	14	76	1,811	---	16	478	---	98	4,207	1	39	993	---	29	952	2							
Beer and ale	9	2,101	11	3,580	3	18	7	25	594	---	13	398	---	27	819	1	8	727	---	23	788	---							
Wines and liquors	5	(x)	16	3,107	---	---	7	51	1,217	---	3	78	---	71	5,598	---	31	766	---	6	164	---							
Chemicals and paints	15	1,504	110	4,101	---	---	21	26	636	---	16	418	---	28	885	---	14	274	---	5	116	---							
Coal and coke	15	8,381	202	7,575	3	39	19	56	1,723	2	2	(x)	---	20	1,007	---	70	2,105	---	35	846	1							
Drugs (general line)	3	5,894	174	5,419	1	(x)	13	47	1,214	---	7	150	---	10	542	---	97	2,175	---	---	---	1							
Electrical goods	19	8,845	356	12,913	5	42	25	98	2,591	2	49	1,646	1	71	2,953	---	50	1,173	---	83	1,635	2							
Electrical merchandise (general line)	7	4,453	208	7,656	---	---	13	61	1,682	---	31	935	---	49	1,834	---	35	804	---	19	511	---							
All other	12	2,590	148	5,277	5	42	12	37	869	2	18	711	1	22	1,119	---	15	369	---	44	1,124	2							
Farm products—consumer goods	35	13,614	333	10,929	7	82	11	89	1,455	1	31	1,147	---	72	2,548	---	45	1,418	1	116	3,229	5							
Dairy and poultry products	15	6,548	217	7,103	2	(x)	10	30	693	1	8	212	---	60	2,017	---	21	665	---	88	(x)	1							
Fruits and vegetables (fresh)	20	7,066	116	3,726	5	(x)	1	28	745	---	23	365	---	12	531	---	24	753	1	28	(x)	4							
Farm supplies	9	(x)	105	4,965	4	70	12	27	857	3	2	(x)	---	16	955	---	46	1,518	1	2	(x)	---							
Groceries (general line)	14	10,254	329	10,322	---	---	24	82	2,178	---	18	471	---	74	2,972	---	125	2,897	---	7	176	---							
Voluntary group wholesalers	5	(x)	214	6,982	---	---	13	48	1,546	---	9	197	---	45	2,582	---	37	2,035	---	4	98	---							
All other	9	(x)	114	3,340	---	---	11	34	682	---	9	274	---	28	633	---	29	694	---	3	78	---							
Groceries and foods (specialty lines)	32	5,145	231	6,838	20	207	22	38	895	5	18	459	3	51	1,926	2	56	1,119	---	46	1,179	10							
Hardware	6	7,198	515	16,083	---	---	32	199	4,081	---	50	1,537	---	80	3,823	---	150	3,469	---	2	(x)	---							
Iron and construction materials	28	6,784	375	14,466	15	241	35	72	1,907	1	15	456	---	58	2,639	---	139	4,151	13	56	1,654	1							
Lumber	8	2,427	93	3,441	5	43	10	19	474	---	2	(x)	---	17	801	---	19	474	4	23	701	1							
Millwork	4	940	104	3,888	3	58	5	15	474	1	3	108	---	8	434	---	57	1,519	2	16	559	---							
All other	16	5,417	178	7,137	7	135	20	38	966	---	10	(x)	---	33	1,404	---	63	2,138	7	14	594	---							
Machinery—equipment—supplies	67	7,499	595	20,154	17	172	83	153	3,618	2	66	1,955	---	173	6,016	6	65	1,590	1	75	1,871	8							
Industrial machinery, equipment, and supplies	28	3,282	230	7,797	3	28	28	68	1,607	1	15	462	---	72	2,427	---	17	471	---	30	720	2							
Professional equipment and supplies	7	1,404	125	4,555	5	32	18	38	961	1	30	975	---	23	788	---	8	201	---	10	204	4							
Service equipment and supplies	15	1,107	110	3,445	2	(x)	9	20	456	---	9	245	---	46	1,616	1	15	282	1	13	290	---							
All other	17	1,696	130	4,557	7	(x)	10	27	612	---	12	277	---	32	1,195	5	27	626	---	22	657	2							
Metals and metal work (except scrap)	8	4,102	165	6,259	3	55	1	50	1,516	1	12	(x)	---	31	1,920	---	71	2,155	2	---	---	---							
Paper and its products	23	4,459	304	9,608	11	53	23	61	1,481	1	37	935	---	77	2,740	5	58	1,376	2	50	1,318	3							
Printing and writing papers	5	(x)	142	5,088	---	---	6	23	671	---	16	460	---	27	1,551	---	30	613	---	40	968	---							
All other	18	(x)	162	4,520	11	55	17	38	810	1	21	475	---	50	1,568	5	28	585	2	10	280	---							
Plumbing and heating equipment and supplies	16	1,834	105	3,404	12	67	18	27	728	1	7	207	---	18	579	---	20	581	3	15	381	8							
Tobacco and products (except leaf)	19	10,229	152	4,431	6	80	17	31	542	1	21	512	---	45	1,629	1	21	389	---	17	388	5							
Waste materials	32	5,232	454	11,176	46	505	28	28	646	2	---	---	---	7	330	---	221	3,452	17	180	4,371	27							
Iron and steel scrap	11	2,920	196	5,602	6	119	11	15	357	---	---	---	---	5	(x)	---	8	157	1	160	3,896	8							
All other	21	2,442	268	5,574	57	386	17	13	809	2	---	---	---	2	(x)	---	213	3,295	16	20	475	19							
All other <sup>1</sup>	91	16,045	753	21,650	29	(x)	83	226	5,242	5	85	2,266	---	105	4,251	3	109	2,231	7	152	2,749	11							

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued  
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

## BUFFALO

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				Num- ber of execu- tives and corpo- ration officers	OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber of part- time		Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time	Num- ber	Full-time		Num- ber of part- time																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																															
			Num- ber	Pay roll for week						Num- ber	Pay roll for week			Num- ber	Pay roll for week			Num- ber	Pay roll for week			Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																	
MANUFACTURERS' SALES BRANCHES (With stocks)	116	\$74,030	2,168	\$34,867	68	\$961	71	592	\$17,456	8	99	\$5,595	774	\$38,702	3	306	\$7,923	29	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756	28	326	\$9,756

\*\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 12 amusement and sporting goods; 8 clothing and furnishings; 4 drugs and drug sundries (specialty lines); 3 dry goods (general line); 7 dry goods (specialty lines); 3 farm products—raw materials; 12 furniture and home furnishings; 15 jewelry; 5 petroleum and its products; and 26 all other products.

2 Includes 2 beer, wines, and liquors; 8 chemicals and paints; 1 drugs and drug sundries (specialty lines); 3 farm products—consumer goods; 1 farm supplies; 5 furniture and house furnishings; 1 hardware; 4 paper and its products; and 3 all other products.

3 Includes 1 amusement and sporting goods; 2 chemicals and paints; 1 coal and coke; 5 electrical goods; 2 furniture and house furnishings; 6 groceries and foods (specialty lines); 10 machinery—equipment—supplies; 9 metals and metal work (except scrap); 3 paper and its products; 5 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); and 1 all other products.

4 Includes 2 chemicals and paints; 3 coal and coke; 1 electrical goods; 12 farm products—raw materials; 3 farm supplies; 1 furniture and house furnishings; 16 groceries and foods (specialty lines); 5 lumber and construction materials; 4 machinery—equipment—supplies; 2 metals and metal work (except scrap); 1 paper and its products; 1 plumbing and heating equipment and supplies; and 1 waste materials.











TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]																										
ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER		
Sales (add 000)		Part-time		Full-time		Num- ber of corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time		
Num- ber		Num- ber	Pay roll for week	Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week
TYPE OF OPERATION KIND OF BUSINESS																										
CLEVELAND																										
SERVICE AND LIMITED-FUNCTION WHOLESALES																										
Amusement and sporting goods																										
Automotive																										
Automobiles (new and used)																										
Automotive parts																										
All other																										
Beer, wines, and liquors																										
Chemicals and paints																										
Industrial chemicals																										
All other																										
Clothing and furnishings																										
Women's and children's																										
All other																										
Coal and coke																										
Drugs (general line)																										
Drugs and drug sundries (specialty lines)																										
Dry goods (general line)																										
Dry goods (specialty lines)																										
Electrical goods																										
Electrical merchandise (general line)																										
Wiring supplies and construction materials																										
All other																										
Farm products—consumer goods																										
Dairy and poultry products																										
All other																										
Farm supplies																										
Furniture and house furnishings																										
Floor coverings																										
All other																										
Groceries (general line)																										
Not sponsoring cooperative or voluntary groups																										
Voluntary group wholesalers																										
Groceries and foods (specialty lines)																										
Coffee roasting and spice grinding																										
Meats and provisions																										
All other																										
Hardware																										
Lumber and construction materials																										
Millwork																										
Glass																										
All other																										
Machinery—equipment—supplies																										
Industrial machinery, equipment and supplies																										
Professional equipment and supplies																										
Service equipment and supplies																										
All other																										

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued  
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

## CLEVELAND

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS EMPLOYING TOTAL EMPLOYMENT REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER		
	Num- ber	Sales (add 000)		Num- ber of this kind of work	Part-time		Num- ber of this kind of work	Full-time		Num- ber of this kind of work	Full-time		Num- ber of this kind of work	Full-time		Num- ber of this kind of work	Full-time	
		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALES—Cont.																		
Metals and metal work (except scrap)	53	\$14,255	687	23	\$307		56	152	\$4,755	3	21	\$357		100	\$5,172		321	\$8,924
Iron and steel products (general line)	5	6,478	360	1	(x)		8	89	5,159	1	11	430		46	5,158		185	5,557
Iron and steel products (special line)	9	2,554	91	15	108		12	17	1,487	2	2	(x)		14	1,017		44	1,017
Iron and steel products (flat)	19	5,245	236	9	(x)		15	46	1,089	2	8			40	2,165		92	2,550
All other																		
Paper and its products	29	11,231	540	49	133		49	142	5,458	1	34	1,194		146	8,241		141	4,042
Printing of books, paper and products	4	6,653	218	2	(x)		16	65	1,474					68	5,375		55	1,685
Printing and writing papers	6	4,653	175	1	(x)		14	41	1,180		13	555		51	5,427		53	1,450
All other	14	1,755	149	6	92		19	56	764	1	21	639		27	941		33	887
Plumbing and heating equipment and supplies	30	4,816	256	2	(x)		35	62	1,380		19	557		58	2,505		67	1,678
Plumbing fixtures, equipment and supplies	17	2,022	119	2	(x)		17	28	3,621		12	431		21	425		33	858
All other	13	2,784	137	—	—		18	34	759		6	126		37	1,880		34	920
Tobacco and products (except leaf)	13	13,154	174	5	62		15	36	888	2	7	141		55	2,002		50	1,099
Waste materials	85	25,302	1,073	26	229		74	84	2,226		16	361		16	521		551	9,650
Iron and steel scrap	40	19,782	508	6	(x)		42	48	1,543		6	132		106	5,888		169	5,888
Waste paper, rags, and rubber	24	2,445	144	19	128		26	21	7,567		10	228		8	(x)		282	4,202
All other	21	4,095	144	1	(x)		6	15	513		—	—		2	(x)		60	1,550
All other products	68	16,302	648	52	(x)		57	175	4,429	3	57	1,754		90	5,508		119	2,402
Books, periodicals, and newspapers	4	2,053	170	18	223		7	35	1,615		—	—		41	1,207		48	1,048
Optical goods	7	857	151	—	—		7	35	883		5	207		7	383		14	275
Miscellaneous kinds of business	57	13,382	327	36	(x)		50	80	1,930	3	52	1,527		42	1,918		57	1,075
MANUFACTURERS' SALES BRANCHES (With stocks)	199	176,988	4,384	123	2,161		95	1,368	45,615	29	106	4,958		1,548	92,396		768	22,764
Amusement and sporting goods	8	5,189	7,488	24	272		10	108	3,088		10	473		51	2,071		29	2,133
Automotive	15	424	19,504	2	(x)		5	124	4,217		19	1,089		97	5,249		83	2,133
Chemicals and paints	14	19,116	308	14	112		9	146	4,555		7	171		106	7,468		30	780
Electrical goods	15	28,064	492	2	(x)		205	205	7,968		6	229		137	10,636		50	1,452
Furniture and house furnishings	8	(x)	124	—	—		1	28	762		2	(x)		23	1,619		50	1,452
Groceries and food (specialty lines)	15	19,407	305	20	405		1	83	2,681	1	5	314		201	9,050		39	1,452
Lumber and construction materials	6	8,458	235	10	134		18	84	2,553	1	2	(x)		112	7,584		59	2,492
Machinery—equipment—supplies	65	22,110	1,142	30	524		23	518	10,155	15	38	1,681		440	27,552		121	5,110
Machinery—equipment—supplies	17	29,591	331	6	138		6	104	5,519	2	9	306		87	6,100		187	5,400
Metals and metal work (except scrap)	4	4,107	517	21	485		58	104	5,519	10	5	104		33	905		33	905
Plumbing and heating equipment and supplies	29	17,717	517	7	157		19	110	3,004		8	466		253	13,000		97	2,559
All other	134	125,047	1,248	15	256		37	456	14,511	5	54	2,996		653	42,795		68	1,963
MANUFACTURERS' SALES OFFICES (Without stocks)	8	5,765	98	2	(x)		1	14	309		1	(x)		82	5,318		—	—
Groceries and food (specialty lines)	10	9,450	196	1	(x)		5	70	2,021	1	—	—		121	7,940		—	—
Lumber and construction materials	40	15,458	213	4	(x)		3	46	1,161	5	9	329		135	7,931		17	442
Machinery—equipment—supplies	20	56,013	198	2	(x)		6	79	2,824		5	378		94	9,075		7	319
Metals and metal work (except scrap)	8	2,424	97	1	(x)		6	47	1,627	1	1	(x)		27	1,109		16	498
Plumbing and heating equipment and supplies	47	57,707	455	5	68		16	180	6,269	1	33	(x)		104	11,420		27	(x)
PETROLEUM BULK STATIONS AND TERMINALS: **	32	19,917	458	12	192		25	68	2,000	2	—	—		85	3,784		139	5,082
Petroleum and its products	148	119,095	1,025	108	2,801		134	454	14,712	17	—	—		322	15,924		135	4,949
AGENTS AND BROKERS	20	21,958	106	11	377		37	159	6,850	6	—	—		99	5,437		22	2,072
Coal and coke (specialty lines)	8	40,835	817	2	(x)		15	38	1,053		—	—		51	2,063		4	194
Groceries and food (specialty lines)	20	5,115	145	17	240		5	128	6,553	8	—	—		50	2,553		24	905
Machinery—equipment—supplies	84	51,455	457	78	(x)		66	184	6,010	6	—	—		122	5,671		85	1,778
All other	12	10,254	111	1	(x)		8	19	599	1	—	—		45	1,680		41	1,407
ASSIGNMENTS (Mainly farm products) *																		

\*\* Sales include taxes.

\* Withheld to avoid disclosure.

1 Includes 2 farm products—raw materials; 10 jewelry; 13 petroleum and its products; 4 flowers and nursery stock; 5 forest products (except lumber); 9 leather and shoe findings; 2 leather goods; 1 oils and greases (animal and vegetable); 2 textiles and materials (other than dry goods); 5 yarns; and 6 miscellaneous kinds of business.

2 Includes 5 beer, wines, and liquors; 1 clothing and furnishings; 3 drugs and drug sundries (specialty lines); 1 dry goods (specialty lines); 2 farm products—consumer goods; 2 farm supplies; 1 hardware; 4 paper and its products; 2 petroleum and its products; 1 tobacco and products (except leaf); and 7 all other products.

3 Includes 1 amusement and sporting goods; 3 automotive; 1 beer, wines, and liquors; 5 chemicals and paints; 1 coal and coke; 1 drugs and drug sundries (specialty lines); 3 dry goods (specialty lines); 11 electrical goods; 2 farm products—consumer goods; 1 furniture and house furnishings; 2 hardware; 5 paper and its products; 1 tobacco and products (except leaf); and 9 all other products.

4 Includes 3 automotive; 3 beer, wines, and liquors; 6 chemicals and paints; 5 clothing and furnishings; 1 drugs and drug sundries (specialty lines); 3 dry goods (specialty lines); 11 electrical goods; 1 farm products—raw materials; 8 farm products—consumer goods; 4 furniture and house furnishings; 2 hardware; 8 lumber and construction materials; 11 metals and metal work (except scrap); 12 electrical goods; 1 farm products—raw materials; 5 plumbing and heating equipment and supplies; and 8 all other products.

5 Includes 1 farm products—raw materials; 10 farm products—consumer goods; and 1 farm supplies.



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS.—Continued

[Figures are for week ended October 21, 1939, except where case of representative employment is given]

TYPE OF OPERATION KIND OF BUSINESS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER						
	Num- ber	Sales (add 000)	Part-time		Num- ber of corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time							
			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week				
SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.																						
Paper and its products.....	35	\$13,494	628	\$23,506	6	\$88	26	194	\$5,883	1	49	\$1,284	168	\$6,691	1	147	\$3,822	2	42	\$1,079	4	
Wrapping or coarse paper and products.....	21	10,026	388	14,577	8	88	15	113	3,556	1	25	676	102	3,852	1	92	2,408	2	55	932	4	
All other.....	15	3,469	238	8,929	—	—	10	76	2,507	—	24	588	66	2,839	—	55	1,514	—	7	147	—	
Plumbing and heating equipment and supplies.....	30	5,744	395	15,930	8	108	31	94	2,705	1	40	1,862	59	3,457	—	87	2,990	2	74	2,254	5	
Plumbing fixtures, equipment, and supplies.....	14	3,113	187	7,825	6	(x)	19	55	1,470	1	13	490	57	1,925	—	48	1,408	2	15	489	3	
All other.....	16	2,651	198	6,755	2	(x)	12	39	1,235	—	27	1,372	22	1,511	—	59	1,584	—	59	1,755	2	
Tobacco and products (except leaf).....	46	24,171	282	7,716	2	(x)	14	20	618	—	65	1,797	1	63	2,078	—	74	1,715	—	28	708	1
Waste materials.....	67	17,177	854	21,149	18	168	41	62	3,656	1	4	165	20	877	—	258	4,610	5	471	9,142	12	
Iron and steel scrap.....	26	6,082	559	10,287	4	53	15	30	896	—	4	165	7	407	—	63	1,387	1	240	5,685	3	
Waste paper, rags, and rubber.....	15	2,085	246	4,059	4	23	13	13	236	—	—	—	4	85	—	108	1,478	4	108	1,478	4	
All other.....	25	7,032	249	6,803	10	90	13	19	464	1	—	—	8	365	—	83	1,743	4	123	1,959	5	
All other products.....	87	11,711	1,009	28,551	28	234	67	203	4,768	2	70	2,140	134	4,428	1	188	4,400	9	347	8,517	16	
Books, periodicals, and newspapers.....	9	(x)	225	5,451	15	(x)	7	91	1,967	—	7	136	42	1,221	—	52	1,081	6	26	620	7	
Optical goods.....	14	(x)	506	9,366	1	(x)	28	33	946	—	22	739	12	1,463	—	11	1,237	—	200	4,804	1	
Miscellaneous kinds of business.....	64	7,329	478	15,764	14	192	32	79	1,955	2	41	1,265	80	2,742	1	125	5,052	5	121	2,983	8	
MANUFACTURES: SALES BRANCHES (With stocks)	235	216,774	5,532	240,032	111	2,018	104	1,505	49,483	17	183	8,001	1,685	107,059	11	993	30,681	36	882	31,246	47	
Amusement and sporting goods.....	10	6,453	933	9,853	38	407	8	143	4,502	—	5	354	45	2,958	—	40	941	—	12	246	47	
Automotive.....	25	17,949	1,544	25,297	1	(x)	18	244	6,901	—	51	2,300	226	13,222	—	104	3,025	1	196	7,602	38	
Beer, wines, and liquors.....	12	7,646	265	17,556	—	—	7	83	2,905	—	—	—	119	5,571	—	10	359	—	1	(x)	—	
Chemicals and paints.....	17	23,137	663	29,895	1	(x)	8	238	8,249	1	13	(x)	96	6,655	—	35	914	—	33	(x)	—	
Electrical goods (specialty lines).....	17	23,137	663	29,895	1	(x)	8	238	8,249	1	13	(x)	96	6,655	—	35	914	—	33	(x)	—	
Machinery and equipment.....	26	26,965	1,004	49,120	21	470	10	172	4,985	—	42	2,075	570	23,737	9	157	4,985	11	108	5,488	1	
Machinery—equipment—supplies.....	72	28,965	1,004	49,120	12	249	22	284	8,125	11	16	822	359	25,677	—	118	3,618	—	225	7,464	1	
Metals and metal work (except scrap).....	17	21,840	498	21,861	15	226	10	100	3,464	1	26	1,116	68	5,051	—	272	9,122	12	18	1,000	—	
Plumbing and heating equipment and supplies.....	12	8,540	362	13,254	15	247	7	136	4,027	2	16	689	73	3,369	—	83	2,407	11	41	1,675	—	
All other.....	36	30,888	459	19,139	10	(x)	10	105	3,303	2	9	287	142	8,920	—	141	4,372	1	52	1,078	7	
MANUFACTURES: SALES OFFICES (Without stocks)	157	239,573	1,165	74,159	20	292	37	391	15,371	12	37	1,654	652	51,898	5	—	—	—	48	1,529	3	
Groceries and foods (specialty lines).....	9	5,770	129	5,812	1	(x)	2	26	612	—	—	—	97	4,507	—	—	—	—	4	(x)	—	
Machinery—equipment—supplies.....	43	17,079	253	14,577	3	36	4	69	2,072	3	25	1,201	156	10,053	—	—	—	—	10	721	—	
Metals and metal work (except scrap).....	24	12,920	227	19,702	1	(x)	4	95	4,086	1	6	331	119	13,780	—	—	—	—	3	(x)	—	
All other.....	81	87,804	556	54,048	15	(x)	27	201	6,401	7	6	212	300	23,568	5	—	—	—	22	811	3	
PETROLEUM BULK STATIONS: **																						
Petroleum and its products.....	31	41,105	940	58,408	15	351	25	154	5,568	—	—	—	182	7,812	—	305	11,372	9	276	9,440	4	
AGENTS AND BROKERS																						
Automotive.....	238	170,342	1,159	59,945	77	949	127	357	10,224	25	—	—	459	26,746	21	—	—	—	216	6,504	31	
Farm products—consumer goods.....	25	51,908	108	9,794	5	34	20	40	1,455	2	—	—	35	4,219	—	—	—	—	15	486	1	
Machinery—equipment—supplies.....	11	12,814	139	6,148	8	185	10	25	639	—	—	—	24	1,291	—	—	—	—	82	2,310	8	
All other.....	61	16,877	297	14,454	10	32	33	91	2,552	6	—	—	124	6,546	2	—	—	—	39	1,542	2	
	141	88,743	625	29,549	56	687	64	203	5,598	17	—	—	276	14,990	19	—	—	—	82	2,566	20	

\*\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 10 amusement and sporting goods; 4 farm products—raw materials; 5 farm supplies; 6 petroleum and its products; 8 flowers and nursery stock; 9 forest products (except lumber); 7 leather and shoe findings; 2 leather goods; 4 textiles and materials (other than dry goods); and 9 miscellaneous kinds of business.

2 Includes 1 clothing and furnishings; 2 drugs and drug sundries (specialty lines); 4 farm products—consumer goods; 8 furniture and house furnishings; 6 hardware; 2 lumber and construction materials; 4 paper and its products; 1 petroleum and its products; 2 tobacco and products (except leaf); and 6 all other products.

3 Includes 1 amusement and sporting goods; 10 automotive; 2 beer, wines, and liquors; 7 chemicals and paints; 1 clothing and furnishings; 1 coal and coke; 2 dry goods (specialty lines); 10 electrical goods; 2 farm products—consumer goods; 2 furniture and house furnishings; 5 hardware; 15 lumber and construction materials; 8 paper and its products; 6 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); and 10 all other products.

4 Includes 3 beer, wines, and liquors; 8 chemicals and paints; 6 clothing and furnishings; 5 coal and coke; 2 drugs and drug sundries (specialty lines); 8 dry goods (specialty lines); 20 electrical goods; 3 farm products—raw materials; 1 farm supplies; 7 furniture and house furnishings; 19 groceries and foods (specialty lines); 4 hardware; 8 lumber and construction materials; 21 metals and metal work (except scrap); 5 paper and its products; 9 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); 1 waste materials; and 10 all other products.









TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

MILWAUKEE	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER		
		Num- ber	Part-time		Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time	
			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week
	Sales (add 000)	8,201	\$277,777	226	\$2,815	891	\$45,688	24	598	\$19,385	10	1,983	\$86,817	59	1,886	\$43,847	70	1,527	\$40,694
SERVICE AND LIMITED-FUNCTION WHOLESALERS		658	\$164,373																
Amusement and sporting goods		13	1,688			15	58		19	586		18	783		34	522	1	7	137
Automotive		47	10,760			53	86		85	2,565	1	91	3,541	1	70	1,561	1	171	4,667
Automobiles (new and used)		4	7,189			8	50		24	941		27	1,012		10	187		64	1,755
Automotive accessories and equipment		21	1,605			21	18		27	690	1	32	1,178	1	16	561		39	984
All other		22	1,866			24	58		24	762		32	1,351		44	1,013	1	68	1,968
Beer, wines, and liquors		40	10,767			41	67		4	147		166	6,963	5	74	2,226	4	44	963
Beer and ale		16	3,800			14	20		1	(x)		44	1,628		19	525	3	32	650
Wines and liquors		24	6,967			27	47		3	(x)		122	5,335	5	55	1,701	1	12	313
Chemicals and paints		22	1,831			24	22		17	520		25	844	1	13	288		15	513
Clothing and furnishings		21	2,384			27	33		22	633		45	1,825	10	28	509	2	6	130
Coal and coke		11	13,802			21	101					82	3,451		24	912		366	12,095
Drugs (general line)		5	5,079			20	82		29	886		44	1,941		85	2,317		25	461
Drugs and drug sundries (specialty lines)		4																	
Electrical goods		37	12,952			57	169		82	1,924	2	131	6,535		76	2,132	5	60	1,902
Electrical merchandise (general line)		5	3,670			12	68		31	995		47	2,470		37	1,141		1	(x)
Radio and equipment		9	2,322			15	35		13	381	2	21	1,182		9	289	1	31	940
All other		25	4,958			32	67		18	548		65	2,671		30	702	4	28	(x)
Farm products—raw materials		10	5,813			18	19		2	(x)		3	115		65	2,009	8	5	137
Farm products—consumer goods		53	16,188			75	80		56	1,947		61	2,238		119	2,926	1	78	1,996
Fruits and vegetables (fresh)		53	10,724			45	56		48	1,431		15	637		61	1,618	1	45	1,087
All other		20	5,464			32	24		11	396		46	1,631		58	1,308		33	811
Farm supplies		6	(x)			16	34					7	330		57	1,260			
Furniture and house furnishings		13	2,009			11	24		17	649		14	765		25	742	3	23	481
Groceries (general line)		11	15,468			26	148		19	751		129	5,080		205	5,679	1	56	1,787
Groceries and foods (specialty lines)		67	6,314			70	55		62	1,617	1	129	3,653		55	1,077	7	73	1,795
Meats and provisions		14	2,082			15	12		42	1,182		13	575		4	107	1	30	825
All other		53	4,232			55	45		20	435	1	116	5,260		49	970	6	45	968
Hardware		14	6,892			31	101		25	775		77	3,342		159	3,968		22	565
Lumber and construction materials		19	2,341			61	41		3	148		22	1,110		22	631		45	1,598
Machinery—equipment—supplies		32	17,465			683	141		78	2,210	3	278	11,797	5	217	5,508	15	116	2,926
Commercial equipment and supplies		16	2,515			57	46		21	565		26	1,170		32	790		24	1,607
Industrial machinery, equipment, and supplies		42	9,688			78	157		17	576		130	5,604	3	135	3,694	13	51	1,807
Service equipment and supplies		16	2,455			19	20		21	553		63	2,483		26	510		9	178
All other		16	2,795			24	77		19	536	3	59	2,540		24	615	2	32	782
Metals and metal work (except scrap)		8	2,436			10	25		5	168		12	874		40	1,171	2	12	375
Paper and its products		30	5,092			37	182		12	491		133	4,713	10	43	1,049	2	18	361
Wrapping or coarse paper and products		17	1,902			25	25		2	(x)		62	2,399	3	16	561	2	13	296
Printing and writing papers		8	2,575			10	29		10	(x)		36	1,876		27	858		2	(x)
Stationery and stationery supplies		5	615			7	78		---	---		13	538	7	---	---	---	3	(x)

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]																																
ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				Num- ber of execu- tives and salaried corpo- ration officers	OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER							
Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time				
		Pay roll for week	Num- ber					Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.																																
18	\$3,624	253	\$3,601	8	536	38	66	\$1,682	—	—	21	\$455	—	—	53	\$2,049	—	—	8	23	\$494	—	—	—	—	—	—	—	—	—	—	—
10	2,297	146	5,103	—	19	42	1,074	—	—	—	12	417	—	—	27	1,182	—	—	—	20	356	—	—	—	—	—	—	—	—	—	—	
8	1,327	117	3,698	8	56	19	24	608	—	—	9	238	—	—	25	867	—	—	8	3	88	—	—	—	—	—	—	—	—	—	—	—
12	10,468	172	5,427	2	(x)	27	30	598	—	—	10	232	—	—	58	2,074	—	—	2	21	354	—	—	—	—	—	—	—	—	—	—	—
47	5,824	475	11,452	16	252	49	27	537	2	8	110	—	—	5	137	—	—	3	247	5,279	11	—	—	—	—	—	—	—	—	—	—	—
18	2,478	137	4,603	8	173	19	13	267	—	—	2	(x)	—	—	—	—	—	—	94	2,518	8	—	—	—	—	—	—	—	—	—	—	—
15	1,671	196	5,667	5	48	10	8	128	—	—	4	(x)	—	—	4	(x)	—	—	76	1,718	2	—	—	—	—	—	—	—	—	—	—	—
14	1,677	142	5,182	3	31	20	8	192	2	—	—	—	—	1	(x)	—	—	56	1,043	1	—	—	—	—	—	—	—	—	—	—	—	—
56	(x)	408	13,664	23	210	87	94	1,964	5	44	(x)	80	2,989	6	50	977	5	75	1,510	4	—	—	—	—	—	—	—	—	—	—	—	—
MANUFACTURERS' SALES BRANCHES (With stocks)																																
111	59,235	2,080	78,715	61	980	83	542	15,560	11	91	3,675	607	23,824	1	405	11,794	8	502	9,167	41	—	—	—	—	—	—	—	—	—	—	—	—
7	2,945	134	4,889	24	359	25	75	2,081	2	13	(x)	95	4,873	—	25	551	1	7	132	23	—	—	—	—	—	—	—	—	—	—	—	—
16	(x)	354	15,597	8	203	26	107	3,705	—	—	13	752	—	—	95	1,947	1	54	1,779	5	—	—	—	—	—	—	—	—	—	—	—	—
4	(x)	124	5,467	3	39	—	42	1,493	—	—	40	1,596	—	—	24	2,208	—	48	1,465	3	—	—	—	—	—	—	—	—	—	—	—	—
21	(x)	259	14,909	2	(x)	7	59	1,698	—	—	—	182	2,238	1	98	2,797	1	85	2,163	2	—	—	—	—	—	—	—	—	—	—	—	—
25	3,839	259	9,850	5	15	18	64	1,752	1	10	272	98	5,065	—	108	3,594	—	17	682	5	—	—	—	—	—	—	—	—	—	—	—	—
51	(x)	433	15,104	15	(x)	24	137	5,419	8	21	(x)	147	5,958	—	81	2,026	4	29	825	5	—	—	—	—	—	—	—	—	—	—	—	—
MANUFACTURERS' SALES OFFICES (Without stocks)																																
42	51,025	285	13,425	9	163	4	90	2,853	2	9	518	137	9,085	1	—	—	—	25	691	8	—	—	—	—	—	—	—	—	—	—	—	—
TRUCK OPERATORS AND CHAUFFEURS																																
19	10,759	275	10,574	21	259	16	34	1,088	—	—	—	49	2,502	5	100	3,571	—	75	2,516	16	—	—	—	—	—	—	—	—	—	—	—	—
SALESMEN																																
BUYING AND SELLING EMPLOYEES																																
114	60,610	551	28,239	61	697	121	167	4,019	12	—	—	130	6,932	15	—	—	—	113	3,042	34	—	—	—	—	—	—	—	—	—	—	—	—
23	22,756	117	5,563	25	259	50	49	1,645	3	—	—	28	1,454	3	—	—	—	10	262	19	—	—	—	—	—	—	—	—	—	—	—	—
54	3,223	125	6,301	12	139	27	32	645	5	—	—	45	2,927	9	—	—	—	23	674	15	—	—	—	—	—	—	—	—	—	—	—	—
57	34,626	289	14,575	24	298	64	86	2,215	6	—	—	59	2,571	3	—	—	—	80	2,106	5	—	—	—	—	—	—	—	—	—	—	—	—

\*\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 15 dry goods (specialty lines); 6 jewelry; 11 petroleum and its products; and 26 all other products.

2 Includes 5 chemicals and paints; 1 clothing and furnishings; 1 dry goods (specialty lines); 4 furniture and house furnishings; 1 hardware; 4 metals and metal work (except scrap); 4 paper and its products; 6 plumbing and heating equipment and supplies; and 5 all other products.

3 Includes 1 amusement and sporting goods; 1 beer, wine, and liquor; 1 chemicals and paints; 1 clothing and furnishings; 1 coal and coke; 6 electrical goods; 8 farm products—raw materials; 9 farm products—consumer goods; 1 farm supplies; 1 furniture and house furnishings; 1 hardware; 1 jewelry; 5 lumber and construction materials; 5 metals and metal work (except scrap); 1 paper and its products; 7 plumbing and heating equipment and supplies; 1 waste materials; and 6 all other products.





TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

[illegible]

For footnotes, see end of table.





TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business

PHILADELPHIA

[Figures are for week ended October 21, 1939, except where such figure is not representative. In such cases one week of representative employment is given.]

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYERS BY OCCUPATIONAL GROUPS				TOTAL EMPLOYERS REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER			
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of corpo- ration officers	Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	
			Num- ber	Pay roll for week				Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALES	1,856	\$583,655	22,054	\$715,098	677	\$8,945	1,426	4,947	\$125,584	62	2,155	\$64,495	28	5,872	\$168,083	61	5,293	\$122,246	142	4,361	\$105,574	584	
Amusement and sporting goods	27	7,298	548	11,807	11	30	28	95	2,018	2	40	1,166	1	67	3,237	—	95	1,845	—	27	480	8	
Automotive	97	49,625	1,245	58,851	27	459	61	291	7,815	2	139	4,225	—	210	9,449	—	205	4,840	—	340	8,292	25	
Automobiles (new and used)	8	(x)	356	11,678	15	178	14	52	3,366	2	23	855	—	35	2,181	—	7	210	—	117	5,088	13	
Automotive accessories and equipment	32	2,998	312	8,984	1	(x)	21	32	1,191	—	55	1,448	—	52	1,654	—	62	1,278	—	70	1,674	1	
Automotive parts	33	5,687	425	15,096	2	(x)	18	71	2,002	—	45	1,323	—	74	5,670	—	98	2,546	—	121	2,773	2	
All other	18	(x)	173	4,940	9	234	8	34	653	—	12	499	—	49	1,764	—	59	806	—	52	757	9	
Beer, wine, and liquors	63	8,850	361	10,442	42	740	17	41	950	—	8	224	—	121	3,554	9	98	2,378	26	76	1,580	7	
Chemicals and paints	28	4,846	208	8,185	2	(x)	51	46	1,143	—	9	152	1	62	2,978	—	56	988	—	24	901	1	
Clothing and furnishings	109	18,647	708	20,811	18	239	68	142	2,848	2	161	5,947	2	190	9,717	4	116	2,292	4	43	847	9	
Men's and boys'	29	5,709	137	4,241	8	106	14	26	572	1	22	552	1	35	1,598	—	21	399	—	19	456	4	
Women's and children's	19	2,914	137	4,014	3	40	12	26	505	—	55	806	—	22	690	—	21	399	—	9	158	—	
Military and military supplies	10	1,236	89	2,188	2	(x)	36	14	252	—	36	853	—	15	473	—	52	1,052	—	2	52	—	
Shoes and other footwear	34	7,853	241	7,709	3	40	51	54	1,094	1	21	621	—	78	3,097	2	13	323	—	7	128	—	
All other	17	2,905	104	2,679	2	(x)	3	22	485	—	27	615	1	32	1,059	—	15	323	—	7	128	—	
Coal and coke	30	25,925	518	17,950	14	556	48	144	4,751	2	6	655	—	75	4,756	6	16	402	2	51	995	4	
Drugs (general line)	5	12,386	596	19,040	—	—	18	180	4,210	—	5	100	—	35	2,309	—	510	7,987	—	70	2,560	—	
Drugs and drug sundries (specialty lines)	20	5,247	207	5,751	9	89	20	48	1,529	—	11	285	1	43	1,220	1	56	1,114	—	23	656	7	
Dry goods (general line)	4	5,128	186	6,202	4	97	2	58	1,570	—	40	1,218	—	50	2,041	4	16	412	—	20	(x)	—	
Dry goods (specialty lines)	102	22,247	898	25,689	31	326	50	194	4,116	6	157	3,452	5	158	6,082	3	245	5,747	5	154	2,118	14	
Hosiery and lingerie	37	8,735	305	7,403	20	206	20	58	1,107	6	36	701	—	28	1,358	—	81	1,110	—	102	1,609	12	
Notions	13	5,455	232	5,959	2	(x)	8	44	953	—	18	496	—	25	1,500	—	151	1,658	1	6	148	1	
All other	52	10,056	561	10,327	9	(x)	22	92	2,056	—	83	2,555	5	95	3,247	3	55	979	—	28	361	1	
Electrical goods	71	29,458	1,380	54,008	19	185	72	413	11,501	1	160	4,722	5	519	17,249	—	229	6,167	3	197	5,398	10	
Electrical merchandise (general line)	9	12,531	547	21,225	4	20	18	204	5,550	—	70	2,411	4	121	6,084	—	117	5,648	—	17	545	—	
Wiring supplies and construction materials	35	3,623	227	6,782	4	22	22	44	914	1	49	1,226	1	32	1,343	—	53	1,052	—	27	476	—	
Radio and equipment	9	3,429	179	5,954	5	58	11	63	1,582	—	28	679	—	54	2,683	—	7	226	—	55	1,903	—	
Refrigerators and equipment (household)	3	5,885	201	9,824	—	—	5	58	2,588	—	6	140	—	70	2,132	—	7	226	—	55	1,903	—	
All other	17	5,793	226	9,245	8	85	16	44	1,107	—	10	266	—	62	3,407	—	29	767	—	65	1,951	—	
Farm products—raw materials	22	26,764	164	8,215	—	—	26	71	2,295	—	6	254	—	23	1,539	—	29	654	—	9	224	—	
Farm products—consumer goods	179	49,253	1,298	37,100	35	380	61	251	5,755	2	302	9,789	4	107	3,985	2	187	4,197	3	400	9,480	24	
Dairy and poultry products	45	(x)	538	13,434	7	100	30	101	2,570	—	83	1,986	1	74	2,468	—	117	1,882	—	17	545	—	
Poultry and poultry products	15	2,970	144	2,579	—	—	7	9	176	—	11	388	—	5	180	—	48	697	—	84	897	—	
Fruits and vegetables (fresh)	118	(x)	606	18,057	28	280	94	121	2,689	2	228	7,535	5	26	1,876	1	55	1,618	—	150	3,452	22	
Farm supplies	11	5,006	99	2,801	4	27	6	31	799	1	2	(x)	—	11	481	—	39	758	2	10	211	1	
Furniture and house furnishings	82	14,751	722	22,776	21	253	52	183	5,988	5	115	3,524	—	137	6,087	1	176	2,971	4	101	1,997	15	
Floor coverings	22	7,759	326	10,553	3	28	27	88	1,923	—	48	1,523	—	72	3,106	—	70	1,580	—	21	485	—	
Furniture (household)	18	1,680	106	3,164	7	16	6	29	638	2	18	579	—	12	490	—	23	448	—	1	18	—	
House furnishings (except as specified)	23	2,715	159	4,327	5	16	8	56	757	—	31	993	—	28	1,001	—	53	553	—	1	51	—	
All other	19	2,537	131	4,732	8	134	11	50	691	1	16	427	—	27	1,490	—	16	410	—	2	51	—	

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

PHILADELPHIA		ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER							
				Full-time		Part-time	Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time						
								Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week
TYPE OF OPERATION KIND OF BUSINESS		Num- ber	Sales (add 000)	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]																															
SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.																															
Groceries (general line)																															
Not sponsoring cooperative or voluntary groups																															
Voluntary group wholesalers																															
Retailer-cooperative warehouses																															
Groceries and foods (specialty lines)																															
Canned foods																															
Coffee, tea, and spices																															
Confectionery																															
Fish and sea foods																															
Meats and provisions																															
All other																															
Hardware																															
Jewelry																															
Jewelry (general line)																															
All other																															
Lumber and construction materials																															
Lumber																															
Glass																															
All other																															
Machinery—equipment—supplies																															
Commercial equipment and supplies																															
Industrial machinery, equipment, and supplies																															
Professional equipment and supplies																															
Service equipment and supplies																															
All other																															
Metals and metal work (except scrap)																															
Iron and steel products (general line)																															
Iron and steel products (flat)																															
Iron and steel finished products (W.E.C.)																															
All other																															
Paper and its products																															
Wrapping or coarse paper and products																															
Printing and writing papers																															
All other																															
Plumbing and heating equipment and supplies																															
Plumbing and heating (general line)																															
Plumbing fixtures, equipment, and supplies																															
All other																															
Tobacco and products (except leaf)																															
For footnotes, see end of table.																															

