

INDEX TO DATA BY TRADES IN TABLE 8

TRADE	Service and limited-function wholesalers Divisions and Cities	Manufacturers' sales branches (with stocks) Divisions and Cities	Petroleum bulk stations and terminals Divisions	Assemblers (mainly farm products) Divisions	TRADE	Service and limited-function wholesalers Divisions and Cities	Manufacturers' sales branches (with stocks) Divisions and Cities	Petroleum bulk stations and terminals Divisions	Assemblers (mainly farm products) Divisions
	Page	Page	Page	Page		Page	Page	Page	Page
Amusement and sporting goods	708	810	-----	-----	Groceries (general line)	747	-----	-----	-----
Automotive	709	811	-----	-----	Groceries and foods (specialty lines)	754	825	-----	855
Beer, wines, and liquors	712	813	-----	-----	Hardware	762	830	-----	-----
Chemicals and paints	714	814	-----	-----	Jewelry	770	831	-----	-----
Clothing and furnishings	716	816	-----	-----	Lumber and construction materials	771	831	-----	-----
Coal and coke	720	-----	-----	-----	Machinery—equipment—supplies	774	838	-----	-----
Drugs (general line)	722	-----	-----	-----	Metals and metal work (except scrap)	785	838	-----	-----
Drugs and drug sundries (specialty lines)	724	817	-----	-----	Paper and its products	790	841	-----	-----
Dry goods (general line)	726	-----	-----	-----	Petroleum and its products	793	843	849	-----
Dry goods (specialty lines)	728	819	-----	-----	Plumbing and heating equipment and supplies	794	844	-----	-----
Electrical goods	732	820	-----	-----	Tobacco and products (except leaf)	798	846	-----	-----
Farm products—raw materials	735	-----	-----	850	Waste materials	801	-----	-----	-----
Farm products—consumer goods	737	821	-----	852	All other products	804	847	-----	-----
Farm supplies	741	823	-----	854					
Furniture and house furnishings	744	824	-----	-----					

Table 8.—ANALYSIS OF SALES BY COMMODITIES

In this section the major kind-of-business groups of service and limited-function wholesalers, manufacturers' sales branches (with stocks), petroleum bulk stations and terminals, and assemblers are analyzed by commodities or lines of merchandise. Data are given, where possible, under each kind of business for geographic divisions and for New York City, Chicago, Philadelphia, Boston, and San Francisco. An explanation of table 8 is given in chapter V.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	AMUSEMENT AND SPORTING GOODS TRADES							AMUSEMENT AND SPORTING GOODS TRADES—Con.					
	New England Division							West North Central Division					
	All establishments..... 81							All establishments..... 81					
	Sales..... \$6,395,000							Sales..... \$6,625,000					
	Commodity coverage..... 87.0 percent							Commodity coverage..... 85.9 percent					
	Total analyzed.....	73	\$5,558	\$5,558	100.0		45	Total analyzed.....	78	\$5,558	\$5,558	100.0	
43	Wiring supplies and electrical con- struction materials.....	3	621	32	5.2	.6	45	Radios, appliances, and specialties.....	8	319	55	18.6	1.0
50	Hardware.....	3	444	28	8.3	.5	4	Radios, parts, and accessories.....	211	29	13.7	---	---
52	Sporting goods.....	21	2,341	2,298	98.1	41.3	4	Other electrical appliances.....	4	216	24	11.1	---
53	Toys and games.....	16	1,149	628	72.1	14.9	27	Sporting goods.....	2,870	2,415	84.1	43.4	2.5
81	Paper and products (such as bags, boxes, cups, dishes, etc.).....	5	257	18	7.6	.3	53	Toys and games.....	3	252	189	55.2	11.9
85	Stationery and supplies.....	4	475	41	8.6	.7	88	Cameras and supplies.....	12	767	860	88.0	15.0
88	Cameras and supplies.....	8	701	470	67.0	8.5	95	Motion picture film rentals.....	25	902	852	96.5	26.2
95	Motion picture film rentals.....	13	651	458	67.3	7.9		All other commodities.....			1,459	---	---
	All other commodities.....			1,407	---	25.3							
	Middle Atlantic Division							South Atlantic Division					
	All establishments..... 539							All establishments..... 85					
	Sales..... \$74,195,000							Sales..... \$6,771,000					
	Commodity coverage..... 93.5 percent							Commodity coverage..... 74.2 percent					
	Total analyzed.....	496	69,584	69,384	100.0		27	Clothing and furnishings, men's and boys'.....	3	153	12	7.8	.2
27	Clothing and furnishings, men's and boys'.....	9	4,590	155	3.5	.2	52	Sporting goods.....	25	2,658	2,377	89.4	47.3
45	Radios, appliances, and specialties.....	11	5,128	371	7.2	.5	53	Toys and games.....	9	771	404	52.4	8.0
46	China, glassware, and crockery.....	8	1,858	787	24.9	1.1	83	Stationery and supplies.....	4	555	177	33.2	3.5
48	House furnishings.....	8	4,275	136	7.4	.2	88	Cameras and supplies.....	5	187	137	100.0	2.7
50	Hardware.....	106	22,994	20,232	88.0	29.2	95	Motion picture film rentals.....	9	592	362	100.0	7.8
52	Sporting goods.....	111	20,109	12,568	62.5	18.1		All other commodities.....			1,527	---	30.5
53	Toys and games.....	8	4,127	107	2.6	.2		East South Central Division					
56	Industrial equipment and supplies.....							All establishments..... 22					
81	Paper and products (except stationery and wallpaper).....	14	1,225	144	11.8	.2		Sales..... \$2,680,000					
83	Stationery and supplies.....	26	2,655	715	26.9	1.0		Commodity coverage..... 87.9 percent					
88	Cameras and supplies.....	57	9,476	8,036	84.8	11.6		Total analyzed.....	19	2,555	2,555	100.0	
91	Jewelry, silverware, etc.....	13	5,271	259	4.9	.4	52	Sporting goods.....	9	1,786	1,224	68.5	52.0
94	Luggage, saddlery, harness, etc.....	8	1,062	188	17.7	.5	53	Toys and games.....	4	1,052	102	9.7	4.3
95	Motion picture film rentals.....	65	10,084	9,887	97.8	14.2	88	Cameras and supplies.....	5	1,239	293	23.6	12.4
96	Optical goods (except photographic).....	5	2,701	601	22.3	.9	95	Motion picture film rentals.....			756	---	31.5
	All other commodities.....			14,704	---	21.2		All other commodities.....					
	East North Central Division							West South Central Division					
	All establishments..... 225							All establishments..... 78					
	Sales..... \$22,558,000							Sales..... \$6,571,000					
	Commodity coverage..... 85.9 percent							Commodity coverage..... 77.2 percent					
	Total analyzed.....	201	18,914	18,914	100.0		51	Total analyzed.....	51	5,075	5,075	100.0	
27	Clothing and furnishings, men's and boys'.....	9	618	85	10.8	.3	52	Shoes and other footwear.....	3	342	58	10.5	.7
30	Notions.....	5	677	44	6.5	.8	45	Radios, appliances, and specialties.....	3	781	294	40.2	5.8
31	Piece goods.....	4	536	148	19.7	.8	52	Sporting goods.....	26	2,908	2,544	87.5	50.1
	Domestics.....			101	18.8	---	53	Toys and games.....	4	332	17	5.1	.3
	Other.....			47	---	---	88	Cameras and supplies.....	6	738	496	67.4	9.8
37	Drugs and drug sundries.....	6	966	75	7.8	.4	95	Motion picture film rentals.....	10	903	903	100.0	17.9
	Druggists' sundries.....	4	779	62	8.0	---		All other commodities.....			785	---	15.5
	Other.....			35	---	---		Mountain Division					
42	Other chemicals and related products.....	8	718	304	42.3	1.6		All establishments..... 50					
45	Radios, appliances, and specialties.....	6	870	210	24.1	1.1		Sales..... \$2,111,000					
	Radios, parts, and accessories.....	4	695	22	3.2	---		Commodity coverage..... 84.7 percent					
	Other electrical appliances.....	4	752	188	25.0	---		Total analyzed.....	27	1,787	1,787	100.0	
46	China, glassware, and crockery.....	4	1,044	141	13.5	.7	52	Sporting goods.....	10	976	955	95.8	52.5
52	Sporting goods.....	48	7,124	8,038	84.8	31.9	53	Toys and games.....	4	532	290	54.5	16.2
53	Toys and games.....	45	3,920	2,482	63.6	15.2	95	Motion picture film rentals.....	9	164	164	100.0	9.2
81	Paper and products (such as bags, boxes, cups, dishes, etc.).....	9	1,146	94	8.2	.5		All other commodities.....			598	---	22.5
83	Stationery and supplies.....	7	938	125	13.4	.7							
	Commercial stationery.....	4	886	111	12.5	---							
	Not analyzed in detail.....	3	52	15	28.8	---							
88	Cameras and supplies.....	24	3,841	3,869	92.9	18.9							
91	Jewelry, silverware, etc.....	5	715	79	11.1	.4							
	Clocks and watches.....	4	629	33	5.2	---							
	Other.....			48	---	---							
95	Motion picture film rentals.....	30	2,213	2,172	98.1	11.6							
	All other commodities.....			3,297	---	17.5							
	Service receipts.....	5	173	80	34.7	.3							

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

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[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Percent column A.—Percent of *total* sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to *total* sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
AUTOMOTIVE TRADES—Con.							AUTOMOTIVE TRADES—Con.						
Middle Atlantic Division							West North Central Division						
All establishments..... 1,427							All establishments..... 955						
Sales..... \$446,573,000							Sales..... \$503,237,000						
Commodity coverage.... 94.5 percent							Commodity coverage.... 96.6 percent						
Total analyzed..... 1,349 \$421,014 \$421,014 --- 100.0							Total analyzed..... 928 \$295,539 \$295,539 --- 100.0						
35	Automobiles and other motor vehicles.....	200	285,901	259,589	90.7	61.6	35	Automobiles and other motor vehicles.....	123	230,912	212,766	92.1	72.5
	Automobiles (passenger).....	83	270,536	228,618	84.6	---		Automobiles (passenger).....	81	225,532	174,805	77.6	---
	Trucks, busses, taxicabs, etc.....	105	153,505	25,945	18.0	---		Trucks, busses, taxicabs, etc.....	52	159,565	55,162	22.1	---
	Tractors.....	3	848	280	30.7	---		Tractors.....	8	842	290	34.4	---
	Not analyzed in detail.....	39	7,319	6,546	88.7	---		Not analyzed in detail.....	23	3,688	2,509	68.0	---
36	Automotive supplies.....	1,229	385,759	146,134	38.1	34.7	36	Automotive supplies.....	866	278,422	69,419	24.9	25.6
	Batteries.....	441	115,403	7,815	6.8	---		Batteries.....	313	69,249	2,788	3.1	---
	Automotive accessories.....	550	296,156	31,945	10.8	---		Automotive accessories.....	428	257,241	17,713	7.5	---
	Automotive parts.....	755	294,459	50,954	17.3	---		Automotive parts.....	627	255,768	54,554	13.5	---
	Tires and tubes.....	565	78,525	42,225	53.8	---		Tires and tubes.....	236	58,754	6,692	17.5	---
	Not analyzed in detail.....	197	27,872	15,215	47.9	---		Not analyzed in detail.....	97	12,465	7,874	61.5	---
40	Paints and varnishes.....	58	5,597	577	10.3	.1	40	Paints and varnishes.....	55	12,751	445	3.5	.2
45	Radio, appliances, and specialties.....	59	34,083	3,568	10.6	.8	45	Radio, appliances, and specialties.....	61	17,585	5,033	17.3	1.0
	Radio, parts, and accessories.....	50	15,143	1,953	12.9	---		Radio, parts, and accessories.....	50	16,455	1,753	10.7	---
	Electric household refrigerators.....	10	20,912	793	3.7	---		Electric household refrigerators.....	29	6,345	782	12.3	---
	Other.....	4	655	120	18.4	---		Electric washing machines.....	24	5,928	192	3.2	---
	Not analyzed in detail.....	15	9,508	1,533	16.5	.4		Other electrical appliances.....	27	9,940	251	2.5	---
50	Industrial equipment and supplies.....	81	10,180	865	8.5	.2	50	Hardware.....	7	760	75	8.9	---
55	Office and store equipment and supplies.....	71	18,555	1,064	6.5	.3	55	Office and store equipment and supplies.....	67	8,402	639	14.4	.2
70	Petroleum and its products.....	20	895	562	67.3	.1		Office machines and equipment.....	5	778	81	10.4	---
75	Second-hand merchandise.....	---	---	4,998	---	1.2		Garage and filling station equipment.....	61	7,180	545	7.6	---
	All other commodities.....	154	41,657	2,524	5.6	.6		Not analyzed in detail.....	---	---	15	---	---
	Service receipts.....	---	---	---	---	---	76	Petroleum and its products.....	68	22,416	1,102	4.9	.4
East North Central Division							South Atlantic Division						
All establishments..... 1,870							All establishments..... 721						
Sales..... \$504,257,000							Sales..... \$204,882,000						
Commodity coverage.... 97.0 percent							Commodity coverage.... 94.4 percent						
Total analyzed..... 1,771 489,042 489,042 --- 100.0							Total analyzed..... 663 195,351 195,351 --- 100.0						
35	Automobiles and other motor vehicles.....	256	384,466	329,503	90.4	67.4	35	Automobiles and other motor vehicles.....	90	144,750	130,251	90.0	87.4
	Automobiles (passenger).....	123	346,488	298,268	85.5	---		Automobiles (passenger).....	47	139,965	108,856	77.8	---
	Trucks, busses, taxicabs, etc.....	95	204,054	25,145	12.3	---		Trucks, busses, taxicabs, etc.....	59	97,976	19,706	20.1	---
	Tractors.....	15	3,841	2,242	58.4	---		Tractors.....	8	896	411	45.9	---
	Not analyzed in detail.....	41	6,928	5,850	84.4	---		Not analyzed in detail.....	16	1,555	1,278	82.2	---
36	Automotive supplies.....	1,822	461,084	144,228	31.3	29.5	36	Automotive supplies.....	622	190,502	57,287	30.1	29.8
	Batteries.....	538	82,295	5,124	6.2	---		Batteries.....	240	105,513	5,324	5.2	---
	Automotive accessories.....	727	368,358	38,056	10.4	---		Automotive accessories.....	313	159,325	11,906	7.5	---
	Automotive parts.....	1,117	403,720	70,250	17.4	---		Automotive parts.....	426	169,653	29,662	17.5	---
	Tires and tubes.....	420	52,589	14,468	27.6	---		Tires and tubes.....	183	28,070	5,065	18.0	---
	Not analyzed in detail.....	212	31,595	16,368	51.8	---		Not analyzed in detail.....	95	15,123	7,500	55.8	---
40	Paints and varnishes.....	100	10,542	779	7.4	.2	40	Paints and varnishes.....	40	7,499	480	6.4	.2
45	Radio, appliances, and specialties.....	98	26,411	3,689	14.0	.8	45	Radio, appliances, and specialties.....	56	10,559	1,161	11.2	.6
	Radio, parts, and accessories.....	78	20,935	2,058	9.8	---		Radio, parts, and accessories.....	31	9,944	885	8.9	---
	Electric household refrigerators.....	28	4,971	742	14.9	---		Electric household refrigerators.....	7	1,890	194	11.5	---
	Electric washing machines.....	19	3,918	182	4.6	---		Electric washing machines.....	4	1,519	23	1.7	---
	Other electrical appliances.....	27	8,059	528	4.1	---		Other electrical appliances.....	5	4,307	61	1.4	---
	Not analyzed in detail.....	12	3,113	379	12.2	---		Not analyzed in detail.....	5	8,502	895	7.5	.4
50	Hardware.....	29	4,208	311	7.4	.1	50	Office and store equipment and supplies.....	7	874	40	4.6	---
52	Sporting goods.....	10	3,972	345	8.7	.1		Office machines and equipment.....	87	8,375	653	7.8	---
55	Farm and garden machinery and equipment.....	10	1,850	245	15.2	.1		Garage and filling station equipment.....	5	---	---	---	---
56	Industrial equipment and supplies.....	18	2,583	278	11.7	.1		Petroleum and its products.....	31	16,506	569	3.5	.5
	Belt, hose, packing, etc.....	7	1,188	96	8.1	---		Second-hand merchandise.....	15	5,289	454	13.8	.2
	Mechanical power transmission equip- ment.....	5	963	30	3.1	---		All other commodities.....	---	---	1,504	---	.8
	Metal-working tools.....	7	1,073	114	10.6	---		Service receipts.....	59	20,820	932	4.5	.5
	Other.....	---	---	58	---	---							
58	Garage and filling station equipment.....	135	14,058	1,151	8.2	.2							
64	Iron and steel products—semi-finished.....	18	2,690	547	12.9	.1							
75	Glass, sheet.....	12	478	439	92.2	.1							
76	Petroleum and its products.....	87	18,800	1,067	6.5	.2							
78	Second-hand merchandise.....	53	8,570	1,018	12.2	.2							
	All other commodities.....	---	---	2,042	---	.2							
	Service receipts.....	252	57,350	3,582	6.2	.7							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
AUTOMOTIVE TRADES—Con.													
East South Central Division													
All establishments..... 351													
Sales..... \$66,042,000													
Commodity coverage.... 94.2 percent													
Total analyzed.....													
35	Automobiles and other motor vehicles.....	40	42,593	38,851	86.5	59.9	35	Automobiles and other motor vehicles.....	40	21,488	16,481	76.7	35.0
	Automobiles (passenger).....	17	40,648	30,857	75.9	---		Automobiles (passenger).....	20	17,066	12,920	75.7	---
	Trucks, busses, taxicabs, etc.....	19	56,899	6,074	13.8	---		Trucks, busses, taxicabs, etc.....	19	8,899	1,721	19.4	---
	Tractors.....	3	813	420	51.5	---		Tractors.....	8	1,958	398	20.3	---
	Other.....	---	---	24	---	---		Not analyzed in detail.....	6	1,570	1,442	91.8	---
36	Not analyzed in detail.....	9	368	296	80.4	---	36	Automotive supplies.....	307	45,432	21,844	48.1	46.4
	Automotive supplies.....	318	60,055	25,325	38.8	37.5		Batteries.....	128	25,897	723	2.8	---
	Batteries.....	101	18,117	901	5.0	---		Automotive accessories.....	180	51,753	5,021	15.8	---
	Automotive accessories.....	156	40,999	5,102	10.9	---		Automotive parts.....	221	35,968	11,294	31.4	---
	Automotive parts.....	223	52,006	15,143	25.5	---		Tires and tubes.....	88	18,955	2,106	12.4	---
	Tires and tubes.....	77	5,833	1,239	21.1	---		Not analyzed in detail.....	39	5,378	2,700	50.2	---
40	Not analyzed in detail.....	47	5,000	2,940	59.8	---	40	Paints and varnishes.....	27	7,755	221	2.8	.5
	Paints and varnishes.....	13	1,785	805	34.3	1.0	43	Wiring supplies and electrical construction materials.....	20	8,258	808	9.8	1.7
45	Radio, appliances, and specialties.....	19	2,609	402	15.4	.8		Interior.....	16	7,450	345	4.6	---
	Radio, parts, and accessories.....	18	2,507	126	5.0	---		Outside.....	3	5,109	97	1.9	---
	Electric household refrigerators.....	5	1,555	201	12.9	---		Lighting fixtures.....	6	5,399	168	3.1	---
	Other.....	---	---	75	---	---		Incandescent lamps.....	16	7,793	196	2.5	---
58	Office and store equipment and supplies; Garage and filling station equipment.....	45	5,603	412	11.2	.7	44	Electrical apparatus and equipment.....	4	5,536	98	1.8	.2
	All other commodities.....	---	---	359	---	.8	45	Radio, appliances, and specialties.....	25	10,368	1,943	18.7	4.1
	Service receipts.....	32	5,721	450	7.9	.7		Radio, parts, and accessories.....	22	10,110	885	8.8	---
West South Central Division													
All establishments..... 780													
Sales..... \$102,091,000													
Commodity coverage.... 96.8 percent													
Total analyzed.....													
35	Automobiles and other motor vehicles.....	103	47,513	38,256	80.5	59.8	57	Industrial machinery.....	9	5,861	2,534	44.8	5.4
	Automobiles (passenger).....	51	42,232	34,231	81.1	---	58	Office and garage equipment and supplies.....	48	5,847	457	8.1	1.0
	Trucks, busses, taxicabs, etc.....	43	14,017	2,178	15.5	---		Office machines and equipment.....	6	1,029	79	7.7	---
	Tractors.....	12	1,677	501	29.9	---		Garage and filling station equipment.....	40	4,018	378	8.2	---
	Not analyzed in detail.....	22	1,757	1,328	75.5	---	78	Petroleum and its products.....	29	4,919	314	6.4	.7
36	Automotive supplies.....	705	94,089	52,871	56.0	55.4	98	Second-hand merchandise.....	8	2,916	395	13.5	.8
	Batteries.....	254	30,543	2,348	7.7	---		All other commodities.....	---	---	500	---	.7
	Automotive accessories.....	354	68,272	10,473	15.8	---		Service receipts.....	29	5,909	378	6.4	.8
	Automotive parts.....	527	77,245	30,227	39.1	---	Pacific Division						
	Tires and tubes.....	226	23,575	6,274	26.8	---	All establishments..... 1,127						
	Not analyzed in detail.....	67	5,738	3,349	58.4	---	Sales..... \$206,694,000						
40	Paints and varnishes.....	55	8,428	558	6.6	.6	Commodity coverage.... 92.0 percent						
43	Wiring supplies and electrical construction materials.....	12	4,701	107	2.3	.1	Total analyzed.....						
44	Electrical apparatus and equipment.....	9	5,277	152	4.6	.2							
45	Radio, appliances, and specialties.....	27	10,599	1,957	18.8	2.0							
	Radio, parts, and accessories.....	21	9,408	990	10.5	---							
	Electric household refrigerators.....	11	2,861	457	16.0	---							
	Electric washing machines.....	4	1,851	42	2.3	---							
	Other electrical appliances.....	9	5,192	112	2.2	---							
	Not analyzed in detail.....	---	---	358	---	---							
50	Hardware.....	9	907	119	13.1	.1	35	Automobiles and other motor vehicles.....	123	133,185	117,578	88.3	61.8
52	Sporting goods.....	5	5,802	365	6.3	.4		Automobiles (passenger).....	49	124,003	101,236	81.8	---
55	Farm and garden machinery and equipment.....	14	1,854	157	8.5	.2		Trucks, busses, taxicabs, etc.....	57	70,868	12,054	17.0	---
56	Industrial equipment and supplies.....	5	1,080	87	8.1	.1		Tractors.....	9	1,478	579	39.2	---
57	Industrial machinery.....	8	2,493	221	8.9	.2		Other.....	26	4,088	3,803	93.2	---
58	Office and store equipment and supplies; Garage and filling station equipment.....	68	9,367	944	10.1	1.0	36	Automotive supplies.....	970	184,848	65,394	35.4	34.4
	Other.....	67	7,459	846	11.3	---		Batteries.....	287	77,222	5,253	4.2	---
75	Glass—sheet and containers.....	5	299	82	27.4	.1		Automotive accessories.....	553	135,026	11,620	8.6	---
76	Petroleum and its products.....	31	8,556	952	11.0	1.0		Automotive parts.....	660	157,347	38,943	24.7	---
98	Second-hand merchandise.....	19	1,114	397	35.5	.4		Tires and tubes.....	173	40,547	4,893	12.0	---
	All other commodities.....	---	---	774	---	.6	40	Not analyzed in detail.....	114	15,554	4,893	30.2	---
	Service receipts.....	78	15,745	835	5.3	.8	43	Paints and varnishes.....	27	3,492	342	9.8	.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
AUTOMOTIVE TRADES—Con.							AUTOMOTIVE TRADES—Con.							
Pacific Division—Con.							Philadelphia—Con.							
50	Hardware.....	10	\$1,355	\$195	14.4	.1	56	Automotive supplies.....	104	\$46,110	\$14,147	30.7	29.9	
59	Office and store equipment and supplies: Garage and filling station equipment.....	46	6,593	885	13.1	.5		Batteries.....	23	6,593	573	8.7	---	
75	Glass, sheet.....	8	393	124	32.4	.1		Automotive accessories.....	39	38,595	4,013	10.4	---	
76	Petroleum and its products.....	42	20,019	472	2.4	.2		Automotive parts.....	58	41,532	6,535	15.4	---	
98	Second-hand merchandise.....	59	2,036	959	46.1	.5		Tires and tubes.....	35	4,589	2,494	54.1	---	
	All other commodities.....	---	---	1,392	---	.7	45	Not analyzed in detail.....	12	742	742	100.0	---	
	Service receipts.....	125	39,390	2,225	5.6	1.2		Radios, appliances, and specialties.....	8	3,519	645	18.3	1.4	
New York City								Radios, parts, and accessories.....	8	3,519	318	9.0	---	
	All establishments.....	342						Electric household refrigerators.....	3	1,209	74	6.1	---	
	Sales.....	\$166,856,000						Other.....	---	---	255	---	---	
	Commodity coverage.....	95.7 percent					50	Hardware.....	4	561	58	10.5	.1	
	Total analyzed.....	324	159,535	159,535	---	100.0	59	Office and store equipment and supplies: Garage and filling station equipment.....	5	1,127	81	7.2	.2	
31	Piece goods.....	6	1,030	1,030	100.0	.6		All other commodities.....	---	---	499	---	1.0	
35	Automobiles and other motor vehicles.....	34	114,373	104,050	91.0	65.2		Service receipts.....	4	3,495	187	5.4	.4	
	Automobiles (passenger).....	17	111,359	92,599	83.2	---	Boston							
	Trucks, busses, taxicabs, etc.....	19	47,953	11,047	23.1	---		All establishments.....	57					
	Not analyzed in detail.....	4	422	414	98.1	---		Sales.....	\$34,585,000					
38	Automotive supplies.....	278	149,659	48,206	32.2	50.2		Commodity coverage.....	96.1 percent					
	Batteries.....	64	50,223	1,386	2.8	---		Total analyzed.....	52	63,162	63,162	---	100.0	
	Automotive accessories.....	104	118,242	10,908	9.2	---	35	Automobiles and other motor vehicles.....	9	57,950	53,202	91.8	84.2	
	Automotive parts.....	159	122,099	16,830	13.8	---		Automobiles (passenger).....	8	57,447	50,070	87.2	---	
	Tires and tubes.....	74	24,513	16,528	67.4	---		Trucks, busses, taxicabs, etc.....	3	23,242	3,152	13.5	---	
	Not analyzed in detail.....	26	4,412	2,554	57.9	---		Not analyzed in detail.....	51	61,377	9,522	15.5	15.1	
45	Radios, appliances, and specialties.....	3	21,985	1,121	5.1	.7	56	Automotive supplies.....	10	17,616	602	3.4	---	
56	Industrial equipment and supplies.....	5	7,998	1,568	17.1	.9		Batteries.....	19	51,616	2,018	3.9	---	
59	Office and store equipment and supplies: Garage and filling station equipment.....	10	1,427	81	5.7	.1		Automotive accessories.....	32	54,229	4,356	8.0	---	
76	Petroleum and its products.....	9	1,849	159	7.6	.1		Automotive parts.....	9	1,273	707	55.5	---	
98	Second-hand merchandise.....	9	410	405	98.8	.3		Tires and tubes.....	7	5,071	1,259	21.8	---	
	All other commodities.....	---	---	2,686	---	1.6		Not analyzed in detail.....	---	---	330	---	.5	
	Service receipts.....	24	6,227	451	7.2	.5		All other commodities.....	---	---	108	---	.2	
Chicago							San Francisco							
	All establishments.....	265						All establishments.....	95					
	Sales.....	\$109,815,000						Sales.....	\$42,852,000					
	Commodity coverage.....	97.6 percent						Commodity coverage.....	86.1 percent					
	Total analyzed.....	178	107,506	107,506	---	100.0		Total analyzed.....	86	37,773	37,773	---	100.0	
55	Automobiles and other motor vehicles.....	28	76,140	71,153	93.5	65.3	35	Automobiles and other motor vehicles.....	14	30,637	27,308	89.1	72.3	
	Automobiles (passenger).....	18	74,433	66,825	89.8	---		Automobiles (passenger).....	9	30,108	26,349	87.5	---	
	Trucks, busses, taxicabs, etc.....	9	23,050	2,987	13.0	---		Trucks, busses, taxicabs, etc.....	7	11,603	833	7.4	---	
	Other.....	---	---	958	---	---		Not analyzed in detail.....	---	---	74	---	---	
	Not analyzed in detail.....	3	437	385	88.1	---	36	Automotive supplies.....	78	56,944	8,705	15.3	25.0	
56	Automotive supplies.....	225	86,436	54,381	58.9	52.0		Batteries.....	16	11,105	239	2.2	---	
	Batteries.....	54	8,952	1,008	11.2	---		Automotive accessories.....	27	52,947	2,272	4.3	---	
	Automotive accessories.....	95	70,213	10,341	14.7	---		Automotive parts.....	56	54,561	4,785	8.8	---	
	Automotive parts.....	133	74,500	14,804	19.9	---		Tires and tubes.....	20	18,059	1,269	7.1	---	
	Tires and tubes.....	68	15,441	4,785	31.0	---		Not analyzed in detail.....	---	---	140	---	---	
	Not analyzed in detail.....	28	4,784	3,445	72.0	---	40	Paints and varnishes.....	3	558	58	10.4	.2	
45	Radios, appliances, and specialties.....	11	6,472	484	7.5	.5	45	Radios, appliances, and specialties.....	8	2,533	269	10.6	.7	
	Radios, parts, and accessories.....	9	5,190	221	4.3	---		Radios, parts, and accessories.....	8	2,533	216	8.6	---	
	Other.....	---	---	61	---	---		Other.....	---	---	51	---	---	
	Not analyzed in detail.....	---	---	202	---	---	76	Petroleum and its products.....	5	8,192	53	1.0	.2	
98	Second-hand merchandise.....	10	5,529	233	4.2	.2		All other commodities.....	---	---	586	---	1.5	
	All other commodities.....	---	---	558	---	.5		Service receipts.....	10	17,180	784	4.6	2.1	
	Service receipts.....	23	8,488	497	5.8	.5	BEER, WINES, AND LIQUORS TRADES							
Philadelphia							New England Division							
	All establishments.....	119						All establishments.....	290					
	Sales.....	\$53,509,000						Sales.....	\$100,781,000					
	Commodity coverage.....	88.3 percent						Commodity coverage.....	97.6 percent					
	Total analyzed.....	114	47,251	47,251	---	100.0		Total analyzed.....	294	98,547	98,547	---	100.0	
35	Automobiles and other motor vehicles.....	13	35,873	31,644	88.2	67.0	01	Beer and other malt liquors.....	230	88,498	40,370	59.9	41.0	
	Automobiles (passenger).....	8	35,873	31,055	87.8	---	11	Groceries (miscellaneous).....	4	5,381	187	3.5	.2	
	Trucks, busses, taxicabs, etc.....	7	9,104	589	6.5	---	13	Soft drinks.....	57	11,014	935	8.5	1.0	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	BEER, WINES, AND LIQUORS TRADES—Con.							BEER, WINES, AND LIQUORS TRADES—Con.					
	New England Division—Con.							South Atlantic Division					
15	Wines and liquors.....	139	\$89,774	\$55,899	80.1	58.8		All establishments.....	427				
	Liquors.....	88	53,485	40,985	78.6	---		Sales.....		\$11,484,000			
	Wines.....	101	55,157	5,755	10.8	---		Commodity coverage.....		94.4 percent			
	Not analyzed in detail.....	23	11,505	9,181	79.8	---		Total analyzed.....	416	\$105,292	\$105,292	---	100.0
	All other commodities.....	---	---	956	---	1.0							
	Middle Atlantic Division							01 Beer and other malt liquors.....	517	51,093	58,256	71.0	34.4
	All establishments.....		1,452					05 Canned foods.....	3	1,059	210	19.8	.2
	Sales.....		\$334,827,000					05 Confectionery and ice cream.....	8	2,444	476	19.5	.5
	Commodity coverage.....		94.9 percent					Candy.....	7	2,298	488	18.6	---
	Total analyzed.....	1,428	517,755	317,755	---	100.0		Chewing gum.....	4	994	36	3.6	---
00	Bakery products.....	6	2,112	497	23.1	.2		Other.....	---	---	12	---	---
01	Beer and other malt liquors.....	1,247	146,887	120,242	81.9	37.8		09 Fruits and vegetables, fresh.....	8	2,281	727	52.2	.7
09	Fruits and vegetables, fresh.....	7	4,143	592	14.3	.2		Fresh fruits.....	5	1,230	295	24.0	---
13	Soft drinks.....	268	51,820	3,880	11.6	1.2		Fresh vegetables.....	7	1,940	557	18.4	---
15	Wines and liquors.....	200	200,286	190,878	95.3	80.1		Not analyzed in detail.....	---	---	75	---	---
	Liquors.....	101	169,088	129,523	81.9	---		13 Soft drinks.....	24	4,993	682	13.7	.6
	Wines.....	161	147,060	29,792	20.3	---		15 Wines and liquors.....	162	76,115	65,165	85.6	81.9
	Not analyzed in detail.....	21	31,563	51,583	100.0	---		Liquors.....	83	54,518	48,088	88.2	---
16	Other food and related products.....	13	8,597	428	5.0	.1		Wines.....	117	52,051	9,788	18.8	---
42	Other chemicals and related products.....	4	5,030	509	16.8	.2		Not analyzed in detail.....	21	10,580	7,301	70.5	---
	All other commodities.....	---	---	919	---	.2		Coal (bituminous).....	3	2,066	796	58.5	.8
	East North Central Division							89 Tobacco products.....	7	1,552	349	22.5	.3
	All establishments.....		1,609					Cigarettes.....	5	1,548	179	13.3	---
	Sales.....		\$300,660,000					Other.....	---	---	125	---	---
	Commodity coverage.....		97.8 percent					Not analyzed in detail.....	---	---	45	---	---
	Total analyzed.....	1,573	295,995	295,995	---	100.0		All other commodities.....	---	---	651	---	.6
01	Beer and other malt liquors.....	1,279	186,741	121,252	78.4	41.2		East South Central Division					
02	Butter and cheese.....	9	2,547	181	7.7	.1		All establishments.....		225			
05	Confectionery and ice cream.....	29	14,792	1,421	9.8	.5		Sales.....		\$41,580,000			
	Candy.....	16	8,655	740	10.8	---		Commodity coverage.....		94.8 percent			
	Chewing gum.....	11	10,274	292	2.8	---		Total analyzed.....	214	39,400	39,400	---	100.0
	Ice cream and ices.....	6	827	104	18.8	---		01 Beer and other malt liquors.....	148	15,082	11,975	79.5	30.4
	Other confectionery.....	6	1,741	128	7.4	---		05 Confectionery and ice cream.....	5	1,196	488	40.8	1.2
	Not analyzed in detail.....	5	1,827	187	10.2	---		13 Soft drinks.....	17	2,262	131	5.7	.3
08	Dairy and poultry products (except butter and cheese).....	9	1,557	151	11.1	.1		15 Wines and liquors.....	74	27,538	28,782	97.8	67.8
09	Fruits and vegetables, fresh.....	12	4,509	1,159	25.4	.4		Liquors.....	62	25,476	21,708	82.5	---
13	Soft drinks.....	288	41,177	4,372	10.6	1.5		Wines.....	52	20,632	2,106	10.2	---
14	Sugar.....	11	2,908	579	19.9	.2		Not analyzed in detail.....	4	2,997	2,918	97.4	---
15	Wines and liquors.....	595	197,143	159,618	81.0	54.3		All other commodities.....	---	---	74	---	.3
	Liquors.....	346	144,135	119,212	82.7	---		West South Central Division					
	Wines.....	404	106,152	15,597	14.7	---		All establishments.....		488			
	Not analyzed in detail.....	70	51,236	24,819	79.5	---		Sales.....		\$80,755,000			
89	Tobacco products.....	19	12,516	5,896	50.0	1.3		Commodity coverage.....		96.8 percent			
	All other commodities.....	---	---	1,596	---	.4		Total analyzed.....	482	78,156	78,156	---	100.0
	West North Central Division							01 Beer and other malt liquors.....	415	45,976	35,315	76.8	45.2
	All establishments.....		825					05 Canned foods.....	8	5,140	232	4.5	.3
	Sales.....		\$114,284,000					05 Confectionery and ice cream.....	12	4,595	327	7.1	.4
	Commodity coverage.....		100.0 percent					08 Dairy and poultry products (except butter and cheese).....	6	3,536	248	7.4	.3
	Total analyzed.....	825	114,284	114,284	---	100.0		09 Fruits and vegetables, fresh.....	6	4,732	1,051	22.2	1.3
01	Beer and other malt liquors.....	740	65,541	52,905	80.7	46.3		11 Groceries (miscellaneous).....	8	5,293	465	8.7	.6
05	Confectionery and ice cream.....	32	11,857	1,219	10.3	1.1		13 Soft drinks.....	33	5,008	309	6.2	.4
13	Soft drinks.....	220	20,047	2,511	12.5	2.2		15 Wines and liquors.....	93	44,475	38,727	87.1	49.6
15	Wines and liquors.....	102	59,058	54,041	91.5	47.5		Liquors.....	70	38,225	30,570	80.0	---
	Liquors.....	80	44,464	39,088	85.6	---		Wines.....	69	34,371	3,762	10.9	---
	Wines.....	80	35,428	4,461	12.6	---		Not analyzed in detail.....	12	4,552	4,395	89.1	---
	Not analyzed in detail.....	15	13,719	11,492	85.8	---		18 Feed.....	4	681	284	32.2	.4
89	Tobacco products.....	13	10,601	1,587	14.7	1.4		37 Drugs and drug sundries.....	5	2,344	354	15.1	.5
	All other commodities.....	---	---	2,025	---	1.7		89 Tobacco products.....	7	1,262	345	29.7	.4

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	BEER, WINES, AND LIQUORS TRADES—Con.							BEER, WINES, AND LIQUORS TRADES—Con.					
	Mountain Division							Chicago—Con.					
	All establishments..... 257							13 Soft drinks.....	27	\$7,015	\$1,118	15.9	1.2
	Sales..... \$52,195,000							15 Wines and liquors.....	144	77,359	73,417	94.9	78.9
	Commodity coverage.... 99.0 percent							Liquors.....	119	59,729	50,601	84.7	---
	Total analyzed.....	251	\$51,662	\$51,662	100.0			Wines.....	102	42,175	7,584	18.0	---
01	Beer and other malt liquors.....	205	21,392	14,114	66.0	44.3		Not analyzed in detail.....	17	16,552	15,232	93.2	---
06	Confectionery and ice cream.....	10	1,450	259	17.9	1.9		Tobacco products.....	8	2,175	554	25.5	1.5
13	Soft drinks.....	41	4,565	452	9.9	1.4							
15	Wines and liquors.....	71	19,677	15,866	80.8	49.9		Philadelphia					
	Liquors.....	50	18,390	11,060	60.6	---		All establishments..... 96					
	Wines.....	57	16,462	2,769	17.0	---		Sales..... \$10,810,000					
	Not analyzed in detail.....	10	2,684	2,027	76.1	---		Commodity coverage.... 96.1 percent					
75	Coal and coke.....	15	1,497	170	11.4	5		Total analyzed.....	90	10,389	10,389	100.0	
81	Paper and products (such as bags, boxes, cups, dishes, etc.).....	5	1,142	140	12.3	4		01 Beer and other malt liquors.....	84	8,116	7,970	98.2	76.7
80	Tobacco products.....	7	1,005	201	20.0	6		13 Soft drinks.....	13	1,602	140	8.7	1.3
	All other commodities.....	---	---	553	---	2.1		15 Wines and liquors.....	6	2,273	2,264	99.6	21.8
	Pacific Division							Liquors.....	6	2,273	762	33.5	---
	All establishments..... 681							Wines.....	4	1,919	1,502	78.3	---
	Sales..... \$132,570,000							All other commodities.....	---	---	15	---	2
	Commodity coverage.... 97.1 percent												
	Total analyzed.....	682	128,694	128,694	100.0			Boston					
01	Beer and other malt liquors.....	479	85,088	43,442	52.3	35.8		All establishments..... 37					
02	Butter and cheese.....	9	8,565	545	6.3	0.3		Sales..... \$30,499,000					
05	Confectionery and ice cream.....	45	10,128	853	8.3	0.7		Commodity coverage.... 97.3 percent					
11	Groceries (miscellaneous).....	20	16,838	3,186	20.0	2.5		Total analyzed.....	36	29,683	29,683	100.0	
12	Meats and meat products.....	8	8,693	274	3.1	0.2		01 Beer and other malt liquors.....	17	18,229	9,419	51.7	31.7
13	Soft drinks.....	255	37,024	3,347	9.0	2.6		15 Wines and liquors.....	26	20,705	19,947	96.3	67.2
15	Wines and liquors.....	461	113,573	50,371	44.3	58.9		Liquors.....	18	17,700	16,079	90.8	---
	Liquors.....	168	70,384	11,289	16.0	---		Wines.....	20	17,669	1,355	7.7	---
	Wines.....	414	31,120	11,834	38.0	---		Not analyzed in detail.....	---	---	2,513	---	---
	Not analyzed in detail.....	39	16,556	11,834	71.1	---		All other commodities.....	---	---	217	---	1.1
16	Other food and related products.....	7	12,021	979	8.1	0.8							
89	Tobacco products.....	21	10,687	1,841	17.2	1.4		San Francisco					
	Cigars.....	12	5,972	211	3.5	---		All establishments..... 101					
	Cigarettes.....	11	5,062	452	7.5	---		Sales..... \$26,443,000					
	Other tobacco products.....	8	4,980	490	9.8	---		Commodity coverage.... 91.6 percent					
	Not analyzed in detail.....	6	5,653	688	18.9	---		Total analyzed.....	98	24,222	24,222	100.0	
	All other commodities.....	---	---	1,173	---	0.8		01 Beer and other malt liquors.....	24	8,824	5,154	58.4	21.3
	New York City							13 Soft drinks.....	9	4,981	119	2.4	0.5
	All establishments..... 163							15 Wines and liquors.....	94	22,443	17,981	80.1	74.2
	Sales..... \$155,098,000							Liquors.....	52	16,066	13,669	85.0	---
	Commodity coverage.... 92.0 percent							Wines.....	85	15,633	2,581	16.5	---
	Total analyzed.....	165	142,735	142,735	100.0			Not analyzed in detail.....	4	1,747	1,751	99.1	---
01	Beer and other malt liquors.....	75	25,809	15,159	58.7	10.8		Tobacco products.....	3	2,082	490	23.5	2.0
13	Soft drinks.....	26	5,621	1,132	20.1	0.8		All other commodities.....	---	---	478	---	2.0
15	Wines and liquors.....	114	130,427	125,419	96.2	87.9							
	Liquors.....	47	100,747	92,140	91.5	---		CHEMICALS AND PAINTS TRADES					
	Wines.....	94	92,339	21,307	23.1	---		New England Division					
	Not analyzed in detail.....	---	---	21,972	---	---		All establishments..... 147					
	All other commodities.....	---	---	1,026	---	0.7		Sales..... \$23,277,000					
	Chicago							Commodity coverage.... 97.5 percent					
	All establishments..... 235							Total analyzed.....	140	22,692	22,692	100.0	
	Sales..... \$94,839,000							39 Chemicals, industrial and heavy.....	39	13,252	12,462	94.2	54.9
	Commodity coverage.... 98.1 percent							39 Oils, vegetable.....	10	2,026	379	18.7	1.7
	Total analyzed.....	229	93,073	93,073	100.0			40 Paints and varnishes.....	68	6,665	4,375	65.5	19.3
01	Beer and other malt liquors.....	120	29,117	17,657	60.6	19.0		41 Soaps.....	8	1,445	189	13.0	0.7
05	Confectionery and ice cream.....	4	2,769	327	11.8	4		42 Other chemicals and related products.....	47	5,412	4,533	83.8	20.0
	Candy.....	5	1,549	246	15.9	---		Hardware.....	5	560	47	8.4	1.2
	Chewing gum.....	5	1,574	25	1.4	---		82 Wallpaper.....	28	1,705	553	32.4	1.6
	Other.....	---	---	55	---	---		All other commodities.....	---	---	584	---	1.6

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	CHEMICALS AND PAINTS TRADES—Con. Middle Atlantic Division All establishments..... 574 Sales..... \$140,002,000 Commodity coverage..... 94.2 percent Total analyzed..... 542 \$131,888 \$131,888 --- 100.0							CHEMICALS AND PAINTS TRADES—Con. West North Central Division—Con. 42 Other chemicals and related products..... 31 \$1,784 \$798 44.7 8.4 48 House furnishings (linoleum, etc.)..... 5 1,719 502 17.8 2.4 50 Hardware..... 7 925 30 5.2 .2 56 Industrial equipment and supplies..... 15 1,543 98 6.2 .8 75 Glass—sheet and containers..... 30 4,498 1,581 30.7 11.0 82 Wallpaper..... 57 5,819 855 18.1 7.4 All other commodities..... --- 395 --- 3.2					
37	Drugs and drug sundries..... 17 6,408 2,250 55.1 1.7							South Atlantic Division All establishments..... 140 Sales..... \$32,153,000 Commodity coverage..... 90.8 percent Total analyzed..... 128 29,195 29,195 --- 100.0					
38	Drugs, chemicals, and pharmaceuticals..... 15 5,877 2,187 57.2 ---							37 Drugs and drug sundries..... 5 1,986 188 9.5 .6					
39	Proprietary medicines and toiletries..... 4 618 24 3.9 ---							38 Chemicals, industrial and heavy..... 13 4,978 3,886 77.7 15.2					
40	Other..... --- --- 39 ---							59 Oils, vegetable..... 11 2,578 200 11.6 1.0					
58	Chemicals, industrial and heavy..... 124 71,085 60,628 85.3 48.0							59 Cottonseed, linseed, etc..... 10 2,561 279 11.8 ---					
59	Oils, vegetable..... 53 11,168 2,268 20.2 1.7							40 Not analyzed in detail..... --- 21 ---					
42	Cottonseed, linseed, etc..... 41 7,214 1,881 26.1 ---							40 Paints and varnishes..... 73 7,342 5,770 78.6 19.8					
43	Essential oils..... 15 2,178 207 9.5 ---							42 Other chemicals and related products..... 43 15,441 11,950 86.7 39.9					
40	Not analyzed in detail..... 3 2,135 170 8.0 ---							50 Hardware..... 6 2,750 97 3.6 .3					
40	Paints and varnishes..... 273 30,201 23,491 77.8 17.8							75 Glass—sheet and containers..... 12 2,189 658 30.1 2.3					
41	Soaps..... 19 5,539 326 5.9 .2							--- Sheet glass..... 4 429 175 40.3 ---					
42	Other chemicals and related products..... 168 41,979 32,591 77.6 24.7							82 Wallpaper..... 10 855 167 20.0 .6					
48	House furnishings..... 13 2,138 298 13.9 .2							87 Building materials (except as listed)..... 3 682 140 20.5 .5					
50	Hardware..... 20 2,961 223 7.5 .2							---					
56	Industrial equipment and supplies..... 15 3,260 508 15.6 .4							---					
57	Industrial machinery..... 5 2,859 424 14.9 .3							---					
59	Other non-ferrous metals (except precious)..... 4 3,494 1,085 31.1 .8							---					
74	Crude non-metallic minerals and prod- ucts..... 3 11,243 884 7.9 .7							---					
75	Glass—sheet and containers..... 10 2,764 584 13.2 .5							---					
76	Petroleum and its products..... 7 2,882 286 9.9 .2							---					
61	Paper and products (except stationery and wallpaper)..... 6 2,403 235 9.8 .2							---					
82	Wallpaper..... 68 5,608 1,161 20.7 .9							---					
90	Fertilizer and fertilizer materials..... 4 5,138 2,558 49.8 1.9							---					
	All other commodities..... --- 2,172 --- 1.7							---					
	Service receipts..... 4 649 128 19.7 .1							---					
	East North Central Division All establishments..... 560 Sales..... \$58,210,000 Commodity coverage..... 94.2 percent Total analyzed..... 341 54,111 54,111 --- 100.0							East South Central Division All establishments..... 28 Sales..... \$8,601,000 Commodity coverage..... 44.6 percent Total analyzed..... 24 2,945 2,945 --- 100.0					
37	Drugs and drug sundries..... 8 344 41 11.9 .1							38 Chemicals, industrial and heavy..... 4 535 250 74.6 8.5					
38	Chemicals, industrial and heavy..... 50 12,718 10,813 85.0 51.7							40 Paints and varnishes..... 16 1,182 800 88.8 27.2					
39	Oils, vegetable..... 35 6,340 945 14.9 2.8							42 Other chemicals and related products..... 6 558 252 65.2 7.9					
42	Cottonseed, linseed, etc..... 33 6,150 915 14.9 ---							58 Industrial equipment and supplies..... 3 209 51 24.4 1.7					
43	Other..... --- --- 50 ---							75 Glass, sheet..... 4 285 64 24.2 2.2					
40	Paints and varnishes..... 256 17,920 13,072 72.9 58.3							---					
41	Soaps..... 15 1,428 408 28.6 1.2							---					
42	Other chemicals and related products..... 82 8,457 4,665 55.2 13.7							---					
48	House furnishings..... 6 963 36 3.7 .1							---					
50	Hardware..... 14 1,589 48 3.3 .1							---					
56	Industrial equipment and supplies..... 15 1,475 140 9.5 .4							---					
75	Glass—sheet and containers..... 22 2,721 670 24.6 2.0							---					
	Sheet glass..... 20 2,076 418 20.0 ---							---					
	Not analyzed in detail..... --- 254 --- ---							---					
76	Petroleum and its products..... 8 1,825 652 34.8 1.9							---					
82	Wallpaper..... 112 8,224 2,219 27.0 6.5							---					
	All other commodities..... --- 424 --- 1.2							---					
	West North Central Division All establishments..... 143 Sales..... \$13,555,000 Commodity coverage..... 92.7 percent Total analyzed..... 158 12,557 12,557 --- 100.0							West South Central Division All establishments..... 69 Sales..... \$7,678,000 Commodity coverage..... 82.1 percent Total analyzed..... 68 6,307 6,307 --- 100.0					
38	Chemicals, industrial and heavy..... 22 5,800 2,955 75.8 25.5							38 Chemicals, industrial and heavy..... 18 2,650 2,576 97.2 40.8					
59	Oils, vegetable..... 18 4,072 703 17.3 5.8							39 Oils, vegetable..... 7 1,083 176 16.6 2.8					
40	Cottonseed, linseed, etc..... 15 3,755 657 17.5 ---							40 Paints and varnishes..... 32 2,894 1,916 66.2 30.4					
	Not analyzed in detail..... --- 46 --- ---							42 Other chemicals and related products..... 26 1,319 841 63.8 13.3					
40	Paints and varnishes..... 90 7,451 4,784 64.5 58.2							75 Glass, sheet..... 6 1,180 301 25.5 4.8					
41	Soaps..... 7 1,451 168 11.6 1.5							82 Wallpaper..... 11 1,510 311 20.6 4.9					
	All other commodities..... --- 424 --- 1.2							---					
	Mountain Division All establishments..... 58 Sales..... \$3,265,000 Commodity coverage..... 99.4 percent Total analyzed..... 37 3,246 3,246 --- 100.0							Mountain Division All establishments..... 58 Sales..... \$3,265,000 Commodity coverage..... 99.4 percent Total analyzed..... 37 3,246 3,246 --- 100.0					
38	Chemicals, industrial and heavy..... 22 5,800 2,955 75.8 25.5							38 Chemicals, industrial and heavy..... 4 480 236 51.3 7.3					
59	Oils, vegetable..... 18 4,072 703 17.3 5.8							59 Oils, vegetable..... 6 958 60 8.3 1.8					
40	Cottonseed, linseed, etc..... 15 3,755 657 17.5 ---							40 Paints and varnishes..... 19 1,746 1,046 59.9 32.2					
	Not analyzed in detail..... --- 46 --- ---							41 Soaps..... 3 818 24 2.9 .7					

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	CHEMICALS AND PAINTS TRADES—Con.							CHEMICALS AND PAINTS TRADES—Con.					
	Mountain Division—Con.							Philadelphia					
42	Other chemicals and related products.....	18	\$1,365	\$1,078	79.0	53.2		All establishments.....	38				
50	Hardware.....	6	801	35	4.4	1.1		Sales.....		\$5,029,000			
75	Glass—sheet and containers.....	6	1,188	319	26.9	9.8		Commodity coverage....		97.4 percent			
	Sheet glass.....	4	494	129	26.1	---		Total analyzed.....	35	\$4,899	\$4,899	---	100.0
82	Wallpaper.....	8	1,305	191	14.6	5.9							
	All other commodities.....	---	---	257	---	8.0							
	Pacific Division												
	All establishments.....	183											
	Sales.....		\$18,283,000										
	Commodity coverage....		86.6 percent										
	Total analyzed.....	173	17,651	17,651	---	100.0							
38	Chemicals, industrial and heavy.....	27	10,054	7,238	72.0	41.0							
39	Oils, vegetable.....	11	4,053	287	7.1	1.6							
	Cottonseed, linseed, etc.....	10	3,895	195	5.0	---							
	Essential oils.....	3	1,717	94	5.5	---							
40	Paints and varnishes.....	110	5,473	3,787	69.8	21.3							
41	Soaps.....	5	2,174	265	12.2	1.6							
42	Other chemicals and related products.....	45	6,944	3,907	54.8	21.6							
50	Hardware.....	4	346	44	12.7	2							
56	Industrial equipment and supplies.....	5	3,978	1,015	25.5	5.8							
57	Industrial machinery.....	4	1,119	55	4.7	3							
76	Petroleum and its products.....	4	1,225	70	5.7	4							
82	Wallpaper.....	30	1,599	325	20.2	1.8							
90	Fertilizer and fertilizer materials.....	5	1,029	77	7.5	4							
	All other commodities.....	---	---	705	---	4.1							
	New York City												
	All establishments.....	317											
	Sales.....		\$109,000,000										
	Commodity coverage....		93.4 percent										
	Total analyzed.....	295	101,829	101,829	---	100.0							
37	Drugs and drug sundries.....	15	6,299	2,236	35.5	2.2							
	Drugs, chemicals, and pharmaceuticals.....	12	5,776	2,179	37.7	---							
	Other.....	---	---	57	---	---							
38	Chemicals, industrial and heavy.....	74	30,066	51,894	86.4	51.0							
39	Oils, vegetable.....	15	5,278	1,700	32.2	1.7							
	Cottonseed, linseed, etc.....	9	2,235	1,562	60.9	---							
	Essential oils.....	7	1,609	182	11.3	---							
	Not analyzed in detail.....	---	---	158	---	---							
40	Paints and varnishes.....	118	16,188	12,608	77.9	12.4							
42	Other chemicals and related products.....	108	32,227	26,288	81.5	25.8							
56	Industrial equipment and supplies.....	3	1,812	441	24.3	4							
74	Crude non-metallic minerals and prod- ucts.....	3	11,243	884	7.9	9							
82	Wallpaper.....	10	978	109	11.1	1							
90	Fertilizer and fertilizer materials.....	3	4,431	2,553	57.6	2.5							
	All other commodities.....	---	---	5,012	---	2.9							
	Service receipts.....	3	640	126	19.7	1							
	Chicago												
	All establishments.....	94											
	Sales.....		\$13,353,000										
	Commodity coverage....		96.9 percent										
	Total analyzed.....	89	12,941	12,941	---	100.0							
38	Chemicals, industrial and heavy.....	10	4,340	3,445	79.3	26.6							
39	Oils (cottonseed, linseed, etc.).....	7	2,508	460	18.4	3.6							
40	Paints and varnishes.....	64	6,288	4,447	70.7	34.4							
42	Other chemicals and related products.....	20	4,136	2,723	66.0	21.1							
56	Industrial equipment and supplies.....	5	692	67	10.1	5							
82	Wallpaper.....	35	2,794	1,086	37.1	8.0							
	All other commodities.....	---	---	759	---	5.8							
	CLOTHING AND FURNISHINGS TRADES							CLOTHING AND FURNISHINGS TRADES					
	New England Division							New England Division					
	All establishments.....	330						All establishments.....	330				
	Sales.....		\$61,749,000					Sales.....		\$61,749,000			
	Commodity coverage....		96.6 percent					Commodity coverage....		96.6 percent			
	Total analyzed.....	320	59,628	59,628	---	100.0							
27	Clothing and furnishings, men's and boys'.....	112	19,313	14,085	72.8	25.6							
	Hats and caps.....	14	1,814	988	54.4	---							
	Furnishings (except shoes).....	62	8,959	5,097	57.0	---							
	Suits and overcoats.....	35	5,972	5,591	95.0	---							
	Work clothing.....	24	2,035	1,283	42.7	---							
	Not analyzed in detail.....	9	3,975	1,503	35.5	---							
28	Clothing and accessories, women's and children's.....	108	20,621	16,170	88.1	50.5							
	Girls' wear.....	17	1,976	733	37.3	---							
	Infants' wear.....	15	2,748	604	22.0	---							
	Dresses (women's and misses').....	58	10,226	5,597	54.7	---							
	Hosiery (women's and misses').....	19	6,949	2,576	34.2	---							
	Millinery.....	19	1,803	1,628	75.4	---							
	Underwear, negligees, etc.....	17	5,672	1,027	18.1	---							
	Suits and coats (except fur).....	19	3,683	2,057	57.6	---							
	Other (except shoes and furs).....	25	8,072	3,985	49.5	---							
	Not analyzed in detail.....	5	837	633	95.7	---							
29	Furs and fur clothing.....	11	834	610	96.2	1.0							
30	Notions.....	4	2,997	262	9.4	1.5							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)			
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				
CLOTHING AND FURNISHINGS TRADES—Con.																
New England Division—Con.																
32	Shoes and other footwear.....	102	\$25,125	\$25,520	97.7	42.8	28	Clothing and accessories, women's and children's.....	224	\$41,094	\$32,161	78.3	42.1			
	Men's and boys' leather.....	48	9,818	6,645	69.1	---		Girls' wear.....	27	6,550	1,290	19.7	---			
	Men's and boys' rubber.....	19	2,826	1,053	37.3	---		Infants' wear.....	27	6,015	2,089	34.7	---			
	Women's and children's leather.....	59	14,823	13,645	92.1	---		Dresses (women's and misses').....	67	17,417	9,278	53.3	---			
	Women's and children's rubber.....	13	2,240	640	28.6	---		Hosiery (women's and misses').....	61	8,611	1,839	21.4	---			
	Infants'.....	4	742	52	7.0	---		Millinery.....	60	7,187	6,584	91.6	---			
	Other.....	7	1,287	721	56.0	---		Underwear, negligees, etc.....	45	8,478	935	11.0	---			
	Not analyzed in detail.....	8	3,062	2,764	90.3	---		Suits and coats (except fur).....	23	6,941	2,680	38.3	---			
34	Other dry goods and textile products.....	11	859	553	77.8	1.1		Other (except shoes and furs).....	53	11,876	5,407	46.3	---			
98	Second-hand merchandise.....	6	128	126	100.0	.2		Not analyzed in detail.....	5	3,174	2,079	65.5	---			
	All other commodities.....	---	---	202	---	.3		29	Furs and fur clothing.....	66	11,117	8,242	74.1	10.8		
Middle Atlantic Division																
	All establishments.....		2,303					30	Notions.....	9	2,158	477	22.3	.6		
	Sales.....		\$417,247,000							13	2,140	316	14.8	.4		
	Commodity coverage.....		97.0 percent							4	440	34	7.7	---		
	Total analyzed.....	2,238	404,896	404,896	---	100.0				6	729	56	4.9	---		
										3	271	8	3.0	---		
20	Hides, skins, and raw furs.....	37	7,446	2,061	27.5	.5						238	---	---		
27	Clothing and furnishings, men's and boys'.....	723	112,798	92,921	82.4	22.9						79	12,850	10,781	83.9	14.1
	Hats and caps.....	103	21,897	17,759	81.1	---						48	6,958	2,807	41.2	---
	Furnishings (except shoes).....	442	66,932	47,675	71.2	---						26	4,074	689	16.4	---
	Suits and overcoats.....	137	20,387	17,779	87.3	---						43	8,029	5,206	65.6	---
	Work clothing.....	95	17,159	5,818	33.9	---						18	3,290	298	9.1	---
	Not analyzed in detail.....	40	4,884	3,890	79.6	---						21	2,808	128	4.6	---
28	Clothing and accessories, women's and children's.....	1,083	225,735	208,779	92.5	51.6						8	2,005	237	11.8	---
	Girls' wear.....	98	20,939	8,756	41.8	---						13	2,118	1,316	62.1	---
	Infants' wear.....	140	29,840	14,745	49.4	---						12	2,496	1,154	46.2	1.5
	Dresses (women's and misses').....	250	61,131	48,323	79.0	---						3	372	128	34.4	.2
	Hosiery (women's and misses').....	115	19,093	4,795	25.1	---						22	491	321	65.4	.4
	Millinery.....	278	57,767	56,580	97.8	---						---	744	---	---	1.0
	Underwear, negligees, etc.....	149	24,989	8,399	33.6	---						West North Central Division				
	Suits and coats (except fur).....	111	19,858	12,807	64.5	---						All establishments..... 234				
	Other (except shoes and furs).....	308	63,053	49,884	79.1	---						Sales..... \$44,834,000				
	Not analyzed in detail.....	29	5,718	4,690	82.0	---						Commodity coverage..... 98.6 percent				
29	Furs and fur clothing.....	341	48,519	46,212	95.2	11.4						Total analyzed.....				
30	Notions.....	29	5,829	918	15.8	.2						229	44,223	44,223	---	100.0
31	Piece goods.....	34	9,890	1,315	13.3	.3										
	Cotton piece goods.....	9	959	134	14.0	---										
	Rayons.....	3	345	115	33.3	---										
	Silks and velvets.....	4	625	557	89.1	---										
	Woolens and worsteds.....	7	3,572	328	9.2	---										
	Domestics.....	7	4,363	334	7.7	---										
	Other.....	---	---	47	---	---										
32	Shoes and other footwear.....	190	44,472	41,981	94.4	10.4										
	Men's and boys' leather.....	95	21,008	9,299	44.3	---										
	Men's and boys' rubber.....	40	7,204	1,165	16.2	---										
	Women's and children's leather.....	104	29,800	21,635	72.6	---										
	Women's and children's rubber.....	33	6,732	701	10.4	---										
	Infants'.....	30	6,621	1,431	21.6	---										
	Other.....	25	3,347	958	28.6	---										
	Not analyzed in detail.....	28	6,963	6,792	99.0	---										
34	Other dry goods and textile products.....	27	4,148	2,709	65.3	.7										
94	Luggage, saddlery, harness, etc.....	11	4,427	3,632	82.0	.9										
98	Second-hand merchandise.....	95	3,053	2,998	98.1	.7										
	All other commodities.....	---	---	1,332	---	.4										
East North Central Division																
	All establishments.....		579													
	Sales.....		\$78,361,000													
	Commodity coverage.....		97.5 percent													
	Total analyzed.....	580	76,425	76,425	---	100.0										
27	Clothing and furnishings, men's and boys'.....	266	30,033	22,101	73.6	28.9										
	Hats and caps.....	38	3,321	1,500	45.2	---										
	Furnishings (except shoes).....	164	18,793	10,178	54.1	---										
	Suits and overcoats.....	53	8,303	6,282	75.7	---										
	Work clothing.....	85	7,726	3,024	39.1	---										
	Not analyzed in detail.....	19	1,948	1,119	57.4	---										

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	CLOTHING AND FURNISHINGS TRADES—Con.							CLOTHING AND FURNISHINGS TRADES—Con.					
	South Atlantic Division							East South Central Division—Con.					
	All establishments..... 209							37 Drugs and drug sundries..... 5		\$263	\$55	20.2	.4
	Sales..... \$31,055,000							All other commodities.....			71		.6
	Commodity coverage..... 97.0 percent												
	Total analyzed.....	203	\$30,134	\$30,134	100.0			West South Central Division					
								All establishments..... 76					
								Sales..... \$11,830,000					
								Commodity coverage..... 99.1 percent					
								Total analyzed.....	74	11,526	11,526	100.0	
27	Clothing and furnishings, men's and boys'.....	112	9,802	6,021	69.8	22.6		27 Clothing and furnishings, men's and boys'.....	31	4,080	2,592	63.5	22.5
	Hats and caps.....	32	3,360	900	26.8			Hats and caps.....	13	1,889	605	31.8	
	Furnishings (except shoes).....	73	6,444	2,552	39.6			Furnishings (except shoes).....	21	2,277	675	29.6	
	Suits and overcoats.....	20	2,121	908	42.8			Suits and overcoats.....	4	812	119	14.7	
	Work clothing.....	53	5,352	1,611	30.1			Work clothing.....	12	2,134	920	43.1	
	Not analyzed in detail.....	10	1,002	850	84.8			Not analyzed in detail.....	3	356	275	77.2	
28	Clothing and accessories, women's and children's.....	115	12,336	8,450	68.5	28.0		28 Clothing and accessories, women's and children's.....	44	5,479	4,104	74.9	55.6
	Girls' wear.....	25	4,042	625	15.5			Girls' wear.....	10	1,385	113	8.2	
	Infants' wear.....	20	3,426	213	6.2			Infants' wear.....	11	904	102	11.3	
	Dresses (women's and misses').....	47	6,577	2,322	35.3			Dresses (women's and misses').....	22	4,112	1,950	47.4	
	Hosiery (women's and misses').....	57	5,488	859	15.7			Hosiery (women's and misses').....	10	1,332	174	13.1	
	Millinery.....	23	2,659	1,983	74.6			Millinery.....	20	1,978	770	38.9	
	Underwear, negligees, etc.....	43	4,791	731	15.3			Underwear, negligees, etc.....	9	1,732	175	10.1	
	Suits and coats (except fur).....	22	5,237	1,201	22.9			Suits and coats (except fur).....	10	2,231	724	32.5	
	Other (except shoes and furs).....	22	2,599	348	13.4			Other (except shoes and furs).....	7	914	96	10.6	
	Not analyzed in detail.....	5	167	167	100.0			Furs and fur clothing.....	3	926	198	21.4	1.7
30	Notions.....	23	2,749	320	11.6	1.1		30 Notions.....	7	1,279	167	13.1	1.4
31	Piece goods.....	18	2,197	254	11.6	.8		31 Piece goods.....	4	1,302	335	25.7	2.9
	Cotton piece goods.....	11	1,855	143	7.7			Shoes and other footwear.....	12	3,807	5,579	94.0	31.1
	Linen.....	3	809	9	1.1			Men's and boys' leather.....	14	3,692	1,254	34.0	
	Rayons.....	4	892	7	.8			Men's and boys' rubber.....	5	1,545	141	9.1	
	Domestics.....	8	1,544	46	3.0			Women's and children's leather.....	9	3,587	2,088	58.2	
	Curtains, draperies, etc.....	4	1,075	8	.7			Women's and children's rubber.....	4	1,515	90	5.9	
	Other.....			41				Not analyzed in detail.....			8		
32	Shoes and other footwear.....	47	15,549	13,851	87.8	45.3		All other commodities.....			551		4.8
	Men's and boys' leather.....	28	8,225	4,046	49.6								
	Men's and boys' rubber.....	23	4,941	545	11.0			Mountain Division					
	Women's and children's leather.....	30	9,184	5,532	60.2			All establishments..... 39					
	Women's and children's rubber.....	15	3,253	179	5.5			Sales..... \$4,400,000					
	Infants'.....	12	2,948	193	6.5			Commodity coverage..... 88.1 percent					
	All other.....	7	1,201	75	6.2			Total analyzed.....	38	3,975	3,975	100.0	
	Not analyzed in detail.....	6	5,458	5,081	89.1								
	All other commodities.....			688		2.2		27 Clothing and furnishings, men's and boys'.....	19	1,637	1,217	74.3	31.4
								Hats and caps.....	7	940	189	14.5	
								Furnishings (except shoes).....	13	1,400	551	39.3	
								Work clothing.....	14	1,597	575	36.0	
								Other.....			7		
28	Clothing and accessories, women's and children's.....	50	5,668	3,720	65.6	25.8		28 Clothing and accessories, women's and children's.....	26	2,659	2,050	77.1	52.4
	Girls' wear.....	17	3,101	410	13.2			Girls' wear.....	4	1,227	78	6.4	
	Infants' wear.....	15	2,023	94	4.2			Infants' wear.....	4	1,563	59	4.3	
	Dresses (women's and misses').....	24	5,647	947	16.8			Dresses (women's and misses').....	10	2,054	695	33.8	
	Hosiery (women's and misses').....	31	5,107	495	9.7			Hosiery (women's and misses').....	9	1,680	242	14.4	
	Millinery.....	13	1,026	351	34.2			Millinery.....	12	1,430	331	23.1	
	Underwear, negligees, etc.....	22	2,591	227	8.8			Underwear, negligees, etc.....	9	1,681	88	5.3	
	Suits and coats (except fur).....	12	2,799	555	20.0			Suits and coats (except fur).....	5	1,569	409	26.1	
	Other (except shoes and furs).....	18	2,586	124	4.8			Other (except shoes and furs).....	4	1,215	128	9.7	
	Not analyzed in detail.....	6	888	437	49.3			Notions.....	6	1,641	103	6.3	2.7
30	Notions.....	10	1,757	97	5.6	.7		30 Notions.....	4	530	44	8.3	1.1
31	Piece goods.....	11	953	222	23.3	1.5		31 Piece goods.....	3	470	20	4.3	
	Cotton piece goods.....	11	953	222	23.3	1.5		Other.....			24		
32	Shoes and other footwear.....	19	4,715	4,371	92.7	50.3		Shoes and other footwear.....	8	878	381	43.5	9.6
	Men's and boys' leather.....	13	3,442	1,817	52.8			Men's and boys' leather.....	4	419	195	46.8	
	Men's and boys' rubber.....	8	3,201	88	2.7			Men's and boys' rubber.....	6	749	102	13.8	
	Women's and children's leather.....	9	3,520	1,712	48.6			Women's and children's leather.....	3	462	25	5.4	
	Women's and children's rubber.....	5	2,891	45	1.6			Other.....			58		
	Not analyzed in detail.....	4	742	689	92.9			All other commodities.....			100		2.6

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	CLOTHING AND FURNISHINGS TRADES—Con.							CLOTHING AND FURNISHINGS TRADES—Con.					
	Pacific Division							New York City—Con.					
	All establishments..... 325							31 Piece goods.....	22	\$8,201	\$1,164	14.2	.3
	Sales..... \$55,464,000							Cotton piece goods.....	5	459	78	17.3	---
	Commodity coverage.... 97.5 percent							Silks and velvets.....	3	614	355	57.8	---
	Total analyzed.....	318	\$54,585	\$54,585	100.0			Woolens and worsteds.....	7	3,572	328	9.2	---
20	Hides, skins, and raw furs.....	4	508	100	19.7	.3		Domestics.....	3	3,441	269	7.6	---
27	Clothing and furnishings, men's and boys'.....	103	10,207	8,528	83.5	24.7		Other.....	---	---	138	---	---
	Hats and caps.....	19	1,500	555	42.5	---		32 Shoes and other footwear.....	99	28,294	26,760	94.6	7.5
	Furnishings (except shoes).....	66	7,654	5,670	74.0	---		Men's and boys' leather.....	41	12,372	5,166	41.8	---
	Suits and overcoats.....	20	1,985	1,294	65.2	---		Men's and boys' rubber.....	11	2,016	380	18.8	---
	Work clothing.....	19	2,248	725	32.4	---		Women's and children's leather.....	50	18,507	14,412	77.9	---
	Not analyzed in detail.....	---	---	281	---	---		Women's and children's rubber.....	11	2,048	216	10.6	---
28	Clothing and accessories, women's and children's.....	189	17,483	18,184	92.6	46.8		Infants'.....	12	2,937	930	31.7	---
	Girls' wear.....	11	1,481	408	31.6	---		Other.....	14	2,106	705	33.4	---
	Infants' wear.....	20	1,967	809	43.5	---		Not analyzed in detail.....	21	5,096	4,061	87.2	---
	Dresses (women's and misses').....	51	8,987	5,750	63.8	---		34 Other dry goods and textile products.....	18	3,280	2,010	61.3	.6
	Hosiery (women's and misses').....	11	1,227	289	18.7	---		Luggage, saddlery, harness, etc.....	10	4,162	3,596	86.4	1.0
	Millinery.....	44	2,605	2,573	98.8	---		Second-hand merchandise.....	84	5,048	2,981	59.1	.8
	Underwear, negligees, etc.....	12	955	255	27.3	---		All other commodities.....	---	---	1,129	---	.4
	Suits and coats (except fur).....	59	7,558	3,398	44.9	---							
	Other (except shoes and furs).....	45	4,535	2,333	51.5	---		Chicago					
	Not analyzed in detail.....	4	432	349	75.5	---		All establishments..... 288					
29	Furs and fur clothing.....	46	4,342	4,221	97.2	12.2		Sales..... \$44,271,000					
30	Notions.....	4	677	150	17.1	.4		Commodity coverage.... 97.2 percent					
31	Piece goods.....	18	1,600	328	18.1	.9		Total analyzed.....	284	45,051	43,051	100.0	
	Cotton piece goods.....	3	201	9	4.5	---							
	Domestics.....	5	1,155	276	24.3	---		27 Clothing and furnishings, men's and boys'.....	108	14,502	11,465	80.1	26.6
	Not analyzed in detail.....	4	397	41	10.3	---		Hats and caps.....	9	952	638	67.0	---
32	Shoes and other footwear.....	29	4,924	4,649	94.4	13.4		Furnishings (except shoes).....	65	7,251	4,369	60.7	---
	Men's and boys' leather.....	25	2,500	56.5	---	---		Suits and overcoats.....	50	6,160	5,010	81.3	---
	Men's and boys' rubber.....	9	2,237	179	8.0	---		Work clothing.....	11	2,277	776	32.3	---
	Women's and children's leather.....	15	4,238	1,740	41.1	---		Not analyzed in detail.....	11	741	680	91.8	---
	Women's and children's rubber.....	7	2,235	93	4.2	---		28 Clothing and accessories, women's and children's.....	103	21,147	18,597	87.9	45.2
	Infants'.....	4	1,019	88	9.4	---		Girls' wear.....	13	3,054	759	25.0	---
34	Other dry goods and textile products.....	5	378	123	32.5	.9		Infants' wear.....	9	2,653	1,375	51.8	---
	All other commodities.....	---	---	289	---	---		Dresses (women's and misses').....	55	7,911	5,308	67.1	---
								Millinery (women's and misses').....	12	2,143	611	28.5	---
								Underwear, negligees, etc.....	35	4,495	4,445	98.9	---
								Suits and coats (except fur).....	11	3,343	186	5.0	---
								Other (except shoes and furs).....	13	4,822	1,647	34.2	---
								Not analyzed in detail.....	19	4,546	2,463	54.2	---
								Pure and fur clothing.....	4	2,279	1,823	80.0	---
								31 Piece goods.....	50	9,238	7,010	75.9	16.5
								Shoes and other footwear.....	7	679	58	8.5	.1
								Men's and boys' leather.....	31	4,990	4,732	94.8	11.0
								Men's and boys' rubber.....	21	3,310	1,422	43.0	---
								Women's and children's leather.....	7	528	85	15.7	---
								Women's and children's rubber.....	20	4,024	2,890	71.8	---
								Infants'.....	6	448	43	10.7	---
								Other.....	3	238	13	5.5	---
								Not analyzed in detail.....	---	---	12	---	---
								34 Other dry goods and textile products.....	4	274	274	100.0	---
								Second-hand merchandise.....	3	997	438	43.9	1.0
								All other commodities.....	20	449	326	72.6	.8
											427	---	1.0
								Philadelphia					
								All establishments..... 171					
								Sales..... \$21,178,000					
								Commodity coverage.... 98.8 percent					
								Total analyzed.....	169	20,923	20,923	100.0	
								27 Clothing and furnishings, men's and boys'.....	80	6,978	4,086	71.5	25.8
								Hats and caps.....	5	587	48	8.5	---
								Furnishings (except shoes).....	62	5,294	5,388	84.0	---
								Suits and overcoats.....	8	788	585	76.2	---
								Work clothing.....	21	1,775	404	22.8	---
								Not analyzed in detail.....	7	964	561	58.2	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
CLOTHING AND FURNISHINGS, TRADES—Con.													
Philadelphia—Con.													
28	Clothing and accessories, women's and children's.....	74	\$7,697	\$6,052	78.6	28.9	28	Clothing and accessories, women's and children's.....	40	\$5,220	\$5,007	95.9	42.5
	Girls' wear.....	17	2,445	402	16.5	---		Girls' wear.....	6	692	330	47.7	---
	Infants' wear.....	17	2,354	506	21.5	---		Infants' wear.....	7	730	311	42.6	---
	Dresses (women's and misses').....	23	2,275	980	43.1	---		Dresses (women's and misses').....	12	2,871	1,808	62.8	---
	Hosiery (women's and misses').....	18	1,610	308	19.1	---		Millinery.....	8	875	673	100.0	---
	Millinery.....	11	1,288	1,287	99.9	---		Underwear, negligees, etc.....	4	226	52	23.0	---
	Underwear, negligees, etc.....	34	3,203	578	18.0	---		Suits and coats (except fur).....	9	2,636	986	37.4	---
	Suits and coats (except fur).....	6	630	368	58.4	---		Other.....	---	---	773	---	---
	Other (except shoes and furs).....	20	2,186	1,007	46.5	---		Not analyzed in detail.....	---	---	79	---	---
	Not analyzed in detail.....	5	951	618	64.8	---	29	Furs and fur clothing.....	23	2,236	2,229	99.7	18.9
29	Furs and fur clothing.....	6	900	900	100.0	4.3	31	Piece goods (domestics).....	4	898	272	30.3	2.3
30	Notions.....	6	488	58	11.6	.3	32	Shoes and other footwear.....	6	1,632	1,587	97.2	13.5
32	Shoes and other footwear.....	50	9,311	8,828	94.8	41.2		Men's and boys' leather.....	5	1,592	1,179	74.1	---
	Men's and boys' leather.....	33	4,786	2,448	51.1	---		Women's and children's leather.....	3	1,455	246	16.9	---
	Men's and boys' rubber.....	7	1,003	301	30.0	---		Other.....	---	---	182	---	---
	Women's and children's leather.....	31	6,758	5,256	77.8	---		All other commodities.....	---	---	125	---	1.1
	Women's and children's rubber.....	5	927	106	11.4	---		COAL AND COKE TRADE					
	Infants'.....	9	953	227	23.8	---		New England Division					
	Other.....	4	589	147	25.0	---		All establishments.....	60				
	Not analyzed in detail.....	---	---	141	---	---		Sales.....	\$74,720,000				
34	Other dry goods and textile products.....	5	370	220	59.5	1.1		Commodity coverage.....	97.1 percent				
	All other commodities.....	---	---	81	---	.4		Total analyzed.....	54	72,549	72,549	---	100.0
		231	50,391	50,391	---	100.0	73	Coal and coke.....	54	72,549	68,376	94.2	94.2
27	Clothing and furnishings, men's and boys'.....	68	15,164	10,738	70.9	21.3		Anthracite.....	40	40,001	19,590	48.5	---
	Hats and caps.....	6	1,180	959	79.6	---		Bituminous.....	39	59,277	46,205	77.9	---
	Furnishings (except shoes).....	27	5,647	3,154	55.9	---		Coke.....	22	22,751	1,778	7.8	---
	Suits and overcoats.....	23	5,228	5,194	99.3	---		Not analyzed in detail.....	---	---	1,005	---	---
	Work clothing.....	5	928	692	74.6	---	76	Petroleum and its products.....	10	9,672	3,788	39.1	5.2
	Not analyzed in detail.....	3	3,067	759	24.8	---		All other commodities.....	---	---	358	---	.5
28	Clothing and accessories, women's and children's.....	80	17,851	16,673	93.4	33.1		Service receipts.....	---	---	52	---	.1
	Girls' wear.....	9	1,092	573	52.5	---		Middle Atlantic Division					
	Infants' wear.....	6	1,553	411	26.5	---		All establishments.....	289				
	Dresses (women's and misses').....	29	9,253	5,492	59.4	---		Sales.....	\$165,121,000				
	Hosiery (women's and misses').....	5	5,080	2,125	41.8	---		Commodity coverage.....	91.0 percent				
	Millinery.....	13	1,144	994	86.9	---		Total analyzed.....	261	150,292	150,292	---	100.0
	Underwear, negligees, etc.....	5	4,233	692	16.3	---	84	Iron and steel products (pig iron).....	3	1,285	524	40.8	.3
	Suits and coats (except fur).....	16	3,475	1,937	55.8	---	75	Coal and coke.....	261	150,292	148,500	98.7	98.7
	Other (except shoes and furs).....	21	7,528	3,842	51.0	---		Anthracite.....	171	87,988	84,854	73.7	---
	Not analyzed in detail.....	---	---	607	---	---		Bituminous.....	145	119,227	87,315	58.5	---
29	Furs and fur clothing.....	10	611	587	96.1	1.2		Coke.....	82	45,060	5,045	11.2	---
32	Shoes and other footwear.....	72	21,505	21,505	100.0	42.7		Not analyzed in detail.....	20	11,234	11,106	98.9	---
	Men's and boys' leather.....	32	8,468	8,156	72.7	---	76	Petroleum and its products.....	18	6,938	707	10.2	.5
	Men's and boys' rubber.....	6	1,858	804	43.3	---		All other commodities.....	---	---	761	---	.5
	Women's and children's leather.....	46	13,777	13,062	94.8	---		East North Central Division					
	Women's and children's rubber.....	4	1,719	560	32.6	---		All establishments.....	299				
	Other.....	---	---	690	---	---		Sales.....	\$176,933,000				
	Not analyzed in detail.....	---	---	233	---	---		Commodity coverage.....	98.2 percent				
34	Other dry goods and textile products.....	6	548	548	100.0	1.1		Total analyzed.....	266	173,660	173,660	---	100.0
	All other commodities.....	---	---	342	---	.6	18	Feed (mixed and other).....	3	898	175	19.5	.1
		90	11,773	11,773	---	100.0	72	Cement, lime, plaster, and stucco.....	4	1,428	128	9.0	.1
27	Clothing and furnishings, men's and boys'.....	30	3,044	2,555	83.9	21.7	73	Coal and coke.....	266	173,660	172,549	99.3	99.3
	Hats and caps.....	4	135	54	40.0	---		Anthracite.....	72	71,748	5,558	7.7	---
	Furnishings (except shoes).....	20	2,307	1,785	77.4	---		Bituminous.....	258	164,378	156,771	95.4	---
	Suits and overcoats.....	6	568	554	97.5	---		Coke.....	97	49,800	3,223	6.5	---
	Work clothing.....	4	200	139	69.5	---		Not analyzed in detail.....	23	7,105	6,992	98.4	---
	Not analyzed in detail.....	---	---	21	---	---	77	Sand, gravel, and crushed stone.....	4	1,316	90	6.8	.1
		---	---	---	---	---		All other commodities.....	---	---	647	---	.3
		---	---	---	---	---		Service receipts.....	3	3,351	91	2.7	.1

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	COAL AND COKE TRADE—Con.							COAL AND COKE TRADE—Con.					
	West North Central Division							Pacific Division					
	All establishments..... 101							All establishments..... 17					
	Sales..... \$43,138,000							Sales..... \$3,425,000					
	Commodity coverage.... 99.4 percent							Commodity coverage.... 99.0 percent					
	Total analyzed.....	98	\$42,868	\$42,868	---	100.0		Total analyzed.....	15	\$3,391	\$3,391	---	100.0
75	Coal and coke.....	98	42,868	42,788	99.8	99.8	75	Coal and coke.....	15	3,391	3,197	94.3	94.3
	Anthracite.....	20	16,715	957	5.7	---		Bituminous.....	14	3,360	2,890	85.8	---
	Bituminous.....	87	40,408	37,718	93.3	---		Coke.....	3	399	214	53.6	---
	Coke.....	35	22,301	2,184	9.8	---		Other.....	---	---	94	---	---
	Not analyzed in detail.....	7	2,010	1,929	96.0	---		All other commodities.....	---	---	194	---	5.7
	All other commodities.....	---	---	80	---	.2							
	South Atlantic Division							New York City					
	All establishments..... 71							All establishments..... 100					
	Sales..... \$27,334,000							Sales..... \$82,635,000					
	Commodity coverage.... 99.0 percent							Commodity coverage.... 87.7 percent					
	Total analyzed.....	69	27,049	27,049	---	100.0		Total analyzed.....	89	72,665	72,665	---	100.0
75	Coal and coke.....	69	27,049	26,635	98.5	98.5	75	Coal and coke.....	89	72,665	71,721	98.7	98.7
	Anthracite.....	22	7,663	1,634	21.3	---		Anthracite.....	59	46,445	37,949	81.7	---
	Bituminous.....	55	25,183	23,146	91.9	---		Bituminous.....	52	61,025	24,675	40.4	---
	Coke.....	11	8,698	300	4.5	---		Coke.....	29	22,364	2,603	11.6	---
	Not analyzed in detail.....	7	1,567	1,555	99.2	---		Not analyzed in detail.....	10	6,652	6,495	97.6	---
76	Petroleum and its products.....	5	944	139	14.7	.5	76	Petroleum and its products.....	8	4,046	428	10.5	.8
	All other commodities.....	---	---	275	---	1.0		All other commodities.....	---	---	518	---	.7
	East South Central Division							Chicago					
	All establishments..... 44							All establishments..... 73					
	Sales..... \$16,931,000							Sales..... \$47,242,000					
	Commodity coverage.... 99.1 percent							Commodity coverage.... 99.7 percent					
	Total analyzed.....	42	16,777	16,777	---	100.0		Total analyzed.....	72	47,117	47,117	---	100.0
75	Coal and coke.....	42	16,777	15,197	90.6	90.6	75	Coal and coke.....	72	47,117	46,974	99.7	99.7
	Anthracite.....	41	16,747	14,256	85.1	---		Anthracite.....	23	21,094	2,812	12.4	---
	Bituminous.....	9	5,673	909	16.0	---		Bituminous.....	61	44,309	41,169	92.9	---
	Coke.....	---	---	32	---	---		Coke.....	22	16,108	1,809	11.2	---
	Other.....	---	---	1,580	---	9.4		Not analyzed in detail.....	7	1,597	1,384	99.1	---
	All other commodities.....	---	---	---	---	---		All other commodities.....	---	---	145	---	.3
	West South Central Division							Philadelphia					
	All establishments..... 20							All establishments..... 42					
	Sales..... \$3,002,000							Sales..... \$28,506,000					
	Commodity coverage.... 100.0 percent							Commodity coverage.... 92.4 percent					
	Total analyzed.....	20	3,002	3,002	---	100.0		Total analyzed.....	35	28,327	26,327	---	100.0
75	Coal and coke.....	20	3,002	2,791	93.0	93.0	75	Coal and coke.....	35	28,327	26,054	99.0	99.0
	Anthracite.....	5	787	155	19.7	---		Anthracite.....	16	12,946	7,058	54.5	---
	Bituminous.....	20	3,002	2,568	85.5	---		Bituminous.....	24	23,855	17,480	73.3	---
	Coke.....	3	442	68	15.4	---		Coke.....	11	10,799	479	4.4	---
80	Lumber—rough, dressed, and finished.....	3	442	134	30.3	4.5		Not analyzed in detail.....	3	1,039	1,039	100.0	---
	All other commodities.....	---	---	77	---	2.5		All other commodities.....	---	---	273	---	1.0
	Mountain Division							Boston					
	All establishments..... 18							All establishments..... 26					
	Sales..... \$2,233,000							Sales..... \$56,899,000					
	Commodity coverage.... 93.0 percent							Commodity coverage.... 98.7 percent					
	Total analyzed.....	15	2,077	2,077	---	100.0		Total analyzed.....	25	56,175	56,175	---	100.0
75	Coal and coke.....	15	2,077	1,990	95.8	95.8	75	Coal and coke.....	25	56,175	55,986	99.7	99.7
	Anthracite.....	12	1,845	1,789	96.9	---		Anthracite.....	17	27,161	16,875	62.1	---
	Bituminous.....	3	232	202	87.1	---		Bituminous.....	18	43,576	36,793	84.4	---
	Not analyzed in detail.....	---	---	72	---	3.5		Coke.....	9	13,505	1,307	9.7	---
	All other commodities.....	---	---	15	---	.7		Not analyzed in detail.....	---	---	1,011	---	---
	Service receipts.....	---	---	---	---	---		Petroleum and its products.....	4	558	176	31.5	.3
								All other commodities.....	---	---	13	---	(1)

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

¹ Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
DRUGS (GENERAL LINE) TRADE							DRUGS (GENERAL LINE) TRADE—Con.						
New England Division							West North Central Division						
All establishments..... 21							All establishments..... 52						
Sales..... \$24,678,000							Sales..... \$59,908,000						
Commodity coverage.... 90.0 percent							Commodity coverage.... 96.2 percent						
Total analyzed.....							Total analyzed.....						
19 \$22,208 \$22,208 --- 100.0							30 \$58,401 \$58,401 --- 100.0						
05	Confectionery and ice cream.....	4	6,927	80	1.2	.4	05	Confectionery and ice cream.....	20	31,218	495	1.6	1.3
37	Drugs and drug sundries.....	19	22,208	18,478	83.2	85.2		Candy.....	14	24,642	213	.9	---
	Drugs, chemicals, and pharmaceuticals.....	13	13,821	5,059	36.6	---		Chewing gum.....	14	24,077	94	.4	---
	Proprietary medicines and toiletries.....	12	11,882	4,055	34.7	---		Other confectionery.....	7	10,285	123	1.2	---
	Druggists' sundries.....	12	11,882	1,578	13.5	---		Not analyzed in detail.....	4	4,025	52	1.3	---
	Not analyzed in detail.....	6	8,387	7,788	92.8	---	13	Soft drinks.....	5	4,620	175	3.6	.5
38	Chemicals, industrial and heavy.....	10	12,581	1,578	12.5	7.1	15	Wines and liquors.....	8	11,001	2,360	21.5	6.1
39	Oils, vegetable.....	3	2,495	54	2.2	.2		Liquors.....	8	8,705	1,402	16.1	---
40	Paints and varnishes.....	5	5,729	474	8.3	2.1		Wines.....	8	8,705	172	2.0	---
41	Soaps.....	7	6,161	55	.9	.2		Not analyzed in detail.....	---	---	768	---	---
45	Radio, appliances, and specialties.....	5	7,248	18	.2	.1	37	Drugs and drug sundries.....	30	38,401	31,580	82.2	82.2
85	Stationery and supplies.....	3	5,690	22	.4	.1		Drugs, chemicals, and pharmaceuticals.....	24	31,134	8,740	28.1	---
88	Cameras and supplies.....	5	7,645	100	1.5	.8		Proprietary medicines and toiletries.....	24	31,134	11,882	38.2	---
	All other commodities.....	---	---	1,349	---	6.1		Druggists' sundries.....	25	31,721	5,502	17.3	---
Middle Atlantic Division													
All establishments..... 48													
Sales..... \$77,078,000													
Commodity coverage.... 88.7 percent													
Total analyzed.....													
46 69,162 69,162 --- 100.0													
05	Confectionery and ice cream.....	14	29,091	495	1.7	.7	38	Chemicals, industrial and heavy.....	12	19,240	810	4.2	2.1
37	Drugs and drug sundries.....	46	69,162	65,655	92.5	92.3	39	Oils, vegetable.....	7	15,410	180	1.2	.5
	Drugs, chemicals, and pharmaceuticals.....	31	47,885	18,224	38.2	---		Cottonseed, linseed, etc.....	4	10,911	121	1.1	---
	Proprietary medicines and toiletries.....	29	46,705	18,798	40.2	---		Essential oils.....	5	13,515	59	.4	---
	Druggists' sundries.....	27	42,845	6,582	15.4	---	40	Paints and varnishes.....	6	11,251	139	1.2	.4
	Not analyzed in detail.....	15	21,479	20,251	94.3	---	41	Soaps.....	9	17,591	141	.9	.4
38	Chemicals, industrial and heavy.....	9	15,851	811	5.1	1.2		Toilet soaps.....	9	17,591	120	.7	---
39	Oils, vegetable.....	9	20,026	711	3.6	1.0		Other soaps.....	3	9,455	21	.2	---
41	Soaps.....	10	18,586	193	1.0	.3	45	Radio, appliances, and specialties.....	8	17,969	104	.8	.3
88	Cameras and supplies.....	11	22,265	340	1.5	.5		Radio, parts, and accessories.....	4	11,903	13	.1	---
89	Tobacco products.....	3	7,969	1,022	12.8	1.5		Other electrical appliances.....	5	15,347	91	.7	---
	All other products.....	---	---	1,735	---	2.5	75	Glass—sheet and containers.....	3	6,268	86	1.4	.2
East North Central Division													
All establishments..... 50													
Sales..... \$69,226,000													
Commodity coverage.... 99.4 percent													
Total analyzed.....													
49 68,857 68,857 --- 100.0													
05	Confectionery and ice cream.....	16	31,380	260	.8	.4	81	Paper and products (except stationery and wallpaper).....	5	11,491	94	.8	.2
15	Wines and liquors.....	11	18,290	3,586	19.5	4.9	85	Stationery and supplies.....	16	26,924	200	.7	.5
	Liquors.....	8	10,723	1,108	10.3	---		Commercial stationery.....	4	5,528	19	.3	---
	Wines.....	8	9,081	140	1.5	---		Social stationery.....	9	19,735	101	.5	---
	Not analyzed in detail.....	---	---	2,140	---	---		Not analyzed in detail.....	6	7,051	60	1.1	---
37	Drugs and drug sundries.....	49	68,837	60,693	88.2	88.2	88	Cameras and supplies.....	15	27,135	618	2.3	1.6
	Drugs, chemicals, and pharmaceuticals.....	32	35,727	11,530	31.7	---	89	Tobacco products.....	15	25,591	821	5.5	2.1
	Proprietary medicines and toiletries.....	32	35,727	15,144	42.4	---		Cigars.....	5	11,125	17	.2	---
	Druggists' sundries.....	30	34,062	5,647	16.6	---		Cigarettes.....	8	16,959	626	3.7	---
	Not analyzed in detail.....	17	35,110	28,572	82.3	---		Other tobacco products.....	7	14,516	29	.2	---
38	Chemicals, industrial and heavy.....	11	21,131	470	2.2	.7		Not analyzed in detail.....	5	6,832	149	2.2	---
39	Oils (essential).....	7	11,904	227	1.9	.5	91	Jewelry (clocks and watches).....	5	13,515	29	.6	.2
41	Soaps.....	7	9,000	186	2.1	.5		All other commodities.....	---	---	525	---	1.4
45	Radio, appliances, and specialties.....	14	25,953	800	3.1	1.2	South Atlantic Division						
81	Surgical and hospital equipment.....	3	3,421	98	2.9	.1	All establishments..... 57						
75	Glass containers.....	4	5,081	74	1.5	.1	Sales..... \$40,337,000						
85	Stationery and supplies.....	12	21,881	115	.5	.2	Commodity coverage.... 98.6 percent						
88	Cameras and supplies.....	14	24,113	515	2.1	.7	Total analyzed.....						
89	Tobacco products.....	8	15,749	1,205	7.7	1.8	56 38,980 38,980 --- 100.0						
91	Jewelry (clocks and watches).....	5	5,650	35	.8	.1	05	Confectionery and ice cream.....	14	10,995	216	2.0	.6
	All other commodities.....	---	---	775	---	1.0		Candy.....	6	5,251	104	2.0	---
								Chewing gum.....	7	8,364	25	.4	---
								Other confectionery.....	---	---	87	---	---
							15	Wines and liquors.....	4	4,997	255	5.1	.7
							37	Drugs and drug sundries.....	56	38,980	36,787	94.4	94.4
								Drugs, chemicals, and pharmaceuticals.....	51	35,570	15,140	38.9	---
								Proprietary medicines and toiletries.....	49	32,715	15,895	48.0	---
								Druggists' sundries.....	46	32,947	4,680	13.8	---
								Not analyzed in detail.....	4	3,554	3,192	95.2	---
							39	Oils, vegetable.....	14	10,367	140	1.4	.4
								Cottonseed, linseed, etc.....	7	6,499	41	.6	---
								Essential oils.....	13	10,143	99	1.0	---
							41	Soaps.....	21	18,455	149	.9	.4
								Toilet soaps.....	20	16,196	121	.7	---
								Other soaps.....	7	8,690	29	.4	---
							45	Radio, appliances, and specialties.....	14	12,509	438	3.5	1.1
								Radio, parts, and accessories.....	4	3,790	331	6.7	---
								Other electrical appliances.....	---	---	95	---	---
								Not analyzed in detail.....	---	---	14	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRUGS (GENERAL LINE) TRADE—Con. South Atlantic Division—Con.							DRUGS (GENERAL LINE) TRADE—Con. Mountain Division—Con.						
85	Stationery and supplies.....	15	\$11,940	\$86	.7	.2	37	Drugs and drug sundries.....	15	\$14,532	\$10,908	76.1	76.1
88	Cameras and supplies.....	18	13,874	347	2.5	.9		Drugs, chemicals, and pharmaceuticals.....	12	11,070	5,618	32.7	---
89	Tobacco products.....	5	2,200	89	3.1	.2		Proprietary medicines and toiletries.....	11	7,440	2,549	31.6	---
	Cigars.....	3	1,220	17	1.4	---		Druggists' sundries.....	12	11,070	2,302	20.8	---
	Cigarettes.....	3	1,180	45	3.8	---		Not analyzed in detail.....	3	3,253	2,639	81.1	---
	Other tobacco products.....	---	---	6	---	---	38	Chemicals, industrial and heavy.....	7	6,415	112	1.7	.6
	All other commodities.....	---	---	474	---	1.1	41	Soaps.....	4	3,480	67	1.9	.5
East South Central Division							Pacific Division						
	All establishments..... 23							All establishments..... 20					
	Sales..... \$19,509,000							Sales..... \$41,274,000					
	Commodity coverage... 93.5 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	21	18,245	18,245	---	100.0		Total analyzed.....	20	41,274	41,274	---	100.0
05	Confectionery and ice cream.....	9	11,683	145	1.2	.8	05	Confectionery and ice cream.....	9	21,838	271	1.2	.7
37	Drugs and drug sundries.....	21	18,245	18,277	99.2	89.2		Candy.....	5	14,081	152	1.1	---
	Drugs, chemicals, and pharmaceuticals.....	15	12,654	4,823	38.5	---		Chewing gum.....	4	13,465	20	.1	---
	Proprietary medicines and toiletries.....	14	12,157	4,463	36.7	---		Other.....	---	---	99	---	---
	Druggists' sundries.....	15	12,654	2,394	18.8	---	15	Wines and liquors.....	5	15,425	2,442	15.8	5.9
	Not analyzed in detail.....	6	5,581	4,807	86.0	---		Liquors.....	4	11,192	1,830	14.6	---
38	Chemicals, industrial and heavy.....	8	9,075	91	1.0	.5		Not analyzed in detail.....	---	---	812	---	---
40	Paints and varnishes.....	3	1,907	51	2.7	.3	37	Drugs and drug sundries.....	20	41,274	38,489	93.4	88.4
41	Soaps.....	5	3,995	70	1.9	.4		Drugs, chemicals, and pharmaceuticals.....	11	21,213	8,184	38.6	29.2
	Toilet soaps.....	5	3,995	40	1.1	---		Proprietary medicines and toiletries.....	11	21,213	6,555	30.9	---
	Other soaps.....	---	---	30	---	---		Druggists' sundries.....	11	21,213	5,889	26.7	---
45	Radios, appliances, and specialties.....	5	7,480	42	.6	.2		Not analyzed in detail.....	9	20,081	18,081	90.0	---
85	Stationery and supplies.....	9	11,905	85	.7	.5	38	Chemicals, industrial and heavy.....	7	18,000	754	4.2	1.8
88	Cameras and supplies.....	8	10,983	155	1.4	.8	41	Soaps, toilet.....	5	11,031	44	.4	.1
89	Tobacco products.....	3	4,763	182	3.4	.9	45	Radios, appliances, and specialties.....	9	21,838	76	.3	.2
	All other commodities.....	---	---	1,169	---	6.4	85	Stationery and supplies.....	9	21,838	141	.6	.5
West South Central Division							New York City						
	All establishments..... 31							All establishments..... 17					
	Sales..... \$37,279,000							Sales..... \$29,231,000					
	Commodity coverage... 100.0 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	31	37,279	37,279	---	100.0		Total analyzed.....	17	29,231	29,231	---	100.0
01	Beer and other malt liquors.....	3	5,855	139	2.4	.4	37	Drugs and drug sundries.....	17	29,231	26,945	92.2	92.2
05	Confectionery and ice cream.....	10	14,282	188	1.2	.5		Drugs, chemicals, and pharmaceuticals.....	14	25,286	8,588	33.7	---
15	Wines and liquors.....	11	15,438	3,694	25.2	10.4		Proprietary medicines and toiletries.....	12	24,508	12,267	50.5	---
	Liquors.....	10	14,130	3,377	23.9	---		Druggists' sundries.....	11	22,327	2,169	9.8	---
	Wines.....	8	13,008	218	1.7	---		Not analyzed in detail.....	---	---	3,941	---	---
	Not analyzed in detail.....	---	---	299	---	---	39	Oils, vegetable.....	4	9,132	170	1.9	.6
37	Drugs and drug sundries.....	31	37,279	31,939	85.7	85.7	41	Soaps, toilet.....	3	7,252	110	1.5	.4
	Drugs, chemicals, and pharmaceuticals.....	28	30,615	7,424	24.2	---		All other commodities.....	---	---	2,008	---	6.8
	Proprietary medicines and toiletries.....	25	28,412	11,604	40.8	---	Chicago						
	Druggists' sundries.....	26	30,615	6,230	20.3	---		All establishments..... 9					
	Not analyzed in detail.....	6	6,681	6,681	100.0	---		Sales..... \$21,838,000					
38	Chemicals, industrial and heavy.....	8	7,904	39	.5	.1		Commodity coverage... 100.0 percent					
41	Soaps.....	8	8,869	77	1.1	.2		Total analyzed.....	9	21,838	21,838	---	100.0
45	Radios, appliances, and specialties.....	6	7,370	80	1.1	.2	37	Drugs and drug sundries.....	9	21,838	20,869	94.6	94.6
58	Office and store equipment and supplies:							Drugs, chemicals, and pharmaceuticals.....	4	5,478	1,573	28.7	---
	Store fixtures and equipment.....	6	10,963	170	1.6	.5		Proprietary medicines and toiletries.....	4	5,478	2,566	46.8	---
75	Glass—sheet and containers.....	7	9,407	103	1.1	.5		Druggists' sundries.....	3	3,828	552	14.4	---
	Glass containers.....	7	9,407	97	1.0	---		Not analyzed in detail.....	5	18,357	15,978	87.7	---
	Other.....	---	---	6	---	---		All other commodities.....	---	---	1,169	---	5.4
88	Stationery and supplies.....	9	8,917	139	1.6	.4	Mountain Division						
89	Cameras and supplies.....	9	8,917	181	1.8	.4		All establishments..... 15					
89	Tobacco products.....	4	4,380	178	4.0	.5		Sales..... \$14,332,000					
	All other commodities.....	---	---	194	---	.4		Commodity coverage... 100.0 percent					
	Total analyzed.....	15	14,332	14,332	---	100.0		Total analyzed.....	15	14,332	14,332	---	100.0
05	Confectionery and ice cream.....	8	6,762	259	3.8	1.8	37	Drugs and drug sundries.....	9	21,838	20,869	94.6	94.6
15	Wines and liquors.....	4	6,148	1,603	26.1	11.2		Drugs, chemicals, and pharmaceuticals.....	4	5,478	1,573	28.7	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
	DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES							DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.						
	New England Division							West North Central Division						
	All establishments..... 39							All establishments..... 101						
	Sales..... \$5,894,000							Sales..... \$6,080,000						
	Commodity coverage.... 94.1 percent							Commodity coverage.... 91.1 percent						
	Total analyzed.....	37	\$5,545	\$5,645	100.0			Total analyzed.....	95	\$5,495	\$5,495	100.0		
05	Confectionery and ice cream.....	4	623	153	24.6	2.8	05	Confectionery and ice cream.....	3	448	20	4.5	.4	
30	Notions.....	4	180	50	28.3	.9	11	Groceries (extracts and spices).....	4	444	13	2.9	.2	
37	Drugs and drug sundries.....	37	5,545	4,712	85.0	85.0	30	Notions.....	6	516	48	9.3	.9	
	Drugs, chemicals, and pharmaceuticals.....	17	4,210	1,885	44.8	---	37	Drugs and drug sundries.....	88	5,241	4,608	87.9	83.8	
	Proprietary medicines and toiletries.....	21	4,421	1,505	34.0	---		Drugs, chemicals, and pharmaceuticals.....	28	1,992	1,086	54.5	---	
	Druggists' sundries.....	20	4,835	831	17.9	---		Proprietary medicines and toiletries.....	53	3,126	1,931	61.8	---	
	Not analyzed in detail.....	3	481	491	100.0	---		Druggists' sundries.....	33	3,221	1,203	37.3	---	
41	Soaps.....	3	2,776	37	1.3	.7		Not analyzed in detail.....	9	386	386	100.0	---	
85	Stationery and supplies.....	3	133	22	16.5	.4	41	Soaps.....	14	1,465	599	27.2	7.5	
	All other commodities.....	---	---	571	10.2	---		Toilet soaps.....	12	1,391	397	27.8	---	
								Other soaps.....	3	516	12	2.3	---	
	Middle Atlantic Division							50	Hardware (tools and cutlery).....	3	464	18	3.4	.3
	All establishments..... 503							54	Barber and beauty parlor equipment.....	3	201	199	99.0	5.6
	Sales..... \$71,796,000							81	Paper and products (except stationery and wallpaper).....	3	471	19	4.0	.5
	Commodity coverage.... 94.1 percent							All other commodities.....	---	---	175	---	3.2	
	Total analyzed.....	481	67,534	67,534	100.0			South Atlantic Division						
37	Drugs and drug sundries.....	468	66,570	62,298	93.8	92.2		All establishments..... 102						
	Drugs, chemicals, and pharmaceuticals.....	136	18,958	9,583	50.5	---		Sales..... \$6,781,000						
	Proprietary medicines and toiletries.....	281	45,484	58,854	85.5	---		Commodity coverage.... 95.5 percent						
	Druggists' sundries.....	127	16,320	10,442	64.0	---		Total analyzed.....	93	6,454	6,454	100.0		
	Not analyzed in detail.....	36	5,710	3,619	97.5	---		05	Notions.....	6	220	32	14.5	.5
38	Chemicals, industrial and heavy.....	4	1,961	661	33.7	1.0		37	Drugs and drug sundries.....	92	6,268	6,101	97.3	94.5
59	Oils, vegetable.....	11	2,593	108	4.2	.2			Drugs, chemicals, and pharmaceuticals.....	54	2,375	984	41.4	---
41	Soaps.....	43	11,946	894	7.5	1.3			Proprietary medicines and toiletries.....	53	3,785	2,710	71.8	---
	Toilet soaps.....	38	11,354	782	6.9	---			Druggists' sundries.....	37	3,125	1,927	60.5	---
	Other soaps.....	9	1,971	112	5.7	---			Not analyzed in detail.....	8	487	480	98.6	---
42	Other chemicals and related products.....	8	3,091	1,111	35.9	1.6		41	Soaps.....	4	280	10	3.8	.2
69	Tobacco products.....	3	1,620	435	28.9	.6		All other commodities.....	---	---	311	---	4.8	
	All other commodities.....	---	---	2,026	3.1	---								
	East North Central Division							East South Central Division						
	All establishments..... 242							All establishments..... 59						
	Sales..... \$44,215,000							Sales..... \$3,786,000						
	Commodity coverage.... 95.5 percent							Commodity coverage.... 94.0 percent						
	Total analyzed.....	230	42,219	42,219	100.0			Total analyzed.....	53	3,557	3,557	100.0		
05	Confectionery and ice cream.....	4	304	59	19.4	.1		11	Groceries (miscellaneous).....	5	387	53	13.7	1.5
11	Groceries (extracts and spices).....	7	1,710	150	8.8	.4		28	Clothing and accessories, women's and children's (hosiery).....	4	244	14	5.7	.4
27	Clothing and furnishings, men's and boys'.....	3	2,601	192	7.4	.5		30	Notions.....	4	518	24	7.5	.7
30	Notions.....	7	3,239	120	3.7	.3		37	Drugs and drug sundries.....	53	3,557	3,088	86.8	86.8
37	Drugs and drug sundries.....	222	41,328	39,197	94.8	92.8			Drugs, chemicals, and pharmaceuticals.....	20	2,274	907	55.5	---
	Drugs, chemicals, and pharmaceuticals.....	74	6,655	3,575	53.7	---			Proprietary medicines and toiletries.....	38	3,099	1,422	45.9	---
	Proprietary medicines and toiletries.....	128	11,301	8,372	74.1	---			Druggists' sundries.....	20	2,172	780	55.9	---
	Druggists' sundries.....	66	30,247	26,693	88.3	---			Not analyzed in detail.....	3	79	79	100.0	---
	Not analyzed in detail.....	12	881	557	61.8	---		41	Soaps.....	11	1,296	74	5.7	2.1
39	Oils, vegetable.....	6	1,751	124	7.1	.3			Toilet soaps.....	11	1,296	63	5.2	---
41	Soaps.....	19	2,999	328	10.9	.8			Other soaps.....	---	---	6	---	---
	Toilet soaps.....	17	2,181	258	11.9	---		53	Toys and games.....	3	287	58	20.2	1.6
	Other soaps.....	4	1,534	70	4.6	---		81	Paper and products (except stationery and wallpaper).....	4	214	55	16.4	1.0
42	Other chemicals and related products.....	5	442	419	94.8	1.0			Paper products such as bags, boxes, cups, dishes, etc.....	5	207	20	9.7	---
61	Surgical and hospital equipment.....	3	420	137	32.6	.5			Other.....	---	---	15	---	---
81	Paper and products (except stationery and wallpaper).....	3	396	105	26.5	.2		83	Stationery and supplies.....	4	347	58	16.7	1.6
85	Stationery and supplies.....	7	853	31	3.6	.1		All other commodities.....	---	---	153	---	4.3	
89	Tobacco products.....	3	497	155	31.8	.4								
	All other commodities.....	---	---	1,202	2.6	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.					
	West South Central Division					
	All establishments..... 114					
	Sales..... \$7,192,000					
	Commodity coverage.... 97.8 percent					
	Total analyzed.....	113	\$7,037	\$7,037	100.0	
05	Confectionery and ice cream.....	6	1,481	61	4.1	.9
28	Clothing and accessories, women's and children's.....	7	604	68	10.9	.9
	Hosiery (women's and misses').....	5	439	46	10.5	---
	Not analyzed in detail.....	---	---	20	---	---
30	Notions.....	16	804	248	30.2	3.5
34	Other dry goods and textile products.....	6	589	44	11.9	.6
37	Drugs and drug sundries.....	111	6,608	5,843	88.4	80.2
	Drugs, chemicals, and pharmaceuticals.....	38	3,414	1,150	33.7	---
	Proprietary medicines and toiletries.....	80	5,149	2,856	55.1	---
	Druggists' sundries.....	61	4,810	1,263	26.3	---
	Not analyzed in detail.....	6	475	394	82.9	---
38	Chemicals, industrial and heavy.....	5	1,258	24	1.9	.3
40	Paints and varnishes.....	3	401	30	7.5	.4
41	Soaps.....	17	2,733	60	2.2	.9
	Toilet soaps.....	14	2,425	47	1.9	---
	Other soaps.....	4	479	13	2.7	---
42	Other chemicals and related products.....	4	405	358	88.5	4.8
63	Stationery and supplies (commercial).....	5	204	22	10.8	.3
69	Tobacco products.....	4	1,078	149	13.8	2.1
	All other commodities.....	---	---	352	---	5.1
	Mountain Division					
	All establishments..... 15					
	Sales..... \$895,000					
	Commodity coverage.... 86.5 percent					
	Total analyzed.....	14	774	774	100.0	
37	Drugs and drug sundries.....	13	691	606	87.7	78.3
	Drugs, chemicals, and pharmaceuticals.....	5	155	40	25.8	---
	Proprietary medicines and toiletries.....	5	189	111	58.7	---
	Druggists' sundries.....	8	535	437	81.7	---
	Not analyzed in detail.....	---	---	18	---	---
	All other commodities.....	---	---	168	---	21.7
	Pacific Division					
	All establishments..... 146					
	Sales..... \$10,621,000					
	Commodity coverage.... 97.1 percent					
	Total analyzed.....	135	10,313	10,313	100.0	
11	Groceries (extracts and spices).....	5	262	24	9.2	.2
30	Notions.....	7	471	63	13.4	.6
37	Drugs and drug sundries.....	133	10,235	9,057	88.5	87.8
	Drugs, chemicals, and pharmaceuticals.....	40	3,850	1,780	46.2	---
	Proprietary medicines and toiletries.....	78	7,518	5,388	71.6	---
	Druggists' sundries.....	38	5,854	1,263	21.6	---
	Not analyzed in detail.....	7	678	628	92.5	---
41	Soaps.....	16	2,535	262	10.3	2.6
	Toilet soaps.....	13	2,590	208	8.7	---
	Other soaps.....	4	165	12	7.4	---
	Not analyzed in detail.....	---	---	42	---	---
63	Stationery and supplies.....	6	728	27	3.7	.3
	All other commodities.....	---	---	880	---	8.8
	New York City					
	All establishments..... 385					
	Sales..... \$57,887,000					
	Commodity coverage.... 95.1 percent					
	Total analyzed.....	370	55,057	55,057	100.0	
	DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.					
	New York City—Con.					
37	Drugs and drug sundries.....	557	\$54,226	\$51,347	94.7	93.3
	Drugs, chemicals, and pharmaceuticals.....	89	12,957	7,697	59.4	---
	Proprietary medicines and toiletries.....	218	35,638	31,255	87.7	---
	Druggists' sundries.....	95	12,168	9,176	75.4	---
	Not analyzed in detail.....	26	3,084	3,019	98.5	---
38	Chemicals, industrial and heavy.....	4	1,981	661	33.7	1.2
39	Oils, vegetable.....	7	2,127	92	4.3	.2
	Cottonseed, linseed, etc.....	4	1,370	21	1.5	---
	Essential oils.....	7	2,127	71	3.3	---
41	Soaps.....	33	8,971	739	8.2	1.3
	Toilet soaps.....	29	8,627	637	7.4	---
	Other soaps.....	5	1,547	102	6.6	---
42	Other chemicals and related products.....	5	2,727	1,063	39.0	1.9
	All other commodities.....	---	---	1,155	---	2.1
	Chicago					
	All establishments..... 90					
	Sales..... \$34,691,000					
	Commodity coverage.... 95.5 percent					
	Total analyzed.....	86	33,121	33,121	100.0	
30	Notions.....	5	3,163	103	3.3	.3
37	Drugs and drug sundries.....	84	32,820	32,188	98.1	97.2
	Drugs, chemicals, and pharmaceuticals.....	22	5,091	1,568	30.7	---
	Proprietary medicines and toiletries.....	52	6,067	5,065	83.5	---
	Druggists' sundries.....	23	27,615	25,352	91.8	---
	Not analyzed in detail.....	5	261	213	81.6	---
41	Soaps.....	8	1,348	139	10.3	.4
	Toilet soaps.....	7	1,210	134	11.1	---
	Other soaps.....	---	---	5	---	---
	All other commodities.....	---	---	681	---	2.1
	Philadelphia					
	All establishments..... 32					
	Sales..... \$4,787,000					
	Commodity coverage.... 97.5 percent					
	Total analyzed.....	31	4,607	4,607	100.0	
37	Drugs and drug sundries.....	30	4,572	3,838	84.2	85.3
	Drugs, chemicals, and pharmaceuticals.....	8	1,804	256	14.2	---
	Proprietary medicines and toiletries.....	16	3,350	2,541	75.9	---
	Druggists' sundries.....	11	2,402	712	29.6	---
	Not analyzed in detail.....	5	329	329	100.0	---
	All other commodities.....	---	---	769	---	16.7
	Boston					
	All establishments..... 13					
	Sales..... \$809,000					
	Commodity coverage.... 64.5 percent					
	Total analyzed.....	12	520	520	100.0	
37	Drugs and drug sundries.....	12	520	450	86.5	86.5
	Drugs, chemicals, and pharmaceuticals.....	5	193	136	70.5	---
	Proprietary medicines and toiletries.....	5	177	81	45.8	---
	Druggists' sundries.....	5	224	121	54.0	---
	Not analyzed in detail.....	---	---	112	---	---
	All other commodities.....	---	---	70	---	13.5
	San Francisco					
	All establishments..... 32					
	Sales..... \$4,493,000					
	Commodity coverage.... 97.4 percent					
	Total analyzed.....	29	4,377	4,377	100.0	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con. San Francisco—Con.							DRY GOODS (GENERAL LINE) TRADE—Con. Middle Atlantic Division—Con.					
37	Drugs and drug sundries.....	29	\$4,377	\$3,712	84.8		34	Other dry goods and textile products.....	13	\$6,237	\$804	12.9	3.8
	Drugs, chemicals, and pharmaceuticals.....	9	2,452	672	27.4		37	Drugs and drug sundries.....	6	2,084	118	5.7	.8
	Proprietary medicines and toiletries.....	12	3,389	2,177	64.6		48	House furnishings.....	4	6,167	1,108	18.0	5.3
	Druggists' sundries.....	17	2,933	851	29.0		58	Toys and games.....	4	5,126	105	2.0	.5
	Not analyzed in detail.....			12				All other commodities.....			325		1.4
41	Soaps (toilet).....	4	1,857	122	6.6	2.8		Service receipts.....			185		.8
	All other commodities.....			545		12.4							
	DRY GOODS (GENERAL LINE) TRADE New England Division							East North Central Division					
	All establishments..... 11							All establishments..... 22					
	Sales..... \$4,282,000							Sales..... \$37,840,000					
	Commodity coverage..... 56.0 percent							Commodity coverage..... 91.0 percent					
	Total analyzed.....	9	2,568	2,388		100.0		Total analyzed.....	17	34,420	34,420		100.0
27	Clothing and furnishings, men's and boys'.....	8	2,297	594	25.9	24.9	27	Clothing and furnishings, men's and boys'.....	17	34,420	5,568	16.2	16.2
	Furnishings (except shoes).....	8	2,297	559	15.6			Hats and caps.....	5	4,074	108	2.7	
	Work clothing.....	5	1,805	212	11.2			Furnishings (except shoes).....	14	14,119	1,442	10.2	
	Other.....			25				Work clothing.....	13	13,989	1,151	8.1	
28	Clothing and accessories, women's and children's.....	8	2,297	446	19.4	18.7	28	Other.....	8	20,301	72		
	Dresses (women's and misses').....	5	1,592	37	2.7			Not analyzed in detail.....			2,833	14.0	
	Hosiery (women's and misses').....	7	1,798	199	11.1			children's.....	16	33,983	8,053	23.7	23.4
	Underwear, negligees, etc.....	6	2,140	141	6.6			Girls' wear.....	7	10,278	210	2.0	
	Other.....			69				Infants' wear.....	9	29,282	433	1.5	
30	Motions.....	6	2,140	121	5.7	6.1		Dresses (women's and misses').....	10	32,341	2,096	6.5	
31	Piece goods.....	5	1,917	750	37.8	30.2		Hosiery (women's and misses').....	14	32,980	2,445	7.4	
	Cotton piece goods.....	4	1,415	454	30.8			Millinery.....	4	5,359	10	.5	
	Domestics.....	4	1,292	274	21.2			Underwear, negligees, etc.....	14	32,988	1,822	4.0	
	Other.....			12				Suits and coats (except fur).....	4	20,954	494	2.4	
34	Other dry goods and textile products.....	4	980	401	41.8	18.8	30	Other (except shoes and furs).....	8	24,124	935	3.9	
	All other commodities.....			106		4.5		Not analyzed in detail.....			108		
	Middle Atlantic Division							Motions.....	15	33,387	3,082	9.2	9.0
	All establishments..... 41							Piece goods.....	18	34,270	10,549	30.8	30.6
	Sales..... \$25,835,000							Cotton piece goods.....	11	31,419	5,324	11.5	
	Commodity coverage..... 81.7 percent							Linens.....	9	31,887	1,228	3.9	
	Total analyzed.....	34	21,101	21,101		100.0		Rayons.....	5	7,585	98	1.5	
27	Clothing and furnishings, men's and boys'.....	31	20,858	3,855	18.6	18.2	32	Silks and velvets.....	3	22,972	648	2.8	
	Hats and caps.....	11	4,056	65	2.4			Woolens and worsteds.....	4	6,181	21	.3	
	Furnishings (except shoes).....	25	12,614	1,596	12.7			Domestics.....	13	32,900	3,234	9.8	
	Suits and overcoats.....	3	5,652	352	5.9			Curtains, draperies, etc.....	10	31,460	1,018	3.2	
	Work clothing.....	21	12,812	1,000	7.8			Other piece and yard goods.....			555		
	Not analyzed in detail.....	4	6,098	612	15.5			Not analyzed in detail.....			325	25.7	
28	Clothing and accessories, women's and children's.....	32	20,761	6,013	29.0	28.5	32	Shoes and other footwear.....	6	4,551	572	12.7	1.7
	Girls' wear.....	11	3,520	65	2.4			Men's and boys' leather.....	3	2,615	122	4.5	
	Infants' wear.....	7	1,785	48	2.7			Women's and children's leather.....	3	2,615	112	4.0	
	Dresses (women's and misses').....	14	4,927	325	6.5			Other.....			149		
	Hosiery (women's and misses').....	25	9,029	1,308	14.5			Not analyzed in detail.....			189	11.1	
	Underwear, negligees, etc.....	20	8,675	949	10.9			Other dry goods and textile products.....	5	23,584	618	2.6	1.8
	Suits and coats (except fur).....	4	1,191	50	2.5			Drugs and drug sundries.....	7	25,314	614	2.4	1.3
	Other.....			349				Proprietary medicines and toiletries.....	5	6,078	117	1.9	
30	Motions.....	4	10,623	2,623	27.5			Druggists' sundries.....	3	20,004	475	2.4	
31	Piece goods.....	21	18,270	2,160	11.8	10.2	45	Other.....			22		
	Cotton piece goods.....	18	8,501	5,855	28.8	27.9		Radioes, appliances, and specialties.....	3	21,083	213	1.0	.6
	Linens.....	11	6,153	709	10.9			House furnishings.....	8	30,314	3,513	11.8	10.2
	Rayons.....	8	3,124	227	3.7			Carpets and rugs.....	4	24,862	1,702	6.8	
	Silks and velvets.....	3	842	197	6.3			Linoleum, felt base, etc.....	7	29,418	1,695	5.8	
	Woolens and worsteds.....	8	8,888	1,401	20.4			Other.....			116		
	Domestics.....	18	6,721	1,050	15.3			Toys and games.....	3	2,075	109	5.3	.8
	Curtains, draperies, etc.....	9	5,658	109	3.0			Paper and products (except stationery and wallpaper).....	3	551	85	15.4	.2
	Other.....			109				Stationery and supplies.....	4	2,064	64	3.1	.2
	Not analyzed in detail.....	5	6,025	2,142	35.8			Jewelry, silverware, etc.....	3	20,749	618	2.5	1.5
32	Shoes and other footwear.....	10	7,195	487	6.8	2.3		All other commodities.....			841		2.5
33	Yarns.....	5	6,704	86	1.4	.5							
	Cotton yarns.....	3	6,119	65	1.0			West North Central Division					
	Woolen and worsted yarns.....	4	6,522	33	.5			All establishments..... 20					
								Sales..... \$52,319,000					
								Commodity coverage..... 96.5 percent					
								Total analyzed.....	18	58,337	58,337		100.0

