

Table 9.—LEGAL FORM OF ORGANIZATION

Table 9 is given for each State and the District of Columbia. It presents the basic data on establishments, sales, expenses, personnel, pay roll, and stocks separately for individual proprietorships, partnerships, corporations, and "other" or miscellaneous forms of organization.

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CENSUS OF BUSINESS

TABLE 9.—LEGAL FORM OF ORGANIZATION

SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS, BY STATES

STATE AND LEGAL FORM OF ORGANIZATION	NUM- BER OF ESTAB- LISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
ALABAMA.....	1,845	\$415,688	\$41,049	9.9	1,571	14,202	\$18,910	\$18,511	\$599	\$54,925
Individual proprietorship.....	753	89,974	5,427	7.8	875	2,597	2,245	2,149	94	4,517
Partnership.....	308	74,855	5,807	7.8	580	2,329	2,551	2,188	145	5,918
Corporation ¹	879	285,477	29,885	11.2	517	9,085	14,182	14,025	157	24,518
Other or not stated.....	25	5,504	882	8.3	1	185	154	149	5	172
ARIZONA.....	607	96,528	12,655	13.1	590	5,854	5,825	5,297	528	7,252
Individual proprietorship.....	145	16,844	1,821	9.7	150	615	696	595	101	1,237
Partnership.....	85	12,756	992	7.8	106	315	382	332	50	825
Corporation ¹	590	62,482	9,427	15.1	314	2,655	4,885	4,169	184	5,628
Other or not stated.....	9	2,446	595	16.1	---	271	202	201	1	44
ARKANSAS.....	1,785	248,916	21,826	8.8	1,468	7,690	9,645	9,514	329	20,851
Individual proprietorship.....	670	56,180	5,127	5.6	621	1,568	1,168	1,102	64	2,325
Partnership.....	250	51,005	5,824	6.5	590	1,110	1,197	1,105	82	3,115
Corporation ¹	861	139,558	15,507	11.0	443	5,578	7,274	7,078	196	15,802
Other or not stated.....	24	2,595	68	2.8	14	56	56	29	7	11
CALIFORNIA.....	14,614	5,540,129	471,118	12.3	10,589	159,278	228,504	216,425	9,881	500,649
Individual proprietorship.....	5,084	559,882	58,188	10.0	5,532	19,871	25,055	23,119	1,914	51,557
Partnership.....	2,181	570,184	40,007	10.8	4,489	12,902	17,471	16,474	897	25,842
Corporation ¹	5,904	2,859,128	344,228	18.9	480	87,089	166,854	165,778	4,056	255,075
Other or not stated.....	545	251,135	50,757	12.2	58	16,936	16,966	14,052	2,914	10,395
COLORADO.....	2,296	435,126	44,356	10.2	1,578	15,875	20,455	19,992	441	27,729
Individual proprietorship.....	798	58,819	4,960	8.8	744	1,909	1,965	1,854	111	2,972
Partnership.....	299	72,850	4,748	6.5	505	1,619	1,871	1,779	92	2,544
Corporation ¹	1,189	286,889	34,008	11.5	517	9,756	16,282	16,074	188	21,897
Other or not stated.....	62	8,768	620	7.1	12	411	355	285	50	516
CONNECTICUT.....	1,607	413,154	50,852	12.3	815	15,375	26,578	25,952	446	35,558
Individual proprietorship.....	480	52,044	5,815	11.9	447	1,444	1,712	1,657	55	2,605
Partnership.....	154	27,145	5,005	11.1	340	880	1,149	1,125	24	1,900
Corporation ¹	962	346,157	45,707	12.6	24	12,955	25,581	25,025	358	29,084
Other or not stated.....	11	7,790	245	3.1	4	98	136	129	7	61
DELAWARE.....	518	157,474	21,858	13.9	189	2,946	6,018	5,924	94	4,582
Individual proprietorship.....	128	9,745	911	9.4	122	446	379	350	29	540
Partnership.....	28	2,929	258	8.1	49	125	80	58	22	103
Corporation ¹	158	145,858	20,661	14.4	118	2,560	5,558	5,496	42	3,852
Other or not stated.....	4	944	48	5.1	---	17	21	20	1	67
DISTRICT OF COLUMBIA.....	755	347,772	55,411	9.8	457	10,250	18,588	18,104	284	18,255
Individual proprietorship.....	280	37,555	2,984	7.7	259	1,155	1,567	1,555	52	1,500
Partnership.....	110	28,771	2,594	9.7	188	974	1,291	1,257	54	1,452
Corporation.....	378	277,256	27,444	9.9	---	7,924	15,455	15,259	196	15,105
Other or not stated.....	5	6,410	509	7.9	---	219	295	295	2	400
FLORIDA.....	2,696	525,889	75,758	14.4	1,699	52,442	54,405	50,604	5,801	40,986
Individual proprietorship.....	775	56,550	7,512	13.5	705	3,846	2,988	2,554	452	3,905
Partnership.....	298	41,485	4,615	11.1	558	2,511	1,899	1,745	154	3,450
Corporation ¹	1,561	399,809	55,826	14.0	485	22,056	28,582	25,977	2,405	55,278
Other or not stated.....	62	28,245	7,805	27.6	5	4,249	5,156	2,548	790	375
GEORGIA.....	5,052	808,258	80,481	10.0	2,094	24,501	54,899	54,150	769	55,155
Individual proprietorship.....	1,096	118,718	7,745	6.5	1,012	5,561	5,029	2,846	183	6,918
Partnership.....	381	85,584	5,814	6.7	878	2,110	2,181	2,048	133	5,545
Corporation ¹	1,527	592,985	66,161	11.2	400	18,554	29,199	28,768	413	59,168
Other or not stated.....	28	11,195	963	8.6	4	278	490	450	40	1,714
IDAHO.....	989	105,510	12,421	11.8	608	4,695	5,282	4,610	672	9,451
Individual proprietorship.....	256	17,820	2,555	14.5	211	1,080	951	754	197	1,028
Partnership.....	108	11,246	1,178	10.5	125	585	424	354	70	961
Corporation ¹	583	69,248	8,042	11.6	282	2,806	5,585	5,315	270	7,256
Other or not stated.....	62	7,198	650	9.0	10	426	542	207	135	206
ILLINOIS.....	14,498	4,998,766	481,505	9.6	9,555	122,741	228,407	225,187	5,220	257,764
Individual proprietorship.....	5,255	628,446	58,201	6.1	4,816	15,241	18,448	15,725	721	21,257
Partnership.....	1,938	812,847	50,951	5.1	5,695	9,518	12,947	12,609	558	18,517
Corporation ¹	7,022	3,646,902	408,747	11.2	2,996	98,700	197,074	194,978	2,098	215,761
Other or not stated.....	283	110,571	5,406	5.1	50	1,292	1,940	1,877	65	2,429
INDIANA.....	4,842	847,055	87,455	10.3	5,558	28,555	42,844	42,002	842	58,070
Individual proprietorship.....	1,648	114,118	10,557	9.5	1,488	4,512	4,621	4,582	259	5,880
Partnership.....	648	128,950	7,525	5.8	1,149	2,746	2,746	2,977	127	5,559
Corporation ¹	2,478	572,920	68,465	11.9	715	20,819	54,464	54,018	451	48,517
Other or not stated.....	70	55,049	1,090	3.3	6	478	855	630	25	614

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 9.—LEGAL FORM OF ORGANIZATION
SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS, BY STATES—Continued

STATE AND LEGAL FORM OF ORGANIZATION	NUM- BER OF ESTAB- LISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprie- tors of unincor- porated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
IOWA	5,802	\$790,518	\$69,088	8.7	4,307	24,120	\$52,088	\$51,072	\$1,016	\$47,996
Individual proprietorship	2,279	174,359	11,728	6.7	2,085	4,632	4,319	4,056	263	5,850
Partnership	879	130,570	7,155	5.5	1,078	2,785	2,891	2,689	202	4,206
Corporation ¹	2,535	439,279	47,715	10.9	*1,142	15,688	23,599	23,107	492	38,590
Other or not stated	309	46,310	2,490	5.4	4	1,065	1,279	1,280	59	1,550
KANSAS	5,130	427,651	40,445	9.5	3,521	14,997	18,165	17,497	668	41,674
Individual proprietorship	1,840	90,684	6,821	7.5	1,829	3,058	2,555	2,449	186	4,065
Partnership	577	65,314	4,270	6.7	771	1,884	1,695	1,571	124	5,425
Corporation ¹	2,439	250,586	28,246	11.5	*1,095	9,354	13,165	12,852	313	55,121
Other or not stated	274	23,147	1,308	5.6	25	703	868	625	45	1,063
KENTUCKY	2,174	464,452	49,655	10.7	1,875	19,499	25,871	22,635	1,036	67,664
Individual proprietorship	742	50,797	4,128	8.1	685	1,954	1,695	1,567	128	3,125
Partnership	569	80,899	6,668	8.2	728	2,905	2,714	2,551	163	6,809
Corporation ¹	1,056	325,741	38,658	11.9	*248	14,408	19,117	18,407	710	55,817
Other or not stated	27	6,995	401	5.7	12	152	145	150	15	1,915
LOUISIANA	2,391	706,402	68,065	9.6	1,434	24,024	32,822	31,855	969	65,561
Individual proprietorship	858	62,877	5,821	7.0	588	2,750	2,445	2,337	108	5,949
Partnership	277	75,029	5,575	7.6	404	1,957	1,694	1,900	84	6,790
Corporation ¹	1,439	460,954	55,202	11.2	*545	18,820	27,413	28,650	765	41,671
Other or not stated	10	59,742	1,467	2.5	9	517	980	968	14	12,951
MAINE	1,052	165,848	22,504	13.4	606	7,286	10,135	9,705	430	18,132
Individual proprietorship	395	20,618	2,527	12.3	555	1,011	878	807	71	1,925
Partnership	105	8,018	1,184	14.8	199	372	365	328	39	941
Corporation ¹	521	134,811	18,862	13.6	*65	5,842	8,825	8,505	320	15,255
Other or not stated	11	2,401	231	9.6	1	61	67	67	---	51
MARYLAND	2,464	688,989	69,647	10.1	1,906	25,555	33,412	32,377	1,035	41,557
Individual proprietorship	1,069	91,185	8,060	8.8	995	4,242	3,811	3,521	290	4,575
Partnership	439	97,224	6,788	9.0	848	4,451	4,160	3,905	275	6,201
Corporation ¹	945	494,169	52,455	10.6	*61	14,721	25,237	24,708	469	30,000
Other or not stated	15	6,403	346	5.4	2	119	184	183	1	641
MASSACHUSETTS	5,980	2,252,117	225,469	10.1	3,190	59,155	112,302	110,150	2,152	154,998
Individual proprietorship	2,139	255,105	17,615	6.9	1,989	5,570	7,079	6,746	333	8,864
Partnership	571	202,348	10,815	5.3	1,157	2,800	3,893	3,719	164	8,225
Corporation ¹	3,224	1,755,821	195,772	11.1	*59	50,858	100,955	99,188	1,047	130,484
Other or not stated	28	18,845	1,271	6.7	6	527	506	497	8	1,543
MICHIGAN	6,908	1,926,474	181,782	9.4	4,878	52,292	88,969	87,425	1,541	105,907
Individual proprietorship	2,790	281,178	25,509	9.4	2,558	9,768	10,554	10,066	488	11,798
Partnership	924	154,137	15,997	9.1	1,734	5,069	5,592	5,176	206	9,558
Corporation ¹	3,105	1,464,823	142,565	9.8	*597	37,876	71,232	70,482	770	85,244
Other or not stated	89	86,586	1,725	4.7	19	759	901	724	77	1,341
MINNESOTA	6,460	1,458,224	180,412	9.9	4,077	37,525	60,718	59,412	1,504	150,785
Individual proprietorship	2,187	150,010	10,951	7.3	2,025	3,953	4,539	4,028	511	6,858
Partnership	680	113,015	7,644	6.8	1,145	2,542	2,914	2,812	115	6,545
Corporation ¹	3,085	1,111,557	107,712	9.7	*894	29,345	51,555	50,577	778	115,478
Other or not stated	550	88,642	4,105	4.9	47	1,705	2,091	1,991	100	2,090
MISSISSIPPI	1,425	245,154	19,787	8.1	1,156	7,028	9,182	7,965	219	26,365
Individual proprietorship	542	64,024	3,462	5.4	489	1,246	1,151	1,085	66	4,725
Partnership	181	59,466	2,128	5.4	310	859	786	787	16	2,741
Corporation ¹	692	124,911	15,901	11.1	*555	4,821	6,052	5,921	131	12,048
Other or not stated	10	16,753	276	1.6	5	102	195	190	5	6,851
MISSOURI	7,849	2,261,256	227,984	10.1	5,202	64,375	106,562	104,896	1,466	157,564
Individual proprietorship	2,903	260,248	15,805	6.0	2,692	6,194	6,076	5,779	297	8,154
Partnership	928	245,065	11,071	4.5	1,715	3,685	4,494	4,344	150	7,918
Corporation ¹	3,648	1,719,861	199,531	11.6	*778	53,353	94,784	93,828	956	140,016
Other or not stated	172	56,262	1,977	5.5	22	941	1,008	946	63	1,476
MONTANA	1,536	150,584	15,523	10.4	599	4,152	6,130	5,892	258	19,000
Individual proprietorship	187	13,658	1,265	9.5	165	378	421	385	38	1,026
Partnership	55	4,228	481	11.4	95	137	175	159	16	470
Corporation ¹	1,016	106,625	11,406	10.7	*559	3,474	5,552	5,175	179	14,115
Other or not stated	78	6,078	371	6.1	5	145	182	177	5	591
NEBRASKA	5,391	566,975	45,270	8.0	2,538	15,058	20,723	20,265	480	55,464
Individual proprietorship	1,584	142,064	5,781	4.1	1,284	2,587	2,170	2,051	159	5,192
Partnership	549	105,894	3,751	3.8	591	1,517	1,498	1,461	37	5,102
Corporation ¹	1,412	298,482	34,227	11.5	*458	10,595	18,351	18,106	225	27,902
Other or not stated	246	24,755	1,501	6.1	25	749	724	685	59	1,568

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 9.—LEGAL FORM OF ORGANIZATION
SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS, BY STATES—Continued