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kind of business—Continued

PHILADELPHIA

(Figures are for week ended October 21, 1939, except where that period is not representative. In such cases one week of representative employment is given)

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER				
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber of corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time			
			Pay roll for week	Num- ber					Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber		Pay roll for week	Num- ber	Pay roll for week
<b>SERVICE AND LIMITED-FUNCTION WHOLESALES—Con.</b>																													
<b>Waste materials.</b>																													
Iron and steel scrap	23	35,195	624	19,108	10	136	15	78	2,058	4	16	(x)	2	(x)	—	—	602	\$11,590	9	—	771	\$15,444	55	—	—	—	—	—	
Waste paper, rags, and rubber	47	7,466	711	15,744	14	185	25	65	2,058	1	—	—	14	644	—	—	429	8,507	6	—	490	10,651	6	—	—	—	—	—	
Non-ferrous metal	10	2,827	127	5,184	1	(x)	8	15	588	—	—	—	3	97	—	—	70	1,357	—	—	51	907	—	—	—	—	—	—	
All other	55	4,152	210	5,865	25	(x)	18	27	827	1	2	(x)	13	(x)	—	—	78	1,371	3	—	72	1,078	19	—	—	—	—	—	
<b>All other products.</b>																													
Books, periodicals, and newspapers	102	51,221	1,425	44,156	87	914	89	500	7,809	8	113	(x)	146	5,609	18	—	516	7,314	31	—	461	(x)	30	—	—	—	—	—	—
Flowers and nursery stock	4	1,082	350	11,385	30	228	8	97	2,934	—	—	—	12	651	—	—	68	1,810	11	—	138	5,066	19	—	—	—	—	—	—
Leathers and shoe findings	10	1,849	159	4,192	7	108	10	22	578	—	—	—	36	359	—	—	22	495	—	—	34	830	7	—	—	—	—	—	—
Optical goods	14	2,536	96	3,145	2	(x)	15	21	451	1	20	(x)	7	258	—	—	24	500	1	—	2	(x)	—	—	—	—	—	—	—
Miscellaneous kinds of business	61	21,759	587	17,818	47	544	42	114	2,907	6	35	(x)	93	3,863	18	—	164	5,599	19	—	139	(x)	4	—	—	—	—	—	—
<b>MANUFACTURERS' SALES BRANCHES (With stocks)</b>																													
Amusement and sporting goods	341	396,404	9,955	405,610	554	5,739	209	2,910	90,549	29	361	16,397	1	3,357	7	—	1,588	44,059	202	—	1,518	47,793	95	—	—	—	—	—	—
Automotive	9	9,882	323	11,411	39	807	6	207	5,985	—	—	(x)	42	2,740	—	—	49	1,261	—	—	16	324	39	—	—	—	—	—	—
Chemicals and paints	28	1,005	404	694	21	442	25	279	5,070	3	48	2,370	—	297	—	—	108	2,985	—	—	11	8,080	7	—	—	—	—	—	—
Drugs and drug sundries (specialty lines)	28	63,398	1,079	55,546	20	364	15	515	17,054	12	30	1,814	—	567	—	—	77	2,183	—	—	77	2,426	—	—	—	—	—	—	—
Electrical goods	4	2,920	112	5,100	—	—	1	12	259	—	—	(x)	64	5,710	—	—	33	923	—	—	—	—	—	—	—	—	—	—	—
Farm products—consumer goods	18	50,841	805	38,250	5	62	7	564	12,922	—	—	393	—	201	—	—	58	1,742	—	—	167	6,048	—	—	—	—	—	—	—
Groceries and foods (specialty lines)	6	(x)	340	12,515	12	129	19	57	1,554	—	—	178	—	164	—	—	38	1,024	—	—	1	1,955	—	—	—	—	—	—	—
Lumber and construction materials	41	10,487	459	91,077	30	514	65	515	15,801	10	40	1,475	—	688	—	—	107	3,460	—	—	62	1,683	—	—	—	—	—	—	—
Machinery—equipment—supplies	101	56,020	1,915	91,077	30	514	65	515	15,801	10	40	1,475	—	688	—	—	107	3,460	—	—	62	1,683	—	—	—	—	—	—	—
Metal and metal work (except scrap)	17	15,653	235	9,850	4	40	7	168	5,014	—	—	551	—	148	—	—	92	2,425	—	—	21	(x)	—	—	—	—	—	—	—
Plumbing and heating equipment and supplies	22	22,019	441	19,821	9	260	8	168	5,014	—	—	779	—	236	—	—	430	5,650	—	—	22	(x)	—	—	—	—	—	—	—
All other	56	22,079	932	31,565	127	1,905	22	182	4,502	—	—	759	—	258	—	—	430	5,650	—	—	22	(x)	—	—	—	—	—	—	—
<b>MANUFACTURERS' SALES OFFICES (Without stocks)</b>																													
Groceries and foods (specialty lines)	207	212,202	1,694	98,515	65	967	29	515	16,375	4	105	5,644	19	1,072	—	—	1,072	59,620	21	—	155	4,240	19	—	—	—	—	—	—
Lumber and construction materials	14	14,451	294	10,372	16	229	1	39	1,574	—	—	(x)	151	7,771	—	—	151	7,771	—	—	41	566	—	—	—	—	—	—	—
Machinery—equipment—supplies	21	295	295	14,568	5	67	4	89	5,294	—	—	528	—	133	—	—	133	9,460	—	—	30	840	—	—	—	—	—	—	—
Metal and metal work (except scrap)	46	25,954	227	12,500	5	67	4	89	5,294	—	—	528	—	133	—	—	133	9,460	—	—	15	718	—	—	—	—	—	—	—
Paper and its products	26	96,648	297	19,912	1	(x)	3	144	4,947	—	—	285	—	102	—	—	102	5,519	—	—	2	(x)	—	—	—	—	—	—	—
All other	14	8,908	132	6,924	4	75	6	21	540	—	—	82	—	557	—	—	557	24,750	—	—	10	259	—	—	—	—	—	—	—
<b>PETROLEUM BULK STATIONS AND TERMINALS: **</b>																													
Petroleum and its products	18	46,115	1,541	59,074	144	2,820	5	232	9,093	2	—	—	—	220	—	—	451	15,905	48	—	583	20,535	94	—	—	—	—	—	—
<b>AGENTS AND BROKERS</b>																													
Coal and coke—consumer goods	262	157,493	1,525	66,402	67	970	155	596	15,568	19	—	—	—	509	—	—	509	24,957	15	—	267	7,628	35	—	—	—	—	—	—
Farm products—consumer goods	12	17,555	117	6,487	1	(x)	12	56	1,821	—	—	—	—	25	—	—	25	1,765	—	—	20	786	—	—	—	—	—	—	—
Groceries and foods (specialty lines)	50	29,440	316	11,128	9	165	27	84	1,919	2	—	—	—	135	—	—	135	5,259	—	—	72	1,615	6	—	—	—	—	—	—
Machinery—equipment—supplies	57	48,950	184	8,514	6	74	19	98	2,504	3	—	—	—	64	—	—	64	5,070	—	—	5	230	—	—	—	—	—	—	—
All other	56	7,848	268	11,553	11	171	18	92	2,522	4	—	—	—	111	—	—	111	5,102	—	—	47	1,824	8	—	—	—	—	—	—
<b>Truck operators and chauffeurs</b>																													
<b>Salesmen</b>																													
<b>Buying and selling employees</b>																													
<b>Truck operators and chauffeurs</b>																													

\*\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 7 petroleum and its products; 11 forest products (except lumber); 1 general merchandise; 2 leather goods; 4 oils and greases (animal and vegetable); 12 textiles and materials (other than dry goods); 7 yarns; and 17 miscellaneous kinds of business.

2 Includes 3 beer, wine, and liquors; 2 clothing and furnishings; 7 dry goods (specialty lines); 1 farm supplies; 6 furniture and house furnishings; 4 hardware; 2 jewelry; 7 paper and its products; 5 petroleum and its products; 5 tobacco and products (except leaf); and 18 all other products.

3 Includes 2 amusement and sporting goods; 2 automotive; 4 beer, wine, and liquors; 13 chemicals and paints; 3 drugs and drug sundries (specialty lines); 8 dry goods (specialty lines); 14 electrical goods; 1 farm products—consumer goods; 6 furniture and house furnishings; 6 hardware; 11 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); and 15 all other products.

4 Includes 4 automotive; 2 beer, wine, and liquors; 2 chemicals and paints; 2 drugs and drug sundries (specialty lines); 4 dry goods (specialty lines); 17 electrical goods; 7 farm products—raw materials; 9 furniture and house furnishings; 3 hardware; 8 lumber and construction materials; 11 metals and metal work (except scrap); 4 paper and its products; 2 petroleum and its products; 12 plumbing and heating equipment and supplies; 3 waste materials; and 27 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

## PITTSBURGH

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYERS REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER				
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week
			Num- ber	Pay roll for week																									
SERVICE AND LIMITED-FUNCTION WHOLESALERS	790	\$285,993	11,603	\$395,478	\$57	\$4,903	659	2,752	\$70,848	61	1,164	\$55,751	30	2,329	\$101,095	74	2,655	\$70,003	80	2,044	\$52,554	112							
Amusement and sporting goods	19	2,752	171	5,508	2	(x)	16	47	1,080	1	23	648	—	41	1,845	—	25	557	—	19	450	—	1						
Automotive	52	47,183	1,128	37,536	31	858	59	232	5,772	6	152	4,771	2	196	9,199	—	178	5,076	1	508	8,085	22							
Automobiles (new and used)	10	(x)	540	18,066	2	(x)	27	133	3,635	2	44	1,437	—	79	3,783	—	94	2,556	—	163	4,161	—							
Automotive accessories and equipment	21	3,584	285	9,471	1	(x)	14	49	1,145	—	59	1,712	—	66	3,277	—	35	838	—	44	1,897	—							
All other	21	(x)	321	10,199	28	612	17	50	994	4	49	1,682	2	53	2,129	—	51	1,682	1	101	2,487	21							
Beer, wines, and liquors	43	5,727	183	4,774	13	118	7	29	528	—	8	159	—	53	890	1	24	629	2	84	2,129	10							
Chemicals and paints	15	3,449	205	9,366	15	106	24	68	2,575	—	22	605	—	45	1,869	13	21	363	2	25	1,019	—							
Clothing and furnishings	92	11,095	377	12,024	4	22	21	70	1,882	—	151	3,555	3	67	3,004	—	42	859	—	46	1,154	—							
Men's and boys'	27	4,810	177	5,514	1	(x)	9	31	689	—	61	1,527	—	61	1,773	—	6	127	—	29	785	—							
All other	25	6,285	200	6,510	3	(x)	12	39	1,175	—	70	2,028	3	23	1,231	—	36	732	—	17	349	—							
Drugs (general line)	3	8,017	441	12,655	2	(x)	13	123	3,086	—	35	904	—	55	2,175	2	178	5,889	—	37	956	—							
Drugs and drug sundries (specialty lines)	8																												
Dry goods (general line)	1	5,468	317	9,130	—	—	8	47	1,025	—	124	2,956	—	49	2,321	—	55	1,201	—	34	580	—							
Dry goods (specialty lines)	12																												
Electrical goods	37	19,095	977	39,256	42	860	52	268	7,298	6	104	3,959	—	185	10,682	25	184	5,356	4	173	5,498	7							
Electrical merchandise (general line)	5	5,393	240	10,544	—	—	8	90	2,943	—	39	1,530	—	46	2,963	—	40	1,519	—	17	499	—							
Wiring supplies and construction materials	14	2,678	129	4,465	5	—	9	37	1,041	—	18	676	—	25	1,693	5	28	517	—	11	502	—							
Radios and equipment	5	3,134	169	6,518	5	29	16	45	970	—	16	506	—	30	1,689	—	31	666	—	32	988	—							
Refrigerators and equipment (household)	3	5,671	203	7,982	24	758	11	67	1,580	—	15	566	—	39	2,400	20	63	1,633	4	5	60	—							
All other	10	5,618	238	9,747	8	53	8	32	749	6	16	682	—	45	2,671	—	27	821	—	110	1,699	2							
Farm products—consumer goods	103	41,403	1,480	45,180	65	956	45	237	5,610	17	153	4,192	14	354	10,575	3	397	12,202	17	516	9,806	14							
Dairy and poultry products	29	11,188	610	28,145	27	408	17	111	2,767	15	22	413	4	207	6,799	—	234	7,280	6	219	7,280	2							
Fruits and vegetables (fresh)	74	30,215	570	17,037	39	528	26	126	2,813	2	111	3,779	10	47	1,776	3	165	4,658	11	97	2,566	12							
Farm supplies	7	2,874	146	5,535	10	103	9	43	1,090	—	2	(x)	—	35	1,321	4	5	125	—	52	1,945	6							
Furniture and house furnishings	22	7,602	324	12,172	4	55	19	97	2,430	—	80	978	1	53	3,952	1	92	2,077	—	35	737	2							
Floor coverings	7	5,480	125	4,512	2	(x)	13	31	782	—	5	260	—	20	978	—	29	703	—	15	318	1							
All other	15	4,452	201	7,660	2	(x)	6	66	1,518	—	25	718	1	33	2,854	—	53	1,574	—	18	419	1							
Groceries (general line)	25	(x)	327	10,286	12	227	18	63	1,389	2	18	549	—	98	3,758	1	104	2,651	5	23	904	4							
Not sponsoring cooperative or voluntary groups	19	(x)	203	6,452	4	78	10	38	788	1	10	368	—	64	2,500	1	87	1,671	—	14	358	2							
All other	6	4,308	124	5,844	8	149	6	25	594	1	8	180	—	34	1,256	—	57	960	5	14	516	2							
Groceries and foods (specialty lines)	77	14,717	720	22,141	21	151	52	122	2,701	1	62	1,629	3	222	6,152	—	146	3,619	1	156	3,267	16							
Meats and provisions	17	2,494	151	5,153	2	(x)	6	19	432	—	15	423	—	73	2,783	—	40	1,375	—	88	1,331	—							
All other	60	12,223	569	16,988	19	(x)	26	103	2,269	1	47	1,226	2	189	7,569	—	106	2,444	1	88	1,936	15							
Hardware	10	4,979	385	12,049	5	81	26	105	2,283	1	64	1,883	4	63	2,815	—	108	2,466	—	17	414	—							
Jewelry	12	(x)	120	4,538	2	(x)	14	36	780	1	15	406	1	31	1,550	—	7	180	—	17	355	—							
Lumber and construction materials	41	14,672	470	20,630	27	342	67	120	3,686	5	5	(x)	—	81	4,657	8	121	5,977	9	76	2,097	5							
Lumber	18	7,475	170	8,204	10	135	31	50	1,689	4	1	(x)	—	49	2,742	6	7	182	—	33	511	—							
All other	23	7,199	300	12,656	17	209	36	70	1,997	1	4	(x)	—	33	1,915	2	114	3,765	9	45	1,566	—							
Machinery—equipment—supplies	100	26,051	1,550	53,058	19	186	111	466	12,907	6	120	4,545	—	325	15,356	5	352	8,808	2	163	5,665	6							
Industrial machinery, equipment, and supplies	48	18,559	866	36,801	10	115	87	258	7,994	3	55	2,786	—	185	9,527	4	202	5,389	1	99	2,350	2							
Professional equipment and supplies	11	2,593	275	6,256	2	(x)	14	104	2,617	—	32	889	—	31	1,166	—	74	1,986	—	18	588	1							
Service equipment and supplies	21	2,206	216	7,507	3	21	14	49	1,245	—	23	588	—	39	2,981	—	16	403	—	29	594	1							
All other	20	2,485	175	5,895	4	(x)	16	48	1,051	3	10	272	—	44	1,652	—	40	1,120	—	17	423	—							
Metals and metal work (except scrap)	12	5,160	256	9,615	8	99	17	84	2,185	4	14	574	—	44	1,970	—	85	2,796	3	12	278	1							

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

FIGURES ARE FOR WEEK ENDED OCTOBER 21, 1939, EXCEPT WHERE SUCH PERIOD IS NOT REPRESENTATIVE. IN SUCH CASES ONE WEEK OF REPRESENTATIVE EMPLOYMENT IS GIVEN.

## PITTSBURGH

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYERS BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				Num- ber of execu- tives and salaried corpo- ration officers	OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER					
	Num- ber	Sales (add 000)	Part-time		Num- ber	Pay roll for week	Num- ber	Pay roll for week		Num- ber of part- time	Full-time		Num- ber of part- time	Pay roll for week	Num- ber of part- time	Full-time		Num- ber of part- time	Pay roll for week	Num- ber	Pay roll for week	Num- ber of part- time	Pay roll for week	Num- ber	Pay roll for week	Num- ber of part- time	Pay roll for week
			Full-time	Part-time							Full-time	Full-time				Full-time	Full-time										
SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.	28	\$10,938	508	27	\$182	23	130	\$3,585	4	47	\$1,350	---	133	\$6,256	8	148	\$4,102	13	27	\$807	2						
	10	3,942	175	4	23	6	44	1,135	---	5	75	---	57	2,925	2	49	1,450	2	14	401	---						
	18	6,996	353	23	154	15	86	2,590	4	44	1,255	---	76	3,531	6	99	2,672	11	13	406	2						
	24	4,458	329	19	329	23	102	3,246	3	24	797	---	64	2,657	1	80	2,407	8	36	615	7						
	3	1,559	108	4	234	6	40	1,322	---	---	---	---	19	908	---	38	1,168	1	5	115	---						
	7	1,868	108	16	299	7	30	867	2	7	239	---	21	827	---	20	627	7	23	555	7						
	14	1,511	113	2	3,723	2	32	944	1	17	543	---	24	922	1	22	612	---	8	165	---						
	11	15,754	252	5	82	10	54	1,408	1	11	300	1	68	3,010	---	71	1,641	---	39	328	3						
	23	2,805	301	15	134	12	18	599	---	5	144	---	3	99	---	102	1,628	11	183	3,227	4						
	9	1,183	118	---	---	7	5	109	---	1	(x)	---	1	(x)	---	32	1,567	---	72	1,368	---						
19	1,617	185	15	134	5	11	280	---	4	(x)	---	2	(x)	---	70	1,061	11	91	1,859	4							
49	22,068	640	9	104	38	159	4,122	3	17	568	1	82	3,104	2	140	3,182	2	204	5,502	1							
MANUFACTURERS' SALES BRANCHES (With stocks)	204	174,192	4,927	167	2,532	85	1,373	44,016	19	149	7,057	2	1,678	95,028	13	946	29,681	44	686	23,650	89						
	8	5,466	222	28	485	7	121	3,228	---	4	207	---	35	2,141	---	44	1,014	---	11	226	28						
	22	12,598	226	14	155	20	161	5,955	9	27	1,379	---	167	11,152	---	129	4,164	1	145	5,352	4						
	18	12,598	226	2	1,002	2	64	2,290	1	16	585	---	85	4,959	---	43	1,357	1	16	---	---						
	10	23,901	468	21	805	9	227	7,883	---	1	---	---	117	9,218	---	26	903	---	96	---	---						
	26	1,296	50,029	76	1,156	2	258	7,281	1	52	3,007	---	613	26,627	9	188	6,352	27	178	5,854	41						
	5	291	12,090	9	161	4	72	3,096	1	1	---	---	51	5,067	---	140	4,585	4	21	661	2						
	53	17,964	745	37	340	22	170	5,404	1	17	625	---	300	21,207	---	53	1,489	3	185	6,344	6						
	12	9,504	369	14	185	8	134	4,926	5	10	399	---	43	2,813	---	166	5,442	6	8	237	2						
	13	7,525	250	3	63	5	85	2,305	---	7	273	---	87	4,559	1	68	2,111	---	10	382	4						
32	9,715	358	11	127	6	61	1,632	---	12	(x)	---	160	7,447	3	91	2,424	2	28	745	6							
MANUFACTURERS' SALES OFFICES (Without stocks)	112	170,085	1,043	7	195	18	364	13,312	3	34	2,487	---	582	37,188	---	---	---	---	65	1,737	4						
	9	7,611	117	---	---	2	42	1,819	---	1	(x)	---	68	4,211	---	---	---	---	4	---	---						
	31	8,813	163	---	---	2	55	1,529	---	---	---	---	103	7,191	---	---	---	---	5	---	---						
	19	121,242	291	19	328	12	171	7,176	3	20	(x)	---	98	10,161	---	---	---	---	---	---	---						
	53	32,419	472	7	195	12	98	2,768	3	13	1,037	---	233	15,625	---	---	---	56	1,435	4							
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PETROLEUM BULK STATIONS AND TERMINALS: ** Petroleum and its products.	11	(x)	540	59	1,054	5	110	3,426	8	---	---	---	223	9,417	17	---	---	---	204	(x)	35						
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AGENTS AND BROKERS	120	74,674	632	61	1,129	73	255	6,750	8	---	---	---	215	12,078	16	---	---	---	91	2,660	57						
	21	23,877	113	3	24	13	54	1,435	1	---	---	---	39	1,717	2	---	---	---	7	152	---						
	30	6,974	189	11	208	20	67	1,740	3	---	---	---	76	4,043	---	---	---	26	1,108	8							
	69	42,823	350	47	897	40	134	5,545	4	---	---	---	58	6,315	14	---	---	---	58	1,450	29						
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\*\* Sales include taxes.

\* Withheld to avoid disclosure.

1. Includes 8 coal and coke; 3 farm products—raw materials; 4 petroleum and its products; and 33 all other products.  
 2. Includes 1 beer, wine, and liquor; 1 clothing and furnishings; 2 drugs and drug sundries (specialty lines); 1 dry goods (specialty lines); 4 farm products—consumer goods; 10 furniture and house furnishings; 1 hardware; 8 paper and its products; and 4 all other products.  
 3. Includes 1 amusement and sporting goods; beer, wine, and liquor; 4 chemicals and paints; 1 drugs and drug sundries (specialty lines); 11 electrical goods; 2 farm products—consumer goods; 4 furniture and house furnishings; 6 groceries and foods (specialty lines); 5 paper and its products; 1 petroleum and its products; 8 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); and 8 all other products.  
 4. Includes 3 chemicals and paints; 2 clothing and furnishings; 5 coal and coke; 1 drugs and drug sundries (specialty lines); 10 electrical goods; 4 farm products—raw materials; 7 farm products—consumer goods; 5 furniture and house furnishings; 2 hardware; 12 lumber and construction materials; 1 metals and metal work (except scrap); 1 petroleum and its products; 4 plumbing and heating equipment and supplies; 6 waste materials; and 2 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS

[Figures are for week ended October 21, 1939, except where stated otherwise. In such cases one week of representative employment is given]

ST. LOUIS

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER						
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber	Pay roll for week		
			Num- ber	Pay roll for week																											
SERVICES AND LIMITED-FUNCTION WHOLESALERS.....	1,216	\$467,864	20,415	\$656,052	524	\$4,974	1,447	5,184	\$131,580	44	1,362	\$39,228	22	5,917	\$189,011	18	5,651	\$117,022	150	2,854	\$61,200	280	44	929	54	445	9,555	14	572	8,512	2
Amusement and sporting goods.....	22	5,153	250	7,844	4	51	28	68	1,877	2	23	688	—	23	688	—	23	688	—	23	688	—	23	688	—	23	688	—	23	688	—
Automotive.....	84	95,265	1,587	50,522	19	246	79	288	9,351	2	121	5,496	1	265	12,105	—	265	12,105	—	265	12,105	—	265	12,105	—	265	12,105	—	265	12,105	—
Automobiles (new and used).....	12	84,585	604	21,866	1	(x)	35	111	4,917	1	25	841	—	25	841	—	25	841	—	25	841	—	25	841	—	25	841	—	25	841	—
Automotive accessories and equipment.....	22	4,989	581	11,587	12	200	25	87	2,407	1	29	728	—	29	728	—	29	728	—	29	728	—	29	728	—	29	728	—	29	728	—
Automotive parts.....	30	5,987	435	13,055	4	(x)	14	69	1,586	1	58	1,559	1	86	3,255	—	86	3,255	—	86	3,255	—	86	3,255	—	86	3,255	—	86	3,255	—
All other.....	20	1,762	147	4,254	2	(x)	6	21	511	—	15	568	—	15	568	—	15	568	—	15	568	—	15	568	—	15	568	—	15	568	—
Beer, wines, and liquors.....	28	15,951	490	17,560	6	75	41	97	2,755	—	4	(x)	—	149	6,315	—	149	6,315	—	149	6,315	—	149	6,315	—	149	6,315	—	149	6,315	—
Beer and ale.....	10	2,056	118	4,829	6	75	10	24	914	—	—	—	—	28	1,312	—	28	1,312	—	28	1,312	—	28	1,312	—	28	1,312	—	28	1,312	—
Wines and liquors.....	18	11,895	372	12,731	—	—	31	73	1,841	—	4	(x)	—	123	5,003	—	123	5,003	—	123	5,003	—	123	5,003	—	123	5,003	—	123	5,003	—
Chemicals and paints.....	23	2,189	144	5,454	7	46	51	55	859	—	12	257	—	33	1,243	—	33	1,243	—	33	1,243	—	33	1,243	—	33	1,243	—	33	1,243	—
Clothing and furnishings.....	84	26,201	1,051	36,955	7	107	103	285	5,707	3	105	2,932	—	284	12,584	2	240	4,479	2	240	4,479	—	240	4,479	—	240	4,479	—	240	4,479	—
Clothing and furnishings (general line).....	13	2,506	116	4,988	2	(x)	19	25	571	1	21	511	—	27	1,785	—	27	1,785	—	27	1,785	—	27	1,785	—	27	1,785	—	27	1,785	—
Men's and boys'.....	16	5,246	267	10,955	2	(x)	30	67	1,510	1	31	385	—	103	4,994	1	53	980	—	53	980	—	53	980	—	53	980	—	53	980	—
Women's and children's.....	28	5,811	269	8,962	—	—	21	61	1,421	1	51	1,477	—	84	2,994	—	84	2,994	—	84	2,994	—	84	2,994	—	84	2,994	—	84	2,994	—
All other.....	29	12,858	579	12,652	5	41	55	111	2,668	1	22	636	—	102	4,660	—	102	4,660	—	102	4,660	—	102	4,660	—	102	4,660	—	102	4,660	—
Coal and coke.....	35	7,927	160	7,075	51	308	51	58	1,668	—	8	326	1	34	1,527	—	34	1,527	—	34	1,527	—	34	1,527	—	34	1,527	—	34	1,527	—
Drugs (general line).....	4	7,821	550	14,957	—	—	17	160	4,385	—	35	843	—	78	3,504	—	78	3,504	—	78	3,504	—	78	3,504	—	78	3,504	—	78	3,504	—
Drugs and drug sundries (specialty lines).....	21	1,622	165	4,165	18	48	15	51	545	3	5	101	—	41	1,297	5	62	956	9	62	956	—	62	956	—	62	956	—	62	956	—
Dry goods (general line).....	5	44,254	1,877	69,669	45	607	35	764	20,475	—	354	8,477	—	452	28,060	—	452	28,060	—	452	28,060	—	452	28,060	—	452	28,060	—	452	28,060	—
Dry goods (specialty lines).....	22	2,508	99	3,216	2	(x)	19	25	479	2	17	378	—	20	882	—	20	882	—	20	882	—	20	882	—	20	882	—	20	882	—
Electrical goods.....	47	15,051	750	50,157	9	95	71	254	8,715	8	65	2,342	—	147	9,014	—	147	9,014	—	147	9,014	—	147	9,014	—	147	9,014	—	147	9,014	—
Electrical goods and construction materials.....	14	1,786	107	3,885	4	(x)	22	34	816	3	4	134	—	36	1,192	—	36	1,192	—	36	1,192	—	36	1,192	—	36	1,192	—	36	1,192	—
Radio and equipment.....	12	2,513	151	5,787	1	38	10	87	2,615	2	14	486	—	40	2,609	—	40	2,609	—	40	2,609	—	40	2,609	—	40	2,609	—	40	2,609	—
Refrigerators and equipment (household).....	7	4,223	208	8,682	3	58	10	87	2,615	2	14	486	—	40	2,609	—	40	2,609	—	40	2,609	—	40	2,609	—	40	2,609	—	40	2,609	—
All other.....	14	6,529	285	11,845	1	(x)	25	95	2,456	1	27	1,162	—	48	5,171	—	48	5,171	—	48	5,171	—	48	5,171	—	48	5,171	—	48	5,171	—
Farm products—raw materials.....	26	14,179	327	19,276	39	392	46	139	2,968	3	5	191	—	9	335	—	9	335	—	9	335	—	9	335	—	9	335	—	9	335	—
Grains.....	8	(x)	111	5,977	2	(x)	15	39	1,585	—	5	(x)	—	1	(x)	—	1	(x)	—	1	(x)	—	1	(x)	—	1	(x)	—	1	(x)	—
All other.....	18	(x)	216	14,299	36	(x)	31	59	1,615	3	5	(x)	—	8	(x)	—	8	(x)	—	8	(x)	—	8	(x)	—	8	(x)	—	8	(x)	—
Farm products—consumer goods.....	159	35,975	1,047	51,644	93	788	101	145	5,451	4	136	4,729	9	170	6,532	—	170	6,532	—	170	6,532	—	170	6,532	—	170	6,532	—	170	6,532	—
Dairy and poultry products.....	54	9,061	11,707	39	330	37	45	966	2,485	5	11	358	2	144	5,556	—	144	5,556	—	144	5,556	—	144	5,556	—	144	5,556	—	144	5,556	—
Fruits and vegetables (fresh).....	85	24,684	646	19,957	54	458	64	100	2,485	5	11	4,205	7	25	794	—	25	794	—	25	794	—	25	794	—	25	794	—	25	794	—
Furniture and house furnishings.....	25	5,282	320	10,858	4	56	35	105	2,522	—	23	530	1	37	1,255	—	37	1,255	—	37	1,255	—	37	1,255	—	37	1,255	—	37	1,255	—
Furniture (general line).....	22	20,113	751	25,301	2	(x)	41	118	3,902	—	16	548	—	128	4,887	—	128	4,887	—	128	4,887	—	128	4,887	—	128	4,887	—	128	4,887	—
Groceries (general line).....	5	10,847	405	12,137	—	—	16	47	1,554	—	16	548	—	82	2,519	—	82	2,519	—	82	2,519	—	82	2,519	—	82	2,519	—	82	2,519	—
Voluntary group wholesalers.....	17	9,466	326	11,084	2	(x)	25	71	2,446	—	16	548	—	82	2,519	—	82	2,519	—	82	2,519	—	82	2,519	—	82	2,519	—	82	2,519	—
All other.....	129	32,471	2,179	58,759	45	514	159	350	8,814	6	41	878	5	453	14,889	1	453	14,889	1	453	14,889	—	453	14,889	—	453	14,889	—	453	14,889	—
Groceries and foods (specialty lines).....	18	5,864	507	14,615	3	22	25	115	2,905	—	1	(x)	—	151	4,613	—	151	4,613	—	151	4,613	—	151	4,613	—	151	4,613	—	151	4,613	—
Coffee, tea, and spices.....	5	2,748	108	3,099	—	—	4	28	870	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Coffee roasting and spice grinding.....	10	1,577	154	4,085	21	156	14	25	522	1	9	216	1	30	1,124	—	30	1,124	—	30	1,124	—	30	1,124	—	30	1,124	—	30	1,124	—
Fish and sea foods.....	23	3,094	160	5,247	4	50	15	18	4,589	1	9	265	1																		

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kind of business—Continued

(Figures are for week ended October 21, 1939, except where such period is not representative. In each case one week of representative employment is given.)

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]																																		
TYPE OF OPERATION. KIND OF BUSINESS				ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER						
Num- ber	Sales (add 000)	Full-time		Num- ber	Pay roll for week	Part-time for week	Num- ber of corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time			
		Pay roll for week	Pay roll for week					Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALES—Con.																																		
27	\$4,592	526	\$10,795	20	\$270		45	75	\$1,975	3	27	\$846		71	\$2,724	3		74	\$1,689	2		35	\$664	12										
6	1,729	112	5,703	1	(x)		12	26	656		1	(x)		55	1,500			32	772	1		6	155											
9	1,180	104	5,852	7	138		19	23	795	5	16	589		16	517			26	575	1		4	425	3										
12	1,453	110	5,238	12	(x)		14	27	522		10	(x)		20	707	3		15	342			23	425	9										
26	16,275	505	9,155	3	16		21	66	1,216		28	525		99	5,984			43	846			48	1,042											
65	9,927	724	14,596	58	461		42	47	1,044		2	(x)		11	483			353	4,460	22		259	5,949	36										
22	4,817	235	4,387	20	199		7	16	384		2	(x)						156	1,939			53	859	20										
20	5,487	558	7,168	17	69		20	22	518		9	(x)		9	(x)			129	1,801	14		178	2,311	3										
25	1,623	151	2,851	21	195		15	9	162					1	(x)			48	720	8		58	769	15										
All other products.																																		
90	30,980	1,885	56,672	26	151		136	445	11,130		135	5,940	2	235	9,420	1		591	12,921	8		347	6,041	15										
12	5,565	217	8,285	1	(x)		28	60	1,540		6	170		30	1,423			22	401			66	1,539											
11	1,958	98	5,500				14	24	608		11	1,421		50	1,423			12	504			7	97											
67	23,457	1,570	44,867	25	(x)		94	359	8,861		116	5,506	1	200	7,813	1		557	12,176	8		244	4,405	15										
MANUFACTURERS' SALES BRANCHES (With stocks)																																		
254	294,426	8,329	325,982	110	2,107		155	2,780	84,515		235	11,256		2,963	151,517	10		1,592	59,107	53		824	19,842	54										
10	4,300	257	9,050	18	274		8	128	3,422		7	327		39	1,069			39	1,069			36	2,972	18										
21	15,232	632	25,180	5	68		14	174	4,744		27	1,515		256	11,619			66	1,712	2		89	2,872	1										
21	347	13,957	3	45			18	568	23,270		52	1,329		107	6,004			32	932	2		16	512											
16	(x)	1,914	79,692											652	39,589			800	15,968			14	732											
11	19,697	649	23,371	7	195		9	339	10,110		6	206		118	6,396	7		145	3,950			32	1,174											
4	3,855	116	4,264				8	47	1,085					97	1,652			24	554															
8	11,881	233	11,375				11	111	5,413					38	6,877			9	295															
23	(x)	724	25,127	11	80		10	142	5,607	1	15	957		400	15,871			96	2,443	5		12	613	5										
8	(x)	287	13,816	4	70		63	10	70		12	595		117	7,495	1		67	2,009	3		18	753											
74	26,744	1,372	55,221	29	445		38	483	12,584	9	45	1,864		455	23,450	1		122	2,918	5		206	6,642	14										
15	11,769	313	11,443	23	891		12	85	2,256	5	6	1,194		91	4,916			120	2,825	6		2	(x)	14										
8	5,415	299	19,411	9	132		12	96	2,420		62	5,523		110	4,831			140	5,683			2	(x)											
8	5,415	299	19,411	9	132		12	96	2,420		7	199		63	2,608	1		77	1,947	8		11	376											
28	61,669	662	26,369	5	59		10	89	5,045		6	195		462	19,150			55	1,468			40	1,220	1										
MANUFACTURERS' SALES OFFICES (Without stocks)																																		
86	97,922	1,038	51,476	14	130		44	446	14,603	4	12	465		452	27,640	8						84	2,526	2										
4	7,961	100	4,277				1	20	591					74	3,445							5	(x)											
23	11,109	154	9,186				7	71	2,550		1	(x)		108	5,670							5	279	1										
12	43,185	368	20,088				24	229	7,285		2	(x)		36	2,679							5	160											
6	5,252	104	4,557				1	31	1,075		9	515		166	7,564	8						36	(x)											
45	32,475	312	13,413				11	95	3,124													31	1,195											
SALES																																		
TRUCK OPERATORS AND CHAUFFEURS																																		
BUYING AND SELLING EMPLOYEES																																		
28	20,208	332	21,471	6	71		27	95	2,910	1				136	6,435	2		169	6,785	1		95	2,713	2										
PETROLEUM BULK STATIONS AND TERMINALS: ** Petroleum and its products.																																		
AGENTS AND BROKERS																																		
207	106,066	885	37,192	40	570		131	360	8,550	13				248	12,598	14						147	5,835	13										
32	27,976	131	6,014	4	44		25	63	1,424	1				41	1,833	2						2	(x)											
135	71,567	185	8,940	16	238		75	251	5,608	6				61	2,897	7						27	884	1										
40	6,523	570	22,238	20	238		75	251	5,608	6				146	7,869	5						118	(x)											

\*\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 13 farm supplies; 10 petroleum and its products; 4 books, periodicals, and newspapers; 10 flowers and nursery stock; 2 general merchandise; 1 oils and greases (animal and vegetable); 6 optical goods; 5 textiles and materials (other than dry goods); and 16 miscellaneous kinds of business.

2 Includes 2 farm products—consumer goods; 9 furniture and house furnishings; 2 hardware; 2 tobacco and products (except leaf); and 13 all other products.

3 Includes 1 automotive; 2 beer, wines, and liquors; 4 chemicals and paints; 2 clothing and furnishings; 5 dry goods (specialty lines); 4 electrical goods; 2 farm products—consumer goods; 1 farm supplies; 3 furniture and house furnishings; 2 hardware; 6 lumber and construction materials; 5 paper and its products; 1 petroleum and its products; 1 tobacco and products (except leaf); and 6 all other products.

4 Includes 2 amusement and sporting goods; 1 automotive; 1 beer, wines, and liquors; 4 chemicals and paints; 6 clothing and furnishings; 3 coal and coke; 1 drugs and drug sundries (specialty lines); 14 dry goods (specialty lines); 12 electrical goods; 15 farm products—raw materials; 16 farm products—consumer goods; 4 farm supplies; 6 furniture and house furnishings; 2 hardware; 3 lumber and construction materials; 12 metals and metal work (except scrap); 1 paper and its products; 6 plumbing and heating equipment and supplies; 4 waste materials; and 20 all other products.



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of Operation by Kinds of Business

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

## SAN FRANCISCO

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYERS BY OCCUPATIONAL GROUPS				TOTAL EMPLOYERS REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER					
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and corpo- ration officers	Num- ber of part- time	Full-time		Num- ber of part- time	Num- ber of part- time	Full-time		Num- ber of part- time	Num- ber of part- time	Full-time		Num- ber of part- time	Num- ber of part- time	Full-time		Num- ber of part- time	Num- ber of part- time	Full-time		Num- ber of part- time	Num- ber of part- time			
			Pay roll for week	Number				Pay roll for week	Number			Pay roll for week	Number			Pay roll for week	Number			Pay roll for week	Number			Pay roll for week	Number			Pay roll for week	Number	Pay roll for week
Amusement and limited-function wholesalers	1,044	\$599,575	\$613,817	650	\$9,527	964	4,134	\$123,829	106	1,210	\$45,697	21	5,195	\$142,542	65	5,511	\$109,895	180	2,614	\$94,273	280	15	319	1	1	1	1	1	1	
Amusement and sporting goods	25	3,161	205	7,559	5	69	75	2,050	4	29	1,005	—	51	2,063	—	27	728	—	—	—	—	—	—	—	—	—	—	—	—	
Automotive	65	36,795	1,269	52,480	32	392	292	7,897	9	162	6,855	—	222	11,616	6	97	2,894	—	—	—	—	—	—	—	—	—	—	—	—	
Automobiles (new and used)	9	30,109	745	54,143	19	256	182	5,074	2	74	5,994	—	106	6,740	5	17	808	—	—	—	—	—	—	—	—	—	—	—	—	
Automotive parts	29	2,724	245	8,278	10	97	41	1,121	4	47	1,551	—	45	1,951	1	55	888	—	—	—	—	—	—	—	—	—	—	—	—	
All other	27	3,972	278	10,053	3	39	59	1,702	3	41	1,511	—	73	2,945	—	47	1,552	—	—	—	—	—	—	—	—	—	—	—	—	
Beer, wines, and liquors	74	23,659	847	32,751	43	835	191	5,763	7	47	1,568	2	297	11,975	4	149	4,462	19	128	4,270	11	128	4,270	11	128	4,270	11	128	4,270	
Beer and ale	10	5,109	196	8,829	9	99	37	1,503	—	9	280	—	68	3,732	—	15	845	—	—	—	—	—	—	—	—	—	—	—	—	
Wines and liquors	64	18,550	651	23,922	34	734	154	4,480	7	38	1,088	2	199	8,243	4	134	3,617	19	88	2,604	2	88	2,604	2	88	2,604	2	88	2,604	
Chemicals and paints	16	4,759	208	9,113	5	44	74	2,284	3	18	715	—	54	2,156	—	35	1,515	2	6	210	—	—	—	—	—	—	—	—	—	
Clothing and furnishings	61	10,314	442	16,674	14	168	114	2,979	8	76	2,529	—	123	5,083	2	66	1,586	—	—	—	—	—	—	—	—	—	—	—	—	
Men's and boys'	16	2,710	181	5,475	7	98	29	764	4	24	865	—	36	1,713	—	25	504	—	—	—	—	—	—	—	—	—	—	—	—	
Women's and children's	16	5,614	141	4,741	2	(x)	40	1,066	—	20	789	—	44	1,688	1	25	594	—	—	—	—	—	—	—	—	—	—	—	—	
All other	29	5,990	170	6,458	5	(x)	45	1,149	4	32	875	—	43	2,280	1	25	602	—	—	—	—	—	—	—	—	—	—	—	—	
Drugs (general line)	4	8,453	415	15,698	1	(x)	141	4,567	1	32	1,026	—	43	2,735	—	164	5,296	—	—	—	—	—	—	—	—	—	—	—	—	
Drugs and drug sundries (specialty lines)	16	3,285	185	6,489	7	72	45	719	2	5	195	—	68	3,262	—	39	1,040	4	20	\$45	1	20	\$45	1	20	\$45	1	20	\$45	
Dry goods (general line)	1	10,782	529	17,292	8	95	180	4,546	1	118	2,679	—	142	5,599	2	65	2,006	1	21	516	4	21	516	4	21	516	4	21	516	
Dry goods (specialty lines)	40	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Electrical goods	49	14,913	750	30,193	25	230	253	7,594	9	67	2,521	1	162	8,827	4	115	3,086	1	95	2,718	8	95	2,718	8	95	2,718	8	95	2,718	
Electrical merchandise (general line)	8	(x)	228	9,216	1	(x)	110	5,280	1	23	959	—	37	2,234	—	30	907	—	—	—	—	—	—	—	—	—	—	—	—	
Wiring supplies and construction materials	18	2,767	143	5,426	10	65	58	1,893	—	9	517	—	50	1,494	4	27	777	—	—	—	—	—	—	—	—	—	—	—	—	
Radio and equipment	12	4,849	201	6,416	4	63	55	1,478	1	27	1,032	—	56	2,009	—	23	445	—	—	—	—	—	—	—	—	—	—	—	—	
All other	16	(x)	180	7,135	8	(x)	58	1,845	7	8	215	1	59	2,090	—	33	957	—	—	—	—	—	—	—	—	—	—	—	—	
Farm products—raw materials	17	19,910	154	10,506	3	17	49	1,916	1	12	775	—	8	524	—	29	765	2	29	688	—	—	—	—	—	—	—	—	—	
Farm products—consumer goods	53	22,958	797	55,711	127	2,072	115	3,353	4	55	2,859	1	81	3,425	1	137	4,995	46	362	14,298	75	362	14,298	75	362	14,298	75	362	14,298	
Dairy and poultry products	21	12,586	557	28,847	68	797	32	1,809	—	22	1,089	—	63	2,618	1	36	5,686	3	299	11,842	54	299	11,842	54	299	11,842	54	299	11,842	
Fruits and vegetables (fresh)	32	10,570	250	9,964	69	1,275	65	2,024	4	55	1,770	1	15	805	—	41	1,507	45	63	2,426	21	63	2,426	21	63	2,426	21	63	2,426	
Farm supplies	11	6,394	208	10,542	5	35	54	2,095	1	8	261	2	9	707	—	22	724	—	—	—	—	—	—	—	—	—	—	—	—	
Furniture and house furnishings	56	8,953	522	18,092	54	516	159	4,575	13	62	2,556	—	80	3,047	3	150	4,459	3	50	1,188	15	50	1,188	15	50	1,188	15	50	1,188	
Floor coverings	5	6,014	280	9,465	14	230	9	87	2,552	6	35	1,207	—	36	1,843	—	84	2,482	1	9	182	7	9	182	7	9	182	7	9	182
House furnishings (except as specified)	16	1,678	165	5,297	13	197	5	1,539	3	15	476	—	30	727	1	47	1,549	1	19	458	8	47	1,549	1	19	458	8	47	1,549	
All other	15	1,241	97	3,540	7	89	21	824	4	12	675	—	14	477	2	19	598	1	22	548	—	—	—	—	—	—	—	—	—	
Groceries (general line)	19	26,214	902	50,977	53	611	254	7,914	2	31	1,224	—	178	6,822	—	247	7,515	29	51	1,842	3	51	1,842	3	51	1,842	3	51	1,842	
Not sponsoring cooperative or voluntary groups	11	10,863	378	14,450	17	(x)	95	3,192	—	11	505	—	101	3,378	—	123	5,902	15	25	741	2	25	741	2	25	741	2	25	741	
Voluntary group wholesalers	5	9,782	275	10,938	14	192	101	3,050	1	17	245	—	68	3,104	—	78	2,458	15	10	405	—	10	405	—	10	405	—	10	405	
All other	5	5,549	140	5,569	2	(x)	58	1,672	1	1	474	—	9	340	—	49	1,477	—	—	—	—	—	—	—	—	—	—	—	—	

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

(Types of operation by kind of business—Continued)  
(Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.)