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
DRY GOODS (GENERAL LINE) TRADE—Con. West North Central Division—Con.							DRY GOODS (GENERAL LINE) TRADE—Con. South Atlantic Division—Con.						
27	Clothing and furnishings, men's and boys'	18	\$59,537	\$14,738	25.3	25.5	32	Shoes and other footwear	17	\$9,611	\$691	8.0	2.7
	Hats and caps	7	46,590	600	1.3			Men's and boys' leather	11	6,172	194	3.1	
	Furnishings (except shoes)	14	50,413	6,204	12.3			Men's and boys' rubber	11	6,613	88	1.3	
	Work clothing	10	49,385	6,596	13.6			Women's and children's leather	7	5,290	184	3.1	
	Other			31				Women's and children's rubber	9	8,257	103	1.6	
	Not analyzed in detail	4	7,924	1,307	16.5			Infants'	6	4,828	18	.4	
28	Clothing and accessories, women's and children's	18	50,337	11,255	19.3	19.3	33	Not analyzed in detail	4	4,359	11	.3	
	Girls' wear	9	33,194	644	1.9			Yarns	10	7,161	109	2.6	.8
	Infants' wear	8	53,437	1,899	3.5			Cotton yarns	6	4,507	98	2.2	
	Dresses (women's and misses')	11	55,309	4,185	7.6			Woolen and worsted	5	3,233	24	.7	
	Hosiery (women's and misses')	13	34,050	2,000	5.9			Other			67		
	Underwear, negligees, etc.	10	32,128	554	1.7		34	Other dry goods and textile products	7	4,458	243	5.5	1.0
	Suits and coats (except fur)	4	8,425	87	1.0		48	House furnishings	15	14,855	1,958	13.2	7.6
	Other			1,876				Carpets and rugs	4	5,244	351	6.7	
30	Notions	13	35,099	3,104	8.8	5.3		Lindolun, felt base, etc.	9	4,999	556	7.1	
31	Piece goods	18	59,357	22,040	37.8	37.8		Other house furnishings			55		
	Cotton piece goods	15	58,792	9,645	17.0			Not analyzed in detail	3	7,479	1,194	16.0	
	Linens	11	55,943	2,470	4.4			All other commodities			563		2.1
	Rayons	9	32,452	441	1.4			East South Central Division					
	Silks and velvets	9	54,647	1,690	3.1			All establishments	52				
	Woolens and worsteds	5	30,230	1,136	3.8			Sales	\$20,623,000				
	Domestics	11	33,827	2,784	8.3			Commodity coverage	89.9 percent				
	Curtains, draperies, etc.	10	55,906	2,003	3.6			Total analyzed	28	18,533	18,533	100.0	
	Other			1,183			27	Clothing and furnishings, men's and boys'	24	15,891	4,302	27.4	23.2
	Not analyzed in detail	3	1,545	688	44.5			Hats and caps	11	8,098	186	2.3	
32	Shoes and other footwear	7	8,293	192	2.3	.3		Furnishings (except shoes)	18	9,720	1,431	14.7	
34	Other dry goods and textile products	6	23,658	1,165	4.9	2.0		Suits and overcoats	3	928	21	2.3	
37	Drugs and drug sundries	5	7,079	489	6.9	.8		Work clothing	19	10,792	1,550	14.4	
48	House furnishings	4	8,878	770	8.7	1.3		Not analyzed in detail	4	4,611	1,115	24.7	
	All other commodities			4,604		7.9	28	Clothing and accessories, women's and children's	25	17,575	4,389	25.0	25.7
South Atlantic Division								Girls' wear	8	6,897	118	1.7	
	All establishments	54						Infants' wear	8	7,289	40	.5	
	Sales	\$27,228,000						Dresses (women's and misses')	17	10,673	533	5.0	
	Commodity coverage	92.5 percent						Hosiery (women's and misses')	19	11,118	739	7.1	
Total analyzed	50	25,193	25,193		100.0			Millinery	4	6,173	55	.9	
27	Clothing and furnishings, men's and boys'	48	24,726	6,095	24.7	24.2		Underwear, negligees, etc.	15	9,631	549	5.7	
	Hats and caps	28	11,307	222	2.0			Suits and coats (except fur)	5	6,827	48	.7	
	Furnishings (except shoes)	36	17,458	2,164	12.6			Other (except shoes and furs)	6	6,496	330	5.1	
	Suits and overcoats	13	6,580	311	4.7			Not analyzed in detail	6	6,459	1,927	29.8	
	Work clothing	41	15,003	1,588	10.5		30	Notions	19	14,868	1,355	9.3	7.5
	Not analyzed in detail	5	6,422	1,800	28.0		31	Piece goods	27	18,024	5,428	30.1	29.3
28	Clothing and accessories, women's and children's	50	25,193	6,575	26.1	26.1		Cotton piece goods	19	10,461	1,803	17.2	
	Girls' wear	28	14,075	415	2.8			Linens	6	6,816	27	.4	
	Infants' wear	23	13,820	189	1.4			Rayons	7	7,239	127	1.8	
	Dresses (women's and misses')	34	17,721	1,053	5.9			Woolens and worsteds	3	5,895	36	.6	
	Hosiery (women's and misses')	42	19,154	1,649	8.6			Domestics	16	9,561	655	7.0	
	Millinery	10	7,430	350	4.7			Curtains, draperies, etc.	10	8,853	202	2.3	
	Underwear, negligees, etc.	38	17,515	859	4.9			Other			240		
	Suits and coats	15	11,881	304	2.6		32	Not analyzed in detail	8	7,563	2,328	30.8	
	Other (except suits and furs)	20	10,887	288	2.5			Shoes and other footwear	17	12,822	926	7.3	5.0
	Not analyzed in detail	5	5,575	1,498	26.7			Men's and boys' leather	11	7,048	197	2.8	
30	Notions	35	22,351	1,838	8.2	7.3		Men's and boys' rubber	9	6,814	135	2.0	
31	Piece goods	49	25,018	7,043	28.2	28.0		Women's and children's leather	9	6,423	185	2.9	
	Cotton piece goods	44	19,395	2,959	15.3			Women's and children's rubber	6	5,841	45	.7	
	Jute fabrics	3	4,050	62	1.5			Infants'	3	723	8	1.1	
	Linens	18	15,654	396	2.5			Other	3	781	34	4.5	
	Rayons	22	13,600	397	2.8		33	Not analyzed in detail	4	5,005	324	6.5	
	Silks and velvets	13	11,581	180	1.6			Yarns	5	2,837	145	5.1	.8
	Woolens and worsteds	15	12,688	198	1.6		34	Other dry goods and textile products	4	5,687	590	10.4	3.2
	Domestics	40	18,829	1,177	6.3		37	Drugs and drug sundries	3	7,126	119	1.7	.6
	Curtains, draperies, etc.	29	16,884	587	2.5		48	House furnishings	5	7,222	579	8.0	3.1
	Other piece and yard goods	17	9,149	422	4.6			All other commodities			670		3.6
	Not analyzed in detail	5	5,625	875	15.6								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	DRY GOODS (GENERAL LINE) TRADE—Con.							DRY GOODS (GENERAL LINE) TRADE—Con.					
	West South Central Division							Pacific Division—Con.					
	All establishments..... 29							31 Piece goods.....	9	\$6,127	\$3,279	40.3	59.7
	Sales..... \$21,704,000							32 Shoes and other footwear.....	4	171	43	25.2	74.8
	Commodity coverage..... 97.5 percent							Men's and boys' leather.....	4	171	24	14.0	86.0
	Total analyzed.....	26	\$21,170	\$21,170	100.0			Women's and children's leather.....	4	171	19	11.2	88.8
27	Clothing and furnishings, men's and boys'.....	25	21,129	5,778	27.3	27.5		33 Yarns.....	5	7,497	107	1.4	98.6
	Hats and caps.....	12	12,985	221	1.7	---		Woolen and worsted yarns.....	5	7,497	73	1.0	99.0
	Furnishings (except shoes).....	22	20,027	2,848	14.2	---		Other.....	---	---	34	---	---
	Suits and overcoats.....	5	6,768	432	6.4	---		All other commodities.....	---	---	1,000	---	---
	Work clothing.....	23	20,560	2,119	10.3	---							
	Not analyzed in detail.....	---	---	158	---	---							
28	Clothing and accessories, women's and children's.....	25	20,379	4,903	24.1	23.2		New York City					
	Girls' wear.....	15	17,349	497	2.9	---		All establishments..... 11					
	Infants' wear.....	13	15,365	206	1.3	---		Sales..... \$10,612,000					
	Dresses (women's and misses').....	18	18,927	905	4.8	---		Commodity coverage..... 71.3 percent					
	Hosiery (women's and misses').....	21	19,236	1,599	8.3	---		Total analyzed.....	7	7,571	7,571	100.0	---
	Millinery.....	9	10,701	271	2.5	---		27 Clothing and furnishings, men's and boys'.....	7	7,571	1,413	18.7	81.3
	Underwear, negligees, etc.....	17	17,154	701	4.1	---		Furnishings (except shoes).....	7	7,571	803	10.6	89.4
	Suits and coats (except fur).....	9	10,972	339	3.1	---		Work clothing.....	4	6,547	207	3.2	96.8
	Other (except shoes and furs).....	7	3,070	224	7.3	---		Other.....	---	---	323	---	---
	Not analyzed in detail.....	3	610	161	26.4	---		28 Clothing and accessories, women's and children's.....	7	7,571	2,116	27.9	72.1
30	Notions.....	18	18,905	1,884	10.0	8.9		30 Notions.....	4	6,522	830	12.6	87.4
31	Piece goods.....	25	21,129	8,317	29.9	29.8		31 Piece goods.....	5	7,395	2,149	29.1	70.9
	Cotton piece goods.....	21	19,916	2,470	12.4	---		32 Shoes and other footwear.....	5	6,851	417	6.1	93.9
	Linen.....	12	14,117	353	2.4	---		34 Other dry goods and textile products.....	4	1,125	164	14.6	85.4
	Rayons.....	15	17,041	674	4.0	---		37 Drugs and drug sundries.....	3	1,620	65	4.0	96.0
	Silks and velvets.....	11	14,591	368	2.5	---		All other commodities.....	---	---	252	---	---
	Woolens and worsteds.....	13	15,592	345	2.2	---		Service receipts.....	---	---	165	---	---
	Domestics.....	16	17,054	1,253	7.3	---							
	Curtains, draperies, etc.....	12	14,850	364	2.5	---		DRY GOODS (SPECIALTY LINES) TRADES					
	Other.....	---	---	375	---	---		New England Division					
	Not analyzed in detail.....	---	---	135	---	---		All establishments..... 159					
32	Shoes and other footwear.....	13	13,987	945	6.8	4.5		Sales..... \$26,804,000					
	Men's and boys' leather.....	11	12,581	352	2.8	---		Commodity coverage..... 97.7 percent					
	Men's and boys' rubber.....	9	13,104	118	.9	---		Total analyzed.....	153	26,189	26,189	100.0	---
	Women's and children's leather.....	11	13,388	247	2.8	---		27 Clothing and furnishings, men's and boys'.....	3	341	22	6.4	93.6
	Women's and children's rubber.....	9	13,104	57	.4	---		28 Clothing and accessories, women's and children's.....	18	2,799	1,942	69.4	30.6
	Infants'.....	3	5,679	32	.7	---		Dresses (women's and misses').....	5	554	19	3.4	96.6
	Other.....	4	4,927	59	.8	---		Hosiery (women's and misses').....	15	2,542	1,601	63.0	37.0
33	Yarns.....	5	4,142	196	4.7	.9		Underwear, negligees, etc.....	8	616	254	41.2	58.8
37	Drugs and drug sundries.....	7	8,914	568	5.3	1.7		Not analyzed in detail.....	---	---	69	---	---
46	House furnishings.....	5	6,204	432	7.0	2.0		30 Notions.....	54	2,823	2,426	86.3	13.7
	Carpets and rugs.....	3	4,034	100	2.5	---		31 Piece goods.....	93	20,051	19,448	97.0	3.0
	Linoam, felt base, etc.....	3	3,761	247	6.6	---		Cotton piece goods.....	40	8,659	6,669	77.1	22.9
	Other.....	---	---	85	---	---		Linen.....	13	1,823	434	23.8	76.2
53	Toys and games.....	4	4,613	90	2.0	.4		Rayons.....	17	2,610	647	24.8	75.2
61	Paper and products (except stationery and wallpaper).....	4	3,350	26	.8	1.1		Silks and velvets.....	9	2,477	110	4.4	95.6
	All other commodities.....	---	---	231	---	1.2		Woolens and worsteds.....	37	8,178	5,033	61.5	38.5
								Domestics.....	9	2,156	696	32.3	67.7
								Curtains, draperies, etc.....	13	5,643	4,009	71.0	29.0
								Other.....	---	---	699	---	---
								Not analyzed in detail.....	5	787	47	6.1	93.9
								33 Yarns.....	18	3,082	2,158	70.0	30.0
								34 Other dry goods and textile products.....	---	---	162	---	---
								All other commodities.....	---	---	---	---	---
	Pacific Division							Middle Atlantic Division					
	All establishments..... 10							All establishments..... 2,840					
	Sales..... \$8,249,000							Sales..... \$56,893,000					
	Commodity coverage..... 100.0 percent							Commodity coverage..... 97.6 percent					
	Total analyzed.....	10	8,249	8,249	100.0			Total analyzed.....	2,754	636,248	636,248	100.0	---
27	Clothing and furnishings, men's and boys'.....	10	8,249	1,234	15.0	15.0							
	Hats and caps.....	5	7,034	106	1.5	---							
	Furnishings (except shoes).....	10	8,249	673	8.9	---							
	Suits and overcoats.....	3	141	13	9.2	---							
	Work clothing.....	8	8,065	542	6.7	---							
28	Clothing and accessories, women's and children's.....	10	8,249	1,775	21.5	21.5							
	Girls' wear.....	4	1,343	10	.7	---							
	Infants' wear.....	6	2,505	30	1.2	---							
	Dresses (women's and misses').....	5	2,158	66	3.1	---							
	Hosiery (women's and misses').....	8	8,162	995	12.2	---							
	Underwear, negligees, etc.....	8	8,137	649	8.0	---							
	Other.....	---	---	25	---	---							
30	Notions.....	6	7,304	721	9.9	8.7							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
DRY GOODS (SPECIALTY LINES) TRADES—Con. Middle Atlantic Division—Con.							DRY GOODS (SPECIALTY LINES) TRADES—Con. East North Central Division—Con.						
27	Clothing and furnishings, men's and boys'.....	67	\$14,225	\$2,690	20.3	.3	37	Drugs and drug sundries.....	16	\$1,217	\$262	21.5	.6
	Hats and caps.....	6	1,544	113	7.3			Proprietary medicines and toiletries.....	12	1,104	238	21.6	---
	Furnishings (except shoes).....	57	12,292	2,058	21.6		48	Druggists' sundries.....	3	91	24	26.4	---
	Work clothing.....	6	771	96	11.2		50	House furnishings.....	4	1,487	473	31.8	1.2
	Other.....	---	---	35	---		50	Hardware.....	6	420	110	26.2	.3
28	Clothing and accessories, women's and children's.....	515	85,431	64,697	75.7	7.7	53	Toys and games.....	5	495	40	8.2	.1
	Girls' wear.....	8	930	38	4.1		61	Paper and products (except stationery and wallpaper).....	8	617	93	15.1	.2
	Infants' wear.....	11	1,529	178	13.4		63	Stationery and supplies.....	7	512	48	9.4	.1
	Dresses (women's and misses').....	11	2,120	317	14.9			Social stationery.....	3	224	8	3.6	---
	Hosiery (women's and misses').....	206	60,419	43,864	72.6			Other.....	---	---	40	---	---
	Millinery.....	6	1,367	66	4.8			All other commodities.....	---	---	723	---	1.8
	Underwear, negligees, etc.....	180	22,585	16,756	74.1		West North Central Division						
	Suits and coats (except fur).....	4	1,076	386	35.8		All establishments..... 67						
	Other (except shoes and furs).....	22	6,385	2,584	37.3		Sales..... \$5,198,000						
	Not analyzed in detail.....	6	974	730	74.9		Commodity coverage..... 99.4 percent						
50	Notions.....	694	101,107	86,345	85.4	10.3	Total analyzed..... 65						
51	Piece goods.....	1,099	671,245	657,044	97.9	78.6	6,165						
	Cotton piece goods.....	578	260,595	210,550	79.0		6,165						
	Jute fabrics.....	16	2,500	506	20.2		100.0						
	Linen.....	106	48,724	20,504	42.1		27	Clothing and furnishings, men's and boys'.....	13	1,179	270	22.9	4.4
	Rayons.....	652	533,397	240,819	72.2			Furnishings (except shoes).....	10	1,083	212	19.4	---
	Silks and velvets.....	320	76,425	42,092	55.1			Work clothing.....	7	408	41	10.1	---
	Woolens and worsteds.....	336	67,048	78,829	97.7			Other.....	---	---	17	---	---
	Domestics.....	39	25,987	5,514	21.2		28	Clothing and accessories, women's and children's.....	16	1,979	1,349	68.2	21.9
	Curtains, draperies, etc.....	97	30,554	16,272	53.3			Hosiery (women's and misses').....	13	1,820	1,221	75.4	---
	Other piece and yard goods.....	90	24,000	19,050	61.9			Underwear, negligees, etc.....	5	596	93	15.6	---
	Not analyzed in detail.....	38	31,752	5,117	16.1	.6		Other.....	---	---	35	---	---
55	Yarns.....	16	5,760	484	12.8		30	Notions.....	31	2,040	986	48.3	16.0
	Cotton yarns.....	9	21,675	2,287	10.6		31	Piece goods.....	28	3,394	3,139	92.5	50.9
	Rayon yarns.....	6	4,200	864	20.2			Cotton piece goods.....	22	2,545	1,043	41.0	---
	Silk (spun or thrown).....	6	1,451	511	21.4			Linen.....	5	589	109	18.5	---
	Woolen and worsted yarns.....	6	1,591	679	46.8			Rayons.....	14	1,163	599	51.5	---
	Other.....	---	---	492	---			Silks and velvets.....	4	454	97	22.4	---
54	Other dry goods and textile products.....	150	25,140	16,267	64.7	1.9		Woolens and worsteds.....	6	1,107	927	83.7	---
	All other commodities.....	---	---	3,868	---	.8		Domestics.....	4	581	75	12.9	---
East North Central Division							South Atlantic Division						
All establishments..... 356							All establishments..... 103						
Sales..... \$41,754,000							Sales..... \$12,672,000						
Commodity coverage..... 97.2 percent							Commodity coverage..... 91.4 percent						
Total analyzed..... 520							Total analyzed..... 94						
27	Clothing and furnishings, men's and boys'.....	31	7,140	1,694	23.7	4.2	27	Clothing and furnishings, men's and boys'.....	19	942	369	39.2	3.2
	Furnishings (except shoes).....	27	6,917	1,580	22.6	---		Furnishings (except shoes).....	12	598	244	41.5	---
	Work clothing.....	6	1,939	115	5.9	---		Work clothing.....	6	368	117	31.8	---
	Other.....	---	---	19	---	---		Not analyzed in detail.....	3	41	8	19.5	---
28	Clothing and accessories, women's and children's.....	70	10,775	7,197	66.8	17.7	28	Clothing and accessories, women's and children's.....	32	2,816	1,214	43.1	10.5
	Girls' wear.....	5	1,488	35	2.2	---		Hosiery (women's and misses').....	28	1,862	727	39.0	---
	Dresses (women's and misses').....	5	1,488	72	4.8	---		Underwear, negligees, etc.....	11	979	155	15.6	---
	Hosiery (women's and misses').....	59	9,861	5,906	59.4	---		Other (except shoes and furs).....	---	---	50	---	---
	Underwear, negligees, etc.....	21	2,011	1,080	53.7	---		Not analyzed in detail.....	---	---	284	---	---
	Other.....	---	---	106	---	---	30	Notions.....	50	2,217	982	43.4	8.3
50	Notions.....	107	8,185	5,168	63.2	12.7	31	Piece goods.....	46	8,556	7,785	91.0	67.2
51	Piece goods.....	156	24,984	23,261	93.1	57.3		Cotton piece goods.....	25	5,418	2,979	55.0	---
	Cotton piece goods.....	65	11,517	6,755	58.7	---		Linen.....	11	2,492	316	12.7	---
	Jute fabrics.....	5	616	19	3.1	---		Rayons.....	16	3,837	922	24.0	---
	Linen.....	25	3,049	475	15.5	---		Silks and velvets.....	3	199	14	7.0	---
	Rayons.....	41	6,510	2,369	36.7	---		Woolens and worsteds.....	21	1,865	1,115	59.9	---
	Silks and velvets.....	29	2,062	850	50.6	---		Domestics.....	13	2,375	451	18.1	---
	Woolens and worsteds.....	53	9,185	8,208	89.4	---		Curtains, draperies, etc.....	8	3,408	1,527	44.8	---
	Domestics.....	14	3,541	752	21.2	---		Other piece and yard goods.....	---	---	193	---	---
	Curtains, draperies, etc.....	20	3,019	1,255	41.6	---		Not analyzed in detail.....	---	---	268	---	---
	Other piece and yard goods.....	18	1,982	447	22.6	---	32	Shoes and other footwear.....	3	356	57	15.0	.5
	Not analyzed in detail.....	10	2,822	2,322	100.0	---							
55	Yarns.....	7	780	167	21.4	.4							
	Cotton yarns.....	5	700	80	11.4	---							
	Woolen and worsted yarns.....	5	390	75	19.2	---							
	Other.....	---	---	12	---	---							
54	Other dry goods and textile products.....	21	1,494	1,371	91.8	3.4							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	DRY GOODS (SPECIALTY LINES) TRADES—Con.							DRY GOODS (SPECIALTY LINES) TRADES—Con.					
	South Atlantic Division—Con.							Mountain Division					
33	Yarns.....	3	\$259	\$28	10.8	.2		All establishments..... 10					
	Cotton yarns.....	3	259	25	8.9	---		Sales..... \$87,000					
	Other.....	---	---	5	---	---		Commodity coverage..... 95.4 percent					
34	Other dry goods and textile products.....	4	285	231	81.1	2.0		Total analyzed.....	9	\$855	\$855	---	100.0
37	Drugs and drug sundries.....	8	480	104	22.6	.9		30 Notions.....	4	197	58	28.4	6.5
	Proprietary medicines and toiletries.....	4	142	21	14.8	---		31 Piece goods.....	5	717	510	71.1	59.6
	Druggists' sundries.....	6	429	77	17.9	---		All other commodities.....	---	---	289	---	33.9
	Other.....	---	---	6	---	---							
48	House furnishings.....	4	2,533	576	22.7	5.0		Pacific Division					
	Linenum, felt base, etc.....	4	2,533	519	20.5	---		All establishments..... 254					
	Other house furnishings.....	---	---	57	---	---		Sales..... \$27,539,000					
	All other commodities.....	---	---	280	---	2.2		Commodity coverage..... 97.5 percent					
	East South Central Division							Total analyzed.....	245	26,864	26,864	---	100.0
	All establishments..... 49												
	Sales..... \$5,508,000							27 Clothing and furnishings, men's and					
	Commodity coverage..... 95.2 percent							boys'.....	10	822	197	31.7	.7
	Total analyzed.....	46	3,340	3,340	---	100.0		Furnishings (except shoes).....	10	822	172	27.7	---
27	Clothing and furnishings, men's and	20	1,642	390	23.1	11.4		Work clothing.....	3	157	18	11.5	---
	boys'.....	5	152	88	43.4	---		Other.....	---	---	7	---	---
	Hats and caps.....	12	1,326	248	18.7	---		28 Clothing and accessories, women's and					
	Furnishings (except shoes).....	8	440	44	10.0	---		children's.....	38	5,287	3,539	67.2	15.2
	Work clothing.....	---	---	22	---	---		Infants' wear.....	5	795	69	8.7	---
	Not analyzed in detail.....	---	---	---	---	---		Dresses (women's and misses').....	5	121	10	8.3	---
28	Clothing and accessories, women's and	29	2,478	1,691	68.2	50.8		Hosiery (women's and misses').....	18	3,328	2,446	73.5	---
	children's.....	26	1,985	1,427	71.8	---		Underwear, negligees, etc.....	13	1,192	717	60.2	---
	Hosiery (women's and misses').....	8	279	58	20.1	---		Other.....	---	---	70	---	---
	Underwear, negligees, etc.....	---	---	208	---	---		Not analyzed in detail.....	---	---	226	---	---
	Not analyzed in detail.....	---	---	444	---	---		29 Furs and fur clothing.....	3	352	282	85.0	1.1
50	Notions.....	14	678	545	45.2	10.3		30 Notions.....	67	5,219	3,955	75.8	14.7
51	Piece goods.....	15	763	127	16.8	---		31 Piece goods.....	147	18,258	17,115	93.8	85.7
	Cotton piece goods.....	9	337	93	25.7	---		Cotton piece goods.....	59	6,588	5,710	44.2	---
	Domestic.....	5	392	125	---	---		Linen.....	35	3,639	903	24.8	---
	Other.....	---	---	---	---	---		Rayons.....	57	6,408	4,012	47.7	---
54	Other dry goods and textile products.....	3	95	87	72.0	2.0		Silks and velvets.....	37	5,299	995	18.7	---
57	Drugs and drug sundries.....	5	100	28	28.0	.8		Woolens and worsteds.....	49	6,587	4,542	69.3	---
	All other commodities.....	---	---	385	---	11.8		Domestics.....	13	3,845	980	25.7	---
								Curtains, draperies, etc.....	17	3,290	1,243	37.6	---
								Other.....	---	---	615	---	---
								Not analyzed in detail.....	---	---	109	---	---
	West South Central Division							33 Yarns.....	7	979	151	15.4	.8
	All establishments..... 58							34 Other dry goods and textile products.....	21	2,180	984	44.5	3.8
	Sales..... \$5,415,000							46 China, glassware, and crockery.....	3	555	105	18.9	.4
	Commodity coverage..... 98.0 percent							48 House furnishings.....	3	452	108	23.9	.4
	Total analyzed.....	56	5,196	5,196	---	100.0		All other commodities.....	---	---	439	---	1.6
27	Clothing and furnishings, men's and	11	435	75	16.8	1.4		New York City					
28	Clothing and accessories, women's and	19	1,253	699	55.8	15.5		All establishments..... 2,533					
	children's.....	17	1,143	589	51.5	---		Sales..... \$818,539,000					
	Hosiery (women's and misses').....	8	475	90	18.9	---		Commodity coverage..... 97.8 percent					
	Underwear, negligees, etc.....	---	---	20	---	---		Total analyzed.....	2,480	799,171	799,171	---	100.0
	Other.....	---	---	---	---	---							
30	Notions.....	31	1,453	724	49.8	15.9		27 Clothing and furnishings, men's and					
31	Piece goods.....	20	3,536	3,074	82.1	59.2		boys'.....	34	10,080	2,590	23.7	.5
	Cotton piece goods.....	14	2,904	2,112	72.7	---		Hats and caps.....	4	1,044	138	10.2	---
	Linen.....	5	264	53	12.5	---		Furnishings (except shoes).....	27	8,690	2,250	25.9	---
	Rayons.....	9	1,013	385	38.0	---		Other.....	---	---	34	---	---
	Silks and velvets.....	4	510	45	8.8	---		28 Clothing and accessories, women's and					
	Woolens and worsteds.....	5	548	318	58.2	---		children's.....	211	71,291	51,999	72.9	6.5
	Domestics.....	5	408	102	25.0	---		Infants' wear.....	6	980	129	13.4	---
	Other.....	---	---	79	---	---		Dresses (women's and misses').....	8	1,812	286	15.8	---
54	Other dry goods and textile products.....	4	394	114	28.9	2.2		Hosiery (women's and misses').....	119	47,137	32,089	68.0	---
57	Drugs and drug sundries.....	7	525	64	19.7	1.2		Millinery.....	5	1,519	83	4.3	---
	All other commodities.....	---	---	448	---	8.6		Underwear, negligees, etc.....	95	19,299	16,044	83.1	---
								Suits and coats (except fur).....	3	1,030	530	50.9	---
								Other.....	---	---	2,588	---	---
								Not analyzed in detail.....	4	665	640	96.5	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
DRY GOODS (SPECIALTY LINES) TRADES—Con. New York City—Con.													
29	Furs and fur clothing.....	6	\$2,754	\$2,581	93.0	.3	30	Notions.....	30	\$3,717	\$3,363	90.5	13.2
30	Notions.....	610	91,907	78,800	85.7	9.9	31	Piece goods.....	79	10,748	10,582	98.5	41.7
31	Piece goods.....	1,586	654,278	640,999	98.0	80.2		Cotton piece goods.....	40	6,355	3,552	55.9	---
	Cotton piece goods.....	511	257,788	204,780	79.4	---		Linen.....	9	2,101	304	14.5	---
	Jute fabrics.....	10	1,645	430	26.2	---		Rayons.....	22	3,166	1,551	49.0	---
	Linen.....	147	45,520	20,128	44.2	---		Silks and velvets.....	11	801	156	19.5	---
	Rayons.....	598	327,851	236,913	72.3	---		Woolens and worsteds.....	29	3,940	2,857	72.5	---
	Silks and velvets.....	304	75,024	41,840	55.5	---		Domestics.....	4	1,299	350	26.9	---
	Woolens and worsteds.....	289	82,952	73,051	88.1	---		Curtains, draperies, etc.....	11	2,805	745	26.6	---
	Domestics.....	23	23,565	4,933	20.9	---		Other.....	---	---	260	---	---
	Curtains, draperies, etc.....	74	26,937	15,343	57.0	---		Not analyzed in detail.....	7	807	807	100.0	---
	Other piece and yard goods.....	84	29,909	19,685	65.8	---	34	Other dry goods and textile products.....	13	1,741	1,731	99.4	6.8
	Not analyzed in detail.....	---	---	24,118	---	---	37	Drugs and drug sundries.....	3	357	58	16.2	.2
35	Farms.....	29	30,421	4,787	15.7	.6	---	All other commodities.....	---	---	212	---	.8
	Cotton yarns.....	12	3,034	366	12.1	---	Boston						
	Rayon yarns.....	8	21,166	2,283	10.7	---	All establishments..... 100						
	Silk (spun or thrown).....	4	3,716	668	18.0	---	Sales..... \$21,241,000						
	Woolen and worsted yarns.....	4	1,357	299	22.0	---	Commodity coverage.... 97.2 percent						
	Other.....	6	1,391	879	48.8	---	Total analyzed.....						
	Not analyzed in detail.....	---	---	492	---	---	94	20,646	20,646	---	100.0	---	
34	Other dry goods and textile products.....	129	23,047	14,410	62.5	1.8	Chicago						
48	House furnishings.....	8	2,945	441	15.0	.1	All establishments..... 187						
	All other commodities.....	---	---	2,804	---	.3	Sales..... \$27,435,000						
		---	---	---	---	---	Commodity coverage.... 97.8 percent						
		---	---	---	---	---	Total analyzed.....						
		179	26,837	26,837	---	100.0	28	Clothing and accessories, women's and children's.....	11	1,652	1,649	99.8	8.0
27	Clothing and furnishings, men's and boys'.....	8	3,530	716	20.3	2.7		Hosiery (women's and misses').....	7	1,545	1,542	99.8	---
	Furnishings (except shoes).....	7	3,435	712	20.7	---		Underwear, negligees, etc.....	3	48	48	100.0	---
	Other.....	---	---	4	---	---		Not analyzed in detail.....	---	---	59	---	---
28	Clothing and accessories, women's and children's.....	30	5,478	4,698	85.8	17.5	50	Notions.....	16	1,575	1,484	94.2	7.2
	Hosiery (women's and misses').....	24	4,856	4,007	82.5	---	31	Piece goods.....	58	15,601	15,481	97.4	75.0
	Underwear, negligees, etc.....	11	947	860	69.7	---		Cotton piece goods.....	24	5,830	5,035	86.4	---
	Other.....	---	---	51	---	---		Linen.....	7	953	346	36.3	---
30	Notions.....	48	3,699	2,999	81.1	11.2		Rayons.....	7	1,303	454	34.8	---
31	Piece goods.....	107	17,958	17,771	99.0	68.2		Silks and velvets.....	4	86	75	84.9	---
	Cotton piece goods.....	41	7,020	4,749	67.8	---		Woolens and worsteds.....	20	4,544	4,514	99.3	---
	Linen.....	17	1,314	451	32.8	---		Curtains, draperies, etc.....	6	4,824	3,847	79.2	---
	Rayons.....	27	3,811	2,159	56.7	---		Other.....	---	---	690	---	---
	Silks and velvets.....	22	1,663	577	36.4	---		Not analyzed in detail.....	---	---	522	---	---
	Woolens and worsteds.....	36	7,836	7,092	92.9	---	34	Other dry goods and textile products.....	14	2,408	1,949	80.9	9.4
	Domestics.....	8	849	150	17.7	---		All other commodities.....	---	---	83	---	.4
	Curtains, draperies, etc.....	12	1,191	966	81.1	---	San Francisco						
	Other.....	---	---	330	---	---	All establishments..... 65						
	Not analyzed in detail.....	7	1,317	1,317	100.0	---	Sales..... \$7,075,000						
35	Farms.....	3	429	141	32.9	.5	Commodity coverage.... 95.6 percent						
	Cotton yarns.....	3	429	73	17.0	---	Total analyzed.....						
	Other.....	---	---	68	---	---	62	6,761	6,761	---	100.0	---	
34	Other dry goods and textile products.....	9	408	320	78.4	1.2	28	Clothing and accessories, women's and children's.....	13	2,503	1,257	50.2	18.6
	All other commodities.....	---	---	192	---	.7		Hosiery (women's and misses').....	6	1,387	698	50.3	---
		---	---	---	---	---		Underwear, negligees, etc.....	4	601	245	40.8	---
		---	---	---	---	---		Other.....	---	---	88	---	---
		---	---	---	---	---		Not analyzed in detail.....	---	---	228	---	---
		---	---	---	---	---	30	Notions.....	18	2,214	1,163	53.4	17.5
		---	---	---	---	---	31	Piece goods.....	40	3,756	3,055	81.3	45.2
		---	---	---	---	---		Cotton piece goods.....	12	1,282	450	35.1	---
		---	---	---	---	---		Linen.....	9	743	243	32.7	---
		---	---	---	---	---		Rayons.....	10	1,387	785	56.6	---
		---	---	---	---	---		Silks and velvets.....	12	1,649	341	20.7	---
		---	---	---	---	---		Woolens and worsteds.....	14	1,300	1,001	77.0	---
		---	---	---	---	---		Curtains, draperies, etc.....	3	389	42	10.8	---
		---	---	---	---	---		Other.....	---	---	170	---	---
		---	---	---	---	---		Not analyzed in detail.....	---	---	23	---	---
		---	---	---	---	---	34	Other dry goods and textile products.....	8	1,552	598	38.4	8.8
		---	---	---	---	---		All other commodities.....	---	---	670	---	9.9
		---	---	---	---	---			---	---	---	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
ELECTRICAL GOODS TRADES							ELECTRICAL GOODS TRADES—Con.						
New England Division							East North Central Division						
All establishments..... 242							All establishments..... 704						
Sales..... \$49,052,000							Sales..... \$202,274,000						
Commodity coverage... 98.9 percent							Commodity coverage... 97.9 percent						
Total analyzed.....							Total analyzed.....						
235 \$48,502 \$48,502 100.0							684 \$198,032 \$198,032 100.0						
56	Automotive supplies.....	4	1,204	522	26.7	.7	56	Automotive supplies.....	27	9,562	1,710	17.9	.9
	Automotive accessories.....	3	1,132	166	14.7	---		Batteries.....	9	4,127	118	2.9	---
	Automotive parts.....	5	861	151	16.9	---		Automotive accessories.....	8	3,592	364	10.1	---
	Other.....	---	---	5	---	---		Automotive parts.....	8	3,808	448	11.7	---
40	Paints and varnishes.....	6	985	110	11.2	.2		Tires and tubes.....	6	3,780	185	4.4	---
43	Wiring supplies and electrical construction materials.....	124	25,577	18,370	64.0	35.8	43	Wiring supplies and electrical construction materials.....	303	100,891	61,199	60.7	30.9
	Interior.....	100	23,497	9,552	35.5	---		Interior.....	234	92,583	33,977	36.7	---
	Outside.....	57	18,524	2,788	14.9	---		Outside.....	133	68,193	9,003	13.2	---
	Lighting fixtures.....	91	22,251	2,102	9.4	---		Lighting fixtures.....	204	85,537	7,591	8.9	---
	Incandescent lamps.....	94	21,950	1,897	8.6	---		Incandescent lamps.....	204	88,820	6,885	7.7	---
	Not analyzed in detail.....	15	1,308	1,251	95.8	---		Not analyzed in detail.....	28	4,050	3,935	98.3	---
44	Electrical apparatus and equipment.....	42	17,201	1,121	6.9	2.5	44	Electrical apparatus and equipment.....	162	78,836	16,541	21.0	8.4
45	Radio, appliances, and specialties.....	182	44,574	28,645	64.3	59.1	45	Radio, appliances, and specialties.....	529	176,187	101,910	57.6	51.5
	Radios, parts, and accessories.....	111	30,357	9,097	30.0	---		Radios, parts, and accessories.....	328	111,757	25,435	22.8	---
	Electric household refrigerators.....	74	32,587	9,113	28.0	---		Electric household refrigerators.....	173	109,369	40,220	36.8	---
	Electric washing machines.....	64	28,326	1,645	6.2	---		Electric washing machines.....	162	84,381	4,895	5.8	---
	Other electrical appliances.....	115	35,264	7,080	20.1	---		Other electrical appliances.....	329	147,875	23,626	16.1	---
	Not analyzed in detail.....	10	1,987	1,712	98.2	---		Not analyzed in detail.....	34	9,859	7,694	78.2	---
50	Hardware.....	4	711	144	20.3	.3	47	Furniture, wooden and metal.....	6	1,338	173	12.9	.1
51	Plumbing, heating, and air conditioning.....	10	4,589	145	3.2	.5	48	House furnishings.....	12	4,441	758	17.1	.4
59	Store fixtures and equipment.....	16	9,721	994	10.1	2.0	49	Musical instruments and accessories.....	4	4,617	417	9.0	.2
	All other commodities.....	---	---	421	---	.7	51	Plumbing, heating, and air conditioning.....	40	45,941	3,411	7.8	1.7
	Service receipts.....	5	3,967	172	4.3	.4	52	Sporting goods.....	7	8,914	513	7.4	.3
Middle Atlantic Division							57	Industrial machinery.....	12	4,266	441	10.3	.2
All establishments..... 894							58	Office and store equipment and supplies.....	28	44,432	5,348	12.0	2.7
Sales..... \$211,718,000								Garage and filling station equipment.....	5	538	19	3.5	---
Commodity coverage... 97.5 percent								Store fixtures and equipment.....	22	45,797	5,282	12.0	---
Total analyzed.....								Other.....	---	---	67	---	---
851 206,508 206,508 100.0							59	Cameras and supplies.....	8	4,322	775	17.9	.4
56	Automotive supplies.....	15	6,569	1,509	23.0	.7	61	Jewelry, silverware, etc.....	5	3,450	195	5.7	.1
	Batteries.....	5	3,135	74	2.4	---	62	Second-hand merchandise.....	13	29,965	323	1.1	.2
	Automotive accessories.....	10	4,134	441	10.7	---	63	All other commodities.....	---	---	2,198	---	.9
	Automotive parts.....	4	1,955	502	15.4	---		Service receipts.....	51	39,222	2,122	5.4	1.1
	Tires and tubes.....	5	1,919	122	6.4	---	West North Central Division						
	Not analyzed in detail.....	---	---	570	---	---	All establishments..... 285						
45	Wiring supplies and electrical construction materials.....	497	114,903	72,251	62.9	35.0	Sales..... \$78,080,000						
	Interior.....	323	88,484	31,905	35.7	---	Commodity coverage... 96.5 percent						
	Outside.....	163	65,925	9,551	10.7	---	Total analyzed.....						
	Lighting fixtures.....	354	87,521	13,985	15.6	---	252 73,389 73,389 100.0						
	Incandescent lamps.....	280	85,130	12,135	14.3	---	56	Automotive supplies.....	11	3,503	920	26.3	1.3
	Not analyzed in detail.....	55	8,946	7,887	85.7	---		Batteries.....	7	2,621	39	1.5	---
44	Electrical apparatus and equipment.....	161	86,757	13,274	16.9	6.4		Automotive accessories.....	7	3,225	466	14.4	---
45	Radio, appliances, and specialties.....	525	174,895	107,670	61.6	52.1		Automotive parts.....	4	2,258	371	16.6	---
	Radios, parts, and accessories.....	300	130,852	34,962	26.8	---		Other.....	---	---	44	---	---
	Electric household refrigerators.....	178	115,495	58,855	50.9	---	43	Wiring supplies and electrical construction materials.....	110	45,281	27,132	59.9	37.0
	Electric washing machines.....	153	105,932	5,904	5.6	---		Interior.....	84	41,705	12,551	30.0	---
	Other electrical appliances.....	558	145,781	23,491	16.1	---		Outside.....	64	38,028	6,655	18.0	---
	Not analyzed in detail.....	32	7,329	4,468	61.0	---		Lighting fixtures.....	78	40,739	2,852	7.0	---
48	House furnishings.....	11	4,514	595	13.2	.3		Incandescent lamps.....	73	38,733	2,767	7.1	---
49	Musical instruments and accessories.....	5	8,139	599	7.4	.3		Not analyzed in detail.....	8	2,987	2,129	71.3	---
50	Hardware.....	11	6,121	273	4.5	.1	44	Electrical apparatus and equipment.....	72	35,016	4,811	13.7	6.5
51	Plumbing, heating, and air conditioning.....	32	30,091	2,525	8.4	1.2	45	Radio, appliances, and specialties.....	199	66,756	37,153	55.7	50.8
57	Industrial machinery.....	12	8,705	600	6.9	.5		Radios, parts, and accessories.....	146	62,283	11,592	21.8	---
59	Office and store equipment and supplies.....	24	30,070	5,051	10.1	1.5		Electric household refrigerators.....	86	51,654	15,370	29.8	---
	Store fixtures and equipment.....	20	24,822	2,401	9.7	---		Electric washing machines.....	73	42,850	1,827	4.3	---
	Other.....	---	---	203	---	---		Other electrical appliances.....	122	59,055	8,242	14.0	---
	Not analyzed in detail.....	13	5,778	377	6.5	.2		Not analyzed in detail.....	5	1,364	332	24.3	---
88	Cameras and supplies.....	5	1,623	441	27.2	.2	51	Plumbing, heating, and air conditioning.....	28	12,872	1,099	8.7	1.5
91	Jewelry, silverware, etc.....	13	8,198	269	3.3	.1		Air-conditioning equipment.....	13	8,599	214	2.5	---
98	Second-hand merchandise.....	---	---	2,088	---	1.1		Gas appliances and supplies.....	4	1,105	47	4.3	---
	All other commodities.....	---	---	1,005	6.8	.5		Oil burners.....	8	2,957	85	2.9	---
	Service receipts.....	25	14,877	1,005	6.8	.5		Oil burner-furnace combinations.....	6	5,801	80	1.0	---
								Stoves, ranges, furnaces (except gas and electric).....	10	4,345	354	8.1	---
								Other.....	---	---	339	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size or sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)										
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)											
ELECTRICAL GOODS TRADES—Con.							ELECTRICAL GOODS TRADES—Con.																
West North Central Division—Con.							East South Central Division—Con.																
56	Industrial equipment and supplies.....	5	\$2,341	\$210	9.0	.3	51	Plumbing, heating, and air conditioning..	6	\$2,498	\$113	4.5	.5										
58	Office and store equipment and supplies..	14	13,193	1,102	8.4	1.5	58	Office and store equipment and supplies..	12	7,491	471	6.3	1.9										
	Store fixtures and equipment.....	12	11,753	870	7.4	---		Store fixtures and equipment.....	11	5,505	339	6.2	---										
	Other.....	---	---	232	---	---		Other.....	---	---	132	---	---										
	All other commodities.....	---	---	588	---	.7		All other commodities.....	---	---	463	---	1.7										
	Service receipts.....	21	8,373	374	4.5	.5		Service receipts.....	7	1,832	86	4.7	.3										
South Atlantic Division							West South Central Division																
All establishments..... 292							All establishments..... 182																
Sales..... \$81,128,000							Sales..... \$47,495,000																
Commodity coverage..... 97.1 percent							Commodity coverage..... 98.1 percent																
Total analyzed.....							279	78,761	78,761	---	100.0	Total analyzed.....							178	46,596	46,596	---	100.0
36	Automotive supplies.....	8	5,311	1,218	22.9	1.5	36	Automotive supplies.....	7	5,018	631	20.9	1.4										
	Batteries.....	4	4,117	60	1.5	---		Batteries.....	3	1,215	13	1.1	---										
	Automotive accessories.....	5	4,363	571	13.1	---		Automotive accessories.....	6	2,992	549	18.3	---										
	Automotive parts.....	3	5,117	455	14.6	---		Automotive parts.....	3	1,831	69	3.8	---										
	Other.....	---	---	99	---	---		Other.....	---	---	---	---	---										
	Not analyzed in detail.....	3	948	83	6.8	---		Not analyzed in detail.....	---	---	---	---	---										
43	Wiring supplies and electrical construc- tion materials.....	151	49,604	30,823	61.9	59.1	43	Wiring supplies and electrical construc- tion materials.....	77	29,870	17,843	59.7	38.3										
	Interior.....	125	48,079	14,849	32.2	---		Interior.....	69	27,752	9,428	30.4	---										
	Outside.....	90	40,434	7,423	18.4	---		Outside.....	54	24,831	5,315	21.6	---										
	Lighting fixtures.....	116	45,421	3,154	6.9	---		Lighting fixtures.....	64	27,484	2,348	8.5	---										
	Incandescent lamps.....	112	45,264	2,790	6.2	---		Incandescent lamps.....	57	25,821	1,518	5.9	---										
	Not analyzed in detail.....	15	3,012	2,630	87.3	---		Not analyzed in detail.....	---	---	236	---	---										
44	Electrical apparatus and equipment.....	80	39,560	4,803	12.2	6.1	44	Electrical apparatus and equipment.....	49	22,203	2,288	10.3	4.9										
45	Radios, appliances, and specialties.....	228	73,035	37,839	51.8	48.0	45	Radios, appliances, and specialties.....	145	41,168	22,879	55.8	49.1										
	Radios, parts, and accessories.....	163	55,265	11,968	21.7	---		Radios, parts, and accessories.....	110	32,317	8,100	25.1	---										
	Electric household refrigerators.....	96	50,823	14,211	28.0	---		Electric household refrigerators.....	70	32,062	9,677	30.2	---										
	Electric washing machines.....	92	46,201	1,443	3.1	---		Electric washing machines.....	49	24,065	1,371	5.7	---										
	Other electrical appliances.....	152	66,597	9,434	14.2	---		Other electrical appliances.....	66	34,704	3,811	10.4	---										
	Not analyzed in detail.....	5	785	785	100.0	---		Not analyzed in detail.....	---	---	120	---	---										
48	House furnishings.....	8	2,518	314	12.5	.4	48	House furnishings.....	4	1,205	139	11.5	.3										
	Carpets and rugs.....	3	364	39	10.7	---		Carpets and rugs.....	22	8,042	688	8.6	1.5										
	Linoleum, felt base, etc.....	5	2,154	275	12.8	---		Linoleum, felt base, etc.....	4	782	173	22.7	.4										
49	Musical instruments and accessories.....	5	2,592	253	10.1	.3	49	Office and store equipment and supplies..	22	14,413	1,230	8.5	2.6										
51	Plumbing, heating, and air conditioning..	18	8,595	868	10.1	1.1	51	Store fixtures and equipment.....	22	14,413	1,146	8.0	---										
	Air-conditioning equipment.....	4	4,073	90	2.0	---		Other.....	---	---	84	---	---										
	Gas appliances and supplies.....	5	2,292	490	21.4	---		All other commodities.....	---	---	727	---	1.5										
	Oil burners.....	3	542	101	18.6	---																	
	Other.....	---	---	197	---	---																	
57	Industrial machinery.....	5	2,581	447	17.3	.8		Mountain Division															
58	Office and store equipment and supplies..	15	11,541	1,397	12.0	1.8		All establishments..... 65															
	Garage and filling station equipment.....	3	960	131	13.6	---		Sales..... \$18,299,000															
	Store fixtures and equipment.....	11	11,180	1,256	11.2	---		Commodity coverage..... 94.0 percent															
	All other commodities.....	---	---	620	---	.9																	
	Service receipts.....	11	5,942	176	3.0	.2		Total analyzed.....	59	15,319	15,319	---	100.0										
East South Central Division							Paints and varnishes.....																
All establishments..... 94							40	Paints and varnishes.....	3	870	25	2.9	.2										
Sales..... \$25,786,000							43	Wiring supplies and electrical construc- tion materials.....	31	9,071	5,101	56.2	35.3										
Commodity coverage..... 97.2 percent								Interior.....	27	8,746	2,698	30.8	---										
Total analyzed.....								Outside.....	18	8,169	1,098	13.4	---										
38	Automotive supplies.....	3	856	268	31.3	1.1		Lighting fixtures.....	24	8,610	641	7.4	---										
43	Wiring supplies and electrical construc- tion materials.....	47	15,437	7,831	50.7	31.2		Incandescent lamps.....	21	8,544	533	6.2	---										
	Interior.....	42	14,583	4,109	28.2	---		Not analyzed in detail.....	3	176	133	75.6	---										
	Outside.....	35	14,054	2,210	15.7	---		Electrical apparatus and equipment.....	21	8,508	793	9.3	5.2										
	Lighting fixtures.....	38	14,219	763	5.4	---		Radios, appliances, and specialties.....	47	14,267	7,956	55.8	51.9										
	Incandescent lamps.....	40	14,915	749	5.0	---		Radios, parts, and accessories.....	35	12,571	1,846	14.7	---										
44	Electrical apparatus and equipment.....	29	12,887	2,160	16.9	8.7		Electric household refrigerators.....	31	12,618	3,141	24.9	---										
45	Radios, appliances, and specialties.....	75	23,773	13,458	56.6	53.7		Electric washing machines.....	28	11,487	336	2.9	---										
	Radios, parts, and accessories.....	57	18,930	3,375	17.8	---		Other electrical appliances.....	34	13,400	2,449	18.5	---										
	Electric household refrigerators.....	40	19,800	6,578	33.2	---		Not analyzed in detail.....	3	192	184	95.8	---										
	Electric washing machines.....	35	16,963	641	3.8	---		Plumbing, heating, and air conditioning..	8	2,178	165	7.6	1.1										
	Other electrical appliances.....	49	17,869	2,759	15.4	---		Industrial machinery.....	5	1,631	78	4.7	.5										
	Not analyzed in detail.....	---	---	107	---	---		Office and store equipment and supplies..	8	4,286	223	5.3	1.5										
48	House furnishings (linoleum, felt base, etc.).....	5	1,598	230	14.4	.9		All other commodities.....	---	---	687	---	5.7										
								Service receipts.....	5	1,304	90	6.9	.6										

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	ELECTRICAL GOODS TRADES—Con.							ELECTRICAL GOODS TRADES—Con.					
	Pacific Division							Chicago—Con.					
	All establishments..... 544							38 Automotive supplies.....	5	\$6,028	\$690	16.4	1.6
	Sales..... \$76,214,000							43 Wiring supplies and electrical construction materials.....	59	28,984	19,266	66.5	31.0
	Commodity coverage..... 96.7 percent							39 Interior.....	39	25,768	11,214	43.5	—
	Total analyzed.....	336	\$77,213	\$77,213	100.0			14 Outside.....	14	15,963	3,019	18.9	—
36 Automotive supplies.....		4	2,456	559	22.8	.7		31 Lighting fixtures.....	31	22,054	2,117	9.6	—
Automotive accessories.....		3	2,129	508	23.9	—		33 Incandescent lamps.....	33	22,273	1,927	8.7	—
Other.....		—	—	51	—	—		9 Not analyzed in detail.....	9	1,035	989	95.7	—
43 Wiring supplies and electrical construction materials.....		168	54,355	30,122	55.4	39.0		24 Electrical apparatus and equipment.....	24	23,118	9,370	40.5	15.1
Interior.....		116	42,486	16,107	35.8	—		45 Radios, appliances, and specialties.....	100	49,052	27,296	55.7	44.0
Outside.....		67	33,574	5,403	16.1	—		57 Radios, parts, and accessories.....	57	36,893	8,694	23.6	—
Lighting fixtures.....		95	35,598	3,020	8.5	—		19 Electric household refrigerators.....	19	31,213	7,949	25.5	—
Incandescent lamps.....		110	46,688	3,840	8.4	—		19 Electric washing machines.....	19	22,208	1,020	4.6	—
Not analyzed in detail.....		11	3,172	2,652	83.6	—		59 Other electrical appliances.....	59	37,732	5,609	14.9	—
44 Electrical apparatus and equipment.....		78	31,121	2,950	9.5	3.9		10 Not analyzed in detail.....	10	4,060	4,027	99.2	—
45 Radios, appliances, and specialties.....		232	67,924	38,719	57.0	50.1		51 Plumbing, heating, and air conditioning.....	5	10,933	1,126	10.3	1.8
Radios, parts, and accessories.....		149	53,742	13,735	25.6	—		52 Sporting goods.....	9	6,671	498	7.5	.8
Electric household refrigerators.....		77	49,806	10,423	20.8	—		58 Office and store equipment and supplies.....	3	8,351	682	8.2	1.1
Electric washing machines.....		73	47,221	3,897	7.8	—		3 Store fixtures and equipment.....	3	4,101	765	18.7	1.2
Other electrical appliances.....		142	58,959	10,033	17.0	—		38 Cameras and supplies.....	3	3,303	171	5.2	.3
Not analyzed in detail.....		10	1,332	841	63.1	—		91 Jewelry, silverware, etc.....	6	4,224	157	3.7	.3
49 Musical instruments and accessories.....		5	7,064	782	11.1	1.0		98 Second-hand merchandise.....	—	—	1,490	—	2.4
51 Plumbing, heating, and air conditioning.....		12	8,629	1,001	11.6	1.3		All other commodities.....	5	8,214	246	4.0	.4
57 Industrial machinery.....		7	2,363	890	38.5	.5							
58 Office and store equipment and supplies.....		12	11,882	828	7.0	1.1		Philadelphia					
Store fixtures and equipment.....		12	11,882	814	6.9	—		All establishments..... 85					
Other.....		—	—	14	—	—		Sales..... \$30,865,000					
All other commodities.....		14	5,182	189	3.6	.2		Commodity coverage..... 98.4 percent					
Service receipts.....		—	—	—	—	—		Total analyzed.....	79	30,367	30,367	100.0	
	New York City												
	All establishments..... 580							43 Wiring supplies and electrical construction materials.....	49	15,982	8,841	55.3	29.1
	Sales..... \$80,169,000							30 Interior.....	30	13,109	4,114	31.4	—
	Commodity coverage..... 96.2 percent							12 Outside.....	12	8,288	865	9.3	—
Total analyzed.....		560	86,780	86,780	100.0			35 Lighting fixtures.....	35	13,541	1,133	8.4	—
43 Wiring supplies and electrical construction materials.....		195	43,407	31,757	73.2	36.8		28 Incandescent lamps.....	28	18,073	1,476	8.2	—
Interior.....		108	33,814	14,236	42.1	—		8 Not analyzed in detail.....	8	1,980	1,253	63.3	9.6
Outside.....		42	19,890	2,485	12.5	—		16 Electrical apparatus and equipment.....	16	11,416	2,913	25.5	9.6
Lighting fixtures.....		115	30,219	8,705	28.8	—		50 Radios, appliances, and specialties.....	50	28,053	17,098	61.0	56.3
Incandescent lamps.....		86	26,641	6,035	22.7	—		33 Radios, parts, and accessories.....	33	26,049	5,148	19.8	—
Not analyzed in detail.....		15	2,485	2,268	92.1	—		14 Electric household refrigerators.....	14	17,824	7,306	41.0	—
44 Electrical apparatus and equipment.....		54	21,463	8,359	39.5	7.3		15 Electric washing machines.....	15	19,438	1,176	6.1	—
45 Radios, appliances, and specialties.....		177	68,078	45,200	65.5	49.8		39 Other electrical appliances.....	39	26,380	5,293	20.4	—
Radios, parts, and accessories.....		77	45,071	15,640	34.5	—		4 Not analyzed in detail.....	4	865	185	21.4	—
Electric household refrigerators.....		32	40,677	15,172	37.3	—		51 Plumbing, heating, and air conditioning.....	5	5,090	349	6.9	1.1
Electric washing machines.....		19	32,229	1,596	5.0	—		58 Cameras and supplies.....	3	516	62	12.0	.2
Other electrical appliances.....		112	53,290	9,348	17.5	—		All other commodities.....	—	—	1,104	—	3.7
Not analyzed in detail.....		—	—	1,444	—	—							
48 House furnishings.....		6	2,050	312	15.2	.4		Boston					
50 Hardware.....		6	5,849	184	3.1	.2		All establishments..... 54					
51 Plumbing, heating, and air conditioning.....		5	14,454	775	5.4	.9		Sales..... \$19,547,000					
58 Office and store equipment and supplies.....		5	14,788	1,155	7.8	1.3		Commodity coverage..... 98.9 percent					
Store fixtures and equipment.....		4	15,968	1,013	7.3	—		Total analyzed.....	51	19,335	19,335	100.0	
Other.....		—	—	142	—	—							
48 Cameras and supplies.....		5	4,885	283	6.0	.3		43 Wiring supplies and electrical construction materials.....	24	9,592	5,969	62.2	30.9
51 Jewelry, silverware, etc.....		5	1,625	441	27.2	.5		15 Interior.....	15	9,066	2,969	32.7	—
58 Second-hand merchandise.....		9	6,809	177	2.6	.2		8 Outside.....	8	7,902	1,323	16.7	—
All other commodities.....		—	—	1,490	—	1.7		16 Lighting fixtures.....	16	8,823	869	9.8	—
Service receipts.....		10	9,139	687	7.5	.8		18 Incandescent lamps.....	18	9,218	807	8.8	—
	Chicago							4 Not analyzed in detail.....	4	309	201	65.0	—
	All establishments..... 147							5 Electrical apparatus and equipment.....	5	7,674	406	5.3	2.1
	Sales..... \$83,195,000							45 Radios, appliances, and specialties.....	41	18,824	11,775	62.6	60.9
	Commodity coverage..... 96.2 percent							21 Radios, parts, and accessories.....	21	10,951	2,289	20.7	—
Total analyzed.....		145	82,060	82,060	100.0			13 Electric household refrigerators.....	13	14,007	4,289	30.5	—
								8 Electric washing machines.....	8	8,476	552	6.5	—
								27 Other electrical appliances.....	27	16,910	3,737	22.1	—
								3 Not analyzed in detail.....	3	1,223	1,148	93.9	—
								All other commodities.....	—	—	1,084	—	5.3
								Service receipts.....	—	—	151	—	.3

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	ELECTRICAL GOODS TRADES—Con.							FARM PRODUCTS—RAW MATERIALS TRADES—Con.					
	San Francisco							Middle Atlantic Division—Con.					
	All establishments..... 80							21 Livestock.....	38	\$2,114	\$1,948	92.1	.6
	Sales..... \$17,890,000							Cattle (including calves).....	31	1,502	1,257	83.7	---
	Commodity coverage.... 96.5 percent							Hogs.....	8	205	37	18.0	---
	Total analyzed.....	57	\$17,269	\$17,269	100.0			Horses and mules.....	12	650	372	57.2	---
43	Wiring supplies and electrical construc- tion materials.....	30	12,248	6,481	52.9	37.5		Other.....	---	---	254	---	---
	Interior.....	19	8,004	2,323	29.0	---		Not analyzed in detail.....	---	---	48	---	---
	Outside.....	8	7,614	1,761	23.1	---		24 Leaf tobacco.....	65	15,188	13,155	86.8	4.0
	Lighting fixtures.....	17	7,912	700	8.8	---		25 Wool, raw.....	34	21,864	17,611	80.6	5.4
	Incandescent lamps.....	17	9,928	1,065	10.7	---		26 Other farm products—raw materials.....	93	129,586	115,509	87.8	54.7
	Not analyzed in detail.....	---	---	654	---	---		29 Furs and fur clothing.....	41	16,471	5,262	31.9	1.6
44	Electrical apparatus and equipment.....	14	7,172	880	8.6	3.6		31 Piece goods.....	4	7,461	1,590	18.6	---
45	Radios, appliances, and specialties.....	34	15,041	8,465	56.4	49.1		All other commodities.....	---	---	8,763	---	2.9
	Radios, parts, and accessories.....	26	13,877	5,772	27.6	---		Service receipts.....	5	4,824	543	7.1	.1
	Electric household refrigerators.....	11	11,845	1,959	16.6	---							
	Electric washing machines.....	9	11,075	577	5.2	---		East North Central Division					
	Other electrical appliances.....	24	13,671	2,178	15.9	---		All establishments..... 261					
57	Industrial machinery.....	3	1,395	209	15.1	1.2		Sales..... \$153,842,000					
	All other commodities.....	---	---	1,474	---	8.6		Commodity coverage.... 76.4 percent					
								Total analyzed.....	237	117,583	117,583	100.0	
	FARM PRODUCTS—RAW MATERIALS TRADES							08 Flour.....	10	1,863	233	12.5	.2
	New England Division							11 Groceries (miscellaneous).....	5	883	113	12.0	.1
	All establishments..... 155							18 Feed.....	38	8,304	1,397	16.7	1.2
	Sales..... \$170,032,000							Hay, straw, and alfalfa.....	11	1,566	186	11.9	---
	Commodity coverage.... 95.9 percent							Mixed and other feeds.....	33	7,771	1,201	15.5	---
	Total analyzed.....	147	163,121	163,121	100.0			19 Grain.....	66	60,172	55,692	92.6	47.4
17	Cotton, raw.....	6	9,981	9,981	100.0	6.1		Corn.....	59	55,125	24,860	42.8	---
19	Grain.....	7	884	640	72.4	.4		Wheat.....	52	57,829	18,815	32.2	---
	Corn.....	4	681	258	37.9	---		Other (except rice).....	49	59,113	12,217	20.7	---
	Wheat.....	3	445	62	13.9	---		Hides, skins, and raw furs.....	98	41,047	38,563	93.9	32.8
	Other (except rice).....	4	611	196	32.1	---		Hides and skins.....	63	36,109	33,198	91.9	---
	Not analyzed in detail.....	---	---	124	---	---		Raw furs.....	55	9,802	4,846	50.5	---
20	Hides, skins, and raw furs.....	21	4,123	2,478	60.1	1.6		Not analyzed in detail.....	10	824	519	63.2	---
	Hides and skins.....	15	3,890	2,198	56.5	---		21 Livestock.....	21	1,463	1,400	95.7	1.2
	Raw furs.....	6	458	280	64.2	---		Cattle (including calves).....	17	1,271	1,120	88.1	---
21	Livestock.....	11	792	719	90.6	.4		Hogs.....	8	275	102	37.1	---
	Cattle (including calves).....	9	557	597	71.3	---		Horses and mules.....	4	77	50	64.9	---
	Other.....	---	---	88	---	---		Sheep and lambs.....	4	242	31	12.8	---
	Not analyzed in detail.....	---	---	256	---	---		Not analyzed in detail.....	---	---	97	---	---
24	Leaf tobacco.....	16	3,541	3,537	99.9	2.2		22 Seeds.....	15	2,478	137	5.5	.1
25	Wool, raw.....	84	143,420	141,104	98.4	86.5		24 Leaf tobacco.....	24	3,063	3,063	99.7	2.6
26	Other farm products—raw materials.....	10	5,935	2,510	42.3	1.5		25 Wool, raw.....	36	12,193	8,098	66.4	6.9
	All other commodities.....	---	---	2,172	---	1.4		26 Other farm products—raw materials.....	40	30,788	6,469	21.0	5.5
								Iron and steel scrap.....	12	651	87	13.4	.1
								Coal and coke.....	17	2,174	147	6.8	.1
								Not analyzed in detail.....	14	1,117	185	16.6	.2
								92 Junk and scrap (except iron).....	---	---	1,534	---	1.2
								All other commodities.....	8	10,259	485	4.7	.4
								Service receipts.....	---	---	---	---	---
	Middle Atlantic Division							West North Central Division					
	All establishments..... 687							All establishments..... 247					
	Sales..... \$378,452,000							Sales..... \$288,430,000					
	Commodity coverage.... 86.3 percent							Commodity coverage.... 92.5 percent					
	Total analyzed.....	613	326,692	326,692	100.0			Total analyzed.....	227	267,755	267,755	100.0	
11	Groceries (miscellaneous).....	9	8,006	1,856	23.2	.6		17 Cotton, raw.....	5	3,522	3,035	86.2	1.1
17	Cotton, raw.....	8	2,304	2,304	100.0	.7		18 Feed.....	24	17,238	1,899	11.0	.7
18	Feed.....	24	9,006	1,122	12.5	.3		Hay, straw, and alfalfa.....	9	15,305	551	3.6	---
19	Grain.....	49	71,129	69,163	95.8	20.9		Mixed and other feeds.....	21	5,356	646	10.2	---
	Corn.....	27	55,529	15,589	28.1	---		Not analyzed in detail.....	---	---	702	---	---
	Wheat.....	37	55,961	29,828	53.3	---		19 Grain.....	116	240,968	236,161	98.0	88.2
	Other (except rice).....	29	56,402	11,453	20.3	---		Corn.....	85	211,609	52,235	24.7	---
	Not analyzed in detail.....	5	12,057	11,295	93.7	---		Wheat.....	101	235,868	142,305	60.3	---
20	Hides, skins, and raw furs.....	352	103,546	91,266	88.3	27.9		Other (except rice).....	78	205,832	38,655	18.9	---
	Hides and skins.....	98	86,211	29,362	76.8	---		Not analyzed in detail.....	5	4,466	2,766	61.5	---
	Raw furs.....	252	74,210	57,998	78.0	---		20 Hides, skins, and raw furs.....	87	17,190	9,999	58.2	3.7
	Not analyzed in detail.....	30	4,563	4,011	87.8	---		Hides and skins.....	60	13,453	5,355	39.8	---
								Raw furs.....	65	12,787	4,501	35.6	---
								Not analyzed in detail.....	7	1,668	343	20.6	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
FARM PRODUCTS—RAW MATERIALS TRADES—Con. West North Central Division—Con.							FARM PRODUCTS—RAW MATERIALS TRADES—Con. East South Central Division—Con.							
21	Livestock.....	10	\$2,181	\$1,855	75.8	.6	22	Seeds.....	7	\$1,598	\$281	17.7	.3	
	Cattle (including calves).....	8	2,083	1,478	71.0	---	24	Leaf tobacco.....	32	21,498	20,258	94.2	19.5	
	Hogs.....	5	760	149	19.5	---	25	Wool, raw.....	14	6,779	1,917	28.3	1.8	
	Not analyzed in detail.....	---	---	27	---	---	26	Other farm products—raw materials.....	10	3,448	468	13.6	.5	
22	Seeds.....	9	1,242	322	25.9	.1	73	Coal and coke.....	4	815	55	6.5	.1	
24	Leaf tobacco.....	3	158	158	100.0	.1	90	Fertilizer and fertilizer materials.....	8	993	114	11.4	.1	
25	Wool, raw.....	58	14,678	8,293	42.9	2.4	---	All other commodities.....	---	---	1,261	---	1.2	
26	Other farm products—raw materials.....	33	17,103	6,013	35.2	2.2	---	Service receipts.....	8	10,380	889	8.1	.8	
	All other commodities.....	---	---	1,614	---	.6								
	Service receipts.....	11	11,730	708	6.0	.5								
South Atlantic Division							West South Central Division							
All establishments..... 201							All establishments..... 215							
Sales..... \$121,944,000							Sales..... \$283,192,000							
Commodity coverage..... 87.1 percent							Commodity coverage..... 76.0 percent							
Total analyzed.....							Total analyzed.....							
179	106,187	106,187	---	100.0	---	---	198	215,255	215,255	---	100.0	---	---	
11	Groceries (except as listed).....	9	7,282	818	11.5	.8	17	Groceries (miscellaneous).....	7	5,658	550	9.7	.3	
	Nuts (all kinds).....	6	1,879	590	31.4	---	17	Cotton, raw.....	89	164,059	160,442	97.8	74.5	
	Other.....	---	---	228	---	---	18	Feed.....	31	4,880	1,129	22.8	.5	
17	Cotton, raw.....	51	40,068	38,951	97.2	56.7	19	Grain.....	57	44,648	38,921	87.2	18.1	
18	Feed.....	18	2,454	396	16.1	.4		Corn.....	37	29,978	5,816	18.7	---	
	Hay, straw, and alfalfa.....	5	869	30	3.5	---		Wheat.....	38	42,069	30,152	71.6	---	
	Mixed and other feeds.....	13	1,717	357	20.8	---		Other (except rice).....	39	34,278	2,877	8.4	---	
	Not analyzed in detail.....	---	---	9	---	---		Not analyzed in detail.....	3	357	296	87.9	---	
19	Grain.....	26	3,084	1,635	53.0	1.5	20	Hides, skins, and raw furs.....	31	6,540	5,710	90.1	2.7	
	Corn.....	21	2,604	446	17.1	---		Hides and skins.....	19	2,683	1,580	58.1	---	
	Wheat.....	16	2,037	889	43.6	---		Raw furs.....	27	6,076	4,160	68.3	---	
	Other (except rice).....	7	1,127	163	14.5	---	21	Livestock.....	14	1,813	1,319	88.9	.6	
	Not analyzed in detail.....	3	173	137	79.2	---		Cattle (including calves).....	7	757	126	16.6	---	
20	Hides, skins, and raw furs.....	20	5,314	3,935	74.6	3.7		Hogs.....	6	1,033	548	53.0	---	
	Hides and skins.....	24	4,332	2,662	61.4	---		Horses and mules.....	8	892	656	71.3	---	
	Raw furs.....	19	5,103	815	25.3	---		Other.....	---	---	9	---	---	
	Not analyzed in detail.....	---	---	488	---	---	22	Seeds.....	11	6,523	446	6.8	.2	
21	Livestock.....	16	5,842	5,680	97.2	5.4	25	Wool, raw.....	15	5,866	5,304	57.9	1.6	
	Cattle (including calves).....	8	801	502	37.7	---	26	Other farm products—raw materials.....	12	5,593	1,925	34.8	.9	
	Hogs.....	6	630	191	30.3	---	---	All other commodities.....	---	---	1,419	---	.8	
	Horses and mules.....	8	5,194	5,170	99.5	---	Mountain Division							
	Other.....	---	---	17	---	---	All establishments..... 72							
22	Seeds.....	8	1,070	70	6.5	.1	Sales..... \$25,577,000							
24	Leaf tobacco.....	33	39,777	37,188	93.4	35.0	Commodity coverage..... 97.9 percent							
25	Wool, raw.....	9	2,850	2,168	76.0	2.0	Total analyzed.....							
26	Other farm products—raw materials.....	38	15,351	6,746	43.9	8.4	69	25,076	25,076	---	100.0	---	---	
90	Fertilizer and fertilizer materials.....	12	1,514	280	17.2	.2	17	Cotton, raw.....	5	7,873	7,873	100.0	33.5	
	All other commodities.....	---	---	5,889	---	5.3	18	Feed.....	15	5,543	518	14.6	2.2	
	Service receipts.....	12	20,190	2,847	13.1	2.5		Hay, straw, and alfalfa.....	5	1,659	90	5.4	---	
East South Central Division								Mixed and other feeds.....	10	5,200	428	15.4	---	
All establishments..... 116								19	Grain.....	20	6,545	5,213	49.1	13.9
Sales..... \$120,955,000									Corn.....	7	3,492	191	5.5	---
Commodity coverage..... 85.9 percent									Wheat.....	13	4,754	1,625	34.3	---
Total analyzed.....									Other (except rice).....	13	3,921	952	24.3	---
110	103,846	103,846	---	100.0	---	---		Not analyzed in detail.....	---	---	447	---	---	
11	Groceries (miscellaneous).....	4	2,576	135	5.2	.1	20	Hides, skins, and raw furs.....	36	6,832	5,161	75.5	22.4	
12	Meats and meat products.....	3	1,827	201	11.0	.2		Hides and skins.....	29	6,124	5,879	93.3	---	
17	Cotton, raw.....	38	73,030	72,047	98.7	89.4		Raw furs.....	25	5,426	991	18.3	---	
18	Feed.....	7	1,523	248	16.2	.2	21	Livestock.....	4	251	291	100.0	---	
19	Grain.....	16	2,848	1,450	50.9	1.4		Cattle (including calves).....	4	251	106	42.2	.5	
	Corn.....	10	1,923	666	34.8	---		Other.....	---	---	10	---	---	
	Wheat.....	9	2,048	498	25.9	---	22	Seeds.....	7	2,254	111	4.9	.5	
	Other (except rice).....	6	1,631	287	16.4	---	25	Wool, raw.....	28	6,274	1,567	25.0	6.8	
	Not analyzed in detail.....	---	---	29	---	---	26	Other farm products—raw materials.....	11	4,669	2,833	60.7	12.1	
20	Hides, skins, and raw furs.....	18	6,655	4,011	60.3	3.9	54	Iron and steel products (scrap iron and steel).....	6	550	82	14.9	.4	
	Hides and skins.....	16	6,325	3,580	55.4	---	92	Junk and scrap (except iron).....	9	845	113	13.4	.5	
	Raw furs.....	9	4,150	485	11.1	---	---	All other commodities.....	---	---	1,689	---	7.2	
	Not analyzed in detail.....	---	---	166	---	---								
21	Livestock.....	9	957	568	59.1	.5								
	Cattle (including calves).....	5	530	87	16.4	---								
	Hogs.....	5	440	6	2.0	---								
	Horses and mules.....	8	517	484	89.7	---								
	Other.....	---	---	6	---	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	FARM PRODUCTS—RAW MATERIALS TRADES—Con.							FARM PRODUCTS—RAW MATERIALS TRADES—Con.					
	Pacific Division							Chicago—Con.					
	All establishments..... 152							20 Hides, skins, and raw furs.....	9	\$25,758	\$25,412	98.7	44.2
	Sales..... \$87,284,000							Hides and skins.....	4	22,585	22,265	98.6	---
	Commodity coverage..... 91.5 percent							Raw furs.....	3	2,993	2,987	99.8	---
	Total analyzed.....	140	\$79,848	\$79,848	100.0			Not analyzed in detail.....	---	---	180	---	---
08 Flour.....		4	11,182	743	6.7	.9		24 Leaf tobacco.....	7	384	384	100.0	.7
09 Fruits and vegetables, fresh.....		4	2,350	99	4.2	.1		25 Wool, raw.....	5	7,586	5,795	76.4	10.1
11 Groceries (miscellaneous).....		3	1,811	121	7.5	.2		28 Other farm products—raw materials.....	10	22,390	875	3.9	1.5
17 Cotton, raw.....		15	12,506	12,037	96.6	15.1		56 Industrial equipment and supplies.....	3	600	90	15.0	.2
18 Feed.....		24	11,421	1,545	13.5	1.9		All other commodities.....	---	---	791	---	1.3
Hay, straw, and alfalfa.....		14	4,516	416	9.2	---							
Mixed and other feeds.....		18	8,821	1,129	12.8	---		Philadelphia					
19 Grain.....		43	44,222	39,371	89.0	49.5		All establishments..... 57					
Corn.....		23	22,430	2,025	9.0	---		Sales..... \$38,182,000					
Wheat.....		35	41,904	23,695	56.5	---		Commodity coverage..... 88.0 percent					
Other (except rice).....		53	41,738	13,228	31.7	---		Total analyzed.....	33	25,974	25,974	100.0	---
Not analyzed in detail.....		3	587	425	72.4	---							
20 Hides, skins, and raw furs.....		45	14,258	12,613	88.6	18.2		17 Cotton, raw.....	5	198	198	100.0	.8
Hides and skins.....		30	13,232	11,628	88.4	---		25 Wool, raw.....	18	15,789	15,480	97.9	59.5
Raw furs.....		22	2,107	1,018	48.2	---		28 Other farm products—raw materials.....	10	2,107	1,933	91.7	7.4
Not analyzed in detail.....		---	---	69	---	---		All other commodities.....	---	---	8,383	---	32.3
21 Livestock.....		9	707	603	85.3	.8							
Cattle (including calves).....		6	469	308	65.6	---		Boston					
Hogs.....		3	280	61	21.8	---		All establishments..... 102					
Other.....		---	---	258	---	---		Sales..... \$153,883,000					
22 Seeds.....		10	4,659	578	12.5	.7		Commodity coverage..... 96.1 percent					
24 Leaf tobacco.....		5	78	79	100.0	.1		Total analyzed.....	100	147,815	147,815	100.0	---
25 Wool, raw.....		19	5,880	3,285	55.8	4.1							
28 Other farm products—raw materials.....		34	10,850	8,871	81.3	8.4		17 Cotton, raw.....	5	9,932	9,932	100.0	6.7
31 Piece goods (jute fabrics).....		4	3,782	565	9.7	.5		20 Hides, skins, and raw furs.....	9	3,276	2,078	63.4	1.4
All other commodities.....		---	---	1,158	---	1.4		24 Leaf tobacco.....	3	186	188	100.0	.1
Service receipts.....		6	6,797	263	3.9	.5		25 Wool, raw.....	80	135,088	132,514	98.1	89.6
	New York City							28 Other farm products—raw materials.....	7	4,647	1,321	28.4	.9
	All establishments..... 488							All other commodities.....	---	---	1,786	---	1.3
	Sales..... \$512,985,000												
	Commodity coverage..... 87.9 percent							San Francisco					
	Total analyzed.....	448	275,194	275,194	100.0	---		All establishments..... 34					
11 Groceries (except as listed).....		8	7,992	1,855	23.2	.7		Sales..... \$24,061,000					
Extracts and spices.....		4	7,407	1,763	23.8	---		Commodity coverage..... 89.7 percent					
Other.....		---	---	82	---	---		Total analyzed.....	33	21,574	21,574	100.0	---
17 Cotton, raw.....		5	2,108	2,108	100.0	.8							
19 Grain.....		18	40,296	48,966	99.3	17.8		19 Grain.....	8	9,465	8,509	89.9	39.4
Corn.....		9	38,796	8,084	20.8	---		Corn.....	5	7,577	310	4.1	---
Wheat.....		12	38,197	25,069	65.6	---		Wheat.....	6	8,280	2,058	24.8	---
Other (except rice).....		14	39,755	7,862	19.5	---		Other (except rice).....	8	9,465	8,161	85.1	---
Not analyzed in detail.....		---	---	8,161	---	---		Hides, skins, and raw furs.....	5	5,827	5,748	98.6	26.6
20 Hides, skins, and raw furs.....		308	100,052	88,538	88.3	52.1		Hides and skins.....	5	5,705	5,828	98.8	---
Hides and skins.....		69	55,533	27,090	78.2	---		Not analyzed in detail.....	---	---	122	---	---
Raw furs.....		226	73,136	57,587	78.7	---		22 Seeds.....	3	1,059	127	12.0	.6
Not analyzed in detail.....		28	4,138	3,859	98.4	.1		24 Leaf tobacco.....	3	56	36	100.0	.2
21 Livestock.....		3	392	390	99.5	.1		28 Other farm products—raw materials.....	15	5,995	4,394	73.3	20.4
24 Leaf tobacco.....		42	10,699	10,874	99.8	4.0		All other commodities.....	---	---	2,780	---	12.8
25 Wool, raw.....		8	3,839	364	9.5	.1							
28 Other farm products—raw materials.....		63	124,792	110,015	88.2	40.0		FARM PRODUCTS—CONSUMER GOODS TRADES					
29 Furs and fur clothing.....		40	16,466	5,258	31.9	1.9		New England Division					
31 Piece goods.....		4	7,481	1,390	18.6	.5		All establishments..... 709					
All other commodities.....		---	---	5,840	---	2.0		Sales..... \$144,554,000					
	Chicago							Commodity coverage..... 96.5 percent					
	All establishments..... 41							Total analyzed.....	695	142,189	142,189	100.0	---
	Sales..... \$85,189,000												
	Commodity coverage..... 89.1 percent							01 Beer and other malt liquors.....	14	5,382	1,866	34.7	1.3
	Total analyzed.....	38	57,478	57,478	100.0	---		02 Butter and cheese.....	70	32,140	7,235	22.5	5.1
19 Grain.....		7	24,145	24,151	99.9	42.0		03 Canned foods.....	17	8,528	587	9.0	.4
Corn.....		6	24,115	12,579	52.2	---		05 Confectionery and ice cream.....	26	12,817	1,323	10.3	.9
Wheat.....		5	24,101	6,883	28.6	---							
Other (except rice).....		5	24,100	4,828	19.2	---							
Not analyzed in detail.....		---	---	31	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
FARM PRODUCTS—CONSUMER GOODS TRADES—Con. New England Division—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con. East North Central Division							
06	Dairy and poultry products (except butter and cheese).....	196	\$51,472	\$39,707	77.1	27.9		All establishments.....	2,497					
	Eggs.....	75	23,808	7,246	30.4	---		Sales.....	\$505,985,000					
	Milk and cream, fluid.....	97	25,400	21,127	83.2	---		Commodity coverage.....	97.6 percent					
	Poultry.....	56	14,876	9,461	64.5	---		Total analyzed.....	2,451	\$494,057	\$494,057	---	100.0	
	Other.....	32	17,844	1,873	10.5	---								
08	Flour.....	3	2,786	153	5.5	.1	01	Beer and other malt liquors.....	56	11,107	2,099	18.9	.4	
09	Fruits and vegetables, fresh.....	492	94,876	88,452	93.4	62.2	02	Butter and cheese.....	478	158,786	77,011	48.5	15.8	
	Fresh fruits.....	368	67,551	40,692	60.2	---	03	Canned foods.....	68	24,711	3,150	12.7	.6	
	Fresh vegetables.....	390	61,614	30,858	50.0	---		Canned fruits.....	18	6,072	229	3.9	---	
	Not analyzed in detail.....	47	18,275	16,904	92.5	---		Canned vegetables.....	17	6,795	187	2.3	---	
10	Fruits and vegetables, frozen.....	5	4,523	103	2.4	.1		Canned fish and sea foods.....	10	5,068	44	.9	---	
11	Groceries (miscellaneous).....	32	12,670	1,303	10.3	.9		Canned meats.....	20	10,794	1,829	15.1	---	
12	Meats and meat products.....	8	5,499	243	6.9	.2		Canned milk.....	28	14,407	763	5.3	---	
13	Soft drinks.....	15	5,875	297	5.1	.2		Other canned foods.....	16	5,072	220	4.3	---	
14	Sugar.....	7	2,715	184	6.0	.1		Not analyzed in detail.....	12	1,219	108	8.9	---	
89	Tobacco products.....	5	2,909	186	6.4	.1	05	Confectionery and ice cream.....	152	27,327	4,751	17.4	1.0	
90	Fertilizer and fertilizer materials.....	5	394	76	19.3	.1		Candy.....	19	4,855	188	2.9	---	
	All other commodities.....	---	---	516	---	.4		Chewing gum.....	7	1,509	42	2.8	---	
Middle Atlantic Division								Ice cream and ices.....	126	20,954	4,325	20.6	---	
	All establishments.....		2,955					Other confectionery.....	14	2,222	100	4.5	---	
	Sales.....		\$745,687,000					Not analyzed in detail.....	6	1,175	146	12.4	---	
	Commodity coverage.....		98.7 percent				06	Dairy and poultry products (except butter and cheese).....	1,197	224,950	152,892	67.9	50.9	
	Total analyzed.....	2,917	755,661	735,661	---	100.0		Eggs.....	572	143,411	40,534	28.3	---	
01	Beer and other malt liquors.....	9	4,517	827	13.9	.1		Milk and cream, fluid.....	551	77,503	58,400	75.4	---	
02	Butter and cheese.....	542	226,740	116,576	51.4	15.8		Poultry.....	450	94,014	44,117	46.9	---	
03	Canned foods.....	74	44,808	5,480	12.3	.7		Other.....	143	30,368	5,899	19.4	---	
	Canned fruits.....	13	3,605	284	7.3	---		Not analyzed in detail.....	32	4,182	3,756	89.8	---	
	Canned vegetables.....	21	5,187	446	8.6	---	07	Fish and sea foods (except canned).....	45	11,328	286	2.5	.1	
	Canned fish and sea foods.....	13	5,039	127	2.5	---	09	Fruits and vegetables, fresh.....	1,170	266,539	240,730	90.3	48.7	
	Canned meats.....	37	26,804	922	3.5	---		Fresh fruits.....	952	191,026	104,651	54.8	---	
	Canned milk.....	22	22,823	2,946	12.9	---		Fresh vegetables.....	952	199,561	88,828	49.5	---	
	Other canned foods.....	16	15,563	349	2.6	---		Not analyzed in detail.....	115	39,027	57,253	95.5	---	
	Not analyzed in detail.....	7	3,605	416	11.5	---	10	Fruits and vegetables, frozen.....	25	10,615	580	5.5	.1	
05	Confectionery and ice cream.....	53	11,421	2,703	23.7	.4	11	Groceries (except as listed).....	108	34,678	4,148	12.0	.8	
	Candy.....	7	1,942	17	.9	---		Breakfast cereals.....	7	5,828	51	1.4	---	
	Ice cream and ices.....	46	9,403	2,647	28.2	---		Extracts and spices.....	4	798	11	1.4	---	
	Other confectionery.....	4	1,048	39	2.4	---		Lard substitutes and cooking fats.....	9	3,858	96	2.5	---	
06	Dairy and poultry products (except butter and cheese).....	1,126	372,492	274,974	73.8	37.4		Nuts (all kinds).....	27	10,715	257	2.4	---	
	Eggs.....	598	175,460	66,272	37.8	---		Butter substitutes.....	30	9,266	311	3.4	---	
	Milk and cream, fluid.....	596	185,252	135,748	81.9	---		Pickles, preserves, and sauces.....	22	8,638	994	11.5	---	
	Poultry.....	247	86,925	62,458	71.9	---		Rice, polished.....	6	5,470	25	.5	---	
	Other.....	108	89,371	7,634	11.0	---		Other.....	---	---	2,209	---	---	
	Not analyzed in detail.....	24	5,060	4,862	95.9	---		Not analyzed in detail.....	7	1,614	112	6.9	---	
07	Fish and sea foods (except canned).....	43	15,182	708	4.7	.1	12	Meats and meat products.....	41	35,175	2,712	7.7	.5	
09	Fruits and vegetables, fresh.....	1,684	329,951	325,173	98.0	43.9		Meats, fresh.....	22	7,827	854	11.2	---	
	Fresh fruits.....	1,273	218,552	127,015	58.1	---		Meats, cured or smoked.....	9	6,832	704	10.3	---	
	Fresh vegetables.....	1,165	203,698	122,928	60.3	---		Not analyzed in detail.....	10	20,415	1,154	5.7	---	
	Not analyzed in detail.....	165	75,230	75,230	100.0	---	14	Sugar.....	26	9,024	1,397	15.5	.3	
10	Fruits and vegetables, frozen.....	38	27,356	1,648	6.0	.2	15	Wines and liquors.....	7	2,057	483	23.5	.1	
11	Groceries (except as listed).....	79	37,640	2,364	6.3	.5	16	Other food and related products.....	23	10,332	420	4.1	.1	
	Lard substitutes and cooking fats.....	24	20,055	704	3.5	---	18	Feed.....	59	4,327	303	7.0	.1	
	Nuts (all kinds).....	15	7,585	336	4.4	---	21	Livestock.....	17	2,994	618	20.8	.1	
	Butter substitutes.....	13	7,649	367	4.8	---		Cattle (including calves).....	16	2,598	221	8.5	---	
	Pickles, preserves, and sauces.....	20	10,755	89	.8	---		Not analyzed in detail.....	---	---	595	---	---	
	Other.....	4	463	100	21.8	---	89	Tobacco products.....	7	2,119	340	16.0	.1	
12	Meats and meat products.....	45	25,099	2,672	10.6	.4		All other commodities.....	---	---	2,321	---	.5	
	Lard.....	19	14,014	223	1.6	---	West North Central Division							
	Meats, fresh.....	7	6,013	1,398	23.2	---		All establishments.....		1,040				
	Meats, cured or smoked.....	16	9,378	540	5.8	---		Sales.....	\$179,213,000					
	Other (including game).....	3	5,924	101	1.7	---		Commodity coverage.....	91.4 percent					
	Not analyzed in detail.....	9	7,680	410	5.3	---		Total analyzed.....	1,008	163,733	163,733	---	100.0	
18	Other food and related products.....	14	6,272	453	7.2	.1	01	Beer and other malt liquors.....	38	15,810	2,003	12.7	1.2	
90	Fertilizer and fertilizer materials.....	17	4,786	878	18.3	.1	02	Butter and cheese.....	153	33,448	7,890	23.0	4.7	
	All other commodities.....	---	---	3,395	---	.5	03	Canned foods.....	45	20,693	2,358	11.5	1.4	
								Canned fruits.....	30	15,127	805	4.0	---	
								Canned vegetables.....	32	16,168	948	5.9	---	
								Canned fish and sea foods.....	22	13,998	190	1.4	---	
								Canned meats.....	14	7,251	40	.8	---	
								Canned milk.....	25	13,369	244	1.8	---	
								Other canned foods.....	26	15,047	281	1.9	---	
								Not analyzed in detail.....	---	---	32	---	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con.						
West North Central Division—Con.							South Atlantic Division—Con.						
05	Confectionery and ice cream.....	88	\$27,193	\$1,571	5.8	1.0	08	Flour.....	6	\$1,383	\$104	7.5	.1
	Candy.....	32	18,922	392	2.3	---	09	Fruits and vegetables, fresh.....	674	86,887	81,585	93.9	65.3
	Chewing gum.....	24	11,587	91	.8	---		Fresh fruits.....	537	89,083	34,247	49.6	---
	Ice cream and ices.....	45	5,753	961	16.8	---		Fresh vegetables.....	546	64,450	33,986	52.7	---
	Other confectionery.....	8	1,483	29	2.0	---		Not analyzed in detail.....	52	13,500	15,562	98.9	---
	Not analyzed in detail.....	8	4,511	108	2.4	---	10	Fruits and vegetables, frozen.....	4	2,280	112	4.9	.1
06	Dairy and poultry products (except butter and cheese).....	441	44,651	33,848	75.8	20.7	11	Groceries (except as listed).....	61	21,212	1,321	6.2	1.1
	Eggs.....	216	25,450	10,581	41.8	---		Breakfast cereals.....	5	878	12	1.4	---
	Milk and cream, fluid.....	237	19,414	12,203	62.9	---		Lard substitutes and cooking fats.....	6	2,522	98	3.9	---
	Poultry.....	194	20,562	7,510	36.9	---		Nuts (all kinds).....	35	11,832	272	2.3	---
	Other.....	51	6,917	1,113	16.1	---		Butter substitutes.....	14	6,126	100	1.6	---
	Not analyzed in detail.....	7	2,682	2,441	85.3	---		Pickles, preserves, and sauces.....	9	2,248	36	1.6	---
08	Flour.....	17	6,842	99	1.5	.1		Rice, polished.....	4	1,611	21	1.3	---
09	Fruits and vegetables, fresh.....	557	119,238	107,152	89.9	85.4		Other.....	---	---	782	---	---
	Fresh fruits.....	452	89,995	50,218	55.2	---	12	Meats and meat products.....	14	2,387	203	8.5	.2
	Fresh vegetables.....	479	95,508	43,903	46.0	---		Meats, fresh.....	6	481	141	50.6	---
	Not analyzed in detail.....	59	14,179	12,975	91.5	---		Meats, cured or smoked.....	8	617	39	6.5	---
10	Fruits and vegetables, frozen.....	11	4,250	204	4.8	.1	16	Not analyzed in detail.....	---	---	23	---	---
11	Groceries (except as listed).....	68	28,624	2,200	7.9	1.4	18	Other food and related products.....	10	4,110	121	2.9	.1
	Breakfast cereals.....	23	13,300	598	3.0	---		Feed.....	7	1,536	394	25.7	.3
	Extracts and spices.....	9	6,192	24	.4	---		Hay, straw, and alfalfa.....	5	1,237	192	15.5	---
	Lard substitutes and cooking fats.....	9	5,724	58	1.0	---		Mixed and other feeds.....	4	1,075	202	18.8	---
	Nuts (all kinds).....	31	18,158	208	1.1	---		All other commodities.....	---	---	1,103	---	.7
	Butter substitutes.....	10	5,150	131	2.5	---	East South Central Division						
	Pickles, preserves, and sauces.....	21	11,908	175	1.5	---		All establishments.....	407				
	Rice, polished.....	15	10,898	49	.4	---		Sales.....	\$51,756,000				
	Other.....	---	---	894	---	---		Commodity coverage.....	99.2 percent				
	Not analyzed in detail.....	10	3,586	325	9.1	---		Total analyzed.....	400	51,537	51,537	100.0	---
12	Meats and meat products.....	17	2,410	420	17.4	.3	01	Beer and other malt liquors.....	8	2,968	905	30.5	1.8
	Meats, fresh.....	8	974	255	29.3	---	02	Butter and cheese.....	43	8,457	1,597	18.6	2.7
	Meats, cured or smoked.....	7	968	29	2.9	---	03	Canned foods.....	4	2,098	203	9.7	.4
	Not analyzed in detail.....	---	---	107	---	---	05	Confectionery and ice cream.....	22	5,756	529	9.2	1.0
13	Soft drinks.....	45	18,997	339	1.8	.2		Candy.....	6	2,848	43	1.8	---
14	Sugar.....	31	15,751	2,558	16.3	1.6		Chewing gum.....	4	1,680	18	1.0	---
16	Other food and related products.....	9	1,334	92	6.9	.1		Ice cream and ices.....	15	1,977	455	23.0	---
18	Feed.....	53	5,966	609	8.5	.5		Not analyzed in detail.....	---	---	14	---	---
	Hay, straw, and alfalfa.....	4	252	24	9.5	---	06	Dairy and poultry products (except butter and cheese).....	158	17,957	14,748	82.1	28.7
	Mixed and other feeds.....	29	3,330	458	13.1	---		Eggs.....	87	10,100	3,218	31.9	---
	Not analyzed in detail.....	3	2,551	49	1.9	---		Milk and cream, fluid.....	61	7,880	5,545	70.4	---
21	Livestock (cattle).....	4	1,522	254	16.7	.2		Poultry.....	87	9,188	5,328	58.1	---
22	Seeds.....	11	2,517	387	15.4	.2		Other.....	15	3,200	386	12.1	---
29	Tobacco products.....	18	8,918	688	7.6	.4		Not analyzed in detail.....	6	293	266	90.8	---
	All other commodities.....	---	---	1,351	---	.7	07	Fish and sea foods (except canned).....	5	2,163	84	3.9	.2
South Atlantic Division							09	Fruits and vegetables, fresh.....	247	34,286	32,175	93.9	62.7
	All establishments.....	956						Fresh fruits.....	220	25,453	14,226	55.9	---
	Sales.....	\$129,547,000						Fresh vegetables.....	202	21,932	10,103	46.1	---
	Commodity coverage.....	96.5 percent						Not analyzed in detail.....	22	8,881	7,846	90.4	---
	Total analyzed.....	956	124,972	124,972	100.0	---	11	Groceries (miscellaneous).....	18	5,598	278	5.0	.5
01	Beer and other malt liquors.....	17	5,980	1,027	17.2	.8	12	Meats and meat products.....	16	2,302	199	8.6	.4
02	Butter and cheese.....	80	25,942	5,047	19.5	4.0	13	Soft drinks.....	8	2,435	68	2.8	.1
03	Canned foods.....	30	8,768	599	6.8	.5	18	Feed.....	17	2,188	121	5.5	.2
	Canned fruits.....	15	3,833	154	4.2	---	20	Hides, skins, and raw furs.....	11	815	30	3.7	.1
	Canned vegetables.....	17	5,115	259	5.1	---	22	Seeds.....	7	1,122	62	5.5	.1
	Canned fish and sea foods.....	5	1,500	12	.8	---	25	Wool, raw.....	6	1,442	52	3.6	.1
	Canned meats.....	14	4,948	113	2.3	---	90	Fertilizer and fertilizer materials.....	4	826	40	4.8	.1
	Canned milk.....	5	1,548	21	1.4	---		All other commodities.....	---	---	452	---	.9
	Other canned foods.....	7	3,187	40	1.3	---	West South Central Division						
05	Confectionery and ice cream.....	55	6,580	1,596	24.3	1.3		All establishments.....	631				
	Candy.....	4	1,018	49	4.8	---		Sales.....	\$95,669,000				
	Chewing gum.....	4	1,187	12	1.0	---		Commodity coverage.....	98.0 percent				
	Ice cream and ices.....	28	5,132	1,523	29.7	---		Total analyzed.....	618	93,727	93,727	100.0	---
	Not analyzed in detail.....	---	---	12	---	---	01	Beer and other malt liquors.....	21	12,265	2,555	20.8	2.7
06	Dairy and poultry products (except butter and cheese).....	288	43,301	31,569	72.9	25.3	02	Butter and cheese.....	64	12,265	2,269	18.5	2.4
	Eggs.....	162	29,105	8,007	27.5	---	03	Canned foods.....	12	5,173	304	5.9	.3
	Milk and cream, fluid.....	97	14,850	11,365	76.5	---							
	Poultry.....	135	20,558	10,684	52.0	---							
	Other.....	21	5,404	851	15.7	---							
	Not analyzed in detail.....	8	684	682	96.7	---							
07	Fish and sea foods (except canned).....	21	4,775	211	4.4	.2							
	Fresh fish.....	11	1,150	94	8.2	---							
	Cured and processed fish.....	5	2,031	55	2.7	---							
	Other sea foods.....	---	---	62	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							
West South Central Division—Con.							Pacific Division—Con.							
05	Confectionery and ice cream.....	60	\$11,315	\$1,635	14.4	1.7	05	Confectionery and ice cream.....	78	\$14,300	\$2,710	19.0	1.3	
	Candy.....	10	4,780	30	.8	---		Candy.....	5	749	11	1.5	---	
	Chewing gum.....	5	1,601	16	1.1	---		Ice cream and ices.....	71	15,403	2,627	19.8	---	
	Ice cream and ices.....	47	5,538	1,425	25.7	---		Other confectionery.....	4	1,007	35	3.3	---	
	Other confectionery.....	6	1,309	81	6.2	---		Not analyzed in detail.....	---	---	39	---	---	
	Not analyzed in detail.....	3	999	83	8.3	---	06	Dairy and poultry products (except butter and cheese).....	420	97,247	87,614	69.5	31.7	
06	Dairy and poultry products (except butter and cheese).....	254	32,058	26,158	81.6	27.9		Eggs.....	216	65,211	18,502	28.1	---	
	Eggs.....	125	16,025	5,247	32.7	---		Milk and cream, fluid.....	205	52,708	30,453	57.8	---	
	Milk and cream, fluid.....	132	17,993	13,640	75.8	---		Poultry.....	104	22,774	13,639	59.9	---	
	Poultry.....	105	11,743	5,351	45.8	---		Other.....	54	25,628	5,082	21.6	---	
	Other.....	39	10,545	1,472	14.0	---		Not analyzed in detail.....	4	1,337	128	9.6	---	
	Not analyzed in detail.....	---	---	446	---	---	09	Fruits and vegetables, fresh.....	932	120,613	115,580	94.0	55.2	
07	Fish and sea foods (except canned).....	12	3,469	191	5.5	.2		Fresh fruits.....	575	86,703	48,588	55.8	---	
09	Fruits and vegetables, fresh.....	358	63,717	57,445	90.2	61.3		Fresh vegetables.....	690	84,050	51,140	60.8	---	
	Fresh fruits.....	304	56,800	31,948	56.2	---	10	Not analyzed in detail.....	77	19,991	15,854	69.3	---	
	Fresh vegetables.....	297	51,358	21,018	40.9	---	11	Fruits and vegetables, frozen.....	16	10,808	155	1.4	.1	
	Not analyzed in detail.....	23	5,286	4,481	84.8	---	12	Groceries (miscellaneous).....	75	36,513	4,451	12.2	2.1	
11	Groceries (miscellaneous).....	47	18,374	1,201	6.5	1.3		Meats and meat products.....	17	5,082	334	6.6	.2	
15	Wines and liquors.....	4	3,615	1,113	30.8	1.2		Meats, fresh.....	5	737	91	12.3	---	
18	Feed.....	7	579	80	13.8	.1		Meats, cured or smoked.....	6	2,841	188	5.6	---	
19	Grain.....	4	298	66	22.1	.1		Other.....	---	---	85	---	---	
	All other commodities.....	---	---	712	---	.8	14	Sugar.....	30	13,227	1,575	11.9	.7	
Mountain Division							16	Other food and related products.....	13	3,751	134	3.6	.1	
	All establishments.....	387					18	Feed.....	17	4,803	615	12.8	.3	
	Sales.....	\$41,039,000						Hay, straw, and alfalfa.....	3	289	20	0.7	---	
	Commodity coverage.....	98.2 percent						Mixed and other feeds.....	13	3,812	340	9.4	---	
	Total analyzed.....	358	40,502	40,502	100.0			Not analyzed in detail.....	4	1,181	248	20.9	---	
								All other commodities.....	---	---	1,366	---	.5	
New York City							New York City							
	All establishments.....	1,279						All establishments.....	1,279					
	Sales.....	\$429,038,000						Sales.....	\$429,038,000					
	Commodity coverage.....	99.0 percent						Commodity coverage.....	99.0 percent					
	Total analyzed.....	1,267	424,711	424,711	100.0			Total analyzed.....	1,267	424,711	424,711	100.0		
01	Beer and other malt liquors.....	13	4,461	739	16.6	1.8	02	Butter and cheese.....	302	163,352	88,680	54.3	20.9	
02	Butter and cheese.....	45	6,453	2,389	37.0	5.9	03	Canned foods.....	16	18,241	3,208	17.6	.8	
03	Canned foods.....	7	2,655	285	10.7	.7		Canned vegetables.....	4	859	105	12.2	---	
05	Confectionery and ice cream.....	38	6,223	592	9.5	1.5		Canned fish and sea foods.....	5	1,885	100	5.9	---	
06	Dairy and poultry products (except butter and cheese).....	130	11,228	7,378	65.7	18.3		Canned meats.....	7	8,941	111	1.2	---	
	Eggs.....	58	6,838	2,440	35.7	---		Canned milk.....	4	13,146	2,782	21.2	---	
	Milk and cream, fluid.....	73	5,315	3,781	71.1	---		Other.....	---	---	110	---	---	
	Poultry.....	35	2,543	844	33.2	---	06	Dairy and poultry products (except butter and cheese).....	564	255,758	191,051	74.7	45.0	
	Other.....	18	1,959	299	15.3	---		Eggs.....	319	114,048	49,528	43.4	---	
	Not analyzed in detail.....	---	---	12	---	---		Milk and cream, fluid.....	152	106,321	86,981	81.8	---	
07	Fish and sea foods (except canned).....	5	1,405	83	5.9	.2		Poultry.....	105	56,959	48,458	85.1	---	
09	Fruits and vegetables, fresh.....	233	29,926	24,435	81.7	60.8		Other.....	38	50,432	4,566	9.1	---	
	Fresh fruits.....	182	17,595	9,188	52.2	---		Not analyzed in detail.....	---	---	1,518	---	---	
	Fresh vegetables.....	177	20,042	10,038	50.1	---	09	Fruits and vegetables, fresh.....	822	138,302	137,065	99.1	52.3	
	Not analyzed in detail.....	38	8,410	5,209	61.9	---		Fresh fruits.....	450	96,818	56,753	57.4	---	
10	Fruits and vegetables, frozen.....	6	1,068	61	5.7	.2		Fresh vegetables.....	394	95,535	61,994	66.3	---	
11	Groceries (miscellaneous).....	28	10,454	1,967	18.8	4.9		Not analyzed in detail.....	---	---	18,316	---	---	
13	Soft drinks.....	7	2,698	92	3.4	.2	10	Fruits and vegetables, frozen.....	13	9,183	918	10.0	.2	
14	Sugar.....	17	6,886	1,001	14.6	2.5	11	Groceries (miscellaneous).....	18	11,878	498	4.3	.1	
18	Feed.....	8	1,058	73	6.9	.2	12	Meats and meat products.....	16	12,075	1,982	16.4	.5	
19	Grain.....	3	740	119	16.1	.3		Lard.....	8	8,351	79	.9	---	
89	Tobacco products.....	5	1,742	181	10.4	.4		Meats, fresh.....	3	5,872	1,329	23.4	---	
	Cigarettes.....	4	1,591	132	8.3	---		Meats, cured or smoked.....	5	6,313	234	3.7	---	
	Other.....	---	---	49	---	---		Other.....	---	---	79	---	---	
	All other commodities.....	---	---	909	---	2.0	16	Not analyzed in detail.....	3	3,928	281	6.6	---	
Pacific Division								Other food and related products.....	5	2,024	242	12.0	.1	
	All establishments.....	1,385						All other commodities.....	---	---	1,071	---	.1	
	Sales.....	\$217,539,000					Chicago							
	Commodity coverage.....	97.9 percent						All establishments.....	506					
	Total analyzed.....	1,361	213,042	213,042	100.0			Sales.....	\$202,365,000					
01	Beer and other malt liquors.....	20	7,152	788	10.7	.4		Commodity coverage.....	98.5 percent					
02	Butter and cheese.....	161	59,872	19,604	32.7	9.2		Total analyzed.....	494	199,315	199,315	100.0		
03	Canned foods.....	20	5,564	536	6.0	.2								
	Canned fruits.....	3	659	20	3.0	---								
	Canned vegetables.....	4	1,212	120	9.9	---								
	Canned meats.....	9	1,806	47	2.9	---								
	Canned milk.....	4	2,550	97	4.1	---								
	Not analyzed in detail.....	4	405	52	12.8	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
FARM PRODUCTS—CONSUMER GOODS TRADES—Con. Chicago—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con. San Francisco—Con.						
02	Butter and cheese.....	75	\$74,804	\$43,478	58.1	21.8	02	Butter and cheese.....	18	\$13,893	\$4,955	35.5	12.7
03	Canned foods.....	8	5,789	1,538	26.7	.8	06	Dairy and poultry products (except butter and cheese).....	39	20,171	12,944	64.2	35.3
	Canned meats.....	4	4,845	1,517	31.3	---		Eggs.....	23	11,730	2,464	21.0	---
	Other.....	---	---	21	---	---		Milk and cream, fluid.....	12	7,067	5,111	72.3	---
05	Confectionery and ice cream.....	4	2,437	230	9.4	.1		Poultry.....	11	8,343	5,227	62.7	---
06	Dairy and poultry products (except butter and cheese).....	221	105,240	80,896	57.9	30.6		Other.....	4	2,971	142	4.8	---
	Eggs.....	151	84,177	21,426	25.5	---	08	Fruits and vegetables, fresh.....	109	20,888	20,522	97.8	52.8
	Milk and cream, fluid.....	69	18,942	16,418	86.7	---		Fresh fruits.....	60	15,984	8,104	50.8	---
	Poultry.....	82	56,984	21,490	37.7	---		Fresh vegetables.....	94	16,407	10,792	65.8	---
	Other.....	19	5,973	343	5.7	---		Not analyzed in detail.....	---	---	1,628	---	---
	Not analyzed in detail.....	6	1,211	1,211	100.0	---	10	Fruits and vegetables, frozen.....	3	4,448	78	1.7	.2
09	Fruits and vegetables, fresh.....	273	105,152	89,442	85.1	44.9	11	Groceries (miscellaneous).....	5	6,476	107	1.7	.3
	Fresh fruits.....	186	58,705	30,295	51.6	---		All other commodities.....	---	---	280	---	.7
	Fresh vegetables.....	206	81,471	47,564	58.1	---	FARM SUPPLIES TRADES New England Division						
	Not analyzed in detail.....	18	18,378	11,785	64.1	.2	All establishments..... 41						
10	Fruits and vegetables, frozen.....	7	2,501	328	14.3	.2	Sales..... \$13,875,000						
11	Groceries (miscellaneous).....	5	1,698	485	28.6	.2	Commodity coverage.... 95.7 percent						
12	Meats and meat products.....	17	29,879	2,179	7.3	1.1	Total analyzed..... 37						
	All other commodities.....	---	---	741	---	.3	08	Flour.....	3	733	54	7.4	.4
Philadelphia							18	Feed.....	28	8,555	6,437	75.4	49.2
All establishments..... 294								Hay, straw, and alfalfa.....	14	4,158	669	16.6	---
Sales..... \$54,900,000								Mixed and other feeds.....	18	6,992	5,017	71.8	---
Commodity coverage.... 99.0 percent								Not analyzed in detail.....	5	1,016	731	71.9	---
Total analyzed..... 291							19	Grain.....	12	6,284	1,537	24.5	11.7
02	Butter and cheese.....	41	11,478	6,895	60.1	12.7		Corn.....	11	6,237	1,093	17.4	---
06	Dairy and poultry products (except butter and cheese).....	78	17,139	12,555	72.1	22.7		Wheat.....	8	8,040	229	2.8	---
	Eggs.....	47	10,442	4,049	38.8	---		Other (except rice).....	7	3,543	229	6.5	---
	Milk and cream, fluid.....	16	4,140	3,041	73.5	---	22	Seeds.....	16	8,211	3,708	45.3	28.3
	Poultry.....	22	4,498	3,452	76.7	---	55	Farm and garden machinery and equipment.....	4	897	216	24.1	1.7
	Other.....	7	2,284	1,131	49.5	---	90	Fertilizer and fertilizer materials.....	11	1,671	171	10.2	1.3
	Not analyzed in detail.....	4	800	693	85.4	---		All other commodities.....	---	---	961	---	7.4
09	Fruits and vegetables, fresh.....	208	55,062	34,855	63.3	64.1	Middle Atlantic Division						
	Fresh fruits.....	157	21,697	12,849	59.5	---	All establishments..... 200						
	Fresh vegetables.....	142	20,288	14,232	70.1	---	Sales..... \$43,438,000						
	Not analyzed in detail.....	25	7,772	7,772	100.0	---	Commodity coverage.... 91.8 percent						
11	Groceries (miscellaneous).....	4	1,041	87	8.4	.2	Total analyzed..... 182						
	All other commodities.....	---	---	182	---	.3	05	Canned foods.....	5	3,087	520	16.8	1.3
Boston							08	Flour.....	54	8,757	855	12.7	2.1
All establishments..... 170								Sugar.....	8	3,180	91	2.9	.2
Sales..... \$57,479,000							11	Groceries (miscellaneous).....	6	2,948	358	12.1	.9
Commodity coverage.... 99.2 percent							14	Sugar.....	105	22,574	14,851	65.8	37.2
Total analyzed..... 165							18	Feed.....	82	7,560	2,522	30.7	---
02	Butter and cheese.....	20	15,428	3,489	22.6	6.1		Hay, straw, and alfalfa.....	84	19,429	10,277	52.9	---
06	Dairy and poultry products (except butter and cheese).....	41	20,918	17,852	85.3	51.3		Mixed and other feeds.....	8	2,321	2,252	97.0	---
	Eggs.....	28	11,139	3,944	35.4	---		Not analyzed in detail.....	58	12,735	2,480	19.5	6.2
	Milk and cream, fluid.....	7	8,895	6,897	80.2	---	19	Grain.....	43	8,180	1,132	13.9	---
	Poultry.....	18	8,888	6,089	70.4	---		Corn.....	40	8,815	587	6.4	---
	Other.....	8	9,128	942	10.3	---		Wheat.....	23	7,021	678	9.7	---
09	Fruits and vegetables, fresh.....	125	55,449	35,385	63.8	62.1		Other (except rice).....	3	2,076	103	5.0	---
	Fresh fruits.....	89	28,535	18,840	71.0	---		Not analyzed in detail.....	79	16,085	10,817	67.2	27.1
	Fresh vegetables.....	104	21,758	12,581	57.8	---	22	Seeds.....	6	1,216	86	7.2	.2
	Not analyzed in detail.....	---	---	3,964	---	---	26	Other farm products—raw materials.....	7	2,773	197	7.1	.5
12	Meats and meat products.....	3	584	169	44.0	.3	36	Automotive supplies (tires and tubes).....	9	3,099	179	5.8	.4
	All other commodities.....	---	---	122	---	.2	40	Paints and varnishes.....	8	4,085	521	12.7	1.3
San Francisco							55	Farm and garden machinery and equipment.....	18	4,085	129	4.4	.3
All establishments..... 151								Iron and steel—wire and wire products.....	8	2,919	750	26.6	1.9
Sales..... \$40,608,000								Coal and coke.....	7	2,819	94	2.5	.2
Commodity coverage.... 95.7 percent								Petroleum and its products.....	8	3,825	750	26.6	1.9
Total analyzed..... 145								Building materials (except as listed).....	37	10,613	5,302	50.0	13.3
								Fertilizer and fertilizer materials.....			2,507	---	6.6
								All other commodities.....	4	3,580	51	1.4	.1
								Service receipts.....					

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)								
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)									
FARM SUPPLIES TRADES—Con.							FARM SUPPLIES TRADES—Con.														
East North Central Division							West North Central Division—Con.														
All establishments..... 288							55 Farm and garden machinery and equipment.. 11							\$3,958	\$155	3.9	.5				
Sales..... \$67,335,000							Farm machinery and equipment..... 9							2,132	115	5.5	---				
Commodity coverage.... 85.5 percent							Other.....								40		---				
Total analyzed.....							282	\$57,572	\$57,572	100.0	56 Industrial equipment and supplies (rope, cordage, and twine)..... 10							2,560	211	8.2	.4
01	Beer and other malt liquors.....	3	815	136	16.7	.2	66 Iron and steel—wire and wire products... 12							1,594	52	2.0	.1				
03	Canned foods.....	4	1,826	76	5.7	.1	73 Coal and coke..... 6							2,861	259	9.0	.5				
05	Dairy and poultry products (except butter and cheese).....	9	8,059	471	5.8	.8	Bituminous..... 8							708	164	23.2	---				
08	Flour.....	54	8,914	959	10.7	1.7	Not analyzed in detail..... 7							1,614	94	5.9	---				
09	Fruits and vegetables, fresh.....	5	8,190	352	4.3	.6	78 Petroleum and its products..... 15							1,024	290	27.3	.8				
11	Groceries (except as listed).....	12	3,898	129	3.3	.2	90 Fertilizer and fertilizer materials.....							4,904	155	5.2	.3				
	Nuts (all kinds).....	4	982	19	1.9	---	All other commodities.....								702		1.5				
	Other.....	---		110		---															
14	Sugar.....	10	1,955	255	13.1	.4	South Atlantic Division														
18	Feed.....	178	39,257	18,490	47.1	32.1	All establishments..... 237														
	Hay, straw, and alfalfa.....	52	6,849	719	10.5	---	Sales..... \$65,251,000														
	Mixed and other feeds.....	149	36,945	16,698	45.2	---	Commodity coverage.... 93.1 percent														
	Not analyzed in detail.....	14	1,950	1,073	55.0	---	Total analyzed.....							216	60,753	60,753	100.0				
19	Grain.....	85	21,429	2,565	12.0	4.6															
	Corn.....	69	18,045	1,232	6.8	---	03 Canned foods..... 14							2,698	289	10.8	.5				
	Wheat.....	52	17,508	542	3.1	---	Canned fruits..... 8							1,978	30	1.5	---				
	Other (except rice).....	38	13,860	686	4.7	---	Canned vegetables..... 7							2,097	69	5.3	---				
	Not analyzed in detail.....	8	1,454	153	10.5	---	Canned fish and sea foods..... 4							1,841	13	.7	---				
22	Seeds.....	135	44,630	21,619	48.6	37.9	Canned meats..... 4							1,841	11	.8	---				
25	Wool, raw.....	5	778	88	8.7	.1	Canned milk..... 6							2,077	61	2.9	---				
26	Other farm products—raw materials.....	8	10,197	405	4.0	.7	Other canned foods..... 6							1,779	105	5.9	---				
35	Automobiles and other motor vehicles.....	3	13,047	163	1.2	.3	06 Dairy and poultry products (except butter and cheese)..... 8							705	59	8.4	.1				
40	Paints and varnishes.....	4	13,559	167	1.3	.3	Eggs..... 4							512	21	4.1	---				
42	Other chemicals and related products.....	8	9,963	130	1.3	.2	Poultry..... 6							303	35	12.5	---				
45	Radioes, appliances, and specialties.....	4	13,180	249	1.9	.4	08 Flour..... 44							7,127	924	13.0	1.5				
50	Hardware.....	7	1,048	52	5.0	.1	11 Groceries (miscellaneous)..... 22							4,008	408	10.1	.7				
55	Farm and garden machinery and equipment.....	18	17,230	656	8.8	1.1	14 Sugar..... 13							2,397	166	6.9	.3				
56	Industrial equipment and supplies.....	10	10,157	181	1.9	.3	Feed..... 189							40,537	20,438	50.4	33.6				
	Rope, cordage, and twine.....	9	9,515	100	1.1	---	Hay, straw, and alfalfa..... 84							10,754	2,121	19.6	---				
	Not analyzed in detail.....			81		---	Mixed and other feeds..... 143							32,456	14,907	45.9	---				
62	Building metal work.....	4	999	30	3.0	.1	Not analyzed in detail..... 20							7,021	3,410	48.5	---				
66	Iron and steel—wire and wire products.....	17	17,824	724	4.1	1.5	19 Grain..... 74							11,372	1,939	17.1	3.2				
72	Cement, lime, plaster, and stucco.....	4	6,998	166	2.4	.5	Corn..... 68							10,765	1,078	10.0	---				
75	Coal and coke.....	16	15,755	884	4.3	1.2	Wheat..... 36							7,718	404	6.0	---				
76	Petroleum and its products.....	8	14,108	3,544	25.1	6.2	Other (except rice)..... 20							4,778	355	7.4	---				
87	Building materials (except as listed).....	6	14,289	355	2.5	.6	Not analyzed in detail..... 5							283	42	14.8	---				
90	Fertilizer and fertilizer materials.....	42	21,710	5,215	14.8	5.6	22 Seeds..... 66							27,203	6,582	25.5	10.5				
	All other commodities.....			1,468		2.6	38 Chemicals, industrial and heavy..... 4							3,320	517	15.6	.9				
	Service receipts.....	8	3,792	66	1.7	.1	42 Other chemicals and related products..... 12							5,521	458	8.3	.8				
West North Central Division							East South Central Division														
All establishments..... 237							All establishments..... 94														
Sales..... \$51,958,000							Sales..... \$21,635,000														
Commodity coverage.... 96.0 percent							Commodity coverage.... 86.4 percent														
Total analyzed.....							213	48,900	48,900	100.0	Total analyzed.....							85	16,687	16,687	100.0
05	Confectionery and ice cream.....	3	782	115	15.1	.2	06 Dairy and poultry products (except butter and cheese)..... 5							1,094	106	9.6	.6				
08	Dairy and poultry products (except butter and cheese).....	11	1,223	93	7.8	.2	08 Flour..... 16							2,004	307	15.5	1.6				
	Eggs.....	7	690	57	8.3	---	11 Groceries (except as listed)..... 3							1,304	167	12.6	.9				
	Milk and cream, fluid.....	5	391	15	5.9	---	Pickles, preserves, and sauces..... 3							917	125	15.6	---				
	Poultry.....	8	693	21	3.0	---	Other.....								42		---				
08	Flour.....	47	7,486	786	10.5	1.6	12 Meats and meat products..... 5							585	35	6.0	.2				
09	Fruits and vegetables, fresh.....	5	443	51	11.5	.1	18 Feed..... 15							8,740	5,220	59.7	27.9				
18	Feed.....	147	28,108	17,489	62.2	35.0	Hay, straw, and alfalfa..... 65							3,015	224	7.4	---				
	Hay, straw, and alfalfa.....	38	5,237	433	8.3	---	Mixed and other feeds..... 44							6,256	3,392	54.4	---				
	Mixed and other feeds.....	131	26,070	16,043	61.5	---	Not analyzed in detail..... 9							1,908	1,604	84.1	---				
	Not analyzed in detail.....	9	1,866	1,013	54.3	---															
19	Grain.....	64	10,505	1,985	18.9	4.0															
	Corn.....	59	9,755	880	9.0	---															
	Wheat.....	42	7,902	601	7.6	---															
	Other (except rice).....	21	4,093	309	7.5	---															
	Not analyzed in detail.....			195		---															
22	Seeds.....	107	33,199	27,407	82.6	54.9															
26	Other farm products—raw materials.....	3	345	76	22.0	.2															
42	Other chemicals and related products.....	5	2,821	83	3.7	.2															
50	Hardware.....	4	893	24	2.7	.1															

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM SUPPLIES TRADES—Con. East South Central Division—Con.							FARM SUPPLIES TRADES—Con. Pacific Division—Con.						
19	Grain.....	29	\$4,653	\$666	14.4	3.8	08	Dairy and poultry products (except butter and cheese).....	5	\$1,030	\$242	23.5	.8
	Corn.....	27	4,403	499	11.3	---		Eggs.....	3	724	214	29.6	---
	Wheat.....	11	2,075	47	2.3	---		Other.....	---	---	28	---	---
	Other (except rice).....	11	2,454	120	4.9	---	08	Flour.....	8	5,409	126	3.7	.3
22	Seeds.....	45	8,786	5,527	62.9	29.6	09	Fruits and vegetables, fresh.....	93	1,259	364	28.9	.9
25	Other farm products—raw materials.....	3	863	37	4.3	.2	18	Feed.....	51	20,070	11,756	58.5	28.5
42	Other chemicals and related products.....	3	1,321	86	6.5	.5		Hay, straw, and alfalfa.....	87	9,708	2,901	29.9	---
65	Iron and steel—wire and wire products.....	3	729	112	15.4	.8		Mixed and other feeds.....	87	18,850	8,378	49.7	---
72	Cement, lime, plaster, and stucco.....	5	930	31	3.3	.2		Not analyzed in detail.....	7	696	457	65.7	---
90	Fertilizer and fertilizer materials.....	22	8,637	5,650	65.4	30.2	19	Grain.....	35	11,642	2,168	18.6	5.3
	All other commodities.....	---	---	741	---	3.9		Corn.....	17	5,402	258	4.8	---
West South Central Division								Wheat.....	26	7,092	1,038	14.6	---
	All establishments..... 155							Other (except rice).....	20	9,455	817	8.6	---
	Sales..... \$15,095,000							Not analyzed in detail.....	3	208	55	28.4	---
	Commodity coverage..... 93.1 percent						22	Seeds.....	69	25,198	8,893	37.5	21.1
	Total analyzed.....	124	14,054	14,054	---	100.0	38	Chemicals, industrial and heavy.....	3	2,318	498	21.5	1.2
05	Canned foods.....	8	797	58	7.3	.4	39	Oils, essential.....	3	2,908	712	24.5	1.7
06	Dairy and poultry products (except butter and cheese).....	7	529	58	11.0	.4	42	Other chemicals and related products.....	10	10,794	459	4.3	1.1
08	Flour.....	50	4,784	917	19.2	6.5	55	Farm and garden machinery and equipment.....	18	3,486	553	15.9	1.3
11	Broceries (miscellaneous).....	15	1,412	97	6.9	.7		Farm machinery and equipment.....	4	1,365	73	5.3	---
14	Sugar.....	8	879	52	7.7	.4		Garden equipment and supplies.....	13	2,462	470	19.1	---
16	Other food and related products.....	3	552	76	13.8	.5		Other.....	---	---	10	---	---
18	Feed.....	109	13,065	9,417	72.1	67.0	66	Iron and steel—wire and wire products.....	4	12,215	189	1.5	.5
	Hay, straw, and alfalfa.....	51	3,715	479	12.9	---	76	Petroleum and its products.....	3	9,815	1,072	10.9	2.8
	Mixed and other feeds.....	99	11,334	7,820	69.0	---	80	Lumber—rough, dressed, and finished.....	4	12,368	4,874	39.4	11.8
	Not analyzed in detail.....	8	1,480	1,118	75.5	---	90	Fertilizer and fertilizer materials.....	57	23,924	5,971	25.0	14.5
19	Grain.....	55	6,365	1,003	15.8	7.1		All other commodities.....	---	---	5,463	---	8.3
	Corn.....	41	5,091	562	11.0	---		Service receipts.....	10	2,521	129	5.1	.3
	Wheat.....	21	3,413	147	4.3	---	New York City						
	Other (except rice).....	15	1,729	208	12.0	---		All establishments..... 39					
	Not analyzed in detail.....	6	375	86	22.9	---		Sales..... \$10,559,000					
22	Seeds.....	38	4,277	2,024	47.3	14.4		Commodity coverage..... 94.5 percent					
55	Farm and garden machinery and equipment.....	6	291	23	7.9	.2		Total analyzed.....	36	10,049	10,049	---	100.0
90	Fertilizer and fertilizer materials.....	6	569	56	9.8	.4	18	Feed.....	9	2,462	1,214	49.3	12.1
	All other commodities.....	---	---	273	---	2.0		Hay, straw, and alfalfa.....	5	698	347	49.7	---
Mountain Division								Mixed and other feeds.....	8	2,379	867	36.4	---
	All establishments..... 55						22	Seeds.....	19	2,754	2,536	92.1	25.2
	Sales..... \$7,497,000						90	Fertilizer and fertilizer materials.....	8	4,655	4,343	98.9	43.2
	Commodity coverage..... 88.2 percent							All other commodities.....	---	---	1,956	---	19.5
	Total analyzed.....	44	6,815	6,815	---	100.0	Chicago						
08	Flour.....	5	704	39	5.5	.6		All establishments..... 19					
18	Feed.....	27	2,636	1,131	42.9	17.1		Sales..... \$5,415,000					
	Hay, straw, and alfalfa.....	12	1,286	210	16.3	---		Commodity coverage..... 100.0 percent					
	Mixed and other feeds.....	23	2,167	801	37.0	---		Total analyzed.....	19	5,413	5,413	---	100.0
	Not analyzed in detail.....	3	513	120	23.3	---	18	Feed.....	5	2,410	569	23.6	10.5
19	Grain.....	15	1,644	342	20.8	5.2	22	Seeds.....	12	4,506	3,764	83.5	69.5
	Corn.....	11	1,478	85	5.8	---	90	Fertilizer and fertilizer materials.....	4	792	411	52.6	7.6
	Wheat.....	10	1,295	125	9.7	---		All other commodities.....	---	---	633	---	11.7
	Other (except rice).....	6	864	94	9.8	---		Service receipts.....	---	---	36	---	.7
	Not analyzed in detail.....	3	146	40	27.4	---	Philadelphia						
22	Seeds.....	28	5,864	4,698	79.9	70.9		All establishments..... 15					
26	Other farm products—raw materials.....	3	348	57	16.4	.9		Sales..... \$5,312,000					
42	Other chemicals and related products.....	3	770	18	2.3	.3		Commodity coverage..... 90.4 percent					
55	Farm and garden machinery and equipment.....	6	1,569	59	3.8	.9		Total analyzed.....	13	2,994	2,994	---	100.0
	Dairy equipment and supplies.....	3	751	27	3.6	---	18	Feed.....	6	1,362	1,123	82.5	37.5
	Farm machinery and equipment.....	3	787	4	.5	---		Hay, straw, and alfalfa.....	6	1,362	907	66.6	---
	Garden equipment and supplies.....	5	1,479	28	1.9	---		Mixed and other feeds.....	4	1,289	216	16.8	---
75	Coal and coke.....	3	1,174	57	4.9	.9	19	Grain.....	4	1,290	236	18.3	7.9
90	Fertilizer and fertilizer materials.....	5	1,077	40	3.7	.8		Corn.....	4	1,290	155	12.0	---
	All other commodities.....	---	---	184	---	2.6		Wheat.....	3	1,258	48	3.8	---
Pacific Division								Other (except rice).....	---	---	33	---	---
	All establishments..... 190						22	Seeds.....	4	1,247	1,247	100.0	41.6
	Sales..... \$47,962,000							All other commodities.....	---	---	388	---	13.0
	Commodity coverage..... 86.0 percent												
	Total analyzed.....	168	41,248	41,248	---	100.0							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS' RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS' RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	FARM SUPPLIES TRADES—Con.							FURNITURE AND HOUSE FURNISHINGS TRADES—Con.					
	Boston							Middle Atlantic Division—Con.					
	All establishments..... 7							51 Piece goods.....	181	\$42,930	\$39,525	92.1	21.3
	Sales..... \$4,803,000							Cotton piece goods.....	13	4,329	1,578	31.8	---
	Commodity coverage.. 100.0 percent							Linens.....	15	4,084	1,522	37.3	---
	Total analyzed.....	7	\$4,803	\$4,803	---	100.0		Rayons.....	5	2,081	482	23.9	---
16	Feed.....	3	3,643	2,903	79.7	53.1		Domestics.....	105	24,908	20,018	80.4	---
	All other commodities.....	---	---	1,700	---	56.9		Curtains, draperies, etc.....	90	16,048	12,424	77.4	---
								Other.....	---	---	1,512	---	---
								Not analyzed in detail.....	10	5,077	2,381	47.4	---
	San Francisco							34 Other dry goods and textile products.....	33	8,413	5,420	64.4	2.9
	All establishments..... 20							43 Wiring supplies and electrical construc- tion materials.....	11	3,591	379	10.6	.2
	Sales..... \$7,006,000							45 Radios, appliances, and specialties.....	30	7,541	2,137	28.3	1.1
	Commodity coverage... 98.4 percent							Radio, parts, and accessories.....	8	5,161	794	15.4	---
	Total analyzed.....	19	6,952	6,952	---	100.0		Electric household refrigerators.....	3	3,005	26	.9	---
16	Feed.....	8	4,800	3,375	70.3	48.5		Electric washing machines.....	3	3,005	151	5.0	---
	Mixed and other feeds.....	7	4,546	3,080	67.8	48.5		Other electrical appliances.....	24	6,822	1,102	16.8	---
	Other.....	---	---	295	---	---		Not analyzed in detail.....	3	308	64	20.8	---
19	Grain.....	3	3,009	128	4.3	1.8		46 China, glassware, and crockery.....	211	26,844	21,497	80.1	11.6
22	Seeds.....	11	2,689	1,144	42.9	16.5		47 Furniture, wooden and metal.....	195	24,943	21,967	88.1	11.6
90	Fertilizer and fertilizer materials.....	5	5,126	873	17.1	12.6		Household furniture.....	158	20,804	17,852	85.8	---
	All other commodities.....	---	---	1,429	---	20.8		Office and store furniture, wooden.....	19	2,870	1,154	40.2	---
								Office and store furniture, metal.....	15	1,780	287	16.3	---
	FURNITURE AND HOUSE FURNISHINGS TRADES							Not analyzed in detail.....	18	3,272	2,674	81.7	---
	New England Division							48 House furnishings.....	525	86,999	79,107	90.9	42.8
	All establishments..... 119							Carpets and rugs.....	221	58,642	39,199	69.2	---
	Sales..... \$19,485,000							Linoleum, felt base, etc.....	136	46,752	22,888	47.7	---
	Commodity coverage... 88.6 percent							Other house furnishings.....	235	20,007	13,360	66.8	---
	Total analyzed.....	113	16,876	16,876	---	100.0		Not analyzed in detail.....	29	5,307	4,269	80.4	---
51	Piece goods.....	17	3,411	3,116	91.4	18.8		49 Musical instruments and accessories.....	41	7,880	6,481	83.3	3.5
	Linens.....	3	844	172	20.7	---		50 Hardware.....	19	5,838	746	12.8	.4
	Domestics.....	9	2,465	1,800	73.0	---		Builders' hardware.....	4	2,994	235	7.8	---
	Curtains, draperies, etc.....	10	1,211	414	34.2	---		Shelf or light hardware.....	5	2,944	99	3.4	---
	Other.....	---	---	37	---	---		Tools and cutlery.....	5	4,235	91	2.1	---
	Not analyzed in detail.....	---	---	693	---	---		Wire screening.....	4	5,324	65	1.9	---
43	Wiring supplies and electrical construc- tion materials.....	3	1,492	25	1.7	.1		Other.....	---	---	258	---	---
45	Radios, appliances, and specialties.....	3	1,532	469	34.4	2.7		51 Plumbing, heating, and air conditioning.....	8	628	115	18.3	.1
46	China, glassware, and crockery.....	18	2,470	1,081	43.0	6.3		53 Toys and games.....	9	5,448	396	7.3	.2
47	Furniture, wooden and metal.....	25	3,879	3,683	94.9	21.8		61 Paper and products (except stationery and wallpaper).....	10	3,708	225	6.1	.1
	Household furniture.....	22	2,121	1,950	91.9	---		61 Jewelry, silverware, etc.....	17	3,447	757	22.0	.4
	Not analyzed in detail.....	3	1,758	1,733	98.6	---		Clocks and watches.....	6	1,928	147	7.6	---
48	House furnishings.....	54	9,174	7,824	85.1	45.2		Jewelry.....	3	1,620	27	1.7	---
	Carpets and rugs.....	22	7,029	2,914	41.5	---		Silverware and plated ware.....	12	3,052	515	16.9	---
	Linoleum, felt base, etc.....	23	7,903	4,282	53.9	---		Not analyzed in detail.....	3	250	68	28.8	---
	Other house furnishings.....	21	2,403	428	17.8	---		98 Second-hand merchandise.....	34	984	355	35.0	.5
	Not analyzed in detail.....	---	---	80	---	---		All other commodities.....	---	---	5,595	---	2.8
49	Musical instruments and accessories.....	3	82	82	100.0	.5							
51	Plumbing, heating, and air conditioning; Stoves, ranges, furnaces (except gas and electric).....	3	1,531	139	9.1	.8		East North Central Division					
91	Jewelry, silverware, etc.....	3	1,507	94	4.2	.4		All establishments..... 379					
	All other commodities.....	---	---	624	---	5.7		Sales..... \$62,843,000					
								Commodity coverage... 94.8 percent					
	Middle Atlantic Division							Total analyzed.....	355	59,577	59,577	---	100.0
26	Clothing and accessories, women's and children's.....	11	1,691	292	14.9	.2		51 Piece goods.....	35	5,946	3,373	56.7	5.7
29	Furs and fur clothing.....	4	1,495	547	36.6	.5		Cotton piece goods.....	5	594	121	20.4	---
								Linens.....	11	1,518	209	13.8	---
								Domestics.....	22	3,726	1,611	43.2	---
								Curtains, draperies, etc.....	20	3,653	1,342	36.7	---
								Other.....	---	---	90	---	---
								34 Other dry goods and textile products.....	8	724	370	51.1	.8
								45 Radios, appliances, and specialties.....	18	3,870	975	25.2	1.6
								46 China, glassware, and crockery.....	63	7,038	4,680	66.5	7.9
								47 Furniture, wooden and metal.....	76	10,787	9,730	90.4	16.3
								Household furniture.....	59	9,804	8,556	87.3	---
								Office and store furniture, wooden.....	10	483	138	28.9	---
								Office and store furniture, metal.....	9	874	320	47.5	---
								Not analyzed in detail.....	7	783	866	87.3	---
								48 House furnishings.....	156	39,223	32,772	85.7	55.0
								Carpets and rugs.....	68	26,834	17,925	66.8	---
								Linoleum, felt base, etc.....	58	28,473	7,730	27.1	---
								Other house furnishings.....	73	7,470	5,279	70.7	---
								Not analyzed in detail.....	5	5,000	1,858	37.2	---
								49 Musical instruments and accessories.....	18	5,101	4,828	94.6	8.1

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
FURNITURE AND HOUSE FURNISHINGS TRADES—Con.						
East North Central Division—Con.						
50	Hardware.....	6	\$2,178	\$496	22.8	.9
51	Plumbing (stoves and ranges).....	11	1,759	221	12.6	.4
91	Jewelry (silverware and plated ware).....	4	1,273	349	27.4	.6
98	Second-hand merchandise.....	23	352	315	89.5	.5
	All other commodities.....	---	---	1,406	---	2.4
	Service receipts.....	6	687	64	9.6	.1
West North Central Division						
	All establishments.....	111				
	Sales.....		\$23,969,000			
	Commodity coverage.....		94.6 percent			
	Total analyzed.....	106	22,682	22,682	---	100.0
51	Piece goods.....	9	4,533	1,008	23.3	4.4
	Domestics.....	3	517	138	26.7	---
	Curtains, draperies, etc.....	8	4,103	512	12.3	---
	Other.....	---	---	358	---	---
45	Radios, appliances, and specialties.....	3	1,343	39	2.9	.2
46	China, glassware, and crockery.....	18	1,847	1,614	87.4	7.1
47	Furniture, wooden and metal.....	54	11,802	7,232	62.0	31.9
	Household furniture.....	28	11,137	6,631	59.5	---
	Office and store furniture, wooden.....	7	4,069	79	1.9	---
	Office and store furniture, metal.....	4	2,238	110	4.9	---
	Not analyzed in detail.....	---	---	412	---	---
48	House furnishings.....	52	18,082	11,952	66.2	52.7
	Carpets and rugs.....	29	15,959	6,484	40.6	---
	Linoleum, felt base, etc.....	27	15,898	3,617	22.8	---
	Other house furnishings.....	25	8,808	1,871	21.2	---
49	Musical instruments and accessories.....	8	499	497	99.6	2.2
51	Plumbing, heating, and air conditioning.....	4	738	35	4.8	.2
98	Second-hand merchandise.....	4	75	72	96.0	.3
	All other commodities.....	---	---	233	---	1.0
South Atlantic Division						
	All establishments.....	89				
	Sales.....		\$14,825,000			
	Commodity coverage.....		95.8 percent			
	Total analyzed.....	84	14,208	14,208	---	100.0
51	Piece goods.....	9	2,085	931	44.7	6.8
	Domestics.....	6	1,729	461	26.7	---
	Curtains, draperies, etc.....	6	1,679	378	22.5	---
	Other piece and yard goods.....	---	---	20	---	---
	Not analyzed in detail.....	---	---	72	---	---
45	Radios, appliances, and specialties.....	4	1,015	61	6.0	.4
	Radios, parts, and accessories.....	3	967	31	3.2	---
	Electric household refrigerators.....	3	967	17	1.8	---
	Other electrical appliances.....	---	---	13	---	---
46	China, glassware, and crockery.....	11	1,428	464	32.5	3.3
47	Furniture, wooden and metal.....	25	4,075	2,606	68.9	19.8
	Household furniture.....	20	3,573	2,530	70.8	---
	Office and store furniture, wooden.....	4	925	12	1.3	---
	Office and store furniture, metal.....	3	519	31	6.0	---
	Not analyzed in detail.....	3	458	233	50.9	---
48	House furnishings.....	56	11,577	9,219	79.6	64.9
	Carpets and rugs.....	19	8,418	3,177	49.5	---
	Linoleum, felt base, etc.....	33	7,971	2,415	30.3	---
	Other house furnishings.....	23	3,915	1,557	39.8	---
	Not analyzed in detail.....	6	2,090	2,070	99.0	---
49	Musical instruments and accessories.....	3	320	320	100.0	2.3
51	Plumbing, heating, and air conditioning: Stoves, ranges, furnaces (except gas and electric).....	5	536	127	23.7	.9
	All other commodities.....	---	---	278	---	1.8
East South Central Division						
	All establishments.....	19				
	Sales.....		\$5,012,000			
	Commodity coverage.....		98.6 percent			
	Total analyzed.....	18	4,943	4,943	---	100.0
FURNITURE AND HOUSE FURNISHINGS TRADES—Con.						
East South Central Division—Con.						
45	Radios, appliances, and specialties.....	4	\$3,381	\$799	23.6	18.1
	Radios, parts, and accessories.....	4	3,381	474	14.0	---
	Electric household refrigerators.....	3	2,150	187	7.3	---
	Electric washing machines.....	4	3,381	80	2.4	---
	Other electrical appliances.....	3	2,150	87	4.0	---
47	Furniture (household).....	4	2,486	1,019	41.0	20.6
48	House furnishings.....	13	3,538	1,810	51.2	36.8
	Carpets and rugs.....	6	1,716	462	26.9	---
	Linoleum, felt base, etc.....	9	3,444	1,133	32.9	---
	Other house furnishings.....	6	1,528	215	14.1	---
	All other commodities.....	---	---	1,222	---	24.8
	Service receipts.....	---	---	84	---	1.9
West South Central Division						
	All establishments.....	55				
	Sales.....		\$11,719,000			
	Commodity coverage.....		91.8 percent			
	Total analyzed.....	51	10,771	10,771	---	100.0
51	Piece goods.....	3	182	182	100.0	1.7
45	Radios, appliances, and specialties.....	3	717	147	20.5	1.4
46	China, glassware, and crockery.....	7	1,368	1,061	77.6	9.9
47	Furniture, wooden and metal.....	21	6,351	3,135	49.4	29.1
	Household furniture.....	19	6,277	2,851	47.5	---
	Office and store furniture, metal.....	4	857	111	13.0	---
	Other.....	---	---	43	---	---
48	House furnishings.....	27	7,131	4,495	63.0	41.7
	Carpets and rugs.....	13	5,813	1,937	33.3	---
	Linoleum, felt base, etc.....	15	5,739	1,709	29.8	---
	Other house furnishings.....	17	4,382	809	18.5	---
	Not analyzed in detail.....	---	---	40	---	---
49	Musical instruments and accessories.....	3	973	973	100.0	9.0
51	Plumbing, heating, and air conditioning.....	4	1,180	89	7.5	.8
52	Sporting goods.....	3	583	34	6.0	.3
	All other commodities.....	---	---	655	---	8.1
Mountain Division						
	All establishments.....	22				
	Sales.....		\$4,488,000			
	Commodity coverage.....		95.8 percent			
	Total analyzed.....	21	4,300	4,300	---	100.0
51	Piece goods.....	3	1,583	211	13.3	4.8
46	China, glassware, and crockery.....	6	698	698	100.0	16.0
47	Furniture (household).....	7	2,396	783	32.2	17.7
48	House furnishings.....	15	3,478	2,505	72.1	58.3
	Carpets and rugs.....	8	3,138	1,288	41.0	---
	Linoleum, felt base, etc.....	10	3,294	899	27.3	---
	Other house furnishings.....	7	1,977	318	16.1	---
	All other commodities.....	---	---	155	---	3.1
Pacific Division						
	All establishments.....	218				
	Sales.....		\$38,225,000			
	Commodity coverage.....		98.0 percent			
	Total analyzed.....	209	35,504	35,504	---	100.0
28	Clothing and accessories, women's and children's.....	3	798	69	8.7	.2
51	Piece goods.....	35	12,635	4,312	34.1	12.1
	Cotton piece goods.....	4	525	108	20.6	---
	Linens.....	4	456	25	5.5	---
	Domestics.....	15	1,398	461	35.1	---
	Curtains, draperies, etc.....	15	2,718	1,498	54.7	---
	Other.....	---	---	78	---	---
	Not analyzed in detail.....	8	8,469	2,122	25.1	---
54	Other dry goods and textile products.....	9	1,244	273	21.9	.8
45	Radios, appliances, and specialties.....	11	2,049	367	18.9	1.0
46	China, glassware, and crockery.....	37	4,606	2,229	48.4	6.3