STATE AND LEGAL FORM OF ORGANIZATION	NUM- BER OF ESTAB- LISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)		Active proprietors of unincor- porated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks hand- ed over of year, at cost
			Amount	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
NEVADA.....	178	\$23,249	\$5,068	13.2	106	755	\$1,296	\$1,248	\$48	\$1,156
Individual proprietorship.....	27	2,122	334	15.7	21	95	138	133	5	133
Partnership.....	13	1,343	195	14.5	23	49	74	73	1	73
Corporation ¹	138	19,784	2,539	12.8	64	591	1,042	1,042	42	1,042
Other or not stated.....										
NEW HAMPSHIRE.....	303	64,263	6,224	12.6	198	2,534	3,755	3,662	73	3,662
Individual proprietorship.....	118	9,572	1,274	13.3	99	460	499	479	20	479
Partnership.....	52	3,665	515	14.1	60	212	228	225	3	225
Corporation ¹	206	49,450	6,247	12.6	39	1,869	2,937	2,889	48	2,889
Other or not stated.....	7	1,578	188	11.9	---	55	71	71	---	71
NEW JERSEY.....	3,531	1,075,302	131,758	12.3	1,928	56,809	64,412	65,498	914	65,498
Individual proprietorship.....	1,159	89,282	10,156	11.4	1,084	3,588	4,298	4,173	125	4,173
Partnership.....	385	65,629	6,135	9.3	784	2,010	2,899	2,811	88	2,811
Corporation ¹	1,968	910,808	114,879	12.6	54	30,806	57,105	56,409	696	56,409
Other or not stated.....	21	9,803	588	6.0	6	225	310	305	5	305
NEW MEXICO.....	542	66,587	7,787	11.7	414	2,483	3,197	3,074	123	3,074
Individual proprietorship.....	130	10,249	1,061	10.4	114	471	447	427	20	427
Partnership.....	72	8,595	736	8.6	104	250	259	250	9	250
Corporation ¹	335	47,164	5,939	12.6	196	1,724	2,473	2,332	91	2,332
Other or not stated.....	5	579	31	5.4	---	18	18	15	3	15
NEW YORK.....	30,599	14,608,479	1,527,529	9.1	19,577	292,807	651,525	624,994	6,531	624,994
Individual proprietorship.....	10,647	1,325,882	86,265	6.5	10,219	26,045	37,413	36,442	971	36,442
Partnership.....	4,279	1,509,568	89,253	5.9	9,139	22,312	37,384	36,744	640	36,744
Corporation ¹	15,541	11,881,251	1,148,639	9.9	192	243,526	555,153	550,266	4,887	550,266
Other or not stated.....	122	91,798	3,172	3.5	27	924	1,575	1,542	33	1,542
NORTH CAROLINA.....	2,859	851,251	70,546	8.5	2,075	30,547	33,858	32,179	1,679	32,179
Individual proprietorship.....	955	122,901	8,016	6.5	850	3,700	3,435	3,162	271	3,162
Partnership.....	491	149,260	7,121	4.8	916	3,844	3,007	2,695	314	2,695
Corporation ¹	1,596	554,065	54,795	9.9	209	22,655	27,229	26,157	1,072	26,157
Other or not stated.....	27	5,025	424	8.4	---	168	169	167	2	167
NORTH DAKOTA.....	2,682	170,252	16,805	9.8	1,500	5,901	7,195	6,854	341	6,854
Individual proprietorship.....	632	17,984	1,877	9.3	579	694	584	527	57	527
Partnership.....	155	11,850	1,008	8.5	214	323	321	294	27	294
Corporation ¹	1,689	123,581	12,715	10.3	245	4,359	5,693	5,478	215	5,478
Other or not stated.....	507	16,857	1,209	7.2	22	550	597	557	40	557
OHIO.....	9,598	2,650,784	263,441	10.0	8,021	75,975	152,423	130,070	2,353	130,070
Individual proprietorship.....	3,694	298,080	25,599	8.6	3,401	9,889	11,039	10,385	654	10,385
Partnership.....	1,182	187,397	15,640	8.3	2,328	5,247	6,597	6,156	241	6,156
Corporation ¹	4,560	2,109,375	220,813	10.5	271	60,029	114,091	112,684	1,397	112,684
Other or not stated.....	142	38,952	1,689	4.3	21	850	896	887	9	887
OKLAHOMA.....	3,998	461,519	46,213	10.0	2,789	15,559	21,561	20,989	572	20,989
Individual proprietorship.....	1,689	90,685	7,074	7.8	1,481	3,305	2,936	2,728	210	2,728
Partnership.....	429	47,210	5,270	6.9	634	1,315	1,290	1,233	57	1,233
Corporation ¹	1,757	294,909	35,057	11.9	640	10,528	16,683	16,581	302	16,581
Other or not stated.....	123	29,715	812	2.8	14	415	452	429	23	429
OREGON.....	1,984	441,510	49,568	11.2	1,025	15,445	24,650	23,580	1,110	23,580
Individual proprietorship.....	559	44,008	4,582	10.4	478	1,688	1,933	1,810	123	1,810
Partnership.....	203	34,775	3,955	11.3	358	1,628	1,774	1,551	223	1,551
Corporation ¹	1,116	348,928	39,586	11.3	204	11,454	20,245	19,620	625	19,620
Other or not stated.....	56	15,599	1,284	9.4	5	695	677	589	159	589
PENNSYLVANIA.....	11,450	3,547,488	345,008	10.3	8,671	98,972	169,140	166,019	3,121	166,019
Individual proprietorship.....	5,052	471,587	46,174	9.8	4,711	17,143	20,160	19,359	801	19,359
Partnership.....	1,910	408,553	38,596	9.4	3,779	13,059	16,573	15,986	587	15,986
Corporation ¹	4,399	2,415,287	258,187	10.7	2155	68,169	131,602	129,925	1,677	129,925
Other or not stated.....	89	52,281	2,051	3.9	26	601	805	769	36	769
RHODE ISLAND.....	762	259,013	25,175	10.5	458	7,430	12,455	12,123	312	12,123
Individual proprietorship.....	300	28,070	3,403	12.1	284	1,310	1,542	1,487	55	1,487
Partnership.....	80	14,784	1,406	9.5	164	522	591	505	86	505
Corporation ¹	375	192,017	20,086	10.5	8	5,512	10,182	10,012	170	10,012
Other or not stated.....	7	4,162	280	6.7	---	86	120	119	1	119
SOUTH CAROLINA.....	1,460	297,211	22,991	7.7	1,102	8,241	9,994	9,770	224	9,770
Individual proprietorship.....	574	69,075	3,581	5.3	535	1,547	1,557	1,291	66	1,291
Partnership.....	187	59,900	2,127	3.6	346	956	794	751	43	751
Corporation ¹	675	187,991	17,220	10.3	220	5,720	7,616	7,704	112	7,704
Other or not stated.....	14	1,245	63	5.1	3	58	27	24	3	24

For footnotes, see end of table.

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TABLE 9.—LEGAL FORM OF ORGANIZATION
SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS, BY STATES—Continued

STATE AND LEGAL FORM OF ORGANIZATION	NUM- BER OF ESTAB- LISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
SOUTH DAKOTA	2,022	\$153,396	\$12,706	9.5	1,100	4,697	\$5,631	\$5,582	\$269	\$12,175
Individual proprietorship.....	606	21,760	1,610	7.4	527	664	551	515	36	1,301
Partnership.....	104	12,842	733	5.7	169	275	268	250	18	550
Corporation ¹	1,134	84,317	9,554	12.3	398	3,508	4,374	4,204	170	9,592
Other or not stated.....	178	14,457	829	5.7	16	451	458	393	45	732
TENNESSEE	2,656	839,529	69,911	8.3	1,912	23,171	31,555	30,565	990	69,484
Individual proprietorship.....	974	157,379	7,003	4.4	874	3,068	2,800	2,625	235	6,299
Partnership.....	457	194,513	10,524	5.4	850	3,015	3,552	3,149	203	19,155
Corporation ¹	1,195	472,019	51,802	10.8	1,184	16,861	24,718	24,170	542	40,401
Other or not stated.....	50	15,618	1,182	7.6	4	229	423	413	10	2,629
TEXAS	10,296	2,040,548	203,587	10.0	7,627	64,479	86,760	63,501	3,259	191,449
Individual proprietorship.....	4,196	401,039	26,504	6.6	3,792	11,879	10,871	10,189	682	27,179
Partnership.....	1,285	278,687	18,834	6.9	2,143	7,792	7,097	6,456	641	20,100
Corporation ¹	4,724	1,282,941	150,811	11.8	1,607	44,102	67,215	65,552	1,663	139,634
Other or not stated.....	79	85,881	7,438	8.9	25	708	1,577	1,504	73	14,538
UTAH	957	194,172	21,326	11.0	604	6,705	10,358	10,077	281	14,824
Individual proprietorship.....	316	24,864	2,177	8.8	294	850	919	873	46	850
Partnership.....	98	21,768	1,250	5.9	187	437	517	484	33	706
Corporation ¹	497	132,928	17,302	13.0	1,118	5,129	8,650	8,445	197	12,917
Other or not stated.....	46	14,792	567	3.8	6	309	292	277	15	349
VERMONT	383	57,112	7,778	13.6	209	2,554	3,434	3,374	60	5,140
Individual proprietorship.....	106	6,508	855	12.8	98	282	244	233	11	452
Partnership.....	37	3,855	576	14.9	67	197	208	200	8	327
Corporation ¹	214	40,681	5,598	13.8	84	1,690	2,701	2,664	37	4,337
Other or not stated.....	26	6,068	771	12.7	—	215	281	277	4	24
VIRGINIA	2,432	627,552	70,698	11.3	1,500	28,258	33,971	32,276	1,695	75,272
Individual proprietorship.....	764	76,009	6,241	8.3	702	3,675	2,806	2,485	321	3,520
Partnership.....	285	58,274	5,290	9.0	578	2,554	2,009	1,812	197	4,564
Corporation ¹	1,348	493,761	58,805	11.9	1,214	21,920	28,965	27,844	1,121	68,965
Other or not stated.....	35	5,598	562	6.5	6	207	191	157	54	225
WASHINGTON	3,584	787,751	91,955	12.0	1,820	27,425	44,619	42,789	1,830	59,786
Individual proprietorship.....	1,091	95,765	8,914	9.5	925	3,194	3,877	3,525	351	4,808
Partnership.....	292	32,758	4,178	12.8	555	1,378	1,725	1,808	117	2,879
Corporation ¹	2,143	684,075	75,766	12.1	1,295	21,527	37,750	36,458	1,292	51,517
Other or not stated.....	68	17,137	3,077	16.0	1	1,528	1,267	1,167	120	592
WEST VIRGINIA	1,424	284,106	35,959	12.6	787	11,525	17,155	16,842	311	26,269
Individual proprietorship.....	405	52,145	4,055	12.6	439	1,625	1,608	1,569	77	2,434
Partnership.....	137	12,617	1,522	12.1	244	578	621	591	30	1,261
Corporation ¹	777	228,975	30,515	12.7	772	9,277	14,853	14,652	201	22,545
Other or not stated.....	15	561	69	12.3	2	45	33	30	3	51
WISCONSIN	4,798	824,956	85,235	10.3	3,017	28,728	42,665	41,823	840	73,866
Individual proprietorship.....	1,717	121,827	9,788	8.0	1,599	3,519	3,805	3,685	240	2,292
Partnership.....	397	45,798	4,448	9.7	761	1,584	1,654	1,539	115	2,944
Corporation ¹	2,465	627,842	68,859	11.0	1,646	20,871	38,169	35,740	429	64,114
Other or not stated.....	219	29,889	2,102	7.3	21	954	1,035	979	56	1,018
WYOMING	397	37,031	3,984	10.8	312	1,210	1,671	1,590	81	3,654
Individual proprietorship.....	125	7,180	714	10.0	125	231	252	231	22	456
Partnership.....	35	2,834	421	14.9	59	138	182	173	9	294
Corporation ¹	223	24,445	2,743	11.2	1,127	791	1,189	1,121	49	2,780
Other or not stated.....	14	2,624	108	4.0	4	50	68	68	2	124

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

¹ Includes petroleum bulk stations operated on a commission basis.

² Operators of commission bulk stations in the petroleum trade.

INDEX TO TABLE 12A

CITIES OF 50,000 POPULATION OR MORE ARE ARRANGED ALPHABETICALLY WITHIN
THEIR RESPECTIVE STATES

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Florida.....	871	Missouri.....	889	Utah.....	910
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Iowa.....	877	New York.....	892	Wisconsin.....	914
Kansas.....	879	North Carolina.....	897		

Table 12A.—CITIES OF 50,000 POPULATION OR MORE

In this section the basic data on number of establishments, sales, personnel, and pay roll are given for each city of 50,000 population or more (except 27 selected cities for which table 1 is given) by types of operation and kinds of business. Cities are arranged alphabetically within their respective States. A complete index to all cities of more than 20,000 population is given on page IX.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

ALABAMA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
BIRMINGHAM						MOBILE—Con.					
TOTALS, 1939.....	483	\$102,932	291	6,130	\$9,742	MANUFACTURERS' SALES OFFICES (Without stocks).....	5	\$2,369	—	25	\$58
1935.....	395	118,223	203	4,411	8,878	PETROLEUM BULK STATIONS **.....	12	5,114	6	109	152
1929.....	420	246,577	—	6,499	11,823	AGENTS AND BROKERS.....	53	6,438	29	72	122
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	290	89,660	216	3,995	5,849	BY KINDS OF BUSINESS:					
MANUFACTURERS' SALES BRANCHES (With stocks).....	65	30,998	—	1,206	2,045	SERVICE AND LIMITED-FUNCTION WHOLESALERS ¹	95	26,759	61	1,365	1,755
MANUFACTURERS' SALES OFFICES (Without stocks).....	36	55,527	1	375	971	Automotive.....	4	424	2	41	56
PETROLEUM BULK STATIONS AND TERMINALS **.....	17	8,199	2	322	433	Beer, wines, and liquors.....	7	1,142	2	50	68
AGENTS AND BROKERS.....	69	20,407	65	207	423	Dry goods (general line).....	2	683	1	46	99
ASSEMBLERS (Mainly farm products).....	6	542	7	25	21	Dry goods (specialty lines).....	1	—	—	—	—
BY KINDS OF BUSINESS:						Farm products—consumer goods.....	15	2,111	17	159	141
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	290	89,660	216	3,995	5,849	Groceries (general line).....	3	1,851	4	74	97
Amusement and sporting goods.....	3	144	1	13	15	Groceries and foods (specialty lines).....	15	1,641	9	158	167
Automotive.....	26	13,305	30	344	500	Lumber and construction materials.....	11	2,257	6	77	133
Beer, wines, and liquors.....	5	1,216	—	49	103	Machinery—equipment—supplies.....	11	1,901	4	135	211
Clothing and furnishings.....	10	1,789	10	52	76	Paper and its products.....	4	549	1	55	56
Coal and coke.....	7	2,428	2	47	87	Tobacco and products (except leaf).....	3	3,239	1	87	91
Drugs (general line).....	2	—	—	—	—	Waste materials.....	3	657	5	116	78
Drugs and drug sundries (specialty lines).....	6	3,253	3	163	255	All other.....	18	10,504	11	407	579
Dry goods (general line).....	3	1,884	4	80	115	MANUFACTURERS' SALES BRANCHES (With stocks).....	18	5,276	—	200	292
Dry goods (specialty lines).....	6	371	6	22	23	Groceries and foods (specialty lines).....	10	4,692	—	156	226
Electrical goods.....	13	5,787	3	237	393	All other.....	8	584	—	44	66
Farm products—consumer goods.....	41	5,899	46	239	265	PETROLEUM BULK STATIONS: Petroleum and its products.....	12	5,114	6	109	152
Farm supplies.....	3	665	1	31	35	AGENTS AND BROKERS.....	33	6,438	29	72	122
Furniture and house furnishings.....	3	1,535	1	87	113	Farm products—consumer goods.....	3	595	3	2	3
Groceries (general line).....	13	8,209	15	233	264	Groceries and foods (specialty lines).....	13	3,272	14	31	41
Groceries and foods (specialty lines).....	36	7,154	32	370	452	Lumber and construction materials.....	8	1,882	5	18	28
Hardware.....	4	11,574	—	702	1,140	All other.....	9	909	6	21	50
Lumber and construction materials.....	13	6,755	1	132	379	BY KINDS OF BUSINESS:					
Machinery—equipment—supplies.....	41	7,920	34	421	775	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	87	26,686	58	1,256	1,650
Paper and its products.....	10	1,585	4	89	162	MANUFACTURERS' SALES BRANCHES (With stocks).....	16	10,063	—	269	425
Plumbing and heating equipment and spls.....	6	577	2	49	52	MANUFACTURERS' SALES OFFICES (Without stocks).....	2	—	—	—	—
Tobacco and products (except leaf).....	3	4,673	—	85	110	PETROLEUM BULK STATIONS **.....	11	3,068	4	108	156
Waste materials.....	14	2,490	13	365	508	AGENTS AND BROKERS.....	26	13,534	21	94	149
All other.....	22	3,120	8	185	248	ASSEMBLERS (Farm products—raw materials).....	3	650	2	33	26
MANUFACTURERS' SALES BRANCHES (With stocks).....	65	30,998	—	1,206	2,045	BY KINDS OF BUSINESS:					
Automotive.....	7	3,551	—	94	217	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	87	26,686	58	1,256	1,650
Groceries and foods (specialty lines).....	15	10,460	—	445	615	Automotive.....	11	1,893	8	155	227
Machinery—equipment—supplies.....	24	6,470	—	291	598	Beer, wines, and liquors.....	6	1,002	3	59	54
All other.....	21	10,517	—	378	615	Dry goods (general line).....	2	1,958	—	75	146
MANUFACTURERS' SALES OFFICES (Without stocks).....	36	55,527	1	375	971	Dry goods (specialty lines).....	2	—	—	—	—
Chemicals and paints.....	5	4,072	—	141	302	Farm products—raw materials.....	3	5,722	2	54	91
Lumber and construction materials.....	9	7,005	1	100	260	Farm products—consumer goods.....	7	581	5	78	59
Machinery—equipment—supplies.....	6	1,202	—	22	63	Farm supplies.....	5	3,586	3	29	52
Metals and metal work (except scrap).....	5	15,580	—	72	248	Groceries (general line).....	3	5,115	3	178	243
All other.....	11	5,468	—	40	98	Groceries and foods (specialty lines).....	10	967	9	37	45
PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	17	8,199	2	322	433	Lumber and construction materials.....	7	1,396	5	181	157
AGENTS AND BROKERS.....	69	20,407	65	207	423	Machinery—equipment—supplies.....	6	1,647	4	127	149
Coal and coke.....	4	3,742	1	53	121	Paper and its products.....	4	549	2	18	24
Electrical goods.....	5	4,555	4	14	19	Tobacco and products (except leaf).....	3	1,455	1	54	42
Farm products—raw materials.....	5	3,048	4	28	51	Waste materials.....	5	256	3	52	17
Farm products—consumer goods.....	3	1,125	5	10	9	All other.....	13	3,779	10	199	544
Farm supplies.....	3	210	2	3	1	PETROLEUM BULK STATIONS: Petroleum and its products.....	11	3,068	4	108	156
Groceries and foods (specialty lines).....	19	5,413	18	54	56	AGENTS AND BROKERS.....	26	13,534	21	94	149
Lumber and construction materials.....	4	906	4	14	32	Farm products—raw materials.....	12	9,012	8	69	100
Machinery—equipment—supplies.....	17	2,043	15	62	114	Groceries and foods (specialty lines).....	7	2,682	7	10	17
All other.....	9	3,487	12	9	20	All other.....	7	1,640	6	15	52
MOBILE						MONTGOMERY					
TOTALS, 1939.....	163	43,978	95	1,791	2,379	TOTALS, 1939.....	147	56,851	85	1,740	2,408
1935.....	152	56,740	79	1,347	1,834	1935.....	133	45,469	67	1,407	1,955
SERVICE AND LIMITED-FUNCTION WHOLESALERS ¹	95	26,759	61	1,385	1,755	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	87	26,686	58	1,256	1,650
MANUFACTURERS' SALES BRANCHES (With stocks).....	18	5,276	—	200	292	MANUFACTURERS' SALES BRANCHES (With stocks).....	16	10,063	—	269	425