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				Num- ber of execu- tives and salaried officers		OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER		
	Num- ber	Sales (add 000)		Full-time		Part-time		Num- ber of part- time officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	
				Num- ber	Pay roll for week	Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.																								
Groceries and foods (specialty lines).....																								
Canned foods.....																								
Coffee, tea, and spices.....																								
Coffee roasting and spice grinding.....																								
Fish and sea foods.....																								
Meats and provisions.....																								
All other.....																								
Hardware.....																								
General line.....																								
Specialty lines.....																								
Jewelry.....																								
Lumber and construction materials.....																								
Lumber.....																								
All other.....																								
Machinery—equipment—supplies.....																								
Commercial equipment and supplies.....																								
Industrial machinery, equipment, and supplies.....																								
Professional equipment and supplies.....																								
Service equipment and supplies.....																								
Barber and beauty supply houses.....																								
All other.....																								
All other.....																								
Metals and metal work (except scrap).....																								
Paper and its products.....																								
Wrapping or coarse paper and products.....																								
Printing and writing papers.....																								
All other.....																								
Plumbing and heating equipment and supplies.....																								
Plumbing fixtures, equipment, and supplies.....																								
All other.....																								
Tobacco and products (except leaf).....																								
Waste materials.....																								
Waste paper, rags, and rubber.....																								
All other.....																								
All other products.....																								
Books, periodicals, and newspapers.....																								
Flowers and nursery stock.....																								
General merchandise.....																								
Optical goods.....																								
Miscellaneous kinds of business.....																								

For footnotes, see end of table.



TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business

(Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

WASHINGTON, D. C.

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLER- ICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER			
	Num- ber	Sales (add 000)	Full-time		Part-time	Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time				
			Num- ber	Pay roll for week			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	361	\$149,093	6,043	\$195,894	158	\$1,763	352	1,102	\$30,737	51	537	\$17,566	9	1,178	\$47,754	10	1,131	\$25,163	18	1,863	\$37,145	70						
Automotive.....	35	23,808	597	20,471	13	68	31	116	3,302	3	51	2,359	1	125	4,756	—	32	800	—	212	5,256	9						
Automobiles (new and used).....	6	19,679	192	7,847	12	(x)	8	50	1,537	3	8	259	—	48	1,922	—	—	—	—	77	2,418	8						
Automobile parts.....	14	1,413	201	6,277	1	(x)	8	20	422	—	50	1,449	—	25	995	—	15	427	—	80	2,046	1						
All other.....	15	2,716	204	6,347	—	—	14	46	1,159	—	23	651	—	52	1,871	—	14	373	—	55	1,372	—						
Beer, wines, and liquors.....	20	(x)	533	25,278	4	39	32	86	2,469	—	8	337	—	241	10,555	2	111	2,718	1	105	2,729	1						
Beer and ale.....	8	(x)	254	8,616	1	(x)	12	16	513	—	6	(x)	—	114	3,943	—	38	760	—	78	1,807	1						
Wines and liquors.....	12	(x)	319	14,662	3	(x)	20	70	1,956	—	2	(x)	—	127	6,452	2	73	1,938	1	27	922	—						
Chemicals and paints.....	10	1,053	95	2,909	5	66	10	16	361	1	15	400	—	21	653	4	17	341	—	16	538	—						
Coal and coke.....	6	(x)	99	2,739	9	45	3	17	612	—	1	(x)	—	7	321	—	—	—	—	71	1,491	9						
Drugs (general line).....	1	2,735	130	3,842	—	—	11	43	965	—	5	177	—	10	271	—	50	1,145	—	11	301	—						
Drugs and drug sundries (specialty lines).....	5	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—						
Electrical goods.....	23	8,840	438	15,466	2	(x)	28	110	2,899	2	71	2,141	—	81	3,457	—	52	1,427	—	96	2,821	—						
Electrical merchandise (general line).....	4	4,580	159	7,155	—	—	11	59	1,700	—	27	931	—	34	1,542	—	27	810	—	41	1,151	—						
Radios and equipment.....	5	1,927	109	4,205	2	(x)	8	21	466	2	10	273	—	28	1,142	—	13	405	—	23	597	—						
All other.....	14	2,123	150	4,128	—	—	9	30	735	—	34	957	—	18	775	—	12	212	—	27	878	—						
Farm products—consumer goods.....	40	10,711	465	13,860	15	97	25	42	1,272	2	48	1,556	1	95	2,912	—	75	1,614	2	204	4,673	10						
Fruits and vegetables (fresh).....	25	5,378	213	5,820	13	(x)	10	24	583	2	32	1,067	—	21	700	—	43	980	2	83	1,655	9						
All other.....	15	5,353	272	8,040	2	(x)	15	18	579	—	16	489	1	72	2,212	—	30	754	—	121	3,018	1						
Groceries (general line).....	11	11,623	376	12,097	20	316	33	60	1,743	—	20	479	—	53	2,438	—	173	4,252	9	37	800	12						
Groceries and foods (specialty lines).....	51	15,402	681	21,553	16	153	44	68	2,750	1	85	2,535	5	140	4,938	2	155	4,117	4	171	5,320	4						
Coffee, tea, and spices.....	3	1,390	53	3,214	3	(x)	4	14	509	1	6	157	—	26	1,004	—	36	1,075	2	7	133	—						
Meats and provisions.....	24	8,426	289	9,111	2	(x)	27	32	1,029	—	50	1,744	—	30	1,211	—	53	1,046	—	97	1,919	2						
All other.....	24	5,586	319	9,208	11	94	13	42	1,192	—	27	634	5	84	2,743	2	86	2,296	2	67	1,268	2						
Hardware.....	9	3,999	277	10,292	4	94	16	67	2,021	—	31	1,432	—	34	2,102	—	44	1,052	1	95	1,670	3						
Lumber and construction materials.....	12	8,993	421	13,508	4	86	16	67	2,160	—	9	330	—	40	2,201	—	44	871	1	245	5,332	3						
Machinery—equipment—supplies.....	24	3,378	261	8,495	6	86	32	49	1,355	2	35	912	—	58	2,088	1	34	901	—	55	1,094	3						
Service equipment and supplies.....	12	1,050	94	2,823	2	(x)	12	20	461	—	7	197	—	31	1,094	1	12	241	—	12	205	1						
All other.....	12	2,268	167	5,562	4	(x)	20	29	884	2	26	715	—	27	984	—	22	660	—	43	869	2						
Paper and its products.....	25	6,560	292	9,879	5	19	19	65	1,653	—	45	1,093	1	76	3,495	—	60	1,272	—	27	642	2						
Printing and writing papers.....	8	(x)	110	4,728	—	—	9	25	681	—	7	297	—	31	1,709	—	53	728	—	5	177	—						
All other.....	19	(x)	182	5,151	3	19	10	40	972	—	38	796	1	45	1,784	—	27	544	—	22	465	2						
Plumbing and heating equipment and supplies.....	15	10,304	337	12,501	50	644	25	116	2,977	40	35	1,013	—	48	2,458	1	74	1,641	—	91	1,876	9						
Plumbing and heating (general line).....	7	8,566	244	8,310	50	644	13	69	2,075	40	27	757	—	30	1,169	—	55	1,169	—	50	1,042	9						
All other.....	8	1,938	143	4,191	—	—	12	47	904	—	6	256	—	18	898	—	19	472	—	41	854	—						
Tobacco and products (except leaf).....	11	(x)	177	5,409	2	(x)	11	26	728	—	17	405	1	66	1,934	—	30	673	—	27	525	1						
Waste materials.....	14	1,520	181	2,608	—	—	—	6	195	—	—	—	—	2	(x)	—	75	1,044	—	98	1,349	—						
All other.....	49	(x)	553	16,997	5	33	46	128	3,279	—	87	(x)	—	85	(x)	—	107	2,295	1	112	2,308	4						

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

WASHINGTON, D. C.

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYMENT BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER		
	Num- ber	Sales (add 000)	Num- ber	Full-time		Part-time Num- ber	Pay roll for week	Num- ber of corpo- ration officers	Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time
				Num- ber	Pay roll for week					Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	
MANUFACTURERS' SALES BRANCHES (With stocks).....	75	\$75,535	1,824	\$75,014	45	\$970	50	498	\$17,250	13	70	\$5,201	508	\$26,272	5	280	\$9,751	408	\$12,538	27	24
Amusement and sporting goods.....	8	5,909	239	7,770	24	413	7	142	3,841	—	—	—	29	1,888	—	38	974	13	250	21	—
Automotive.....	8	3,955	148	5,919	—	—	11	35	1,103	—	—	—	43	2,111	—	10	214	44	1,441	—	—
Beer, wines, and liquors.....	5	3,830	136	5,952	—	—	4	17	460	—	7	(x)	81	4,157	—	20	584	13	329	—	—
Groceries and foods (specialty lines).....	13	(x)	435	14,668	3	(x)	5	65	1,764	—	38	1,775	147	5,593	—	110	3,479	70	2,013	5	—
Machinery—equipment—supplies.....	24	11,568	355	17,590	13	242	12	80	2,813	13	13	540	124	6,892	—	4	81	122	5,896	—	—
Plumbing and heating equipment and supplies.....	4	3,958	102	3,952	1	(x)	3	37	1,181	—	3	94	24	1,428	—	19	458	1	515	—	—
All other.....	13	(x)	419	19,015	4	137	8	124	6,088	—	8	(x)	60	4,212	—	89	5,061	130	3,998	—	—
MANUFACTURERS' SALES OFFICES (Without stocks).....	37	40,542	345	16,317	9	79	9	116	3,727	3	11	588	176	10,855	1	—	—	35	884	5	—
PETROLEUM BULK STATIONS: **																					
Petroleum and its products.....	9	11,925	236	6,709	34	718	1	72	2,485	1	—	—	26	(x)	7	70	2,691	9	67	2,277	17
SALES MEN																					
BUYING AND SELLING EMPLOYEES																					
128	6,454	6	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
27	1,039	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
41	3,360	4	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
60	2,035	1	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
102	2,550	20	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
61	1,382	8	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
19	695	2	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
22	474	15	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
AGENTS AND BROKERS.....	55	24,832	360	14,968	50	547	28	102	2,855	4	—	—	—	—	—	—	—	—	—	—	—
Farm products—consumer goods.....	8	5,945	114	3,425	5	75	10	16	571	1	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment—supplies.....	13	5,771	101	6,512	6	103	4	37	1,001	2	—	—	—	—	—	—	—	—	—	—	—
All other.....	34	15,166	145	5,031	17	169	14	49	1,263	1	—	—	—	—	—	—	—	—	—	—	—

\*\* Sales include taxes.

x Withheld to avoid disclosure.

1 Includes 3 amusement and sporting goods; 1 dry goods (general line); 4 dry goods (specialty lines); 1 farm products—raw materials; 1 farm supplies; 5 furniture and house furnishings; 4 jewelry; 4 metals and metal work (except scrap); 1 petroleum and its products; and 20 all other products.

2 Includes 1 chemicals and paints; 3 electrical goods; 1 farm products—consumer goods; 3 furniture and house furnishings; 2 lumber and construction materials; 1 metals and metal work (except scrap); and 2 all other products.

3 Includes 1 automotive; 2 coal and coke; 5 electrical goods; 1 furniture and house furnishings; 9 groceries and foods (specialty lines); 3 lumber and construction materials; 5 metals and metal work (except scrap); 4 paper and its products; 5 plumbing and heating equipment and supplies; and 3 all other products.

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## Table 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

Wholesale merchants and, for trades in which they appear, industrial distributors are classified by size based on 1939 sales in table 4. A maximum of nine sales-size groups, as outlined below, are used in presenting the results.

Group number:	<i>Business-size group</i>
I.....	\$2, 000, 000 and over.
II.....	\$1, 000, 000-\$1, 999, 999.
III.....	\$500, 000-\$999, 999.
IV.....	\$300, 000-\$499, 999.
V.....	\$200, 000-\$299, 999.
VI.....	\$100, 000-\$199, 999.
VII.....	\$50, 000-\$99, 999.
VIII.....	\$10, 000-\$49, 999.
IX.....	Under \$10, 000.

The number of establishments, sales, expenses, personnel, and pay roll are given for each size classification. Size groups under each kind of business are analyzed by geographic divisions in as much detail as the data permit without disclosing individual operations.

# INDEX TO DATA BY TRADES OR KINDS OF BUSINESS IN TABLE 4

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Cameras and photographic supplies.....	525	General line (without industrial department).....	545
Motion picture equipment and supplies (except films).....	525	Specialty lines.....	545
Motion picture film exchanges.....	525	Jewelry.....	545
Sporting goods.....	525	Jewelry (general line).....	545
Toys, novelties, and fireworks.....	525	Clocks and watches.....	545
All other.....	525	Diamonds and other precious stones.....	545
Automotive.....	525	All other.....	545
Automobiles (new and used).....	525	Lumber and construction materials.....	545
Trucks and tractors.....	525	Builders' supplies (general line).....	545
Automotive accessories and equipment.....	526	Lumber.....	545
Automotive parts.....	526	Lumber and millwork.....	546
Tires and tubes.....	526	Millwork.....	546
Beer, wines, and liquors.....	527	Brick, tile, and terra cotta.....	546
Beer and ale.....	527	Cement, lime, and plaster.....	546
Wines and liquors.....	527	Glass.....	546
Chemicals and paints.....	528	All other.....	547
Dyestuffs.....	528	Machinery—equipment—supplies.....	547
Explosives.....	528	Commercial equipment and supplies:	
Industrial chemicals.....	528	Office machines and equipment.....	547
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Paints and varnishes.....	528	Garage and filling station equipment.....	547
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All other.....	528	Store machines.....	547
Clothing and furnishings.....	529	Store fixtures and equipment.....	548
Clothing and furnishings (general line).....	529	All other.....	548
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Furs, dressed, and fur clothing.....	530	Farm implements.....	548
Millinery and millinery supplies.....	530	Farm machinery and equipment.....	548
Shoes and other footwear.....	530	Industrial machinery, equipment, and supplies:	
Coal and coke.....	530	Industrial (general line).....	548
Drugs (general line).....	531	Belt, hose, and packing.....	548
Service wholesalers (without liquor).....	531	Construction (except road building).....	548
Service wholesalers (with liquor).....	531	Road building.....	548
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Toiletries.....	531	Oil-well supply houses.....	549
Drug specialties and sundries.....	531	Power plant and power transmission.....	549
Dry goods (general line).....	532	Printing and lithographing (except paper).....	549
Dry goods (specialty lines).....	532	Rope, cordage, and twine.....	549
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Notions.....	532	Used machinery and equipment.....	549
Piece goods:		All other.....	550
General line.....	532	Professional equipment and supplies:	
Cotton.....	532	Dental supply houses.....	550
Silk, linen, rayon, and velvet.....	533	Religious supply houses.....	550
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Other dry goods specialties.....	533	All other.....	551
Electrical goods.....	534	Service equipment and supplies:	
Electrical merchandise (general line).....	534	Barber and beauty supply houses.....	551
Apparatus and equipment.....	534	Laundry and dry cleaning.....	551
Wiring supplies and construction materials.....	534	Tailors' supplies.....	551
Radio and equipment.....	534	Undertakers' supplies.....	551
Refrigerators and equipment (household).....	535	Upholsterers' supplies.....	551
All other.....	535	All other.....	551
Farm products—raw materials.....	535	Transportation equipment and supplies:	
Cotton.....	535	Aircraft and aeronautical.....	552
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Hides, skins, and raw furs.....	535	Marine.....	552
Horses and mules.....	535	Other.....	552
Livestock.....	535	Metals and metal work (except scrap).....	552
Tobacco (leaf).....	535	Building metal work.....	552
Wool and mohair.....	535	Iron and steel products (general line).....	552
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Farm products—consumer goods.....	536	Iron and steel products (flat).....	552
Dairy products.....	536	Wire and wire products.....	552
Dairy and poultry products.....	536	Iron and steel finished products (n. e. c.).....	552
Poultry and poultry products.....	537	Copper.....	552
Fruits and vegetables (fresh).....	537	All other.....	552
Fresh fruits only.....	538	Paper and its products.....	552
All other.....	538	Wrapping or coarse paper and products.....	552
Farm supplies.....	539	Printing and writing papers.....	553
Feed.....	539	Stationery and stationery supplies.....	553
Fertilizer.....	539	Wallpaper.....	553
Seeds.....	539	Petroleum and its products.....	554
All other.....	539	Plumbing and heating equipment and supplies.....	554
Furniture and house furnishings.....	539	Plumbing and heating (general line).....	554
China, glassware, and crockery.....	539	Heating (including stoves and ranges).....	554
Floor coverings.....	540	Plumbing fixtures, equipment, and supplies.....	554
Furniture (general line).....	540	All other.....	555
Furniture (household).....	540	Tobacco and products (except leaf).....	555
Furniture (office).....	540	Waste materials.....	555
House furnishings (except as specified).....	540	Iron and steel scrap.....	555
Musical instruments and sheet music.....	540	Junk and scrap (general line).....	555
Groceries (general line).....	540	Waste paper, rags, and rubber.....	557
Not sponsoring cooperative or voluntary groups.....	540	Nonferrous metals.....	557
Groceries and foods (specialty lines).....	541	All other.....	557
Breakfast cereals.....	541	All other products.....	557
Canned foods.....	541	Books, periodicals, and newspapers.....	557
Coffee, tea, and spices.....	541	Flowers and nursery stock.....	558
Coffee roasting and spice grinding.....	541	Forest products (except lumber).....	558
Confectionery.....	542	General merchandise.....	558
Fish and sea foods.....	542	Leather and shoe findings.....	558
Flour.....	542	Leather goods.....	558
Fruits and vegetables (frozen).....	543	Oils and greases (animal and vegetable).....	558
Meats and provisions.....	543	Optical goods.....	558
Other food and grocery specialties.....	543	Textiles and materials (other than dry goods).....	559
		Yarns.....	559
		Miscellaneous kinds of business.....	559



TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
		(add 000)	Amount (add 000)	Percent of sales			(add 000)
AMUSEMENT AND SPORTING GOODS							
BICYCLES AND SUPPLIES.....	40	\$5,005	\$899	18.0	18	356	\$486
CAMERAS AND PHOTOGRAPHIC SUPPLIES.....	105	12,358	2,404	19.5	65	798	1,225
MOTION PICTURE EQUIPMENT AND SUPPLIES (Except films).....	64	9,950	1,511	15.2	14	409	759
MOTION PICTURE FILM EXCHANGES.....	205	22,289	4,272	19.2	80	1,251	2,452
\$200,000 and over.....	16	16,303	1,846	11.3	---	354	1,042
Middle Atlantic.....	6	4,000	728	---	---	140	357
East North Central.....	4	1,440	302	---	---	86	206
Other divisions.....	6	10,863	816	---	---	108	499
\$100,000 - \$199,999.....	15	2,005	616	30.7	6	205	358
East North Central.....	5	686	207	---	2	61	103
West South Central.....	4	494	120	---	3	45	71
Other divisions.....	6	825	289	---	1	99	184
\$50,000 - \$99,999.....	21	1,332	529	39.7	3	190	300
Middle Atlantic.....	9	556	199	---	1	75	119
West North Central.....	4	243	102	---	1	56	51
Other divisions.....	8	533	228	---	1	79	130
\$10,000 - \$49,999.....	95	2,357	1,140	48.6	50	431	679
New England.....	6	129	65	---	1	24	45
Middle Atlantic.....	35	898	420	---	6	145	247
East North Central.....	8	164	79	---	3	42	50
West North Central.....	10	225	118	---	1	40	61
South Atlantic.....	7	143	63	---	2	24	34
Mountain.....	6	155	84	---	9	28	43
Pacific.....	16	459	252	---	7	98	164
Other divisions.....	7	186	85	---	1	32	35
Under \$10,000.....	56	272	155	49.6	21	71	73
Middle Atlantic.....	17	99	50	---	6	21	26
East North Central.....	12	45	24	---	1	18	15
West North Central.....	7	29	12	---	4	8	7
Pacific.....	10	44	22	---	7	15	13
Other divisions.....	10	55	27	---	3	9	12
SPORTING GOODS.....							
	224	56,720	6,786	18.5	114	2,063	3,304
\$200,000 and over.....	40	25,081	4,221	16.8	4	1,244	2,137
Middle Atlantic.....	15	13,894	2,155	---	2	554	1,103
South Atlantic.....	5	1,592	255	---	---	64	84
Pacific.....	5	2,157	398	---	---	166	250
Other divisions.....	15	7,438	1,413	---	2	460	700
\$100,000 - \$199,999.....	34	5,082	1,096	21.6	21	519	511
Middle Atlantic.....	9	1,452	311	---	9	75	123
West South Central.....	7	975	186	---	---	60	100
Pacific.....	5	784	157	---	3	58	86
Other divisions.....	13	1,871	442	---	9	123	202
\$50,000 - \$99,999.....	58	4,187	909	21.7	18	283	417
Middle Atlantic.....	14	969	234	---	5	76	111
East North Central.....	9	639	124	---	---	46	65
South Atlantic.....	5	415	82	---	1	20	36
West South Central.....	7	533	143	---	---	33	53
Mountain.....	5	361	77	---	4	36	39
Pacific.....	11	746	148	---	6	44	59
Other divisions.....	7	524	101	---	2	28	42
Under \$50,000.....	92	2,370	580	23.6	71	217	239
New England.....	7	164	40	---	4	16	16
Middle Atlantic.....	31	804	186	---	25	67	81
East North Central.....	10	225	41	---	9	17	18
West North Central.....	11	296	85	---	5	36	33
South Atlantic.....	9	224	54	---	7	22	20
Pacific.....	18	455	105	---	18	41	52
Other divisions.....	6	202	49	---	3	18	19
TOYS, NOVELTIES, AND FIREWORKS.....							
	481	37,950	8,080	21.3	413	2,530	3,858
\$200,000 and over.....	44	21,286	4,172	19.6	22	1,175	2,084
Middle Atlantic.....	25	14,824	2,653	---	17	651	1,251
East North Central.....	9	5,585	852	---	---	289	422
Other divisions.....	10	3,077	707	---	5	255	391
\$100,000 - \$199,999.....	37	4,757	1,102	23.2	29	397	554
Middle Atlantic.....	17	2,170	482	---	18	142	240
East North Central.....	8	1,156	258	---	3	129	151
Other divisions.....	12	1,451	364	---	8	126	185

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
		(add 000)	Amount (add 000)	Percent of sales			(add 000)
MUSEMENT AND SPORTING GOODS—Con.							
TOYS, NOVELTIES, AND FIREWORKS—Con.							
\$50,000 - \$99,999.....	80	\$5,728	\$1,380	23.7	67	459	\$612
Middle Atlantic.....	44	3,267	683	---	43	250	299
East North Central.....	15	1,061	327	---	9	115	168
West North Central.....	5	395	83	---	4	24	27
Pacific.....	9	601	174	---	7	53	72
Other divisions.....	7	404	93	---	4	37	46
Under \$50,000.....	320	6,179	1,446	23.4	295	599	608
New England.....	20	556	92	---	16	54	45
Middle Atlantic.....	128	2,251	548	---	119	228	287
East North Central.....	68	1,292	251	---	57	113	106
West South Central.....	15	871	68	---	9	16	21
Pacific.....	49	921	208	---	33	70	85
Other divisions.....	44	1,168	285	---	41	118	121
ALL OTHER.....	139	11,615	2,606	22.6	113	954	1,388
AUTOMOTIVE							
AUTOMOBILES (New and used).....	567	13,00876	65,253	5.0	215	17,140	51,595
\$500,000 and over.....	295	12,52203	58,792	4.7	42	14,841	28,151
New England.....	21	77757	3,792	---	1,157	2,135	
Middle Atlantic.....	57	252954	9,321	---	5	2,822	5,044
East North Central.....	84	345938	22,529	---	5	4,070	7,998
West North Central.....	43	219239	6,289	---	7	1,853	3,495
South Atlantic.....	50	159263	4,680	---	3	1,595	2,578
East South Central.....	11	38153	1,428	---	5	443	745
West South Central.....	21	53597	1,647	---	3	448	888
Mountain.....	12	13657	1,114	---	7	395	579
Pacific.....	54	130790	6,012	---	7	2,278	4,753
\$200,000 - \$499,999.....	93	33,112	3,985	12.0	45	1,446	2,116
New England.....	7	2,449	281	---	1	86	147
Middle Atlantic.....	17	8,604	751	---	6	284	443
East North Central.....	22	7,620	1,033	---	10	379	581
West North Central.....	15	5,417	683	---	8	262	327
South Atlantic.....	9	2,818	371	---	2	135	203
East South Central.....	4	1,472	133	---	4	44	60
West South Central.....	7	2,319	222	---	6	89	102
Mountain.....	6	2,219	239	---	2	100	158
Pacific.....	8	2,194	252	---	6	88	137
Under \$200,000.....	161	15,661	2,498	15.9	128	853	1,326
Middle Atlantic.....	40	5,230	780	---	19	247	396
East North Central.....	41	2,422	377	---	35	141	195
West North Central.....	26	2,088	277	---	23	110	136
South Atlantic.....	17	1,525	259	---	6	100	151
West South Central.....	20	1,514	391	---	23	108	218
Other divisions.....	37	2,894	412	---	22	147	228
TRUCKS AND TRACTORS.....							
	577	68,296	11,639	17.6	415	5,990	6,455
\$500,000 and over.....	25	21,063	3,791	18.0	---	995	2,095
Middle Atlantic.....	5	4,739	924	---	---	278	559
South Atlantic.....	4	2,290	579	---	---	130	226
Pacific.....	4	3,154	488	---	---	115	296
Other divisions.....	12	10,880	1,802	---	---	471	1,014
\$200,000 - \$499,999.....	54	15,746	2,388	15.2	15	844	1,498
Middle Atlantic.....	11	3,127	502	---	5	159	268
East North Central.....	13	4,425	611	---	4	205	407
South Atlantic.....	10	2,836	490	---	---	207	370
Pacific.....	8	2,142	261	---	2	81	129
Other divisions.....	12	3,218	524	---	4	192	324
\$100,000 - \$199,999.....	88	12,219	2,136	17.6	46	772	1,179
New England.....	9	1,239	227	---	4	61	158
Middle Atlantic.....	16	2,206	450	---	11	159	267
East North Central.....	16	2,288	405	---	7	133	258
South Atlantic.....	13	1,661	258	---	5	97	128
West South Central.....	9	1,354	235	---	2	94	158
Pacific.....	18	2,450	391	---	15	124	196
Other divisions.....	7	1,081	190	---	4	85	97
Under \$100,000.....	410	17,286	3,324	19.3	352	1,379	1,688
New England.....	32	1,434	280	---	20	136	174
Middle Atlantic.....	100	4,175	831	---	84	326	405
East North Central.....	92	4,015	786	---	78	302	411
West North Central.....	35	1,558	270	---	32	117	153

## TOYS, NOVELTIES, AND FIREWORKS—Con.

\$50,000 - \$99,999.....	80	\$5,726	\$1,380	23.7	87	459	\$612
Middle Atlantic.....	44	3,267	683	---	43	230	299
East North Central.....	15	1,061	327	---	9	115	168
West North Central.....	5	395	83	---	4	24	27
Pacific.....	9	601	174	---	7	53	72
Other divisions.....	7	404	93	---	4	37	46
Under \$50,000.....	320	6,179	1,446	23.4	295	599	608
New England.....	20	556	92	---	16	54	45
Middle Atlantic.....	128	2,251	548	---	119	228	227
East North Central.....	65	1,292	251	---	57	113	106
West South Central.....	15	271	68	---	9	16	21
Pacific.....	49	821	208	---	53	70	88
Other divisions.....	44	1,188	285	---	41	118	121

## ALL OTHER.....

	159	11,515	2,606	22.6	113	854	1,388
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## AUTOMOTIVE

AUTOMOBILES (New and used).....	567	130,978	65,253	5.0	215	17,140	31,595
\$500,000 and over.....	293	125,220	59,792	4.7	42	14,841	28,151
New England.....	21	777	3,792	---	---	1,157	2,133
Middle Atlantic.....	57	25,954	9,321	---	5	2,822	5,044
East North Central.....	84	34,993	22,629	---	5	4,070	7,999
West North Central.....	43	21,929	6,289	---	7	1,953	3,495
South Atlantic.....	50	15,925	4,880	---	3	1,385	2,578
East South Central.....	11	3,813	1,428	---	5	443	745
West South Central.....	21	5,597	1,647	---	3	448	826
Mountain.....	12	1,567	1,114	---	7	385	579
Pacific.....	34	13,079	6,012	---	7	2,278	4,753
\$200,000 - \$499,999.....	93	33,112	3,965	12.0	45	1,446	2,118
New England.....	7	2,449	281	---	1	86	147
Middle Atlantic.....	17	6,804	751	---	6	284	445
East North Central.....	22	7,620	1,033	---	10	379	561
West North Central.....	15	5,417	683	---	8	262	327
South Atlantic.....	9	2,818	371	---	2	133	203
East South Central.....	4	1,472	133	---	4	44	60
West South Central.....	7	2,319	232	---	6	89	102
Mountain.....	6	2,219	229	---	2	100	138
Pacific.....	6	2,194	252	---	6	69	137
Under \$200,000.....	181	15,681	2,498	15.9	128	853	1,326
Middle Atlantic.....	40	5,230	780	---	19	247	396
East North Central.....	41	2,422	377	---	35	141	195
West North Central.....	26	2,086	277	---	23	110	138
South Atlantic.....	17	1,525	259	---	6	100	151
West South Central.....	20	1,514	391	---	23	108	213
Other divisions.....	37	2,884	412	---	22	147	228
TRUCKS AND TRACTORS.....							
	577	66,296	11,639	17.6	415	3,990	6,455
\$500,000 and over.....	25	21,063	3,791	18.0	---	995	2,095
Middle Atlantic.....	5	4,739	924	---	---	279	559
South Atlantic.....	4	2,290	579	---	---	130	226
Pacific.....	4	3,154	486	---	---	115	296
Other divisions.....	12	10,880	1,802	---	---	471	1,014
\$200,000 - \$499,999.....	54	15,748	2,388	15.2	15	844	1,496
Middle Atlantic.....	11	3,127	502	---	5	159	266
East North Central.....	13	4,425	611	---	4	205	407
South Atlantic.....	10	2,636	490	---	---	207	370
Pacific.....	8	2,142	261	---	2	81	129
Other divisions.....	12	3,218	524	---	4	192	324
\$100,000 - \$199,999.....	88	12,219	2,158	17.5	46	772	1,179
New England.....	9	1,239	227	---	4	81	139
Middle Atlantic.....	16	2,206	450	---	11	159	257
East North Central.....	16	2,288	405	---	7	133	236
South Atlantic.....	13	1,661	258	---	5	97	126
West South Central.....	9	1,354	235	---	2	94	138
Pacific.....	18	2,430	391	---	15	124	186
Other divisions.....	7	1,081	190	---	4	85	97
Under \$100,000.....	410	17,286	3,324	19.3	352	1,379	1,685
New England.....	32	1,434	320	---	20	156	174
Middle Atlantic.....	100	4,175	831	---	84	329	409
East North Central.....	92	4,015	786	---	78	302	411
West North Central.....	35	1,558	270	---	32	117	132

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



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ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active prop- ri- tors of un- incor- porated busi- nesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll*		
			Amount	Percent of sales					
								(add 000)	(add 000)
BEER, WINES, AND LIQUORS—Con.									
WINES AND LIQUORS—Con.									
\$50,000 - \$99,999	166	\$12,104	\$2,258	18.7	95	819	\$1,017		
Middle Atlantic	11	757	234	—	5	80	121		
East North Central	58	4,213	708	—	56	248	312		
West North Central	8	801	91	—	2	59	55		
South Atlantic	9	677	120	—	1	84	51		
East South Central	7	585	90	—	6	23	30		
Mountain	10	810	114	—	7	37	44		
Pacific	54	3,777	757	—	58	288	358		
Other divisions	9	704	144	—	2	60	66		
\$10,000 - \$49,999	192	5,794	1,224	21.1	155	515	577		
Middle Atlantic	32	840	221	—	18	105	113		
East North Central	53	1,837	355	—	39	128	168		
West North Central	6	164	30	—	1	14	17		
South Atlantic	9	213	46	—	6	24	16		
East South Central	5	171	31	—	2	15	16		
West South Central	6	185	41	—	4	19	15		
Pacific	75	2,180	466	—	65	195	212		
Other divisions	8	224	54	—	2	15	20		
Under \$10,000	27	189	47	24.9	15	18	16		
East North Central	10	75	19	—	8	7	5		
Pacific	9	56	10	—	7	4	3		
Other divisions	8	58	18	—	—	7	8		
CHEMICALS AND PAINTS									
DYESTUFFS	57	20,801	5,190	15.5	28	508	1,539		
EXPLOSIVES	49	2,824	400	14.2	25	119	173		
INDUSTRIAL CHEMICALS	259	80,704	11,078	13.7	78	2,521	6,102		
\$1,000,000 and over	15	55,927	5,433	9.6	2	598	1,987		
Middle Atlantic	5	21,450	2,130	—	—	517	1,595		
Other divisions	8	14,477	1,803	—	2	279	592		
\$500,000 - \$999,999	28	20,543	2,572	12.5	1	508	1,371		
New England	9	5,930	558	—	—	81	271		
Middle Atlantic	13	10,595	1,405	—	1	251	728		
Other divisions	6	4,218	609	—	—	176	372		
\$200,000 - \$499,999	41	12,507	2,450	19.6	3	809	1,414		
Middle Atlantic	19	6,168	1,249	—	2	272	717		
East North Central	9	2,615	551	—	1	167	321		
Pacific	5	1,588	314	—	—	72	163		
Other divisions	8	2,558	356	—	—	108	213		
\$100,000 - \$99,999	48	6,795	1,592	20.5	8	384	715		
New England	7	1,008	144	—	—	41	85		
Middle Atlantic	14	2,078	454	—	1	97	221		
East North Central	11	1,554	319	—	1	89	184		
West South Central	5	899	155	—	2	50	88		
Other divisions	11	1,458	540	—	4	107	157		
\$50,000 - \$99,999	47	5,272	751	23.0	18	236	372		
Middle Atlantic	21	1,433	324	—	4	112	184		
East North Central	10	773	200	—	6	65	87		
Other divisions	16	1,066	227	—	6	59	101		
Under \$50,000	82	1,880	480	28.9	48	188	243		
New England	12	502	66	—	6	26	29		
Middle Atlantic	27	587	194	—	11	74	106		
East North Central	17	587	89	—	13	55	50		
West North Central	5	104	21	—	5	8	7		
West South Central	6	85	48	—	2	12	18		
Pacific	10	154	55	—	11	10	13		
Other divisions	5	101	51	—	—	23	20		
NAVAL STORES	23	11,528	1,088	9.4	8	328	532		
PAINTS AND VARNISHES	808	46,293	10,859	23.5	322	3,340	5,667		
\$200,000 and over	47	18,659	3,981	21.4	10	1,068	2,123		
Middle Atlantic	20	9,492	1,753	—	7	355	823		
East North Central	5	2,808	412	—	—	157	245		
South Atlantic	8	2,950	811	—	1	256	447		
Other divisions	14	4,589	1,005	—	2	310	610		

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active prop- ri- tors of un- incor- porated busi- nesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll*		
			Amount	Percent of sales					
								(add 000)	(add 000)
CHEMICALS AND PAINTS—Con.									
PAINTS AND VARNISHES—Con.									
\$100,000 - \$199,999	82	\$11,268	\$2,735	24.3	32	823	\$1,422		
New England	8	1,178	319	—	1	87	146		
Middle Atlantic	31	4,273	956	—	18	270	479		
East North Central	22	2,833	776	—	10	239	407		
West North Central	5	777	181	—	—	77	116		
South Atlantic	8	1,010	210	—	1	61	114		
Other divisions	8	1,202	291	—	2	89	160		
\$50,000 - \$99,999	116	7,721	1,934	25.0	41	627	1,035		
New England	12	814	201	—	3	69	110		
Middle Atlantic	52	3,521	843	—	25	271	453		
East North Central	21	1,321	340	—	5	117	185		
West North Central	7	480	118	—	1	41	68		
South Atlantic	7	453	117	—	2	42	69		
Pacific	9	582	186	—	2	55	88		
Other divisions	8	570	129	—	3	33	62		
\$10,000 - \$49,999	305	8,302	2,105	25.3	190	775	1,039		
New England	15	338	91	—	11	35	53		
Middle Atlantic	87	2,489	610	—	45	228	292		
East North Central	68	1,947	549	—	31	196	292		
West North Central	23	657	164	—	20	53	73		
South Atlantic	31	790	192	—	17	82	90		
East South Central	4	117	25	—	3	15	14		
West South Central	8	208	51	—	6	17	21		
Mountain	7	162	35	—	6	14	17		
Pacific	62	1,594	398	—	51	155	183		
Under \$10,000	58	363	108	29.8	49	49	48		
Middle Atlantic	14	84	21	—	15	6	6		
East North Central	16	89	27	—	10	14	13		
Pacific	13	83	24	—	12	7	8		
Other divisions	16	107	38	—	12	22	21		
PAINTS WITH GLASS AND/OR WALLPAPER	311	28,675	7,907	27.6	138	2,580	4,012		
\$200,000 and over	36	12,028	3,311	27.5	4	1,137	1,749		
Middle Atlantic	7	1,642	424	—	1	140	223		
East North Central	9	2,858	928	—	—	287	496		
West North Central	6	1,971	496	—	5	181	259		
West South Central	5	2,298	512	—	—	184	249		
Other divisions	9	5,281	951	—	—	545	522		
\$100,000 - \$199,999	48	6,457	1,615	28.1	22	537	937		
Middle Atlantic	12	1,591	451	—	5	120	224		
East North Central	14	1,976	535	—	5	149	265		
West North Central	9	1,149	308	—	7	90	157		
South Atlantic	8	778	249	—	—	84	142		
Other divisions	7	965	272	—	7	94	149		
\$50,000 - \$99,999	89	6,412	1,850	28.5	28	576	892		
New England	6	451	141	—	—	43	68		
Middle Atlantic	16	1,213	331	—	9	99	166		
East North Central	37	2,527	725	—	10	199	321		
West North Central	14	1,048	277	—	4	101	154		
Pacific	5	324	86	—	3	24	33		
Other divisions	11	849	270	—	2	110	160		
\$10,000 - \$49,999	128	5,699	937	25.5	74	534	428		
New England	14	457	119	—	4	42	62		
Middle Atlantic	28	850	200	—	18	64	85		
East North Central	46	1,509	549	—	24	112	148		
West North Central	15	417	105	—	11	51	54		
South Atlantic	5	160	43	—	3	17	21		
Pacific	12	335	78	—	10	51	35		
Other divisions	6	185	45	—	4	17	23		
Under \$10,000	12	79	16	20.3	8	6	6		
ALL OTHER	286	26,071	5,653	21.7	165	1,541	3,024		
\$100,000 and over	66	21,169	4,284	20.2	8	978	2,264		
New England	5	717	147	—	—	56	87		
Middle Atlantic	33	13,152	2,689	—	—	594	1,420		
East North Central	10	2,335	612	—	—	140	359		
Pacific	10	2,341	438	—	1	97	209		
Other divisions	8	2,624	398	—	7	109	209		