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
FURNITURE AND HOUSE FURNISHINGS TRADES—Con.													
Pacific Division—Con.													
47	Furniture, wooden and metal.....	52	\$15,973	\$3,855	27.4	10.8	31	Piece goods.....	20	\$2,841	\$2,478	87.2	7.8
	Household furniture.....	44	15,717	3,570	26.0			Cotton piece goods.....	3	215	48	22.5	
	Office and store furniture, wooden.....	7	425	112	26.4			Linens.....	8	809	114	12.5	
	Office and store furniture, metal.....	4	88	76	86.4			Domestics.....	13	2,152	1,278	59.4	
	Not analyzed in detail.....			77				Curtains, draperies, etc.....	12	1,764	952	54.0	
48	House furnishings.....	102	27,657	21,197	76.6	59.7		Other.....			80		
	Carpets and rugs.....	43	22,084	12,159	55.1		45	Radios, appliances, and specialties.....	5	245	52	21.2	.2
	Linoleum, felt base, etc.....	28	18,894	6,554	33.6		46	China, glassware, and crockery.....	28	5,331	2,184	45.0	6.9
	Other house furnishings.....	59	11,825	2,850	22.4		47	Furniture, wooden and metal.....	35	7,232	6,585	90.3	20.0
	Not analyzed in detail.....			34				Household furniture.....	27	6,462	5,578	86.3	
49	Musical instruments and accessories.....	18	1,521	1,487	97.8	4.2		Office and store furniture, wooden.....	3	196	41	20.9	
51	Plumbing, heating, and air conditioning; Stoves, ranges, furnaces (except gas and electric).....	7	1,853	103	5.6	.3		Office and store furniture, metal.....	3	254	123	48.4	
53	Toys and games.....	8	1,984	128	6.5	.4	48	House furnishings.....	81	19,492	10,868	55.8	52.8
91	Jewelry, silverware, etc.....	8	2,291	195	8.5	.5		Carpets and rugs.....	41	15,819	10,510	66.4	
	Clocks and watches.....	6	1,852	65	3.4			Linoleum, felt base, etc.....	26	14,840	3,121	21.0	
	Silverware and plated ware.....	7	2,187	132	6.0			Other house furnishings.....	39	4,305	3,237	75.2	
98	Second-hand merchandise.....	5	76	75	98.7	.2	49	Musical instruments and accessories.....	6	3,183	2,971	93.5	9.3
	All other commodities.....			1,254		3.5	98	Second-hand merchandise.....	15	196	178	89.8	.6
								All other commodities.....			832		2.5
New York City													
	All establishments.....							All establishments.....					
	Sales.....			\$158,145,000				Sales.....			\$16,646,000		
	Commodity coverage.....			96.0 percent				Commodity coverage.....			89.3 percent		
	Total analyzed.....	925	149,961	149,961	100.0			Total analyzed.....	114	14,866	14,866	100.0	
28	Clothing and accessories, women's and children's.....	4	1,133	238	21.0	.2	31	Piece goods.....	24	2,441	1,424	58.3	9.6
29	Furs and fur clothing.....	4	1,495	547	36.6	.4		Linens.....	4	112	14	12.5	
31	Piece goods.....	138	38,099	25,879	67.9	23.9		Domestics.....	21	1,806	678	37.5	
	Cotton piece goods.....	11	4,131	1,372	33.2			Curtains, draperies, etc.....	8	497	108	21.7	
	Linens.....	11	3,972	1,508	38.0			Other.....			28		
	Rayons.....	4	2,041	487	23.9			Not analyzed in detail.....			598		
	Domestics.....	69	21,192	18,218	86.0		34	Other dry goods and textile products.....	3	837	134	16.0	.9
	Curtains, draperies, etc.....	68	13,885	11,597	83.5		45	Radios, appliances, and specialties.....	8	514	138	26.5	.9
	Other.....			1,115			46	China, glassware, and crockery.....	21	1,795	1,490	83.0	10.0
	Not analyzed in detail.....	9	2,482	1,782	71.8		47	Furniture, wooden and metal.....	36	2,381	2,014	84.6	13.5
34	Other dry goods and textile products.....	29	7,540	5,285	70.1	5.5		Household furniture.....	27	2,016	1,674	83.0	
43	Wiring supplies and electrical construc- tion materials.....	7	637	268	42.1	.2		Other.....			12		
	Lighting fixtures.....	6	570	221	38.8		48	House furnishings.....	7	554	328	92.7	
	Other.....			47				Carpets and rugs.....	47	9,487	8,957	94.4	80.3
45	Radios, appliances, and specialties.....	11	2,996	973	32.5	.8		Linoleum, felt base, etc.....	21	6,798	4,676	68.9	
	Radios, parts, and accessories.....	3	1,912	107	5.6			Other house furnishings.....	23	7,555	2,842	37.8	
	Other electrical appliances.....	8	2,361	822	34.8			Not analyzed in detail.....	18	2,875	952	33.8	
	Not analyzed in detail.....			44				Not analyzed in detail.....	4	467	497	100.0	
46	China, glassware, and crockery.....	168	22,858	19,021	83.2	12.7	49	Musical instruments and accessories.....	3	249	215	85.9	1.4
47	Furniture, wooden and metal.....	145	20,929	19,121	91.4	12.8	50	Hardware.....	3	277	52	11.6	.2
	Household furniture.....	121	17,448	15,700	90.0		53	Toys and games.....	3	243	51	21.0	.5
	Office and store furniture, wooden.....	13	1,620	1,122	69.3		91	Jewelry, silverware, etc.....	3	221	26	11.8	.2
	Office and store furniture, metal.....	10	1,516	163	12.4			All other commodities.....			389		2.7
	Not analyzed in detail.....	9	2,709	2,158	78.8		Boston						
48	House furnishings.....	401	60,193	55,926	92.9	57.3		All establishments.....			65		
	Carpets and rugs.....	175	42,556	30,828	72.0			Sales.....			\$13,411,000		
	Linoleum, felt base, etc.....	69	25,773	13,511	51.6			Commodity coverage.....			90.7 percent		
	Other house furnishings.....	188	10,990	10,160	92.4			Total analyzed.....	65	12,162	12,162	100.0	
	Not analyzed in detail.....	15	2,558	1,829	71.5								
49	Musical instruments and accessories.....	35	6,921	6,177	89.3	4.1	31	Piece goods.....	9	2,984	2,729	91.5	22.4
78	Books, magazines, and other printed material.....	11	3,014	2,329	77.3	1.6		Domestics.....	5	2,119	1,841	87.4	
91	Jewelry, silverware, etc.....	12	2,672	712	26.6	.5		Curtains, draperies, etc.....	4	737	221	30.0	
	Clocks and watches.....	5	1,893	145	8.6			Other.....			175		
	Silverware and plated ware.....	9	2,485	487	20.0			Not analyzed in detail.....			692		
	Not analyzed in detail.....			70			46	China, glassware, and crockery.....	8	861	793	92.1	6.5
98	Second-hand merchandise.....	31	898	894	99.6	.6	47	Furniture, wooden and metal.....	15	3,239	3,251	99.8	26.6
	All other commodities.....			2,595		1.6		Household furniture.....	14	1,850	1,822	98.5	
								Not analyzed in detail.....			1,809		
							48	House furnishings.....	29	5,415	4,937	91.2	40.6
								Carpets and rugs.....	16	4,361	2,151	48.9	
								Linoleum, felt base, etc.....	11	4,551	2,822	57.9	
								Other house furnishings.....			184		
								All other commodities.....			472		3.9
Chicago													
	All establishments.....												
	Sales.....			\$34,412,000									
	Commodity coverage.....			92.8 percent									
	Total analyzed.....	175	51,946	51,946	100.0								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	FURNITURE AND HOUSE FURNISHINGS TRADES—Con.							GROCERIES (GENERAL LINE) TRADE—Con.					
	San Francisco							New England Division—Con.					
	All establishments..... 82							22 Seeds.....	8	\$1,682	\$85	5.1	.1
	Sales..... \$9,830,000							37 Drugs and drug sundries.....	11	17,131	761	4.4	1.0
	Commodity coverage.... 95.7 percent							39 Oils (cottonseed, linseed, etc.).....	13	6,516	269	4.1	.3
	Total analyzed.....	57	\$9,404	\$9,404	100.0			41 Soaps.....	58	30,214	2,006	6.6	2.6
31	Piece goods.....	8	4,040	1,275	31.6	13.6		Toilet soaps.....	44	21,807	420	1.9	---
34	Other dry goods and textile products.....	3	227	95	41.9	1.0		Other soaps.....	50	25,447	1,099	4.3	---
46	China, glassware, and crockery.....	11	929	437	47.0	4.6		Not analyzed in detail.....	7	4,885	487	10.4	---
47	Furniture, wooden and metal.....	14	6,511	1,139	17.5	12.1		81 Paper and products (except stationery and wallpaper).....	26	13,315	323	2.4	.4
	Household furniture.....	11	6,407	1,080	16.1	---		89 Tobacco products.....	35	51,455	4,435	14.1	5.7
	Office and store furniture, wooden.....	3	184	55	33.5	---		Cigars.....	25	15,388	253	1.6	---
	Not analyzed in detail.....	---	---	54	---	---		Cigarettes.....	29	17,332	2,254	13.0	---
48	House furnishings.....	28	7,339	5,952	77.9	63.3		Other tobacco products.....	27	16,008	554	3.3	---
	Carpets and rugs.....	9	5,080	2,943	50.2	---		Not analyzed in detail.....	5	14,084	1,414	10.1	---
	Linoleum, felt base, etc.....	5	5,982	1,935	32.3	---		All other commodities.....	---	---	169	---	.2
	Other house furnishings.....	18	3,374	1,051	31.1	---							
	Not analyzed in detail.....	---	---	23	---	---		Middle Atlantic Division					
49	Musical instruments and accessories.....	4	221	192	86.9	2.0		All establishments..... 478					
	All other commodities.....	---	---	314	---	3.4		Sales..... \$52,041,000					
								Commodity coverage.... 85.6 percent					
	GROCERIES (GENERAL LINE) TRADE							Total analyzed.....	377	284,265	294,265	100.0	
	New England Division												
	All establishments..... 177							00 Bakery products.....	56	84,592	549	.8	.2
	Sales..... \$107,585,000							01 Beer and other malt liquors.....	11	17,815	1,187	6.7	.4
	Commodity coverage.... 72.2 percent							02 Butter and cheese.....	139	128,862	5,135	4.0	1.7
	Total analyzed.....	136	77,720	77,720	100.0			03 Canned foods.....	373	261,098	108,409	37.2	38.8
00	Bakery products.....	12	18,044	89	.8	.1		Canned fruits.....	328	248,584	23,724	9.6	---
01	Beer and other malt liquors.....	11	8,493	688	10.3	.9		Canned vegetables.....	302	244,950	34,466	14.1	---
02	Butter and cheese.....	59	20,222	1,364	6.7	1.8		Canned fish and sea foods.....	282	238,478	9,806	4.1	---
03	Canned foods.....	132	61,957	24,712	39.9	31.8		Canned meats.....	233	217,787	3,771	1.7	---
	Canned fruits.....	117	54,346	4,965	9.1	---		Canned milk.....	321	245,117	10,879	4.4	---
	Canned vegetables.....	116	54,428	7,311	13.4	---		Other canned foods.....	198	153,034	7,346	4.8	---
	Canned fish and sea foods.....	118	54,388	2,448	4.5	---		Not analyzed in detail.....	30	38,558	18,397	47.7	---
	Canned meats.....	109	49,909	1,312	2.6	---		04 Coffee.....	295	270,428	10,883	4.0	3.7
	Canned milk.....	112	50,240	2,192	4.4	---		Green.....	25	33,282	340	1.0	---
	Other canned foods.....	74	31,569	3,283	10.4	---		Roasted.....	255	233,508	8,842	3.8	---
	Not analyzed in detail.....	13	7,529	3,187	42.5	---		Not analyzed in detail.....	30	27,540	1,701	6.2	---
04	Coffee.....	120	57,228	2,996	4.7	3.5		05 Confectionery and ice cream.....	163	151,852	3,311	2.2	1.1
	Green.....	8	5,377	170	3.2	---		Candy.....	139	140,593	2,124	1.5	---
	Roasted.....	106	48,650	2,172	4.5	---		Chewing gum.....	75	62,532	472	.8	---
	Not analyzed in detail.....	10	5,427	354	6.5	---		Other confectionery.....	26	25,401	173	.7	---
05	Confectionery and ice cream.....	48	37,761	788	2.1	1.0		Not analyzed in detail.....	23	10,127	542	5.4	---
06	Dairy and poultry products (except butter and cheese).....	11	4,187	146	3.5	.2		06 Dairy and poultry products (except butter and cheese).....	42	37,504	1,086	2.8	.4
07	Fish and sea foods (except canned).....	26	12,183	170	1.4	.2		07 Fish and sea foods (except canned).....	53	51,398	1,402	2.7	.5
08	Flour.....	107	47,151	3,047	6.5	3.9		08 Flour.....	314	268,269	13,897	5.2	4.7
09	Fruits and vegetables, fresh.....	18	9,791	838	8.6	1.1		09 Fruits and vegetables, fresh.....	35	27,573	3,198	11.6	1.1
	Fresh fruits.....	13	7,249	351	4.8	---		Fresh fruits.....	27	18,292	1,448	7.9	---
	Fresh vegetables.....	15	7,379	381	5.0	---		Fresh vegetables.....	28	24,555	1,589	6.5	---
	Not analyzed in detail.....	---	---	108	---	---		Not analyzed in detail.....	4	1,619	159	9.8	---
10	Fruits and vegetables, frozen.....	11	8,662	205	2.4	.3		10 Fruits and vegetables, frozen.....	22	22,215	725	3.3	.2
11	Groceries (except as listed).....	137	76,188	21,608	28.4	27.8		11 Groceries (except as listed).....	374	293,418	66,929	22.8	22.7
	Breakfast cereals.....	115	52,110	2,477	4.8	---		Breakfast cereals.....	304	239,396	10,295	4.3	---
	Extracts and spices.....	109	50,505	967	1.9	---		Extracts and spices.....	246	228,530	2,588	1.1	---
	Lard substitutes and cooking fats.....	85	38,481	1,101	2.9	---		Lard substitutes and cooking fats.....	222	196,813	4,378	2.2	---
	Nuts (all kinds).....	69	38,795	142	1.1	---		Nuts (all kinds).....	203	208,218	2,927	1.4	---
	Butter substitutes.....	13	6,539	126	1.9	---		Butter substitutes.....	37	21,858	411	1.9	---
	Pickles, preserves, and sauces.....	108	48,075	1,539	3.3	---		Pickles, preserves, and sauces.....	288	234,179	7,505	3.2	---
	Rice, polished.....	77	38,865	520	1.3	---		Rice, polished.....	201	191,219	1,827	1.0	---
	Tea.....	101	48,082	789	1.6	---		Tea.....	230	221,582	4,031	1.8	---
	Other.....	68	35,674	3,787	10.6	---		Other.....	169	174,583	22,288	12.8	---
	Not analyzed in detail.....	14	20,920	9,850	47.1	---		Not analyzed in detail.....	38	40,889	10,889	26.2	---
12	Meats and meat products.....	20	8,208	342	4.2	.4		12 Meats and meat products.....	98	70,076	1,682	2.4	.6
13	Soft drinks.....	54	29,150	599	2.1	.8		Lard.....	53	56,311	457	.8	---
14	Sugar.....	118	53,182	6,235	11.7	8.0		Meats, fresh.....	9	8,419	390	4.6	---
15	Wines and liquors.....	3	14,841	5,056	34.1	6.5		Meats, cured or smoked.....	43	28,400	687	2.4	---
	Other food and related products.....	10	6,259	926	14.8	1.2		Other (including game).....	3	1,528	32	2.1	---
16	Feed.....	5	1,595	89	4.3	.1		Not analyzed in detail.....	5	2,882	118	4.3	---
19	Grain.....	4	1,468	95	6.5	.1		13 Soft drinks.....	119	157,508	3,006	1.9	1.0
								14 Sugar.....	348	282,188	29,991	10.6	10.2
								15 Wines and liquors.....	9	29,441	6,006	27.2	2.7
								Liquors.....	7	27,469	7,354	26.8	---
								Wines.....	7	27,469	444	1.6	---
								Not analyzed in detail.....	---	---	208	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con.													
Middle Atlantic Division—Con.													
16	Other foods and related products.....	31	\$44,955	\$2,004	4.5	.7	13	Soft drinks.....	132	\$124,359	\$1,428	1.1	.5
18	Feed.....	17	15,915	455	2.8	.2	14	Sugar.....	401	260,477	28,798	11.1	10.1
19	Grain.....	11	4,487	265	5.9	.1	15	Wines and liquors.....	15	18,487	2,227	12.0	.8
24	Leaf tobacco.....	32	5,050	1,244	24.6	.4	16	Other food and related products.....	32	27,595	2,210	8.0	.8
26	Other farm products—raw materials.....	13	25,651	259	.9	.1	18	Feed.....	24	8,852	445	5.0	.2
37	Drugs and drug sundries.....	43	47,184	302	.8	.1	24	Leaf tobacco.....	5	650	184	25.2	.1
39	Oils (cottonseed, linseed, etc.).....	56	28,458	517	1.8	.2	27	Clothing and furnishings, men's and boys'.....	51	35,545	714	2.0	.5
41	Soaps.....	177	154,658	8,959	6.6	3.0		Furnishings (except shoes).....	20	20,179	152	.8	---
	Toilet soaps.....	123	123,190	2,559	2.1	---		Work clothing.....	10	19,503	421	2.2	---
	Other soaps.....	152	122,509	5,599	4.6	---		Other.....	---	---	141	---	---
	Not analyzed in detail.....	41	8,407	781	9.3	---	28	Clothing and accessories, women's and children's.....	10	17,777	180	1.1	.1
81	Paper and products (except stationery and wallpaper).....	102	108,041	1,719	1.6	.8		Hosiery (women's and misses').....	8	14,363	128	.9	---
89	Tobacco products.....	107	88,016	10,504	11.9	3.8		Other.....	---	---	62	---	---
	Cigars.....	72	57,023	811	1.4	---	38	Automotive supplies.....	8	10,282	519	5.1	.2
	Cigarettes.....	86	81,978	5,857	9.5	---	37	Drugs and drug sundries.....	93	88,855	815	.7	.2
	Other tobacco products.....	74	49,325	1,975	4.0	---	39	Oils, vegetable.....	20	21,157	201	1.0	.1
	Not analyzed in detail.....	16	22,446	1,863	8.5	---		Cottonseed, linseed, etc.....	17	18,425	187	1.0	---
	All other commodities.....	---	---	8,707	---	3.0		Essential oils.....	3	8,193	11	.3	---
								Not analyzed in detail.....	---	---	5	---	---
East North Central Division													
	All establishments.....	585					40	Paints and varnishes.....	20	18,918	359	2.1	.1
	Sales.....	\$370,558,000					41	Soaps.....	249	156,400	11,855	7.6	4.1
	Commodity coverage.....	77.0 percent						Toilet soaps.....	197	137,134	3,478	2.5	---
	Total analyzed.....	439	285,302	285,302	---	100.0		Other soaps.....	215	133,011	7,122	5.4	---
							42	Other chemicals and related products.....	30	15,876	1,257	8.9	---
00	Bakery products.....	100	85,640	1,055	1.2	.4	45	Radios, appliances, and specialties.....	4	9,695	164	1.2	.1
01	Beer and other malt liquors.....	24	16,378	1,629	11.2	.6	46	Furniture, wooden and metal.....	6	9,530	392	4.1	.1
02	Butter and cheese.....	122	124,810	2,374	1.9	.8	47	House furnishings.....	11	18,785	284	1.4	.1
03	Canned foods.....	424	277,387	91,043	32.8	51.9	50	Hardware.....	19	28,665	512	1.8	.2
	Canned fruits.....	367	248,120	22,391	9.0	---	53	Industrial equipment and supplies.....	38	47,918	347	.7	.1
	Canned vegetables.....	580	246,341	35,523	13.6	---	56	Iron and steel—wire and wire products.....	15	15,074	444	3.4	.2
	Canned fish and sea foods.....	528	237,174	7,686	3.2	---	71	Petroleum and its products.....	15	13,759	555	2.6	.1
	Canned meats.....	288	225,302	3,418	1.5	---	81	Paper and products (except stationery and wallpaper).....	172	133,249	2,749	2.1	1.0
	Canned milk.....	365	256,328	9,129	3.9	---		Printing and writing papers.....	6	5,423	7	.2	---
	Other canned foods.....	227	166,505	6,355	3.8	---		Wrapping or coarse paper.....	100	86,649	584	.7	---
	Not analyzed in detail.....	32	26,143	8,541	32.7	---		Paper products such as bags, boxes, cups, dishes, etc.....	144	113,821	1,759	1.5	---
04	Coffee.....	384	265,762	13,967	5.3	4.9		Not analyzed in detail.....	22	18,059	390	2.2	---
	Green.....	15	20,986	505	2.4	---	89	Tobacco products.....	242	160,914	23,742	14.8	8.3
	Roasted.....	340	235,056	12,019	5.2	---		Cigars.....	155	110,693	1,958	1.8	---
	Not analyzed in detail.....	41	27,209	1,443	5.3	---		Cigarettes.....	201	127,705	15,523	10.6	---
05	Confectionery and ice cream.....	321	72,652	7,095	3.2	2.5		Other tobacco products.....	187	118,111	5,678	4.8	---
	Candy.....	285	60,724	4,952	2.5	---		Not analyzed in detail.....	28	27,788	2,585	9.3	---
	Chewing gum.....	205	164,876	1,149	.7	---		All other commodities.....	---	---	4,830	---	1.4
	Ice cream and ices.....	4	2,752	21	.8	---	West North Central Division						
	Other confectionery.....	50	54,988	467	.8	---		All establishments.....	451				
	Not analyzed in detail.....	30	18,997	526	2.8	---		Sales.....	\$285,586,000				
06	Dairy and poultry products (except butter and cheese).....	35	29,830	1,582	4.6	.5		Commodity coverage.....	81.7 percent				
	Eggs.....	29	27,980	570	2.0	---		Total analyzed.....	360	251,590	251,590	---	100.0
	Milk and cream, fluid.....	10	5,089	97	1.9	---	00	Bakery products.....	143	99,257	1,590	1.6	.7
	Poultry.....	13	8,135	581	7.1	---	01	Beer and other malt liquors.....	80	53,324	3,290	6.2	1.4
	Other.....	---	---	91	---	---	02	Butter and cheese.....	121	98,294	1,861	1.7	.7
	Not analyzed in detail.....	4	1,297	23	1.8	---	03	Canned foods.....	357	230,540	59,656	25.9	25.8
07	Fish and sea foods (except canned).....	72	89,258	659	.7	.2		Canned fruits.....	317	195,697	13,035	8.7	---
08	Flour.....	355	241,300	11,440	4.7	4.0		Canned vegetables.....	328	194,030	21,440	11.0	---
09	Fruits and vegetables, fresh.....	72	65,292	7,114	11.2	2.5		Canned fish and sea foods.....	297	185,899	5,019	2.7	---
10	Fruits and vegetables, frozen.....	29	54,459	1,053	1.9	.4		Canned meats.....	271	188,145	2,519	1.2	---
11	Groceries (except as listed).....	435	282,729	59,058	20.9	20.7		Canned milk.....	308	191,516	4,975	2.6	---
	Breakfast cereals.....	365	257,350	12,198	4.7	---		Other canned foods.....	220	138,182	4,448	3.2	---
	Extracts and spices.....	288	242,373	2,787	1.1	---		Not analyzed in detail.....	28	51,695	8,423	29.6	---
	Lard substitutes and cooking fats.....	246	190,449	3,513	1.8	---	04	Coffee.....	336	225,361	11,050	4.9	4.8
	Nuts (all kinds).....	217	211,048	2,401	1.1	---		Green.....	14	9,550	183	1.6	---
	Butter substitutes.....	84	69,108	1,048	1.5	---		Roasted.....	303	205,790	10,099	4.9	---
	Pickles, preserves, and sauces.....	347	257,172	9,942	3.8	---		Not analyzed in detail.....	24	15,842	808	5.2	---
	Rice, polished.....	224	206,202	1,771	.9	---	05	Confectionery and ice cream.....	516	214,490	8,256	3.6	3.6
	Teas.....	265	231,479	2,528	1.1	---		Candy.....	274	171,183	5,294	3.1	---
	Other.....	200	156,238	16,807	10.8	---		Chewing gum.....	225	168,245	1,450	.9	---
	Not analyzed in detail.....	34	15,852	6,081	38.3	---		Other.....	---	---	299	---	---
12	Meats and meat products.....	84	53,121	3,568	6.7	1.3		Not analyzed in detail.....	37	41,199	1,213	2.9	---
	Lard.....	80	47,461	597	1.3	---							
	Meats, fresh.....	15	10,861	1,859	16.0	---							
	Meats, cured or smoked.....	37	22,583	1,218	5.4	---							
	Other (including game).....	5	1,727	70	4.1	---							
	Not analyzed in detail.....	8	1,691	24	1.4	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con. West North Central Division—Con.							GROCERIES (GENERAL LINE) TRADE—Con. South Atlantic Division—Con.						
06	Dairy and poultry products (except butter and cheese).....	50	\$16,637	\$1,932	11.6	.8	03	Canned foods.....	590	\$217,918	\$58,962	26.1	25.6
	Eggs.....	21	10,032	1,147	11.4	---		Canned fruits.....	518	200,543	9,864	4.9	---
	Milk and cream, fluid.....	4	4,964	59	1.2	---		Canned vegetables.....	534	203,524	20,057	9.9	---
	Poultry.....	14	4,874	651	12.9	---		Canned fish and sea foods.....	477	186,921	5,146	2.8	---
	Not analyzed in detail.....	7	5,171	95	1.8	---		Canned meats.....	490	194,494	5,138	2.6	---
07	Fish and sea foods (except canned).....	62	57,428	512	.9	.2		Canned milk.....	514	197,327	8,452	4.3	---
	Fresh fish.....	9	5,286	20	.4	---		Other canned foods.....	320	122,182	3,932	3.2	---
	Cured and processed fish.....	57	37,371	256	.7	---	04	Coffee.....	58	11,674	4,373	36.8	---
	Frozen fish.....	18	22,580	196	.9	---		Green.....	543	208,276	7,013	3.4	3.2
	Other sea foods.....	8	6,924	40	.6	---		Roasted.....	55	22,368	258	1.2	---
08	Flour.....	229	146,405	5,163	3.5	2.2		Not analyzed in detail.....	493	190,800	6,339	3.3	---
09	Fruits and vegetables, fresh.....	148	115,582	17,548	15.4	7.6	05	Confectionery and ice cream.....	42	14,635	416	2.8	---
	Fresh fruits.....	117	91,552	10,123	11.1	---		Candy.....	472	185,808	6,480	3.5	2.9
	Fresh vegetables.....	117	89,911	5,951	6.7	---		Chewing gum.....	401	167,465	3,874	2.5	---
	Not analyzed in detail.....	19	15,666	1,472	10.8	---		Ice cream and ices.....	369	154,904	1,694	1.1	---
10	Fruits and vegetables, frozen.....	11	11,684	194	1.7	.1		Other confectionery.....	4	1,689	12	.7	---
11	Groceries (except as listed).....	359	230,743	50,858	22.0	22.0	06	Dairy and poultry products (except butter and cheese).....	41	15,767	504	3.2	.2
	Breakfast cereals.....	518	194,697	11,046	5.7	---		Eggs.....	30	10,566	240	2.3	---
	Extracts and spices.....	270	166,314	2,082	1.1	---		Milk and cream, fluid.....	3	534	4	.7	---
	Lard substitutes and cooking fats.....	225	149,212	2,021	1.4	---		Poultry.....	11	4,198	167	4.0	---
	Nuts (all kinds).....	211	156,909	1,701	1.1	---		Other.....	4	904	13	1.4	---
	Butter substitutes.....	58	33,370	1,042	3.1	---		Not analyzed in detail.....	10	5,403	60	2.4	---
	Pickles, preserves, and sauces.....	310	204,246	4,691	2.3	---	07	Fish and sea foods (except canned).....	91	52,930	391	7.7	.2
	Rice, polished.....	220	159,053	1,234	.8	---		Fresh fish.....	6	2,692	18	.7	---
	Teas.....	242	185,857	1,397	.8	---		Cured and processed fish.....	77	44,818	288	.6	---
	Other.....	218	139,482	20,932	15.1	---		Frozen fish.....	5	2,667	46	1.7	---
	Not analyzed in detail.....	16	15,685	4,712	30.3	---		Other sea foods.....	4	3,487	18	.5	---
12	Meats and meat products.....	42	22,804	777	3.4	.3		Not analyzed in detail.....	---	---	21	---	---
	Lard.....	31	17,045	176	1.0	---	08	Flour.....	490	186,851	18,524	9.9	8.4
	Meats, fresh.....	14	5,416	190	3.5	---		Fruits and vegetables, fresh.....	130	55,370	3,164	5.7	1.4
	Meats, cured or smoked.....	18	8,274	159	1.7	---		Fresh fruits.....	85	38,969	1,257	3.4	---
	Meats (including game).....	7	4,546	55	.8	---		Fresh vegetables.....	90	38,434	1,355	3.5	---
	Not analyzed in detail.....	6	4,510	237	5.3	---		Not analyzed in detail.....	18	5,821	572	10.2	---
13	Soft drinks.....	139	116,918	1,868	1.6	.8	10	Fruits and vegetables, frozen.....	7	4,281	130	3.0	.1
14	Sugar.....	352	224,734	27,999	12.5	12.1	11	Groceries (except as listed).....	592	216,025	31,996	14.7	14.5
15	Wines and liquors.....	8	12,101	1,368	11.3	.8		Breakfast cereals.....	498	196,008	5,179	2.6	---
16	Other food and related products.....	27	19,187	2,050	10.7	.9		Extracts and spices.....	400	174,135	1,674	1.0	---
18	Feed.....	36	17,764	420	2.4	.2		Lard substitutes and cooking fats.....	393	159,467	4,930	3.1	---
27	Clothing and furnishings, men's and boys'.....	51	40,260	411	1.0	.2		Nuts (all kinds).....	180	97,181	549	.7	---
57	Drugs and drug sundries.....	63	46,527	394	.8	.2		Butter substitutes.....	65	29,414	593	1.3	---
41	Soaps.....	226	143,102	8,715	6.1	3.8		Pickles, preserves, and sauces.....	446	182,123	3,048	1.7	---
	Toilet soaps.....	193	116,124	2,169	1.9	---		Rice, polished.....	403	170,593	4,327	2.5	---
	Other soaps.....	205	119,659	6,546	5.5	---		Teas.....	343	154,943	1,541	.9	---
60	Hardware.....	17	17,911	802	4.5	.3		Other.....	209	97,137	7,607	8.7	---
52	Sporting goods.....	26	23,032	346	1.5	.1	12	Meats and meat products.....	37	12,705	2,849	22.4	---
66	Iron and steel—wire and wire products.....	25	8,658	347	4.0	.1		Lard.....	571	123,732	6,732	5.4	3.1
61	Paper and products (except stationery and wallpaper).....	172	111,341	2,198	2.0	.9		Meats, fresh.....	288	99,735	2,773	2.8	---
	Printing and writing papers.....	3	1,786	10	.8	---		Meats, cured or smoked.....	31	13,950	724	5.2	---
	Wrapping or coarse paper.....	103	74,324	584	.8	---		Other (including game).....	237	83,584	2,751	3.3	---
	Paper products such as bags, boxes, cups, dishes, etc.....	147	95,212	1,409	1.5	---		Not analyzed in detail.....	25	6,564	101	1.5	---
	Not analyzed in detail.....	13	8,043	195	2.4	---	13	Soft drinks.....	59	30,858	531	1.7	.2
69	Tobacco products.....	253	182,812	17,844	11.0	7.7	14	Sugar.....	551	206,466	22,091	10.7	10.0
	Cigars.....	171	127,117	1,596	1.1	---		Wines and liquors.....	5	2,121	115	5.4	.1
	Cigarettes.....	220	140,908	9,598	6.8	---	16	Other food and related products.....	41	10,895	857	7.9	.4
	Other tobacco products.....	209	133,473	5,075	3.8	---	18	Feed.....	259	99,209	5,418	6.1	2.5
	Not analyzed in detail.....	17	14,454	1,775	12.3	---		Hay, straw, and alfalfa.....	86	29,414	512	1.7	---
	All other commodities.....	---	---	4,380	---	1.9		Mixed and other feeds.....	235	79,967	4,442	5.6	---
South Atlantic Division								Not analyzed in detail.....	18	8,022	464	5.8	---
	All establishments..... 708						19	Grain.....	111	41,860	957	2.3	.4
	Sales..... \$283,145,000							Corn.....	88	34,062	515	1.5	---
	Commodity coverage..... 77.9 percent							Wheat.....	24	9,619	147	1.5	---
	Other (except rice).....	34	14,320	183	1.3	---		Other (except rice).....	34	14,320	183	1.3	---
	Not analyzed in detail.....	9	2,827	112	4.0	---	22	Seeds.....	66	26,219	325	1.2	.1
	Total analyzed.....	599	220,575	220,575	---	100.0	27	Clothing and furnishings, men's and boys'.....	67	33,909	559	1.6	.3
00	Bakery products.....	252	98,505	1,802	1.2	.5		Hats and caps.....	5	2,573	11	.4	---
01	Beer and other malt liquors.....	37	21,920	1,629	8.3	.8		Furnishings (except shoes).....	25	14,258	90	.6	---
02	Butter and cheese.....	259	105,512	1,721	1.6	.8		Suits and overcoats.....	3	1,897	56	3.0	---
								Work clothing.....	48	25,327	389	1.5	---
								Not analyzed in detail.....	4	1,257	13	1.0	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con. South Atlantic Division—Con.							GROCERIES (GENERAL LINE) TRADE—Con. East South Central Division—Con.						
28	Clothing and accessories, women's and children's.....	31	\$16,998	\$197	1.2	.1	05	Confectionery and ice cream.....	326	\$147,103	\$4,351	2.9	2.7
30	Notions.....	57	26,692	244	.9	.1		Candy.....	289	132,777	2,525	1.9	---
37	Drugs and drug sundries.....	234	106,788	1,293	1.2	.8		Chewing gum.....	242	124,532	1,102	.9	---
	Drugs, chemicals, and pharmaceuticals.....	77	32,504	275	.9	---		Other.....	---	---	189	---	---
	Proprietary medicines and toiletries.....	126	63,535	650	1.0	---		Not analyzed in detail.....	32	12,268	515	4.2	---
	Druggists' sundries.....	49	23,053	227	1.0	---	06	Dairy and poultry products (except butter and cheese).....	54	16,565	325	2.0	.2
	Not analyzed in detail.....	26	6,941	141	1.6	---		Fresh fruits.....	313	187,789	14,214	10.3	8.8
39	Oils, vegetable.....	39	22,543	161	.7	.1	08	Fruits and vegetables, fresh.....	180	82,945	3,376	4.3	2.2
40	Paints and varnishes.....	58	26,352	517	1.2	.1		Fresh fruits.....	155	60,534	1,179	1.9	---
41	Soaps.....	373	150,165	8,041	5.4	3.6		Fresh vegetables.....	127	64,374	1,498	2.3	---
	Toilet soaps.....	286	128,619	1,686	1.3	---		Not analyzed in detail.....	27	10,753	910	8.5	---
	Other soaps.....	544	140,852	5,622	4.0	---	10	Fruits and vegetables, frozen.....	11	6,659	173	2.6	.1
	Not analyzed in detail.....	27	9,103	733	8.1	---	11	Groceries (except as listed).....	354	160,834	19,448	12.1	12.0
50	Hardware.....	98	46,158	1,463	3.2	.7		Breakfast cereals.....	287	139,885	2,863	2.0	---
	Builders' hardware.....	23	8,542	217	2.5	---		Extracts and spices.....	232	125,071	1,226	1.0	---
	Heavy hardware.....	26	12,154	669	5.5	---		Lard substitutes and cooking fats.....	225	109,965	2,971	2.7	---
	Bolts, nuts, rivets, and screws.....	7	3,378	53	1.6	---		Nuts (all kinds).....	102	67,209	294	.4	---
	Shelf or light hardware.....	23	12,931	158	1.2	---		Butter substitutes.....	20	12,831	179	1.4	---
	Tools and outlery.....	8	3,363	54	1.0	---		Pickles, preserves, and sauces.....	255	126,609	2,098	1.7	---
	Wire screening.....	9	6,456	52	.8	---		Rice, polished.....	220	113,422	1,165	1.0	---
	Other.....	37	16,410	195	1.2	---		Teas.....	203	113,670	731	.7	---
	Not analyzed in detail.....	11	3,452	86	2.5	---		Other.....	149	75,395	5,374	7.1	---
62	Building metal work.....	43	23,581	1,297	5.5	.6		Not analyzed in detail.....	54	15,364	2,497	16.2	---
	Metal roofing and siding.....	41	22,541	1,204	5.3	---	12	Meats and meat products.....	318	146,530	9,035	6.2	5.6
	Metal lath.....	3	1,425	8	.6	---		Lard.....	263	124,244	4,932	4.0	---
	Other building metal work.....	---	---	85	---	---		Meats, fresh.....	28	10,065	259	2.6	---
66	Iron and steel—wire and wire products.....	130	92,513	1,642	2.6	.7		Meats, cured or smoked.....	204	102,057	2,824	2.2	---
	Woven wire fence.....	45	20,788	450	2.2	---		Other (including game).....	12	9,619	227	2.4	---
	Fence posts and fittings.....	8	5,640	37	.9	---		Not analyzed in detail.....	34	16,128	1,402	8.7	---
	Barbed and twisted wire.....	46	28,279	174	.8	---	13	Soft drinks.....	37	23,200	382	1.6	.2
	Nails (including staples and tacks).....	111	58,588	891	1.5	---	14	Sugar.....	341	155,595	10,397	11.9	11.3
	Wire rope and cable except insulated.....	3	849	4	.5	---	16	Other food and related products.....	59	36,143	1,514	4.2	.9
	Not analyzed in detail.....	---	---	88	---	---	17	Cotton, raw.....	8	6,108	353	5.8	---
81	Paper and products (except stationery and wallpaper).....	297	124,248	2,289	1.8	1.0	18	Feed.....	231	100,720	5,348	5.3	3.3
	Printing and writing papers.....	20	6,989	48	.5	---		Hay, straw, and alfalfa.....	49	27,807	356	1.3	---
	Cardboard and paperboard.....	5	2,437	12	.5	---		Mixed and other feeds.....	203	89,402	4,630	5.1	---
	Wrapping or coarse paper.....	160	81,024	502	.8	---		Not analyzed in detail.....	25	11,430	461	4.0	---
	Paper products such as bags, boxes, cups, dishes, etc.....	251	111,478	1,484	1.3	---	19	Grain.....	77	40,299	778	1.9	.5
	Not analyzed in detail.....	30	7,575	243	3.2	---	22	Seeds.....	117	63,328	1,242	2.0	.8
85	Stationery and supplies.....	79	39,797	197	.5	.1	27	Clothing and furnishings, men's and boys'.....	64	29,075	540	1.2	.2
89	Tobacco products.....	422	163,093	30,881	18.9	14.0	30	Notions.....	58	29,790	293	1.0	.2
	Cigars.....	290	124,189	2,467	2.0	---	34	Other dry goods and textile products.....	17	10,345	200	2.7	.2
	Cigarettes.....	374	148,649	16,806	11.3	---	36	Automotive supplies.....	55	28,046	439	1.6	.3
	Other tobacco products.....	371	144,985	9,210	6.4	---	37	Drugs and drug sundries.....	207	105,994	2,188	2.1	1.4
	Not analyzed in detail.....	58	11,506	2,398	20.8	---	40	Paints and varnishes.....	76	40,095	462	1.2	.3
90	Fertilizer and fertilizer materials.....	28	9,027	449	5.0	.2	41	Soaps.....	260	122,490	4,677	3.8	2.9
	All other commodities.....	---	---	4,604	---	2.2		Toilet soaps.....	212	107,877	1,512	1.2	---
East South Central Division								Other soaps.....	239	112,272	2,978	2.7	---
All establishments..... 425								Not analyzed in detail.....	18	9,537	387	4.1	---
Sales..... \$193,492,000								Hardware.....	85	37,969	855	2.5	.5
Commodity coverage..... 85.7 percent								Sporting goods.....	40	16,630	247	1.5	.2
Total analyzed.....								Building metal work.....	85	39,491	1,555	3.4	.6
		361	161,932	161,932	---	100.0		Iron and steel products—flat.....	32	15,228	500	3.3	.3
00	Bakery products.....	183	92,713	964	1.0	.8		Iron and steel—wire and wire products.....	167	83,297	2,851	3.4	1.7
01	Beer and other malt liquors.....	12	6,581	148	2.2	.1		Woven wire fence.....	101	50,276	982	2.0	---
02	Butter and cheese.....	175	95,177	1,075	1.2	.7		Fence posts and fittings.....	9	5,349	43	.8	---
03	Canned foods.....	553	160,151	32,844	20.5	20.3		Barbed and twisted wire.....	108	56,148	522	.9	---
	Canned fruits.....	298	138,977	6,274	4.5	---		Nails (including staples and tacks).....	141	74,157	1,149	1.5	---
	Canned vegetables.....	313	141,007	10,907	7.7	---		Other.....	---	---	67	---	---
	Canned fish and sea foods.....	287	130,435	3,022	2.3	---		Not analyzed in detail.....	7	2,391	88	2.9	---
	Canned meats.....	268	125,840	2,318	1.8	---	72	Cement, lime, plaster, and stucco.....	48	28,028	448	1.6	.3
	Canned milk.....	280	135,650	4,188	3.1	---	75	Glass—sheet and containers.....	58	21,711	230	1.1	.1
	Other canned foods.....	179	79,930	2,102	2.6	---	81	Paper and products (except stationery and wallpaper).....	205	103,826	1,730	1.7	1.1
	Not analyzed in detail.....	51	17,091	4,083	23.9	---		Printing and writing papers.....	12	4,525	21	.5	---
04	Coffee.....	332	147,925	4,717	3.2	2.9		Wrapping or coarse paper.....	119	63,797	377	.8	---
	Green.....	54	21,505	181	.8	---		Paper products such as bags, boxes, cups, dishes, etc.....	178	91,978	1,178	1.3	---
	Roasted.....	288	128,499	3,735	2.9	---		Other.....	---	---	95	---	---
	Not analyzed in detail.....	58	17,599	801	4.6	---		Not analyzed in detail.....	17	9,071	59	.7	---
							85	Stationery and supplies.....	171	56,432	169	.5	.1
							87	Building materials (except as listed).....	46	19,691	341	1.7	.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con. East South Central Division—Con.							GROCERIES (GENERAL LINE) TRADE—Con. West South Central Division—Con.						
89	Tobacco products.....	305	\$145,021	\$20,707	14.5	12.8	41	Soaps.....	390	\$190,094	\$9,732	5.1	3.9
	Cigars.....	253	119,494	1,601	1.3	---		Toilet soaps.....	289	161,517	2,418	1.5	---
	Cigarettes.....	268	127,322	10,187	8.0	---		Other soaps.....	358	171,882	6,860	3.9	---
	Other tobacco products.....	289	127,954	6,917	5.4	---		Not analyzed in detail.....	43	13,957	654	4.7	---
	Not analyzed in detail.....	31	14,524	2,002	15.8	---	42	Other chemicals and related products.....	13	14,373	135	.9	.1
90	Fertilizer and fertilizer materials.....	68	55,108	813	2.3	.5	50	Hardware.....	68	44,230	1,542	3.0	.5
	All other commodities.....	---	---	4,162	---	2.5	52	Sporting goods.....	70	45,378	475	1.1	.2
West South Central Division							58	Industrial equipment and supplies.....	81	51,577	169	.4	.1
	All establishments.....	664					62	Building metal work.....	70	33,291	736	2.2	.3
	Sales.....	\$297,396,000					63	Copper and products.....	13	2,364	266	9.6	.1
	Commodity coverage.....	83.0 percent					65	Iron and steel products—flat.....	51	22,491	447	2.0	.2
	Total analyzed.....	540	246,917	246,917	100.0		66	Iron and steel—wire and wire products.....	147	72,754	1,913	2.6	.8
00	Bakery products.....	216	117,817	960	.8	.4	81	Paper and products (except stationery and wallpaper).....	288	151,825	3,375	2.2	1.4
01	Beer and other malt liquors.....	39	28,828	2,472	8.6	1.0		Cardboard and paperboard.....	6	3,822	165	4.6	---
02	Butter and cheese.....	84	50,927	976	1.9	.4		Wrapping or coarse paper.....	165	102,415	832	.8	---
03	Canned foods.....	580	244,575	53,399	25.9	25.7	85	Paper products such as bags, boxes, cups, dishes, etc.....	248	132,590	2,227	1.7	---
	Canned fruits.....	467	224,048	15,584	6.0	---		Not analyzed in detail.....	15	5,040	151	3.0	---
	Canned vegetables.....	478	228,802	23,177	10.2	---	89	Stationery and supplies.....	75	45,859	802	.4	.1
	Canned fish and sea foods.....	450	221,250	6,175	2.8	---		Tobacco products.....	427	202,079	23,717	11.7	9.6
	Canned meats.....	425	216,895	3,457	1.6	---		Cigars.....	251	142,944	1,851	1.3	---
	Canned milk.....	457	222,516	7,460	3.4	---		Cigarettes.....	580	164,220	11,526	7.0	---
	Other canned foods.....	500	157,817	5,979	3.6	---		Other tobacco products.....	503	178,022	7,943	4.5	---
	Not analyzed in detail.....	45	15,882	4,119	26.3	---		Not analyzed in detail.....	51	20,969	2,417	11.5	---
04	Coffee.....	493	250,583	7,522	3.3	3.0	90	Fertilizer and fertilizer materials.....	34	14,888	597	4.0	.2
	Green.....	75	54,391	807	2.5	---		All other commodities.....	---	---	2,244	---	.6
	Roasted.....	428	206,012	5,896	2.8	---	Mountain Division						
	Not analyzed in detail.....	49	18,711	959	5.1	---		All establishments.....	185				
05	Confectionery and ice cream.....	473	228,276	4,571	2.0	1.9		Sales.....	\$88,994,000				
	Dairy and poultry products (except butter and cheese).....	54	20,208	592	2.9	.2		Commodity coverage.....	95.8 percent				
07	Fish and sea foods (except canned).....	17	10,495	129	1.2	.1		Total analyzed.....	172	85,035	85,035	100.0	
08	Flour.....	459	204,157	17,688	8.7	7.2	00	Bakery products.....	88	50,872	587	1.2	.7
09	Fruits and vegetables, fresh.....	182	96,980	7,208	7.3	2.9	01	Beer and other malt liquors.....	41	22,604	1,427	6.3	1.7
	Fresh fruits.....	112	85,383	3,242	5.0	---	02	Butter and cheese.....	62	35,731	819	1.7	.7
	Fresh vegetables.....	132	76,121	3,291	4.3	---	03	Canned foods.....	169	82,055	28,864	32.4	31.6
	Not analyzed in detail.....	18	10,086	875	6.7	---		Canned fruits.....	149	70,296	5,519	7.9	---
11	Cereals (except as listed).....	536	245,981	47,270	19.2	19.1		Canned vegetables.....	150	70,033	8,079	11.5	---
	Breakfast cereals.....	457	221,607	7,291	3.3	---		Canned fish and sea foods.....	140	68,774	2,047	3.0	---
	Extracts and spices.....	394	205,765	1,895	.9	---		Canned meats.....	137	68,768	1,618	2.4	---
	Lard substitutes and cooking fats.....	454	208,779	8,979	4.3	---		Canned milk.....	149	69,587	3,697	5.6	---
	Nuts (all kinds).....	172	116,085	802	.7	---		Other canned foods.....	117	54,582	2,727	5.0	---
	Nut substitutes.....	59	35,709	545	1.5	---		Not analyzed in detail.....	17	11,288	2,987	26.5	---
	Pickles, preserves, and sauces.....	417	214,226	4,281	2.0	---	04	Coffee.....	157	80,593	2,405	3.0	2.8
	Rice, polished.....	389	205,358	3,708	1.8	---		Green.....	4	3,914	50	1.3	---
	Tea.....	358	191,196	1,850	1.0	---		Roasted.....	155	86,443	1,600	2.5	---
	Other.....	279	141,053	14,753	10.5	---		Not analyzed in detail.....	22	14,150	695	4.9	---
	Not analyzed in detail.....	37	12,585	5,160	25.1	---	05	Confectionery.....	160	80,228	2,966	3.7	3.5
12	Meats and meat products.....	249	112,234	5,407	4.8	2.2		Candy.....	159	89,830	1,834	2.6	---
	Lard.....	174	74,464	2,525	3.4	---		Chewing gum.....	118	62,148	864	1.1	---
	Meats, fresh.....	8	4,648	355	7.8	---		Not analyzed in detail.....	---	---	468	---	---
	Meats, cured or smoked.....	150	59,418	1,479	2.5	---	06	Dairy and poultry products (except butter and cheese).....	18	8,474	376	4.4	.4
	Other (including game).....	7	4,322	585	8.9	---		Eggs.....	14	8,043	365	4.5	---
	Not analyzed in detail.....	18	8,945	687	7.5	---		Milk and cream, fluid.....	3	682	4	.6	---
13	Soft drinks.....	67	43,902	665	1.5	.3		Not analyzed in detail.....	---	---	7	---	---
14	Sugar.....	499	229,473	24,786	10.8	10.0	08	Flour.....	137	67,694	2,466	3.6	2.9
15	Wines and liquors.....	11	8,146	1,454	17.8	.8	09	Fruits and vegetables, fresh.....	39	17,667	2,806	13.1	2.7
16	Other food and related products.....	102	55,902	5,299	5.9	1.3		Fresh fruits.....	52	15,488	1,323	8.5	---
18	Peanut.....	215	88,138	6,187	7.0	2.5		Fresh vegetables.....	56	16,874	983	5.8	---
19	Grain.....	104	46,926	1,519	3.2	.6	10	Fruits and vegetables, frozen.....	12	11,448	57	.5	.1
22	Seeds.....	48	28,921	257	.8	.1	11	Groceries (except as listed).....	172	85,035	16,785	19.7	19.7
25	Other farm products—raw materials.....	38	25,174	375	1.5	.2		Breakfast cereals.....	155	70,853	3,412	4.8	---
27	Clothing and furnishings, men's and boys'.....	54	22,086	472	2.1	.2		Extracts and spices.....	121	63,288	605	1.0	---
28	Clothing and accessories, women's and children's.....	12	11,090	446	4.0	.2		Lard substitutes and cooking fats.....	129	61,881	1,517	2.5	---
30	Motions.....	39	20,920	189	.9	.1		Nuts (all kinds).....	102	58,075	734	1.3	---
31	Piece goods.....	6	6,585	448	6.8	.2		Butter substitutes.....	17	6,460	246	3.8	---
34	Other dry goods and textile products.....	36	18,812	240	1.3	.1		Pickles, preserves, and sauces.....	155	66,495	1,477	2.2	---
36	Automotive supplies.....	43	27,117	408	1.5	.2		Rice, polished.....	94	52,781	368	.7	---
37	Drugs and drug sundries.....	275	155,911	2,350	1.5	1.0		Tea.....	109	59,595	427	.7	---
39	Oils, vegetable.....	26	16,489	189	1.1	.1		Other.....	61	41,615	3,745	9.0	---
40	Paints and varnishes.....	23	16,017	149	.9	.1		Not analyzed in detail.....	16	12,929	4,254	32.9	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con. Mountain Division—Con.							GROCERIES (GENERAL LINE) TRADE—Con. Pacific Division—Con.						
12	Meats and meat products.....	21	\$9,797	\$296	3.0	.5	04	Coffee.....	246	\$175,586	\$6,852	3.8	3.6
	Lard.....	15	7,519	117	1.6	---		Green.....	10	25,116	1,582	5.6	---
	Meats, fresh.....	5	1,278	85	4.9	---		Roasted.....	220	147,184	4,506	5.1	---
	Meats, cured or smoked.....	15	5,542	64	1.2	---		Not analyzed in detail.....	20	17,484	764	4.4	---
	Not analyzed in detail.....	---	---	52	---	---	05	Confectionery and ice cream.....	229	161,159	5,448	2.1	1.9
13	Soft drinks.....	44	28,494	222	.8	.5		Candy.....	201	142,852	2,046	1.4	---
14	Sugar.....	165	79,920	9,731	12.2	11.4		Chewing gum.....	166	155,875	682	.5	---
15	Wines and liquors.....	8	2,956	205	6.9	.2		Other confectionery.....	10	6,789	33	.5	---
	Liquors.....	5	1,518	85	5.6	---		Not analyzed in detail.....	25	17,004	687	4.0	---
	Wines.....	7	2,585	35	1.4	---	06	Dairy and poultry products (except butter and cheese).....	19	11,100	896	8.1	.5
	Not analyzed in detail.....	---	---	85	---	---	07	Fish and sea foods (except canned).....	19	25,092	179	.8	.1
16	Other food and related products.....	29	20,521	1,274	6.2	1.5	08	Flour.....	249	175,348	5,870	5.4	3.2
18	Feed.....	15	5,754	151	2.3	.2	09	Fruits and vegetables, fresh.....	15	9,818	1,077	11.0	.6
	Hay, straw, and alfalfa.....	7	3,289	38	1.2	---		Fresh fruits.....	10	8,290	494	6.0	---
	Mixed and other feeds.....	9	5,187	87	2.1	---		Fresh vegetables.....	12	8,078	535	6.6	---
	Not analyzed in detail.....	5	554	26	4.7	---		Not analyzed in detail.....	---	---	47	---	---
19	Grain.....	13	5,097	184	3.2	.2	11	Groceries (except as listed).....	270	182,796	57,236	20.4	20.4
20	Hides, skins, and raw furs.....	5	2,329	115	4.9	.1		Breakfast cereals.....	240	161,559	7,475	4.6	---
21	Livestock (sheep and lambs).....	5	2,329	181	7.8	.2		Extracts and spices.....	171	154,715	1,155	.7	---
27	Clothing and furnishings, men's and boys'.....	10	8,551	216	2.5	.5		Lard substitutes and cooking fats.....	228	157,877	4,062	2.6	---
28	Clothing and accessories, women's and children's.....	6	4,097	218	5.3	.5		Nuts (all kinds).....	84	122,512	804	.7	---
30	Notions.....	11	7,354	47	.8	.1		Butter substitutes.....	91	56,785	585	.7	---
32	Piece goods.....	6	4,097	74	1.8	.1		Pickles, preserves, and sauces.....	181	151,590	5,577	2.4	---
32	Shoes and other footwear.....	5	2,825	55	2.0	.1		Rice, polished.....	107	124,999	1,019	.8	---
36	Automotive supplies (tires and tubes).....	5	4,585	51	1.1	.1		Teas.....	175	145,949	1,402	1.0	---
37	Drugs and drug sundries.....	22	14,254	158	1.0	.2		Other.....	197	119,047	11,534	9.7	---
40	Paints and varnishes.....	13	11,860	55	.5	.1	12	Meats and meat products.....	16	10,553	582	5.4	.2
41	Soaps.....	112	59,187	4,019	6.8	4.7		Lard.....	6	5,997	89	1.2	---
	Toilet soaps.....	87	45,255	724	1.6	---		Meats, fresh.....	7	5,016	215	4.3	---
	Other soaps.....	97	46,644	2,555	5.5	---		Meats, cured or smoked.....	9	5,758	61	1.1	---
	Not analyzed in detail.....	14	11,688	742	6.3	---		Not analyzed in detail.....	---	---	17	---	---
42	Other chemicals and related products.....	8	6,174	96	1.6	.1	13	Soft drinks.....	35	65,082	1,022	1.6	.6
45	Radios, appliances, and specialties.....	15	10,785	66	.8	.1	14	Sugar.....	257	178,462	15,042	8.4	6.2
46	China, glassware, and crockery.....	15	12,700	51	.4	.1	15	Wines and liquors.....	50	49,605	4,329	8.7	2.4
48	House furnishings.....	15	11,235	587	5.2	.7		Liquors.....	10	16,671	5,219	19.5	---
50	Hardware.....	22	14,772	159	1.1	.2		Wines.....	23	45,504	988	2.2	---
52	Sporting goods.....	16	11,726	95	.8	.1		Not analyzed in detail.....	3	2,908	124	4.3	---
56	Iron and steel—wire and wire products.....	17	13,995	100	.7	.1	16	Other food and related products.....	25	28,477	1,589	5.6	.9
75	Glass—sheet and containers.....	17	13,271	174	1.3	.2	59	Oils, vegetable.....	28	54,585	556	.8	.2
81	Paper and products (except stationery and wallpaper).....	99	56,324	1,465	2.6	1.7		Cottonseed, linseed, etc.....	27	54,475	295	.5	---
	Cardboard and paperboard.....	5	1,547	7	.5	---		Essential oils.....	3	20,974	45	.2	---
	Wrapping or coarse paper.....	67	40,566	396	1.0	---	41	Soaps.....	112	120,811	6,382	5.3	3.5
	Paper products such as bags, boxes, cups, dishes, etc.....	83	45,825	754	1.6	---		Toilet soaps.....	84	110,906	1,388	1.3	---
	Not analyzed in detail.....	---	---	325	---	---		Other soaps.....	98	112,174	4,584	4.1	---
85	Stationery and supplies.....	51	27,145	64	.2	.1	75	Glass containers.....	13	8,356	410	4.9	---
89	Tobacco products.....	142	71,606	7,147	9.9	8.4	81	Paper and products (except stationery and wallpaper).....	10	15,052	105	.7	.1
	Cigars.....	74	40,655	519	1.3	---		Wrapping or coarse paper.....	65	100,637	5,045	3.0	1.7
	Cigarettes.....	103	52,149	3,872	7.4	---		Paper products such as bags, boxes, cups, dishes, etc.....	59	94,051	2,225	2.4	---
	Other tobacco products.....	101	51,896	1,772	3.4	---		Other.....	---	---	127	---	---
	Not analyzed in detail.....	54	17,745	964	5.5	---		Not analyzed in detail.....	5	5,675	105	1.9	---
	All other commodities.....	---	---	989	---	1.0	89	Tobacco products.....	201	139,617	14,050	10.1	7.7
Pacific Division								Cigars.....	180	121,549	1,885	1.6	---
	All establishments.....	295						Cigarettes.....	199	156,957	9,489	6.8	---
	Sales.....	\$208,959,000						Other tobacco products.....	184	154,748	2,499	1.9	---
	Commodity coverage.....	87.5 percent						Not analyzed in detail.....	---	---	197	---	---
	Total analyzed.....	271	182,851	182,851	---	100.0		All other commodities.....	---	---	7,679	---	4.0
								Service receipts.....	---	---	276	---	.2
New York City							New York City						
00	Bakery products.....	55	74,785	1,680	2.2	.9		All establishments.....	65				
01	Beer and other malt liquors.....	130	126,969	5,693	4.5	3.1		Sales.....	\$112,154,000				
02	Butter and cheese.....	36	34,888	1,089	3.1	.8		Commodity coverage.....	87.6 percent				
03	Canned foods.....	271	182,851	64,794	35.4	35.4		Total analyzed.....	58	98,199	98,199	---	100.0
	Canned fruits.....	249	187,628	13,550	6.1	---	00	Bakery products.....	8	24,643	166	.7	.2
	Canned vegetables.....	249	187,629	20,072	12.0	---	02	Butter and cheese.....	15	37,105	915	2.5	.9
	Canned fish and sea foods.....	237	166,427	6,429	3.9	---							
	Canned meats.....	209	161,741	3,918	2.4	---							
	Canned milk.....	245	185,905	9,125	5.6	---							
	Other canned foods.....	213	151,430	7,828	5.2	---							
	Not analyzed in detail.....	18	14,657	3,874	26.1	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con. New York City—Con.							GROCERIES (GENERAL LINE) TRADE—Con. Chicago—Con.						
03	Canned foods.....	56	\$98,199	\$44,338	45.2	45.2	07	Fish and sea foods (except canned).....	11	\$28,837	\$178	.6	.3
	Canned fruits.....	46	73,814	9,088	12.3	---		Cured and processed fish.....	7	19,050	77	.4	---
	Canned vegetables.....	50	74,991	14,608	19.5	---		Frozen fish.....	3	6,295	8	.1	---
	Canned fish and sea foods.....	47	72,154	4,207	5.8	---		Other.....	---	---	81	---	---
	Canned meats.....	35	68,580	987	1.4	---	08	Flour.....	25	41,819	1,819	4.4	3.4
	Canned milk.....	47	72,533	2,274	3.1	---	09	Fruits and vegetables, fresh.....	4	4,399	555	12.2	1.0
	Other canned foods.....	28	37,655	1,711	4.5	---		Fresh fruits.....	5	3,778	289	7.6	---
	Not analyzed in detail.....	6	25,208	11,585	49.7	---		Fresh vegetables.....	3	3,778	237	6.3	---
04	Coffee.....	45	94,782	5,779	4.0	5.8		Not analyzed in detail.....	---	---	10	---	---
	Green.....	6	17,861	80	.4	---	10	Fruits and vegetables, frozen.....	4	16,359	285	1.7	.5
	Roasted.....	41	89,874	5,447	3.9	---	11	Groceries (except as listed).....	33	53,175	13,947	26.2	26.2
	Not analyzed in detail.....	---	---	252	---	---		Breakfast cereals.....	28	51,179	1,585	3.1	---
05	Confectionery and ice cream.....	9	24,590	143	.6	.1		Extracts and spices.....	28	51,834	701	1.4	---
	Candy.....	8	23,458	128	.5	---		Lard substitutes and cooking fats.....	20	36,983	809	2.2	---
	Other confectionery.....	4	3,909	15	.4	---		Nuts (all kinds).....	23	45,803	611	1.4	---
06	Dairy and poultry products (except butter and cheese).....	4	1,878	182	10.8	.2		Butter substitutes.....	3	758	48	6.3	---
	Eggs.....	3	607	91	15.0	---		Pickles, preserves, and sauces.....	32	53,074	3,796	7.2	---
	Other.....	---	---	91	---	---		Rice, polished.....	19	43,790	395	.9	---
07	Fish and sea foods (except canned).....	7	21,675	1,071	4.9	1.1		Teas.....	20	46,646	472	1.0	---
08	Flour.....	45	88,498	3,519	4.0	3.8		Other.....	25	45,702	5,527	12.1	---
11	Groceries (except as listed).....	56	98,199	27,990	28.5	28.5	12	Meats and meat products.....	7	7,406	1,101	14.9	2.1
	Breakfast cereals.....	48	75,532	2,522	3.2	---		Lard.....	4	6,765	203	3.0	---
	Extracts and spices.....	42	72,420	951	1.3	---		Meats, fresh.....	4	3,811	435	11.1	---
	Lard substitutes and cooking fats.....	32	50,756	1,280	2.5	---		Meats, cured or smoked.....	7	7,406	433	5.8	---
	Nuts (all kinds).....	37	67,588	1,423	2.1	---		Other.....	---	---	30	---	---
	Butter substitutes.....	6	4,821	97	2.0	---	13	Soft drinks.....	8	18,139	154	.8	.3
	Pickles, preserves, and sauces.....	44	75,310	4,092	5.6	---	14	Sugar.....	28	41,881	3,150	7.5	5.9
	Rice, polished.....	40	56,563	760	1.3	---	15	Wines and liquors.....	5	6,700	1,170	17.5	2.2
	Teas.....	37	70,816	2,297	3.2	---		Liquors.....	4	6,631	846	12.8	---
	Other.....	31	66,990	9,779	14.6	---		Wines.....	4	6,631	816	4.8	---
	Not analyzed in detail.....	4	22,008	4,989	22.7	---		Not analyzed in detail.....	---	---	8	---	---
13	Soft drinks.....	8	44,280	1,325	3.0	1.3	16	Other food and related products.....	6	9,485	661	7.0	1.2
14	Sugar.....	52	95,525	8,438	8.8	8.8	39	Oils (cottonseed, linseed, etc.).....	5	7,068	124	1.8	.2
19	Oil (cottonseed, linseed, etc.).....	7	6,402	234	3.7	.2	41	Soaps.....	6	10,289	425	4.1	.8
41	Soaps.....	18	28,755	1,484	5.2	1.6		Toilet soaps.....	7	8,335	72	.9	---
	Toilet soaps.....	16	26,709	595	2.2	---		Other soaps.....	8	10,289	353	3.4	---
	Other soaps.....	15	26,360	695	2.6	---	50	Industrial equipment and supplies.....	4	7,491	233	3.1	.4
	Not analyzed in detail.....	---	---	194	---	---	81	Paper and products (except stationery and wallpaper).....	6	17,180	286	1.5	.5
81	Paper and products (except stationery and wallpaper).....	8	21,671	209	1.0	.2		Paper products such as bags, boxes, cups, dishes, etc.....	5	7,116	138	1.9	---
	Paper products such as bags, boxes, cups, dishes, etc.....	7	19,840	175	.9	---		Not analyzed in detail.....	---	---	123	---	---
	Not analyzed in detail.....	---	---	34	---	---	89	Tobacco products.....	5	14,645	182	1.1	.3
	All other commodities.....	---	---	4,410	---	4.6		All other commodities.....	---	---	528	---	.9
Chicago							Philadelphia						
All establishments..... 42							All establishments..... 31						
Sales..... \$68,559,000							Sales..... \$38,580,000						
Commodity coverage..... 77.6 percent							Commodity coverage..... 76.0 percent						
Total analyzed.....		33	53,175	53,175	---	100.0	Total analyzed.....		24	29,506	29,506	---	100.0
00	Bakery products.....	7	9,896	125	1.3	.2	02	Butter and cheese.....	11	21,566	1,127	5.3	3.8
02	Butter and cheese.....	13	28,517	473	1.7	.9	03	Canned foods.....	23	29,298	10,252	35.1	35.0
03	Canned foods.....	31	52,057	23,738	45.6	44.6		Canned fruits.....	20	23,235	2,002	8.6	---
	Canned fruits.....	30	41,993	6,017	14.5	---		Canned vegetables.....	20	23,235	2,691	11.6	---
	Canned vegetables.....	29	40,864	8,822	21.6	---		Canned fish and sea foods.....	19	23,138	898	3.8	---
	Canned fish and sea foods.....	26	39,818	1,789	4.5	---		Canned meats.....	18	21,047	355	1.7	---
	Canned meats.....	22	35,316	932	2.6	---		Canned milk.....	20	23,235	661	2.9	---
	Canned milk.....	22	31,737	1,036	3.3	---		Other canned foods.....	14	20,591	1,184	5.7	---
	Other canned foods.....	22	29,546	1,288	4.3	---		Not analyzed in detail.....	---	---	2,461	---	---
	Not analyzed in detail.....	---	---	3,875	---	---	04	Coffee.....	19	28,637	1,851	8.2	5.6
04	Coffee.....	27	49,228	3,164	6.4	6.0		Roasted.....	16	20,900	874	4.2	---
	Green.....	5	6,791	119	1.8	---		Not analyzed in detail.....	---	---	777	---	---
	Roasted.....	24	45,195	3,027	6.7	---	05	Confectionery and ice cream.....	5	15,564	270	1.7	.9
	Not analyzed in detail.....	---	---	18	---	---		Candy.....	5	15,564	132	.8	---
05	Confectionery and ice cream.....	13	40,758	680	1.6	1.2		Other.....	---	---	138	---	---
	Candy.....	9	51,493	547	1.7	---	06	Dairy and poultry products (except butter and cheese).....	7	18,109	253	1.4	.9
	Chewing gum.....	6	11,828	36	.3	---		butter and cheese).....	6	17,326	212	1.2	---
	Not analyzed in detail.....	---	---	77	---	---		Eggs.....	---	---	41	---	---
06	Dairy and poultry products (except butter and cheese).....	6	7,008	479	6.8	.9		Other.....	20	27,691	1,193	4.3	4.1
	Eggs.....	5	6,875	176	2.6	---	08	Flour.....	---	---	---	---	---
	Milk and cream, fluid.....	4	3,911	78	2.0	---			---	---	---	---	---
	Poultry.....	4	3,888	225	5.8	---			---	---	---	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
GROCERIES (GENERAL LINE) TRADE—Con. Philadelphia—Con.							GROCERIES (GENERAL LINE) TRADE—Con. San Francisco—Con.							
11	Groceries (except as listed).....	23	\$29,286	\$9,346	28.5	28.5	11	Groceries (except as listed).....	20	\$26,284	\$4,888	18.6	18.6	
	Breakfast cereals.....	17	21,978	1,180	5.3	---		Breakfast cereals.....	17	25,877	862	3.3	---	
	Extracts and spices.....	18	22,054	247	1.1	---		Extracts and spices.....	17	25,549	141	.6	---	
	Lard substitutes and cooking fats.....	15	19,970	693	3.5	---		Lard substitutes and cooking fats.....	15	25,055	580	2.3	---	
	Nuts (all kinds).....	14	21,383	517	1.5	---		Nuts (all kinds).....	12	24,415	260	1.1	---	
	Pickles, preserves, and sauces.....	18	22,276	477	2.1	---		Pickles, preserves, and sauces.....	18	25,951	774	3.0	---	
	Rice, polished.....	18	21,421	243	1.1	---		Rice, polished.....	14	18,765	248	1.3	---	
	Teas.....	15	20,802	287	1.3	---		Teas.....	13	22,597	177	.8	---	
	Other.....	15	22,748	3,488	15.2	---		Other.....	13	22,988	1,848	8.0	---	
	Not analyzed in detail.....	5	5,861	1,474	25.1	---		Meats and meat products.....	3	645	55	8.5	.2	
12	Meats and meat products.....	7	13,270	400	3.0	1.4	14	Sugar.....	18	25,783	1,652	6.3	6.2	
	Lard.....	5	12,740	69	.5	---	15	Wines and liquors.....	11	16,236	3,140	19.3	11.9	
	Meats, cured or smoked.....	5	2,180	145	6.8	---		Liquors.....	9	14,598	2,884	19.8	---	
	Other.....	4	17,898	142	.8	.5		Wines.....	6	14,434	258	1.8	---	
15	Soft drinks.....	22	28,859	3,040	10.5	10.4	16	Other food and related products.....	5	5,781	118	2.0	.4	
14	Sugar.....	3	11,272	139	1.2	.5	9	Oils, vegetable.....	9	18,060	149	.8	6	
16	Other food and related products.....	6	14,865	1,096	7.4	3.7	41	Soaps.....	11	21,549	877	4.1	5.3	
41	Soaps.....	3	13,497	173	1.3	---		Toilet soaps.....	11	21,549	181	.8	---	
	Toilet soaps.....	6	14,865	923	6.2	---		Other soaps.....	11	21,549	698	3.2	---	
81	Paper and products (except stationery and wallpaper).....	5	15,119	208	1.6	.7	81	Paper and products (except stationery and wallpaper).....	10	19,819	445	2.3	1.7	
89	Tobacco products.....	5	17,148	809	4.7	2.8		Wrapping or coarse paper.....	6	17,869	118	.6	---	
	All other commodities.....	---	---	372	---	1.2		Paper products such as bags, boxes, cups, dishes, etc.....	9	18,688	329	1.8	---	
Boston							59	Tobacco products.....	12	22,818	593	2.6	2.5	
	All establishments..... 23							Cigars.....	7	14,562	24	.2	---	
	Sales..... \$25,847,000							Cigarettes.....	12	22,818	550	2.3	---	
	Commodity coverage..... 79.0 percent							Other tobacco products.....	9	21,629	59	.2	---	
	Total analyzed.....	15	20,422	20,422	---	100.0		All other commodities.....	---	---	277	---	1.1	---
								Service receipts.....	---	---	225	---	.9	---
GROCERIES AND FOODS (SPECIALTY LINES) TRADES							GROCERIES AND FOODS (SPECIALTY LINES) TRADES							
New England Division							New England Division							
	All establishments..... 870							All establishments..... 870						
	Sales..... \$158,180,000							Sales..... \$158,180,000						
	Commodity coverage..... 97.2 percent							Commodity coverage..... 97.2 percent						
	Total analyzed.....	15	20,422	20,422	---	100.0		Total analyzed.....	858	151,835	151,835	---	100.0	
02	Butter and cheese.....	4	1,976	346	17.5	1.7	00	Bakery products.....	70	3,286	1,497	45.8	1.0	
03	Canned foods.....	13	8,029	4,506	55.8	21.1	01	Beer and other malt liquors.....	8	1,787	392	21.4	.3	
	Canned fruits.....	10	6,255	1,187	18.7	---	02	Butter and cheese.....	109	34,489	2,657	8.5	1.9	
	Canned vegetables.....	10	6,255	1,458	23.5	---	03	Canned foods.....	152	56,175	8,194	22.7	5.4	
	Canned fish and sea foods.....	10	6,255	356	5.7	---		Canned fruits.....	63	18,153	2,605	14.4	---	
	Canned meats.....	9	5,101	142	2.8	---		Canned vegetables.....	59	17,688	1,412	7.9	---	
	Canned milk.....	8	4,912	142	2.9	---		Canned fish and sea foods.....	52	11,201	754	6.6	---	
	Other canned foods.....	8	5,254	1,041	19.9	---		Canned meats.....	67	19,978	1,101	5.5	---	
04	Coffee.....	11	7,471	228	3.1	1.1		Canned milk.....	35	9,369	694	7.4	---	
	Green.....	3	1,558	72	4.6	---		Other canned foods.....	42	7,661	1,067	13.9	---	
	Roasted.....	8	5,913	156	2.6	---		Not analyzed in detail.....	9	961	581	60.5	---	
05	Confectionery (candy).....	5	13,479	145	1.1	.7	04	Coffee.....	61	20,768	8,866	42.7	5.8	
08	Flour.....	7	2,808	177	6.5	.9		Green.....	10	10,553	1,010	9.6	---	
11	Groceries (except as listed).....	15	20,422	7,643	37.4	37.4		Roasted.....	52	18,623	7,192	38.6	---	
14	Sugar.....	8	4,912	218	4.4	1.1		Not analyzed in detail.....	7	1,959	866	54.3	---	
39	Oils (cottonseed, linseed, etc.).....	5	3,063	54	1.8	.3	05	Confectionery and ice cream.....	158	18,018	8,917	68.5	5.9	
41	Soaps.....	4	1,695	95	5.6	.5		Candy.....	128	10,255	6,497	63.4	---	
	All other commodities.....	---	---	7,214	---	55.2		Chewing gum.....	75	6,656	706	10.6	---	
San Francisco								Ice cream and ices.....	14	1,542	425	27.4	---	
	All establishments..... 20							Other confectionery.....	41	5,470	598	17.2	---	
	Sales..... \$26,502,000							Not analyzed in detail.....	18	2,063	693	55.6	---	
	Commodity coverage..... 100.0 percent						06	Dairy and poultry products (except butter and cheese).....	94	36,128	4,655	12.6	5.1	
	Total analyzed.....	20	26,502	26,502	---	100.0		Eggs.....	67	30,922	1,213	3.9	---	
00	Bakery products.....	8	3,060	203	6.8	.8		Milk and cream, fluid.....	6	854	155	16.5	---	
01	Beer and other malt liquors.....	9	21,553	503	2.3	1.9		Poultry.....	72	51,848	2,924	9.2	---	
02	Butter and cheese.....	6	2,725	118	4.3	.4		Other.....	11	7,524	585	4.9	---	
03	Canned foods.....	20	26,284	10,988	41.6	41.6	07	Fish and sea foods (except canned).....	176	52,580	18,592	57.4	12.2	
	Canned fruits.....	19	26,196	2,940	11.2	---		Fresh fish.....	87	18,170	6,411	46.3	---	
	Canned vegetables.....	18	26,122	4,575	17.5	---		Cured and processed fish.....	49	10,885	1,850	15.0	---	
	Canned fish and sea foods.....	19	26,196	1,252	4.8	---		Frozen fish.....	49	10,700	2,564	24.0	---	
	Canned meats.....	16	25,670	820	3.2	---		Other sea foods.....	97	12,288	4,777	38.9	---	
	Canned milk.....	15	24,945	810	3.2	---		Not analyzed in detail.....	8	6,082	1,211	19.8	---	
	Other canned foods.....	14	23,788	841	3.5	---	08	Flour.....	50	12,587	7,475	60.3	4.9	
04	Coffee.....	16	25,225	1,643	6.5	6.2		Fruits and vegetables, fresh.....	16	5,782	509	5.3	.2	
05	Confectionery and ice cream.....	15	17,207	140	.8	.5								
	Candy.....	9	14,418	76	.5	---								
	Not analyzed in detail.....	---	---	64	---	---								
07	Fish and sea foods (except canned).....	10	5,493	45	.8	.2								
08	Flour.....	15	23,829	515	1.3	1.2								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. New England Division—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Middle Atlantic Division—Con.						
10	Fruits and vegetables, frozen.....	7	\$7,760	\$841	8.3	.4	08	Flour.....	191	\$40,571	\$17,700	43.8	2.8
11	Groceries (except as listed).....	202	47,488	20,558	43.3	13.5	09	Fruits and vegetables, fresh.....	48	7,969	1,579	19.8	.2
	Breakfast cereals.....	31	8,846	2,128	24.6	---	10	Fruits and vegetables, frozen.....	28	9,875	2,752	27.7	.4
	Extracts and spices.....	52	12,008	1,115	9.3	---	11	Groceries (except as listed).....	925	217,591	115,785	53.2	18.2
	Lard substitutes and cooking fats.....	30	8,157	582	7.1	---		Breakfast cereals.....	90	24,841	8,198	33.3	---
	Nuts (all kinds).....	41	9,768	2,187	22.4	---		Extracts and spices.....	206	55,068	9,110	18.5	---
	Butter substitutes.....	12	4,428	146	3.3	---		Lard substitutes and cooking fats.....	115	25,677	5,483	13.5	---
	Pickles, preserves, and sauces.....	68	10,959	1,155	10.5	---		Nuts (all kinds).....	161	45,152	13,051	28.9	---
	Rice, polished.....	16	3,088	91	3.0	---		Butter substitutes.....	43	15,404	1,066	6.9	---
	Teas.....	51	22,169	8,154	36.7	---		Pickles, preserves, and sauces.....	281	54,005	7,255	13.4	---
	Other.....	65	10,744	2,870	26.7	---		Rice, polished.....	93	29,658	2,304	7.8	---
	Not analyzed in detail.....	22	3,444	2,152	62.5	---		Teas.....	188	68,839	21,641	32.4	---
12	Meats and meat products.....	265	75,305	63,080	83.7	41.5		Other.....	365	90,578	41,007	45.3	---
	Lard.....	71	35,666	596	1.8	---	12	Meats and meat products.....	72	13,985	8,700	62.2	---
	Meats, fresh.....	181	58,478	41,075	70.2	---		Lard.....	774	218,779	183,763	84.8	29.0
	Meats, cured or smoked.....	145	45,858	8,582	19.6	---		Meats, fresh.....	132	40,812	1,995	4.9	---
	Other (including game).....	27	7,658	890	11.5	---		Meats, cured or smoked.....	532	185,974	134,759	61.2	---
	Not analyzed in detail.....	42	15,225	11,927	90.2	---		Other (incl. ling. game).....	405	110,708	29,002	26.2	---
15	Soft drinks.....	47	5,768	783	20.8	.5		Not analyzed in detail.....	61	23,870	7,328	31.0	---
16	Sugar.....	45	8,053	1,899	21.2	1.1	13	Soft drinks.....	61	14,093	10,729	76.1	---
17	Wines and liquors.....	8	1,841	247	15.1	.2	14	Sugar.....	236	15,105	5,992	39.7	.9
18	Other foods and related products.....	23	5,059	789	15.3	.5	15	Wines and liquors.....	150	70,015	47,334	67.8	7.5
19	Grain.....	4	693	85	11.9	.1	16	Other food and related products.....	15	8,191	1,197	14.6	.2
20	Other farm products—raw materials.....	4	812	179	21.9	.1	17	Grain.....	202	42,887	17,954	41.9	2.8
21	Oils, vegetable.....	14	5,570	267	7.5	.2	18	Feed.....	31	6,014	556	9.2	.1
	Cottonseed, linseed, etc.....	11	2,748	259	9.4	---	19	Grain.....	27	3,620	365	9.6	.1
	Essential oils.....	3	622	8	1.0	---	20	Hides, skins, and raw furs.....	18	15,983	1,255	7.9	.2
21	Paper and products (except stationery and wallpaper).....	7	685	84	12.3	.1	21	Other farm products—raw materials.....	29	10,501	713	6.8	.1
22	Tobacco products.....	19	2,960	1,050	34.8	.7	22	Oils, vegetable.....	36	10,053	750	7.3	.1
	Cigars.....	10	1,501	92	6.1	---	23	Soaps.....	36	5,285	911	17.2	.1
	Cigarettes.....	14	1,781	553	20.0	---	24	Toilet soaps.....	19	4,207	689	16.4	---
	Other tobacco products.....	12	1,550	103	6.6	---	25	Other soaps.....	26	4,015	195	4.9	---
	Not analyzed in detail.....	---	---	482	---	---	26	Not analyzed in detail.....	4	115	28	24.3	---
	All other commodities.....	---	---	707	---	.4	27	Other chemicals and related products.....	16	6,369	1,248	19.5	.2
Middle Atlantic Division All establishments..... 3,250 Sales..... \$716,759,000 Commodity coverage..... 68.6 percent							East North Central Division All establishments..... 2,537 Sales..... \$546,532,000 Commodity coverage..... 94.8 percent						
Total analyzed.....		3,090	654,948	654,848	---	100.0	Total analyzed.....		2,421	328,427	328,427	---	100.0
00	Bakery products.....	206	18,015	8,667	48.1	1.4	00	Bakery products.....	175	13,624	5,456	40.0	1.7
01	Beer and other malt liquors.....	24	4,062	1,407	34.6	.2	01	Beer and other malt liquors.....	29	8,021	1,631	20.3	.5
02	Butter and cheese.....	245	58,738	9,136	15.6	1.4	02	Butter and cheese.....	173	34,290	5,559	9.7	1.0
03	Canned foods.....	521	135,223	54,942	41.2	9.7	03	Canned foods.....	502	72,765	25,413	32.2	7.1
	Canned fruits.....	219	55,911	8,408	15.0	---		Canned fruits.....	150	32,976	4,430	13.4	---
	Canned vegetables.....	226	44,954	9,821	21.8	---		Canned vegetables.....	171	35,419	7,452	22.3	---
	Canned fish and sea foods.....	196	51,800	9,978	19.5	---		Canned fish and sea foods.....	116	28,420	1,579	5.6	---
	Canned meats.....	164	48,550	15,264	31.4	---		Canned meats.....	116	35,141	3,195	9.1	---
	Canned milk.....	119	57,205	2,978	5.0	---		Canned milk.....	84	24,968	1,672	6.7	---
	Other canned foods.....	142	32,035	3,774	11.6	---		Other canned foods.....	95	19,948	1,997	8.5	---
04	Coffee.....	54	15,756	4,719	34.3	---	04	Coffee.....	50	9,939	3,583	37.6	---
	Green.....	384	95,497	57,432	60.1	9.0		Not analyzed in detail.....	269	65,870	31,798	49.8	3.7
	Roasted.....	69	30,948	23,722	59.4	---		Green.....	23	8,675	1,351	21.1	---
	Not analyzed in detail.....	299	60,128	25,460	42.3	---		Roasted.....	237	54,001	28,840	53.4	---
05	Confectionery and ice cream.....	84	12,120	8,250	68.1	---	05	Confectionery and ice cream.....	26	8,713	1,127	12.9	---
	Candy.....	650	58,777	39,362	67.6	6.0		Candy.....	532	44,259	26,082	58.9	7.9
	Chewing gum.....	539	42,457	25,915	61.0	---		Chewing gum.....	421	34,791	16,702	48.2	---
	Ice cream and ices.....	308	24,409	2,623	11.6	---		Ice cream and ices.....	233	21,855	2,528	11.6	---
	Other confectionery.....	25	1,781	1,367	76.8	---		Other confectionery.....	39	1,090	516	47.3	---
	Not analyzed in detail.....	176	16,881	3,451	20.3	---		Not analyzed in detail.....	151	16,142	3,136	19.4	---
06	Dairy and poultry products (except butter and cheese).....	51	9,315	4,828	51.8	---		Not analyzed in detail.....	41	5,704	3,140	55.0	---
	Butter.....	175	62,722	9,011	14.4	1.4							
	Eggs.....	97	29,271	1,875	6.4	---							
	Milk and cream, fluid.....	8	1,109	22	2.0	---							
	Poultry.....	102	42,845	6,948	16.2	---							
	Other.....	7	539	43	8.0	---							
	Not analyzed in detail.....	11	4,506	123	2.7	---							
07	Fish and sea foods (except canned).....	355	58,559	42,075	70.6	6.6							
	Fresh fish.....	180	27,944	21,091	75.5	---							
	Cured and processed fish.....	119	20,940	6,376	30.4	---							
	Frozen fish.....	102	20,208	3,823	18.9	---							
	Other sea foods.....	91	9,213	3,221	35.0	---							
	Not analyzed in detail.....	26	8,495	7,564	89.0	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)				
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)					
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.										
East North Central Division							West North Central Division—Con.										
06	Dairy and poultry products (except butter and cheese).....	150	\$32,906	\$4,839	14.1	1.4	05	Canned foods.....	142	\$29,802	\$6,306	21.2	5.5				
	Eggs.....	88	14,727	1,102	7.5	---		Canned fruits.....	71	13,408	1,408	10.5	---				
	Milk and cream, fluid.....	10	1,042	85	8.2	---		Canned vegetables.....	77	13,287	1,594	12.0	---				
	Poultry.....	61	25,104	3,082	12.3	---		Canned fish and sea foods.....	52	9,200	785	8.5	---				
	Other.....	7	521	69	13.2	---		Canned meats.....	42	9,463	351	3.7	---				
	Not analyzed in detail.....	21	2,779	321	11.6	---		Canned milk.....	41	7,583	887	9.1	---				
07	Fish and sea foods (except canned).....	266	51,448	22,055	70.1	6.7		Other canned foods.....	54	4,881	252	5.2	---				
	Fresh fish.....	179	18,045	10,449	57.9	---	04	Not analyzed in detail.....	25	7,027	1,231	17.5	---				
	Cured and processed fish.....	100	14,690	2,676	18.2	---		Coffee.....	182	56,415	26,420	72.6	23.2				
	Frozen fish.....	96	14,947	3,557	23.7	---		Green.....	10	3,846	192	5.0	---				
	Other sea foods.....	57	9,208	1,082	11.5	---		Roasted.....	123	34,280	25,224	73.6	---				
	Not analyzed in detail.....	28	4,865	4,031	82.5	---		Not analyzed in detail.....	8	2,049	1,004	49.0	---				
08	Flour.....	149	25,997	7,669	31.5	2.5	05	Confectionery and ice cream.....	228	20,786	8,542	41.1	7.5				
09	Fruits and vegetables, fresh.....	54	9,089	4,102	45.2	1.2		Candy.....	177	14,451	5,447	37.7	---				
	Fresh fruits.....	32	6,989	2,344	33.6	---		Chewing gum.....	104	8,969	845	9.4	---				
	Fresh vegetables.....	14	6,966	1,431	20.0	---		Ice cream and ices.....	19	2,884	504	17.5	---				
	Not analyzed in detail.....	8	1,549	207	12.0	---		Other confectionery.....	69	5,252	897	17.1	---				
10	Fruits and vegetables, frozen.....	28	7,839	936	12.2	.5		Not analyzed in detail.....	19	4,246	851	20.0	---				
11	Groceries (except as listed).....	725	110,095	40,474	36.8	12.5	06	Dairy and poultry products (except butter and cheese).....	45	7,699	874	8.3	.6				
	Breakfast cereals.....	89	20,471	5,428	26.5	---		Eggs.....	21	5,017	176	3.5	---				
	Extracts and spices.....	174	37,728	5,110	13.5	---		Milk and cream, fluid.....	10	720	46	6.4	---				
	Lard substitutes and cooking fats.....	75	22,275	1,879	7.5	---		Poultry.....	26	6,080	533	8.0	---				
	Nuts (all kinds).....	151	25,376	5,162	20.3	---		Other.....	---	---	89	---	---				
	Butter substitutes.....	85	14,112	1,085	7.5	---	07	Fish and sea foods (except canned).....	79	11,357	5,507	48.5	4.9				
	Pickles, preserves, and sauces.....	204	34,619	3,198	9.2	---		Fresh fish.....	49	4,985	1,612	32.3	---				
	Rice, polished.....	43	18,268	572	2.5	---		Cured and processed fish.....	45	7,107	1,193	16.9	---				
	Teas.....	148	41,721	4,604	11.5	---		Frozen fish.....	47	8,037	1,890	23.5	---				
	Other.....	504	40,129	9,797	24.4	---		Other sea foods.....	26	3,605	454	12.6	---				
	Not analyzed in detail.....	70	9,815	2,359	29.1	---		Not analyzed in detail.....	8	840	559	55.9	---				
12	Meats and meat products.....	669	120,217	106,554	88.5	32.4	08	Flour.....	81	12,774	4,812	37.7	4.2				
	Lard.....	171	37,692	4,228	11.3	---	09	Fruits and vegetables, fresh.....	41	9,530	2,009	21.4	2.3				
	Meats, fresh.....	478	95,952	74,549	77.7	---		Fresh fruits.....	25	2,990	545	11.5	---				
	Meats, cured or smoked.....	347	59,891	13,555	22.6	---		Fresh vegetables.....	26	6,427	1,480	22.7	---				
	Other (including game).....	79	14,879	5,223	35.1	---		Not analyzed in detail.....	12	2,876	608	21.0	---				
	Not analyzed in detail.....	74	12,551	10,759	85.9	---	10	Fruits and vegetables, frozen.....	19	7,770	595	5.1	.3				
13	Soft drinks.....	209	12,990	5,525	41.0	1.6	11	Groceries (except as listed).....	512	55,552	20,956	37.9	18.4				
14	Sugar.....	141	51,245	26,870	51.5	8.0		Breakfast cereals.....	51	9,759	3,277	33.6	---				
15	Wines and liquors.....	18	5,102	1,069	21.3	.9		Extracts and spices.....	94	18,850	4,336	23.0	---				
	Liquors.....	8	1,679	368	21.9	---		Lard substitutes and cooking fats.....	32	9,145	452	4.9	---				
	Wine.....	12	2,495	260	10.4	---		Nuts (all kinds).....	57	11,188	4,844	41.6	---				
	Not analyzed in detail.....	5	2,562	460	19.5	---		Butter substitutes.....	20	8,151	507	5.0	---				
16	Other food and related products.....	151	14,438	4,990	34.6	1.5		Pickles, preserves, and sauces.....	76	13,728	1,054	7.7	---				
17	Feed.....	48	5,826	1,350	23.2	.4		Rice, polished.....	15	3,629	52	1.4	---				
18	Grain.....	19	3,168	530	16.4	.1		Teas.....	58	14,552	559	5.8	---				
19	Hides, skins, and raw furs.....	41	8,168	484	5.3	.1		Other.....	124	19,440	4,255	21.8	---				
20	Drugs and drug sundries.....	28	7,000	1,284	18.1	.4		Not analyzed in detail.....	41	8,755	2,040	23.3	---				
21	Oil, vegetable.....	18	2,920	598	18.8	.1	12	Meats and meat products.....	210	19,553	18,303	85.6	14.6				
22	Soaps.....	47	8,397	5,192	58.0	1.0		Lard.....	76	12,768	463	3.9	---				
	Toilet soaps.....	24	6,006	2,038	33.9	---		Meats, fresh.....	153	15,545	10,601	68.8	---				
	Other soaps.....	27	8,474	925	14.3	---		Meats, cured or smoked.....	124	14,735	5,678	38.5	---				
	Not analyzed in detail.....	13	1,237	251	18.7	---		Other (including game).....	27	3,552	584	10.9	---				
23	Other chemicals and related products.....	14	2,267	187	8.2	.1		Not analyzed in detail.....	22	1,555	1,177	75.7	---				
24	Paper and products (except stationary and wallpaper).....	49	8,102	821	10.2	.2	13	Soft drinks.....	110	10,577	3,279	31.0	2.9				
25	Tobacco products.....	94	12,525	3,567	28.9	1.0	14	Sugar.....	68	20,385	6,663	32.9	5.9				
	Cigars.....	65	8,194	466	5.7	---	15	Other food and related products.....	40	8,830	1,708	19.4	1.5				
	Cigarettes.....	55	7,108	1,595	19.3	---	16	Feed.....	45	4,849	798	16.4	.7				
	Other tobacco products.....	41	6,858	532	8.0	---		Mixed and other feeds.....	59	4,108	637	15.5	---				
	Not analyzed in detail.....	15	5,555	984	27.7	---		Not analyzed in detail.....	4	741	158	21.1	---				
	All other commodities.....	---	---	1,499	---	.6	17	Grain.....	12	1,273	729	57.5	.6				
	Service receipts.....	8	4,270	168	3.9	.1	18	Soaps.....	19	1,959	186	9.6	.1				
West North Central Division							21	Paper and products (except stationary and wallpaper).....	27	4,195	296	8.0	.5				
	All establishments.....	973	---	---	---	---		Wrapping or coarse paper.....	9	2,241	113	5.0	---				
	Sales.....	\$118,122,000	---	---	---	---		Paper products such as bags, boxes, cups, dishes, etc.....	22	5,674	108	2.9	---				
	Commodity coverage.....	95.8 percent	---	---	---	---		Other.....	---	---	85	---	---				
	Total analyzed.....	957	114,084	114,084	100.0	---	22	Tobacco products.....	61	6,011	1,514	25.2	1.3				
00	Bakery products.....	79	4,952	1,827	36.9	1.5		Cigars.....	37	4,627	287	6.9	---				
01	Beer and other malt liquors.....	43	10,510	1,845	16.0	1.4		Cigarettes.....	56	4,558	811	17.8	---				
02	Butter and cheese.....	50	10,229	1,072	10.5	.9		Other tobacco products.....	30	4,159	300	7.4	---				
								Not analyzed in detail.....	8	454	127	29.3	---				
								All other commodities.....	---	---	1,551	---	1.7				

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

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[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Percent column A.—Percent of *total* sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to *total* sales of all establishments in this kind of business reporting their sales by commodities.

Percent column A.—Percent of *total* sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to *total* sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. East South Central Division—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. West South Central Division—Con.						
11	Groceries (except as listed).....	146	\$20,169	\$5,448	27.0	14.1	07	Fish and sea foods (except canned).....	13	\$6,579	\$4,474	68.0	4.6
	Breakfast cereals.....	29	5,791	1,053	18.2	---		Fresh fish.....	71	3,763	2,195	58.5	---
	Extracts and spices.....	33	6,405	245	3.8	---		Cured and processed fish.....	11	2,348	209	8.9	---
	Lard substitutes and cooking fats.....	28	5,269	117	2.2	---		Frozen fish.....	20	1,758	537	30.5	---
	Nuts (all kinds).....	34	5,213	529	10.5	---		Other sea foods.....	45	2,263	933	41.2	---
	Butter substitutes.....	13	4,788	374	7.8	---		Not analyzed in detail.....	6	667	600	90.0	---
	Pickles, preserves, and sauces.....	46	9,282	417	4.5	---	08	Flour.....	102	13,602	5,716	51.5	3.8
	Rice, polished.....	15	5,709	19	.5	---	09	Fruits and vegetables, fresh.....	24	3,351	236	7.5	.2
	Teas.....	55	8,136	383	4.7	---	10	Fruits and vegetables, frozen.....	11	1,161	549	25.4	.6
	Other.....	37	4,987	1,410	28.4	---	11	Groceries (except as listed).....	287	4,124	14,616	35.9	14.8
	Not analyzed in detail.....	21	2,116	869	42.5	---		Breakfast cereals.....	31	7,319	733	11.8	---
12	Meats and meat products.....	87	9,352	5,207	55.7	13.5		Extracts and spices.....	84	24,323	1,147	5.1	---
	Lard.....	51	6,602	717	10.9	---		Lard substitutes and cooking fats.....	61	13,021	885	6.8	---
	Meats, fresh.....	45	5,042	2,510	49.8	---		Nuts (all kinds).....	48	7,508	5,074	67.6	---
	Meats, cured or smoked.....	48	5,604	1,359	24.3	---		Butter substitutes.....	35	8,481	581	6.9	---
	Other (including game).....	5	792	65	8.0	---		Pickles, preserves, and sauces.....	77	14,957	1,422	9.5	---
	Not analyzed in detail.....	9	987	559	56.5	---		Rice, polished.....	22	5,168	66	1.3	---
13	Soft drinks.....	33	1,584	899	56.8	2.3		Teas.....	49	10,768	793	7.4	---
14	Sugar.....	55	9,400	2,336	24.9	6.1		Other.....	101	12,633	2,454	19.4	---
16	Other food and related products.....	17	2,132	271	12.7	.7		Not analyzed in detail.....	30	3,578	1,671	46.7	---
18	Feed.....	38	4,573	678	14.8	1.8	12	Meats and meat products.....	183	25,153	16,066	64.0	10.7
19	Grain.....	12	1,196	58	4.8	.2		Lard.....	61	11,654	780	6.6	---
20	Hides, skins, and raw furs.....	4	1,041	144	13.8	.4		Meats, fresh.....	124	16,196	8,994	55.5	---
22	Seeds.....	9	1,563	100	7.3	.3		Meats, cured or smoked.....	106	16,396	3,682	22.5	---
25	Other farm products—raw materials.....	5	542	73	13.5	.2		Other (including game).....	18	3,132	571	18.2	---
27	Clothing and furnishings, men's and boys'.....	9	1,265	47	3.7	.1	13	Soft drinks.....	23	3,160	2,259	71.5	---
28	Clothing and accessories, women's and children's.....	7	722	24	3.3	.1	14	Sugar.....	46	2,184	1,034	47.3	1.0
30	Notions.....	12	590	57	10.2	.1	15	Other food and related products.....	54	10,910	2,249	20.6	2.7
32	Shoes and other footwear.....	5	345	49	14.2	.1	16	Feed.....	33	4,127	1,236	29.8	1.2
37	Drugs and drug sundries.....	18	2,562	85	3.6	.2	17	Grain.....	73	9,265	2,809	30.2	2.0
41	Soaps.....	11	1,425	72	5.1	.2	18	Hides, skins, and raw furs.....	36	6,556	438	6.7	.4
42	Other chemicals and related products.....	3	494	32	6.5	.1	20	Other farm products—raw materials.....	10	2,426	65	2.6	.1
45	Radios, appliances, and specialties.....	5	555	86	15.5	.2	26	Other farm products—raw materials.....	8	2,568	370	14.4	.4
61	Paper and products (except stationery and wallpaper).....	15	1,781	87	4.9	.2	37	Drugs and drug sundries.....	20	2,946	172	5.8	.2
89	Tobacco products.....	35	4,299	798	18.8	2.1	41	Soaps.....	15	2,893	57	2.0	.1
	Cigars.....	20	2,410	61	2.5	---	81	Paper and products (except stationery and wallpaper).....	22	2,859	205	7.2	.2
	Cigarettes.....	20	3,101	472	15.2	---	82	Stationery and supplies.....	6	613	58	9.5	.1
	Other tobacco products.....	3	3,083	34	9.0	---	89	Tobacco products.....	77	8,497	1,774	20.9	1.8
90	Fertilizer and fertilizer materials.....	7	877	73	8.3	.2		Cigars.....	57	7,543	786	10.7	---
	All other commodities.....	---	---	492	---	1.1		Cigarettes.....	25	4,619	411	8.5	---
								Other tobacco products.....	30	5,534	444	8.5	---
								Not analyzed in detail.....	9	631	133	22.9	---
								Fertilizer and fertilizer materials.....	6	2,539	60	3.5	.1
								All other commodities.....	---	---	1,181	---	1.0
West South Central Division							Mountain Division						
All establishments.....		969					All establishments.....		283				
Sales.....		\$107,680,000					Sales.....		\$27,555,000				
Commodity coverage.....		91.7 percent					Commodity coverage.....		92.2 percent				
Total analyzed.....		830	98,744	98,744	---	100.0	Total analyzed.....		246	25,417	25,417	---	100.0
00	Bakery products.....	61	3,249	484	14.9	.5	00	Bakery products.....	31	1,368	567	28.5	1.4
01	Beer and other malt liquors.....	12	2,038	879	18.6	.4	01	Beer and other malt liquors.....	6	1,850	947	57.4	3.7
02	Butter and cheese.....	48	7,643	1,315	17.2	1.3	02	Butter and cheese.....	10	1,446	406	28.1	1.6
03	Canned foods.....	133	21,561	4,407	20.4	4.5	03	Canned foods.....	35	4,235	1,957	46.2	7.7
	Canned fruits.....	47	9,342	910	9.7	---		Canned fruits.....	17	3,375	550	16.5	---
	Canned vegetables.....	62	8,979	1,192	13.3	---		Canned vegetables.....	19	3,144	699	22.2	---
	Canned fish and sea foods.....	33	5,941	506	8.5	---		Canned fish or sea foods.....	7	2,362	149	6.3	---
	Canned meats.....	40	9,129	273	3.0	---		Canned meats.....	9	1,721	109	6.3	---
	Canned milk.....	36	8,618	591	6.9	---		Canned milk.....	10	2,317	150	6.5	---
	Other canned foods.....	33	5,444	317	5.8	---		Other canned foods.....	5	553	142	40.2	---
	Not analyzed in detail.....	20	3,390	618	18.2	---		Not analyzed in detail.....	5	249	158	63.5	---
04	Coffee.....	181	41,176	31,153	75.8	31.5	04	Coffee.....	40	5,123	3,463	67.6	13.6
	Green.....	24	13,125	11,419	87.0	---		Roasted.....	37	4,876	3,415	70.0	---
	Roasted.....	151	28,051	19,734	70.9	---		Not analyzed in detail.....	3	247	48	19.4	---
	Not analyzed in detail.....	11	1,618	602	40.9	---	05	Confectionery and ice cream.....	59	3,853	1,619	42.6	6.4
05	Confectionery and ice cream.....	268	17,476	9,045	51.8	9.2		Candy.....	45	2,893	1,054	36.4	---
	Candy.....	247	16,022	6,640	41.4	---		Chewing gum.....	22	1,777	120	6.8	---
	Chewing gum.....	137	10,816	860	8.0	---		Ice cream and ices.....	10	372	100	26.9	---
	Ice cream and ices.....	8	250	156	62.4	---		Other confectionery.....	17	1,446	290	19.4	---
	Other confectionery.....	60	5,108	1,399	27.2	---		Not analyzed in detail.....	6	432	65	15.0	---
06	Dairy and poultry products (except butter and cheese).....	35	5,402	368	6.8	.4	06	Dairy and poultry products (except butter and cheese).....	15	2,087	133	6.4	.6

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Mountain Division—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Pacific Division—Con.						
07	Fish and sea foods (except canned).....	17	\$1,052	\$825	60.7	2.5	06	Dairy and poultry products (except butter and cheese).....	67	\$15,008	\$1,844	12.3	.9
	Fresh fish.....	12	642	207	24.6	---		Eggs.....	30	7,160	889	12.4	---
	Cured and processed fish.....	7	475	45	9.5	---		Milk and cream, fluid.....	8	507	31	6.1	---
	Frozen fish.....	5	495	285	57.6	---		Poultry.....	32	9,403	793	8.4	---
	Other sea foods.....	7	541	89	16.5	---		Other.....	5	2,480	81	3.3	---
08	Flour.....	21	5,720	652	17.5	2.6		Not analyzed in detail.....	6	728	50	6.9	---
09	Fruits and vegetables, fresh.....	6	243	51	21.0	.2	07	Fish and sea foods (except canned).....	205	35,056	20,819	59.4	10.3
	Fresh fruits.....	3	186	22	11.8	---		Fresh fish.....	125	20,758	11,139	55.7	---
	Fresh vegetables.....	4	201	22	10.9	---		Cured and processed fish.....	74	14,555	2,358	18.1	---
	Not analyzed in detail.....	---	---	7	---	---		Frozen fish.....	62	20,925	5,660	17.5	---
11	Groceries (except as listed).....	85	14,296	6,699	48.5	27.1		Other sea foods.....	79	11,222	2,507	22.3	---
	Breakfast cereals.....	11	2,229	858	37.6	---		Not analyzed in detail.....	9	1,398	875	62.6	---
	Extracts and spices.....	25	1,591	155	8.4	---	08	Flour.....	40	6,989	2,929	41.9	1.4
	Lard substitutes and cooking fats.....	9	1,028	100	9.7	---		Fruits and vegetables, fresh.....	47	6,841	575	8.4	.3
	Nuts (all kinds).....	18	1,572	141	9.0	---	09	Fruits and vegetables, fresh.....	27	4,747	525	6.8	---
	Butter substitutes.....	4	726	22	3.0	---		Fresh vegetables.....	36	3,452	220	6.4	---
	Pickles, preserves, and sauces.....	22	2,955	220	7.5	---		Not analyzed in detail.....	---	---	50	---	---
	Rice, polished.....	8	1,032	40	3.9	---	10	Fruits and vegetables, frozen.....	12	6,502	304	4.7	.2
	Teas.....	15	2,090	185	8.8	---	11	Groceries (except as listed).....	450	78,730	36,933	46.9	16.2
	Other.....	30	6,927	4,858	70.1	---		Breakfast cereals.....	33	8,389	2,359	28.0	---
	Not analyzed in detail.....	10	1,690	588	21.7	---		Extracts and spices.....	113	27,005	3,688	13.7	---
12	Meats and meat products.....	61	5,938	4,858	81.8	19.1		Lard substitutes and cooking fats.....	44	11,878	960	8.1	---
	Lard.....	14	2,065	58	2.7	---		Nuts (all kinds).....	73	14,505	4,452	30.7	---
	Meats, fresh.....	44	4,286	2,659	69.7	---		Butter substitutes.....	21	6,273	1,845	29.0	---
	Meats, cured or smoked.....	29	5,585	960	28.8	---		Pickles, preserves, and sauces.....	106	19,882	1,940	9.8	---
	Other (including game).....	9	952	500	55.8	---		Rice, polished.....	82	17,557	2,402	13.7	---
	Not analyzed in detail.....	10	975	788	80.5	---		Teas.....	117	34,516	6,258	18.1	---
13	Soft drinks.....	18	953	250	26.2	1.0		Other.....	193	55,225	12,272	54.8	---
14	Sugar.....	12	5,712	788	21.2	3.1	12	Meats and meat products.....	32	2,228	777	34.9	---
15	Other food and related products.....	20	1,779	542	19.2	1.3		Lard.....	88	57,754	50,146	86.8	24.7
16	Feed.....	11	2,508	503	20.1	2.0		Meats, fresh.....	82	20,409	816	4.0	---
19	Grain.....	6	2,214	800	16.6	1.2		Meats, cured or smoked.....	305	50,881	39,981	78.9	---
	Corn.....	5	2,163	105	4.9	---		Other (including game).....	218	39,596	5,454	14.2	---
	Wheat.....	4	2,152	78	3.5	---		Not analyzed in detail.....	38	4,888	824	17.0	---
	Other (except rice).....	3	2,100	107	5.1	---	15	Soft drinks.....	29	5,509	5,071	87.5	---
	Not analyzed in detail.....	---	---	12	---	---	16	Sugar.....	60	4,456	2,890	64.6	1.4
20	Hides, skins, and raw furs.....	3	849	54	6.4	.2	14	Wines and liquors.....	36	9,810	5,555	55.7	1.7
22	Seeds.....	4	2,614	259	9.9	1.0	15	Liquors.....	34	9,012	2,368	26.3	1.2
46	China, glassware, and crockery.....	4	228	52	22.8	.2		Wines.....	21	6,516	1,750	26.3	---
61	Paper and products (except stationery and wallpaper).....	9	658	19	2.9	.1		Not analyzed in detail.....	16	5,692	421	7.4	---
69	Tobacco products.....	18	1,349	513	25.2	1.2	18	Other food and related products.....	5	654	195	22.8	---
	Cigars.....	11	913	60	6.6	---	39	Oils, vegetable.....	105	13,181	4,218	32.0	2.1
	Cigarettes.....	8	655	135	20.6	---		Cottonseed, linseed, etc.....	19	4,755	601	12.6	.5
	Other tobacco products.....	5	517	24	7.6	---		Essential oils.....	15	3,844	528	13.7	---
	Not analyzed in detail.....	4	244	94	38.5	---		Not analyzed in detail.....	4	685	44	5.0	---
	All other commodities.....	---	---	559	---	2.3	41	Soaps.....	20	3,295	152	4.6	.1
Pacific Division							46	China, glassware, and crockery.....	34	5,850	512	5.5	.2
	All establishments.....	1,288					61	Paper and products (except stationery and wallpaper).....	34	6,446	379	5.9	.2
	Sales.....	\$209,441,000						Wrapping or coarse paper.....	5	1,552	59	3.7	---
	Commodity coverage.....	98.8 percent						Paper products such as bags, boxes, cups, dishes, etc.....	27	5,585	292	5.2	---
	Total analyzed.....	1,234	202,645	202,645	---	100.0		Other.....	27	5,585	292	5.2	---
00	Bakery products.....	88	7,874	2,217	28.2	1.1	89	Tobacco products.....	11	2,323	743	20.7	.4
01	Beer and other malt liquors.....	37	5,985	797	13.3	.4		Cigars.....	18	1,880	286	17.8	---
02	Butter and cheese.....	59	10,901	1,184	10.9	.6		Cigarettes.....	7	2,247	250	11.1	---
03	Canned foods.....	213	46,652	18,965	40.7	9.4		Other tobacco products.....	10	885	108	15.6	---
	Canned fruits.....	88	19,155	5,534	18.5	---		Not analyzed in detail.....	---	---	4,418	---	2.0
	Canned vegetables.....	96	18,213	5,813	20.9	---	New York City						
	Canned fish and sea foods.....	92	27,559	9,140	33.4	---		All establishments.....	1,505				
	Canned meats.....	61	15,162	509	3.4	---		Sales.....	\$485,997,000				
	Canned milk.....	37	7,710	318	4.1	---		Commodity coverage.....	90.5 percent				
	Other canned foods.....	50	10,441	1,107	10.6	---		Total analyzed.....	1,420	436,915	436,915	---	100.0
04	Coffee.....	22	1,816	544	30.0	---	00	Bakery products.....	68	5,629	3,811	67.7	.9
	Green.....	165	55,712	42,102	78.4	20.8	02	Butter and cheese.....	80	25,006	5,022	20.1	1.1
	Roasted.....	25	17,097	11,566	67.8	---							
	Not analyzed in detail.....	147	40,563	29,254	72.5	---							
05	Confectionery and ice cream.....	9	1,984	2,282	65.3	---							
	Candy.....	162	13,927	4,228	30.4	2.1							
	Chewing gum.....	116	8,165	2,325	28.5	---							
	Ice cream and ices.....	44	5,003	591	13.0	---							
	Other confectionery.....	12	186	154	82.8	---							
	Not analyzed in detail.....	41	5,367	1,022	19.0	---							
		11	1,272	556	26.4	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. New York City—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Chicago—Con.						
03	Canned foods.....	207	\$82,479	\$40,705	49.4	9.5	00	Bakery products.....	17	\$2,000	\$594	19.7	.3
	Canned fruits.....	68	32,187	5,082	15.8	---	01	Beer and other malt liquors.....	3	1,105	86	7.8	.1
	Canned vegetables.....	91	25,234	5,865	23.2	---	02	Butter and cheese.....	50	10,887	598	5.5	.4
	Canned fish and sea foods.....	98	32,547	8,621	26.9	---	03	Canned foods.....	65	21,186	8,145	38.4	5.6
	Canned meats.....	59	25,215	15,635	64.2	---		Canned fruits.....	35	6,690	926	13.8	---
	Canned milk.....	41	20,539	2,199	10.7	---		Canned vegetables.....	37	6,485	945	14.6	---
	Other canned foods.....	55	17,575	2,694	15.5	---		Canned fish and sea foods.....	27	5,088	835	12.5	---
	Not analyzed in detail.....	---	---	2,513	---	---		Canned meats.....	21	9,479	2,235	23.6	---
04	Coffee.....	165	61,629	45,518	73.9	9.9		Canned milk.....	18	5,295	570	11.2	---
	Green.....	48	36,587	25,276	64.0	---		Other canned foods.....	26	4,812	819	17.0	---
	Roasted.....	135	32,413	14,759	45.5	---	04	Coffee.....	10	5,071	2,217	72.2	---
	Not analyzed in detail.....	7	6,193	5,501	88.6	---		Green.....	5	4,258	1,601	37.6	12.4
05	Confectionery and ice cream.....	146	29,177	11,593	39.7	2.7		Roasted.....	63	20,491	16,187	79.0	---
	Candy.....	107	12,792	8,631	67.5	---		Not analyzed in detail.....	5	485	258	53.5	---
	Chewing gum.....	50	6,013	1,124	18.7	---	05	Confectionery and ice cream.....	61	12,447	8,806	70.7	6.1
	Ice cream and ices.....	8	141	138	98.5	---		Candy.....	49	11,051	5,722	51.8	---
	Other confectionery.....	39	4,446	681	14.9	---		Chewing gum.....	18	7,155	1,108	15.5	---
	Not analyzed in detail.....	14	4,803	1,041	21.6	---		Ice cream and ices.....	5	821	44	19.9	---
06	Dairy and poultry products (except butter and cheese).....	75	37,270	6,651	17.8	1.5		Other confectionery.....	14	6,257	1,532	24.5	---
	Eggs.....	25	10,205	1,238	12.1	---	06	Dairy and poultry products (except butter and cheese).....	45	17,851	5,087	28.5	2.1
	Poultry.....	50	26,509	5,325	20.1	---		Eggs.....	15	6,113	455	7.4	---
	Not analyzed in detail.....	---	---	90	---	---		Milk and cream, fluid.....	5	455	5	1.1	---
07	Fish and sea foods (except canned).....	201	42,100	31,597	75.1	7.2		Poultry.....	53	16,445	2,524	14.1	---
	Fresh fish.....	102	20,764	16,829	81.0	---		Not analyzed in detail.....	7	1,035	225	21.7	---
	Cured and processed fish.....	74	18,010	5,401	30.0	---	07	Fish and sea foods (except canned).....	76	14,945	13,495	90.5	9.3
	Frozen fish.....	48	13,567	2,396	17.6	---		Fresh fish.....	41	8,165	5,634	69.0	---
	Other sea foods.....	31	4,163	1,885	45.3	---		Cured and processed fish.....	54	6,602	1,949	29.0	---
	Not analyzed in detail.....	12	5,781	5,606	97.0	---		Frozen fish.....	28	7,803	2,285	29.0	---
08	Flour.....	81	20,181	11,058	54.8	2.5		Other sea foods.....	14	5,510	578	10.5	---
09	Fruits and vegetables, fresh.....	16	2,874	468	16.3	.1	08	Flour.....	50	8,069	5,158	63.9	2.2
	Fresh fruits.....	11	2,555	355	13.9	---		Fruits and vegetables, fresh.....	15	1,205	198	16.4	.1
	Fresh vegetables.....	11	1,782	113	6.3	---	11	Groceries (except as listed).....	178	35,994	15,198	42.2	10.5
10	Fruits and vegetables, frozen.....	8	4,179	1,920	45.9	.4		Breakfast cereals.....	8	3,213	1,595	49.6	---
11	Groceries (except as listed).....	427	151,876	77,879	51.3	17.8		Extracts and spices.....	41	9,714	2,095	21.6	---
	Breakfast cereals.....	54	10,109	5,480	54.2	---		Lard substitutes and cooking fats.....	12	3,225	415	12.9	---
	Extracts and spices.....	92	34,510	7,562	21.9	---		Nuts (all kinds).....	35	9,791	3,289	33.6	---
	Lard substitutes and cooking fats.....	35	8,687	1,950	22.4	---		Butter substitutes.....	4	367	40	10.9	---
	Nuts (all kinds).....	87	23,775	9,888	41.6	---		Pickles, preserves, and sauces.....	36	4,626	720	15.6	---
	Butter substitutes.....	8	6,764	529	7.8	---		Rice, polished.....	8	2,835	42	1.5	---
	Pickles, preserves, and sauces.....	110	24,674	5,778	23.4	---		Teas.....	9	14,056	3,240	23.1	---
	Rice, polished.....	41	15,404	1,849	12.0	---		Other.....	66	10,746	2,505	23.3	---
	Teas.....	90	33,969	12,600	37.1	---	12	Meats and meat products.....	23	2,045	1,259	61.6	---
	Other.....	159	58,765	32,150	54.7	---		Lard.....	185	59,283	52,648	88.8	36.5
	Not analyzed in detail.....	30	7,153	4,313	60.5	---		Meats, fresh.....	25	11,984	2,154	17.9	---
12	Meats and meat products.....	379	149,623	128,722	86.0	29.5		Meats, cured or smoked.....	125	48,751	40,128	82.3	---
	Lard.....	37	19,230	795	4.1	---		Other (including game).....	84	26,844	5,954	22.2	---
	Meats, fresh.....	265	115,895	97,659	84.2	---	13	Soft drinks.....	21	6,321	3,946	62.4	---
	Meats, cured or smoked.....	177	74,004	20,826	27.9	---		Sugar.....	57	2,026	1,118	55.2	.8
	Other (including game).....	43	15,978	6,028	37.7	---	14	Sugar.....	25	18,159	14,821	81.7	10.1
	Not analyzed in detail.....	17	5,011	3,637	72.6	---	15	Wines and liquors.....	7	1,002	189	18.8	.1
13	Soft drinks.....	89	3,798	2,155	56.7	.5		Other food and related products.....	28	6,106	2,120	34.7	1.5
14	Sugar.....	59	52,058	42,023	80.7	9.6	16	Feed.....	4	2,722	635	23.5	.6
15	Wines and liquors.....	14	8,077	1,177	14.6	.3	17	Oils, vegetable.....	6	1,265	187	14.8	.1
	Liquors.....	3	930	255	27.5	---	18	Soaps.....	8	779	249	32.0	.2
	Wines.....	12	6,865	495	7.2	---	19	Toilet soaps.....	4	209	112	53.8	---
	Not analyzed in detail.....	---	---	447	---	---		Other soaps.....	5	673	105	15.6	---
16	Other food and related products.....	112	35,270	15,745	44.3	5.6	39	Tobacco products.....	8	1,920	699	36.4	.5
20	Hides, skins, and raw furs.....	7	14,554	1,129	7.8	.3		Cigars.....	5	1,357	168	12.4	---
39	Oils, vegetable.....	18	5,572	600	10.8	.1		Cigarettes.....	5	1,236	228	18.4	---
	Cottonseed, linseed, etc.....	11	2,088	514	24.6	---		Other tobacco products.....	4	1,191	109	9.2	---
	Essential oils.....	7	3,581	286	8.0	---		Not analyzed in detail.....	---	---	198	---	---
39	Tobacco products.....	15	2,059	668	32.4	.2		All other commodities.....	---	---	1,208	---	.6
	Cigars.....	8	1,161	36	3.1	---		Service receipts.....	5	3,382	146	4.3	.1
	Cigarettes.....	9	1,821	593	32.6	---							
	Other tobacco products.....	5	559	22	3.9	---							
	Not analyzed in detail.....	---	---	17	---	---							
	All other commodities.....	---	---	10,880	---	2.5							
Chicago							Philadelphia						
All establishments..... 615							All establishments..... 287						
Sales..... \$151,597,000							Sales..... \$47,371,000						
Commodity coverage..... 95.8 percent							Commodity coverage..... 92.4 percent						
Total analyzed.....		586	145,158	145,158	100.0		Total analyzed.....		271	43,771	43,771	100.0	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Philadelphia—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Boston—Con.						
00	Bakery products.....	23	\$5,572	\$1,881	52.7	4.5	04	Coffee.....	29	\$13,920	\$7,357	52.9	9.5
02	Butter and cheese.....	13	2,819	269	10.3	.8		Green.....	7	9,142	970	10.6	---
03	Canned foods.....	56	7,428	2,523	34.0	5.8		Roasted.....	25	13,548	6,210	46.5	---
	Canned fruits.....	18	4,589	1,072	23.4	---		Not analyzed in detail.....	---	---	177	---	---
	Canned vegetables.....	18	4,195	685	16.3	---	05	Confectionery and ice cream.....	17	1,875	616	32.8	.8
	Canned fish and sea foods.....	13	3,252	375	11.5	---		Candy.....	12	1,241	488	39.3	---
	Canned meats.....	8	1,764	79	4.5	---		Other confectionery.....	---	---	74	---	---
	Canned milk.....	10	3,007	5	.2	---		Not analyzed in detail.....	5	388	54	14.7	---
	Other canned foods.....	5	1,515	50	2.3	---	06	Dairy and poultry products (except butter and cheese).....	14	10,094	1,668	16.5	2.2
	Not analyzed in detail.....	4	277	277	100.0	---		Eggs.....	9	9,132	359	3.9	---
04	Coffee.....	54	3,971	2,072	52.2	4.7		Poultry.....	12	9,505	1,294	13.9	---
	Green.....	7	1,564	360	20.5	---		Other.....	---	---	13	---	---
	Roasted.....	27	3,271	1,801	49.9	---	07	Fish and sea foods (except canned).....	55	20,072	11,662	58.1	15.1
	Not analyzed in detail.....	6	696	151	21.7	---		Fresh fish.....	32	10,568	5,562	53.6	---
05	Confectionery and ice cream.....	53	4,271	2,712	63.5	6.2		Cured and processed fish.....	25	8,005	1,224	15.3	---
	Candy.....	42	3,207	1,942	60.8	---		Frozen fish.....	27	8,416	2,217	26.8	---
	Chewing gum.....	18	1,124	83	7.4	---		Other sea foods.....	24	8,902	1,558	17.3	---
	Ice cream and ices.....	5	596	331	55.8	---		Not analyzed in detail.....	5	5,936	1,101	18.5	---
	Other confectionery.....	12	1,372	152	11.1	---	08	Flour.....	14	8,571	4,571	53.6	5.9
	Not analyzed in detail.....	5	204	204	100.0	---		Fruits and vegetables, fresh.....	5	5,135	219	4.2	.3
06	Dairy and poultry products (except butter and cheese).....	14	3,072	272	8.9	.8		Fresh fruits.....	4	5,080	131	2.6	---
	Eggs.....	4	912	7	.8	---		Fresh vegetables.....	3	4,968	88	1.8	---
	Poultry.....	12	2,994	255	8.5	---	10	Fruits and vegetables, frozen.....	3	8,067	843	10.4	.7
	Other.....	---	---	10	---	---	11	Groceries (except as listed).....	71	27,605	15,640	56.7	20.3
07	Fish and sea foods (except canned).....	41	5,439	4,965	91.3	11.3		Breakfast cereals.....	10	3,941	1,302	33.0	---
	Fresh fish.....	21	1,968	1,768	88.5	---		Extracts and spices.....	20	6,369	824	9.8	---
	Cured and processed fish.....	5	1,087	679	62.5	---		Lard substitutes and cooking fats.....	7	1,879	160	9.6	---
	Frozen fish.....	9	1,172	78	6.7	---		Nuts (all kinds).....	17	8,802	2,095	30.8	---
	Other sea foods.....	14	1,748	1,132	64.8	---		Pickles, preserves, and sauces.....	21	5,215	727	13.9	---
	Not analyzed in detail.....	5	1,308	1,508	100.0	---		Rice, polished.....	8	1,723	63	3.7	---
08	Flour.....	17	4,280	1,554	36.3	5.1		Tens.....	27	17,245	7,868	45.6	---
09	Fruits and vegetables, fresh.....	4	376	125	33.2	.3		Other.....	24	6,774	1,758	25.9	---
10	Fruits and vegetables, frozen.....	5	1,377	225	16.3	.5	12	Meats and meat products.....	73	34,033	29,841	87.7	30.7
11	Groceries (except as listed).....	88	17,559	10,659	60.7	21.4		Lard.....	10	7,874	132	1.7	---
	Breakfast cereals.....	10	3,588	2,267	63.2	---		Meats, fresh.....	37	21,633	18,437	76.0	---
	Extracts and spices.....	25	6,259	735	11.8	---		Meats, cured or smoked.....	20	10,071	2,284	22.5	---
	Lard substitutes and cooking fats.....	13	2,542	334	13.1	---		Other (including game).....	4	1,722	509	29.8	---
	Nuts (all kinds).....	21	5,303	1,994	37.6	---		Not analyzed in detail.....	29	11,072	10,499	94.8	---
	Pickles, preserves, and sauces.....	21	5,141	805	15.7	---	13	Soft drinks.....	5	259	107	41.3	.1
	Rice, polished.....	10	1,782	225	12.6	---	14	Sugar.....	10	2,103	278	13.2	.4
	Tens.....	26	6,078	1,639	26.9	---	16	Other food and related products.....	9	3,298	304	9.2	.6
	Other.....	55	8,339	2,198	26.4	---		All other commodities.....	---	---	812	---	1.0
	Not analyzed in detail.....	4	462	462	100.0	---	San Francisco						
12	Meats and meat products.....	61	15,358	14,441	94.0	33.0		All establishments.....	227	---	---	---	---
	Lard.....	18	5,080	473	9.4	---		Sales.....	---	\$74,162,000	---	---	---
	Meats, fresh.....	50	11,979	9,921	82.8	---		Commodity coverage.....	---	96.8 percent	---	---	---
	Meats, cured or smoked.....	34	6,547	1,112	17.0	---		Total analyzed.....	213	71,895	71,895	---	100.0
	Other (including game).....	12	3,185	487	15.3	---	Boston						
	Not analyzed in detail.....	6	2,448	2,448	100.0	---		All establishments.....	226	---	---	---	---
13	Soft drinks.....	7	434	87	20.0	.2		Sales.....	---	\$78,648,000	---	---	---
14	Sugar.....	13	3,358	658	19.6	1.5		Commodity coverage.....	---	98.0 percent	---	---	---
16	Other food and related products.....	20	2,253	766	34.0	1.8		Total analyzed.....	217	77,108	77,108	---	100.0
41	Soaps.....	7	516	42	8.1	.1	00	Bakery products.....	4	405	144	35.6	.2
89	Tobacco products.....	10	569	127	22.3	.3	01	Beer and other malt liquors.....	5	1,880	141	8.4	.6
	All other commodities.....	---	---	813	---	1.3	02	Butter and cheese.....	10	3,820	612	16.0	.9
Boston							03	Canned foods.....	62	19,282	7,733	40.1	10.8
	All establishments.....	226	---	---	---	---		Canned fruits.....	31	10,516	2,169	20.6	---
	Sales.....	---	\$78,648,000	---	---	---		Canned vegetables.....	30	9,598	2,018	21.0	---
	Commodity coverage.....	---	98.0 percent	---	---	---		Canned fish and sea foods.....	31	11,629	2,748	23.6	---
	Total analyzed.....	217	77,108	77,108	---	100.0		Canned meats.....	13	4,544	147	3.2	---
00	Bakery products.....	4	405	144	35.6	.2		Canned milk.....	10	3,559	142	4.0	---
02	Butter and cheese.....	19	10,403	691	6.6	.9		Other canned foods.....	12	3,756	398	10.6	---
03	Canned foods.....	31	11,700	2,597	22.2	3.4		Not analyzed in detail.....	10	795	111	14.0	---
	Canned fruits.....	16	9,459	448	4.7	---	04	Coffee.....	36	26,733	22,316	83.5	31.0
	Canned vegetables.....	17	9,099	485	5.1	---		Green.....	13	14,783	11,190	75.7	---
	Canned fish and sea foods.....	15	8,808	380	4.3	---		Roasted.....	27	15,329	10,943	71.4	---
	Canned meat.....	9	2,597	254	9.0	---		Not analyzed in detail.....	3	377	163	48.5	---
	Canned milk.....	7	3,058	237	7.8	---	05	Confectionery and ice cream.....	19	4,457	726	16.3	1.0
	Other canned foods.....	14	3,428	623	18.2	---	06	Dairy and poultry products (except butter and cheese).....	10	1,442	52	3.6	.1
	Not analyzed in detail.....	---	---	210	---	---	07	Fish and sea foods (except canned).....	40	6,283	2,786	44.3	3.9
								Fresh fish.....	6	1,592	924	58.0	---
								Cured and processed fish.....	17	3,929	311	7.9	---
								Frozen fish.....	6	1,954	384	19.7	---
								Other sea foods.....	25	4,381	891	20.3	---
								Not analyzed in detail.....	---	---	276	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							HARDWARE TRADES—Con.						
San Francisco—Con.							New England Division—Con.						
08	Flour.....	13	\$5,558	\$1,838	51.6	2.6	58	Industrial equipment and supplies.....	13	\$5,108	\$484	9.1	2.7
09	Fruits and vegetables, fresh.....	19	3,895	201	5.2	.3		Belting, hose, packing, etc.....	4	921	19	2.1	---
	Fresh fruits.....	7	2,593	101	3.9	---		Mechanical power transmission equip- ment.....	4	921	20	2.2	---
	Fresh vegetables.....	15	1,842	100	5.4	---		Metal-working tools.....	5	1,086	175	16.1	---
10	Fruits and vegetables, frozen.....	5	3,517	48	1.3	.1		Rope, cordage, and twine.....	9	4,513	96	2.1	---
11	Groceries (except as listed).....	104	33,556	14,736	43.9	20.5		Other.....	---	---	46	---	---
	Breakfast cereals.....	7	2,701	683	25.3	---		Not analyzed in detail.....	---	---	108	---	---
	Extracts and spices.....	23	15,081	2,230	17.1	---	57	Industrial machinery.....	5	1,265	63	7.4	.5
	Lard substitutes and cooking fats.....	12	4,830	292	6.0	---	63	Copper and products.....	4	1,358	19	1.4	.1
	Nuts (all kinds).....	17	5,634	1,539	27.3	---	65	Iron and steel products—flat.....	4	970	82	8.5	.5
	Butter substitutes.....	4	1,813	155	9.5	---	66	Iron and steel—wire and wire products.....	13	5,461	555	6.5	2.1
	Pickles, preserves, and sauces.....	20	10,830	693	6.4	---		Woven wire fence.....	10	4,584	51	1.1	---
	Rice, polished.....	39	9,348	1,624	17.4	---		Fence posts and fittings.....	3	2,371	8	.3	---
	Teas.....	42	19,405	5,484	28.3	---		Barbed and twisted wire.....	6	4,120	25	.8	---
	Other.....	47	13,445	1,914	14.2	---		Nails (including staples and tacks).....	12	4,741	230	4.9	---
	Not analyzed in detail.....	3	282	124	44.0	---		Wire rope and cable except insulated.....	5	2,052	27	1.3	---
12	Meats and meat products.....	51	16,307	15,747	84.3	19.1		Other.....	---	---	14	---	---
	Lard.....	7	3,436	69	2.0	---	75	Glass—sheet and containers.....	8	3,156	49	1.6	.3
	Meats, fresh.....	38	13,891	11,879	86.8	---	87	Building materials (except as listed).....	3	2,479	161	8.5	.9
	Meats, cured or smoked.....	26	8,975	1,250	13.9	---	91	Jewelry (clocks and watches).....	8	2,940	23	.8	.1
	Other (including game).....	4	903	273	30.2	---		All other commodities.....	---	---	549	---	3.2
	Not analyzed in detail.....	---	---	276	---	---	Middle Atlantic Division						
13	Soft drinks.....	5	1,048	869	82.9	1.2	All establishments..... 432						
14	Sugar.....	7	2,714	275	10.1	.4	Sales..... \$92,535,000						
15	Wines and liquors.....	13	3,056	610	20.0	.8	Commodity coverage..... 88.7 percent						
	Liquors.....	11	2,759	482	17.5	---	Total analyzed.....						
	Wines.....	5	1,955	128	6.5	---	401	82,045	82,045	---	100.0	---	
18	Other food and related products.....	26	8,661	1,495	22.4	2.1	51	Piece goods.....	3	2,103	329	15.6	.4
39	Oils, vegetable.....	12	3,768	547	14.5	.8	56	Automotive supplies.....	24	17,582	1,275	7.3	1.6
	Cottonseed, linseed, etc.....	9	3,325	497	14.9	---		Batteries.....	8	8,472	66	.8	---
	Not analyzed in detail.....	---	---	50	---	---		Automotive accessories.....	17	15,187	611	4.0	---
46	China, glassware, and crockery.....	12	2,851	182	5.3	.2		Automotive parts.....	6	3,885	213	5.5	---
59	Tobacco products.....	3	1,696	359	21.2	.5		Tires and tubes.....	12	11,363	365	3.4	---
	All other commodities.....	---	---	2,205	---	2.9		Paints and varnishes.....	69	25,862	1,664	7.0	2.0
HARDWARE TRADES								Other chemicals and related products.....	9	3,926	95	2.4	.1
New England Division							45	Wiring supplies and electrical construc- tion materials.....	60	24,829	1,168	4.7	1.4
All establishments..... 71								Interior.....	51	12,145	372	3.1	---
Sales..... \$19,869,000								Outside.....	6	3,483	34	1.0	---
Commodity coverage..... 87.0 percent								Lighting fixtures.....	12	8,469	281	3.3	---
Total analyzed.....								Incandescent lamps.....	42	20,014	349	1.7	---
58	Automotive supplies.....	8	3,988	514	12.9	5.0		Not analyzed in detail.....	7	1,652	132	6.0	---
40	Paints and varnishes.....	16	5,395	472	8.7	2.7	45	Radios, appliances, and specialties.....	50	24,008	1,104	4.6	1.3
45	Wiring supplies and electrical construc- tion materials.....	9	3,686	155	5.7	.8		Radios, parts, and accessories.....	16	12,229	232	1.9	---
45	Radios, appliances, and specialties.....	8	5,454	318	5.8	1.8		Electric household refrigerators.....	19	9,180	175	2.1	---
	Radios, parts, and accessories.....	5	2,734	64	2.3	---		Electric washing machines.....	21	15,162	116	.9	---
	Electric household refrigerators.....	4	3,138	26	.8	---		Other electrical appliances.....	39	22,299	534	2.4	---
	Electric washing machines.....	5	3,974	55	1.3	---		Not analyzed in detail.....	4	459	49	11.2	---
	Other electrical appliances.....	6	4,462	146	3.3	---	46	China, glassware, and crockery.....	26	11,902	302	1.7	.2
	Not analyzed in detail.....	---	---	27	---	---	47	Furniture, wooden and metal.....	7	2,507	100	4.0	.1
60	Hardware.....	61	17,284	15,286	76.9	76.9	48	House furnishings.....	39	25,542	2,656	10.4	3.2
	Builders' hardware.....	27	9,685	1,667	17.2	---	50	Hardware.....	393	81,342	53,887	66.2	65.7
	Heavy hardware.....	20	4,350	958	22.0	---		Builders' hardware.....	157	59,185	8,488	16.5	---
	Bolts, nuts, rivets, and screws.....	29	9,696	630	6.5	---		Heavy hardware.....	132	42,107	7,239	17.2	---
	Shelf or light hardware.....	26	9,570	906	9.5	---		Bolts, nuts, rivets, and screws.....	164	41,972	4,587	10.9	---
	Tools and cutlery.....	26	8,759	1,264	14.4	---		Shelf or light hardware.....	149	39,212	4,560	11.6	---
	Wire screening.....	20	8,684	481	5.4	---		Tools and cutlery.....	170	45,623	8,577	19.7	---
	Other.....	36	10,007	3,277	32.7	---		Wire screening.....	88	32,098	1,330	4.1	---
	Not analyzed in detail.....	11	5,178	4,103	79.2	---		Other.....	162	37,472	8,198	21.9	---
51	Plumbing, heating, and air conditioning- Pipe fittings, valves, brass goods, etc.....	8	3,407	280	8.2	1.6	51	Plumbing, heating, and air conditioning- Air-conditioning equipment.....	79	22,307	2,725	12.2	3.3
	Stoves, ranges, furnaces (except gas and electric).....	3	784	73	9.3	---		Gas appliances and supplies.....	4	1,246	16	1.3	---
	Other.....	---	---	119	---	---		Oil burners.....	13	4,723	114	2.4	---
52	Sporting goods.....	8	4,835	431	9.3	2.5		Oil burners.....	7	2,750	18	.7	---
55	Farm and garden machinery and equipment.....	7	3,340	55	1.6	.3		Oil burner-furnace combinations.....	4	1,538	59	5.8	---
								Pipe fittings, valves, brass goods, etc.....	56	14,023	683	6.3	---
								Plumbing fixtures, equipment, and supplies.....	58	10,850	788	7.3	---
								Stoves, ranges, furnaces (except gas and electric).....	56	12,942	737	5.7	---
								Not analyzed in detail.....	7	958	111	11.6	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)				
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)					
HARDWARE TRADES—Con.							HARDWARE TRADES—Con.										
Middle Atlantic Division—Con.							East North Central Division—Con.										
52	Sporting goods.....	55	\$15,818	\$1,573	9.9	1.9	40	Paints and varnishes.....	51	\$32,017	\$1,689	5.3	2.3				
53	Toys and games.....	8	7,919	65	.8	.1	42	Other chemicals and related products.....	8	4,861	125	2.6	.2				
55	Farm and garden machinery and equipment.....	45	18,985	580	5.1	.7	45	Wiring supplies and electrical construction materials.....	51	48,919	2,585	5.1	3.2				
	Dairy equipment and supplies.....	12	8,045	56	.6	---		Interior.....	57	35,249	785	2.4	---				
	Farm machinery and equipment.....	15	5,766	117	2.0	---		Outside.....	6	6,899	69	1.0	---				
	Garden equipment and supplies.....	55	17,819	419	2.4	---		Lighting fixtures.....	12	16,512	128	.8	---				
	Not analyzed in detail.....	---	---	8	---	---		Incandescent lamps.....	34	51,817	581	1.1	---				
56	Industrial equipment and supplies.....	66	27,959	2,551	9.5	2.8		Not analyzed in detail.....	6	10,701	1,042	9.7	---				
	Belt, hose, packing, etc.....	53	12,384	196	1.6	---	45	Radios, appliances, and specialties.....	46	45,927	5,117	7.1	4.2				
	Mechanical power transmission equip- ment.....	12	5,458	42	.8	---		Radios, parts, and accessories.....	22	28,058	986	3.5	---				
	Metal-working tools.....	40	12,920	510	3.9	---		Electric household refrigerators.....	19	19,517	505	2.6	---				
	Materials-handling equipment.....	19	7,244	102	1.4	---		Electric washing machines.....	25	30,288	455	1.5	---				
	Rope, cordage, and twine.....	58	21,085	274	1.3	---		Other electrical appliances.....	40	54,885	975	2.5	---				
	Other.....	---	---	661	---	---		Not analyzed in detail.....	3	7,793	500	3.8	---				
	Not analyzed in detail.....	5	1,398	546	59.5	---	46	China, glassware, and crockery.....	15	18,989	53	.3	.1				
57	Industrial machinery.....	52	11,027	951	8.4	1.1	47	Furniture (household).....	7	13,462	623	6.1	1.1				
	Road-building machinery.....	4	1,895	36	2.1	---	48	House furnishings.....	21	52,026	2,173	6.8	2.9				
	Machine tools (power-driven).....	26	10,004	380	3.8	---	50	Hardware.....	219	72,885	56,212	49.7	48.6				
	Mining, quarrying, etc.....	5	2,354	75	3.2	---		Builders' hardware.....	93	45,952	4,680	10.1	---				
	Power-plant machinery (except elec- trical).....	3	1,540	232	15.1	---		Heavy hardware.....	68	29,543	2,608	8.8	---				
	Other.....	---	---	208	---	---		Bolts, nuts, rivets, and screws.....	101	44,627	3,449	7.7	---				
58	Office and store equipment and supplies.....	10	6,135	70	1.1	.1		Shelf or light hardware.....	85	39,894	6,235	15.6	---				
59	Railroad equipment and supplies.....	4	2,287	108	4.8	.1		Tools and cutlery.....	87	44,431	2,272	5.1	---				
62	Building metal work.....	28	14,669	1,086	7.4	1.5		Wire screening.....	56	40,495	668	1.6	---				
	Metal roofing and siding.....	19	9,097	205	2.3	---		Other.....	116	35,611	8,578	24.1	---				
	Metal lath.....	6	5,635	523	5.7	---		Not analyzed in detail.....	16	18,985	7,744	55.4	---				
	Other.....	---	---	257	---	---	51	Plumbing, heating, and air conditioning.....	71	52,959	4,694	8.9	6.3				
	Not analyzed in detail.....	3	1,187	521	27.0	---		Air-conditioning equipment.....	7	12,889	44	.5	---				
63	Copper and products.....	18	6,490	81	.9	.1		Gas appliances and supplies.....	9	6,675	85	1.0	---				
64	Iron and steel products—semi-finished.....	15	5,251	65	1.2	.1		Oil burners.....	10	15,372	189	1.2	---				
65	Iron and steel products—flat.....	35	18,342	1,809	11.1	2.2		Oil burner-furnace combinations.....	3	3,965	7	.2	---				
66	Iron and steel—wire and wire products.....	70	28,116	8,289	12.6	4.0		Pipe fittings, valves, brass goods, etc.....	44	30,898	976	3.2	---				
	Woven wire fence.....	29	13,849	240	1.7	---		Plumbing fixtures, equipment, and supplies.....	27	25,461	580	2.2	---				
	Fence posts and fittings.....	17	10,172	42	.4	---		Stoves, ranges, furnaces (except gas and electric).....	28	24,855	745	3.0	---				
	Barbed and twisted wire.....	28	13,824	113	.8	---		Not analyzed in detail.....	---	---	2,109	---	---				
	Nails (including staples and tacks).....	62	21,722	1,295	5.9	---	52	Sporting goods.....	35	38,241	3,649	9.5	4.9				
	Wire rope and cable except insulated.....	22	10,658	118	1.1	---	53	Toys and games.....	12	16,424	252	1.5	.5				
	Reinforcement mesh.....	9	4,455	86	1.9	---	55	Farm and garden machinery and equipment.....	27	19,145	487	2.5	.7				
	Drawn wire.....	16	10,794	566	5.2	---		Dairy equipment and supplies.....	9	9,428	59	.6	---				
	Other.....	---	---	501	---	---		Farm machinery and equipment.....	11	9,682	232	2.4	---				
	Not analyzed in detail.....	---	---	540	---	---		Garden equipment and supplies.....	28	10,965	146	1.3	---				
67	Iron and steel finished products—other than flat and wire.....	37	18,987	1,305	7.7	1.6		Not analyzed in detail.....	4	3,712	50	1.3	---				
	Rails, tie plates, splice bars, etc.....	4	2,052	40	2.0	---	58	Industrial equipment and supplies.....	66	45,495	5,003	11.0	6.7				
	Bars and small shapes except rein- forcing.....	12	4,277	89	2.1	---		Belt, hose, packing, etc.....	55	24,101	394	1.6	---				
	Concrete reinforcing bars, all types.....	9	6,188	758	12.2	---		Mechanical power transmission equip- ment.....	12	10,909	240	2.2	---				
	Structural shapes.....	4	1,428	28	2.0	---		Metal-working tools.....	36	80,338	1,114	3.7	---				
	Cast-iron pipe.....	14	5,289	54	1.0	---		Materials-handling equipment.....	18	14,607	167	1.1	---				
	Steel pipe.....	20	8,051	245	3.0	---		Rope, cordage, and twine.....	57	32,851	299	.9	---				
	Seamless steel tubing.....	3	2,272	11	.5	---		Other.....	---	---	1,463	---	---				
	Not analyzed in detail.....	---	---	85	---	---		Not analyzed in detail.....	5	8,018	1,528	16.5	---				
75	Glass—sheet and containers.....	25	10,850	228	2.1	.5	57	Industrial machinery.....	20	9,549	215	2.3	.5				
67	Building materials (except as listed).....	59	16,672	1,515	7.9	1.6		Machine tools (power-driven).....	17	9,061	168	1.8	---				
61	Jewelry, silverware, etc.....	15	6,974	557	5.1	.4		Other.....	---	---	49	---	---				
	All other commodities.....	---	---	1,591	---	2.2	62	Building metal work.....	25	17,948	577	3.3	.8				
	Service receipts.....	5	817	58	7.1	.1		Ventilators and air-conditioning ducts.....	3	1,461	9	.5	---				
East North Central Division								Metal roofing and siding.....	20	15,895	453	2.7	---				
All establishments..... 247								Metal storage tanks, etc.....	6	6,412	12	.2	---				
Sales..... \$117,929,000								Metal lath.....	6	6,898	28	.4	---				
Commodity coverage..... 85.1 percent								Other.....	---	---	96	---	---				
Total analyzed..... 228 74,466 74,466 100.0							63	Copper and products.....	12	7,225	78	1.1	.1				
55	Automobiles and other motor vehicles.....	4	5,798	217	5.7	.5	64	Iron and steel products—semi-finished.....	7	5,677	150	2.8	.2				
56	Automotive supplies.....	30	33,894	1,751	5.2	2.4	65	Iron and steel products—flat.....	31	31,724	1,521	4.8	2.1				
	Batteries.....	15	25,343	118	.5	---	66	Iron and steel—wire and wire products.....	55	40,514	5,518	8.7	4.7				
	Automotive accessories.....	15	24,865	784	3.2	---		Woven wire fence.....	18	25,787	165	2.3	---				
	Automotive parts.....	9	5,111	137	2.7	---		Fence posts and fittings.....	18	32,541	415	1.3	---				
	Tires and tubes.....	16	26,926	575	1.4	---		Barbed and twisted wire.....	45	36,616	1,338	3.6	---				
	Not analyzed in detail.....	4	3,048	557	11.1	---		Nails (including staples and tacks).....	29	29,551	528	1.1	---				
59	Oils, vegetable.....	17	14,159	179	1.3	.2		Wire rope and cable except insulated.....	8	7,837	59	1.5	---				
								Strand, galvanized.....	4	4,854	77	1.6	---				
								Reinforcement mesh.....	15	19,325	178	.9	---				
								Drawn wire.....	8	7,479	125	1.7	---				
								Other.....	4	1,075	114	10.6	---				
								Not analyzed in detail.....	---	---	---	---	---				