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 2 assemblers.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

ARIZONA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated business	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated business	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
PHOENIX						PHOENIX—Con.					
TOTALS, 1939.....	194	\$49,519	95	2,045	\$3,033	SERVICE AND LIMITED-FUNCTION					
1935.....	201	46,932	102	1,455	2,078	WHOLESALE—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	131	27,542	81	1,077	1,665	Chemicals and paints.....	5	\$211	4	14	\$18
MANUFACTURERS' SALES BRANCHES	27	8,510	---	344	500	Electrical goods.....	9	1,553	1	52	124
(With stocks).....						Farm products--raw materials.....	7	8,053	5	96	159
MANUFACTURERS' SALES OFFICES	3					Farm products--consumer goods.....	23	2,151	31	184	235
(Without stocks).....						Groceries (general line).....	7	3,844	1	112	158
PETROLEUM BULK STATIONS **	3	1,380	1	93	228	Groceries and foods (specialty lines).....	13	1,406	9	65	76
AGENTS AND BROKERS.....	15	7,824	11	47	95	Hardware.....	3	1,432	---	84	118
ASSEMBLERS (Mainly farm products).....	15	4,293	2	485	447	Lumber and construction materials.....	3	321	3	36	62
BY KINDS OF BUSINESS:						Machinery--equipment--supplies.....	16	874	6	70	121
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	131	27,542	81	1,077	1,665	Tobacco and products (except leaf).....	3	946	1	28	22
Automotive.....	11	1,284	6	107	206	Waste materials.....	3	141	3	19	19
Beer, wines, and liquors.....	12	2,297	5	80	149	All other.....	13	2,459	6	121	199

ARKANSAS

LITTLE ROCK						LITTLE ROCK—Con.					
TOTALS, 1939.....	243	\$73,500	145	2,579	\$5,618	SERVICE AND LIMITED-FUNCTION WHOLE-					
1935.....	197	50,376	120	1,829	2,522	SALE—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	163	35,142	90	1,858	2,526	Groceries (general line).....	5	\$3,808	2	197	\$245
MANUFACTURERS' SALES BRANCHES	25	10,955	---	476	669	Groceries and foods (specialty lines).....	21	2,371	16	126	144
(With stocks).....						Lumber and construction materials.....	6	580	5	65	54
MANUFACTURERS' SALES OFFICES	9	2,758	---	37	81	Machinery--equipment--supplies.....	26	3,103	15	204	363
(Without stocks).....						Paper and its products.....	6	967	2	68	66
PETROLEUM BULK STATIONS **	10	3,350	6	94	139	Tobacco and products (except leaf).....	4	1,877	1	29	39
AGENTS AND BROKERS.....	45	20,877	42	89	167	Waste materials.....	5	541	2	83	64
ASSEMBLERS (Mainly farm products).....	4	418	5	25	17	All other.....	14	4,638	5	237	358
BY KINDS OF BUSINESS:						MANUFACTURERS' SALES BRANCHES					
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	153	35,142	90	1,856	2,526	(With stocks).....	25	10,955	---	476	669
Amusement and sporting goods.....	5	1,030	---	76	121	Groceries and foods (specialty lines).....	7	5,657	---	190	264
Automotive.....	16	1,804	11	190	254	Machinery--equipment--supplies.....	12	3,918	---	187	307
Beer, wines, and liquors.....	9	7,409	5	192	264	All other.....	6	1,580	---	101	117
Clothing and furnishings.....	3	112	2	11	14	PETROLEUM BULK STATIONS:					
Drugs (general line).....	3	2,433	2	128	199	Petroleum and its products.....	10	3,350	6	94	139
Drugs and drug sundries (specialty lines).....	1					AGENTS AND BROKERS.....	45	20,877	42	89	167
Dry goods (general line).....	2	1,114	1	50	96	Farm products--raw materials.....	13	6,307	13	9	15
Dry goods (specialty lines).....	2	1,522	6	32	117	Groceries and foods (specialty lines).....	14	12,327	15	43	94
Electrical goods.....	8	2,133	15	120	110	Paper and its products.....	3	294	1	4	14
Farm products--consumer goods.....	16					All other.....	15	1,949	13	33	44

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL
TYPES OF OPERATION BY KINDS OF BUSINESS

CALIFORNIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (full-time and part-time) Average for year	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (full-time and part-time) Average for year	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
BERKELEY						LONG BEACH					
TOTALS, 1939.....	34	\$8,909	14	297	\$535	TOTALS, 1939.....	281	\$55,262	229	1,528	\$2,552
1935.....	36	5,820	20	194	549	1935.....	242	25,840	197	1,467	2,066
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	25	2,235	14	168	252	1929.....	127	35,895	---	1,297	2,169
MANUFACTURERS' SALES BRANCHES (With stocks).....	5	---	---	---	---	SERVICE AND LIMITED-FUNCTION WHOLESALERS ⁴	245	24,877	217	1,257	2,015
MANUFACTURERS' SALES OFFICES (Without stocks).....	1	5,782	---	109	257	MANUFACTURERS' SALES BRANCHES (With stocks).....	17	---	---	185	318
ALL OTHER ¹	3	894	---	20	44	MANUFACTURERS' SALES OFFICES (Without stocks).....	2	4,422	---	---	---
BY KINDS OF BUSINESS:						PETROLEUM BULK STATIONS **.....	12	5,081	4	95	204
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	25	2,235	14	168	252	AGENTS AND BROKERS.....	7	682	8	13	19
Farm products—consumer goods.....	4	246	4	24	28	BY KINDS OF BUSINESS:					
Machinery—equipment—supplies.....	5	116	1	12	18	SERVICE AND LIMITED-FUNCTION WHOLESALERS ⁴	245	24,877	217	1,257	2,015
Waste materials.....	3	41	1	4	7	Automotive.....	28	1,818	27	109	171
All other.....	15	1,850	8	128	181	Beer, wines, and liquors.....	8	2,748	6	111	186
FRESNO						Chemicals and paints.....	6	181	6	18	24
TOTALS, 1939.....	218	56,641	141	1,782	2,925	Electrical goods.....	9	754	4	55	60
1935 ²	209	36,589	151	1,565	2,052	Farm products—consumer goods ⁴	41	5,982	38	243	414
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	151	51,505	119	1,046	1,722	Groceries (general line).....	8	5,402	3	84	142
MANUFACTURERS' SALES BRANCHES (With stocks).....	50	7,757	---	516	571	Groceries and foods (specialty lines).....	49	2,882	47	176	237
MANUFACTURERS' SALES OFFICES (Without stocks).....	5	2,078	---	12	26	Jewelry.....	5	188	6	4	3
PETROLEUM BULK STATIONS AND TERMINALS **.....	8	4,355	3	108	255	Machinery—equipment—supplies.....	45	3,708	57	200	550
AGENTS AND BROKERS.....	14	4,314	13	26	49	Paper and its products.....	5	226	3	19	28
ASSEMBLERS (Mainly farm products).....	10	6,878	6	258	322	Petroleum and its products.....	3	40	3	5	3
BY KINDS OF BUSINESS:						Plumbing and heating equip and spls.....	4	422	---	21	36
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	151	51,505	119	1,046	1,722	Tobacco and products (except leaf).....	4	1,697	2	36	85
Automotive.....	24	1,471	15	120	189	Waste materials.....	17	654	18	51	53
Beer, wines, and liquors.....	9	2,518	7	63	117	All other.....	17	2,197	17	149	218
Chemicals and paints.....	3	98	3	6	9	PETROLEUM BULK STATIONS:					
Electrical goods.....	11	1,403	11	53	90	Petroleum and its products.....	12	5,081	4	95	204
Farm products—raw materials.....	6	3,873	2	52	100	AGENTS AND BROKERS.....	7	682	8	13	19
Farm products—consumer goods.....	23	2,591	28	138	205	Machinery—equipment—supplies.....	5	185	3	4	7
Groceries (general line).....	5	6,128	---	183	302	All other.....	4	699	5	9	12
Groceries and foods (specialty lines).....	13	1,184	15	56	102	LOS ANGELES					
Lumber and construction materials.....	5	1,258	4	33	60	(See page 349.)					
Machinery—equipment—supplies.....	14	655	8	49	66	OAKLAND					
Paper and its products.....	7	873	7	46	76	TOTALS, 1939.....	552	185,517	420	5,160	9,414
Plumbing and heating equip and spls.....	5	987	2	39	67	1935.....	554	112,758	455	4,193	6,758
Tobacco and products (except leaf).....	7	2,245	8	29	58	1929.....	586	117,596	---	5,452	9,395
Waste materials.....	4	96	2	10	12	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	429	84,865	390	3,262	5,747
All other.....	15	4,185	9	171	291	MANUFACTURERS' SALES BRANCHES (With stocks).....	74	52,578	---	1,452	2,747
MANUFACTURERS' SALES BRANCHES (With stocks).....	30	7,737	---	516	571	MANUFACTURERS' SALES OFFICES (Without stocks).....	12	3,481	---	75	168
Chemicals and paints.....	4	792	---	48	94	PETROLEUM BULK STATIONS AND TERMINALS **.....	11	12,052	3	277	589
Groceries and foods (specialty lines).....	9	4,790	---	122	217	AGENTS AND BROKERS.....	22	1,681	22	76	145
Machinery—equipment—supplies.....	6	317	---	42	80	ASSEMBLERS (Mainly farm products).....	5	680	5	19	25
All other.....	11	1,858	---	104	180	BY KINDS OF BUSINESS:					
PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	8	4,355	3	108	255	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	429	84,865	390	3,262	5,747
AGENTS AND BROKERS.....	14	4,314	13	26	49	Amusement and sporting goods.....	4	128	4	9	12
Farm products—raw materials.....	6	3,318	8	4	10	Automotive.....	55	19,252	37	521	999
Lumber and construction materials.....	5	405	3	8	8	Beer, wines, and liquors.....	25	6,155	19	187	351
All other.....	5	593	4	14	31	Chemicals and paints.....	7	142	8	9	9
GLENDALE						Clothing and furnishings.....	3	597	4	14	12
TOTALS, 1939.....	66	6,954	52	447	678	Drugs (general line).....	1	1,354	8	65	110
1935.....	54	5,571	44	364	555	Drugs and drug sundries (spoly lines).....	6	194	8	6	9
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	57	6,592	48	595	581	Dry goods (specialty lines).....	17	2,474	9	102	206
PETROLEUM BULK STATIONS **.....	4	1,941	1	37	69	Electrical goods.....	48	7,978	60	440	806
ALL OTHER.....	5	421	3	15	28	Furniture and house furnishings.....	5	816	7	22	23
BY KINDS OF BUSINESS:						Groceries (general line).....	7	9,200	---	196	356
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	57	6,592	48	595	581	Groceries and foods (specialty lines).....	66	9,208	67	589	844
Automotive.....	11	277	9	37	49	Hardware.....	6	824	6	50	81
Farm products—consumer goods.....	5	1,018	4	99	157	Lumber and construction materials.....	22	5,740	11	340	660
Groceries (general line).....	3	299	---	4	7	Machinery—equipment—supplies.....	47	2,900	40	234	549
Groceries and foods (specialty lines).....	7	1,165	7	74	117	Metals and metal work (except scrap).....	15	2,183	7	120	248
Machinery—equipment—supplies.....	8	287	7	37	48	Paper and its products.....	11	1,178	10	32	151
Plumbing and heating equip and spls.....	4	641	3	59	62	Plumbing and heating equip and spls.....	15	3,042	13	118	224
Tobacco and products (except leaf).....	4	2,128	3	50	68	Tobacco and products (except leaf).....	17	7,374	19	94	155
Waste materials.....	3	30	3	11	8	Waste materials.....	20	2,559	19	157	181
All other.....	12	749	12	44	67	All other.....	29	2,195	38	160	295
						MANUFACTURERS' SALES BRANCHES (With stocks).....	74	52,578	---	1,452	2,747
						Automotive.....	8	5,478	---	108	214
						Beer, wines, and liquors.....	4	1,121	---	44	91
						Chemicals and paints.....	6	3,427	---	159	385
						Groceries and foods (specialty lines).....	16	12,400	---	419	748
						Machinery—equipment—supplies.....	17	3,552	---	229	475
						Plumbing and heating equip and spls.....	4	1,020	---	72	159
						All other.....	21	7,782	---	421	749