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

GEOGRAPHIC DIVISIONS										GEOGRAPHIC DIVISIONS									
KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)	KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES* (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)				
			Amount (add 000)	Percent of sales							Amount (add 000)	Percent of sales							
CLOTHING AND FURNISHINGS—Con.								CLOTHING AND FURNISHINGS—Con.											
WOMEN'S AND CHILDREN'S—Con.								MILLINERY AND MILLINERY SUPPLIES—Con.											
\$100,000 - \$199,999—Con.								\$10,000 - \$49,999—Con.											
Pacific.....	16	\$2,511	\$306	—	14	89	\$124	Mountain.....	8	\$170	\$40	—	7	11	\$9				
Other divisions.....	8	1,169	154	—	6	46	85	Pacific.....	19	586	125	—	20	44	52				
\$50,000 - \$99,999.....	171	12,839	2,080	16.5	137	805	942	Other divisions.....	6	162	30	—	5	8	8				
New England.....	16	1,197	196	—	12	56	74	Under \$10,000.....	42	357	83	23.2	40	42	57				
Middle Atlantic.....	98	7,227	1,208	—	78	548	579	Middle Atlantic.....	31	295	66	—	28	36	55				
East North Central.....	17	1,359	224	—	16	68	91	Pacific.....	6	32	10	—	8	2	1				
West North Central.....	5	558	70	—	2	15	22	Other divisions.....	5	50	7	—	4	4	5				
South Atlantic.....	9	845	68	—	7	25	29												
Pacific.....	18	1,312	195	—	16	66	100												
Other divisions.....	8	565	101	—	8	27	47												
\$10,000 - \$49,999.....	297	8,362	1,558	18.4	249	545	654	SHOES AND OTHER FOOTWEAR.....	455	116,182	14,858	12.6	359	3,787	7,416				
New England.....	12	405	71	—	8	19	24	\$500,000 and over.....	67	68,046	8,524	12.2	29	2,080	4,498				
Middle Atlantic.....	176	4,855	870	—	149	523	380	New England.....	16	14,968	1,750	—	4	408	942				
East North Central.....	25	725	173	—	24	46	58	Middle Atlantic.....	21	20,585	2,704	—	8	598	1,459				
West North Central.....	19	498	79	—	16	32	51	East North Central.....	6	4,987	649	—	—	191	395				
South Atlantic.....	15	370	55	—	9	17	19	West North Central.....	5	9,221	825	—	2	235	411				
Pacific.....	45	1,262	242	—	32	84	102	South Atlantic.....	10	9,641	1,197	—	6	550	698				
Other divisions.....	9	275	48	—	11	24	20	Other divisions.....	9	8,668	1,209	—	11	520	605				
Under \$10,000.....	77	492	108	22.0	71	41	57	\$300,000 - \$499,999.....	39	14,689	1,958	13.2	31	425	908				
Middle Atlantic.....	55	568	84	—	52	31	29	New England.....	8	5,555	545	—	8	56	149				
Pacific.....	8	48	11	—	7	6	4	Middle Atlantic.....	20	7,614	1,057	—	18	250	528				
Other divisions.....	14	76	13	—	12	4	4	Other divisions.....	11	5,722	558	—	10	115	231				
FURS, DRESSED, AND FUR CLOTHING.....	488	61,516	7,486	12.2	441	1,547	3,557	\$200,000 - \$299,999.....	55	12,837	1,742	13.6	37	440	809				
\$200,000 and over.....	77	35,609	4,057	11.4	46	591	1,944	New England.....	10	2,480	298	—	6	80	161				
Middle Atlantic.....	52	29,896	3,255	—	58	462	1,561	Middle Atlantic.....	18	4,580	550	—	16	149	245				
East North Central.....	9	4,074	564	—	7	82	270	East North Central.....	7	1,682	259	—	3	55	125				
Other divisions.....	6	1,659	258	—	1	47	115	South Atlantic.....	8	1,950	308	—	4	65	127				
\$100,000 - \$199,999.....	95	13,591	1,658	12.4	94	530	662	Other divisions.....	10	2,545	329	—	8	78	155				
Middle Atlantic.....	59	8,554	987	—	62	178	566	\$100,000 - \$199,999.....	85	12,400	1,599	12.9	86	420	691				
East North Central.....	14	1,909	507	—	13	64	126	New England.....	17	2,757	356	—	7	78	157				
Pacific.....	14	1,840	240	—	12	54	96	Middle Atlantic.....	35	4,849	631	—	34	178	287				
Other divisions.....	8	1,088	124	—	7	34	54	East North Central.....	12	1,742	240	—	9	65	106				
\$50,000 - \$99,999.....	119	8,544	1,150	15.8	95	247	495	West North Central.....	10	1,477	157	—	8	44	75				
Middle Atlantic.....	76	5,385	676	—	55	152	294	South Atlantic.....	6	959	104	—	5	26	47				
East North Central.....	24	1,608	259	—	20	66	106	Other divisions.....	5	836	111	—	5	51	51				
Pacific.....	14	1,010	179	—	15	54	64	\$50,000 - \$99,999.....	71	5,015	705	14.0	49	233	515				
Other divisions.....	5	545	56	—	3	15	29	New England.....	17	1,087	158	—	8	45	53				
Under \$50,000.....	197	4,174	621	14.9	208	179	258	Middle Atlantic.....	24	1,712	237	—	19	77	103				
New England.....	6	166	41	—	2	11	20	East North Central.....	14	1,059	175	—	8	59	91				
Middle Atlantic.....	152	3,110	404	—	166	110	155	West North Central.....	8	410	54	—	8	17	13				
East North Central.....	19	458	91	—	21	29	46	Other divisions.....	10	765	121	—	8	55	50				
West North Central.....	6	146	46	—	4	19	25												
Pacific.....	14	514	39	—	15	10	14	\$10,000 - \$49,999.....	106	3,001	490	16.3	96	169	195				
MILLINERY AND MILLINERY SUPPLIES.....	450	62,184	10,391	16.7	351	3,178	5,254	New England.....	24	685	115	—	17	32	44				
\$200,000 and over.....	65	38,450	5,519	14.4	54	1,404	2,782	Middle Atlantic.....	38	1,159	201	—	55	73	81				
Middle Atlantic.....	47	52,728	4,599	—	27	1,046	2,135	East North Central.....	19	470	88	—	20	28	35				
East North Central.....	8	2,972	652	—	—	200	592	West North Central.....	9	215	27	—	9	11	9				
Other divisions.....	8	2,752	488	—	7	158	255	South Atlantic.....	5	203	24	—	7	5	5				
\$100,000 - \$199,999.....	77	10,954	2,086	19.0	51	657	1,023	Other divisions.....	11	295	55	—	10	12	15				
Middle Atlantic.....	46	5,454	1,264	—	27	405	627	Under \$10,000.....	32	196	42	21.4	51	12	12				
East North Central.....	13	1,820	357	—	12	104	175	New England.....	9	54	9	—	9	2	1				
West North Central.....	6	990	168	—	4	55	95	Middle Atlantic.....	12	73	16	—	12	4	3				
Pacific.....	5	719	142	—	1	58	51	Other divisions.....	11	69	17	—	10	6	8				
Other divisions.....	7	971	175	—	7	57	77												
\$50,000 - \$99,999.....	111	8,351	1,746	20.9	81	685	962	COAL AND COKE.....	520	270,358	27,728	10.5	209	6,989	12,605				
New England.....	7	571	97	—	6	35	42	\$1,000,000 and over.....	60	191,440	16,865	8.8	2	3,547	7,800				
Middle Atlantic.....	61	4,526	995	—	34	415	592	New England.....	14	60,392	5,782	—	—	745	1,787				
East North Central.....	11	875	165	—	12	64	84	Middle Atlantic.....	15	40,884	5,212	—	2	775	1,553				
West North Central.....	9	720	158	—	13	60	77	East North Central.....	22	66,594	6,495	—	—	1,346	2,959				
Pacific.....	12	654	164	—	10	62	88	Other divisions.....	9	25,870	3,376	—	—	683	1,201				
Other divisions.....	11	805	167	—	6	51	79	\$500,000 - \$999,999.....	44	51,630	3,696	11.7	11	945	1,783				
\$10,000 - \$49,999.....	157	4,092	957	23.4	125	588	450	New England.....	5	5,749	481	—	—	150	188				
New England.....	6	140	33	—	5	14	15	Middle Atlantic.....	17	11,305	1,297	—	1	268	612				
Middle Atlantic.....	69	1,651	455	—	51	205	248	East North Central.....	14	10,446	1,273	—	8	375	654				
East North Central.....	23	572	151	—	18	49	65	Other divisions.....	8	6,132	645	—	2	157	329				
West North Central.....	16	351	75	—	12	31	32												
West South Central.....	10	280	72	—	7	26	25												

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION		Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	Total pay roll*
		(add 000)	(add 000)	Amount	Percent of sales			(add 000)
COAL AND COKE—Con.								
COAL AND COKE—Con.								
\$300,000 - \$499,999								
Middle Atlantic								
East North Central								
South Atlantic								
Other divisions								
\$200,000 - \$299,999								
Middle Atlantic								
East North Central								
West North Central								
Other divisions								
\$100,000 - \$199,999								
New England								
Middle Atlantic								
East North Central								
South Atlantic								
Other divisions								
\$50,000 - \$99,999								
Middle Atlantic								
East North Central								
West North Central								
South Atlantic								
Other divisions								
Under \$50,000								
Middle Atlantic								
East North Central								
West North Central								
Other divisions								
DRUGS (GENERAL LINE)								
SERVICE WHOLESALE (Without liquor)								
\$1,000,000 and over								
New England								
Middle Atlantic								
East North Central								
West North Central								
South Atlantic								
West South Central								
Pacific								
Other divisions								
\$500,000 - \$999,999								
New England								
Middle Atlantic								
East North Central								
South Atlantic								
East South Central								
West South Central								
Other divisions								
\$300,000 - \$499,999								
South Atlantic								
Other divisions								
\$100,000 - \$299,999								
Middle Atlantic								
West North Central								
South Atlantic								
Other divisions								
Under \$100,000								
SERVICE WHOLESALE (With liquor)								
DRUGS AND DRUG SUNDRIES (SPECIALTY LINES)								
PROPRIETARY MEDICINES								
\$200,000 and over								
New England								
Middle Atlantic								
East North Central								
West North Central								
DRUGS AND DRUG SUNDRIES (SPECIALTY LINES)—Con.								
PROPRIETARY MEDICINES—Con.								
\$200,000 and over—Con.								
Pacific								
Other divisions								
\$100,000 - \$199,999								
Middle Atlantic								
East North Central								
South Atlantic								
West South Central								
Other divisions								
\$50,000 - \$99,999								
Middle Atlantic								
East North Central								
West North Central								
South Atlantic								
Other divisions								
Under \$50,000								
New England								
Middle Atlantic								
East North Central								
West North Central								
South Atlantic								
West South Central								
Pacific								
Other divisions								
TOILETRIES								
\$500,000 and over								
Middle Atlantic								
East North Central								
Other divisions								
\$100,000 - \$299,999								
Middle Atlantic								
Pacific								
Other divisions								
\$50,000 - \$99,999								
Middle Atlantic								
East North Central								
Other divisions								
\$10,000 - \$49,999								
Middle Atlantic								
East North Central								
West North Central								
East South Central								
West South Central								
Pacific								
Other divisions								
Under \$10,000								
Middle Atlantic								
East North Central								
West North Central								
West South Central								
Pacific								
Other divisions								
DRUG SPECIALTIES AND SUNDRIES								
\$500,000 and over								
Middle Atlantic								
East North Central								
Other divisions								
\$100,000 - \$299,999								
Middle Atlantic								
East North Central								
South Atlantic								
West South Central								
Pacific								
Other divisions								
\$50,000 - \$99,999								
New England								
Middle Atlantic								
East North Central								

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.





TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lishments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full time and part time) Average for year	Total pay roll* (add 000)								
			Amount (add 000)	Percent of sales											
KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION								Number of estab- lishments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full time and part time) Average for year	Total pay roll* (add 000)	
Amount (add 000)	Percent of sales														
DRY GOODS (SPECIALTY LINES)—Con.								DRY GOODS (SPECIALTY LINES)—Con.							
PIECE GOODS—Con.								PIECE GOODS—Con.							
COTTON—Con.								WOOLEN AND WORSTED—Con.							
\$500,000 - \$999,999.....	25	\$17,547	\$1,998	11.4	15	448	\$982	\$100,000 - \$199,999.....	59	\$8,323	\$1,315	15.8	43	347	\$570
Middle Atlantic.....	17	12,207	1,425	---	9	500	686	Middle Atlantic.....	37	5,478	886	---	32	208	319
Other divisions.....	8	5,340	573	---	6	148	296	East North Central.....	8	1,024	202	---	7	46	74
\$300,000 - \$499,999.....	25	9,161	1,178	12.9	12	255	586	Pacific.....	8	1,046	305	---	1	64	123
Middle Atlantic.....	19	7,087	913	---	11	187	467	Other divisions.....	6	775	122	---	3	31	54
Other divisions.....	6	2,074	265	---	1	68	119	\$50,000 - \$99,999.....	69	5,198	811	15.6	58	190	343
\$200,000 - \$299,999.....	21	5,179	771	14.9	13	183	395	New England.....	6	844	88	---	8	15	34
Middle Atlantic.....	17	4,114	602	---	11	128	277	Middle Atlantic.....	37	2,757	419	---	37	104	158
Other divisions.....	4	1,065	169	---	2	55	118	East North Central.....	10	772	151	---	4	35	81
\$100,000 - \$199,999.....	44	6,178	791	12.8	35	258	372	Pacific.....	7	568	95	---	4	20	44
Middle Atlantic.....	32	4,528	588	---	30	189	227	Other divisions.....	7	457	58	---	5	16	28
Other divisions.....	12	1,648	285	---	5	89	145	\$10,000 - \$49,999.....	98	2,632	423	16.1	80	131	171
\$50,000 - \$99,999.....	48	3,517	491	14.0	41	134	198	New England.....	6	208	30	---	6	13	15
Middle Atlantic.....	36	2,828	321	---	32	94	144	Middle Atlantic.....	68	1,768	281	---	60	80	98
Other divisions.....	12	689	170	---	9	40	54	East North Central.....	9	285	58	---	3	16	24
\$10,000 - \$49,999.....	66	2,366	361	15.3	71	138	157	Pacific.....	8	220	38	---	6	9	17
Middle Atlantic.....	69	1,872	281	---	58	98	121	Other divisions.....	5	170	38	---	5	13	13
Other divisions.....	17	494	80	---	15	38	36	Under \$10,000.....	28	168	41	24.4	27	10	9
Under \$10,000.....	26	168	22	15.1	23	9	7	Middle Atlantic.....	19	118	25	---	20	4	4
Middle Atlantic.....	20	133	15	---	18	6	5	Other divisions.....	9	52	16	---	7	6	5
Other divisions.....	6	35	7	---	5	3	2	OTHER.....	309	37,212	5,574	15.0	234	1,577	2,827
SILK, LINEN, RAYON, AND VELVET.....	368	78,148	7,912	10.0	268	1,921	3,501	\$1,000,000 and over.....	4	6,054	735	12.2	2	189	425
\$1,000,000 and over.....	17	28,249	1,947	6.9	10	489	1,079	\$500,000 - \$999,999.....	11	6,664	1,043	15.7	9	293	555
Middle Atlantic.....	17	28,249	1,947	---	10	489	1,079	\$300,000 - \$499,999.....	23	9,295	1,172	12.6	15	297	596
\$500,000 - \$999,999.....	28	19,893	1,767	8.8	10	355	851	Middle Atlantic.....	17	6,558	888	---	9	197	455
\$300,000 - \$499,999.....	20	7,894	811	10.3	11	199	398	Other divisions.....	6	2,639	304	---	6	70	140
\$200,000 - \$299,999.....	26	6,390	892	13.8	11	201	443	\$200,000 - \$299,999.....	15	3,065	439	14.3	11	114	191
Middle Atlantic.....	21	5,119	665	---	11	160	316	Middle Atlantic.....	8	1,691	268	---	7	76	124
Other divisions.....	5	1,271	217	---	---	41	124	Other divisions.....	5	1,174	141	---	4	38	67
\$100,000 - \$199,999.....	57	7,994	1,242	15.5	56	329	624	\$100,000 - \$199,999.....	37	5,119	909	17.8	21	280	461
Middle Atlantic.....	46	6,803	1,056	---	50	283	525	Middle Atlantic.....	25	3,514	622	---	19	162	318
Other divisions.....	9	1,391	186	---	6	46	99	East North Central.....	5	582	131	---	4	40	65
\$50,000 - \$99,999.....	59	4,255	661	15.6	46	182	288	Other divisions.....	7	1,023	156	---	2	58	78
Middle Atlantic.....	45	3,053	498	---	31	131	228	\$50,000 - \$99,999.....	50	3,461	688	18.4	33	195	317
Pacific.....	8	629	89	---	9	26	31	Middle Atlantic.....	28	1,611	343	---	18	81	155
Other divisions.....	6	553	84	---	6	25	29	East North Central.....	13	904	188	---	6	70	103
\$10,000 - \$49,999.....	125	3,234	471	14.6	108	175	205	Other divisions.....	11	746	107	---	9	34	59
Middle Atlantic.....	96	2,618	355	---	87	124	152	\$10,000 - \$49,999.....	129	3,281	576	17.6	103	241	268
East North Central.....	7	133	29	---	5	16	15	New England.....	9	257	59	---	4	27	33
Pacific.....	11	307	45	---	8	16	16	Middle Atlantic.....	82	2,056	352	---	60	147	163
Other divisions.....	9	176	42	---	6	19	22	East North Central.....	16	416	74	---	20	26	28
Under \$10,000.....	56	289	41	17.2	38	11	13	Pacific.....	14	349	58	---	11	17	24
Middle Atlantic.....	32	207	37	---	34	9	12	Other divisions.....	8	203	35	---	8	24	20
Other divisions.....	4	32	4	---	4	2	1	Under \$10,000.....	42	273	61	22.3	40	18	14
WOOLEN AND WORSTED.....	348	89,046	9,831	10.8	270	2,085	4,168	Middle Atlantic.....	31	190	40	---	29	9	7
\$1,000,000 and over.....	17	38,555	2,942	7.6	18	483	1,303	Other divisions.....	11	83	21	---	11	9	7
\$500,000 - \$999,999.....	27	19,291	1,987	10.3	16	428	739	OTHER DRY GOODS SPECIALTIES.....	295	29,658	4,666	15.7	283	1,504	2,329
Middle Atlantic.....	21	15,540	1,524	---	13	341	528	\$200,000 and over.....	32	16,559	2,350	14.2	28	658	1,242
Other divisions.....	6	3,751	463	---	3	87	211	Middle Atlantic.....	22	11,755	1,692	---	19	429	895
\$300,000 - \$499,999.....	21	7,719	1,097	14.2	11	255	577	Other divisions.....	10	4,824	658	---	7	229	347
Middle Atlantic.....	15	4,869	744	---	7	178	413	\$100,000 - \$199,999.....	42	6,078	1,059	17.4	30	392	521
Other divisions.....	6	2,850	353	---	4	79	164	Middle Atlantic.....	28	3,283	509	---	17	188	280
\$200,000 - \$299,999.....	29	7,162	1,015	14.2	17	241	458	East North Central.....	7	948	179	---	4	51	87
Middle Atlantic.....	17	4,455	607	---	10	153	313	South Atlantic.....	5	787	142	---	5	41	54
Other divisions.....	12	2,709	408	---	7	88	143	Other divisions.....	7	1,080	229	---	4	112	120
								\$50,000 - \$99,999.....	48	3,223	517	16.0	41	165	260
								New England.....	5	279	39	---	3	9	17
								Middle Atlantic.....	23	1,576	249	---	21	90	147
								East North Central.....	8	581	118	---	7	38	45
								Other divisions.....	12	787	111	---	10	50	53

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL.—Continued

KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active pro- pri- tors of un- incor- porated busi- nesses	Num- ber of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount	Percent of sales			
OTHER DRY GOODS SPECIALTIES—Con.							
\$10,000 - \$49,999.....	134	\$5,545	\$886	19.4	128	258	\$294
Middle Atlantic.....	82	2,103	411	---	78	146	176
East North Central.....	13	578	69	---	16	19	27
South Atlantic.....	11	329	60	---	11	31	28
Pacific.....	12	298	71	---	7	24	29
Other divisions.....	16	447	75	---	16	38	54
Under \$10,000.....	39	253	54	21.3	38	13	12
Middle Atlantic.....	23	138	29	---	24	8	7
Other divisions.....	16	115	25	---	14	5	5
ELECTRICAL GOODS							
ELECTRICAL MERCHANDISE (General line).....	452	294,986	59,489	13.4	49	11,578	23,234
\$1,000,000 and over.....	84	146,816	19,894	13.4	3	5,858	12,259
Middle Atlantic.....	18	35,470	4,429	---	1	1,314	2,914
East North Central.....	20	40,000	5,205	---	---	1,556	2,300
West North Central.....	11	18,225	2,514	---	---	717	1,568
South Atlantic.....	10	13,783	1,808	---	3	515	979
West South Central.....	7	8,837	1,463	---	---	508	888
Pacific.....	11	20,057	2,841	---	---	811	1,729
Other divisions.....	7	12,444	1,834	---	---	439	881
\$500,000 - \$999,999.....	113	79,136	10,351	13.1	6	2,987	5,925
New England.....	5	3,093	511	---	---	158	284
Middle Atlantic.....	18	13,931	2,089	---	1	608	1,233
East North Central.....	25	16,979	2,378	---	---	632	1,430
West North Central.....	13	8,482	1,053	---	---	302	539
South Atlantic.....	17	11,314	1,588	---	1	421	824
East South Central.....	10	6,856	790	---	2	220	403
West South Central.....	10	7,557	913	---	---	271	502
Mountain.....	5	5,978	411	---	---	118	243
Pacific.....	10	8,867	818	---	2	239	465
\$300,000 - \$499,999.....	116	45,295	5,914	13.1	5	1,695	3,217
New England.....	11	3,851	582	---	---	117	212
Middle Atlantic.....	22	8,841	1,190	---	2	354	842
East North Central.....	23	9,276	1,340	---	---	385	770
West North Central.....	13	5,581	760	---	2	193	375
South Atlantic.....	19	7,337	849	---	---	268	507
East South Central.....	7	2,658	319	---	---	74	143
West South Central.....	7	3,048	261	---	---	70	135
Mountain.....	5	1,942	255	---	1	62	130
Pacific.....	9	3,181	568	---	---	142	299
\$200,000 - \$299,999.....	51	12,439	1,753	14.1	13	525	905
New England.....	8	1,390	150	---	3	42	83
Middle Atlantic.....	8	1,939	298	---	5	107	186
East North Central.....	14	3,325	498	---	1	144	269
South Atlantic.....	8	1,568	216	---	1	64	97
Pacific.....	6	1,564	187	---	2	50	88
Other divisions.....	11	2,655	414	---	1	118	192
\$100,000 - \$199,999.....	67	10,011	1,579	15.8	17	492	818
New England.....	9	1,298	207	---	1	43	106
Middle Atlantic.....	21	2,955	522	---	6	177	293
East North Central.....	10	1,630	266	---	1	59	138
South Atlantic.....	9	1,241	177	---	5	51	77
West South Central.....	5	800	99	---	---	24	44
Pacific.....	8	955	150	---	3	39	89
Other divisions.....	7	1,188	188	---	1	64	91
Under \$100,000.....	21	1,289	218	17.2	5	69	112
Middle Atlantic.....	5	345	61	---	---	20	35
Other divisions.....	16	924	157	---	5	49	77
APPARATUS AND EQUIPMENT.....							
\$100,000 and over.....	46	17,429	3,558	20.4	17	959	2,049
Middle Atlantic.....	13	2,237	603	---	3	195	355
East North Central.....	15	9,780	1,850	---	8	409	1,063
West North Central.....	9	2,343	319	---	8	88	173
Other divisions.....	9	3,089	788	---	---	267	448
\$50,000 - \$99,999.....	49	6,420	1,061	16.0	25	385	585
Middle Atlantic.....	15	1,110	348	---	10	125	210
East North Central.....	15	1,085	354	---	2	123	177
South Atlantic.....	5	357	82	---	5	35	47
Pacific.....	6	415	132	---	2	45	68
Other divisions.....	8	473	145	---	8	59	85
ELECTRICAL GOODS—Con.							
APPARATUS AND EQUIPMENT—Con.							
\$10,000 - \$49,999.....	90	\$2,457	\$724	29.7	84	304	\$40
Middle Atlantic.....	28	759	221	---	23	78	111
East North Central.....	18	530	155	---	12	69	91
West North Central.....	14	342	114	---	8	58	69
Pacific.....	18	522	148	---	15	60	79
Other divisions.....	12	284	88	---	6	41	51
Under \$10,000.....	20	115	56	31.5	17	21	18
Middle Atlantic.....	9	46	14	---	8	7	8
Other divisions.....	11	69	22	---	9	14	10
WIRING SUPPLIES AND CONSTRUCTION MATERIALS.....							
\$500,000 and over.....	33	30,164	4,628	15.5	9	1,289	2,659
Middle Atlantic.....	13	10,687	1,950	---	8	553	1,144
East North Central.....	5	6,511	1,018	---	---	257	586
Pacific.....	5	3,158	578	---	1	186	359
Other divisions.....	10	10,050	1,084	---	---	315	590
\$300,000 - \$499,999.....	60	22,619	4,003	17.6	12	1,149	2,276
Middle Atlantic.....	23	8,430	1,471	---	5	457	896
East North Central.....	14	5,191	1,082	---	---	274	593
West North Central.....	8	2,220	420	---	---	122	247
South Atlantic.....	8	2,429	373	---	---	107	195
West South Central.....	5	1,950	343	---	---	109	183
Pacific.....	6	2,299	304	---	7	80	157
\$200,000 - \$299,999.....	80	19,910	3,294	16.5	40	1,001	1,784
New England.....	8	2,004	355	---	2	99	186
Middle Atlantic.....	16	3,918	714	---	8	249	419
East North Central.....	23	5,954	1,047	---	14	303	561
South Atlantic.....	6	1,452	211	---	2	65	96
West South Central.....	6	1,888	225	---	6	78	112
Pacific.....	12	2,984	485	---	6	148	282
Other divisions.....	7	1,712	277	---	2	63	126
\$100,000 - \$199,999.....	195	27,337	5,029	18.4	105	1,825	2,712
New England.....	15	1,648	340	---	3	99	192
Middle Atlantic.....	88	9,810	1,808	---	37	584	982
East North Central.....	35	4,990	945	---	12	297	497
West North Central.....	9	1,281	198	---	9	63	101
South Atlantic.....	28	3,697	664	---	8	235	390
West South Central.....	8	1,197	210	---	6	70	108
Pacific.....	24	3,509	626	---	22	204	332
Other divisions.....	10	1,414	240	---	6	74	130
\$50,000 - \$99,999.....	245	17,505	3,354	19.2	148	1,260	1,712
New England.....	14	977	205	---	5	70	100
Middle Atlantic.....	109	7,520	1,509	---	71	549	788
East North Central.....	50	5,782	747	---	28	272	500
West North Central.....	10	784	135	---	6	58	70
South Atlantic.....	19	1,337	228	---	7	90	124
East South Central.....	4	341	90	---	---	37	53
West South Central.....	8	636	89	---	5	42	52
Mountain.....	6	430	61	---	4	23	31
Pacific.....	25	1,716	299	---	22	150	166
\$10,000 - \$49,999.....	264	7,156	1,495	20.9	185	625	744
New England.....	33	836	230	---	17	98	135
Middle Atlantic.....	109	5,011	607	---	75	259	293
East North Central.....	46	1,223	266	---	36	106	123
West North Central.....	12	281	88	---	8	40	50
South Atlantic.....	20	575	109	---	14	43	42
West South Central.....	8	189	20	---	5	14	10
Pacific.....	26	702	132	---	24	48	66
Other divisions.....	8	241	61	---	5	21	27
Under \$10,000.....	87	402	98	24.4	58	48	33
Middle Atlantic.....	25	148	37	---	24	18	13
East North Central.....	20	104	28	---	15	15	11
West North Central.....	6	40	7	---	7	4	1
Pacific.....	8	62	12	---	7	5	2
Other divisions.....	8	48	14	---	5	6	6
RADIOS AND EQUIPMENT.....							
\$1,000,000 and over.....	22	40,596	7,570	18.7	1	1,905	5,970
Middle Atlantic.....	9	18,338	3,000	---	1	791	1,895
East North Central.....	6	10,118	2,143	---	---	502	986
Other divisions.....	7	11,942	2,427	---	---	612	1,299

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	Total pay roll*
			Amount	Percent of sales			
			(add 000)	(add 000)			
ELECTRICAL GOODS—Con.							
RADIOS AND EQUIPMENT—Con.							
\$500,000 - \$999,999.....	52	\$21,514	\$5,404	15.8	4	825	\$1,686
East North Central.....	11	7,023	1,285	---	1	502	651
South Atlantic.....	5	3,172	596	---	---	95	200
Other divisions.....	16	11,519	1,745	---	3	428	855
\$300,000 - \$499,999.....	38	14,445	2,942	20.4	8	783	1,465
Middle Atlantic.....	10	5,846	827	---	---	241	485
East North Central.....	7	2,871	541	---	3	165	252
Pacific.....	7	2,533	497	---	3	142	249
Other divisions.....	14	5,195	1,077	---	2	237	481
\$200,000 - \$299,999.....	42	10,196	1,870	18.3	19	495	924
Middle Atlantic.....	13	3,049	528	---	5	128	275
East North Central.....	11	2,616	551	---	4	158	294
Other divisions.....	18	4,531	791	---	10	227	357
\$100,000 - \$199,999.....	70	9,970	2,071	20.8	34	683	1,075
New England.....	8	1,259	249	---	5	75	118
Middle Atlantic.....	18	2,665	525	---	7	189	285
East North Central.....	9	1,216	245	---	1	68	132
South Atlantic.....	8	700	158	---	5	60	77
West South Central.....	5	683	133	---	4	45	85
Pacific.....	15	2,228	490	---	6	168	272
Other divisions.....	9	1,241	273	---	6	90	128
\$50,000 - \$99,999.....	102	6,887	1,450	20.5	74	529	717
New England.....	8	571	138	---	5	58	79
Middle Atlantic.....	16	1,069	244	---	10	76	102
East North Central.....	29	1,951	375	---	20	133	203
West North Central.....	10	681	132	---	7	59	73
South Atlantic.....	9	671	99	---	9	35	37
East South Central.....	4	276	51	---	3	28	35
West South Central.....	14	940	221	---	8	65	115
Pacific.....	12	848	170	---	12	59	78
\$10,000 - \$49,999.....	261	7,284	1,753	24.1	225	761	870
New England.....	21	510	158	---	14	58	59
Middle Atlantic.....	48	1,251	332	---	41	125	158
East North Central.....	80	2,084	477	---	61	204	241
West North Central.....	50	784	187	---	50	106	93
South Atlantic.....	37	1,081	256	---	28	107	134
East South Central.....	10	258	50	---	8	24	29
West South Central.....	19	419	90	---	16	44	44
Mountain.....	7	203	62	---	3	31	35
Pacific.....	29	734	161	---	28	68	77
Under \$10,000.....	71	508	139	27.3	66	63	52
New England.....	5	37	10	---	6	5	3
Middle Atlantic.....	19	173	51	---	20	21	18
East North Central.....	20	129	32	---	18	18	17
West North Central.....	9	80	17	---	8	8	8
West South Central.....	5	55	10	---	5	5	3
Pacific.....	8	40	7	---	6	3	1
Other divisions.....	5	32	11	---	3	5	2
REFRIGERATORS AND EQUIPMENT (Household).....	159	118,018	20,116	17.0	53	4,814	10,653
ALL OTHER.....	620	105,220	21,182	20.1	322	6,360	11,197
\$1,000,000 and over.....	12	18,711	3,277	17.5	2	818	1,719
Middle Atlantic.....	5	7,712	1,578	---	---	374	848
Other divisions.....	7	10,999	1,699	---	2	444	871
\$500,000 - \$999,999.....	34	24,270	4,241	17.5	6	1,110	2,293
Middle Atlantic.....	9	6,052	1,154	---	3	342	655
East North Central.....	9	6,804	1,162	---	---	287	616
South Atlantic.....	5	5,968	676	---	---	167	363
Other divisions.....	11	7,468	1,269	---	3	314	659
\$300,000 - \$499,999.....	51	19,955	3,945	19.8	8	1,215	2,158
New England.....	6	2,555	518	---	2	182	313
Middle Atlantic.....	12	4,504	898	---	2	272	487
East North Central.....	8	3,057	653	---	3	258	592
South Atlantic.....	5	1,998	402	---	---	105	216
West South Central.....	6	2,530	508	---	---	157	281
Pacific.....	6	2,534	395	---	---	83	212
Other divisions.....	8	5,177	591	---	1	180	307
ELECTRICAL GOODS—Con.							
ALL OTHER—Con.							
\$200,000 - \$299,999.....	55	\$18,117	\$2,704	20.6	8	742	\$1,427
Middle Atlantic.....	11	2,555	609	---	1	168	347
East North Central.....	11	2,615	532	---	3	147	257
South Atlantic.....	6	1,499	311	---	---	95	171
Pacific.....	8	2,071	389	---	2	96	202
Other divisions.....	17	4,377	863	---	2	288	450
\$100,000 - \$199,999.....	107	14,757	3,414	25.1	48	1,105	1,759
New England.....	10	1,298	275	---	1	91	151
Middle Atlantic.....	31	4,208	989	---	14	304	492
East North Central.....	26	3,490	939	---	13	309	505
West North Central.....	12	1,778	361	---	7	103	163
South Atlantic.....	7	894	182	---	2	62	102
West South Central.....	7	1,101	190	---	5	69	96
Pacific.....	7	910	241	---	6	75	129
Other divisions.....	7	1,088	237	---	---	85	123
\$50,000 - \$99,999.....	119	8,814	2,061	23.4	60	721	1,086
New England.....	22	1,652	368	---	7	96	138
Middle Atlantic.....	32	2,219	584	---	18	210	342
East North Central.....	52	2,464	629	---	15	225	352
West North Central.....	5	413	90	---	5	26	59
South Atlantic.....	7	543	112	---	2	40	59
East South Central.....	5	384	61	---	4	27	36
Pacific.....	9	599	138	---	9	48	57
Other divisions.....	7	550	121	---	4	49	65
\$10,000 - \$49,999.....	190	5,297	1,395	26.5	154	592	692
New England.....	15	624	153	---	8	59	77
Middle Atlantic.....	49	1,546	386	---	39	170	192
East North Central.....	52	1,561	352	---	42	142	171
West North Central.....	26	694	171	---	19	87	88
South Atlantic.....	13	597	79	---	11	28	31
East South Central.....	4	121	23	---	5	12	9
West South Central.....	8	228	79	---	9	34	39
Mountain.....	6	201	45	---	6	15	20
Pacific.....	17	435	127	---	17	45	55
Under \$10,000.....	54	299	125	41.8	36	59	71
Middle Atlantic.....	18	109	40	---	14	16	18
East North Central.....	14	87	26	---	9	17	14
South Atlantic.....	6	29	14	---	1	8	10
Pacific.....	9	48	25	---	5	14	17
Other divisions.....	9	48	20	---	7	4	12
FARM PRODUCTS—RAW MATERIALS							
COTTON.....	135	181,956	12,577	6.9	119	1,680	3,250
\$1,000,000 and over.....	40	150,545	9,492	6.3	39	970	2,196
South Atlantic.....	13	37,027	2,497	---	12	354	782
East South Central.....	14	74,865	4,954	---	21	465	978
West South Central.....	7	16,692	1,022	---	3	61	138
Other divisions.....	6	21,759	1,019	---	3	92	298
\$500,000 - \$999,999.....	28	20,088	2,099	10.4	23	399	706
South Atlantic.....	9	6,481	496	---	6	66	77
East South Central.....	7	4,461	229	---	11	48	74
Other divisions.....	12	9,146	1,374	---	6	284	557
\$300,000 - \$499,999.....	12	4,415	308	7.0	15	52	97
East South Central.....	6	2,301	162	---	6	28	51
Other divisions.....	6	2,112	146	---	9	24	46
\$100,000 - \$299,999.....	51	6,129	534	8.7	25	124	164
South Atlantic.....	13	2,077	146	---	9	51	54
East South Central.....	6	1,226	111	---	7	29	23
West South Central.....	5	1,061	114	---	4	27	42
Other divisions.....	7	1,165	161	---	5	17	45
Under \$100,000.....	22	983	144	14.6	17	76	85
South Atlantic.....	8	357	59	---	5	39	40
East South Central.....	6	295	48	---	5	22	28
Other divisions.....	8	331	37	---	7	15	17
GRAINS.....	373	452,464	24,120	5.3	197	4,785	9,296
\$1,000,000 and over.....	99	599,579	18,122	4.7	3	2,885	5,859
East North Central.....	12	77,166	4,061	---	---	603	1,211
West North Central.....	51	238,787	11,132	---	2	1,636	3,350

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION							Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	Total pay roll*
							(add 000)	(add 000)	Amount	Percent of sales		(add 000)	(add 000)
FARM PRODUCTS-- RAW MATERIALS--Con.													
GRAINS--Con.													
\$1,000,000 and over--Con.													
West South Central							10	\$27,566	\$1,064	---	---	288	\$426
Pacific							8	23,452	858	---	---	178	478
Other divisions							8	22,608	1,027	---	1	180	418
\$500,000 - \$999,999													
West North Central							37	27,101	1,993	7.4	5	495	787
West North Central							19	14,026	950	---	1	232	369
Other divisions							18	13,075	1,043	---	4	263	398
\$300,000 - \$499,999													
East North Central							37	14,441	1,421	9.8	18	391	516
East North Central							6	2,321	117	---	1	49	61
West North Central							10	3,759	449	---	6	111	164
West South Central							5	1,966	189	---	4	85	77
Pacific							9	3,621	222	---	3	69	94
Other divisions							7	2,774	444	---	4	79	120
\$200,000 - \$299,999													
East North Central							26	6,378	805	12.6	8	270	340
East North Central							6	1,630	171	---	3	59	75
West North Central							5	1,150	111	---	2	26	35
Other divisions							15	3,598	523	---	3	185	230
\$100,000 - \$199,999													
Middle Atlantic							61	9,298	1,033	11.1	47	367	452
Middle Atlantic							6	851	127	---	7	38	50
East North Central							15	2,477	250	---	7	97	109
West North Central							14	2,160	198	---	12	70	82
South Atlantic							5	690	75	---	4	28	33
West South Central							6	970	150	---	4	62	85
Pacific							7	978	131	---	8	37	52
Other divisions							8	1,162	102	---	5	37	41
\$50,000 - \$99,999													
Middle Atlantic							56	5,872	500	12.9	49	217	239
Middle Atlantic							8	529	73	---	7	35	39
East North Central							12	816	104	---	9	48	45
West North Central							15	1,035	108	---	17	45	58
South Atlantic							6	427	75	---	5	29	33
West South Central							8	552	55	---	7	26	18
Other divisions							7	513	85	---	4	34	46
Under \$50,000													
Middle Atlantic							67	1,805	246	13.6	67	162	123
Middle Atlantic							9	260	27	---	14	15	15
East North Central							12	261	56	---	13	28	22
West North Central							12	320	31	---	16	22	19
South Atlantic							8	185	33	---	6	17	14
West South Central							15	451	59	---	9	50	31
Other divisions							11	328	60	---	9	30	22
HIDES, SKINS, AND RAW FURS													
							609	158,206	12,779	8.1	486	3,270	5,633
\$500,000 and over													
Middle Atlantic							65	92,690	5,870	6.3	24	1,196	2,589
Middle Atlantic							32	33,888	2,503	---	18	517	1,040
East North Central							13	33,782	1,434	---	5	350	622
West North Central							5	5,368	377	---	---	111	212
Pacific							6	9,904	688	---	---	206	439
Other divisions							9	9,748	868	---	3	210	276
\$300,000 - \$499,999													
Middle Atlantic							53	20,150	1,809	9.5	37	463	637
Middle Atlantic							31	11,958	995	---	21	159	445
East North Central							6	2,124	185	---	6	67	93
Other divisions							16	6,068	729	---	10	237	299
\$200,000 - \$299,999													
Middle Atlantic							66	16,550	1,739	10.5	45	530	842
Middle Atlantic							33	8,032	684	---	29	127	271
East North Central							5	1,316	128	---	4	46	62
West North Central							8	2,043	450	---	5	129	252
Mountain							7	1,735	139	---	1	90	81
Pacific							6	1,575	175	---	1	80	105
Other divisions							7	1,849	165	---	5	78	71
\$100,000 - \$199,999													
Middle Atlantic							115	16,531	1,816	11.0	82	554	762
Middle Atlantic							54	7,810	719	---	33	147	315
East North Central							12	1,855	233	---	14	56	77
West North Central							17	2,476	344	---	12	145	186
West South Central							11	1,457	184	---	8	75	88
Mountain							9	1,133	158	---	8	54	61
Other divisions							12	1,820	198	---	9	77	75
\$50,000 - \$99,999													
Middle Atlantic							119	8,624	939	10.9	119	345	398
Middle Atlantic							57	4,137	408	---	51	84	184
East North Central							10	689	61	---	15	30	32
West North Central							18	1,276	185	---	22	87	78
West South Central							11	806	85	---	8	75	45
Mountain							10	728	102	---	6	54	40
HIDES, SKINS, AND RAW FURS--Con.													
							6	\$444	\$46	---	9	---	\$15
Pacific							7	544	52	---	8	28	26
Other divisions							---	---	---	---	---	---	---
\$10,000 - \$49,999													
New England							132	5,354	449	13.4	125	160	187
New England							5	171	20	---	3	7	12
Middle Atlantic							65	1,689	231	---	55	57	92
East North Central							28	606	72	---	27	40	85
West North Central							8	149	32	---	11	9	8
South Atlantic							8	185	28	---	9	14	9
Pacific							10	528	55	---	11	9	14
Other divisions							10	268	33	---	11	24	17
Under \$10,000													
New England							59	307	57	16.6	54	22	18
New England							5	27	5	---	3	2	1
Middle Atlantic							23	109	25	---	25	7	6
East North Central							14	61	10	---	16	6	1
West North Central							7	41	11	---	3	5	6
Other divisions							10	49	6	---	7	2	2
HORSES AND MULES													
LIVESTOCK							26	6,992	529	4.7	31	118	100
LIVESTOCK							105	8,253	1,041	12.6	102	370	328
TOBACCO (Leaf)							144	62,189	9,124	14.7	94	5,752	4,830
WOOL AND MOHAIR							153	179,634	11,876	6.6	139	1,306	4,089
ALL OTHER													
							221	63,787	6,616	10.7	168	2,411	2,512
\$500,000 and over													
Middle Atlantic							53	43,162	3,614	8.8	18	643	1,272
Middle Atlantic							10	15,081	1,585	---	4	113	439
South Atlantic							7	8,985	927	---	5	486	378
Pacific							5	5,149	563	---	5	55	183
Other divisions							11	13,937	739	---	4	169	292
\$300,000 - \$499,999													
South Atlantic							24	8,961	1,228	13.7	12	601	452
South Atlantic							7	2,574	289	---	1	319	144
Pacific							5	1,954	221	---	2	68	89
Other divisions							12	4,455	718	---	9	214	219
\$200,000 - \$299,999													
South Atlantic							11	2,878	418	15.6	4	189	195
\$100,000 - \$199,999													
West North Central							31	4,551	612	13.4	19	417	253
West North Central							7	1,109	161	---	3	67	69
Pacific							5	718	92	---	6	38	56
Other divisions							19	2,729	359	---	10	312	148
\$50,000 - \$99,999													
Middle Atlantic							39	2,610	398	15.2	25	198	188
Middle Atlantic							11	710	158	---	6	81	57
East North Central							10	760	104	---	7	36	49
West North Central							6	435	58	---	4	32	32
Other divisions							11	707	98	---	8	46	50
Under \$50,000													
Middle Atlantic							84	1,775	348	19.5	90	163	152
Middle Atlantic							21	311	77	---	19	37	42
East North Central							18	408	55	---	24	28	23
West North Central							10	223	27	---	9	14	12
South Atlantic							11	227	47	---	8	21	18
Mountain							5	153	35	---	2	13	14
Pacific							10	253	67	---	21	18	20
Other divisions							9	202	40	---	7	32	23
FARM PRODUCTS--CONSUMER GOODS													
							1,877	465,744	108,347	23.3	1,172	32,520	53,935
DAIRY PRODUCTS													
							87	190,688	55,617	19.2	14	9,356	18,994
Middle Atlantic							50	110,482	20,437	---	10	4,507	9,417
East North Central							18	37,147	6,698	---	2	1,617	4,096
Pacific							9	19,651	3,880	---	2	1,106	2,233
Other divisions							10	23,428	5,654	---	2	1,614	3,258
\$500,000 - \$999,999													
New England							125	84,843	19,522	23.0	16	5,141	9,469
New England							11	7,520	2,554	---	---	827	1,223
Middle Atlantic							51	35,745	7,053	---	7	1,644	3,151
East North Central							40	26,377	5,588	---	9	1,405	2,666
Pacific							14	9,458	2,487	---	---	717	1,416
Other divisions							9	5,703	2,082	---	---	748	1,013