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
HARDWARE TRADES—Con. East North Central Division—Con.							HARDWARE TRADES—Con. West North Central Division—Con.						
87	Iron and steel finished products—other than flat and wire.....	54	\$22,508	\$1,019	4.5	1.4	56	Industrial equipment and supplies.....	41	\$52,375	\$2,059	3.9	2.6
88	Lead (metallic) and zinc.....	8	5,705	47	.8	.1	15	Belting, hose, packing, etc.....	15	41,923	302	.7	---
75	Glass, sheet.....	26	24,970	212	.8	.3	27	Metal-working tools.....	27	40,118	758	1.9	---
76	Petroleum and its products.....	6	13,776	338	2.5	.5	5	Materials-handling equipment.....	5	8,074	87	.5	---
80	Lumber—rough, dressed, and finished.....	4	1,411	640	45.4	.9	21	Rope, cordage, and twine.....	21	48,489	790	1.7	---
81	Paper and products (except stationery and wallpaper).....	10	12,084	159	1.5	.2	---	Other.....	---	---	123	---	---
87	Building materials (except as listed).....	19	13,915	787	4.2	1.1	58	Office and store equipment and supplies.....	10	32,077	273	.9	.4
90	Fertilizer and fertilizer materials.....	6	8,551	108	1.3	.1	6	Garage and filling station equipment.....	6	14,761	78	.5	---
91	Jewelry, silverware, etc.....	17	24,180	273	1.1	.4	4	Store fixtures and equipment.....	4	17,296	197	1.1	---
94	Luggage, saddlery, harness, etc.....	8	9,614	395	4.1	.5	62	Building metal work.....	14	24,432	476	1.9	.8
---	All other commodities.....	---	---	1,580	---	1.8	9	Metal roofing and siding.....	9	14,936	93	.8	---
---	Service receipts.....	8	3,098	50	1.8	.1	7	Metal storage tanks, etc.....	7	12,239	128	1.0	---
West North Central Division							---	Other.....	---	---	255	---	---
All establishments..... 101							65	Copper and products.....	5	9,100	169	2.1	.2
Sales..... \$82,191,000							64	Iron and steel products—semi-finished.....	4	1,158	66	5.7	.1
Commodity coverage..... 94.5 percent							65	Iron and steel products—flat.....	36	45,189	1,856	4.3	2.4
Total analyzed.....							---	Plates.....	13	7,501	117	1.8	---
36	Automotive supplies.....	95	77,849	77,849	---	100.0	---	Strip—hot-rolled.....	14	14,229	102	.7	---
---	Batteries.....	35	57,774	2,982	5.2	3.8	---	Strip—cold-rolled.....	12	7,561	55	.7	---
---	Automotive accessories.....	24	45,524	188	.4	---	---	Sheets—continuous-mill.....	14	9,085	290	3.2	---
---	Automotive parts.....	28	46,857	1,014	2.2	---	---	Sheets—hand-mill.....	15	5,458	268	4.9	---
---	Tires and tubes.....	20	17,295	395	2.3	---	---	Sheets—galvanized or otherwise coated.....	29	26,014	704	2.7	---
---	Not analyzed in detail.....	30	49,698	868	1.3	---	---	Other.....	---	---	230	---	---
40	Paints and varnishes.....	28	59,161	714	---	---	---	Not analyzed in detail.....	---	---	90	---	---
42	Other chemicals and related products.....	6	10,071	342	5.4	.4	66	Iron and steel—wire and wire products.....	52	59,952	3,775	6.3	4.9
45	Wiring supplies and electrical construc- tion materials.....	22	59,161	1,979	3.4	2.5	---	Woven wire fence.....	20	41,145	705	1.7	---
---	Interior.....	14	42,897	845	2.0	---	---	Fence posts and fittings.....	14	55,094	107	.3	---
---	Outside.....	6	20,378	202	.7	---	---	Barbed and twisted wire.....	18	37,090	558	1.0	---
---	Lighting fixtures.....	7	55,081	100	.3	---	---	Nails (including staples and tacks).....	22	45,289	1,572	3.6	---
---	Incandescent lamps.....	19	47,171	469	1.0	---	---	Wire rope and cable except insulated.....	15	18,535	51	.8	---
---	Not analyzed in detail.....	---	---	363	---	---	---	Other.....	5	13,905	902	6.5	---
45	Radios, appliances, and specialties.....	28	65,504	3,011	4.9	3.9	67	Iron and steel finished products—other than flat and wire.....	53	55,588	1,278	3.8	1.6
---	Radios, parts, and accessories.....	19	43,958	519	1.2	---	---	Rails, tie plates, splice bars, etc.....	3	3,445	52	1.5	---
---	Electric household refrigerators.....	11	38,483	622	1.7	---	---	Bars and small shapes except rein- forcing.....	17	8,277	674	8.1	---
---	Electric washing machines.....	15	41,901	319	.8	---	---	Concrete reinforcing bars, all types.....	5	5,882	22	.4	---
---	Other electrical appliances.....	18	45,354	678	1.8	---	---	Cast-iron pipe.....	10	10,534	127	1.2	---
---	Not analyzed in detail.....	4	17,756	975	4.9	---	---	Steel pipe.....	14	29,609	227	.8	---
46	China, glassware, and crockery.....	8	23,908	400	1.7	.5	---	Other.....	8	20,955	128	.6	.2
47	Furniture, wooden and metal.....	8	29,501	499	1.5	.9	75	Petroleum and its products.....	5	11,708	547	3.0	.4
---	Household furniture.....	4	18,502	254	1.8	---	---	Building materials (except as listed).....	11	50,313	797	2.6	1.0
---	Not analyzed in detail.....	---	---	154	---	---	---	Jewelry, silverware, etc.....	17	45,421	573	1.3	.7
48	House furnishings.....	18	50,058	1,231	3.8	4.2	---	Clocks and watches.....	17	45,421	519	.7	---
50	Hardware.....	95	77,849	31,891	41.1	41.1	---	Silverware and plated ware.....	8	59,778	235	.6	---
---	Builders' hardware.....	54	59,992	3,950	6.9	---	---	Other.....	---	---	19	---	---
---	Heavy hardware.....	46	48,005	4,852	10.5	---	---	Luggage, saddlery, harness, etc.....	14	59,875	817	2.0	1.1
---	Bolts, nuts, rivets, and screws.....	58	58,268	1,500	2.7	---	---	All other commodities.....	---	---	2,831	---	5.8
---	Shelf or light hardware.....	47	43,928	2,606	5.9	---	South Atlantic Division						
---	Tools and cutlery.....	58	80,425	6,311	10.4	---	---	All establishments..... 158	---	---	---	---	---
---	Wire screening.....	41	55,198	1,695	3.0	---	---	Sales..... \$54,302,000	---	---	---	---	---
---	Other.....	54	53,585	4,242	7.9	---	---	Commodity coverage..... 84.7 percent	---	---	---	---	---
---	Not analyzed in detail.....	6	13,751	6,727	49.9	---	---	Total analyzed.....	147	80,919	80,919	---	100.0
51	Plumbing, heating, and air conditioning.....	54	57,351	4,550	8.5	5.8	22	Seeds.....	6	1,927	173	9.0	.5
---	Air-conditioning equipment.....	3	11,423	42	.4	---	35	Automobiles and other motor vehicles.....	4	5,552	55	1.5	.1
---	Gas appliances and supplies.....	8	8,501	148	1.8	---	36	Automotive supplies.....	36	25,455	1,565	5.4	2.2
---	Oil burner-furnace combinations.....	3	2,943	17	.6	---	---	Batteries.....	18	12,097	73	.8	---
---	Pipe fittings, valves, brass goods, etc.....	18	44,707	346	.8	---	---	Automotive accessories.....	17	15,235	428	3.2	---
---	Plumbing fixtures, equipment, and supplies.....	15	41,964	513	1.2	---	---	Automotive parts.....	10	5,582	290	3.4	---
---	Stoves, ranges, furnaces (except gas and electric).....	25	51,924	2,229	4.3	---	---	Tires and tubes.....	51	25,158	542	2.5	---
---	Not analyzed in detail.....	---	---	1,057	---	---	---	Not analyzed in detail.....	---	---	34	---	---
52	Sporting goods.....	29	63,243	8,788	13.9	11.3	59	Oils, vegetable.....	15	10,286	67	.7	.1
53	Toys and games.....	7	58,555	590	1.0	.5	---	Cottonseed, linseed, etc.....	12	7,624	51	.7	---
55	Farm and garden machinery and equipment.....	29	59,900	2,050	5.1	2.7	---	Other.....	---	---	16	---	---
---	Dairy equipment and supplies.....	20	55,535	677	2.0	---	40	Paints and varnishes.....	62	54,020	2,187	6.3	3.5
---	Farm machinery and equipment.....	20	18,439	757	4.1	---	---	---	---	---	---	---	---
---	Garden equipment and supplies.....	11	20,153	598	3.0	---	---	---	---	---	---	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)					
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)						
HARDWARE TRADES—Con.																		
South Atlantic Division—Con.																		
43	Wiring supplies and electrical construc- tion materials.....	50	\$30,128	\$1,239	4.1	2.0	65	Iron and steel products—flat.....	36	\$22,741	\$872	3.0	1.1					
	Interior.....	51	21,143	801	2.8			Sheets—continuous-mill.....	5	1,858	28	1.4						
	Outside.....	11	8,500	151	1.6			Sheets—galvanized or otherwise coated.....	29	19,452	340	1.7						
	Lighting fixtures.....	15	11,630	150	1.1			Black plate.....	4	2,788	21	.8						
	Incandescent lamps.....	56	25,559	272	1.1			Tin plate.....	6	4,244	124	2.9						
	Not analyzed in detail.....	8	2,055	105	6.1			Other.....			146							
44	Electrical apparatus and equipment.....	8	5,252	60	1.1	.1	66	Iron and steel—wire and wire products.....	67	37,297	3,500	9.4	5.7					
45	Radio, appliances, and specialties.....	42	27,556	2,085	7.5	3.4		Woven wire fence.....	46	26,688	714	2.4						
	Radios, parts, and accessories.....	29	19,365	856	3.3			Fence posts and fittings.....	19	15,661	85	.4						
	Electric household refrigerators.....	22	17,228	920	3.6			Barbed and twisted wire.....	46	27,652	330	1.2						
	Electric washing machines.....	18	15,604	122	.8			Nails (including staples and tacks).....	56	31,441	1,401	4.5						
	Other electrical appliances.....	31	22,697	487	2.1			Wire rope and cable except insulated.....	22	14,897	198	1.3						
	Not analyzed in detail.....	3	1,607	200	12.4			Strand, galvanized.....	4	3,053	18	.6						
46	China, glassware, and crockery.....	20	15,078	151	1.2	.2		Reinforcement mesh.....	4	2,986	20	.7						
47	Furniture, wooden and metal.....	8	5,111	372	7.3	.6		Drawn wire.....	7	5,704	24	.4						
48	House furnishings.....	31	21,036	781	3.7	1.3		Other.....	11	5,278	159	3.0						
	Carpets and rugs.....	4	1,653	25	1.5			Not analyzed in detail.....	8	3,371	571	14.8						
	Linoleum, felt base, etc.....	23	16,224	351	2.2			67	Iron and steel finished products—other than flat and wire.....	42	22,718	958	4.1	1.5				
	Other house furnishings.....	8	4,922	218	4.4			Rails, tie plates, splice bars, etc.....	7	6,316	114	1.8						
	Not analyzed in detail.....			137				Bars and small shapes except rein- forcing.....	9	5,516	41	1.2						
50	Hardware.....	147	60,919	52,788	58.8	53.8		Concrete reinforcing bars, all types.....	9	6,850	74	1.1						
	Builders' hardware.....	111	46,615	5,293	11.4			Cast-iron pipe.....	20	11,374	190	1.7						
	Heavy hardware.....	102	45,688	8,240	18.0			Steel pipe.....	28	15,918	433	3.1						
	Bolts, nuts, rivets, and screws.....	94	42,150	1,370	3.3			Seamless steel tubing.....	4	2,468	10	.4						
	Shelf or light hardware.....	96	39,534	4,115	10.5			Other.....	4	1,958	74	3.8						
	Tools and cutlery.....	98	44,177	2,349	5.3			68	Lead (metallic) and zinc.....	5	2,859	66	2.3	.1				
	Wire screening.....	78	38,720	920	2.4			70	Brick, tile, and terra cotta.....	13	6,933	104	1.5	.2				
	Other.....	71	35,696	3,913	11.6			72	Cement, lime, plaster, and stucco.....	17	10,208	519	5.1	.9				
	Not analyzed in detail.....	16	10,335	6,588	63.7			75	Glass—sheet and containers.....	25	14,951	147	1.0	.2				
51	Plumbing, heating, and air conditioning.....	83	41,590	3,185	7.7	5.2		Sheet glass.....	22	12,654	129	1.0						
	Air-conditioning equipment.....	6	6,545	20	.5			Glass containers.....	5	3,309	9	.3						
	Gas appliances and supplies.....	15	9,212	177	1.9			Not analyzed in detail.....	3	2,317	9	.4						
	Oil burners.....	9	5,481	62	1.1			87	Building materials (except as listed).....	41	22,877	1,592	6.1	2.3				
	Oil burner-furnace combinations.....	3	1,529	14	.3			91	Jewelry, silverware, etc.....	18	10,555	94	.9	.2				
	Pipe fittings, valves, brass goods, etc.....	50	25,556	620	2.4			Clocks and watches.....	15	7,845	84	1.1						
	Plumbing fixtures, equipment, and supplies.....	32	17,371	429	2.5			Silverware and plated ware.....	5	5,285	10	.3						
	Stoves, ranges, furnaces (except gas and electric).....	64	36,026	1,555	4.3			94	Luggage, saddlery, harness, etc.....	21	11,007	152	1.4	.2				
	Not analyzed in detail.....	5	1,511	306	20.4			All other commodities.....			972		1.8					
52	Sporting goods.....	63	36,170	2,454	6.8	4.0		East South Central Division										
53	Toys and games.....	12	8,415	180	1.4	.2		All establishments..... 69										
55	Farm and garden machinery and equipment.....	65	34,703	1,905	5.6	3.1		Sales..... \$68,981,000										
	Dairy equipment and supplies.....	12	7,695	42	.5			Commodity coverage..... 96.1 percent										
	Farm machinery and equipment.....	45	22,114	1,517	6.9			Total analyzed.....										
	Garden equipment and supplies.....	37	21,104	290	1.4				62	66,281	66,281	100.0						
	Not analyzed in detail.....	4	2,037	54	2.7			27	Clothing and furnishings, men's and boys'.....	5	29,598	110	.4	.2				
58	Industrial equipment and supplies.....	70	35,654	1,672	5.6	3.1		32	Shoes and other footwear.....	3	10,355	81	.3	.1				
	Belt, hose, packing, etc.....	35	18,220	415	2.3			36	Automotive supplies.....	23	52,357	2,561	4.9	3.9				
	Mechanical power transmission equip- ment.....	12	6,785	189	2.8			Batteries.....	14	41,203	168	.4						
	Metal-working tools.....	31	18,281	425	2.3			Automotive accessories.....	13	38,425	327	.9						
	Material-handling equipment.....	12	7,988	107	1.3			Automotive parts.....	9	29,885	230	.8						
	Rope, cordage, and twine.....	52	24,924	558	1.4			Tires and tubes.....	17	41,355	1,090	2.6						
	Other.....			527				Not analyzed in detail.....	3	7,447	746	10.0						
	Not analyzed in detail.....	4	1,887	75	4.4			40	Paints and varnishes.....	28	51,055	1,472	2.9	2.2				
57	Industrial machinery.....	18	10,107	229	2.3	.4		43	Wiring supplies and electrical construc- tion materials.....	31	54,824	2,474	4.5	3.7				
	Road-building machinery.....	4	5,020	71	1.4				Interior.....	28	51,354	997	1.9					
	Machine tools (power-driven).....	10	7,208	65	.9				Outside.....	18	45,820	770	1.8					
	Oil-well and oil-refining.....	4	4,822	55	.8				Lighting fixtures.....	18	44,678	198	.4					
	Other.....			60					Incandescent lamps.....	24	50,254	854	.7					
58	Office and store equipment and supplies.....	13	11,402	137	1.2	.2			Not analyzed in detail.....			155						
	Garage and filling station equipment.....	9	7,449	65	.9			44	Electrical apparatus and equipment.....	8	37,589	530	1.4	.6				
	Store machines.....	3	2,427	7	.3			45	Radio, appliances, and specialties.....	28	55,518	4,494	8.1	6.8				
	Store fixtures and equipment.....	5	6,987	61	.4				Radios, parts, and accessories.....	21	51,250	1,603	3.1					
	Other.....			4					Electric household refrigerators.....	15	46,007	1,028	2.2					
62	Building metal work.....	39	25,101	1,023	4.1	1.7			Electric washing machines.....	15	46,901	285	.6					
	Ventilators and air-conditioning ducts.....	3	2,320	12	.5				Other electrical appliances.....	24	50,212	1,568	2.7					
	Metal roofing and siding.....	37	24,018	771	3.2				Not analyzed in detail.....	8	3,695	212	6.7					
	Metal storage tanks, etc.....	4	2,711	18	.6				46	China, glassware, and crockery.....	15	42,685	595	.9	.6			
	Metal lath.....	12	9,763	149	1.5													
	Other.....			75														
63	Copper and products.....	15	10,887	105	1.0	.2												
64	Iron and steel products—semi-finished.....	11	6,558	84	1.3	.1												

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
HARDWARE TRADES—Con.														
East South Central Division—Con.														
47	Furniture, wooden and metal.....	13	\$42,533	\$2,284	5.4	5.4	82	Wallpaper.....	10	\$9,230	\$79	.9	.1	
	Household furniture.....	11	39,065	1,973	5.1		87	Building materials (except as listed).....	21	40,220	1,948	4.8	2.9	
	Other.....			31			91	Jewelry, silverware, etc.....	8	27,655	278	1.0	.4	
	Not analyzed in detail.....			280			94	Luggage, saddlery, harness, etc.....	21	51,869	1,188	2.3	1.8	
48	House furnishings.....	17	49,462	1,504	3.0	2.3		All other commodities.....			455		.7	
50	Hardware.....	62	66,281	21,644	32.7	52.7	West South Central Division							
	Builders' hardware.....	40	57,082	2,706	4.7		All establishments..... 85							
	Heavy hardware.....	44	61,126	7,161	11.7		Sales..... \$57,818,000							
	Bolts, nuts, rivets, and screws.....	47	54,393	1,587	2.5		Commodity coverage..... 90.4 percent							
	Shelf or light hardware.....	46	54,341	1,638	4.8		Total analyzed.....							
	Tools and cutlery.....	41	58,508	3,209	5.5		77	52,279	52,279		100.0			
	Wire screening.....	38	54,808	789	1.4									
	Other.....	34	48,272	2,700	5.6		52	Shoes and other footwear.....	3	5,685	193	5.2	.4	
	Not analyzed in detail.....	6	2,582	2,054	87.0		56	Automotive supplies.....	26	30,545	2,247	7.4	4.5	
51	Plumbing, heating, and air conditioning.....	38	56,508	6,026	10.7	9.1		Batteries.....	8	6,143	65	1.1	---	
	Gas appliances and supplies.....	4	7,022	125	1.8			Automotive accessories.....	10	9,081	472	5.2	---	
	Pipe fittings, valves, brass goods, etc.....	28	46,915	772	1.6			Automotive parts.....	6	5,181	378	7.3	---	
	Plumbing fixtures, equipment, and supplies.....	25	46,627	1,085	2.2			Tires and tubes.....	23	27,300	782	2.8	---	
	Stoves, ranges, furnaces (except gas and electric).....	29	50,623	2,956	5.8			Not analyzed in detail.....			570		---	
	Other.....			37			40	Paints and varnishes.....	30	28,611	749	2.6	1.4	
	Not analyzed in detail.....	5	4,927	1,051	21.3		45	Wiring supplies and electrical construction materials.....	29	28,968	1,041	3.9	2.0	
52	Sporting goods.....	30	54,858	5,470	6.3	5.2		Interior.....	19	19,589	526	2.7	---	
53	Toys and games.....	14	40,922	859	2.1	1.5		Outside.....	3	2,194	14	.5	---	
55	Farm and garden machinery and equipment.....	29	46,696	2,544	5.4	5.8		Lighting fixtures.....	3	2,680	29	1.1	---	
	Dairy equipment and supplies.....	6	7,287	32	.4			Incandescent lamps.....	19	21,147	137	.6	---	
	Farm machinery and equipment.....	25	37,924	1,137	3.0			Not analyzed in detail.....	5	5,461	555	9.7	---	
	Garden equipment and supplies.....	14	35,678	1,269	3.8		45	Radios, appliances, and specialties.....	32	36,869	2,075	5.8	4.0	
	Not analyzed in detail.....	4	8,972	106	1.2			Radios, parts, and accessories.....	17	20,636	842	4.1	---	
56	Industrial equipment and supplies.....	37	54,015	1,977	3.7	5.0		Electric household refrigerators.....	8	15,521	388	2.9	---	
	Belt, hose, packing, etc.....	23	44,978	632	1.4			Electric washing machines.....	12	22,695	198	.9	---	
	Mechanical power transmission equip- ment.....	8	13,471	170	1.3			Other electrical appliances.....	23	26,695	588	1.5	---	
	Metal-working tools.....	17	44,160	323	.7			Not analyzed in detail.....			259		---	
	Rope, cordage, and twine.....	27	50,079	412	.8		46	China, glassware, and crockery.....	20	14,079	289	2.1	.8	
	Other.....			440			47	Furniture, wooden and metal (household).....	7	5,547	265	7.5	.5	
57	Industrial machinery.....	13	18,548	310	1.7	.5	48	House furnishings.....	51	29,773	2,714	9.1	5.2	
58	Office and store equipment and supplies.....	7	15,225	70	.5	.1	50	Hardware.....	77	52,279	21,621	41.4	41.4	
62	Building metal work.....	30	45,582	2,021	4.6	3.0		Builders' hardware.....	52	37,883	3,408	9.0	---	
	Metal roofing and siding.....	29	45,256	1,997	4.6			Heavy hardware.....	44	35,068	6,686	19.1	---	
	Not analyzed in detail.....			24				Bolts, nuts, rivets, and screws.....	44	52,479	1,051	3.2	---	
63	Copper and products.....	10	17,654	188	1.1	.5		Shelf or light hardware.....	42	52,571	2,107	6.6	---	
64	Iron and steel products—semi-finished.....	4	4,070	104	2.6	.2		Tools and cutlery.....	45	51,578	963	3.0	---	
65	Iron and steel products—flat.....	21	40,903	597	1.5	.9		Wire screening.....	37	52,965	548	1.7	---	
	Strip—hot-rolled.....	4	2,777	15	.5			Other.....	57	28,839	2,175	7.6	---	
	Sheets—galvanized or otherwise coated.....	15	58,581	514	.8			Not analyzed in detail.....	11	9,465	4,685	49.5	---	
	Black plate.....	4	11,024	87	.6		51	Plumbing, heating, and air conditioning.....	55	45,895	4,370	9.6	8.4	
	Other.....			97				Gas appliances and supplies.....	23	25,194	788	3.1	---	
	Not analyzed in detail.....			104				Oil burners.....	6	9,958	104	1.0	---	
66	Iron and steel—wire and wire products.....	38	55,057	5,980	7.2	6.0		Pipe fittings, valves, brass goods, etc.....	35	24,820	1,044	4.2	---	
	Woven wire fence.....	31	49,942	684	1.4			Plumbing fixtures, equipment, and supplies.....	12	12,152	657	6.9	---	
	Barbed and twisted wire.....	28	48,284	662	1.4			Stoves, ranges, furnaces (except gas and electric).....	35	52,560	1,033	5.2	---	
	Nails (including staples and tacks).....	55	51,008	1,867	3.7			Other.....			12		---	
	Wire rope and cable except insulated.....	18	24,187	298	1.2			Not analyzed in detail.....	4	5,013	657	11.1	---	
	Other.....	7	22,594	302	1.3			52	Sporting goods.....	38	51,548	3,095	9.8	5.9
	Not analyzed in detail.....			187				53	Toys and games.....	7	4,884	127	2.6	.2
67	Iron and steel finished products—other than flat and wire.....	29	48,159	1,750	3.6	2.6		55	Farm and garden machinery and equipment.....	26	24,744	1,049	4.2	2.0
	Halls, tie plates, splice bars, etc.....	8	15,579	158	1.0			Dairy equipment and supplies.....	6	11,672	30	.3	---	
	Bars and small shapes except rein- forcing.....	17	24,219	158	.7			Farm machinery and equipment.....	16	17,866	538	3.0	---	
	Cast-iron pipe.....	15	58,845	673	1.7			Garden equipment and supplies.....	16	17,194	185	1.0	---	
	Steel pipe.....	18	24,529	525	2.2			Not analyzed in detail.....	5	3,980	515	7.9	---	
	Seamless steel tubing.....	3	2,596	25	1.0			56	Industrial equipment and supplies.....	40	32,845	1,464	4.5	2.8
	Other.....			191				Belt, hose, packing, etc.....	17	20,114	239	1.2	---	
70	Brick, tile, and terra cotta.....	12	18,716	189	.9	.5		Mechanical power transmission equip- ment.....	7	15,903	121	.8	---	
72	Cement, lime, plaster, and stucco.....	18	17,251	330	1.9	.5		Metal-working tools.....	18	20,858	214	1.0	---	
75	Glass—sheet and containers.....	12	40,589	225	.6	.3		Materials-handling equipment.....	5	5,414	14	.4	---	
	Sheet glass.....	9	55,582	178	.5			Rope, cordage, and twine.....	33	50,140	455	1.5	---	
	Not analyzed in detail.....			47				Other industrial equipment.....	6	8,413	212	2.6	---	
78	Petroleum and its products.....	5	14,918	77	.5	.1		Not analyzed in detail.....	4	2,140	211	9.9	---	
81	Paper and products (except stationery and wallpaper).....	7	16,837	151	.9	.2	57	Industrial machinery.....	11	17,514	1,144	6.5	2.2	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
HARDWARE TRADES—Con. West South Central Division—Con.							HARDWARE TRADES—Con. Mountain Division—Con.						
58	Office and garage equipment and supplies	7	\$5,245	\$80	1.5	.2	52	Sporting goods	16	\$13,646	\$1,089	8.0	6.5
62	Building metal work	23	18,734	748	4.0	1.4	53	Toys and games	5	6,178	517	8.4	5.1
65	Copper and products	5	8,027	82	1.4	.2	55	Farm and garden machinery and equipment	7	5,190	186	3.6	1.1
65	Iron and steel products—flat	30	23,202	1,501	6.5	2.9	56	Industrial equipment and supplies	16	11,940	661	5.5	5.9
68	Iron and steel—wire and wire products	41	55,022	2,978	8.5	5.7		Belt, hose, packing, etc.	13	10,694	166	1.5	—
	Woven wire fence	31	25,114	687	2.7	—		Mechanical power transmission equipment	7	5,780	32	.6	—
	Fence posts and fittings	9	11,740	43	.4	—		Metal-working tools	10	8,110	122	1.5	—
	Barbed and twisted wire	29	50,124	571	1.9	—		Materials-handling equipment	3	1,942	5	.5	—
	Nails (including staples and tacks)	32	50,564	1,099	3.6	—		Rope, cordage, and twine	12	10,270	94	.9	—
	Wire rope and cable except insulated	12	9,352	66	.7	—		Other industrial equipment	5	4,921	82	1.7	—
	Strand, galvanized	3	6,628	91	1.4	—		Not analyzed in detail	—	—	160	—	—
	Drawn wire	7	5,182	45	.9	—	57	Industrial machinery	11	9,782	657	6.5	5.8
	Other	—	—	81	—	—		Construction machinery (except road-building)	4	5,540	31	.9	—
	Not analyzed in detail	4	2,863	515	11.0	—		Machine tools (power-driven)	7	5,127	78	1.5	—
67	Iron and steel finished products—other than flat and wire	29	29,540	2,780	9.3	5.3		Mining, quarrying, etc.	5	5,377	358	6.7	—
	Rails, tie plates, splice bars, etc.	4	7,690	83	1.1	—		Not analyzed in detail	—	—	170	—	—
	Bars and small shapes except reinforcing	8	8,960	279	3.1	—	62	Building metal work	11	8,780	187	2.1	1.1
	Concrete reinforcing bars, all types	9	16,101	671	4.2	—		Metal roofing and siding	9	7,497	120	1.6	—
	Cast-iron pipe	5	6,246	398	6.4	—		Metal storage tanks, etc.	5	5,051	11	.4	—
	Steel pipe	20	22,247	699	4.0	—		Metal lath	6	6,855	25	.4	—
	Seamless steel tubing	5	7,402	181	2.2	—		Not analyzed in detail	—	—	31	—	—
	Other	—	—	196	—	—	63	Copper and products	9	6,946	119	1.7	.7
	Not analyzed in detail	—	—	75	—	—	65	Iron and steel products—flat	17	12,705	705	5.5	4.2
81	Plates and products (except stationery and wallpaper)	6	4,561	155	3.4	.5		Plates	6	5,888	90	1.5	—
86	Sheet-metal, motor, sail, and steam	3	7,695	135	1.8	.5		Strip—hot-rolled	3	1,942	12	.6	—
87	Building materials (except as listed)	10	16,364	299	1.6	.6		Sheets—continuous-mill	3	3,855	16	.4	—
91	Jewelry, silverware, etc.	13	10,815	186	1.7	.4		Sheets—galvanized or otherwise coated	12	8,940	243	2.7	—
94	Luggage, saddlery, harness, etc.	12	10,248	159	1.5	.5		Black plate	3	1,800	6	.3	—
	All other commodities	—	—	757	—	1.1		Not analyzed in detail	—	—	358	—	—
Mountain Division							65	Iron and steel—wire and wire products	15	11,488	1,228	10.7	7.3
All establishments..... 56								Woven wire fence	9	8,224	121	1.5	—
Sales..... \$23,794,000								Fence posts and fittings	7	6,591	34	.5	—
Commodity coverage..... 70.9 percent								Barbed and twisted wire	11	9,461	215	2.3	—
Total analyzed.....								Nails (including staples and tacks)	15	9,543	417	4.5	—
25		16,871	16,871	100.0				Wire rope and cable except insulated	12	9,815	151	1.5	—
56	Automotive supplies	11	11,431	894	7.7	5.2		Strand, galvanized	5	5,051	14	.3	—
40	Paints and varnishes	17	14,102	519	3.7	3.1		Reinforcement mesh	4	3,179	10	.3	—
42	Other chemicals and related products	3	5,140	237	4.6	1.4		Drawn wire	6	5,359	56	1.0	—
43	Wiring supplies and electrical construction materials	13	7,862	401	5.1	2.4		Other	8	7,875	152	1.9	—
44	Electrical apparatus and equipment	7	4,889	127	2.7	.8		Not analyzed in detail	—	—	80	—	—
45	Radio, parts, and accessories	13	11,015	678	6.2	4.0	68	Iron and steel finished products—other than flat and wire	16	11,995	1,319	11.0	7.8
	Electric household refrigerators	6	4,925	58	1.2	—		Rails, tie plates, splice bars, etc.	5	4,291	118	2.7	—
	Electric washing machines	7	7,808	202	2.6	—		Bars and small shapes except reinforcing	11	8,374	309	3.5	—
	Other electrical appliances	9	6,760	144	2.1	—		Concrete reinforcing bars, all types	9	8,055	122	1.5	—
46	China, glassware, and crockery	7	7,229	157	2.2	.9		Structural shapes	6	6,158	56	.9	—
48	House furnishings	11	10,087	666	6.6	3.9		Cast-iron pipe	8	4,875	154	2.9	—
	Linoleum, felt base, etc.	6	6,752	422	6.5	—		Steel pipe	10	7,758	395	5.1	—
	Other	—	—	244	—	—		Not analyzed in detail	—	—	187	—	—
50	Hardware	25	16,871	4,621	27.4	27.4	69	Lead (metallic) and zinc	6	4,120	17	.4	.1
	Builders' hardware	17	11,247	345	3.1	—	72	Cement, lime, plaster, and stucco	3	5,484	75	2.2	.4
	Heavy hardware	16	10,920	670	6.1	—	87	Building materials (except as listed)	8	7,797	77	1.0	.5
	Bolts, nuts, rivets, and screws	16	11,279	314	2.8	—	91	Jewelry, silverware, etc.	7	7,895	48	.7	.5
	Shelf or light hardware	11	6,037	296	4.9	—		All other commodities	—	—	595	—	2.3
	Tools and outlay	14	11,145	287	2.4	—	Pacific Division						
	Wire screening	13	10,030	74	.7	—	All establishments..... 146						
	Other	12	8,170	1,051	12.9	—	Sales..... \$34,561,000						
	Not analyzed in detail	6	4,742	1,604	33.8	—	Commodity coverage..... 91.1 percent						
51	Plumbing, heating, and air conditioning	20	13,858	1,323	9.7	7.8	Total analyzed.....						
	Air-conditioning equipment	5	4,666	22	.5	—	155	58,852	58,852	100.0			
	Pipe fittings, valves, brass goods, etc.	15	12,115	419	3.5	—	56	Automotive supplies	14	34,878	1,527	4.4	2.6
	Plumbing fixtures, equipment, and supplies	7	4,152	547	8.4	—		Batteries	11	20,452	85	.3	—
	Stoves, ranges, furnaces (except gas and electric)	10	7,091	257	3.6	—		Automotive accessories	10	23,672	541	2.3	—
	Not analyzed in detail	—	—	279	—	—		Automotive parts	4	8,871	227	2.3	—
								Tires and tubes	11	28,039	497	1.7	—
								Not analyzed in detail	—	—	179	—	—
							40	Paints and varnishes	27	37,879	911	2.4	1.5

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
HARDWARE TRADES—Con.													
Pacific Division—Con.													
43	Wiring supplies and electrical construction materials.....	29	\$40,380	\$1,884	4.2	2.9	86	Iron and steel—wire and wire products.....	31	\$37,248	\$3,051	8.2	5.2
	Interior.....	21	55,198	914	2.6			Woven wire fence.....	22	35,897	271	.8	
	Outside.....	8	17,918	147	.8			Fence posts and fittings.....	6	21,512	87	.4	
	Lighting fixtures.....	8	19,887	129	.6			Barbed and twisted wire.....	20	35,989	253	.7	
	Incandescent lamps.....	26	40,010	481	1.2			Nails (including staples and tacks).....	29	36,994	1,802	4.9	
	Not analyzed in detail.....			15				Wire rope and cable except insulated.....	25	35,895	519	.8	
45	Radios, appliances, and specialties.....	27	40,384	2,180	5.3	3.7		Brown wire.....	7	11,074	100	.8	
	Radios, parts, and accessories.....	19	58,147	587	1.5			Other.....			128		
	Electric household refrigerators.....	14	28,758	611	2.1			Not analyzed in detail.....			50		
	Electric washing machines.....	16	50,464	130	.4		87	Iron and steel finished products—other than flat and wire.....	26	35,265	1,777	5.0	5.0
	Other electric appliances.....	20	55,072	532	2.5			Bars and small shapes except reinforcing.....	18	29,425	674	2.3	
46	China, glassware, and crockery.....	18	56,142	590	1.6	1.0		Structural shapes.....	8	15,922	151	1.1	
48	Household furnishings.....	12	19,501	1,018	5.3	1.7		Cast-iron pipe.....	7	15,211	89	.5	
50	Hardware.....	130	58,807	29,946	49.2	49.2		Steel pipe.....	19	24,015	705	2.9	
	Builders' hardware.....	57	44,257	4,557	9.8			Seamless steel tubing.....	3	8,172	52	.6	
	Heavy hardware.....	47	45,996	4,843	11.0			Other.....	6	14,734	52	.2	.1
	Bolts, nuts, rivets, and screws.....	57	45,472	1,688	4.0			Lead (metallic) and zinc.....	10	19,898	95	.5	.2
	Shelf or light hardware.....	48	59,581	4,410	11.1			Building materials (except as listed).....	13	21,722	362	1.6	.6
	Tools and cutlery.....	56	45,395	3,820	8.8			Jewelry, silverware, etc.....	11	17,111	115	.7	.2
	Wire screening.....	52	50,777	338	1.1			Clocks and watches.....	9	16,161	65	.5	
	Other.....	54	29,232	5,578	12.2			Silverware and plated ware.....	8	12,304	32	.3	
	Not analyzed in detail.....	5	7,842	5,916	75.4			All other commodities.....			961		1.6
51	Plumbing, heating, and air conditioning. Air-conditioning equipment.....	37	45,528	2,701	6.2	4.6							
	Pipe fittings, valves, brass goods, etc.....	4	9,751	105	1.1								
	Plumbing fixtures, equipment, and supplies.....	30	57,224	1,143	5.1								
	Stoves, ranges, furnaces (except gas and electric).....	15	21,451	651	2.9								
	Not analyzed in detail.....			550									
52	Sporting goods.....	25	44,889	5,950	13.3	10.1							
53	Toys and games.....	8	15,635	513	2.0	.5							
55	Farm and garden machinery and equipment.....	22	26,650	826	3.1	1.4							
	Dairy equipment and supplies.....	5	1,525	117	7.7								
	Farm machinery and equipment.....	7	8,008	124	1.5								
	Garden equipment and supplies.....	17	20,876	535	2.6								
	Not analyzed in detail.....			52									
56	Industrial equipment and supplies.....	59	59,800	2,252	5.6	5.8							
	Belting, hose, packing, etc.....	24	25,500	394	1.5								
	Mechanical power transmission equipment.....	6	8,889	120	1.4								
	Metal-working tools.....	21	50,445	600	2.0								
	Materials-handling equipment.....	16	18,504	98	.5								
	Rope, cordage, and twine.....	28	57,598	521	1.4								
	Other industrial equipment.....	9	11,707	499	4.3								
57	Industrial machinery.....	18	16,947	580	2.2	.6							
	Machine tools (power-driven).....	12	15,801	262	1.7								
	Other.....			118									
58	Office and store equipment and supplies.....	7	14,825	166	1.1	.5							
	Garage and filling station equipment.....	5	8,514	87	1.0								
	Other.....			79									
62	Building metal work.....	11	15,945	280	2.0	.5							
	Metal roofing and siding.....	11	15,945	256	1.7								
	Metal storage tanks, etc.....	3	1,795	14	.8								
	Other.....			30									
63	Copper and products.....	9	17,585	282	1.6	.5							
64	Iron and steel products—semi-finished.....	6	12,087	92	.8	.2							
65	Iron and steel products—flat.....	28	58,542	2,361	6.2	4.0							
	Plates.....	15	27,428	390	1.4								
	Strip—hot-rolled.....	11	19,166	211	1.1								
	Strip—cold-rolled.....	5	6,475	195	2.3								
	Sheets—continuous-mill.....	5	15,432	148	1.0								
	Sheets—hand-mill.....	3	5,766	30	.8								
	Sheets—galvanized or otherwise coated.....	18	25,548	759	2.6								
	Black plate.....	3	8,485	68	.8								
	Other.....	6	7,311	170	2.3								
	Not analyzed in detail.....			300									
New York City													
	All establishments.....			246									
	Sales.....			\$41,175,000									
	Commodity coverage.....			92.7 percent									
	Total analyzed.....	232	58,186	38,186									100.0
40	Paints and varnishes.....	12	3,514	101	2.9	.3							
43	Wiring supplies and electrical construction materials.....	17	4,929	490	9.9	1.5							
	Interior.....	5	821	117	14.3								
	Incandescent lamps.....	12	5,796	147	5.9								
	Other.....			228									
45	Radios, appliances, and specialties.....	10	5,085	138	2.7	.4							
48	House furnishings.....	8	7,858	1,168	14.9	5.1							
50	Hardware.....	227	57,648	30,205	60.2	79.1							
	Builders' hardware.....	67	14,499	3,852	25.2								
	Heavy hardware.....	57	17,885	4,651	25.0								
	Bolts, nuts, rivets, and screws.....	72	16,900	2,780	16.3								
	Shelf or light hardware.....	66	15,321	2,547	16.8								
	Tools and cutlery.....	79	19,053	6,755	35.5								
	Wire screening.....	24	9,329	651	6.8								
	Other.....	87	16,828	5,281	31.5								
	Not analyzed in detail.....			3,948									
51	Plumbing, heating, and air conditioning. Pipe fittings, valves, brass goods, etc.....	25	5,448	585	7.1	1.0							
	Plumbing fixtures, equipment, and supplies.....	18	3,028	110	5.6								
	Stoves, ranges, furnaces (except gas and electric).....	6	1,691	150	7.7								
	Other.....	10	2,994	110	5.7								
	Not analyzed in detail.....			35									
52	Sporting goods.....	5	3,475	458	13.2	1.2							
55	Farm and garden machinery and equipment.....	6	6,051	225	3.7	.6							
56	Industrial equipment and supplies.....	19	8,705	766	8.8	2.0							
	Belting, hose, packing, etc.....	8	1,608	69	4.3								
	Mechanical power transmission equipment.....	3	675	5	.7								
	Metal-working tools.....	12	2,587	195	7.6								
	Materials-handling equipment.....	6	2,352	60	2.6								
	Rope, cordage, and twine.....	10	7,677	155	1.8								
	Other.....			302									
57	Industrial machinery.....	12	4,495	479	10.6	1.3							
	Machine tools (power-driven).....	10	4,389	223	5.1								
	Other.....			256									
62	Building metal work.....	5	2,829	615	21.7	1.6							
64	Iron and steel products—semi-finished.....	5	2,492	40	1.6	.1							
65	Iron and steel products—flat.....	7	3,158	86	2.8	.2							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
HARDWARE TRADES—Con. New York City—Con.							HARDWARE TRADES—Con. Boston							
63	Iron and steel—wire and wire products.....	18	\$7,820	\$1,821	23.5	4.8	50	Hardware.....	14	4,942	4,259	86.2	86.2	
	Woven wire fence.....	6	3,115	82	2.6	---		Builders' hardware.....	8	4,287	800	18.7	---	
	Fence posts and fittings.....	3	2,427	8	.5	---		Heavy hardware.....	6	1,185	222	19.1	---	
	Barbed and twisted wire.....	3	2,041	4	.2	---		Bolts, nuts, rivets, and screws.....	7	4,845	226	6.8	---	
	Nails (including staples and tacks).....	15	5,859	652	11.2	---		Shelf or light hardware.....	8	4,365	521	7.4	---	
	Wire rope and cable except insulated.....	7	3,135	53	1.7	---		Tools and cutlery.....	4	3,985	930	23.5	---	
	Reinforcement mesh.....	3	2,427	71	2.9	---		Wire screening.....	5	4,080	328	8.1	---	
	Drawn wire.....	6	4,590	547	11.9	---		Other.....	12	4,719	1,555	28.9	---	
	Other.....	---	---	404	---	---		All other commodities.....	---	---	693	---	13.8	
67	Iron and steel finished products—other than flat and wire.....	5	3,404	37	1.1	.1	San Francisco							
87	Building materials (except as listed).....	3	2,245	310	13.8	.8	All establishments..... 55							
91	Jewelry, silverware, etc.....	4	499	312	82.5	.8	Sales..... \$14,078,000							
	All other commodities.....	---	---	551	---	1.3	Commodity coverage..... 91.1 percent							
Chicago							Total analyzed.....							
	All establishments..... 72						30	12,821	12,821	---	100.0			
	Sales..... \$25,674,000													
	Commodity coverage..... 40.3 percent													
	Total analyzed.....	68	10,343	10,343	---	100.0								
40	Paints and varnishes.....	5	751	123	16.4	1.2	40	Paints and varnishes.....	3	4,602	97	2.1	.8	
43	Wiring supplies and electrical construc- tion materials.....	6	1,133	104	9.2	1.0	43	Wiring supplies and electrical construc- tion materials.....	8	9,585	454	4.5	3.4	
	Interior.....	5	1,093	66	6.1	---		Interior.....	4	8,622	214	2.5	---	
	Lighting fixtures.....	5	592	20	3.4	---		Incandescent lamps.....	5	9,501	84	.9	---	
45	Incandescent lamps.....	4	949	18	1.9	---		Other.....	---	---	133	---	---	
	Radios, appliances, and specialties.....	5	954	140	14.5	1.4	45	Radios, appliances, and specialties.....	6	9,550	343	3.6	2.7	
	Radios, parts, and accessories.....	3	862	23	2.7	---	46	China, glassware, and crockery.....	5	8,340	272	3.3	2.1	
	Electric household refrigerators.....	3	862	73	8.5	---	50	Hardware.....	30	12,821	6,260	48.8	48.8	
	Other.....	---	---	44	---	---		Builders' hardware.....	14	10,685	1,128	10.5	---	
50	Hardware.....	65	10,288	8,619	85.6	85.3		Heavy hardware.....	11	10,630	1,290	11.9	---	
	Builders' hardware.....	18	2,497	731	31.5	---		Bolts, nuts, rivets, and screws.....	13	7,316	452	6.2	---	
	Heavy hardware.....	16	3,057	435	15.2	---		Shelf or light hardware.....	9	9,976	935	9.4	---	
	Bolts, nuts, rivets, and screws.....	26	4,314	1,355	31.4	---		Tools and cutlery.....	15	11,015	1,511	13.7	---	
	Shelf or light hardware.....	18	2,292	279	12.2	---		Wire screening.....	6	5,742	137	2.4	---	
	Tools and cutlery.....	20	5,499	555	15.9	---		Other.....	10	5,767	809	14.0	---	
	Wire screening.....	6	1,140	20	1.8	---	51	Plumbing, heating, and air conditioning.....	7	9,215	1,049	11.4	8.2	
	Other.....	31	6,129	4,325	70.6	---		Pipe fittings, valves, brass goods, etc.....	7	9,215	654	7.1	---	
	Not analyzed in detail.....	3	841	841	100.0	---		Plumbing fixtures, equipment, and supplies.....	3	4,297	205	4.8	---	
51	Plumbing, heating, and air conditioning.....	10	1,646	215	13.1	2.1		Other.....	---	---	190	---	---	
	Pipe fittings, valves, brass goods, etc.....	9	1,623	129	7.9	---	52	Sporting goods.....	3	9,141	1,492	16.3	11.6	
	Plumbing fixtures, equipment, and supplies.....	6	1,115	43	3.9	---	53	Farm and garden machinery and equipment.....	6	10,008	285	2.8	2.2	
	Other.....	---	---	43	---	---		Garden equipment and supplies.....	5	9,128	214	2.3	---	
56	Industrial equipment and supplies.....	5	1,724	529	50.7	5.1		Other.....	---	---	71	---	---	
	Belting, hose, packing, etc.....	4	1,538	58	3.3	---	56	Industrial equipment and supplies.....	10	10,628	648	6.1	5.1	
	Metal-working tools.....	5	1,724	98	5.7	---		Belting, hose, packing, etc.....	4	5,757	126	2.2	---	
	Rope, cordage, and twine.....	3	862	10	1.2	---		Metal-working tools.....	3	5,355	203	3.8	---	
	Other.....	---	---	363	---	---		Materials-handling equipment.....	4	5,479	51	.9	---	
57	Industrial machinery (machine tools-- power-driven).....	5	901	79	8.8	.8		Rope, cordage, and twine.....	7	10,337	161	1.6	---	
66	Iron and steel—wire and wire products.....	4	998	57	5.7	.8		Other.....	---	---	89	---	---	
75	Glass, sheet.....	3	792	28	3.6	.3	57	Industrial machinery (machine tools-- power-driven).....	4	5,332	110	2.1	.9	
	All other commodities.....	---	---	449	---	4.2		65	Iron and steel products—flat.....	3	4,475	482	10.5	3.6
Philadelphia								66	Iron and steel—wire and wire products.....	5	5,940	658	11.1	5.1
	All establishments..... 28							Woven wire fence.....	4	5,416	47	.9	---	
	Sales..... \$5,614,000							Barbed and twisted wire.....	3	5,375	59	1.1	---	
	Commodity coverage..... 98.9 percent							Nails (including staples and tacks).....	5	5,940	413	7.0	---	
	Total analyzed.....	25	5,551	5,551	---	100.0		Wire rope and cable except insulated.....	3	5,673	28	.5	---	
								Other.....	---	---	111	---	---	
50	Hardware.....	25	5,551	4,650	83.8	83.8	67	Iron and steel finished products—other than flat and wire.....	4	5,625	473	8.1	3.7	
	Builders' hardware.....	11	1,115	595	53.4	---		Steel pipe.....	3	5,673	255	4.5	---	
	Heavy hardware.....	6	825	99	12.0	---		Other.....	---	---	218	---	---	
	Bolts, nuts, rivets, and screws.....	12	1,374	373	27.1	---		All other commodities.....	---	---	258	---	1.8	
	Shelf or light hardware.....	10	995	140	14.2	---								
	Tools and cutlery.....	9	1,054	264	25.0	---								
	Wire screening.....	4	741	34	4.6	---								
	Other.....	11	1,070	181	16.9	---								
	Not analyzed in detail.....	---	---	2,964	---	---								
	All other commodities.....	---	---	901	---	16.2								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
	JEWELRY TRADES							JEWELRY TRADES—Con.						
	New England Division							South Atlantic Division						
	All establishments..... 78							All establishments..... 34						
	Sales..... \$10,508,000							Sales..... \$7,907,000						
	Commodity coverage... 99.5 percent							Commodity coverage... 98.3 percent						
	Total analyzed.....	78	\$10,489	\$10,489	100.0			Total analyzed.....	31	\$7,773	\$7,773	100.0		
91	Jewelry, silverware, etc.....	76	10,489	10,085	96.1	96.1	91	Jewelry, silverware, etc.....	31	7,773	7,170	92.2	92.2	
	Clocks and watches.....	29	8,041	2,532	38.6			Clocks and watches.....	18	7,555	1,950	26.2		
	Jewelry.....	42	7,153	2,044	28.6			Jewelry.....	20	7,418	2,572	34.7		
	Precious stones and metals.....	37	6,587	2,445	38.4			Precious stones and metals.....	14	7,110	1,877	26.4		
	Silverware and plated ware.....	21	6,037	904	15.0			Silverware and plated ware.....	16	7,364	581	7.9		
	Not analyzed in detail.....	22	2,342	2,342	100.0			Not analyzed in detail.....	7	210	210	100.0		
	All other commodities.....			583		5.7		All other commodities.....			603		7.6	
	Service receipts.....	5	154	21	13.6	.2								
	Middle Atlantic Division							East South Central Division						
	All establishments..... 1,213							All establishments..... 9						
	Sales..... \$152,917,000							Sales..... \$781,000						
	Commodity coverage... 98.5 percent							Commodity coverage... 100.0 percent						
	Total analyzed.....	1,188	150,690	150,690	100.0			Total analyzed.....	9	781	781	100.0		
45	Radio, appliances, and specialties.....	10	5,378	850	15.4	.6		91	Jewelry, silverware, etc.....	9	781	693	91.1	91.1
91	Jewelry, silverware, etc.....	1,174	149,187	148,844	98.4	97.4		Clocks and watches.....	5	581	140	24.3		
	Clocks and watches.....	254	55,212	40,390	75.9			Jewelry.....	3	313	84	26.4		
	Jewelry.....	376	32,693	18,702	56.9			Precious stones and metals.....	4	519	117	22.6		
	Precious stones and metals.....	498	55,292	45,112	81.6			Other.....			82			
	Silverware and plated ware.....	100	19,928	7,383	37.0			Not analyzed in detail.....	3	510	510	100.0		
	Not analyzed in detail.....	318	35,257	35,257	100.0			All other commodities.....			68		8.9	
94	Luggage, saddlery, harness, etc.....	5	1,470	117	8.0	.1								
96	Optical goods (except photographic).....	4	1,168	130	11.1	.1		West South Central Division						
	All other commodities.....			2,682		1.7		All establishments..... 20						
	Service receipts.....	11	4,619	87	1.9	.1		Sales..... \$5,605,000						
								Commodity coverage... 97.1 percent						
	East North Central Division							Total analyzed.....	19	5,497	5,497	100.0		
	All establishments..... 231							91	Jewelry, silverware, etc.....	19	5,497	3,572	64.8	64.8
	Sales..... \$34,398,000							Clocks and watches.....	11	5,170	1,641	31.8		
	Commodity coverage... 94.8 percent							Jewelry.....	14	5,270	794	15.3		
	Total analyzed.....	224	32,603	32,603	100.0			Precious stones and metals.....	10	1,785	403	22.6		
45	Radio, appliances, and specialties.....	13	2,286	325	14.3	1.0		Silverware and plated ware.....	9	1,822	487	26.7		
	Radio, parts, and accessories.....	5	1,940	43	2.2			Not analyzed in detail.....			47			
	Other.....			280				All other commodities.....			125		5.4	
52	Sporting goods.....	5	1,821	189	10.4	.5		Mountain Division						
91	Jewelry, silverware, etc.....	223	32,354	30,271	93.6	92.8		All establishments..... 10						
	Clocks and watches.....	110	23,555	11,967	50.8			Sales..... \$791,000						
	Jewelry.....	129	20,015	6,197	31.0			Commodity coverage... 100.0 percent						
	Precious stones and metals.....	110	19,797	6,699	33.8			Total analyzed.....	10	791	791	100.0		
	Silverware and plated ware.....	83	15,230	2,535	16.5			91	Jewelry, silverware, etc.....	10	791	742	93.8	93.8
	Not analyzed in detail.....	42	3,073	3,073	100.0			Clocks and watches.....	6	653	242	36.2		
94	Luggage, saddlery, harness, etc.....	11	2,356	236	10.0	.7		Jewelry.....	8	689	202	29.3		
96	Optical goods (except photographic).....	5	3,624	187	5.2	.6		Precious stones and metals.....	6	653	116	18.3		
	All other commodities.....			1,417		4.4		Silverware and plated ware.....	5	619	99	16.0		
								Not analyzed in detail.....	3	103	85	80.6		
								All other commodities.....			49		6.1	
	West North Central Division							Pacific Division						
	All establishments..... 57							All establishments..... 153						
	Sales..... \$7,626,000							Sales..... \$15,545,000						
	Commodity coverage... 98.2 percent							Commodity coverage... 91.8 percent						
	Total analyzed.....	55	7,565	7,565	100.0			Total analyzed.....	141	14,238	14,238	100.0		
58	Industrial equipment and supplies.....	5	703	122	17.4	1.6		45	Radio, appliances, and specialties.....	5	1,587	192	12.1	1.5
91	Jewelry, silverware, etc.....	54	7,529	7,013	93.1	92.7		56	Industrial equipment and supplies.....	5	1,038	102	9.8	.7
	Clocks and watches.....	51	6,374	2,416	37.9									
	Jewelry.....	40	5,794	1,374	23.7									
	Precious stones and metals.....	45	6,580	1,979	30.2									
	Silverware and plated ware.....	17	4,544	885	19.0									
	Not analyzed in detail.....	4	379	379	100.0									
	All other commodities.....			450		5.7								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

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[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Percent column A.—Percent of *total* sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to *total* sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. Middle Atlantic Division—Con.							LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. West North Central Division						
65	Copper and products.....	29	\$5,812	\$441	7.6	.2	All establishments..... 273						
65	Iron and steel products—flat.....	28	5,971	697	11.7	.3	Sales..... \$80,476,000						
66	Iron and steel—wire and wire products.....	56	11,271	827	7.3	.4	Commodity coverage... 87.1 percent						
67	Iron and steel finished products—other than flat and wire.....	31	5,549	450	8.1	.2	Total analyzed.....						
70	Brick, tile, and terra cotta.....	155	37,634	15,274	40.6	7.0	38	Chemicals, industrial and heavy.....	3	2,672	192	7.2	.3
71	Building stone, slate, and concrete products.....	104	22,145	7,801	35.2	3.6	40	Paints and varnishes.....	27	6,135	400	6.5	.8
72	Cement, lime, plaster, and stucco.....	156	38,651	17,593	45.5	8.0	50	Hardware.....	15	5,588	173	3.2	.2
73	Coal and coke.....	25	5,448	761	14.0	.3	62	Building metal work.....	21	5,055	284	5.2	.4
74	Crude non-metallic minerals and prod- ucts.....	4	3,275	7,974	90.9	1.4	7	Metal roofing and siding.....	7	1,053	68	6.5	—
75	Glass—sheet and containers.....	90	15,103	9,611	63.6	4.4	7	Metal lath.....	7	2,789	134	4.8	—
75	Sheet glass.....	82	13,375	9,172	68.6	—	—	Other.....	—	—	62	—	—
75	Glass containers.....	6	956	459	45.9	—	66	Iron and steel—wire and wire products.....	19	6,272	351	5.6	.5
76	Petroleum and its products.....	10	5,304	674	20.4	.3	11	Woven wire fence.....	11	2,261	115	5.1	—
77	Sand, gravel, and crushed stone.....	101	37,455	16,224	43.5	7.4	7	Fence posts and fittings.....	7	2,965	48	1.6	—
79	Logs, ties, pulpwood, etc.....	14	3,242	774	23.9	.4	6	Barbed and twisted wire.....	6	897	22	2.5	—
80	Lumber—rough, dressed, and finished.....	537	110,301	88,852	80.5	40.6	13	Nails (including staples and tacks).....	13	4,765	107	2.2	—
84	Planing-mill products.....	128	29,342	20,897	71.2	9.5	—	Other.....	—	—	59	—	—
87	Building materials (except as listed).....	285	58,567	28,046	48.1	12.8	67	Iron and steel finished products—other than flat and wire.....	9	3,893	480	12.3	.7
87	All other commodities.....	—	—	2,417	—	1.0	70	Brick, tile, and terra cotta.....	25	5,807	1,947	33.5	2.8
87	Service receipts.....	7	2,514	457	17.4	.2	71	Building stone, slate, and concrete products.....	12	2,107	234	11.1	.3
East North Central Division							72	Cement, lime, plaster, and stucco.....	27	8,369	3,339	39.8	4.8
All establishments..... 718							73	Coal and coke.....	11	3,497	340	9.7	.5
Sales..... \$160,180,000							—	Bituminous.....	9	2,995	287	9.6	—
Commodity coverage... 97.4 percent							—	Not analyzed in detail.....	—	—	55	—	—
Total analyzed.....							75	Glass, sheet.....	55	4,481	2,181	48.2	3.1
675	155,970	155,970	—	100.0	77 Sand, gravel, and crushed stone.....								
675	155,970	155,970	—	100.0	79 Logs, ties, pulpwood, etc.....								
18	Feed.....	4	1,292	127	9.8	.1	80	Lumber—rough, dressed, and finished.....	111	48,930	43,874	89.7	62.6
19	Grain.....	4	1,065	153	12.5	.1	84	Planing-mill products.....	39	10,091	4,658	45.9	6.6
40	Paints and varnishes.....	27	6,882	418	6.1	.3	87	Building materials (except as listed).....	89	20,124	9,098	45.2	13.0
48	House furnishings.....	5	1,314	419	31.9	.3	—	All other commodities.....	—	—	775	—	.9
50	Hardware, builders'.....	27	7,182	190	2.6	.1	South Atlantic Division						
51	Plumbing, heating, and air conditioning.....	9	1,404	202	14.4	.1	All establishments..... 581						
—	Air-conditioning equipment.....	4	601	17	2.8	—	Sales..... \$76,028,000						
—	Gas appliances and supplies.....	3	285	7	2.6	—	Commodity coverage... 95.2 percent						
—	Pipe fittings, valves, brass goods, etc.....	3	400	18	4.5	—	Total analyzed.....						
—	Stoves, ranges, furnaces (except gas and electric).....	5	414	55	8.5	—	40	Paints and varnishes.....	56	7,781	506	6.5	.7
—	Not analyzed in detail.....	—	—	125	—	—	50	Hardware.....	30	6,699	859	12.8	1.2
62	Building metal work.....	35	11,018	497	4.2	.3	—	Builders' hardware.....	22	5,006	399	8.0	—
—	Ventilators and air-conditioning ducts.....	3	545	13	3.8	—	—	Heavy hardware.....	7	2,395	261	11.7	—
—	Metal roofing and siding.....	11	4,836	215	4.4	—	—	Bolts, nuts, rivets, and screws.....	3	1,577	63	4.0	—
—	Metal lath.....	13	5,149	63	1.2	—	—	Shelf or light hardware.....	4	1,020	18	1.8	—
—	Other.....	—	—	183	—	—	—	Wire screening.....	7	2,590	25	1.0	—
—	Not analyzed in detail.....	—	—	23	—	—	—	Other.....	—	—	74	—	—
64	Iron and steel products—semi-finished.....	3	445	97	21.9	.1	51	Plumbing, heating, and air conditioning.....	9	1,442	115	8.0	.2
65	Iron and steel products—flat.....	6	1,799	219	12.2	.1	62	Building metal work.....	30	7,961	508	6.4	.7
66	Iron and steel—wire and wire products.....	29	9,960	597	6.0	.4	—	Metal roofing and siding.....	14	2,800	176	6.8	—
67	Iron and steel finished products—other than flat and wire.....	15	5,888	532	9.0	.5	—	Metal lath.....	16	6,104	97	1.6	—
—	Concrete reinforcing bars, all types.....	6	5,329	9	.3	—	—	Other.....	—	—	235	—	—
—	Other.....	—	—	523	—	—	63	Copper and products.....	5	1,260	75	5.8	.1
70	Brick, tile, and terra cotta.....	69	24,885	5,847	23.5	3.7	65	Iron and steel products—flat.....	8	1,019	124	12.2	.2
71	Building stone, slate, and concrete products.....	34	8,511	702	10.8	.6	—	Sheets—galvanized or otherwise coated.....	7	896	105	11.7	—
72	Cement, lime, plaster, and stucco.....	72	25,464	7,711	30.3	4.9	—	Not analyzed in detail.....	—	—	19	—	—
73	Coal and coke.....	26	18,425	3,084	16.8	2.0	66	Iron and steel—wire and wire products.....	21	6,787	234	3.9	.4
75	Glass—sheet and containers.....	80	12,370	8,546	67.5	5.4	—	Woven wire fence.....	5	972	11	1.1	—
76	Petroleum and its products.....	4	3,628	339	9.3	.2	—	Nails (including staples and tacks).....	20	6,516	159	2.4	—
77	Sand, gravel, and crushed stone.....	51	18,132	6,398	35.3	4.1	—	Reinforcement mesh.....	7	4,005	61	1.5	—
79	Logs, ties, pulpwood, etc.....	7	1,545	449	29.1	.8	—	Other.....	—	—	35	—	—
80	Lumber—rough, dressed, and finished.....	295	89,682	76,965	85.8	49.3	67	Iron and steel finished products—other than flat and wire.....	12	7,955	673	8.5	1.0
84	Planing-mill products.....	113	31,725	16,407	51.7	10.5	—	Bars and small shapes except rein- forcing.....	4	1,430	13	.9	—
87	Building materials (except as listed).....	193	82,494	24,733	29.6	15.9	—	Concrete reinforcing bars, all types.....	11	7,475	646	8.6	—
88	Second-hand merchandise.....	3	157	92	58.6	.1	—	Structural shapes.....	4	1,578	14	.9	—
—	All other commodities.....	—	—	1,457	—	.9	—	—	—	—	—	—	—

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)		
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)			
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.							LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.								
South Atlantic Division—Con.							West South Central Division—Con.								
70	Brick, tile, and terra cotta.....	49	\$11,807	\$1,304	11.0	1.8	84	Planing-mill products.....	55	\$12,679	\$6,675	52.8	13.8		
71	Building stone, slate, and concrete products.....	32	8,434	2,298	27.2	3.2	87	Building materials (except as listed).....	79	19,313	9,457	49.0	19.6		
72	Cement, lime, plaster, and stucco.....	55	15,464	3,171	23.6	4.5	All other commodities.....						5.8		
75	Glass—sheet and containers.....	38	5,770	1,909	33.1	2.7	Mountain Division								
	Sheet glass.....	33	5,171	1,578	30.5	---	All establishments..... 59								
	Not analyzed in detail.....	5	599	335	55.6	---	Sales..... \$19,796,000								
77	Sand, gravel, and crushed stone.....	48	11,895	4,551	38.7	6.4	Commodity coverage..... 95.2 percent								
78	Logs, ties, pulpwood, etc.....	15	1,350	387	29.1	.5	Total analyzed.....								
80	Lumber—rough, dressed, and finished.....	204	49,447	40,797	82.5	57.6	55	18,841	18,841	---	100.0	---			
81	Paper and products (except stationery and wallpaper).....	8	1,587	177	11.2	2.2	9	2,899	112	3.9	---	---			
84	Planing-mill products.....	57	17,496	7,553	43.2	10.7	48	House furnishings (linoleum, felt base, etc.).....	4	989	47	4.8	---		
87	Building materials (except as listed).....	75	19,326	4,617	25.5	6.5	50	Hardware.....	17	10,541	454	4.2	2.3		
All other commodities.....						1.4	Builders' hardware.....						---		
East South Central Division							Wire screening.....							---	
All establishments..... 178							Plumbing, heating, and air conditioning.....							---	
Sales..... \$52,292,000							Building metal work.....							---	
Commodity coverage..... 84.8 percent							Metal roofing and siding.....							---	
Total analyzed.....							162	27,372	27,372	---	100.0	Metal bath.....			---
40	Paints and varnishes.....	8	2,454	180	7.3	.7	85	Iron and steel products—flat.....	5	2,503	85	5.4	.5		
50	Hardware.....	8	3,980	134	3.4	.5	Sheets—galvanized or otherwise						---		
62	Building metal work.....	10	4,387	478	10.9	1.7	3	1,002	75	7.5	---	---			
66	Iron and steel—wire and wire products.....	7	5,551	159	4.2	.5	Other.....						---		
67	Iron and steel finished products—other than flat and wire.....	5	2,938	278	9.4	1.0	18	5,725	623	10.9	3.5	---			
70	Brick, tile, and terra cotta.....	16	5,170	354	6.5	1.2	87	Iron and steel finished products—other than flat and wire.....	8	3,798	828	21.8	4.4		
71	Building stone, slate, and concrete products.....	8	2,106	805	38.2	2.9	6	3,358	785	23.4	---	---			
72	Cement, lime, plaster, and stucco.....	21	7,196	943	11.7	3.1	Concrete reinforcing bars, all types.....						---		
75	Glass—sheet and containers.....	20	2,439	790	32.4	2.9	16	7,827	279	3.6	1.5	---			
	Sheet glass.....	19	2,292	758	35.1	---	16	5,841	579	9.9	5.1	---			
	Not analyzed in detail.....	---	---	52	---	---	13	4,530	487	10.8	---	---			
77	Sand, gravel, and crushed stone.....	13	4,037	499	12.4	1.8	3	1,311	92	7.0	---	---			
79	Logs, ties, pulpwood, etc.....	5	111	71	64.0	.3	6	2,882	83	2.2	.3	---			
80	Lumber—rough, dressed, and finished.....	111	19,172	17,212	89.8	62.9	33	12,254	7,808	63.7	41.4	---			
84	Planing-mill products.....	20	5,811	2,895	49.5	8.4	15	7,068	1,110	15.7	5.9	---			
87	Building materials (except as listed).....	55	8,096	2,800	34.6	10.2	84	Planing-mill products.....	29	11,969	5,896	47.6	30.2		
All other commodities.....						1.9	Building materials (except as listed).....						---		
West South Central Division							All other commodities.....							2.7	
All establishments..... 257							Pacific Division								
Sales..... \$50,105,000							All establishments..... 567								
Commodity coverage..... 96.3 percent							Sales..... \$101,575,000								
Total analyzed.....							249	48,240	48,240	---	100.0	Commodity coverage..... 89.7 percent			
59	Oils (cottonseed, linseed, etc.).....	4	1,190	58	4.9	.1	Total analyzed.....								
40	Paints and varnishes.....	16	2,685	240	8.9	.5	16	4,571	282	5.7	.5	---			
50	Hardware.....	38	9,599	424	4.4	.9	20	6,772	607	6.9	.7	---			
51	Plumbing, heating, and air conditioning.....	4	819	117	18.9	.2	14	6,694	541	5.1	---	---			
62	Building metal work.....	34	10,185	784	7.7	1.6	Builders' hardware.....						---		
	Metal roofing and siding.....	18	5,647	496	8.8	---	Other.....						---		
	Metal bath.....	26	8,430	240	2.8	---	Not analyzed in detail.....						---		
	Other.....	---	---	48	---	---	21	5,788	393	6.8	.4	---			
66	Iron and steel—wire and wire products.....	29	7,777	656	8.4	1.4	6	1,472	105	7.1	.1	---			
67	Iron and steel finished products—other than flat and wire.....	14	3,582	250	7.0	.5	18	4,812	477	9.7	.5	---			
70	Brick, tile, and terra cotta.....	35	8,435	1,519	18.0	5.1	3	572	29	5.1	---	---			
71	Building stone, slate, and concrete products.....	8	2,229	169	7.6	.4	13	4,024	358	8.4	---	---			
72	Cement, lime, plaster, and stucco.....	26	6,550	1,854	28.3	5.8	4	1,090	16	1.5	---	---			
75	Glass—sheet and containers.....	54	11,371	1,647	14.5	5.4	Other.....						---		
	Sheet glass.....	51	10,901	1,618	14.8	---	8	2,517	411	16.5	---	---			
	Not analyzed in detail.....	3	490	29	5.9	---	6	1,365	214	15.5	---	---			
78	Petroleum and its products.....	5	751	584	48.5	.8	25	3,791	536	14.1	.6	---			
79	Sand, gravel, and crushed stone.....	28	5,841	1,982	33.6	4.1	Brick, tile, and terra cotta.....						---		
80	Lumber—rough, dressed, and finished.....	118	27,721	20,159	72.6	41.7	Building stone, slate, and concrete products.....						---		
All other commodities.....							Cement, lime, plaster, and stucco.....						---		
All other commodities.....							Glass—sheet and containers.....						---		
All other commodities.....							Sheet glass.....						---		
All other commodities.....							Not analyzed in detail.....						---		

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.							LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.					
	Pacific Division—Con.							Philadelphia					
77	Sand, gravel, and crushed stone.....	26	\$4,151	\$1,190	28.4	1.3		All establishments..... 79					
79	Logs, ties, pulpwood, etc.....	9	4, 80	281	6.9	.5		Sales..... \$25,718,000					
80	Lumber—rough, dressed, and finished.....	182	67,487	61,176	90.8	67.1		Commodity coverage..... 91.0 percent					
84	Planing-mill products.....	48	15,615	7,098	51.9	7.8		Total analyzed.....	72	\$21,575	\$21,575	100.0	
87	Building materials (except as listed).....	62	21,288	8,455	59.8	9.3							
	All other commodities.....	---	---	3,502	---	5.5							
	Service receipts.....	11	2,625	197	7.5	.2							
	New York City												
	All establishments..... 390												
	Sales..... \$103,659,000												
	Commodity coverage..... 96.2 percent												
	Total analyzed.....	566	99,756	99,756	100.0								
62	Building metal work.....	37	14,542	1,558	9.5	1.4		50 Hardware.....	5	691	50	4.3	.1
	Metal roofing and siding.....	8	1,825	188	10.2	---		51 Plumbing, heating, and air conditioning; Stoves, ranges, furnaces (except gas and electric).....	5	1,695	137	8.1	.6
	Metal lath.....	24	11,894	709	6.0	---		62 Building metal work.....	4	759	220	29.8	1.0
	Other.....	---	---	524	---	---		65 Copper and products.....	4	1,474	113	7.9	.5
	Not analyzed in detail.....	9	---	187	---	---		65 Iron and steel products—flat.....	5	1,895	182	10.8	.8
65	Copper and products.....	9	1,215	178	14.7	.2		Sheets—galvanized or otherwise coated.....	4	1,054	114	10.8	---
64	Iron and steel products—semi-finished.....	5	581	118	21.0	.1		Tin plate.....	3	1,068	43	4.0	---
65	Iron and steel products—flat.....	8	1,805	568	28.0	.4		Other.....	7	1,928	92	4.8	.4
	Sheets—galvanized or otherwise coated.....	6	1,051	298	28.4	---		66 Iron and steel—wire and wire products... Nails (including staples and tacks).....	6	1,896	85	4.9	---
	Other.....	---	---	88	---	---		Other.....	---	---	9	---	---
66	Iron and steel—wire and wire products... Nails (including staples and tacks).....	11	2,003	159	6.9	.1		67 Iron and steel finished products—other than flat and wire.....	4	1,024	125	12.0	.6
	Other.....	8	1,498	80	5.3	---		71 Building stone, slate, and concrete products.....	5	514	108	34.4	.5
67	Iron and steel finished products—other than flat and wire.....	5	1,516	127	8.4	.1		75 Glass, sheet.....	5	1,200	1,128	95.8	5.2
70	Brick, tile, and terra cotta.....	87	20,007	9,525	47.6	9.6		80 Lumber—rough, dressed, and finished.....	40	15,886	14,959	94.2	69.2
71	Building stone, slate, and concrete products.....	40	10,897	5,867	49.5	5.4		84 Planing-mill products.....	14	4,107	2,058	50.1	9.5
72	Cement, lime, plaster, and stucco.....	46	19,486	11,190	57.4	11.2		87 Building materials (except as listed).....	13	4,525	2,195	50.8	10.2
75	Glass—sheet and containers.....	58	6,894	5,694	82.7	5.7		All other commodities.....	---	---	247	---	1.4
	Sheet glass.....	58	6,891	5,684	81.4	---							
	Not analyzed in detail.....	---	---	550	---	---		Boston					
77	Sand, gravel, and crushed stone.....	56	24,877	12,675	51.4	12.7		All establishments..... 41					
79	Logs, ties, pulpwood, etc.....	4	1,217	512	42.1	.5		Sales..... \$13,185,000					
80	Lumber—rough, dressed, and finished.....	115	51,981	28,527	92.5	29.6		Commodity coverage..... 80.8 percent					
84	Planing-mill products.....	40	8,780	8,321	94.8	8.3		Total analyzed.....	58	10,659	10,658	100.0	
87	Building materials (except as listed).....	79	21,102	9,611	45.5	9.6							
	All other commodities.....	---	---	4,721	---	4.6							
	Service receipts.....	---	---	521	---	.5							
	Chicago												
	All establishments..... 155												
	Sales..... \$56,688,000												
	Commodity coverage..... 98.2 percent												
	Total analyzed.....	149	55,855	55,855	100.0								
50	Hardware.....	5	2,753	44	1.6	.1							
70	Brick, tile, and terra cotta.....	16	14,558	1,825	12.7	5.5							
71	Building stone, slate, and concrete products.....	5	2,758	134	4.9	.2							
72	Cement, lime, plaster, and stucco.....	6	18,261	3,982	30.0	7.2							
75	Coal and coke.....	3	13,034	1,867	14.3	5.4							
	Anthracite.....	3	13,034	1,803	11.5	---							
	Other.....	---	---	584	---	---							
75	Glass, sheet.....	15	1,913	1,909	99.8	3.4							
77	Sand, gravel, and crushed stone.....	11	14,146	4,484	31.7	8.1							
80	Lumber—rough, dressed, and finished.....	84	50,770	28,002	91.0	50.5							
84	Planing-mill products.....	18	8,545	2,943	35.3	5.3							
87	Building materials (except as listed).....	28	25,768	8,996	34.9	18.2							
	All other commodities.....	---	---	1,449	---	2.5							
	San Francisco												
	All establishments..... 49												
	Sales..... \$17,555,000												
	Commodity coverage..... 77.4 percent												
	Total analyzed.....	45	15,410	15,410	100.0								
75	Glass—sheet and containers.....	5	547	547	100.0	2.6							
80	Lumber—rough, dressed, and finished.....	26	10,686	9,979	95.4	74.4							
84	Planing-mill products.....	4	1,859	884	47.8	6.6							
87	Building materials (except as listed).....	6	1,752	1,254	71.8	9.4							
	All other commodities.....	---	---	851	---	6.5							
	Service receipts.....	---	---	95	---	.7							
	MACHINERY—EQUIPMENT—SUPPLIES TRADES												
	New England Division												
	All establishments..... 583												
	Sales..... \$59,484,000												
	Commodity coverage..... 85.4 percent												
	Total analyzed.....	469	49,622	49,622	100.0								
22	Seeds.....	5	1,267	129	10.2	.5							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)		
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)			
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. New England Division—Con.															
51	Piece goods.....	16	\$1,298	\$797	61.4	1.6	57	Iron and steel finished products—other than flat and wire.....	7	\$2,808	\$836	32.1	1.7		
	Cotton piece goods.....	7	760	180	21.1			Bars and small shapes except rein- forcing.....	3	1,580	545	36.6			
	Curtains, draperies, etc.....	9	655	541	82.8			Structural shapes.....	3	1,418	42	3.0			
	Not analyzed in detail.....			96				Steel pipe.....	3	865	28	3.2			
54	Other dry goods and textile products.....	5	952	153	16.1	.5		Other.....	11	1,659	221				
56	Automotive supplies.....	8	2,546	213	8.4	.4		75 Glass containers.....	11	1,659	955	57.6	1.9		
	Batteries.....	3	814	16	2.0			81 Paper and products (except stationery and wallpaper).....	8	659	68	10.0	.1		
	Automotive accessories.....	4	1,389	97	7.1			85 Stationery and supplies (commercial).....	5	275	79	28.9	.2		
	Tires and tubes.....	5	1,305	32	2.5			91 Jewelry, silverware, etc.....	8	1,523	64	4.2	.1		
	Other.....			88				96 Second-hand merchandise.....	17	2,005	1,544	87.0	2.7		
37	Drugs and drug sundries.....	11	627	212	33.8	.4		All other commodities.....			5,741		11.7		
38	Chemicals, industrial and heavy.....	7	695	253	36.4	.5		Service receipts.....	29	5,569	253	4.9	.5		
40	Paints and varnishes.....	15	3,091	808	9.8	.6		Middle Atlantic Division							
41	Soaps.....	13	2,052	210	10.2	.4		All establishments.....			2,847				
42	Other chemicals and related products.....	18	3,001	798	26.5	1.6		Sales.....			\$531,425,000				
43	Wiring supplies and electrical construc- tion materials.....	7	2,394	54	2.3	.1		Commodity coverage.....			90.5 percent				
45	Radio, appliances, and specialties.....	10	1,698	530	19.8	.7		Total analyzed.....	2,305	299,325	299,325	100.0			
46	China, glassware, and crockery.....	13	2,527	1,071	46.0	2.2		51 Piece goods.....	125	19,658	16,179	82.3	5.4		
47	Furniture, wooden and metal.....	9	1,590	429	30.9	.9			52 Cotton piece goods.....	52	4,880	1,155	25.9		
	Office and store furniture, wooden.....	3	625	70	11.2				53 Jute fabrics.....	8	1,066	245	22.8		
	Office and store furniture, metal.....	7	925	122	13.2				54 Linens.....	7	1,508	533	35.1		
	Other.....			68					55 Rayons.....	10	917	210	22.8		
	Not analyzed in detail.....			174					56 Silks and velvets.....	8	1,869	124	6.9		
50	Hardware.....	50	7,978	1,586	19.9	5.2			57 Woolens and worsteds.....	5	1,229	843	49.9		
	Builders' hardware.....	4	1,645	162	11.1				58 Domestic.....	6	5,395	2,314	40.2		
	Heavy hardware.....	10	2,980	240	8.1				59 Curtains, draperies, etc.....	75	11,031	10,539	95.7		
	Bolts, nuts, rivets, and screws.....	19	5,959	497	8.2				60 Other piece and yard goods.....	8	686	230	33.5		
	Shelf or light hardware.....	9	2,746	256	9.3				61 Not analyzed in detail.....	6	579	548	94.8		
	Tools and cutlery.....	8	2,846	151	4.6				53 Yarns.....	9	772	480	63.5	.2	
	Wire screening.....	4	1,645	6	.4				54 Other dry goods and textile products.....	28	5,668	1,281	24.9	.4	
	Other.....	9	2,534	151	6.0				55 Automobiles and other motor vehicles.....	9	2,848	740	26.0	.2	
	Not analyzed in detail.....	3	649	133	20.5				56 Automotive supplies.....	54	8,417	1,034	18.1	.5	
51	Plumbing, heating, and air conditioning.....	8	896	220	22.3	.4			57 Drugs and drug sundries.....	79	9,015	2,088	28.1	.7	
	Pipe fittings, valves, brass goods, etc.....	6	879	108	11.7				58 Chemicals, industrial and heavy.....	29	7,079	2,498	35.3	.8	
	Plumbing fixtures, equipment, and supplies.....	3	558	81	24.1				59 Paints and varnishes.....	40	7,036	784	10.3	.2	
	Other.....			36					60 Soaps.....	60	8,990	1,402	15.6	.5	
54	Barber and beauty parlor equipment.....	46	2,191	2,010	61.7	4.1			61 Other chemicals and related products.....	61	6,952	2,701	39.0	.9	
55	Farm and garden machinery and equipment.....	14	2,994	732	25.3	1.5			43 Wiring supplies and electrical construc- tion materials.....	45	10,774	857	8.0	.5	
	Dairy machinery and equipment.....	9	1,547	445	35.0				44 Electrical apparatus and equipment.....	38	7,990	915	11.4	.5	
	Not analyzed in detail.....	4	1,048	88	8.5				45 Radios, appliances, and specialties.....	51	14,180	1,197	8.4	.4	
56	Industrial equipment and supplies.....	158	21,410	13,419	62.7	27.0			46 China, glassware, and crockery.....	108	12,324	4,816	39.1	1.6	
	Belt, hose, packing, etc.....	37	6,712	955	14.2				47 Furniture, wooden and metal.....	58	9,185	2,173	25.7	.7	
	Mechanical power transmission equip- ment.....	20	4,984	475	9.7				48 House furnishings.....	20	6,005	1,075	16.2	.4	
	Printing equipment and supplies (ex- cept paper).....	4	157	157	100.0				50 Hardware.....	145	26,376	7,177	27.2	2.4	
	Metal-working tools.....	24	5,510	1,497	27.2					12 Builders' hardware.....	12	3,174	1,022	32.2	
	Materials-handling equipment.....	12	4,588	148	3.2					29 Heavy hardware.....	29	5,745	1,190	20.7	
	Rope, cordage, and twine.....	23	5,783	899	15.5					54 Bolts, nuts, rivets, and screws.....	54	15,751	1,169	7.4	
	Other industrial equipment.....	95	13,190	7,198	54.3					15 Shelf or light hardware.....	15	2,504	162	6.5	
	Not analyzed in detail.....	16	2,482	2,122	85.5					50 Tools and cutlery.....	50	10,509	1,171	11.4	
57	Industrial machinery.....	125	16,164	10,138	62.7	20.4				7 Wire screening.....	7	782	20	2.6	
	Construction machinery (except road- building).....	21	2,708	1,179	45.5					64 Other.....	64	8,547	2,011	23.5	
	Road-building machinery.....	24	3,910	2,317	59.3					9 Not analyzed in detail.....	9	1,056	432	40.9	
	Machine tools (power-driven).....	20	5,834	2,025	34.7					51 Plumbing, heating, and air conditioning.....	84	23,225	3,786	16.3	1.3
	Mining, quarrying, etc.....	11	996	437	43.9					5 Air-conditioning equipment.....	5	1,475	52	3.5	
	Textile machinery.....	31	3,066	2,092	68.2					11 Gas appliances and supplies.....	11	5,613	174	3.1	
	Other.....			1,666						50 Pipe fittings, valves, brass goods, etc.....	50	11,672	1,930	16.5	
	Not analyzed in detail.....	9	506	420	85.0					16 Plumbing fixtures, equipment, and supplies.....	16	3,869	625	16.1	
58	Office and store equipment and supplies.....	47	4,938	2,881	55.4	5.4				22 Stoves, ranges, furnaces (except gas and electric).....	22	4,787	550	11.5	
	Office machines and equipment.....	5	176	101	57.4					5 Not analyzed in detail.....	5	1,354	455	34.1	
	Garage and filling station equipment.....	8	1,210	486	40.2					185 Barber and beauty parlor equipment.....	185	12,118	11,623	95.9	5.9
	Store machines.....	5	849	150	15.3					57 Farm and garden machinery and equipment.....	57	10,921	5,410	49.5	1.8
	Store fixtures and equipment.....	30	1,876	1,390	75.6					21 Dairy equipment and supplies.....	21	2,866	1,754	65.0	
	Not analyzed in detail.....	3	1,512	584	38.6					52 Farm machinery and equipment.....	52	6,275	2,463	39.3	
60	Dental equipment and supplies.....	24	2,617	2,523	96.4	5.1				11 Garden equipment and supplies.....	11	2,639	409	15.5	
61	Surgical and hospital equipment.....	16	1,811	1,802	99.5	3.2						804			
65	Iron and steel products—flat.....	5	2,407	150	6.2	.5									
66	Iron and steel—wire and wire products.....	16	4,651	259	5.6	.5									
	Nails (including staples and tacks).....	7	2,255	61	2.7										
	Wire rope and cable except insulated.....	11	5,184	76	2.4										
	Other.....			68											
	Not analyzed in detail.....			54											

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)				
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)					
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.										
Middle Atlantic Division—Con.							East North Central Division										
56	Industrial equipment and supplies.....	592	\$83,045	\$58,080	69.9	19.4	All establishments..... 2,017										
	Belting, hose, packing, etc.....	128	22,664	7,215	31.8	---	Sales..... \$259,777,000										
	Mechanical power transmission equip- ment.....	69	18,199	3,320	18.2	---	Commodity coverage..... 87.4 percent										
	Printing equipment and supplies (ex- cept paper).....	24	4,859	3,697	76.1	---	Total analyzed.....										
	Metal-working tools.....	73	16,892	4,134	24.9	---	18	Feed.....	4	1,150	279	24.5	.1				
	Materials-handling equipment.....	47	12,495	908	7.3	---	22	Seeds.....	9	1,695	132	7.8	.1				
	Rope, cordage, and twine.....	74	21,861	8,202	38.4	---	30	Notions.....	7	625	195	30.9	.1				
	Other industrial equipment.....	362	46,289	28,109	60.7	---	31	Piece goods.....	58	9,457	7,747	81.9	.5				
57	Industrial machinery.....	25	5,378	4,495	85.6	---	34	Other dry goods and textile products.....	20	4,508	614	15.6	.3				
	Construction machinery (except road- building).....	380	65,954	44,846	68.0	15.0	35	Automobiles and other motor vehicles.....	10	5,450	718	20.8	.3				
	Road-building machinery.....	41	9,015	3,025	33.5	---		Tractors.....	7	658	145	22.1	---				
	Machine tools (power-driven).....	54	15,559	8,916	58.1	---		Not analyzed in detail.....	---	---	571	---	---				
	Mining, quarrying, etc.....	65	17,796	4,396	24.7	---	36	Automotive supplies.....	21	4,842	624	10.8	.2				
	Oil-well and oil-refining.....	54	8,775	5,343	58.1	---	37	Drugs and drug sundries.....	62	5,826	3,088	58.0	1.4				
	Power-plant machinery (except elec- trical).....	22	8,820	3,523	51.7	---	38	Chemicals, industrial and heavy.....	20	5,017	1,697	55.8	.7				
	Printing machinery.....	12	2,005	784	39.1	---	39	Paints and varnishes.....	36	10,899	381	3.6	.2				
	Textile machinery.....	40	2,960	2,651	89.6	---	41	Soaps.....	58	5,119	696	17.6	.4				
	Other industrial machinery.....	147	16,555	11,558	59.0	---	42	Other chemicals and related products.....	68	8,599	4,386	51.0	1.9				
	Not analyzed in detail.....	11	888	541	64.6	---	43	Wiring supplies and electrical construc- tion materials.....	31	9,970	1,685	16.9	.7				
58	Office and store equipment and supplies.....	275	29,720	23,395	78.7	7.8	44	Electrical apparatus and equipment.....	28	6,817	643	9.4	.3				
	Office machines and equipment.....	54	11,290	9,914	87.8	---	45	Radio, appliances, and specialties.....	41	7,008	567	8.1	.2				
	Garage and filling station equipment.....	38	4,169	1,857	44.1	---	46	China, glassware, and crockery.....	41	3,589	1,960	54.8	.9				
	Store machines.....	56	3,255	2,042	63.1	---	47	Furniture, wooden and metal.....	51	5,278	2,513	47.6	1.1				
	Store fixtures and equipment.....	127	8,957	6,578	73.6	---	50	Hardware.....	91	24,402	5,962	16.2	1.7				
	Not analyzed in detail.....	52	3,537	3,014	90.3	---		Builders' hardware.....	12	3,955	451	11.4	---				
59	Railroad equipment and supplies.....	14	4,868	2,925	60.0	1.0		Heavy hardware.....	19	8,405	840	7.6	---				
60	Dental equipment and supplies.....	79	9,585	9,557	99.7	5.2	45	Bolts, nuts, rivets, and screws.....	45	16,350	1,112	6.8	---				
61	Surgical and hospital equipment.....	119	13,192	12,425	94.2	4.2	46	Shelf or light hardware.....	14	6,098	123	2.1	---				
62	Copper and products.....	17	5,949	322	5.4	.1	47	Tools and cutlery.....	30	8,784	820	7.1	---				
64	Iron and steel products—semi-finished.....	14	7,664	1,250	16.3	.4		Wire screening.....	7	3,011	51	1.0	---				
	Scrap iron and steel.....	4	1,461	1,157	78.1	---		Other.....	25	5,861	401	6.8	---				
	Wire rods.....	3	2,305	16	.7	---		Not analyzed in detail.....	7	3,297	579	17.6	---				
	Rough castings and foundry products.....	3	5,484	23	.7	---	51	Plumbing, heating, and air conditioning.....	75	22,783	5,475	15.2	1.5				
	Not analyzed in detail.....	---	---	54	---	---		Air-conditioning equipment.....	3	3,055	75	2.4	---				
65	Iron and steel products—flat.....	16	11,781	657	5.6	.2		Gas appliances and supplies.....	5	524	10	5.1	---				
66	Iron and steel—wire and wire products.....	58	17,864	1,253	7.0	.4		Pipe fittings, valves, brass goods, etc.....	55	16,816	2,060	12.4	---				
67	Iron and steel finished products—other than flat and wire.....	47	25,406	10,431	44.6	5.5		Plumbing fixtures, equipment, and supplies.....	19	5,556	523	9.4	---				
	Rails, tie plates, splice bars, etc.....	12	10,458	5,720	54.7	---		Stoves, ranges, furnaces (except gas and electric).....	17	4,512	287	6.4	---				
	Bars and small shapes except rein- forcing.....	15	8,515	887	10.7	---		Other.....	5	3,427	420	12.3	---				
	Concrete reinforcing bars, all types.....	6	3,027	112	3.7	---	54	Barber and beauty parlor equipment.....	168	8,275	7,803	94.5	3.4				
	Structural shapes.....	6	3,059	87	2.8	---	55	Farm and garden machinery and equipment.....	85	22,284	18,807	75.4	7.4				
	Piling and bearing piles.....	4	6,139	1,376	22.2	---		Dairy equipment and supplies.....	37	7,558	4,760	64.7	---				
	Cast-iron pipe.....	8	4,075	105	2.6	---		Farm machinery and equipment.....	54	12,155	10,892	89.6	---				
	Steel pipe.....	28	18,801	1,535	8.3	---		Garden equipment and supplies.....	12	821	174	21.2	---				
	Seamless steel tubing.....	5	2,960	45	1.5	---		Not analyzed in detail.....	9	2,669	961	58.8	---				
	Other.....	11	6,170	555	8.7	---	56	Industrial equipment and supplies.....	551	80,945	57,142	70.8	25.2				
	Not analyzed in detail.....	---	---	29	---	---		Belting, hose, packing, etc.....	135	30,397	5,513	17.5	---				
75	Glass—sheet and containers.....	43	12,677	11,358	89.6	3.8		Mechanical power transmission equip- ment.....	79	25,755	5,855	16.1	---				
	Sheet glass.....	6	244	23	9.4	---		Printing equipment and supplies (ex- cept paper).....	25	954	680	71.5	---				
	Glass containers.....	56	12,421	11,335	91.3	---		Metal-working tools.....	107	28,906	9,849	54.1	---				
81	Paper and products (except stationery and wallpaper).....	82	11,307	2,698	23.9	.9		Materials-handling equipment.....	47	19,462	784	4.0	---				
	Printing and writing papers.....	8	2,640	696	26.4	---		Rope, cordage, and twine.....	55	25,701	5,108	15.1	---				
	Cardboard and paperboard.....	11	2,779	537	19.3	---		Other industrial equipment.....	325	51,426	28,050	54.5	---				
	Wrapping or coarse paper.....	12	2,008	154	6.7	---		Not analyzed in detail.....	31	6,908	5,545	80.3	---				
	Paper products such as bags, boxes, cups, dishes, etc.....	60	7,015	1,155	16.2	---	57	Industrial machinery.....	319	57,667	59,855	68.8	17.5				
	Not analyzed in detail.....	7	642	196	30.5	---		Construction machinery (except road- building).....	29	6,275	3,208	51.1	---				
83	Stationery and supplies.....	27	4,001	1,104	27.8	.4		Road-building machinery.....	39	9,190	3,947	42.9	---				
85	Aircraft and parts.....	4	16,557	16,557	100.0	5.5		Machine tools (power-driven).....	72	17,309	8,014	46.5	---				
88	Cameras and supplies.....	10	3,702	2,920	78.9	1.0		Mining, quarrying, etc.....	25	5,644	1,952	34.6	---				
91	Jewelry, silverware, etc.....	39	6,859	775	11.3	.3		Oil-well and oil-refining.....	75	16,566	15,194	91.7	---				
93	Leather and cut stock.....	10	1,787	457	25.6	.2		Power-plant machinery (except elec- trical).....	16	2,416	693	28.7	---				
96	Second-hand merchandise.....	100	8,083	5,578	68.5	1.8		Printing machinery.....	7	857	440	67.0	---				
	All other commodities.....	---	---	25,212	---	7.7		Textile machinery.....	10	1,591	1,368	98.5	---				
	Service receipts.....	75	12,646	1,575	12.6	.5		Other industrial machinery.....	74	7,697	5,218	41.8	---				
								Not analyzed in detail.....	13	2,610	1,619	62.0	---				

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)				
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)					
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.										
East North Central Division—Con.							West North Central Division—Con.										
58	Office and store equipment and supplies...	214	\$17,744	\$15,024	73.4	5.7	36	Automotive supplies...	13	\$5,814	\$553	9.5	.6				
	Office machines and equipment...	42	5,318	3,677	69.1	---		Batteries...	3	2,588	20	.8	---				
	Garage and filling station equipment...	33	3,645	2,238	62.8	---		Automotive accessories...	6	3,907	197	5.0	---				
	Store machines...	20	1,869	1,198	64.0	---		Automotive parts...	7	3,413	282	8.3	---				
	Store fixtures and equipment...	96	5,813	4,453	79.3	---		Other...	---	---	54	---	---				
	Not analyzed in detail...	25	1,993	1,410	70.7	---	37	Drugs and drug sundries...	34	4,407	1,183	26.8	1.2				
59	Railroad equipment and supplies...	30	15,048	12,669	85.6	5.7		Drugs, chemicals, and pharmaceuticals...	15	1,398	805	43.3	---				
60	Dental equipment and supplies...	47	5,535	3,428	62.0	1.6		Proprietary medicines and toiletries...	17	3,373	421	12.5	---				
61	Surgical and hospital equipment...	49	9,757	8,611	88.3	3.8		Not analyzed in detail...	5	230	157	68.3	---				
62	Copper and products...	7	4,088	184	4.0	---	38	Chemicals, industrial and heavy...	19	2,670	541	12.8	.4				
63	Iron and steel products—flat...	8	4,531	648	14.3	.1	40	Paints and varnishes...	16	5,860	242	4.1	.2				
64	Iron and steel—wire and wire products...	67	19,644	1,532	8.0	.3	41	Soaps...	33	5,599	505	9.0	.5				
	Woven wire fence...	6	2,549	158	6.2	.7		Toilet soaps...	10	2,673	104	4.0	---				
	Fence posts and fittings...	4	2,020	60	3.0	---		Other soaps...	26	3,988	401	10.1	---				
	Barbed and twisted wire...	5	2,447	38	1.6	---	42	Other chemicals and related products...	47	10,493	1,901	18.1	2.0				
	Nails (including staples and tacks)...	23	11,738	321	2.7	---		Wiring supplies and electrical construc- tion materials...	10	5,247	156	3.0	.2				
	Wire rope and cable except insulated...	46	15,937	694	4.4	---		Interior...	3	1,958	78	4.0	---				
	Strand, galvanized...	8	4,298	35	.8	---		Incandescent lamps...	5	2,807	31	1.1	---				
	Reinforcement mesh...	3	1,560	32	2.1	---		Other...	---	---	47	---	---				
	Other...	---	---	157	---	---	44	Electrical apparatus and equipment...	20	4,711	324	6.9	.3				
	Not analyzed in detail...	3	607	87	11.0	---	45	Radios, appliances, and specialties...	18	7,271	267	3.7	.3				
67	Iron and steel finished products—other than flat and wire...	50	15,418	3,040	19.7	1.3		Radios, parts, and accessories...	4	2,015	23	1.1	---				
	Rails, tie plates, splice bars, etc...	5	2,813	239	10.3	---		Electric household refrigerators...	3	345	76	22.0	---				
	Bars and small shapes except rein- forcing...	12	5,408	125	2.3	---		Electric washing machines...	3	1,208	58	5.0	---				
	Concrete reinforcing bars, all types...	4	2,137	79	3.7	---		Other electrical appliances...	14	6,064	132	2.2	---				
	Structural shapes...	5	1,644	98	5.4	---	46	China, glassware, and crockery...	14	4,305	492	11.4	.5				
	Cast-iron pipe...	7	2,025	129	6.4	---	47	Furniture, wooden and metal...	26	6,948	808	11.6	.8				
	Steel pipe...	31	10,743	1,420	13.2	---		Household furniture...	3	2,927	32	1.1	---				
	Seamless steel tubing...	10	4,466	378	8.4	---		Office and store furniture, wooden...	14	2,287	509	22.3	---				
	Other...	---	---	229	---	---		Office and store furniture, metal...	20	6,673	228	3.4	---				
	Not analyzed in detail...	3	757	305	41.4	---		Not analyzed in detail...	3	153	39	25.5	---				
75	Glass containers...	29	8,017	4,944	62.2	2.2	49	Musical instruments and accessories...	5	2,755	582	13.9	.4				
76	Petroleum and its products...	12	4,112	651	15.9	.5	50	Hardware...	37	11,438	1,039	9.0	1.1				
78	Books, magazines, and other printed material...	8	1,052	174	16.5	.1		Heavy hardware...	6	5,663	331	9.0	---				
81	Paper and products (except stationery and wallpaper)...	42	5,582	1,275	22.7	.6		Bolts, nuts, rivets, and screws...	14	7,876	105	1.3	---				
	Printing and writing papers...	7	736	50	6.8	---		Shelf or light hardware...	7	2,805	75	2.7	---				
	Cardboard and paperboard...	6	789	162	20.5	---		Tools and cutlery...	13	5,702	129	3.5	---				
	Wrapping or coarse paper...	6	475	77	16.2	---		Other...	---	---	198	---	---				
	Paper products such as bags, boxes, cups, dishes, etc...	52	2,689	765	28.4	---		Not analyzed in detail...	5	462	215	46.1	---				
	Not analyzed in detail...	4	1,846	219	11.9	---	51	Plumbing, heating, and air conditioning...	44	11,551	1,180	10.0	1.2				
85	Stationery and supplies...	23	2,469	1,104	44.7	.5		Air-conditioning equipment...	9	2,013	97	4.8	---				
86	Aircraft and parts...	3	407	407	100.0	.2		Gas appliances and supplies...	4	2,961	21	.7	---				
87	Building materials (except as listed)...	8	4,952	154	3.1	.1		Pipe fittings, valves, brass goods, etc...	28	6,870	528	7.7	---				
89	Fertilizer and fertilizer materials...	9	1,592	151	10.8	.1		Plumbing fixtures, equipment, and supplies...	6	3,130	233	7.4	---				
91	Jewelry, silverware, etc...	21	1,502	266	18.8	.1		Stoves, ranges, furnaces (except gas and electric)...	3	3,772	153	4.1	---				
92	Second-hand merchandise...	57	2,143	1,299	60.5	.6		Not analyzed in detail...	5	1,830	128	6.8	---				
	All other commodities...	---	---	15,210	---	6.8	52	Sporting goods...	7	6,400	187	2.9	.2				
	Service receipts...	78	10,738	1,108	10.3	.5	53	Toys and games...	3	3,572	421	11.8	.4				
West North Central Division							54	Barber and beauty parlor equipment...	58	3,366	3,188	95.0	3.3				
All establishments..... 895							55	Farm and garden machinery and equipment...	55	11,850	7,012	59.2	7.2				
Sales..... \$107,167,000								Dairy equipment and supplies...	25	8,397	4,004	48.6	---				
Commodity coverage..... 80.8 percent								Farm machinery and equipment...	31	8,124	2,952	37.9	---				
Total analyzed.....								Garden equipment and supplies...	5	2,034	76	3.6	---				
		797	97,291	97,291	100.0	---	56	Industrial equipment and supplies...	205	28,440	13,411	47.2	15.8				
27	Clothing and furnishings, men's and boys'...	5	4,060	181	4.5	.2		Belting, hose, packing, etc...	59	15,861	2,152	15.5	---				
31	Piece goods...	18	2,603	1,425	54.7	1.5		Mechanical power transmission equip- ment...	55	9,423	759	8.1	---				
	Cotton piece goods...	5	646	112	17.3	---		Printing equipment and supplies (ex- cept paper)...	9	693	189	27.3	---				
	Rayons...	4	419	69	16.5	---		Metal-working tools...	28	8,987	1,290	14.4	---				
	Woolens and worsteds...	3	315	100	31.7	---		Materials-handling equipment...	15	5,563	167	3.0	---				
	Curtains, draperies, etc...	7	1,401	558	59.8	---		Rope, cordage, and twine...	24	10,692	1,040	9.7	---				
	Other...	---	---	586	---	---		Other industrial equipment...	180	18,706	7,518	40.2	---				
34	Other dry goods and textile products...	12	3,556	539	9.6	.3		Not analyzed in detail...	8	789	296	37.5	---				
35	Automobiles and other motor vehicles...	11	7,652	729	9.5	.7	57	Industrial machinery...	179	54,161	22,271	65.2	22.9				
	Trucks, busses, taxicabs, etc...	6	5,138	254	4.6	---		Construction machinery (except road- building)...	29	9,290	2,536	27.3	---				
	Tractors...	5	3,254	484	14.9	---		Road-building machinery...	43	18,803	9,228	54.9	---				
	Other...	---	---	11	---	---		Machine tools (power-driven)...	26	9,580	1,314	13.7	---				
								Mining, quarrying, etc...	21	7,171	1,085	15.1	---				
								Oil-well and oil-refining...	51	6,513	4,915	75.4	---				
								Power-plant machinery (except elec- trical)...	11	3,985	548	8.7	---				
								Other...	---	---	2,001	---	---				
								Not analyzed in detail...	10	895	846	94.5	---				

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)				
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)					
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.										
West North Central Division—Con.							South Atlantic Division—Con.										
58	Office and store equipment and supplies..	109	\$15,981	\$7,820	55.9	8.0	54	Other dry goods and textile products.....	8	\$1,459	\$251	16.1	.3				
	Office machines and equipment.....	16	5,085	478	15.4		55	Automobiles and other motor vehicles.....	4	1,760	480	28.1	.6				
	Garage and filling station equipment.....	27	2,897	837	29.9			Tractors.....	3	1,740	458	26.2					
	Store machines.....	16	2,273	1,171	51.5			Other.....	4								
	Store fixtures and equipment.....	50	6,268	5,012	80.0		56	Automotive supplies.....	15	4,988	705	14.5	.9				
	Not analyzed in detail.....	6	338	324	95.9			Batteries.....	6	2,555	27	1.1					
59	Railroad equipment and supplies.....	14	6,118	1,164	19.0	1.2		Automotive accessories.....	6	2,551	83	2.5					
60	Dental equipment and supplies.....	35	4,444	3,989	89.8	4.1		Automotive parts.....	7	2,822	372	14.2					
61	Surgical and hospital equipment.....	32	6,917	6,288	90.8	6.5		Tires and tubes.....	8	5,858	96	2.5					
62	Building metal work.....	8	5,474	265	4.8	.3		Not analyzed in detail.....			147						
	Ventilators and air-conditioning ducts.....	3	1,478	22	1.5		57	Drugs and drug sundries.....	15	465	168	36.3	.2				
	Metal roofing and siding.....	3	2,405	21	.9		58	Chemicals, industrial and heavy.....	12	1,958	399	20.6	.5				
	Metal storage tanks, etc.....	5	2,924	155	4.8		40	Paints and varnishes.....	22	7,224	358	3.5	.3				
	Other.....			85			41	Soaps.....	24	5,461	308	8.9	.4				
64	Iron and steel products—semi-finished.....	7	2,917	229	7.9	.2	42	Other chemicals and related products.....	25	5,617	1,168	20.8	1.6				
66	Iron and steel—wire and wire products.....	28	11,770	582	4.8	.8	43	Wiring supplies and electrical construc- tion materials.....	18	8,172	689	8.4	.9				
	Barbed and twisted wire.....	3	3,166	58	1.8			Interior.....	14	5,554	570	6.7					
	Nails (including staples and tacks).....	7	3,779	55	1.5			Outside.....	6	4,094	125	5.1					
	Wire rope and cable except insulated.....	21	8,892	212	2.4			Lighting fixtures.....	5	5,839	55	1.5					
	Strand, galvanized.....	6	4,144	50	.7			Incandescent lamps.....	13	7,514	161	2.1					
	Other.....			207			44	Electrical apparatus and equipment.....	19	7,514	692	9.2	.9				
67	Iron and steel finished products—other than flat and wire.....	41	11,801	1,903	16.5	2.0	45	Radio, appliances, and specialties.....	15	4,515	280	6.4	.4				
	Rails, tie plates, splice bars, etc.....	4	2,557	112	4.4		46	China, glassware, and crockery.....	11	4,618	809	50.9	1.1				
	Bars and small shapes except rein- forcing.....	4	2,411	72	3.0		47	Furniture, wooden and metal.....	14	2,777	285	10.5	.4				
	Concrete reinforcing bars, all types.....	3	2,862	211	7.9			Office and store furniture, wooden.....	7	2,188	57	2.6					
	Cast-iron pipe.....	4	3,375	85	2.5			Office and store furniture, metal.....	8	1,925	122	6.3					
	Steel pipe.....	25	8,800	788	8.7			Not analyzed in detail.....	5	552	106	30.1					
	Seamless steel tubing.....	4	1,494	75	5.1		48	House furnishings.....	7	2,701	265	9.8	.3				
	Other.....			106			50	Hardware.....	66	19,715	3,176	16.1	4.2				
75	Glass—sheet and containers.....	12	4,397	2,276	51.8	2.3		Builders' hardware.....	8	5,270	262	5.0					
76	Petroleum and its products.....	14	5,516	462	8.2	.5		Heavy hardware.....	21	9,591	461	4.9					
78	Books, magazines, and other printed material.....	10	7,557	1,251	16.5	1.5		Bolts, nuts, rivets, and screws.....	47	16,074	720	4.5					
81	Paper and products (except stationery and wallpaper).....	27	5,549	705	15.2	.7		Shelf or light hardware.....	22	8,158	308	3.8					
	Printing and writing papers.....	5	2,677	96	3.6			Tools and outlery.....	16	7,725	120	1.8					
	Cardboard and paperboard.....	4	1,598	56	2.3			Wire screening.....	6	3,904	25	.6					
	Wrapping or coarse paper.....	6	1,588	53	3.3			Other.....	25	7,420	1,071	14.4					
	Paper products such as bags, boxes, cups, dishes, etc.....	21	4,159	570	8.9			Not analyzed in detail.....	5	854	211	24.7					
	Not analyzed in detail.....			150			51	Plumbing, heating, and air conditioning. Air-conditioning equipment.....	57	17,618	2,357	15.2	3.1				
83	Stationery and supplies.....	15	6,849	1,274	18.6	1.3		Oil burners.....	3	674	22	3.3					
	Commercial stationery.....	11	6,520	1,011	16.0			Pipe fittings, valves, brass goods, etc.....	36	12,374	1,216	9.8					
	Social stationery.....	3	3,580	84	1.0			Plumbing fixtures, equipment, and supplies.....	17	6,085	597	6.5					
	Not analyzed in detail.....	4	529	229	43.5			Stoves, ranges, furnaces (except gas and electric).....	13	5,459	207	3.8					
84	Planing-mill products.....	5	3,036	179	5.9	.2		Other.....	5	1,782	498	28.1					
85	Aircraft equipment and supplies.....	3	518	497	94.0	.5	54	Barber and beauty parlor equipment.....	89	4,527	4,353	95.7	5.7				
86	Cameras and supplies.....	4	1,047	294	28.1	.3	55	Farm and garden machinery and equipment.....	27	7,811	2,385	30.5	3.1				
94	Luggage, saddlery, harness, etc.....	4	3,623	213	5.9	.2		Dairy equipment and supplies.....	15	5,828	1,545	55.2					
96	Second-hand merchandise.....	31	7,168	1,364	19.0	1.4		Farm machinery and equipment.....	12	5,859	954	28.6					
	All other commodities.....			7,652		7.7		Garden equipment and supplies.....	7	5,001	45	1.5					
	Service receipts.....	44	7,021	455	6.2	.5		Not analyzed in detail.....			41						
South Atlantic Division							56	Industrial equipment and supplies.....	174	54,085	16,644	48.8	22.0				
All establishments..... 663								Belting, hose, packing, etc.....	66	19,408	1,760	9.1					
Sales..... \$97,256,000								Mechanical power transmission equip- ment.....	47	16,050	777	4.8					
Commodity coverage..... 77.9 percent								Printing equipment and supplies (ex- cept paper).....	9	1,229	324	26.4					
Total analyzed..... 551								Metal-working tools.....	46	16,864	1,024	6.1					
			75,775	75,775		100.0		Materials-handling equipment.....	29	11,573	263	2.3					
03	Canned foods.....	6	1,191	116	9.7	.2		Rope, cordage, and twine.....	51	16,605	1,038	6.7					
11	Groceries (miscellaneous).....	4	1,112	178	16.0	.2		Other industrial equipment.....	29	18,854	6,054	32.1					
51	Piece goods.....	20	5,577	1,685	47.1	2.2		Not analyzed in detail.....	23	7,128	5,404	75.8					
	Cotton piece goods.....	11	1,568	605	58.6		57	Industrial machinery.....	117	31,031	18,559	59.8	24.5				
	Jute fabrics.....	6	1,037	35	3.2			Construction machinery (except road- building).....	26	10,916	1,122	10.3					
	Linen.....	3	256	14	5.5			Road-building machinery.....	32	15,671	8,750	84.0					
	Rayons.....	4	518	44	15.9			Machine tools (power-driven).....	30	11,632	640	5.5					
	Silks and velvets.....	3	197	9	4.6			Mining, quarrying, etc.....	50	10,039	1,206	12.0					
	Woolens and worsteds.....	3	225	50	22.4			Oil-well and oil-refining.....	18	4,621	2,847	61.6					
	Curtains, draperies, etc.....	9	1,518	856	55.1			Power-plant machinery (except elec- trical).....	11	4,980	451	8.7					
	Other.....			94				Textile machinery.....	6	1,684	1,152	67.2					
								Other industrial machinery.....	42	10,928	2,293	21.0					
								Not analyzed in detail.....	7	2,066	185	6.4					