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

CALIFORNIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)
OAKLAND—Con.						SAN DIEGO					
PETROLEUM BULK STATIONS AND TERMINALS:						TOTALS, 1939.....	270	\$55,235	171	2,538	\$4,040
Petroleum and its products.....	11	\$12,052	3	277	\$588	1935 ^a	265	42,027	^a 183	^a 2,093	^a 3,053
AGENTS AND BROKERS.....	32	1,861	22	76	143	1929 ^b	199	50,839	---	2,645	4,212
Farm products—consumer goods.....	11	1,096	14	28	52	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	196	32,850	149	1,880	2,861
Machinery—equipment—supplies.....	5	401	3	39	82	MANUFACTURERS' SALES BRANCHES					
All other.....	0	184	5	10	0	(With stocks).....	30	7,283	---	273	494
PASADENA						MANUFACTURERS' SALES OFFICES	3				
TOTALS, 1939.....	73	14,081	46	785	1,121	(Without stocks).....	21	8,444	10	271	516
1935 ^a	70	8,807	^a 42	^a 808	^a 805	PETROLEUM BULK STATIONS AND TERMINALS **.....	12	1,484	11	35	61
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	50	5,793	42	374	554	AGENTS AND BROKERS.....	6	5,174	1	79	108
MANUFACTURERS' SALES BRANCHES						ASSEMBLERS (Mainly farm products).....					
(With stocks).....	8	1,069	---	67	135	BY KINDS OF BUSINESS:					
PETROLEUM BULK STATIONS **.....	9	5,810	1	100	218	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	196	32,850	149	1,880	2,861
All other.....	0	619	3	244	214	Automotive.....	18	1,147	19	99	141
BY KINDS OF BUSINESS:						Beer, wines, and liquors.....	13	2,585	6	112	174
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	50	5,793	42	374	554	Chemicals and paints.....	0	291	5	21	33
Automotive.....	8	549	7	69	90	Drugs (general line).....	2	1,788	---	80	149
Chemicals and paints.....	3	55	2	11	11	Drugs and drug sundries (apcety lines).....	1				
Farm products—consumer goods.....	6	575	9	36	49	Electrical goods.....	14	2,160	0	98	176
Groceries (general line).....	4	364	---	5	6	Farm products—consumer goods.....	26	5,782	16	553	856
Groceries and foods (specialty lines).....	6	1,008	5	60	103	Groceries (general line).....	5	5,684	---	211	280
Machinery—equipment—supplies.....	6	208	6	19	32	Groceries and foods (specialty lines).....	30	3,488	36	201	275
Waste materials.....	3	131	5	35	30	Hardware.....	4	2,020	1	118	219
All other.....	14	2,645	8	139	221	Lumber and construction materials.....	11	1,757	8	114	166
SACRAMENTO						Machinery—equipment—supplies.....	17	1,161	14	94	140
TOTALS, 1939.....	228	67,700	208	2,404	4,468	Paper and its products.....	4	280	4	20	28
1935 ^a	176	55,533	^a 126	^a 2,089	^a 3,425	Petroleum and its products.....	3	27	4	1	2
1929 ^b	129	85,579	---	^a 2,430	^a 4,499	Plumbing and heating eqipt and spls.....	4	898	2	32	63
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	105	35,669	192	1,399	2,364	Tobacco and products (except leaf).....	3	805	2	12	18
MANUFACTURERS' SALES BRANCHES						Waste materials.....	11	550	12	47	45
(With stocks).....	28	11,426	---	494	947	All other.....	18	1,043	14	68	91
MANUFACTURERS' SALES OFFICES						MANUFACTURERS' SALES BRANCHES					
(Without stocks).....	6	2,499	---	12	20	(With stocks).....	30	5,040	---	265	477
PETROLEUM BULK STATIONS AND TERMINALS **.....	12	4,930	5	240	568	Groceries and foods (specialty lines).....	10	3,125	---	103	178
AGENTS AND BROKERS.....	12	3,906	10	41	99	Machinery—equipment—supplies.....	6	278	---	31	51
ASSEMBLERS (Mainly farm products).....	5	0,210	1	302	404	All other.....	14	2,646	---	131	248
BY KINDS OF BUSINESS:						PETROLEUM BULK STATIONS AND TERMINALS:					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	105	35,669	192	1,399	2,364	Petroleum and its products.....	21	8,444	10	271	516
Automotive.....	20	1,015	21	87	148	AGENTS AND BROKERS.....					
Beer, wines, and liquors.....	14	3,998	17	132	198	Groceries and foods (specialty lines).....	12	1,484	11	35	61
Electrical goods.....	11	1,647	8	57	124	(With stocks).....	3	752	3	5	8
Farm products—raw materials.....	3	875	2	11	18	Machinery—equipment—supplies.....	4	293	5	23	42
Farm products—consumer goods.....	19	2,141	26	73	110	All other.....	5	458	3	7	11
Farm supplies.....	4	301	5	39	50	SAN FRANCISCO					
Groceries (general line).....	6	8,060	7	152	245	(See page 405.)	SAN JOSE				
Groceries and foods (specialty lines).....	27	3,261	58	198	341	TOTALS, 1939.....	123	21,610	84	1,133	1,948
Machinery—equipment—supplies.....	15	1,111	14	97	150	1935 ^a	113	16,096	^a 67	^a 899	^a 1,432
Paper and its products.....	6	1,084	8	72	104	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	67	11,142	74	641	1,030
Petroleum and its products.....	4	138	3	4	5	MANUFACTURERS' SALES BRANCHES					
Plumbing and heating eqipt and spls.....	5	1,410	2	53	85	(With stocks).....	18	5,675	---	170	297
Tobacco and products (except leaf).....	5	2,817	6	44	61	PETROLEUM BULK STATIONS **.....	9	4,680	8	148	528
Waste materials.....	7	458	6	40	46	ASSEMBLERS (Mainly farm products).....	6	1,261	3	167	178
All other.....	21	6,675	7	350	679	All other.....	3	952	1	7	17
MANUFACTURERS' SALES BRANCHES						BY KINDS OF BUSINESS:					
(With stocks).....	28	11,426	---	494	947	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	67	11,142	74	641	1,030
Chemicals and paints.....	4	1,179	---	68	137	Automotive.....	18	567	17	66	101
Groceries and foods (specialty lines).....	8	4,658	---	118	235	Beer, wines, and liquors.....	8	1,244	9	52	104
Machinery—equipment—supplies.....	5	398	---	56	96	Electrical goods.....	7	345	8	18	21
All other.....	11	5,201	---	254	477	Farm products—consumer goods.....	16	2,800	16	233	358
PETROLEUM BULK STATIONS AND TERMINALS:						Groceries (general line).....	1	1,442	6	58	99
Petroleum and its products.....	12	4,930	5	240	568	Groceries and foods (specialty lines).....	7	239	7	25	39
AGENTS AND BROKERS.....	12	3,906	10	41	99	Lumber and construction materials.....	4	133	1	14	18
Farm products—consumer goods.....	3	1,058	1	26	72	Machinery—equipment—supplies.....	3	719	---	26	52
Machinery—equipment—supplies.....	3	127	3	9	22	Plumbing and heating eqipt and spls.....	3	2,322	1	53	98
All other.....	6	1,601	6	6	5	Tobacco and products (except leaf).....	3	359	3	31	34
MANUFACTURERS' SALES BRANCHES						Waste materials.....	13	921	5	65	107
(With stocks).....	28	11,426	---	494	947	All other.....					
Chemicals and paints.....	4	1,179	---	68	137	MANUFACTURERS' SALES BRANCHES					
Groceries and foods (specialty lines).....	8	4,658	---	118	235	(With stocks).....	18	3,075	---	170	297
Machinery—equipment—supplies.....	5	398	---	56	96	Groceries and foods (specialty lines).....	6	1,875	---	66	109
All other.....	11	5,201	---	254	477	Machinery—equipment—supplies.....	4	218	---	25	47
PETROLEUM BULK STATIONS AND TERMINALS:						All other.....	8	1,584	---	89	141
Petroleum and its products.....	12	4,930	5	240	568						

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

CALIFORNIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)
SANTA MONICA						STOCKTON—Con.					
TOTALS, 1939.....	57	\$9,163	52	321	\$483	BY KINDS OF BUSINESS:					
1935 ^b	41	5,392	38	205	425	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	40	3,945	44	223	285	Automotive.....					
MANUFACTURERS' SALES BRANCHES	5	612	---	31	64	Beer, wines, and liquors.....					
(With stocks).....	9	4,471	6	65	133	Farm products—raw materials.....					
PETROLEUM BULK STATIONS **.....	3	137	2	2	3	Farm products—consumer goods.....					
ALL OTHER ^c						Groceries (general line).....					
BY KINDS OF BUSINESS:						Groceries and foods (specialty lines).....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	40	3,945	44	223	285	Machinery—equipment—supplies.....					
Automotive.....	5	145	4	17	22	Plumbing and heating equip and spls.....					
Beer, wines, and liquors.....	3	914	2	32	50	Tobacco and products (except leaf).....					
Groceries (general line).....	1	989	18	56	42	Waste materials.....					
Groceries and foods (specialty lines).....	9	85	2	7	14	All other.....					
Machinery—equipment—supplies.....	3	242	3	2	2	PETROLEUM BULK STATIONS AND TERMINALS:					
Tobacco and products (except leaf).....	3	69	3	12	12	Petroleum and its products.....					
Waste materials.....	3	1,519	12	97	141	Agents and brokers.....					
All other.....	15					Farm products—raw materials.....					
TOTALS, 1939.....	181	34,110	147	1,155	1,922	Farm products—consumer goods.....					
1935 ^b	145	27,844	126	875	1,401	Machinery—equipment—supplies.....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	94	18,673	98	705	1,092	ASSEMBLERS (Mainly farm products).....					
MANUFACTURERS' SALES BRANCHES	23	4,481	---	196	374	Farm products—raw materials.....					
(With stocks).....	1	3,447	8	140	301	Farm products—consumer goods.....					
MANUFACTURERS' SALES OFFICES	1	4,245	17	36	78						
(Without stocks).....	14	3,264	24	58	79						
PETROLEUM BULK STATIONS AND TERMINALS **.....	15										
AGENTS AND BROKERS.....	14										
ASSEMBLERS (Mainly farm products).....	14										

COLORADO

DENVER (See page 329.)						PUEBLO—Con.					
PUEBLO						BY KINDS OF BUSINESS:					
TOTALS, 1939.....	94	\$16,446	44	669	\$865	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....					
1935.....	81	11,524	41	483	670	Automotive.....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	57	10,321	33	484	586	Beer, wines, and liquors.....					
MANUFACTURERS' SALES BRANCHES	9	2,581	---	98	154	Farm products—consumer goods.....					
(With stocks).....	3	1,853	5	63	83	Groceries (general line).....					
MANUFACTURERS' SALES OFFICES	3	1,281	8	14	28	Groceries and foods (specialty lines).....					
(Without stocks).....	13	410	---	10	14	Machinery—equipment—supplies.....					
PETROLEUM BULK STATIONS **.....	9					Tobacco and products (except leaf).....					
AGENTS AND BROKERS.....	3					All other.....					
ASSEMBLERS (Farm products—consumer goods).....	3					PETROLEUM BULK STATIONS:					
						Petroleum and its products.....					
						Agents and brokers.....					
						Groceries and foods (specialty lines).....					
						Machinery—equipment—supplies.....					
						All other.....					

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 2 petroleum bulk stations; and 1 assembler (mainly farm products).

2 Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

3 Includes 2 manufacturers' sales branches (with stocks); 1 manufacturer's sales office (without stocks); 1 agent; and 1 assembler (mainly farm products).

4 Includes 1 assembler (mainly farm products).

5 Includes 3 manufacturers' sales offices (without stocks); 2 agents and brokers; and 1 assembler (mainly farm products).

6 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

7 Includes 2 manufacturers' sales offices (without stocks); and 1 agent.

8 Data for 1935 exclude personnel and pay roll of 2 commission bulk stations.

9 Includes 2 agents and brokers; and 1 assembler (mainly farm products).

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

CONNECTICUT

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)
BRIDGEPORT						HARTFORD—Con.					
TOTALS, 1939.....	211	\$52,942	110	2,153	\$3,971	PETROLEUM BULK STATIONS:					
1935.....	192	37,339	96	1,870	2,910	Petroleum and its products.....	12	\$10,284	3	244	\$444
1929.....	145	74,574	---	1,893	3,876	AGENTS AND BROKERS.....	12	2,588	6	49	94
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	166	30,323	108	1,489	2,582	Machinery—equipment—supplies.....	3	97	2	16	23
MANUFACTURERS' SALES BRANCHES						All other.....	9	2,489	4	33	71
(With stocks).....	23	11,169	---	417	892	ASSEMBLERS (Mainly farm products).....	11	7,791	5	98	126
MANUFACTURERS' SALES OFFICES						Farm products—raw materials.....	6	1,757	4	53	51
(Without stocks).....	5	331	---	12	34	All other.....	5	6,034	1	45	75
PETROLEUM BULK STATIONS **.....	14	10,735	2	220	425						
ALL OTHER.....	3	284	---	15	30						
BY KINDS OF BUSINESS:						NEW BRITAIN					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	166	30,323	108	1,489	2,582	TOTALS, 1939.....	46	6,588	27	276	453
Amusement and sporting goods.....	4	95	2	6	7	1935.....	43	5,088	24	233	330
Automotive.....	8	707	5	84	127	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	42	4,877	27	241	391
Beer, wines, and liquors.....	8	2,887	4	78	102	1935.....	4	1,711	---	35	62
Chemicals and paints.....	4	174	2	12	20	BY KINDS OF BUSINESS:					
Clothing and furnishings.....	5	381	4	14	30	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	42	4,877	27	241	391
Coal and coke.....	3	1,128	---	71	92	Automotive.....	3	252	1	21	36
Electrical goods.....	13	1,360	6	75	159	Electrical goods.....	4	841	1	61	107
Farm products—consumer goods.....	19	4,034	19	210	322	Farm products—consumer goods.....	4	155	4	10	17
Groceries (general line).....	5	1,976	---	58	106	Groceries (general line).....	2	1,294	6	47	71
Groceries and foods (specialty lines).....	15	3,943	12	94	171	Groceries and foods (specialty lines).....	6	328	2	17	27
Lumber and construction materials.....	3	2,399	---	89	166	Machinery—equipment—supplies.....	4	201	2	15	25
Machinery—equipment—supplies.....	13	2,420	10	174	391	Plumbing and heating equipment and spla.....	3	1,057	1	21	33
Metals and metal work (except scrap).....	4	639	4	64	106	Tobacco and products (except leaf).....	4	344	2	29	54
Paper and its products.....	9	878	7	45	70	Waste materials.....	9	407	8	20	21
Plumbing and heating equipment and spla.....	12	1,911	8	121	192						
Tobacco and products (except leaf).....	7	2,494	5	40	54						
Waste materials.....	16	1,225	11	121	175						
All other.....	18	1,866	9	153	222						
MANUFACTURERS' SALES BRANCHES						NEW HAVEN					
(With stocks).....	23	11,169	---	417	892	TOTALS, 1939.....	375	117,994	183	3,752	6,631
Beer, wines, and liquors.....	5	1,790	---	112	228	1935.....	328	85,595	167	2,913	4,919
Groceries and foods (specialty lines).....	5	4,245	---	132	223	1929.....	369	136,650	---	3,835	7,329
Machinery—equipment—supplies.....	4	429	---	38	68	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	288	67,656	176	2,851	4,490
All other.....	9	4,705	---	135	353	MANUFACTURERS' SALES BRANCHES	46	22,090	---	637	1,194
						(With stocks).....					
HARTFORD						MANUFACTURERS' SALES OFFICES	10	7,537	---	69	145
TOTALS, 1939.....	365	115,046	167	4,529	7,746	(Without stocks).....	12	10,923	---	293	541
1935.....	368	61,074	165	3,738	5,892	PETROLEUM BULK STATIONS AND TERMINALS **.....	16	8,314	6	80	116
1929.....	323	125,187	---	7,804	9,527	AGENTS AND BROKERS.....	3	1,474	1	42	45
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	266	64,866	153	3,237	5,297	ASSEMBLERS (Mainly farm products).....					
MANUFACTURERS' SALES BRANCHES						BY KINDS OF BUSINESS:					
(With stocks).....	50	21,036	---	849	1,655	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	288	67,656	176	2,851	4,490
MANUFACTURERS' SALES OFFICES						Amusement and sporting goods.....	5	357	1	28	40
(Without stocks).....	14	8,469	---	52	140	Automotive.....	15	2,253	9	168	270
PETROLEUM BULK STATIONS **.....	12	10,284	3	244	444	Beer, wines, and liquors.....	12	7,849	3	222	405
AGENTS AND BROKERS.....	12	2,588	6	49	94	Chemicals and paints.....	12	754	4	84	129
ASSEMBLERS (Mainly farm products).....	11	7,791	5	98	126	Clothing and furnishings.....	12	1,417	9	35	66
BY KINDS OF BUSINESS:						Coal and coke.....	5	6,325	---	87	296
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	266	64,866	153	3,237	5,297	Drugs (general line).....	3	1,911	1	101	145
Automotive.....	24	7,643	12	350	621	Drugs and drug sundries (specialty lines).....	3	3,235	1	85	127
Beer, wines, and liquors.....	12	3,497	5	134	270	Dry goods (specialty lines).....	9	290	6	19	21
Chemicals and paints.....	5	727	---	53	98	Electrical goods.....	13	3,513	7	114	216
Clothing and furnishings.....	7	291	5	18	22	Farm products—consumer goods.....	44	6,844	38	250	359
Drugs (general line).....	2	3,577	5	109	213	Furniture and house furnishings.....	5	1,173	2	29	69
Drugs and drug sundries (specialty lines).....	2	575	2	23	41	Groceries (general line).....	6	4,592	12	102	178
Dry goods (general line).....	1	575	2	23	41	Groceries and foods (specialty lines).....	31	3,699	22	164	268
Dry goods (specialty lines).....	2	575	2	23	41	Jewelry.....	3	681	4	8	15
Electrical goods.....	13	4,008	6	191	367	Lumber and construction materials.....	5	1,679	---	84	125
Farm products—raw materials.....	11	3,562	6	779	776	Machinery—equipment—supplies.....	24	2,352	8	197	349
Farm products—consumer goods.....	35	8,147	30	224	350	Paper and its products.....	11	1,696	10	110	194
Furniture and house furnishings.....	5	1,194	1	26	60	Plumbing and heating equipment and spla.....	9	3,543	3	235	375
Groceries (general line).....	7	2,873	3	107	178	Tobacco and products (except leaf).....	9	6,394	5	114	148
Groceries and foods (specialty lines).....	37	7,832	25	213	381	Waste materials.....	22	1,952	14	173	228
Hardware.....	3	474	---	27	54	All other.....	28	5,171	17	265	449
Lumber and construction materials.....	3	3,362	---	85	166	MANUFACTURERS' SALES BRANCHES					
Machinery—equipment—supplies.....	28	3,054	8	204	404	(With stocks).....	46	22,090	---	637	1,194
Metals and metal work (except scrap).....	6	1,449	1	118	178	Amusement and sporting goods.....	9	3,284	---	125	212
Paper and its products.....	11	2,290	7	112	205	Beer, wines, and liquors.....	4	1,889	---	35	97
Plumbing and heating equipment and spla.....	11	2,312	5	98	217	Groceries and foods (specialty lines).....	9	7,851	---	224	370
Tobacco and products (except leaf).....	10	4,016	12	75	102	Machinery—equipment—supplies.....	11	855	---	80	154
Waste materials.....	19	3,066	11	226	421	All other.....	13	8,411	---	173	361
All other.....	14	1,149	12	67	107	PETROLEUM BULK STATIONS AND TERMINALS:					
MANUFACTURERS' SALES BRANCHES						Petroleum and its products.....	12	10,923	---	293	541
(With stocks).....	50	21,036	---	849	1,655	AGENTS AND BROKERS.....	16	8,314	6	80	116
Automotive.....	10	5,360	---	202	367	Farm products—consumer goods.....	3	4,085	1	15	29
Groceries and foods (specialty lines).....	8	9,443	---	262	442	Groceries and foods (specialty lines).....	3	2,821	---	13	37
Machinery—equipment—supplies.....	15	2,308	---	204	460	Machinery—equipment—supplies.....	5	567	1	18	28
All other.....	17	3,927	---	181	368	All other.....	5	841	4	14	22
MANUFACTURERS' SALES OFFICES											
(Without stocks).....	14	8,469	---	52	140						
Metals and metal work (except scrap).....	5	6,763	---	23	68						
All other.....	9	1,706	---	29	74						