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	OPERATING EXPENSES (including pay roll)		Active pro- pri- etors of un- incor- porated busi- nesses	Number of em- ploy- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)	KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	OPERATING EXPENSES (including pay roll)		Active pro- pri- etors of un- incor- porated busi- nesses	Number of em- ploy- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)		
		Sales	Amount						Percent of sales	Sales				Amount	Percent of sales
		(add 000)	(add 000)							(add 000)				(add 000)	
<b>FARM PRODUCTS—CONSUMER GOODS—Con.</b>															
<b>DAIRY PRODUCTS—Con.</b>															
\$500,000 - \$499,999	152	\$58,555	\$15,180	26.0	39	4,517	\$7,584	\$200,000 - \$199,999	154	\$22,882	\$5,062	15.4	151	1,054	1,480
New England	12	4,747	1,321	---	2	422	745	New England	8	904	7	---	5	24	35
Middle Atlantic	57	22,987	4,631	---	21	1,114	2,110	Middle Atlantic	78	10,546	1,322	---	62	401	598
East North Central	45	15,591	4,287	---	9	1,232	2,187	East North Central	38	5,227	807	---	48	210	284
West North Central	7	2,439	620	---	4	205	387	West North Central	27	1,270	172	---	2	80	92
South Atlantic	8	5,257	1,251	---	---	358	598	Other divisions	9	4,955	889	---	14	339	455
West South Central	11	4,100	1,586	---	1	887	817								
Pacific	7	2,467	720	---	2	244	375								
Other divisions	7	2,697	784	---	---	277	585								
\$200,000 - \$199,999	155	\$2,403	\$8,727	26.9	30	2,900	4,357	\$50,000 - \$49,999	145	\$10,482	\$1,248	11.9	128	487	586
Middle Atlantic	37	9,005	1,955	---	9	522	818	Middle Atlantic	64	4,557	444	---	56	158	201
East North Central	58	6,681	1,355	---	7	652	1,037	East North Central	45	3,081	357	---	43	121	154
West North Central	17	5,882	1,118	---	1	425	592	West North Central	11	813	109	---	7	50	47
South Atlantic	7	1,806	578	---	1	217	246	South Atlantic	5	372	39	---	4	25	19
West South Central	8	1,632	578	---	3	255	296	West South Central	8	425	78	---	6	32	17
Mountain	5	1,207	592	---	1	130	165	Pacific	8	928	121	---	5	38	61
Pacific	26	6,412	1,800	---	7	525	945	Other divisions	8	528	122	---	7	47	67
Other divisions	7	1,628	485	---	1	178	268								
\$100,000 - \$99,999	566	\$1,505	\$5,527	30.1	163	5,352	7,800	\$10,000 - \$9,999	164	\$4,853	\$580	11.5	148	229	204
New England	25	5,282	754	---	12	261	369	New England	4	129	15	---	4	5	4
Middle Atlantic	77	10,689	2,564	---	35	809	1,224	Middle Atlantic	61	1,809	204	---	51	67	74
East North Central	117	16,275	4,952	---	51	1,725	2,907	East North Central	47	1,295	184	---	48	63	80
West North Central	30	4,151	1,287	---	8	441	622	West North Central	19	595	84	---	17	41	24
South Atlantic	24	3,577	1,504	---	3	527	579	South Atlantic	12	527	55	---	15	15	12
East South Central	14	2,086	820	---	6	262	354	East South Central	6	196	15	---	7	10	5
West South Central	25	3,282	1,062	---	12	409	449	West South Central	5	182	20	---	3	12	9
Mountain	9	1,279	565	---	9	137	171	Mountain							

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

1 Less than \$1,000.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)		
			Amount	Percent of sales					
								(add 000)	(add 000)
FARM PRODUCTS—CONSUMER GOODS—Con.									
POULTRY AND POULTRY PRODUCTS—Con.									
\$50,000 - \$99,999—Con.									
West North Central	27	\$1,898	\$218	---	24	123	\$106		
South Atlantic	23	1,592	172	---	28	85	77		
East South Central	20	1,426	125	---	23	61	39		
West South Central	26	2,030	261	---	23	284	128		
Mountain	15	1,090	149	---	13	68	86		
Pacific	55	2,410	258	---	58	108	118		
\$10,000 - \$49,999	558	14,578	1,858	12.6	607	1,055	702		
New England	21	429	68	---	21	19	19		
Middle Atlantic	104	2,479	344	---	107	150	138		
East North Central	177	4,475	535	---	201	287	198		
West North Central	80	2,182	282	---	93	143	99		
South Atlantic	44	1,095	158	---	44	108	63		
East South Central	44	1,835	77	---	23	55	28		
West South Central	42	1,235	198	---	41	209	83		
Mountain	10	280	40	---	11	36	20		
Pacific	56	1,414	168	---	66	88	54		
Under \$10,000	105	610	111	18.2	110	59	32		
Middle Atlantic	28	159	27	---	27	10	9		
East North Central	31	182	36	---	34	20	8		
West North Central	12	67	13	---	12	7	4		
South Atlantic	9	56	10	---	9	5	3		
East South Central	9	48	8	---	10	9	4		
Mountain	8	43	10	---	8	4	2		
Other divisions	10	55	7	---	10	4	2		
FRUITS AND VEGETABLES (Fresh)	5,037	971,052	106,316	10.9	5,321	55,537	49,831		
\$1,000,000 and over	140	247,376	21,065	8.5	57	5,072	10,539		
New England	11	20,043	1,385	---	3	471	686		
Middle Atlantic	45	90,312	7,061	---	14	1,504	2,977		
East North Central	38	66,341	4,533	---	32	1,014	2,200		
West North Central	17	22,058	2,821	---	9	908	1,503		
South Atlantic	7	10,344	462	---	1	93	212		
East South Central	7	9,053	1,083	---	1	434	599		
West South Central	7	9,205	1,214	---	1	546	697		
Pacific	10	20,020	2,696	---	8	902	1,665		
\$500,000 - \$999,999	327	221,303	23,081	10.4	274	7,555	11,415		
New England	19	12,870	1,251	---	11	349	548		
Middle Atlantic	85	56,898	5,475	---	87	1,519	2,450		
East North Central	72	49,844	4,508	---	76	1,291	2,206		
West North Central	41	29,231	2,974	---	25	1,032	1,579		
South Atlantic	30	18,790	2,341	---	19	888	1,081		
East South Central	7	5,303	486	---	8	215	225		
West South Central	28	17,160	2,180	---	8	910	1,143		
Mountain	11	7,053	881	---	8	379	482		
Pacific	38	24,754	2,986	---	32	974	1,701		
\$300,000 - \$499,999	395	149,700	17,447	11.7	309	5,908	8,432		
New England	23	9,481	1,104	---	15	357	585		
Middle Atlantic	106	39,973	4,738	---	104	1,277	2,145		
East North Central	90	34,222	3,401	---	87	1,087	1,719		
West North Central	56	21,087	2,544	---	33	862	1,157		
South Atlantic	41	15,298	1,904	---	21	880	934		
East South Central	8	2,938	321	---	7	148	131		
West South Central	24	9,079	1,551	---	10	576	623		
Mountain	17	6,156	787	---	10	307	334		
Pacific	31	11,488	1,517	---	22	655	804		
\$200,000 - \$299,999	470	114,580	13,519	11.8	457	4,558	6,310		
New England	38	8,051	1,057	---	29	509	487		
Middle Atlantic	125	29,990	3,288	---	164	972	1,491		
East North Central	106	25,702	2,843	---	96	918	1,369		
West North Central	48	12,021	1,517	---	34	473	598		
South Atlantic	44	10,805	1,454	---	36	577	640		
East South Central	18	4,202	488	---	19	192	209		
West South Central	26	6,416	877	---	7	388	465		
Mountain	22	5,545	635	---	15	253	279		
Pacific	48	11,848	1,580	---	37	476	772		
\$100,000 - \$199,999	909	150,045	18,178	12.4	933	5,787	7,222		
New England	101	14,441	1,898	---	79	640	855		
Middle Atlantic	225	52,216	5,790	---	274	1,163	1,644		
East North Central	184	26,127	3,165	---	237	1,068	1,421		
West North Central	92	15,427	1,513	---	73	613	722		
South Atlantic	82	11,452	1,482	---	68	639	645		
East South Central	29	4,157	544	---	25	285	258		
West South Central	44	6,371	848	---	41	374	358		
Mountain	32	4,449	606	---	29	283	288		
Pacific	120	17,405	2,232	---	136	702	1,035		
FARM PRODUCTS—CONSUMER GOODS—Con.									
FRUITS AND VEGETABLES (Fresh)—Con.									
\$50,000 - \$99,999	923	\$67,293	\$9,939	13.3	1,101	3,491	\$3,725		
New England	111	8,376	1,135	---	114	419	455		
Middle Atlantic	231	18,563	2,064	---	271	724	823		
East North Central	149	11,293	1,247	---	200	520	568		
West North Central	72	5,119	670	---	82	276	276		
South Atlantic	107	7,738	1,179	---	125	495	479		
East South Central	33	2,308	304	---	38	143	128		
West South Central	49	3,684	501	---	60	231	194		
Mountain	40	2,937	525	---	42	204	238		
Pacific	131	9,275	1,314	---	169	476	593		
\$10,000 - \$49,999	1,466	38,395	5,642	14.7	1,734	2,556	2,057		
New England	108	8,042	474	---	132	161	163		
Middle Atlantic	342	9,055	1,262	---	380	493	496		
East North Central	245	6,324	898	---	275	577	325		
West North Central	111	2,881	377	---	103	172	136		
South Atlantic	170	4,169	697	---	211	548	289		
East South Central	64	1,714	247	---	84	136	94		
West South Central	85	2,158	345	---	99	185	123		
Mountain	69	1,833	303	---	75	127	116		
Pacific	272	7,219	1,039	---	375	559	576		
Under \$10,000	408	2,360	447	18.9	446	229	131		
New England	22	134	34	---	27	20	13		
Middle Atlantic	90	531	92	---	97	58	24		
East North Central	74	404	78	---	79	42	13		
West North Central	47	261	41	---	49	28	16		
South Atlantic	42	260	56	---	49	27	14		
East South Central	18	125	55	---	21	18	16		
West South Central	29	187	29	---	32	26	10		
Mountain	13	80	18	---	15	10	3		
Pacific	71	398	64	---	77	20	18		
FRESH FRUITS ONLY	776	61,964	9,329	11.4	833	3,270	4,059		
\$1,000,000 and over	5	8,747	974	11.1	4	318	542		
\$500,000 - \$999,999	20	13,379	1,103	8.2	19	410	507		
Middle Atlantic	8	5,279	390	---	6	115	160		
Other divisions	12	8,100	723	---	13	295	349		
\$300,000 - \$499,999	58	14,450	1,322	9.1	52	467	624		
Middle Atlantic	18	6,489	549	---	23	159	239		
East North Central	9	2,808	240	---	10	67	108		
Other divisions	11	4,555	533	---	19	261	279		
\$200,000 - \$299,999	53	12,597	1,411	11.2	58	574	615		
Middle Atlantic	29	6,914	686	---	40	175	279		
East North Central	8	2,024	155	---	4	85	80		
Pacific	5	1,124	304	---	5	47	57		
Other divisions	11	2,535	286	---	9	69	97		
\$100,000 - \$199,999	102	14,788	1,936	13.1	116	689	863		
New England	11	1,629	286	---	13	80	108		
Middle Atlantic	46	6,677	785	---	60	205	303		
East North Central	15	2,248	317	---	14	132	160		
West North Central	8	997	199	---	5	102	84		
Pacific	13	1,929	239	---	14	90	130		
Other divisions	9	1,308	150	---	10	60	78		
\$50,000 - \$99,999	142	9,920	1,308	13.2	151	511	545		
New England	9	641	91	---	10	31	37		
Middle Atlantic	59	4,215	498	---	66	159	182		
East North Central	23	1,618	190	---	19	91	98		
South Atlantic	11	775	112	---	13	60	45		
Mountain	6	312	31	---	5	14	17		
Pacific	26	1,717	320	---	26	112	145		
Other divisions	9	642	66	---	10	44	33		
\$10,000 - \$49,999	504	7,427	1,150	15.5	515	483	439		
New England	18	400	87	---	20	22	22		
Middle Atlantic	131	2,988	448	---	135	160	160		
East North Central	29	764	113	---	28	54	54		
West North Central	8	229	29	---	4	15	14		
South Atlantic	31	812	151	---	32	80	83		
West South Central	8	202	25	---	7	14	7		
Pacific	70	1,792	268	---	83	113	105		
Other divisions	9	240	49	---	6	25	23		

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



# WHOLESALE TRADE:1939

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TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS  
ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

UNITED STATES BUSINESS, NET-SALES SIZE GROUPS, AND GEOGRAPHIC DIVISIONS										GEOGRAPHIC DIVISIONS									
KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active pro- pri- etors of unincor- porated busi- nesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)	KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active pro- pri- etors of unincor- porated busi- nesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)				
			Amount (add 000)	Percent of sales							Amount (add 000)	Percent of sales							
FARM PRODUCTS—CONSUMER GOODS—Con.							FARM SUPPLIES—Con.												
FRESH FRUITS ONLY—Con.							SEEDS.....												
Under \$10,000.....	112	\$658	\$125	19.0	118	38	\$27	407	\$10,548	\$1,908	19.0	258	6,528	\$9,984					
Middle Atlantic.....	33	197	41	—	34	11	10	\$500,000 and over.....	54	57,496	10,541	18.3	35	5,218	4,853				
East North Central.....	11	53	10	—	13	4	1	Middle Atlantic.....	5	5,115	709	—	—	120	295				
South Atlantic.....	7	48	14	—	8	4	4	East North Central.....	14	15,154	2,906	—	7	878	1,182				
West South Central.....	7	51	14	—	5	4	2	West North Central.....	18	22,710	4,380	—	4	1,331	2,063				
Pacific.....	42	246	55	—	45	8	6	Pacific.....	5	4,544	889	—	3	360	605				
Other divisions.....	12	63	13	—	13	7	4	Other divisions.....	12	9,975	1,877	—	21	529	708				
ALL OTHER.....	30	5,328	574	10.8	25	258	303	\$300,000 - \$499,999.....	28	10,658	1,928	18.1	7	665	906				
FARM SUPPLIES							East North Central.....												
Under \$10,000.....	782	126,788	13,926	11.0	625	5,027	6,477	West North Central.....	7	2,664	518	—	1	194	244				
\$500,000 and over.....	56	61,012	5,449	8.9	32	1,688	2,650	East South Central.....	6	2,272	362	—	1	87	120				
New England.....	5	5,445	739	—	—	248	499	Other South Central.....	5	1,849	226	—	4	62	100				
Middle Atlantic.....	11	12,252	1,019	—	9	266	480	Other divisions.....	10	3,871	622	—	1	322	442				
East North Central.....	9	10,308	986	—	6	314	448	\$200,000 - \$299,999.....	40	9,588	1,944	20.3	22	604	636				
West North Central.....	7	8,274	467	—	2	70	182	Middle Atlantic.....	9	2,234	683	—	5	219	350				
South Atlantic.....	7	5,435	472	—	3	149	187	East North Central.....	10	2,546	405	—	5	134	231				
Pacific.....	8	11,357	1,349	—	6	376	593	South Atlantic.....	5	1,159	156	—	4	49	54				
Other divisions.....	9	7,943	537	—	6	287	261	Other divisions.....	16	3,847	700	—	8	202	301				
\$300,000 - \$499,999.....	40	15,171	1,970	13.0	20	635	892	\$100,000 - \$199,999.....	89	13,416	2,623	19.5	57	1,047	1,324				
East North Central.....	13	4,898	711	—	10	211	334	Middle Atlantic.....	15	2,032	605	—	8	232	314				
West North Central.....	5	2,027	314	—	—	90	130	East North Central.....	15	2,658	397	—	5	126	208				
South Atlantic.....	5	1,916	250	—	4	100	107	West North Central.....	15	2,121	382	—	17	133	178				
West South Central.....	5	1,785	211	—	1	88	96	South Atlantic.....	9	1,524	193	—	8	80	72				
Pacific.....	5	1,804	163	—	4	49	81	East South Central.....	8	1,237	166	—	3	50	75				
Other divisions.....	7	2,943	321	—	1	97	144	Mountain.....	10	1,462	303	—	7	148	153				
\$200,000 - \$299,999.....	57	13,720	1,635	11.9	41	566	745	Pacific.....	11	1,685	342	—	11	163	185				
Middle Atlantic.....	5	1,126	223	—	3	57	108	Other divisions.....	6	879	255	—	2	95	139				
East North Central.....	18	3,941	451	—	6	167	214	\$50,000 - \$99,999.....	87	8,395	1,324	20.7	50	622	612				
West North Central.....	14	3,212	382	—	17	131	161	Middle Atlantic.....	5	334	84	—	1	25	47				
South Atlantic.....	10	2,617	242	—	5	93	112	East North Central.....	15	1,098	242	—	10	87	103				
Pacific.....	7	1,716	173	—	6	57	79	West North Central.....	28	1,859	342	—	17	266	155				
Other divisions.....	5	1,208	164	—	4	61	71	South Atlantic.....	9	656	124	—	4	47	78				
\$100,000 - \$199,999.....	128	16,858	1,688	12.9	88	638	986	East South Central.....	5	394	78	—	5	25	14				
New England.....	5	829	69	—	1	22	29	West South Central.....	11	817	189	—	6	77	86				
Middle Atlantic.....	15	1,841	249	—	13	73	114	Mountain.....	5	406	92	—	5	32	32				
East North Central.....	23	2,944	428	—	13	162	186	Pacific.....	11	829	173	—	2	63	97				
West North Central.....	17	2,186	269	—	14	116	108	Under \$50,000.....	109	2,795	721	25.6	85	372	353				
South Atlantic.....	19	2,539	321	—	8	140	138	Middle Atlantic.....	18	352	113	—	13	79	62				
East South Central.....	10	1,358	140	—	8	89	70	East North Central.....	28	614	161	—	17	79	87				
West South Central.....	25	3,389	401	—	23	172	183	West North Central.....	21	611	135	—	10	86	77				
Mountain.....	4	608	93	—	—	34	48	South Atlantic.....	9	304	55	—	10	21	11				
Pacific.....	10	1,364	200	—	7	51	92	East South Central.....	8	233	39	—	7	18	16				
\$50,000 - \$99,999.....	178	12,517	1,578	12.6	145	710	743	Other divisions.....	7	185	42	—	7	17	17				
New England.....	5	428	60	—	2	26	28	CHINA, GLASSWARE, AND CROCKERY.....	236	20,654	4,706	22.8	149	1,540	2,414				
Middle Atlantic.....	24	1,721	245	—	21	89	118	\$200,000 and over.....	30	11,530	2,591	22.5	8	725	1,299				
East North Central.....	30	2,210	289	—	20	134	150	Middle Atlantic.....	12	4,333	1,047	—	5	272	467				
West North Central.....	30	2,087	286	—	22	123	151	East North Central.....	6	2,605	354	—	—	90	175				
South Atlantic.....	54	2,377	288	—	27	141	133	Other divisions.....	12	4,592	1,190	—	3	363	637				
East South Central.....	11	761	74	—	9	41	40	\$100,000 - \$199,999.....	26	3,567	726	20.4	17	278	417				
West South Central.....	22	1,884	194	—	21	102	61	Middle Atlantic.....	14	2,025	378	—	12	136	218				
Mountain.....	5	342	42	—	8	18	15	East North Central.....	6	883	192	—	—	77	117				
Pacific.....	15	1,019	116	—	15	36	47	Other divisions.....	6	659	156	—	5	60	82				
\$10,000 - \$49,999.....	265	7,293	1,063	14.8	257	580	482	\$50,000 - \$99,999.....	45	2,284	751	25.2	14	271	414				
New England.....	5	121	9	—	6	4	4	Middle Atlantic.....	22	1,440	355	—	9	117	206				
Middle Atlantic.....	34	933	165	—	34	64	65	East North Central.....	9	555	195	—	1	74	100				
East North Central.....	58	1,508	250	—	64	119	102	West North Central.....	7	495	90	—	1	33	48				
West North Central.....	45	1,252	149	—	44	86	72	Other divisions.....	7	494	111	—	3	47	57				
South Atlantic.....	43	1,207	176	—	44	108	80	\$10,000 - \$49,999.....	106	2,427	595	24.4	87	242	289				
East South Central.....	18	522	70	—	13	55	51	New England.....	10	209	87	—	4	26	32				
West South Central.....	36	975	131	—	31	68	47	Middle Atlantic.....	42	996	255	—	39	89	104				
Mountain.....	12	297	47	—	9	29	25	East North Central.....	29	650	145	—	25	67	63				
Pacific.....	16	478	86	—	12	29	38	West North Central.....	6	138	33	—	3	14	22				
Under \$10,000.....	40	259	45	18.8	42	30	19	Pacific.....	10	225	48	—	10	19	22				
East North Central.....	8	42	10	—	7	8	5	Other divisions.....	9	209	45	—	6	27	26				
West North Central.....	5	80	5	—	4	2	1												
South Atlantic.....	15	61	10	—	19	7	3												
Other divisions.....	12	76	20	—	12	15	10												
FERTILIZER.....	80	14,762	1,806	10.9	55	509	818												

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION								KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION							
Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active prop- ri- etors of un- incor- porated busi- nesses	Num- ber of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)		Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active prop- ri- etors of un- incor- porated busi- nesses	Num- ber of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)	
		Amount	Per- cent of sales							Amount	Per- cent of sales				
(add 000)	(add 000)					(add 000)		(add 000)	(add 000)					(add 000)	
FURNITURE AND HOUSE FURNISHINGS—Con.															
CHINA, GLASSWARE, AND CROCKERY—Con.															
Under \$10,000.....	29	\$146	\$45	30.8	23	26	\$15	Under \$50,000.....	143	\$2,265	\$866	26.5	101	295	\$399
Middle Atlantic.....	15	81	24	---	8	12	9	Middle Atlantic.....	71	1,684	425	---	50	151	168
East North Central.....	7	26	7	---	9	4	2	East North Central.....	32	672	189	---	20	70	101
Other divisions.....	7	39	14	---	6	10	4	Other divisions.....	40	909	252	---	31	94	127
FLOOR COVERINGS.....	411	133,462	18,239	13.7	207	4,772	9,504	FURNITURE (Office).....	50	3,044	523	17.2	35	156	254
\$1,000,000 and over.....	26	52,931	6,843	12.9	---	1,930	3,989	HOUSE FURNISHINGS (Except as speci- fied).....	741	88,568	13,706	15.5	616	4,218	7,126
Middle Atlantic.....	8	17,025	2,148	---	---	465	1,206	\$500,000 and over.....	71	50,493	6,308	12.5	35	1,639	3,601
East North Central.....	6	11,273	1,254	---	---	307	699	New England.....	5	4,878	780	---	---	245	503
Pacific.....	5	13,523	1,781	---	---	460	1,013	Middle Atlantic.....	45	33,144	3,570	---	32	628	1,989
Other divisions.....	7	11,110	1,660	---	---	598	1,071	East North Central.....	11	6,799	915	---	---	195	458
\$500,000 - \$999,999.....	51	36,511	4,429	12.1	13	1,081	2,243	Pacific.....	5	2,686	587	---	---	168	379
New England.....	8	4,406	671	---	2	121	308	Other divisions.....	5	2,978	476	---	3	173	272
Middle Atlantic.....	18	12,416	1,555	---	6	365	765	\$200,000 - \$299,999.....	42	10,274	1,818	17.7	17	512	951
East North Central.....	15	10,625	1,072	---	4	261	540	Middle Atlantic.....	24	5,689	1,084	---	15	281	546
Pacific.....	5	4,260	564	---	---	151	313	Pacific.....	5	1,295	257	---	1	74	132
Other divisions.....	7	4,804	569	---	1	163	319	Other divisions.....	13	3,280	477	---	3	157	253
\$500,000 - \$499,999.....	52	19,728	2,731	13.8	12	684	1,282	\$100,000 - \$199,999.....	89	12,380	2,202	17.8	74	677	979
Middle Atlantic.....	26	9,776	1,360	---	9	340	662	Middle Atlantic.....	53	7,386	1,269	---	45	369	583
East North Central.....	7	2,654	477	---	---	126	238	East North Central.....	14	2,118	397	---	9	128	171
Other divisions.....	19	7,298	874	---	3	218	382	Pacific.....	9	1,143	252	---	7	49	78
\$200,000 - \$299,999.....	32	7,819	1,214	15.5	8	320	563	Other divisions.....	13	1,723	284	---	13	131	147
Middle Atlantic.....	17	4,240	733	---	8	184	363	\$50,000 - \$99,999.....	100	6,906	1,378	19.9	82	526	697
Other divisions.....	15	3,579	481	---	---	156	220	Middle Atlantic.....	65	4,488	904	---	57	332	453
\$100,000 - \$199,999.....	55	8,231	1,521	18.5	30	389	733	East North Central.....	17	1,165	261	---	14	102	137
New England.....	7	1,095	152	---	3	37	75	Pacific.....	7	486	92	---	7	37	59
Middle Atlantic.....	28	3,771	755	---	16	216	393	Other divisions.....	11	767	119	---	4	55	58
East North Central.....	6	889	141	---	4	25	34	\$10,000 - \$49,999.....	305	7,763	1,757	22.6	277	748	854
West North Central.....	5	761	159	---	4	36	80	New England.....	19	444	104	---	11	58	62
South Atlantic.....	5	849	140	---	2	44	68	Middle Atlantic.....	165	4,228	901	---	158	355	593
Other divisions.....	6	868	174	---	1	29	85	East North Central.....	44	1,029	238	---	37	114	111
\$50,000 - \$99,999.....	73	5,360	954	17.8	48	303	436	West North Central.....	14	395	112	---	16	80	59
New England.....	5	536	47	---	4	11	16	South Atlantic.....	13	348	80	---	8	34	48
Middle Atlantic.....	38	2,775	508	---	25	172	248	East South Central.....	5	140	22	---	3	12	10
East North Central.....	15	1,173	223	---	11	59	84	Pacific.....	38	1,036	278	---	40	122	141
South Atlantic.....	7	481	100	---	1	37	57	Other divisions.....	7	145	22	---	8	15	10
Other divisions.....	8	595	78	---	7	24	31	Under \$10,000.....	134	762	245	32.2	151	116	96
\$10,000 - \$49,999.....	95	2,731	511	18.7	71	148	225	New England.....	6	34	11	---	6	5	4
New England.....	8	194	29	---	5	9	17	Middle Atlantic.....	75	436	141	---	74	66	53
Middle Atlantic.....	31	1,483	275	---	37	96	126	East North Central.....	28	157	59	---	24	26	24
East North Central.....	12	584	84	---	11	17	27	South Atlantic.....	5	25	7	---	5	6	4
West North Central.....	5	107	17	---	4	4	5	Pacific.....	12	63	18	---	14	7	6
Pacific.....	14	416	78	---	12	17	30	Other divisions.....	8	47	9	---	8	6	5
Other divisions.....	5	147	50	---	2	15	20	<b>MUSICAL INSTRUMENTS AND SHEET MUSIC.....</b>	<b>115</b>	<b>17,619</b>	<b>4,461</b>	<b>25.3</b>	<b>69</b>	<b>1,399</b>	<b>2,469</b>
Under \$10,000.....	29	151	58	23.8	25	17	15	<b>GROCERIES (GENERAL LINE)</b>							
Middle Atlantic.....	21	112	28	---	17	10	8								
Other divisions.....	8	39	10	---	8	7	5								
FURNITURE (General line).....	46	10,432	2,188	21.0	26	752	1,150								
FURNITURE (Household).....	319	45,510	9,590	21.1	174	2,585	4,708								
\$200,000 and over.....	69	51,258	6,328	20.2	20	1,526	3,108	NOT SPONSORING COOPERATIVE OR VOLUNTARY GROUPS.....	2,748	130,259	12,532	9.6	1,380	47,128	65,625
New England.....	5	1,192	276	---	3	68	119	\$1,000,000 and over.....	239	444,685	48,284	10.9	75	17,090	27,203
Middle Atlantic.....	26	11,490	2,587	---	9	520	1,211	New England.....	8	22,161	4,508	---	2	1,462	2,547
East North Central.....	14	6,785	1,319	---	3	313	638	Middle Atlantic.....	31	61,578	7,340	---	17	2,320	4,491
West North Central.....	8	4,792	877	---	---	290	461	East North Central.....	39	83,280	11,114	---	7	3,769	6,561
South Atlantic.....	7	2,659	514	---	1	129	255	West North Central.....	34	58,580	5,964	---	5	2,125	3,195
Other divisions.....	9	4,360	775	---	4	205	424	South Atlantic.....	30	45,907	5,941	---	7	1,572	2,048
\$100,000 - \$199,999.....	50	8,743	1,530	22.7	19	476	791	East South Central.....	33	47,839	4,082	---	23	1,744	2,123
Middle Atlantic.....	24	3,185	784	---	5	205	403	West South Central.....	39	70,577	5,783	---	8	2,413	3,293
East North Central.....	10	1,335	236	---	7	65	102	Mountain.....	12	15,204	1,456	---	1	505	628
West North Central.....	6	818	210	---	1	91	118	Pacific.....	13	39,597	4,098	---	3	1,180	2,319
Other divisions.....	10	1,407	300	---	6	115	168	\$500,000 - \$999,999.....	568	381,339	34,324	9.0	235	12,785	17,979
\$50,000 - \$99,999.....	57	4,244	866	20.4	34	288	415	New England.....	13	8,369	765	---	10	235	395
New England.....	7	514	120	---	4	38	58	Middle Atlantic.....	57	37,923	3,368	---	35	1,158	1,783
Middle Atlantic.....	21	1,598	332	---	16	116	147	East North Central.....	63	42,423	4,297	---	21	1,563	2,362
East North Central.....	10	708	147	---	4	37	64	West North Central.....	75	50,577	4,867	---	24	1,865	2,503
South Atlantic.....	5	375	56	---	3	18	32	South Atlantic.....	109	72,781	6,187	---	43	2,272	3,251
Pacific.....	9	686	142	---	6	52	72	East South Central.....	71	49,522	4,373	---	34	1,839	2,131
Other divisions.....	5	363	69	---	1	27	40	West South Central.....	125	81,004	7,130	---	51	2,824	3,716

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES		Active prop- ri- etors of un- incor- porated busi- nesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			(including pay roll)				
			Amount (add 000)	Per- cent of sales			
GROCERIES (GENERAL LINE)—Con.							
\$500,000 - \$999,999—Con.							
Mountain.....	56	\$25,208	\$2,100	---	8	744	\$1,095
Pacific.....	21	13,754	1,277	---	9	445	743
\$500,000 - \$499,999	645	252,151	22,372	8.9	276	9,760	11,518
New England.....	19	7,510	894	---	7	228	370
Middle Atlantic.....	45	17,921	1,865	---	50	680	1,006
East North Central.....	70	27,158	2,631	---	20	1,028	1,468
West North Central.....	75	29,787	2,968	---	10	1,106	1,498
South Atlantic.....	146	58,832	4,813	---	63	1,926	2,448
East South Central.....	101	39,728	3,200	---	58	1,382	1,557
West South Central.....	145	58,534	4,651	---	52	1,890	2,360
Mountain.....	29	10,873	950	---	4	327	470
Pacific.....	15	5,830	600	---	12	193	341
\$200,000 - \$299,999	525	128,712	11,225	8.7	278	4,531	5,537
New England.....	9	2,128	160	---	3	60	79
Middle Atlantic.....	37	8,861	972	---	23	351	483
East North Central.....	50	12,214	1,128	---	34	455	587
West North Central.....	61	14,915	1,322	---	25	547	670
South Atlantic.....	124	30,478	2,505	---	68	1,043	1,283
East South Central.....	76	18,976	1,645	---	49	703	777
West South Central.....	123	30,128	2,440	---	50	1,013	1,154
Mountain.....	29	7,004	617	---	11	223	289
Pacific.....	16	3,810	458	---	15	136	215
\$100,000 - \$199,999	550	79,405	7,467	9.4	328	3,187	3,582
New England.....	22	3,373	355	---	11	154	195
Middle Atlantic.....	68	9,731	954	---	35	355	438
East North Central.....	53	7,715	853	---	39	532	424
West North Central.....	23	3,552	358	---	6	157	184
South Atlantic.....	142	21,276	1,928	---	106	845	917
East South Central.....	81	12,740	1,079	---	60	495	509
West South Central.....	110	16,497	1,525	---	51	673	738
Mountain.....	20	2,815	276	---	11	97	113
Pacific.....	11	1,628	143	---	9	59	68
Under \$100,000	241	16,289	1,649	10.1	190	615	808
New England.....	6	443	62	---	1	26	31
Middle Atlantic.....	32	2,295	265	---	24	111	132
East North Central.....	20	1,203	152	---	18	62	65
West North Central.....	17	1,501	122	---	7	82	65
South Atlantic.....	79	5,043	442	---	66	266	226
East South Central.....	53	2,197	237	---	29	134	119
West South Central.....	55	2,484	262	---	26	128	133
Mountain.....	8	526	46	---	5	14	21
Pacific.....	11	797	61	---	16	12	16
GROCERIES AND FOODS (SPECIALTY LINES)							
BREAKFAST CEREALS.....	52	21,984	9,644	43.9	7	827	1,362
CANNED FOODS.....	350	77,353	9,201	11.9	252	2,917	4,645
\$500,000 and over.....	44	41,393	4,367	10.6	23	1,187	2,244
Middle Atlantic.....	14	10,863	1,557	---	8	361	782
South Atlantic.....	10	8,684	770	---	8	306	389
Pacific.....	8	12,823	937	---	5	205	464
Other divisions.....	12	9,123	1,103	---	2	317	609
\$300,000 - \$499,999	55	13,141	1,617	12.3	24	555	897
Middle Atlantic.....	8	3,108	368	---	7	126	211
South Atlantic.....	8	2,968	262	---	2	92	142
Pacific.....	5	1,887	218	---	5	80	132
Other divisions.....	14	5,178	749	---	10	257	412
\$200,000 - \$299,999	28	8,816	969	14.6	10	289	430
East North Central.....	9	2,162	351	---	2	92	139
South Atlantic.....	9	1,961	183	---	5	77	106
Other divisions.....	10	2,463	425	---	3	120	185
\$100,000 - \$199,999	61	8,642	1,084	12.5	48	398	518
New England.....	9	1,203	142	---	7	48	69
Middle Atlantic.....	18	2,630	298	---	13	66	123
East North Central.....	12	1,567	210	---	6	78	119
West North Central.....	5	638	129	---	3	43	43
South Atlantic.....	6	972	95	---	5	48	54
Pacific.....	5	698	85	---	12	29	33
Other divisions.....	6	854	127	---	2	66	77
CANNED FOODS—Con.							
\$50,000 - \$99,999.....	87	\$4,854	\$700	14.4	64	284	\$351
New England.....	5	378	72	---	2	35	36
Middle Atlantic.....	24	1,732	241	---	21	85	100
East North Central.....	10	711	108	---	10	36	51
South Atlantic.....	11	761	81	---	8	53	48
Pacific.....	9	715	123	---	16	56	52
Other divisions.....	8	537	75	---	5	39	44
\$10,000 - \$49,999.....	95	2,595	440	17.0	64	195	217
New England.....	8	221	41	---	4	19	22
Middle Atlantic.....	34	901	141	---	23	60	63
East North Central.....	15	414	62	---	9	37	44
West North Central.....	8	180	41	---	6	17	17
South Atlantic.....	7	218	35	---	6	15	12
West South Central.....	6	174	50	---	2	11	16
Mountain.....	4	124	9	---	4	7	5
Pacific.....	13	363	63	---	8	29	38
Under \$10,000.....	20	112	24	21.4	19	9	8
Middle Atlantic.....	7	42	9	---	6	3	2
Other divisions.....	13	70	15	---	13	6	6
COFFEE, TEA, AND SPICES							
	589	78,956	20,574	26.1	399	5,832	9,582
\$500,000 and over.....	52	42,147	10,212	24.2	2	2,318	4,319
Middle Atlantic.....	5	5,284	1,484	---	1	355	695
East North Central.....	7	10,071	2,005	---	1	383	837
Pacific.....	8	12,757	3,138	---	658	1,225	1,582
Other divisions.....	12	14,045	3,585	---	922	1,582	1,582
\$200,000 - \$499,999	49	14,640	4,292	29.3	8	1,237	2,223
Middle Atlantic.....	12	5,812	1,154	---	6	548	584
East North Central.....	11	3,731	1,168	---	274	617	617
West North Central.....	6	1,695	465	---	2	131	216
Pacific.....	7	1,890	616	---	202	384	384
Other divisions.....	13	5,812	871	---	282	422	422
\$100,000 - \$199,999	62	8,801	2,352	26.7	25	824	1,166
Middle Atlantic.....	18	2,046	519	---	9	178	239
East North Central.....	8	1,351	351	---	3	144	213
West North Central.....	9	1,355	359	---	5	127	170
West South Central.....	12	1,614	433	---	6	141	204
Pacific.....	9	1,175	323	---	1	107	194
Other divisions.....	9	1,280	337	---	1	127	166
\$50,000 - \$99,999.....	89	8,204	1,783	28.7	49	837	949
Middle Atlantic.....	25	1,809	491	---	12	184	263
East North Central.....	19	1,402	458	---	8	161	261
West North Central.....	7	428	98	---	4	45	54
South Atlantic.....	6	419	122	---	11	34	43
East South Central.....	5	361	93	---	2	40	54
West South Central.....	8	578	160	---	4	61	68
Pacific.....	14	871	263	---	4	85	149
Other divisions.....	5	356	110	---	4	37	57
\$10,000 - \$49,999.....	271	6,639	1,619	27.4	228	763	865
New England.....	11	291	77	---	7	31	32
Middle Atlantic.....	70	1,747	469	---	57	186	222
East North Central.....	57	1,336	370	---	49	148	171
West North Central.....	19	424	119	---	10	60	87
South Atlantic.....	38	899	240	---	38	105	107
East South Central.....	8	230	75	---	6	35	40
West South Central.....	54	880	208	---	28	102	102
Mountain.....	8	206	54	---	11	22	23
Pacific.....	26	625	207	---	22	74	101
Under \$10,000.....	86	526	116	22.1	87	53	40
New England.....	5	31	6	---	4	3	2
Middle Atlantic.....	26	160	37	---	25	19	12
East North Central.....	19	117	27	---	18	8	6
West North Central.....	10	73	16	---	12	6	7
East South Central.....	5	34	3	---	5	3	1
West South Central.....	10	49	11	---	12	6	6
Pacific.....	6	39	13	---	6	4	5
Other divisions.....	5	23	3	---	5	2	1
COFFEE ROASTING AND SPICE GRINDING.....							
	275	105,794	19,885	18.8	153	5,897	9,203
\$500,000 and over.....	35	61,584	12,458	15.2	---	3,253	5,519
Middle Atlantic.....	5	26,268	1,878	---	---	874	1,108
East North Central.....	6	10,525	1,621	---	---	582	963