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. South Atlantic Division—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. East South Central Division—Con.						
58	Office and store equipment and supplies.	68	\$7,635	\$5,587	44.2	4.4	58	Automotive supplies.	8	\$5,875	\$1,180	20.1	3.2
	Office machines and equipment.	6	465	515	64.9	---		Automotive parts.	4	4,885	965	19.7	---
	Garage and filling station equipment.	12	5,510	218	5.6	---		Other.	---	---	72	---	---
	Store machines.	6	285	54	18.4	---		Not analyzed in detail.	---	---	145	---	---
	Store fixtures and equipment.	45	2,685	1,694	70.5	---	37	Drugs and drug sundries.	6	611	127	20.8	.5
	Not analyzed in detail.	7	1,086	686	81.6	---	40	Paints and varnishes.	9	5,878	78	2.1	.2
59	Railroad equipment and supplies.	7	2,669	170	6.5	.2	41	Soaps.	7	1,163	95	8.0	.5
60	Dental equipment and supplies.	51	2,699	2,699	100.0	3.6	42	Other chemicals and related products.	7	991	574	58.5	1.6
61	Surgical and hospital equipment.	18	2,422	2,187	90.5	2.9	43	Wiring supplies and electrical construc- tion materials.	15	5,419	454	8.0	1.2
62	Building metal work.	14	6,105	186	5.0	.2		Interior.	8	3,974	229	5.9	---
	Metal roofing and siding.	3	4,489	119	2.7	---		Outside.	3	2,558	65	2.8	---
	Metal storage tanks, etc.	3	511	5	1.6	---		Incandescent lamps.	11	4,688	90	1.8	---
	Fabricated structural work.	3	662	14	1.6	---		Not analyzed in detail.	---	---	50	---	---
	Not analyzed in detail.	---	---	46	---	---	44	Electrical apparatus and equipment.	8	5,495	119	3.4	.5
63	Copper and products.	14	5,428	407	7.5	.5	45	Radios, appliances, and specialties.	9	5,725	227	8.1	.6
64	Iron and steel products—semi-finished.	9	2,867	132	4.6	.2	46	China, glassware, and crockery.	6	557	207	58.0	.6
	Scrap iron and steel.	3	965	30	2.6	---	47	Furniture, wooden and metal.	5	886	145	18.4	.4
	Rough castings and foundry products.	3	1,297	28	2.0	---	50	Hardware.	28	11,544	3,520	28.8	9.1
	Other.	---	---	76	---	---		Builders' hardware.	3	1,784	11	.6	---
65	Iron and steel products—flat.	26	10,564	655	6.5	.9		Heavy hardware.	11	5,927	2,865	48.3	---
	Plates.	18	5,517	71	1.3	---		Bolts, nuts, rivets, and screws.	20	8,275	188	2.5	---
	Strip—hot-rolled.	3	2,477	55	2.2	---		Shelf or light hardware.	5	2,695	23	1.0	---
	Strip—cold-rolled.	6	1,417	58	4.1	---		Tools and cutlery.	9	2,612	56	2.6	---
	Sheets—continuous—mill.	7	2,957	41	1.4	---		Other.	---	---	184	---	---
	Sheets—galvanized or otherwise coated.	15	6,754	192	2.9	---	51	Plumbing, heating, and air conditioning. Air-conditioning equipment.	27	6,102	1,368	15.2	5.8
	Black plate.	5	2,894	54	1.2	---		Pipe fittings, valves, brass goods, etc.	4	1,402	150	10.7	---
	Tin plate.	4	2,026	18	.7	---		Plumbing fixtures, equipment, and supplies.	20	8,219	656	7.7	---
	Other.	---	---	184	---	---		Stoves, ranges, furnaces (except gas and electric).	5	5,061	214	7.0	---
66	Iron and steel—wire and wire products.	53	18,978	681	6.2	1.2		Other.	6	2,592	80	3.1	---
	Woven wire fence.	7	3,671	28	.8	---		Not analyzed in detail.	---	---	258	---	---
	Barbed and twisted wire.	5	2,460	20	.6	---	54	Barber and beauty parlor equipment.	33	1,705	1,692	99.4	4.7
	Nails (including staples and tacks).	21	10,354	145	1.4	---	55	Farm and garden machinery and equipment.	14	3,000	655	21.8	1.8
	Wire rope and cable except insulated.	44	15,415	514	3.3	---		Dairy equipment and supplies.	5	708	198	28.0	---
	Other.	---	---	67	---	---		Farm machinery and equipment.	9	2,248	454	19.3	---
	Not analyzed in detail.	3	637	107	16.8	---		Other.	---	---	25	---	---
67	Iron and steel finished products—other than flat and wire.	46	15,455	1,996	12.9	2.6	56	Industrial equipment and supplies.	70	15,455	5,820	57.7	16.0
	Rails, tie plates, splice bars, etc.	9	4,415	150	5.4	---		Balting, hose, packing, etc.	57	11,661	901	7.7	---
	Bars and small shapes except rein- forcing.	20	8,527	519	5.7	---		Mechanical power transmission equip- ment.	25	8,855	711	8.2	---
	Concrete reinforcing bars, all types.	7	2,854	47	1.7	---		Metal-working tools.	24	10,094	417	4.1	---
	Structural shapes.	15	6,827	104	1.5	---		Materials-handling equipment.	14	8,042	172	2.1	---
	Cast-iron pipe.	10	5,026	95	3.1	---		Rope, cordage, and twine.	21	9,517	175	1.9	---
	Steel pipe.	41	14,202	945	5.9	---		Other.	---	---	5,115	---	---
	Seamless steel tubing.	7	3,142	124	3.9	---		Not analyzed in detail.	7	440	329	74.8	---
	Other.	7	1,714	55	3.2	---	57	Industrial machinery.	60	18,491	7,790	42.1	21.4
	Not analyzed in detail.	---	---	259	---	---		Construction machinery (except road- building).	7	2,513	527	22.8	---
69	Other non-ferrous metals (except precious).	5	5,661	476	13.0	.6		Road-building machinery.	15	7,664	4,802	62.7	---
75	Glass—sheet and containers.	5	1,695	133	7.8	.2		Machine tools (power-driven).	8	5,420	97	1.8	---
76	Petroleum and its products.	9	2,282	175	7.6	.2		Mining, quarrying, etc.	15	3,958	466	11.8	---
81	Paper and products (except stationery and wallpaper).	17	4,499	535	7.4	.4		Oil-well and oil-refining.	14	1,127	1,127	100.0	---
	Cardboard and paperboard.	3	905	14	1.6	---		Power-plant machinery (except elec- trical).	4	356	82	24.4	---
	Wrapping or coarse paper.	4	2,032	65	3.1	---		Other.	---	---	624	---	---
	Paper products such as bags, boxes, cups, dishes, etc.	13	2,979	229	7.7	---		Not analyzed in detail.	---	---	65	---	---
	Not analyzed in detail.	---	---	25	---	---	58	Office and store equipment and supplies.	57	2,855	1,674	58.6	4.6
85	Stationery (commercial).	4	301	116	58.5	.2		Garage and filling station equipment.	9	1,560	445	52.7	---
87	Building materials (except as listed).	10	4,957	176	3.6	.2		Store machines.	3	101	86	85.1	---
96	Second-hand merchandise.	14	1,870	860	55.5	.9		Store fixtures and equipment.	21	1,078	846	78.5	---
	All other commodities.	---	---	4,562	---	6.3		Other.	---	---	15	---	---
	Service receipts.	22	4,051	510	7.7	.4		Not analyzed in detail.	4	291	232	96.9	---
East South Central Division							60	Dental equipment and supplies.	12	1,449	1,590	95.9	5.8
	All establishments.	---	289	---	---	---	61	Surgical and hospital equipment.	9	1,107	815	73.6	2.2
	Sales.	---	\$45,076,000	---	---	---	62	Building metal work.	10	4,518	265	6.1	.7
	Commodity coverage.	---	80.5 percent	---	---	---		Metal roofing and siding.	8	4,044	208	5.1	---
	Total analyzed.	246	56,558	38,558	100.0	---		Metal storage tanks, etc.	3	1,448	6	.4	---
		---	---	---	---	---		Other.	---	---	51	---	---
31	Piece goods.	4	594	220	37.7	.6	63	Copper and products.	4	5,211	75	2.5	.2
35	Automobiles and other motor vehicles.	4	4,225	1,144	27.1	3.1	64	Iron and steel products—semi-finished.	8	4,328	241	5.6	.7
	Tractors.	4	4,225	1,067	25.3	---							
	Other.	---	---	77	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. East South Central Division—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. West South Central Division—Con.						
65	Iron and steel products—flat.....	18	\$7,716	\$464	6.0	1.3	56	Industrial equipment and supplies.....	177	\$58,010	\$10,948	23.8	6.4
	Plates.....	6	3,605	72	2.0	---		Belted, hose, packing, etc.....	73	27,883	1,754	6.2	---
	Strip—hot-rolled.....	3	1,770	37	2.1	---		Mechanical power transmission equip- ment.....	52	20,391	1,518	7.4	---
	Sheets—continuous-mill.....	3	2,115	58	2.7	---		Printing equipment and supplies (ex- cept paper).....	8	1,655	55	3.3	---
	Sheets—galvanized or otherwise coated.....	9	5,194	165	5.2	---		Metal-working tools.....	39	18,853	924	4.9	---
	Other.....	28	10,128	947	9.4	2.6		Materials-handling equipment.....	22	10,588	174	1.6	---
66	Iron and steel—wire and wire products.....	6	5,268	228	7.0	---		Rope, cordage, and twine.....	45	18,602	546	2.9	---
	Woven wire fence.....	6	2,148	28	1.3	---		Other industrial equipment.....	104	15,608	5,938	58.0	---
	Barbed and twisted wire.....	13	5,086	94	1.8	---		Not analyzed in detail.....	8	877	62	7.1	---
	Nails (including staples and tacks).....	19	7,585	419	5.7	---	57	Industrial machinery.....	579	154,776	105,933	75.6	62.8
	Wire rope and cable except insulated.....	5	1,981	24	1.2	---		Construction machinery (except road- building).....	16	6,027	1,569	22.7	---
	Reinforcement mesh.....	---	---	154	---	---		Road-building machinery.....	27	7,800	2,872	57.6	---
67	Iron and steel finished products—other than flat and wire.....	24	10,182	1,414	13.9	5.9		Machine tools (power-driven).....	19	13,860	985	7.1	---
	Rails, tie plates, splice bars, etc.....	8	2,891	304	10.5	---		Mining, quarrying, etc.....	50	20,045	5,772	28.8	---
	Bars and small shapes except rein- forcing.....	11	6,082	186	3.1	---		Oil-well and oil-refining.....	468	109,276	90,875	85.0	---
	Concrete reinforcing bars, all types.....	6	3,320	249	7.5	---		Power-plant machinery (except elec- trical).....	24	11,875	817	6.9	---
	Structural shapes.....	6	2,647	102	3.9	---		Textile machinery.....	3	1,555	22	1.4	---
	Cast-iron pipe.....	7	2,564	38	1.5	---		Other.....	---	---	1,284	---	---
	Steel pipe.....	17	6,951	406	5.8	---		Not analyzed in detail.....	24	2,587	2,139	90.4	---
	Seamless steel tubing.....	5	2,978	28	.9	---	58	Office and store equipment and supplies.....	86	6,001	5,985	49.8	2.5
	Other.....	5	2,686	101	3.8	---		Office machines and equipment.....	3	129	56	43.4	---
68	Lead (metallurgical) and zinc.....	5	2,692	45	1.5	.1		Garage and filling station equipment.....	18	2,190	571	26.1	---
81	Paper and products (except stationery and wallpaper).....	10	1,356	158	11.8	.4		Store machines.....	10	687	456	66.4	---
83	Stationery and supplies (commercial).....	3	485	57	11.8	.2		Store fixtures and equipment.....	57	5,193	2,749	52.9	---
87	Building materials (except as listed).....	9	4,913	549	7.1	1.0		Not analyzed in detail.....	4	154	153	99.4	---
	All other commodities.....	---	---	2,812	7.9	---	59	Railroad equipment and supplies.....	5	5,855	593	6.7	.2
	Service receipts.....	5	5,161	421	18.3	1.2	60	Dental equipment and supplies.....	21	2,137	2,065	96.6	1.2
West South Central Division							61	Surgical and hospital equipment.....	20	2,717	1,828	67.3	1.1
	All establishments..... 1,177						62	Building metal work.....	9	3,691	352	9.0	.2
	Sales..... \$188,545,000						64	Iron and steel products—semi-finished.....	22	4,751	258	5.5	.2
	Commodity coverage..... 91.1 percent						65	Iron and steel products—flat.....	25	15,022	1,049	7.0	.8
	Total analyzed.....	1,040	169,957	169,937	---	100.0	66	Iron and steel—wire and wire products.....	98	37,028	2,070	5.6	1.2
31	Piece goods.....	15	2,669	1,271	47.6	.7	67	Iron and steel finished products—other than flat and wire.....	113	38,022	15,960	42.0	9.4
36	Automotive supplies.....	11	3,087	569	18.4	.3		Rails, tie plates, splice bars, etc.....	5	2,083	81	3.9	---
37	Drugs and drug sundries.....	23	778	332	42.7	.2		Bars and small shapes except rein- forcing.....	15	12,591	595	4.7	---
38	Chemicals, industrial and heavy.....	17	3,186	543	17.0	.3		Concrete reinforcing bars, all types.....	7	2,685	64	1.7	---
40	Paints and varnishes.....	24	6,626	595	5.9	.2		Structural shapes.....	7	4,296	86	2.0	---
41	Soaps.....	51	4,021	501	7.5	.2		Cast-iron pipe.....	13	11,931	849	7.1	---
42	Other chemicals and related products.....	29	2,624	611	50.9	.5		Steel pipe.....	80	30,949	7,750	25.0	---
43	Wiring supplies and electrical construc- tion materials.....	14	10,596	257	2.5	.2		Seamless steel tubing.....	28	11,712	2,318	19.8	---
44	Electrical apparatus and equipment.....	13	9,705	248	2.6	.1	81	Not analyzed in detail.....	22	5,371	3,871	72.1	---
45	Radio, appliances, and specialties.....	10	3,688	415	11.5	.2		Paper and products (except stationery and wallpaper).....	19	2,582	250	9.7	.1
46	China, glassware, and crockery.....	15	2,018	562	27.8	.5	82	Stationery and supplies.....	9	1,136	185	16.5	.1
47	Furniture, wooden and metal.....	18	2,882	478	20.1	.5	84	Flouring-mill products.....	3	1,492	618	41.4	.4
	Office and store furniture, wooden.....	7	1,989	237	12.5	---	86	Boats—motor, sail, and steam.....	4	945	436	46.2	.5
	Office and store furniture, metal.....	10	1,542	187	12.1	---	98	Second-hand merchandise.....	39	2,875	1,248	45.4	.7
	Other.....	---	---	54	---	---		All other commodities.....	---	---	6,646	---	4.2
50	Hardware.....	54	21,621	1,580	6.4	.8		Service receipts.....	29	4,884	687	14.7	.4
	Builders' hardware.....	9	10,512	95	.9	---	Mountain Division						
	Heavy hardware.....	20	11,264	281	2.5	---		All establishments..... 275					
	Bolts, nuts, rivets, and screws.....	32	17,599	573	2.1	---		Sales..... \$55,825,000					
	Shelf or light hardware.....	12	2,720	67	2.6	---		Commodity coverage..... 83.2 percent					
	Tools and cutlery.....	17	6,152	162	2.6	---		Total analyzed.....	220	29,815	29,815	---	100.0
	Wire screening.....	9	7,715	155	2.0	---	11	Groceries (miscellaneous).....	5	180	61	33.9	.2
	Other.....	11	2,748	249	9.1	1.8	31	Piece goods.....	4	258	31	12.0	.1
51	Plumbing, heating, and air conditioning.....	64	26,237	3,068	11.7	1.8	35	Automobiles and other motor vehicles.....	5	5,824	1,254	54.1	4.1
54	Barber and beauty parlor equipment.....	62	2,626	2,395	91.2	1.4	36	Automotive supplies.....	5	2,074	618	29.7	2.1
55	Farm and garden machinery and equipment.....	26	4,451	2,045	45.9	1.2	37	Drugs and drug sundries.....	8	602	240	39.9	.8
	Dairy equipment and supplies.....	9	3,049	558	17.6	---	38	Chemicals, industrial and heavy.....	3	2,819	292	10.4	1.0
	Farm machinery and equipment.....	17	5,597	1,270	55.3	---	40	Paints and varnishes.....	4	1,235	57	4.6	.2
	Garden equipment and supplies.....	4	1,666	89	5.3	---	41	Soaps.....	7	1,232	172	14.0	.6
	Not analyzed in detail.....	3	204	150	75.5	---	42	Other chemicals and related products.....	10	754	549	47.5	1.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Mountain Division—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Mountain Division—Con.						
43	Wiring supplies and electrical construc- tion materials.....	5	\$5,508	\$523	9.2	1.1	75	Glass—sheet and containers.....	5	\$5,558	\$80	2.4	.3
	Interior.....	4	3,498	158	5.9	---		Glass containers.....	4	2,858	79	2.8	---
	Incandescent lamps.....	3	5,221	51	1.6	---		Other.....	---	---	1	---	---
	Other.....	---	---	158	---	---	76	Petroleum and its products.....	5	922	68	7.4	.2
44	Electrical apparatus and equipment.....	8	4,007	490	12.2	1.6	81	Paper and products (except stationery and wallpaper).....	11	1,528	243	18.3	.8
45	Radios, appliances, and specialties.....	7	1,528	263	17.2	.9	85	Stationery and supplies.....	4	812	218	26.8	.7
46	China, glassware, and crockery.....	3	558	17	3.1	.1	92	Junk and scrap (except iron).....	3	320	76	25.8	.5
47	Furniture, wooden and metal.....	6	1,085	265	24.4	.9	98	Second-hand merchandise.....	6	625	208	33.0	.7
	Office and store furniture, wooden.....	3	879	118	13.2	---		All other commodities.....	---	---	1,738	---	5.6
	Office and store furniture, metal.....	4	861	49	5.7	---		Service receipts.....	7	1,870	91	4.9	.5
	Other.....	---	---	100	---	---	Pacific Division						
50	Hardware.....	13	5,282	524	9.9	1.8		All establishments.....	---	---	1,219	---	---
	Builders' hardware.....	3	3,221	79	2.5	---		Sales.....	---	---	\$159,159,000	---	---
	Heavy hardware.....	3	3,221	185	5.7	---		Commodity coverage.....	---	---	81.4 percent	---	---
	Bolts, nuts, rivets, and screws.....	5	5,989	101	2.5	---		Total analyzed.....	1,001	129,600	129,600	---	100.0
	Tools and cutlery.....	7	4,003	50	1.2	---	05	Canned foods.....	13	3,059	510	10.2	.2
	Other.....	---	---	109	---	---	11	Groceries (miscellaneous).....	16	2,464	500	12.2	.2
51	Plumbing, heating, and air conditioning. Air-conditioning equipment.....	11	2,489	198	8.0	.7	12	Meats and meat products.....	8	1,821	232	14.3	.2
	Pipe fittings, valves, brass goods, etc.....	6	1,687	148	8.8	---	51	Piece goods.....	38	4,707	1,830	38.9	1.4
	Other.....	---	---	53	---	---		Cotton piece goods.....	15	5,020	551	17.6	---
52	Sporting goods.....	3	1,179	143	12.1	.5		Rayons.....	5	100	37	37.0	---
54	Barber and beauty parlo · equipment.....	20	1,252	1,118	89.3	5.8		Domestics.....	3	188	124	68.7	---
55	Farm and garden machinery and equipment.....	12	5,592	1,572	46.3	5.3		Curtains, draperies, etc.....	16	1,277	1,073	84.0	---
	Dairy equipment and supplies.....	4	1,400	347	24.8	---		Other.....	---	---	65	---	---
	Farm machinery and equipment.....	9	2,605	1,179	45.3	---	55	Automobiles and other motor vehicles.....	11	6,418	1,584	21.6	1.1
	Garden equipment and supplies.....	3	1,557	46	2.8	---		Tractors.....	9	5,462	1,553	24.8	---
56	Industrial equipment and supplies.....	58	9,214	2,939	31.9	9.9		Other.....	---	---	31	---	---
	Belt, hose, packing, etc.....	22	6,496	555	8.5	---		Automotive supplies.....	12	5,626	491	15.5	.4
	Mechanical power transmission equip- ment.....	14	4,509	328	7.6	---		Automotive parts.....	5	1,728	255	14.8	---
	Printing equipment and supplies (ex- cept paper).....	4	466	55	11.8	---		Tires and tubes.....	5	1,715	175	10.2	---
	Metal-working tools.....	13	5,283	270	5.1	---		Other.....	---	---	61	---	---
	Materials-handling equipment.....	9	1,566	91	5.2	---	57	Drugs and drug sundries.....	28	2,648	1,282	48.4	1.0
	Rope, cordage, and twine.....	4	3,466	58	1.1	---	58	Chemicals, industrial and heavy.....	19	6,490	1,941	29.9	1.5
	Other industrial equipment.....	34	5,785	1,599	27.6	---	40	Paints and varnishes.....	24	11,482	212	1.8	.2
	Not analyzed in detail.....	---	---	15	---	---	41	Soaps.....	21	2,955	294	9.9	.2
57	Industrial machinery.....	61	19,413	11,953	61.5	40.0	42	Other chemicals and related products.....	45	8,681	3,208	37.0	2.5
	Construction machinery (except road- building).....	14	4,909	957	19.5	---	45	Wiring supplies and electrical construc- tion materials.....	21	4,902	130	2.7	.1
	Road-building machinery.....	23	9,332	2,859	50.4	---	46	Electrical apparatus and equipment.....	18	2,727	260	9.5	.2
	Machine tools (power-driven).....	8	5,992	145	5.8	---	48	China, glassware, and crockery.....	19	1,511	388	25.7	.3
	Mining, quarrying, etc.....	31	8,165	2,512	30.8	---	47	Furniture, wooden and metal.....	16	3,204	575	17.9	.4
	Oil-well and oil-refining.....	22	6,350	4,451	70.3	---	49	House furnishings.....	12	1,241	230	18.5	.2
	Power-plant machinery (except elec- trical).....	6	4,295	269	6.3	---	50	Hardware.....	60	17,118	3,624	21.2	2.8
	Not analyzed in detail.....	---	---	700	---	---		Builders' hardware.....	6	1,454	198	15.7	---
58	Garage and store equipment and supplies.....	24	1,074	779	72.5	2.6		Heavy hardware.....	14	2,104	558	18.9	---
	Garage and filling station equipment.....	5	268	198	77.5	---		Bolts, nuts, rivets, and screws.....	18	9,785	608	6.2	---
	Store machines.....	3	205	137	66.8	---		Shelf or light hardware.....	6	1,019	56	5.5	---
	Store fixtures and equipment.....	15	583	414	71.0	---		Tools and cutlery.....	20	8,586	251	2.9	---
	Not analyzed in detail.....	---	---	50	---	---		Other.....	---	---	970	---	---
60	Dental equipment and supplies.....	14	995	995	100.0	5.3		Not analyzed in detail.....	8	2,547	1,189	46.7	---
61	Surgical and hospital equipment.....	7	3,123	434	13.9	1.5	51	Plumbing, heating, and air conditioning. Air-conditioning equipment.....	45	19,936	1,555	7.8	1.2
62	Building metal work.....	3	653	33	5.1	.1		Pipe fittings, valves, brass goods, etc.....	8	1,455	71	4.9	---
63	Copper and products.....	4	3,490	43	1.2	.1		Plumbing fixtures, equipment, and supplies.....	30	15,704	805	5.9	---
64	Iron and steel products—semi-finished.....	8	1,873	244	13.0	.8		Stoves, ranges, furnaces (except gas and electric).....	5	1,614	59	2.4	---
65	Iron and steel products—flat.....	5	3,846	174	4.5	.6		Not analyzed in detail.....	---	---	65	---	---
66	Iron and steel—wire and wire products.....	19	8,327	302	3.6	1.0	52	Sporting goods.....	6	2,197	245	11.1	.2
	Woven wire fence.....	3	3,101	8	.5	---	54	Barber and beauty parlor equipment.....	75	4,438	3,827	86.2	5.0
	Barbed and twisted wire.....	4	3,463	11	.5	---	55	Farm and garden machinery and equipment.....	42	7,984	5,795	75.7	4.5
	Nails (including staples and tacks).....	4	3,727	29	.8	---		Dairy equipment and supplies.....	15	4,037	2,307	57.1	---
	Wire rope and cable except insulated.....	18	8,159	218	2.7	---		Farm machinery and equipment.....	28	5,489	3,242	59.1	---
	Other.....	---	---	58	---	---		Garden equipment and supplies.....	8	781	246	31.5	---
67	Iron and steel finished products—other than flat and wire.....	16	6,009	1,258	20.9	4.2							
	Bars, tie plates, splice bars, etc.....	4	1,672	18	1.1	---							
	Bars and small shapes except rein- forcing.....	5	3,846	65	1.6	---							
	Concrete reinforcing bars, all types.....	3	1,166	6	.5	---							
	Structural shapes.....	3	763	20	2.6	---							
	Cast-iron pipe.....	4	3,243	170	5.2	---							
	Steel pipe.....	11	4,609	344	7.5	---							
	Seamless steel tubing.....	3	3,221	26	.8	---							
	Other.....	4	2,965	40	1.5	---							
	Not analyzed in detail.....	3	853	569	66.7	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.					
	Pacific Division—Con.							Pacific Division—Con.					
56	Industrial equipment and supplies.....	254	\$43,901	\$20,295	46.2	15.7	81	Paper products (except stationery and wallpaper).....	27	\$5,528	\$881	12.5	.5
	Belting, hose, packing, etc.....	70	15,256	2,787	21.1			Printing and writing papers.....	3	629	55	5.6	---
	Mechanical power transmission equip- ment.....	42	7,344	1,456	19.6			Cardboard and paperboard.....	7	3,124	106	5.4	---
	Printing equipment and supplies (ex- cept paper).....	10	641	445	69.1			Wrapping or coarse paper.....	7	5,556	147	4.4	---
	Metal-working tools.....	35	15,951	2,622	16.8			Paper products such as bags, boxes, cups, dishes, etc.....	19	5,971	377	9.5	---
	Materials-handling equipment.....	15	5,155	185	5.8			Not analyzed in detail.....			16		---
	Rope, cordage, and twine.....	54	7,718	2,176	28.2		84	Flaming-mill products.....	5	885	415	47.0	.5
	Other industrial equipment.....	145	29,584	10,512	34.9		86	Boats—motor, sail, and steam.....	5	949	555	55.5	.3
	Not analyzed in detail.....	6	451	334	77.5		87	Building materials (except as listed).....	5	2,945	461	15.7	.4
57	Industrial machinery.....	279	56,717	40,658	71.7	51.4	88	Cameras and supplies.....	3	506	229	74.8	.2
	Construction machinery (except road- building).....	55	8,885	5,875	44.6		90	Fertilizer and fertilizer materials.....	6	1,694	204	12.0	.2
	Road-building machinery.....	25	8,377	5,915	46.7		98	Second-hand merchandise.....	48	2,778	1,605	57.7	1.2
	Machine tools (power-driven).....	28	8,329	2,577	30.9			All other commodities.....			7,542		5.6
	Mining, quarrying, etc.....	35	5,050	2,145	42.6			Service receipts.....	80	7,704	1,184	15.4	.9
	Oil-well and oil-refining.....	94	24,004	21,622	90.1								
	Power-plant machinery (except elec- trical).....	10	1,057	517	49.9			New York City					
	Printing machinery.....	7	205	175	85.4			All establishments.....			1,572		
	Other.....			5,995				Sales.....			\$186,861,000		
	Not analyzed in detail.....	18	2,502	1,845	80.1			Commodity coverage.....			90.9 percent		
58	Office and store equipment and supplies.....	110	7,508	6,506	86.0	5.0		Total analyzed.....	1,204	169,894	169,894	100.0	
	Office machines and equipment.....	25	1,364	780	57.2		51	Piece goods.....	96	16,580	14,165	85.5	8.5
	Garage and filling station equipment.....	25	1,077	970	90.1			Cotton piece goods.....	20	2,950	705	24.0	---
	Store machines.....	16	2,125	1,489	70.1			Jute fabrics.....	3	616	199	32.3	---
	Store fixtures and equipment.....	45	2,861	2,095	78.7			Linen.....	3	1,092	585	55.1	---
	Not analyzed in detail.....	10	1,266	1,174	92.7			Rayons.....	5	545	125	22.9	---
59	Railroad equipment and supplies.....	8	718	144	20.1	.1		Silks and velvets.....	3	815	55	6.7	---
60	Dental equipment and supplies.....	43	4,061	4,055	99.9	5.1		Domestics.....	6	5,395	2,314	68.2	---
61	Surgical and hospital equipment.....	55	5,516	5,451	97.6	2.6		Curtains, draperies, etc.....	62	9,988	9,548	95.6	---
63	Copper and products.....	10	8,115	1,170	14.4	.9		Other.....			694		---
64	Iron and steel products—semi-finished.....	26	4,648	1,046	22.5	.8		Not analyzed in detail.....	4	587	544	92.7	---
	Pig iron.....	6	625	68	10.9		55	Yarns.....	8	661	465	70.0	.5
	Scrap iron and steel.....	15	5,205	881	27.5		54	Other dry goods and textile products.....	15	1,911	755	39.5	.4
	Wire rods.....	3	322	8	2.5		55	Automobiles and other motor vehicles (tractors).....	3	1,874	488	26.0	.5
	Rough castings and foundry products.....	6	722	78	10.5		56	Automotive supplies.....	8	2,654	460	17.3	.3
	Other.....			15				Automotive accessories.....	4	612	205	35.5	---
65	Iron and steel products—flat.....	15	9,598	1,211	12.9	.9		Automotive parts.....	5	2,278	197	8.7	---
	Plates.....	8	7,219	284	5.7			Other.....			58		---
	Strip—hot-rolled.....	3	406	21	5.2		57	Drugs and drug sundries.....	40	4,846	1,254	25.9	.7
	Sheets—continuous-mill.....	3	6,618	99	1.6			Drugs, chemicals, and pharmaceuticals.....	15	1,759	618	35.1	---
	Sheets—hand-mill.....	3	5,652	120	1.8			Proprietary medicines and toiletries.....	25	2,624	590	14.9	---
	Sheets—galvanized or otherwise coated.....	7	7,070	278	5.9			Druggists' sundries.....	7	884	248	27.8	---
	Black plate.....	3	559	4	1.2		58	Chemicals, industrial and heavy.....	12	5,045	2,028	40.2	1.2
	Other.....	5	6,760	59	.8		40	Paints and varnishes.....	16	2,551	295	11.6	.2
	Not analyzed in detail.....			586			41	Soaps.....	24	5,506	745	14.0	.4
66	Iron and steel—wire and wire products.....	55	19,444	1,209	6.2	.9		Toilet soaps.....	4	500	57	11.4	---
	Nails (including staples and tacks).....	10	2,786	58	2.1			Other soaps.....	19	4,949	686	15.9	---
	Wire rope and cable except insulated.....	42	10,675	865	8.1		42	Other chemicals and related products.....	22	2,958	1,522	51.5	.9
	Strand, galvanized.....	5	651	8	1.5		45	Wiring supplies and electrical construc- tion materials.....	15	2,775	88	3.2	.1
	Reinforcement mesh.....	4	6,910	25	.5		44	Electrical apparatus and equipment.....	12	5,444	444	12.9	.3
	Drawn wire.....	5	442	17	3.8		45	Radio, appliances, and specialties.....	17	8,820	666	7.6	.4
	Other.....			258			46	China, glassware, and crockery.....	54	8,492	5,328	59.2	2.0
67	Iron and steel finished products—other than flat and wire.....	58	14,455	5,858	26.7	5.0	47	Furniture, wooden and metal.....	19	6,922	1,427	20.6	.8
	Rails, tie plates, splice bars, etc.....	6	1,020	214	21.0			Household furniture.....	7	4,704	920	19.6	---
	Bars and small shapes except rein- forcing.....	8	7,426	386	5.2			Office and store furniture, wooden.....	6	2,199	91	4.1	---
	Concrete reinforcing bars, all types.....	4	519	51	6.0			Office and store furniture, metal.....	8	2,271	146	6.4	---
	Structural shapes.....	5	619	42	6.8			Not analyzed in detail.....	4	545	270	49.5	---
	Steel pipe.....	21	11,727	1,266	10.8		48	House furnishings.....	18	5,419	852	15.7	.5
	Seamless steel tubing.....	4	6,825	616	9.0			Carpets and rugs.....	6	4,596	511	6.8	---
	Other.....			1,241				Linoleum, felt base, etc.....	3	4,168	327	7.8	---
	Not analyzed in detail.....			62				Other house furnishings.....	7	515	181	35.5	---
68	Lead (metallic) and zinc.....	9	9,287	65	.7	.1		Not analyzed in detail.....			55		---
69	Other non-ferrous metals (except precious).....	4	6,526	214	5.3	.2	50	Hardware.....	48	6,525	2,941	45.1	1.7
75	Coal and coke.....	8	881	558	58.1	.5		Builders' hardware.....	3	171	14	8.2	---
75	Glass containers.....	10	4,828	4,645	96.2	5.6		Heavy hardware.....	8	1,510	565	27.7	---
								Bolts, nuts, rivets, and screws.....	10	1,804	202	11.2	---
								Shelf or light hardware.....	5	459	57	8.4	---
								Tools and cutlery.....	19	4,375	901	20.6	---
								Wire screening.....	3	171	6	3.5	---
								Other.....	29	5,527	1,418	40.2	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. New York City—Con.													
61	Plumbing, heating, and air conditioning. Gas appliances and supplies.....	21	\$8,711	\$709	8.1	.4	91	Jewelry, silverware, etc.....	18	\$4,447	\$458	10.3	.3
	Pipe fittings, valves, brass goods, etc.....	4	4,467	117	2.6	---		Clocks and watches.....	5	166	156	81.9	---
	Plumbing fixtures, equipment, and supplies.....	8	748	225	29.8	---		Jewelry.....	6	164	65	39.6	---
	Stoves, ranges, furnaces (except gas and electric).....	4	187	21	12.6	---		Silverware and plated ware.....	5	4,117	241	5.9	---
	Other.....	7	2,055	556	16.4	---		Not analyzed in detail.....	3	55	18	48.5	---
54	Barber and beauty parlor equipment.....	70	6,055	6,051	99.6	5.5	96	Optical goods (except photographic).....	6	1,608	255	15.9	.2
55	Farm and garden machinery and equipment.....	17	4,852	1,442	31.1	.8	98	Second-hand merchandise.....	55	5,042	3,213	65.7	1.9
	Dairy equipment and supplies.....	6	775	719	92.8	---		All other commodities.....	---	---	30,494	---	18.0
	Farm machinery and equipment.....	9	5,588	561	15.7	---		Service receipts.....	34	9,148	966	10.6	.6
	Garden equipment and supplies.....	4	466	162	34.8	---	Chicago						
58	Industrial equipment and supplies.....	285	35,374	26,422	74.7	15.6	All establishments..... 558						
	Belting, hose, packing, etc.....	52	2,685	1,765	66.5	---	Sales..... \$80,088,000						
	Mechanical power transmission equip- ment.....	10	1,280	656	74.7	---	Commodity coverage..... 80.5 percent						
	Printing equipment and supplies (ex- cept paper).....	15	5,681	2,881	78.3	---	Total analyzed.....						
	Metal-working tools.....	12	2,085	599	19.1	---	50	Piece goods.....	26	4,720	4,002	84.8	5.0
	Materials-handling equipment.....	11	916	463	50.5	---		Cotton piece goods.....	8	1,671	489	29.3	---
	Rope, cordage, and twine.....	31	6,017	3,610	60.0	---		Jute fabrics.....	3	163	8	4.9	---
	Other industrial equipment.....	165	19,544	14,560	75.0	---		Rayons.....	3	618	21	4.1	---
	Not analyzed in detail.....	6	1,705	1,670	97.9	---		Woolen and worsted.....	5	85	10	11.8	---
57	Industrial machinery.....	165	28,574	21,656	81.4	12.7		Domestics.....	3	894	609	68.1	---
	Construction machinery (except road- building).....	15	4,984	1,045	20.9	---		Curtains, draperies, etc.....	19	4,004	2,812	70.2	---
	Road-building machinery.....	6	5,859	5,451	58.8	---		Other.....	---	---	55	---	---
	Machine tools (power-driven).....	21	4,759	1,890	39.7	---	34	Other dry goods and textile products.....	12	2,698	405	15.0	.5
	Mining, quarrying, etc.....	11	5,884	524	13.5	---		Drugs and drug sundries.....	17	1,549	550	39.3	.7
	Oil-well and oil-refining.....	5	1,515	1,515	100.0	---	38	Chemicals, industrial and heavy.....	4	1,964	784	39.9	1.0
	Power-plant machinery (except elec- trical).....	11	5,700	5,546	58.7	---	41	Soaps.....	14	2,070	304	14.7	.4
	Printing machinery.....	10	1,790	585	32.6	---	42	Other chemicals and related products.....	12	2,129	1,635	76.7	2.0
	Textile machinery.....	26	2,439	2,145	87.9	---	43	Wiring supplies and electrical construc- tion materials.....	5	2,053	1,159	58.5	1.4
	Other industrial machinery.....	91	7,820	6,959	89.0	---	46	China, glassware, and crockery.....	14	1,076	691	64.2	.9
	Not analyzed in detail.....	5	469	402	85.7	---	47	Furniture, wooden and metal.....	10	1,179	618	52.4	.8
59	Office and store equipment and supplies.....	189	16,777	14,328	85.4	8.4		Office and store furniture, wooden.....	5	959	408	42.5	---
	Office machines and equipment.....	55	9,907	8,608	86.9	---		Office and store furniture, metal.....	6	795	210	26.4	---
	Stamps and filling station equipment.....	13	641	520	81.1	---	50	Hardware.....	21	5,645	1,540	22.9	1.7
	Store machines.....	17	1,462	878	46.7	---		Builders' hardware.....	4	1,528	560	35.6	---
	Store fixtures and equipment.....	51	4,575	3,256	74.0	---		Heavy hardware.....	4	2,751	159	5.8	---
	Not analyzed in detail.....	16	1,155	1,039	93.0	---		Bolts, nuts, rivets, and screws.....	6	5,854	334	9.6	---
60	Dental equipment and supplies.....	39	4,526	4,505	99.5	2.7		Shelf or light hardware.....	8	2,792	73	2.6	---
61	Diagnostic and hospital equipment.....	80	8,325	7,857	94.4	4.6		Tools and cutlery.....	10	5,121	65	2.7	---
62	Copper and products.....	4	449	90	20.0	.1		Other.....	---	---	87	---	---
63	Iron and steel products—semi-finished.....	10	6,805	1,027	15.1	.6	51	Not analyzed in detail.....	1	1,367	312	22.8	.5
64	Iron and steel products—flat.....	8	6,246	235	3.7	.1		Plumbing, heating, and air conditioning. Pipe fittings, valves, brass goods, etc.....	11	4,101	234	5.7	.3
65	Iron and steel products—rod and wire products.....	15	2,696	216	8.0	.1		Plumbing fixtures, equipment, and supplies.....	3	967	8	.8	---
	Barbed and twisted wire.....	3	1,261	12	.9	---		Not analyzed in detail.....	---	---	68	---	---
	Nails (including staples and tacks).....	4	567	11	1.9	---	54	Barber and beauty parlor equipment.....	35	2,060	1,839	89.3	2.3
	Wire rope and cable.....	10	2,691	181	7.0	---	55	Farm and garden machinery and equip- ment.....	14	5,009	4,461	89.1	5.5
	Other.....	---	---	12	---	---		Dairy equipment and supplies.....	8	2,397	1,050	41.7	---
67	Iron and steel finished products—other than flat and wire.....	16	9,854	4,817	49.0	2.8		Farm machinery and equipment.....	3	2,351	2,351	100.0	---
	Nails, tie plates, splice bars, etc.....	6	4,066	2,980	75.5	---		Other.....	---	---	43	---	---
	Concrete reinforcing bars, all types.....	3	2,411	68	3.8	---		Not analyzed in detail.....	---	---	137	---	---
	Steel pipe.....	5	5,627	106	1.9	---	58	Industrial equipment and supplies.....	142	22,309	18,965	85.0	25.5
	Other.....	---	---	1,635	---	---		Belting, hose, packing, etc.....	26	5,770	1,245	21.6	---
75	Glass—sheet and containers.....	28	6,109	5,166	84.6	5.0		Mechanical power transmission equip- ment.....	12	5,165	1,388	26.8	---
	Sheet glass.....	4	95	7	7.5	---		Printing equipment and supplies (ex- cept paper).....	10	397	216	54.9	---
	Glass containers.....	24	6,016	5,159	85.8	---		Metal-working tools.....	25	7,657	4,306	54.3	---
81	Paper and products (except stationery and wallpaper).....	46	5,754	1,821	31.6	1.1		Materials-handling equipment.....	11	4,654	121	2.5	---
	Printing and writing papers.....	4	1,960	651	32.2	---		Rope, cordage, and twine.....	11	4,894	495	10.1	---
	Cardboard and paperboard.....	6	1,588	219	13.8	---		Other industrial equipment.....	77	13,788	9,341	67.8	---
	Wrapping or coarse paper.....	10	1,840	125	6.8	---		Not analyzed in detail.....	15	2,140	1,649	68.4	---
	Paper products such as bags, boxes, cups, dishes, etc.....	28	3,142	702	22.3	---	57	Industrial machinery.....	60	10,611	7,410	69.5	9.2
	Not analyzed in detail.....	---	---	144	---	---		Construction machinery (except road- building).....	6	2,025	887	42.8	---
85	Stationery and supplies.....	17	2,425	602	24.8	.4		Road-building machinery.....	4	1,360	156	10.0	---
	Commercial stationery.....	15	2,288	560	24.5	---		Machine tools (power-driven).....	25	5,796	3,650	66.4	---
	Not analyzed in detail.....	3	44	42	95.5	---		Textile machinery.....	6	1,239	1,217	98.2	---
86	Boats—motor, sail, and steam.....	4	958	206	22.0	.1		Other.....	---	---	1,199	---	---
88	Cameras and supplies.....	5	3,287	2,581	78.5	1.5		Not analyzed in detail.....	---	---	141	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Chicago—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Philadelphia—Con.					
58	Office and store equipment and supplies..	54	\$6,454	\$5,580	85.0	6.6	57	Industrial machinery.....	42	\$5,158	\$5,008	49.0	9.8
15	Office machines and equipment.....	15	2,702	2,452	90.7	---		Construction machinery (except road- building).....	5	950	525	56.5	---
7	Garage and filling station equipment.....	7	1,178	971	82.6	---	12	Machine tools (power-driven).....	12	1,466	581	39.6	---
16	Store machines.....	16	1,013	823	81.2	---	3	Mining, quarrying, etc.....	3	175	168	96.0	---
10	Store fixtures and equipment.....	10	796	346	43.5	---	4	Textile machinery.....	4	117	117	100.0	---
23	Not analyzed in detail.....	23	13,093	12,532	96.1	15.6	---	Other.....	---	1,679	---	---	---
59	Railroad equipment and supplies.....	16	777	742	95.5	9	58	Office and store equipment and supplies..	21	5,050	1,755	58.5	5.6
60	Dental equipment and supplies.....	20	4,488	4,197	93.5	5.2	7	Garage and filling station equipment.....	7	1,753	438	27.8	---
61	Surgical and hospital equipment.....	9	2,847	184	6.5	2	4	Store machines.....	4	578	378	100.0	---
66	Iron and steel—wire and wire products.....	5	1,927	578	29.9	7	9	Store fixtures and equipment.....	9	541	541	100.0	---
67	Iron and steel finished products—other than flat and wire.....	9	3,040	2,938	96.3	3.7	---	Not analyzed in detail.....	---	558	---	---	---
75	Glass—sheet and containers.....	7	2,975	2,973	100.0	---	60	Dental equipment and supplies.....	9	1,716	1,716	100.0	5.6
---	Glass containers.....	---	---	15	---	---	61	Surgical and hospital equipment.....	9	1,109	1,105	99.6	3.6
81	Paper and products (except stationery and wallpaper).....	15	1,959	340	17.5	4	68	Iron and steel—wire and wire products.....	13	2,869	125	4.4	4
3	Printing and writing papers.....	3	184	4	2.2	---	5	Nails (including staples and tacks).....	5	1,273	58	3.0	---
3	Cardboard and paperboard.....	3	462	151	32.7	---	4	Wire rope and cable except insulated.....	4	1,263	20	1.6	---
9	Paper products such as bags, boxes, cups, dishes, etc.....	9	309	60	19.4	---	---	Other.....	---	67	---	---	---
---	Other.....	---	---	15	---	---	67	Iron and steel finished products—other than flat and wire.....	3	113	24	21.2	1
---	Not analyzed in detail.....	---	---	110	---	---	75	Glass containers.....	3	1,177	1,177	100.0	5.6
98	Second-hand merchandise.....	14	356	296	83.7	4	81	Paper and products (except stationery and wallpaper).....	10	2,726	527	12.0	1.1
---	All other commodities.....	---	---	8,677	10.7	---	---	Paper products such as bags, boxes, cups, dishes, etc.....	7	1,949	252	12.9	---
---	Service receipts.....	15	3,141	507	9.8	4	---	Other.....	---	75	---	---	---
	Philadelphia						91	Jewelry, silverware, etc.....	7	1,015	198	19.5	6
	All establishments..... 317						98	Second-hand merchandise.....	26	1,465	925	65.2	5.0
	Sales..... \$55,747,000						---	All other commodities.....	---	2,665	---	---	9.4
	Commodity coverage..... 55.8 percent						12	Service receipts.....	12	1,262	121	9.6	4
	Total analyzed.....	274	30,668	30,668	100.0			Boston					
31	Piece goods.....	18	1,846	1,295	70.2	4.2		All establishments..... 193					
5	Cotton piece goods.....	5	918	557	36.7	---		Sales..... \$24,114,000					
9	Curtains, draperies, etc.....	9	583	550	94.5	---		Commodity coverage..... 79.4 percent					
---	Other.....	---	---	202	---	---		Total analyzed.....	158	19,141	19,141	100.0	
---	Not analyzed in detail.....	---	---	206	---	---	31	Piece goods.....	12	732	657	88.2	5.4
34	Other dry goods and textile products.....	8	1,492	453	30.6	1.5	5	Cotton piece goods.....	3	224	40	17.9	---
56	Automotive supplies.....	10	1,724	280	15.1	8	9	Curtains, draperies, etc.....	9	655	541	82.6	---
---	Automotive accessories.....	---	---	104	15.0	---	---	Not analyzed in detail.....	---	76	---	---	---
---	Automotive parts.....	6	1,018	71	7.0	---	3	Drugs and drug sundries.....	3	442	88	19.9	5
---	Other.....	---	---	85	---	---	6	Soaps.....	6	931	71	7.6	4
37	Drugs and drug sundries.....	9	740	176	23.9	6	47	Furniture, wooden and metal.....	3	907	291	32.1	1.6
58	Chemicals, industrial and heavy.....	3	749	253	33.8	8	50	Hardware.....	7	2,021	578	28.6	5.0
41	Soaps.....	5	1,909	432	22.6	1.4	54	Barber and beauty parlor equipment.....	13	897	811	90.4	4.2
42	Other chemicals and related products.....	6	2,495	654	25.5	2.1	56	Industrial equipment and supplies.....	50	7,881	4,909	67.6	25.6
44	Electrical apparatus and equipment.....	6	593	39	9.9	---	---	Belt, hose, packing, etc.....	8	534	295	55.2	---
45	Radio, appliances, and specialties.....	8	2,048	112	5.5	4	---	Printing equipment and supplies (ex- cept paper).....	3	49	49	100.0	---
46	China, glassware, and crockery.....	9	1,191	562	30.4	1.2	---	Rope, cordage, and twine.....	5	743	237	31.9	---
47	Furniture, wooden and metal.....	4	285	49	18.6	7	---	Other.....	---	4,500	---	---	---
50	Hardware.....	24	5,687	2,564	40.2	7.7	---	Not analyzed in detail.....	---	28	---	---	---
---	Heavy hardware.....	4	1,484	277	18.9	---	57	Industrial machinery.....	33	5,051	3,758	74.4	19.6
---	Bolts, nuts, rivets, and screws.....	9	2,446	271	11.1	---	3	Road-building machinery.....	3	1,549	959	71.1	---
---	Shelf or light hardware.....	4	955	95	10.0	---	4	Machine tools (power-driven).....	4	1,175	678	57.8	---
---	Tools and cutlery.....	5	1,810	107	5.9	---	5	Mining, quarrying, etc.....	5	551	284	47.9	---
---	Other.....	---	---	1,314	---	---	11	Textile machinery.....	11	1,606	915	56.8	---
---	Not analyzed in detail.....	7	338	300	88.8	---	---	Other.....	---	888	---	---	---
51	Plumbing, heating, and air conditioning.....	7	1,634	56	3.4	2	---	Not analyzed in detail.....	---	58	---	---	---
54	Barber and beauty parlor equipment.....	17	1,028	904	87.9	2.9	58	Office and store equipment and supplies..	14	2,714	1,459	53.8	7.6
55	Farm and garden machinery and equipment.....	5	1,563	923	59.4	5.0	---	Office machines and equipment.....	4	121	96	79.3	---
56	Industrial equipment and supplies.....	98	12,572	8,999	72.7	29.3	---	Store fixtures and equipment.....	6	852	545	54.0	---
---	Belt, hose, packing, etc.....	17	2,010	699	34.8	---	---	Other.....	---	357	---	---	---
---	Mechanical power transmission equip- ment.....	13	2,837	465	16.4	---	---	Not analyzed in detail.....	---	481	---	---	---
---	Printing equipment and supplies (ex- cept paper).....	5	1,127	770	68.5	---	60	Dental equipment and supplies.....	11	1,372	1,297	94.5	6.8
---	Metal-working tools.....	12	2,745	859	30.6	---	61	Surgical and hospital equipment.....	7	1,209	1,000	82.7	5.2
---	Materials-handling equipment.....	10	2,732	121	4.4	---	66	Iron and steel—wire and wire products.....	5	518	13	2.5	1
---	Rope, cordage, and twine.....	12	4,607	2,018	43.8	---	75	Glass containers.....	4	681	454	68.7	2.4
---	Other industrial equipment.....	56	5,872	3,173	54.0	---	81	Paper and products (except stationery and wallpaper).....	5	593	44	7.4	2
---	Not analyzed in detail.....	8	1,214	914	75.3	---	98	Second-hand merchandise.....	4	229	49	21.4	3
							---	All other commodities.....	---	3,581	---	---	18.7
							---	Service receipts.....	10	5,206	105	3.2	5

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES					
	San Francisco							New England Division					
	All establishments..... 205							All establishments..... 57					
	Sales..... \$24,737,000							Sales..... \$17,647,000					
	Commodity coverage..... 75.4 percent							Commodity coverage..... 89.2 percent					
	Total analyzed.....	168	\$18,158	\$18,158	100.0			Total analyzed.....	52	\$15,735	\$15,735	100.0	
31	Piece goods.....	15	2,253	585	26.1	5.2	50	Hardware.....	6	3,668	135	3.5	.9
	Cotton piece goods.....	4	1,438	179	12.4			Heavy hardware.....	3	1,202	87	5.8	---
	Curtains, draperies, etc.....	6	428	548	81.7	---		Bolts, nuts, rivets, and screws.....	4	5,114	24	.8	---
	Other.....	1	---	56	---	---		Other.....	---	---	44	---	---
37	Drugs and drug sundries.....	5	327	168	50.8	.9	51	Plumbing, heating, and air conditioning.....	4	1,221	95	7.8	.6
38	Chemicals, industrial and heavy.....	3	620	299	48.2	1.6	58	Industrial equipment and supplies.....	4	5,114	71	2.5	.5
40	Paints and varnishes.....	9	5,090	79	2.6	.4		Metal-working tools.....	4	5,114	64	2.1	---
41	Soaps.....	4	968	178	18.0	1.0		Other.....	---	---	7	---	---
42	Other chemicals and related products.....	6	1,258	905	71.9	5.0	62	Building metal work.....	10	4,377	654	14.5	4.0
43	Wiring supplies and electrical construc- tion materials.....	6	1,705	59	2.3	.2	63	Copper and products.....	14	7,999	751	9.4	4.8
44	Electrical apparatus and equipment.....	3	328	15	4.6	.1	64	Iron and steel products—semi-finished.....	8	4,402	2,551	55.0	14.8
45	Radio, appliances, and specialties.....	4	565	54	9.6	.3	65	Iron and steel products—flat.....	19	7,698	2,702	35.1	17.2
48	House furnishings.....	5	497	52	10.5	.3		Plates.....	5	5,823	283	7.0	---
50	Hardware.....	13	4,124	1,099	26.6	6.1		Strip—hot-rolled.....	9	4,804	78	1.6	---
51	Plumbing, heating, and air conditioning.....	9	2,627	239	9.1	1.3		Strip—cold-rolled.....	5	5,851	37	1.0	---
54	Barber and beauty parlor equipment.....	12	1,151	1,008	87.6	5.6		Sheets—continuous-mill.....	3	2,544	150	6.4	---
55	Farm and garden machinery and equipment.....	7	995	812	81.6	4.5		Sheets—galvanized or otherwise coated.....	9	4,719	580	11.9	---
	Farm machinery and equipment.....	4	844	526	62.3	---		Tin plate.....	4	2,778	25	.9	---
	Garden equipment and supplies.....	3	253	96	37.9	---		Other.....	---	---	919	---	---
	Other.....	---	---	190	---	---		Not analyzed in detail.....	---	---	687	---	---
56	Industrial equipment and supplies.....	40	8,029	5,966	49.8	22.0	66	Iron and steel—wire and wire products.....	13	4,953	591	7.9	2.5
	Belting, hose, packing, etc.....	9	2,013	647	32.1	---		Nails (including staples and tacks).....	7	1,528	224	14.7	---
	Mechanical power transmission equip- ment.....	7	678	112	16.6	---		Other.....	---	---	187	---	---
	Printing equipment and supplies (ex- cept paper).....	4	565	320	87.7	---	67	Iron and steel finished products—other than flat and wire.....	26	9,229	5,529	59.9	55.1
	Metal-working tools.....	7	2,132	256	11.1	---		Bars and small shapes except rein- forcing.....	16	7,989	2,442	30.6	---
	Materials-handling equipment.....	3	383	14	3.7	---		Concrete reinforcing bars, all types.....	5	3,851	223	5.8	---
	Rope, cordage, and twine.....	9	2,657	798	29.6	---		Structural shapes.....	6	4,327	514	11.9	---
	Other industrial equipment.....	25	3,551	1,651	46.5	---		Steel pipe.....	4	3,888	207	5.3	---
	Not analyzed in detail.....	3	260	230	88.5	---		Seamless steel tubing.....	8	4,098	596	14.5	---
57	Industrial machinery.....	33	4,547	2,729	60.0	15.0		Other.....	---	---	1,295	---	---
	Construction machinery (except road- building).....	7	1,350	284	21.0	---		Not analyzed in detail.....	---	---	254	---	---
	Machine tools (power-driven).....	5	1,147	611	53.3	---	69	Other non-ferrous metals (except precious).....	5	5,242	1,957	37.0	12.5
	Mining, quarrying, etc.....	6	684	494	72.2	---	87	Building materials (except as listed).....	3	448	192	43.0	1.2
	Printing machinery.....	3	111	93	83.8	---	98	Second-hand merchandise.....	3	219	219	100.0	1.4
	Other.....	---	---	1,030	---	---		All other commodities.....	---	---	748	---	4.7
	Not analyzed in detail.....	---	---	217	---	---							
58	Office and store equipment and supplies.....	19	1,763	1,583	89.8	8.7		Middle Atlantic Division					
	Office machines and equipment.....	6	233	211	90.6	---		All establishments..... 378					
	Garage and filling station equipment.....	3	105	117	63.2	---		Sales..... \$311,212,000					
	Store fixtures and equipment.....	7	365	365	100.0	---		Commodity coverage..... 98.5 percent					
	Other.....	---	---	265	---	---		Total analyzed.....	545	305,927	305,927	100.0	
	Not analyzed in detail.....	---	---	597	---	---							
60	Dental equipment and supplies.....	11	655	655	100.0	3.6	50	Hardware.....	14	9,850	575	5.8	.1
61	Surgical and hospital equipment.....	4	274	273	99.6	1.5	51	Plumbing, heating, air conditioning.....	23	8,671	1,043	15.6	.5
63	Copper and products.....	3	1,217	271	22.3	1.5	56	Industrial equipment and supplies.....	18	14,047	542	3.9	.2
64	Iron and steel products—semi-finished.....	3	115	29	25.2	.2	57	Industrial machinery.....	9	7,701	519	4.1	.1
65	Iron and steel products—flat.....	3	1,251	128	10.1	.7	62	Building metal work.....	88	29,788	6,187	20.6	2.0
66	Iron and steel—wire and wire products.....	7	2,382	92	3.9	.5		Fire escapes, elevator cages, etc.....	7	2,050	26	1.4	---
	Wire rope and cable except insulated.....	4	1,110	57	5.1	---		Ventilators and air-conditioning ducts.....	9	2,828	141	5.4	---
	Other.....	---	---	35	---	---		Metal roofing and siding.....	34	9,288	1,564	14.7	---
67	Iron and steel finished products—other than flat and wire.....	7	1,649	560	34.0	3.1		Metal storage tanks, etc.....	12	7,840	1,172	15.5	---
61	Paper and products (except stationery and wallpaper).....	7	1,335	268	20.1	1.5		Fabricated structural work.....	18	11,951	1,007	8.4	---
	Cardboard and paperboard.....	4	1,028	30	2.9	---		Metal lath.....	13	5,528	481	15.6	---
	Wrapping or coarse paper.....	3	896	54	3.8	---		Other.....	---	---	1,488	---	---
	Paper products such as bags, boxes, cups, dishes, etc.....	4	565	204	36.1	---		Not analyzed in detail.....	3	468	456	97.9	---
66	Boats—motor, sail, and steam.....	5	599	215	35.9	1.2	63	Copper and products.....	69	175,747	90,198	48.2	28.2
68	Second-hand merchandise.....	11	560	320	57.1	1.8	64	Iron and steel products—semi-finished.....	55	95,574	28,724	28.0	8.7
	All other commodities.....	---	---	1,356	---	7.5							
	Service receipts.....	11	907	155	17.1	.9							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. Middle Atlantic Division—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. East North Central Division—Con.						
65	Iron and steel products—flat.....	115	\$108,973	\$51,537	47.1	18.9	62	Building metal work.....	61	\$24,787	\$2,988	12.1	2.7
	Plates.....	34	18,650	1,518	8.1	---		Fire escapes, elevator cages, etc.....	5	664	54	5.1	---
	Strip—hot-rolled.....	54	17,156	790	4.4	---		Ventilators and air-conditioning ducts.....	16	5,461	620	11.4	---
	Strip—cold-rolled.....	26	14,950	1,255	8.3	---		Metal roofing and siding.....	17	4,804	569	11.8	---
	Sheets—continuous-mill.....	51	23,979	4,091	17.1	---		Metal storage tanks, etc.....	8	6,222	62	1.0	---
	Sheets—hand-mill.....	9	4,255	873	8.8	---		Fabricated structural work.....	12	15,954	516	3.2	---
	Sheets—galvanized or otherwise coated.....	57	25,394	3,604	14.2	---		Metal lath.....	4	1,755	13	.7	---
	Black plate.....	13	7,022	659	9.4	---		Other.....	---	---	958	---	---
	Tin plate.....	24	14,583	1,249	8.7	---		Not analyzed in detail.....	3	284	218	76.8	---
	Other.....	46	20,436	5,753	28.1	---	63	Copper and products.....	40	46,145	5,495	11.9	5.0
	Not analyzed in detail.....	8	65,255	32,115	49.2	---	64	Iron and steel products—semi-finished.....	32	35,894	1,981	5.5	1.8
66	Iron and steel—wire and wire products.....	61	86,973	15,411	15.4	4.4		Scrap iron and steel.....	6	1,919	59	3.1	---
	Woven wire fence.....	9	3,156	155	4.3	---		Ingots, blooms, billets, and slabs.....	3	6,553	194	3.0	---
	Fence posts and fittings.....	8	2,060	58	2.7	---		Wire rods.....	7	15,420	427	2.8	---
	Barbed and twisted wire.....	5	4,715	73	1.5	---		Rough castings and foundry products.....	6	8,459	163	1.9	---
	Nails (including staples and tacks).....	19	11,534	608	5.3	---		Forgings.....	4	18,896	103	.5	---
	Wire rope and cable except insulated.....	15	5,803	491	8.6	---		Other.....	---	---	1,015	---	---
	Reinforcement mesh.....	18	11,903	429	3.6	---	65	Iron and steel products—flat.....	104	78,121	42,754	54.7	39.0
	Drawn wire.....	17	13,983	2,244	16.2	---		Plates.....	51	43,254	4,976	11.5	---
	Other.....	5	61,107	1,156	8.3	---		Strip—hot-rolled.....	50	35,837	5,602	10.1	---
	Not analyzed in detail.....	5	61,107	8,229	13.5	---		Strip—cold-rolled.....	34	40,052	2,585	6.5	---
67	Iron and steel finished products—other than flat and wire.....	117	112,533	55,415	29.7	10.9		Sheets—continuous-mill.....	39	52,821	15,552	25.3	---
	Rails, tie plates, splice bars, etc.....	8	9,253	88	1.0	---		Sheets—hand-mill.....	11	7,006	1,046	14.9	---
	Bars and small shapes except rein- forcing.....	53	30,317	6,851	22.8	---		Sheets—galvanized or otherwise coated.....	55	49,978	4,520	8.6	---
	Concrete reinforcing bars, all types.....	26	17,557	1,930	11.0	---		Black plate.....	15	9,420	894	10.6	---
	Structural shapes.....	39	19,800	3,217	16.4	---		Tin plate.....	19	22,704	835	4.1	---
	Piling and bearing piles.....	4	6,145	190	2.9	---		Other.....	33	56,452	7,015	19.2	---
	Cast-iron pipe.....	5	1,520	33	2.2	---		Not analyzed in detail.....	9	4,800	3,941	82.1	---
	Steel pipe.....	52	22,468	3,665	16.3	---	66	Iron and steel—wire and wire products.....	46	42,021	2,662	6.8	2.6
	Seamless steel tubing.....	29	24,010	4,514	19.8	---		Woven wire fence.....	10	2,009	199	9.9	---
	Other.....	55	21,059	5,985	28.4	---		Fence posts and fittings.....	6	1,861	62	3.7	---
	Not analyzed in detail.....	9	65,901	6,954	10.9	---		Barbed and twisted wire.....	9	2,293	91	4.0	---
68	Lead (metallic) and zinc.....	21	147,691	31,091	21.1	10.2		Nails (including staples and tacks).....	17	15,498	520	3.4	---
69	Other non-ferrous metals (except precious).....	47	174,018	31,871	18.0	10.5		Wire rope and cable except insulated.....	7	17,146	159	.9	---
72	Cement, lime, plaster, and stucco.....	5	64,359	1,446	2.2	.3		Reinforcement mesh.....	9	17,196	155	.6	---
87	Building materials (except as listed).....	14	5,693	811	14.5	.3		Drawn wire.....	10	17,639	223	1.3	---
91	Jewelry (precious stones and metals).....	4	150,656	22,741	17.4	7.4		Other.....	---	---	1,509	---	---
98	Second-hand merchandise.....	22	2,086	1,955	89.9	.8		Not analyzed in detail.....	---	---	187	---	---
	All other commodities.....	---	---	3,112	---	1.0	67	Iron and steel finished products—other than flat and wire.....	97	65,442	31,202	37.7	28.5
East North Central Division							West North Central Division						
All establishments..... 255							All establishments..... 54						
Sales..... \$114,982,000							Sales..... \$21,685,000						
Commodity coverage..... 95.4 percent							Commodity coverage..... 98.3 percent						
	Total analyzed.....	240	109,594	109,594	---	100.0		Total analyzed.....	52	21,290	21,296	---	100.0
40	Paints and varnishes.....	4	8,518	57	.7	.1	68	Lead (metallic) and zinc.....	17	31,565	6,375	20.2	5.8
50	Hardware.....	19	28,376	490	1.7	.4	69	Other non-ferrous metals (except precious).....	31	41,635	9,514	22.8	6.7
	Builders' hardware.....	3	961	194	20.2	---	87	Building materials (except as listed).....	18	11,894	721	6.0	.7
	Heavy hardware.....	4	7,335	64	.9	---	92	Junk and scrap (except iron).....	4	755	254	33.6	.2
	Bolts, nuts, rivets, and screws.....	14	26,262	188	.5	---		All other commodities.....	---	---	2,190	---	2.0
	Tools and cutlery.....	3	6,625	16	.2	---		Service receipts.....	9	2,217	79	3.6	.1
	Other.....	---	---	78	---	---	West North Central Division						
51	Plumbing, heating, and air conditioning.....	19	13,602	581	4.3	.5	All establishments..... 54						
	Air-conditioning equipment.....	7	9,445	105	1.1	---	Sales..... \$21,685,000						
	Pipe fittings, valves, brass goods, etc.....	4	8,246	35	.4	---	Commodity coverage..... 98.3 percent						
	Stoves, ranges, furnaces (except gas and electric).....	13	10,799	524	5.0	---		Total analyzed.....	52	21,290	21,296	---	100.0
	Not analyzed in detail.....	5	---	119	---	---	50	Hardware (bolts, nuts, rivets, and screws).....	3	2,351	61	3.4	.4
55	Farm and garden machinery and equipment.....	5	6,204	80	1.3	.1	51	Plumbing, heating, and air conditioning.....	12	4,377	600	13.7	2.8
56	Industrial equipment and supplies.....	19	27,895	1,190	4.3	1.1		Air-conditioning equipment.....	5	2,534	347	13.7	---
57	Industrial machinery.....	9	9,840	414	4.2	.4		Pipe fittings, valves, brass goods, etc.....	7	2,678	226	8.4	---
58	Office and store equipment and supplies.....	7	3,820	378	9.9	.3		Other.....	---	---	27	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. West North Central Division—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. South Atlantic Division—Con.						
56	Industrial equipment and supplies.....	5	\$2,791	\$53	1.9	.2	65	Iron and steel products—flat.....	26	\$7,758	\$3,929	50.8	50.8
57	Industrial machinery.....	4	2,260	354	15.7	1.7		Plates.....	4	2,203	249	11.3	---
	Oil-well and oil-refining.....	3	1,872	261	13.9	---		Strip—hot-rolled.....	5	1,899	74	5.9	---
	Other.....	---	---	95	---	---		Strip—cold-rolled.....	5	1,492	110	7.4	---
62	Building metal work.....	17	5,238	684	13.1	3.2		Sheets—continuous-mill.....	3	1,301	230	17.7	---
	Metal roofing and siding.....	4	1,599	311	22.2	---		Sheets—hand-mill.....	3	985	86	8.7	---
	Metal storage tanks, etc.....	3	905	87	8.3	---		Sheets—galvanized or otherwise coated.....	12	4,096	1,037	25.3	---
	Fabricated structural work.....	6	2,871	173	6.0	---		Tin plates.....	7	1,734	240	13.8	---
	Other.....	---	---	133	---	---		Other.....	---	---	598	---	---
63	Copper and products.....	8	4,078	733	18.0	3.4		Not analyzed in detail.....	6	1,857	1,305	70.3	---
64	Iron and steel products—semi-finished.....	10	8,087	1,088	13.5	5.1	66	Iron and steel—wire and wire products.....	14	4,872	588	12.2	4.4
	Scrap iron and steel.....	4	5,381	545	10.1	---		Nails (including staples and tacks).....	7	2,310	180	7.8	---
	Other.....	---	---	543	---	---		Reinforcement mesh.....	3	1,385	93	6.7	---
65	Iron and steel products—flat.....	12	9,985	4,260	42.7	20.0		Other.....	---	---	249	---	---
	Plates.....	5	7,263	657	9.0	---	67	Iron and steel finished products—other than flat and wire.....	22	6,488	5,071	47.3	24.1
	Strip—hot-rolled.....	3	6,831	475	7.0	---		Bars and small shapes except rein- forcing.....	7	2,803	663	23.7	---
	Strip—cold-rolled.....	4	6,782	487	7.2	---		Concrete reinforcing bars, all types.....	7	1,796	693	38.6	---
	Sheets—continuous-mill.....	3	2,833	341	12.0	---		Structural shapes.....	6	2,546	553	15.9	---
	Sheets—galvanized or otherwise coated.....	7	8,096	923	11.4	---		Steel pipe.....	4	446	152	34.1	---
	Black plate.....	4	6,272	661	10.5	---		Seamless steel tubing.....	3	1,144	11	1.0	---
	Other.....	---	---	175	---	---		Other.....	---	---	951	---	---
	Not analyzed in detail.....	---	---	541	---	---		Not analyzed in detail.....	4	617	248	40.2	---
66	Iron and steel—wire and wire products.....	12	8,698	1,044	12.0	4.9	68	Other non-ferrous metals (except precious).....	4	714	297	41.8	2.3
	Fence posts and fittings.....	4	5,188	239	4.6	---	69	Building materials (except as listed).....	6	1,925	518	18.5	2.5
	Reinforcement mesh.....	4	2,699	21	.8	---		All other commodities.....	---	---	987	---	7.8
	Other.....	---	---	564	---	---	East South Central Division						
	Not analyzed in detail.....	---	---	220	---	---	All establishments..... 17						
67	Iron and steel finished products—other than flat and wire.....	22	12,423	6,262	50.4	29.4	Sales..... \$2,417,000						
	Concrete reinforcing bars, all types.....	10	8,644	1,048	12.1	---	Commodity coverage..... 89.5 percent						
	Structural shapes.....	3	6,257	353	5.6	---	Total analyzed.....						
	Cast-iron pipe.....	4	2,442	888	36.4	---	40	Paints and varnishes.....	3	255	5	2.0	.2
	Steel pipe.....	8	3,385	833	24.6	---	50	Hardware.....	3	412	72	17.5	3.5
	Seamless steel tubing.....	6	3,811	560	14.7	---	62	Building metal work.....	8	791	346	43.7	18.0
	Other.....	---	---	2,504	---	---		Metal roofing and siding.....	5	674	224	33.2	---
	Not analyzed in detail.....	---	---	76	---	---		Other.....	---	---	122	---	---
68	Lead (metallic) and zinc.....	5	6,888	5,112	74.4	24.0	65	Iron and steel products—flat.....	6	1,491	544	36.5	25.1
69	Other non-ferrous metals (except precious).....	5	3,233	178	5.5	.8		Plates.....	3	1,039	140	13.5	---
87	Building materials (except as listed).....	3	1,054	104	10.1	.5		Strip—hot-rolled.....	3	1,038	90	8.7	---
	All other commodities.....	---	---	745	---	3.6		Sheets—galvanized or otherwise coated.....	6	1,491	115	7.7	---
South Atlantic Division								Other.....	---	---	199	---	---
All establishments..... 62							66	Iron and steel—wire and wire products.....	9	1,899	402	21.2	18.6
Sales..... \$12,918,000								Woven wire fence.....	4	1,240	57	4.6	---
Commodity coverage..... 98.8 percent								Nails (including staples and tacks).....	5	1,470	137	9.3	---
Total analyzed.....								Wire rope and cable except insulated.....	4	1,147	14	1.2	---
50	Hardware.....	8	1,825	96	5.4	.8		Other.....	---	---	194	---	---
	Builders' hardware.....	3	587	20	3.6	---	67	Iron and steel finished products—other than flat and wire.....	8	1,529	499	37.5	23.0
	Bolts, nuts, rivets, and screws.....	5	1,139	51	2.7	---		Bars and small shapes except rein- forcing.....	3	1,038	118	11.2	---
	Other.....	---	---	47	---	---		Structural shapes.....	4	1,147	84	5.6	---
51	Plumbing, heating, and air conditioning.....	6	910	270	29.7	2.1		Other.....	---	---	519	---	---
	Pipe fittings, valves, brass goods, etc.....	3	469	160	34.1	---		Not analyzed in detail.....	---	---	297	---	15.8
	Stoves, ranges, furnaces (except gas and electric).....	3	441	75	17.0	---	West South Central Division						
	Other.....	---	---	35	---	---	All establishments..... 51						
56	Industrial equipment and supplies.....	3	585	20	3.4	.2	Sales..... \$8,575,000						
57	Industrial machinery.....	3	937	55	5.9	.4	Commodity coverage..... 92.4 percent						
62	Building metal work.....	26	5,948	2,102	35.3	16.5	Total analyzed.....						
	Ventilators and air-conditioning ducts.....	8	1,259	73	5.8	---	49	Hardware.....	3	758	49	6.5	.8
	Metal roofing and siding.....	13	3,050	401	13.2	---	51	Plumbing, heating, and air conditioning.....	4	885	170	19.2	2.8
	Metal storage tanks, etc.....	4	837	74	8.8	---							
	Fabricated structural work.....	8	1,583	664	41.9	---							
	Metal lath.....	4	2,259	50	2.2	---							
	Other.....	---	---	514	---	---							
	Not analyzed in detail.....	3	677	328	48.2	---							
63	Copper and products.....	14	4,017	950	23.6	7.4							
64	Iron and steel products—semi-finished.....	5	310	120	38.7	.9							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.					
	West South Central Division—Con.							Pacific Division—Con.					
57	Industrial machinery.....	4	\$397	\$52	13.1	.9	56	Industrial equipment and supplies.....	6	\$789	\$69	8.7	.5
62	Building metal work.....	15	1,573	694	44.1	11.4	62	Building metal work.....	23	2,881	842	29.9	5.6
	Metal roofing and siding.....	5	1,122	276	24.6	---		Ventilators and air-conditioning ducts.....	4	430	58	13.5	---
	Metal storage tanks, etc.....	4	232	72	31.0	---		Metal roofing and siding.....	3	668	203	30.4	---
	Metal lath.....	28	8,430	240	2.8	---		Metal storage tanks, etc.....	5	428	275	64.3	---
	Other.....	---	---	108	---	---		Other.....	---	---	508	---	---
64	Iron and steel products—semi-finished.....	5	508	71	14.0	1.2	63	Copper and products.....	14	3,973	901	22.7	5.4
65	Iron and steel products—flat.....	8	3,073	881	28.7	14.8	64	Iron and steel products—semi-finished.....	17	1,745	430	24.6	1.8
	Sheets—continuous-mill.....	3	1,832	102	5.6	---	65	Iron and steel products—flat.....	48	15,802	7,539	47.7	51.9
	Sheets—galvanized or otherwise coated.....	7	2,514	489	19.5	---		Plates.....	27	9,502	1,557	16.3	---
	Other.....	---	---	290	---	---		Strip—hot-rolled.....	28	9,546	593	6.2	---
66	Iron and steel—wire and wire products.....	15	2,913	1,081	37.1	17.0		Strip—cold-rolled.....	12	3,593	119	3.3	---
	Woven wire fence.....	8	2,809	191	6.8	---		Sheets—continuous-mill.....	17	8,023	698	8.7	---
	Fence posts and fittings.....	5	1,678	71	4.2	---		Sheets—hand-mill.....	12	4,230	211	5.0	---
	Barbed and twisted wire.....	4	1,733	196	11.3	---		Sheets—galvanized or otherwise coated.....	29	9,990	1,536	15.4	---
	Nails (including staples and tacks).....	5	2,089	148	7.1	---		Black plate.....	11	2,420	256	9.7	---
	Wire rope and cable, except insulated.....	3	1,497	122	8.1	---		Tin plate.....	5	1,794	57	3.2	---
	Reinforcement mesh.....	4	1,562	88	5.5	---		Other.....	16	5,784	1,751	30.3	---
	Other.....	---	---	219	---	---		Not analyzed in detail.....	3	1,148	981	85.6	---
67	Iron and steel finished products—other than flat and wire.....	22	3,514	1,743	49.6	28.7	66	Iron and steel—wire and wire products.....	29	11,508	1,683	14.6	6.7
	Rails, tie plates, splice bars, etc.....	3	1,597	229	14.6	---		Woven wire fence.....	4	1,608	102	6.4	---
	Bars and small shapes, except reinforcing.....	5	2,453	390	15.9	---		Fence posts and fittings.....	3	1,091	55	5.0	---
	Concrete reinforcing bars, all types.....	5	2,432	136	5.6	---		Barbed and twisted wire.....	6	2,103	71	3.4	---
	Structural shapes.....	4	768	224	28.4	---		Nails (including staples and tacks).....	10	5,170	311	6.0	---
	Cast-iron pipe.....	3	1,488	140	9.4	---		Wire rope and cable, except insulated.....	5	2,547	117	4.6	---
	Steel pipe.....	12	1,589	475	29.9	---		Reinforcement mesh.....	5	1,029	24	2.3	---
	Seamless steel tubing.....	5	1,597	129	8.1	---		Drawn wire.....	4	1,568	144	9.2	---
	Other.....	---	---	20	---	---		Other.....	---	---	761	---	---
67	Building materials (except as listed).....	4	587	58	9.9	1.0	67	Iron and steel finished products—other than flat and wire.....	65	16,515	7,619	46.7	32.2
	All other commodities.....	---	---	1,324	---	21.7		Rails, tie plates, splice bars, etc.....	5	1,000	19	1.9	---
	Mountain Division							Bars and small shapes, except reinforcing.....	32	10,289	2,714	26.4	---
	All establishments..... 20							Concrete reinforcing bars, all types.....	19	4,726	788	16.6	---
	Sales..... \$2,055,000							Structural shapes.....	26	8,740	1,188	13.4	---
	Commodity coverage..... 86.9 percent							Steel pipe.....	20	8,583	1,511	17.6	---
	Total analyzed.....	19	1,786	1,786	---	100.0		Seamless steel tubing.....	12	5,780	588	10.2	---
62	Building metal work.....	10	1,082	307	28.8	17.2		Other.....	20	4,689	598	12.8	---
	Metal roofing and siding.....	3	812	31	3.1	---		Not analyzed in detail.....	4	781	454	58.6	---
	Metal storage tanks, etc.....	6	859	218	24.1	---		Lead (metallic) and zinc.....	8	2,122	272	12.8	1.2
	Other.....	---	---	58	---	---		Other non-ferrous metals (except precious).....	14	4,778	1,784	37.3	7.5
64	Iron and steel products—semi-finished.....	5	373	125	33.5	7.0		Second-hand merchandise.....	5	589	552	93.5	2.3
65	Iron and steel products—flat.....	3	550	288	52.4	16.1		All other commodities.....	---	---	557	---	2.3
66	Iron and steel—wire and wire products.....	5	392	75	19.1	4.2		New York City					
67	Iron and steel finished products—other than flat and wire.....	10	998	654	65.6	56.6		All establishments..... 227					
	Cast-iron pipe.....	3	497	96	19.3	---		Sales..... \$259,915,000					
	Steel pipe.....	5	551	289	54.4	---		Commodity coverage..... 98.9 percent					
	Other.....	---	---	221	---	---		Total analyzed.....	209	258,958	258,958	---	100.0
	Not analyzed in detail.....	---	---	48	---	---		51 Plumbing, heating, and air conditioning.....	9	2,793	216	7.7	.1
	All other commodities.....	---	---	337	---	16.9		57 Industrial machinery.....	6	4,963	273	5.5	.1
	Pacific Division							62 Building metal work.....	38	8,626	3,557	41.2	1.4
	All establishments..... 125							Fire escapes, elevator cages, etc.....	3	1,504	9	.7	---
	Sales..... \$26,604,000							Ventilating and air-conditioning ducts.....	3	814	31	3.8	---
	Commodity coverage..... 88.8 percent							Metal roofing and siding.....	14	2,949	606	20.6	---
	Total analyzed.....	114	25,630	25,630	---	100.0		Metal storage tanks, etc.....	5	2,881	952	33.0	---
50	Hardware.....	12	6,212	607	9.8	2.6		Fabricated structural work.....	5	1,452	419	28.8	---
	Builders' hardware.....	3	1,442	58	4.0	---		Metal lath.....	4	1,593	852	53.5	---
	Heavy hardware.....	4	1,557	250	16.1	---		Other building metal work.....	16	3,516	234	6.6	---
	Bolts, nuts, rivets, and screws.....	6	2,450	187	7.6	---		Not analyzed in detail.....	---	---	30	---	---
	Tools and cutlery.....	4	2,991	46	1.5	---		63 Copper and products.....	30	146,908	77,835	52.4	50.3
	Wire screening.....	4	1,606	52	3.2	---		64 Iron and steel products—semi-finished.....	29	78,908	24,290	30.7	9.5
	Other.....	---	---	14	---	---		65 Iron and steel products—flat.....	62	82,067	40,943	49.9	15.9
51	Plumbing, heating, and air conditioning.....	12	4,822	996	20.7	4.2		66 Iron and steel—wire and wire products.....	30	69,888	11,312	16.2	4.4
	Pipe fittings, valves, brass goods, etc.....	11	4,743	876	18.5	---							
	Other.....	---	---	120	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

789

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. New York City—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. Philadelphia—Con.						
67	Iron and steel finished products—other than flat and wire.....	63	\$82,025	\$19,112	23.3	7.4	62	Building metal work.....	8	\$6,993	\$806	11.5	3.8
	Bars and small shapes, except rein- forcing.....	22	10,358	2,799	27.0	---		Metal roofing and siding.....	4	2,500	310	12.4	---
	Concrete reinforcing bars, all types.....	6	4,623	603	13.0	---		Fabricated structural work.....	4	3,798	417	11.0	---
	Structural shapes.....	15	6,736	1,845	27.4	---	63	Copper and products.....	10	11,590	1,052	9.1	4.9
	Cast-iron pipe.....	4	1,421	27	1.9	---	64	Iron and steel products—semi-finished.....	9	10,498	1,331	12.7	6.3
	Steel pipe.....	18	9,182	2,494	27.2	---	65	Iron and steel products—flat.....	13	11,694	4,973	42.5	23.4
	Seamless steel tubing.....	13	6,873	2,554	37.2	---		Plates.....	6	4,053	245	6.0	---
	Other.....	---	---	2,077	---	---		Strip—hot-rolled.....	6	4,053	92	2.3	---
	Not analyzed in detail.....	7	61,778	6,713	10.9	---		Strip—cold-rolled.....	5	6,411	328	5.1	---
68	Lead (metallic) and zinc.....	12	137,380	30,806	22.4	12.0		Sheets—continuous-mill.....	7	7,555	1,906	25.2	---
69	Other non-ferrous metals (except precious).....	26	149,729	21,187	14.1	8.2		Sheets—hand-mill.....	5	3,108	243	7.8	---
72	Cement, lime, plaster, and stucco.....	4	64,311	1,441	2.2	.6		Sheets—galvanized or otherwise coated.....	9	5,112	450	8.4	---
87	Building materials (except as listed).....	7	3,522	580	16.5	.2		Other.....	---	---	302	---	---
91	Jewelry, silverware, etc.: Precious stones and metals.....	3	130,630	22,755	17.4	6.8		Not analyzed in detail.....	---	---	1,429	---	---
93	Second-hand merchandise.....	10	929	707	76.1	.3	66	Iron and steel—wire and wire products.....	9	7,506	940	12.5	4.4
	All other commodities.....	---	---	1,877	---	.8		Nails (including staples and tacks).....	4	1,342	232	17.3	---
Chicago								Reinforcement mesh.....	5	3,764	77	2.0	---
	All establishments..... 87							Drawn wire.....	3	4,535	207	4.6	---
	Sales..... \$49,318,000							Other.....	---	---	424	---	---
	Commodity coverage..... 99.0 percent						67	Iron and steel finished products—other than flat and wire.....	18	12,245	5,229	42.7	24.6
	Total analyzed.....	64	48,806	48,808	---	100.0		Bars and small shapes, except rein- forcing.....	11	8,861	1,936	21.8	---
50	Hardware.....	4	12,313	92	.7	.2		Concrete reinforcing bars, all types.....	5	3,747	216	5.8	---
	Bolts, nuts, rivets, and screws.....	3	11,719	77	.7	---		Structural shapes.....	6	4,147	593	14.3	---
	Other.....	---	---	15	---	---		Steel pipe.....	3	2,487	145	5.8	---
62	Building metal work.....	9	924	194	21.0	.4		Seamless steel tubing.....	6	5,125	790	15.4	---
	Ventilators and air-conditioning ducts.....	3	407	100	24.6	---		Other.....	---	---	1,418	---	---
	Other.....	---	---	58	---	---		Not analyzed in detail.....	---	---	133	---	---
	Not analyzed in detail.....	---	---	36	---	---	68	Lead (metallic) and zinc.....	4	4,695	231	4.9	1.1
63	Copper and products.....	9	28,044	3,609	12.9	7.4	69	Other non-ferrous metals (except precious).....	7	10,642	5,643	53.0	26.5
64	Iron and steel products—semi-finished.....	13	17,827	1,114	6.2	2.3	90	Second-hand merchandise.....	3	398	396	100.0	1.9
65	Iron and steel products—flat.....	25	36,197	19,122	52.6	39.2		All other commodities.....	---	---	887	---	3.1
	Plates.....	5	20,290	2,047	10.1	---	Boston						
	Strip—hot-rolled.....	7	16,418	2,049	12.6	---		All establishments..... 18					
	Strip—cold-rolled.....	7	22,971	752	3.3	---		Sales..... \$6,590,000					
	Sheets—continuous-mill.....	13	30,092	5,440	18.1	---		Commodity coverage..... 97.9 percent					
	Sheets—hand-mill.....	3	4,770	965	20.3	---		Total analyzed.....	16	6,450	6,450	---	100.0
	Sheets—galvanized or otherwise coated.....	11	22,485	1,460	6.5	---	63	Copper and products.....	4	3,927	330	8.4	5.1
	Black plate.....	7	4,919	839	17.1	---	64	Iron and steel products—semi-finished.....	5	3,592	1,521	42.3	23.6
	Tin plate.....	6	10,969	465	4.2	---	65	Iron and steel products—flat.....	7	4,395	1,198	27.3	18.6
	Other.....	7	18,843	2,735	14.5	---		Plates.....	3	3,469	252	7.3	---
	Not analyzed in detail.....	3	2,369	2,369	100.0	---		Strip—hot-rolled.....	5	4,096	59	1.4	---
66	Iron and steel—wire and wire products.....	12	20,131	1,064	5.4	2.2		Strip—cold-rolled.....	3	3,432	31	.9	---
67	Iron and steel finished products—other than flat and wire.....	21	28,335	13,447	47.5	27.6		Sheets—galvanized or otherwise coated.....	4	3,927	426	10.8	---
	Bars and small shapes, except rein- forcing.....	14	18,391	4,155	22.6	---		Other.....	---	---	430	---	---
	Concrete reinforcing bars, all types.....	3	12,096	594	4.9	---	66	Iron and steel—wire and wire products.....	4	3,862	54	1.4	.8
	Structural shapes.....	5	14,839	1,197	8.1	---	67	Iron and steel finished products—other than flat and wire.....	12	4,848	2,992	61.7	48.4
	Steel pipe.....	5	10,869	1,112	10.2	---		Bars and small shapes, except rein- forcing.....	8	4,460	1,073	24.1	---
	Seamless steel tubing.....	8	25,353	3,494	13.8	---		Structural shapes.....	4	3,512	460	15.1	---
	Other.....	---	---	2,833	---	---		Seamless steel tubing.....	3	2,147	63	2.9	---
	Not analyzed in detail.....	---	---	64	---	---		Other.....	---	---	1,398	---	---
68	Lead (metallic) and zinc.....	4	14,631	5,216	35.7	10.7		All other commodities.....	---	---	355	---	5.5
69	Other non-ferrous metals (except precious).....	8	23,777	3,823	16.1	7.8	San Francisco						
93	Second-hand merchandise.....	4	483	477	98.8	1.0		All establishments..... 17					
	All other commodities.....	---	---	628	---	1.2		Sales..... \$5,394,000					
Philadelphia								Commodity coverage..... 100.0 percent					
	All establishments..... 40							Total analyzed.....	17	5,394	5,394	---	100.0
	Sales..... \$22,136,000						50	Hardware.....	3	1,886	214	11.5	4.0
	Commodity coverage..... 96.2 percent						63	Copper and products.....	3	248	76	30.9	1.4
	Total analyzed.....	37	21,288	21,288	---	100.0	65	Iron and steel products—flat.....	6	3,547	2,088	58.9	39.7
							66	Iron and steel—wire and wire products.....	8	3,928	384	9.3	6.7

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. San Francisco—Con.							PAPER AND ITS PRODUCTS TRADES—Con. Middle Atlantic Division—Con.							
67	Iron and steel finished products—other than flat and wire.....	13	\$4,230	\$1,498	35.4	27.8	82	Wallpaper.....	104	\$7,482	\$5,827	86.6	3.2	
	Bars and small shapes, except rein- forcing.....	6	2,069	553	26.7	---	83	Stationery and supplies.....	301	42,274	20,521	48.5	9.9	
	Concrete reinforcing bars, all types.....	3	749	287	38.5	---		Commercial stationery.....	174	26,941	10,127	35.0	---	
	Structural shapes.....	5	2,056	255	12.5	---		Social stationery.....	68	14,189	5,849	27.1	---	
	Seamless steel tubing.....	5	1,564	118	7.4	---		Not analyzed in detail.....	96	9,525	6,545	68.7	---	
	Other.....	---	---	174	---	---	87	Building materials (except as listed).....	10	7,271	687	9.2	.5	
	Not analyzed in detail.....	---	---	113	---	---		All other commodities.....	---	---	5,835	---	2.7	
69	Other non-ferrous metals (except precious).....	4	1,201	509	42.4	9.4	East North Central Division							
	All other commodities.....	---	---	645	---	12.0		All establishments.....	559					
PAPER AND ITS PRODUCTS TRADES New England Division								Sales.....	\$160,755,000					
	All establishments.....	253						Commodity coverage.....	91.7 percent					
	Sales.....	\$37,782,000						Total analyzed.....	522	147,440	147,440	---	100.0	
	Commodity coverage.....	95.8 percent					05	Confectionery and ice cream.....	8	945	84	8.9	.1	
	Total analyzed.....	229	55,422	55,422	---	100.0	30	Notions.....	21	5,825	308	8.0	.2	
30	Notions.....	7	1,121	43	3.8	.1	37	Drugs and drug sundries.....	18	3,322	128	3.8	.1	
48	House furnishings.....	5	1,230	58	4.7	.2	40	Paints and varnishes.....	55	5,925	667	17.0	.5	
53	Toys and games.....	5	760	225	29.6	.8	45	Radios, appliances, and specialties.....	4	2,648	193	7.5	.1	
56	Industrial equipment and supplies.....	87	16,243	1,681	10.3	4.7	47	Furniture, wooden and metal.....	6	2,131	88	4.1	.1	
	Rope, cordage, and twine.....	65	16,185	1,673	10.3	---	48	House furnishings.....	11	3,768	425	11.3	.3	
	Other.....	---	---	8	---	---	53	Toys and games.....	8	1,543	110	7.1	.1	
58	Office and store equipment and supplies.....	5	630	96	15.2	.5	56	Industrial equipment and supplies.....	126	40,968	2,060	5.0	1.4	
78	Books, magazines, and other printed material.....	3	397	20	5.0	.1		Rope, cordage, and twine.....	118	39,897	1,855	4.7	---	
81	Paper and products (except stationery and wallpaper).....	192	32,061	27,723	86.5	78.3		Other industrial equipment.....	9	1,072	115	10.7	---	
	Printing and writing papers.....	43	14,550	7,047	48.4	---		Not analyzed in detail.....	8	2,237	328	14.7	.2	
	Cardboard and paperboard.....	33	11,750	1,859	15.8	---	58	Office and store equipment and supplies.....	8	2,237	328	14.7	.2	
	Wrapping or coarse paper.....	96	20,493	6,618	33.8	---	81	Paper and products (except stationery and wallpaper).....	388	135,222	124,170	91.8	84.2	
	Paper products such as bags, boxes, cups, dishes, etc.....	181	21,120	8,910	42.2	---		Printing and writing papers.....	128	98,723	65,937	74.5	---	
	Not analyzed in detail.....	25	3,130	2,988	95.5	---		Cardboard and paperboard.....	67	53,511	3,355	10.1	---	
82	Wallpaper.....	14	1,111	533	48.0	1.5		Wrapping or coarse paper.....	200	64,152	19,470	30.3	---	
83	Stationery and supplies.....	58	9,202	3,922	42.6	11.1		Paper products such as bags, boxes, cups, dishes, etc.....	244	53,693	20,639	38.4	---	
	Commercial stationery.....	38	5,516	1,564	24.7	---		Not analyzed in detail.....	42	15,100	14,789	97.8	---	
	Social stationery.....	18	4,483	1,473	32.9	---	82	Wallpaper.....	58	8,174	5,014	61.2	5.4	
	Not analyzed in detail.....	14	1,987	1,085	54.6	---		Stationery and supplies.....	135	28,568	8,180	30.7	5.6	
87	Building materials (except as listed).....	3	537	58	10.8	.2	85	Commercial stationery.....	81	23,021	5,828	24.4	---	
88	Cameras and supplies.....	5	743	40	5.4	.1		Social stationery.....	22	2,599	563	23.5	---	
	All other commodities.....	---	---	1,023	---	2.8		Not analyzed in detail.....	44	2,931	1,989	67.2	---	
Middle Atlantic Division							87	Building materials (except as listed).....	11	6,494	837	12.9	.6	
	All establishments.....	1,252						All other commodities.....	---	---	4,728	---	5.1	
	Sales.....	\$220,707,000					West North Central Division							
	Commodity coverage.....	94.3 percent						Service receipts.....	5	3,925	146	3.7	.1	
	Total analyzed.....	1,203	208,117	208,117	---	100.0		All establishments.....	221					
30	Notions.....	19	1,977	157	7.9	.1		Sales.....	\$41,827,000					
38	Chemicals, industrial and heavy.....	5	1,572	475	34.6	.2		Commodity coverage.....	96.0 percent					
40	Paints and varnishes.....	29	1,974	408	20.7	.2		Total analyzed.....	213	40,146	40,146	---	100.0	
48	House furnishings.....	14	2,177	397	18.2	.2	05	Canned foods.....	3	684	165	24.1	.4	
50	Hardware.....	15	1,729	148	8.6	.1	30	Notions.....	5	663	98	14.8	.2	
53	Toys and games.....	55	2,544	830	26.9	.3	37	Drugs and drug sundries.....	9	1,527	84	5.5	.2	
56	Industrial equipment and supplies.....	227	43,688	3,605	8.3	1.7		Proprietary medicines and toiletries.....	4	922	52	5.6	---	
	Rope, cordage, and twine.....	222	41,153	3,551	8.6	---		Druggists' sundries.....	3	569	32	8.7	---	
	Other.....	---	---	54	---	---		40	Paints and varnishes.....	51	2,442	452	18.5	1.1
78	Books, magazines, and other printed material.....	12	808	161	19.9	.1		45	Scaps.....	6	1,650	118	7.2	.3
81	Paper and products (except stationery and wallpaper).....	860	180,452	168,488	93.4	81.0		Toilet soaps.....	4	1,493	56	3.8	---	
	Printing and writing papers.....	225	95,186	61,246	71.9	---		Other soaps.....	6	1,650	62	3.8	---	
	Cardboard and paperboard.....	179	57,023	15,327	26.9	---		45	Radios, appliances, and specialties.....	3	800	197	24.5	.2
	Wrapping or coarse paper.....	320	76,836	28,358	36.9	---		47	Furniture, wooden and metal.....	3	1,143	296	26.5	.7
	Paper products such as bags, boxes, cups, dishes, etc.....	491	95,476	43,270	50.6	---		48	House furnishings.....	8	1,792	197	16.5	.5
	Not analyzed in detail.....	75	20,485	20,289	99.0	---		Linoleum, felt base, etc.....	6	1,451	278	19.2	---	
								Other.....	---	---	18	---	---	
							50	Hardware.....	12	882	37	4.4	.1	
							56	Industrial equipment and supplies.....	38	9,962	500	5.0	1.2	
								Printing equipment and supplies (ex- cept paper).....	5	1,068	62	5.8	---	
								Rope, cordage, and twine.....	32	8,604	438	5.0	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
PAPER AND ITS PRODUCTS TRADES—Con. West North Central Division—Con.							PAPER AND ITS PRODUCTS TRADES—Con. East South Central Division—Con.						
81	Paper and products (except stationery and wallpaper).....	149	\$57,544	\$32,962	87.8	82.1	81	Paper and products (except stationery and wallpaper).....	52	\$10,377	\$9,255	89.2	84.3
	Printing and writing papers.....	56	20,653	14,568	70.5	---		Printing and writing papers.....	21	4,575	2,720	59.5	---
	Cardboard and paperboard.....	31	10,988	955	8.7	---		Cardboard and paperboard.....	12	3,726	387	9.8	---
	Wrapping or coarse paper.....	82	18,495	5,567	30.1	---		Wrapping or coarse paper.....	26	5,463	1,670	30.6	---
	Paper products such as bags, boxes, cups, dishes, etc.....	89	18,499	7,076	41.5	---		Paper products such as bags, boxes, cups, dishes, etc.....	28	4,988	2,032	40.7	---
	Not analyzed in detail.....	17	5,202	4,198	80.7	---		Not analyzed in detail.....	12	2,607	2,464	94.5	---
82	Wallpaper.....	33	1,702	1,148	67.5	2.9	82	Wallpaper.....	11	505	420	83.2	3.8
83	Stationery and supplies.....	65	14,025	2,559	18.2	6.4	83	Stationery and supplies.....	10	2,085	168	8.1	1.5
	Commercial stationery.....	44	11,851	1,889	15.9	---		Commercial stationery.....	7	1,741	53	3.0	---
	Social stationery.....	9	3,408	148	4.3	---		Social stationery.....	4	1,073	103	9.6	---
	Not analyzed in detail.....	18	2,093	524	25.0	---		Not analyzed in detail.....	---	---	12	---	---
87	Building materials (except as listed).....	4	2,505	188	7.4	.5		All other commodities.....	---	---	512	---	4.8
	All other commodities.....	---	---	1,273	---	5.2			---	---	---	---	---
South Atlantic Division All establishments..... 225 Sales..... \$40,837,000 Commodity coverage..... 98.4 percent							West South Central Division All establishments..... 89 Sales..... \$15,250,000 Commodity coverage..... 94.7 percent						
Total analyzed.....		218	39,551	38,351	---	100.0	Total analyzed.....		86	14,445	14,445	---	100.0
40	Paints and varnishes.....	17	1,619	555	21.9	.9	05	Confectionery and ice cream.....	3	94	37	39.4	.3
41	Soaps.....	6	782	29	3.7	.1	40	Paints and varnishes.....	7	288	69	24.0	.5
47	Furniture, wooden and metal.....	4	1,182	91	7.7	.2	50	Hardware (tools and cutlery).....	7	284	46	17.4	.5
48	House furnishings.....	7	1,897	139	7.3	.4	56	Industrial equipment and supplies.....	25	6,505	529	5.2	2.3
	Linooleum, felt base, etc.....	3	534	109	20.4	---		Printing equipment and supplies (except paper).....	5	1,998	104	5.2	---
	Other house furnishings.....	5	1,402	30	2.1	---		Rope, cordage, and twine.....	20	4,807	225	5.2	---
56	Industrial equipment and supplies.....	45	9,940	553	5.6	1.4	57	Industrial machinery (printing).....	4	1,510	165	10.9	1.1
	Rope, cordage, and twine.....	43	9,759	540	5.5	---	81	Paper and products (except stationery and wallpaper).....	70	13,954	12,220	87.8	84.6
	Other.....	---	---	13	---	---		Printing and writing papers.....	23	6,090	3,228	53.0	---
61	Paper and products (except stationery and wallpaper).....	169	38,021	35,502	93.0	85.1		Cardboard and paperboard.....	18	4,581	277	6.1	---
	Printing and writing papers.....	46	18,927	12,472	65.9	---		Wrapping or coarse paper.....	45	9,282	2,928	31.6	---
	Cardboard and paperboard.....	42	15,791	1,698	10.7	---		Paper products such as bags, boxes, cups, dishes, etc.....	50	7,782	5,808	48.9	---
	Wrapping or coarse paper.....	97	20,266	6,101	30.1	---		Not analyzed in detail.....	4	2,178	1,981	91.0	---
	Paper products such as bags, boxes, cups, dishes, etc.....	111	22,669	7,440	32.5	---	82	Wallpaper.....	7	268	167	68.0	1.2
	Not analyzed in detail.....	30	5,615	5,801	99.8	---	83	Stationery and supplies.....	26	5,267	685	13.0	4.7
62	Wallpaper.....	35	2,146	1,720	80.1	4.4		Commercial stationery.....	24	5,255	655	12.5	---
83	Stationery and supplies.....	43	12,532	1,829	14.6	4.6		Social stationery.....	3	680	16	2.4	---
	Commercial stationery.....	31	11,441	1,173	10.3	---		Not analyzed in detail.....	---	---	12	---	---
	Social stationery.....	10	1,052	154	14.6	---		All other commodities.....	---	---	727	---	5.0
	Not analyzed in detail.....	9	938	502	53.5	---	Mountain Division						
89	Tobacco products.....	3	1,080	302	27.8	.8	All establishments..... 29						
	All other commodities.....	---	---	831	---	2.1	Sales..... \$6,489,000						
East South Central Division All establishments..... 73 Sales..... \$13,723,000 Commodity coverage..... 80.0 percent							Commodity coverage..... 94.5 percent						
Total analyzed.....		65	10,978	10,978	---	100.0	Total analyzed.....		27	6,135	6,135	---	100.0
30	Notions.....	3	649	30	4.6	.3	48	House furnishings.....	5	1,560	265	17.0	4.3
37	Drugs and drug sundries.....	5	610	44	5.4	.4		Linooleum, felt base, etc.....	4	1,498	263	17.8	---
40	Paints and varnishes.....	10	465	57	12.3	.5		Other house furnishings.....	---	---	2	---	---
48	House furnishings.....	6	1,844	203	11.0	1.8	56	Industrial equipment and supplies.....	7	1,732	77	4.4	1.3
	Linooleum, felt base, etc.....	4	1,289	160	12.4	---	81	Paper and products (except stationery and wallpaper).....	25	5,894	5,253	89.1	85.6
	Other house furnishings.....	3	783	45	5.5	---		Printing and writing papers.....	13	4,951	2,674	54.0	---
50	Hardware.....	13	2,216	168	7.6	1.5		Cardboard and paperboard.....	8	2,513	80	3.5	---
	Shelf or light hardware.....	3	1,339	95	6.9	---		Wrapping or coarse paper.....	14	5,511	954	24.5	---
	Tools and cutlery.....	6	262	15	5.7	---		Paper products such as bags, boxes, cups, dishes, etc.....	16	5,788	1,205	32.0	---
	Other.....	4	615	60	9.8	---		Not analyzed in detail.....	4	452	560	77.9	---
56	Industrial equipment and supplies.....	14	3,408	123	3.6	1.1		Stationery and supplies.....	5	524	166	20.1	2.7
	Rope, cordage, and twine.....	12	5,318	91	2.7	---		Commercial stationery.....	5	524	160	19.4	---
	Other.....	---	---	32	---	---		Social stationery.....	3	459	6	1.3	---
		---	---	---	---	---		All other commodities.....	---	---	374	---	6.1

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
	PAPER AND ITS PRODUCTS TRADES—Con.							PAPER AND ITS PRODUCTS TRADES—Con.						
	Pacific Division							Chicago—Con.						
	All establishments..... 215							56 Industrial equipment and supplies.....	33	\$7,980	\$736	9.2	1.0	
	Sales..... \$37,602,000							Rope, cordage, and twine.....	31	7,107	646	9.1	---	
	Commodity coverage.... 94.7 percent							Not analyzed in detail.....	---	---	90	---	---	
	Total analyzed.....	204	\$35,593	\$35,593	---	100.0		61 Paper and products (except stationery and wallpaper).....	127	64,213	60,167	93.7	85.2	
								Printing and writing papers.....	58	38,285	33,984	88.7	---	
30	Notions.....	5	586	23	3.9	.1		Cardboard and paperboard.....	20	15,211	1,085	7.2	---	
40	Paints and varnishes.....	12	808	150	24.7	.4		Wrapping or coarse paper.....	53	20,711	6,264	30.2	---	
41	Soaps.....	5	751	68	9.1	.2		Paper products such as bags, boxes, cups, dishes, etc.....	66	15,030	7,504	49.9	---	
43	Wiring supplies and electrical construc- tion materials.....	8	2,007	58	2.9	.2		Not analyzed in detail.....	16	11,648	11,350	97.4	---	
45	Radios, appliances, and specialties.....	3	2,105	87	4.1	.2		82 Wallpaper.....	11	1,974	1,892	95.8	2.7	
47	Furniture, wooden and metal.....	3	1,558	118	7.6	.3		83 Stationery and supplies.....	42	4,814	4,125	85.7	5.6	
50	Hardware.....	8	1,697	199	11.7	.6		Commercial stationery.....	19	3,473	2,993	86.2	---	
53	Toys and games.....	4	1,581	247	15.6	.7		Social stationery.....	10	1,000	469	46.9	---	
56	Industrial equipment and supplies.....	48	17,112	976	5.7	2.7		Not analyzed in detail.....	16	901	883	73.6	---	
	Rope, cordage, and twine.....	45	17,085	854	5.0	---		All other commodities.....	---	---	3,481	---	5.0	
	Other.....	---	---	122	---	---		Service receipts.....	---	---	180	---	.2	
61	Paper and products (except stationery and wallpaper).....	147	30,610	27,876	90.4	77.8								
	Printing and writing papers.....	62	19,676	10,061	51.2	---		Philadelphia						
	Cardboard and paperboard.....	47	15,489	1,705	11.0	---		All establishments..... 151						
	Wrapping or coarse paper.....	63	22,490	6,454	28.6	---		Sales..... \$21,617,000						
	Paper products such as bags, boxes, cups, dishes, etc.....	95	20,857	7,570	36.3	---		Commodity coverage.... 97.4 percent						
	Not analyzed in detail.....	10	2,491	1,888	76.8	---		Total analyzed.....	128	21,083	21,083	---	100.0	
82	Wallpaper.....	19	1,894	1,037	60.4	2.9		40 Paints and varnishes.....	4	173	47	27.2	.2	
83	Stationery and supplies.....	62	10,034	3,284	32.7	9.2		56 Industrial equipment and supplies:						
	Commercial stationery.....	56	5,937	2,129	35.9	---		Rope, cordage, and twine.....	19	3,699	208	7.2	1.3	
	Social stationery.....	16	3,506	320	9.7	---		61 Paper and products (except stationery and wallpaper).....	78	18,246	17,408	95.4	82.6	
	Not analyzed in detail.....	19	2,545	855	32.8	---		Printing and writing papers.....	24	10,691	7,403	69.2	---	
87	Building materials (except as listed).....	7	5,094	260	8.1	.7		Cardboard and paperboard.....	17	7,502	842	11.2	---	
98	Second-hand merchandise.....	5	215	144	67.0	.4		Wrapping or coarse paper.....	29	6,611	5,203	37.2	---	
	All other commodities.....	---	---	1,296	---	3.6		Paper products such as bags, boxes, cups, dishes, etc.....	35	7,890	2,020	25.7	---	
								Not analyzed in detail.....	11	3,634	3,954	100.0	---	
	New York City							82 Wallpaper.....	37	2,232	2,183	97.8	10.4	
	All establishments..... 754							83 Stationery and supplies.....	17	3,780	968	22.9	4.1	
	Sales..... \$148,351,000							Commercial stationery.....	7	3,608	492	14.0	---	
	Commodity coverage.... 93.4 percent							Social stationery.....	4	2,854	148	5.2	---	
	Total analyzed.....	700	139,503	139,503	---	100.0		Not analyzed in detail.....	8	226	226	100.0	---	
								All other commodities.....	---	---	291	---	1.4	
30	Notions.....	7	578	71	12.3	.1								
38	Chemicals, industrial and heavy.....	3	1,372	475	34.8	.3		Boston						
48	House furnishings.....	8	1,520	317	20.9	.2		All establishments..... 71						
53	Toys and games.....	18	968	395	40.8	.3		Sales..... \$12,255,000						
56	Industrial equipment and supplies:							Commodity coverage.... 92.8 percent						
	Rope, cordage, and twine.....	109	18,996	2,530	13.3	1.8		Total analyzed.....	62	11,374	11,574	---	100.0	
61	Paper and products (except stationery and wallpaper).....	505	119,695	112,689	94.1	81.3		56 Industrial equipment and supplies.....	12	3,002	573	19.1	5.0	
	Printing and writing papers.....	135	56,229	42,526	75.6	---		Rope, cordage, and twine.....	11	2,964	570	19.2	---	
	Cardboard and paperboard.....	110	31,477	12,186	38.7	---		Other.....	---	---	3	---	---	
	Wrapping or coarse paper.....	151	41,529	16,958	40.8	---		61 Paper and products (except stationery and wallpaper).....	41	10,039	9,066	90.3	79.7	
	Paper products such as bags, boxes, cups, dishes, etc.....	250	45,859	28,488	62.1	---		Printing and writing papers.....	14	6,530	4,584	69.9	---	
	Not analyzed in detail.....	52	12,663	12,513	98.8	---		Cardboard and paperboard.....	10	4,162	1,061	25.5	---	
82	Wallpaper.....	18	1,745	1,744	99.9	1.3		Wrapping or coarse paper.....	17	4,879	1,975	40.5	---	
83	Stationery and supplies.....	181	22,304	16,287	72.9	11.7		Paper products such as bags, boxes, cups, dishes, etc.....	17	4,266	1,174	27.5	---	
	Commercial stationery.....	103	11,999	7,778	64.8	---		Not analyzed in detail.....	---	---	292	---	---	
	Social stationery.....	35	4,563	3,270	71.7	---		82 Wallpaper.....	9	442	434	98.2	3.8	
	Not analyzed in detail.....	59	7,274	5,221	71.8	---		83 Stationery and supplies.....	14	1,329	1,245	93.7	10.9	
	All other commodities.....	---	---	4,035	---	3.0		Commercial stationery.....	6	786	709	89.1	---	
								Social stationery.....	3	124	71	57.5	---	
	Chicago							Not analyzed in detail.....	---	---	465	---	---	
	All establishments..... 185							All other commodities.....	---	---	56	---	.6	
	Sales..... \$71,200,000													
	Commodity coverage.... 99.2 percent													
	Total analyzed.....	181	70,635	70,635	---	100.0								
30	Notions.....	6	422	92	21.8	.1								

Percent column A.—Percent of *total* sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to *total* sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	PAPER AND ITS PRODUCTS TRADES—Con. San Francisco					
	All establishments..... 47					
	Sales..... \$10,775,000					
	Commodity coverage.... 89.2 percent					
	Total analyzed.....	45	\$9,607	\$9,807	100.0	
40	Paints and varnishes.....	5	329	98	29.8	1.0
58	Industrial equipment and supplies:					
	Rope, cordage, and twine.....	8	5,596	127	3.5	1.5
81	Paper and products (except stationery and wallpaper).....	51	7,053	6,777	96.1	70.8
	Printing and writing papers.....	13	5,093	3,558	69.4	
	Cardboard and paperboard.....	13	4,409	425	9.6	
	Wrapping or coarse paper.....	14	4,962	1,502	26.8	
	Paper products such as bags, boxes, cups, dishes, etc.....	18	4,547	1,074	23.6	
	Not analyzed in detail.....			440		
82	Wallpaper.....	5	329	222	67.5	2.3
83	Stationery and supplies.....	10	2,947	1,831	62.1	10.1
	Commercial stationery.....	7	2,700	1,528	56.6	
	Other.....			58		
	Not analyzed in detail.....	3	247	247	100.0	
	All other commodities.....			552		5.7
	PETROLEUM AND ITS PRODUCTS TRADES New England Division					
	All establishments..... 73					
	Sales..... \$9,184,000					
	Commodity coverage.... 68.5 percent					
	Total analyzed.....	48	6,274	6,274	100.0	
51	Plumbing, heating, and air conditioning.....	4	555	28	4.7	.4
73	Coal and coke.....	6	778	137	17.7	2.2
76	Petroleum and its products.....	48	6,274	5,792	92.3	92.3
	All other commodities.....			519		5.1
	Middle Atlantic Division					
	All establishments..... 265					
	Sales..... \$7,285,000					
	Commodity coverage.... 89.2 percent					
	Total analyzed.....	215	68,043	68,043	100.0	
39	Chemicals, industrial and heavy.....	5	2,086	782	38.5	1.1
42	Other chemicals and related products.....	8	6,148	976	15.9	1.4
51	Plumbing, heating, and air conditioning.....	9	4,598	394	8.6	.6
73	Coal and coke.....	4	2,497	473	18.9	.7
76	Petroleum and its products.....	215	68,043	61,219	90.0	90.0
	All other commodities.....			4,219		6.2
	East North Central Division					
	All establishments..... 222					
	Sales..... \$38,501,000					
	Commodity coverage.... 82.1 percent					
	Total analyzed.....	150	31,602	31,602	100.0	
58	Automotive supplies.....	9	5,886	398	6.8	1.3
	Batteries.....	4	5,247	28	.5	
	Automotive accessories.....	8	5,399	79	1.5	
	Tires and tubes.....	7	5,675	282	5.0	
	Other.....			9		
59	Oils (cottonseed, linseed, etc.).....	4	9,368	213	2.3	.7
40	Paints and varnishes.....	4	4,555	354	7.8	1.1
42	Other chemicals and related products.....	5	9,447	624	6.6	2.0
51	Plumbing, heating, and air conditioning.....	3	857	278	32.4	.9
55	Farm and garden machinery and equipment.....	5	5,602	370	6.6	1.2
	PETROLEUM AND ITS PRODUCTS TRADES—Con. East North Central Division—Con.					
76	Petroleum and its products.....	150	\$31,602	\$27,863	88.2	88.2
	All other commodities.....			1,389		4.2
	Service receipts.....	5	968	113	11.7	.4
	West North Central Division					
	All establishments..... 185					
	Sales..... \$31,429,000					
	Commodity coverage.... 90.8 percent					
	Total analyzed.....	95	28,529	28,529	100.0	
18	Feed.....	3	3,818	70	1.8	.2
56	Automotive supplies.....	18	15,059	721	4.8	2.5
	Batteries.....	8	14,610	122	.8	
	Automotive accessories.....	9	8,270	69	.8	
	Tires and tubes.....	11	14,780	517	3.5	
	Other.....			13		
40	Paints and varnishes.....	5	8,105	94	1.2	.3
42	Other chemicals and related products.....	8	14,422	722	5.0	2.5
45	Radio, appliances, and specialties.....	3	8,851	172	1.9	.6
51	Plumbing, heating, and air conditioning.....	10	1,514	485	32.0	1.7
	Gas appliances and supplies.....	3	458	147	32.2	
	Stoves, ranges, furnaces (except gas and electric).....	7	1,058	338	31.9	
56	Industrial equipment and supplies.....	6	15,016	131	1.0	.5
58	Office and store equipment and supplies:					
	Garage and filling station equipment.....	5	4,117	251	5.8	.8
76	Petroleum and its products.....	95	28,529	24,510	85.9	85.9
	All other commodities.....			1,258		4.5
	Service receipts.....	8	1,189	137	11.5	.5
	South Atlantic Division					
	All establishments..... 95					
	Sales..... \$7,261,000					
	Commodity coverage.... 59.8 percent					
	Total analyzed.....	58	4,333	4,333	100.0	
36	Automotive supplies.....	4	433	100	23.1	2.3
	Tires and tubes.....	4	433	70	16.2	
	Other.....			80		
40	Paints and varnishes.....	3	493	15	3.1	.3
76	Petroleum and its products.....	59	4,333	3,998	92.3	92.3
	All other commodities.....			220		5.1
	East South Central Division					
	All establishments..... 26					
	Sales..... \$1,172,000					
	Commodity coverage.... 42.9 percent					
	Total analyzed.....	14	503	503	100.0	
76	Petroleum and its products.....	14	503	464	92.2	92.2
	All other commodities.....			39		7.8
	West South Central Division					
	All establishments..... 261					
	Sales..... \$16,886,000					
	Commodity coverage.... 87.7 percent					
	Total analyzed.....	66	11,428	11,428	100.0	
58	Automotive supplies.....	4	637	147	23.1	1.3
76	Petroleum and its products.....	66	11,428	11,263	98.6	98.6
	All other commodities.....			18		.1

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
	PETROLEUM AND ITS PRODUCTS TRADES—Con.							PETROLEUM AND ITS PRODUCTS TRADES—Con.						
	Mountain Division							Boston—Con.						
	All establishments..... 36						76	Petroleum and its products.....	9	\$2,801	\$2,744	98.0	98.0	
	Sales..... \$2,162,000							All other commodities.....	---	---	57	---	2.0	
	Commodity coverage... 69.5 percent													
	Total analyzed.....	15	\$1,502	\$1,502	---	100.0		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES						
78	Petroleum and its products.....	15	1,502	1,417	94.3	94.3		New England Division						
	All other commodities.....	---	---	77	---	5.2		All establishments..... 232						
	Service receipts.....	---	---	8	---	.5		Sales..... \$40,112,000						
								Commodity coverage... 95.6 percent						
	Pacific Division							Total analyzed.....	224	38,347	38,347	---	100.0	
	All establishments..... 114						40	Paints and varnishes.....	4	1,669	133	8.0	.5	
	Sales..... \$13,904,000						45	Wiring supplies and electrical construc- tion materials.....	8	4,529	711	15.7	1.9	
	Commodity coverage... 82.1 percent						45	Radio, appliances, and specialties.....	4	1,758	228	13.0	.6	
	Total analyzed.....	87	11,413	11,413	---	100.0	50	Hardware.....	14	5,118	754	14.3	1.9	
56	Automotive supplies.....	7	3,620	152	4.2	1.3	51	Plumbing, heating, and air conditioning.....	221	38,184	32,179	84.3	83.9	
	Automotive accessories.....	4	2,434	17	.7	---		Air-conditioning equipment.....	34	6,884	288	4.5	---	
	Tires and tubes.....	4	5,302	86	2.6	---		Gas appliances and supplies.....	25	4,224	165	3.9	---	
	Other.....	---	---	49	---	---		Oil burners.....	85	11,054	478	4.3	---	
56	Industrial equipment and supplies.....	4	2,653	77	2.9	.7		Oil burner-furnace combinations.....	47	7,593	622	8.2	---	
68	Iron and steel—wire and wire products.....	3	2,555	17	.7	.1		Pipe fittings, valves, brass goods, etc.....	143	24,324	9,924	40.8	---	
76	Petroleum and its products.....	87	11,413	10,996	96.3	96.3		Plumbing fixtures, equipment, and supplies.....	145	23,181	9,841	42.5	---	
	All other commodities.....	---	---	134	---	1.3		Stoves, ranges, furnaces (except gas and electric).....	110	18,596	4,970	27.0	---	
	Service receipts.....	4	538	37	6.9	.3		Not analyzed in detail.....	29	7,714	5,881	79.2	---	
								55	Farm and garden machinery and equipment.....	4	1,852	63	3.4	.2
	New York City							56	Industrial equipment and supplies.....	15	3,851	512	13.3	1.3
	All establishments..... 102							62	Building metal work.....	8	2,382	64	2.7	.2
	Sales..... \$43,537,000							63	Copper and products.....	16	4,014	280	6.5	.7
	Commodity coverage... 98.1 percent							65	Iron and steel products—flat.....	4	2,447	299	12.2	.8
	Total analyzed.....	85	42,694	42,694	---	100.0		Sheets—galvanized or otherwise coated.....	4	2,447	276	11.3	---	
51	Plumbing, heating, and air conditioning.....	5	3,089	93	3.0	.2		Other.....	---	---	23	---	---	
	Oil burners.....	5	3,089	88	2.8	---		66	Iron and steel—wire and wire products.....	4	3,504	592	11.2	1.0
	Other.....	---	---	5	---	---		67	Iron and steel finished products—other than flat and wire.....	31	10,879	1,508	15.9	3.9
73	Coal and coke.....	4	2,497	473	18.9	1.1		Cast-iron pipe.....	18	6,320	303	4.8	---	
76	Petroleum and its products.....	85	42,694	39,483	92.5	92.5		Steel pipe.....	29	6,981	940	13.7	---	
	All other commodities.....	---	---	2,645	---	6.2		Not analyzed in detail.....	---	---	285	---	---	
								68	Lead (metallic) and zinc.....	12	3,361	59	1.2	.1
	Chicago							87	Building materials (except as listed).....	5	1,672	254	15.8	.7
	All establishments..... 44							All other commodities.....	---	---	961	---	2.5	
	Sales..... \$18,502,000													
	Commodity coverage... 82.0 percent							Middle Atlantic Division						
	Total analyzed.....	33	13,558	13,558	---	100.0		All establishments..... 831						
78	Petroleum and its products.....	33	13,558	10,810	79.8	79.8		Sales..... \$127,612,000						
	All other commodities.....	---	---	2,728	---	20.2		Commodity coverage... 95.2 percent						
								Total analyzed.....	803	121,544	121,544	---	100.0	
	Philadelphia							43	Wiring supplies and electrical construc- tion materials.....	20	7,131	850	11.8	.7
	All establishments..... 13							Interior.....	11	3,468	337	9.7	---	
	Sales..... \$4,982,000							Lighting fixtures.....	5	1,329	33	2.5	---	
	Commodity coverage... 48.9 percent							Incandescent lamps.....	8	3,470	142	4.1	---	
	Total analyzed.....	11	2,435	2,435	---	100.0		Not analyzed in detail.....	5	1,924	318	16.5	---	
76	Petroleum and its products.....	11	2,435	2,273	93.3	93.3		44	Electrical apparatus and equipment.....	7	2,443	294	12.0	.8
	All other commodities.....	---	---	162	---	6.7		45	Radio, appliances, and specialties.....	20	5,499	862	12.0	.5
								48	House furnishings.....	7	1,401	93	6.6	.1
	Boston							50	Hardware.....	20	7,098	1,240	17.5	1.0
	All establishments..... 10							51	Plumbing, heating, and air conditioning.....	791	120,747	107,880	89.3	88.9
	Sales..... \$2,858,000							Air-conditioning equipment.....	92	17,402	1,401	8.1	---	
	Commodity coverage... 98.0 percent							Gas appliances and supplies.....	102	16,805	2,424	14.4	---	
	Total analyzed.....	9	2,801	2,801	---	100.0		Oil burners.....	173	33,163	2,549	7.1	---	
								Oil burner-furnace combinations.....	110	18,683	1,599	7.5	---	
								Pipe fittings, valves, brass goods, etc.....	484	78,615	32,752	41.8	---	
								Plumbing fixtures, equipment, and supplies.....	485	81,212	37,620	46.3	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con. Middle Atlantic Division—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con. East North Central Division—Con.							
51	Plumbing, heating, and air condition- ing—Con.						57	Industrial machinery.....	15	\$4,907	\$137	2.8	.2	
	Stoves, ranges, furnaces (except gas and electric).....	342	\$56,826	\$15,328	27.1	---	58	Building metal work.....	22	5,813	471	12.4	.8	
	Not analyzed in detail.....	97	15,800	14,827	92.6	---		Ventilators and air-conditioning ducts.....	9	2,655	98	3.6	---	
56	Industrial equipment and supplies.....	27	7,063	1,344	17.5	1.1		Metal roofing and siding.....	4	505	30	5.9	---	
57	Industrial machinery.....	15	5,527	265	7.5	.2		Metal storage tanks, etc.....	11	2,305	60	2.6	---	
58	Building metal work.....	52	7,087	405	5.7	.3		Other.....			285	---	---	
	Ventilators and air-conditioning ducts.....	12	4,021	116	2.9	---	53	Copper and products.....	11	2,609	150	5.7	.2	
	Metal roofing and siding.....	12	2,409	52	2.2	---	54	Iron and steel products—semi-finished.....	8	962	154	18.0	.2	
	Metal storage tanks, etc.....	17	4,455	105	2.4	---		Scrap iron and steel.....	4	159	48	28.9	---	
	Other.....			132	---	---		Rough castings and foundry products.....	4	803	108	13.4	---	
53	Copper and products.....	44	11,409	525	4.8	.4	55	Iron and steel products—flat.....	12	2,497	221	8.9	.4	
55	Iron and steel products—flat.....	51	7,744	523	6.8	.4		Sheets—galvanized or otherwise coated.....	11	2,467	209	8.5	---	
	Sheets—galvanized or otherwise coated.....	28	7,361	389	5.0	---		Other.....			12	---	---	
	Tin plate.....	9	2,502	101	3.9	---	56	Iron and steel—wire and wire products.....	13	4,653	130	2.8	.2	
	Other.....			53	---	---		Iron and steel finished products—other than flat and wire.....	74	17,938	3,503	19.5	5.6	
56	Iron and steel—wire and wire products.....	8	3,023	80	2.6	.1		Piling and bearing piles.....	42	11,006	765	7.0	---	
57	Iron and steel finished products—other than flat and wire.....	105	28,155	5,044	20.0	4.6		Steel pipe.....	68	14,750	2,395	16.2	---	
	Concrete reinforcing bars, all types.....	5	935	19	2.0	---		Seamless steel tubing.....	3	425	6	1.4	---	
	Structural shapes.....	5	482	44	9.5	---		Other.....			197	---	---	
	Cast-iron pipe.....	73	20,430	1,362	6.7	---	58	Lead (metallic) and zinc.....	30	6,613	108	1.6	.2	
	Steel pipe.....	95	25,513	3,858	15.2	---		Other non-ferrous metals (except precious).....	5	1,501	137	10.5	.2	
	Seamless steel tubing.....	5	1,904	58	1.9	---	70	Brick, tile, and terra cotta.....	7	1,028	58	5.6	.1	
	Other.....			327	---	---	57	Building materials (except as listed).....	6	984	155	15.8	.2	
58	Lead (metallic) and zinc.....	18	4,545	97	2.1	.1		All other commodities.....			442	---	.7	
59	Building materials (except as listed).....	28	8,079	510	8.4	.4	West North Central Division							
97	Second-hand merchandise.....	8	1,798	372	20.7	.3		All establishments.....						
	All other commodities.....			780	---	.8		Sales.....			\$32,191,000			
East North Central Division								Commodity coverage.....			99.3 percent			
	All establishments.....							Total analyzed.....	162	31,970	31,970	---	100.0	
	Sales.....							40	Paints and varnishes.....	4	2,704	49	1.8	.2
	Commodity coverage.....							43	Wiring supplies and electrical construc- tion materials.....	7	1,571	334	21.3	1.0
	Total analyzed.....	401	62,062	62,062	---	100.0		45	Radio, appliances, and specialties.....	13	3,740	259	6.9	.8
40	Paints and varnishes.....	6	3,394	65	1.9	.1			Electric household refrigerators.....	3	833	59	7.1	---
43	Wiring supplies and electrical construc- tion materials.....	11	3,592	416	11.6	.7			Electric washing machines.....	7	3,308	84	2.5	---
	Interior.....	8	1,798	232	12.9	---			Other.....			116	---	---
	Lighting fixtures.....	4	2,613	118	4.5	---	50	Hardware.....	10	5,165	702	13.6	2.2	
	Incandescent lamps.....	5	1,248	30	2.4	---		Heavy hardware.....	3	471	8	1.7	---	
	Other.....			36	---	---		Bolts, nuts, rivets, and screws.....	5	1,119	38	3.2	---	
45	Radio, appliances, and specialties.....	18	4,041	848	20.9	1.4		Shelf or light hardware.....	4	2,220	435	19.5	---	
	Radio, parts, and accessories.....	3	919	53	5.8	---		Tools and cutlery.....	4	2,254	94	4.2	---	
	Electric household refrigerators.....	8	1,205	39	3.2	---		Wire screening.....	3	3,655	40	1.1	---	
	Electric washing machines.....	4	822	34	4.1	---		Other.....			91	---	---	
	Other electrical appliances.....	11	1,994	147	7.4	---	51	Plumbing, heating, and air conditioning.....	181	31,968	24,298	76.0	78.0	
	Not analyzed in detail.....	3	1,742	573	32.9	---		Air-conditioning equipment.....	39	9,586	908	9.5	---	
48	House furnishings.....	3	1,785	120	6.7	.2		Gas appliances and supplies.....	52	7,548	1,160	15.8	---	
50	Hardware.....	15	5,535	350	9.9	.6		Oil burners.....	25	11,280	491	4.4	---	
51	Plumbing, heating, and air conditioning.....	596	61,720	52,631	85.3	84.8		Oil burner-furnace combinations.....	22	8,448	217	2.6	---	
	Air-conditioning equipment.....	78	15,584	2,461	18.1	---		Pipe fittings, valves, brass goods, etc.....	90	20,939	5,972	28.5	---	
	Gas appliances and supplies.....	42	6,062	1,044	15.0	---		Plumbing fixtures, equipment, and supplies.....	78	20,559	7,776	37.8	---	
	Oil burners.....	27	8,205	320	3.9	---		Stoves, ranges, furnaces (except gas and electric).....	71	16,747	5,802	22.7	---	
	Oil burner-furnace combinations.....	37	7,231	316	4.4	---		Not analyzed in detail.....	13	4,724	5,972	84.1	---	
	Pipe fittings, valves, brass goods, etc.....	215	42,636	18,192	42.7	---	55	Farm and garden machinery and equipment.....	13	5,298	797	15.0	2.5	
	Plumbing fixtures, equipment, and supplies.....	209	37,632	16,064	42.5	---		Farm machinery and equipment.....	8	4,323	759	17.6	---	
	Stoves, ranges, furnaces (except gas and electric).....	182	29,290	7,971	27.2	---		Not analyzed in detail.....	3	520	38	7.3	---	
	Not analyzed in detail.....			6,263	---	---	56	Industrial equipment and supplies.....	24	10,280	523	5.1	1.6	
55	Farm and garden machinery and equipment.....	5	488	60	12.3	.1		Belting, hose, packing, etc.....	15	6,774	141	2.1	---	
56	Industrial equipment and supplies.....	43	10,470	1,810	18.2	3.1		Metal-working tools.....	4	1,487	18	1.2	---	
	Belting, hose, packing, etc.....	25	7,878	210	2.7	---		Rope, cordage, and twine.....	3	2,058	46	2.2	---	
	Mechanical power transmission equip- ment.....	6	2,381	43	1.8	---		Other.....			318	---	---	
	Metal-working tools.....	12	5,382	276	5.1	---	57	Industrial machinery.....	10	2,846	290	11.0	.9	
	Materials-handling equipment.....	5	2,420	17	.7	---		Mining, quarrying, etc.....	7	2,480	215	8.7	---	
	Rope, cordage, and twine.....	8	2,453	16	.7	---		Other.....			75	---	---	
	Other industrial equipment.....	20	5,702	1,200	21.0	---	58	Office and store equipment and supplies.....	6	3,963	345	8.7	1.1	
	Not analyzed in detail.....	5	700	148	21.1	---		Garage and filling station equipment.....	4	3,038	283	9.3	---	
								Other.....			62	---	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.													
West North Central Division—Con.													
62	Building metal work.....	20	\$8,688	\$329	3.8	1.0	43	Wiring supplies and electrical construc- tion materials.....	4	\$443	\$24	5.4	.4
	Ventilators and air-conditioning ducts.....	5	3,207	28	.9	---	45	Radios, appliances, and specialties.....	3	419	20	4.8	.4
	Metal roofing and siding.....	6	4,146	134	3.2	---	51	Plumbing, heating, and air conditioning.....	41	5,403	4,745	87.8	87.4
	Metal storage tanks, etc.....	10	4,522	121	2.7	---		Air-conditioning equipment.....	14	2,283	294	12.9	---
	Other.....	---	---	46	---	---		Gas appliances and supplies.....	11	1,438	466	32.4	---
65	Iron and steel products—flat.....	13	6,786	440	6.5	1.4		Pipe fittings, valves, brass goods, etc.....	21	3,453	1,078	31.2	---
	Sheets—galvanized or otherwise coated.....	12	6,471	387	6.0	---		Plumbing fixtures, equipment, and supplies.....	21	3,417	1,492	43.7	---
	Other.....	---	---	53	---	---		Stoves, ranges, furnaces (except gas and electric).....	16	2,735	538	19.7	---
66	Iron and steel—wire and wire products.....	10	7,417	385	5.2	1.2		Other.....	---	---	128	---	---
	Moved wire fence.....	3	2,764	105	3.8	---		Not analyzed in detail.....	3	884	751	86.9	---
	Barbed and twisted wire.....	6	4,932	48	1.0	---	56	Industrial equipment and supplies.....	3	1,019	128	12.6	2.4
	Nails (including staples and tacks).....	6	5,159	91	1.8	---	63	Copper and products.....	3	889	27	3.1	.5
	Wire rope and cable except insulated.....	3	655	11	1.7	---	65	Iron and steel products—flat.....	3	889	80	9.2	1.5
	Other.....	---	---	130	---	---	67	Iron and steel finished products—other than flat and wire.....	5	952	225	23.6	4.1
67	Iron and steel finished products—other than flat and wire.....	37	14,057	2,430	17.3	7.6		Cast-iron pipe.....	4	928	102	11.0	---
	Cast-iron pipe.....	24	9,799	794	8.1	---		Steel pipe.....	5	952	123	12.9	---
	Steel pipe.....	29	11,063	1,428	12.9	---		Other.....	5	952	26	2.7	.5
	Other.....	---	---	62	---	---	68	Lead (metallic) and zinc.....	5	952	152	---	2.9
	Not analyzed in detail.....	4	704	146	20.7	---		All other commodities.....	---	---	---	---	---
68	Lead (metallic) and zinc.....	14	4,688	91	1.9	.3							
	All other commodities.....	---	---	688	---	2.2							
South Atlantic Division													
	All establishments.....	175						West South Central Division					
	Sales.....	\$50,881,000						All establishments.....	109				
	Commodity coverage.....	70.8 percent						Sales.....	\$19,461,000				
								Commodity coverage.....	94.5 percent				
	Total analyzed.....	146	35,865	35,865	---	100.0		Total analyzed.....	104	18,393	18,393	---	100.0
43	Wiring supplies and electrical construc- tion materials.....	3	563	69	12.3	.2	43	Wiring supplies and electrical construc- tion materials.....	13	3,920	746	19.1	4.1
45	Radios, appliances, and specialties.....	7	2,172	253	11.6	.7		Interior.....	8	1,938	441	22.8	---
	Electric household refrigerators.....	5	1,791	113	6.3	---		Lighting fixtures.....	7	1,553	142	9.1	---
	Other.....	---	---	140	---	---		Incandescent lamps.....	5	2,624	105	4.0	---
50	Hardware.....	5	1,121	468	41.7	1.3		Other.....	---	---	60	---	---
51	Plumbing, heating, and air conditioning.....	143	35,744	30,392	85.0	84.7	44	Electrical apparatus and equipment.....	4	451	49	10.9	.3
	Air-conditioning equipment.....	33	14,581	509	5.5	---	45	Radios, appliances, and specialties.....	9	4,160	888	21.3	4.6
	Gas appliances and supplies.....	33	10,698	1,196	11.2	---		Radios, parts, and accessories.....	3	3,320	457	13.6	---
	Oil burners.....	43	15,786	1,091	6.9	---		Electric household refrigerators.....	3	947	25	2.6	---
	Oil burner-furnace combinations.....	18	9,107	690	7.6	---		Electric washing machines.....	6	3,068	131	4.3	---
	Pipe fittings, valves, brass goods, etc.....	103	29,098	9,512	32.7	---		Other electrical appliances.....	5	2,490	275	11.0	---
	Plumbing fixtures, equipment, and supplies.....	102	29,163	11,780	41.8	---	46	House furnishings.....	3	1,005	142	14.1	.9
	Stoves, ranges, furnaces (except gas and electric).....	66	21,390	3,598	16.8	---	50	Hardware.....	7	2,284	144	6.3	.9
	Not analyzed in detail.....	10	2,122	2,026	95.5	---	51	Plumbing, heating, and air conditioning.....	102	17,881	14,557	82.3	79.1
56	Industrial equipment and supplies.....	5	1,528	142	9.3	.4		Air-conditioning equipment.....	23	4,809	592	12.8	---
63	Copper and products.....	19	7,118	257	3.6	.7		Gas appliances and supplies.....	43	10,580	2,847	26.9	---
64	Iron and steel products—semi-finished.....	4	484	86	17.8	.2		Oil burners.....	7	1,010	21	2.1	---
	Scrap iron and steel.....	3	429	79	18.4	---		Oil burner-furnace combinations.....	3	530	36	6.8	---
	Other.....	---	---	7	---	---		Pipe fittings, valves, brass goods, etc.....	60	10,810	3,246	30.0	---
65	Iron and steel products—flat.....	6	2,480	180	7.3	.5		Plumbing fixtures, equipment, and supplies.....	66	11,426	6,304	55.0	---
67	Iron and steel finished products—other than flat and wire.....	38	13,529	2,596	19.2	7.2		Stoves, ranges, furnaces (except gas and electric).....	20	3,217	528	16.4	---
	Cast-iron pipe.....	33	11,897	1,122	9.4	---		Not analyzed in detail.....	4	1,165	995	77.0	---
	Steel pipe.....	32	11,582	1,353	11.5	---	56	Industrial equipment and supplies.....	6	1,756	584	30.4	2.9
	Seamless steel tubing.....	3	1,168	46	3.9	---	57	Industrial machinery.....	4	1,208	50	4.1	.5
	Other.....	---	---	95	---	---	62	Building metal work (storage tanks).....	7	1,470	60	4.1	.3
68	Lead (metallic) and zinc.....	9	3,711	111	3.0	.3	63	Copper and products.....	4	1,208	32	2.6	.2
70	Brick, tile, and terra cotta.....	3	5,417	109	3.2	.3	65	Iron and steel products—flat.....	4	874	38	4.3	.2
87	Building materials (except as listed).....	18	7,343	669	9.1	1.9	67	Iron and steel finished products—other than flat and wire.....	16	3,657	614	16.8	5.3
	All other commodities.....	---	---	533	---	1.6		Cast-iron pipe.....	8	1,601	133	8.3	---
								Steel pipe.....	16	3,657	474	13.0	---
								Other.....	---	---	7	---	---
								Lead (metallic) and zinc.....	9	2,331	70	3.0	.4
								All other commodities.....	---	---	467	---	2.5
East South Central Division													
	All establishments.....	47						All establishments.....	47				
	Sales.....	\$8,680,000						Sales.....	\$8,680,000				
	Commodity coverage.....	81.2 percent						Commodity coverage.....	81.2 percent				
	Total analyzed.....	42	5,427	5,427	---	100.0		Total analyzed.....	42	5,427	5,427	---	100.0