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

CONNECTICUT

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
WATERBURY						WATERBURY—Con.					
TOTALS, 1939.....	91	\$20,982	43	862	\$1,370	SERVICE AND LIMITED-FUNCTION					
1935.....	85	15,639	35	722	1,078	WHOLESALESALES—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALESALES 3..	68	12,556	40	629	958	Machinery—equipment—supplies 3.....	8	\$1,022	3	77	\$119
MANUFACTURERS' SALES BRANCHES	13	5,978	---	174	307	Paper and its products.....	4	355	1	32	61
PETROLEUM BULK STATIONS AND TERMINALS **.....	10	2,408	3	59	105	Plumbing and heating equipmt and spls.....	5	895	2	54	128
BY KINDS OF BUSINESS:						Tobacco and products (except leaf).....	3	1,427	1	27	52
SERVICE AND LIMITED-FUNCTION WHOLESALESALES 3..	68	12,556	40	629	958	Waste materials.....	4	478	5	34	52
Automotive.....	8	318	4	37	50	All other.....	17	2,606	12	179	243
Beer, wines, and liquors.....	3	1,702	1	67	110	MANUFACTURERS' SALES BRANCHES	13	5,978	---	174	307
Farm products—consumer goods.....	6	1,378	4	67	98	(With stocks).....	5	5,043	---	169	155
Groceries (general line).....	2	2,125	7	55	67	Groceries and foods (specialty lines).....	4	308	---	28	53
Groceries and foods (specialty lines).....	8					Machinery—equipment—supplies.....	4	627	---	37	65
						All other.....					

DELAWARE

WILMINGTON						WILMINGTON—Con.					
TOTALS, 1939.....	160	\$135,640	60	2,260	\$5,283	SERVICE AND LIMITED-FUNCTION					
1935.....	149	96,497	65	1,547	2,601	WHOLESALESALES—Con.					
1929.....	127	102,114	---	1,742	3,319	Farm products—consumer goods.....	12	\$993	13	44	\$57
SERVICE AND LIMITED-FUNCTION WHOLESALESALES 4..	119	21,996	55	1,104	1,845	Groceries (general line).....	3	1,639	---	54	87
MANUFACTURERS' SALES BRANCHES	16	106,438	---	1,099	3,169	Groceries and foods (specialty lines).....	6	320	6	33	72
(Without stocks).....	8					Lumber and construction materials.....	6	2,950	---	101	201
MANUFACTURERS' SALES OFFICES	8					Machinery—equipment—supplies.....	7	497	2	47	62
PETROLEUM BULK STATIONS **.....	6	4,168	2	100	179	Paper and its products.....	6	165	5	19	23
AGENTS AND BROKERS.....	11	3,038	9	47	90	Plumbing and heating equipment and spls..	4	2,000	---	114	211
BY KINDS OF BUSINESS:						Tobacco and products (except leaf).....	7	2,359	3	44	64
SERVICE AND LIMITED-FUNCTION WHOLESALESALES 4..	119	21,996	55	1,104	1,845	Waste materials.....	11	458	10	67	42
Automotive.....	8	590	3	63	110	All other.....	19	3,338	6	257	423
Beer, wines, and liquors.....	11	3,043	2	110	260	PETROLEUM BULK STATIONS:					
Chemicals and paints.....	7	433	1	41	60	Petroleum and its products.....	6	4,168	2	100	179
Electrical goods.....	8	1,061	4	68	114	AGENTS AND BROKERS.....	11	3,038	9	47	90
Farm products—raw materials 4.....	3	1,434	---	36	60	Farm products—consumer goods.....	7	384	7	19	17
						All other.....	4	2,654	2	29	73

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Data for 1935 have been corrected for errors discovered after the 1935 report was issued.

2 Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

3 Includes 1 small agent.

4 Includes 1 assembler of farm products—raw materials.

DISTRICT OF COLUMBIA

WASHINGTON, D. C.

(See page 219.)

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

Types of Operation by Kind of Business

FLORIDA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (add 100)	Number of employ- ees* (add 100) Average for year	TOTAL PAY ROLL* (add 1000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (add 100)	Number of employ- ees* (add 100) Average for year	TOTAL PAY ROLL* (add 1000)
JACKSONVILLE						MIAMI—Con.					
TOTALS, 1939.....	402	\$151,633	183	4,844	\$7,299	MANUFACTURERS' SALES BRANCHES (With stocks).....	24	\$10,348	---	447	\$712
1935.....	523	129,281	105	3,497	5,610	Groceries and foods (specialty lines).....	11	8,158	---	311	462
1929.....	542	163,160	---	4,085	7,461	All other.....	13	2,210	---	136	230
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	262	71,186	148	2,971	4,260	PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	10	8,171	---	215	322
MANUFACTURERS' SALES BRANCHES (With stocks).....	69	45,991	---	1,240	2,090	AGENTS AND BROKERS.....	34	4,633	17	111	187
MANUFACTURERS' SALES OFFICES (Without stocks).....	6	4,227	---	42	78	Groceries and foods (specialty lines).....	10	3,235	7	21	37
PETROLEUM BULK STATIONS AND TERMINALS **.....	18	9,309	1	372	449	Lumber and construction materials.....	4	415	1	19	45
AGENTS AND BROKERS.....	40	20,484	28	187	385	Machinery—equipment—supplies.....	7	417	4	36	70
ASSEMBLERS (Mainly farm products).....	7	438	6	52	37	All other.....	13	466	5	35	55
BY KINDS OF BUSINESS:						ST. PETERSBURG					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	262	71,186	148	2,971	4,260	TOTALS, 1939.....	50	7,332	24	360	503
Automotive.....	26	12,404	9	328	560	1935.....	49	5,530	20	345	413
Beer, wines, and liquors.....	9	5,104	4	202	331	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	34	3,248	17	216	294
Chemicals and paints.....	7	1,423	2	32	57	MANUFACTURERS' SALES BRANCHES (With stocks).....	5	1,427	---	40	78
Drugs (general line).....	2	1,667	1	103	124	PETROLEUM BULK STATIONS **.....	11	2,657	7	104	131
Drugs and drug sundries (specialty lines).....	3	62	2	4	5	BY KINDS OF BUSINESS:					
Dry goods (specialty lines).....	13	3,202	5	158	310	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	34	3,248	17	216	294
Electrical goods.....	39	6,146	40	328	294	Automotive.....	5	282	3	31	48
Farm products—consumer goods.....	6	2,139	4	56	73	Farm products—consumer goods.....	4	440	2	49	81
Farm supplies.....	4	1,051	1	30	93	Groceries (general line).....	2	1,000	4	39	51
Furniture and house furnishings.....	8	8,511	2	231	355	Groceries and foods (specialty lines).....	6	36	3	5	4
Groceries (general line).....	36	6,278	23	283	516	Paper and its products.....	3	198	---	17	26
Groceries and foods (specialty lines).....	20	4,344	6	123	227	Petroleum and its products.....	11	1,292	5	75	84
Lumber and construction materials.....	27	4,043	14	501	470	TAMPA					
Machinery—equipment—supplies.....	7	1,777	1	174	279	TOTALS, 1939.....	298	87,907	138	3,640	4,923
Petroleum and its products.....	3	76	2	6	7	1935.....	264	63,575	125	2,822	3,925
Plumbing and heating equipment and spls.....	7	2,071	4	162	180	1929 ¹	223	82,679	---	2,406	4,076
Tobacco and products (except leaf).....	4	3,374	5	69	102	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	217	49,075	108	2,502	3,372
Waste materials.....	11	2,607	8	134	83	MANUFACTURERS' SALES BRANCHES (With stocks).....	30	11,300	---	482	666
All other.....	26	4,907	15	247	394	MANUFACTURERS' SALES OFFICES (Without stocks).....	5	4,780	---	16	44
MANUFACTURERS' SALES BRANCHES (With stocks).....	69	45,991	---	1,240	2,090	PETROLEUM BULK STATIONS AND TERMINALS **.....	10	4,361	---	194	236
Automotive.....	12	17,803	---	223	468	AGENTS AND BROKERS.....	28	5,599	20	87	88
Chemicals and paints.....	8	1,706	---	99	174	ASSEMBLERS (Mainly farm products).....	8	12,882	4	387	519
Groceries and foods (specialty lines).....	18	16,390	---	495	744	BY KINDS OF BUSINESS:					
Machinery—equipment—supplies.....	13	3,395	---	151	274	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	217	49,075	108	2,502	3,372
All other.....	18	6,888	---	272	410	Automotive.....	21	3,147	10	214	314
PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	18	9,309	1	372	449	Beer, wines, and liquors.....	11	4,684	2	188	296
AGENTS AND BROKERS.....	40	20,484	28	187	385	Chemicals and paints.....	8	274	3	36	51
Chemicals and paints.....	3	5,943	2	18	68	Drugs (general line).....	2	2,269	1	119	189
Groceries and foods (specialty lines).....	17	7,201	14	56	80	Drugs and drug sundries (spclty lines).....	2	2,850	1	113	224
Lumber and construction materials.....	3	3,688	2	28	90	Electrical goods.....	11	4,007	6	13	12
Machinery—equipment—supplies.....	5	533	2	26	51	Farm products—raw materials.....	4	3,319	4	324	239
Petroleum and its products.....	3	1,276	1	10	26	Farm products—consumer goods.....	12	3,899	4	155	219
All other.....	9	1,755	7	29	48	Farm supplies.....	9	402	1	25	33
MIAMI						Furniture and house furnishings.....	5	4,751	8	126	184
TOTALS, 1939.....	302	88,065	179	4,178	6,328	Groceries (general line).....	11	4,774	28	205	255
1935.....	301	58,092	151	2,717	4,073	Groceries and foods (specialty lines).....	5	2,269	---	157	292
1929.....	244	47,243	---	1,701	2,920	Hardware.....	11	3,978	---	168	231
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	266	58,412	157	3,231	4,863	Lumber and construction materials.....	27	2,822	15	213	288
MANUFACTURERS' SALES BRANCHES (With stocks).....	24	10,348	---	447	712	Machinery—equipment—supplies.....	11	805	1	57	80
MANUFACTURERS' SALES OFFICES (Without stocks).....	6	2,900	---	16	33	Paper and its products.....	4	304	1	18	29
PETROLEUM BULK STATIONS AND TERMINALS **.....	10	8,171	---	215	322	Petroleum and its products.....	4	715	---	37	64
AGENTS AND BROKERS.....	34	4,633	17	111	187	Plumbing and heating equipment and spls.....	4	4,153	5	98	113
ASSEMBLERS (Mainly farm products).....	12	3,511	5	168	211	Tobacco and products (except leaf).....	9	611	11	70	37
BY KINDS OF BUSINESS:						Waste materials.....	17	2,432	7	170	224
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	266	58,412	157	3,231	4,863	MANUFACTURERS' SALES BRANCHES (With stocks).....	30	11,300	---	482	666
Amusement and sporting goods.....	7	211	6	17	16	Groceries and foods (specialty lines).....	11	8,143	---	315	411
Automotive.....	19	2,316	7	246	429	Machinery—equipment—supplies.....	7	313	---	37	62
Beer, wines, and liquors.....	16	8,298	4	323	582	All other.....	12	2,844	---	180	193
Chemicals and paints.....	4	210	2	29	40	PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	10	4,581	---	164	236
Clothing and furnishings.....	10	553	7	20	23	AGENTS AND BROKERS.....	28	5,599	26	57	86
Drugs (general line).....	2	2,197	4	94	171	Groceries and foods (specialty lines).....	10	4,135	9	25	59
Drugs and drug sundries (specialty lines).....	6	3,921	4	196	333	Machinery—equipment—supplies.....	7	462	4	25	43
Electrical goods.....	17	6,650	37	398	440	All other.....	11	1,002	13	7	4
Farm products—consumer goods.....	43	1,982	---	98	163	FLORIDA					
Farm supplies.....	4	1,772	1	146	208						
Furniture and house furnishings.....	7	7,650	1	279	473						
Groceries (general line).....	8	4,559	34	232	316						
Groceries and foods (specialty lines).....	47	63	1	5	4						
Jewelry.....	3	2,261	9	161	254						
Lumber and construction materials.....	13	2,338	15	209	337						
Machinery—equipment—supplies.....	36	1,065	3	78	120						
Paper and its products.....	7	761	1	42	70						
Petroleum and its products.....	7	1,693	3	207	254						
Plumbing and heating equipment and spls.....	9	5,853	7	91	131						
Tobacco and products (except leaf).....	7	203	2	36	35						
Waste materials.....	21	3,641	9	326	524						
All other.....	21										