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL.—Continued

KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees (including and part-time) Average for year	Total pay roll*			
			Amount (add 000)	Percent of sales (add 000)						
GROCERIES AND FOODS (SPECIALTY LINES)—Con.										
COFFEE ROASTING AND SPICE GRINDING—Con.										
\$500,000 and over—Con.										
West North Central	5	\$14,437	\$3,214	---	---	628	\$1,130			
West South Central	7	13,549	2,599	---	---	658	971			
Pacific	5	8,188	1,435	---	---	302	617			
Other divisions	7	8,797	1,691	---	---	429	735			
\$200,000 - \$499,999	38	11,880	3,500	29.5	5	1,184	1,726			
Middle Atlantic	7	1,994	670	---	---	181	328			
East North Central	5	1,594	449	---	---	122	184			
Pacific	10	3,439	1,010	---	2	370	519			
Other divisions	16	4,853	1,371	---	3	511	695			
\$100,000 - \$199,999	38	5,512	1,859	33.7	24	666	972			
Middle Atlantic	8	1,198	312	---	2	118	167			
East North Central	8	773	298	---	---	97	175			
East South Central	5	661	260	---	1	77	112			
West South Central	8	1,046	367	---	5	158	193			
Pacific	6	1,007	318	---	4	105	198			
Other divisions	5	809	304	---	12	111	149			
\$50,000 - \$99,999	62	4,351	1,370	31.5	42	522	858			
Middle Atlantic	13	865	301	---	13	95	148			
East North Central	8	542	185	---	---	71	85			
West North Central	5	378	83	---	2	30	41			
South Atlantic	9	638	169	---	9	72	84			
East South Central	7	478	148	---	2	65	71			
West South Central	9	659	201	---	11	92	91			
Pacific	7	498	182	---	4	57	90			
Other divisions	4	297	105	---	1	40	50			
\$10,000 - \$49,999	84	2,386	695	29.7	67	258	319			
Middle Atlantic	16	551	153	---	17	49	70			
South Atlantic	15	400	154	---	12	62	75			
East South Central	10	316	64	---	8	33	51			
West South Central	13	322	73	---	12	39	57			
Mountain	6	101	31	---	1	11	12			
Pacific	16	508	140	---	7	39	65			
Other divisions	8	190	70	---	10	26	51			
Under \$10,000	18	101	35	32.7	15	14	9			
CONFECTIONERY	1,675	122,587	16,574	13.5	1,598	6,425	7,759			
\$300,000 and over	57	35,815	4,247	12.6	37	1,309	1,922			
Middle Atlantic	22	13,228	1,297	---	16	450	659			
East North Central	15	11,965	1,093	---	4	519	703			
South Atlantic	7	2,801	397	---	2	149	235			
West South Central	6	2,205	233	---	8	104	137			
Other divisions	9	3,618	427	---	7	107	188			
\$200,000 - \$299,999	50	12,105	1,610	15.8	38	722	1,005			
New England	5	1,274	168	---	2	55	99			
Middle Atlantic	21	5,125	934	---	15	368	532			
East North Central	6	1,402	160	---	3	61	79			
South Atlantic	5	1,145	239	---	2	86	111			
Other divisions	13	3,157	409	---	16	134	182			
\$100,000 - \$199,999	209	29,045	3,964	13.6	169	1,549	1,963			
New England	19	2,551	409	---	7	133	178			
Middle Atlantic	76	10,773	1,381	---	69	528	711			
East North Central	38	5,608	763	---	26	292	388			
West North Central	10	1,458	212	---	13	92	100			
South Atlantic	36	4,802	704	---	27	317	361			
East South Central	8	988	116	---	11	42	49			
West South Central	13	1,692	198	---	8	94	99			
Mountain	4	557	88	---	2	32	41			
Pacific	5	636	93	---	4	29	36			
\$50,000 - \$99,999	378	26,476	3,594	13.6	358	1,540	1,796			
New England	24	1,712	281	---	21	102	120			
Middle Atlantic	118	8,148	1,126	---	111	456	570			
East North Central	80	5,589	783	---	76	338	397			
West North Central	28	1,861	228	---	25	84	109			
South Atlantic	69	5,020	692	---	71	298	357			
East South Central	21	1,498	197	---	20	108	114			
West South Central	26	1,803	191	---	21	110	93			
Mountain	4	256	46	---	3	14	16			
Pacific	8	590	90	---	10	30	40			
CONFECTIONERY—Con.										
\$10,000 - \$49,999	777	\$19,617	\$2,628	13.2	796	1,179	\$1,069			
New England	43	1,075	148	---	45	55	52			
Middle Atlantic	229	5,968	785	---	259	332	304			
East North Central	148	3,582	478	---	155	206	179			
West North Central	59	1,448	216	---	61	99	63			
South Atlantic	118	3,029	384	---	122	177	140			
East South Central	40	1,174	140	---	55	68	59			
West South Central	78	1,952	228	---	74	125	85			
Mountain	19	545	74	---	19	25	24			
Pacific	47	1,146	179	---	48	94	66			
Under \$10,000	204	1,233	251	18.7	200	128	66			
New England	15	90	18	---	12	6	5			
Middle Atlantic	59	358	80	---	65	20	15			
East North Central	56	349	65	---	52	42	20			
West North Central	13	83	19	---	11	13	7			
South Atlantic	17	88	21	---	16	8	7			
East South Central	5	35	4	---	6	---	---			
West South Central	18	107	21	---	17	20	5			
Mountain	6	33	7	---	7	7	4			
Pacific	15	90	20	---	16	8	5			
FISH AND SEA FOODS										
\$500,000 and over	40	38,716	6,458	17.6	16	1,702	3,261			
New England	7	5,981	1,342	---	1	374	671			
Middle Atlantic	15	15,617	2,284	---	8	474	1,170			
East North Central	8	7,359	1,172	---	4	321	653			
Pacific	6	4,850	832	---	2	234	441			
Other divisions	4	2,949	828	---	1	299	346			
\$500,000 - \$499,999	54	20,287	3,972	19.6	15	1,115	1,973			
New England	10	3,814	859	---	1	208	349			
Middle Atlantic	26	9,843	1,881	---	10	452	955			
South Atlantic	8	2,958	480	---	3	171	208			
Pacific	6	2,072	445	---	1	145	248			
Other divisions	4	1,600	307	---	---	137	176			
\$200,000 - \$199,999	76	18,439	3,916	21.2	59	1,166	1,959			
New England	9	2,195	504	---	1	135	223			
Middle Atlantic	24	5,770	1,106	---	11	320	647			
East North Central	10	2,402	457	---	5	110	169			
South Atlantic	12	2,867	848	---	10	223	235			
Pacific	14	3,427	779	---	8	259	332			
Other divisions	7	1,788	422	---	3	159	198			
\$100,000 - \$199,999	177	24,485	5,257	21.5	111	1,824	2,412			
New England	23	3,311	613	---	8	239	382			
Middle Atlantic	50	6,972	1,523	---	25	453	697			
East North Central	29	4,257	881	---	19	205	450			
West North Central	20	2,593	599	---	7	244	299			
South Atlantic	20	2,745	477	---	11	156	201			
Pacific	24	3,210	713	---	31	207	292			
Other divisions	11	1,397	251	---	12	240	101			
\$50,000 - \$99,999	220	15,444	3,422	22.2	169	1,343	1,496			
New England	17	1,279	302	---	10	115	137			
Middle Atlantic	49	3,540	787	---	32	236	340			
East North Central	42	3,024	702	---	32	264	315			
West North Central	9	540	108	---	5	55	54			
South Atlantic	31	2,068	403	---	28	203	156			
East South Central	10	623	132	---	5	69	84			
West South Central	23	1,740	364	---	19	207	132			
Mountain	2	150	25	---	1	8	12			
Pacific	37	2,882	619	---	37	186	266			
\$10,000 - \$49,999	599	10,388	2,342	22.5	416	1,146	991			
New England	53	1,341	285	---	51	136	121			
Middle Atlantic	82	2,161	478	---	74	169	221			
East North Central	78	1,938	453	---	85	199	203			
West North Central	16	424	116	---	14	59	54			
South Atlantic	79	1,974	449	---	84	198	151			
East South Central	13	412	89	---	18	42	34			
West South Central	30	772	198	---	37	215	77			
Mountain	7	241	45	---	5	25	15			
Pacific	41	1,125	245	---	47	108	115			
Under \$10,000	138	881	217	24.6	144	116	82			
New England	24	143	28	---	22	16	10			
Middle Atlantic	18	144	29	---	22	10	14			
East North Central	29	150	36	---	37	24	21			

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS  
ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION		Number of estab- lishments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)	KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION		Number of estab- lishments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
				Amount (add 000)	Per- cent of sales								Amount (add 000)	Per- cent of sales			
GROCERIES AND FOODS (SPECIALTY LINES)—Con.									GROCERIES AND FOODS (SPECIALTY LINES)—Con.								
FISH AND SEA FOODS—Con.									MEATS AND PROVISIONS—Con.								
Under \$10,000—Con.									\$200,000 - \$299,999.....								
West North Central.....									New England.....								
South Atlantic.....									Middle Atlantic.....								
West South Central.....									East North Central.....								
Pacific.....									South Atlantic.....								
Other divisions.....									West South Central.....								
									Pacific.....								
									Other divisions.....								
FLOUR.....									\$100,000 - \$199,999.....								
\$500,000 and over.....									New England.....								
\$300,000 - \$499,999.....									Middle Atlantic.....								
New England.....									East North Central.....								
Middle Atlantic.....									West North Central.....								
Other divisions.....									South Atlantic.....								
									East South Central.....								
									West South Central.....								
									Mountain.....								
									Pacific.....								
									\$50,000 - \$99,999.....								
									New England.....								
									Middle Atlantic.....								
									East North Central.....								
									West North Central.....								
									South Atlantic.....								
									East South Central.....								
									West South Central.....								
									Mountain.....								
									Pacific.....								
									\$10,000 - \$49,999.....								
									New England.....								
									Middle Atlantic.....								
									East North Central.....								
									West North Central.....								
									South Atlantic.....								
									East South Central.....								
									West South Central.....								
									Mountain.....								
									Pacific.....								
									Under \$10,000.....								
									New England.....								
									Middle Atlantic.....								
									East North Central.....								
									West North Central.....								
									South Atlantic.....								
									Pacific.....								
									Other divisions.....								
FRUITS AND VEGETABLES (Frosted).....									OTHER FOOD AND GROCERY SPECIALTIES.....								
MEATS AND PROVISIONS.....									\$1,000,000 and over.....								
\$1,000,000 and over.....									Middle Atlantic.....								
New England.....									East North Central.....								
Middle Atlantic.....									West North Central.....								
East North Central.....									Pacific.....								
Other divisions.....									Other divisions.....								
\$500,000 - \$999,999.....									\$500,000 - \$999,999.....								
New England.....									New England.....								
Middle Atlantic.....									Middle Atlantic.....								
East North Central.....									East North Central.....								
South Atlantic.....									West North Central.....								
West South Central.....									South Atlantic.....								
Pacific.....									West South Central.....								
Other divisions.....									Pacific.....								
									Other divisions.....								
\$500,000 - \$499,999.....									\$300,000 - \$499,999.....								
New England.....									New England.....								
Middle Atlantic.....									Middle Atlantic.....								
East North Central.....									East North Central.....								
West North Central.....									West North Central.....								
South Atlantic.....									South Atlantic.....								
West South Central.....									East South Central.....								
Pacific.....									West South Central.....								
Other divisions.....									Other divisions.....								

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
1. Less than \$1,000.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll*		
			(including pay roll)						
			Amount (add 000)	Per- cent of sales			(add 000)		
GROCERIES AND FOODS (SPECIALTY LINES)—Con.									
OTHER FOOD AND GROCERY SPECIAL- TIES—Con.									
\$200,000 - \$299,999	233	\$58,791	\$7,382	13.0	157	2,736	\$3,501		
Middle Atlantic	68	16,491	2,202	—	55	693	1,102		
East North Central	47	11,565	1,616	—	21	601	902		
West North Central	21	4,939	674	—	17	243	312		
South Atlantic	40	9,916	1,149	—	20	572	528		
East South Central	11	2,665	249	—	5	110	119		
West South Central	25	5,726	683	—	19	278	272		
Pacific	13	3,069	548	—	15	146	215		
Other divisions	10	2,400	261	—	5	95	153		
\$100,000 - \$199,999	458	64,678	9,552	14.4	381	3,843	4,611		
New England	28	3,796	591	—	17	227	346		
Middle Atlantic	114	15,700	2,429	—	109	695	1,203		
East North Central	79	11,107	1,898	—	59	884	868		
West North Central	41	5,726	937	—	25	404	493		
South Atlantic	62	12,239	1,503	—	56	801	546		
East South Central	28	3,724	446	—	21	206	214		
West South Central	35	4,978	590	—	29	371	279		
Mountain	7	1,071	89	—	2	33	37		
Pacific	47	6,537	1,071	—	63	480	507		
\$50,000 - \$99,999	597	43,109	6,789	15.7	520	2,927	3,301		
New England	35	2,554	429	—	28	175	223		
Middle Atlantic	142	9,984	1,538	—	118	689	770		
East North Central	132	9,541	1,710	—	106	721	840		
West North Central	45	3,386	565	—	31	215	263		
South Atlantic	92	6,713	905	—	80	401	416		
East South Central	32	2,175	288	—	21	157	142		
West South Central	50	3,828	480	—	35	295	225		
Mountain	12	800	138	—	10	44	55		
Pacific	57	4,130	738	—	91	290	347		
\$10,000 - \$49,999	1,520	33,401	5,431	19.3	1,198	3,311	2,971		
New England	76	1,720	287	—	64	137	124		
Middle Atlantic	380	9,039	1,638	—	357	716	724		
East North Central	306	7,597	1,468	—	278	741	694		
West North Central	108	2,866	584	—	90	368	282		
South Atlantic	145	3,894	678	—	124	417	320		
East South Central	60	1,781	343	—	49	200	145		
West South Central	76	2,095	404	—	74	282	162		
Mountain	32	808	177	—	28	105	110		
Pacific	137	3,621	652	—	132	347	410		
Under \$10,000	498	2,874	896	24.2	474	405	254		
New England	23	199	45	—	34	19	16		
Middle Atlantic	140	836	216	—	130	103	86		
East North Central	123	708	160	—	109	64	52		
West North Central	58	312	73	—	56	41	22		
South Atlantic	35	178	46	—	34	30	12		
East South Central	11	61	11	—	9	14	6		
West South Central	30	169	34	—	29	59	15		
Mountain	11	74	17	—	8	9	7		
Pacific	55	337	94	—	65	44	32		
HARDWARE									
GENERAL LINE (With industrial depart- ment)	402	377,774	68,959	18.3	76	24,989	41,621		
\$1,000,000 and over	84	259,896	45,895	17.7	1	16,898	26,571		
Middle Atlantic	8	12,871	2,545	—	1	938	1,592		
East North Central	16	71,600	12,597	—	4	575	7,980		
West North Central	12	48,172	9,814	—	3	945	5,022		
South Atlantic	12	17,032	2,818	—	9	846	1,872		
East South Central	9	42,622	6,558	—	2	725	4,077		
West South Central	13	27,474	4,088	—	1	282	2,490		
Mountain	4	6,328	1,451	—	—	478	634		
Pacific	10	31,997	6,059	—	1	1,999	3,694		
\$500,000 - \$999,999	91	63,904	12,115	19.0	8	4,218	7,162		
New England	4	2,809	570	—	—	216	348		
Middle Atlantic	19	12,821	2,692	—	3	892	1,585		
East North Central	15	11,078	2,325	—	—	875	1,361		
West North Central	6	4,179	761	—	—	294	464		
South Atlantic	18	15,542	2,360	—	1	745	1,437		
East South Central	8	5,285	788	—	2	275	433		
West South Central	5	3,159	566	—	—	216	541		
Mountain	8	5,748	935	—	—	345	534		
Pacific	8	5,479	1,160	—	—	371	626		
HARDWARE—Con.									
GENERAL LINE (With industrial depart- ment)—Con.	77	\$29,657	\$5,644	19.0	13	1,957	\$5,176		
\$300,000 - \$499,999	22	8,040	1,718	—	2	588	964		
Middle Atlantic	14	5,701	1,075	—	—	553	506		
East North Central	10	3,665	604	—	—	227	349		
South Atlantic	8	2,965	455	—	5	167	266		
East South Central	5	1,995	329	—	—	124	161		
West South Central	7	5,117	539	—	1	174	305		
Mountain	11	4,174	924	—	5	344	515		
Other divisions	—	—	—	—	—	—	—		
\$200,000 - \$299,999	53	13,201	2,775	21.0	7	979	1,497		
New England	5	1,337	340	—	—	124	205		
Middle Atlantic	6	1,442	544	—	1	125	166		
East North Central	9	2,114	449	—	—	152	206		
South Atlantic	16	3,997	691	—	4	232	383		
Pacific	7	1,737	403	—	1	128	224		
Other divisions	11	2,574	558	—	1	190	261		
\$100,000 - \$199,999	80	8,896	1,997	22.4	31	717	1,117		
Middle Atlantic	19	2,897	727	—	7	237	417		
East North Central	6	1,174	226	—	10	75	120		
West North Central	5	847	182	—	1	75	99		
South Atlantic	9	2,259	276	—	4	115	172		
East South Central	7	973	211	—	5	81	119		
Other divisions	12	1,746	575	—	4	134	191		
Under \$100,000	37	2,220	533	24.0	18	221	298		
Middle Atlantic	13	847	181	—	8	72	104		
East North Central	8	449	129	—	2	55	77		
West North Central	5	306	85	—	5	28	38		
South Atlantic	11	616	156	—	5	66	79		
Other divisions	—	—	—	—	—	—	—		
GENERAL LINE (Without industrial depart- ment)	355	139,556	24,963	17.9	142	9,290	14,582		
\$1,000,000 and over	33	65,523	10,768	16.9	—	4,137	6,557		
Middle Atlantic	5	12,865	2,076	—	—	712	1,215		
West South Central	7	11,770	1,831	—	—	727	1,202		
Other divisions	21	38,888	6,859	—	—	2,698	4,140		
\$500,000 - \$999,999	46	52,902	5,968	18.1	4	2,150	3,496		
Middle Atlantic	8	5,211	1,157	—	—	375	647		
East North Central	7	4,660	797	—	—	301	506		
West North Central	6	3,728	612	—	2	257	366		
South Atlantic	11	7,161	1,393	—	2	449	783		
East South Central	7	4,941	779	—	—	304	467		
Other divisions	10	7,003	1,240	—	—	466	727		
\$300,000 - \$499,999	43	16,407	2,935	17.9	13	1,049	1,602		
Middle Atlantic	8	3,293	718	—	7	267	426		
South Atlantic	12	4,670	648	—	—	307	478		
West South Central	8	3,475	559	—	—	177	232		
Other divisions	14	4,969	612	—	6	298	434		
\$200,000 - \$299,999	42	10,787	2,062	19.3	14	732	1,206		
Middle Atlantic	12	3,106	626	—	4	221	359		
South Atlantic	10	2,549	478	—	2	165	239		
Other divisions	20	5,129	978	—	8	345	548		
\$100,000 - \$199,999	65	8,816	1,720	19.5	39	610	880		
New England	6	880	200	—	1	67	103		
Middle Atlantic	25	3,007	609	—	15	197	311		
East North Central	8	911	214	—	7	66	111		
South Atlantic	10	1,363	232	—	4	86	115		
East South Central	6	876	113	—	5	50	51		
West South Central	6	912	180	—	6	73	94		
Other divisions	8	807	172	—	1	69	97		
Under \$100,000	125	7,121	1,492	21.0	72	612	821		
New England	7	406	75	—	5	32	44		
Middle Atlantic	38	1,927	390	—	33	135	231		
East North Central	30	1,784	448	—	17	178	267		
West North Central	17	1,148	179	—	3	80	101		
South Atlantic	15	840	184	—	7	101	104		
East South Central	4	174	48	—	—	29	29		
West South Central	8	348	59	—	4	25	22		
Pacific	8	494	111	—	5	58	47		

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

# WHOLESALE TRADE:1939

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TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND ANTE GEOGRAPHIC DIVISIONS										GEOGRAPHIC DIVISIONS																			
KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full time and part time) Average for year	Total pay roll*	KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full time and part time) Average for year	Total pay roll*														
			Amount	Percent of sales							Amount	Percent of sales																	
																(add 000)	(add 000)	(add 000)	(add 000)										
HARDWARE—Con.															JEWELRY—Con.														
SPECIALTY LINES.....															DIAMONDS AND OTHER PRECIOUS STONES—Con.														
\$500,000 and over.....	32	20,513	4,440	21.6	6	1,355	2,511	\$50,000 - \$99,999.....	73	\$5,157	\$485	9.4	75	88	\$191														
Middle Atlantic.....	14	7,046	1,346	---	1	429	659	Middle Atlantic.....	57	4,045	341	---	61	59	135														
Pacific.....	7	3,944	879	---	7	287	497	East North Central.....	7	484	65	---	5	17	32														
Other divisions.....	11	9,523	2,215	---	---	639	1,175	Other divisions.....	9	628	77	---	9	12	24														
\$200,000 - \$299,999.....	19	4,444	886	19.9	9	268	475	\$10,000 - \$49,999.....	131	3,303	356	10.8	122	82	140														
Middle Atlantic.....	10	2,350	485	---	5	142	279	Middle Atlantic.....	105	2,591	242	---	99	55	93														
Other divisions.....	9	2,094	401	---	4	126	196	East North Central.....	14	328	58	---	12	12	25														
\$100,000 - \$199,999.....	86	11,793	2,642	22.4	39	820	1,447	Pacific.....	6	172	12	---	6	1	(1)														
Middle Atlantic.....	40	5,583	1,242	---	18	381	679	Other divisions.....	6	212	44	---	5	14	22														
East North Central.....	11	1,489	314	---	7	107	175	Under \$10,000.....	22	158	24	15.2	21	9	13														
West North Central.....	8	961	211	---	1	73	123	Middle Atlantic.....	13	94	12	---	13	6	8														
South Atlantic.....	8	1,129	259	---	5	72	149	Other divisions.....	9	64	12	---	8	3	5														
Pacific.....	12	1,518	377	---	5	123	207	ALL OTHER.....	935	73,227	15,778	21.5	818	4,593	8,149														
Other divisions.....	9	1,173	259	---	5	84	114	\$300,000 and over.....	42	32,723	7,978	24.4	13	2,291	4,403														
\$50,000 - \$99,999.....	103	7,392	1,710	23.1	69	554	905	Middle Atlantic.....	32	27,582	6,928	---	11	1,960	3,897														
New England.....	5	325	89	---	5	32	44	East North Central.....	5	3,034	500	---	2	182	254														
Middle Atlantic.....	38	2,745	640	---	24	208	350	Other divisions.....	5	2,107	550	---	---	149	282														
East North Central.....	21	1,591	393	---	10	115	220	\$200,000 - \$299,999.....	20	4,769	953	20.0	13	238	527														
West North Central.....	5	356	75	---	3	19	37	Middle Atlantic.....	14	3,359	665	---	11	168	346														
South Atlantic.....	7	484	97	---	3	44	54	Other divisions.....	6	1,410	288	---	2	70	181														
Pacific.....	22	1,470	315	---	18	92	158	\$100,000 - \$199,999.....	77	10,631	2,274	21.4	63	585	1,211														
Other divisions.....	5	421	100	---	8	44	42	Middle Atlantic.....	48	6,888	1,482	---	44	358	751														
\$10,000 - \$49,999.....	223	6,093	1,413	23.2	177	548	873	East North Central.....	10	1,325	298	---	5	77	173														
New England.....	13	325	98	---	4	27	41	Pacific.....	10	1,411	264	---	6	78	168														
Middle Atlantic.....	89	2,460	525	---	89	198	235	Other divisions.....	9	1,207	252	---	8	74	119														
East North Central.....	61	1,826	397	---	56	161	209	\$50,000 - \$99,999.....	165	12,713	2,322	18.3	165	720	1,076														
West North Central.....	14	409	103	---	6	41	47	New England.....	7	458	102	---	2	29	52														
South Atlantic.....	10	263	71	---	6	38	40	Middle Atlantic.....	117	8,008	1,343	---	111	415	617														
Pacific.....	30	819	188	---	35	64	83	East North Central.....	25	1,710	347	---	28	113	181														
Other divisions.....	8	191	43	---	4	19	18	West North Central.....	6	430	88	---	3	23	34														
Under \$10,000.....	88	546	129	23.6	77	67	83	Pacific.....	23	1,704	352	---	18	94	157														
Middle Atlantic.....	41	252	60	---	34	29	28	Other divisions.....	7	425	112	---	3	46	65														
East North Central.....	21	131	25	---	20	15	10	\$10,000 - \$49,999.....	455	11,462	2,056	17.9	413	707	880														
West North Central.....	7	51	19	---	5	10	10	New England.....	22	490	111	---	22	34	42														
Pacific.....	15	84	21	---	14	9	12	Middle Atlantic.....	285	6,749	1,099	---	271	378	459														
Other divisions.....	4	28	4	---	4	4	3	East North Central.....	63	1,749	345	---	52	121	169														
JEWELRY															LUMBER AND CONSTRUCTION MATERIALS														
JEWELRY (General line).....	194	62,071	10,855	17.1	139	2,640	5,500	West North Central.....	20	584	88	---	17	29	31														
\$300,000 and over.....	69	45,304	7,731	17.1	33	1,983	4,030	South Atlantic.....	14	373	97	---	6	38	49														
New England.....	7	5,009	855	---	5	144	390	West South Central.....	5	138	23	---	3	11	6														
Middle Atlantic.....	19	8,585	1,585	---	15	378	683	Pacific.....	43	1,226	261	---	37	69	112														
East North Central.....	22	14,871	3,092	---	2	680	1,523	Other divisions.....	5	133	32	---	5	9	10														
West North Central.....	7	3,539	715	---	---	167	330	Under \$10,000.....	156	929	197	21.2	151	52	51														
Pacific.....	7	5,516	980	---	3	251	505	New England.....	6	33	10	---	6	3	3														
Other divisions.....	7	7,854	724	---	8	223	419	Middle Atlantic.....	115	690	132	---	108	33	34														
\$200,000 - \$299,999.....	19	4,474	777	17.4	17	168	425	East North Central.....	17	93	21	---	19	7	5														
Middle Atlantic.....	13	2,935	505	---	10	133	310	Pacific.....	10	65	20	---	12	5	5														
Other divisions.....	6	1,539	272	---	7	65	115	Other divisions.....	8	49	14	---	6	6	4														
\$100,000 - \$199,999.....	74	10,612	1,859	17.5	61	500	924	BUILDERS' SUPPLIES (General line).....																					
Middle Atlantic.....	31	4,405	670	---	29	170	336	183	63,427	10,532	16.6	71	3,993	5,715															
East North Central.....	15	1,994	409	---	11	104	212	\$500,000 and over.....	52	35,339	5,585	15.8	10	2,040	2,983														
West North Central.....	7	1,040	221	---	1	82	123	South Atlantic.....	6	7,075	1,466	---	5	828	653														
Pacific.....	5	736	171	---	3	41	85	West South Central.....	6	4,406	1,110	---	---	517	661														
Other divisions.....	16	2,437	398	---	17	103	168	Mountain.....	5	4,857	571	---	3	194	368														
Under \$100,000.....	32	1,881	268	15.9	29	79	121	Other divisions.....	15	19,001	2,408	---	2	703	1,301														
Middle Atlantic.....	19	1,051	167	---	16	42	67	\$300,000 - \$499,999.....	35	12,861	2,073	16.1	1	803	1,200														
East North Central.....	6	265	54	---	4	19	30	Middle Atlantic.....	8	3,274	597	---	---	202	330														
Other divisions.....	7	565	47	---	8	18	24	East North Central.....	5	2,121	383	---	---	131	227														
CLOCKS AND WATCHES.....	140	38,503	7,156	18.6	111	1,000	2,776	West South Central.....	11	3,734	479	---	---	220	295														
DIAMONDS AND OTHER PRECIOUS STONES.....	302	26,030	2,694	10.3	294	400	1,080	Other divisions.....	10	3,752	614	---	1	250	348														
\$200,000 and over.....	31	11,398	1,294	11.4	39	130	462	\$200,000 - \$299,999.....	27	6,411	1,154	18.0	17	477	636														
\$100,000 - \$199,999.....	45	6,014	537	8.9	37	91	254	Middle Atlantic.....	9	2,095	318	---	11	136	160														
Middle Atlantic.....	40	5,341	471	---	34	81	229	East North Central.....	6	1,487	287	---	---	83	139														
Other divisions.....	5	673	86	---	3	10	25	West South Central.....	5	1,198	171	---	3	91	99														
Other divisions.....	5	673	86	---	3	10	25	Other divisions.....	7	1,633	398	---	3	167	216														

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
1 Less than \$1,000.



## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)	KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount (add 000)	Per- cent of sales							Amount (add 000)	Per- cent of sales			
LUMBER AND CONSTRUCTION MATERIALS—Con.								LUMBER AND CONSTRUCTION MATERIALS—Con.							
BUILDERS' SUPPLIES (General line)—Con.								LUMBER—Con.							
\$100,000 - \$199,999.....	38	\$5,868	\$1,106	18.8	11	419	\$594	Under \$10,000—Con.							
Middle Atlantic.....	5	757	194	—	1	58	84	East North Central.....	16	\$88	\$28	—	12	17	\$11
South Atlantic.....	7	1,048	232	—	—	98	132	South Atlantic.....	11	80	12	—	12	11	5
West North Central.....	9	1,423	199	—	6	100	115	East South Central.....	9	44	11	—	8	15	5
Pacific.....	6	1,034	186	—	1	58	95	West South Central.....	10	82	21	—	5	20	10
Other divisions.....	11	1,608	295	—	3	105	168	Other divisions.....	7	55	5	—	10	1	(1)
Under \$100,000.....	51	2,928	614	21.0	32	254	303	LUMBER AND MILLWORK.....	127	35,598	6,285	17.6	45	2,222	3,450
Middle Atlantic.....	17	1,081	243	—	11	88	89	MILLWORK.....	286	57,491	12,785	22.2	92	4,144	7,588
East North Central.....	7	573	73	—	2	22	31	\$500,000 and over.....	25	20,470	4,561	22.3	2	1,485	3,043
South Atlantic.....	13	778	177	—	5	98	105	Middle Atlantic.....	9	7,301	1,721	—	—	440	1,012
Pacific.....	7	355	66	—	5	24	37	East North Central.....	7	4,775	924	—	2	301	624
Other divisions.....	7	541	55	—	9	52	31	Other divisions.....	9	8,594	1,916	—	—	754	1,567
LUMBER.....	836	194,684	27,859	14.3	432	8,488	14,106	\$300,000 - \$499,999.....	55	13,419	2,748	20.5	7	784	1,561
\$1,000,000 and over.....	31	55,933	5,507	9.8	8	1,104	2,648	Middle Atlantic.....	10	3,964	819	—	1	208	448
Middle Atlantic.....	7	14,848	1,140	—	—	205	540	East North Central.....	10	3,776	818	—	1	204	461
East North Central.....	6	9,700	1,125	—	1	166	411	Pacific.....	6	2,417	480	—	3	149	281
Pacific.....	7	11,958	1,278	—	3	318	648	Other divisions.....	9	3,282	631	—	2	223	382
Other divisions.....	11	19,447	1,968	—	4	415	1,049	\$200,000 - \$299,999.....	37	9,617	2,244	23.3	6	661	1,741
\$500,000 - \$999,999.....	71	48,358	6,586	13.6	14	1,740	3,451	New England.....	5	1,271	545	—	—	101	195
Middle Atlantic.....	18	12,417	1,802	—	4	558	1,110	East North Central.....	12	3,084	718	—	1	186	412
East North Central.....	17	12,616	1,714	—	4	338	885	Pacific.....	6	1,573	279	—	5	71	156
West North Central.....	8	4,929	732	—	3	259	420	Other divisions.....	14	3,689	904	—	2	503	496
South Atlantic.....	8	4,680	495	—	2	143	212	\$100,000 - \$199,999.....	68	9,683	2,192	22.2	20	601	1,219
Pacific.....	13	8,433	1,340	—	1	380	625	Middle Atlantic.....	21	3,185	689	—	13	205	370
Other divisions.....	7	5,083	505	—	—	104	181	East North Central.....	11	1,582	358	—	4	182	218
\$300,000 - \$499,999.....	84	32,298	4,894	15.2	24	1,442	2,548	South Atlantic.....	6	846	142	—	—	77	84
New England.....	5	1,852	403	—	8	81	183	West North Central.....	6	832	190	—	2	67	103
Middle Atlantic.....	20	7,617	1,154	—	9	309	551	Pacific.....	11	1,672	360	—	1	124	192
East North Central.....	20	7,311	1,250	—	5	389	693	Other divisions.....	11	1,746	453	—	—	176	272
West North Central.....	11	4,362	659	—	—	226	375	\$50,000 - \$99,999.....	40	2,273	725	25.2	13	266	484
South Atlantic.....	8	5,124	570	—	3	127	231	Middle Atlantic.....	11	876	191	—	7	69	122
Pacific.....	14	5,610	850	—	4	216	385	East North Central.....	11	789	202	—	3	61	112
Other divisions.....	6	2,222	248	—	2	94	130	Other divisions.....	18	1,228	330	—	3	136	230
\$200,000 - \$299,999.....	75	18,339	2,893	15.9	27	960	1,422	\$10,000 - \$49,999.....	43	1,123	279	24.8	25	112	142
Middle Atlantic.....	29	6,664	1,204	—	14	551	828	Middle Atlantic.....	12	277	75	—	9	28	55
East North Central.....	12	3,005	415	—	1	128	199	East North Central.....	13	532	75	—	8	51	59
West North Central.....	5	1,271	161	—	2	47	94	Pacific.....	7	212	47	—	5	19	24
South Atlantic.....	7	1,713	218	—	3	47	91	Other divisions.....	11	302	84	—	3	56	53
East South Central.....	8	1,923	400	—	3	240	161	Under \$10,000.....	20	126	36	28.6	19	25	17
Pacific.....	8	2,195	314	—	—	85	160	Middle Atlantic.....	5	41	8	—	6	4	4
Other divisions.....	6	1,368	181	—	4	64	91	East North Central.....	8	48	18	—	8	15	10
\$100,000 - \$199,999.....	162	25,461	4,656	19.8	70	1,740	2,425	Other divisions.....	7	37	10	—	7	8	3
New England.....	7	1,022	174	—	2	61	107	BRICK, TILE, AND TERRA COTTA.....	152	16,898	2,717	16.1	65	664	1,329
Middle Atlantic.....	36	5,171	1,053	—	11	297	529	CEMENT, LIME, AND PLASTER.....	98	21,048	3,561	16.0	27	874	1,615
East North Central.....	36	5,287	1,189	—	10	334	632	GLASS.....	280	31,927	9,395	29.4	168	3,445	5,899
West North Central.....	19	2,708	469	—	6	175	287	\$200,000 and over.....	42	18,281	4,718	25.8	3	1,639	3,064
South Atlantic.....	24	5,574	717	—	15	346	558	Middle Atlantic.....	17	8,814	1,560	—	2	457	933
East South Central.....	15	2,124	529	—	11	588	301	East North Central.....	14	7,240	1,885	—	—	698	1,303
West South Central.....	8	1,121	155	—	5	35	38	Other divisions.....	11	4,227	1,303	—	1	464	819
Pacific.....	17	2,704	402	—	10	110	193	\$100,000 - \$199,999.....	48	6,613	2,580	35.7	19	643	1,435
\$50,000 - \$99,999.....	152	9,879	1,907	19.7	78	757	956	Middle Atlantic.....	10	1,334	494	—	2	155	286
New England.....	8	615	134	—	10	51	87	East North Central.....	8	1,044	392	—	1	160	266
Middle Atlantic.....	34	2,588	514	—	17	170	275	West North Central.....	6	948	204	—	—	146	276
East North Central.....	29	2,115	460	—	12	144	224	South Atlantic.....	6	787	244	—	6	106	150
West North Central.....	14	1,017	142	—	7	82	69	Pacific.....	12	1,629	491	—	9	127	231
South Atlantic.....	16	1,174	230	—	18	140	105	Other divisions.....	6	871	335	—	1	137	164
East South Central.....	9	665	102	—	4	59	52	\$50,000 - \$99,999.....	59	4,259	1,405	32.9	31	581	877
West South Central.....	12	851	155	—	8	43	58	New England.....	5	356	112	—	—	52	71
Pacific.....	10	875	169	—	2	68	110	Middle Atlantic.....	17	1,450	437	—	7	198	276
\$10,000 - \$49,999.....	216	6,235	1,302	20.9	147	675	642	East North Central.....	11	774	228	—	7	99	166
Middle Atlantic.....	54	961	231	—	24	88	116	West North Central.....	6	416	140	—	6	69	82
East North Central.....	45	1,217	276	—	24	155	146	West South Central.....	5	293	128	—	—	62	71
West North Central.....	14	453	85	—	7	37	58	Pacific.....	7	480	165	—	6	59	106
South Atlantic.....	41	1,083	208	—	34	130	90	Other divisions.....	8	550	193	—	5	72	109
East South Central.....	27	818	133	—	28	108	72								
West South Central.....	24	705	138	—	9	100	78								
Pacific.....	13	504	110	—	9	41	58								
Other divisions.....	18	492	121	—	12	58	40								
Under \$10,000.....	65	383	93	25.8	64	70	34								
New England.....	5	35	9	—	6	3	3								
Middle Atlantic.....	7	39	7	—	11	5	(1)								

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
1. Less than \$1,000.

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TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

LUMBER AND CONSTRUCTION								MACHINERY—EQUIPMENT—SUPPLIES							
MATERIALS—Con.								COMMERCIAL EQUIPMENT AND SUPPLIES:							
OFFICE MACHINES AND EQUIPMENT.....															
\$200,000 and over.....															
\$100,000 - \$199,999.....															
\$50,000 - \$99,999.....															
Under \$50,000.....															
RESTAURANT AND HOTEL SUPPLY															
HOUSES.....															
\$300,000 and over.....															
\$200,000 - \$299,999.....															
\$100,000 - \$199,999.....															
\$50,000 - \$99,999.....															
\$10,000 - \$49,999.....															
Under \$10,000.....															
GARAGE AND FILLING STATION															
EQUIPMENT.....															
SODA FOUNTAIN EQUIPMENT AND															
SUPPLIES.....															
STORE MACHINES.....															

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated busi- nesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount (add 000)	Percent of sales			
MACHINERY—EQUIPMENT—SUPPLIES—Con.							
COMMERCIAL EQUIPMENT AND SUP- PLIES—Con.							
STORE FIXTURES AND EQUIPMENT.....	598	\$20,826	\$5,500	26.7	229	1,840	\$5,143
\$300,000 and over.....	6	4,505	932	20.7	2	189	415
\$200,000 - \$299,999.....	7	1,686	490	28.5	3	157	324
\$100,000 - \$199,999.....	30	4,074	1,213	29.8	7	395	778
West South Central.....	5	660	202	---	42	129	---
Pacific.....	6	772	200	---	2	82	141
Other divisions.....	19	2,642	811	---	5	271	506
\$50,000 - \$99,999.....	66	4,492	1,218	27.1	44	451	889
Middle Atlantic.....	19	1,378	377	---	13	123	187
East North Central.....	16	1,077	278	---	14	99	148
West South Central.....	12	740	182	---	3	54	133
Pacific.....	5	314	75	---	3	32	53
Other divisions.....	14	982	306	---	11	123	168
\$10,000 - \$49,999.....	208	5,255	1,485	28.3	115	580	849
New England.....	14	355	117	---	1	37	71
Middle Atlantic.....	39	1,080	305	---	21	131	183
East North Central.....	52	1,311	360	---	35	151	199
West North Central.....	17	395	120	---	12	51	62
South Atlantic.....	20	469	128	---	6	50	72
East South Central.....	10	227	88	---	7	27	40
West South Central.....	22	617	170	---	6	55	99
Mountain.....	12	324	84	---	6	29	53
Pacific.....	20	497	133	---	19	49	70
Under \$10,000.....	83	614	172	28.0	58	88	90
Middle Atlantic.....	20	131	40	---	19	17	17
West North Central.....	13	87	20	---	9	10	10
South Atlantic.....	6	45	12	---	2	7	8
East South Central.....	7	48	12	---	4	8	7
Pacific.....	11	73	18	---	7	7	5
Other divisions.....	26	250	72	---	17	39	43
ALL OTHER.....	339	30,366	6,473	21.5	220	2,138	3,579
\$200,000 and over.....	44	15,309	3,007	19.6	28	894	1,714
Middle Atlantic.....	15	5,184	932	---	5	299	520
East North Central.....	9	3,392	610	---	6	174	311
West North Central.....	5	1,743	271	---	2	73	156
Pacific.....	8	3,063	731	---	8	208	477
Other divisions.....	7	1,927	463	---	7	140	250
\$100,000 - \$199,999.....	46	6,440	1,318	20.4	24	394	684
Middle Atlantic.....	15	2,215	392	---	10	122	212
East North Central.....	7	1,085	252	---	1	80	138
West North Central.....	5	683	189	---	2	47	119
Pacific.....	11	1,439	288	---	6	80	116
Other divisions.....	8	1,018	195	---	5	65	99
\$50,000 - \$99,999.....	68	4,747	1,140	24.0	32	405	644
Middle Atlantic.....	19	1,357	348	---	7	112	187
East North Central.....	13	966	227	---	7	85	127
West South Central.....	5	364	64	---	2	38	39
Pacific.....	17	1,131	280	---	11	95	151
Other divisions.....	14	929	241	---	5	77	140
\$10,000 - \$49,999.....	139	3,638	932	25.6	104	412	500
New England.....	11	291	79	---	5	31	44
Middle Atlantic.....	39	979	270	---	27	131	162
East North Central.....	37	878	236	---	33	105	122
West North Central.....	15	390	102	---	11	44	46
South Atlantic.....	8	209	43	---	6	17	22
West South Central.....	10	320	94	---	9	42	48
Pacific.....	11	318	59	---	4	20	30
Other divisions.....	8	255	49	---	9	22	28
Under \$10,000.....	42	232	78	33.6	32	35	37
Middle Atlantic.....	11	55	15	---	8	6	6
East North Central.....	15	92	35	---	9	13	20
West North Central.....	5	24	6	---	5	2	1
Pacific.....	5	27	11	---	4	10	6
Other divisions.....	6	34	11	---	6	4	4
FARM AND DAIRY:							
DAIRY EQUIPMENT.....	106	19,479	3,582	18.3	59	985	1,836

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated busi- nesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount (add 000)	Percent of sales			
MACHINERY—EQUIPMENT—SUPPLIES—Con.							
FARM AND DAIRY—Con.							
FARM IMPLEMENTS.....	20	\$2,944	\$643	21.8	14	231	\$392
FARM MACHINERY AND EQUIPMENT.....	183	34,325	5,393	15.7	85	1,508	2,537
INDUSTRIAL MACHINERY, EQUIPMENT, AND SUPPLIES:							
INDUSTRIAL (General line).....	116	70,287	13,230	18.8	27	4,093	7,776
BELTING, HOSE, AND PACKING.....	211	18,837	4,578	24.3	95	1,274	2,589
\$200,000 and over.....	18	6,970	1,661	23.8	2	416	903
Middle Atlantic.....	7	3,085	687	---	1	144	353
Pacific.....	5	1,587	359	---	1	108	184
Other divisions.....	6	2,498	616	---	---	166	356
\$100,000 - \$199,999.....	46	5,364	1,449	23.2	6	394	854
Middle Atlantic.....	14	1,998	581	---	---	141	344
East North Central.....	15	2,223	441	---	1	119	289
West North Central.....	5	606	124	---	3	40	63
Other divisions.....	12	1,504	503	---	2	84	178
\$50,000 - \$99,999.....	45	5,364	858	25.4	24	234	471
Middle Atlantic.....	14	1,079	282	---	6	76	150
East North Central.....	14	1,057	284	---	8	68	146
Pacific.....	7	525	140	---	4	58	65
Other divisions.....	10	705	190	---	6	52	110
\$10,000 - \$49,999.....	81	2,154	570	26.5	49	221	318
New England.....	6	186	49	---	1	19	32
Middle Atlantic.....	24	728	197	---	16	66	109
East North Central.....	19	505	134	---	6	52	76
West North Central.....	8	197	56	---	3	24	26
South Atlantic.....	8	193	48	---	10	25	28
East South Central.....	6	141	38	---	5	19	24
Other divisions.....	10	224	48	---	8	18	23
Under \$10,000.....	21	118	40	34.5	14	19	22
Middle Atlantic.....	6	31	19	---	6	8	10
Other divisions.....	12	85	21	---	8	11	12
CONSTRUCTION (Except road building).....	152	23,745	5,394	22.7	49	1,595	5,245
ROAD BUILDING.....	251	72,613	14,005	19.3	95	3,418	7,259
\$500,000 and over.....	45	41,980	7,520	17.9	12	1,594	3,899
Middle Atlantic.....	6	7,572	1,207	---	---	250	711
West North Central.....	9	6,962	1,158	---	4	265	723
South Atlantic.....	10	8,239	1,504	---	4	324	681
East South Central.....	8	8,430	1,547	---	2	328	778
Other divisions.....	12	10,777	2,104	---	2	407	1,025
\$300,000 - \$499,999.....	32	12,201	2,302	18.9	5	600	1,196
West North Central.....	7	2,637	527	---	2	167	289
South Atlantic.....	5	1,987	326	---	1	86	183
Pacific.....	6	2,286	500	---	---	111	237
Other divisions.....	14	5,291	949	---	2	236	507
\$200,000 - \$299,999.....	30	7,293	1,688	22.9	8	431	839
Middle Atlantic.....	5	1,249	336	---	---	68	166
West North Central.....	8	2,078	471	---	2	132	262
West South Central.....	5	1,194	288	---	---	96	161
Other divisions.....	12	2,772	573	---	6	137	260
\$100,000 - \$199,999.....	44	6,402	1,408	22.0	20	392	715
Middle Atlantic.....	6	842	172	---	4	38	80
East North Central.....	6	825	171	---	5	58	100
West North Central.....	7	1,095	290	---	2	79	126
West South Central.....	6	915	204	---	4	63	105
Pacific.....	6	830	194	---	1	56	106
Other divisions.....	13	1,895	387	---	4	98	198
\$50,000 - \$99,999.....	49	3,487	786	22.5	18	265	427
Middle Atlantic.....	7	528	103	---	6	40	71
East North Central.....	8	520	120	---	4	43	76
West North Central.....	8	614	114	---	---	48	61
West South Central.....	5	315	84	---	3	26	42
Mountain.....	8	562	139	---	2	50	85
Pacific.....	5	402	99	---	2	33	50
Other divisions.....	8	548	127	---	1	26	44