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.					
	Mountain Division							Pacific Division—Con.					
	All establishments..... 39							68 Lead (metallic) and zinc.....	22	\$6,631	\$190	2.9	.8
	Sales..... \$4,599,000							69 Other non-ferrous metals (except precious).....	4	1,887	23	1.2	.1
	Commodity coverage.... 97.0 percent							87 Building materials (except as listed)....	4	1,555	112	7.3	.3
	Total analyzed.....	36	\$4,459	\$4,459	---	100.0		All other commodities.....	---	---	512	---	1.6
43	Wiring supplies and electrical construc- tion materials.....	5	1,212	27	2.2	.6		New York City					
50	Hardware.....	5	1,111	51	4.6	1.1		All establishments..... 307					
51	Plumbing, heating, and air conditioning..	36	4,459	3,380	75.8	75.8		Sales..... \$53,129,000					
	Air-conditioning equipment.....	10	920	133	14.5	---		Commodity coverage.... 91.7 percent					
	Gas appliances and supplies.....	15	1,743	281	16.1	---		Total analyzed.....	298	48,695	48,695	---	100.0
	Oil burners.....	3	132	8	6.1	---		45 Radios, appliances, and specialties.....	6	1,171	103	8.8	.2
	Pipe fittings, valves, brass goods, etc.....	20	2,775	1,044	37.6	---		50 Hardware.....	5	1,968	157	8.0	.3
	Plumbing fixtures, equipment, and supplies.....	18	2,550	999	39.2	---		Tools and cutlery.....	3	1,609	99	5.5	---
	Stoves, ranges, furnaces (except gas and electric).....	16	1,858	488	26.8	---		Other.....	---	---	58	---	---
	Not analyzed in detail.....	---	---	427	---	---		51 Plumbing, heating, and air conditioning..	292	48,511	45,682	94.5	94.2
57	Industrial machinery.....	5	467	52	11.1	1.2		Air-conditioning equipment.....	11	1,448	416	28.7	---
65	Iron and steel products—flat.....	3	1,299	82	6.3	1.8		Gas appliances and supplies.....	28	4,447	1,299	29.2	---
66	Iron and steel—wire and wire products...	5	1,090	70	6.4	1.6		Oil burners.....	41	7,547	942	12.5	---
67	Iron and steel finished products—other than flat and wire.....	7	1,005	207	20.6	6.0		Oil burner-furnace combinations.....	18	4,420	534	7.6	---
	Cast-iron pipe.....	6	949	100	10.5	---		Pipe fittings, valves, brass goods, etc.....	159	28,407	15,290	53.8	---
	Steel pipe.....	7	1,005	160	16.0	---		Plumbing fixtures, equipment, and supplies.....	165	29,839	17,881	59.9	---
	Other.....	---	---	7	---	---		Stoves, ranges, furnaces (except gas and electric).....	74	14,588	5,467	37.5	---
68	Lead (metallic) and zinc.....	3	514	6	1.2	.1		Not analyzed in detail.....	26	4,538	4,223	93.1	---
	All other commodities.....	---	---	524	---	11.8		67 Iron and steel finished products—other than flat and wire.....	17	7,848	1,443	18.9	3.0
	Pacific Division							Cast-iron pipe.....	10	5,595	554	9.9	---
	All establishments..... 210							Steel pipe.....	14	8,008	838	13.9	---
	Sales..... \$35,899,000							Other.....	---	---	51	---	---
	Commodity coverage.... 97.3 percent							98 Second-hand merchandise.....	4	1,781	361	20.3	.7
	Total analyzed.....	204	32,894	32,894	---	100.0		All other commodities.....	---	---	779	---	1.6
43	Wiring supplies and electrical construc- tion materials.....	6	1,888	144	7.6	.4		Chicago					
45	Radios, appliances, and specialties.....	6	1,219	128	10.3	.4		All establishments..... 85					
	Electric household refrigerators.....	3	532	70	21.1	---		Sales..... \$13,755,000					
	Other.....	---	---	58	---	---		Commodity coverage.... 95.8 percent					
50	Hardware.....	8	2,059	41	2.0	.1		Total analyzed.....	82	13,173	13,173	---	100.0
51	Plumbing, heating, and air conditioning..	200	32,781	26,757	81.6	81.1		50 Hardware.....	3	600	77	12.8	.8
	Air-conditioning equipment.....	21	6,010	607	13.4	---		51 Plumbing, heating, and air conditioning..	81	12,948	11,718	90.5	89.0
	Gas appliances and supplies.....	58	11,983	2,252	18.7	---		Air-conditioning equipment.....	5	869	311	35.8	---
	Oil burners.....	15	3,118	108	3.4	---		Gas appliances and supplies.....	7	819	244	29.8	---
	Oil burner-furnace combinations.....	12	2,899	87	3.0	---		Oil burners.....	4	815	180	22.1	---
	Pipe fittings, valves, brass goods, etc.....	112	22,538	7,843	34.8	---		Oil burner-furnace combinations.....	4	374	58	15.5	---
	Plumbing fixtures, equipment, and supplies.....	111	21,884	10,953	50.1	---		Pipe fittings, valves, brass goods, etc.....	48	9,184	5,646	61.6	---
	Stoves, ranges, furnaces (except gas and electric).....	39	8,983	1,736	19.4	---		Plumbing fixtures, equipment, and supplies.....	41	5,483	2,431	44.3	---
	Not analyzed in detail.....	13	4,373	2,993	68.4	---		Stoves, ranges, furnaces (except gas and electric).....	34	5,252	2,236	42.8	---
56	Industrial equipment and supplies.....	19	6,049	150	2.5	.5		Not analyzed in detail.....	7	702	612	87.2	---
	Belt, hose, packing, etc.....	10	1,958	49	2.5	---		67 Iron and steel finished products—other than flat and wire.....	12	3,885	1,213	31.4	9.2
	Metal-working tools.....	5	1,841	15	.8	---		Cast-iron pipe.....	5	2,243	232	10.3	---
	Not analyzed in detail.....	---	---	86	---	---		Steel pipe.....	10	2,395	685	28.8	---
57	Industrial machinery.....	9	3,217	105	3.3	.3		Other.....	---	---	195	---	---
62	Building metal work.....	15	5,598	489	8.7	1.5		Not analyzed in detail.....	---	---	101	---	---
63	Copper and products.....	13	5,726	163	2.8	.5		All other commodities.....	---	---	185	---	1.2
65	Iron and steel products—flat.....	14	5,096	441	8.7	1.3		Philadelphia					
	Sheets—galvanized or otherwise coated.....	13	4,727	339	7.2	---		All establishments..... 97					
	Other.....	---	---	102	---	---		Sales..... \$13,456,000					
67	Iron and steel finished products—other than flat and wire.....	43	13,807	3,741	27.1	11.3		Commodity coverage.... 95.0 percent					
	Cast-iron pipe.....	37	11,230	905	8.1	---		Total analyzed.....	92	12,782	12,782	---	100.0
	Steel pipe.....	32	10,735	1,768	16.5	---							
	Seamless steel tubing.....	3	1,246	34	2.7	---							
	Other.....	---	---	56	---	---							
	Not analyzed in detail.....	5	2,371	978	41.2	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con. Philadelphia—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con. San Francisco—Con.					
50	Hardware.....	4	\$456	\$50	11.0	.4	67	Iron and steel finished products—other than flat and wire.....	11	\$4,128	\$1,316	31.9	16.5
51	Plumbing, heating, and air conditioning.....	90	12,685	11,132	87.8	87.1		Cast-iron pipe.....	9	2,681	304	11.3	---
	Air-conditioning equipment.....	16	2,799	322	11.5	---		Steel pipe.....	8	2,700	370	13.7	---
	Gas appliances and supplies.....	16	2,257	557	24.7	---		Not analyzed in detail.....	---	---	642	---	---
	Oil burners.....	21	4,218	477	11.3	---	68	Lead (metallic) and zinc.....	5	1,922	82	3.2	.8
	Oil burner-furnace combinations.....	10	1,825	228	12.5	---		All other commodities.....	---	---	361	---	4.3
	Pipe fittings, valves, brass goods, etc.....	48	7,541	2,959	40.3	---		TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE					
	Plumbing fixtures, equipment, and supplies.....	44	7,791	3,214	41.3	---		New England Division					
	Stoves, ranges, furnaces (except gas and electric).....	41	6,324	1,470	23.2	---		All establishments..... 231					
	Not analyzed in detail.....	13	1,905	1,905	100.0	---		Sales..... \$101,625,000					
56	Industrial equipment and supplies.....	3	424	101	23.8	.8		Commodity coverage..... 95.1 percent					
63	Copper and products.....	10	2,312	209	9.0	1.6		Total analyzed.....	226	94,639	94,639	---	100.0
67	Iron and steel finished products—other than flat and wire.....	12	3,950	930	23.5	7.3		01 Beer and other malt liquors.....	9	6,643	1,368	15.8	1.4
	Cast-iron pipe.....	9	2,858	345	12.1	---		03 Canned foods.....	21	9,145	639	7.0	.7
	Steel pipe.....	11	3,239	585	18.1	---		05 Confectionery and ice cream.....	152	76,571	8,655	11.3	9.1
	All other commodities.....	---	---	360	---	2.8		Candy.....	120	53,580	5,504	10.3	---
								Chewing gum.....	85	39,747	1,005	2.5	---
	Boston							Other confectionery.....	32	13,735	299	2.2	---
	All establishments..... 51							Not analyzed in detail.....	29	22,769	1,845	8.1	---
	Sales..... \$9,712,000							11 Groceries (miscellaneous).....	34	17,371	850	4.9	.9
	Commodity coverage..... 98.1 percent							13 Soft drinks.....	14	10,297	233	2.3	.2
	Total analyzed.....	50	8,546	8,546	---	100.0		14 Sugar.....	19	8,670	201	2.3	.2
50	Hardware.....	4	510	58	7.5	.4		15 Wines and liquors.....	3	4,288	824	19.2	.9
51	Plumbing, heating, and air conditioning.....	50	8,546	7,539	88.2	88.2		Liquors.....	3	4,223	782	18.2	---
	Air-conditioning equipment.....	8	1,522	92	6.0	---		Other.....	---	---	42	---	---
	Gas appliances and supplies.....	7	1,468	61	4.2	---		16 Other food and related products.....	4	6,551	73	1.1	.1
	Oil burners.....	13	2,105	103	4.9	---		37 Drugs and drug sundries.....	48	38,801	1,447	3.7	1.5
	Oil burner-furnace combinations.....	10	1,339	74	5.5	---		41 Soaps.....	16	9,578	62	.6	.1
	Pipe fittings, valves, brass goods, etc.....	25	4,370	1,685	38.6	---		81 Paper and products (except stationery and wallpaper).....	12	6,524	99	1.5	.1
	Plumbing fixtures, equipment, and supplies.....	29	5,618	3,044	54.2	---		89 Tobacco products.....	226	94,639	79,527	84.0	84.0
	Stoves, ranges, furnaces (except gas and electric).....	26	4,233	2,065	48.7	---		Cigars.....	178	78,142	10,952	14.0	---
	Not analyzed in detail.....	---	---	416	---	---		Cigarettes.....	180	77,591	46,913	60.5	---
67	Iron and steel finished products—other than flat and wire.....	4	1,177	205	17.4	2.4		Other tobacco products.....	178	78,122	9,085	11.4	---
	Cast-iron pipe.....	3	1,090	36	3.3	---		Not analyzed in detail.....	39	15,959	12,577	78.8	---
	Steel pipe.....	4	1,177	169	14.4	---		All other commodities.....	---	---	664	---	.8
	All other commodities.....	---	---	765	---	9.0		Middle Atlantic Division					
								All establishments..... 742					
	San Francisco							Sales..... \$337,236,000					
	All establishments..... 37							Commodity coverage..... 98.3 percent					
	Sales..... \$7,998,000							Total analyzed.....	729	331,366	331,366	---	100.0
	Commodity coverage..... 100.0 percent							01 Beer and other malt liquors.....	6	6,160	378	4.5	.1
	Total analyzed.....	37	7,998	7,998	---	100.0		05 Confectionery and ice cream.....	529	230,301	27,190	11.8	8.2
45	Wiring supplies and electrical construc- tion materials.....	3	747	13	1.7	.2		Candy.....	432	161,080	18,671	10.3	---
50	Hardware.....	3	1,276	23	1.8	.3		Chewing gum.....	305	129,089	3,541	2.7	---
51	Plumbing, heating, and air conditioning.....	36	7,822	5,847	74.8	75.1		Ice cream and ices.....	10	2,602	88	5.4	---
	Gas appliances and supplies.....	12	3,582	895	25.0	---		Other confectionery.....	73	37,683	1,625	4.3	---
	Pipe fittings, valves, brass goods, etc.....	21	4,565	1,461	32.0	---		Not analyzed in detail.....	88	60,996	5,285	8.6	---
	Plumbing fixtures, equipment, and supplies.....	17	3,889	1,958	50.3	---		11 Groceries (miscellaneous).....	23	15,675	182	1.2	.1
	Stoves, ranges, furnaces (except gas and electric).....	9	1,437	584	40.6	---		13 Soft drinks.....	61	25,476	740	2.9	.2
	Other.....	---	---	918	---	---		37 Drugs and drug sundries.....	34	32,939	2,855	8.7	.9
	Not analyzed in detail.....	---	---	51	---	---		81 Paper and products (except stationery and wallpaper).....	45	18,298	388	2.1	.1
56	Industrial equipment and supplies.....	3	1,967	52	2.6	.7		89 Tobacco products.....	729	331,366	294,045	88.7	88.7
63	Copper and products.....	4	2,506	78	3.1	1.0		Cigars.....	577	287,819	37,775	14.1	---
65	Iron and steel products—flat.....	5	1,218	246	20.2	3.1		Cigarettes.....	569	288,957	180,108	67.0	---
								Other tobacco products.....	525	248,188	28,763	10.8	---
								Not analyzed in detail.....	111	55,479	49,399	89.0	---
								All other commodities.....	---	---	5,588	---	1.7

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con.							TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con.					
	East North Central Division							South Atlantic Division					
	All establishments..... 605							All establishments..... 248					
	Sales..... \$261,103,000							Sales..... \$104,883,000					
	Commodity coverage... 98.6 percent							Commodity coverage... 98.2 percent					
	Total analyzed.....	584	\$252,285	\$252,285	100.0			Total analyzed.....	237	\$102,954	\$102,954	100.0	
01	Beer and other malt liquors.....	26	13,251	1,911	14.4	.8	01	Beer and other malt liquors.....	15	5,851	888	14.7	.8
03	Canned foods.....	47	20,821	2,618	15.5	1.1	03	Canned foods.....	38	11,093	1,251	11.3	1.2
05	Confectionery and ice cream.....	425	190,908	20,251	10.6	8.0	05	Confectionery and ice cream.....	196	82,820	10,054	12.1	9.8
	Candy.....	346	147,774	15,778	9.3	—		Candy.....	178	70,119	5,941	8.5	—
	Chewing gum.....	261	118,842	2,647	2.2	—		Chewing gum.....	144	68,273	2,072	3.0	—
	Ice cream and ices.....	11	2,777	116	4.2	—		Ice cream and ices.....	3	857	27	3.2	—
	Other confectionery.....	64	32,675	709	2.2	—		Other confectionery.....	39	22,424	752	3.4	—
	Not analyzed in detail.....	74	38,981	5,003	7.7	—		Not analyzed in detail.....	17	8,288	1,262	15.2	—
08	Flour.....	34	15,834	148	.9	.1	11	Groceries (miscellaneous).....	36	12,689	507	2.4	.3
11	Groceries (except as listed).....	23	8,379	150	1.6	.1	13	Soft drinks.....	15	15,805	597	3.8	.6
	Breakfast cereals.....	5	1,850	23	1.2	—	15	Wines and liquors.....	11	4,478	389	8.7	.4
	Lard substitutes and cooking fats.....	3	1,628	9	.6	—		Liquors.....	4	654	59	9.0	—
	Nuts (all kinds).....	8	2,827	23	.8	—		Wines.....	9	3,903	229	5.9	—
	Pickles, preserves, and sauces.....	5	1,582	14	.9	—		Not analyzed in detail.....	—	—	101	—	—
	Other.....	—	—	81	—	—	16	Other food and related products.....	3	5,310	357	6.7	.3
13	Soft drinks.....	25	12,585	206	1.6	.1	37	Drugs and drug sundries.....	58	23,855	930	4.1	1.0
14	Sugar.....	39	18,754	598	3.2	.2		Drugs, chemicals, and pharmaceuticals.....	12	5,636	237	4.2	—
15	Wines and liquors.....	33	27,639	4,781	17.3	1.9		Proprietary medicines and toiletries.....	25	10,695	254	2.4	—
	Liquors.....	22	17,078	3,274	19.2	—		Druggists' sundries.....	35	15,807	519	2.0	—
	Wine.....	22	18,850	365	2.0	—		Not analyzed in detail.....	4	1,549	170	11.0	—
	Not analyzed in detail.....	6	7,713	1,142	14.8	—	81	Paper and products (except stationery and wallpaper).....	38	20,489	576	2.8	.8
24	Leaf tobacco.....	5	5,908	536	8.9	.2		Wrapping or coarse paper.....	8	2,052	13	.6	—
27	Clothing and furnishings, men's and boys'.....	21	9,283	134	1.4	.1		Paper products such as bags, boxes, cups, dishes, etc.....	35	19,289	503	2.6	—
37	Drugs and drug sundries.....	29	13,237	1,519	11.5	.6		Not analyzed in detail.....	4	1,140	60	5.3	—
59	Office and store equipment and supplies.....	5	4,698	471	10.0	.2	89	Tobacco products.....	237	102,954	85,129	82.7	82.7
78	Books, magazines, and other printed material.....	4	1,082	130	12.0	.1		Cigars.....	187	71,002	11,179	15.7	—
81	Paper and products (except stationery and wallpaper).....	87	35,215	751	2.1	.3		Cigarettes.....	178	89,305	55,074	52.2	—
	Printing and writing papers.....	3	1,249	14	1.1	—		Other tobacco products.....	178	77,872	19,758	25.4	—
	Wrapping or coarse paper.....	21	5,978	132	2.2	—		Not analyzed in detail.....	47	22,476	18,520	82.4	—
	Paper products such as bags, boxes, cups, dishes, etc.....	73	30,848	587	1.9	—		All other commodities.....	—	—	2,458	—	2.3
	Not analyzed in detail.....	8	2,621	18	.7	—		East South Central Division					
89	Tobacco products.....	584	252,285	214,319	85.0	85.0		All establishments..... 78					
	Cigars.....	472	197,984	31,812	16.0	—		Sales..... \$32,236,000					
	Cigarettes.....	465	197,080	112,840	57.3	—		Commodity coverage... 95.4 percent					
	Other tobacco products.....	443	181,997	26,210	14.4	—		Total analyzed.....	78	30,755	30,755	100.0	
	Not analyzed in detail.....	87	48,848	43,857	89.4	—							
	All other commodities.....	—	—	3,584	—	1.2							
	West North Central Division												
	All establishments..... 320												
	Sales..... \$91,270,000												
	Commodity coverage... 98.6 percent												
	Total analyzed.....	318	90,002	90,002	100.0								
01	Beer and other malt liquors.....	22	5,355	914	17.1	1.0	05	Confectionery and ice cream.....	59	25,827	2,885	10.3	8.7
05	Confectionery and ice cream.....	264	70,391	11,711	16.8	13.0		Candy.....	49	22,928	1,863	8.1	—
	Candy.....	242	65,436	8,057	12.7	—		Chewing gum.....	41	19,498	440	—	—
	Chewing gum.....	159	53,255	2,116	4.0	—		Other confectionery.....	8	5,605	159	—	—
	Ice cream and ices.....	9	1,881	136	7.2	—		Not analyzed in detail.....	9	2,591	224	8.0	—
	Other confectionery.....	52	16,397	559	3.4	—	08	Flour.....	4	1,095	43	4.4	.2
	Not analyzed in detail.....	20	5,420	843	15.8	—	11	Groceries (miscellaneous).....	9	2,442	53	2.2	.2
11	Groceries (miscellaneous).....	17	4,938	651	13.2	.7	13	Soft drinks.....	5	5,684	118	3.2	.4
15	Wines and liquors.....	5	6,580	1,461	22.3	1.6	37	Drugs and drug sundries.....	8	2,994	37	1.2	.1
81	Paper and products (except stationery and wallpaper).....	16	5,654	191	3.4	.2	81	Paper and products (except stationery and wallpaper).....	9	4,354	50	1.1	.2
	Wrapping or coarse paper.....	4	1,904	53	2.8	—		Tobacco products.....	76	30,755	26,701	86.8	86.8
	Paper products such as bags, boxes, cups, dishes, etc.....	14	4,543	138	3.2	—		Cigars.....	59	23,824	4,207	18.0	—
89	Tobacco products.....	318	90,002	73,498	81.7	81.7		Cigarettes.....	65	23,604	12,008	50.9	—
	Cigars.....	252	78,047	13,225	16.9	—		Other tobacco products.....	62	22,098	3,951	17.9	—
	Cigarettes.....	259	75,990	39,297	51.7	—		Not analyzed in detail.....	13	7,151	5,585	91.2	—
	Other tobacco products.....	234	73,512	13,412	18.2	—		All other commodities.....	—	—	1,083	—	3.4
	Not analyzed in detail.....	37	8,931	7,504	84.7	—		West South Central Division					
	All other commodities.....	—	—	1,578	—	1.8		All establishments..... 191					
								Sales..... \$84,998,000					
								Commodity coverage... 99.5 percent					
	Total analyzed.....	189	64,515	64,515	100.0			Total analyzed.....	189	64,515	64,515	100.0	
01	Beer and other malt liquors.....	5	3,574	701	19.6	1.1	01	Beer and other malt liquors.....	5	3,574	701	19.6	1.1
03	Canned foods.....	7	3,016	519	10.6	.5	03	Canned foods.....	7	3,016	519	10.6	.5

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con. West South Central Division—Con.					
04	Coffee.....	8	\$2,637	\$101	3.8	.2
05	Confectionery and ice cream.....	152	58,287	6,589	11.3	10.2
	Candy.....	144	55,385	4,434	8.0	---
	Chewing gum.....	127	53,899	1,455	2.7	---
	Other confectionery.....	38	14,222	315	2.2	---
	Not analyzed in detail.....	6	2,210	405	18.3	---
08	Flour.....	5	2,574	166	6.4	.3
11	Groceries (miscellaneous).....	22	6,994	204	2.9	.3
14	Sugar.....	7	3,037	184	6.1	.3
30	Notions.....	10	4,315	98	2.3	.2
37	Drugs and drug sundries.....	39	18,551	420	2.3	.7
89	Tobacco products.....	189	64,515	52,625	81.6	81.6
	Cigars.....	150	56,957	10,280	18.0	---
	Cigarettes.....	148	54,293	29,165	53.7	---
	Other tobacco products.....	143	53,354	9,569	17.9	---
	Not analyzed in detail.....	25	6,155	3,651	59.0	---
	All other commodities.....	---	---	3,053	---	4.5
	Service receipts.....	---	---	55	---	.1
	Mountain Division					
	All establishments.....	89				
	Sales.....	\$25,889,000				
	Commodity coverage.....	84.3 percent				
	Total analyzed.....	81	21,812	21,812	---	100.0
01	Beer and other malt liquors.....	11	3,251	440	13.5	2.0
05	Confectionery and ice cream.....	70	18,312	2,902	15.8	18.3
	Candy.....	81	16,084	1,963	12.2	---
	Chewing gum.....	52	13,122	410	3.1	---
	Other confectionery.....	13	2,885	150	5.2	---
	Not analyzed in detail.....	9	2,228	379	17.0	---
11	Groceries (miscellaneous).....	9	2,889	111	4.1	.5
13	Soft drinks.....	10	3,045	95	3.1	.4
15	Wines and liquors.....	5	2,088	645	30.9	3.0
	Liquors.....	4	1,563	439	28.1	---
	Wines.....	4	1,565	34	2.2	---
	Not analyzed in detail.....	---	---	172	---	---
81	Paper and products (except stationery and wallpaper).....	4	1,652	50	3.0	.2
85	Stationery and supplies.....	3	970	24	2.5	.1
89	Tobacco products.....	81	21,812	17,198	78.8	78.8
	Cigars.....	58	15,568	2,035	13.1	---
	Cigarettes.....	60	14,589	7,668	52.5	---
	Other tobacco products.....	54	14,334	2,939	20.5	---
	Not analyzed in detail.....	17	5,651	4,559	81.0	---
	All other commodities.....	---	---	347	---	1.7
	Pacific Division					
	All establishments.....	213				
	Sales.....	\$86,995,000				
	Commodity coverage.....	96.0 percent				
	Total analyzed.....	209	83,503	83,503	---	100.0
01	Beer and other malt liquors.....	48	28,340	1,352	4.8	1.8
03	Canned foods.....	4	886	136	20.4	.2
05	Confectionery and ice cream.....	188	75,295	10,249	13.6	12.3
	Candy.....	168	69,822	7,537	10.5	---
	Chewing gum.....	132	65,501	1,764	2.7	---
	Ice cream and ices.....	3	1,406	22	1.6	---
	Other confectionery.....	21	7,755	620	8.0	---
	Not analyzed in detail.....	15	3,774	496	13.1	---
11	Groceries (miscellaneous).....	10	5,372	224	4.2	.3
13	Soft drinks.....	22	19,110	188	1.0	.2
15	Wines and liquors.....	41	31,641	5,998	19.0	7.2
	Liquors.....	30	25,681	5,288	20.6	---
	Wines.....	30	21,897	206	.9	---
	Not analyzed in detail.....	4	2,452	504	20.6	---
81	Paper and products (except stationery and wallpaper).....	10	6,291	208	3.3	.2
	Paper products such as bags, boxes, cups, dishes, etc.....	6	5,461	155	2.8	---
	Other.....	---	---	53	---	---
	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con. Pacific Division—Con.					
89	Tobacco products.....	209	\$83,503	\$64,085	76.8	75.8
	Cigars.....	156	70,206	10,975	15.6	---
	Cigarettes.....	164	67,559	36,045	53.5	---
	Other tobacco products.....	155	67,383	8,213	12.2	---
	Not analyzed in detail.....	35	11,488	8,860	77.1	---
	All other commodities.....	---	---	1,055	---	1.2
	New York City					
	All establishments.....	169				
	Sales.....	\$115,427,000				
	Commodity coverage.....	99.8 percent				
	Total analyzed.....	167	115,246	115,246	---	100.0
05	Confectionery and ice cream.....	111	68,435	5,505	8.0	4.8
	Candy.....	90	43,007	3,084	7.2	---
	Chewing gum.....	65	36,240	723	2.0	---
	Other.....	---	---	161	---	---
	Not analyzed in detail.....	19	18,871	1,507	8.0	---
13	Soft drinks.....	13	4,182	177	4.2	.2
89	Tobacco products.....	167	115,246	107,888	93.6	93.6
	Cigars.....	121	89,284	12,951	14.5	---
	Cigarettes.....	114	88,838	69,028	77.7	---
	Other tobacco products.....	93	75,909	4,971	6.5	---
	Not analyzed in detail.....	32	23,005	20,938	91.0	---
	All other commodities.....	---	---	1,678	---	1.4
	Chicago					
	All establishments.....	74				
	Sales.....	\$58,827,000				
	Commodity coverage.....	97.4 percent				
	Total analyzed.....	70	55,361	55,361	---	100.0
05	Confectionery and ice cream.....	36	32,167	2,027	6.3	3.7
	Candy.....	31	25,045	1,256	4.9	---
	Chewing gum.....	23	19,561	224	1.2	---
	Other confectionery.....	6	10,251	167	1.6	---
	Not analyzed in detail.....	4	5,691	390	6.8	---
15	Wines and liquors.....	7	14,598	2,492	17.3	4.5
	Liquors.....	5	8,756	1,581	17.9	---
	Wines.....	4	5,842	71	.8	---
	Not analyzed in detail.....	---	---	800	---	---
37	Drugs and drug sundries.....	3	2,915	1,227	42.1	2.2
89	Tobacco products.....	70	55,361	49,741	89.0	89.0
	Cigars.....	57	38,794	7,717	19.9	---
	Cigarettes.....	54	38,751	23,404	60.4	---
	Other tobacco products.....	49	31,572	2,864	9.1	---
	Not analyzed in detail.....	12	16,561	14,758	89.1	---
	All other commodities.....	---	---	874	---	1.6
	Philadelphia					
	All establishments.....	75				
	Sales.....	\$34,257,000				
	Commodity coverage.....	94.6 percent				
	Total analyzed.....	74	32,414	32,414	---	100.0
05	Confectionery and ice cream.....	58	27,746	2,840	10.2	8.8
	Candy.....	45	17,753	1,902	10.7	---
	Chewing gum.....	25	12,408	315	2.5	---
	Other.....	---	---	36	---	---
	Not analyzed in detail.....	12	9,823	587	6.0	---
13	Soft drinks.....	13	7,526	91	1.2	.3
37	Drugs and drug sundries.....	10	10,440	249	2.4	.8
81	Paper and products (except stationery and wallpaper).....	7	4,262	75	1.8	.2
	Paper products such as bags, boxes, cups, dishes, etc.....	6	3,887	80	1.5	---
	Not analyzed in detail.....	---	---	15	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con. Philadelphia—Con.							WASTE MATERIALS TRADES—Con. New England Division—Con.						
89	Tobacco products.....	74	\$32,414	\$28,425	87.7	87.7	93	Leather and cut stock.....	6	\$147	\$77	52.4	.2
	Cigars.....	61	30,319	4,035	13.3	---		All other commodities.....	---	---	464	---	.9
	Cigarettes.....	62	30,424	20,305	66.7	---	Middle Atlantic Division						
	Other tobacco products.....	52	26,307	2,712	10.3	---		All establishments.....	1,981				
	Not analyzed in detail.....	10	1,890	1,373	72.6	---		Sales.....	\$226,792,000				
	All other commodities.....	---	---	734	---	2.2		Commodity coverage.....	95.0 percent				
Boston								Total analyzed.....	1,738	215,354	215,354	---	100.0
	All establishments.....	32					36	Automotive supplies.....	22	905	258	28.1	.1
	Sales.....	\$21,905,000					51	Plumbing, heating, and air conditioning.....	4	2,058	220	10.7	.1
	Commodity coverage.....	72.5 percent					64	Iron and steel products—semi-finished.....	663	121,904	107,185	87.9	49.8
	Total analyzed.....	31	15,889	15,889	---	100.0		Pig iron.....	4	13,046	65	.5	---
03	Canned foods.....	6	2,895	193	6.7	1.2		Scrap iron and steel.....	656	121,879	106,049	87.2	---
04	Coffee (roasted).....	3	2,435	14	.6	.1		Sheet and tin-plate bars.....	4	12,991	608	4.7	---
05	Confectionery and ice cream.....	20	13,771	961	7.0	6.0		Other.....	---	---	487	---	---
	Candy.....	15	10,518	851	8.0	---		Not analyzed in detail.....	5	42	25	59.5	---
	Chewing gum.....	11	9,073	149	1.6	---	65	Iron and steel products—flat.....	5	13,450	042	4.8	.3
	Other confectionery.....	3	2,696	43	1.6	---	87	Iron and steel finished products—other	10	13,799	179	1.3	.1
	Not analyzed in detail.....	5	3,253	141	4.3	---		than flat and wire.....	5	13,901	260	1.8	.1
11	Groceries (miscellaneous).....	7	4,655	157	3.4	1.0	68	Lead (metallic) and zinc.....	5	13,901	260	1.8	.1
14	Sugar.....	5	2,646	71	2.7	.4	69	Other non-ferrous metals (except					
37	Drugs and drug sundries.....	11	11,289	508	4.5	3.2		precious.....	11	1,894	438	23.2	.2
89	Tobacco products.....	31	15,889	13,776	86.7	86.7	91	Jewelry, silverware, etc.....	15	1,710	1,281	74.9	.6
	Cigars.....	22	11,301	1,600	14.2	---	92	Junk and scrap (except iron).....	1,380	134,382	97,057	72.2	45.1
	Cigarettes.....	22	11,301	7,375	65.3	---		Scrap metals (except iron).....	493	60,633	22,283	36.6	---
	Other tobacco products.....	22	11,049	591	5.3	---		Waste rags.....	570	39,452	24,430	61.9	---
	Not analyzed in detail.....	8	4,578	4,210	92.0	---		Waste rubber.....	128	32,820	9,542	29.0	---
	All other commodities.....	---	---	209	---	1.4		Other waste—paper, bottles, boxes,					
San Francisco								etc.....	558	43,083	28,492	66.1	---
	All establishments.....	19						Not analyzed in detail.....	265	13,105	12,310	93.9	---
	Sales.....	\$9,486,000					98	Second-hand merchandise.....	49	2,457	911	37.1	.4
	Commodity coverage.....	100.0 percent						All other commodities.....	---	---	6,782	---	3.1
	Total analyzed.....	19	9,486	9,486	---	100.0		Service receipts.....	7	1,634	173	10.6	.1
05	Confectionery and ice cream.....	14	8,939	987	11.0	10.4	East North Central Division						
	Candy.....	13	7,919	815	10.3	---		All establishments.....	1,511				
	Chewing gum.....	13	7,919	154	1.9	---		Sales.....	\$205,788,000				
	Not analyzed in detail.....	---	---	18	---	---		Commodity coverage.....	95.9 percent				
15	Wines and liquors.....	3	2,893	558	19.2	5.9		Total analyzed.....	1,376	197,304	197,304	---	100.0
89	Tobacco products.....	19	9,478	7,475	78.9	78.8	20	Hides, skins, and raw furs.....	57	4,101	430	10.5	.2
	Cigars.....	14	7,424	1,181	15.8	---	38	Automotive supplies.....	73	5,773	1,195	20.7	.6
	Cigarettes.....	14	7,393	4,506	60.9	---		Batteries.....	4	306	57	18.6	---
	Other tobacco products.....	13	7,391	372	5.0	---		Automotive accessories.....	13	3,782	465	12.3	---
	Not analyzed in detail.....	4	2,052	1,436	70.0	---		Automotive parts.....	51	1,738	247	14.2	---
	All other commodities.....	---	---	463	---	4.9		Tires and tubes.....	19	3,325	307	11.4	---
WASTE MATERIALS TRADES								Not analyzed in detail.....	11	181	59	32.6	---
New England Division							50	Hardware.....	5	1,371	180	13.1	.1
	All establishments.....	530					53	Industrial equipment and supplies.....	10	2,884	182	6.0	.1
	Sales.....	\$48,540,000					57	Industrial machinery.....	6	2,894	136	4.7	.1
	Commodity coverage.....	97.4 percent					59	Railroad equipment and supplies.....	3	12,981	1,596	12.3	.8
	Total analyzed.....	473	47,293	47,293	---	100.0	63	Copper and products.....	6	948	229	24.2	.1
25	Wool, raw.....	4	585	130	23.0	.3	64	Iron and steel products—semi-finished.....	850	143,764	119,780	83.5	60.7
64	Iron and steel products—semi-finished.....	192	15,910	11,613	73.0	24.8		Scrap iron and steel.....	844	143,576	119,451	83.2	---
	Scrap iron and steel.....	189	15,800	11,552	73.1	---		Other.....	---	---	265	---	---
	Other.....	---	---	61	---	---		Not analyzed in detail.....	5	178	64	36.0	---
92	Junk and scrap (except iron).....	393	40,366	35,009	86.7	74.0	87	Iron and steel finished products—other	27	18,432	1,355	7.4	.7
	Scrap metals (except iron).....	161	12,555	6,225	49.6	---		than flat and wire.....	4	13,006	908	7.0	---
	Waste rags.....	170	15,186	10,684	70.0	---		Rails, tie plates, splice bars, etc.....	3	1,510	17	1.1	---
	Waste rubber.....	45	5,919	1,643	27.8	---		Bars and small shapes except rein-	4	1,632	14	.9	---
	Other waste—paper, bottles, boxes,	142	15,779	11,709	74.2	---		forcing.....	3	1,510	17	1.1	---
	etc.....	77	5,095	4,788	94.2	---		Concrete reinforcing bars, all types.....	4	1,632	14	.9	---
	Not analyzed in detail.....	---	---	---	---	---		Structural shapes.....	15	4,401	322	7.3	---
								Cast-iron pipe.....	3	196	24	12.2	---
								Steel pipe.....	5	863	19	2.2	---
								Other.....	5	566	26	4.6	---
								Not analyzed in detail.....	---	---	27	---	---
							69	Other non-ferrous metals (except	8	3,202	698	21.7	.4
								precious.....	17	1,261	218	17.3	.1
							73	Coal and coke.....	---	---	---	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	WASTE MATERIALS TRADES—Con.							WASTE MATERIALS TRADES—Con.					
	East North Central Division—Con.							East South Central Division—Con.					
92	Junk and scrap (except iron).....	994	\$108,429	\$66,976	64.8	35.0	20	Hides, skins, and raw furs.....	27	\$3,090	\$648	21.0	4.0
	Scrap metals (except iron).....	591	71,326	27,952	39.2	---	36	Automotive supplies.....	9	709	35	4.9	.2
	Waste rags.....	413	37,141	10,207	27.5	---	64	Iron and steel products—semi-finished.....	125	14,524	9,750	67.1	58.6
	Waste rubber.....	143	27,958	9,737	34.8	---		Scrap iron and steel.....	125	14,524	9,735	67.0	---
	Other waste—paper, bottles, boxes, etc.....	457	41,763	18,417	59.3	---		Other.....	---	---	15	---	---
	Not analyzed in detail.....	145	5,043	4,663	92.5	---	92	Junk and scrap (except iron).....	108	12,835	5,467	42.6	35.4
98	Second-hand merchandise.....	62	8,166	995	12.2	.5		Scrap metals (except iron).....	73	10,804	2,733	25.1	---
	All other commodities.....	---	---	1,358	---	.8		Waste rags.....	39	4,952	444	8.9	---
								Waste rubber.....	20	5,140	82	1.6	---
								Other waste—paper, bottles, boxes, etc.....	28	4,925	1,178	23.9	---
								Not analyzed in detail.....	17	1,030	1,030	100.0	---
								All other commodities.....	---	---	465	---	2.6
	West North Central Division							West South Central Division					
	All establishments.....		566					All establishments.....		342			
	Sales.....		\$43,140,000					Sales.....		\$21,195,000			
	Commodity coverage.....		96.2 percent					Commodity coverage.....		95.7 percent			
	Total analyzed.....	512	41,518	41,518	---	100.0		Total analyzed.....	306	20,499	20,499	---	100.0
20	Hides, skins, and raw furs.....	64	5,509	1,513	28.5	3.6	20	Hides, skins, and raw furs.....	10	806	137	22.6	.7
	Hides and skins.....	43	4,883	925	19.3	---	64	Iron and steel products—semi-finished.....	197	14,642	9,907	67.7	48.5
	Raw furs.....	39	3,799	578	15.2	---		Scrap iron and steel.....	194	14,629	9,894	67.0	---
	Not analyzed in detail.....	3	83	12	1.0	---		Other.....	---	---	13	---	---
25	Wool, raw.....	26	3,955	509	12.9	1.2	67	Iron and steel finished products—other than flat and wire.....	11	1,250	326	26.1	1.6
36	Automotive supplies.....	40	1,269	260	20.5	.6		Steel pipe.....	9	1,215	270	22.2	---
62	Building metal work.....	3	4,199	262	6.2	.6		Other.....	---	---	58	---	---
64	Iron and steel products—semi-finished.....	346	32,139	22,928	71.3	55.2	92	Junk and scrap (except iron).....	184	15,664	6,839	56.4	45.1
	Scrap iron and steel.....	340	31,802	22,464	71.1	---		Scrap metals (except iron).....	108	12,437	5,810	46.7	---
	Not analyzed in detail.....	4	464	464	100.0	---		Waste rags.....	32	2,603	703	25.1	---
67	Iron and steel finished products—other than flat and wire.....	5	6,686	529	7.9	1.3		Waste rubber.....	14	2,416	95	3.9	---
	Steel pipe.....	4	6,414	485	7.6	---		Other waste—paper, bottles, boxes, etc.....	24	2,449	1,143	46.7	---
	Other.....	---	---	44	---	---		Not analyzed in detail.....	49	1,086	1,086	100.0	---
92	Junk and scrap (except iron).....	338	29,696	14,345	48.3	34.6	98	Second-hand merchandise.....	16	2,343	886	37.8	4.3
	Scrap metals (except iron).....	186	20,848	5,608	27.2	---		All other commodities.....	---	---	404	---	2.0
	Waste rags.....	101	16,361	2,950	18.0	---							
	Waste rubber.....	25	10,505	1,154	11.0	---							
	Other waste—paper, bottles, boxes, etc.....	87	7,513	3,335	44.4	---							
	Not analyzed in detail.....	75	1,421	1,298	91.3	---							
98	Second-hand merchandise.....	37	7,062	330	4.7	.8							
	All other commodities.....	---	---	842	---	2.1							
	South Atlantic Division							Mountain Division					
	All establishments.....		479					All establishments.....		72			
	Sales.....		\$39,952,000					Sales.....		\$2,995,000			
	Commodity coverage.....		91.0 percent					Commodity coverage.....		88.9 percent			
	Total analyzed.....	360	36,364	36,364	---	100.0		Total analyzed.....	64	2,663	2,663	---	100.0
20	Hides, skins, and raw furs.....	18	2,359	225	9.5	.6	20	Hides, skins, and raw furs.....	8	401	137	34.2	5.1
	Hides and skins.....	13	981	151	15.4	---	25	Wool, raw.....	3	145	9	6.2	.3
	Raw furs.....	5	562	10	1.8	---	64	Iron and steel products (scrap iron and steel).....	44	1,809	1,002	55.4	37.6
	Not analyzed in detail.....	3	1,339	64	4.8	---	67	Iron and steel finished products (steel pipe).....	3	201	27	13.4	1.0
51	Plumbing, heating, and air conditioning.....	6	794	77	9.7	.2	92	Junk and scrap (except iron).....	44	2,281	1,283	56.2	48.2
64	Iron and steel products—semi-finished.....	229	23,074	17,205	74.6	47.3		Scrap metals (except iron).....	32	1,779	705	39.6	---
	Scrap iron and steel.....	225	23,063	17,194	74.6	---		Waste rags.....	20	993	86	8.9	---
	Not analyzed in detail.....	4	11	11	100.0	---		Waste rubber.....	7	560	55	6.3	---
92	Junk and scrap (except iron).....	281	28,900	18,012	62.3	49.5		Other waste—paper, bottles, boxes, etc.....	12	496	378	76.2	---
	Scrap metals (except iron).....	146	18,113	6,490	35.8	---		Not analyzed in detail.....	---	---	77	---	---
	Waste rags.....	95	10,097	4,046	40.1	---	98	Second-hand merchandise.....	13	646	145	22.4	5.4
	Waste rubber.....	31	5,237	115	2.2	---		All other commodities.....	---	---	60	---	2.4
	Other waste—paper, bottles, boxes, etc.....	85	9,296	5,035	54.2	---							
	Not analyzed in detail.....	64	2,408	2,328	96.6	---							
98	Second-hand merchandise.....	17	1,211	173	14.3	.5							
	All other commodities.....	---	---	672	---	1.9							
	East South Central Division							Pacific Division					
	All establishments.....		193					All establishments.....		385			
	Sales.....		\$20,848,000					Sales.....		\$46,770,000			
	Commodity coverage.....		78.5 percent					Commodity coverage.....		97.5 percent			
	Total analyzed.....	163	16,365	16,365	---	100.0		Total analyzed.....	336	45,619	45,619	---	100.0

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
WASTE MATERIALS TRADES—Con. Pacific Division—Con.							WASTE MATERIALS TRADES—Con. Chicago—Con.							
20	Hides, skins, and raw furs.....	9	\$718	\$82	11.4	.2	92	Junk and scrap (except iron).....	144	\$19,991	\$17,788	89.0	55.1	
	Hides and skins.....	8	712	62	8.7	---		Scrap metals (except iron).....	57	7,562	3,631	48.1	---	
	Raw furs.....	4	325	18	4.9	---		Waste rags.....	53	5,702	2,455	42.7	---	
	Not analyzed in detail.....	---	---	4	---	---		Waste rubber.....	15	6,078	3,576	58.8	---	
35	Automotive supplies.....	17	805	81	10.1	.2		Other waste—paper, bottles, boxes, etc.....	65	8,817	6,090	69.1	---	
51	Plumbing, heating, and air conditioning.....	14	1,641	79	4.8	.2		Not analyzed in detail.....	26	2,055	2,058	100.0	---	
56	Industrial equipment and supplies.....	13	2,712	181	6.7	.4	98	Second-hand merchandise.....	9	602	490	81.4	1.0	
	Belting, hose, packing, etc.....	6	1,609	50	1.9	---		All other commodities.....	---	---	2,276	---	4.5	
	Mechanical power transmission equip- ment.....	3	1,043	14	1.3	---	Philadelphia							
	Rope, cordage, and twine.....	3	722	127	17.6	---		All establishments.....	224					
	Other.....	---	---	10	---	---		Sales.....	\$49,593,000					
57	Industrial machinery.....	5	651	70	11.1	.2		Commodity coverage.....	94.5 percent					
62	Building metal work.....	3	1,113	554	49.8	1.2		Total analyzed.....	182	46,857	46,857	100.0	---	
64	Iron and steel products—semi-finished.....	189	33,163	23,245	70.1	51.0		64	Iron and steel products—semi-finished.....	50	33,837	32,987	98.1	70.4
	Pig iron.....	5	558	51	8.7	---			Scrap iron and steel.....	49	33,635	32,971	98.0	---
	Scrap iron and steel.....	186	33,042	23,214	70.3	---			Other.....	---	16	---	---	
67	Iron and steel finished products—other than flat and wire.....	8	1,848	200	11.3	.5		69	Other non-ferrous metals (except precious).....	3	168	84	50.0	.2
	Steel pipe.....	7	1,646	141	8.6	---		92	Junk and scrap (except iron).....	153	14,048	13,113	93.4	28.0
	Other.....	---	---	68	---	---			Scrap metals (except iron).....	38	4,195	3,213	76.8	---
69	Other non-ferrous metals (except precious).....	3	393	108	27.5	.2			Waste rags.....	66	2,724	2,078	76.3	---
80	Lumber—rough, dressed, and finished.....	5	976	163	16.7	.4			Waste rubber.....	8	623	273	43.8	---
	Junk and scrap (except iron).....	242	27,129	17,970	66.2	39.4			Other waste—paper, bottles, boxes, etc.....	60	6,710	6,198	92.4	---
	Scrap metals (except iron).....	118	16,763	5,968	35.8	---			Not analyzed in detail.....	37	1,498	1,354	90.4	---
	Waste rags.....	98	14,078	4,240	30.8	---			All other commodities.....	---	---	870	---	1.4
	Waste rubber.....	36	8,189	2,368	28.9	---		Boston						
	Other waste—paper, bottles, boxes, etc.....	94	13,042	3,778	29.0	---			All establishments.....	78				
	Not analyzed in detail.....	47	1,522	1,522	100.0	---			Sales.....	\$18,085,000				
90	Second-hand merchandise.....	48	7,082	1,778	25.1	5.9			Commodity coverage.....	97.9 percent				
	All other commodities.....	---	---	1,098	---	2.2			Total analyzed.....	60	15,740	15,740	100.0	---
New York City								San Francisco						
	All establishments.....	809							All establishments.....	44				
	Sales.....	\$87,871,000							Sales.....	\$10,787,000				
	Commodity coverage.....	98.8 percent							Commodity coverage.....	97.9 percent				
	Total analyzed.....	759	85,017	85,017	100.0	---			Total analyzed.....	39	10,502	10,502	100.0	---
64	Iron and steel products—semi-finished.....	137	28,864	24,413	84.6	28.7	25	Wool, raw.....	5	528	124	23.8	.8	
	Scrap iron and steel.....	135	28,745	23,434	81.5	---	64	Iron and steel products (scrap iron and steel).....	10	1,357	1,219	89.8	7.7	
	Other.....	---	---	979	---	---				14,617	14,288	97.7	90.8	
68	Lead (metallic) and zinc.....	3	13,487	238	1.7	.3	92	Junk and scrap (except iron).....	58	426	279	65.5	---	
69	Other non-ferrous metals (except precious).....	3	628	132	21.0	.2			Scrap metals (except iron).....	10	488	279	56.5	---
92	Junk and scrap (except iron).....	644	55,608	52,341	94.1	61.6			Waste rags.....	14	3,848	3,682	95.2	---
	Scrap metals (except iron).....	131	10,530	8,296	78.8	---			Waste rubber.....	3	1,242	1,174	94.5	---
	Waste rags.....	259	19,770	16,571	83.8	---			Other waste—paper, bottles, boxes, etc.....	28	8,782	8,629	98.5	---
	Waste rubber.....	18	9,709	7,055	72.7	---			Not analyzed in detail.....	13	633	544	85.9	---
	Other waste—paper, bottles, boxes, etc.....	286	16,234	12,757	78.5	---			All other commodities.....	---	---	109	---	.7
	Not analyzed in detail.....	106	7,662	7,662	100.0	---		Chicago						
98	Second-hand merchandise.....	12	678	494	72.9	.6			All establishments.....	214				
	All other commodities.....	---	---	7,401	---	8.8			Sales.....	\$51,831,000				
									Commodity coverage.....	97.7 percent				
	Total analyzed.....	195	50,631	50,631	100.0	---								
64	Iron and steel products—semi-finished.....	73	34,480	29,070	84.3	57.4								
	Scrap iron and steel.....	73	34,480	28,910	83.8	---								
	Other.....	---	---	160	---	---								
67	Iron and steel finished products—other than flat and wire.....	5	13,601	1,007	7.4	2.0								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
ALL OTHER PRODUCTS TRADES							ALL OTHER PRODUCTS TRADES—Con.							
New England Division							Middle Atlantic Division—Con.							
All establishments..... 469							34	Other dry goods and textile products.....	54	\$295,118	\$17,845	6.0	2.2	
Sales..... \$72,795,000							35	Automobiles and other motor vehicles.....	7	300,999	5,444	1.8	.7	
Commodity coverage..... 90.1 percent							4	Trucks, busses, taxicabs, etc.....	4	172,514	4,400	2.6	---	
Total analyzed.....							4	Tractors.....	4	148,116	659	.6	---	
443 \$65,593 \$65,593 100.0							---	Other.....	---	---	185	---	---	
23	Cut flowers and plants.....	42	2,279	1,885	82.7	2.9	36	Automotive supplies.....	7	285,404	2,378	.9	.5	
33	Yarns.....	14	1,044	1,032	98.9	1.6	37	Drugs and drug sundries.....	28	328,099	4,324	1.3	.5	
	Cotton yarns.....	4	289	208	69.6	---	38	Chemicals, industrial and heavy.....	9	265,745	1,923	.7	.2	
	Rayon yarns.....	3	184	45	24.5	---	39	Oils, vegetable.....	47	321,274	46,093	14.5	5.8	
	Woolen and worsted yarns.....	7	476	297	62.4	---	---	Cottonseed, linseed, etc.....	13	88,941	20,597	23.1	---	
	Not analyzed in detail.....	---	---	79	---	---	---	Essential oils.....	28	192,756	20,120	10.4	---	
34	Other dry goods and textile products.....	23	3,848	3,346	87.0	5.1	40	Not analyzed in detail.....	10	8,692	5,968	68.9	---	
39	Oils, vegetable.....	4	449	256	57.0	.4	41	Paints and varnishes.....	11	261,947	922	.4	.1	
50	Hardware.....	4	996	176	17.7	.3	42	Other chemicals and related products.....	25	288,569	2,897	1.0	.4	
56	Industrial equipment and supplies.....	22	2,517	470	18.7	.7	44	Electrical apparatus and equipment.....	7	286,588	3,972	1.4	.5	
76	Petroleum and its products.....	4	608	217	35.7	.3	45	Radios, appliances, and specialties.....	15	167,704	2,032	1.2	.3	
78	Books, magazines, and other printed material.....	74	12,783	12,278	96.0	18.7	46	China, glassware, and crockery.....	10	171,871	633	.4	.1	
79	Logs, ties, pulp wood, etc.....	8	584	536	91.8	.8	48	House furnishings.....	18	265,133	3,492	1.3	.4	
81	Paper and products (except stationery and wallpaper).....	5	923	229	24.8	.3	50	Hardware.....	16	205,546	1,882	.9	.2	
83	Stationery and supplies.....	9	3,178	437	13.8	.7	53	Toys and games.....	9	36,875	1,685	4.6	.2	
	Commercial stationery.....	6	3,070	414	13.5	---	56	Industrial equipment and supplies.....	62	291,104	16,088	5.5	2.0	
	Not analyzed in detail.....	---	---	23	---	---	57	Industrial machinery.....	11	309,886	44,684	14.4	5.6	
84	Planing-mill products.....	15	702	700	99.7	1.1	---	Construction machinery (except road-	4	147,814	4,705	3.2	---	
93	Leather and cut stock.....	148	38,057	37,611	98.9	57.3	---	building).....	3	45,245	936	2.1	---	
94	Luggage, saddlery, harness, etc.....	11	432	157	36.3	.2	---	Road-building machinery.....	5	119,815	23,736	19.8	---	
96	Optical goods (except photographic).....	35	2,230	2,229	100.0	3.4	---	Machine tools (power driven).....	5	147,518	928	.8	---	
98	Second-hand merchandise.....	30	763	731	95.8	1.1	---	Mining, quarrying, etc.....	3	147,518	569	.4	---	
	All other commodities.....	---	---	3,305	---	5.1	---	Power-plant machinery (except elec-	4	170,097	3,478	2.0	---	
Middle Atlantic Division							---	Other.....	---	---	20,232	---	---	
All establishments..... 1,901							63	Copper and products.....	5	252,054	28,940	11.5	3.6	
Sales..... \$890,334,000							64	Iron and steel products—semi-finished.....	9	286,307	19,445	6.8	2.4	
Commodity coverage..... 89.9 percent							65	Iron and steel products—flat.....	4	255,686	3,233	1.3	.4	
Total analyzed.....							67	Iron and steel finished products—other	9	264,957	4,823	1.8	.8	
1,788 800,140 800,140 100.0							---	than flat and wire.....	6	253,494	4,016	1.6	.5	
03	Canned foods.....	7	278,598	1,793	.6	.2	68	Lead (metallic) and zinc.....	7	264,021	50,705	19.2	6.3	
04	Coffee.....	7	107,861	4,529	4.2	.6	69	Other non-ferrous metals (except	16	91,868	1,721	1.9	.2	
	Green.....	3	108,170	4,516	4.3	---	---	precious).....	7	284,021	50,705	19.2	6.3	
	Roasted.....	4	1,891	13	.8	---	73	Coal and coke.....	16	91,868	1,721	1.9	.2	
11	Groceries (miscellaneous).....	18	291,369	1,673	.6	.2	74	Crude non-metallic minerals and prod-	7	238,565	840	.4	.1	
14	Sugar.....	4	184,001	2,308	1.3	.3	---	ucts.....	7	238,565	840	.4	.1	
20	Hides, skins, and raw furs.....	10	290,133	2,380	.8	.3	76	Petroleum and its products.....	15	203,850	4,968	2.4	.6	
23	Cut flowers and plants.....	130	151,333	9,648	6.4	1.2	78	Books, magazines, and other printed	217	81,136	77,657	95.7	9.7	
26	Other farm products—raw materials.....	9	261,718	9,452	3.6	1.2	---	material.....	22	23,404	5,915	22.4	.7	
27	Clothing and furnishings, men's and boys'.....	18	208,086	1,195	.6	.1	81	Paper and products (except stationery	21	187,622	1,445	.8	.2	
28	Clothing and accessories, women's and children's.....	19	213,413	4,143	1.9	.5	---	and wallpaper).....	22	88,971	4,434	5.0	.8	
	Hosiery (women's and misses').....	11	47,985	1,902	4.0	---	83	Stationery and supplies.....	22	89,971	4,434	5.0	.8	
	Underwear, negligees, etc.....	5	17,800	1,234	6.9	---	84	Planing-mill products.....	41	3,192	2,941	92.1	.4	
	Other (except shoes and furs).....	---	---	978	---	---	85	Aircraft and parts.....	3	235,175	5,702	2.4	.7	
	Not analyzed in detail.....	---	---	29	---	---	91	Jewelry, silverware, etc.....	10	125,998	1,424	1.1	.2	
30	Notions.....	18	159,817	3,421	2.1	.4	92	Junk and scrap (except iron).....	11	256,094	1,972	.8	.2	
31	Piece goods.....	43	331,953	12,668	3.8	1.6	93	Leather and cut stock.....	345	79,810	35,721	44.8	4.5	
	Cotton piece goods.....	18	128,965	3,125	2.4	---	94	Luggage, saddlery, harness, etc.....	75	6,291	5,115	81.3	.8	
	Jute fabrics.....	14	63,181	3,851	6.1	---	96	Optical goods (except photographic).....	137	10,750	10,243	95.3	1.3	
	Linens.....	6	89,485	1,347	1.5	---	97	Rubber, crude.....	21	363,849	126,972	34.9	15.9	
	Rayons.....	7	70,224	206	.3	---	98	Second-hand merchandise.....	154	5,233	4,976	95.1	.6	
	Silks and velvets.....	4	8,339	1,226	14.2	---	---	All other commodities.....	---	---	76,511	---	9.6	
	Woolens and worsteds.....	5	49,791	113	.2	---	---	Service receipts.....	17	99,980	655	.7	.1	
	Domestics.....	10	86,525	1,555	1.8	---	East North Central Division							
	Other.....	---	---	771	---	---	All establishments..... 1,028							
	Not analyzed in detail.....	---	---	474	---	---	Sales..... \$137,679,000							
33	Yarns.....	142	254,996	109,764	43.0	15.7	Commodity coverage..... 90.1 percent							
	Cotton yarns.....	47	84,403	10,768	12.8	---	Total analyzed.....							
	Rayon yarns.....	33	17,307	14,228	82.2	---	956	124,109	124,109	---	100.0			
	Silk (spun or thrown).....	29	64,080	19,425	30.3	---	05	Confectionery and ice cream.....	8	16,795	438	2.6	.4	
	Woolen and worsted yarns.....	65	63,812	18,830	29.6	---	23	Cut flowers and plants.....	111	9,155	8,673	94.7	7.0	
	Other.....	19	180,374	43,900	27.4	---	27	Clothing and furnishings, men's and boys'.....	11	21,468	2,191	10.2	1.8	
	Not analyzed in detail.....	8	2,629	2,617	99.5	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.						
East North Central Division—Con.							West North Central Division—Con.						
28	Clothing and accessories, women's and children's.....	11	\$21,538	\$2,442	11.3	2.0	31	Piece goods.....	5	\$20,187	\$2,708	13.4	4.6
	Infants' wear.....	4	18,317	254	1.4	---		Cotton piece goods.....	3	18,494	1,423	7.3	---
	Dresses (women's and misses').....	5	2,298	10	.4	---		Domestics.....	4	20,112	865	4.3	---
	Hosiery (women's and misses').....	10	19,929	1,184	5.9	---		Other.....	---	---	418	---	---
	Underwear, negligees, etc.....	5	18,425	414	2.5	---	32	Shoes and other footwear.....	11	23,372	845	3.6	1.4
	Other (except shoes and furs).....	---	---	580	---	---	34	Other dry goods and textile products.....	12	20,265	961	4.7	1.6
30	Notions.....	9	18,760	1,491	7.9	1.2	36	Automotive supplies.....	8	22,892	547	2.4	.9
31	Piece goods.....	12	19,810	5,004	15.2	2.4	37	Drugs and drug sundries.....	7	22,718	1,852	8.2	3.2
32	Shoes and other footwear.....	11	19,961	598	3.0	.5	46	China, glassware, and crockery.....	7	21,253	881	4.1	1.5
33	Yarns.....	18	6,763	2,823	41.7	2.5	47	Furniture, wooden and metal.....	4	19,511	271	1.4	.5
	Cotton yarns.....	6	2,022	46	2.5	---	50	Hardware.....	7	21,774	2,398	11.0	4.1
	Rayon yarns.....	5	1,131	113	10.0	---	53	Toys and games.....	6	21,201	1,558	6.4	2.3
	Woolen and worsted yarns.....	9	4,784	2,263	47.3	---	56	Industrial equipment and supplies.....	31	4,068	990	24.3	1.7
	Other.....	---	---	300	---	---	58	Office and store equipment and supplies.....	5	20,935	139	.7	.2
	Not analyzed in detail.....	5	1,899	101	5.9	---	78	Books, magazines, and other printed material.....	69	6,464	6,141	95.0	10.5
34	Other dry goods and textile products.....	23	19,487	2,422	12.4	2.0	79	Logs, ties, pulpwood, etc.....	34	9,129	8,790	96.3	15.0
36	Automotive supplies.....	5	18,079	247	1.3	.2	80	Lumber—rough, dressed, and finished.....	10	1,873	333	17.8	.6
37	Drugs and drug sundries.....	11	20,609	1,720	8.3	1.4	81	Paper and products (except stationery and wallpaper).....	7	2,192	188	8.6	.3
39	Oils, vegetable.....	15	4,512	4,391	97.3	3.5		Wrapping or coarse paper.....	4	1,842	13	.7	---
	Cottonseed, linseed, etc.....	8	928	707	76.2	---		Paper products such as bags, boxes, cups, dishes, etc.....	5	1,989	139	7.0	---
	Essential oils.....	3	646	475	73.5	---		Other.....	---	---	36	---	---
	Not analyzed in detail.....	5	3,209	3,209	100.0	---	83	Stationery and supplies.....	6	22,420	1,194	5.3	2.0
43	Wiring supplies and electrical construction materials.....	9	3,581	90	2.5	.1	89	Tobacco and products.....	4	1,257	101	8.0	.2
45	Radio, appliances, and specialties.....	11	9,390	641	6.8	.5	91	Jewelry, silverware, etc.....	7	21,243	728	3.4	1.2
	Radios, parts, and accessories.....	6	3,285	248	7.5	---	93	Leather and cut stock.....	61	5,942	3,817	64.2	6.5
	Other.....	---	---	283	---	---	94	Luggage, saddlery, harness, etc.....	16	3,209	902	28.1	1.5
	Not analyzed in detail.....	5	5,898	110	1.9	---	96	Optical goods (except photographic).....	74	5,984	5,150	86.1	8.6
46	China, glassware, and crockery.....	12	25,251	914	3.6	.7	98	Second-hand merchandise.....	22	1,033	1,032	99.9	1.8
47	Furniture, wooden and metal.....	8	24,881	535	2.2	.4		All other commodities.....	---	---	6,752	---	11.9
48	House furnishings.....	9	20,784	899	4.3	.7	South Atlantic Division						
	Linoleum, felt base, etc.....	3	2,176	68	3.1	---	All establishments..... 363						
	Other.....	---	---	148	---	---	Sales..... \$46,167,000						
	Not analyzed in detail.....	5	17,728	883	3.9	---	Commodity coverage..... 92.1 percent						
49	Musical instruments and accessories.....	4	2,535	106	4.2	.1	Total analyzed..... 330 44,584 44,584 --- 100.0						
50	Hardware.....	8	20,445	2,498	12.2	2.0	05	Canned foods.....	6	1,237	147	11.9	.3
52	Sporting goods.....	6	8,845	748	8.5	.6		Canned fruits.....	4	1,080	9	.8	---
53	Toys and games.....	12	25,285	1,749	6.9	1.4		Canned vegetables.....	3	970	47	4.8	---
56	Industrial equipment and supplies.....	60	12,642	2,094	16.6	1.7		Canned fish and sea foods.....	3	970	6	.6	---
	Belt, hose, packing, etc.....	3	2,253	10	.4	---		Canned meats.....	3	970	5	.5	---
	Rope, cordage, and twine.....	7	8,038	607	7.6	---		Canned milk.....	3	970	30	3.1	---
	Other.....	---	---	1,477	---	---		Other canned foods.....	3	970	28	2.7	---
78	Books, magazines, and other printed material.....	224	35,695	28,699	80.4	25.1		Not analyzed in detail.....	---	---	24	---	---
79	Logs, ties, pulpwood, etc.....	37	3,327	3,233	97.2	2.6	05	Confectionery and ice cream.....	8	12,000	149	1.2	.3
81	Paper products (except stationery and wallpaper).....	20	8,477	858	10.1	.7	14	Sugar.....	5	1,231	97	7.1	.2
83	Stationery and supplies.....	16	26,374	1,664	7.1	1.5	23	Cut flowers and plants.....	35	2,562	2,591	97.3	5.4
84	Planing-mill products.....	18	2,504	586	23.4	.5	27	Clothing and furnishings, men's and boys'.....	4	11,230	1,242	11.1	2.8
81	Jewelry, silverware, etc.....	10	25,186	946	3.8	.8	31	Piece goods.....	5	13,505	2,390	17.7	5.4
93	Leather and cut stock.....	139	15,714	15,367	95.1	10.8	33	Yarns.....	6	3,142	1,243	39.6	2.8
94	Luggage, saddlery, harness, etc.....	33	10,940	2,161	19.8	1.7	34	Other dry goods and textile products.....	3	14,078	1,757	12.5	4.0
96	Optical goods (except photographic).....	139	14,048	11,709	83.3	9.4	36	Automotive supplies.....	9	10,832	190	1.8	.4
98	Second-hand merchandise.....	82	3,171	3,093	97.5	2.5	37	Drugs and drug sundries.....	9	13,432	978	7.3	2.2
	All other commodities.....	---	---	16,561	---	13.2	39	Oils (cottonseed, linseed, etc.).....	5	2,148	226	10.5	.5
	Service receipts.....	14	3,602	319	8.9	.3	45	Radios, appliances, and specialties.....	3	1,520	258	15.5	.5
West North Central Division							46	China, glassware, and crockery.....	5	12,240	543	4.4	1.2
All establishments..... 417							47	Furniture, wooden and metal.....	3	12,195	522	2.8	.7
Sales..... \$59,595,000							48	House furnishings.....	7	15,393	1,407	9.1	3.2
Commodity coverage..... 98.1 percent								Linoleum, felt base, etc.....	5	12,865	1,141	8.9	---
Total analyzed..... 398 58,438 58,438 --- 100.0								Other.....	---	---	265	---	---
05	Confectionery and ice cream.....	7	22,218	282	1.3	.5	50	Hardware.....	9	13,432	1,418	10.6	3.2
11	Groceries (miscellaneous).....	5	2,769	131	4.7	.2	53	Toys and games.....	4	11,860	734	6.2	1.7
23	Cut flowers and plants.....	46	3,507	3,215	91.7	5.5	56	Industrial equipment and supplies.....	27	1,921	571	31.4	1.3
27	Clothing and furnishings, men's and boys'.....	11	22,547	2,499	11.1	4.3	78	Books, magazines, and other printed material.....	76	6,977	9,674	95.8	19.5
28	Clothing and accessories, women's and children's.....	6	22,125	2,597	11.7	4.4	79	Logs, ties, pulpwood, etc.....	28	3,350	2,803	77.7	5.9
	Hosiery (women's and misses').....	5	20,608	1,110	5.4	---	80	Lumber—rough, dressed, and finished.....	15	2,675	786	29.4	1.8
	Underwear, negligees, etc.....	3	20,355	505	2.5	---							
	Other (except shoes and furs).....	---	---	982	---	---							
30	Notions.....	10	22,456	1,644	7.3	2.8							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)		
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)			
	ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.							
	South Atlantic Division—Con.							West South Central Division—Con.							
81	Paper and products (except stationery and wallpaper).....	6	\$5,371	\$516	9.4	.7	48	House furnishings (linoleum, felt base, etc.).....	5	\$9,074	\$225	2.5	.9		
	Wrapping or coarse paper.....	4	3,253	55	1.7	---	50	Hardware.....	4	10,054	1,513	13.1	5.3		
	Paper products such as bags, boxes, cups, dishes, etc.....	4	3,081	197	6.4	---	53	Toys and games.....	5	9,728	559	5.5	2.2		
	Other.....	---	---	64	---	---	56	Industrial equipment and supplies.....	27	5,631	850	23.4	3.4		
83	Stationery and supplies.....	5	12,087	657	5.4	1.5	57	Industrial machinery.....	5	648	60	9.3	.2		
84	Planing-mill products.....	6	505	400	79.2	.9	78	Books, magazines, and other printed material.....	42	4,021	5,886	96.1	15.5		
87	Building materials (except as listed).....	5	2,306	145	6.2	.3	79	Logs, ties, pulpwood, etc.....	22	764	693	90.7	2.8		
89	Tobacco products.....	6	1,278	168	13.0	.4	80	Lumber—rough, dressed, and finished.....	5	915	123	13.4	.5		
	Cigars.....	5	970	22	2.3	---	83	Stationery and supplies.....	4	10,314	691	6.6	2.7		
	Cigarettes.....	4	1,080	75	6.9	---	84	Planing-mill products.....	5	787	768	97.6	3.1		
	Other tobacco products.....	5	970	41	4.2	---	91	Jewelry, silverware, etc.....	4	10,238	354	3.5	1.5		
	Not analyzed in detail.....	---	---	29	---	---	93	Leather and cut stock.....	32	2,372	1,510	63.7	8.0		
93	Leather and cut stock.....	55	3,056	2,213	72.4	5.0	94	Luggage, saddlery, harness, etc.....	7	1,050	501	28.7	1.2		
94	Luggage, saddlery, harness, etc.....	9	482	262	54.4	.6	96	Optical goods (except photographic).....	33	1,624	1,624	100.0	6.5		
96	Optical goods (except photographic).....	41	2,459	2,459	100.0	5.5	98	Second-hand merchandise.....	11	469	458	95.4	1.8		
98	Second-hand merchandise.....	20	1,277	1,008	78.9	2.3		All other commodities.....	---	---	2,648	---	10.6		
	All other commodities.....	---	---	8,666	---	19.5									
	East South Central Division							Mountain Division							
	All establishments..... 134							All establishments..... 95							
	Sales..... \$17,812,000							Sales..... \$11,894,000							
	Commodity coverage..... 93.2 percent							Commodity coverage..... 90.9 percent							
	Total analyzed.....	123	16,599	16,599	---	100.0		Total analyzed.....	85	10,808	10,808	---	100.0		
23	Cut flowers and plants.....	13	871	735	84.2	4.4	00	Bakery products.....	4	5,403	53	.6	.5		
36	Automotive supplies.....	5	4,847	81	1.7	.5	02	Butter and cheese.....	5	2,851	20	.7	.2		
37	Drugs and drug sundries.....	4	5,397	208	3.9	1.3	03	Canned foods.....	4	5,403	641	11.9	5.9		
42	Other chemicals and related products.....	5	5,014	229	4.6	1.4		Canned fruits.....	5	3,758	140	3.7	---		
43	Wiring supplies and electrical construc- tion materials.....	4	5,214	342	6.6	2.1		Canned vegetables.....	5	3,758	145	3.9	---		
45	Radio, appliances, and specialties.....	4	4,865	355	6.9	2.0		Canned meats.....	5	3,758	54	.9	---		
47	Furniture, wooden and metal.....	5	4,574	721	15.8	4.3		Canned milk.....	5	3,758	93	2.5	---		
50	Hardware.....	6	5,959	371	6.2	2.2		Not analyzed in detail.....	---	---	229	---	---		
	Shelf or light hardware.....	5	5,106	155	3.0	---	04	Coffee (roasted).....	4	5,403	84	1.2	.6		
	Tools and cutlery.....	5	5,443	85	1.5	---	05	Confectionery and ice cream.....	4	5,403	114	2.1	1.1		
	Other.....	---	---	135	---	---	08	Flour.....	5	5,611	178	3.2	1.6		
53	Toys and games.....	5	4,808	27	.8	.2	11	Groceries (miscellaneous).....	4	5,403	491	9.1	4.5		
58	Industrial equipment and supplies.....	19	2,880	710	26.5	4.3	12	Meats and meat products.....	4	5,403	48	.9	.4		
57	Industrial machinery.....	4	565	28	4.6	.2	14	Sugar.....	5	4,994	203	4.1	1.9		
78	Books, magazines, and other printed material.....	27	2,654	2,637	99.4	15.9	18	Feed.....	4	3,059	37	1.2	.3		
79	Logs, ties, pulpwood, etc.....	17	1,289	1,247	96.7	7.5	19	Grain.....	4	3,059	48	1.6	.4		
93	Leather and cut stock.....	21	1,321	782	59.2	4.7	23	Cut flowers and plants.....	8	624	580	92.9	5.4		
96	Optical goods (except photographic).....	19	1,020	1,016	99.6	6.1	27	Clothing and furnishings, men's and boys'.....	4	5,403	195	3.6	1.9		
98	Second-hand merchandise.....	3	183	185	100.0	1.1		Furnishings (except shoes).....	4	5,403	87	1.6	---		
	All other commodities.....	---	---	6,951	---	41.8		Work clothing.....	4	5,403	101	1.9	---		
								Other.....	---	---	7	---	---		
	West South Central Division							28	Clothing and accessories, women's and children's.....	4	5,403	58	1.1	.5	
	All establishments..... 244								50	Notions.....	6	5,512	52	.6	.3
	Sales..... \$27,480,000								31	Piece goods.....	4	5,403	99	1.8	.9
	Commodity coverage..... 90.8 percent									Cotton piece goods.....	4	5,403	59	1.1	---
	Total analyzed.....	224	24,961	24,961	---	100.0				Other.....	---	---	40	---	---
05	Confectionery and ice cream.....	4	9,996	67	.7	.3	32	Shoes and other footwear.....	5	5,704	182	3.2	1.7		
23	Cut flowers and plants.....	27	1,580	1,424	89.6	5.7		Men's and boys' leather.....	4	5,403	50	.9	---		
27	Clothing and furnishings, men's and boys'.....	4	9,439	1,134	12.0	4.5		Women's and children's leather.....	4	5,403	34	.6	---		
28	Clothing and accessories, women's and children's.....	5	10,803	1,369	12.9	5.5		Not analyzed in detail.....	---	---	98	---	---		
	Hosiery (women's and misses').....	4	9,828	527	5.4	---	34	Other dry goods and textile products.....	4	2,546	105	4.1	1.0		
	Underwear, negligees, etc.....	4	10,503	345	3.3	---	36	Automotive supplies.....	4	5,202	75	1.4	.7		
	Other (except shoes and furs).....	---	---	497	---	---	41	Soaps.....	4	5,403	125	2.3	1.2		
30	Notions.....	5	10,603	927	8.7	3.7	45	Radio, appliances, and specialties.....	5	4,994	22	.4	.2		
31	Piece goods.....	5	10,180	1,168	11.5	4.7	48	House furnishings.....	5	5,641	130	2.3	1.2		
34	Other dry goods and textile products.....	6	10,292	1,057	10.3	4.2	50	Hardware.....	4	5,004	494	9.7	4.5		
36	Automotive supplies.....	4	10,054	232	2.3	.9	51	Plumbing, heating, and air conditioning.....	3	4,994	121	2.4	1.1		
37	Drugs and drug sundries.....	5	9,528	1,011	10.6	4.1	52	Sporting goods.....	4	5,403	20	.4	.2		
39	Oils, vegetable.....	4	729	72	9.9	.3	55	Farm and garden machinery and equipment.....	4	5,802	24	.5	.2		
46	China, glassware, and crockery.....	4	9,920	527	5.3	2.1	56	Industrial equipment and supplies.....	7	4,023	53	.8	.3		
							62	Building metal work (roofing and siding).....	5	4,994	17	.3	.2		
							66	Iron and steel—wire and wire products.....	5	4,994	58	1.2	.5		
							67	Iron and steel finished products—other than flat and wire.....	5	4,994	42	.8	.4		
								Steel pipe.....	5	4,994	39	.8	---		
								Other.....	---	---	4	---	---		

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.						
Mountain Division—Con.							Pacific Division—Con.						
78	Books, magazines, and other printed material.....	20	\$1,480	\$1,584	95.5	12.8	52	Sporting goods.....	8	\$22,098	\$507	1.4	.3
79	Logs, ties, pulpwood, etc.....	4	287	179	67.0	1.7	53	Toys and games.....	7	10,300	745	7.2	.7
81	Paper and products (except stationery and wallpaper).....	4	5,403	82	1.1	.6	56	Industrial equipment and supplies.....	31	8,774	1,183	13.5	1.0
85	Stationery and supplies (commercial).....	3	2,889	100	3.5	.9	57	Industrial machinery.....	4	18,443	230	1.2	.2
89	Tobacco products.....	4	5,403	247	4.6	2.5	64	Iron and steel products—semi-finished.....	7	34,421	5,482	15.9	4.8
91	Jewelry, silverware, etc.....	3	3,758	64	1.7	.6	3	Pig iron.....	3	13,556	275	2.0	---
93	Leather and cut stock.....	12	1,016	580	57.1	5.4	4	Scrap iron and steel.....	4	20,865	5,187	24.9	---
95	Optical goods (except photographic).....	18	1,152	1,152	100.0	10.7	67	Iron and steel finished products—other than flat and wire.....	4	7,838	205	2.6	.2
98	Second-hand merchandise.....	6	137	136	99.3	1.2	75	Coal and coke.....	5	13,747	226	1.6	.2
	All other commodities.....	---	---	2,625	---	24.3	76	Petroleum and its products.....	5	27,759	17,187	61.9	15.1
Pacific Division							78	Books, magazines, and other printed material.....	90	18,927	13,085	69.1	11.5
All establishments..... 782							79	Logs, ties, pulpwood, etc.....	27	27,269	3,054	11.2	2.7
Sales..... \$121,851,000							80	Lumber—rough, dressed, and finished.....	10	34,313	1,552	4.5	1.4
Commodity coverage..... 93.2 percent							81	Paper and products (except stationery and wallpaper).....	11	22,917	593	2.6	.5
Total analyzed.....								Wrapping or coarse paper.....	4	4,239	162	3.8	---
		719	113,614	113,614	---	100.0		Paper products such as bags, boxes, cups, dishes, etc.....	8	22,501	224	1.0	---
05	Canned foods.....	11	43,455	1,489	3.4	1.3		Other.....	---	---	207	---	---
	Canned fruits.....	5	39,193	481	1.2	---	85	Stationery and supplies.....	14	15,778	1,937	12.3	1.7
	Canned fish and sea foods.....	4	31,968	836	2.6	---	84	Planing-mill products.....	21	5,684	1,871	32.9	1.6
	Other.....	---	---	172	---	---	90	Fertilizer and fertilizer materials.....	14	45,888	2,143	4.7	1.9
07	Fish and sea foods (except canned).....	9	38,040	1,084	2.8	1.0	81	Jewelry, silverware, etc.....	10	10,475	531	5.1	.5
	Cured and processed fish.....	3	5,912	102	2.6	---	82	Junk and scrap (except iron).....	8	22,458	473	2.1	.4
	Frozen fish.....	3	13,058	908	7.0	---	93	Leather and cut stock.....	50	5,510	3,559	63.5	5.0
	Other sea foods.....	3	21,070	74	.4	---	94	Luggage, saddlery, harness, etc.....	21	3,849	1,206	31.3	1.1
08	Flour.....	5	4,942	595	12.0	.5	96	Optical goods (except photographic).....	65	3,704	3,666	99.0	3.2
11	Groceries (miscellaneous).....	11	38,542	304	.8	.5	97	Rubber, crude.....	5	25,982	381	1.4	.3
14	Sugar.....	7	32,263	5,575	11.1	3.1	98	Second-hand merchandise.....	53	2,242	1,994	88.9	1.8
15	Wines and liquors (liquors).....	3	13,556	287	2.1	.3		All other commodities.....	---	---	7,919	---	6.6
18	Feed.....	5	11,137	888	8.1	.8		Service receipts.....	16	19,252	360	1.9	.3
	Hay, straw, and alfalfa.....	4	9,790	35	.4	---	New York City						
	Mixed and other feeds.....	5	11,137	885	7.7	---	All establishments..... 1,182						
19	Grain.....	5	13,652	3,568	24.7	3.0	Sales..... \$790,225,000						
	Wheat.....	5	13,652	3,220	23.6	---	Commodity coverage..... 89.5 percent						
	Other.....	---	---	148	---	---	Total analyzed.....						
20	Hides and skins.....	3	24,912	179	.7	.2			1,071	708,960	708,960	---	100.0
22	Seeds.....	8	40,552	351	.9	.3	03	Canned foods.....	6	278,551	1,784	.6	.3
23	Cut flowers and plants.....	290	6,911	6,579	95.2	5.8		Canned fruits.....	5	49,929	337	.7	---
26	Other farm products—raw materials.....	8	43,204	1,730	4.0	1.5		Canned fish and sea foods.....	5	178,265	1,410	.8	---
27	Clothing and furnishings, men's and boys'.....	8	34,876	635	2.4	.7		Other.....	---	---	37	---	---
28	Clothing and accessories, women's and children's.....	6	28,964	1,430	5.3	1.3	04	Coffee (green).....	3	108,170	4,618	4.3	.6
30	Notions.....	5	8,407	951	11.3	.8	11	Groceries (except as listed).....	9	288,660	1,513	.5	.2
31	Piece goods.....	11	48,073	2,428	5.1	2.1		Extracts and spices.....	4	115,996	640	.6	---
	Cotton piece goods.....	4	29,438	61	.2	---		Teas.....	3	89,294	391	.6	---
	Jute fabrics.....	7	41,383	1,438	3.5	---		Other.....	---	---	282	---	---
	Other.....	---	---	124	---	---	14	Sugar.....	4	184,001	2,308	1.3	.3
	Not analyzed in detail.....	---	---	805	---	---	17	Cotton, raw.....	4	187,303	1,190	.7	.2
32	Shoes and other footwear.....	5	25,339	439	1.7	.4	20	Hides, skins, and raw furs.....	8	281,709	612	.2	.1
33	Yarns.....	10	10,904	610	5.6	.5	22	Seeds.....	5	228,360	402	.2	.1
	Rayon yarns.....	3	8,767	14	.2	---	23	Cut flowers and plants.....	57	148,501	5,021	3.4	.7
	Woolen and worsted yarns.....	4	2,011	358	17.8	---	26	Other farm products—raw materials.....	7	255,360	2,957	1.2	.4
	Other.....	---	---	64	---	---	28	Clothing and accessories, women's and children's.....	11	201,394	2,598	1.3	.4
	Not analyzed in detail.....	---	---	174	---	---	30	Notions.....	9	149,541	2,582	1.7	.4
34	Other dry goods and textile products.....	23	37,216	1,461	3.9	1.3	31	Piece goods.....	51	319,439	11,200	3.5	1.6
36	Automotive supplies.....	9	8,969	319	3.6	.3		Cotton piece goods.....	17	119,223	2,720	2.5	---
	Automotive accessories.....	5	1,938	140	7.2	---		Jute fabrics.....	11	62,706	3,489	5.6	---
	Automotive parts.....	4	527	11	2.1	---		Linen.....	4	89,281	1,503	1.6	---
	Tires and tubes.....	5	1,982	50	2.5	---		Rayons.....	6	70,059	205	.3	---
	Not analyzed in detail.....	---	---	118	---	---		Silks and velvets.....	4	8,638	1,226	14.2	---
37	Drugs and drug sundries.....	10	27,613	906	3.3	.8		Domestics.....	4	74,764	1,193	1.6	---
38	Chemicals, industrial and heavy.....	5	14,823	478	3.2	.4		Other piece and yard goods.....	4	83,707	609	.7	---
39	Pills, vegetable.....	10	46,570	10,359	22.2	9.1		Not analyzed in detail.....	---	---	455	---	---
	Cottonseed, linseed, etc.....	8	43,909	10,228	23.3	---	35	Yarns.....	123	248,078	101,100	41.1	14.3
	Other.....	---	---	133	---	---		Cotton yarns.....	39	81,877	6,355	10.2	---
42	Other chemicals and related products.....	8	6,177	548	8.9	.5		Rayon yarns.....	25	14,368	12,032	83.7	---
45	Radio, appliances, and specialties.....	9	20,795	326	1.6	.3		Silk (spun or thrown).....	24	60,833	16,286	26.8	---
46	China, glassware, and crockery.....	6	9,499	798	8.4	.7		Woolen and worsted yarns.....	58	62,720	18,308	29.2	---
48	House furnishings.....	6	9,813	212	2.2	.2		Other.....	14	159,406	45,512	27.3	---
50	Hardware.....	11	10,972	1,450	13.2	1.3		Not analyzed in detail.....	8	2,629	2,629	100.0	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS' RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS' RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
ALL OTHER PRODUCTS TRADES—Con.													
New York City—Con.													
34	Other dry goods and textile products.....	38	\$284,112	\$16,464	5.8	2.5		Chicago					
35	Automobiles and other motor vehicles.....	7	300,989	5,444	1.8	.8		All establishments..... 278					
	Trucks, busses, taxicabs, etc.....	4	172,514	4,400	2.6	---		Sales..... \$89,604,000					
	Tractors.....	4	148,116	859	.6	---		Commodity coverage.... 87.4 percent					
	Other.....	---	---	185	---	---		Total analyzed.....					
36	Automotive supplies.....	5	275,467	2,154	.8	.3		248 \$60,817 \$60,817 --- 100.0					
37	Drugs and drug sundries.....	20	513,880	2,519	.8	.4	23	Cut flowers and plants.....	18	5,287	5,260	99.2	5.4
	Drugs, chemicals, and pharmaceuticals.....	12	209,967	1,525	.7	---		Clothing and furnishings, men's and boys'.....					
	Proprietary medicines and toiletries.....	6	43,886	800	1.4	---	28	Clothing and accessories, women's and children's.....	4	18,456	1,938	10.5	5.2
	Not analyzed in detail.....	---	---	394	---	---		Hosiery (women's and misses').....					
38	Chemicals, industrial and heavy.....	7	264,678	1,796	.7	.3		Other.....					
39	Oils, vegetable.....	42	519,786	46,168	14.4	6.5		Not analyzed in detail.....					
	Cottonseed, linseed, etc.....	10	87,508	20,135	23.0	---	31	Place goods.....	4	17,251	2,740	15.9	4.6
	Essential oils.....	27	192,684	20,048	10.4	---	34	Other dry goods and textile products.....	9	18,181	1,465	8.0	2.4
	Not analyzed in detail.....	9	8,961	5,965	66.8	---	39	Oil, vegetable.....	5	3,585	5,490	96.0	5.7
40	Paints and varnishes.....	7	261,622	656	.3	.1	45	Radios, appliances, and specialties.....	5	6,758	275	4.1	.5
42	Other chemicals and related products.....	16	286,728	2,295	.8	.3	46	China, glassware, and crockery.....	5	22,655	979	5.9	1.4
44	Electrical apparatus and equipment.....	7	286,588	3,972	1.4	.6	47	Furniture, wooden and metal.....	5	22,675	440	1.9	.7
45	Radios, appliances, and specialties.....	11	187,169	1,928	1.2	.3	48	House furnishings.....	5	18,546	724	3.9	1.2
	Radios, parts, and accessories.....	8	159,663	1,061	.7	---	50	Hardware.....	4	18,028	2,556	13.1	3.9
	Other.....	---	---	897	---	---	52	Sporting goods.....	5	6,756	569	8.5	.6
48	House furnishings.....	10	253,099	2,640	1.0	.4	53	Toys and games.....	6	22,715	1,573	6.9	2.6
50	Hardware.....	10	183,484	568	.2	.1	56	Industrial equipment and supplies.....	19	6,971	1,128	16.2	1.9
53	Toys and games.....	4	26,771	775	2.9	.1	78	Books, magazines, and other printed material.....	17	12,750	8,477	66.5	15.9
56	Industrial equipment and supplies.....	29	289,161	15,406	5.3	2.2	83	Stationery and supplies.....	5	21,037	1,251	5.9	2.0
	Metal-working tools.....	6	164,520	10,155	6.2	---	84	Planing-mill products.....	9	468	421	90.0	.7
	Other.....	---	---	5,251	---	---	91	Jewelry, silverware, etc.....	5	22,675	666	3.8	1.4
57	Industrial machinery.....	10	309,749	44,585	14.4	6.3	93	Leather and cut stock.....	55	9,559	9,165	95.0	15.1
	Construction machinery (except road- building).....	4	147,814	4,705	3.2	---	94	Luggage, saddlery, harness, etc.....	13	7,239	1,018	13.9	1.7
	Road-building machinery.....	3	45,245	956	2.1	---	96	Optical goods (except photographic).....	30	6,138	5,644	62.2	6.5
	Machine tools (power driven).....	5	119,815	23,758	19.8	---	98	Second-hand merchandise.....	37	1,726	1,949	95.5	2.7
	Mining, quarrying, etc.....	3	147,518	928	.6	---		All other commodities.....	---	---	11,035	---	16.1
	Oil-well and oil-refining.....	3	147,518	589	.4	---		Service receipts.....	5	895	197	22.0	.5
	Power-plant machinery (except elec- trical).....	4	170,097	5,478	2.0	---	Philadelphia						
	Other.....	---	---	10,231	---	---	All establishments..... 143						
63	Copper and products.....	5	252,054	28,940	11.5	4.1	Sales..... \$50,648,000						
64	Iron and steel products—semi-finished.....	7	286,276	19,451	6.8	2.7	Commodity coverage.... 69.4 percent						
65	Iron and steel products—flat.....	4	255,686	5,253	1.3	.5	Total analyzed.....						
	Plates.....	4	255,686	1,163	.5	---	131	27,599	27,599	---	100.0		
	Sheets—continuous-mill.....	5	247,518	994	.4	---	23	Cut flowers and plants.....	10	1,185	1,181	99.8	4.3
	Other.....	---	---	1,076	---	---	31	Place goods.....	8	992	420	42.5	1.5
67	Iron and steel finished products—other than flat and wire.....	9	284,857	4,825	1.6	.7		Jute fabrics.....					
	Bars and small shapes except rein- forcing.....	3	66,434	2,917	4.4	---		Other.....					
	Cast-iron pipe.....	5	25,206	109	.5	---	33	Yarns.....	12	6,456	6,202	96.1	22.6
	Seamless steel tubing.....	4	152,826	586	.4	---		Cotton yarns.....					
	Other.....	---	---	1,211	---	---		Woolen and worsted yarns.....					
68	Lead (metallic) and zinc.....	6	253,494	4,016	1.6	.6		Other.....					
69	Other non-ferrous metals (except precious).....	7	264,021	50,705	19.2	7.2	34	Other dry goods and textile products.....	4	48	46	100.0	.2
73	Coal and coke.....	11	86,787	1,668	1.9	.2	56	Industrial equipment and supplies.....	10	764	159	20.4	.5
74	Crude non-metallic minerals and prod- ucts.....	6	258,543	818	.3	.1	78	Books, magazines, and other printed material.....	6	3,823	2,913	87.7	10.6
76	Petroleum and its products.....	11	202,561	4,825	2.4	.7	83	Stationery and supplies.....	5	1,470	239	16.2	.9
78	Books, magazines, and other printed material.....	69	57,443	54,193	94.3	7.7	84	Planing-mill products.....	4	305	292	95.7	1.1
79	Logs, ties, pulpwood, etc.....	14	25,963	5,555	21.3	.8	93	Leather and cut stock.....	24	2,612	2,593	92.2	9.5
85	Stationery and supplies.....	5	74,174	2,921	3.9	.4	94	Luggage, saddlery, harness, etc.....	5	568	102	27.7	.4
86	Planing-mill products.....	28	2,539	2,304	90.7	.3	96	Optical goods (except photographic).....	15	1,828	1,084	62.5	4.0
88	Aircraft and parts.....	3	233,175	5,702	2.4	.8	98	Second-hand merchandise.....	22	1,041	1,005	96.3	5.7
90	Fertilizer and fertilizer materials.....	4	155,182	1,069	.7	.1		All other commodities.....	---	---	11,159	---	40.6
91	Jewelry, silverware, etc.....	7	116,037	1,113	1.0	.2	Boston						
92	Junk and scrap (except iron).....	9	255,989	1,941	.8	.3	All establishments..... 166						
	Waste rags.....	3	110,283	837	.8	---	Sales..... \$47,681,000						
	Waste rubber.....	4	45,194	824	1.9	---	Commodity coverage.... 90.9 percent						
	Other.....	---	---	280	---	---	Total analyzed.....						
95	Leather and cut stock.....	203	67,605	24,603	36.4	3.5	142	45,346	45,346	---	100.0		
94	Luggage, saddlery, harness, etc.....	54	5,105	4,417	86.5	.8							
96	Optical goods (except photographic).....	58	5,085	4,820	94.6	.7							
97	Rubber, crude.....	21	365,849	126,972	34.9	18.0							
98	Second-hand merchandise.....	80	1,957	1,759	89.9	.2							
	All other commodities.....	---	---	65,743	---	8.9							
	Service receipts.....	7	97,011	519	.5	.1							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.					
	Boston—Con.							San Francisco—Con.					
23	Cut flowers and plants.....	12	\$1,153	\$945	73.3	1.9	22	Seeds.....	3	\$26,034	\$275	1.1	.5
33	Yarns.....	5	294	294	100.0	.7	23	Cut flowers and plants.....	101	2,638	2,454	93.0	4.5
	Woolen and worsted yarns.....	3	234	234	100.0	---	27	Clothing and furnishings, men's and boys'.....	3	32,594	723	2.2	1.5
34	Other dry goods and textile products.....	9	1,647	1,500	91.1	3.5	28	Clothing and accessories, women's and children's.....	3	23,921	919	3.8	1.6
39	Oils, vegetable.....	4	449	256	57.0	.6	31	Piece goods.....	8	35,159	2,354	6.7	4.1
56	Industrial equipment and supplies.....	7	798	221	27.7	.5		Jute fabrics.....	3	20,504	1,394	4.9	---
78	Books, magazines, and other printed material.....	4	3,764	3,679	97.7	8.5		Other.....	---	---	185	---	---
93	Leather and cut stock.....	62	32,609	32,552	99.8	75.1		Not analyzed in detail.....	---	---	805	---	---
94	Luggage, saddlery, harness, etc.....	5	188	132	71.0	.3	34	Other dry goods and textile products.....	8	25,148	440	1.7	.8
96	Optical goods (except photographic).....	12	1,179	1,178	99.9	2.7	36	Automotive supplies.....	3	6,739	129	1.9	.2
98	Second-hand merchandise.....	5	153	153	100.0	.4	37	Drugs and drug sundries.....	3	23,921	710	3.0	1.2
	All other commodities.....	---	---	2,538	---	5.8	39	Oils, vegetable.....	7	38,401	9,952	25.9	17.5
	San Francisco						48	China, glassware, and crockery.....	4	7,707	576	7.5	1.0
	All establishments..... 193						58	Industrial equipment and supplies.....	3	1,514	90	5.9	.2
	Sales..... \$61,569,000						78	Books, magazines, and other printed material.....	8	2,944	2,636	89.5	4.6
	Commodity coverage.... 93.4 percent						80	Lumber—rough, dressed, and finished.....	4	26,141	92	.4	.2
	Total analyzed.....	181	57,514	57,514	---	100.0	83	Stationery and supplies.....	3	7,792	649	8.3	1.1
03	Canned foods.....	3	28,504	668	2.3	1.2	84	Flaming-mill products.....	5	794	792	99.7	1.4
	Canned fish and sea foods.....	3	28,504	605	2.1	---	90	Fertilizer and fertilizer materials.....	4	26,595	272	1.0	.5
	Other.....	---	---	84	---	---	91	Jewelry, silverware, etc.....	4	6,722	244	3.6	.4
11	Groceries (miscellaneous).....	5	19,904	96	.5	.2	93	Leather and cut stock.....	9	1,373	1,223	89.1	2.1
							94	Luggage, saddlery, harness, etc.....	6	355	304	85.6	.5
							96	Optical goods (except photographic).....	13	913	878	96.2	1.5
							98	Second-hand merchandise.....	10	551	550	99.8	1.0
								All other commodities.....	---	---	30,485	---	52.8

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	AMUSEMENT AND SPORTING GOODS TRADES							AMUSEMENT AND SPORTING GOODS TRADES—Con.						
	New England Division							East South Central Division						
	All establishments..... 27							All establishments..... 10						
	Sales..... \$17,183,000							Sales..... \$2,188,000						
	Commodity coverage. 100.0 percent							Commodity coverage. 100.0 percent						
	Total analyzed.....	27	\$17,183	\$17,183	---	100.0		Total analyzed.....	10	\$2,188	\$2,188	---	100.0	
52	Sporting goods.....	4	684	571	85.5	3.3	95	Motion picture film rentals.....	8	1,948	1,903	97.7	87.9	
88	Cameras and supplies.....	5	1,922	1,922	100.0	11.2		All other commodities.....	---	---	285	---	12.1	
95	Motion picture film rentals.....	20	14,559	14,451	99.5	84.1								
	All other commodities.....	---	---	239	---	1.4								
	Middle Atlantic Division							West South Central Division						
	All establishments..... 63							All establishments..... 32						
	Sales..... \$88,451,000							Sales..... \$14,540,000						
	Commodity coverage. 99.4 percent							Commodity coverage. 100.0 percent						
	Total analyzed.....	62	85,889	85,889	---	100.0		Total analyzed.....	32	14,540	14,540	---	100.0	
27	Clothing and furnishings, men's and boys'.....	4	1,737	191	11.0	.2	52	Sporting goods.....	5	1,698	1,309	77.1	9.0	
52	Sporting goods.....	10	4,525	3,972	87.8	4.6	88	Cameras and supplies.....	3	1,280	1,260	100.0	8.7	
58	Office and store equipment and supplies; Store fixtures and equipment.....	4	2,578	512	12.1	.4	95	Motion picture film rentals.....	28	11,587	11,554	99.2	78.1	
88	Cameras and supplies.....	10	24,951	24,951	100.0	29.1		All other commodities.....	---	---	617	---	4.2	
95	Motion picture film rentals.....	41	55,215	54,880	99.4	65.9								
	All other commodities.....	---	---	1,585	---	1.8		Mountain Division						
	East North Central Division							All establishments..... 22						
	All establishments..... 77							Sales..... \$6,014,000						
	Sales..... \$66,508,000							Commodity coverage. 100.0 percent						
	Commodity coverage. 99.7 percent							Total analyzed.....	22	6,014	6,014	---	100.0	
	Total analyzed.....	78	66,305	66,305	---	100.0								
27	Clothing (work clothing).....	5	3,699	581	9.8	.5	52	Sporting goods.....	3	650	511	81.1	8.5	
32	Shoes and other footwear.....	5	3,699	134	3.6	.2	95	Motion picture film rentals.....	17	4,880	4,804	98.4	79.9	
52	Sporting goods.....	11	7,527	6,639	88.2	10.0		All other commodities.....	---	---	699	---	11.6	
58	Office and store equipment and supplies; Store fixtures and equipment.....	5	3,694	585	10.4	.6								
88	Cameras and supplies.....	10	24,023	24,023	100.0	36.2		Pacific Division						
95	Motion picture film rentals.....	55	34,607	34,284	99.1	51.7		All establishments..... 61						
	All other commodities.....	---	---	479	---	.8		Sales..... \$34,445,000						
	West North Central Division							Commodity coverage. 99.5 percent						
	All establishments..... 67							Total analyzed.....	60	54,265	54,265	---	100.0	
	Sales..... \$25,112,000													
	Commodity coverage. 100.0 percent							27	Clothing (work clothing).....	5	1,408	155	9.8	.4
	Total analyzed.....	67	25,112	25,112	---	100.0		32	Shoes and other footwear.....	5	1,408	94	6.7	.5
27	Clothing (work clothing).....	5	1,150	328	28.5	1.4		52	Sporting goods.....	10	3,111	2,792	89.7	8.1
32	Shoes and other footwear.....	5	1,150	88	7.7	.4		88	Cameras and supplies.....	13	12,619	12,619	100.0	56.8
52	Sporting goods.....	8	3,141	2,505	79.8	10.8		95	Motion picture film rentals.....	35	18,480	18,320	99.1	53.5
58	Office and store equipment and supplies; Store fixtures and equipment.....	3	1,991	213	10.7	.9			All other commodities.....	---	---	505	---	.9
88	Cameras and supplies.....	11	3,085	3,085	100.0	13.3		New York City						
95	Motion picture film rentals.....	45	18,689	18,451	98.5	71.1		All establishments..... 20						
	All other commodities.....	---	---	482	---	2.1		Sales..... \$51,217,000						
	South Atlantic Division							Commodity coverage. 99.0 percent						
	All establishments..... 59							Total analyzed.....	19	50,696	50,696	---	100.0	
	Sales..... \$20,428,000													
	Commodity coverage. 99.4 percent							52	Sporting goods.....	3	2,851	2,318	88.1	4.6
	Total analyzed.....	58	20,303	20,303	---	100.0		88	Cameras and supplies.....	7	23,277	23,277	100.0	45.9
52	Sporting goods.....	4	1,521	1,328	87.3	6.5		95	Motion picture film rentals.....	8	23,588	23,494	99.6	48.3
88	Cameras and supplies.....	5	1,614	1,612	99.9	7.9			All other commodities.....	---	---	1,807	---	3.2
95	Motion picture film rentals.....	29	17,168	16,880	98.3	85.1		Chicago						
	All other commodities.....	---	---	483	---	2.5		All establishments..... 18						
								Sales..... \$58,118,000						
								Commodity coverage. 99.5 percent						
								Total analyzed.....	17	55,945	55,945	---	100.0	
								52	Sporting goods.....	4	4,849	4,311	88.9	12.0
								88	Cameras and supplies.....	4	20,858	20,858	100.0	58.0
								95	Motion picture film rentals.....	9	10,258	10,191	99.3	28.4
									All other commodities.....	---	---	605	---	1.6

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	AMUSEMENT AND SPORTING GOODS TRADES—Con.							AUTOMOTIVE TRADES—Con.					
	Philadelphia							Middle Atlantic Division—Con.					
	All establishments..... 12							35 Automobiles and other motor vehicles.....	115	\$87,850	\$75,738	86.2	52.9
	Sales..... \$12,958,000							Automobiles (passenger).....	12	34,867	29,247	84.4	---
	Commodity coverage... 100.0 percent							Trucks, busses, taxicabs, etc.....	93	61,922	43,340	70.0	---
	Total analyzed.....	12	\$12,958	\$12,958	---	100.0		Tractors.....	10	3,077	3,054	99.3	---
95	Motion picture film rentals.....	9	11,503	11,417	99.3	88.1		Not analyzed in detail.....	---	---	87	---	---
	All other commodities.....	---	---	1,539	---	11.9		36 Automotive supplies.....	153	115,078	58,305	48.9	39.3
								Batteries.....	35	53,528	1,245	2.3	---
	Boston							Automotive accessories.....	58	70,346	3,281	4.7	---
	All establishments..... 17							Automotive parts.....	62	51,921	10,749	20.7	---
	Sales..... \$15,852,000							Tires and tubes.....	60	62,108	37,534	60.4	---
	Commodity coverage... 100.0 percent							Not analyzed in detail.....	29	16,066	3,486	21.8	---
	Total analyzed.....	17	15,852	15,852	---	100.0		45 Radios, appliances, and specialties.....	8	8,037	170	2.1	1.1
52	Sporting goods.....	3	858	558	64.3	3.9		52 Sporting goods.....	15	17,703	780	4.3	5.5
88	Cameras and supplies.....	3	1,922	1,922	100.0	13.9		56 Industrial equipment and supplies.....	17	20,178	3,292	16.3	2.3
95	Motion picture film rentals.....	11	11,284	11,185	99.2	80.8		57 Industrial machinery.....	5	2,735	368	13.5	3.5
	All other commodities.....	---	---	197	---	1.4		All other commodities.....	---	---	2,558	---	1.8
								Service receipts.....	72	43,186	2,617	6.1	1.8
	San Francisco							East North Central Division					
	All establishments..... 15							All establishments..... 166					
	Sales..... \$16,120,000							Sales..... \$176,685,000					
	Commodity coverage... 100.0 percent							Commodity coverage... 95.1 percent					
	Total analyzed.....	15	16,120	16,120	---	100.0		Total analyzed.....	160	168,084	168,084	---	100.0
52	Sporting goods.....	3	1,145	1,025	89.3	6.3		32 Shoes and other footwear.....	3	7,961	921	11.6	.5
88	Cameras and supplies.....	3	8,404	8,404	100.0	52.1		35 Automobiles and other motor vehicles.....	80	99,970	85,688	85.7	49.8
95	Motion picture film rentals.....	9	6,582	6,508	98.1	40.4		Automobiles (passenger).....	10	62,725	45,689	72.8	---
	All other commodities.....	---	---	187	---	1.2		Trucks, busses, taxicabs, etc.....	58	86,417	52,591	37.7	---
								Tractors.....	17	6,680	4,999	74.9	---
	AUTOMOTIVE TRADES							Not analyzed in detail.....	---	---	419	---	---
	New England Division							36 Automotive supplies.....	133	144,999	69,507	48.0	41.4
	All establishments..... 69							Batteries.....	41	55,008	2,458	2.9	---
	Sales..... \$39,199,000							Automotive accessories.....	52	112,288	5,507	4.7	---
	Commodity coverage... 99.0 percent							Automotive parts.....	65	95,309	23,587	27.7	---
	Total analyzed.....	67	38,815	38,815	---	100.0		Tires and tubes.....	54	87,217	54,826	59.2	---
35	Automobiles and other motor vehicles.....	40	22,113	19,144	86.6	49.3		Not analyzed in detail.....	15	3,749	1,249	33.3	---
	Trucks, busses, taxicabs, etc.....	36	15,775	15,144	83.5	---		45 Wiring supplies and electrical	5	9,998	599	6.0	.4
	Other.....	---	---	6,000	---	---		construction materials.....	7	5,612	5,447	61.4	2.1
36	Automotive supplies.....	49	50,789	15,425	50.1	39.7		44 Electrical apparatus and equipment.....	12	11,820	174	1.5	1.1
	Batteries.....	13	19,466	858	5.4	---		45 Radios, appliances, and specialties.....	14	18,413	454	2.5	.3
	Automotive accessories.....	21	20,516	988	4.7	---		52 Sporting goods.....	6	9,384	2,497	26.5	1.5
	Automotive parts.....	18	10,863	1,295	11.9	---		55 Farm and garden machinery and equipment.....	16	25,608	4,456	17.4	2.7
	Tires and tubes.....	17	19,972	11,546	57.8	---		56 Industrial equipment and supplies.....	15	23,208	4,286	18.4	---
	Not analyzed in detail.....	12	3,974	988	24.1	---		Belt, hose, packing, etc.....	---	---	---	---	---
52	Sporting goods.....	4	6,066	175	2.9	.4		Printing equipment and supplies	4	8,727	10	.1	---
56	Industrial equipment and supplies.....	6	8,787	1,609	18.3	4.1		(except paper).....	5	9,998	105	1.1	---
	All other commodities.....	---	---	1,477	---	4.0		Metal-working tools.....	---	---	75	---	---
	Service receipts.....	28	13,717	987	7.2	2.5		Other.....	6	3,349	118	3.5	.1
								57 Industrial machinery.....	3	2,758	32	1.2	---
	Middle Atlantic Division							Road-building machinery.....	5	593	64	10.8	---
	All establishments..... 222							Mining, quarrying, etc.....	---	---	20	---	---
	Sales..... \$145,292,000							Other.....	---	---	727	---	.3
	Commodity coverage... 98.6 percent							All other commodities.....	37	34,168	1,428	4.2	.8
	Total analyzed.....	215	145,299	145,299	---	100.0		Service receipts.....	---	---	---	---	---
32	Shoes and other footwear.....	5	7,570	1,493	19.7	1.0		West North Central Division					
								All establishments..... 117					
								Sales..... \$84,912,000					
								Commodity coverage... 100.0 percent					
								Total analyzed.....	117	84,912	84,912	---	100.0
								27 Clothing and furnishings, men's	4	7,596	185	2.2	.2
								and boys'.....	4	7,596	1,135	14.9	1.3
								32 Shoes and other footwear.....	36	44,761	37,293	83.5	43.9
								35 Automobiles and other motor vehicles.....	7	31,811	21,971	68.1	---
								Automobiles (passenger).....	25	40,017	15,357	33.4	---
								Trucks, busses, taxicabs, etc.....	7	1,961	1,955	99.7	---
								Tractors.....	---	---	---	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
AUTOMOTIVE TRADES—Con.							AUTOMOTIVE TRADES—Con.						
West North Central Division—Con.							West South Central Division—Con.						
36	Automotive supplies.....	97	\$77,958	\$39,661	50.9	46.6		Total analyzed.....	77	\$78,453	\$78,453	100.0	
	Batteries.....	36	57,820	1,638	2.8	---	35	Automobiles and other motor vehicles.....	30	55,380	45,922	82.9	59.5
	Automotive accessories.....	37	58,844	2,498	4.3	---		Automobiles (passenger).....	4	47,147	29,750	63.1	---
	Automotive parts.....	40	42,206	8,818	20.9	---		Trucks, busses, taxicabs, etc.....	22	54,506	15,341	28.1	---
	Tires and tubes.....	39	60,033	23,535	39.2	---		Tractors.....	8	1,512	831	55.0	---
	Not analyzed in detail.....	16	4,531	3,172	70.0	---	36	Automotive supplies.....	58	73,278	23,942	32.9	36.9
43	Wiring supplies and electrical construction materials.....	4	7,593	472	6.2	.6		Batteries.....	22	65,407	1,000	1.5	---
44	Electrical apparatus and equipment.....	5	2,327	1,675	72.0	2.0		Automotive accessories.....	28	68,191	4,641	7.0	---
45	Radios, appliances, and specialties.....	9	7,942	179	2.3	.2		Automotive parts.....	24	33,037	5,431	16.4	---
	Radios, parts, and accessories.....	5	5,920	156	2.6	---		Tires and tubes.....	30	50,535	17,870	35.4	---
	Other electrical appliances.....	4	2,022	23	1.1	---	56	Industrial equipment and supplies.....	10	12,298	776	6.3	1.0
52	Sporting goods.....	11	14,923	287	1.8	.3		All other commodities.....	---	---	2,525	---	3.2
56	Industrial equipment and supplies.....	12	18,734	2,035	10.9	2.4		Service receipts.....	13	5,638	288	5.1	.4
	Belting, hose, packing, etc.....	12	18,734	2,029	10.8	---	Mountain Division						
	Other.....	---	---	4	---	---		All establishments.....	24	---	---	---	---
57	Industrial machinery.....	4	1,959	223	11.4	.3		Sales.....	\$26,785,000	---	---	---	
	Mining, quarrying, etc.....	3	524	185	35.3	---		Commodity coverage.....	89.9 percent	---	---	---	
	Other.....	---	---	38	---	---		Total analyzed.....	23	26,748	26,748	100.0	---
	All other commodities.....	---	---	1,326	---	1.6	35	Automobiles and other motor vehicles.....	7	20,743	17,498	84.3	65.4
	Service receipts.....	18	20,772	493	2.4	.8		Automobiles (passenger).....	3	18,897	11,877	62.9	---
South Atlantic Division								Trucks, busses, taxicabs, etc.....	6	20,420	4,498	22.0	---
	All establishments.....	97	---	---	---	---		Other.....	---	---	1,121	---	---
	Sales.....	\$92,034,000	---	---	---	---	36	Automotive supplies.....	20	25,270	8,158	32.3	30.5
	Commodity coverage.....	99.3 percent	---	---	---	---		Batteries.....	9	22,154	419	1.9	---
	Total analyzed.....	94	91,386	91,386	---	100.0		Automotive accessories.....	8	21,975	793	3.6	---
35	Automobiles and other motor vehicles.....	37	61,174	51,662	84.5	56.5		Automotive parts.....	8	19,743	2,600	13.2	---
	Automobiles (passenger).....	4	45,505	28,890	63.5	---		Tires and tubes.....	12	23,297	4,296	18.4	---
	Trucks, busses, taxicabs, etc.....	28	58,448	21,653	37.0	---	56	Industrial equipment and supplies (belting, hose, packing, etc.).....	4	3,177	284	8.9	1.1
	Tractors.....	8	1,172	1,129	96.3	---		All other commodities.....	---	---	512	---	3.0
36	Automotive supplies.....	78	83,492	35,481	42.5	38.8	Pacific Division						
	Batteries.....	29	68,878	1,504	2.2	---		All establishments.....	114	---	---	---	---
	Automotive accessories.....	30	69,824	2,126	3.0	---		Sales.....	\$89,107,000	---	---	---	
	Automotive parts.....	29	52,305	8,588	16.4	---		Commodity coverage.....	96.2 percent	---	---	---	
	Tires and tubes.....	42	73,085	22,369	30.8	---		Total analyzed.....	106	66,514	66,514	100.0	---
	Not analyzed in detail.....	9	3,274	916	28.0	---	32	Shoes and other footwear.....	4	7,500	1,335	17.8	2.0
45	Radios, appliances, and specialties.....	4	4,838	143	3.0	.2	35	Automobiles and other motor vehicles.....	32	31,942	26,360	82.5	59.8
	Radios, parts, and accessories.....	3	4,562	136	3.0	---		Trucks, busses, taxicabs, etc.....	25	26,963	15,760	58.5	---
	Not analyzed in detail.....	---	---	7	---	---		Tractors.....	5	1,602	1,345	84.0	---
52	Sporting goods.....	8	9,583	280	2.7	.3		Other.....	---	---	9,255	---	---
56	Industrial equipment and supplies.....	9	13,456	1,285	9.4	1.4	36	Automotive supplies.....	94	58,419	33,685	57.6	50.6
	Belting, hose, packing, etc.....	8	13,217	1,240	9.4	---		Batteries.....	28	38,580	1,528	3.4	---
	Other.....	---	---	23	---	---		Automotive accessories.....	32	39,117	1,925	4.9	---
	All other commodities.....	---	---	2,080	---	2.3		Automotive parts.....	50	28,304	8,778	31.0	---
	Service receipts.....	15	9,671	477	4.9	.5		Tires and tubes.....	32	38,615	20,958	54.3	---
East South Central Division								Not analyzed in detail.....	8	2,791	675	24.2	---
	All establishments.....	51	---	---	---	---	37	Drugs and drug sundries.....	4	7,500	114	1.5	.2
	Sales.....	\$13,282,000	---	---	---	---	43	Wiring supplies and electrical construction materials.....	4	7,500	582	4.8	.5
	Commodity coverage.....	100.0 percent	---	---	---	---	44	Electrical apparatus and equipment.....	5	1,143	532	46.5	.8
	Total analyzed.....	51	13,282	13,282	---	100.0	45	Radios, appliances, and specialties.....	8	4,827	118	2.4	.2
35	Automobiles and other motor vehicles: Trucks, busses, taxicabs, etc.....	12	4,637	4,100	88.4	30.9		Radios, parts, and accessories.....	3	3,824	93	2.4	---
36	Automotive supplies.....	25	11,378	8,588	75.3	64.6		Other electrical appliances.....	4	899	25	2.8	---
	Batteries.....	11	7,551	358	4.7	---	52	Sporting goods.....	11	13,003	308	2.4	.5
	Automotive accessories.....	11	7,978	344	4.3	---	56	Industrial equipment and supplies.....	15	17,728	1,687	9.5	2.5
	Automotive parts.....	9	3,014	585	19.4	---		Belting, hose, packing, etc.....	14	17,530	1,674	9.5	---
	Tires and tubes.....	13	8,556	7,201	84.2	---		Other.....	---	---	13	---	---
	Not analyzed in detail.....	---	---	78	---	3.2	57	Industrial machinery (mining, quarrying, etc.).....	3	683	287	42.0	.4
	All other commodities.....	---	---	424	---	3.2		Petroleum and its products.....	3	2,793	43	1.5	.1
	Service receipts.....	8	4,189	172	4.1	1.3		Second-hand merchandise.....	3	5,460	302	5.5	.5
West South Central Division								All other commodities.....	---	---	445	---	.7
	All establishments.....	77	---	---	---	---		Service receipts.....	23	15,839	958	6.0	1.4
	Sales.....	\$78,455,000	---	---	---	---							
	Commodity coverage.....	100.0 percent	---	---	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	AUTOMOTIVE TRADES—Con.							AUTOMOTIVE TRADES—Con.					
	New York City							Boston—Con.					
	All establishments..... 54							35 Automobiles and other motor vehicles.....	9	\$12,379	\$10,661	86.1	41.2
	Sales..... \$46,725,000							Trucks, busses, taxicabs, etc.....	7	8,161	6,838	81.3	---
	Commodity coverage..... 97.8 percent							Other.....	---	---	4,025	---	---
	Total analyzed.....	52	\$45,701	\$45,701	---	100.0		36 Automotive supplies.....	25	22,216	11,407	51.3	44.1
35	Automobiles and other motor vehicles.....	20	24,260	21,255	87.8	46.5		Batteries.....	8	14,805	519	3.5	---
	Automobiles (passenger).....	3	11,028	10,221	92.7	---		Automotive accessories.....	9	14,829	609	4.1	---
	Trucks, busses, taxicabs, etc.....	15	12,830	10,532	82.9	---		Automotive parts.....	10	8,002	1,086	13.6	---
	Other.....	---	---	306	---	---		Tires and tubes.....	12	16,984	8,838	52.0	---
	Not analyzed in detail.....	---	---	96	---	---		Not analyzed in detail.....	---	---	355	---	---
36	Automotive supplies.....	42	59,327	22,633	57.8	49.5		52 Sporting goods.....	3	5,834	116	2.0	.4
	Batteries.....	7	13,137	195	1.5	---		56 Industrial equipment and supplies.....	5	7,752	1,607	20.7	6.2
	Automotive accessories.....	13	21,608	1,192	5.5	---		Belting, hose, packing, etc.....	4	7,625	1,568	20.5	---
	Automotive parts.....	22	17,676	5,030	28.5	---		Other.....	---	---	41	---	---
	Tires and tubes.....	14	17,215	14,988	86.9	---		All other commodities.....	---	---	1,464	---	5.7
	Not analyzed in detail.....	6	4,979	1,248	25.1	---		Service receipts.....	7	8,742	608	7.0	2.4
52	Sporting goods.....	3	3,414	339	9.8	.7							
	All other commodities.....	---	---	990	---	2.2		San Francisco					
	Service receipts.....	12	10,205	487	4.8	1.1		All establishments..... 28					
								Sales..... \$13,746,000					
								Commodity coverage..... 98.0 percent					
	Chicago							Total analyzed.....	26	13,198	13,198	---	100.0
	All establishments..... 43							35 Automobiles and other motor vehicles.....	6	3,312	2,814	85.0	21.3
	Sales..... \$52,682,000							Trucks, busses, taxicabs, etc.....	4	2,872	2,495	86.8	---
	Commodity coverage..... 80.0 percent							Other.....	---	---	321	---	---
	Total analyzed.....	40	26,154	26,154	---	100.0		36 Automotive supplies.....	24	11,099	8,128	75.4	61.8
35	Automobiles and other motor vehicles.....	12	10,103	8,542	84.5	32.7		Batteries.....	8	7,603	442	5.8	---
	Trucks, busses, taxicabs, etc.....	10	8,790	7,229	82.2	---		Automotive accessories.....	8	7,432	484	6.5	---
	Other.....	---	---	1,048	---	---		Automotive parts.....	10	1,808	949	59.0	---
	Not analyzed in detail.....	---	---	265	---	---		Tires and tubes.....	9	8,817	8,149	69.7	---
36	Automotive supplies.....	53	20,907	13,193	63.1	50.4		Not analyzed in detail.....	---	---	102	---	---
	Batteries.....	6	9,830	198	2.0	---		52 Sporting goods.....	3	3,806	98	2.6	.7
	Automotive accessories.....	8	10,352	699	8.7	---		56 Industrial equipment and supplies.....					
	Automotive parts.....	17	7,562	3,010	40.9	---		Belting, hose, packing, etc.....	4	4,647	753	16.2	5.7
	Tires and tubes.....	11	12,985	8,703	87.7	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	BEER, WINES, AND LIQUORS TRADES—Con.							BEER, WINES, AND LIQUORS TRADES—Con.						
	East North Central Division							New York City						
	All establishments..... 80							All establishments..... 22						
	Sales..... \$59,840,000							Sales..... \$118,088,000						
	Commodity coverage... 99.9 percent							Commodity coverage... 99.8 percent						
	Total analyzed.....	59	\$59,773	\$59,773	100.0			Total analyzed.....	21	\$117,826	\$117,826	100.0		
01	Beer and other malt liquors.....	54	17,236	17,078	99.1	28.6	01	Beer and other malt liquors.....	8	6,648	6,594	99.2	5.6	
13	Soft drinks.....	19	5,045	155	5.1	.3	15	Wines and liquors.....	13	111,178	111,178	100.0	94.4	
15	Wines and liquors.....	19	41,309	41,309	100.0	69.1		Liquors.....	10	110,409	105,822	95.8	---	
	Liquors.....	16	41,180	39,422	95.7	---		Wines.....	7	50,001	5,358	10.7	---	
	Wines.....	6	2,141	1,897	88.1	---		All other commodities.....	---	---	54	---	(1)	
	All other commodities.....	---	---	1,231	2.0	---								
	West North Central Division							Chicago						
	All establishments..... 65							All establishments..... 18						
	Sales..... \$7,373,000							Sales..... \$41,811,000						
	Commodity coverage... 95.5 percent							Commodity coverage... 99.0 percent						
	Total analyzed.....	62	7,042	7,042	100.0			Total analyzed.....	17	41,386	41,386	100.0		
01	Beer and other malt liquors.....	62	7,042	6,624	94.1	94.1	01	Beer and other malt liquors.....	7	10,153	10,077	99.5	24.3	
13	Soft drinks.....	11	1,285	120	9.4	1.7	15	Wines and liquors.....	10	31,233	31,233	100.0	75.5	
	All other commodities.....	---	---	298	4.2	---		Liquors.....	10	31,233	29,475	94.4	---	
								Wines.....	3	2,012	1,758	87.4	---	
								All other commodities.....	---	---	78	---	.2	
	East South Central Division							San Francisco						
	All establishments..... 9							All establishments..... 18						
	Sales..... \$407,000							Sales..... \$16,925,000						
	Commodity coverage... 100.0 percent							Commodity coverage... 99.2 percent						
	Total analyzed.....	9	407	407	100.0			Total analyzed.....	17	16,798	16,798	100.0		
01	Beer and other malt liquors.....	9	407	407	100.0	100.0	01	Beer and other malt liquors.....	7	8,111	5,943	97.3	35.4	
							15	Wines and liquors.....	10	10,855	10,877	98.4	63.6	
	West South Central Division							Liquors.....	8	10,548	8,870	82.2	---	
	All establishments..... 26							Wines.....	4	2,129	2,007	94.3	---	
	Sales..... \$6,404,000							All other commodities.....	---	---	178	---	1.0	
	Commodity coverage... 100.0 percent													
	Total analyzed.....	26	6,404	6,404	100.0			CHEMICALS AND PAINTS TRADES						
01	Beer and other malt liquors.....	24	6,091	5,959	97.8	93.1		New England Division						
	All other commodities.....	---	---	445	6.9	---		All establishments..... 49						
								Sales..... \$39,427,000						
								Commodity coverage... 100.0 percent						
	Mountain Division							Total analyzed.....	49	39,427	39,427	100.0		
	All establishments..... 11							38	Chemicals, industrial and heavy.....	20	22,654	20,590	90.1	51.7
	Sales..... \$3,117,000							40	Paints and varnishes.....	18	6,815	6,844	97.5	16.9
	Commodity coverage... 100.0 percent							42	Other chemicals and related products.....	16	15,737	10,525	66.9	26.7
	Total analyzed.....	11	3,117	3,117	100.0			All other commodities.....	---	---	1,868	---	4.7	
01	Beer and other malt liquors.....	3	807	805	99.8	25.8		Middle Atlantic Division						
15	Liquors.....	8	2,305	2,305	100.0	73.9		All establishments..... 154						
	All other commodities.....	---	---	7	---	.3		Sales..... \$252,771,000						
								Commodity coverage... 99.7 percent						
	Pacific Division							Total analyzed.....	152	252,078	252,078	100.0		
	All establishments..... 63							37	Drugs and drug sundries.....	3	19,623	2,665	13.6	1.1
	Sales..... \$39,227,000							38	Chemicals, industrial and heavy.....	54	173,794	155,300	77.9	53.7
	Commodity coverage... 100.0 percent							39	Oils, vegetable.....	9	16,712	1,551	9.3	.6
	Total analyzed.....	63	39,227	39,227	100.0			40	Paints and varnishes.....	53	54,320	31,493	58.0	12.5
01	Beer and other malt liquors.....	54	15,016	14,475	96.4	36.9		41	Soaps.....	9	11,759	276	2.3	.1
13	Soft drinks.....	5	1,552	157	10.1	.4		42	Other chemicals and related products.....	69	103,077	59,737	58.0	23.7
15	Wines and liquors.....	29	25,486	24,125	94.7	61.5		57	Industrial machinery.....	5	13,448	1,424	10.6	.6
	Liquors.....	23	24,083	19,236	79.9	---		58	Office and store equipment and supplies.....	4	4,653	1,463	31.4	.6
	Wines.....	15	8,099	4,889	60.4	---		68	Lead (metallic) and zinc.....	4	11,037	1,482	13.4	.6
	All other commodities.....	---	---	470	---	1.2		All other commodities.....	---	---	16,687	---	6.5	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1. Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
CHEMICALS AND PAINTS TRADES—Con.							CHEMICALS AND PAINTS TRADES—Con.							
East North Central Division							West South Central Division							
All establishments..... 148							All establishments..... 37							
Sales..... \$156,495,000							Sales..... \$11,811,000							
Commodity coverage... 99.4 percent							Commodity coverage... 88.2 percent							
Total analyzed.....							Total analyzed.....							
11 Groceries (extracts and spices).....	4	3,470	191	5.5	.1	38 Chemicals, industrial and heavy.....	9	5,593	2,121	39.3	20.4			
38 Chemicals, industrial and heavy.....	42	71,740	58,877	79.0	41.8	39 Oils (cottonseed, linseed, etc.).....	5	4,555	111	2.5	1.1			
39 Oils (cottonseed, linseed, etc.).....	17	15,762	604	3.8	.4	40 Paints and varnishes.....	17	6,117	5,092	83.2	43.9			
40 Paints and varnishes.....	70	47,299	40,478	85.6	29.8	42 Other chemicals and related products.....	10	5,435	1,573	28.9	15.1			
41 Soaps.....	8	11,291	294	2.6	.2	50 Hardware.....	4	3,348	85	2.5	.8			
42 Other chemicals and related products.....	48	56,440	25,968	46.0	19.1	75 Glass, sheet.....	3	1,110	490	43.2	4.8			
50 Hardware.....	11	13,717	213	1.6	.2	All other commodities.....	---	---	953	---	9.1			
57 Industrial machinery.....	4	5,470	744	21.4	.5	Mountain Division								
58 Office and store equipment and supplies:	4	5,470	1,098	31.8	.8	All establishments..... 24								
Store fixtures and equipment.....	5	1,928	87	4.5	.1	Sales..... \$7,275,000								
62 Building metal work.....	5	17,835	847	5.7	.5	Commodity coverage... 82.3 percent								
69 Lead (metallic) and zinc.....	4	16,051	274	1.7	.2	Total analyzed.....								
69 Other non-ferrous metals	7	2,052	1,212	59.1	.9									
(except precious).....	10	2,417	85	3.5	.1									
75 Glass, sheet.....	---	---	7,182	---	5.3									
82 Wallpaper.....	---	---	---	---	---									
All other commodities.....	---	---	---	---	---									
West North Central Division							Pacific Division							
All establishments..... 64							All establishments..... 127							
Sales..... \$25,683,000							Sales..... \$45,285,000							
Commodity coverage... 97.8 percent							Commodity coverage... 89.7 percent							
Total analyzed.....							Total analyzed.....							
11 Groceries (extracts and spices).....	3	2,764	90	3.5	.4	39 Chemicals, industrial and heavy.....	18	15,059	8,144	40.8	13.6			
38 Chemicals, industrial and heavy.....	19	11,098	7,331	66.1	29.2	39 Oils (cottonseed, linseed, etc.).....	25	9,165	212	2.3	.5			
39 Oils, vegetable.....	8	3,651	65	1.8	.3	40 Paints and varnishes.....	84	27,908	18,651	66.5	41.1			
40 Paints and varnishes.....	34	8,254	7,605	90.9	29.8	41 Soaps.....	3	4,546	683	14.8	1.5			
41 Soaps.....	4	4,076	320	7.9	1.3	42 Other chemicals and related products.....	41	23,161	12,587	54.3	27.9			
42 Other chemicals and related products.....	16	13,941	7,415	53.2	29.5	50 Hardware.....	7	5,521	94	1.8	.2			
50 Hardware.....	9	4,359	105	2.4	.4	57 Industrial machinery.....	3	1,252	552	26.5	.7			
57 Industrial machinery.....	3	2,764	1,068	38.6	4.2	58 Store fixtures and equipment.....	3	1,252	440	35.1	1.0			
58 Office and store equipment and supplies:	4	2,764	651	25.6	2.6	75 Glass—sheet and containers.....	24	12,800	3,238	25.7	7.2			
Store fixtures and equipment.....	3	279	22	7.9	.1	82 Wallpaper.....	39	13,749	305	2.2	.7			
82 Wallpaper.....	---	---	---	---	---	84 Planing-mill products.....	9	5,597	1,509	24.3	2.9			
All other commodities.....	---	---	571	---	2.2	All other commodities.....	---	---	1,247	---	2.7			
South Atlantic Division							New York City							
All establishments..... 46							All establishments..... 70							
Sales..... \$29,093,000							Sales..... \$139,288,000							
Commodity coverage... 99.9 percent							Commodity coverage... 99.5 percent							
Total analyzed.....							Total analyzed.....							
38 Chemicals, industrial and heavy.....	14	13,280	9,635	72.6	33.1	37 Drugs and drug sundries:	5	19,823	2,663	13.6	1.9			
39 Oils (cottonseed, linseed, etc.).....	7	4,309	148	3.4	.5	Drugs, chemicals, and pharmaceuticals.....	22	101,265	91,550	90.4	68.0			
40 Paints and varnishes.....	25	10,479	9,558	91.0	32.8	38 Chemicals, industrial and heavy.....	21	12,954	9,302	71.8	6.7			
42 Other chemicals and related products.....	14	11,741	7,859	66.8	27.0	40 Paints and varnishes.....	30	46,879	28,515	60.8	20.6			
All other commodities.....	---	---	1,910	---	6.6	42 Other chemicals and related products.....	---	---	8,597	---	4.8			
East South Central Division							All other commodities.....							
All establishments..... 16														
Sales..... \$8,317,000														
Commodity coverage... 100.0 percent														
Total analyzed.....														
38 Chemicals, industrial and heavy.....	3	3,380	3,380	100.0	40.6									
40 Paints and varnishes.....	8	1,485	1,375	92.6	16.5									
42 Other chemicals and related products.....	5	3,452	3,462	100.0	41.5									
All other commodities.....	---	---	110	---	1.4									