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

¹ Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

GEORGIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- tors (incor- porated business)	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- tors (incor- porated business)	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ATLANTA (See page 289.)						MACON—Con.					
AUGUSTA						MANUFACTURERS' SALES OFFICES (Without stocks).....	5	\$2,179	---	56	\$24
TOTALS, 1939.....	122	\$30,501	82	925	\$1,200	PETROLEUM BULK STATIONS **.....	9	2,271	4	62	72
1935.....	129	26,392	94	734	897	AGENTS AND BROKERS.....	10	3,274	9	39	52
SERVICE AND LIMITED-FUNCTION WHOLESALERS 1.....	71	14,932	48	651	795	ASSEMBLERS (Mainly farm products).....	3	1,100	---	39	52
MANUFACTURERS' SALES BRANCHES (With stocks).....	8	3,762	---	104	164	BY KINDS OF BUSINESS:					
MANUFACTURERS' SALES OFFICES (Without stocks).....	2	1,085	6	53	60	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	61	13,102	39	750	\$24
PETROLEUM BULK STATIONS **.....	7	9,922	26	117	161	Automotive.....	8	725	4	81	67
AGENTS AND BROKERS.....	34					Beer, wines, and liquors.....	4	839	1	37	41
BY KINDS OF BUSINESS:						Farm products--raw materials.....	3	2,194	2	60	72
SERVICE AND LIMITED-FUNCTION WHOLESALERS 1.....	71	14,932	48	651	795	Farm products--consumer goods.....	3	328	1	37	45
Automotive.....	4	413	1	37	54	Groceries (general line).....	3	1,361	3	43	46
Beer, wines, and liquors.....	7	1,651	2	46	50	Groceries and foods (specialty lines).....	6	777	3	36	72
Clothing and furnishings.....	3	316	4	6	6	Lumber and construction materials.....	3	534	4	6	11
Drugs (general line).....	1	434	1	30	29	Machinery--equipment--supplies.....	7	657	5	40	57
Drugs and drug sundries (specialty lines).....	2	585	4	25	46	Paper and its products.....	3	402	1	35	47
Dry goods (general line).....	3	875	3	83	77	Waste materials.....	4	139	5	19	21
Dry goods (specialty lines).....	1	2,149	4	77	110	All other.....	17	5,206	9	347	42
Farm products--consumer goods.....	5	916	10	53	50	PETROLEUM BULK STATIONS:					
Groceries (general line).....	6	559	2	41	49	Petroleum and its products.....	9	2,271	4	62	72
Groceries and foods (specialty lines).....	10	1,289	4	45	51	AGENTS AND BROKERS.....	10	3,274	9	39	52
Machinery--equipment--supplies.....	5	920	2	37	31	Groceries and foods (specialty lines).....	5	1,685	4	14	19
Tobacco and products (except leaf).....	4	5,032	11	165	243	All other.....	5	1,289	4	16	47
Waste materials.....	3					SAVANNAH					
All other.....	17					TOTALS, 1939.....	199	67,691	120	1,641	2,404
PETROLEUM BULK STATIONS:						1935.....	175	61,910	79	1,340	1,892
Petroleum and its products.....	7	1,685	6	53	60	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	158	34,039	99	1,340	1,771
AGENTS AND BROKERS.....	34	9,922	26	117	161	MANUFACTURERS' SALES BRANCHES (With stocks).....	21	5,216	---	259	244
Farm products--raw materials.....	14	6,294	8	89	138	MANUFACTURERS' SALES OFFICES (Without stocks).....	1	4,019	3	109	133
Groceries and foods (specialty lines).....	8	2,409	9	13	9	PETROLEUM BULK STATIONS **.....	11	24,055	16	98	100
Machinery--equipment--supplies.....	6	82	11	11	11	AGENTS AND BROKERS.....	25	250	2	10	17
All other.....	6	1,087	5	4	3	ASSEMBLERS (Mainly farm products).....	3				
COLUMBUS						BY KINDS OF BUSINESS:					
TOTALS, 1939.....	66	17,488	34	736	977	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	138	34,039	99	1,340	1,771
1935.....	67	13,192	26	651	695	Automotive.....	3	623	1	69	101
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	49	11,186	26	565	739	Beer, wines, and liquors.....	8	2,058	5	77	97
MANUFACTURERS' SALES BRANCHES (With stocks).....	7	2,914	---	90	115	Chemicals and paints.....	8	9,611	1	34	107
MANUFACTURERS' SALES OFFICES (Without stocks).....	2	1,517	2	65	99	Clothing and furnishings.....	10	1,259	3	51	74
PETROLEUM BULK STATIONS **.....	5	1,891	6	16	24	Drugs (general line).....	3	1,128	10	67	109
AGENTS AND BROKERS.....	5					Dry goods (general line).....	3	1,366	10	45	77
BY KINDS OF BUSINESS:						Dry goods (specialty lines).....	3	609	4	10	24
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	49	11,186	26	565	739	Electrical goods.....	4	461	2	3	4
Automotive.....	5	633	3	75	111	Farm products--raw materials.....	3	461	2	3	4
Dry goods (general line).....	1	1,774	4	63	119	Farm products--consumer goods.....	13	1,161	13	85	97
Dry goods (specialty lines).....	2	180	4	23	21	Farm supplies.....	6	793	6	27	29
Electrical goods.....	3	699	3	85	70	Groceries (general line).....	6	2,226	3	63	107
Farm products--consumer goods.....	6	2,381	1	81	103	Groceries and foods (specialty lines).....	21	2,823	25	142	173
Groceries (general line).....	5	1,093	4	45	55	Lumber and construction materials.....	9	3,250	6	172	206
Groceries and foods (specialty lines).....	8	302	1	27	39	Machinery--equipment--supplies.....	11	1,441	5	91	107
Paper and its products.....	3	1,261	2	53	56	Metals and metal work (except scrap).....	3	494	3	25	30
Waste materials.....	3	2,853	4	113	165	Paper and its products.....	3	844	---	28	47
All other.....	13					Plumbing and heating equip and spla.....	4	614	2	39	47
MACON						Tobacco and products (except leaf).....	3	1,197	1	38	47
TOTALS, 1939.....	97	24,565	50	1,013	1,335	Waste materials.....	5	659	6	91	17
1935.....	89	19,180	35	742	1,107	All other.....	10	1,933	3	67	106
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	61	13,162	38	750	924	PETROLEUM BULK STATIONS:					
MANUFACTURERS' SALES BRANCHES (With stocks).....	9	2,579	---	96	140	Petroleum and its products.....	11	4,019	3	109	133
						AGENTS AND BROKERS.....	25	24,055	16	98	100
						Chemicals and paints.....	6	2,995	---	23	26
						Groceries and foods (specialty lines).....	6	19,132	6	40	54
						Machinery--equipment--supplies.....	3	167	2	10	24
						All other.....	10	1,761	6	35	49

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 1 assembler of farm products--raw materials.

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ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

Types of Operation by Kinds of Business

ILLINOIS

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION, BY KINDS OF BUSINESS

ILLINOIS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors <small>(of unincor- porated businesses)</small>	Number of employ- ees* <small>(full-time and part-time)</small> Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors <small>(of unincor- porated businesses)</small>	Number of employ- ees* <small>(full-time and part-time)</small> Average for year	TOTAL PAY ROLL* (add 000)
ROCKFORD						SPRINGFIELD					
TOTALS, 1939.....	178	\$24,955	98	1,122	\$1,765	TOTALS, 1939.....	128	\$29,637	79	1,326	\$1,899
1935.....	161	19,629	94	954	\$1,529	1935.....	118	22,522	70	891	\$1,299
SERVICE AND LIMITED-FUNCTION WHOLESALERS °	135	15,113	84	788	1,189	SERVICE AND LIMITED-FUNCTION WHOLESALERS	88	15,234	67	1,005	1,205
MANUFACTURERS' SALES BRANCHES						MANUFACTURERS' SALES BRANCHES					
(With stocks).....	18	5,738	---	204	349	(With stocks).....	12	5,580	---	217	344
MANUFACTURERS' SALES OFFICES						MANUFACTURERS' SALES OFFICES					
(Without stocks).....	3	---	---	---	---	(Without stocks).....	8	3,529	---	18	---
PETROLEUM BULK STATIONS **	12	2,308	6	105	178	PETROLEUM BULK STATIONS **	17	2,601	9	60	---
AGENTS AND BROKERS.....	10	1,808	8	25	47	AGENTS AND BROKERS.....	5	2,692	3	26	---
BY KINDS OF BUSINESS:						BY KINDS OF BUSINESS:					
SERVICE AND LIMITED-FUNCTION WHOLESALERS °	135	15,113	84	788	1,189	SERVICE AND LIMITED-FUNCTION WHOLESALERS	88	15,234	67	1,005	1,205
Automotive.....	8	686	3	77	110	Automotive.....	13	818	8	81	---
Beer, wines, and liquors.....	15	2,703	10	85	147	Beer, wines, and liquors.....	10	2,355	7	108	---
Chemicals and paints.....	7	295	1	23	35	Chemicals and paints.....	3	604	1	31	---
Drugs and drug sundries (patented lines).....	3	34	6	2	1	Drugs and drug sundries (patented lines).....	3	604	1	31	---
Electrical goods.....	8	1,545	---	88	161	Electrical goods.....	11	1,549	10	267	---
Farm products--consumer goods °	13	2,199	9	69	88	Farm products--consumer goods.....	11	1,549	10	267	---
Groceries (general line).....	3	784	---	48	72	Groceries (general line).....	5	1,955	2	116	---
Groceries and foods (specialty lines).....	22	785	23	36	53	Groceries and foods (specialty lines).....	9	678	9	31	---
Lumber and construction materials.....	5	1,481	3	39	68	Lumber and construction materials.....	11	1,206	10	68	---
Machinery--equipment--supplies.....	18	900	10	63	113	Machinery--equipment--supplies.....	3	2,266	---	44	---
Paper and its products.....	4	224	6	17	26	Waste materials.....	4	100	3	29	---
Plumbing and heating equipment and spls.....	5	688	---	54	98	All other.....	19	3,575	17	229	---
Tobacco and products (except leaf).....	3	1,229	---	34	56						
Waste materials.....	6	862	8	92	89						
All other.....	13	750	7	58	74						
PETROLEUM BULK STATIONS:						MANUFACTURERS' SALES BRANCHES					
Petroleum and its products.....	12	2,308	6	105	178	(With stocks).....	12	5,580	---	217	---
AGENTS AND BROKERS.....	10	1,808	8	25	47	Machinery--equipment--supplies.....	5	2,691	---	178	---
Lumber and construction materials.....	3	1,133	4	9	21	All other.....	7	2,889	---	92	---
All other.....	7	673	4	16	26						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 1 manufacturer's sales branch (with stocks); and 4 petroleum bulk stations.

2 Data for 1935 exclude personnel and pay roll of 3 commission bulk stations.

3 Includes 3 manufacturers' sales branches (with stocks); and 2 manufacturers' sales offices (without stocks); and 1 agent.

4 Some adjustments have been made in the 1935 figures for comparison purposes.

5 Includes 3 manufacturers' sales branches (with stocks); and 5 petroleum bulk stations.

6 Data for 1935 exclude personnel and pay roll of 1 commission bulk station. Also, some adjustments have been made in the 1935 figures for comparison purposes.

7 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

8 Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

9 Includes 1 assembler of farm products.

WHOLESALE TRADE:1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

INDIANA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors of estab- lish- ments	Num- ber of employ- ees* (full time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors of estab- lish- ments	Num- ber of employ- ees* (full time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
EAST CHICAGO						FORT WAYNE—Con.					
TOTALS, 1939.....	31	\$9,823	10	285	\$604	SERVICE AND LIMITED-FUNCTION WHOLESALESALES—Con.					
1935.....	28	5,657	9	137	241	Lumber and construction materials.....	15	\$968	8	63	\$81
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	21	5,608	8	215	451	Machinery—equipment—supplies.....	13	1,169	6	128	185
PETROLEUM BULK STATIONS AND TERMINALS **.....	9	3,789	—	52	125	Paper and its products.....	3	1,372	—	96	175
ALL OTHER.....	4	451	2	18	28	Petroleum and its products.....	3	68	4	3	6
BY KINDS OF BUSINESS:						Plumbing and heating equipment and spls.	6	2,238	8	168	247
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	21	5,608	8	215	451	Tobacco and products (except leaf).....	3	1,301	2	27	50
Beer, wines, and liquors.....	8	3,110	—	97	243	Waste materials.....	10	618	15	89	78
Farm products—consumer goods.....	5	282	4	27	59	All other.....	16	1,077	11	88	119
Tobacco and products (except leaf).....	3	1,339	1	15	26	MANUFACTURERS' SALES BRANCHES					
All other.....	7	875	3	78	123	(With stocks).....	16	3,103	—	174	282
EVANSVILLE						Groceries and foods (specialty lines).....	5	1,859	—	95	154
TOTALS, 1939.....	220	51,544	130	2,247	3,562	Machinery—equipment—supplies.....	6	575	—	46	80
1935.....	200	41,880	93	1,688	2,250	All other.....	5	680	—	33	48
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	155	28,085	97	1,865	2,073	PETROLEUM BULK STATIONS:					
MANUFACTURERS' SALES BRANCHES						Petroleum and its products.....	10	2,898	5	69	114
(With stocks).....	15	4,409	—	208	344	AGENTS AND BROKERS.....	29	10,438	22	107	357
MANUFACTURERS' SALES OFFICES						Electrical goods.....	3	582	1	9	15
(Without stocks).....	3	—	—	—	—	Farm products—raw materials.....	4	3,950	3	9	17
PETROLEUM BULK STATIONS **.....	13	3,172	2	62	141	Groceries and foods (specialty lines).....	6	2,509	4	6	10
AGENTS AND BROKERS.....	24	11,280	22	58	145	Machinery—equipment—supplies.....	8	559	7	7	14
ASSEMBLERS (Mainly farm products).....	10	4,018	9	28	49	Paper and its products.....	3	190	2	1	(?)
BY KINDS OF BUSINESS:						All other.....	5	2,788	5	75	301
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	155	28,085	97	1,865	2,073	GARY					
Automotive.....	18	2,161	6	174	239	TOTALS, 1939.....	84	14,818	49	602	909
Beer, wines, and liquors.....	4	2,055	—	55	125	1935.....	80	9,725	36	390	562
Chemicals and paints.....	4	684	4	97	91	1929.....	38	10,053	—	286	694
Electrical goods.....	8	1,009	2	55	59	SERVICE AND LIMITED-FUNCTION WHOLESALESALES ³	69	9,047	45	480	644
Farm products—consumer goods.....	19	3,458	19	363	479	MANUFACTURERS' SALES BRANCHES					
Farm supplies.....	6	1,415	—	121	145	(With stocks).....	6	—	—	—	—
Groceries (general line).....	5	5,009	—	201	331	MANUFACTURERS' SALES OFFICES					
Groceries and foods (specialty lines).....	20	1,059	17	114	106	(Without stocks).....	1	3,381	—	101	190
Hardware.....	5	2,750	2	149	325	PETROLEUM BULK STATIONS **.....	8	2,190	4	41	75
Lumber and construction materials.....	14	1,517	9	113	168	BY KINDS OF BUSINESS:					
Machinery—equipment—supplies.....	17	1,298	13	114	153	SERVICE AND LIMITED-FUNCTION WHOLESALESALES ³	69	9,047	45	480	644
Paper and its products.....	3	151	1	19	22	Automotive.....	8	595	5	61	79
Tobacco and products (except leaf).....	4	1,150	3	24	32	Beer, wines, and liquors.....	5	1,700	—	74	125
Waste materials.....	8	808	6	115	98	Electrical goods.....	3	145	2	14	22
All other.....	20	3,783	15	172	299	Farm products—consumer goods ³	12	2,850	8	130	194
PETROLEUM BULK STATIONS:						Groceries (general line).....	4	1,408	—	28	71
Petroleum and its products.....	13	3,172	2	62	141	Groceries and foods (specialty lines).....	9	486	6	40	43
AGENTS AND BROKERS.....	24	11,280	22	58	145	Plumbing and heating equipment and spls.	5	216	5	14	14
Groceries and foods (specialty lines).....	8	5,829	7	23	55	Tobacco and products (except leaf).....	4	877	4	12	15
Machinery—equipment—supplies.....	9	242	9	17	20	Waste materials.....	5	170	7	18	11
All other.....	7	5,189	6	18	70	All other.....	14	700	8	69	70
ASSEMBLERS (Mainly farm products).....	10	4,018	9	28	49	HAMMOND					
Farm products—raw materials.....	5	3,928	5	16	41	TOTALS, 1939.....	45	8,790	21	327	524
Farm products—consumer goods.....	5	890	4	8	8	1935.....	48	6,294	24	391	485
FORT WAYNE						SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	35	4,392	21	275	421
TOTALS, 1939.....	220	47,814	130	2,017	3,306	MANUFACTURERS' SALES BRANCHES					
1935.....	201	29,958	103	1,688	2,435	(With stocks).....	5	—	—	—	—
1929.....	158	53,164	—	2,233	3,084	MANUFACTURERS' SALES OFFICES					
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	155	27,520	100	1,598	2,457	(Without stocks).....	1	228	—	23	46
MANUFACTURERS' SALES BRANCHES						PETROLEUM BULK STATIONS **.....	4	4,170	—	29	57
(With stocks).....	18	3,103	—	174	282	BY KINDS OF BUSINESS:					
MANUFACTURERS' SALES OFFICES						SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	35	4,392	21	275	421
(Without stocks).....	4	1,489	—	14	28	Automotive.....	8	469	2	53	75
PETROLEUM BULK STATIONS **.....	10	2,998	5	69	114	Farm products—consumer goods.....	7	913	10	63	90
AGENTS AND BROKERS.....	29	10,438	22	107	357	Groceries and foods (specialty lines).....	5	284	1	17	28
ASSEMBLERS (Mainly farm products).....	6	2,059	3	55	71	All other.....	19	2,716	8	142	229
BY KINDS OF BUSINESS:						INDIANAPOLIS					
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	155	27,520	100	1,598	2,457	(See page 341.)					
Automotive.....	20	1,583	14	127	160	SOUTH BEND					
Beer, wines, and liquors.....	4	1,475	2	44	85	TOTALS, 1939.....	169	46,019	86	1,608	2,884
Chemicals and paints.....	7	1,533	4	44	82	1935.....	140	28,550	84	1,135	1,789
Drugs (general line).....	1	2,038	—	109	220	1929.....	129	40,019	—	1,394	2,780
Drugs and drug sundries (specialty lines).....	2	—	—	—	—	SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	110	28,583	74	1,074	1,803
Electrical goods.....	6	1,052	2	46	84	MANUFACTURERS' SALES BRANCHES					
Farm products—consumer goods.....	13	2,006	8	99	128	(With stocks).....	21	11,183	—	353	791
Farm supplies.....	3	1,817	1	45	91	MANUFACTURERS' SALES OFFICES					
Groceries (general line).....	7	4,129	5	197	280	(Without stocks).....	6	1,359	—	73	32
Groceries and foods (specialty lines).....	14	1,150	12	71	91	PETROLEUM BULK STATIONS **.....	11	3,873	5	88	161
Hardware.....	3	2,283	—	168	319	AGENTS AND BROKERS.....	10	1,621	7	20	4