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full time and part-time) Average for year	Total pay roll*
			Amount (add 000)	Percent of sales (add 000)			
MACHINERY—EQUIPMENT—SUPPLIES—Con.							
INDUSTRIAL MACHINERY, EQUIPMENT, AND SUPPLIES—Con.							
ROAD BUILDING—Con.							
Under \$50,000.....	51	\$1,250	\$519	25.5	32	136	\$184
Middle Atlantic.....	11	272	85	---	9	40	56
East North Central.....	10	191	54	---	7	29	33
East South Central.....	8	174	29	---	5	12	17
West South Central.....	8	135	30	---	3	13	16
Other divisions.....	18	478	121	---	8	42	62
MACHINE TOOLS.....	124	26,413	4,288	16.2	75	1,085	2,406
MINE AND MILL SUPPLIES.....	412	99,659	19,083	19.1	168	5,883	10,862
\$1,000,000 and over.....	15	23,487	5,852	16.4	---	1,070	2,236
Middle Atlantic.....	7	9,956	1,612	---	---	455	912
Other divisions.....	8	13,531	2,240	---	---	635	1,324
\$500,000 - \$999,999.....	44	31,078	5,858	18.8	1	1,076	3,341
Middle Atlantic.....	5	4,040	652	---	---	242	546
East North Central.....	10	6,397	1,291	---	---	480	757
South Atlantic.....	13	9,471	1,379	---	---	411	771
Pacific.....	5	3,926	656	---	---	232	465
Other divisions.....	11	7,244	1,460	---	1	371	802
\$300,000 - \$499,999.....	34	12,951	2,482	19.2	8	788	1,499
Middle Atlantic.....	5	2,015	432	---	1	128	235
East North Central.....	12	4,693	838	---	7	304	528
South Atlantic.....	5	2,056	455	---	---	122	246
Other divisions.....	12	4,177	777	---	---	256	490
\$200,000 - \$299,999.....	49	11,830	2,527	21.4	12	800	1,445
New England.....	6	1,477	307	---	---	93	185
Middle Atlantic.....	11	2,724	605	---	3	188	377
East North Central.....	9	2,188	409	---	6	158	248
South Atlantic.....	6	1,451	234	---	1	81	116
Pacific.....	5	1,177	329	---	1	78	170
Other divisions.....	12	2,853	645	---	1	206	350
\$100,000 - \$199,999.....	90	12,877	2,684	20.8	31	884	1,450
Middle Atlantic.....	19	2,758	581	---	7	180	317
East North Central.....	16	2,320	428	---	4	112	219
South Atlantic.....	16	2,296	495	---	7	179	261
East South Central.....	12	1,642	391	---	4	147	212
West South Central.....	6	720	172	---	3	46	70
Pacific.....	12	1,863	370	---	3	141	219
Other divisions.....	10	1,478	289	---	3	79	152
\$50,000 - \$99,999.....	63	4,552	997	21.9	32	340	538
New England.....	8	527	118	---	5	46	88
Middle Atlantic.....	17	1,351	300	---	8	92	163
East North Central.....	5	415	74	---	---	26	42
South Atlantic.....	8	540	117	---	4	47	88
West South Central.....	5	301	78	---	3	29	41
Pacific.....	13	869	181	---	9	54	92
Other divisions.....	7	589	131	---	3	46	84
\$10,000 - \$49,999.....	98	2,790	674	24.2	64	287	344
Middle Atlantic.....	18	428	114	---	8	45	59
East North Central.....	15	437	106	---	12	56	80
West North Central.....	11	298	71	---	9	28	34
South Atlantic.....	9	274	68	---	6	23	24
West South Central.....	5	127	55	---	5	17	17
Mountain.....	14	406	103	---	9	44	57
Pacific.....	18	537	133	---	9	51	89
Other divisions.....	8	285	53	---	6	23	24
Under \$10,000.....	19	114	29	25.4	18	18	11
East North Central.....	5	25	6	---	6	2	1
Other divisions.....	14	89	23	---	12	16	10
OIL WELL SUPPLY HOUSES.....	895	179,059	18,767	10.5	218	5,125	9,307
\$1,000,000 and over.....	25	58,780	3,156	8.1	---	611	1,421
West South Central.....	15	24,290	2,214	---	---	411	1,023
Other divisions.....	8	14,470	942	---	---	200	398
\$500,000 - \$999,999.....	55	38,114	2,684	7.0	1	607	1,295
East North Central.....	6	4,032	150	---	---	59	80
West South Central.....	40	27,928	2,280	---	1	500	1,083
Other divisions.....	9	6,154	254	---	---	68	132

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full time and part-time) Average for year	Total pay roll*
			Amount (add 000)	Percent of sales (add 000)			
MACHINERY—EQUIPMENT—SUPPLIES—Con.							
INDUSTRIAL MACHINERY, EQUIPMENT, AND SUPPLIES—Con.							
OIL WELL SUPPLY HOUSES—Con.							
\$500,000 - \$499,999.....	78	\$29,308	\$2,617	8.9	9	701	\$1,381
Middle Atlantic.....	5	1,888	278	---	3	99	185
East North Central.....	10	3,659	289	---	---	73	142
West North Central.....	47	17,716	1,492	---	1	386	744
Pacific.....	10	3,669	402	---	5	109	221
Other divisions.....	6	2,428	156	---	---	34	89
\$200,000 - \$299,999.....	104	24,875	2,634	10.7	8	681	1,318
East North Central.....	18	4,477	431	---	1	101	212
West North Central.....	5	1,184	81	---	---	19	33
West South Central.....	62	14,299	1,311	---	3	331	591
Pacific.....	9	2,228	442	---	3	129	276
Other divisions.....	10	2,477	369	---	1	101	208
\$100,000 - \$199,999.....	203	29,201	3,622	12.4	24	1,052	1,748
Middle Atlantic.....	11	1,321	193	---	2	61	99
East North Central.....	15	2,082	211	---	1	55	90
West North Central.....	18	2,479	232	---	1	71	125
West South Central.....	122	18,125	2,242	---	12	652	1,032
Mountain.....	9	1,227	163	---	---	59	91
Pacific.....	21	2,973	453	---	8	126	254
Other divisions.....	7	994	128	---	---	28	57
\$50,000 - \$99,999.....	163	12,397	2,426	19.6	54	843	1,315
Middle Atlantic.....	9	645	112	---	1	39	62
East North Central.....	14	1,059	135	---	1	49	74
West North Central.....	14	992	130	---	5	42	60
West South Central.....	95	7,421	1,520	---	30	543	822
Mountain.....	5	567	61	---	---	20	36
Pacific.....	21	1,562	395	---	15	129	232
Other divisions.....	5	355	73	---	2	21	29
\$10,000 - \$49,999.....	220	6,324	1,530	24.2	98	590	789
Middle Atlantic.....	9	242	38	---	3	18	21
East North Central.....	11	328	78	---	6	32	38
West North Central.....	25	743	183	---	3	90	105
South Atlantic.....	5	172	32	---	---	11	18
East South Central.....	5	144	31	---	2	15	17
West South Central.....	125	3,554	883	---	57	323	435
Pacific.....	34	1,011	250	---	24	91	145
Other divisions.....	6	130	35	---	3	10	14
Under \$10,000.....	49	280	88	31.4	24	40	40
East North Central.....	7	41	9	---	2	5	5
West South Central.....	19	108	34	---	7	19	16
Pacific.....	15	93	34	---	9	12	15
Other divisions.....	8	39	11	---	6	4	4
POWER PLANT AND POWER TRANSMISSION.....	88	(x)	(x)	(x)	(x)	(x)	(x)
PRINTING AND LITHOGRAPHING (Except paper).....	151	10,909	3,494	32.0	103	1,223	2,102
ROPE, CORDAGE, AND TWINE.....	53	12,717	1,804	14.2	20	479	976
TEXTILE.....	74	8,387	1,912	22.8	44	583	1,014
USED MACHINERY AND EQUIPMENT.....	286	15,183	4,107	27.1	247	1,356	2,031
\$200,000 and over.....	12	4,185	1,144	27.5	7	235	529
\$100,000 - \$199,999.....	23	3,211	869	27.1	27	279	455
Middle Atlantic.....	8	1,188	325	---	10	123	204
Other divisions.....	15	2,043	544	---	17	156	251
\$50,000 - \$99,999.....	54	3,849	934	24.3	42	336	492
Middle Atlantic.....	20	1,435	379	---	9	112	196
East North Central.....	11	804	164	---	11	67	92
West South Central.....	9	864	146	---	12	62	85
Pacific.....	5	339	77	---	5	20	27
Other divisions.....	9	607	168	---	5	75	102
\$10,000 - \$49,999.....	149	3,829	1,049	28.9	126	427	507
New England.....	10	283	83	---	7	33	48
Middle Atlantic.....	55	1,355	420	---	43	134	198
East North Central.....	28	512	133	---	22	54	64
West South Central.....	32	763	210	---	26	122	101
Pacific.....	15	398	115	---	20	44	54
Other divisions.....	11	318	88	---	8	40	42

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount	Per- cent of sales			
MACHINERY—EQUIPMENT—SUPPLIES—Con.							
INDUSTRIAL MACHINERY, EQUIPMENT, AND SUPPLIES—Con.							
USED MACHINERY AND EQUIPMENT—Con.							
Under \$10,000.....	48	\$311	\$111	35.7	45	59	\$58
Middle Atlantic.....	14	84	27	---	11	12	11
East North Central.....	11	69	24	---	12	12	9
West North Central.....	9	55	26	---	10	18	17
Pacific.....	7	61	18	---	5	10	12
Other divisions.....	7	42	16	---	7	9	9
ALL OTHER.....	1,559	171,984	35,399	20.6	944	10,554	19,547
\$1,000,000 and over.....	25	39,918	6,434	16.1	2	1,570	5,530
Middle Atlantic.....	9	16,028	2,319	---	---	432	1,414
East North Central.....	8	10,820	1,853	---	---	488	1,051
Other divisions.....	8	13,070	2,252	---	2	650	1,085
\$500,000 - \$999,999.....	29	19,158	3,181	16.5	4	732	1,689
Middle Atlantic.....	11	6,758	1,256	---	3	261	866
East North Central.....	8	5,295	1,089	---	---	252	597
Other divisions.....	10	7,125	816	---	1	199	426
\$300,000 - \$499,999.....	49	18,732	3,392	18.1	19	942	1,895
Middle Atlantic.....	10	3,989	783	---	13	190	450
East North Central.....	7	2,659	475	---	---	148	266
West North Central.....	5	1,948	409	---	2	114	220
South Atlantic.....	5	1,876	348	---	---	126	204
West South Central.....	6	2,964	407	---	1	100	193
Pacific.....	9	3,129	619	---	1	135	313
Other divisions.....	5	2,187	551	---	2	129	219
\$200,000 - \$299,999.....	109	26,144	5,771	22.1	38	1,618	3,202
New England.....	9	2,196	462	---	3	119	260
Middle Atlantic.....	22	4,997	1,248	---	7	298	697
East North Central.....	29	7,252	1,648	---	9	411	957
West North Central.....	16	3,702	848	---	9	337	460
South Atlantic.....	6	1,461	245	---	1	84	121
West South Central.....	5	1,151	253	---	---	86	149
Pacific.....	15	3,650	762	---	4	206	409
Other divisions.....	7	1,785	309	---	5	95	179
\$100,000 - \$199,999.....	197	27,785	6,702	24.1	67	1,912	3,918
New England.....	16	2,355	472	---	2	123	270
Middle Atlantic.....	57	8,068	2,258	---	21	578	1,316
East North Central.....	45	5,759	1,344	---	14	375	752
West North Central.....	17	2,474	548	---	5	150	277
South Atlantic.....	13	1,629	327	---	5	113	177
West South Central.....	15	2,104	444	---	5	150	220
Pacific.....	28	4,271	1,075	---	12	340	695
Other divisions.....	8	1,145	258	---	5	85	121
\$50,000 - \$99,999.....	514	22,224	5,288	25.7	170	1,829	2,890
New England.....	17	1,196	301	---	7	90	168
Middle Atlantic.....	95	5,923	1,445	---	53	494	817
East North Central.....	68	5,322	1,318	---	41	477	829
West North Central.....	21	1,491	315	---	14	155	189
South Atlantic.....	12	846	251	---	11	109	127
East South Central.....	10	672	126	---	10	54	75
West South Central.....	19	1,375	282	---	7	106	120
Mountain.....	6	599	80	---	5	19	50
Pacific.....	56	4,005	992	---	22	547	555
\$10,000 - \$49,999.....	840	16,956	4,316	25.5	489	1,788	2,185
New England.....	51	1,352	343	---	26	148	192
Middle Atlantic.....	192	5,367	1,522	---	152	559	708
East North Central.....	165	4,190	1,122	---	116	448	555
West North Central.....	52	1,368	330	---	53	139	145
South Atlantic.....	32	764	185	---	26	86	93
East South Central.....	9	195	54	---	7	27	31
West South Central.....	42	1,205	286	---	31	105	119
Mountain.....	15	558	89	---	12	37	41
Pacific.....	82	2,199	605	---	66	221	303
Under \$10,000.....	176	1,087	355	32.7	155	185	186
New England.....	14	91	32	---	11	23	20
Middle Atlantic.....	56	341	115	---	51	60	57
East North Central.....	37	232	79	---	35	39	39
West North Central.....	21	151	42	---	20	17	16
South Atlantic.....	5	36	10	---	3	6	7
West South Central.....	12	89	20	---	10	14	8
Pacific.....	25	155	50	---	22	20	17
Other divisions.....	8	32	7	---	5	6	4

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount	Per- cent of sales			
MACHINERY—EQUIPMENT—SUPPLIES—Con.							
PROFESSIONAL EQUIPMENT AND SUPPLIES:							
DENTAL SUPPLY HOUSES.....	528	\$33,732	\$9,655	28.3	153	3,395	\$5,564
\$200,000 and over.....	48	18,326	5,021	30.8	17	1,700	2,983
New England.....	5	1,444	496	---	---	183	327
Middle Atlantic.....	15	5,379	1,598	---	10	515	908
East North Central.....	5	1,961	581	---	7	225	408
West North Central.....	6	2,078	656	---	---	256	581
Pacific.....	9	2,590	824	---	---	273	461
Other divisions.....	10	2,874	866	---	---	268	498
\$100,000 - \$199,999.....	59	8,610	2,468	28.5	13	832	1,361
New England.....	5	628	171	---	---	60	85
Middle Atlantic.....	14	2,218	652	---	5	168	344
East North Central.....	9	1,448	478	---	---	170	504
West North Central.....	6	917	256	---	---	82	114
South Atlantic.....	7	899	290	---	3	104	183
West South Central.....	6	799	217	---	4	61	99
Pacific.....	7	992	227	---	---	68	122
Other divisions.....	5	709	208	---	1	79	150
\$50,000 - \$99,999.....	80	5,591	1,599	25.0	27	522	821
New England.....	5	522	81	---	3	52	52
Middle Atlantic.....	23	1,640	425	---	11	160	254
East North Central.....	11	789	214	---	3	86	115
West North Central.....	10	754	201	---	2	74	123
South Atlantic.....	10	646	181	---	3	56	95
West South Central.....	5	346	88	---	1	51	51
Pacific.....	8	590	99	---	5	56	53
Other divisions.....	6	544	150	---	1	45	78
\$10,000 - \$49,999.....	113	3,057	723	23.8	75	510	554
New England.....	6	147	48	---	4	23	25
Middle Atlantic.....	31	830	177	---	23	84	86
East North Central.....	23	610	148	---	15	58	72
West North Central.....	9	213	53	---	5	21	31
South Atlantic.....	10	239	53	---	5	22	23
West South Central.....	6	137	42	---	6	14	17
Pacific.....	20	604	144	---	13	64	71
Other divisions.....	9	257	58	---	2	26	31
Under \$10,000.....	28	168	54	32.1	23	31	25
Middle Atlantic.....	7	45	16	---	6	9	9
East North Central.....	6	39	12	---	5	4	4
Pacific.....	6	34	10	---	5	7	4
Other divisions.....	9	50	16	---	7	11	6
RELIGIOUS SUPPLY HOUSES.....	92	8,506	2,278	27.4	71	721	1,220
SCHOOL EQUIPMENT AND SUPPLIES.....	134	21,524	5,408	25.4	67	1,904	2,778
SURGICAL, MEDICAL, AND HOSPITAL.....	568	50,254	13,225	26.3	179	4,133	8,107
\$500,000 and over.....	13	14,991	3,775	25.2	2	1,031	2,551
Middle Atlantic.....	5	4,595	907	---	2	515	535
Other divisions.....	8	10,396	2,868	---	---	716	1,716
\$200,000 - \$499,999.....	53	15,727	4,281	27.1	19	1,265	2,702
Middle Atlantic.....	13	4,077	1,244	---	4	566	801
East North Central.....	18	5,058	1,409	---	7	420	886
South Atlantic.....	8	2,329	550	---	6	132	326
Pacific.....	6	1,450	392	---	2	115	264
Other divisions.....	10	2,813	696	---	---	242	425
\$100,000 - \$199,999.....	75	10,248	2,714	26.5	19	898	1,647
New England.....	6	850	255	---	1	90	134
Middle Atlantic.....	18	2,578	599	---	4	198	339
East North Central.....	13	1,755	587	---	2	198	348
West North Central.....	10	1,422	382	---	5	134	229
South Atlantic.....	8	982	226	---	2	54	135
Pacific.....	11	1,408	352	---	4	111	205
Other divisions.....	9	1,253	313	---	1	115	206
\$50,000 - \$99,999.....	83	6,108	1,582	25.6	40	576	924
Middle Atlantic.....	35	2,346	611	---	18	215	556
East North Central.....	11	853	263	---	4	89	158
West North Central.....	10	729	178	---	6	87	117
South Atlantic.....	7	514	153	---	2	41	73
Pacific.....	10	715	170	---	6	55	96
Other divisions.....	12	951	207	---	6	91	124

## PROFESSIONAL EQUIPMENT AND SUPPLIES:

## DENTAL SUPPLY HOUSES.....

## \$200,000 and over.....

## \$100,000 - \$199,999.....

## \$50,000 - \$99,999.....

## \$10,000 - \$49,999.....

## Under \$10,000.....

## RELIGIOUS SUPPLY HOUSES.....

## SCHOOL EQUIPMENT AND SUPPLIES.....

## SURGICAL, MEDICAL, AND HOSPITAL.....

## \$500,000 and over.....

## \$200,000 - \$499,999.....

## \$100,000 - \$199,999.....

## \$50,000 - \$99,999.....

## \$10,000 - \$49,999.....

## Under \$10,000.....

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

# WHOLESALE TRADE:1939

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TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active prop- ri- etors of un- incor- porated busi- nesses	Num- ber of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount	Per- cent of sales			
MACHINERY—EQUIPMENT—SUPPLIES—Con.							
PROFESSIONAL EQUIPMENT AND SUPPLIES—Con.							
SURGICAL, MEDICAL, AND HOSPI- TAL—Con.							
\$10,000 - \$49,999.....	118	\$5,009	\$885	28.7	79	540	\$485
Middle Atlantic.....	55	1,358	582	—	59	142	192
East North Central.....	19	460	149	—	11	46	78
West North Central.....	9	188	52	—	8	19	24
South Atlantic.....	5	158	45	—	4	19	19
West South Central.....	8	214	70	—	5	33	45
Pacific.....	16	459	159	—	9	60	95
Other divisions.....	6	194	50	—	5	19	18
Under \$10,000.....	26	171	48	28.1	20	23	18
Middle Atlantic.....	11	69	21	—	8	8	5
East North Central.....	7	48	12	—	6	7	6
Other divisions.....	8	54	15	—	6	8	7
ALL OTHER.....	110	13,427	3,276	24.4	55	1,129	1,958
SERVICE EQUIPMENT AND SUPPLIES:							
BARBER AND BEAUTY SUPPLY HOUSES.....	855	44,545	14,479	32.5	672	5,108	7,342
\$200,000 and over.....	30	11,518	4,292	37.9	21	1,180	2,145
\$100,000 - \$199,999.....	74	10,129	3,503	32.6	56	1,130	1,700
New England.....	5	751	217	—	4	85	100
Middle Atlantic.....	24	3,141	985	—	32	358	526
East North Central.....	16	2,522	775	—	10	255	391
South Atlantic.....	6	784	269	—	1	36	109
East South Central.....	8	868	198	—	2	74	105
Pacific.....	7	985	560	—	1	124	216
Other divisions.....	10	1,480	501	—	6	190	255
\$50,000 - \$99,999.....	179	12,524	3,874	30.9	115	1,499	2,105
New England.....	12	774	228	—	7	87	122
Middle Atlantic.....	52	2,180	728	—	15	308	429
East North Central.....	46	3,185	955	—	26	355	469
West North Central.....	12	951	291	—	14	121	151
South Atlantic.....	20	1,502	455	—	10	175	221
East South Central.....	9	708	214	—	12	71	102
West South Central.....	18	1,216	400	—	8	154	237
Mountain.....	8	539	159	—	7	50	79
Pacific.....	22	1,489	462	—	14	170	265
\$10,000 - \$49,999.....	390	9,539	2,737	28.7	320	1,179	1,310
New England.....	23	477	137	—	21	64	86
Middle Atlantic.....	105	2,584	782	—	62	303	359
East North Central.....	71	1,748	504	—	69	228	250
West North Central.....	56	945	286	—	25	122	154
South Atlantic.....	50	1,289	381	—	40	177	203
East South Central.....	17	461	119	—	12	51	80
West South Central.....	42	1,016	285	—	35	133	133
Mountain.....	8	184	54	—	8	23	25
Pacific.....	58	934	229	—	41	90	110
Under \$10,000.....	180	1,034	275	26.4	162	120	84
New England.....	14	77	21	—	11	12	8
Middle Atlantic.....	51	294	84	—	46	59	25
East North Central.....	55	308	83	—	46	55	25
West North Central.....	13	82	14	—	12	8	6
South Atlantic.....	14	91	28	—	11	13	12
West South Central.....	13	85	10	—	14	3	2
Pacific.....	13	94	24	—	13	7	6
Other divisions.....	7	45	9	—	9	5	2
LAUNDRY AND DRY CLEANING.....	205	34,985	7,229	20.7	80	1,620	3,775
\$500,000 and over.....	31	18,912	3,255	17.2	1	758	1,710
Middle Atlantic.....	9	6,418	1,164	—	—	242	609
East North Central.....	6	5,280	557	—	—	127	328
Pacific.....	8	4,759	775	—	—	190	424
Other divisions.....	8	4,455	769	—	—	1	197
\$200,000 - \$299,999.....	21	5,311	1,258	23.7	2	278	689
Middle Atlantic.....	6	1,547	391	—	—	82	215
East North Central.....	6	1,541	355	—	—	1	82
Other divisions.....	9	2,223	512	—	—	1	114

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active prop- ri- etors of un- incor- porated busi- nesses	Num- ber of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount	Per- cent of sales			
MACHINERY—EQUIPMENT—SUPPLIES—Con.							
SERVICE EQUIPMENT AND SUPPLIES—Con.							
LAUNDRY AND DRY CLEANING—Con.							
\$100,000 - \$199,999.....	37	\$5,343	\$1,385	25.5	12	525	\$880
East North Central.....	8	819	230	—	—	51	129
West North Central.....	5	742	215	—	—	59	118
South Atlantic.....	8	855	199	—	3	45	87
West South Central.....	6	858	200	—	2	52	106
Other divisions.....	14	2,091	519	—	7	118	240
\$50,000 - \$99,999.....	49	3,710	971	26.2	18	297	499
Middle Atlantic.....	8	502	185	—	3	59	101
East North Central.....	15	1,052	226	—	5	79	117
Pacific.....	9	850	174	—	5	46	82
Other divisions.....	19	1,448	406	—	7	115	199
Under \$50,000.....	65	1,687	581	22.6	47	166	195
Middle Atlantic.....	15	503	87	—	8	29	37
East North Central.....	13	346	79	—	8	37	52
West North Central.....	10	252	57	—	5	22	22
South Atlantic.....	7	225	59	—	7	55	52
Pacific.....	12	272	60	—	11	24	25
Other divisions.....	10	269	59	—	8	19	24
TAILORS' SUPPLIES.....	84	2,809	585	20.1	67	202	280
UNDERTAKERS' SUPPLIES.....	107	4,545	1,277	28.1	68	417	618
UPHOLSTERERS' SUPPLIES.....	199	26,143	6,015	23.0	114	1,752	3,065
\$500,000 and over.....	27	12,589	2,989	24.0	7	784	1,538
Middle Atlantic.....	13	4,100	1,502	—	2	337	768
East North Central.....	7	3,189	800	—	3	190	379
Other divisions.....	7	5,119	667	—	2	237	373
\$200,000 - \$299,999.....	15	5,089	638	20.5	9	206	325
Middle Atlantic.....	8	1,901	318	—	9	78	150
Other divisions.....	5	1,197	318	—	—	128	195
\$100,000 - \$199,999.....	48	6,618	1,581	23.9	17	498	819
Middle Atlantic.....	24	3,285	806	—	12	260	424
East North Central.....	13	1,825	429	—	4	128	213
Other divisions.....	11	1,508	546	—	1	110	182
\$50,000 - \$99,999.....	30	2,144	424	19.8	17	131	200
Middle Atlantic.....	16	1,157	284	—	7	81	124
Pacific.....	5	530	57	—	3	16	28
Other divisions.....	9	657	103	—	7	54	48
Under \$50,000.....	81	1,898	405	21.3	64	153	191
New England.....	9	213	42	—	3	18	23
Middle Atlantic.....	37	821	160	—	40	55	61
East North Central.....	11	237	43	—	7	19	25
South Atlantic.....	5	95	36	—	1	15	19
Pacific.....	12	341	89	—	8	29	40
Other divisions.....	7	191	55	—	5	17	15
ALL OTHER.....	597	34,482	8,256	23.9	457	3,055	4,735
\$200,000 and over.....	34	11,814	2,321	19.8	15	706	1,394
Middle Atlantic.....	16	6,704	1,238	—	8	364	752
East North Central.....	6	1,659	503	—	1	201	341
Other divisions.....	12	3,471	580	—	4	141	321
\$100,000 - \$199,999.....	55	7,692	1,913	24.9	28	647	1,130
New England.....	5	691	156	—	1	39	65
Middle Atlantic.....	18	2,649	595	—	13	218	351
East North Central.....	16	2,285	628	—	5	212	354
Pacific.....	5	759	164	—	1	59	104
Other divisions.....	11	1,328	390	—	8	119	258
\$50,000 - \$99,999.....	94	6,657	1,680	25.2	65	611	927
Middle Atlantic.....	55	2,507	549	—	24	218	298
East North Central.....	20	1,374	388	—	14	162	238
West North Central.....	9	800	156	—	9	53	68
South Atlantic.....	7	533	141	—	4	56	79
West South Central.....	6	402	118	—	2	41	88
Pacific.....	9	870	151	—	9	41	76
Other divisions.....	8	571	180	—	3	50	97

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

MACHINERY—EQUIPMENT—SUPPLIES—Con.								METALS AND METAL WORK (EXCEPT SCRAP)—Con.							

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.



TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS  
ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

GEOGRAPHIC DIVISIONS									
KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	Total pay roll*		
			Amount (add 000)	Percent of sales (add 000)					
PAPER AND ITS PRODUCTS—Con.									
WRAPPING OR COARSE PAPER AND PRODUCTS—Con.									
\$200,000 - \$299,999	137	\$55,847	\$6,508	18.7	65	2,082	\$5,682		
New England	9	2,195	453	—	—	132	287		
Middle Atlantic	52	13,138	2,480	—	20	766	1,596		
East North Central	25	6,211	1,256	—	17	465	792		
West North Central	8	2,052	418	—	4	136	247		
South Atlantic	17	4,121	701	—	3	251	423		
East South Central	6	1,321	213	—	1	76	117		
West South Central	4	983	201	—	4	69	123		
Mountain	5	1,196	195	—	—	53	106		
Pacific	11	2,450	391	—	16	134	191		
\$100,000 - \$199,999	510	45,949	8,259	18.8	195	2,980	4,873		
New England	43	6,153	1,235	—	23	433	878		
Middle Atlantic	105	14,493	2,750	—	78	942	1,537		
East North Central	62	9,105	1,605	—	41	582	918		
West North Central	25	5,616	679	—	9	263	412		
South Atlantic	29	4,115	765	—	14	505	460		
East South Central	9	1,284	219	—	8	94	129		
West South Central	11	1,404	251	—	4	109	144		
Mountain	7	1,108	227	—	5	80	121		
Pacific	19	2,671	528	—	13	172	274		
\$50,000 - \$99,999	515	22,218	4,306	19.4	231	1,677	2,278		
New England	34	2,345	466	—	24	186	237		
Middle Atlantic	142	10,280	2,071	—	119	755	1,053		
East North Central	54	3,671	663	—	40	265	367		
West North Central	20	1,490	286	—	9	134	173		
South Atlantic	26	1,828	365	—	15	140	196		
East South Central	14	932	150	—	3	68	94		
West South Central	16	1,186	218	—	17	93	116		
Pacific	7	486	87	—	6	38	43		
Other divisions	7	486	87	—	6	38	43		
\$10,000 - \$49,999	492	12,724	2,378	18.7	410	1,120	1,185		
New England	57	1,500	292	—	53	158	150		
Middle Atlantic	224	5,809	1,056	—	181	456	492		
East North Central	89	2,402	440	—	77	228	230		
West North Central	20	514	101	—	17	55	49		
South Atlantic	30	851	181	—	24	79	105		
East South Central	10	315	50	—	9	32	25		
West South Central	9	245	51	—	8	25	27		
Mountain	5	100	18	—	4	4	8		
Pacific	38	988	209	—	37	103	99		
Under \$10,000	155	945	205	21.7	140	89	68		
New England	13	74	15	—	8	5	4		
Middle Atlantic	87	412	83	—	65	25	19		
East North Central	28	181	40	—	24	24	22		
West North Central	14	69	15	—	12	7	5		
South Atlantic	11	74	18	—	11	8	5		
Pacific	15	74	19	—	14	8	6		
Other divisions	9	61	17	—	6	12	7		
PRINTING AND WRITING PAPERS									
\$500,000 and over	110	185,438	28,931	15.8	116	8,046	17,208		
New England	6	6,541	1,273	—	—	348	775		
Middle Atlantic	42	49,906	7,432	—	3	1,885	4,531		
East North Central	57	55,049	7,351	—	—	1,798	4,439		
West North Central	11	6,257	1,311	—	—	393	772		
South Atlantic	6	6,995	730	—	—	214	462		
Other divisions	8	7,931	1,552	—	—	432	752		
\$300,000 - \$499,999	58	22,075	3,959	17.8	5	1,169	2,376		
Middle Atlantic	17	6,585	1,451	—	—	408	881		
East North Central	13	5,221	775	—	1	213	454		
West North Central	5	1,819	251	—	—	80	129		
South Atlantic	12	4,819	796	—	1	268	486		
Other divisions	9	3,651	686	—	3	202	426		
\$200,000 - \$299,999	41	9,960	1,989	20.0	4	642	1,165		
Middle Atlantic	12	2,841	582	—	3	202	363		
East North Central	7	1,698	315	—	—	101	156		
South Atlantic	7	1,677	330	—	—	111	212		
Other divisions	15	5,744	782	—	1	228	434		
\$100,000 - \$199,999	85	12,136	2,428	20.0	25	759	1,344		
New England	6	979	171	—	—	45	99		
Middle Atlantic	40	5,518	1,159	—	17	358	618		
East North Central	9	1,306	254	—	—	83	157		
West North Central	8	1,195	282	—	—	80	152		
South Atlantic	5	694	138	—	—	42	80		
PAPER AND ITS PRODUCTS—Con.									
PRINTING AND WRITING PAPERS—Con.									
\$100,000 - \$199,999—Con.									
East South Central	5	\$695	\$118	—	—	59	\$65		
Pacific	7	972	187	—	6	82	103		
Other divisions	5	781	159	—	—	50	70		
\$50,000 - \$99,999	56	4,074	798	19.6	24	283	439		
Middle Atlantic	23	1,786	355	—	12	121	209		
East North Central	7	527	107	—	3	37	58		
South Atlantic	6	457	75	—	1	31	39		
East South Central	5	523	55	—	1	18	30		
Pacific	6	378	82	—	4	31	59		
Other divisions	9	603	124	—	3	45	88		
Under \$50,000	68	1,514	350	25.1	57	145	155		
New England	8	220	52	—	11	19	17		
Middle Atlantic	56	821	184	—	27	70	80		
Pacific	12	223	63	—	12	25	31		
Other divisions	12	250	61	—	7	29	27		
STATIONERY AND STATIONERY SUPPLIES									
\$500,000 and over	33	21,471	5,292	24.6	10	1,893	3,159		
Middle Atlantic	19	12,558	2,877	—	4	1,099	1,823		
East North Central	5	3,182	632	—	2	167	289		
Other divisions	9	5,935	1,783	—	4	627	1,046		
\$200,000 - \$299,999	15	5,557	770	21.6	6	319	447		
Middle Atlantic	7	1,598	230	—	5	96	137		
Other divisions	8	1,959	540	—	1	232	310		
\$100,000 - \$199,999	57	7,727	1,777	23.0	28	619	971		
Middle Atlantic	38	6,141	1,178	—	21	381	620		
East North Central	10	1,290	233	—	4	96	148		
Other divisions	9	1,296	338	—	3	141	203		
\$50,000 - \$99,999	88	6,194	1,453	23.5	52	605	851		
New England	7	406	85	—	5	43	52		
Middle Atlantic	44	3,103	678	—	25	299	395		
East North Central	17	1,245	313	—	12	127	190		
West North Central	9	605	164	—	4	66	104		
Pacific	6	455	112	—	3	39	50		
Other divisions	6	380	103	—	3	41	80		
\$10,000 - \$49,999	259	6,245	1,465	23.5	169	655	755		
New England	20	585	163	—	14	72	84		
Middle Atlantic	128	3,177	715	—	97	299	353		
East North Central	37	987	240	—	20	108	131		
West North Central	14	507	84	—	8	38	45		
South Atlantic	9	324	62	—	10	39	34		
Pacific	24	697	157	—	16	83	92		
Other divisions	7	168	44	—	4	18	16		
Under \$10,000	70	396	114	28.8	59	45	44		
Middle Atlantic	32	203	63	—	22	28	26		
East North Central	14	78	23	—	12	9	9		
West North Central	10	54	16	—	12	6	6		
Pacific	6	22	5	—	8	1	2		
Other divisions	8	39	7	—	5	1	1		
WALLPAPER									
\$200,000 and over	19	8,897	2,158	32.2	7	700	1,194		
East North Central	8	3,195	1,043	—	3	296	550		
Other divisions	11	3,504	1,115	—	4	404	634		
\$100,000 - \$199,999	30	4,317	1,445	33.5	8	375	637		
Middle Atlantic	11	1,660	564	—	2	127	234		
East North Central	8	1,084	316	—	—	98	183		
South Atlantic	5	683	245	—	3	64	94		
Other divisions	6	880	320	—	3	86	126		
\$50,000 - \$99,999	74	5,240	1,666	31.8	28	617	748		
Middle Atlantic	28	2,020	609	—	16	207	267		
East North Central	17	1,198	368	—	1	107	178		
West North Central	11	787	250	—	4	84	110		
Pacific	6	361	139	—	3	34	59		
Other divisions	12	866	300	—	4	85	134		
\$10,000 - \$49,999	139	4,006	1,417	35.4	58	482	539		
New England	6	155	58	—	3	17	31		
Middle Atlantic	47	1,345	470	—	20	132	172		

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount (add 000)	Percent of sales			
PAPER AND ITS PRODUCTS—Con.							
WALLPAPER—Con.							
\$10,000 - \$49,999—Con.							
East North Central	24	\$724	\$247	---	9	85	\$99
West North Central	16	452	159	---	8	48	60
South Atlantic	23	641	196	---	14	66	72
East South Central	7	225	68	---	---	26	32
West South Central	5	164	80	---	---	22	28
Pacific	11	502	129	---	4	36	45
Under \$10,000	14	86	29	35.0	15	10	10
Middle Atlantic	6	44	10	---	10	2	2
Other divisions	6	44	19	---	5	8	8
PETROLEUM AND ITS PRODUCTS							
PETROLEUM AND ITS PRODUCTS	886	158,322	21,950	15.9	474	5,974	10,526
\$1,000,000 and over	28	80,347	5,827	7.3	8	1,309	2,610
Middle Atlantic	12	29,163	2,560	---	8	490	1,100
East North Central	5	18,980	980	---	2	199	402
West North Central	5	21,152	1,755	---	---	474	617
Other divisions	6	11,052	562	---	---	146	291
\$500,000 - \$999,999	27	19,317	2,959	15.3	---	659	1,297
Middle Atlantic	15	10,924	1,800	---	---	308	717
Other divisions	12	8,393	1,159	---	---	351	580
\$300,000 - \$499,999	52	11,980	2,941	24.5	7	719	1,315
Middle Atlantic	12	4,750	1,059	---	2	228	455
East North Central	6	2,258	517	---	2	95	201
Other divisions	14	4,972	1,365	---	3	396	659
\$200,000 - \$299,999	58	9,339	1,764	18.9	13	505	924
East North Central	15	3,731	673	---	3	144	343
West North Central	6	1,433	349	---	1	66	161
West South Central	5	1,201	180	---	3	120	91
Other divisions	12	2,974	562	---	6	173	329
\$100,000 - \$199,999	120	16,966	3,598	21.2	51	997	1,862
Middle Atlantic	55	4,597	954	---	14	265	457
East North Central	24	3,429	756	---	7	194	397
West North Central	16	2,626	614	---	8	169	258
South Atlantic	13	1,830	571	---	5	112	146
West South Central	10	1,437	282	---	6	80	107
Pacific	12	1,905	286	---	7	78	132
Other divisions	10	1,451	355	---	4	100	167
\$50,000 - \$99,999	152	10,469	2,482	23.7	53	857	1,537
New England	21	1,425	274	---	9	90	137
Middle Atlantic	41	2,848	718	---	8	257	595
East North Central	28	1,902	482	---	12	183	276
West North Central	14	936	221	---	4	83	130
South Atlantic	14	1,029	204	---	6	87	115
West South Central	13	868	198	---	4	49	85
Pacific	14	930	283	---	5	82	131
Other divisions	7	531	122	---	5	46	70
\$10,000 - \$49,999	558	9,054	2,148	23.7	245	813	1,068
New England	21	637	120	---	15	52	75
Middle Atlantic	92	2,307	579	---	60	221	319
East North Central	74	1,856	454	---	52	168	202
West North Central	45	1,112	275	---	30	106	132
South Atlantic	34	795	184	---	26	88	90
East South Central	11	289	52	---	8	17	25
West South Central	37	1,004	251	---	21	94	106
Mountain	9	218	45	---	5	14	18
Pacific	35	836	206	---	28	73	99
Under \$10,000	151	850	231	27.2	99	115	115
New England	5	33	15	---	3	8	8
Middle Atlantic	23	188	56	---	19	25	28
East North Central	35	206	54	---	21	27	29
West North Central	18	116	32	---	14	12	14
South Atlantic	7	42	11	---	4	7	8
West South Central	22	119	31	---	14	23	18
Mountain	5	31	9	---	6	3	1
Pacific	16	113	23	---	18	9	9

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)
			Amount (add 000)	Percent of sales			
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES							
PLUMBING AND HEATING (General line)	675	\$185,102	\$32,118	17.4	207	10,244	\$17,206
\$500,000 and over	95	83,092	15,167	16.6	19	4,399	7,442
New England	7	5,788	1,152	---	3	411	711
Middle Atlantic	21	18,096	2,871	---	9	869	1,521
East North Central	11	9,498	1,634	---	3	503	990
West North Central	19	15,684	2,737	---	---	898	1,555
South Atlantic	26	25,424	3,394	---	---	1,250	1,761
Pacific	8	4,924	790	---	2	251	538
Other divisions	5	3,682	589	---	2	237	358
\$300,000 - \$499,999	102	38,425	7,035	18.3	8	2,235	3,773
New England	12	4,161	764	---	---	208	403
Middle Atlantic	36	13,727	2,380	---	5	658	1,296
East North Central	19	7,128	1,428	---	1	411	781
West North Central	7	2,558	520	---	---	191	301
South Atlantic	15	5,876	1,025	---	---	534	501
Pacific	7	2,651	570	---	---	145	315
Other divisions	6	2,328	338	---	2	90	164
\$200,000 - \$299,999	101	24,973	4,778	19.1	13	1,376	2,509
New England	18	4,370	883	---	3	241	501
Middle Atlantic	36	8,202	1,679	---	5	448	891
East North Central	17	4,384	843	---	2	252	475
South Atlantic	11	2,605	515	---	1	201	259
Pacific	5	1,329	261	---	---	61	110
Other divisions	14	3,465	598	---	2	175	305
\$100,000 - \$199,999	182	26,741	4,645	18.1	68	1,434	2,545
New England	44	6,574	1,217	---	15	542	655
Middle Atlantic	71	10,173	1,618	---	29	524	849
East North Central	23	3,387	656	---	7	196	327
West North Central	10	1,456	286	---	2	91	132
South Atlantic	21	3,302	559	---	7	175	243
Pacific	5	691	117	---	3	54	55
Other divisions	8	1,178	192	---	3	70	64
Under \$100,000	195	11,671	2,293	19.3	101	800	1,137
New England	27	1,672	404	---	8	141	214
Middle Atlantic	108	6,425	1,187	---	59	405	565
East North Central	26	1,552	306	---	16	102	158
West North Central	9	498	82	---	4	36	38
South Atlantic	13	877	169	---	9	64	68
Mountain	5	222	56	---	2	19	32
Other divisions	7	427	90	---	3	33	42
HEATING (Including stoves and ranges)	361	35,680	6,533	23.8	169	2,640	4,592
\$200,000 and over	44	18,381	3,994	21.7	11	1,040	2,122
Middle Atlantic	16	8,098	1,474	---	4	357	849
East North Central	8	2,735	874	---	2	203	425
West North Central	6	1,782	401	---	---	102	179
West South Central	5	2,297	384	---	1	76	159
Other divisions	9	3,471	861	---	4	300	510
\$100,000 - \$199,999	54	7,415	1,980	26.7	22	842	1,114
Middle Atlantic	15	1,794	517	---	5	173	299
East North Central	15	1,951	461	---	8	155	232
West North Central	9	1,200	397	---	1	142	284
South Atlantic	5	742	174	---	1	67	107
Pacific	5	748	166	---	3	58	58
Other divisions	7	880	285	---	4	89	134
\$50,000 - \$99,999	84	5,923	1,439	24.3	34	493	757
New England	8	651	129	---	3	45	60
Middle Atlantic	35	2,515	604	---	9	205	325
East North Central	17	1,154	278	---	6	84	148
West North Central	9	598	97	---	6	37	51
Pacific	9	639	165	---	7	52	68
Other divisions	8	598	168	---	1	70	87
\$10,000 - \$49,999	146	3,989	1,058	26.7	100	430	567
New England	16	484	105	---	14	52	57
Middle Atlantic	44	1,237	358	---	25	155	203
East North Central	34	937	242	---	29	85	110
West North Central	12	247	85	---	9	44	42
South Atlantic	6	193	39	---	5	14	19
East South Central	5	140	41	---	---	18	25
West South Central	4	110	29	---	2	10	14
Mountain	7	219	75	---	6	31	42
Pacific	16	402	106	---	12	41	55