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	CHEMICALS AND PAINTS TRADES—Con. Chicago All establishments..... 63 Sales..... \$73,749,000 Commodity coverage..... 100.0 percent Total analyzed.....	63	\$73,749	\$73,749	---	100.0		CLOTHING AND FURNISHINGS TRADES—Con. Middle Atlantic Division All establishments..... 143 Sales..... \$128,468,000 Commodity coverage..... 98.5 percent Total analyzed.....	139	\$124,617	\$124,617	---	100.0
38	Chemicals, industrial and heavy.....	20	36,559	29,837	81.6	40.5	27	Clothing and furnishings, men's and boys'.....	67	65,448	61,936	96.2	65.8
39	Oils (cottonseed, linseed, etc.).....	3	6,707	69	1.0	.1		Hats and caps.....	3	1,087	1,087	100.0	---
40	Paints and varnishes.....	25	22,979	19,911	86.8	27.0		Furnishings (except shoes).....	55	64,110	61,597	96.1	---
41	Soaps.....	3	4,851	187	3.9	.1		Suits and overcoats.....	8	17,876	17,378	97.2	---
42	Other chemicals and related products.....	21	28,004	15,517	55.4	21.0		Not analyzed in detail.....	---	---	1,878	---	---
	All other commodities.....	---	---	8,228	---	11.3		Clothing and accessories, women's and children's.....	58	35,019	31,969	91.3	25.7
	Philadelphia All establishments..... 28 Sales..... \$63,398,000 Commodity coverage..... 100.0 percent Total analyzed.....	28	63,398	63,398	---	100.0		Infants' wear.....	5	2,403	2,403	100.0	---
38	Chemicals, industrial and heavy.....	15	50,542	27,025	53.7	42.8		Dresses (women's and misses').....	14	10,008	10,008	100.0	---
40	Paints and varnishes.....	7	31,676	15,183	41.6	20.8		Underwear, negligees, etc.....	16	7,146	4,018	56.2	---
42	Other chemicals and related products.....	14	22,457	8,905	39.7	14.0		Suits and coats (except fur).....	6	3,958	3,958	100.0	---
	All other commodities.....	---	---	14,285	---	22.8		Other.....	---	---	11,582	---	---
	Boston All establishments..... 33 Sales..... \$24,728,000 Commodity coverage..... 100.0 percent Total analyzed.....	33	24,728	24,728	---	100.0		Shoes and other footwear.....	12	7,952	7,715	97.0	8.2
38	Chemicals, industrial and heavy.....	12	16,038	13,975	87.1	56.5		Men's and boys' leather.....	4	4,877	2,824	57.9	---
40	Paints and varnishes.....	14	6,225	6,054	97.3	24.5		Women's and children's leather.....	8	4,553	2,250	49.4	---
42	Other chemicals and related products.....	9	6,112	3,483	56.7	14.0		Other.....	---	---	141	---	---
	All other commodities.....	---	---	1,254	---	5.0		Not analyzed in detail.....	5	2,737	2,500	91.3	---
	San Francisco All establishments..... 29 Sales..... \$14,543,000 Commodity coverage..... 99.4 percent Total analyzed.....	28	14,463	14,463	---	100.0	34	Other dry goods and textile products.....	5	3,881	243	6.3	.2
38	Chemicals, industrial and heavy.....	8	5,528	3,346	60.5	23.1	93	Leather and cut stock.....	3	2,045	1,555	66.3	1.1
40	Paints and varnishes.....	14	8,063	5,789	71.8	40.0		All other commodities.....	---	---	1,399	---	1.0
42	Other chemicals and related products.....	9	6,553	4,285	65.1	29.6		East North Central Division All establishments..... 44 Sales..... \$24,709,000 Commodity coverage..... 98.8 percent Total analyzed.....	42	24,409	24,409	---	100.0
	All other commodities.....	---	---	1,063	---	7.3		Clothing and furnishings, men's and boys'.....	19	13,974	13,503	96.8	55.3
	CLOTHING AND FURNISHINGS TRADES							Furnishings (except shoes).....	18	13,873	12,905	93.0	---
	New England Division All establishments..... 14 Sales..... \$7,050,000 Commodity coverage..... 100.0 percent Total analyzed.....	14	7,050	7,050	---	100.0		Other.....	---	---	598	---	---
28	Clothing and accessories, women's and children's.....	4	798	798	100.0	11.3	28	Clothing and accessories, women's and children's.....	17	4,857	4,525	93.2	18.5
32	Shoes and other footwear.....	9	6,154	6,142	99.8	87.1		Underwear, negligees, etc.....	9	2,522	2,184	86.6	---
	Men's and boys' leather.....	4	3,930	1,833	46.8	---		Other.....	---	---	2,541	---	---
	Men's and boys' rubber.....	3	3,810	17	.4	---		Shoes and other footwear.....	9	6,136	5,842	95.2	23.9
	Women's and children's leather.....	3	3,810	1,941	50.9	---		Other dry goods and textile products.....	4	2,132	86	4.0	.4
	Women's and children's rubber.....	3	3,810	19	.5	---		Leather and cut stock.....	3	941	36	3.8	.1
	Infants'.....	3	3,810	113	3.0	---		All other commodities.....	---	---	417	---	1.6
	Not analyzed in detail.....	5	2,224	2,219	99.8	---		West North Central Division All establishments..... 27 Sales..... \$111,820,000 Commodity coverage..... 100.0 percent Total analyzed.....	27	111,820	111,820	---	100.0
	All other commodities.....	---	---	110	---	1.6		Clothing and furnishings, men's and boys'.....	9	5,905	5,427	91.9	4.9
								Furnishings (except shoes).....	4	3,839	3,850	95.1	---
								Other.....	---	---	1,777	---	---
								Shoes and other footwear.....	17	105,523	105,468	99.9	94.5
								Men's and boys' leather.....	12	103,998	41,841	40.2	---
								Men's and boys' rubber.....	12	104,046	708	.7	---
								Women's and children's leather.....	11	103,798	56,988	54.9	---
								Women's and children's rubber.....	12	104,048	613	.6	---
								Infants'.....	11	103,798	2,750	2.6	---
								Other.....	8	102,760	1,587	1.5	---
								Not analyzed in detail.....	4	1,275	1,219	95.6	---
								All other commodities.....	---	---	727	---	.6

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	CLOTHING AND FURNISHINGS TRADES—Con.							CLOTHING AND FURNISHINGS TRADES—Con.					
	Pacific Division							Boston					
	All establishments..... 51							All establishments..... 9					
	Sales..... \$13,188,000							Sales..... \$2,818,000					
	Commodity coverage... 98.5 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	49	\$12,992	\$12,992	100.0			Total analyzed.....	9	\$2,818	\$2,818	100.0	
27	Clothing and furnishings, men's and boys'.....	29	8,648	8,112	93.8	82.4	28	Clothing and accessories, women's and children's.....	4	798	798	100.0	28.3
	Furnishings (except shoes).....	21	7,531	6,997	92.9		32	Shoes and other footwear.....	4	1,922	1,914	99.6	68.0
	Suits and overcoats.....	6	885	885	100.0			All other commodities.....			104		3.7
	Other.....			250									
28	Clothing and accessories, women's and children's.....	12	2,429	2,181	89.0	18.8		San Francisco					
	Underwear, negligees, etc.....	10	2,192	1,543	70.4			All establishments..... 21					
	Other.....			618				Sales..... \$7,472,000					
32	Shoes and other footwear.....	8	2,288	2,141	93.6	10.5		Commodity coverage... 98.8 percent					
	Men's and boys' leather.....	4	1,423	1,234	86.7			Total analyzed.....	20	7,381	7,381	100.0	
	Other.....			207									
93	Not analyzed in detail.....	3	847	700	82.6		27	Clothing and furnishings, men's and boys'.....	10	4,878	4,566	97.6	61.9
	Leather and cut stock.....	5	847	32	3.8	.2	28	Furnishings (except shoes).....	8	1,810	1,711	94.5	23.2
	All other commodities.....			546		4.5		Clothing and accessories, women's and children's.....	8	1,810	1,417	78.3	
								Underwear, negligees, etc.....			284		
								Other.....	5	1,054	1,004	95.3	13.8
								Shoes and other footwear.....			100		1.8
								All other commodities.....					
	New York City												
	All establishments..... 134							DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES					
	Sales..... \$124,059,000							New England Division					
	Commodity coverage... 98.5 percent							All establishments..... 7					
	Total analyzed.....	130	122,216	122,216	100.0			Sales..... \$2,484,000					
								Commodity coverage... 98.9 percent					
27	Clothing and furnishings, men's and boys'.....	68	83,311	81,798	98.2	66.9		Total analyzed.....	8	2,408	2,408	100.0	
	Hats and caps.....	3	1,087	1,087	100.0								
	Furnishings (except shoes).....	55	84,110	81,597	96.1		37	Drugs and drug sundries.....	6	2,408	2,401	99.8	99.8
	Suits and overcoats.....	7	17,738	17,238	97.2			Drugs, chemicals, and pharmaceuticals.....	5	2,378	2,288	96.2	
	Not analyzed in detail.....			1,878				Other.....			113		
28	Clothing and accessories, women's and children's.....	57	34,775	31,725	91.2	26.0		All other commodities.....			5		.2
	Infants' wear.....	5	2,403	2,403	100.0								
	Dresses (women's and misses').....	14	10,008	10,008	100.0			Middle Atlantic Division					
	Underwear, negligees, etc.....	18	7,148	4,018	56.2			All establishments..... 84					
	Suits and coats (except fur).....	5	3,714	3,714	100.0			Sales..... \$83,275,000					
	Other.....			11,582				Commodity coverage... 98.2 percent					
32	Shoes and other footwear.....	6	6,046	6,046	100.0	4.9		Total analyzed.....	61	91,640	91,640	100.0	
	Men's and boys' leather.....	3	4,410	2,487	55.7								
	Women's and children's leather.....	3	3,808	1,870	49.1		37	Drugs and drug sundries.....	60	90,710	88,484	97.5	98.5
	Other.....			142				Drugs, chemicals, and pharmaceuticals.....	31	50,989	48,395	94.9	
	Not analyzed in detail.....			1,577				Proprietary medicines and toiletries.....	38	54,010	35,742	66.2	
34	Other dry goods and textile products.....	3	2,994	195	6.5	.2		Druggists' sundries.....	10	13,609	4,287	31.5	
	All other commodities.....			2,452		2.0		Soaps.....	12	19,088	978	5.1	1.1
								Toilet soaps.....	6	12,245	855	7.0	
								Other soaps.....	4	5,758	40	.7	
								Not analyzed in detail.....			81		
								Other chemicals and related products.....	4	4,816	1,140	23.7	1.2
								All other commodities.....			1,100		1.2
	Chicago							East North Central Division					
	All establishments..... 36							All establishments..... 40					
	Sales..... \$14,844,000							Sales..... \$25,111,000					
	Commodity coverage... 98.0 percent							Commodity coverage... 99.2 percent					
	Total analyzed.....	34	14,547	14,547	100.0			Total analyzed.....	38	24,917	24,917	100.0	
27	Clothing and furnishings, men's and boys'.....	16	7,850	7,440	94.8	51.1							
	Furnishings (except shoes).....	15	7,749	6,848	88.4								
	Other.....			592									
28	Clothing and accessories, women's and children's.....	16	4,588	4,484	97.3	30.7							
	Underwear, negligees, etc.....	9	2,522	2,184	86.6								
	Other.....			2,280									
32	Shoes and other footwear.....	4	2,398	2,329	97.1	16.0							
	All other commodities.....			314		2.2							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.							DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.					
	East North Central Division—Con.							Pacific Division					
37	Drugs and drug sundries.....	34	\$24,822	\$24,748	99.7	99.3		All establishments.....	49				
	Drugs, chemicals, and pharmaceuticals.....	20	14,822	14,447	97.5	---		Sales.....	\$17,954,000				
	Proprietary medicines and toiletries.....	15	15,868	9,853	60.7	---		Commodity coverage.....	94.3 percent				
	Druggists' sundries.....	6	5,823	668	11.9	---		Total analyzed.....	45	\$18,918	\$18,918	---	100.0
41	Soaps.....	5	5,858	90	1.5	.4							
	All other commodities.....	---	---	.79	---	.3							
	West North Central Division												
	All establishments.....	28											
	Sales.....	\$20,133,000											
	Commodity coverage.....	99.5 percent											
	Total analyzed.....	25	20,024	20,024	---	100.0							
05	Confectionery and ice cream.....	3	1,917	302	15.8	1.5							
11	Groceries (miscellaneous).....	3	1,817	283	14.8	1.4							
37	Drugs and drug sundries.....	25	20,024	19,053	95.2	95.2		New York City					
	Drugs, chemicals, and pharmaceuticals.....	17	17,487	16,892	95.5	---		All establishments.....	48				
	Proprietary medicines and toiletries.....	13	9,820	2,217	22.6	---		Sales.....	\$82,095,000				
	Other.....	---	---	144	---	---		Commodity coverage.....	98.1 percent				
41	Soaps.....	4	3,554	49	1.4	.2		Total analyzed.....	46	80,519	80,519	---	100.0
	All other commodities.....	---	---	337	---	1.7							
	South Atlantic Division												
	All establishments.....	17											
	Sales.....	\$12,188,000											
	Commodity coverage.....	100.0 percent											
	Total analyzed.....	17	12,188	12,188	---	100.0							
37	Drugs and drug sundries.....	18	12,048	11,731	97.4	98.3		Boston					
	Drugs, chemicals, and pharmaceuticals.....	13	8,784	8,672	98.3	---		All establishments.....	7				
	Proprietary medicines and toiletries.....	5	7,637	5,052	66.2	---		Sales.....	(x)				
	Other.....	---	---	7	---	---		Commodity coverage.....	(x)				
41	Soaps.....	3	2,599	53	2.0	.4		Total analyzed.....	6	2,408	2,408	---	100.0
	All other commodities.....	---	---	404	---	3.3							
	West South Central Division												
	All establishments.....	14											
	Sales.....	\$7,860,000											
	Commodity coverage.....	100.0 percent											
	Total analyzed.....	14	7,860	7,860	---	100.0							
37	Drugs and drug sundries.....	14	7,860	7,805	99.3	99.3		San Francisco					
	Drugs, chemicals, and pharmaceuticals.....	11	6,450	6,310	98.1	---		All establishments.....	20				
	Proprietary medicines and toiletries.....	5	3,402	1,464	43.0	---		Sales.....	(x)				
	Other.....	---	---	31	---	---		Commodity coverage.....	(x)				
41	Soaps.....	3	3,108	55	1.8	.7		Total analyzed.....	19	10,450	10,450	---	100.0
	Mountain Division												
	All establishments.....	8											
	Sales.....	\$1,063,000											
	Commodity coverage.....	100.0 percent											
	Total analyzed.....	8	1,063	1,063	---	100.0							
37	Drugs and drug sundries.....	8	1,063	874	82.2	82.2		San Francisco					
	Drugs, chemicals, and pharmaceuticals.....	5	744	739	99.3	---		All establishments.....	20				
	Proprietary medicines and toiletries.....	3	315	135	42.9	---		Sales.....	(x)				
	All other commodities.....	---	---	189	---	17.8		Commodity coverage.....	(x)				
								Total analyzed.....	19	10,450	10,450	---	100.0
					</								

Percent column A.—Percent of *total* sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to *total* sales of all establishments in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	DRY GOODS (SPECIALTY LINES) TRADES							DRY GOODS (SPECIALTY LINES) TRADES—Con.					
	New England Division							Pacific Division—Con.					
	All establishments..... 8							34 Other dry goods and textile products.....	4	\$2,189	\$1,185	54.8	9.8
	Sales..... \$6,778,000							All other commodities.....	---	---	418	---	3.5
	Commodity coverage. 100.0 percent												
	Total analyzed.....	8	\$6,778	\$6,778	---	100.0		New York City					
35 Yarns.....		4	6,388	2,818	44.1	41.6		All establishments..... 111					
34 Other dry goods and textile products.....		3	2,178	909	41.7	13.4		Sales..... \$170,530,000					
All other commodities.....		---	---	3,049	---	45.0		Commodity coverage. 97.9 percent					
	Middle Atlantic Division							Total analyzed.....	109	167,033	167,033	---	100.0
	All establishments..... 119							28 Clothing and accessories, women's					
	Sales..... \$172,997,000							and children's.....	15	31,004	20,321	65.5	12.2
	Commodity coverage. 98.0 percent							Hosiery (women's and misses').....	7	18,917	8,848	46.8	---
	Total analyzed.....	117	169,494	169,494	---	100.0		Underwear, negligees, etc.....	11	25,795	9,087	35.9	---
28 Clothing and accessories, women's								Other.....	---	---	2,388	---	---
and children's.....		15	31,004	20,321	65.5	12.0		30 Notions.....	27	10,201	9,978	96.8	5.9
Hosiery (women's and misses').....		7	18,917	8,848	46.8	---		31 Piece goods.....	53	135,794	118,615	87.2	69.8
Underwear, negligees, etc.....		11	25,795	9,087	35.9	---		Cotton piece goods.....	10	60,835	41,743	68.6	---
Other.....		---	---	2,388	---	---		Rayons.....	25	93,409	56,791	39.4	---
30 Notions.....		27	10,201	9,978	96.8	5.9		Silks and velvets.....	15	31,847	9,048	28.6	---
31 Piece goods.....		53	135,794	118,615	87.2	69.8		Woolens and worsteds.....	7	13,800	8,541	61.9	---
Cotton piece goods.....		10	60,835	41,743	68.6	---		Curtains, draperies, etc.....	4	21,043	5,109	24.3	---
Rayons.....		25	93,409	56,791	39.4	---		Other.....	---	---	9,819	---	---
Silks and velvets.....		15	31,847	9,048	28.6	---		Not analyzed in detail.....	5	5,768	5,768	100.0	---
Woolens and worsteds.....		7	13,800	8,541	61.9	---		35 Yarns.....	8	25,930	8,744	33.7	5.2
Curtains, draperies, etc.....		4	21,043	5,109	24.3	---		34 Other dry goods and textile products.....	19	22,477	10,873	47.5	6.4
Other.....		---	---	9,819	---	---		All other commodities.....	---	---	804	---	.5
Not analyzed in detail.....		5	5,768	5,768	100.0	---		Chicago					
35 Yarns.....		8	27,541	10,335	37.5	6.1		All establishments..... 24					
34 Other dry goods and textile products.....		20	23,900	10,893	44.7	8.3		Sales..... \$9,053,000					
All other commodities.....		---	---	804	---	.4		Commodity coverage. 100.0 percent					
	East North Central Division							Total analyzed.....	24	9,053	9,053	---	100.0
	All establishments..... 32							28 Clothing and accessories, women's					
	Sales..... \$9,887,000							and children's.....	4	3,220	3,220	100.0	35.6
	Commodity coverage. 98.7 percent							Underwear, negligees, etc.....	4	3,220	2,289	71.1	---
	Total analyzed.....	30	9,782	9,782	---	100.0		Other.....	---	---	931	---	---
28 Clothing and accessories, women's								30 Notions.....	5	447	447	100.0	4.9
and children's.....		4	3,220	3,220	100.0	53.0		31 Piece goods.....	7	999	981	98.2	10.6
Underwear, negligees, etc.....		4	3,220	2,289	71.1	---		Rayons.....	4	841	515	60.3	---
Other.....		---	---	931	---	---		Other.....	---	---	448	---	---
30 Notions.....		7	780	780	100.0	8.0		34 Other dry goods and textile products.....	5	3,975	2,217	56.8	24.5
31 Piece goods.....		7	999	901	90.2	9.8		All other commodities.....	---	---	2,208	---	24.4
Rayons.....		4	841	515	60.3	---		San Francisco					
Other.....		---	---	448	---	---		All establishments..... 22					
34 Other dry goods and textile products.....		5	3,975	2,217	55.8	22.7		Sales..... \$9,709,000					
All other commodities.....		---	---	2,584	---	28.5		Commodity coverage. 100.0 percent					
	Pacific Division							Total analyzed.....	22	9,709	9,709	---	100.0
	All establishments..... 37							28 Clothing and accessories, women's					
	Sales..... \$12,048,000							and children's.....	10	5,533	4,884	88.2	50.3
	Commodity coverage. 100.0 percent							Hosiery (women's and misses').....	8	4,735	3,573	75.5	---
	Total analyzed.....	37	12,048	12,048	---	100.0		Underwear, negligees, etc.....	5	2,820	1,295	51.4	---
28 Clothing and accessories, women's								Other.....	---	---	18	---	---
and children's.....		14	5,823	5,171	88.8	42.9		30 Notions.....	8	572	493	86.2	5.1
Hosiery (women's and misses').....		10	4,932	3,770	76.4	---		31 Piece goods.....	4	2,209	1,965	89.0	20.2
Underwear, negligees, etc.....		7	2,610	1,365	53.1	---		33 Yarns.....	4	2,248	780	35.2	8.1
Other.....		---	---	13	---	---		34 Other dry goods and textile products.....	3	1,814	1,169	64.4	12.0
30 Notions.....		8	797	718	90.1	8.0		All other commodities.....	---	---	408	---	4.3
31 Piece goods.....		9	3,574	3,329	93.1	27.6							
Cotton piece goods.....		3	2,097	1,447	69.0	---							
Rayons.....		7	2,054	1,185	56.7	---							
Silks and velvets.....		3	659	200	30.3	---							
Other.....		---	---	517	---	---							
33 Yarns.....		7	2,701	1,229	45.5	10.2							

Percent column A. —Percent of total sales of establishments reporting that they sell such commodity.

Percent column B. —Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	ELECTRICAL GOODS TRADES							ELECTRICAL GOODS TRADES—Con.					
	New England Division							West North Central Division—Con.					
	All establishments..... 24							43 Wiring supplies and electrical construction materials.....	10	\$10,241	\$8,351	82.0	12.9
	Sales..... \$49,917,000							Interior.....	3	428	428	100.0	---
	Commodity coverage 100.0 percent							Incandescent lamps.....	6	9,458	5,568	58.9	---
	Total analyzed.....	24	\$49,917	\$49,917	100.0			Other.....	---	---	557	---	---
45	Wiring supplies and electrical construction materials.....	10	5,981	5,766	85.2	11.6		44 Electrical apparatus and equipment.....	23	42,980	38,185	88.9	77.5
	Interior.....	7	4,853	3,089	63.6	---		45 Radios, appliances, and specialties.....	11	11,554	5,151	27.3	6.4
	Incandescent lamps.....	3	2,802	2,589	99.5	---		Electric household refrigerators.....	5	10,580	1,341	12.6	---
	Other.....	---	---	88	---	---		Electric washing machines.....	8	11,203	224	2.0	---
44	Electrical apparatus and equipment.....	14	41,505	38,522	93.5	77.2		Other.....	---	---	1,588	---	---
	All other commodities.....	---	---	4,887	9.7	---		51 Plumbing, heating, and air conditioning: Air-conditioning equipment.....	3	10,152	97	1.0	.2
	Service receipts.....	3	14,815	762	5.2	1.5		All other commodities.....	---	---	580	---	1.2
								Service receipts.....	5	17,982	884	4.9	1.8
	Middle Atlantic Division							South Atlantic Division					
	All establishments..... 92							All establishments..... 28					
	Sales..... \$189,539,000							Sales..... \$75,417,000					
	Commodity coverage 99.8 percent							Commodity coverage 100.0 percent					
	Total analyzed.....	90	189,538	189,538	100.0			Total analyzed.....	28	75,417	75,417	100.0	
45	Wiring supplies and electrical construction materials.....	28	40,147	28,208	70.3	14.9		43 Wiring supplies and electrical construction materials.....	9	9,375	4,525	48.3	8.2
	Interior.....	16	7,590	4,944	65.9	---		Interior.....	3	902	902	100.0	---
	Outside.....	3	3,410	2,409	70.6	---		Incandescent lamps.....	5	8,077	5,227	40.0	---
	Incandescent lamps.....	8	32,079	20,175	62.9	---		Other.....	---	---	394	---	---
	Other.....	---	---	606	---	---		44 Electrical apparatus and equipment.....	18	68,949	62,787	91.1	85.5
	Not analyzed in detail.....	---	---	74	---	---		45 Radios, appliances, and specialties.....	9	17,581	4,948	28.5	6.7
44	Electrical apparatus and equipment.....	50	158,584	140,585	89.8	74.3		Electric household refrigerators.....	8	17,272	2,714	15.7	---
45	Radios, appliances, and specialties.....	27	46,805	18,182	28.2	7.0		Electric washing machines.....	8	17,272	227	1.5	---
	Radios, parts, and accessories.....	5	3,831	2,052	55.0	---		Other.....	---	---	2,007	---	---
	Electric household refrigerators.....	12	41,058	5,927	14.4	---		51 Plumbing, heating, and air conditioning: Air-conditioning equipment.....	4	14,990	121	.8	.2
	Electric washing machines.....	13	42,259	1,229	2.9	---		Other.....	3	14,875	119	.8	---
	Other electric appliances.....	19	41,594	3,994	9.6	---		58 Office and store equipment and supplies: Store fixtures and equipment.....	7	17,285	254	1.4	.5
51	Plumbing, heating, and air conditioning.....	8	40,515	328	.8	.2		Service receipts.....	3	27,854	804	2.9	1.1
58	Office and store equipment and supplies.....	5	59,445	321	.8	---							
	All other commodities.....	---	---	2,602	---	1.2		East South Central Division					
	Service receipts.....	8	51,734	4,114	8.0	2.2		All establishments..... 8					
								Sales..... \$8,563,000					
								Commodity coverage 100.0 percent					
	Total analyzed.....	115	164,680	164,680	100.0			Total analyzed.....	8	8,563	8,563	100.0	
45	Wiring supplies and electrical construction materials.....	44	44,509	51,391	70.5	19.1		44 Electrical apparatus and equipment.....	7	8,306	8,225	99.0	98.3
	Interior.....	29	15,151	11,501	75.9	---		All other commodities.....	---	---	57	---	.7
	Outside.....	5	5,307	3,771	71.1	---		Service receipts.....	---	---	83	---	1.0
	Incandescent lamps.....	9	28,687	15,762	54.9	---		West South Central Division					
	Other.....	---	---	77	---	---		All establishments..... 19					
	Not analyzed in detail.....	4	280	280	100.0	---		Sales..... \$25,789,000					
44	Electrical apparatus and equipment.....	62	130,430	115,682	88.7	70.2		Commodity coverage 100.0 percent					
45	Radios, appliances, and specialties.....	28	43,780	15,097	29.9	8.0		Total analyzed.....	19	25,789	25,789	100.0	
	Radios, parts, and accessories.....	6	3,618	2,306	60.4	---		44 Electrical apparatus and equipment.....	14	24,024	21,790	90.7	84.6
	Electric household refrigerators.....	9	35,509	5,475	15.4	---		45 Radios, appliances, and specialties.....	8	6,378	2,050	32.1	8.0
	Electric washing machines.....	12	38,407	755	2.1	---		Electric household refrigerators.....	8	6,142	1,188	19.3	---
	Other electrical appliances.....	18	40,113	4,561	11.4	---		Electric washing machines.....	6	6,142	103	1.7	---
51	Plumbing (air conditioning).....	8	35,038	264	.8	.2		Other electric appliances.....	8	6,378	761	11.9	---
58	Office and store equipment and supplies.....	6	35,038	264	.8	.2		51 Plumbing, heating, and air conditioning.....	4	5,472	127	2.3	.5
	All other commodities.....	---	---	1,587	---	.7		58 Office and store equipment and supplies.....	5	8,010	68	1.1	.5
	Service receipts.....	10	39,538	2,595	6.6	1.6		All other commodities.....	---	---	1,585	---	5.6
								Service receipts.....	3	8,108	549	4.8	1.1
	West North Central Division												
	All establishments..... 37												
	Sales..... \$49,248,000												
	Commodity coverage 100.0 percent												
	Total analyzed.....	37	49,248	49,248	100.0								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
	ELECTRICAL GOODS TRADES—Con.							ELECTRICAL GOODS TRADES—Con.						
	Mountain Division							Philadelphia						
	All establishments..... 10							All establishments..... 18						
	Sales..... \$15,758,000							Sales..... \$50,841,000						
	Commodity coverage... 100.0 percent							Commodity coverage... 100.0 percent						
	Total analyzed.....	10	\$15,758	\$15,758	---	100.0		Total analyzed.....	18	\$50,841	\$50,841	---	100.0	
44	Electrical apparatus and equipment.....	9	14,887	15,925	93.7	88.4	43	Wiring supplies and electrical construction materials.....	5	5,862	5,854	99.9	11.1	
	All other commodities.....	---	---	1,890	---	10.7	44	Electrical apparatus and equipment.....	13	45,022	40,759	90.5	80.2	
	Service receipts.....	---	---	141	---	.9	45	Radios, appliances, and specialties.....	4	15,485	2,359	17.5	4.6	
								All other commodities.....	---	---	1,488	---	2.8	
								Service receipts.....	---	---	645	---	1.5	
	Pacific Division							FARM PRODUCTS—CONSUMER GOODS TRADES						
	All establishments..... 59							New England Division						
	Sales..... \$66,188,000							All establishments..... 68						
	Commodity coverage... 99.5 percent							Sales..... \$20,372,000						
	Total analyzed.....	58	65,844	65,844	---	100.0		Commodity coverage... 100.0 percent						
								Total analyzed.....	68	20,372	20,372	---	100.0	
43	Wiring supplies and electrical construction materials.....	17	13,447	8,593	65.9	13.1	02	Butter and cheese.....	19	12,560	8,508	68.8	41.8	
	Interior.....	10	2,794	2,285	81.8	---	03	Canned foods.....	6	5,473	411	7.5	2.0	
	Incandescent lamps.....	5	10,612	5,758	54.3	---	05	Confectionery and ice cream.....	51	15,538	7,657	56.8	37.6	
	Other.....	---	---	509	---	---		Candy.....	3	5,911	70	1.2	---	
	Not analyzed in detail.....	---	---	41	---	---		Ice cream and ices.....	46	7,627	7,587	99.5	---	
44	Electrical apparatus and equipment.....	27	56,178	49,754	88.8	75.6	06	Dairy and poultry products (except butter and cheese).....	11	11,546	1,440	12.5	7.1	
45	Radios, appliances, and specialties.....	20	18,711	5,955	31.7	9.0		Eggs.....	5	5,126	585	11.0	---	
	Radios, parts, and accessories.....	6	1,058	945	89.5	---		Poultry.....	4	4,850	887	14.2	---	
	Electric household refrigerators.....	4	10,218	1,460	14.3	---		Other.....	8	9,282	190	2.0	---	
	Electric washing machines.....	9	17,116	1,097	6.4	---	10	Fruits and vegetables, frozen.....	4	5,070	58	1.9	.3	
	Other.....	---	---	2,453	---	---	11	Groceries (miscellaneous).....	7	10,741	120	1.1	.6	
	All other commodities.....	---	---	287	---	.4	12	Other food and related products.....	12	7,048	2,061	29.7	10.3	
	Service receipts.....	5	17,961	1,275	7.1	1.9		All other commodities.....	---	---	87	---	.3	
								Middle Atlantic Division						
	New York City							All establishments..... 132						
	All establishments..... 40							Sales..... \$55,871,000						
	Sales..... \$75,058,000							Commodity coverage... 100.0 percent						
	Commodity coverage... 99.6 percent							Total analyzed.....	132	55,871	55,871	---	100.0	
	Total analyzed.....	38	72,780	72,780	---	100.0								
								02	Butter and cheese.....	62	36,438	25,177	69.1	46.7
43	Wiring supplies and electrical construction materials.....	15	13,533	13,298	99.7	18.3	05	Confectionery and ice cream.....	90	38,919	15,895	40.8	29.5	
44	Electrical apparatus and equipment.....	16	53,934	49,905	92.5	68.6		Candy.....	15	22,574	354	1.5	---	
45	Radios, appliances, and specialties.....	11	6,400	5,096	79.6	7.0		Ice cream and ices.....	78	18,597	15,482	94.4	---	
	Radios, parts, and accessories.....	3	3,280	1,999	60.9	---		Other confectionery.....	7	1,399	77	5.5	---	
	Electric household refrigerators.....	3	2,838	2,131	75.1	---	06	Dairy and poultry products (except butter and cheese).....	35	29,626	3,079	10.4	5.7	
	Other.....	---	---	966	---	---		Eggs.....	5	5,977	413	10.4	---	
	All other commodities.....	---	---	1,617	---	2.2		Milk and cream, fluid.....	11	3,618	716	19.8	---	
	Service receipts.....	4	30,777	2,864	9.3	5.9		Other.....	---	---	1,980	---	---	
							11	Groceries (butter substitutes).....	22	25,006	129	.8	.2	
	Chicago						12	Other food and related products.....	52	29,878	7,010	23.5	15.0	
	All establishments..... 55							All other commodities.....	---	---	2,583	---	4.9	
	Sales..... \$75,993,000							East North Central Division						
	Commodity coverage... 100.0 percent							All establishments..... 130						
	Total analyzed.....	55	75,993	75,993	---	100.0		Sales..... \$61,379,000						
								Commodity coverage... 100.0 percent						
								Total analyzed.....	130	61,379	61,379	---	100.0	
43	Wiring supplies and electrical construction materials.....	26	34,510	21,400	62.0	28.2	00	Bakery products.....	9	5,883	32	.9	.1	
	Interior.....	18	11,828	8,025	69.0	---	01	Beer and other malt liquors.....	5	650	145	22.3	.2	
	Outside.....	4	5,142	5,728	72.5	---	02	Butter and cheese.....	74	54,018	42,911	79.4	69.9	
	Incandescent lamps.....	4	22,289	9,568	42.0	---								
	Other.....	---	---	75	---	---								
	Not analyzed in detail.....	---	---	204	---	---								
44	Electrical apparatus and equipment.....	23	53,741	45,117	84.0	69.4								
45	Radios, appliances, and specialties.....	15	25,514	7,544	31.5	9.7								
	All other commodities.....	---	---	980	---	1.2								
	Service receipts.....	---	---	1,152	---	1.5								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con.					
	East North Central Division—Con.							East South Central Division—Con.					
05	Confectionery and ice cream.....	85	\$19,429	\$5,180	26.7	8.4	02	Butter and cheese.....	15	\$3,645	\$2,108	57.8	52.9
	Candy.....	18	11,724	205	1.7	---	05	Confectionery and ice cream.....	9	3,030	529	10.9	8.5
	Ice cream and ices.....	69	7,979	4,941	62.7	---	06	Dairy and poultry products (except butter and cheese).....	9	3,228	108	3.3	2.7
	Other confectionery.....	7	2,682	19	.7	---	11	Groceries (butter substitutes).....	7	2,775	86	5.1	2.2
	Not analyzed in detail.....	---	---	15	---	---	16	Other food and related products.....	13	3,555	1,158	32.6	29.1
06	Dairy and poultry products (except butter and cheese).....	57	30,754	6,140	20.0	10.0		All other commodities.....	---	---	58	---	1.5
	Eggs.....	7	15,989	3,953	24.9	---		West South Central Division					
	Milk and cream, fluid.....	13	10,289	999	9.7	---		All establishments.....	29				
	Other.....	---	---	1,188	---	---		Sales.....		\$8,855,000			
10	Fruits and vegetables, frozen.....	3	8,318	112	1.3	.2		Commodity coverage.....		100.0 percent			
11	Groceries (butter substitutes).....	18	19,929	184	.8	.3		Total analyzed.....	29	6,855	6,855	---	100.0
15	Soft drinks.....	7	1,003	273	27.2	.4							
16	Other food and related products.....	49	50,519	3,481	11.3	5.6	00	Bakery products.....	15	4,697	41	.9	.6
	All other commodities.....	---	---	2,981	---	4.9	02	Butter and cheese.....	28	6,229	5,583	57.5	54.0
	West North Central Division						05	Confectionery and ice cream.....	18	5,587	504	7.2	6.1
	All establishments.....	62						Candy.....	12	5,181	40	1.0	---
	Sales.....		\$12,855,000					Ice cream and ices.....	4	408	354	87.2	---
	Commodity coverage.....		98.9 percent				06	Dairy and poultry products (except butter and cheese).....	18	5,785	109	1.9	1.6
	Total analyzed.....	59	12,710	12,710	---	100.0	11	Groceries (butter substitutes).....	14	4,791	107	2.2	1.6
01	Beer and other malt liquors.....	3	212	88	32.1	.5		All other commodities.....	---	---	2,391	---	56.1
02	Butter and cheese.....	37	11,195	6,195	55.3	48.7		Mountain Division					
05	Confectionery and ice cream.....	42	10,455	1,849	17.7	14.5		All establishments.....	17				
	Candy.....	10	7,528	151	1.7	---		Sales.....		\$5,011,000			
	Ice cream and ices.....	52	2,929	1,686	57.8	---		Commodity coverage.....		100.0 percent			
	Other confectionery.....	9	662	32	4.8	---		Total analyzed.....	17	3,011	3,011	---	100.0
06	Dairy and poultry products (except butter and cheese).....	25	10,254	1,017	9.9	8.0	02	Butter and cheese.....	16	2,956	1,784	59.7	59.6
11	Groceries (butter substitutes).....	11	4,917	72	1.5	.8	05	Confectionery (candy).....	8	2,409	26	1.1	.9
16	Other food and related products.....	19	8,327	2,670	32.1	21.0	06	Dairy and poultry products (except butter and cheese).....	9	2,681	41	1.5	1.4
	All other commodities.....	---	---	859	---	6.7	11	Groceries (miscellaneous).....	14	2,908	568	12.7	12.2
	South Atlantic Division						16	Other food and related products.....	16	2,950	756	24.9	24.4
	All establishments.....	95						All other commodities.....	---	---	78	---	2.5
	Sales.....		\$15,811,000					Pacific Division					
	Commodity coverage.....		100.0 percent					All establishments.....	62				
	Total analyzed.....	95	15,811	15,811	---	100.0		Sales.....		\$21,287,000			
00	Bakery products.....	25	4,827	154	2.8	.8		Commodity coverage.....		100.0 percent			
01	Beer and other malt liquors.....	3	498	59	7.6	.2		Total analyzed.....	62	21,287	21,287	---	100.0
02	Butter and cheese.....	34	8,708	4,298	49.4	27.2	02	Butter and cheese.....	48	19,555	10,874	55.7	51.1
05	Confectionery and ice cream.....	75	11,502	6,222	64.1	39.4	05	Canned foods (milk).....	5	5,785	1,035	17.9	4.9
	Candy.....	16	5,828	474	8.4	---		Confectionery and ice cream.....	41	14,164	2,139	15.1	10.0
	Ice cream and ices.....	67	6,978	5,396	77.2	---		Candy.....	19	10,405	111	1.1	---
	Other.....	---	---	362	---	---		Ice cream and ices.....	22	3,759	2,028	54.0	---
06	Dairy and poultry products (except butter and cheese).....	21	7,685	1,878	24.4	11.9	06	Dairy and poultry products (except butter and cheese).....	38	18,737	3,184	17.0	15.0
	Eggs.....	3	968	501	51.1	---		Eggs.....	5	4,938	35	.7	---
	Milk and cream, fluid.....	11	2,005	859	42.8	---		Milk and cream, fluid.....	21	16,870	2,422	14.4	---
	Other.....	---	---	205	---	---		Other.....	26	16,558	442	2.7	---
	Not analyzed in detail.....	---	---	515	---	---		Not analyzed in detail.....	10	937	285	30.4	---
07	Fish and sea foods (frozen fish).....	14	2,105	37	1.8	.2	10	Fruits and vegetables, frozen.....	5	4,655	78	1.7	.4
10	Fruits and vegetables, frozen.....	19	1,945	117	6.0	.7	11	Groceries (except as listed).....	35	9,260	228	2.4	1.1
11	Groceries (except as listed).....	19	7,108	268	3.7	1.7		Butter substitutes.....	31	9,069	214	2.4	---
	Butter substitutes.....	19	7,108	231	3.3	---		Not analyzed in detail.....	4	191	12	6.3	---
	Other.....	---	---	31	---	---	16	Other food and related products.....	36	11,784	3,547	30.3	18.5
16	Other food and related products.....	25	6,944	2,208	31.8	14.0		All other commodities.....	---	---	204	---	1.0
	All other commodities.....	---	---	619	---	3.9							
	East South Central Division												
	All establishments.....	17											
	Sales.....		\$3,978,000										
	Commodity coverage.....		100.0 percent										
	Total analyzed.....	17	3,978	3,978	---	100.0							
00	Bakery products.....	12	3,550	135	3.7	3.3							

Percent column A.—Percent of *total* sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to *total* sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							FARM SUPPLIES TRADES—Con.					
	New York City							Middle Atlantic Division—Con.					
	All establishments..... 12							18 Feed..... 3		\$250	\$246	98.4	2.4
	Sales..... \$18,015,000							90 Fertilizer and fertilizer materials..... 11		9,841	8,581	85.2	85.1
	Commodity coverage..... 100.0 percent							All other commodities.....			1,464	---	14.5
	Total analyzed.....	12	\$18,015	\$18,015	---	100.0							
02	Butter and cheese.....	10	14,582	10,216	70.1	65.8		East North Central Division					
05	Confectionery and ice cream.....	3	8,253	808	6.2	5.2		All establishments..... 14					
06	Dairy and poultry products (except butter and cheese).....	4	10,896	926	8.5	5.8		Sales..... \$4,510,000					
16	Other food and related products.....	5	9,133	2,068	22.6	12.9		Commodity coverage..... 100.0 percent					
	All other commodities.....	---	---	2,297	---	14.5		Total analyzed.....	14	4,510	4,510	---	100.0
	Chicago							18 Feed..... 3		353	145	42.9	5.3
	All establishments..... 15							90 Fertilizer and fertilizer materials..... 11		5,970	5,970	100.0	92.1
	Sales..... \$14,255,000							All other commodities.....			197	---	4.6
	Commodity coverage..... 100.0 percent												
	Total analyzed.....	15	14,255	14,255	---	100.0		South Atlantic Division					
02	Butter and cheese.....	9	11,690	8,790	75.3	61.7		All establishments..... 45					
05	Confectionery and ice cream.....	5	2,299	915	39.8	6.4		Sales..... \$23,537,000					
06	Dairy and poultry products (except butter and cheese).....	5	10,950	2,526	25.1	17.7		Commodity coverage..... 98.9 percent					
11	Groceries (except as listed).....	5	9,786	45	.5	.3		Total analyzed.....	56	23,272	23,272	---	100.0
	Butter substitutes.....	5	9,786	26	.3	---		08 Flour..... 4		371	125	33.2	.5
	Other.....	---	---	19	---	---		18 Feed..... 6		1,167	1,037	88.9	4.5
16	Other food and related products.....	7	2,715	680	25.0	4.8		90 Fertilizer and fertilizer materials..... 28		22,105	22,105	100.0	95.0
	All other commodities.....	---	---	1,297	---	9.1		All other commodities.....			7	---	(1)
	Philadelphia							East South Central Division					
	All establishments..... 8							All establishments..... 10					
	Sales..... \$10,414,000							Sales..... \$8,558,000					
	Commodity coverage..... 98.3 percent							Commodity coverage..... 100.0 percent					
	Total analyzed.....	7	10,241	10,241	---	100.0		Total analyzed.....	10	6,558	6,558	---	100.0
02	Butter and cheese.....	5	5,920	4,635	78.3	45.2		08 Flour..... 4		1,219	320	26.3	4.9
05	Confectionery and ice cream.....	4	6,224	5,170	88.5	31.0		18 Feed..... 4		1,219	782	64.3	12.0
	Ice cream and ice.....	5	5,105	5,105	100.0	---		90 Fertilizer and fertilizer materials..... 6		5,511	5,511	100.0	81.3
	Other.....	---	---	65	---	---		All other commodities.....			125	---	1.8
	All other commodities.....	---	---	2,458	---	25.8		West South Central Division					
	San Francisco							All establishments..... 21					
	All establishments..... 6							Sales..... \$2,652,000					
	Sales..... \$4,127,000							Commodity coverage..... 72.5 percent					
	Commodity coverage..... 100.0 percent							Total analyzed.....	15	1,918	1,918	---	100.0
	Total analyzed.....	6	4,127	4,127	---	100.0		08 Flour..... 15		1,918	950	49.5	49.5
02	Butter and cheese.....	5	5,897	2,357	60.5	57.1		11 Groceries (miscellaneous)..... 9		914	90	8.8	4.2
05	Confectionery and ice cream.....	3	1,992	175	8.8	4.2		16 Other food and related products..... 4		792	76	9.6	4.0
06	Dairy and poultry products (except butter and cheese).....	4	5,559	508	14.4	12.5		18 Feed..... 12		1,559	769	56.8	40.1
	Milk and cream, fluid.....	5	5,512	374	11.3	---		All other commodities.....			63	---	3.2
	Other.....	4	5,559	134	5.8	---		Pacific Division					
16	Other food and related products.....	5	1,995	579	29.0	14.1		All establishments..... 7					
	All other commodities.....	---	---	508	---	12.5		Sales..... \$2,157,000					
	FARM SUPPLIES TRADES							Commodity coverage..... 100.0 percent					
	Middle Atlantic Division							Total analyzed.....	7	2,157	2,157	---	100.0
	All establishments..... 14							08 Flour..... 5		659	179	27.2	8.5
	Sales..... \$10,091,000							11 Groceries (breakfast cereals)..... 4		555	29	5.2	1.3
	Commodity coverage..... 100.0 percent							18 Feed..... 6		1,328	954	70.4	45.5
	Total analyzed.....	14	10,091	10,091	---	100.0		19 Grain..... 5		437	149	34.1	6.9
								Corn..... 5		437	14	3.2	---
								Wheat..... 5		437	23	5.3	---
								Other (except rice)..... 5		437	112	25.6	---
								All other commodities.....			866	---	40.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS' RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS' RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	FURNITURE AND HOUSE FURNISHINGS TRADES							FURNITURE AND HOUSE FURNISHINGS TRADES—Con.					
	New England Division							West North Central Division—Con.					
	All establishments..... 19							48 House furnishings.....	14	\$5,657	\$4,859	85.9	59.7
	Sales..... \$7,273,000							Carpets and rugs.....	4	2,503	2,385	95.3	---
	Commodity coverage... 98.9 percent							Linoleum, felt base, etc.....	6	2,616	1,728	66.1	---
	Total analyzed.....	18	\$7,050	\$7,050	---	100.0		Other house furnishings.....	10	3,571	745	20.9	---
								All other commodities.....	---	---	733	---	9.0
47	Furniture, wooden and metal.....	8	1,355	1,297	96.4	18.3		South Atlantic Division					
	Household furniture.....	4	616	616	100.0	---		All establishments..... 25					
	Office and store furniture, metal.....	4	719	671	93.3	---		Sales..... \$8,029,000					
48	House furnishings.....	9	5,229	3,604	68.9	51.1		Commodity coverage... 99.7 percent					
	Linoleum, felt base, etc.....	4	2,824	1,468	52.0	---		Total analyzed.....	24	8,006	8,006	---	100.0
	Other house furnishings.....	---	---	2,156	---	---		47 Furniture, wooden and metal.....	12	3,961	3,675	97.8	48.4
	All other commodities.....	---	---	2,159	---	50.6		48 House furnishings.....	10	3,518	2,988	84.9	37.3
	Middle Atlantic Division							Carpets and rugs.....	5	1,754	1,598	91.1	---
	All establishments..... 61							Other house furnishings.....	---	---	1,386	---	---
	Sales..... \$49,580,000							All other commodities.....	---	---	1,145	---	14.3
	Commodity coverage... 97.5 percent							East South Central Division					
	Total analyzed.....	78	48,330	48,330	---	100.0		All establishments..... 8					
51	Piece goods.....	9	14,448	4,683	32.4	9.7		Sales..... \$1,293,000					
54	Other dry goods and textile products.....	9	13,366	8,089	60.4	16.7		Commodity coverage... 100.0 percent					
47	Furniture, wooden and metal.....	38	7,591	6,841	90.1	14.2		Total analyzed.....	8	1,293	1,293	---	100.0
	Household furniture.....	24	4,827	4,434	91.9	---		47 Furniture (household).....	5	597	597	100.0	46.2
	Office and store furniture, metal.....	14	2,764	2,356	85.2	---		All other commodities.....	---	---	696	---	53.8
	Other.....	---	---	51	---	---		West South Central Division					
48	House furnishings.....	27	28,547	23,206	81.3	48.0		All establishments..... 15					
	Carpet and rugs.....	10	18,590	14,841	79.8	---		Sales..... \$4,487,000					
	Linoleum, felt base, etc.....	6	4,528	4,191	92.6	---		Commodity coverage... 100.0 percent					
	Other house furnishings.....	18	14,155	4,174	29.5	---		Total analyzed.....	15	4,487	4,487	---	100.0
78	Books, magazines, and other printed material.....	8	793	253	31.9	.5		47 Furniture (household).....	9	1,556	1,499	97.6	33.6
	All other commodities.....	---	---	5,004	---	10.4		48 House furnishings.....	6	2,671	2,089	72.1	46.3
	Service receipts.....	---	---	255	---	.5		All other commodities.....	---	---	898	---	20.1
	East North Central Division							Mountain Division					
	All establishments..... 65							All establishments..... 8					
	Sales..... \$31,029,000							Sales..... \$2,354,000					
	Commodity coverage... 89.6 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	60	27,800	27,800	---	100.0		Total analyzed.....	8	2,354	2,354	---	100.0
51	Piece goods (curtains, draperies, etc.)..	3	1,564	182	11.6	.7		47 Furniture (household).....	4	427	427	100.0	18.1
54	Other dry goods and textile products.....	11	2,896	1,527	52.7	5.5		48 House furnishings.....	5	1,478	1,397	93.8	58.9
47	Furniture, wooden and metal.....	24	5,158	5,020	97.3	18.1		All other commodities.....	---	---	540	---	23.0
	Household furniture.....	18	4,155	4,155	100.0	---		Pacific Division					
	Office and store furniture, metal.....	6	1,003	854	85.1	---		All establishments..... 55					
	Other.....	---	---	11	---	---		Sales..... \$19,463,000					
48	House furnishings.....	28	19,630	16,019	81.6	57.6		Commodity coverage... 95.6 percent					
	Carpets and rugs.....	9	8,002	7,575	94.7	---		Total analyzed.....	33	18,612	18,612	---	100.0
	Linoleum, felt base, etc.....	6	8,065	4,640	57.5	---		51 Piece goods (curtains, draperies, etc.)..	4	1,038	35	3.4	.2
	Other house furnishings.....	21	11,620	3,559	30.1	---		54 Other dry goods and textile products.....	4	1,038	198	19.1	1.1
	Not analyzed in detail.....	---	---	245	---	---		40 Paints and varnishes.....	4	8,085	1,533	19.0	8.2
78	Books, magazines, and other printed material.....	3	204	95	46.6	.3		47 Furniture, wooden and metal.....	10	2,053	1,981	96.5	10.6
	All other commodities.....	---	---	4,957	---	17.8		Household furniture.....	6	1,233	980	79.5	---
	West North Central Division							Office and store furniture, metal.....	6	1,278	968	75.7	---
	All establishments..... 29							Other.....	---	---	33	---	---
	Sales..... \$8,137,000												
	Commodity coverage... 100.0 percent												
	Total analyzed.....	29	8,137	8,137	---	100.0							
51	Piece goods (curtains, draperies, etc.)..	3	794	72	9.1	.9							
54	Other dry goods and textile products.....	7	1,372	694	50.6	8.5							
47	Furniture, wooden and metal.....	11	1,780	1,780	100.0	21.9							
	Household furniture.....	9	1,598	1,598	100.0	---							
	Other.....	---	---	182	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

825

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)		
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)			
	FURNITURE AND HOUSE FURNISHINGS TRADES—Con.							FURNITURE AND HOUSE FURNISHINGS TRADES—Con.							
	Pacific Division—Con.							San Francisco—Con.							
46	House furnishings.....	22	\$15,458	\$10,181	65.9	54.7	46	House furnishings.....	7	\$8,561	\$5,510	64.4	52.5		
	Carpets and rugs.....	8	3,808	3,686	96.8	---		Carpets and rugs.....	3	1,859	1,618	97.5	---		
	Linoleum, felt base, etc.....	11	10,573	4,952	46.8	---		Linoleum, felt base, etc.....	3	8,673	3,702	55.5	---		
	Other house furnishings.....	12	5,097	1,509	29.6	---		Other house furnishings.....	3	1,187	190	16.0	---		
	Not analyzed in detail.....	---	---	34	---	---		All other commodities.....	---	---	4,097	---	39.1		
78	Petroleum and its products.....	5	7,608	204	2.7	1.1									
81	Paper and products (except stationery and wallpaper).....	3	7,608	249	3.3	1.3									
	All other commodities.....	---	---	4,231	---	22.8									
	New York City							GROCERIES AND FOODS (SPECIALTY LINES) TRADES							
	All establishments..... 40							New England Division							
	Sales..... \$34,883,000							All establishments..... 270							
	Commodity coverage... 96.6 percent							Sales..... \$255,899,000							
	Commodity coverage... 96.6 percent							Commodity coverage... 99.5 percent							
	Total analyzed.....	58	33,701	33,701	---	100.0		Total analyzed.....	269	252,345	252,345	---	100.0		
31	Piece goods (curtains, draperies, etc.)..	6	11,789	4,461	38.0	13.3	00	Bakery products.....	61	14,235	11,248	79.0	4.5		
34	Other dry goods and textile products.....	4	10,203	6,996	68.6	20.8	02	Butter and cheese.....	140	159,244	13,643	8.7	5.4		
47	Furniture, wooden and metal.....	18	4,144	3,573	86.2	10.6	03	Canned foods.....	141	180,581	11,681	7.5	4.6		
	Household furniture.....	11	2,273	1,880	82.7	---		Canned fruits.....	4	5,404	1,474	27.3	---		
	Office and store furniture, metal.....	5	1,871	1,643	87.8	---		Canned vegetables.....	5	5,114	869	16.8	---		
	Other.....	---	---	50	---	---		Canned fish and sea foods.....	3	4,138	878	16.3	---		
48	House furnishings.....	13	18,438	14,240	77.2	42.3		Canned meats.....	129	150,597	3,659	2.4	---		
	Carpets and rugs.....	5	15,692	12,162	77.5	---		Canned milk.....	96	92,552	1,317	1.4	---		
	Other house furnishings.....	---	---	2,078	---	---		Other canned foods.....	65	82,016	2,335	2.8	---		
	All other commodities.....	---	---	4,156	---	12.2		Not analyzed in detail.....	---	---	1,562	---	---		
	Service receipts.....	---	---	255	---	.8		04	Coffee (roasted).....	23	12,210	4,390	36.0	1.7	
								05	Confectionery and ice cream.....	13	14,045	4,213	30.0	1.7	
	Chicago								Candy.....	11	11,253	3,445	30.6	---	
	All establishments..... 23								Other.....	---	726	---	---	---	
	Sales..... \$18,423,000								Not analyzed in detail.....	---	42	---	---	---	
	Commodity coverage... 81.6 percent							06	Dairy and poultry products (except butter and cheese).....	149	158,219	16,492	10.4	6.5	
	Total analyzed.....	19	15,365	15,365	---	100.0			Eggs.....	146	154,118	4,963	3.2	---	
47	Furniture, wooden and metal.....	6	1,605	1,724	95.6	12.9	08	Milk and cream, fluid.....	4	20,510	1,558	7.6	---		
	Household furniture.....	3	1,123	1,123	100.0	---		Poultry.....	127	127,803	9,811	7.7	---		
	Office and store furniture, metal.....	5	682	590	86.5	---		Not analyzed in detail.....	---	---	80	---	---	---	
	Other.....	---	---	11	---	---		09	Flour.....	17	19,559	7,153	36.6	2.8	
48	House furnishings.....	11	11,342	8,557	75.4	63.9	11	Groceries (except as listed).....	208	199,122	21,988	11.0	8.7		
	Linoleum, felt base, etc.....	4	6,653	3,492	52.5	---		Breakfast cereals.....	40	28,025	4,305	16.5	---		
	Other house furnishings.....	---	---	4,825	---	---		Lard substitutes and cooking fats.....	127	155,643	5,876	3.8	---		
	Not analyzed in detail.....	---	---	240	---	---		Nuts (all kinds).....	3	5,515	368	6.7	---		
	All other commodities.....	---	---	3,112	---	23.2		Butter substitutes.....	58	70,081	802	1.1	---		
								Pickles, preserves, and sauces.....	8	3,890	1,330	38.0	---		
	Boston							Teas.....	22	11,159	721	7.1	---		
	All establishments..... 10							Other.....	---	---	6,442	---	---	---	
	Sales..... \$5,724,000							Not analyzed in detail.....	---	---	54	---	---	---	
	Commodity coverage... 96.2 percent							12	Meats and meat products.....	138	158,078	116,597	73.8	46.2	
	Total analyzed.....	9	5,504	5,504	---	100.0			Lard.....	134	153,978	4,870	3.2	---	
47	Furniture, wooden and metal.....	4	523	475	90.8	8.6			Meats, fresh.....	135	152,978	89,596	58.6	---	
	Office and store furniture, metal.....	3	450	402	89.3	---			Meats, cured or smoked.....	135	155,648	18,709	12.2	---	
	Other.....	---	---	73	---	---			Other (including game).....	49	54,880	3,422	6.2	---	
49	House furnishings.....	4	4,495	2,899	64.5	52.7			Soft drinks.....	9	5,524	565	10.2	.2	
	All other commodities.....	---	---	2,130	---	38.7			Other food and related products.....	66	82,181	4,392	7.1	1.7	
									Feed (mixed and other).....	7	18,232	1,563	8.6	.6	
	San Francisco								Drugs and drug sundries.....	19	30,077	522	1.7	.2	
	All establishments..... 13								Oils, vegetable.....	31	73,598	954	1.3	.4	
	Sales..... \$11,230,000								Cottonseed, linseed, etc.....	15	32,061	410	1.3	---	
	Commodity coverage... 93.4 percent								Essential oils.....	13	34,439	81	.2	---	
	Total analyzed.....	12	10,493	10,493	---	100.0			Not analyzed in detail.....	3	7,098	463	6.5	---	
47	Furniture, wooden and metal.....	4	937	886	94.6	8.4			41	Soaps.....	101	137,558	14,947	10.9	5.9
	Office and store furniture, metal.....	3	781	590	75.6	---			Toilet soaps.....	89	117,798	3,584	3.0	---	
	Other.....	---	---	326	---	---			Other soaps.....	92	116,282	11,423	9.8	---	
									42	Other chemicals and related products.....	3	29,604	4,335	14.6	1.7
									All other commodities.....	---	---	17,702	---	7.2	---
	Middle Atlantic Division														
	All establishments..... 574														
	Sales..... \$743,347,000														
	Commodity coverage... 99.4 percent														
	Total analyzed.....	585	743,497	743,497	---	100.0									

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.						
Middle Atlantic Division—Con.							East North Central Division—Con.						
00	Bakery products.....	122	\$40,080	\$31,589	78.9	4.2	05	Canned foods.....	150	\$171,502	\$21,274	12.4	5.4
01	Beer and other malt liquors.....	7	3,483	1,488	42.9	2		Canned fruits.....	7	8,318	3,292	39.6	---
02	Butter and cheese.....	220	340,091	26,550	7.8	3.6		Canned vegetables.....	9	9,882	1,219	12.6	---
03	Canned foods.....	245	378,943	41,072	10.9	5.5		Canned fish and sea foods.....	9	9,395	982	10.2	---
	Canned fruits.....	8	18,069	5,495	30.4	---		Canned meats.....	113	149,875	4,034	2.7	---
	Canned vegetables.....	11	19,387	3,043	15.7	---		Canned milk.....	80	109,782	1,657	1.5	---
	Canned fish and sea foods.....	8	18,758	1,528	8.1	---		Other canned foods.....	98	127,048	7,477	5.9	---
	Canned meats.....	212	334,115	9,420	2.8	---		Not analyzed in detail.....	11	5,899	2,653	45.1	---
	Canned milk.....	137	186,686	2,508	1.3	---	04	Coffee.....	51	58,613	14,257	24.3	5.8
	Other canned foods.....	164	237,037	13,248	5.6	---		Roasted.....	50	28,415	11,458	40.3	---
	Not analyzed in detail.....	11	12,850	5,854	45.4	---		Not analyzed in detail.....	20	29,220	2,789	9.5	---
04	Coffee (roasted).....	50	56,461	19,451	34.4	2.8	05	Confectionery and ice cream.....	51	46,342	14,855	32.1	3.7
05	Confectionery and ice cream.....	34	69,875	20,815	29.8	2.8		Candy.....	20	59,220	12,922	32.9	---
	Candy.....	18	51,603	11,795	22.9	---		Chewing gum.....	3	392	16	4.1	---
	Chewing gum.....	5	7,688	5,759	75.1	---		Other.....	8	5,058	78	1.5	---
	Other confectionery.....	13	42,333	3,087	7.3	---		Not analyzed in detail.....	8	5,058	78	1.5	---
	Not analyzed in detail.....	10	11,349	174	1.5	---	06	Dairy and poultry products (except butter and cheese).....	159	182,863	10,760	6.8	2.7
06	Dairy and poultry products (except butter and cheese).....	285	363,921	40,098	11.0	5.4		Eggs.....	138	150,829	4,769	3.2	---
	Eggs.....	240	329,136	12,591	3.8	---		Milk and cream, fluid.....	8	15,115	939	6.2	---
	Milk and cream, fluid.....	5	7,221	866	12.0	---		Poultry.....	102	128,948	4,898	3.8	---
	Poultry.....	204	318,849	25,189	7.9	---		Other.....	8	7,220	85	1.1	---
	Other.....	18	23,958	474	2.0	---		Not analyzed in detail.....	9	5,130	79	1.5	---
	Not analyzed in detail.....	10	12,588	998	7.9	---	07	Fish and sea foods (except canned).....	10	4,184	2,398	57.3	6
07	Fish and sea foods (except canned).....	6	8,497	1,852	21.8	2	08	Flour.....	22	53,061	23,604	44.5	5.9
08	Flour.....	36	98,815	40,342	40.8	5.4	10	Fruits and vegetables, frozen.....	5	2,648	1,285	48.5	3
10	Fruits and vegetables, frozen.....	10	10,784	4,898	45.4	7	11	Groceries (except as listed).....	278	302,605	58,508	19.3	14.2
11	Groceries (except as listed).....	370	508,107	82,095	16.2	11.0		Breakfast cereals.....	68	71,117	10,256	14.4	---
	Breakfast cereals.....	92	118,215	16,622	14.1	---		Extracts and spices.....	3	558	125	22.5	---
	Extracts and spices.....	5	4,855	545	11.7	---		Lard substitutes and cooking fats.....	108	185,793	10,049	5.4	---
	Lard substitutes and cooking fats.....	190	313,950	16,001	5.1	---		Nuts (all kinds).....	5	24,599	1,151	4.7	---
	Nuts (all kinds).....	7	33,458	1,550	4.6	---		Butter substitutes.....	78	96,489	1,020	1.1	---
	Butter substitutes.....	79	142,799	1,579	1.1	---		Pickles, preserves, and sauces.....	16	8,816	5,205	58.4	---
	Pickles, preserves, and sauces.....	18	17,974	5,338	29.7	---		Teas.....	50	36,753	1,002	2.7	---
	Teas.....	48	49,887	1,440	2.9	---		Other.....	89	65,217	29,579	45.4	---
	Other.....	84	108,131	59,075	55.9	---		Not analyzed in detail.....	6	759	121	15.9	---
	Not analyzed in detail.....	6	6,447	945	14.7	---	12	Meats and meat products.....	145	184,785	128,609	78.9	31.8
12	Meats and meat products.....	248	370,182	288,991	72.6	36.2		Lard.....	120	150,380	3,544	2.4	---
	Lard.....	204	321,165	3,208	1.0	---		Meats, fresh.....	127	155,788	87,455	56.1	---
	Meats, fresh.....	228	352,551	201,522	57.2	---		Meats, cured or smoked.....	130	157,788	23,698	15.0	---
	Meats, cured or smoked.....	239	353,598	52,991	15.0	---		Other (including game).....	57	62,685	11,021	17.6	---
	Other (including game).....	78	145,410	10,215	7.0	---		Not analyzed in detail.....	---	---	---	---	---
	Not analyzed in detail.....	---	---	955	---	---	13	Soft drinks.....	22	18,890	1,845	9.9	5
13	Soft drinks.....	43	37,321	10,586	27.8	1.4	14	Sugar.....	4	28,002	17,523	62.6	4.4
14	Sugar.....	8	56,988	44,732	79.9	6.0	18	Other food and related products.....	116	102,321	8,840	8.6	2.2
18	Other food and related products.....	130	155,987	14,110	9.0	1.9	18	Feed.....	21	52,388	5,231	10.0	1.3
18	Feed.....	27	88,488	10,555	11.9	1.4	37	Drugs and drug sundries.....	27	45,953	1,613	3.5	4
37	Drugs and drug sundries.....	21	49,878	1,916	3.8	3	39	Oils, vegetable.....	57	119,259	3,640	3.2	1.0
39	Oils, vegetable.....	86	168,859	3,280	2.0	4	41	Soaps.....	89	184,788	52,445	28.4	13.2
41	Soaps.....	176	321,787	58,512	17.8	7.6		Toilet soaps.....	77	175,108	12,923	7.5	---
	Toilet soaps.....	139	285,248	13,503	4.7	---		Other soaps.....	75	180,442	39,455	24.8	---
	Other soaps.....	163	298,979	43,124	14.5	---		Not analyzed in detail.....	---	---	---	---	---
	Not analyzed in detail.....	4	6,414	85	1.3	---		All other commodities.....	---	---	7,375	---	1.9
42	Other chemicals and related products.....	13	88,298	5,020	5.8	7	West North Central Division						
81	Paper and products (except stationery and wallpaper).....	3	12,680	3,893	30.7	5		All establishments.....	218	157,455	157,455	100.0	---
	All other commodities.....	---	---	13,458	---	1.9		Sales.....	---	---	---	---	---
	Service receipts.....	---	---	548	---	1		Commodity coverage.....	---	---	---	---	---
East North Central Division								Total analyzed.....	218	157,455	157,455	100.0	---
	All establishments.....	447	---	---	---	---	00	Bakery products.....	37	7,117	5,911	83.1	3.8
	Sales.....	---	\$406,778,000	---	---	---	02	Butter and cheese.....	44	54,057	5,944	7.3	2.5
	Commodity coverage.....	97.7 percent	---	---	---	---	03	Canned foods.....	64	86,978	11,191	16.7	7.1
	Total analyzed.....	432	397,527	397,527	100.0	---		Canned fruits.....	4	5,285	2,192	41.5	---
00	Bakery products.....	97	19,300	16,209	84.0	4.1		Canned vegetables.....	4	5,285	754	14.3	---
02	Butter and cheese.....	121	149,218	11,049	7.4	2.8		Canned fish and sea foods.....	7	8,194	879	14.2	---
								Canned meats.....	44	59,468	2,105	3.5	---
								Canned milk.....	27	37,598	1,028	2.7	---
								Other canned foods.....	34	42,385	3,458	8.2	---
								Not analyzed in detail.....	5	1,567	777	49.6	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.						
West North Central Division—Con.							South Atlantic Division—Con.						
04	Coffee.....	36	\$17,805	\$4,475	25.1	2.8	06	Dairy and poultry products (except butter and cheese).....	198	\$147,982	\$10,484	7.1	4.1
	Roasted.....	55	17,538	4,395	25.1			Eggs.....	182	145,881	9,979	4.9	
	Other.....			80				Milk and cream, fluid.....	4	4,777	259	5.0	
05	Confectionery and ice cream.....	20	17,983	5,902	21.7	2.5		Poultry.....	125	125,029	3,220	2.6	
	Candy.....	15	16,448	5,728	22.7			Not analyzed in detail.....	15	5,877	46	1.3	
	Other confectionery.....	4	12,003	154	1.3		08	Flour.....	42	21,955	8,074	39.5	3.4
	Not analyzed in detail.....	5	1,535	22	1.4		11	Groceries (except as listed).....	275	207,241	55,615	16.2	13.1
06	Dairy and poultry products (except butter and cheese).....	63	58,867	2,159	3.8	1.4		Breakfast cereals.....	62	30,728	4,822	15.7	
	Eggs.....	58	55,352	1,285	2.3			Extracts and spices.....	3	6,728	2,225	33.1	
	Poultry.....	30	47,518	841	1.8			Lard substitutes and cooking fats.....	146	152,477	13,328	8.7	
	Not analyzed in detail.....	5	1,535	54	2.2			Nuts (all kinds).....	15	12,614	526	4.1	
07	Fish and sea foods (except canned).....	7	1,370	1,250	89.8	.8		Butter substitutes.....	106	115,869	897	.8	
	Fresh fish.....	6	1,353	317	23.4			Pickles, preserves, and sauces.....	11	5,586	1,551	27.9	
	Cured and processed fish.....	4	1,165	72	6.2			Teas.....	45	18,843	1,385	7.4	
	Frozen fish.....	7	1,370	730	53.3			Other.....	60	27,971	8,979	31.7	
	Other sea foods.....	4	1,165	111	9.5		12	Meats and meat products.....	174	152,802	103,165	67.5	40.1
08	Flour.....	51	36,782	11,264	30.6	7.2		Lard.....	140	159,858	5,710	4.1	
11	Groceries (except as listed).....	144	125,017	27,015	22.0	17.2		Meats, fresh.....	153	145,857	57,646	39.5	
	Breakfast cereals.....	50	42,366	9,381	22.1			Meats, cured or smoked.....	171	149,176	55,788	22.6	
	Extracts and spices.....	3	159	63	39.6			Other (including game).....	45	45,412	2,845	6.6	
	Lard substitutes and cooking fats.....	56	66,782	5,959	8.9			Not analyzed in detail.....			5,164		
	Nuts (all kinds).....	4	12,003	274	2.3		13	Soft drinks.....	21	1,056	1,056	100.0	.4
	Butter substitutes.....	30	45,635	672	1.5		16	Other food and related products.....	104	62,406	2,594	4.2	1.0
	Pickles, preserves, and sauces.....	8	3,487	1,154	32.5		18	Feed (mixed and other).....	45	14,543	1,770	12.3	.7
	Teas.....	36	17,128	545	3.2		37	Drugs and drug sundries.....	32	38,931	557	1.4	.2
	Other.....	54	22,858	11,071	48.4		39	Oils, vegetable.....	29	57,656	1,057	1.8	.4
	Not analyzed in detail.....	5	870	117	13.4			Cottonseed, linseed, etc.....	15	30,420	400	1.3	
12	Meats and meat products.....	56	59,490	47,596	80.0	30.2		Essential oils.....	12	24,952	469	1.9	
	Lard.....	43	55,853	2,965	5.3			Not analyzed in detail.....			188		
	Meats, fresh.....	50	57,923	30,523	52.7		41	Soaps.....	124	134,679	19,585	14.5	7.6
	Meats, cured or smoked.....	49	57,420	11,946	20.8			Toilet soaps.....	113	125,615	5,494	4.4	
	Other (including game).....	25	28,508	2,162	7.6			Other soaps.....	116	128,945	14,028	11.0	
15	Soft drinks.....	10	458	455	95.4	.3		Not analyzed in detail.....			83		
14	Sugar.....	4	1,598	420	26.3	.5		All other commodities.....			17,451		6.6
16	Other food and related products.....	45	37,473	2,886	7.7	1.8	East South Central Division						
18	Feed (mixed and other).....	29	24,258	8,509	34.3	5.5		All establishments.....	142				
19	Grain.....	11	4,831	452	9.4	.3		Sales.....		\$84,557,000			
39	Oils, vegetable.....	15	44,785	420	.9	.3		Commodity coverage.....		97.0 percent			
	Cottonseed, linseed, etc.....	7	29,831	205	.7			Total analyzed.....	139	82,044	82,044	100.0	
	Essential oils.....	8	16,678	94	.6		00	Bakery products.....	25	4,443	4,156	95.1	5.0
	Not analyzed in detail.....			121			02	Butter and cheese.....	63	53,405	5,749	10.8	7.0
41	Soaps.....	28	58,297	20,759	35.6	13.2	03	Canned foods.....	68	56,680	6,155	10.9	7.5
	Toilet soaps.....	26	57,974	5,274	9.1			Canned meats.....	58	55,772	2,282	4.2	
	Other soaps.....	28	58,297	15,485	26.6			Canned milk.....	40	55,135	785	2.2	
	All other commodities.....			5,108		3.0		Other.....			2,404		
South Atlantic Division								Not analyzed in detail.....	7	1,279	704	55.0	
	All establishments.....		588				04	Coffee (roasted).....	15	4,707	1,940	41.2	2.4
	Sales.....		\$257,625,000				05	Confectionery and ice cream.....	9	4,245	206	4.9	.5
	Commodity coverage.....		99.9 percent					Candy.....	3	2,944	122	4.1	
	Total analyzed.....	586	257,555	257,555	100.0			Other.....			64		
00	Bakery products.....	76	16,107	14,055	87.2	5.5	06	Dairy and poultry products (except butter and cheese).....	74	55,351	2,760	5.0	3.4
02	Butter and cheese.....	171	148,080	15,893	10.7	6.2		Eggs.....	69	54,129	2,187	4.0	
05	Canned foods.....	183	159,507	18,918	11.9	7.4		Poultry.....	43	45,240	775	1.1	
	Canned fruits.....	4	5,717	2,279	39.9			Other.....			45		
	Canned vegetables.....	5	6,438	1,090	16.9			Not analyzed in detail.....	5	1,202	45	3.7	
	Canned fish and sea foods.....	5	6,438	228	3.5		08	Flour.....	17	6,855	2,751	41.3	3.4
	Canned meats.....	155	149,485	7,559	5.1		11	Groceries (except as listed).....	98	72,794	10,078	13.8	12.3
	Canned milk.....	114	107,440	2,099	2.0			Breakfast cereals.....	22	8,076	870	10.8	
	Other canned foods.....	106	106,252	2,919	2.7			Lard substitutes and cooking fats.....	54	59,682	5,350	8.9	
	Not analyzed in detail.....	21	6,785	2,748	40.6			Butter substitutes.....	56	52,055	744	2.3	
04	Coffee.....	46	15,096	6,328	41.9	2.5		Pickles, preserves, and sauces.....	5	1,388	439	31.6	
	Roasted.....	44	14,858	6,253	42.1			Teas.....	18	5,191	279	5.4	
	Not analyzed in detail.....			75				Other.....			2,417		
05	Confectionery and ice cream.....	33	16,172	2,141	13.2	.8	12	Meats and meat products.....	81	55,329	35,328	66.2	43.1
	Candy.....	17	12,165	1,809	14.9			Lard.....	55	52,070	5,555	10.6	
	Other confectionery.....			245				Meats, fresh.....	55	52,070	14,740	28.3	
	Not analyzed in detail.....	14	5,815	87	2.4			Meats, cured or smoked.....	60	55,253	15,053	24.5	
								Other (including game).....	24	22,525	2,000	8.9	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. East South Central Division—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Mountain Division—Con.						
13	Soft drinks.....	8	\$297	\$276	92.9	.3	00	Bakery products.....	13	\$5,354	\$2,658	79.2	8.0
16	Other food and related products.....	37	20,020	517	2.6	.8	02	Butter and cheese.....	27	11,305	1,328	11.7	4.0
18	Feed (mixed and other).....	18	4,539	796	18.3	1.0	03	Canned foods.....	35	14,766	5,979	26.9	11.9
37	Drugs and drug sundries.....	14	14,506	122	.9	.1	04	Coffee (roasted).....	19	3,668	882	24.0	2.6
39	Oils (cottonseed, linseed, etc.).....	16	25,874	871	2.8	.8	05	Confectionery.....	10	4,519	375	8.6	1.1
41	Soaps.....	45	48,122	8,936	18.6	10.9		Candy.....	6	3,158	306	9.7	---
	Toilet soaps.....	42	47,148	2,105	4.5	---		Other.....	---	---	87	---	---
	Other soaps.....	43	47,025	8,851	14.5	---	06	Dairy and poultry products (except butter and cheese).....	22	10,644	828	7.8	2.5
42	Other chemicals and related products.....	4	11,109	882	7.9	1.1		Eggs.....	18	9,493	479	5.1	---
	All other commodities.....	---	---	740	---	.8		Poultry.....	15	8,241	186	2.3	---
West South Central Division							07 Fish and sea foods (except canned).....						
All establishments..... 223								Not analyzed in detail.....	4	1,161	18	1.4	---
Sales..... \$145,485,000								Fresh fish.....	3	651	612	97.0	1.8
Commodity coverage..... 97.6 percent								Cured and processed fish.....	3	651	80	12.7	---
Total analyzed..... 220 142,019 142,019 --- 100.0								Frozen fish.....	3	651	349	55.3	---
								Other sea foods.....	3	651	62	9.8	---
00	Bakery products.....	44	9,454	8,171	86.4	5.8	08	Flour.....	10	6,805	2,772	40.7	6.3
02	Butter and cheese.....	81	72,403	6,465	8.9	4.6	11	Groceries (except as listed).....	65	24,473	6,028	24.6	16.1
05	Canned foods.....	90	79,972	11,752	14.7	8.3		Breakfast cereals.....	18	8,870	1,895	21.4	---
	Canned fruits.....	4	5,525	2,751	49.8	---		Lard substitutes and cooking fats.....	23	13,325	1,514	9.9	---
	Canned vegetables.....	7	7,555	485	6.4	---		Butter substitutes.....	14	7,287	220	3.0	---
	Canned fish and sea foods.....	4	5,525	272	4.9	---		Pickles, preserves, and sauces.....	3	933	516	33.9	---
	Canned meats.....	74	75,209	3,243	4.3	---		Teas.....	18	2,774	86	3.1	---
	Canned milk.....	45	48,986	693	1.4	---		Other.....	---	---	2,195	---	---
	Other canned foods.....	84	82,638	2,895	4.6	---	12	Meats and meat products.....	29	12,523	7,444	59.4	22.3
	Not analyzed in detail.....	11	2,719	1,415	52.0	---		Lard.....	25	11,362	646	5.7	---
04	Coffee (roasted).....	29	12,504	3,874	31.0	2.7		Meats, fresh.....	25	11,362	5,260	28.7	---
05	Confectionery and ice cream.....	28	17,046	2,862	16.2	2.0		Meats, cured or smoked.....	26	11,805	5,151	27.0	---
	Candy.....	19	14,987	2,654	17.6	---		Other (including game).....	9	4,155	585	9.2	---
	Other confectionery.....	4	9,580	190	2.0	---		Not analyzed in detail.....	3	918	24	2.6	---
	Not analyzed in detail.....	9	2,659	38	1.4	---	16	Other food and related products.....	14	5,149	667	13.0	2.0
06	Dairy and poultry products (except butter and cheese).....	73	66,753	5,470	5.2	2.4	18	Feed.....	12	5,753	978	17.0	2.9
	Eggs.....	66	64,316	2,838	4.4	---		Mixed and other feeds.....	9	4,855	945	19.5	---
	Poultry.....	48	56,358	571	1.0	---		Not analyzed in detail.....	3	918	35	3.8	---
	Not analyzed in detail.....	7	2,417	81	2.5	---	19	Grain.....	3	856	95	11.1	.3
08	Flour.....	28	14,179	2,483	17.5	1.7		Corn.....	3	856	17	2.0	---
11	Groceries (except as listed).....	151	104,584	20,628	19.7	14.5		Wheat.....	3	856	30	3.6	---
	Breakfast cereals.....	30	17,400	4,231	24.3	---		Other (except rice).....	5	858	46	5.5	---
	Extracts and spices.....	3	768	359	46.7	---	39	Oils (cottonseed, linseed, etc.).....	4	4,359	27	.8	.1
	Lard substitutes and cooking fats.....	72	78,548	7,547	9.6	---	41	Soaps.....	20	12,572	4,565	34.7	13.1
	Nuts (all kinds).....	3	8,878	72	.8	---		Toilet soaps.....	16	10,855	1,292	11.9	---
	Butter substitutes.....	58	59,355	705	1.2	---		Other soaps.....	20	12,572	5,075	24.4	---
	Pickles, preserves, and sauces.....	7	2,144	762	35.5	---	42	Other chemicals and related products.....	3	4,962	24	.5	.1
	Teas.....	31	13,247	439	3.3	---		All other commodities.....	---	---	305	---	.9
	Other.....	46	18,219	6,495	35.6	---	Pacific Division						
	Not analyzed in detail.....	5	472	18	3.8	---	All establishments..... 241						
12	Meats and meat products.....	85	73,787	50,301	68.2	35.4	Sales..... \$244,256,000						
	Lard.....	71	69,169	2,633	3.8	---	Commodity coverage..... 96.2 percent						
	Meats, fresh.....	74	71,108	21,715	30.5	---	Total analyzed..... 237 239,976 239,976 --- 100.0						
	Meats, cured or smoked.....	85	73,787	22,480	30.5	---	00	Bakery products.....	25	8,131	6,565	80.7	2.7
	Other (including game).....	52	28,919	3,473	12.0	---	02	Butter and cheese.....	45	45,805	3,777	8.2	1.6
13	Soft drinks.....	8	489	488	99.8	.3	05	Canned foods.....	59	75,228	30,755	42.0	12.6
16	Other food and related products.....	53	35,032	1,068	3.0	.8		Canned fruits.....	12	24,701	12,975	52.5	---
18	Feed.....	32	7,465	1,369	18.3	1.0		Canned vegetables.....	12	25,575	3,017	12.8	---
39	Oils, vegetable.....	17	32,113	675	2.1	.5		Canned fish and sea foods.....	12	22,844	5,274	14.3	---
	Cottonseed, linseed, etc.....	9	17,418	554	3.2	---		Canned meats.....	38	51,756	5,590	10.8	---
	Essential oils.....	7	14,069	57	.4	---		Canned milk.....	27	37,077	752	2.0	---
	Not analyzed in detail.....	---	---	62	---	---		Other canned foods.....	37	49,489	5,728	7.5	---
41	Soaps.....	50	59,979	11,591	19.3	8.2		Not analyzed in detail.....	4	2,858	1,421	49.7	---
	Toilet soaps.....	45	56,065	3,286	5.8	---	04	Coffee (roasted).....	28	19,888	4,365	21.9	1.8
	Other soaps.....	49	59,388	8,325	14.0	---	05	Confectionery and ice cream.....	24	23,947	10,639	44.4	4.4
42	Other chemicals and related products.....	9	21,117	308	1.5	.2		Candy.....	14	16,074	4,654	30.9	---
	All other commodities.....	---	---	16,518	---	11.6		Chewing gum.....	3	5,628	5,381	95.6	---
Mountain Division								Other confectionery.....	9	12,355	562	4.6	---
All establishments..... 88								Not analyzed in detail.....	4	2,858	42	1.5	---
Sales..... \$35,902,000							06	Dairy and poultry products (except butter and cheese).....	56	59,693	3,214	5.1	1.3
Commodity coverage..... 96.4 percent								Eggs.....	51	54,450	1,574	4.8	---
Total analyzed..... 87 33,359 33,359 --- 100.0								Poultry.....	51	54,450	1,402	4.1	---
								Not analyzed in detail.....	5	5,245	259	4.5	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Pacific Division—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. New York City—Con.						
06	Flour.....	28	\$32,183	\$14,649	45.5	6.1	14	Sugar.....	4	\$35,581	\$25,582	72.2	8.5
11	Groceries (except as listed).....	148	114,549	32,621	28.5	13.6	16	Other food and related products.....	25	48,503	6,332	13.1	2.1
	Breakfast cereals.....	43	39,480	5,424	13.7	---	18	Feed (mixed and other).....	6	31,429	2,408	7.7	.8
	Extracts and spices.....	13	2,397	536	22.4	---	37	Drugs and drug sundries.....	3	18,447	1,424	7.7	.5
	Lard substitutes and cooking fats.....	32	50,982	7,504	14.7	---	39	Oils, vegetable.....	11	57,441	1,943	5.4	.6
	Nuts (all kinds).....	6	10,710	962	9.0	---		Cottonseed, linseed, etc.....	7	39,019	1,137	2.9	---
	Butter substitutes.....	35	28,260	1,262	4.5	---		Not analyzed in detail.....	---	---	806	---	---
	Pickles, preserves, and sauces.....	18	7,247	3,116	43.0	---	41	Soaps.....	26	92,103	18,475	20.1	6.2
	Tens.....	23	14,133	477	3.4	---		Toilet soaps.....	18	83,431	4,240	5.1	---
	Other.....	65	30,842	13,358	43.2	---		Other soaps.....	21	78,937	14,233	18.0	---
12	Meats and meat products.....	47	48,530	32,179	66.3	13.4	61	Paper and products (except stationary and wallpaper): Paper products such as bags, boxes, cups, dishes, etc.....	3	12,680	3,983	30.7	1.3
	Lard.....	39	43,005	955	2.2	---		All other commodities.....	---	---	16,328	---	5.4
	Meats, fresh.....	42	46,581	15,145	33.2	---		Service receipts.....	---	---	543	---	.2
	Meats, cured or smoked.....	46	49,419	13,541	28.0	---							
	Other (including game).....	19	24,694	2,427	9.8	---							
	Not analyzed in detail.....	---	---	111	---	---							
13	Soft drinks.....	20	5,466	4,824	87.9	2.0							
16	Other food and related products.....	18	77,302	64,852	83.9	27.0							
18	Feed (mixed and other).....	28	28,915	6,120	21.2	2.6							
37	Drugs and drug sundries.....	12	11,562	572	4.9	.2							
39	Oils, vegetable.....	19	34,956	1,708	4.9	.7							
	Cottonseed, linseed, etc.....	15	28,111	1,059	3.8	---							
	Not analyzed in detail.....	---	---	649	---	---							
41	Soaps.....	38	54,288	15,863	29.2	6.6							
	Toilet soaps.....	28	48,174	3,967	8.2	---							
	Other soaps.....	35	53,617	11,896	22.2	---							
	All other commodities.....	---	---	7,277	---	3.2							
New York City All establishments..... 139 Sales..... \$501,107,000 Commodity coverage... 99.3 percent Total analyzed..... 137 299,102 299,102 --- 100.0							Chicago All establishments..... 79 Sales..... \$177,814,000 Commodity coverage... 95.5 percent Total analyzed..... 78 189,784 169,784 --- 100.0						
00	Bakery products.....	22	13,997	9,394	67.1	3.1	00	Bakery products.....	8	2,952	2,313	78.4	1.4
01	Beer and other malt liquors.....	4	3,189	1,386	43.5	.5	02	Butter and cheese.....	30	64,103	2,895	4.5	1.7
02	Butter and cheese.....	34	98,605	4,697	4.8	1.6	03	Canned foods.....	36	89,985	7,094	10.1	4.2
03	Canned foods.....	44	118,418	19,450	16.6	6.2		Canned fruits.....	3	3,401	1,280	37.8	---
	Canned fruits.....	4	12,610	3,773	29.9	---		Canned vegetables.....	3	3,401	525	15.5	---
	Canned vegetables.....	6	13,139	2,713	20.6	---		Canned fish and sea foods.....	3	3,718	428	11.5	---
	Canned fish and sea foods.....	4	13,297	1,204	9.1	---		Canned meats.....	27	61,284	1,172	1.9	---
	Canned meats.....	34	98,777	3,384	3.4	---		Canned milk.....	13	41,038	157	.4	---
	Canned milk.....	11	45,280	485	1.0	---		Other canned foods.....	21	49,810	2,499	5.0	---
	Other canned foods.....	23	62,707	5,240	8.4	---		Not analyzed in detail.....	3	2,662	1,772	39.1	---
	Not analyzed in detail.....	---	---	1,871	---	---	04	Coffee.....	5	13,042	3,438	27.6	2.1
04	Coffee (roasted).....	5	21,455	6,508	30.3	2.2	05	Confectionery and ice cream.....	8	23,885	10,075	42.2	5.9
05	Confectionery and ice cream.....	15	37,787	10,478	27.7	5.5		Candy.....	6	20,588	8,484	41.7	---
	Candy.....	8	27,452	7,797	28.4	---		Other confectionery.....	3	13,574	1,582	11.5	---
	Other.....	---	---	8,630	---	---		Not analyzed in detail.....	---	---	30	---	---
	Not analyzed in detail.....	---	---	51	---	---	06	Dairy and poultry products (except butter and cheese).....	29	65,199	5,392	8.3	3.2
06	Dairy and poultry products (except butter and cheese).....	59	103,284	15,831	14.9	5.3		Eggs.....	25	60,708	1,732	2.9	---
	Eggs.....	29	98,505	5,668	4.3	---		Milk and cream, fluid.....	3	11,230	781	7.0	---
	Poultry.....	32	95,447	11,498	12.3	---		Poultry.....	25	51,345	2,822	5.5	---
	Other.....	---	---	201	---	---		Not analyzed in detail.....	---	---	27	---	---
	Not analyzed in detail.....	---	---	464	---	---	07	Fish and sea foods (except canned) Frozen fish.....	3	2,397	1,505	62.8	.9
08	Flour.....	11	38,741	17,477	45.1	5.8		Other.....	3	2,397	613	25.6	---
11	Groceries (except as listed).....	65	189,692	39,797	21.0	15.0	08	Flour.....	3	24,411	12,955	53.1	7.6
	Breakfast cereals.....	18	37,804	5,359	14.2	---	11	Groceries (miscellaneous).....	48	116,184	23,758	20.5	14.0
	Extracts and spices.....	3	3,748	482	12.9	---	12	Meats and meat products.....	33	67,505	53,704	79.6	31.6
	Lard substitutes and cooking fats.....	25	82,047	5,004	6.1	---		Lard.....	29	62,093	1,288	2.1	---
	Butter substitutes.....	11	39,848	218	.5	---		Meats, fresh.....	32	65,495	39,456	60.2	---
	Pickles, preserves, and sauces.....	5	6,611	2,051	31.0	---		Meats, cured or smoked.....	31	85,978	6,970	10.6	---
	Tens.....	4	18,107	187	1.0	---		Other (including game).....	14	28,049	5,982	21.4	---
	Other.....	---	---	24,724	---	---	14	Sugar.....	3	24,386	18,614	68.2	9.6
	Not analyzed in detail.....	---	---	792	---	---	16	Other food and related products.....	19	37,770	3,876	10.3	2.3
12	Meats and meat products.....	52	120,087	87,011	72.5	29.1	18	Feed (mixed and other).....	5	33,448	3,686	11.0	2.2
	Lard.....	51	91,398	848	.7	---	37	Drugs and drug sundries.....	4	13,590	868	7.1	.6
	Meats, fresh.....	45	113,861	68,088	59.8	---	39	Oils, vegetable.....	11	50,228	1,688	3.3	1.0
	Meats, cured or smoked.....	48	109,382	14,420	13.2	---		Cottonseed, linseed, etc.....	5	24,652	578	2.3	---
	Other (including game).....	21	60,442	3,875	6.4	---		Essential oils.....	4	17,755	386	2.2	---
13	Soft drinks.....	15	20,881	6,182	29.6	2.1		Not analyzed in detail.....	---	---	704	---	---
							41	Soaps.....	20	89,185	18,066	20.1	10.6
								Toilet soaps.....	18	87,375	4,543	6.7	---
								Other soaps.....	12	48,227	15,523	28.0	---
								All other commodities.....	---	---	1,833	---	.9

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.					
	Philadelphia							San Francisco					
	All establishments..... 43							All establishments..... 58					
	Sales..... \$113,742,000							Sales..... \$114,833,000					
	Commodity coverage..... 99.9 percent							Commodity coverage..... 98.8 percent					
	Total analyzed.....	42	\$113,847	\$113,847	100.0			Total analyzed.....	37	\$113,504	\$113,504	100.0	
00	Bakery products.....	5	4,067	5,671	90.3	5.2	02	Butter and cheese.....	5	8,510	804	9.4	.7
02	Butter and cheese.....	15	46,821	2,695	6.2	2.5	03	Canned foods.....	9	20,580	11,805	56.4	10.2
03	Canned foods.....	17	50,854	6,262	12.4	5.5		Canned fruits.....	4	12,717	7,101	55.8	---
05	Confectionery and ice cream.....	6	15,811	3,560	25.6	5.1		Canned vegetables.....	4	12,717	1,352	10.5	---
	Candy.....	5	11,554	5,459	50.3	---		Canned fish and sea foods.....	3	11,008	852	7.7	---
	Other.....	---	---	121	---	---		Canned meats.....	4	11,075	1,508	15.6	---
06	Dairy and poultry products (except butter and cheese).....	16	44,926	5,402	12.0	4.8		Other.....	---	---	440	---	---
	Eggs.....	14	41,692	1,974	4.7	---		Not analyzed in detail.....	---	---	375	---	---
	Poultry.....	13	37,821	5,025	8.0	---	05	Confectionery and ice cream.....	7	7,465	5,765	50.4	3.3
	Other.....	---	---	559	---	---		Candy.....	4	4,845	1,854	37.9	---
	Not analyzed in detail.....	---	---	44	---	---		Other.....	---	---	1,918	---	---
08	Flour.....	5	17,536	4,571	26.1	4.0		Not analyzed in detail.....	---	---	11	---	---
11	Groceries (except as listed).....	21	50,252	11,792	19.9	10.4	06	Dairy and poultry products (except butter and cheese).....	5	6,769	582	8.6	.5
	Breakfast cereals.....	6	19,591	5,897	19.7	---	08	Flour.....	4	4,597	932	21.2	.8
	Lard substitutes and cooking fats.....	7	35,676	2,646	7.4	---	11	Groceries (except as listed).....	15	22,328	8,319	37.3	7.3
	Butter substitutes.....	6	19,886	390	2.0	---		Breakfast cereals.....	3	4,405	595	13.5	---
	Other.....	---	---	4,869	---	---		Extracts and spices.....	4	896	209	23.5	---
12	Meats and meat products.....	16	47,198	35,925	71.9	29.8		Lard substitutes and cooking fats.....	3	11,821	2,524	19.7	---
	Lard.....	14	45,964	327	.7	---		Butter substitutes.....	4	6,815	252	3.7	---
	Meats, fresh.....	15	44,641	25,457	57.0	---		Teas.....	3	3,888	72	1.9	---
	Meats, cured or smoked.....	15	46,521	7,526	16.2	---		Other.....	---	---	4,887	---	---
	Other (including game).....	5	18,548	615	3.3	---	12	Meats and meat products.....	5	9,144	6,361	69.6	5.6
16	Other food and related products.....	7	22,805	2,597	10.5	2.1		Lard.....	4	8,393	147	1.8	---
18	Feed.....	4	15,419	1,498	9.7	1.3		Meats, fresh.....	4	8,393	5,674	43.8	---
39	Oils, vegetable.....	6	20,184	269	1.3	---		Meats, cured or smoked.....	5	9,144	2,254	24.4	---
41	Soaps.....	9	39,501	12,767	32.5	11.2		Other.....	---	---	506	---	---
	Toilet soaps.....	6	35,686	5,129	9.3	---	16	Other food and related products.....	6	69,023	63,840	92.5	56.4
	Other soaps.....	8	37,878	9,638	25.4	---	18	Feed.....	3	4,014	778	19.4	.7
	All other commodities.....	---	---	24,590	---	21.8	39	Oils, vegetable.....	4	11,472	691	6.0	.6
	Boston						41	Toilet soaps.....	6	18,459	8,546	46.3	7.5
	All establishments..... 31							Other soaps.....	5	18,340	2,441	13.5	---
	Sales..... \$92,476,000							All other commodities.....	6	18,459	6,105	33.1	---
	Commodity coverage..... 100.0 percent										7,282	---	6.4
	Total analyzed.....	31	92,476	92,476	100.0			HARDWARE TRADES					
02	Butter and cheese.....	9	40,567	1,961	4.8	2.1		Middle Atlantic Division					
03	Canned foods.....	12	45,899	5,605	12.8	6.1		All establishments..... 35					
	Canned vegetables.....	3	5,596	1,142	31.7	---		Sales..... \$9,385,000					
	Canned meats.....	8	39,808	1,590	4.0	---		Commodity coverage..... 95.7 percent					
	Canned milk.....	4	14,924	418	2.8	---		Total analyzed.....	54	8,981	8,981	100.0	
	Other.....	---	---	2,455	---	---	50	Hardware.....	54	8,981	9,922	99.3	99.3
05	Confectionery and ice cream.....	5	7,627	257	3.4	.5		Builders' hardware.....	6	1,665	1,021	61.3	---
06	Dairy and poultry products (except butter and cheese).....	10	41,603	3,888	9.3	4.2		Heavy hardware.....	5	890	500	56.8	---
	Eggs.....	7	37,500	769	2.1	---		Bolts, nuts, rivets, and screws.....	6	2,237	1,115	49.8	---
	Poultry.....	8	22,469	1,956	8.6	---		Shelf or light hardware.....	4	1,515	245	16.7	---
	Other.....	---	---	1,146	---	---		Tools and cutlery.....	12	2,035	1,018	50.1	---
	Not analyzed in detail.....	---	---	57	---	---		Other.....	---	---	4,859	---	---
08	Flour.....	4	12,274	4,109	35.5	4.4		Not analyzed in detail.....	---	---	564	---	---
11	Groceries (except as listed).....	18	86,241	12,594	19.0	13.6		All other commodities.....	---	---	59	---	.7
	Breakfast cereals.....	4	12,274	2,985	24.5	---		East North Central Division					
	Lard substitutes and cooking fats.....	7	47,895	3,985	8.4	---		All establishments..... 29					
	Butter substitutes.....	4	15,815	126	.8	---		Sales..... \$9,397,000					
	Other.....	---	---	5,502	---	---		Commodity coverage..... 100.0 percent					
12	Meats and meat products.....	12	45,963	35,445	76.1	56.2		Total analyzed.....	29	9,397	9,397	100.0	
	Lard.....	9	40,108	2,733	6.8	---	50	Hardware.....	29	9,397	9,293	98.9	98.9
	Meats, fresh.....	9	38,868	26,095	67.1	---		Builders' hardware.....	8	1,827	1,245	68.1	---
	Meats, cured or smoked.....	10	40,649	4,182	10.2	---		Bolts, nuts, rivets, and screws.....	6	4,168	3,577	85.8	---
	Other (including game).....	4	10,303	455	4.4	---		Shelf or light hardware.....	3	680	79	11.6	---
16	Other food and related products.....	4	11,727	554	4.6	.6		Tools and cutlery.....	14	4,151	3,178	76.6	---
18	Feed (mixed and other).....	5	16,182	1,445	8.9	1.6		Other.....	---	---	1,214	---	---
39	Oils, vegetable.....	5	41,865	854	2.0	.9		All other commodities.....	---	---	104	---	1.1
41	Soaps.....	6	44,596	8,366	18.8	9.0							
	Toilet soaps.....	6	44,596	1,705	3.8	---							
	Other soaps.....	5	28,199	6,663	23.6	---							
	All other commodities.....	---	---	19,420	---	21.0							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	HARDWARE TRADES—Con.					
	West North Central Division					
	All establishments..... 6					
	Sales..... \$547,000					
	Commodity coverage.. 100.0 percent					
	Total analyzed.....	6	\$547	\$547	100.0	
50	Hardware.....	6	547	517	94.5	94.5
	Tools and cutlery.....	4	291	291	100.0	
	Other.....	---	---	228	---	---
	All other commodities.....	---	---	30	---	5.5
	Pacific Division					
	All establishments..... 16					
	Sales..... \$2,164,000					
	Commodity coverage.. 100.0 percent					
	Total analyzed.....	16	2,164	2,164	100.0	
50	Hardware.....	16	2,164	1,954	90.3	90.3
	Tools and cutlery.....	8	1,725	1,892	98.1	
	Other.....	---	---	224	---	---
	Not analyzed in detail.....	---	---	58	---	---
	All other commodities.....	---	---	210	---	9.7
	New York City					
	All establishments..... 23					
	Sales..... \$7,790,000					
	Commodity coverage.. 100.0 percent					
	Total analyzed.....	23	7,790	7,790	100.0	
50	Hardware.....	22	7,591	7,332	96.2	94.1
	Builders' hardware.....	4	1,424	811	57.0	
	Bolts, nuts, rivets, and screws.....	8	2,237	1,115	49.8	
	Shelf or light hardware.....	3	1,178	110	9.3	
	Tools and cutlery.....	6	1,488	473	31.8	
	Other.....	---	---	4,459	---	---
	Not analyzed in detail.....	---	---	304	---	---
	All other commodities.....	---	---	458	---	5.9
	Chicago					
	All establishments..... 15					
	Sales..... \$5,384,000					
	Commodity coverage.. 100.0 percent					
	Total analyzed.....	15	5,384	5,384	100.0	
50	Hardware.....	15	5,384	5,284	98.1	98.1
	Builders' hardware.....	6	1,788	1,205	67.4	
	Tools and cutlery.....	7	3,780	2,787	74.1	
	Other.....	---	---	1,282	---	---
	All other commodities.....	---	---	100	---	1.9
	JEWELRY TRADES					
	Middle Atlantic Division					
	All establishments..... 13					
	Sales..... \$38,420,000					
	Commodity coverage.. 100.0 percent					
	Total analyzed.....	13	38,420	38,420	100.0	
91	Jewelry, silverware, etc.....	13	38,420	37,932	98.7	98.7
	Jewelry.....	4	1,253	1,004	79.9	
	Silverware and plated ware.....	6	3,203	1,851	57.8	
	Other.....	---	---	34,525	---	---
	Not analyzed in detail.....	---	---	751	---	---
	All other commodities.....	---	---	468	---	1.3
	JEWELRY TRADES—Con.					
	East North Central Division					
	All establishments..... 8					
	Sales..... \$6,897,000					
	Commodity coverage.. 99.5 percent					
	Total analyzed.....	8	\$6,897	\$6,897	100.0	
91	Jewelry, silverware, etc.....	8	6,897	6,472	93.8	93.8
	Silverware and plated ware.....	7	6,064	4,485	73.7	
	Other.....	---	---	2,004	---	---
	All other commodities.....	---	---	425	---	6.2
	Pacific Division					
	All establishments..... 6					
	Sales..... \$2,786,000					
	Commodity coverage.. 100.0 percent					
	Total analyzed.....	6	2,786	2,786	100.0	
91	Jewelry, silverware, etc.....	6	2,786	2,729	98.0	98.0
	Silverware and plated ware.....	3	1,631	1,631	100.0	
	Other.....	---	---	1,098	---	---
	All other commodities.....	---	---	57	---	2.0
	Chicago					
	All establishments..... 8					
	Sales..... \$6,897,000					
	Commodity coverage.. 99.5 percent					
	Total analyzed.....	8	6,897	6,897	100.0	
91	Jewelry, silverware, etc.....	8	6,897	6,472	93.8	93.8
	Silverware and plated ware.....	7	6,054	4,483	73.8	
	Other.....	---	---	2,004	---	---
	All other commodities.....	---	---	425	---	6.2
	LUMBER AND CONSTRUCTION MATERIALS TRADES					
	New England Division					
	All establishments..... 15					
	Sales..... \$8,302,000					
	Commodity coverage.. 98.2 percent					
	Total analyzed.....	13	8,302	8,302	100.0	
39	Oils (cottonseed, linseed, etc.).....	5	2,063	32	1.6	.4
40	Paints and varnishes.....	6	3,254	610	18.7	6.1
75	Glass, sheet.....	5	2,063	1,617	78.5	16.5
80	Lumber—rough, dressed, and finished.....	4	2,348	1,748	74.5	21.1
87	Building materials (except as listed).....	4	4,908	2,988	59.0	34.9
	All other commodities.....	---	---	1,597	---	19.2
	Middle Atlantic Division					
	All establishments..... 61					
	Sales..... \$65,823,000					
	Commodity coverage.. 97.8 percent					
	Total analyzed.....	78	64,568	64,568	100.0	
34	Other dry goods and textile products.....	3	15,579	308	2.0	.5
37	Drugs and drug sundries.....	5	11,821	460	4.0	.7
39	Oils (cottonseed, linseed, etc.).....	15	9,813	159	1.7	.2
40	Paints and varnishes.....	17	15,813	2,928	18.5	4.5
46	China, glassware, and crockery.....	8	1,084	280	26.3	.4
48	House furnishings (linoleum, felt base, etc.).....	4	11,754	3,912	33.3	6.1
56	Industrial equipment and supplies.....	3	22,583	3,669	16.2	5.7
62	Building metal work.....	3	20,803	1,061	5.2	1.7
70	Brick, tile, and terra cotta.....	25	20,910	2,388	11.4	3.7

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.													
Middle Atlantic Division—Con.													
71	Building stone, slate, and concrete products.....	8	\$2,847	\$885	51.0	1.4							
72	Cement, lime, plaster, and stucco.....	10	10,028	3,955	59.2	6.1							
73	Coal and coke.....	4	1,889	186	15.3	.5							
75	Glass—sheet and containers.....	18	21,237	9,448	44.5	14.7							
	Sheet glass.....	15	9,616	6,865	71.4	---							
	Glass containers.....	3	11,621	2,583	22.2	---							
77	Sand, gravel, and crushed stone.....	6	1,820	252	15.6	.4							
80	Lumber—rough, dressed, and finished.....	12	7,660	7,564	98.9	11.8							
84	Planing-mill products.....	5	948	948	100.0	1.5							
87	Building materials (except as listed).....	25	56,812	15,702	42.7	24.4							
	All other commodities.....	---	---	10,272	---	15.9							
East North Central Division													
All establishments..... 88													
Sales..... \$77,487,000													
Commodity coverage... 96.6 percent													
Total analyzed.....													
		80	74,805	74,805	---	100.0							
59	Oils (cottonseed, linseed, etc.).....	15	25,258	221	.9	.5							
40	Paints and varnishes.....	18	26,228	2,821	10.8	5.8							
56	Industrial equipment and supplies.....	8	20,596	6,411	31.1	8.6							
	Belting, hose, packing, etc.....	3	12,648	1,085	8.6	---							
	Other industrial equipment.....	8	20,596	5,528	25.9	---							
62	Building metal work.....	4	15,781	180	1.3	.2							
70	Brick, tile, and terra cotta.....	9	8,117	765	9.4	1.0							
72	Cement, lime, plaster, and stucco.....	14	8,801	8,509	94.4	11.1							
75	Glass, sheet.....	23	34,858	25,258	72.9	55.8							
77	Sand, gravel, and crushed stone.....	4	785	705	89.9	.9							
80	Lumber—rough, dressed, and finished.....	5	5,665	1,800	31.8	2.4							
82	Wallpaper.....	3	970	79	8.1	.1							
84	Planing-mill products.....	5	5,714	4,809	84.2	6.4							
87	Building materials (except as listed).....	51	51,157	17,685	56.8	25.6							
	All other commodities.....	---	---	5,765	---	7.8							
West North Central Division													
All establishments..... 35													
Sales..... \$18,628,000													
Commodity coverage... 99.4 percent													
Total analyzed.....													
		54	18,518	18,518	---	100.0							
59	Oils, vegetable.....	9	4,164	158	5.3	.7							
	Cottonseed, linseed, etc.....	8	3,635	115	5.2	---							
	Other.....	---	---	21	---	---							
40	Paints and varnishes.....	9	4,164	1,284	30.8	6.9							
70	Brick, tile, and terra cotta.....	7	2,254	869	29.9	5.6							
72	Cement, lime, plaster, and stucco.....	7	4,222	5,570	84.6	19.3							
75	Glass—sheet and containers.....	11	5,866	2,768	47.1	14.9							
80	Lumber—rough, dressed, and finished.....	5	1,427	424	29.7	2.3							
84	Planing-mill products.....	7	2,790	2,782	99.7	15.0							
87	Building materials (except as listed).....	11	6,959	2,965	42.7	16.0							
	All other commodities.....	---	---	5,924	---	21.5							
South Atlantic Division													
All establishments..... 41													
Sales..... \$19,479,000													
Commodity coverage... 95.6 percent													
Total analyzed.....													
		38	18,625	18,625	---	100.0							
59	Oils, vegetable.....	9	4,207	96	2.5	.5							
40	Paints and varnishes.....	10	4,280	1,101	26.0	5.9							
70	Brick, tile, and terra cotta.....	4	4,441	1,860	41.9	10.0							
72	Cement, lime, plaster, and stucco.....	3	5,519	2,805	50.8	15.1							
75	Glass, sheet.....	11	4,379	5,170	72.4	17.0							
80	Lumber—rough, dressed, and finished.....	4	1,657	1,657	100.0	3.9							
84	Planing-mill products.....	6	1,775	1,775	100.0	9.5							
87	Building materials (except as listed).....	12	8,526	4,827	55.8	24.8							
	All other commodities.....	---	---	1,554	---	8.5							
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.													
East South Central Division													
All establishments..... 7													
Sales..... \$5,244,000													
Commodity coverage... 100.0 percent													
Total analyzed.....													
		7	\$5,244	\$5,244	---	100.0							
59	Oils (cottonseed, linseed, etc.).....	5	2,519	60	2.6	1.8							
40	Paints and varnishes.....	5	2,519	832	35.9	25.6							
75	Glass, sheet.....	5	2,519	1,421	61.5	45.8							
	All other commodities.....	---	---	951	---	28.8							
West South Central Division													
All establishments..... 29													
Sales..... \$10,002,000													
Commodity coverage... 85.5 percent													
Total analyzed.....													
		24	8,554	8,554	---	100.0							
59	Oils (cottonseed, linseed, etc.).....	8	5,372	125	3.6	1.4							
40	Paints and varnishes.....	8	5,372	1,479	45.9	17.3							
70	Brick, tile, and terra cotta.....	8	257	247	96.1	2.9							
75	Glass, sheet.....	8	5,372	1,748	51.8	20.4							
87	Building materials (except as listed).....	5	2,858	2,685	95.9	31.4							
	All other commodities.....	---	---	2,274	---	25.6							
Pacific Division													
All establishments..... 55													
Sales..... \$55,157,000													
Commodity coverage... 87.6 percent													
Total analyzed.....													
		48	29,059	29,059	---	100.0							
56	Industrial equipment and supplies.....	3	5,795	557	14.7	1.9							
62	Building metal work.....	9	10,458	902	7.7	2.8							
	Metal lath.....	8	10,529	758	7.1	---							
	Other.....	---	---	64	---	---							
70	Brick, tile, and terra cotta.....	15	4,784	2,590	54.2	8.9							
72	Cement, lime, plaster, and stucco.....	13	11,891	8,211	69.1	28.3							
80	Lumber—rough, dressed, and finished.....	10	7,972	7,654	96.0	26.4							
84	Planing-mill products.....	5	5,777	628	10.8	2.2							
87	Building materials (except as listed).....	11	10,705	7,451	69.4	25.6							
	All other commodities.....	---	---	1,176	---	5.9							
New York City													
All establishments..... 22													
Sales..... \$54,863,000													
Commodity coverage... 100.0 percent													
Total analyzed.....													
		22	54,863	54,863	---	100.0							
40	Paints and varnishes.....	5	7,898	619	7.6	1.8							
70	Brick, tile, and terra cotta.....	8	15,518	758	5.6	2.2							
75	Glass—sheet and containers.....	5	9,978	3,245	33.5	9.3							
80	Lumber—rough, dressed, and finished.....	6	3,212	3,128	97.5	9.0							
87	Building materials (except as listed).....	8	25,126	8,558	37.0	24.5							
	All other commodities.....	---	---	18,560	---	53.2							
Chicago													
All establishments..... 20													
Sales..... \$26,490,000													
Commodity coverage... 96.2 percent													
Total analyzed.....													
		19	25,480	25,480	---	100.0							
70	Brick, tile, and terra cotta.....	5	576	576	100.0	2.5							
84	Planing-mill products.....	5	5,428	4,547	85.8	17.6							
87	Building materials (except as listed).....	7	12,100	7,987	65.8	31.5							
	All other commodities.....	---	---	12,590	---	49.6							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report, an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
	Philadelphia							Middle Atlantic Division						
	All establishments..... 14							All establishments..... 656						
	Sales..... \$14,467,000							Sales..... \$236,222,000						
	Commodity coverage... 91.6 percent							Commodity coverage... 95.6 percent						
	Total analyzed.....	12	\$15,254	\$15,254	100.0			Total analyzed.....	575	\$226,551	\$226,551	100.0		
70	Brick, tile, and terra cotta.....	5	5,915	500	12.8	5.8	27	Clothing and furnishings, men's and boys'.....	6	5,992	787	15.1	.5	
80	Lumber—rough, dressed, and finished.....	5	1,289	1,288	100.0	9.7	31	Piece goods.....	14	8,609	6,484	75.1	2.9	
87	Building materials (except as listed).....	5	9,228	4,608	49.9	54.8		Cotton piece goods.....	5	2,518	373	14.9	---	
	All other commodities.....	---	---	6,880	---	51.7		Curtains, draperies, etc.....	9	6,091	6,091	100.0	---	
	San Francisco							32	Shoes and other footwear.....	4	5,458	1,537	28.2	.7
	All establishments..... 15							34	Other dry goods and textile products.....	7	1,828	1,014	55.5	.4
	Sales..... \$9,218,000							55	Automobiles and other motor vehicles.....	9	12,994	7,002	55.9	3.1
	Commodity coverage... 97.9 percent								Trucks, busses, taxicabs, etc.....	5	7,656	2,572	20.6	---
	Total analyzed.....	12	9,028	9,028	100.0				Tractors.....	9	12,994	5,430	41.8	---
82	Building metal work.....	5	5,491	459	8.0	4.9	56	Automotive supplies.....	11	4,816	354	7.4	.2	
	Metal lath.....	3	5,491	599	7.5	---	57	Drugs and drug sundries.....	7	8,478	1,115	17.2	.5	
	Other.....	---	---	40	---	---	41	Soaps.....	7	5,787	579	10.0	.2	
70	Brick, tile, and terra cotta.....	5	681	681	100.0	7.5	42	Other chemicals and related products.....	17	7,291	1,987	27.3	.9	
87	Building materials (except as listed).....	5	5,289	1,915	58.5	21.2	47	Furniture, wooden and metal.....	5	1,201	827	68.9	.4	
	All other commodities.....	---	---	5,995	---	66.4	50	Hardware.....	7	5,664	1,537	41.9	.7	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES						51	Plumbing, heating, and air conditioning.....	7	12,171	2,886	25.7	1.5	
	New England Division						54	Barber and beauty parlor equipment.....	4	1,570	1,056	67.5	.5	
	All establishments..... 206						55	Farm and garden machinery and equipment.....	25	54,424	15,222	44.2	6.7	
	Sales..... \$42,046,000							Dairy equipment and supplies.....	6	9,725	2,981	30.7	---	
	Commodity coverage... 90.6 percent							Farm machinery and equipment.....	18	24,649	12,191	49.5	---	
	Total analyzed.....	178	58,088	58,088	100.0			Not analyzed in detail.....	---	60	---	---	---	
54	Other dry goods and textile products.....	5	621	220	55.4	.6	58	Industrial equipment and supplies.....	182	84,590	55,205	65.3	24.4	
57	Drugs and drug sundries.....	3	585	359	61.4	.9		Belting, hose, packing, etc.....	59	15,375	12,259	79.6	---	
59	Chemicals, industrial and heavy.....	3	1,204	255	21.0	.7		Mechanical power transmission equipment.....	12	8,099	2,120	26.2	---	
41	Soaps.....	3	784	145	18.5	.4		Printing equipment and supplies (except paper).....	25	12,177	7,159	58.8	---	
42	Other chemicals and related products.....	5	1,215	595	52.5	1.0		Metal-working tools.....	25	11,689	6,545	54.5	---	
51	Plumbing, heating, and air conditioning.....	3	2,084	410	19.7	1.1		Materials-handling equipment.....	15	2,177	1,589	75.0	---	
55	Farm and garden machinery and equipment.....	5	5,844	1,458	57.9	5.8		Rope, cordage, and twine.....	14	15,818	4,610	29.5	---	
56	Industrial equipment and supplies.....	50	15,004	7,918	60.9	20.8		Other industrial equipment.....	67	30,165	20,282	67.2	---	
	Belting, hose, packing, etc.....	6	486	472	97.1	---		Not analyzed in detail.....	---	881	---	---	---	
	Mechanical power transmission equipment.....	4	1,415	129	9.1	---	57	Industrial machinery.....	99	65,877	52,471	79.6	25.2	
	Printing equipment and supplies (except paper).....	8	972	972	100.0	---		Road-building machinery.....	11	9,315	619	6.6	---	
	Metal-working tools.....	5	2,057	1,995	97.0	---		Machine tools (power-driven).....	7	2,200	858	39.1	---	
	Materials-handling equipment.....	5	566	495	87.5	---		Mining, quarrying, etc.....	17	16,584	12,191	66.3	---	
	Rope, cordage, and twine.....	6	2,486	679	27.5	---		Oil-well and oil-refining.....	13	8,318	1,560	18.8	---	
	Other industrial equipment.....	19	5,078	5,178	62.6	---		Power-plant machinery (except electrical).....	11	15,155	6,585	50.0	---	
57	Industrial machinery.....	50	15,445	12,250	91.0	32.1		Printing machinery.....	17	7,364	7,218	98.0	---	
	Road-building machinery.....	3	1,956	339	17.5	---		Textile machinery.....	5	1,558	1,558	100.0	---	
	Mining, quarrying, etc.....	3	2,906	1,795	61.8	---		Other industrial machinery.....	54	30,559	21,938	72.5	---	
	Power-plant machinery (except electrical).....	3	2,535	1,045	41.2	---		Not analyzed in detail.....	---	194	---	---	---	
	Printing machinery.....	5	958	866	92.5	---	58	Office and store equipment and supplies.....	159	31,521	17,051	54.0	7.5	
	Other industrial machinery.....	---	---	7,825	---	---		Office machines and equipment.....	106	24,674	11,755	47.6	---	
	Not analyzed in detail.....	---	---	360	---	---		Garage and filling station equipment.....	11	2,085	1,551	75.4	---	
58	Office and store equipment and supplies.....	71	8,199	4,584	55.7	12.0		Store machines.....	56	12,554	1,610	12.8	---	
	Office machines and equipment.....	55	7,003	5,468	49.5	---		Store fixtures and equipment.....	9	1,838	1,482	76.5	---	
	Garage and filling station equipment.....	3	346	332	96.0	---		Not analyzed in detail.....	4	717	673	95.9	---	
	Store machines.....	14	5,146	555	11.2	---	59	Railroad equipment and supplies.....	7	12,960	1,035	8.0	.5	
	Other.....	---	---	292	---	---		Dental equipment and supplies.....	7	6,810	6,888	99.4	5.0	
	Not analyzed in detail.....	---	---	121	---	---	61	Surgical and hospital equipment.....	28	4,500	4,285	95.3	1.9	
61	Surgical and hospital equipment.....	5	650	625	99.2	1.6		62	Building metal work.....	5	991	406	41.0	.2
63	Stationery and supplies (commercial).....	4	563	206	58.6	.5			Iron and steel—wire and wire products.....	8	1,685	1,372	81.4	.8
	All other commodities.....	---	---	5,518	---	14.5		88	Cameras and supplies.....	8	1,746	1,541	76.8	.6
	Service receipts.....	65	11,703	3,791	32.4	10.0		91	Jewelry, silverware, etc.....	5	905	852	94.1	.4
								98	Second-hand merchandise.....	5	6,024	662	11.0	.5
								All other commodities.....	---	29,596	---	12.7	---	
								Service receipts.....	122	46,080	15,284	28.8	5.9	
								East North Central Division						
								All establishments..... 728						
								Sales..... \$257,714,000						
								Commodity coverage... 94.4 percent						
								Total analyzed.....	641	245,518	245,518	100.0		