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

INDIANA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
SOUTH BEND—Con.						TERRE HAUTE					
BY KINDS OF BUSINESS:						TOTALS, 1939.....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....						1935 4.....					
Automotive.....	110	\$28,503	74	1,074	\$1,803	SERVICE AND LIMITED-FUNCTION WHOLESALERS..	136	\$29,868	77	1,328	\$2,048
Beer, wines, and liquors.....	13	9,475	8	133	210	MANUFACTURERS' SALES BRANCHES	125	26,430	68	1,240	1,680
Chemicals and paints.....	4	1,693	1	76	118	(With stocks).....	9	---	---	---	---
Electrical goods.....	4	188	1	29	38	MANUFACTURERS' SALES OFFICES	2	3,271	---	158	273
Farm products--consumer goods.....	10	2,659	4	110	227	(Without stocks).....	15	3,656	3	93	167
Groceries (general line).....	10	1,836	14	108	128	PETROLEUM BULK STATIONS **.....	10	5,614	6	80	123
Groceries and foods (specialty lines).....	4	4,876	---	163	345	AGENTS AND BROKERS.....	5	778	2	20	17
Lumber and construction materials.....	14	419	11	43	43	BY KINDS OF BUSINESS:					
Machinery--equipment--supplies.....	9	1,548	1	77	148	SERVICE AND LIMITED-FUNCTION WHOLESALERS..	95	16,549	66	997	1,467
Plumbing and heating equipment and spls.....	10	432	8	43	65	Automotive.....	11	651	8	72	102
Tobacco and products (except leaf).....	5	973	1	78	148	Beer, wines, and liquors.....	3	909	---	27	51
Waste materials.....	4	1,252	3	8	11	Electrical goods.....	4	886	3	37	64
All other.....	5	1,085	6	67	109	Farm products--consumer goods.....	11	913	10	90	118
	18	2,149	16	143	215	Furniture and house furnishings.....	3	211	4	12	21
MANUFACTURERS' SALES BRANCHES						Groceries (general line).....	3	4,071	---	230	380
(With stocks).....	21	11,183	---	353	791	Groceries and foods (specialty lines).....	11	383	7	42	43
Groceries and foods (specialty lines).....	7	2,209	---	103	178	Machinery--equipment--supplies.....	9	1,556	6	106	204
Machinery--equipment--supplies.....	7	2,300	---	110	192	Paper and its products.....	3	460	---	29	56
All other.....	7	6,874	---	140	421	Tobacco and products (except leaf).....	4	1,927	3	35	51
PETROLEUM BULK STATIONS:						Waste materials.....	9	753	6	88	89
Petroleum and its products.....	11	3,873	5	88	161	All other.....	24	3,829	19	209	290
AGENTS AND BROKERS.....						PETROLEUM BULK STATIONS:					
Groceries and foods (specialty lines).....	10	1,621	7	20	47	Petroleum and its products.....	15	3,656	3	93	160
All other.....	3	845	2	7	11	AGENTS AND BROKERS.....					
	7	776	5	13	36	Coal and coke.....	10	5,614	6	60	123
						All other.....	7	1,378	6	14	20

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

2 Less than \$1,000.

3 Includes 1 assembler.

4 Some adjustments have been made in the 1935 figures for comparison purposes.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

Types of Operation by Kinds of Business

IOWA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors of unincor- porated business	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors of unincor- porated business	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
CEDAR RAPIDS						DAVENPORT—Con.					
TOTALS, 1939.....	159	\$57,982	85	1,328	\$2,240	PETROLEUM BULK STATIONS:					
1935.....	112	32,409	59	1,059	1,526	Petroleum and its products.....	6	\$1,251	2	51	\$65
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	99	24,605	61	1,268	1,715	AGENTS AND BROKERS.....	14	6,459	8	29	54
MANUFACTURERS' SALES BRANCHES						Groceries and foods (specialty lines).....	8	5,874	6	13	22
(With stocks).....	18	2,795	---	148	261	All other.....	6	784	2	16	32
MANUFACTURERS' SALES OFFICES						DES MOINES					
(Without stocks).....	4	1,599	---	29	60	TOTALS, 1939.....	396	145,015	168	4,990	8,354
PETROLEUM BULK STATIONS **	15	2,385	7	79	101	1935.....	314	107,419	125	3,874	6,052
AGENTS AND BROKERS.....	16	5,615	11	52	55	1929.....	350	155,780	---	5,342	9,109
ASSEMBLERS (Mainly farm products).....	9	1,209	4	52	52	SERVICE AND LIMITED-FUNCTION WHOLESALERS	245	67,718	128	5,238	5,066
BY KINDS OF BUSINESS:						MANUFACTURERS' SALES BRANCHES					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	99	24,605	61	1,268	1,715	(With stocks).....	68	55,515	---	1,193	2,218
Automotive.....	6	598	4	58	73	MANUFACTURERS' SALES OFFICES					
Beer, wines, and liquors.....	5	978	4	45	66	(Without stocks).....	20	10,058	---	138	306
Chemicals and paints.....	6	365	4	41	53	PETROLEUM BULK STATIONS **	21	5,919	8	200	565
Electrical goods.....	5	1,028	1	48	78	AGENTS AND BROKERS.....	56	22,449	26	129	258
Farm products--raw materials.....	4	2,110	1	53	81	ASSEMBLERS (Mainly farm products).....	8	5,578	4	92	121
Farm products--consumer goods.....	7	878	4	50	59	BY KINDS OF BUSINESS:					
Farm supplies.....	7	857	3	42	52	SERVICE AND LIMITED-FUNCTION WHOLESALERS	245	67,718	128	5,238	5,066
Groceries (general line).....	5	7,540	---	292	354	Amusement and sporting goods.....	8	581	5	29	45
Groceries and foods (specialty lines).....	13	1,598	16	80	68	Automotive.....	58	15,764	25	553	847
Lumber and construction materials.....	5	1,451	5	35	61	Beer, wines, and liquors.....	15	2,540	6	141	217
Machinery--equipment--supplies.....	10	1,592	8	141	214	Chemicals and paints.....	5	592	5	63	87
Petroleum and its products.....	3	458	2	49	74	Clothing and furnishings.....	7	807	7	65	92
Plumbing and heating eqipt and spls.....	3	812	---	55	85	Coal and coke.....	5	910	---	55	85
Waste materials.....	4	547	4	32	45	Drugs (general line).....	1	---	---	---	---
All other.....	16	5,897	5	268	365	Drugs and drug sundries (spolty lines).....	4	1,708	2	92	153
MANUFACTURERS' SALES BRANCHES						Electrical goods.....	12	3,758	4	171	297
(With stocks).....	18	2,795	---	148	261	Farm products--consumer goods.....	20	5,557	15	274	442
Groceries and foods (specialty lines).....	6	1,577	---	64	102	Farm supplies.....	7	1,805	1	71	81
Machinery--equipment--supplies.....	7	908	---	53	113	Furniture and house furnishings.....	5	862	2	21	37
All other.....	5	310	---	51	46	Groceries (general line).....	9	14,035	---	528	816
PETROLEUM BULK STATIONS:						Groceries and foods (specialty lines).....	22	2,585	22	185	251
Petroleum and its products.....	15	2,385	7	79	101	Lumber and construction materials.....	4	2,257	4	61	158
AGENTS AND BROKERS.....	16	5,615	11	52	55	Machinery--equipment--supplies.....	52	4,560	18	529	547
Farm products--raw materials.....	6	5,555	5	29	24	Paper and its products.....	8	2,102	5	156	262
Farm products--consumer goods.....	3	958	2	3	6	Plumbing and heating eqipt and spls.....	3	1,370	1	77	181
All other.....	7	1,522	4	20	25	Tobacco and products (except leaf).....	3	2,276	6	30	56
ASSEMBLERS (Mainly farm products).....	9	1,209	4	52	52	Waste materials.....	16	555	8	104	94
Farm products--raw materials.....	4	474	1	26	27	All other.....	22	4,012	4	295	449
Farm products--consumer goods.....	5	755	3	26	25	MANUFACTURERS' SALES BRANCHES					
DAVENPORT						(With stocks).....	66	35,515	---	1,193	2,218
TOTALS, 1939.....	159	49,082	71	1,705	2,702	Amusement and sporting goods.....	8	2,647	---	205	509
1935.....	143	44,688	66	1,550	2,119	Automotive.....	10	15,944	---	270	587
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	85	25,208	60	1,175	1,760	Groceries and foods (specialty lines).....	10	6,101	---	252	473
MANUFACTURERS' SALES BRANCHES						Machinery--equipment--supplies.....	22	6,887	---	524	600
(With stocks).....	25	10,806	---	408	715	Paper and its products.....	4	794	---	58	75
MANUFACTURERS' SALES OFFICES						All other.....	11	1,862	---	106	176
(Without stocks).....	4	5,678	---	35	81	PETROLEUM BULK STATIONS:					
PETROLEUM BULK STATIONS **	6	1,251	2	51	55	Petroleum and its products.....	21	5,919	8	200	565
AGENTS AND BROKERS.....	14	6,458	8	29	54	AGENTS AND BROKERS.....	56	22,449	26	129	258
ASSEMBLERS (Mainly farm products).....	5	1,661	1	27	41	Farm products--raw materials.....	4	5,877	6	47	51
BY KINDS OF BUSINESS:						Farm products--consumer goods.....	4	2,070	5	5	8
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	85	25,208	60	1,175	1,760	Groceries and foods (specialty lines).....	15	9,812	9	58	103
Automotive.....	9	7,804	6	214	376	All other.....	15	3,760	8	59	76
Beer, wines, and liquors.....	5	705	4	44	59	ASSEMBLERS (Mainly farm products).....	8	5,578	4	92	121
Electrical goods.....	6	2,256	2	86	151	Farm products--raw materials.....	3	575	---	27	31
Farm products--raw materials.....	3	778	1	15	20	Farm products--consumer goods.....	5	2,805	4	65	90
Farm products--consumer goods.....	7	756	10	34	48	SIOUX CITY					
Furniture and house furnishings.....	3	37	2	2	2	TOTALS, 1939.....	288	150,439	176	2,786	4,279
Groceries (general line).....	4	5,536	5	119	156	1935.....	218	111,296	124	2,162	3,255
Groceries and foods (specialty lines).....	11	2,552	9	120	185	SERVICE AND LIMITED-FUNCTION WHOLESALERS	140	54,035	80	1,784	2,610
Machinery--equipment--supplies.....	12	806	9	75	91	MANUFACTURERS' SALES BRANCHES					
Petroleum and its products.....	3	140	1	15	21	(With stocks).....	25	8,109	---	873	655
Waste materials.....	3	1,029	4	29	38	MANUFACTURERS' SALES OFFICES					
All other.....	19	4,896	9	424	653	(Without stocks).....	7	1,120	---	16	27
MANUFACTURERS' SALES BRANCHES						PETROLEUM BULK STATIONS **	16	5,129	8	126	192
(With stocks).....	25	10,806	---	408	715	AGENTS AND BROKERS.....	56	90,864	26	572	646
Automotive.....	4	1,602	---	72	147	ASSEMBLERS (Mainly farm products).....	17	15,182	7	116	151
Groceries and foods (specialty lines).....	4	2,411	---	60	100						
Machinery--equipment--supplies.....	7	1,953	---	102	189						
All other.....	10	4,840	---	174	277						

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

IOWA

CITY TYPE OF OPERATION KIND OF BUSINESS	Num- ber of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Num- ber of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Num- ber of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Num- ber of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
SIOUX CITY—Con.						WATERLOO					
BY KINDS OF BUSINESS:						TOTALS, 1939					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	140	\$24,035	80	1,784	\$2,610	103	\$20,087	63	905	\$1,450	
Automotive.....	15	872	11	86	111	95	14,245	55	683	928	
Beer, wines, and liquors.....	4	569	1	24	31						
Chemicals and paints.....	4	924	5	71	126						
Clothing and furnishings.....	5	189	4	7	6						
Dry goods (general line).....	2										
Dry goods (specialty lines).....	1	1,162	1	45	84						
Electrical goods.....	3	1,977	6	94	168						
Farm products--raw materials.....	3	3,540	---	71	132						
Farm products--consumer goods.....	18	5,692	15	335	438						
Farm supplies.....	9	2,750	2	92	142						
Furniture and house furnishings.....	4	328	3	41	52						
Groceries (general line).....	3	6,328	---	259	418						
Groceries and foods (specialty lines).....	15	1,324	13	107	130						
Lumber and construction materials.....	3	388	---	22	32						
Machinery--equipment--supplies.....	14	1,428	6	106	159						
Paper and its products.....	4	720	---	38	42						
Plumbing and heating equip't and spls.....	5	1,409	1	103	150						
Waste materials.....	5	476	3	41	35						
All other.....	18	3,785	9	242	354						
MANUFACTURERS' SALES BRANCHES											
(With stocks).....	25	8,109	---	373	853						
Groceries and foods (specialty lines).....	7	2,535	---	106	158						
Machinery--equipment--supplies.....	9	4,513	---	192	385						
All other.....	9	1,281	---	75	110						
PETROLEUM BULK STATIONS:											
Petroleum and its products.....	16	3,129	6	127	192						
AGENTS AND BROKERS.....	83	90,864	83	371	648						
Farm products--raw materials.....	65	81,622	77	325	545						
Farm products--consumer goods.....	7	3,493	3	12	26						
Groceries and foods (specialty lines).....	4	3,435	---	13	38						
All other.....	7	2,314	3	21	39						
ASSEMBLERS (Mainly farm products).....	17	13,182	7	115	151						
Farm products--raw materials.....	8	10,650	1	49	96						
All other.....	9	2,532	6	66	53						
						BY KINDS OF BUSINESS:					
						SERVICE AND LIMITED-FUNCTION					
						WHOLESALES					
						Automotive.....					
						Beer, wines, and liquors.....					
						Chemicals and paints.....					
						Electrical goods.....					
						Farm products--consumer goods					
						Groceries (general line).....					
						Groceries and foods (specialty lines).....					
						Hardware.....					
						Lumber and construction materials.....					
						Machinery--equipment--supplies.....					
						Plumbing and heating equip't and spls.....					
						Waste materials.....					
						All other.....					