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS  
ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of establishments	Sales	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees (exclusive of proprietors) Average for year	Total pay roll*		
			Amount	Percent of sales					
			(add 000)	(add 000)			(add 000)		
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES—Con.									
HEATING (Including stoves and ranges)—Con.									
Under \$10,000.....	33	\$192	\$62	32.3	22	35	\$52		
Middle Atlantic.....	14	65	26	---	6	17	16		
East North Central.....	10	75	27	---	8	14	12		
Other divisions.....	9	54	9	---	8	4	4		
PLUMBING FIXTURES, EQUIPMENT, AND SUPPLIES.....	916	129,282	22,978	17.7	497	7,246	12,200		
\$500,000 and over.....	43	33,258	5,412	16.3	9	1,712	5,083		
Middle Atlantic.....	15	11,412	1,544	---	4	404	690		
East North Central.....	10	7,081	1,202	---	5	387	732		
Pacific.....	6	6,689	1,016	---	4	507	577		
Other divisions.....	9	8,166	1,570	---	---	654	864		
\$300,000 - \$499,999.....	80	23,155	3,650	15.6	10	1,081	2,069		
New England.....	5	2,100	372	---	---	104	217		
Middle Atlantic.....	23	8,777	1,191	---	4	337	664		
East North Central.....	8	3,056	480	---	1	133	287		
West North Central.....	6	2,994	529	---	4	190	299		
Pacific.....	8	2,423	421	---	1	113	247		
Other divisions.....	10	3,825	657	---	---	204	375		
\$200,000 - \$299,999.....	92	21,929	4,198	19.1	30	1,270	2,263		
New England.....	7	1,550	233	---	2	87	129		
Middle Atlantic.....	28	6,552	1,352	---	5	436	822		
East North Central.....	22	5,253	1,030	---	6	305	521		
South Atlantic.....	5	1,218	310	---	3	105	181		
West South Central.....	11	2,699	500	---	4	152	229		
Pacific.....	13	3,128	493	---	9	150	236		
Other divisions.....	6	1,531	290	---	1	77	145		
\$100,000 - \$199,999.....	205	29,322	5,559	18.3	112	1,812	2,669		
New England.....	20	2,585	524	---	3	145	270		
Middle Atlantic.....	62	9,090	1,681	---	22	472	874		
East North Central.....	41	5,953	1,211	---	15	398	650		
West North Central.....	10	1,828	303	---	9	107	168		
South Atlantic.....	19	2,717	496	---	11	158	203		
West South Central.....	19	2,639	412	---	18	153	180		
Pacific.....	28	3,808	577	---	30	159	277		
Other divisions.....	6	923	175	---	4	54	69		
\$50,000 - \$99,999.....	192	15,910	2,647	19.0	84	908	1,317		
New England.....	12	827	164	---	4	57	85		
Middle Atlantic.....	76	5,615	1,051	---	30	357	544		
East North Central.....	38	2,793	563	---	25	100	250		
West North Central.....	15	915	193	---	5	64	110		
South Atlantic.....	7	491	99	---	1	31	54		
West South Central.....	15	1,076	189	---	11	69	85		
Pacific.....	25	1,814	307	---	14	53	140		
Other divisions.....	6	379	61	---	4	27	49		
\$10,000 - \$49,999.....	272	7,382	1,522	20.6	202	621	761		
New England.....	24	712	167	---	18	63	80		
Middle Atlantic.....	130	3,449	742	---	84	295	392		
East North Central.....	48	1,318	256	---	38	106	119		
West North Central.....	15	361	94	---	12	41	45		
South Atlantic.....	16	411	84	---	13	40	56		
West South Central.....	13	312	62	---	10	27	29		
Pacific.....	21	595	104	---	23	34	45		
Other divisions.....	7	258	31	---	4	16	15		
Under \$10,000.....	52	328	90	27.6	40	42	38		
Middle Atlantic.....	23	153	40	---	15	21	20		
East North Central.....	9	56	12	---	9	5	5		
Pacific.....	11	64	14	---	12	5	4		
Other divisions.....	9	55	24	---	4	11	9		
ALL OTHER.....	252	24,542	5,863	23.8	132	1,698	3,252		
\$200,000 and over.....	28	12,448	2,928	23.5	3	760	1,679		
Middle Atlantic.....	6	4,118	953	---	2	280	523		
East North Central.....	9	3,371	924	---	2	183	508		
Pacific.....	6	1,730	390	---	1	94	223		
Other divisions.....	7	3,231	661	---	---	223	419		
\$100,000 - \$199,999.....	40	5,674	1,390	24.3	15	395	755		
Middle Atlantic.....	6	919	217	---	2	62	115		
East North Central.....	10	1,503	359	---	4	72	171		
West North Central.....	5	654	194	---	2	63	112		
South Atlantic.....	5	642	142	---	5	40	71		
Pacific.....	6	688	227	---	3	61	133		
Other divisions.....	8	1,070	261	---	2	97	153		
ALL OTHER—Con.									
\$50,000 - \$99,999.....	48	\$3,412	\$786	23.0	26	222	\$411		
Middle Atlantic.....	19	1,398	325	---	14	79	152		
East North Central.....	7	518	161	---	2	48	106		
West North Central.....	8	411	101	---	3	27	44		
West South Central.....	6	410	94	---	2	32	45		
Other divisions.....	10	677	105	---	5	56	85		
\$10,000 - \$49,999.....	107	2,637	713	25.1	67	304	372		
Middle Atlantic.....	27	672	162	---	10	72	95		
East North Central.....	23	560	188	---	12	65	99		
West North Central.....	20	528	114	---	19	37	43		
South Atlantic.....	6	168	54	---	4	12	11		
East South Central.....	6	190	82	---	3	34	36		
West South Central.....	6	208	48	---	4	17	23		
Pacific.....	14	390	89	---	12	40	60		
Other divisions.....	5	131	38	---	3	9	15		
Under \$10,000.....	29	171	46	26.6	23	17	15		
Middle Atlantic.....	14	72	24	---	10	7	8		
East North Central.....	5	31	10	---	4	6	3		
Pacific.....	5	27	5	---	4	1	1		
Other divisions.....	5	41	7	---	5	3	3		
TOBACCO AND PRODUCTS (EXCEPT LEAF)									
TOBACCO AND PRODUCTS (Except leaf).....	2,390	106,923	22,660	4.9	2,080	16,050	26,320		
\$1,000,000 and over.....	254	502,970	22,699	4.5	180	7,399	12,153		
New England.....	22	44,820	2,015	---	18	655	1,055		
Middle Atlantic.....	86	163,882	7,411	---	66	2,452	4,139		
East North Central.....	64	117,100	4,955	---	28	1,845	2,748		
West North Central.....	16	31,192	1,584	---	9	518	778		
South Atlantic.....	20	45,700	3,149	---	14	850	1,480		
East South Central.....	8	12,972	610	---	4	255	318		
West South Central.....	12	23,622	1,027	---	9	412	542		
Mountain.....	4	5,935	284	---	3	106	187		
Pacific.....	22	37,737	1,684	---	29	523	926		
\$500,000 - \$999,999.....	370	258,308	15,012	5.1	256	4,477	6,877		
New England.....	58	24,571	1,255	---	21	422	619		
Middle Atlantic.....	98	98,775	5,584	---	62	1,167	1,763		
East North Central.....	95	58,529	2,877	---	63	1,043	1,600		
West North Central.....	38	25,651	1,207	---	32	407	553		
South Atlantic.....	41	29,481	1,680	---	25	589	874		
East South Central.....	11	7,227	334	---	7	132	192		
West South Central.....	22	14,788	585	---	19	241	285		
Mountain.....	10	6,379	419	---	7	128	179		
Pacific.....	29	20,925	1,081	---	20	345	612		
\$300,000 - \$499,999.....	358	131,400	6,780	5.2	264	2,418	3,236		
New England.....	24	9,578	516	---	10	162	222		
Middle Atlantic.....	75	29,928	1,331	---	59	481	625		
East North Central.....	88	35,981	1,899	---	58	668	942		
West North Central.....	28	10,732	458	---	32	173	216		
South Atlantic.....	30	11,537	746	---	25	288	386		
East South Central.....	18	6,522	381	---	20	141	153		
West South Central.....	31	11,795	475	---	22	205	246		
Mountain.....	12	4,943	358	---	4	109	161		
Pacific.....	32	12,338	628	---	34	211	307		
\$200,000 - \$299,999.....	308	75,416	4,216	5.6	296	1,507	1,871		
New England.....	55	8,699	518	---	32	166	202		
Middle Atlantic.....	70	18,982	755	---	68	289	384		
East North Central.....	66	16,179	913	---	66	339	453		
West North Central.....	27	6,556	585	---	38	139	160		
South Atlantic.....	33	7,799	544	---	27	204	252		
East South Central.....	10	2,494	112	---	9	49	54		
West South Central.....	24	5,695	359	---	18	125	155		
Mountain.....	13	3,282	228	---	12	70	97		
Pacific.....	30	8,050	424	---	26	148	204		
\$100,000 - \$199,999.....	460	87,820	3,787	5.6	438	1,415	1,571		
New England.....	41	5,886	582	---	27	129	154		
Middle Atlantic.....	129	18,527	1,024	---	133	589	408		
East North Central.....	97	14,800	810	---	90	291	341		
West North Central.....	59	9,297	429	---	48	179	185		
South Atlantic.....	42	6,011	364	---	41	168	185		
East South Central.....	12	1,890	102	---	12	40	42		
West South Central.....	31	4,533	259	---	17	106	110		
Mountain.....	22	3,252	199	---	15	64	78		
Pacific.....	27	4,144	218	---	55	69	90		

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES		Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	Total pay roll* (add 000)			
			(including pay roll)							
			Amount (add 000)	Per- cent of sales						
TOBACCO AND PRODUCTS (EXCEPT LEAF)—Con.										
<b>\$50,000 - \$99,999</b>	315	\$23,554	\$1,458	6.2	303	547	\$558			
New England	22	1,658	98	—	20	34	38			
Middle Atlantic	90	6,530	372	—	96	123	133			
East North Central	59	4,278	293	—	54	110	114			
West North Central	36	2,710	185	—	31	73	73			
South Atlantic	40	2,852	165	—	33	72	69			
East South Central	11	882	48	—	12	22	18			
West South Central	28	2,298	138	—	29	53	54			
Mountain	14	1,134	81	—	11	30	31			
Pacific	17	1,214	78	—	17	30	28			
<b>\$10,000 - \$49,999</b>	296	9,180	679	7.4	293	255	255			
New England	23	805	70	—	22	25	31			
Middle Atlantic	103	5,002	253	—	98	94	90			
East North Central	55	1,651	106	—	57	51	28			
West North Central	40	1,338	77	—	39	32	24			
South Atlantic	29	871	69	—	25	54	26			
East South Central	4	122	13	—	6	5	3			
West South Central	13	420	25	—	15	10	6			
Mountain	5	164	12	—	6	6	5			
Pacific	24	609	54	—	25	18	22			
<b>Under \$10,000</b>	49	277	49	17.7	50	33	21			
Middle Atlantic	19	110	24	—	21	15	10			
East North Central	10	52	9	—	11	4	3			
West North Central	6	39	7	—	7	5	3			
Pacific	5	21	2	—	4	—	—			
Other divisions	9	55	7	—	7	9	5			
WASTE MATERIALS										
<b>IRON AND STEEL SCRAP</b>	1,851	298,252	40,036	13.4	1,734	15,354	18,044			
<b>\$1,000,000 and over</b>	51	150,607	11,819	7.7	24	1,998	4,173			
Middle Atlantic	9	42,709	4,780	—	7	492	1,178			
East North Central	23	72,807	4,098	—	6	784	1,776			
West North Central	6	8,258	828	—	7	194	323			
Pacific	5	12,879	730	—	4	210	350			
Other divisions	8	12,958	1,185	—	—	538	543			
<b>\$500,000 - \$999,999</b>	49	34,759	5,337	15.4	34	2,075	2,756			
Middle Atlantic	15	10,368	1,445	—	14	755	700			
East North Central	24	16,596	2,443	—	13	655	1,189			
Other divisions	10	7,807	1,449	—	7	665	887			
<b>\$300,000 - \$499,999</b>	69	26,515	4,018	18.5	52	1,928	2,415			
Middle Atlantic	17	8,455	1,258	—	18	436	579			
East North Central	22	8,330	1,790	—	18	553	850			
South Atlantic	7	2,547	438	—	8	271	249			
East South Central	5	1,884	387	—	—	254	235			
West South Central	5	1,935	319	—	4	148	126			
Pacific	6	2,547	280	—	6	87	144			
Other divisions	7	2,717	466	—	4	177	232			
<b>\$200,000 - \$299,999</b>	100	24,301	4,603	18.9	90	1,876	2,110			
Middle Atlantic	35	8,162	1,591	—	28	590	733			
East North Central	32	7,957	1,659	—	21	628	786			
West North Central	9	2,251	339	—	14	203	162			
South Atlantic	1	1,637	284	—	3	168	123			
Pacific	6	1,463	232	—	9	78	96			
Other divisions	12	2,781	469	—	15	213	210			
<b>\$100,000 - \$199,999</b>	166	26,786	5,644	21.1	162	2,562	2,637			
New England	13	1,684	592	—	6	187	199			
Middle Atlantic	47	7,945	1,720	—	38	602	784			
East North Central	60	8,046	1,687	—	60	740	813			
West North Central	17	2,237	425	—	14	273	235			
South Atlantic	13	1,923	441	—	10	243	182			
East South Central	8	1,263	255	—	6	158	129			
West South Central	13	1,739	303	—	13	223	129			
Mountain	4	500	90	—	4	45	38			
Pacific	11	1,429	351	—	11	111	149			
<b>\$50,000 - \$99,999</b>	255	16,522	3,444	20.8	221	1,897	1,734			
New England	19	1,802	509	—	12	189	196			
Middle Atlantic	77	5,355	1,071	—	70	482	520			
East North Central	56	4,003	868	—	54	459	412			
West North Central	13	971	154	—	13	103	89			
South Atlantic	19	1,397	301	—	17	229	170			
East South Central	18	1,276	248	—	17	207	121			
WASTE MATERIALS—Con.										
<b>IRON AND STEEL SCRAP—Con.</b>										
<b>\$50,000 - \$99,999—Con.</b>										
West South Central	19	\$1,245	\$285	—	16	153	\$145			
Other divisions	14	1,005	208	—	22	95	81			
<b>\$10,000 - \$49,999</b>	640	16,199	3,769	25.3	646	2,429	1,891			
New England	31	777	194	—	29	113	112			
Middle Atlantic	160	4,116	1,055	—	178	559	499			
East North Central	172	4,749	1,042	—	185	694	549			
West North Central	75	1,745	306	—	86	215	146			
South Atlantic	65	1,625	411	—	53	359	209			
East South Central	22	446	115	—	23	88	58			
West South Central	59	1,415	303	—	54	245	156			
Mountain	8	152	41	—	10	15	18			
Pacific	48	1,173	302	—	48	146	146			
<b>Under \$10,000</b>	521	2,584	702	27.2	505	591	329			
New England	29	147	37	—	26	22	15			
Middle Atlantic	127	588	171	—	129	112	78			
East North Central	121	608	171	—	119	152	90			
West North Central	88	419	101	—	84	90	48			
South Atlantic	41	200	64	—	37	68	34			
East South Central	28	153	31	—	29	38	16			
West South Central	54	294	75	—	46	84	34			
Mountain	5	26	9	—	5	3	2			
Pacific	28	149	43	—	30	22	13			
<b>JUNK AND SCRAP (General line)</b>	1,868	92,876	17,231	18.6	2,057	9,547	8,316			
<b>\$500,000 and over</b>	27	25,598	4,054	15.8	13	1,774	2,067			
East North Central	10	7,270	1,265	—	1	622	874			
Pacific	7	7,073	1,367	—	1	591	719			
Other divisions	10	11,249	1,422	—	11	561	674			
<b>\$300,000 - \$499,999</b>	24	8,689	1,325	15.3	31	648	609			
East North Central	8	2,688	537	—	10	252	289			
Other divisions	16	5,981	788	—	21	394	340			
<b>\$200,000 - \$299,999</b>	33	8,066	1,604	19.9	37	877	711			
New England	5	1,136	239	—	5	90	98			
Middle Atlantic	6	2,037	299	—	11	129	155			
East North Central	12	3,100	674	—	12	309	296			
Other divisions	8	1,793	392	—	9	149	184			
<b>\$100,000 - \$199,999</b>	116	16,199	3,165	19.5	135	1,621	1,569			
New England	12	1,557	292	—	8	158	140			
Middle Atlantic	12	2,536	401	—	23	226	206			
East North Central	45	6,302	1,402	—	45	721	658			
West North Central	11	1,555	222	—	17	127	105			
South Atlantic	12	1,670	354	—	14	282	196			
East South Central	5	733	146	—	8	133	85			
Pacific	7	1,033	208	—	10	99	109			
Other divisions	6	813	138	—	10	117	74			
<b>\$50,000 - \$99,999</b>	199	13,815	2,597	18.8	250	1,546	1,264			
New England	13	905	135	—	13	71	64			
Middle Atlantic	47	3,205	590	—	61	323	257			
East North Central	70	5,018	1,008	—	90	583	486			
West North Central	20	1,355	220	—	35	148	112			
South Atlantic	16	1,027	196	—	15	142	102			
East South Central	9	628	110	—	10	75	59			
West South Central	7	518	114	—	4	62	56			
Mountain	5	301	52	—	8	29	27			
Pacific	12	858	174	—	14	115	101			
<b>\$10,000 - \$49,999</b>	743	16,887	3,577	21.2	803	2,385	1,717			
New England	63	1,386	329	—	53	215	183			
Middle Atlantic	192	4,257	875	—	229	476	367			
East North Central	238	5,422	1,175	—	253	818	577			
West North Central	58	1,541	268	—	69	173	121			
South Atlantic	62	1,479	356	—	63	294	181			
East South Central	25	559	132	—	28	119	73			
West South Central	27	662	134	—	28	111	70			
Mountain	18	492	83	—	16	58	42			
Pacific	50	1,069	227	—	64	119	103			
<b>Under \$10,000</b>	748	3,662	911	24.9	788	700	590			
New England	77	375	83	—	79	60	56			
Middle Atlantic	225	1,078	258	—	251	147	79			
East North Central	173	938	276	—	182	209	126			
West North Central	91	399	82	—	92	78	38			
South Atlantic	64	331	90	—	64	94	44			
East South Central	18	95	27	—	19	29	13			

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## WHOLESALE TRADE: 1939

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TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated busi- nesses	Number of employ- ees* (full time and part time) Average for year	Total pay roll* (add 000)
			Amount (add 000)	Percent of sales			
WASTE MATERIALS—Con.							
JUNK AND SCRAP (General line)—Con.							
Under \$10,000—Con.							
West South Central	45	\$188	\$46	---	47	48	\$22
Mountain	5	33	10	---	5	7	4
Pacific	48	256	59	---	49	28	18
WASTE PAPER, RAGS, AND RUBBER	1,118	132,698	24,794	18.7	998	11,608	13,058
\$500,000 and over	50	61,830	8,900	14.4	11	3,211	4,774
New England	9	11,088	1,585	---	4	485	743
Middle Atlantic	26	33,590	4,505	---	1	1,411	2,327
East North Central	9	12,056	2,159	---	6	1,085	1,319
Other divisions	6	5,118	651	---	---	270	385
\$200,000 - \$499,999	98	32,160	8,581	20.4	44	2,845	3,347
Middle Atlantic	37	11,209	2,388	---	15	887	1,138
East North Central	20	8,472	1,878	---	6	753	898
Pacific	10	3,467	787	---	7	306	427
Other divisions	31	9,012	1,792	---	16	919	918
\$100,000 - \$199,999	114	15,557	3,423	22.0	65	1,929	1,834
New England	15	2,025	420	---	9	182	199
Middle Atlantic	50	6,955	1,215	---	37	592	608
East North Central	23	3,093	853	---	10	568	482
West North Central	5	830	294	---	---	191	183
South Atlantic	7	1,109	205	---	5	162	151
Pacific	7	890	214	---	1	78	115
Other divisions	7	857	216	---	3	158	118
\$50,000 - \$99,999	163	11,495	2,789	24.1	148	1,635	1,485
New England	18	1,278	325	---	24	178	182
Middle Atlantic	79	5,540	1,214	---	78	868	635
East North Central	31	2,313	595	---	24	359	332
West North Central	9	636	172	---	5	115	90
South Atlantic	8	461	121	---	5	111	78
Pacific	12	868	217	---	11	111	123
Other divisions	6	400	125	---	1	93	87
\$10,000 - \$49,999	398	10,127	2,692	26.6	389	1,867	1,428
New England	59	1,524	440	---	45	285	234
Middle Atlantic	198	4,852	1,205	---	223	643	595
East North Central	65	1,678	425	---	63	304	229
West North Central	20	588	205	---	12	151	129
South Atlantic	25	688	168	---	21	132	88
East South Central	5	258	68	---	3	81	51
Pacific	19	440	124	---	16	60	89
Other divisions	7	183	57	---	6	51	53
Under \$10,000	297	1,517	449	29.6	341	521	190
New England	25	128	41	---	25	32	21
Middle Atlantic	179	900	259	---	224	140	97
East North Central	42	215	80	---	42	52	30
West North Central	18	84	28	---	18	29	16
South Atlantic	12	71	25	---	12	34	12
Pacific	11	68	19	---	12	12	7
Other divisions	10	51	19	---	10	22	7
NON-FERROUS METALS	389	49,075	5,128	10.4	376	2,004	2,484
\$500,000 and over	24	23,085	1,814	7.9	11	608	977
Middle Atlantic	9	7,588	864	---	5	212	360
East North Central	6	7,906	510	---	3	150	282
Other divisions	9	7,591	640	---	3	244	355
\$200,000 - \$499,999	35	11,432	1,107	9.7	44	400	517
Middle Atlantic	9	3,280	252	---	9	85	114
East North Central	15	4,846	518	---	16	167	255
Other divisions	11	3,306	337	---	19	148	148
\$100,000 - \$199,999	49	6,915	857	12.4	40	318	399
Middle Atlantic	17	2,355	243	---	12	79	92
East North Central	16	2,247	291	---	14	98	155
Other divisions	16	2,313	323	---	14	141	152
\$50,000 - \$99,999	55	4,328	701	16.2	57	283	289
New England	7	424	64	---	4	22	23
Middle Atlantic	18	1,272	229	---	17	52	88
East North Central	17	1,706	211	---	19	109	116
South Atlantic	5	351	96	---	8	31	17
Other divisions	8	573	101	---	9	49	45
NON-FERROUS METALS—Con.							
\$10,000 - \$49,999	112	\$2,700	\$486	18.0	118	295	\$230
New England	8	244	59	---	8	25	22
Middle Atlantic	32	700	150	---	37	69	58
East North Central	37	937	167	---	39	95	75
West North Central	7	173	20	---	5	15	11
South Atlantic	10	213	45	---	7	32	20
West South Central	11	289	53	---	11	42	25
Pacific	7	135	32	---	9	19	16
Under \$10,000	114	815	161	26.2	108	122	72
New England	5	25	10	---	8	1	---
Middle Atlantic	42	211	54	---	43	27	15
East North Central	32	159	39	---	29	32	22
West North Central	12	88	20	---	10	15	10
South Atlantic	6	50	12	---	2	18	9
West South Central	9	62	15	---	6	20	7
Other divisions	8	60	11	---	12	10	10
ALL OTHER	761	42,608	6,354	14.9	762	2,768	2,998
\$500,000 and over	18	18,528	1,897	11.5	30	497	827
New England	5	4,983	768	---	3	183	388
Middle Atlantic	5	4,021	318	---	5	73	205
Other divisions	8	7,544	811	---	22	281	234
\$300,000 - \$499,999	8	3,045	480	15.1	---	198	234
\$200,000 - \$299,999	14	3,560	434	12.2	11	139	230
Middle Atlantic	5	1,302	194	---	7	48	95
Other divisions	9	2,258	240	---	4	91	135
\$100,000 - \$199,999	49	6,750	1,053	15.3	35	419	519
New England	9	1,219	211	---	2	61	115
Middle Atlantic	18	2,490	370	---	15	130	170
East North Central	7	1,003	172	---	5	81	99
Other divisions	15	2,038	280	---	13	147	135
\$50,000 - \$99,999	65	4,481	738	16.5	76	436	389
New England	7	471	88	---	8	43	44
Middle Atlantic	21	1,514	184	---	32	94	102
East North Central	15	953	199	---	18	130	96
Pacific	7	492	91	---	7	48	49
Other divisions	15	1,051	176	---	11	121	98
\$10,000 - \$49,999	300	8,817	1,423	20.9	299	833	686
New England	30	707	162	---	28	78	76
Middle Atlantic	98	2,466	409	---	99	186	178
East North Central	48	1,016	259	---	45	159	127
West North Central	33	749	158	---	38	103	71
South Atlantic	30	617	152	---	30	123	79
East South Central	10	216	42	---	9	32	18
West South Central	23	458	97	---	19	82	54
Mountain	5	118	49	---	6	12	21
Pacific	23	468	95	---	29	47	42
Under \$10,000	307	1,427	369	25.9	311	246	133
New England	30	191	59	---	25	37	27
Middle Atlantic	127	543	111	---	145	56	32
East North Central	56	245	80	---	55	56	29
West North Central	24	113	26	---	23	24	10
South Atlantic	23	113	34	---	20	35	15
East South Central	4	16	3	---	5	3	1
West South Central	14	77	24	---	11	19	11
Mountain	5	19	8	---	5	1	(1)
Pacific	24	110	24	---	22	15	8
ALL OTHER PRODUCTS							
BOOKS, PERIODICALS, AND NEWSPAPERS	858	188,846	30,412	16.2	499	12,459	17,252
\$500,000 and over	58	95,350	17,478	18.3	10	5,972	10,003
New England	8	7,308	1,583	---	---	637	1,088
Middle Atlantic	24	62,803	10,588	---	3	3,386	6,034
East North Central	9	13,517	2,848	---	4	1,081	1,503
Pacific	6	6,298	1,465	---	1	489	726
Other divisions	9	5,629	1,234	---	2	419	652

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

† Less than \$1,000.

## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of establishments	Sales	OPERATING EXPENSES		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	Total pay roll*
			(including pay roll)				
			Amount	Percent of sales			
		(add 000)	(add 000)			(add 000)	(add 000)
ALL OTHER PRODUCTS—Con.							
BOOKS, PERIODICALS, AND NEWS-PAPERS—Con.							
\$300,000 - \$499,999.....	44	\$16,890	\$2,926	17.3	17	1,251	\$1,712
Middle Atlantic.....	15	5,533	1,168	---	4	473	666
East North Central.....	8	2,797	525	---	5	212	319
South Atlantic.....	6	2,320	249	---	3	161	160
Pacific.....	7	3,086	455	---	3	168	266
Other divisions.....	8	3,154	529	---	2	237	301
\$200,000 - \$299,999.....	57	14,258	2,573	18.0	27	1,139	1,486
New England.....	8	2,079	312	---	6	148	165
Middle Atlantic.....	12	3,059	654	---	5	278	361
East North Central.....	14	3,391	590	---	11	298	324
South Atlantic.....	6	1,476	328	---	1	143	216
Pacific.....	9	2,379	412	---	1	151	248
Other divisions.....	8	1,874	287	---	3	133	172
\$100,000 - \$199,999.....	130	17,592	3,212	18.3	83	1,613	1,839
New England.....	18	2,545	386	---	10	228	201
Middle Atlantic.....	34	4,658	828	---	26	433	469
East North Central.....	33	4,180	741	---	28	355	443
West North Central.....	8	1,073	235	---	4	146	202
South Atlantic.....	12	1,550	280	---	5	159	175
Pacific.....	13	1,789	361	---	7	155	190
Other divisions.....	12	1,817	353	---	3	149	159
\$50,000 - \$99,999.....	189	13,253	2,428	18.3	95	1,221	1,321
New England.....	20	1,320	197	---	13	123	115
Middle Atlantic.....	49	3,519	759	---	25	318	413
East North Central.....	45	3,118	571	---	28	279	298
West North Central.....	16	1,068	200	---	9	120	106
South Atlantic.....	17	1,183	184	---	5	105	108
East South Central.....	9	630	102	---	---	55	64
West South Central.....	12	883	137	---	4	79	74
Mountain.....	4	293	42	---	2	25	25
Pacific.....	17	1,259	236	---	9	116	120
\$10,000 - \$49,999.....	353	9,177	1,721	18.6	222	1,201	860
New England.....	20	521	71	---	18	102	52
Middle Atlantic.....	84	1,850	416	---	51	219	194
East North Central.....	111	2,914	572	---	87	458	301
West North Central.....	34	844	144	---	22	105	78
South Atlantic.....	28	935	156	---	12	98	85
East South Central.....	10	252	37	---	7	22	18
West South Central.....	22	729	130	---	16	77	60
Mountain.....	12	257	39	---	8	24	18
Pacific.....	32	877	156	---	21	96	74
Under \$10,000.....	47	328	76	23.2	35	62	31
Middle Atlantic.....	15	84	19	---	8	10	6
East North Central.....	12	116	28	---	10	34	14
South Atlantic.....	6	36	15	---	5	6	5
Pacific.....	8	54	10	---	4	6	3
Other divisions.....	6	38	6	---	8	6	3
FLOWERS AND NURSERY STOCK.....	716	42,078	8,473	20.1	660	2,846	4,268
\$200,000 and over.....	50	18,359	3,571	19.5	21	1,135	1,987
Middle Atlantic.....	16	5,724	1,265	---	5	494	810
East North Central.....	13	5,848	1,056	---	2	279	557
South Atlantic.....	6	1,465	303	---	1	75	138
Pacific.....	7	2,215	430	---	12	129	225
Other divisions.....	8	3,107	537	---	1	180	257
\$100,000 - \$199,999.....	69	9,923	2,037	20.5	37	659	997
Middle Atlantic.....	17	2,366	416	---	4	136	218
East North Central.....	17	2,594	474	---	7	158	253
West North Central.....	9	1,161	378	---	5	148	84
West South Central.....	5	708	168	---	5	44	75
Pacific.....	9	1,307	257	---	11	70	95
Other divisions.....	12	1,789	346	---	5	103	194
\$50,000 - \$99,999.....	99	7,288	1,479	20.3	78	519	740
New England.....	10	661	150	---	6	54	69
Middle Atlantic.....	22	1,701	317	---	15	104	170
East North Central.....	13	1,016	232	---	10	77	116
West North Central.....	9	644	146	---	7	80	87
West South Central.....	9	728	151	---	2	57	64
Pacific.....	24	1,687	338	---	33	92	160
Other divisions.....	12	851	145	---	5	55	74
FLOWERS AND NURSERY STOCK—Con.							
\$10,000 - \$49,999.....	224	\$5,111	\$1,094	21.4	223	441	\$459
New England.....	18	455	80	---	20	29	32
Middle Atlantic.....	51	1,150	289	---	43	96	114
East North Central.....	50	1,095	232	---	53	104	109
West North Central.....	13	527	56	---	13	26	22
South Atlantic.....	13	585	91	---	13	58	49
West South Central.....	10	219	46	---	10	13	15
Pacific.....	60	1,277	247	---	62	95	97
Other divisions.....	9	223	43	---	9	20	22
Under \$10,000.....	274	1,397	292	20.9	301	92	83
New England.....	10	51	15	---	11	5	4
Middle Atlantic.....	32	196	69	---	31	35	35
East North Central.....	24	151	49	---	34	14	15
West North Central.....	11	70	29	---	10	11	11
South Atlantic.....	6	28	9	---	7	4	3
Pacific.....	183	658	109	---	197	19	12
Other divisions.....	8	45	12	---	11	4	3
FOREST PRODUCTS (Except lumber).....	554	42,404	8,141	19.2	494	3,135	3,615
\$300,000 and over.....	26	18,930	2,757	14.6	9	663	1,059
West North Central.....	7	7,373	1,177	---	---	251	363
Pacific.....	5	2,387	255	---	4	57	108
Other divisions.....	14	9,170	1,325	---	5	355	588
\$100,000 - \$299,999.....	70	11,387	2,275	20.0	33	691	1,066
Middle Atlantic.....	18	3,270	699	---	7	204	323
East North Central.....	15	2,135	455	---	6	185	212
South Atlantic.....	10	1,425	255	---	6	142	121
West South Central.....	5	881	93	---	2	71	43
Pacific.....	11	2,024	444	---	4	125	198
Other divisions.....	11	1,632	347	---	8	164	169
\$50,000 - \$99,999.....	82	5,653	1,482	26.3	67	695	825
New England.....	6	476	118	---	7	40	47
Middle Atlantic.....	26	1,754	577	---	18	233	332
East North Central.....	14	910	213	---	9	102	116
West North Central.....	10	696	161	---	10	61	94
South Atlantic.....	6	451	80	---	6	88	43
Pacific.....	12	840	227	---	15	102	125
Other divisions.....	8	506	106	---	2	79	68
\$10,000 - \$49,999.....	230	5,664	1,379	24.3	237	728	756
New England.....	24	684	181	---	23	88	98
Middle Atlantic.....	64	1,350	348	---	65	146	189
East North Central.....	51	1,315	359	---	61	193	187
West North Central.....	16	293	68	---	12	37	41
South Atlantic.....	18	485	88	---	12	71	53
East South Central.....	7	187	21	---	9	17	15
West South Central.....	12	264	45	---	10	21	11
Mountain.....	7	216	65	---	7	51	37
Pacific.....	31	670	204	---	38	124	125
Under \$10,000.....	146	910	250	30.9	138	169	129
New England.....	11	63	22	---	12	17	14
Middle Atlantic.....	45	251	83	---	41	47	40
East North Central.....	33	168	51	---	34	35	23
West North Central.....	14	75	21	---	12	22	15
South Atlantic.....	6	38	10	---	6	6	4
West South Central.....	9	51	8	---	5	6	3
Pacific.....	21	126	48	---	21	29	29
Other divisions.....	7	40	7	---	7	6	3
GENERAL MERCHANDISE.....	106	61,551	9,381	15.2	74	3,505	5,195
LEATHER AND SHOE FINDINGS.....	934	112,748	14,515	12.9	793	3,808	6,727
\$500,000 and over.....	35	48,697	3,792	7.8	15	652	1,604
New England.....	12	26,559	1,534	---	---	249	742
Middle Atlantic.....	14	12,539	1,145	---	14	186	593
East North Central.....	5	6,732	641	---	1	91	237
Other divisions.....	4	2,887	472	---	---	128	252
\$300,000 - \$499,999.....	29	11,141	1,487	13.3	15	321	671
New England.....	13	4,959	610	---	5	125	264
Middle Atlantic.....	11	4,268	554	---	5	109	245
Other divisions.....	5	1,914	343	---	5	87	164

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



# WHOLESALE TRADE:1939

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TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active pro- pri- etors of unincor- porated busi- nesses	Number of employ- ees* (including and part-time) Average for year	Total pay roll*	KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active pro- pri- etors of unincor- porated busi- nesses	Number of employ- ees* (including and part-time) Average for year	Total pay roll*														
			Amount	Percent of sales							Amount	Percent of sales																	
(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)															
ALL OTHER PRODUCTS—Con.															ALL OTHER PRODUCTS—Con.														
LEATHER AND SHOE FINDINGS—Con.															OPTICAL GOODS—Con.														
\$200,000 - \$299,999.....															\$10,000 - \$49,999—Con.														
New England.....															West North Central.....														
Middle Atlantic.....															South Atlantic.....														
East North Central.....															East South Central.....														
Other divisions.....															West South Central.....														
\$100,000 - \$199,999.....															Mountain.....														
New England.....															Pacific.....														
Middle Atlantic.....															Other divisions.....														
East North Central.....															Under \$10,000.....														
West North Central.....															Middle Atlantic.....														
South Atlantic.....															East North Central.....														
West South Central.....															South Atlantic.....														
Pacific.....															Other divisions.....														
Other divisions.....															TEXTILES AND MATERIALS (Other than dry goods).....														
\$50,000 - \$99,999.....															\$200,000 and over.....														
New England.....															Middle Atlantic.....														
Middle Atlantic.....															East North Central.....														
East North Central.....															West North Central.....														
West North Central.....															South Atlantic.....														
South Atlantic.....															East South Central.....														
East South Central.....															West South Central.....														
West South Central.....															Pacific.....														
Mountain.....															Other divisions.....														
Pacific.....															\$10,000 - \$49,999.....														
Other divisions.....															New England.....														
Under \$10,000.....															Middle Atlantic.....														
New England.....															East North Central.....														
Middle Atlantic.....															West North Central.....														
East North Central.....															South Atlantic.....														
West North Central.....															West South Central.....														
South Atlantic.....															Pacific.....														
West South Central.....															Other divisions.....														
Pacific.....															Under \$10,000.....														
Other divisions.....															New England.....														
LEATHER GOODS.....															Middle Atlantic.....														
OILS AND GREASES (Animal and vegetable).....															East North Central.....														
OPTICAL GOODS.....															South Atlantic.....														
\$300,000 and over.....															Other divisions.....														
Middle Atlantic.....															YARNS.....														
East North Central.....															MISCELLANEOUS KINDS OF BUSINESS*.....														
Other divisions.....															\$200,000 and over.....														
\$200,000 - \$299,999.....															Middle Atlantic.....														
East North Central.....															East North Central.....														
Other divisions.....															Pacific.....														
\$100,000 - \$199,999.....															Other divisions.....														
Middle Atlantic.....															\$100,000 - \$199,999.....														
East North Central.....															New England.....														
West North Central.....															Middle Atlantic.....														
South Atlantic.....															East North Central.....														
Pacific.....															Pacific.....														
Other divisions.....															Other divisions.....														
\$50,000 - \$99,999.....															\$50,000 - \$99,999.....														
New England.....															New England.....														
Middle Atlantic.....															Middle Atlantic.....														
East North Central.....															East North Central.....														
West North Central.....															West North Central.....														
South Atlantic.....															South Atlantic.....														
East South Central.....															West South Central.....														
West South Central.....															Other divisions.....														
Mountain.....															\$200,000 and over.....														
Pacific.....															Middle Atlantic.....														
\$10,000 - \$49,999.....															East North Central.....														
New England.....															Pacific.....														
Middle Atlantic.....															Other divisions.....														
East North Central.....															\$50,000 - \$99,999.....														
															New England.....														
															Middle Atlantic.....														
															East North Central.....														
															West North Central.....														
															South Atlantic.....														
															West South Central.....														
															Other divisions.....														

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

1 Less than \$1,000.

2 Includes 3 cooperatives and voluntary groups.



## CENSUS OF BUSINESS

TABLE 4.—BUSINESS SIZE—WHOLESALE MERCHANTS

ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, AND PAY ROLL—Continued  
KINDS OF BUSINESS, NET-SALES-SIZE GROUPS, AND GEOGRAPHIC DIVISIONS

## GEOGRAPHIC DIVISIONS

KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active pro- pri- etors of unin- corpo- rated busi- nesses	Number of employ- ees*  (full-time and part-time) Average for year	Total pay roll*  (add 000)	KIND OF BUSINESS BUSINESS-SIZE GROUP GEOGRAPHIC DIVISION	Number of estab- lish- ments	Sales	OPERATING EXPENSES (including pay roll)		Active pro- pri- etors of unin- corpo- rated busi- nesses	Number of employ- ees*  (full-time and part-time) Average for year	Total pay roll*  (add 000)
			Amount  (add 000)	Per- cent of sales							Amount  (add 000)	Per- cent of sales			
ALL OTHER PRODUCTS—Con.								ALL OTHER PRODUCTS—Con.							
MISCELLANEOUS KINDS OF BUSINESS—Con.								MISCELLANEOUS KINDS OF BUSINESS—Con.							
\$10,000 - \$49,999.....	340	\$8,051	\$2,114	26.3	224	946	\$1,150	Under \$10,000.....	141	\$823	\$280	31.6	106	144	\$125
New England.....	20	379	113	---	13	51	61	New England.....	10	69	22	---	7	14	11
Middle Atlantic.....	142	3,525	943	---	96	366	455	Middle Atlantic.....	67	400	137	---	52	60	62
East North Central.....	49	1,104	267	---	34	109	139	East North Central.....	25	159	54	---	25	22	11
West North Central.....	55	760	228	---	21	118	135	West North Central.....	10	52	23	---	5	17	13
South Atlantic.....	23	531	105	---	16	70	58	West South Central.....	6	48	13	---	4	13	9
East South Central.....	6	176	37	---	2	25	21	Pacific.....	14	77	21	---	9	13	10
West South Central.....	19	369	84	---	9	37	58	Other divisions.....	7	38	10	---	4	5	7
Mountain.....	8	177	72	---	9	41	55								
Pacific.....	38	992	267	---	24	131	148								

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.