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							
East North Central Division—Con.							West North Central Division							
51	Piece goods.....	11	\$5,385	\$2,526	46.9	1.0		All establishments.....	425					
54	Other dry goods and textile products.....	12	3,837	1,580	41.2	.6		Sales.....	\$146,185,000					
55	Automobiles and other motor vehicles.....	27	42,590	22,722	53.6	9.3		Commodity coverage.....	96.8 percent					
	Trucks, busses, taxicabs, etc.....	18	30,545	6,945	22.7	---		Total analyzed.....	381	\$145,390	\$145,390	---	100.0	
56	Tractors.....	27	42,590	15,777	37.2	---	51	Piece goods (curtains, draperies, etc.)..	3	595	595	100.0	.4	
	Automotive supplies.....	20	17,140	4,628	27.0	1.9	55	Automobiles and other motor vehicles.....	39	60,418	50,815	50.7	21.4	
	Automotive accessories.....	10	14,758	1,156	7.7	---		Trucks, busses, taxicabs, etc.....	26	36,609	7,108	19.4	---	
	Automotive parts.....	11	4,450	1,757	39.5	---		Tractors.....	39	60,418	23,354	38.5	---	
	Other.....	---	---	1,733	---	---		Other.....	---	---	278	---	---	
37	Drugs and drug sundries.....	17	8,292	1,628	19.6	.7	57	Drugs and drug sundries.....	24	5,086	1,822	59.0	1.3	
38	Chemicals, industrial and heavy.....	5	2,929	1,240	42.3	.5	44	Electrical apparatus and equipment.....	6	6,253	654	10.5	.5	
41	Soaps.....	8	2,938	371	12.6	.2	51	Plumbing, heating, and air conditioning— Air-conditioning equipment.....	10	8,056	872	10.8	.6	
42	Other chemicals and related products.....	19	3,801	1,421	37.4	.6		Not analyzed in detail.....	4	784	557	46.7	---	
43	Wiring supplies and electrical construction materials.....	3	10,571	487	4.6	.2	54	Barber and beauty parlor equipment.....	4	492	455	92.1	.3	
44	Electrical apparatus and equipment.....	6	8,631	472	5.5	.2	55	Farm and garden machinery and equipment— Dairy equipment and supplies.....	104	104,788	64,324	61.4	44.9	
45	Radios, appliances, and specialties.....	7	8,649	1,200	13.9	.5		Farm machinery and equipment.....	15	4,787	3,389	70.8	---	
47	Furniture, wooden and metal.....	3	570	439	77.0	.2		Not analyzed in detail.....	85	99,255	60,525	61.0	---	
50	Hardware.....	11	10,610	2,288	21.5	.9		Industrial equipment and supplies.....	4	784	410	55.7	---	
51	Plumbing, heating, and air conditioning— Air-conditioning equipment.....	14	12,878	1,800	14.0	.7	58	Belting, hose, packing, etc.....	94	53,833	10,305	19.1	7.2	
	Oil burners.....	9	5,759	846	14.7	---		Mechanical power transmission equipment.....	10	1,701	1,440	84.7	---	
	Pipe fittings, valves, brass goods, etc.....	3	7,011	389	5.5	---		Printing equipment and supplies (except paper).....	11	2,651	452	17.2	---	
	Other.....	---	---	455	---	---		Materials-handling equipment.....	9	608	606	100.0	---	
54	Barber and beauty parlor equipment.....	5	1,547	1,147	85.2	.5		Rope, cordage, and twine.....	7	558	211	39.2	---	
55	Farm and garden machinery and equipment— Dairy equipment and supplies.....	64	72,815	40,765	56.0	16.8		Other.....	30	58,412	1,915	5.0	---	
	Farm machinery and equipment.....	5	5,529	3,402	61.5	---		Industrial machinery.....	69	31,589	16,484	52.2	11.5	
	Garden equipment and supplies.....	56	64,891	36,884	56.8	---		Road-building machinery.....	9	8,945	294	3.3	---	
	Not analyzed in detail.....	4	3,687	183	5.0	---		Mining, quarrying, etc.....	9	7,552	2,050	27.2	---	
56	Industrial equipment and supplies.....	213	125,503	69,961	56.7	28.8		Oil-well and oil-refining.....	26	5,704	2,571	64.0	---	
	Belting, hose, packing, etc.....	35	25,700	16,663	64.8	---		Power-plant machinery (except electrical).....	6	6,750	3,541	49.8	---	
	Mechanical power transmission equipment.....	24	14,819	5,016	34.3	---		Printing machinery.....	7	940	927	98.6	---	
	Printing equipment and supplies (except paper).....	27	12,549	6,182	49.7	---		Other industrial machinery.....	---	---	6,662	---	---	
	Metal-working tools.....	30	20,712	9,515	45.9	---		Not analyzed in detail.....	---	---	853	---	---	
	Materials-handling equipment.....	12	6,157	770	12.5	---	58	Office and store equipment and supplies— Office machines and equipment.....	87	10,489	5,648	55.8	5.9	
	Rope, cordage, and twine.....	25	58,700	2,608	6.7	---		Garage and filling station equipment.....	85	7,865	4,587	58.1	---	
	Other industrial equipment.....	80	41,555	29,259	70.8	---		Store machines.....	6	440	419	95.0	---	
57	Industrial machinery.....	180	60,656	42,088	69.4	17.5		Other.....	16	1,778	440	25.1	---	
	Road-building machinery.....	7	6,410	189	2.9	---		Railroad equipment and supplies.....	---	---	217	---	---	
	Machine tools (power-driven).....	16	10,278	3,645	35.5	---		Dental equipment and supplies.....	5	4,978	167	3.4	.1	
	Mining, quarrying, etc.....	10	6,781	3,589	52.9	---		Surgical and hospital equipment.....	3	442	429	97.1	.3	
	Oil-well and oil-refining.....	39	9,649	5,243	54.3	---		Iron and steel finished products—other than flat and wire.....	20	1,403	1,261	89.9	.9	
	Power-plant machinery (except electrical).....	14	8,971	3,272	36.9	---		Cameras and supplies.....	4	851	422	49.6	.5	
	Printing machinery.....	16	5,481	4,590	83.7	---		All other commodities.....	5	216	216	100.0	---	
	Other industrial machinery.....	---	---	21,540	---	---		Service receipts.....	98	52,663	4,784	9.1	3.3	
58	Office and store equipment and supplies— Office machines and equipment.....	159	29,365	14,052	47.8	5.8	South Atlantic Division							
	Garage and filling station equipment.....	115	19,568	9,900	50.6	---		All establishments.....	271					
	Store machines.....	4	565	584	64.7	---		Sales.....	\$59,771,000					
	Store fixtures and equipment.....	30	12,593	1,124	8.9	---		Commodity coverage.....	89.9 percent					
	Not analyzed in detail.....	11	2,439	2,041	85.7	---		Total analyzed.....	254	53,750	55,750	---	100.0	
	Railroad equipment and supplies.....	8	751	608	80.3	---	51	Piece goods.....	5	659	555	84.2	1.0	
59	Railroad equipment and supplies.....	10	9,660	1,620	19.4	.7		Curtains, draperies, etc.....	3	546	546	100.0	---	
60	Dental equipment and supplies.....	18	3,174	3,049	96.1	1.3	55	Automobiles and other motor vehicles.....	6	12,186	7,242	59.4	13.5	
61	Surgical and hospital equipment.....	23	2,516	2,445	97.2	1.0		Trucks, busses, taxicabs, etc.....	5	9,847	4,412	44.8	---	
66	Iron and steel—wire and wire products.....	7	6,037	606	10.0	.2	56	Tractors.....	6	12,186	2,850	23.2	---	
67	Iron and steel finished products—other than flat and wire.....	5	7,825	753	9.6	.3	58	Automotive supplies.....	6	652	87	13.5	.2	
	Steel pipe.....	3	7,504	163	2.2	---		Automotive accessories.....	3	571	48	8.4	---	
	Other.....	---	---	590	---	---		Automotive parts.....	3	61	39	48.1	---	
69	Other non-ferrous metals (except precious).....	3	2,156	478	22.2	.2	55	Farm and garden machinery and equipment— Farm machinery and equipment.....	14	18,107	8,846	48.9	16.5	
88	Cameras and supplies.....	9	808	868	82.7	.3		Other.....	12	17,057	8,575	50.3	---	
91	Jewelry, silverware, etc.....	3	1,267	1,078	85.1	.4					271	---	---	
98	Second-hand merchandise.....	4	3,760	465	12.4	.2								
	All other commodities.....	---	---	10,572	---	4.3								
	Service receipts.....	149	85,824	10,813	16.1	4.4								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.													
South Atlantic Division—Con.													
56	Industrial equipment and supplies.....	50	\$25,039	\$5,065	22.0	9.4	37	Drugs and drug sundries.....	8	\$880	\$497	56.5	.6
	Belting, hose, packing, etc.....	6	595	581	94.6		42	Other chemicals and related products.....	8	388	277	71.4	.3
	Mechanical power transmission equipment.....	7	4,545	420	9.2		44	Electrical apparatus and equipment.....	5	5,322	274	8.2	.3
	Printing equipment and supplies (except paper).....	5	583	363	100.0		50	Hardware.....	7	2,632	1,063	40.4	1.2
	Materials-handling equipment.....	4	579	543	59.2		51	Plumbing, heating, and air conditioning.....	8	4,293	1,103	25.7	1.3
	Rope, cordage, and twine.....	7	12,284	249	2.0		54	Barber and beauty parlor equipment.....	5	462	457	98.9	.5
	Other industrial equipment.....			3,129			55	Farm and garden machinery and equipment.....	52	55,155	17,105	43.7	19.7
57	Industrial machinery.....	37	14,902	13,096	87.9	24.4		Dairy equipment and supplies.....	12	2,646	1,405	53.1	
	Road-building machinery.....	6	4,728	570	12.1			Farm machinery and equipment.....	57	51,940	15,578	48.1	
	Mining, quarrying, etc.....	6	2,685	2,078	72.5		56	Not analyzed in detail.....	3	569	322	56.6	
	Oil-well and oil-refining.....	5	3,457	186	5.4			Industrial equipment and supplies.....	74	30,785	7,006	22.8	8.1
	Power-plant machinery (except electrical).....	6	4,889	746	15.3			Belting, hose, packing, etc.....	18	1,551	1,459	94.1	
	Printing machinery.....	5	935	924	98.8			Mechanical power transmission equipment.....	7	1,861	826	44.4	
	Other industrial machinery.....			8,502				Printing equipment and supplies (except paper).....	8	961	681	69.8	
58	Office and store equipment and supplies.....	110	11,867	6,898	58.1	12.8		Metal-working tools.....	3	954	92	9.6	
	Office machines and equipment.....	84	10,399	5,570	53.6			Rope, cordage, and twine.....	13	18,830	785	4.2	
	Garage and filling station equipment.....	6	657	628	95.6			Other industrial equipment.....			2,508		
	Store machines.....	18	688	573	83.3		57	Not analyzed in detail.....	3	2,085	877	52.5	
	Other.....			65				Industrial machinery.....	170	52,425	30,058	92.7	34.6
	Not analyzed in detail.....			60				Road-building machinery.....	5	4,554	442	10.2	
59	Railroad equipment and supplies.....	3	4,798	95	2.0	.2		Mining, quarrying, etc.....	11	6,599	5,147	49.2	
61	Surgical and hospital equipment.....	12	1,134	1,125	99.2	2.1		Oil-well and oil-refining.....	147	22,509	21,589	98.8	
66	Iron and steel—wire and wire products.....	3	469	439	100.0	.9		Power-plant machinery (except electrical).....	8	3,459	1,939	56.1	
68	Cameras and supplies.....	5	408	224	54.9	.4		Printing machinery.....	3	1,054	695	65.7	
	All other commodities.....			4,538		8.1		Other industrial machinery.....			2,221		
	Service receipts.....	95	25,702	5,664	22.0	10.5		Not analyzed in detail.....			25		
East South Central Division													
All establishments..... 111													
Sales..... \$25,854,000													
Commodity coverage..... 94.4 percent													
Total analyzed.....		96	24,404	24,404	100.0		Mountain Division						
All establishments..... 90													
Sales..... \$19,107,000													
Commodity coverage..... 95.4 percent													
Total analyzed.....		81	18,251	18,251	100.0		Automobiles and other motor vehicles.....						
35	Automobiles and other motor vehicles.....	8	13,817	8,158	58.9	55.5	35	Automobiles and other motor vehicles.....	9	9,461	5,799	61.5	51.8
	Trucks, busses, taxicabs, etc.....	3	6,788	5,169	46.7			Trucks, busses, taxicabs, etc.....	5	8,155	5,203	59.4	
	Tractors.....	8	13,817	4,939	36.0			Tractors.....	9	9,461	2,598	27.4	
42	Other chemicals and related products.....	4	177	136	76.8	.6	37	Drugs and drug sundries.....	3	175	115	65.7	.6
55	Farm and garden machinery and equipment.....	15	16,095	7,454	46.3	30.5	42	Other chemicals and related products.....	5	85	55	65.8	.2
	Farm machinery and equipment.....	13	15,744	7,105	45.1		55	Farm and garden machinery and equipment.....	17	11,008	4,637	41.2	24.9
	Other.....			551				Farm machinery and equipment.....	14	10,443	4,040	39.7	
56	Industrial equipment and supplies.....	18	10,922	1,785	16.1	7.2		Other.....			394		
	Belting, hose, packing, etc.....	3	1,324	1,322	99.8			Not analyzed in detail.....			103		
	Printing equipment and supplies (except paper).....	3	45	45	100.0		58	Industrial equipment and supplies.....	13	8,575	384	4.5	2.1
	Rope, cordage, and twine.....	4	9,018	88	.8			Belting, hose, packing, etc.....	4	224	205	91.5	
	Other industrial equipment.....			328				Rope, cordage, and twine.....	5	8,125	128	1.6	
57	Industrial machinery.....	13	4,844	2,581	53.5	10.6		Other industrial equipment.....			51		
	Mining, quarrying, etc.....	5	1,225	934	78.2		57	Industrial machinery.....	29	6,862	3,994	59.8	21.9
	Oil-well and oil-refining.....	4	285	205	100.0			Road-building machinery.....	3	1,398	46	3.5	
	Other industrial machinery.....			947				Mining, quarrying, etc.....	7	1,751	1,559	87.9	
	Not analyzed in detail.....			435				Oil-well and oil-refining.....	15	2,625	1,784	67.2	
58	Office and store equipment and supplies.....	42	5,120	1,872	60.0	7.7		Other industrial machinery.....			845		
	Office machines and equipment.....	35	5,007	1,757	58.4		58	Office and store equipment and supplies.....	28	2,382	1,899	54.5	7.1
	Store machines.....	8	165	115	69.7			Office machines and equipment.....	18	1,278	951	65.0	
61	Surgical and hospital equipment.....	8	358	354	99.4	1.5		Garage and filling station equipment.....	4	1,019	595	57.8	
	All other commodities.....			518		2.1		Store machines.....	4	85	85	100.0	
	Service receipts.....	37	12,080	1,588	13.2	6.5	61	Surgical and hospital equipment.....	6	570	425	74.6	2.5
West South Central Division													
All establishments..... 445													
Sales..... \$86,295,000													
Commodity coverage..... 90.2 percent													
Total analyzed.....		399	86,851	86,851	100.0		All other commodities.....						
31	Piece goods.....	3	365	139	38.1	.2					772		4.3
35	Automobiles and other motor vehicles.....	15	24,584	14,146	57.5	18.5					871	8.9	4.8
	Trucks, busses, taxicabs, etc.....	9	18,250	6,019	33.0								
	Tractors.....	15	24,584	8,127	33.1								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.					
	Pacific Division							New York City—Con.					
	All establishments..... 422							27 Clothing and furnishings, men's and boys'.....	4	\$5,358	\$718	13.4	.6
	Sales..... \$91,292,000							31 Piece goods.....	8	7,548	5,574	73.8	4.6
	Commodity coverage... 95.4 percent							Curtains, draperies, etc.....	6	5,220	5,220	100.0	---
	Total analyzed.....	584	\$87,122	\$87,122	---	100.0		Other.....	---	---	554	---	---
51	Piece goods.....	6	815	644	79.2	.7		34 Other dry goods and textile products.....	5	1,597	868	80.8	.8
52	Cotton piece goods.....	3	290	121	41.7	---		38 Automotive supplies.....	4	2,521	200	7.9	.2
53	Curtains, draperies, etc.....	3	523	523	100.0	---		37 Drugs and drug sundries.....	5	5,711	669	12.2	.8
35	Automobiles and other motor vehicles.....	13	11,987	5,798	48.4	6.7		41 Soaps.....	3	3,198	308	9.6	.3
Trucks, busses, taxicabs, etc.....		3	3,189	789	24.9	---		47 Furniture, wooden and metal.....	3	3	705	77.1	.6
Tractors.....		11	10,290	4,555	44.1	---		50 Hardware.....	6	3,477	1,528	43.9	1.5
Other.....		---	---	472	---	---		Tools and cutlery.....	5	3,091	1,288	41.7	---
37	Drugs and drug sundries.....	10	2,632	939	32.0	1.1		Other.....	---	---	238	---	---
38	Chemicals, industrial and heavy.....	4	638	255	40.0	.3		51 Plumbing, heating, and air conditioning.....	5	10,082	2,041	20.2	1.7
42	Other chemicals and related products.....	7	503	167	33.2	.2		Air-conditioning equipment.....	5	9,684	1,710	17.7	---
44	Electrical apparatus and equipment.....	6	3,069	438	14.3	.5		Other.....	---	---	331	---	---
50	Hardware.....	10	1,282	897	55.2	.8		54 Barber and beauty parlor equipment.....	4	1,570	1,056	67.3	.9
Heavy hardware.....		3	121	121	100.0	---		55 Farm and garden machinery and equipment.....	6	12,310	2,633	21.4	2.2
Tools and cutlery.....		5	834	508	60.7	---		Dairy equipment and supplies.....	3	6,969	2,132	30.6	---
Other.....		---	---	70	---	---		Other.....	---	---	50	---	---
51	Plumbing, heating, and air conditioning.....	8	3,320	708	21.3	.8		Not analyzed in detail.....	---	---	---	---	---
Air-conditioning equipment.....		4	2,911	345	11.9	---		56 Industrial equipment and supplies.....	84	49,610	35,486	71.5	29.5
Oil burners.....		3	1,127	219	19.4	---		Belting, hose, packing, etc.....	17	10,771	9,044	74.7	---
Other.....		---	---	142	---	---		Mechanical power transmission equipment.....	4	4,828	1,764	36.6	---
55	Farm and garden machinery and equipment.....	33	19,346	9,396	48.6	10.8		Printing equipment and supplies (except paper).....	14	10,794	5,746	53.4	---
Dairy equipment and supplies.....		11	3,091	1,901	61.5	---		Metal-working tools.....	11	8,489	3,286	38.5	---
Farm machinery and equipment.....		22	16,256	7,495	46.1	---		Materials-handling equipment.....	6	5,526	1,000	75.4	---
56	Industrial equipment and supplies.....	109	24,573	11,768	47.9	13.5		Rope, cordage, and twine.....	4	3,507	3,167	95.8	---
Belting, hose, packing, etc.....		23	3,852	2,697	70.0	---		Rope, cordage, and twine.....	4	3,507	3,167	95.8	---
Mechanical power transmission equipment.....		17	4,658	2,397	51.5	---		Other industrial equipment.....	34	19,188	12,499	65.1	---
Printing equipment and supplies (except paper).....		9	1,543	1,145	74.2	---		57 Industrial machinery.....	39	54,194	27,247	79.7	22.6
Metal-working tools.....		8	1,528	893	58.4	---		Mining, quarrying, etc.....	4	8,805	2,806	32.6	---
Materials-handling equipment.....		14	2,382	954	40.4	---		Power-plant machinery (except electrical).....	7	10,111	5,848	57.8	---
Rope, cordage, and twine.....		5	5,985	204	3.4	---		Printing machinery.....	10	5,183	5,081	97.5	---
Other industrial equipment.....		50	7,988	3,476	43.5	---		Other.....	---	---	13,530	---	---
57	Industrial machinery.....	116	35,498	29,710	83.7	34.1		58 Office and store equipment and supplies.....	39	15,481	8,424	54.5	7.0
Construction machinery (except road-building).....		3	1,512	1,512	100.0	---		Office machines and equipment.....	22	11,298	5,591	49.5	---
Road-building machinery.....		14	5,124	1,098	21.4	---		Garage and filling station equipment.....	4	1,298	872	66.8	---
Mining, quarrying, etc.....		17	7,144	4,550	63.7	---		Store machines.....	6	5,918	708	12.0	---
Oil-well and oil-refining.....		44	14,877	14,234	95.7	---		Store fixtures and equipment.....	5	1,351	695	66.2	---
Power-plant machinery (except electrical).....		8	4,319	1,111	25.7	---		Not analyzed in detail.....	---	---	588	---	---
Printing machinery.....		12	1,785	1,415	79.3	---		59 Railroad equipment and supplies.....	3	8,929	992	11.1	.8
Other industrial machinery.....		---	---	5,720	---	---		60 Dental equipment and supplies.....	5	6,148	6,127	99.7	5.1
Not analyzed in detail.....		---	---	70	---	---		61 Surgical and hospital equipment.....	10	2,092	2,092	99.7	1.7
58	Office and store equipment and supplies.....	85	9,248	5,392	58.3	6.2		62 Iron and steel—wire and wire products.....	3	1,013	874	86.3	.7
Office machines and equipment.....		58	6,873	3,682	53.6	---		68 Cameras and supplies.....	5	1,401	1,153	82.3	1.0
Garage and filling station equipment.....		10	1,291	1,067	82.6	---		Jewelry, silverware, etc.....	3	805	952	94.1	.7
Store machines.....		11	506	372	73.5	---		All other commodities.....	---	---	14,733	---	12.2
Store fixtures and equipment.....		3	413	106	25.7	---		Service receipts.....	27	20,011	5,929	29.6	4.9
Not analyzed in detail.....		3	185	165	100.0	---							
59	Railroad equipment and supplies.....	4	2,464	113	4.6	.1		Chicago					
60	Dental equipment and supplies.....	3	782	728	93.3	.8		All establishments..... 216					
61	Surgical and hospital equipment.....	22	3,557	3,122	87.8	3.6		Sales..... \$102,358,000					
66	Iron and steel—wire and wire products.....	5	864	964	100.0	1.1		Commodity coverage... 94.5 percent					
75	Glass containers.....	5	5,818	5,264	90.5	6.0		Total analyzed.....	199	98,761	98,761	---	100.0
81	Paper and products (except stationery and wallpaper):							31 Piece goods.....	5	3,413	1,427	41.8	1.5
Paper products such as bags, boxes, cups, dishes, etc.....		7	5,654	608	10.8	.7		34 Other dry goods and textile products.....	7	2,843	1,541	47.2	1.4
88	Cameras and supplies.....	8	543	274	79.9	.3		38 Automotive supplies.....	7	10,585	2,235	20.9	2.3
All other commodities.....		---	---	6,748	---	7.8		37 Drugs and drug sundries.....	6	8,924	1,274	18.4	1.8
Service receipts.....		74	17,487	3,397	19.4	3.9		50 Hardware.....	6	4,589	1,459	33.2	1.5
	New York City							Tools and cutlery.....	4	4,109	847	20.6	---
	All establishments..... 242							Other.....	---	---	612	---	---
	Sales..... \$128,275,000							51 Plumbing, heating, and air conditioning.....	5	5,432	723	13.4	.8
	Commodity coverage... 93.8 percent							55 Farm and garden machinery and equipment.....	9	10,765	5,347	49.7	5.5
	Total analyzed.....	228	120,337	120,337	---	100.0		Dairy equipment and supplies.....	3	3,752	2,559	70.1	---
								Farm machinery and equipment.....	4	4,842	2,445	50.5	---
								Other.....	---	---	170	---	---
								Not analyzed in detail.....	---	---	103	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							
Chicago—Con.							Boston—Con.							
56	Industrial equipment and supplies.....	95	\$46,918	\$33,759	72.0	34.9	56	Industrial equipment and supplies.....	30	\$8,958	\$4,937	55.1	20.7	
	Belting, hose, packing, etc.....	22	13,371	9,093	68.0	---		Belting, hose, packing, etc.....	3	359	359	100.0	---	
	Mechanical power transmission equipment.....	6	3,744	1,590	42.5	---		Mechanical power transmission equipment.....	3	1,391	118	8.5	---	
	Printing equipment and supplies (except paper).....	16	11,292	5,189	46.0	---		Printing equipment and supplies (except paper).....	5	805	805	100.0	---	
	Metal-working tools.....	14	10,872	4,197	38.6	---		Rope, cordage, and twine.....	5	1,957	676	34.5	---	
	Materials-handling equipment.....	7	980	827	84.0	---		Other.....	---	---	2,979	---	---	
	Rope, cordage, and twine.....	3	785	765	100.0	---	57	Industrial machinery.....	22	9,118	7,965	87.4	35.5	
	Other industrial equipment.....	35	17,046	12,298	72.1	---		Road-building machinery.....	3	1,958	339	17.3	---	
57	Industrial machinery.....	40	29,297	23,515	80.3	24.3		Power-plant machinery (except electrical).....	3	2,535	1,045	41.2	---	
	Machine tools (power-driven).....	5	2,582	1,471	57.4	---		Printing machinery.....	4	869	861	99.1	---	
	Mining, quarrying, etc.....	3	3,781	1,681	44.5	---		Other.....	---	---	5,380	---	---	
	Power-plant machinery (except electrical).....	5	4,927	2,048	41.5	---		Not analyzed in detail.....	---	---	560	---	---	
	Printing machinery.....	9	4,184	3,541	79.7	---	58	Office and store equipment and supplies.....	19	3,849	2,253	58.5	9.5	
	Other.....	---	---	14,833	---	---		Office machines and equipment.....	10	2,861	1,394	48.4	---	
	Not analyzed in detail.....	---	---	140	---	---		Garage and filling station equipment.....	3	348	332	96.0	---	
58	Office and store equipment and supplies.....	27	8,533	4,972	58.3	5.1		Store machines.....	4	1,539	126	8.2	---	
	Office machines and equipment.....	15	6,070	3,000	49.4	---		Other.....	---	---	260	---	---	
	Store machines.....	4	3,531	330	9.3	---		Not analyzed in detail.....	---	---	121	---	---	
	Store fixtures and equipment.....	4	655	845	98.6	---	61	Surgical and hospital equipment.....	3	449	444	98.9	1.9	
	Other.....	---	---	208	---	---	62	Stationery (commercial).....	3	505	170	33.8	.7	
	Not analyzed in detail.....	5	747	593	79.4	---		All other commodities.....	---	---	4,242	---	17.8	
59	Railroad equipment and supplies.....	5	5,735	1,708	29.7	1.8		Service receipts.....	18	6,585	1,563	23.8	6.6	
60	Dental equipment and supplies.....	3	1,219	1,170	96.0	1.2	San Francisco							
61	Surgical and hospital equipment.....	8	1,038	975	93.9	1.0		All establishments.....	113					
62	Cameras and supplies.....	5	607	487	78.9	.5		Sales.....		\$51,539,000				
63	Jewelry, silverware, etc.....	3	1,207	1,078	89.1	1.1		Commodity coverage.....			95.8 percent			
	All other commodities.....	---	---	11,998	---	12.4		Total analyzed.....	105	30,209	30,209	100.0		
	Service receipts.....	17	12,375	3,329	26.9	3.4		37	Drugs and drug sundries.....	3	2,047	413	20.2	1.4
Philadelphia								51	Plumbing, heating, and air conditioning.....	3	1,251	240	19.2	.8
	All establishments.....	111						55	Farm and garden machinery and equipment.....	5	4,396	2,394	54.2	7.9
	Sales.....		\$37,789,000						Farm machinery and equipment.....	3	3,524	1,993	56.2	---
	Commodity coverage.....		95.5 percent						Other.....	---	---	418	---	
	Total analyzed.....	104	36,069	36,069	100.0		56	Industrial equipment and supplies.....	36	9,223	5,112	55.4	18.9	
38	Automotive supplies.....	5	1,838	78	4.8	.2			Belting, hose, packing, etc.....	7	2,139	1,326	62.0	---
55	Farm and garden machinery and equipment.....	5	4,321	1,595	36.9	4.4			Mechanical power transmission equipment.....	4	1,297	597	46.1	---
56	Industrial equipment and supplies.....	45	15,909	11,444	71.9	31.7			Printing equipment and supplies (except paper).....	4	907	662	73.0	---
	Belting, hose, packing, etc.....	12	2,814	2,466	88.3	---			Metal-working tools.....	3	585	378	64.9	---
	Mechanical power transmission equipment.....	3	1,874	240	14.3	---			Materials-handling equipment.....	5	974	769	79.0	---
	Printing equipment and supplies (except paper).....	7	1,243	1,243	100.0	---			Other.....	---	---	1,590	---	
	Metal-working tools.....	5	1,144	1,144	100.0	---	57	Industrial machinery.....	28	8,559	7,322	85.5	24.2	
	Materials-handling equipment.....	3	397	246	61.7	---			Road-building machinery.....	5	1,275	568	44.4	---
	Other.....	---	---	6,087	---	---			Mining, quarrying, etc.....	4	2,947	1,947	66.2	---
57	Industrial machinery.....	18	11,615	10,391	89.5	28.8			Printing machinery.....	7	1,118	755	67.5	---
58	Office and store equipment and supplies.....	19	4,147	2,461	59.3	6.8			Other.....	---	---	4,154	---	
	Office machines and equipment.....	11	2,953	1,415	47.9	---	58	Office and store equipment and supplies.....	18	2,877	1,552	53.0	6.1	
	Garage and filling station equipment.....	3	499	489	98.0	---			Office machines and equipment.....	10	1,825	798	43.7	---
	Store machines.....	4	1,982	345	17.3	---			Garage and filling station equipment.....	4	775	564	72.8	---
	Other.....	---	---	214	---	---			Other.....	---	---	72	---	
61	Surgical and hospital equipment.....	9	1,187	1,184	99.7	3.3			Not analyzed in detail.....	---	---	149	---	
	All other commodities.....	---	---	7,517	---	20.4	61	Surgical and hospital equipment.....	7	2,332	2,045	87.6	6.8	
	Service receipts.....	15	5,932	1,599	27.0	4.4	75	Glass, containers.....	3	4,722	4,207	89.1	13.9	
Boston								61	Paper products (except stationery and wallpaper).....	---	---	---	---	
	All establishments.....	100							Paper products such as bags, boxes, cups, dishes, etc.....	3	4,483	540	12.1	1.8
	Sales.....		\$25,674,000					68	Cameras and supplies.....	3	156	113	83.1	.4
	Commodity coverage.....		92.7 percent						All other commodities.....	---	---	5,407	---	
	Total analyzed.....	91	23,801	23,801	100.0				Service receipts.....	13	4,748	876	18.5	2.9
37	Drugs and drug sundries.....	3	585	559	95.4	1.5								
51	Plumbing, heating, and air conditioning.....	3	2,084	410	19.7	1.7								
55	Farm and garden machinery and equipment.....	5	3,844	1,458	37.9	6.1								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	METALS AND METAL WORK (EXCEPT SCRAP) TRADES							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.					
	New England Division							Middle Atlantic Division—Con.					
	All establishments..... 31							37 Iron and steel finished products—other than flat and wire.....	29	\$61,138	\$12,026	23.5	9.4
	Sales..... \$29,378,000							Bars and small shapes except reinforcing.....	12	33,170	1,777	5.4	---
	Commodity coverage... 88.8 percent							Concrete reinforcing bars, all types... Structural shapes.....	7	28,801	813	2.8	---
	Total analyzed.....	28	\$25,487	\$25,487	---	100.0		Cast-iron pipe.....	4	2,876	755	25.6	---
43	Wiring supplies and electrical construction materials.....	4	10,155	1,207	11.9	4.7		Seamless steel tubing.....	7	1,799	1,609	69.4	---
62	Building metal work.....	4	1,329	857	49.5	2.8		Other.....	4	9,252	2,799	30.3	---
63	Copper and products.....	4	10,155	2,719	26.8	10.7		Not analyzed in detail.....	4	5,954	2,652	44.5	---
64	Iron and steel products—semi-finished.....	4	9,486	2,694	17.9	8.8		68 Lead (metallic) and zinc.....	5	11,989	1,871	15.6	1.5
65	Iron and steel products—flat.....	7	12,312	5,352	43.5	21.0		69 Other non-ferrous metals (except precious).....	12	19,791	10,109	51.1	7.9
	Strip—hot-rolled.....	4	10,980	1,023	9.3	---		All other commodities.....	---	---	15,924	---	12.5
	Strip—cold-rolled.....	5	11,555	2,909	22.6	---							
	Other.....	---	---	1,808	---	---							
	Not analyzed in detail.....	---	---	113	---	---							
66	Iron and steel—wire and wire products... Woven wire fence.....	6	13,216	8,949	67.7	35.1		East North Central Division					
	Wire rope and cable except insulated... Other.....	3	8,987	1,780	20.1	---		All establishments..... 119					
	Not analyzed in detail.....	---	---	3,719	34.9	---		Sales..... \$154,680,000					
67	Iron and steel finished products—other than flat and wire.....	11	11,406	2,328	20.4	9.1		Commodity coverage... 93.9 percent					
	Bars and small shapes except reinforcing.....	4	9,573	913	9.5	---		Total analyzed.....	110	145,180	145,180	---	100.0
	Steel pipe.....	3	87	87	100.0	---		38 Chemicals, industrial and heavy.....	4	32,041	80	.2	.1
	Seamless steel tubing.....	3	2,923	111	3.8	---		42 Other chemicals and related products.....	5	2,069	161	7.8	.1
	Other.....	---	---	959	---	---		43 Wiring supplies and electrical construction materials.....	12	53,745	1,895	3.5	1.5
	Not analyzed in detail.....	---	---	278	---	---		44 Electrical apparatus and equipment.....	3	1,896	94	5.0	.1
69	Other non-ferrous metals (except precious).....	3	1,911	1,909	99.9	7.5		50 Hardware.....	12	25,452	1,044	4.1	.7
	All other commodities.....	---	---	672	---	2.7		Bolts, nuts, rivets, and screws.....	12	25,452	684	2.6	---
								Other.....	---	---	390	---	---
								51 Plumbing, heating, and air conditioning. Pipe fittings, valves, brass goods, etc.....	10	18,759	1,140	6.8	.6
								Plumbing fixtures, equipment, and supplies.....	7	14,696	519	3.5	---
								Other.....	5	10,878	516	4.7	---
								62 Building metal work.....	24	10,625	7,398	69.2	5.1
								Metal roofing and siding.....	3	1,034	250	24.2	---
								Metal storage tanks, etc.....	9	2,847	1,852	65.1	---
								Metal lath.....	6	2,005	611	25.5	---
								Other.....	---	---	5,008	---	---
								Not analyzed in detail.....	3	4,403	1,707	38.8	---
42	Other chemicals and related products.....	4	12,818	3,077	24.0	2.4		63 Copper and products.....	20	61,245	15,090	24.6	10.4
43	Wiring supplies and electrical construction materials.....	11	47,253	4,861	10.3	5.8		64 Iron and steel products—semi-finished... Scrap iron and steel.....	17	64,588	7,474	11.6	5.1
50	Hardware.....	11	18,856	398	2.3	.3		Ingot, blooms, billets, and slabs.....	5	41,705	90	.2	---
51	Plumbing, heating, and air conditioning.....	7	18,253	682	3.0	.5		Wire rods.....	6	26,329	347	1.3	---
62	Building metal work.....	24	14,224	8,635	60.7	6.8		Rough castings and foundry products... Forgings.....	7	25,346	3,415	13.5	---
63	Copper and products.....	19	51,732	18,915	32.7	13.5		Other.....	3	11,514	100	.9	---
64	Iron and steel products—semi-finished... Scrap iron and steel.....	12	60,117	8,815	17.6	6.9		Not analyzed in detail.....	4	1,875	1,875	100.0	---
	Ingot, blooms, billets, and slabs.....	6	37,982	404	1.1	---		65 Iron and steel products—flat.....	27	69,001	22,608	32.6	15.6
	Wire rods.....	5	34,050	3,217	9.4	---		Plates.....	8	19,132	1,354	7.1	---
	Other.....	---	---	1,953	---	---		Strip—hot-rolled.....	18	64,104	4,584	7.2	---
	Not analyzed in detail.....	---	---	585	---	---		Strip—cold-rolled.....	20	65,924	10,300	16.1	---
65	Iron and steel products—flat.....	22	53,041	15,961	29.9	12.4		Sheets—continuous-mill.....	5	7,618	565	7.2	---
	Plates.....	5	11,877	4,763	40.0	---		Sheets—hand-mill.....	3	11,514	2,721	24.0	---
	Strip—hot-rolled.....	10	31,423	1,302	4.1	---		coated.....	11	46,376	1,277	2.8	---
	Strip—cold-rolled.....	13	35,965	6,587	18.4	---		Other.....	---	---	1,807	---	---
	Sheets—continuous-mill.....	4	3,711	306	8.2	---		66 Iron and steel—wire and wire products... Woven wire fence.....	32	69,204	46,767	67.6	32.2
	Sheets—galvanized or otherwise coated.....	10	30,859	594	1.9	---		Fence posts and fittings.....	9	46,012	3,141	6.8	---
	Other.....	15	39,593	2,219	5.6	---		Barbed and twisted wire.....	7	39,730	593	1.5	---
	Not analyzed in detail.....	---	---	100	---	---		Nails (including staples and tacks).....	9	46,012	1,433	3.1	---
66	Iron and steel—wire and wire products... Woven wire fence.....	32	63,865	28,508	44.6	22.3		Wire rope and cable except insulated... Strand, galvanized.....	12	48,414	4,589	9.5	---
	Fence posts and fittings.....	6	28,708	157	.5	---		Reinforcement mesh.....	14	51,714	12,626	24.4	---
	Barbed and twisted wire.....	6	32,830	455	1.4	---		Other.....	5	38,941	327	.8	---
	Nails (including staples and tacks).....	9	42,115	3,580	8.5	---		Not analyzed in detail.....	4	4,476	1,193	26.7	---
	Wire rope and cable except insulated... Strand, galvanized.....	9	35,338	3,448	9.8	---							
	Reinforcement mesh.....	8	27,595	395	1.4	---							
	Drawn wire.....	12	41,198	8,522	20.7	---							
	Other.....	14	44,543	5,513	12.4	---							
	Not analyzed in detail.....	5	6,589	1,705	26.7	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

ROWAN
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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.						
East North Central Division—Con.							South Atlantic Division						
87	Iron and steel finished products—other than flat and wire.....	35	\$75,498	\$18,812	22.0	11.4		All establishments..... 20					
	Rails, tie plates, splice bars, etc.....	4	7,323	53	.7	---		Sales..... \$12,299,000					
	Bars and small shapes except reinforcing.....	17	60,177	6,287	10.4	---		Commodity coverage... 94.4 percent					
	Concrete reinforcing bars, all types.....	9	35,827	684	1.9	---		Total analyzed.....	10	\$11,805	\$11,805	100.0	
	Structural shapes.....	8	7,935	1,988	24.8	---	45	Wiring supplies and electrical construction materials.....	4	2,757	307	11.1	2.6
	Steel pipe.....	5	12,016	362	3.3	---	50	Hardware.....	3	1,445	137	9.5	1.2
	Seamless steel tubing.....	13	26,456	2,138	8.1	---	51	Plumbing, heating, and air conditioning.....	6	2,185	190	8.7	1.8
	Other.....	---	---	3,510	---	---	62	Building metal work.....	9	8,893	3,944	57.2	34.0
	Not analyzed in detail.....	3	4,403	1,602	38.4	---	63	Copper and products.....	8	4,089	1,128	27.6	9.7
68	Lead (metallic) and zinc.....	8	11,445	8,554	74.8	5.9	65	Iron and steel products—flat.....	8	4,322	1,223	28.3	10.5
69	Other non-ferrous metals (except precious).....	15	14,174	12,308	86.8	8.5		Strip—cold-rolled.....	3	2,662	507	19.0	---
	All other commodities.....	---	---	3,995	---	2.7		Sheets—galvanized or otherwise coated.....	5	2,792	254	8.5	---
West North Central Division							66	Iron and steel—wire and wire products.....	10	8,687	2,690	33.3	24.9
	All establishments..... 42						67	Iron and steel finished products—other than flat and wire.....	7	8,418	1,087	19.8	14.4
	Sales..... \$22,112,000							All other commodities.....	---	---	119	---	1.1
	Commodity coverage... 94.5 percent						East South Central Division						
	Total analyzed.....	40	20,898	20,898	---	100.0		All establishments..... 13					
45	Wiring supplies and electrical construction materials.....	4	6,397	449	7.0	2.1		Sales..... \$8,109,000					
	Interior.....	3	5,884	246	4.2	---		Commodity coverage... 80.3 percent					
	Outside.....	3	5,063	161	3.2	---		Total analyzed.....	11	6,510	6,510	---	100.0
	Other.....	---	---	42	---	---	62	Building metal work.....	5	5,288	1,693	32.0	26.0
48	House furnishings (linoleum, felt base, etc.).....	4	1,181	50	4.2	.2	65	Iron and steel products—flat.....	3	3,584	145	4.3	2.2
50	Hardware.....	9	5,156	55	1.1	.3	66	Iron and steel—wire and wire products.....	4	5,155	1,447	28.1	22.2
	Bolts, nuts, rivets, and screws.....	6	4,032	40	1.0	---	67	Iron and steel finished products—other than flat and wire.....	5	4,861	2,568	52.8	39.4
	Other.....	---	---	15	---	---		All other commodities.....	---	---	657	---	10.2
51	Plumbing, heating, and air conditioning.....	4	2,815	90	3.2	.4	West South Central Division						
62	Building metal work.....	20	8,711	4,109	47.2	19.7		All establishments..... 73					
	Metal roofing and siding.....	8	2,303	373	16.2	---		Sales..... \$53,978,000					
	Metal storage tanks, etc.....	7	883	416	47.1	---		Commodity coverage... 86.5 percent					
	Metal lath.....	7	2,210	83	3.8	---		Total analyzed.....	68	29,329	29,329	---	100.0
	Other.....	---	---	671	---	---	43	Wiring supplies and electrical construction materials.....	4	4,177	344	8.2	1.2
	Not analyzed in detail.....	3	5,877	2,568	45.2	---	50	Hardware.....	4	4,963	402	8.1	1.4
63	Copper and products.....	9	9,289	2,508	27.0	12.0	56	Industrial equipment and supplies.....	5	2,569	93	3.8	.5
64	Iron and steel products—semi-finished.....	4	4,820	23	.5	.1	62	Building metal work.....	44	8,956	4,822	53.8	16.4
65	Iron and steel products—flat.....	15	9,769	1,741	17.8	8.3		Metal roofing and siding.....	11	5,815	948	16.3	---
	Strips—hot-rolled.....	5	3,059	238	7.8	---		Metal storage tanks, etc.....	31	2,957	2,947	99.7	---
	Strips—cold-rolled.....	5	3,059	73	2.4	---		Metal lath.....	3	431	52	7.4	---
	Sheets—continuous-mill.....	5	6,427	203	3.2	---		Other.....	---	---	895	---	---
	Sheets—hand-mill.....	7	2,508	140	5.6	---	63	Copper and products.....	5	4,506	1,189	26.4	4.1
	Sheets—galvanized or otherwise coated.....	14	8,895	525	5.9	---	64	Iron and steel products—semi-finished.....	4	9,857	184	1.7	.8
	Tin plate.....	3	1,339	7	.5	---	65	Iron and steel products—flat.....	18	14,412	3,937	27.3	13.4
	Other.....	---	---	555	---	---		Plates.....	4	7,555	585	7.5	---
66	Iron and steel—wire and wire products.....	17	13,876	6,246	45.0	29.9		Strip—hot-rolled.....	4	7,661	42	.5	---
	Woven wire fence.....	11	7,423	845	11.4	---		Sheets—continuous-mill.....	3	6,121	113	1.8	---
	Fence posts and fittings.....	11	7,799	100	1.3	---		Sheets—hand-mill.....	3	3,855	142	3.7	---
	Barbed and twisted wire.....	11	7,423	555	7.2	---		Sheets—galvanized or otherwise coated.....	13	10,375	2,908	28.0	---
	Nails (including staples and tacks).....	11	7,423	1,249	16.8	---		Other.....	---	---	129	---	---
	Strand, galvanized.....	4	5,732	178	3.1	---	66	Iron and steel—wire and wire products.....	23	11,988	5,085	42.4	17.3
	Reinforcement mesh.....	4	5,227	119	2.3	---		Woven wire fence.....	15	10,491	856	8.0	---
	Draw wire.....	11	7,423	1,199	16.2	---		Fence posts and fittings.....	3	3,543	22	.8	---
	Other.....	---	---	694	---	---		Barbed and twisted wire.....	14	10,018	681	6.8	---
	Not analyzed in detail.....	5	5,877	1,327	23.4	---		Nails (including staples and tacks).....	14	10,018	1,829	18.3	---
67	Iron and steel finished products—other than flat and wire.....	18	13,935	3,755	26.9	18.0		Wire rope and cable except insulated.....	11	8,785	655	7.5	---
	Rails, tie plates, splice bars, etc.....	4	2,185	24	1.1	---		Reinforcement mesh.....	4	4,300	87	2.0	---
	Bars and small shapes except reinforcing.....	7	7,609	575	7.6	---		Draw wire.....	7	7,835	244	3.1	---
	Concrete reinforcing bars, all types.....	6	2,631	459	17.4	---		Other.....	---	---	688	---	---
	Structural shapes.....	6	2,514	462	18.4	---		Not analyzed in detail.....	---	---	245	---	---
	Cast-iron pipe.....	4	1,201	22	1.8	---							
	Seamless steel tubing.....	3	1,877	80	4.3	---							
	Other.....	---	---	349	---	---							
	Not analyzed in detail.....	3	5,877	1,784	31.4	---							
68	Lead (metallic) and zinc.....	4	1,191	243	20.4	1.2							
87	Building materials (except as listed).....	8	2,093	298	14.2	1.4							
	All other commodities.....	---	---	1,329	---	6.4							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							
West South Central Division—Con.							Pacific Division—Con.							
67	Iron and steel finished products—other than flat and wire.....	16	\$19,307	\$11,514	59.6	39.3	68	Iron and steel—wire and wire products.....	29	\$59,554	\$17,403	29.3	24.6	
	Bars and small shapes except reinforcing.....	3	7,054	630	8.9	---		Woven wire fence.....	8	49,471	2,057	4.2	---	
	Concrete reinforcing bars, all types.....	8	10,186	1,178	11.6	---		Fence posts and fittings.....	8	47,701	168	.3	---	
	Structural shapes.....	3	7,054	932	13.2	---		Barbed and twisted wire.....	7	48,184	185	.4	---	
	Steel pipe.....	3	5,862	2,290	42.7	---		Nails (including staples and tacks).....	7	48,184	3,275	6.9	---	
	Seamless steel tubing.....	5	11,202	6,245	55.7	---		Wire rope and cable except insulated.....	21	55,677	7,421	13.3	---	
	Other.....	---	---	239	---	---		Strand, galvanized.....	8	48,287	139	.3	---	
69	Other non-ferrous metals (except precious).....	3	3,069	248	8.1	.8		Reinforcement mesh.....	8	47,826	657	1.4	---	
87	Building materials (except as listed).....	7	3,709	320	8.6	1.1	67	Iron and steel finished products—other than flat and wire.....	11	49,923	2,279	4.6	---	
	All other commodities.....	---	---	925	---	3.1		Other.....	14	51,976	1,078	2.1	---	
	Service receipts.....	---	---	286	---	1.0		Not analyzed in detail.....	---	---	153	---	---	
Mountain Division							New York City							
	All establishments..... 11							All establishments..... 39						
	Sales..... \$2,777,000							Sales..... \$84,065,000						
	Commodity coverage... 81.9 percent							Commodity coverage... 95.9 percent						
	Total analyzed.....	10	2,274	2,274	---	100.0		Total analyzed.....	37	80,845	80,845	---	100.0	
62	Building metal work.....	4	753	753	100.0	33.1	43	Wiring supplies and electrical construction materials.....	3	32,557	3,570	11.0	4.4	
66	Iron and steel—wire and wire products.....	5	1,475	1,164	78.9	51.2	62	Building metal work.....	8	7,135	5,010	70.2	6.2	
	Woven wire fence.....	3	1,223	131	10.7	---	63	Copper and products.....	6	34,956	9,722	27.8	12.1	
	Fence posts and fittings.....	3	1,223	39	3.2	---	64	Iron and steel products—semi-finished.....	4	28,916	3,444	11.9	4.3	
	Barbed and twisted wire.....	3	1,223	98	7.2	---	65	Iron and steel products—flat.....	5	30,014	7,401	24.7	9.2	
	Nails (including staples and tacks).....	3	1,223	320	26.2	---	66	Iron and steel—wire and wire products.....	12	39,141	20,390	52.1	25.3	
	Wire rope and cable except insulated.....	4	1,375	322	23.4	---		Woven wire fence.....	3	31,216	886	2.2	---	
	Drawn wire.....	3	1,223	111	9.1	---		Nails (including staples and tacks).....	4	28,791	2,601	9.7	---	
	Other.....	---	---	153	---	---		Wire rope and cable except insulated.....	3	26,803	2,474	9.2	---	
67	Iron and steel finished products—other than flat and wire.....	3	1,223	15	1.2	.7		Reinforcement mesh.....	3	26,303	1,686	6.3	---	
	All other commodities.....	---	---	342	---	16.0		Drawn wire.....	5	32,124	6,575	20.5	---	
Pacific Division							Chicago							
	All establishments..... 78							All establishments..... 41						
	Sales..... \$75,775,000							Sales..... \$75,811,000						
	Commodity coverage... 98.0 percent							Commodity coverage... 98.1 percent						
	Total analyzed.....	73	70,846	70,846	---	100.0		Total analyzed.....	38	72,887	72,887	---	100.0	
43	Wiring supplies and electrical construction materials.....	7	4,463	1,052	23.6	1.5	50	Hardware.....	4	12,851	911	7.1	1.2	
50	Hardware.....	12	8,639	822	9.5	1.2		Bolts, nuts, rivets, and screws.....	4	12,851	542	4.2	---	
	Bolts, nuts, rivets, and screws.....	7	3,705	49	1.3	---		Other.....	---	---	369	---	---	
	Wire screening.....	5	4,934	773	15.7	---	51	Plumbing, heating, and air conditioning.....	4	5,352	648	12.1	.9	
51	Plumbing, heating, and air conditioning. Pipe fittings, valves, brass goods, etc.....	5	2,198	329	15.0	.5								
	Plumbing fixtures, equipment, and supplies.....	5	2,198	273	12.4	---								
56	Industrial equipment and supplies.....	8	1,484	56	3.8	---								
62	Building metal work.....	11	31,837	2,449	7.7	3.5								
	Fabricated structural work.....	4	31,040	1,665	5.4	---								
	Other.....	---	---	784	---	---								
63	Copper and products.....	11	48,751	1,752	3.5	2.5								
64	Iron and steel products—semi-finished.....	10	47,724	2,583	5.4	3.6								
65	Iron and steel products—flat.....	21	52,891	20,958	39.6	29.6								
	Plates.....	7	47,008	3,998	8.5	---								
	Strip—hot-rolled.....	9	46,893	718	1.5	---								
	Strip—cold-rolled.....	10	47,013	887	1.9	---								
	Sheets—hand-mill.....	7	47,152	4,981	10.6	---								
	Sheets—galvanized or otherwise coated.....	5	46,492	4,331	9.3	---								
	Tin plate.....	4	45,288	4,305	9.5	---								
	Other.....	---	---	1,724	---	---								
	Not analyzed in detail.....	4	495	12	2.4	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.						
Chicago—Con.							Boston—Con.						
62	Building metal work.....	5	\$4,144	\$2,430	58.6	3.3		All other commodities.....	---	---	\$1,680	---	11.8
63	Copper and products.....	7	30,580	4,855	15.9	6.7							
64	Iron and steel products—semi-finished....	5	33,624	2,541	7.6	3.5							
65	Iron and steel products—flat.....	7	33,607	9,078	27.0	12.5		San Francisco					
	Plates.....	3	10,227	890	8.7	---		All establishments.....	23				
	Strip—hot-rolled.....	5	32,128	1,375	4.3	---		Sales.....	\$32,182,000				
	Strip—cold-rolled.....	5	31,606	3,132	9.9	---		Commodity coverage....	93.8 percent				
	Sheets—galvanized or otherwise coated.....	3	25,957	700	2.7	---		Total analyzed.....	21	\$30,180	30,180	---	100.0
	Other.....	---	---	2,991	---	---	50	Hardware.....	4	2,789	100	3.6	.3
66	Iron and steel—wire and wire products....	14	37,722	26,944	71.4	37.0	62	Building metal work.....	3	22,880	725	3.2	2.4
	Nails (including staples and tacks)....	3	25,109	2,277	9.1	---	63	Copper and products.....	3	24,164	674	2.8	2.2
	Wire rope and cable except insulated....	6	28,491	7,811	27.4	---	64	Iron and steel products—semi-finished....	3	23,178	2,198	9.5	7.3
	Reinforcement mesh.....	3	24,535	1,080	4.4	---	65	Iron and steel products—flat.....	6	24,425	10,138	41.5	33.6
	Drawn wire.....	3	25,109	7,315	29.1	---	66	Iron and steel—wire and wire products....	9	27,879	7,255	26.0	24.0
	Other.....	---	---	7,997	---	---	67	Woven wire fence.....	3	24,345	1,550	6.4	---
	Not analyzed in detail.....	---	---	464	---	---	68	Wire rope and cable except insulated....	6	26,034	2,953	11.3	---
67	Iron and steel finished products—other than flat and wire.....	12	38,733	8,597	22.2	11.8		Drawn wire.....	4	23,738	758	3.2	---
	Bars and small shapes except reinforcing.....	5	31,595	2,210	7.0	---		Other.....	---	---	1,994	---	---
	Concrete reinforcing bars, all types....	4	26,783	539	2.0	---	67	Iron and steel finished products—other than flat and wire.....	5	23,433	6,977	29.8	23.2
	Steel pipe.....	3	9,586	382	4.0	---	69	Other non-ferrous metals (except precious).....	3	960	748	77.9	2.5
	Seamless steel tubing.....	5	13,518	1,550	11.5	---		All other commodities.....	---	---	1,369	---	4.5
	Other.....	---	---	750	---	---	PAPER AND ITS PRODUCTS TRADES						
	Not analyzed in detail.....	---	---	3,166	---	---	New England Division						
68	Lead (metallic) and zinc.....	3	7,168	6,449	90.0	8.8		All establishments.....	12				
69	Other non-ferrous metals (except precious).....	6	7,542	6,837	90.7	9.4		Sales.....	\$1,182,000				
	All other commodities.....	---	---	3,597	---	4.9		Commodity coverage....	97.1 percent				
Philadelphia								Total analyzed.....	10	1,012	1,012	---	100.0
	All establishments.....	20					81	Paper products (except stationery and wallpaper).....	4	599	592	98.8	58.5
	Sales.....	\$16,458,000						Paper products such as bags, boxes, cups, dishes, etc.....	3	447	440	98.4	---
	Commodity coverage....	94.0 percent						Other.....	---	---	152	---	---
	Total analyzed.....	19	15,451	15,451	---	100.0	83	Stationery and supplies.....	6	413	377	91.3	37.3
43	Wiring supplies and electrical construction materials.....	3	5,836	758	12.6	4.8		Commercial stationery.....	4	370	334	90.3	---
62	Building metal work.....	5	2,901	1,587	54.7	10.3		Not analyzed in detail.....	---	---	43	---	---
63	Copper and products.....	4	6,316	2,794	44.2	18.1		All other commodities.....	---	---	43	---	4.2
64	Iron and steel products—semi-finished....	3	5,658	212	3.7	1.4		Middle Atlantic Division					
65	Iron and steel products—flat.....	3	3,934	922	23.4	6.0		All establishments.....	85				
66	Iron and steel—wire and wire products....	7	8,029	2,625	43.5	17.0		Sales.....	\$54,627,000				
67	Iron and steel finished products—other than flat and wire.....	4	4,819	1,211	25.1	7.8		Commodity coverage....	99.7 percent				
69	Other non-ferrous metals (except precious).....	3	4,390	3,553	81.1	23.0		Total analyzed.....	64	54,486	54,486	---	100.0
	All other commodities.....	---	---	1,809	---	11.6	38	Chemicals, industrial and heavy.....	5	23,462	1,479	6.3	2.7
Boston							41	Soaps.....	5	682	17	2.5	(1)
	All establishments.....	13					56	Industrial equipment and supplies....	7	2,528	475	18.8	.9
	Sales.....	\$15,336,000					58	Office and store equipment and supplies.	8	899	282	31.4	.5
	Commodity coverage....	92.1 percent					81	Paper products (except stationery and wallpaper).....	38	50,511	48,525	92.1	85.4
	Total analyzed.....	11	14,129	14,129	---	100.0		Printing and writing papers.....	8	25,858	14,853	57.4	---
43	Wiring supplies and electrical construction materials.....	3	8,885	1,148	12.9	8.1		Wrapping or coarse paper.....	6	29,102	8,369	28.8	---
63	Copper and products.....	3	8,883	1,538	17.3	10.9		Paper products such as bags, boxes, cups, dishes, etc.....	25	17,445	15,259	87.5	---
65	Iron and steel products—flat.....	5	8,303	2,194	26.4	15.5		Other.....	---	---	4,768	---	---
	Strip—cold-rolled.....	3	7,546	1,483	19.7	---		Not analyzed in detail.....	7	3,610	3,296	91.4	---
	Other.....	---	---	598	---	---	85	Stationery and supplies.....	27	5,377	3,780	69.9	6.9
	Not analyzed in detail.....	---	---	113	---	---		Commercial stationery.....	9	2,421	963	39.8	---
66	Iron and steel—wire and wire products....	3	10,650	7,080	66.3	50.0		Other.....	---	---	527	---	---
	Wire rope and cable except insulated....	3	10,650	3,719	34.9	---		Not analyzed in detail.....	17	2,429	2,270	93.5	---
	Other.....	---	---	3,341	---	---		All other commodities.....	---	---	1,580	---	2.9
67	Iron and steel finished products—other than flat and wire.....	4	7,585	529	7.0	3.7		Service receipts.....	---	---	388	---	.7
	Bars and small shapes except reinforcing.....	3	7,546	287	3.5	---							
	Other.....	---	---	262	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	PAPER AND ITS PRODUCTS TRADES—Con.							PAPER AND ITS PRODUCTS TRADES—Con.					
	East North Central Division							East South Central Division—Con.					
	All establishments..... 67							81 Paper and products (except stationery and wallpaper).....	6	\$5,591	\$5,330	93.0	65.5
	Sales..... \$38,321,000							Printing and writing papers.....	4	2,092	703	33.8	---
	Commodity coverage... 84.6 percent							Cardboard and paperboard.....	5	3,532	523	14.8	---
	Total analyzed.....	64	\$32,406	\$32,406	---	100.0		Wrapping or coarse paper.....	4	2,092	482	23.2	---
56	Industrial equipment and supplies.....	3	2,569	84	3.3	2.0		Paper products such as bags, boxes, cups, dishes, etc.....	8	3,581	1,622	45.3	---
58	Office and store equipment and supplies.....	12	1,210	610	50.4	2.0		85 Stationery and supplies (commercial).....	9	2,358	145	12.5	7.5
81	Paper and products (except stationery and wallpaper).....	34	25,367	25,013	98.6	77.2		All other commodities.....	---	---	---	---	3.7
	Printing and writing papers.....	6	10,874	7,540	69.3	---		West South Central Division					
	Cardboard and paperboard.....	4	2,519	310	12.3	---		All establishments..... 25					
	Wrapping or coarse paper.....	4	10,496	5,490	53.2	---		Sales..... \$8,568,000					
	Paper products such as bags, boxes, cups, dishes, etc.....	21	12,086	9,116	75.4	---		Commodity coverage... 100.0 percent					
	Not analyzed in detail.....	8	4,770	4,567	95.7	---		Total analyzed.....	25	6,568	6,568	---	100.0
83	Stationery and supplies.....	29	13,409	5,859	43.7	18.0		56 Industrial equipment and supplies:					
	Commercial stationery.....	15	5,188	1,106	21.3	---		Rope, cordage, and twine.....	6	3,289	166	5.1	2.6
	Not analyzed in detail.....	14	8,221	4,753	57.8	---		81 Paper and products (except stationery and wallpaper).....	13	6,221	5,872	94.4	89.4
	All other commodities.....	---	---	840	---	2.5		Printing and writing papers.....	6	3,289	1,042	31.7	---
	West North Central Division							Cardboard and paperboard.....	7	5,565	292	8.7	---
	All establishments..... 40							Wrapping or coarse paper.....	9	4,084	1,460	35.7	---
	Sales..... \$10,142,000							Paper products such as bags, boxes, cups, dishes, etc.....	7	3,421	1,182	34.6	---
	Commodity coverage... 100.0 percent							Not analyzed in detail.....	---	---	1,898	---	---
	Total analyzed.....	40	10,142	10,142	---	100.0		85 Stationery and supplies.....	16	4,221	444	10.5	6.8
56	Industrial equipment and supplies:							Commercial stationery.....	15	4,204	427	10.2	---
	Rope, cordage, and twine.....	5	5,595	262	4.7	2.6		Not analyzed in detail.....	---	---	17	---	---
81	Paper and products (except stationery and wallpaper).....	16	8,971	8,419	93.8	85.0		All other commodities.....	---	---	84	---	1.2
	Printing and writing papers.....	7	7,030	3,492	49.7	---		Mountain Division					
	Cardboard and paperboard.....	4	5,250	823	15.7	---		All establishments..... 12					
	Wrapping or coarse paper.....	7	5,893	1,349	22.9	---		Sales..... \$3,668,000					
	Paper products such as bags, boxes, cups, dishes, etc.....	8	5,968	1,525	25.6	---		Commodity coverage... 100.0 percent					
	Not analyzed in detail.....	4	1,270	1,230	96.9	---		Total analyzed.....	12	3,668	3,668	---	100.0
83	Stationery and supplies.....	27	7,303	1,121	15.3	11.1		56 Industrial equipment and supplies:					
	Commercial stationery.....	23	6,948	768	11.0	---		Rope, cordage, and twine.....	5	2,040	88	3.3	1.9
	Not analyzed in detail.....	4	355	355	100.0	---		81 Paper and products (except stationery and wallpaper).....	8	3,567	2,968	83.2	80.9
	All other commodities.....	---	---	340	---	3.3		Printing and writing papers.....	5	2,040	627	25.8	---
	South Atlantic Division							Cardboard and paperboard.....	5	2,040	85	4.1	---
	All establishments..... 14							Wrapping or coarse paper.....	6	2,402	922	40.0	---
	Sales..... \$1,550,000							Paper products such as bags, boxes, cups, dishes, etc.....	5	2,040	490	24.0	---
	Commodity coverage... 100.0 percent							Not analyzed in detail.....	---	---	904	---	---
	Total analyzed.....	14	1,530	1,530	---	100.0		85 Stationery and supplies.....	10	2,760	451	16.6	11.8
81	Paper and products (except stationery and wallpaper).....	3	972	934	96.1	61.2		87 Building materials (except as listed).....	3	1,219	38	3.1	1.0
	Paper products such as bags, boxes, cups, dishes, etc.....	3	972	416	42.8	---		All other commodities.....	---	---	185	---	4.4
	Other.....	---	---	518	---	---		Pacific Division					
85	Stationery and supplies.....	10	674	491	72.8	32.2		All establishments..... 68					
	Commercial stationery.....	7	637	454	71.3	---		Sales..... \$57,533,000					
	Other.....	---	---	37	---	---		Commodity coverage... 99.7 percent					
	All other commodities.....	---	---	105	---	6.6		Total analyzed.....	67	57,366	57,366	---	100.0
	East South Central Division							56 Industrial equipment and supplies:					
	All establishments..... 14							Rope, cordage, and twine.....	15	18,825	610	3.2	1.1
	Sales..... \$3,903,000							58 Office and store equipment and supplies.....	9	288	174	60.4	3.3
	Commodity coverage... 100.0 percent							81 Paper and products (except stationery and wallpaper).....	49	56,566	52,859	93.4	92.1
	Total analyzed.....	14	3,903	3,903	---	100.0		Printing and writing papers.....	21	48,507	19,502	40.2	---
56	Industrial equipment and supplies:							Cardboard and paperboard.....	15	18,825	871	4.6	---
	Rope, cordage, and twine.....	4	2,082	138	6.5	3.5		Wrapping or coarse paper.....	29	53,155	20,189	38.0	---
								Paper products such as bags, boxes, cups, dishes, etc.....	36	80,762	12,180	23.9	---
								Not analyzed in detail.....	4	177	177	100.0	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	PAPER AND ITS PRODUCTS TRADES—Con.							PAPER AND ITS PRODUCTS TRADES—Con.					
	Pacific Division—Con.							Boston—Con.					
63	Stationery and supplies.....	29	\$19,474	\$2,597	13.3	4.5	58	Office and store equipment and supplies.....	3	\$131	\$70	53.4	6.9
	Commercial stationery.....	23	19,278	2,533	12.1	---	81	Paper and products (except stationery and wallpaper).....	4	599	571	95.3	55.6
	Social stationery.....	9	16,250	264	1.6	---		Paper products such as bags, boxes, cups, dishes, etc.....	3	447	439	98.0	---
	All other commodities.....	---	---	1,003	---	1.8		Other.....	---	---	133	---	---
	Service receipts.....	13	18,638	123	.7	.2	83	Stationery and supplies.....	5	410	368	89.8	58.5
								Commercial stationery.....	4	370	334	90.3	---
								Not analyzed in detail.....	---	---	54	---	---
	New York City							San Francisco					
	All establishments..... 39							All establishments..... 21					
	Sales..... \$51,840,000							Sales..... \$31,390,000					
	Commodity coverage... 100.0 percent							Commodity coverage... 99.5 percent					
	Total analyzed.....	39	51,840	51,840	---	100.0		Total analyzed.....	20	31,248	31,248	---	100.0
56	Industrial equipment and supplies.....	3	2,058	346	16.8	.7	58	Office and store equipment and supplies.....	4	137	82	45.3	.2
58	Office and store equipment and supplies.....	3	707	198	28.0	.4	81	Paper and products (except stationery and wallpaper).....	14	30,937	30,024	97.0	98.1
81	Paper and products (except stationery and wallpaper).....	25	48,625	44,823	92.2	86.5		Printing and writing papers.....	4	28,595	14,788	51.7	---
	Printing and writing papers.....	4	25,398	14,404	56.7	---		Wrapping or coarse paper.....	8	30,188	10,593	35.1	---
	Wrapping or coarse paper.....	4	28,931	8,350	28.9	---		Paper products such as bags, boxes, cups, dishes, etc.....	10	29,773	4,348	15.1	---
	Paper products such as bags, boxes, cups, dishes, etc.....	16	16,270	14,246	87.6	---		Other.....	---	---	259	---	---
	Other.....	---	---	4,788	---	---		Not analyzed in detail.....	---	---	35	---	---
	Not analyzed in detail.....	5	3,357	3,057	91.1	---	83	Stationery and supplies.....	7	5,172	451	8.7	1.4
83	Stationery and supplies.....	14	4,082	3,031	74.3	5.8		Commercial stationery.....	4	5,012	261	5.8	---
	All other commodities.....	---	---	2,054	---	5.9		Not analyzed in detail.....	3	160	160	100.0	---
	Service receipts.....	---	---	388	---	.7		All other commodities.....	---	---	711	---	2.5
	Chicago							PETROLEUM AND ITS PRODUCTS TRADE					
	All establishments..... 33							New England Division					
	Sales..... \$21,899,000							All establishments..... 6					
	Commodity coverage... 99.5 percent							Sales..... \$971,000					
	Total analyzed.....	32	21,794	21,794	---	100.0		Commodity coverage... 100.0 percent					
56	Industrial equipment and supplies.....	3	2,569	84	3.3	.4		Total analyzed.....	6	971	971	---	100.0
58	Office and store equipment and supplies.....	4	773	300	38.8	1.4	76	Petroleum and its products.....	6	971	827	84.9	94.9
81	Paper and products (except stationery and wallpaper).....	19	18,374	18,234	99.2	83.7		All other commodities.....	---	---	44	---	5.1
	Printing and writing papers.....	4	9,141	8,495	71.1	---		Middle Atlantic Division					
	Cardboard and paperboard.....	4	2,619	310	12.3	---		All establishments..... 12					
	Wrapping or coarse paper.....	4	10,496	3,460	33.2	---		Sales..... \$10,008,000					
	Paper products such as bags, boxes, cups, dishes, etc.....	12	9,501	7,483	78.8	---		Commodity coverage... 100.0 percent					
	Other.....	5	474	463	97.7	---		Total analyzed.....	12	10,008	10,008	---	100.0
	Not analyzed in detail.....	12	4,713	2,339	49.6	10.7	76	Petroleum and its products.....	12	10,008	8,431	84.2	84.2
83	Stationery and supplies.....	---	---	937	---	3.8		All other commodities.....	---	---	1,577	---	15.8
	All other commodities.....	---	---	---	---	---		East North Central Division					
								All establishments..... 8					
								Sales..... \$1,009,000					
								Commodity coverage... 100.0 percent					
								Total analyzed.....	8	1,009	1,009	---	100.0
	Philadelphia						76	Petroleum and its products.....	8	1,009	899	89.1	89.1
	All establishments..... 9							All other commodities.....	---	---	110	---	10.9
	Sales..... \$1,516,000												
	Commodity coverage... 100.0 percent												
	Total analyzed.....	9	1,516	1,516	---	100.0							
81	Paper products (except stationery and wallpaper).....	5	984	925	94.0	61.0							
	Paper products such as bags, boxes, cups, dishes, etc.....	3	480	440	91.7	---							
	Other.....	---	---	402	---	---							
	Not analyzed in detail.....	---	---	85	---	---							
83	Stationery and supplies.....	5	943	540	57.3	55.8							
	All other commodities.....	---	---	51	---	5.4							
	Boston												
	All establishments..... 11												
	Sales..... \$1,159,000												
	Commodity coverage... 87.1 percent												
	Total analyzed.....	9	1,009	1,009	---	100.0							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions and 5 Selected Cities—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	PETROLEUM AND ITS PRODUCTS TRADE—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.					
	South Atlantic Division							Middle Atlantic Division—Con.					
	All establishments..... 6							57 Iron and steel finished products—other than flat and wire.....	31	\$27,891	\$1,459	5.2	2.2
	Sales..... \$1,441,000							Cast-iron pipe.....	17	19,246	299	1.6	---
	Commodity coverage, 100.0 percent							Steel pipe.....	25	12,361	1,099	8.6	---
	Total analyzed.....	6	\$1,441	\$1,441	---	100.0		Other.....	5	2,392	91	3.8	---
76	Petroleum and its products.....	6	1,441	1,127	78.2	78.2		All other commodities.....	---	---	3,988	---	5.2
	All other commodities.....	---	---	314	---	21.8		Service receipts.....	6	10,242	111	1.1	.2
	Pacific Division							East North Central Division					
	All establishments..... 20							All establishments..... 109					
	Sales..... \$2,137,000							Sales..... \$54,924,000					
	Commodity coverage, 100.0 percent							Commodity coverage, 99.1 percent					
	Total analyzed.....	20	2,137	2,137	---	100.0		Total analyzed.....	109	54,449	54,449	---	100.0
76	Petroleum and its products.....	20	2,137	2,048	95.8	95.8		51 Plumbing, heating, and air conditioning.	101	51,872	41,118	79.6	75.5
93	Leather and cut stock.....	3	184	77	41.8	3.6		Air-conditioning equipment.....	23	14,102	1,160	8.2	---
	All other commodities.....	---	---	12	---	.6		Gas appliances and supplies.....	9	9,104	1,500	14.3	---
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES							Oil burners.....	4	7,215	50	.7	---
	New England Division							Pipe fittings, valves, brass goods, etc.....	40	22,989	6,988	30.4	---
	All establishments..... 42							Plumbing fixtures, equipment, and supplies.....	35	23,397	11,782	50.3	---
	Sales..... \$17,539,000							Stoves, ranges, furnaces (except gas and electric).....	50	24,871	10,224	41.1	---
	Commodity coverage, 100.0 percent							Other.....	---	---	70	---	---
	Total analyzed.....	42	17,539	17,539	---	100.0		Not analyzed in detail.....	32	18,082	9,586	52.9	---
51	Plumbing, heating, and air conditioning.	37	16,468	14,381	87.2	81.9		56 Industrial equipment and supplies.....	28	14,773	5,784	39.2	10.3
	Gas appliances and supplies.....	5	5,915	413	7.0	---		59 Railroad equipment and supplies.....	10	8,317	470	5.7	.9
	Oil burners.....	3	4,585	461	10.5	---		67 Iron and steel finished products—other than flat and wire.....	51	31,885	3,728	11.7	6.3
	Pipe fittings, valves, brass goods, etc.....	13	7,631	3,042	39.9	---		Cast-iron pipe.....	20	15,693	584	2.4	---
	Plumbing fixtures, equipment, and supplies.....	8	6,892	3,041	44.1	---		Steel pipe.....	48	24,662	2,947	11.9	---
	Stoves, ranges, furnaces (except gas and electric).....	24	10,096	5,633	55.8	---		Other.....	13	7,598	397	5.3	---
	Other.....	---	---	55	---	---		All other commodities.....	---	---	3,289	---	6.1
	Not analyzed in detail.....	8	3,432	1,716	50.0	---		Service receipts.....	7	3,788	60	1.6	.1
56	Industrial equipment and supplies.....	10	3,811	1,463	38.4	8.3		West North Central Division					
59	Railroad equipment and supplies.....	3	2,372	35	1.5	.2		All establishments..... 55					
67	Iron and steel finished products—other than flat and wire.....	11	8,466	525	6.2	3.0		Sales..... \$25,030,000					
	Steel pipe.....	9	4,460	521	11.7	---		Commodity coverage, 99.8 percent					
	Other.....	---	---	4	---	---		Total analyzed.....	54	24,988	24,988	---	100.0
	All other commodities.....	---	---	1,155	---	6.6		45 Radios, appliances, and specialties.....	5	2,402	996	41.5	4.0
	Middle Atlantic Division							51 Plumbing, heating, and air conditioning.	48	23,940	19,027	79.5	76.2
	All establishments..... 130							Air-conditioning equipment.....	7	6,006	241	4.0	---
	Sales..... \$69,952,000							Gas appliances and supplies.....	7	6,753	891	13.2	---
	Commodity coverage, 95.5 percent							Oil burners.....	7	8,402	295	3.5	---
	Total analyzed.....	119	66,836	66,836	---	100.0		Pipe fittings, valves, brass goods, etc.....	16	9,946	2,751	27.7	---
51	Plumbing, heating, and air conditioning.	112	62,792	54,274	86.4	81.2		Plumbing fixtures, equipment, and supplies.....	13	9,907	4,265	43.1	---
	Air-conditioning equipment.....	13	9,802	485	4.9	---		Stoves, ranges, furnaces (except gas and electric).....	18	11,777	4,576	38.9	---
	Gas appliances and supplies.....	17	21,472	1,439	6.7	---		Not analyzed in detail.....	20	9,481	6,008	63.4	---
	Oil burners.....	13	18,969	925	4.9	---		56 Industrial equipment and supplies.....	16	8,543	2,142	25.7	8.6
	Oil burner-furnace combinations.....	4	674	332	49.3	---		59 Railroad equipment and supplies.....	9	6,555	356	5.1	1.3
	Pipe fittings, valves, brass goods, etc.....	46	34,211	11,720	34.5	---		67 Iron and steel finished products—other than flat and wire.....	24	16,899	1,891	11.2	7.6
	Plumbing fixtures, equipment, and supplies.....	31	27,530	13,586	49.3	---		Cast-iron pipe.....	8	8,212	246	3.0	---
	Stoves, ranges, furnaces (except gas and electric).....	60	40,108	20,556	51.3	---		Steel pipe.....	19	10,430	1,364	13.3	---
	Not analyzed in detail.....	20	11,904	5,252	44.1	---		Other.....	4	2,587	70	2.7	---
56	Industrial equipment and supplies.....	23	13,995	6,552	46.8	9.8		Not analyzed in detail.....	---	---	191	---	---
59	Railroad equipment and supplies.....	7	7,243	216	3.0	.3		All other commodities.....	---	---	578	---	2.3
63	Copper and products.....	3	1,065	258	24.2	.4							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.					
	South Atlantic Division							West South Central Division—Con.					
	All establishments..... 42							58 Industrial equipment and supplies.....	15	\$ 8,984	\$ 2,499	35.9	14.5
	Sales..... \$22,385,000							59 Railroad equipment and supplies.....	5	3,021	48	1.5	.3
	Commodity coverage... 100.0 percent							67 Iron and steel finished products—other than flat and wire.....	22	10,294	1,701	16.5	9.9
	Total analyzed.....	42	\$22,385	\$22,385	100.0			Cast-iron pipe.....	6	3,232	205	6.3	---
45	Radios, appliances, and specialties.....	3	631	818	97.9	2.8		Steel pipe.....	20	10,109	1,250	12.2	---
51	Plumbing, heating, and air conditioning.	39	21,734	18,824	86.6	84.2		Other.....	6	2,495	288	10.7	---
	Air-conditioning equipment.....	5	4,824	78	1.7	---		All other commodities.....	---	---	539	---	3.1
	Gas appliances and supplies.....	6	9,651	439	4.5	---							
	Oil burners.....	4	8,071	89	.9	---		Mountain Division					
	Pipe fittings, valves, brass goods, etc.....	12	10,893	2,546	23.4	---		All establishments..... 22					
	Plumbing fixtures, equipment, and supplies.....	11	9,596	4,421	46.2	---		Sales..... \$8,191,000					
	Stoves, ranges, furnaces (except gas and electric).....	14	13,359	6,902	50.9	---		Commodity coverage... 100.0 percent					
	Not analyzed in detail.....	18	7,280	4,469	61.8	---		Total analyzed.....	22	8,191	8,191	100.0	
58	Industrial equipment and supplies.....	16	7,087	1,685	23.9	7.5		51 Plumbing, heating, and air conditioning.	22	8,191	5,518	67.4	87.4
59	Railroad equipment and supplies.....	7	4,116	78	1.9	.5		Air-conditioning equipment.....	3	1,371	67	4.9	---
67	Iron and steel finished products—other than flat and wire.....	22	15,741	1,021	6.5	4.6		Pipe fittings, valves, brass goods, etc.....	5	1,537	335	21.8	---
	Cast-iron pipe.....	6	8,674	44	.5	---		Plumbing fixtures, equipment, and supplies.....	5	2,247	1,580	61.4	---
	Steel pipe.....	18	7,670	940	12.3	---		Stoves, ranges, furnaces (except gas and electric).....	4	1,447	309	21.4	---
	Other.....	---	---	37	---	---		Other.....	---	---	85	---	---
	All other commodities.....	---	---	136	---	.6		Not analyzed in detail.....	14	5,688	3,542	59.8	---
	East South Central Division							58 Industrial equipment and supplies.....	14	5,688	897	15.6	10.8
	All establishments..... 19							59 Railroad equipment and supplies.....	6	3,700	65	1.8	.8
	Sales..... \$8,198,000							67 Iron and steel finished products—other than flat and wire.....	17	7,059	1,429	20.2	17.4
	Commodity coverage... 98.5 percent							Cast-iron pipe.....	3	1,371	61	5.9	---
	Total analyzed.....	19	8,198	8,198	100.0			Steel pipe.....	17	7,059	1,533	18.9	---
51	Plumbing, heating, and air conditioning.	18	8,198	5,688	69.1	69.1		Other.....	---	---	292	---	3.6
	Air-conditioning equipment.....	5	2,708	232	8.6	---		All other commodities.....	---	---	---	---	---
	Pipe fittings, valves, brass goods, etc.....	7	3,025	437	14.4	---							
	Plumbing fixtures, equipment, and supplies.....	7	3,670	1,938	52.7	---		Pacific Division					
	Stoves, ranges, furnaces (except gas and electric).....	7	3,025	910	30.1	---		All establishments..... 57					
	Not analyzed in detail.....	9	4,203	2,151	51.2	---		Sales..... \$27,957,000					
56	Industrial equipment and supplies.....	9	4,203	1,500	30.9	15.9		Commodity coverage... 100.0 percent					
59	Railroad equipment and supplies.....	4	2,140	33	1.5	.4		Total analyzed.....	57	27,957	27,957	100.0	
67	Iron and steel finished products—other than flat and wire.....	14	8,909	1,134	16.4	13.8		44 Electrical apparatus and equipment.....	3	1,988	174	8.9	.6
	Cast-iron pipe.....	5	2,708	148	5.5	---		45 Radios, appliances, and specialties.....	4	992	519	52.1	1.1
	Steel pipe.....	14	8,909	829	12.0	---		51 Plumbing, heating, and air conditioning.	54	27,615	19,874	72.2	71.1
	Other.....	4	2,334	157	6.7	---		Air-conditioning equipment.....	3	2,105	186	7.0	---
99	Miscellaneous commodities.....	7	2,676	63	2.2	.8		Gas appliances and supplies.....	10	4,809	1,922	40.0	---
	West South Central Division							Pipe fittings, valves, brass goods, etc.....	14	9,058	5,893	62.9	---
	All establishments..... 43							Plumbing fixtures, equipment, and supplies.....	11	7,921	4,795	60.5	---
	Sales..... \$17,182,000							Stoves, ranges, furnaces (except gas and electric).....	10	4,932	1,809	32.6	---
	Commodity coverage... 100.0 percent							Other.....	---	---	300	---	---
	Total analyzed.....	43	17,182	17,182	100.0			Not analyzed in detail.....	18	12,150	5,399	44.4	---
45	Radios, appliances, and specialties.....	3	359	355	98.9	2.1		56 Industrial equipment and supplies.....	15	11,416	2,483	21.8	8.8
51	Plumbing, heating, and air conditioning.	37	16,532	12,042	72.8	70.1		59 Railroad equipment and supplies.....	7	8,921	242	2.7	.9
	Air-conditioning equipment.....	6	3,232	59	1.8	---		67 Iron and steel finished products—other than flat and wire.....	21	18,623	4,099	22.0	14.7
	Gas appliances and supplies.....	5	1,151	921	80.0	---		Cast-iron pipe.....	6	7,207	596	8.3	---
	Pipe fittings, valves, brass goods, etc.....	12	4,328	1,391	32.1	---		Steel pipe.....	15	11,416	3,503	30.7	---
	Plumbing fixtures, equipment, and supplies.....	13	8,036	5,715	71.1	---		All other commodities.....	---	---	764	---	2.7
	Stoves, ranges, furnaces (except gas and electric).....	9	5,095	724	14.2	---							
	Not analyzed in detail.....	15	8,897	3,252	46.9	---		New York City					
								All establishments..... 58					
								Sales..... \$29,914,000					
								Commodity coverage... 99.2 percent					
								Total analyzed.....	37	29,684	29,684	100.0	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.													
New York City—Con.													
51	Plumbing, heating, and air conditioning.	34	\$27,414	\$24,091	87.9	81.2	51	Plumbing, heating, and air conditioning.	14	\$8,791	\$7,464	84.9	79.2
	Air-conditioning equipment.....	3	4,206	231	5.5	---		Gas appliances and supplies.....	3	3,208	387	11.4	---
	Gas appliances and supplies.....	7	9,940	789	7.4	---		Pipe fittings, valves, brass goods, etc.....	7	5,385	2,857	49.0	---
	Oil burners.....	4	7,442	536	7.2	---		Plumbing fixtures, equipment, and supplies.....	3	4,986	2,101	42.3	---
	Pipe fittings, valves, brass goods, etc.....	14	14,024	6,409	45.7	---		Stoves, ranges, furnaces (except gas and electric).....	5	4,510	1,749	38.8	---
	Plumbing fixtures, equipment, and supplies.....	7	10,894	6,532	60.0	---		Other.....	---	---	144	---	---
	Stoves, ranges, furnaces (except gas and electric).....	15	15,859	7,990	50.4	---		Not analyzed in detail.....	---	---	466	---	---
	Other.....	---	---	171	---	---	56	Industrial equipment and supplies.....	3	1,853	998	53.9	10.6
	Not analyzed in detail.....	3	4,222	1,485	35.1	---	67	Iron and steel finished products—other than flat and wire.....	3	5,385	531	6.1	5.5
56	Industrial equipment and supplies.....	4	5,855	3,229	55.3	10.9		All other commodities.....	---	---	654	---	6.7
67	Iron and steel finished products—other than flat and wire.....	3	7,714	242	3.1	.8	San Francisco						
	All other commodities.....	---	---	2,060	---	6.9	All establishments..... 18						
	Service receipts.....	3	8,493	62	.7	.2	Sales..... \$8,586,000						
							Commodity coverage. 100.0 percent						
							Total analyzed..... 18						
51	Plumbing, heating, and air conditioning.	32	17,977	14,740	82.0	78.7	51	Plumbing, heating, and air conditioning.	16	8,211	5,976	72.8	69.6
	Air-conditioning equipment.....	5	4,428	186	3.7	---		Gas appliances and supplies.....	5	2,101	564	17.3	---
	Gas appliances and supplies.....	3	3,295	474	14.4	---		Pipe fittings, valves, brass goods, etc.....	5	3,243	1,592	49.1	---
	Pipe fittings, valves, brass goods, etc.....	14	9,463	4,547	45.9	---		Plumbing fixtures, equipment, and supplies.....	4	3,105	2,405	77.5	---
	Plumbing fixtures, equipment, and supplies.....	8	5,905	2,581	43.7	---		Stoves, ranges, furnaces (except gas and electric).....	5	3,052	674	22.1	---
	Stoves, ranges, furnaces (except gas and electric).....	12	8,519	4,731	55.5	---		Other.....	---	---	97	---	---
	Other.....	8	5,208	2,377	45.6	---		Not analyzed in detail.....	---	---	844	---	---
	Not analyzed in detail.....	3	3,994	1,939	48.5	10.3	67	Iron and steel finished products—other than flat and wire.....	3	5,287	1,295	24.5	15.1
56	Industrial equipment and supplies.....	7	9,200	796	8.7	4.2		All other commodities.....	---	---	1,515	---	15.3
67	Iron and steel finished products—other than flat and wire.....	8	6,205	703	11.3	---	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE						
	Steel pipe.....	---	---	93	---	---	Middle Atlantic Division						
	Other.....	---	---	1,262	---	6.8	All establishments..... 23						
	All other commodities.....	---	---	---	---	---	Sales..... \$323,047,000						
							Commodity coverage. 100.0 percent						
							Total analyzed..... 23						
51	Plumbing, heating, and air conditioning.	21	12,040	10,903	90.8	83.5	89	Tobacco products.....	23	323,047	322,951	100.0	100.0
	Gas appliances and supplies.....	4	1,161	1,153	99.3	---		Cigars.....	22	156,430	28,793	18.4	---
	Pipe fittings, valves, brass goods, etc.....	8	6,612	2,322	35.1	---		Cigarettes.....	3	300,488	257,350	85.6	---
	Plumbing fixtures, equipment, and supplies.....	4	5,100	2,647	51.9	---		Other tobacco products.....	4	300,608	36,828	12.3	---
	Stoves, ranges, furnaces (except gas and electric).....	10	7,776	4,223	54.3	---		All other commodities.....	---	---	98	---	(1)
	Other.....	---	---	322	---	---	East North Central Division						
	Not analyzed in detail.....	3	2,223	236	10.6	---	All establishments..... 10						
	All other commodities.....	---	---	2,153	---	16.5	Sales..... \$3,511,000						
							Commodity coverage. 100.0 percent						
							Total analyzed..... 10						
							89	Tobacco products:					
								Cigars.....	10	3,511	3,511	100.0	100.0
							New York City						
							All establishments..... 16						
							Sales..... \$318,595,000						
							Commodity coverage. 100.0 percent						
							Total analyzed..... 16						
									16	318,595	318,595	---	100.0

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

WHOLESALE TRADE:1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con. New York City—Con.						
89	Tobacco products.....	16	\$318,595	\$318,504	100.0	100.0
	Cigars.....	15	151,992	24,346	16.0	---
	Cigarettes.....	3	300,499	257,330	85.6	---
	Other tobacco products.....	4	300,608	36,828	12.3	---
	All other commodities.....	---	---	91	---	(1)
ALL OTHER PRODUCTS TRADES New England Division						
	All establishments.....	55				
	Sales.....		\$49,018,000			
	Commodity coverage.....		99.5 percent			
	Total analyzed.....	54	48,777	48,777	---	100.0
33	Yarns.....	4	16,179	13,342	82.5	27.4
	Cotton yarns.....	3	1,231	1,184	96.2	---
	Other.....	1	14,948	12,158	---	---
34	Other dry goods and textile products.....	3	4,257	2,989	69.7	6.1
78	Books, magazines, and other printed material.....	5	2,059	2,054	99.8	4.2
81	Paper and products (except stationery and wallpaper).....	3	4,119	417	10.1	.9
93	Leather and cut stock.....	13	23,286	23,266	100.0	47.7
96	Optical goods (except photographic).....	23	1,771	1,771	100.0	3.6
	All other commodities.....	---	---	4,958	---	10.1
Middle Atlantic Division						
	All establishments.....	134				
	Sales.....		\$130,478,000			
	Commodity coverage.....		98.8 percent			
	Total analyzed.....	131	129,923	129,923	---	100.0
31	Other goods.....	3	19,522	8,044	41.2	6.7
33	Yarns.....	12	80,458	42,031	52.2	32.6
	Cotton yarns.....	8	2,173	1,916	88.2	---
	Rayon yarns.....	3	78,285	39,602	50.6	---
	Silk (spun or thrown).....	1	222	251	113.0	---
	Other.....	1	222	262	---	---
34	Other dry goods and textile products.....	9	57,414	17,789	31.0	13.8
39	Oils, vegetable.....	6	3,558	2,813	78.8	2.0
42	Other chemicals and related products.....	4	62,625	5,568	8.9	4.3
78	Books, magazines, and other printed material.....	16	11,094	11,038	99.5	8.6
84	Planing-mill products.....	5	557	557	100.0	.4
93	Leather and cut stock.....	13	11,842	11,620	98.1	9.0
94	Luggage, saddlery, harness, etc.....	9	1,800	1,287	71.5	1.0
96	Optical goods (except photographic).....	38	4,552	4,552	100.0	3.5
	All other commodities.....	---	---	23,224	---	18.1
East North Central Division						
	All establishments.....	122				
	Sales.....		\$47,763,000			
	Commodity coverage.....		96.9 percent			
	Total analyzed.....	114	46,259	46,259	---	100.0
28	Clothing and accessories, women's and children's.....	3	1,934	288	14.9	.6
33	Yarns.....	10	2,171	1,651	76.0	3.6
	Cotton yarns.....	10	2,171	897	41.3	---
	Silk (spun or thrown).....	3	1,070	711	66.4	---
	Other.....	---	---	243	---	---
34	Other dry goods and textile products.....	8	6,389	5,070	79.6	11.0
39	Oils, vegetable.....	4	1,696	1,424	84.0	3.1
	Essential oils.....	3	1,248	978	78.2	---
	Other.....	---	---	448	---	---
ALL OTHER PRODUCTS TRADES—Con. East North Central Division—Con.						
78	Books, magazines, and other printed material.....	16	\$11,150	\$11,059	99.2	23.9
93	Leather and cut stock.....	11	15,172	11,400	75.1	24.5
96	Optical goods (except photographic).....	44	5,208	5,206	100.0	11.3
	All other commodities.....	---	---	10,161	---	22.0
West North Central Division						
	All establishments.....	56				
	Sales.....		\$9,131,000			
	Commodity coverage.....		100.0 percent			
	Total analyzed.....	56	9,161	9,161	---	100.0
33	Yarns.....	4	302	296	98.0	3.6
	Cotton yarns.....	4	302	217	71.9	---
	Other.....	---	---	79	---	---
39	Oils, essential.....	3	905	759	83.9	9.3
84	Planing-mill products.....	3	201	201	100.0	2.5
93	Leather and cut stock.....	3	2,479	2,479	100.0	30.4
96	Optical goods (except photographic).....	34	2,754	2,754	100.0	33.7
	All other commodities.....	---	---	1,672	---	20.5
South Atlantic Division						
	All establishments.....	51				
	Sales.....		\$26,622,000			
	Commodity coverage.....		99.2 percent			
	Total analyzed.....	50	26,404	26,404	---	100.0
33	Yarns.....	3	20,980	13,156	62.7	49.8
78	Books, magazines, and other printed material.....	7	1,781	1,781	100.0	6.7
96	Optical goods (except photographic).....	31	2,139	2,139	100.0	8.1
	All other commodities.....	---	---	9,348	---	35.4
East South Central Division						
	All establishments.....	20				
	Sales.....		\$1,209,000			
	Commodity coverage.....		100.0 percent			
	Total analyzed.....	20	1,209	1,209	---	100.0
96	Optical goods (except photographic).....	15	996	996	100.0	82.4
	All other commodities.....	---	---	213	---	17.6
West South Central Division						
	All establishments.....	43				
	Sales.....		\$4,428,000			
	Commodity coverage.....		92.3 percent			
	Total analyzed.....	42	4,087	4,087	---	100.0
78	Books, magazines, and other printed material.....	5	1,418	1,418	100.0	34.7
96	Optical goods (except photographic).....	30	2,018	2,016	100.0	49.3
	All other commodities.....	---	---	653	---	16.0
Mountain Division						
	All establishments.....	23				
	Sales.....		\$2,807,000			
	Commodity coverage.....		96.2 percent			
	Total analyzed.....	22	2,700	2,700	---	100.0
34	Other dry goods and textile products.....	4	1,513	1,302	86.1	48.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	ALL OTHER PRODUCTS TRADES—Con. Mountain Division—Con.							ALL OTHER PRODUCTS TRADES—Con. Pacific Division					
								All establishments..... 79					
								Sales..... \$11,325,000					
								Commodity coverage... 92.5 percent					
								Total analyzed.....	78	\$10,478	\$10,478	---	100.0
81	Paper and products (except stationery and wallpaper).....	5	\$1,343	\$221	16.5	8.2	33	Yarns.....	4	580	447	86.0	4.3
	Cardboard and paperboard.....	3	295	16	5.5	---	78	Books, magazines, and other printed material.....	10	2,573	2,566	99.7	22.6
	Paper products such as bags, boxes, cups, dishes, etc.....	3	1,249	205	16.4	---		Planing-mill products.....	3	168	168	100.0	1.6
84	Planing-mill products.....	3	295	175	59.7	6.5		Optical goods (except photographic).....	30	3,075	3,069	99.8	29.3
96	Optical goods (except photographic).....	13	626	626	100.0	23.2	96	All other commodities.....	---	---	4,428	---	42.2
98	Second-hand merchandise.....	3	295	31	10.6	1.1							
	All other commodities.....	---	---	545	---	12.8							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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PETROLEUM BULK STATIONS AND TERMINALS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	PETROLEUM AND ITS PRODUCTS TRADE							PETROLEUM AND ITS PRODUCTS TRADE—Con.					
	All establishments..... 30,825							Gasoline and naphthas.....	29,461	\$2,748,055	\$1,997,651	72.3	71.4
	Sales..... \$3,807,908,000							New England.....	688	208,048	118,483	57.5	---
	Commodity coverage..... 73.1 percent							Middle Atlantic.....	1,596	521,437	360,748	69.2	---
	Total analyzed.....	29,761	\$2,765,458	\$2,765,458	---	100.0		East North Central.....	5,810	585,878	429,598	75.9	---
56	Automotive supplies.....	7,353	1,128,845	42,892	5.8	1.5		West North Central.....	8,284	353,596	257,135	71.4	---
	New England.....	140	61,100	1,447	1.8	---		South Atlantic.....	2,705	314,847	255,690	74.9	---
	Middle Atlantic.....	414	245,506	4,654	2.0	---		East South Central.....	1,533	128,153	97,651	78.2	---
	East North Central.....	1,978	273,495	11,246	4.1	---		West South Central.....	4,283	218,244	162,753	74.8	---
	West North Central.....	1,475	101,139	4,840	4.8	---		Mountain.....	2,213	116,088	92,847	80.0	---
	South Atlantic.....	1,118	144,411	7,695	5.3	---		Pacific.....	2,369	345,468	262,468	75.1	---
	East South Central.....	600	57,924	3,583	5.8	---		Light fuel oils.....	15,798	1,870,462	224,595	12.0	8.1
	West South Central.....	585	48,281	2,992	6.9	---		New England.....	524	184,240	55,473	18.2	---
	Mountain.....	555	32,945	1,551	4.7	---		Middle Atlantic.....	976	418,571	69,309	16.6	---
	Pacific.....	710	146,044	4,924	5.4	---		East North Central.....	3,611	374,665	58,419	9.7	---
51	Plumbing, heating, and air conditioning	295	144,278	4,897	3.5	2.2		West North Central.....	5,466	257,061	55,038	13.9	---
	New England.....	36	21,730	759	3.5	---		South Atlantic.....	1,162	187,963	17,705	9.4	---
	Middle Atlantic.....	82	69,984	2,090	3.0	---		East South Central.....	774	74,524	5,700	5.1	---
	East North Central.....	33	5,708	215	3.8	---		West South Central.....	866	89,427	5,565	8.0	---
	West North Central.....	25	4,278	113	2.6	---		Mountain.....	968	87,276	4,873	7.2	---
	South Atlantic.....	93	35,557	1,859	4.6	---		Pacific.....	1,437	255,915	20,425	8.0	---
	East South Central.....	9	5,141	55	1.1	---		Other fuel oils.....	6,468	1,080,055	95,828	8.9	3.4
	West South Central.....	2	190	7	3.7	---		New England.....	218	88,455	16,079	18.2	---
	Mountain.....	3	410	50	12.2	---		Middle Atlantic.....	498	259,955	24,359	9.4	---
	Pacific.....	10	1,282	99	5.4	---		East North Central.....	1,483	191,729	10,012	5.2	---
76	Petroleum and its products.....	29,761	2,765,458	2,704,975	97.2	97.2		West North Central.....	1,171	85,270	5,587	6.7	---
	New England.....	712	211,849	206,610	96.4	---		South Atlantic.....	608	97,968	8,025	8.2	---
	Middle Atlantic.....	1,647	551,787	520,175	97.8	---		East South Central.....	54	5,720	468	5.4	---
	East North Central.....	5,864	572,156	553,343	96.7	---		West South Central.....	815	54,525	8,275	11.5	---
	West North Central.....	8,297	332,287	521,182	96.7	---		Mountain.....	339	30,542	1,617	5.5	---
	South Atlantic.....	2,732	319,007	507,683	96.5	---		Pacific.....	1,482	245,089	21,426	8.7	---
	East South Central.....	1,540	128,575	125,527	95.9	---		Kerosene.....	18,829	2,116,220	108,571	5.1	5.9
	West South Central.....	4,321	221,707	216,960	97.9	---		New England.....	595	188,984	25,948	13.7	---
	Mountain.....	2,222	116,187	115,146	97.4	---		Middle Atlantic.....	1,500	482,182	23,237	5.0	---
	Pacific.....	2,426	549,943	340,647	97.4	---		East North Central.....	5,155	579,164	12,271	3.2	---
	Crude oil.....	138	20,544	2,651	12.9	.1		West North Central.....	5,358	191,205	8,544	4.5	---
	Lubricants, automotive.....	24,254	2,389,465	202,538	8.5	7.2		South Atlantic.....	2,415	295,843	16,708	5.7	---
	New England.....	558	173,082	8,695	5.0	---		East South Central.....	1,348	120,520	6,780	5.6	---
	Middle Atlantic.....	1,348	448,597	25,691	5.8	---		West South Central.....	3,216	184,611	11,205	6.1	---
	East North Central.....	5,162	510,550	52,802	10.3	---		Mountain.....	558	52,817	1,254	2.4	---
	West North Central.....	6,560	290,398	29,690	10.2	---		Pacific.....	950	242,914	2,446	1.0	---
	South Atlantic.....	2,107	259,728	20,259	7.8	---		Other.....	8,468	1,455,980	71,445	5.0	2.6
	East South Central.....	1,068	95,358	8,642	9.1	---		New England.....	584	155,455	5,469	4.0	---
	West South Central.....	3,599	191,980	21,557	11.2	---		Middle Atlantic.....	785	350,892	15,898	4.5	---
	Mountain.....	1,789	105,962	10,294	9.7	---		East North Central.....	1,568	238,619	10,559	4.5	---
	Pacific.....	2,065	318,044	24,786	7.8	---		West North Central.....	944	85,187	5,495	6.4	---
	Lubricants, other than automotive.....	1,284	188,582	13,197	9.7	.5		South Atlantic.....	1,191	177,288	6,141	3.5	---
	New England.....	11	6,573	289	4.2	---		East South Central.....	522	58,592	2,878	4.4	---
	Middle Atlantic.....	46	10,286	919	8.9	---		West South Central.....	1,250	98,141	5,496	5.6	---
	East North Central.....	140	21,543	869	4.0	---		Mountain.....	525	46,528	2,025	4.4	---
	West North Central.....	194	18,479	1,602	8.7	---		Pacific.....	1,499	247,922	17,808	7.2	---
	South Atlantic.....	509	51,706	2,403	7.8	---		Not analyzed in detail.....	11	1,087	1,041	95.6	(1)
	East South Central.....	525	29,438	2,994	10.5	---		All other commodities.....	---	---	24,028	---	.9
	West South Central.....	135	11,795	3,814	32.3	---		Service receipts.....	1,123	370,577	6,568	1.8	.2
	Mountain.....	52	4,502	207	4.6	---		New England.....	26	38,707	249	.6	---
	Pacific.....	28	5,280	120	3.7	---		Middle Atlantic.....	108	119,934	1,084	.9	---
								East North Central.....	130	37,231	759	2.0	---
								West North Central.....	249	19,123	975	5.1	---
								South Atlantic.....	55	16,488	251	1.5	---
								East South Central.....	14	4,317	102	2.4	---
								West South Central.....	86	19,583	584	2.0	---
								Mountain.....	78	10,618	537	3.1	---
								Pacific.....	379	104,576	2,429	2.3	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

* Sales ex tax.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
FARM PRODUCTS—RAW MATERIALS TRADES							FARM PRODUCTS—RAW MATERIALS TRADES—Con.						
New England Division							East North Central Division—Con.						
All establishments..... 100							19 Grain.....	2,091	\$250,109	\$198,962	78.8	45.2	
Sales..... \$22,740,000							Corn.....	1,884	230,510	100,074	43.5	---	
Commodity coverage..... 100.0 percent							Wheat.....	1,589	194,977	57,510	19.2	---	
Total analyzed.....							Other (except rice).....	1,821	210,155	50,554	24.2	---	
							Not analyzed in detail.....			8,544	---	---	
18 Feed.....	4	225	19	8.4	.1		20 Hides, skins, and raw furs.....	125	8,211	5,291	64.4	1.2	
20 Hides, skins, and raw furs.....	10	184	138	82.9	.6		Hides and skins.....	51	4,084	1,051	25.2	---	
Hides and skins.....	4	59	21	35.6	---		Raw furs.....	99	8,252	4,195	67.3	---	
Raw furs.....	8	137	114	85.2	---		Not analyzed in detail.....			85	---	---	
Not analyzed in detail.....			1	---	---		21 Livestock.....	745	180,841	176,824	97.9	40.6	
21 Livestock.....	79	2,793	2,594	85.7	10.5		Cattle (including calves).....	680	151,483	64,294	42.4	---	
Cattle (including calves).....	68	2,542	1,820	71.6	---		Hogs.....	617	147,878	70,887	47.9	---	
Hogs.....	6	205	24	11.7	---		Horses and mules.....	101	11,525	2,479	21.5	---	
Horses and mules.....	23	1,087	591	36.6	---		Sheep and lambs.....	508	155,908	14,694	11.0	---	
Sheep and lambs.....	5	130	14	10.8	---		Other livestock.....	28	5,887	525	8.4	---	
Other.....			15	---	---		Not analyzed in detail.....			24,177	---	---	
Not analyzed in detail.....	7	134	130	97.0	---		22 Seeds.....	617	89,806	3,974	4.4	.9	
24 Leaf tobacco.....	11	2,310	2,285	98.9	10.0		24 Leaf tobacco.....	16	2,182	1,808	87.0	.4	
25 Wool, raw.....	4	18,045	17,788	98.3	78.0		25 Wool, raw.....	175	20,024	5,616	19.1	.9	
55 Farm and garden machinery and equip.....	4	279	50	17.9	.2		26 Other farm products—raw materials.....	244	29,258	9,489	32.5	2.2	
All other commodities.....			128	---	.6		36 Automotive supplies.....	3	804	9	1.5	---	
Middle Atlantic Division							50 Hardware.....	22	4,398	265	6.5	.1	
All establishments..... 272							55 Farm and garden machinery and equipment.....	170	26,170	1,547	5.9	.4	
Sales..... \$20,317,000							68 Iron and steel—wire and wire products.....	40	7,852	248	3.4	.1	
Commodity coverage..... 97.5 percent							72 Cement, lime, plaster, and stucco.....	158	28,943	507	1.9	.1	
Total analyzed.....							73 Coal and coke.....	1,181	152,206	9,555	6.2	2.1	
							76 Petroleum and its products.....	93	15,984	978	6.1	.2	
06 Dairy and poultry products (except butter and cheese).....	25	1,440	247	17.2	1.2		80 Lumber—rough, dressed, and finished.....	75	15,104	1,265	9.7	.5	
09 Fruits and vegetables, fresh.....	4	517	48	9.3	.2		90 Fertilizer and fertilizer materials.....	495	68,555	2,195	3.2	.5	
12 Meats and meat products.....	6	275	48	17.5	.2		All other commodities.....			5,010	---	1.1	
18 Feed.....	19	1,395	128	9.0	.6		Service receipts.....	285	40,784	748	1.8	.2	
19 Grain.....	39	4,615	2,582	56.0	15.0		West North Central Division						
Corn.....	10	544	289	55.1	---		All establishments..... 6,816						
Wheat.....	29	3,004	789	25.8	---		Sales..... \$568,859,000						
Other (except rice).....	7	684	151	19.2	---		Commodity coverage..... 98.8 percent						
Not analyzed in detail.....	3	1,514	1,395	92.0	---		Total analyzed.....						
20 Hides, skins, and raw furs.....	57	775	379	49.0	1.9								
Hides and skins.....	20	452	185	40.9	---		06 Dairy and poultry products (except butter and cheese).....	135	11,222	1,661	14.8	.3	
Raw furs.....	27	490	171	34.9	---		Eggs.....	85	7,991	680	8.5	---	
Not analyzed in detail.....			23	---	---		Milk and cream, fluid.....	67	5,645	280	5.0	---	
21 Livestock.....	167	12,032	11,628	96.6	56.7		Poultry.....	102	6,787	566	6.8	---	
Cattle (including calves).....	154	6,517	4,424	67.9	---		Not analyzed in detail.....	8	712	105	14.7	---	
Hogs.....	45	8,110	2,586	29.4	---		08 Flour.....	140	16,985	580	2.2	.1	
Horses and mules.....	42	6,844	2,789	40.8	---		18 Feed.....	1,707	165,485	15,651	9.5	2.8	
Sheep and lambs.....	25	7,476	1,487	18.9	---		Hay, straw, and alfalfa.....	97	9,771	621	6.4	---	
Other livestock.....	5	300	20	6.7	---		Mixed and other feeds.....	1,483	145,558	12,729	8.7	---	
Not analyzed in detail.....	7	546	522	95.6	---		Not analyzed in detail.....	177	15,852	2,301	14.7	---	
22 Seeds.....	13	1,455	68	4.8	.5		19 Grain.....	5,371	351,307	288,490	82.1	51.5	
24 Leaf tobacco.....	7	1,494	1,452	97.2	7.3		Corn.....	2,872	242,468	65,829	27.1	---	
25 Wool, raw.....	18	844	228	35.1	1.1		Wheat.....	4,566	278,472	147,996	55.5	---	
26 Other farm products—raw materials.....	28	3,558	2,649	74.5	13.4		Other (except rice).....	3,524	259,857	68,355	26.3	---	
73 Coal and coke.....	9	2,355	112	4.8	.6		Not analyzed in detail.....	111	7,407	6,512	85.2	---	
90 Fertilizer and fertilizer materials.....	13	1,248	66	5.3	.5		20 Hides, skins, and raw furs.....	120	6,246	2,586	38.2	.4	
All other commodities.....			123	---	.9		Hides and skins.....	87	5,179	1,572	26.5	---	
Service receipts.....	4	901	62	6.9	.5		Raw furs.....	89	5,070	968	19.1	---	
East North Central Division							Not analyzed in detail.....	5	315	45	14.7	---	
All establishments..... 3,095							21 Livestock.....	1,252	219,582	209,735	95.5	37.4	
Sales..... \$452,799,000							Cattle (including calves).....	1,001	178,928	81,428	46.0	---	
Commodity coverage..... 98.3 percent							Hogs.....	1,025	202,910	106,558	52.5	---	
Total analyzed.....							Horses and mules.....	121	11,007	1,509	11.9	---	
							Sheep and lambs.....	515	155,711	11,759	8.7	---	
06 Dairy and poultry products (except butter and cheese).....	80	6,500	640	9.8	.1		Other livestock.....	22	2,638	719	27.5	---	
09 Fruits and vegetables, fresh.....	18	1,898	285	14.9	.1		Not analyzed in detail.....	38	6,510	7,992	93.8	---	
18 Feed.....	1,080	139,110	14,558	10.5	5.5		22 Seeds.....	803	91,064	4,545	5.0	.6	
Hay, straw, and alfalfa.....	100	14,089	865	6.1	---		25 Wool, raw.....	180	14,922	7,659	51.2	1.4	
Mixed and other feeds.....	941	120,105	12,465	10.4	---		26 Other farm products—raw materials.....	65	6,278	1,287	20.5	.2	
Not analyzed in detail.....	100	14,375	1,228	8.5	---		39 Oils, vegetable.....	50	6,887	354	4.9	.1	
							55 Farm and garden machinery and equipment.....	248	26,918	1,754	6.4	.3	
							Dairy equipment and supplies.....	7	775	48	6.2	---	
							Farm machinery and equipment.....	218	25,217	1,456	8.3	---	
							Garden equipment and supplies.....	9	1,127	60	5.3	---	
							Not analyzed in detail.....	21	2,829	170	6.0	---	
							73 Coal and coke.....	2,673	200,249	15,006	6.5	2.5	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
FARM PRODUCTS—RAW MATERIALS TRADES—Con. West North Central Division—Con.							FARM PRODUCTS—RAW MATERIALS TRADES—Con. West South Central Division							
78	Petroleum and its products.....	277	\$29,581	\$5,585	12.1	.6		All establishments..... 2,074						
80	Lumber—rough, dressed, and finished.....	80	6,203	978	15.8	.2		Sales..... \$286,812,000						
90	Fertilizer and fertilizer materials.....	109	18,189	513	2.0	.1		Commodity coverage..... 94.8 percent						
	All other commodities.....	---	---	7,254	---	1.5		Total analyzed.....	1,987	\$252,861	\$252,861	100.0		
	Service receipts.....	599	45,184	1,228	2.8	.2								
South Atlantic Division							Dairy and poultry products (except butter and cheese).....							
	All establishments..... 1,088							41	5,981	599	10.0	.2		
	Sales..... \$208,865,000							583	135,801	132,608	97.6	52.4		
	Commodity coverage..... 95.9 percent							260	28,477	3,439	12.1	1.4		
	Total analyzed.....	965	199,750	199,750	---	100.0		813	64,354	50,352	76.2	19.9		
06	Dairy and poultry products (except butter and cheese).....	18	1,505	152	11.6	.1		284	20,204	3,184	15.8	---		
09	Fruits and vegetables, fresh.....	22	2,230	299	13.4	.1		675	48,858	34,771	71.2	---		
17	Cotton, raw.....	426	60,554	56,051	92.9	28.1		269	27,509	5,569	13.5	---		
18	Feed.....	30	5,271	557	10.6	.5		15	7,285	7,008	96.2	---		
	Hay, straw, and alfalfa.....	11	3,572	115	5.4	---		54	5,512	1,757	31.9	.7		
	Mixed and other feeds.....	19	2,471	415	16.8	---		29	3,390	1,122	33.1	---		
	Not analyzed in detail.....	8	147	29	19.7	---		31	2,770	835	23.9	---		
19	Grain.....	89	6,808	2,292	35.7	1.1		509	38,812	34,089	92.6	13.5		
	Corn.....	75	5,470	846	15.5	---		423	31,520	22,840	72.5	---		
	Wheat.....	38	2,251	1,022	45.4	---		175	18,641	3,088	16.8	---		
	Other (except rice).....	25	3,501	401	12.1	---		121	5,969	3,273	54.8	---		
	Not analyzed in detail.....	3	99	23	23.5	---		133	19,892	4,170	21.2	---		
20	Hides, skins, and raw furs.....	25	1,258	1,050	81.9	.5		30	2,782	471	15.9	---		
	Hides and skins.....	13	957	351	34.6	---		12	287	277	98.5	---		
	Raw furs.....	16	878	552	62.9	---		58	7,374	491	6.7	.2		
	Not analyzed in detail.....	---	---	147	---	---		83	16,052	9,320	58.1	3.7		
21	Livestock.....	246	11,799	11,219	95.1	5.8		107	25,990	17,895	68.9	7.1		
	Cattle (including calves).....	182	7,991	4,377	54.8	---		28	2,985	435	14.6	.2		
	Hogs.....	138	8,508	4,029	47.3	---		59	11,558	2,766	25.8	9.5		
	Horses and mules.....	50	4,114	1,257	30.6	---		55	2,766	250	1.8	.1		
	Sheep and lambs.....	61	3,859	828	22.7	---		75	13,159	250	1.8	.1		
	Other livestock.....	4	330	30	9.1	---		76	3,882	574	10.2	.1		
	Not analyzed in detail.....	14	943	700	74.2	---				817	---	.8		
22	Seeds.....	31	4,708	257	5.5	.1		38	7,800	199	2.6	.1		
24	Leaf tobacco.....	142	110,225	109,819	99.6	55.0		Mountain Division						
25	Wool, raw.....	18	755	351	44.0	.2		All establishments..... 1,042						
26	Other farm products—raw materials.....	135	18,097	15,342	80.8	7.7		Sales..... \$82,289,000						
28	Oils, vegetable.....	24	2,074	172	8.3	.1		Commodity coverage..... 95.2 percent						
90	Fertilizer and fertilizer materials.....	104	18,809	1,774	12.8	.9		Total analyzed.....						
	All other commodities.....	---	---	455	---	.2		985	79,118	79,118	---	100.0		
East South Central Division							Dairy and poultry products (except butter and cheese).....							
	All establishments..... 756							8	813	55	9.0	.1		
	Sales..... \$133,784,000							37	2,739	294	10.7	.4		
	Commodity coverage..... 91.7 percent							12	872	164	18.8	.2		
	Total analyzed.....	704	122,876	122,876	---	100.0		5	303	58	19.1	.1		
17	Cotton, raw.....	313	77,650	75,772	97.6	61.8		41	2,447	59	2.4	.1		
18	Feed.....	18	1,373	63	4.6	.1		16	2,447	59	2.4	.1		
19	Grain.....	36	6,071	5,305	87.4	4.5		16	Other food and related products.....	---	---	---		
	Corn.....	33	5,813	2,409	43.0	---		3	Cotton, raw.....	3	697	697	100.0	.9
	Wheat.....	16	4,877	1,713	35.1	---		190	18,890	1,986	10.4	2.5		
	Other (except rice).....	9	4,534	1,093	25.2	---		25	3,397	218	6.4	---		
	Not analyzed in detail.....	---	---	---	---	---		182	18,894	1,857	9.8	---		
20	Hides, skins, and raw furs.....	15	569	187	33.0	.2		10	1,019	93	9.1	---		
	Hides and skins.....	9	246	77	31.3	---		726	48,501	39,883	82.2	50.4		
	Raw furs.....	7	173	105	60.7	---		131	13,187	2,734	20.8	---		
	Not analyzed in detail.....	---	---	---	---	---		702	45,807	32,013	70.2	---		
21	Livestock.....	253	22,878	20,980	91.7	17.1		280	28,537	4,861	18.5	---		
	Cattle (including calves).....	182	18,484	7,705	46.7	---		8	847	255	48.6	---</		

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
FARM PRODUCTS—RAW MATERIALS TRADES—Con.													
Pacific Division													
All establishments..... 418													
Sales..... \$55,394,000													
Commodity coverage.... 97.5 percent													
Total analyzed.....													
		404	\$54,028	\$54,028	---	100.0							
08	Flour.....	3	719	101	14.0	.2							
09	Fruits and vegetables, fresh.....	4	451	55	12.2	.1							
18	Feed.....	60	12,720	1,586	12.5	2.9							
	Hay, straw, and alfalfa.....	19	4,925	786	16.0	---							
	Mixed and other feeds.....	43	9,656	866	8.9	---							
	Not analyzed in detail.....	4	775	154	17.3	---							
19	Grain.....	275	33,820	28,040	85.3	55.4							
	Corn.....	14	2,827	505	10.8	---							
	Wheat.....	260	28,433	23,206	81.5	---							
	Other (except rice).....	78	14,507	3,943	27.2	---							
	Not analyzed in detail.....	8	1,568	1,366	86.4	---							
20	Hides, skins, and raw furs.....	12	987	324	33.5	.8							
	Hides and skins.....	8	891	262	27.9	---							
	Raw furs.....	5	557	42	7.5	---							
	Not analyzed in detail.....	---	---	20	---	---							
21	Livestock.....	104	12,737	12,373	97.1	22.9							
	Cattle (including calves).....	92	10,111	6,912	68.4	---							
	Hogs.....	37	7,006	2,431	34.7	---							
	Horses and mules.....	7	158	40	29.0	---							
	Sheep and lambs.....	19	5,190	608	11.7	---							
	Not analyzed in detail.....	8	2,382	2,382	100.0	---							
22	Seeds.....	9	2,016	32	1.6	.1							
25	Wool, raw.....	11	1,585	1,414	89.2	2.6							
26	Other farm products—raw materials.....	16	8,342	6,490	77.8	12.0							
28	Farm and garden machinery and equipm.....	11	2,713	192	7.1	.4							
75	Petroleum and its products.....	7	2,745	130	4.7	.2							
	All other commodities.....	---	---	1,859	---	3.1							
	Service receipts.....	93	9,374	832	8.9	1.5							
FARM PRODUCTS—CONSUMER GOODS TRADES													
New England Division													
All establishments..... 291													
Sales..... \$54,916,000													
Commodity coverage.... 97.5 percent													
Total analyzed.....													
		284	53,543	53,543	---	100.0							
02	Butter and cheese.....	20	12,693	3,822	29.4	7.1							
03	Canned foods (milk).....	4	4,717	245	5.2	.5							
06	Dairy and poultry products (except butter and cheese).....	123	36,015	31,565	87.6	59.0							
	Eggs.....	35	15,382	4,711	35.2	---							
	Milk and cream, fluid.....	71	25,259	22,984	91.0	---							
	Poultry.....	39	9,627	3,428	35.6	---							
	Other.....	15	6,823	442	6.7	---							
09	Fruits and vegetables, fresh.....	159	17,420	17,301	99.3	32.3							
	Fresh fruits.....	16	7,347	7,28									

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
FARM PRODUCTS—CONSUMER GOODS TRADES—Con. West North Central Division—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con. East South Central Division						
06	Dairy and poultry products (except butter and cheese)	4,184	\$156,995	\$125,486	79.9	66.4		All establishments.....	581				
	Eggs.....	2,371	118,996	46,362	39.0	---		Sales.....	\$24,682,000				
	Milk and cream, fluid.....	5,081	65,423	39,915	40.8	---		Commodity coverage.....	98.7 percent				
	Poultry.....	2,078	118,422	37,445	32.2	---		Total analyzed.....	556	\$24,048	\$24,048	---	100.0
	Other.....	136	25,045	1,457	6.3	---	02	Butter and cheese.....	8	1,500	32	2.5	.1
	Not analyzed in detail.....	149	1,590	1,287	80.9	---	08	Dairy and poultry products (except butter and cheese)	435	15,955	15,968	87.7	58.2
08	Flour.....	30	13,885	119	9	.1		Eggs.....	190	10,770	5,642	35.8	---
09	Fruits and vegetables, fresh.....	276	23,460	19,075	81.2	10.4		Milk and cream, fluid.....	232	4,855	3,804	80.7	---
	Fresh fruits.....	71	10,469	6,146	57.8	---		Poultry.....	225	11,702	5,979	51.1	---
	Fresh vegetables.....	216	14,697	10,485	71.5	---		Other.....	4	409	115	28.1	---
	Not analyzed in detail.....	19	932	444	47.6	---		Not analyzed in detail.....	11	358	558	100.0	---
11	Groceries (miscellaneous).....	146	10,061	1,151	11.4	.6	09	Fruits and vegetables, fresh.....	128	8,837	7,915	88.6	32.9
14	Sugar.....	9	3,289	292	8.9	.2		Fresh fruits.....	78	5,151	3,807	73.9	---
16	Other food and related products.....	39	4,284	300	7.0	.2		Fresh vegetables.....	87	5,888	3,860	65.8	---
18	Feed.....	851	57,733	5,716	9.9	3.1		Not analyzed in detail.....	4	306	248	81.0	---
	Hay, straw, and alfalfa.....	24	1,441	79	5.5	---	11	Groceries (miscellaneous).....	24	3,055	248	8.2	1.0
	Mixed and other feeds.....	820	50,454	5,538	9.8	---	12	Meats and meat products.....	10	1,458	40	2.7	.2
	Not analyzed in detail.....	22	1,034	99	9.6	---	18	Feed.....	40	3,485	546	10.0	1.4
19	Grain.....	82	17,154	708	4.1	.4		Hay, straw, and alfalfa.....	5	157	19	12.1	---
	Corn.....	64	16,280	409	2.5	---		Mixed and other feeds.....	54	2,906	284	9.1	---
	Wheat.....	51	14,449	244	1.7	---		Not analyzed in detail.....	4	517	83	12.2	---
	Other (except rice).....	13	930	55	5.9	---	18	Grain.....	12	1,410	80	4.3	.2
20	Hides, skins, and raw furs.....	163	15,084	569	3.6	.5	20	Hides, skins, and raw furs.....	39	4,885	189	3.9	.8
	Hides and skins.....	107	12,118	324	2.7	---		Hides and skins.....	26	5,642	109	5.0	---
	Raw furs.....	52	5,401	174	3.2	---		Raw furs.....	24	2,814	70	2.5	---
	Not analyzed in detail.....	32	2,826	71	2.7	---		Not analyzed in detail.....	4	158	10	8.3	---
21	Livestock.....	18	1,695	359	20.0	.2	21	Livestock.....	4	412	21	5.1	.1
	Cattle (including calves).....	9	931	121	14.1	---	22	Seeds.....	10	1,182	150	12.7	.6
	Hogs.....	9	1,105	178	16.1	---	25	Wool, raw.....	28	2,917	177	8.1	.7
	Other.....	---	---	30	---	---	55	Farm and garden machinery and equipment.....	8	958	55	5.9	.2
22	Seeds.....	115	10,917	661	3.5	.4	60	Fertilizer and fertilizer materials.....	18	1,811	251	12.8	1.0
25	Wool, raw.....	202	15,621	998	6.4	.5		All other commodities.....	---	---	588	---	2.6
28	Other farm products—raw materials.....	15	9,986	169	1.7	.1	West South Central Division						
55	Farm and garden machinery and equip- ment.....	45	24,337	2,022	8.5	1.1		All establishments.....	1,614				
	Dairy equipment and supplies.....	10	19,989	1,806	9.0	---		Sales.....	\$58,899,000				
	Farm machinery and equipment.....	32	4,198	199	4.7	---		Commodity coverage.....	98.6 percent				
	Other.....	---	---	14	---	---		Total analyzed.....	1,586	56,888	56,888	---	100.0
60	Fertilizer and fertilizer materials.....	56	4,555	147	3.2	.1	02	Butter and cheese.....	11	868	251	27.6	.4
	All other commodities.....	---	---	2,232	---	1.1	06	Dairy and poultry products (except butter and cheese)	1,279	20,668	26,321	88.7	46.3
	Service receipts.....	48	10,581	737	7.0	.4		Eggs.....	616	20,425	6,813	33.4	---
South Atlantic Division								Milk and cream, fluid.....	999	21,727	11,227	51.7	---
	All establishments.....	---	---	---	---	---		Poultry.....	750	21,280	7,744	36.4	---
	Sales.....	---	\$121,339,000	---	---	---		Other.....	30	1,127	181	14.3	---
	Commodity coverage.....	---	92.1 percent	---	---	---		Not analyzed in detail.....	45	454	376	86.6	---
	Total analyzed.....	705	111,788	111,788	---	100.0	09	Fruits and vegetables, fresh.....	318	28,060	26,988	96.2	47.4
02	Butter and cheese.....	7	821	75	8.9	.1		Fresh fruits.....	166	16,275	13,280	81.7	---
06	Dairy and poultry products (except butter and cheese)	215	23,164	25,527	97.6	22.8		Fresh vegetables.....	211	15,253	11,559	75.8	---
	Eggs.....	189	4,911	1,895	38.6	---	11	Groceries (except as listed).....	98	5,449	910	16.7	1.6
	Milk and cream, fluid.....	55	15,921	15,870	98.4	---		Nuts (all kinds).....	79	4,780	799	16.7	---
	Poultry.....	136	9,803	7,788	81.1	---		Other.....	---	---	87	---	---
	Other.....	11	592	164	27.7	---		Not analyzed in detail.....	---	---	24	---	---
	Not analyzed in detail.....	3	14	10	71.4	---	18	Feed.....	186	6,058	784	12.9	1.4
09	Fruits and vegetables, fresh.....	496	88,081	82,558	93.7	75.9	19	Grain.....	19	811	82	10.1	.1
	Fresh fruits.....	358	64,937	58,935	90.7	---	20	Hides, skins, and raw furs.....	99	6,203	501	4.9	.5
	Fresh vegetables.....	228	29,497	20,155	68.4	---	22	Seeds.....	25	2,053	106	5.3	.2
	Not analyzed in detail.....	15	3,636	3,468	95.4	---	25	Wool, raw.....	16	1,836	188	10.1	.3
11	Groceries (except as listed).....	11	885	66	7.6	.1	26	Other farm products—raw materials.....	4	231	175	75.8	.3
	Nuts (all kinds).....	8	621	43	6.9	---	90	Fertilizer and fertilizer materials.....	26	2,676	351	13.1	.6
	Other.....	---	---	23	---	---		All other commodities.....	---	---	375	---	.8
18	Feed.....	22	2,833	286	9.4	.2		Service receipts.....	5	941	58	6.0	.1
22													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							FARM SUPPLIES TRADES—Con.							
Mountain Division—Con.							East North Central Division—Con.							
02	Butter and cheese.....	13	\$1,468	\$790	55.8	1.8	06	Dairy and poultry products (except butter and cheese).....	13	\$623	\$125	20.1	1.5	
06	Dairy and poultry products (except butter and cheese).....	296	15,189	12,634	83.2	28.6		Eggs.....	10	551	80	10.9	---	
	Eggs.....	88	8,008	4,581	57.2	---		Milk and cream, fluid.....	7	371	32	8.6	---	
	Milk and cream, fluid.....	179	3,138	2,048	65.3	---		Poultry.....	6	236	22	7.7	---	
	Poultry.....	94	6,622	4,895	73.9	---		Other.....	11	---	11	---	---	
	Other.....	18	1,195	363	30.4	---	08	Flour.....	3	329	15	4.6	.2	
	Not analyzed in detail.....	10	749	749	100.0	---	09	Fruits and vegetables, fresh.....	3	121	51	42.1	.5	
09	Fruits and vegetables, fresh.....	249	29,064	28,006	96.4	65.3	18	Feed.....	118	8,564	5,977	69.4	40.1	
	Fresh fruits.....	95	10,470	8,523	82.3	---		Hay, straw, and alfalfa.....	60	2,169	1,194	55.0	---	
	Fresh vegetables.....	109	22,591	20,238	89.6	---		Mixed and other feeds.....	58	4,858	1,945	39.8	---	
	Not analyzed in detail.....	11	1,245	1,245	100.0	---		Not analyzed in detail.....	9	7,552	1,133	15.5	---	
18	Feed.....	41	6,759	1,835	27.1	4.1	19	Grain.....	45	4,120	1,005	24.5	10.1	
	Hay, straw, and alfalfa.....	6	1,584	128	8.2	---		Corn.....	31	2,761	527	11.6	---	
	Mixed and other feeds.....	34	5,439	1,672	30.7	---		Wheat.....	31	3,184	375	11.6	---	
	Not analyzed in detail.....	---	---	35	---	---		Other (except rice).....	25	5,014	292	9.7	---	
19	Grain.....	14	2,122	117	5.5	.3		Not analyzed in detail.....	5	---	11	---	---	
	Wheat.....	9	1,478	55	3.7	---	21	Livestock.....	5	215	22	10.5	.2	
	Other.....	---	---	62	---	---	22	Seeds.....	50	6,964	2,014	28.9	10.3	
22	Seeds.....	11	1,845	150	9.1	.3	25	Wool, raw.....	7	694	27	4.1	.5	
26	Other farm products—raw materials.....	5	499	25	5.0	.1	26	Other farm products—raw materials.....	10	781	92	12.6	.6	
55	Farm and garden machinery and equip.....	8	427	91	21.3	.2	55	Farm and garden machinery and equip.....	6	3,105	275	8.9	2.6	
75	Coal and coke.....	5	506	45	8.5	.1	72	Cement, lime, plaster, and stucco.....	8	759	32	4.2	.5	
	All other commodities.....	---	---	540	---	1.2	73	Coal and coke.....	28	5,041	274	9.0	2.6	
Pacific Division							78	Petroleum and its products.....	8	5,402	574	15.9	5.8	
	All establishments.....		1,001				80	Fertilizer and fertilizer materials.....	21	4,923	527	10.7	5.5	
	Sales.....		\$355,078,000					All other commodities.....	---	---	855	---	0.4	
	Commodity coverage.....		89.5 percent					Service receipts.....	20	2,015	74	3.7	.7	
	Total analyzed.....	955	317,664	317,664	---	100.0	West North Central Division							
02	Butter and cheese.....	29	7,424	4,101	55.2	1.3		All establishments.....		154				
06	Dairy and poultry products (except butter and cheese).....	186	40,839	36,298	88.9	11.4		Sales.....		\$8,255,000				
	Eggs.....	77	18,852	12,185	72.2	---		Commodity coverage.....		94.8 percent				
	Milk and cream, fluid.....	83	19,263	17,153	89.0	---		Total analyzed.....	145	7,828	7,828	---	100.0	
	Poultry.....	88	13,292	5,185	39.0	---	06	Dairy and poultry products (except butter and cheese).....	42	2,441	515	21.1	6.6	
	Other.....	20	5,484	1,762	32.2	---		Eggs.....	33	2,245	194	8.8	---	
	Not analyzed in detail.....	---	---	33	---	---		Milk and cream, fluid.....	29	1,978	92	4.7	---	
09	Fruits and vegetables, fresh.....	786	275,578	264,961	96.1	85.4		Poultry.....	58	2,303	229	9.9	---	
	Fresh fruits.....	614	243,614	227,633	93.4	---	08	Flour.....	8	637	50	7.8	.8	
	Fresh vegetables.....	212	40,423	35,949	84.0	---	11	Groceries (miscellaneous).....	10	920	61	8.8	1.0	
	Not analyzed in detail.....	17	3,517	3,379	96.1	---	16	Feed.....	97	5,400	2,182	40.4	27.9	
18	Feed.....	46	8,849	1,966	22.2	.6		Hay, straw, and alfalfa.....	30	1,053	433	41.1	---	
55	Farm and garden machinery and equip.....	32	6,522	486	7.5	.2		Mixed and other feeds.....	77	4,999	1,749	35.0	---	
	All other commodities.....	---	---	8,409	---	2.8	19	Grain.....	49	5,863	981	26.8	12.5	
	Service receipts.....	43	12,547	1,445	11.5	.5		Corn.....	35	2,681	435	15.6	---	
FARM SUPPLIES TRADES								Wheat.....	32	2,981	534	11.2	---	
Middle Atlantic Division								Other (except rice).....	26	2,074	224	10.8	---	
	All establishments.....		13				22	Seeds.....	77	5,291	3,188	60.3	40.7	
	Sales.....		\$1,522,000				25	Wool, raw.....	16	1,478	132	8.9	1.7	
	Commodity coverage.....		100.0 percent				55	Farm and garden machinery and equip.....	7	680	75	11.0	1.0	
	Total analyzed.....	13	1,522	1,522	---	100.0		Farm machinery and equipment.....	6	532	51	9.2	---	
18	Feed.....	12	1,015	805	79.3	52.9		Other.....	---	---	24	---	---	
	Hay, straw, and alfalfa.....	9	758	542	71.6	---	73	Coal and coke.....	17	1,180	68	4.9	.7	
	Mixed and other feeds.....	5	557	283	47.2	---	76	Petroleum and its products.....	5	505	35	6.5	.4	
19	Grain.....	5	398	166	41.7	10.9	90	Fertilizer and fertilizer materials.....	9	896	21	2.3	.3	
	All other commodities.....	---	---	547	---	35.9		All other commodities.....	---	---	453	---	5.6	
	Service receipts.....	---	---	4	---	.3		Service receipts.....	10	1,154	77	6.7	1.0	
East North Central Division							South Atlantic Division							
	All establishments.....		140					All establishments.....		50				
	Sales.....		\$10,147,000					Sales.....		\$714,000				
	Commodity coverage.....		97.7 percent					Commodity coverage.....		73.9 percent				
	Total analyzed.....	137	9,918	9,918	---	100.0		Total analyzed.....	28	528	528	---	100.0	
18	Feed.....	6	121	48	39.7	9.1	18	Feed.....	6	121	48	39.7	9.1	
	Hay, straw, and alfalfa.....	3	55	21	80.0	---		Hay, straw, and alfalfa.....	3	55	21	80.0	---	
	Mixed and other feeds.....	4	93	27	29.0	---		Mixed and other feeds.....	4	93	27	29.0	---	
19	Grain.....	4	142	28	19.7	5.3								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

855

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
	FARM SUPPLIES TRADES—Con.							FARM SUPPLIES TRADES—Con.						
	South Atlantic Division—Con.							Pacific Division—Con.						
28	Other farm products—raw materials.....	3	\$148	\$51	20.9	5.9	30	Grain.....	8	\$905	\$87	7.4	1.4	
90	Fertilizer and fertilizer materials.....	5	205	82	20.5	11.7		Wheat.....	8	805	52	5.9	---	
	All other commodities.....	---	---	87	---	12.7		Other (except rice).....	5	185	14	8.5	---	
	East South Central Division						22	Seeds.....	17	2,376	1,958	82.3	40.7	
	All establishments..... 20						55	Farm and garden machinery and equipment.....	4	1,682	75	4.5	1.6	
	Sales..... \$1,110,000							Farm machinery and equipment.....	3	430	43	10.0	---	
	Commodity coverage... 94.4 percent							Other.....	---	---	32	---	---	
	Total analyzed.....	18	1,048	1,048	---	100.0	90	Fertilizer and fertilizer materials.....	3	113	9	8.0	.2	
								All other commodities.....	---	---	76	---	1.6	
	West South Central Division							GROCERIES AND FOODS (SPECIALTY LINES) TRADES						
	All establishments..... 36							New England Division						
	Sales..... \$2,899,000							All establishments..... 35						
	Commodity coverage... 100.0 percent							Sales..... \$5,148,000						
	Total analyzed.....	36	2,899	2,899	---	100.0		Commodity coverage... 84.4 percent						
								Total analyzed.....	33	4,344	4,344	---	100.0	
06	Dairy and poultry products (except butter and cheese).....	5	330	101	30.6	9.6	07	Fish and sea foods (except canned).....	27	3,458	3,458	100.0	79.6	
18	Feed.....	11	563	240	42.6	22.9		Fresh fish.....	4	1,455	1,195	82.1	---	
	Hay, straw, and alfalfa.....	4	218	33	15.3	---		Cured and processed fish.....	4	634	728	87.3	---	
	Mixed and other feeds.....	10	562	204	36.3	---		Frozen fish.....	3	523	195	56.9	---	
	Not analyzed in detail.....	---	---	3	---	---		Other sea foods.....	12	1,903	1,342	70.5	---	
19	Grain.....	6	444	48	10.8	4.6	11	Groceries (miscellaneous).....	4	1,114	91	8.2	2.1	
	Corn.....	5	396	41	10.6	---		All other commodities.....	---	---	795	---	18.3	
	Wheat.....	3	119	7	5.9	---		Middle Atlantic Division						
22	Seeds.....	10	741	445	59.8	42.3		All establishments..... 32						
90	Fertilizer and fertilizer materials.....	6	674	160	28.7	17.2		Sales..... \$2,602,000						
	All other commodities.....	---	---	58	---	3.4		Commodity coverage... 90.8 percent						
	West South Central Division							Total analyzed.....	30	2,272	2,272	---	100.0	
	All establishments..... 36							07	Fish and sea foods (except canned).....	28	1,658	1,611	97.6	79.7
	Sales..... \$2,899,000							Fresh fish.....	8	760	887	85.5	---	
	Commodity coverage... 100.0 percent							Other.....	---	---	864	---	---	
	Total analyzed.....	36	2,899	2,899	---	100.0		Not analyzed in detail.....	---	---	280	---	---	
								All other commodities.....	---	---	461	---	20.3	
06	Dairy and poultry products (except butter and cheese).....	3	222	74	33.3	2.6		East North Central Division						
11	Groceries (miscellaneous).....	4	153	20	13.1	.7		All establishments..... 53						
17	Cotton, raw.....	4	1,049	346	33.0	11.9		Sales..... \$1,982,000						
18	Feed.....	22	1,807	841	52.3	29.0		Commodity coverage... 98.5 percent						
	Hay, straw, and alfalfa.....	6	151	94	62.3	---		Total analyzed.....	51	1,962	1,962	---	100.0	
	Mixed and other feeds.....	17	798	394	49.5	---		07	Fish and sea foods (except canned).....	36	1,179	1,110	94.1	56.6
	Not analyzed in detail.....	---	---	353	---	---		Fresh fish.....	29	929	675	72.7	---	
19	Grain.....	15	680	171	25.7	5.9		Cured and processed fish.....	9	349	230	65.9	---	
22	Seeds.....	22	1,455	586	40.3	20.2		Frozen fish.....	7	408	45	11.0	---	
26	Other farm products—raw materials.....	3	202	16	7.9	.8		Other.....	---	---	106	---	---	
	All other commodities.....	---	---	845	---	29.1		Not analyzed in detail.....	---	---	54	---	---	
	Mountain Division							11	Groceries (miscellaneous).....	7	241	227	94.2	11.6
	All establishments..... 39							Other food and related products.....	6	87	87	100.0	4.4	
	Sales..... \$4,923,000							All other commodities.....	---	---	538	---	27.4	
	Commodity coverage... 86.8 percent							West North Central Division						
	Total analyzed.....	35	4,274	4,274	---	100.0		All establishments..... 13						
								Sales..... \$1,054,000						
18	Feed.....	11	945	582	61.7	13.6		Commodity coverage... 96.1 percent						
	Hay, straw, and alfalfa.....	5	734	451	61.4	---		Total analyzed.....	12	994	994	---	100.0	
	Mixed and other feeds.....	7	417	131	31.4	---		07	Fish and sea foods (except canned).....	3	211	154	73.0	15.5
19	Grain.....	12	1,889	286	14.1	6.2		11	Groceries (except as listed).....	5	91	64	70.3	6.4
	Corn.....	5	294	17	5.8	---		Nuts (all kinds).....	3	38	38	100.0	---	
	Wheat.....	10	1,844	197	10.7	---		Not analyzed in detail.....	---	---	26	---	---	
	Other (except rice).....	4	537	52	15.4	---		18	Other food and related products.....	4	682	634	91.6	63.8
22	Seeds.....	26	4,000	3,193	79.8	74.7		18	Feed.....	4	111	19	17.1	1.9
55	Farm and garden machinery and equip.....	5	288	30	10.4	.7		All other commodities.....	---	---	123	---	12.4	
90	Fertilizer and fertilizer materials.....	3	618	25	4.0	.8								
	All other commodities.....	---	---	164	---	3.9								
	Service receipts.....	5	473	14	3.0	.3								
	Pacific Division													
	All establishments..... 49													
	Sales..... \$4,887,000													
	Commodity coverage... 98.7 percent													
	Total analyzed.....	47	4,805	4,805	---	100.0								
18	Feed.....	31	2,828	2,822	92.7	54.8								
	Hay, straw, and alfalfa.....	27	2,508	2,533	95.0	---								
	Mixed and other feeds.....	7	627	289	46.1	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.					
	South Atlantic Division							West South Central Division—Con.					
	All establishments..... 448							07 Fish and sea foods (except canned).....	35	\$2,281	\$2,275	99.7	34.8
	Sales..... \$20,802,000							Fresh fish.....	17	920	523	56.8	---
	Commodity coverage.. 100.0 percent							Frozen fish.....	3	622	540	54.7	---
	Total analyzed.....	448	\$20,802	\$20,802	---	100.0		Other.....	---	---	1,412	---	---
07	Fish and sea foods (except canned).....	387	16,419	15,508	94.5	74.5	11	Groceries (except as listed).....	38	4,103	2,881	70.2	44.0
	Fresh fish.....	108	6,274	4,245	67.7	---		Nuts (all kinds).....	34	4,088	2,874	70.3	---
	Cured and processed fish.....	8	436	69	15.8	---		Other.....	---	---	7	---	---
	Frozen fish.....	13	2,814	395	14.0	---	20	Hides, skins, and raw furs.....	7	1,788	161	9.5	2.5
	Other sea foods.....	310	13,028	9,807	75.3	---	25	Wool, raw.....	3	1,549	75	4.8	1.1
	Not analyzed in detail.....	13	995	992	99.7	---	26	Other farm products—raw materials.....	3	980	237	24.7	5.8
09	Fruits and vegetables, fresh.....	5	1,425	1,345	94.4	6.5		All other commodities.....	---	---	805	---	9.5
11	Groceries (except as listed).....	50	3,383	3,342	98.8	18.1		Service receipts.....	3	634	18	2.5	.2
	Nuts (all kinds).....	48	2,948	2,900	98.4	---		Pacific Division					
	Other.....	5	545	432	79.3	---		All establishments..... 118					
	Not analyzed in detail.....	---	---	10	---	---		Sales..... \$55,194,000					
	All other commodities.....	---	---	607	---	2.9		Commodity coverage... 96.5 percent					
	East South Central Division							Total analyzed.....	108	51,222	51,222	---	100.0
	All establishments..... 43							03 Canned foods.....	3	6,950	4,648	67.1	9.1
	Sales..... \$941,000							07 Fish and sea foods (except canned).....	35	2,854	2,792	98.5	5.5
	Commodity coverage... 76.0 percent							Fresh fish.....	24	2,347	1,678	71.5	---
	Total analyzed.....	42	715	715	---	100.0		Cured and processed fish.....	6	1,255	195	15.7	---
07	Fish and sea foods (except canned).....	20	231	231	100.0	52.3		Frozen fish.....	3	1,015	286	28.2	---
	Fruits and vegetables, fresh.....	3	53	6	15.1	1.1		Other sea foods.....	15	1,495	417	27.9	---
	Groceries (except as listed).....	22	484	380	78.5	53.1		Not analyzed in detail.....	---	---	218	---	---
	Nuts (all kinds).....	21	468	358	76.5	---	11	Groceries (except as listed).....	66	40,215	39,978	99.4	79.0
	Other.....	---	---	22	---	---		Nuts (all kinds).....	52	27,924	27,714	99.2	---
	All other commodities.....	---	---	98	---	13.5		Other.....	---	---	12,210	---	---
	West South Central Division							Not analyzed in detail.....	---	---	54	---	---
	All establishments..... 72							16 Other food and related products.....	5	1,329	1,328	99.9	2.8
	Sales..... \$6,545,000							All other commodities.....	---	---	2,478	---	4.8
	Commodity coverage.. 100.0 percent												
	Total analyzed.....	72	6,545	6,545	---	100.0							
06	Dairy and poultry products (except butter and cheese).....	12	1,627	293	18.0	4.5							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.