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Data for 1935 exclude personnel and pay roll of 2 commission bulk stations.

2 Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

3 Includes 1 assembler.

WHOLESALE TRADE:1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

KANSAS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
KANSAS CITY						WICHITA					
TOTALS, 1939.....	130	\$59,719	79	1,411	\$2,303	TOTALS, 1939.....	319	\$69,574	174	2,991	\$4,499
1935 ¹	80	30,873	44	1,020	1,575	1935 ¹	249	74,293	114	2,472	3,710
1929.....	97	92,217	---	2,634	4,294	1929 ²	250	161,155	---	3,125	5,461
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	95	19,429	70	758	1,179	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	212	39,564	129	2,123	3,044
MANUFACTURERS' SALES BRANCHES	12					MANUFACTURERS' SALES BRANCHES	35	9,382	1	552	996
(With stocks).....		15,031	---	470	860	(With stocks).....					
MANUFACTURERS' SALES OFFICES	2					MANUFACTURERS' SALES OFFICES	8	2,451	---	31	56
(Without stocks).....						(Without stocks).....					
PETROLEUM BULK STATIONS **	19	4,171	6	152	236	PETROLEUM BULK STATIONS **	23	4,281	13	161	238
ASSEMBLERS (Farm products--consumer goods)	5	298	3	51	28	AGENTS AND BROKERS.....	33	11,171	24	69	99
BY KINDS OF BUSINESS:						ASSEMBLERS (Mainly farm products).....	10	2,925	7	53	56
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	95	19,429	70	758	1,179	BY KINDS OF BUSINESS:					
Automotive.....	5	628	4	59	86	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	212	39,564	129	2,123	3,044
Beer.....	9	1,096	6	49	81	Automotive.....	26	2,931	10	232	459
Farm products--raw materials.....	3	1,481	1	15	37	Beer.....	3	238	2	19	23
Farm products--consumer goods.....	27	701	27	31	26	Chemicals and paints.....	3	114	1	15	14
Groceries (general line).....	4	1,291	---	21	35	Clothing and furnishings.....	3	244	---	20	19
Groceries and foods (specialty lines).....	14	3,756	9	232	353	Electrical goods.....	9	2,856	3	118	260
Lumber and construction materials.....	4	740	2	40	62	Farm products--raw materials.....	9	5,719	7	69	78
Machinery--equipment--supplies.....	4	80	3	4	5	Farm products--consumer goods.....	23	5,537	24	193	199
Waste materials.....	11	5,551	9	234	387	Farm supplies.....	4	551	2	29	27
All other.....	14	4,135	9	74	104	Groceries (general line).....	5	3,962	---	145	199
TOPEKA						Groceries and foods (specialty lines).....	20	1,370	21	124	190
TOTALS, 1939.....	121	19,730	70	1,329	1,545	Lumber and construction materials.....	14	2,059	10	161	222
1935.....	103	20,999	61	893	1,234	Machinery--equipment--supplies.....	41	3,857	23	285	456
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	79	14,156	68	834	1,071	Paper and its products.....	7	608	1	66	69
MANUFACTURERS' SALES BRANCHES	12					Plumbing and heating equip't and spls.....	10	1,615	3	108	152
(With stocks).....		2,821	---	172	295	Tobacco and products (except leaf).....	9	3,302	4	23	25
MANUFACTURERS' SALES OFFICES	3					Waste materials.....	7	847	9	95	69
(Without stocks).....						All other.....	22	5,394	9	374	603
PETROLEUM BULK STATIONS **	18	2,247	5	102	161	MANUFACTURERS' SALES BRANCHES	35	9,382	1	552	996
ALL OTHER TYPES.....	9	508	5	21	18	(With stocks).....					
BY KINDS OF BUSINESS:						Automotive.....	4	586	---	31	59
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	79	14,156	68	834	1,071	Groceries and foods (specialty lines).....	5	1,827	---	72	124
Automotive.....	8	478	12	57	86	Machinery--equipment--supplies.....	14	2,094	---	197	360
Beer.....	6	583	2	38	56	All other.....	12	3,995	1	252	447
Electrical goods.....	6	393	8	42	48	PETROLEUM BULK STATIONS:					
Farm products--consumer goods.....	9	1,673	9	112	117	Petroleum and its products.....	23	4,281	13	161	238
Groceries (general line).....	7	6,206	1	285	428	AGENTS AND BROKERS.....	33	11,171	24	69	99
Groceries and foods (specialty lines).....	9	625	8	41	35	Farm products--raw materials.....	8	2,809	7	10	9
Lumber and construction materials.....	5	320	6	19	30	Farm products--consumer goods.....	3	862	2	4	7
Machinery--equipment--supplies.....	5	703	7	47	66	Groceries and foods (specialty lines).....	9	8,909	4	23	44
Petroleum and its products.....	3	45	2	3	6	Lumber and construction materials.....	4	251	5	4	1
Waste materials.....	5	229	3	33	27	Machinery--equipment--supplies.....	5	116	2	19	32
All other.....	14	2,703	10	157	191	All other.....	4	332	4	8	6
						ASSEMBLERS (Mainly farm products).....	10	2,925	7	53	56
						Farm products--raw materials.....	5	2,580	4	46	47
						Farm products--consumer goods.....	5	335	3	7	9

* Sample sales and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

¹ Totals for 1935 have been corrected for errors discovered after the 1935 reports were issued.

² Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

KENTUCKY

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of establish- ments	Sales (add 000)	Active proprietors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of establish- ments	Sales (add 000)	Active proprietors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
COVINGTON						LOUISVILLE—Con.					
TOTALS, 1939.....	59	\$9,392	52	329	\$426	SERVICE AND LIMITED-FUNCTION					
1935.....	68	7,175	47	329	415	WHOLESALESA—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALESA.....	49	6,868	48	268	348	Furniture and house furnishings.....	6	\$1,801	3	109	\$165
PETROLEUM BULK STATIONS **.....	5	1,348	3	32	51	Groceries (general line).....	8	5,826	4	205	287
ALL OTHER 1.....	5	1,176	1	29	29	Groceries and foods (specialty lines).....	28	4,998	19	560	549
BY KINDS OF BUSINESS:						Hardware.....	8	25,587	6	1,742	2,428
SERVICE AND LIMITED-FUNCTION WHOLESALESA.....	49	6,868	48	268	348	Jewelry.....	3	327	1	26	42
Automotive.....	4	173	9	23	27	Lumber and construction materials.....	18	3,529	8	248	385
Beer, wines, and liquors.....	9	2,502	4	108	159	Machinery—equipment—supplies.....	50	7,787	37	528	930
Farm products—consumer goods.....	14	395	17	10	9	Metals and metal work (except scrap).....	3	588	—	39	67
Groceries (general line).....	4	2,472	5	48	52	Paper and its products.....	16	3,178	6	189	309
Groceries and foods (specialty lines).....	5	155	5	9	11	Plumbing and heating equip't and spls.....	11	1,589	4	120	193
Waste materials.....	3	109	2	13	14	Tobacco and products (except leaf).....	7	3,905	11	62	80
All other.....	10	1,074	6	57	74	Waste materials.....	21	2,124	15	254	234
LOUISVILLE						All other.....	25	6,161	20	462	677
TOTALS, 1939.....	613	216,936	401	9,173	15,548	MANUFACTURERS' SALES BRANCHES					
1935	517	135,205	274	6,201	8,513	(With stocks).....	47	27,597	—	1,021	1,772
1929.....	525	245,573	—	9,474	15,430	Automotive.....	4	1,185	—	50	97
SERVICE AND LIMITED-FUNCTION WHOLESALESA.....	413	122,224	285	7,171	10,032	Chemicals and paints.....	4	2,255	—	77	204
MANUFACTURERS' SALES BRANCHES						Groceries and foods (specialty lines).....	12	12,700	—	317	561
(With stocks).....	47	27,597	—	1,021	1,772	Machinery—equipment—supplies.....	12	3,342	—	202	393
MANUFACTURERS' SALES OFFICES						All other.....	15	8,125	—	375	617
(Without stocks).....	24	9,054	—	147	406	MANUFACTURERS' SALES OFFICES					
PETROLEUM BULK STATIONS **.....	12	9,889	2	256	380	(Without stocks).....	24	9,054	—	147	406
AGENTS AND BROKERS.....	104	36,162	108	591	562	Groceries and foods (specialty lines).....	5	1,525	—	37	65
ASSEMBLERS (Mainly farm products).....	13	11,020	6	187	396	Plumbing and heating equip't and spls.....	4	339	—	14	26
BY KINDS OF BUSINESS:						All other.....	15	7,390	—	98	315
SERVICE AND LIMITED-FUNCTION WHOLESALESA.....	413	122,224	285	7,171	10,032	PETROLEUM BULK STATIONS:					
Amusement and sporting goods.....	8	1,847	3	139	178	Petroleum and its products.....	12	9,889	2	256	380
Automotive.....	35	11,679	20	339	499	AGENTS AND BROKERS.....					
Beer, wines, and liquors.....	21	6,865	8	208	352	Beer, wines, and liquors.....	104	36,162	108	591	562
Chemicals and paints.....	7	459	2	48	81	Beer, wines, and liquors.....	7	2,432	5	14	32
Clothing and furnishings.....	16	2,590	22	145	209	Chemicals and paints.....	4	492	3	7	8
Coal and coke.....	7	1,682	—	53	100	Clothing and furnishings.....	6	370	7	4	5
Drugs (general line).....	2	—	—	—	—	Dry goods (specialty lines).....	4	795	4	3	1
Drugs and drug sundries (spoly lines).....	5	2,719	9	152	179	Farm products—raw materials.....	14	21,180	32	207	249
Dry goods (general line).....	2	—	—	—	—	Groceries and foods (specialty lines).....	12	5,770	8	59	128
Dry goods (specialty lines).....	3	2,355	3	157	212	Lumber and construction materials.....	14	1,762	9	28	44
Electrical goods.....	22	5,206	11	261	473	Machinery—equipment—supplies.....	20	1,065	19	42	58
Farm products—raw materials.....	15	10,732	8	819	719	Metals and metal work (except scrap).....	3	918	4	9	10
Farm products—consumer goods.....	59	7,873	64	382	523	Petroleum and its products.....	3	121	2	5	10
Farm supplies.....	9	3,634	5	138	203	Plumbing and heating equip't and spls.....	4	197	3	4	6
						All other.....	13	1,010	12	9	13
						ASSEMBLERS (Mainly farm products).....	13	11,020	6	187	396
						Farm products—raw materials.....	5	8,598	3	159	360
						All other.....	8	2,422	3	28	58

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 1 manufacturer's sales branch (with stocks); 3 agents and brokers; and 1 assembler (mainly farm products).

2 Some adjustments have been made in the 1935 figures for comparison purposes.

WHOLESALE TRADE:1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

LOUISIANA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (full time and part time) Average for year	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (full time and part time) Average for year	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
NEW ORLEANS (See page 370.)						SHREVEPORT—Con.					
SHREVEPORT						SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.					
TOTALS, 1939.....	224	\$68,888	109	2,492	\$3,542	Groceries (general line).....	5	\$3,450	---	147	\$202
1935.....	153	40,789	52	1,590	2,318	Groceries and foods (specialty lines)...	16	976	12	77	85
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	152	58,216	80	1,792	2,490	Lumber and construction materials.....	4	768	---	75	118
MANUFACTURERS' SALES BRANCHES (With stocks).....	29	10,522	---	531	755	Machinery—equipment—supplies.....	40	4,780	17	270	400
MANUFACTURERS' SALES OFFICES (Without stocks).....	5	4,449	---	24	82	Paper and its products.....	3	645	---	51	73
PETROLEUM BULK STATIONS AND TERMINALS **.....	12	4,473	6	99	150	Petroleum and its products.....	5	197	---	13	15
AGENTS AND BROKERS.....	22	10,008	19	45	76	Plumbing and heating equipment and spls.....	3	352	4	17	23
ASSEMBLERS (Farm products—raw materials).....	4	1,202	4	1	1	Tobacco and products (except leaf).....	3	1,288	---	28	33
BY KINDS OF BUSINESS:						Waste materials.....	7	513	6	87	39
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	152	58,216	80	1,792	2,490	All other.....	16	3,559	9	196	299
Automotive.....	19	3,465	15	153	227	MANUFACTURERS' SALES BRANCHES (With stocks).....	29	10,522	---	531	755
Beer, wines, and liquors.....	5	2,711	3	117	143	Groceries and foods (specialty lines)...	9	5,949	---	239	325
Drugs (general line).....	3	3,038	1	101	134	Machinery—equipment—supplies.....	12	3,164	---	202	311
Dry goods (general line).....	2	---	---	---	---	All other.....	8	1,409	---	90	124
Dry goods (specialty lines).....	1	2,217	---	76	173	PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	12	4,473	6	99	150
Electrical goods.....	9	2,281	5	97	167	AGENTS AND BROKERS.....	22	10,008	19	45	76
Farm products—raw materials.....	4	3,531	3	66	98	Farm products—raw materials.....	5	2,608	5	5	14
Farm products—consumer goods.....	7	2,470	4	241	264	Groceries and foods (specialty lines)...	10	2,388	9	14	14
						Lumber and construction materials.....	3	1,492	3	7	11
						All other.....	4	3,518	2	19	37

MAINE

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (full time and part time) Average for year	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (full time and part time) Average for year	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
PORTLAND						PORTLAND—Con.					
TOTALS, 1939.....	183	\$61,479	48	2,818	\$4,198	SERVICE AND LIMITED-FUNCTION WHOLESALE—Con.					
1935.....	192	48,988	50	2,441	3,678	Groceries and foods (specialty lines)...	16	\$2,485	7	169	\$212
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	128	40,050	39	2,264	3,219	Hardware.....	5	2,378	---	201	286
MANUFACTURERS' SALES BRANCHES (With stocks).....	24	7,490	---	330	555	Lumber and construction materials.....	6	1,155	---	64	112
MANUFACTURERS' SALES OFFICES (Without stocks).....	4	7,976	---	33	107	Machinery—equipment—supplies.....	8	571	6	49	59
PETROLEUM BULK STATIONS **.....	7	5,614	---	103	186	Paper and its products.....	4	1,412	1	120	220
AGENTS AND BROKERS.....	16	1,580	8	30	51	Petroleum and its products.....	4	1,419	1	70	159
ASSEMBLERS (Mainly farm products).....	4	981	1	56	80	Plumbing and heating equipment and spls.....	3	1,622	1	24	40
BY KINDS OF BUSINESS:						Tobacco and products (except leaf).....	9	725	7	49	80
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	128	40,050	39	2,264	3,219	Waste materials.....	14	1,574	4	148	191
Automotive.....	13	6,127	7	162	271	All other.....					
Beer, wines, and liquors.....	6	1,512	1	87	99	MANUFACTURERS' SALES BRANCHES (With stocks).....	24	7,490	---	330	555
Clothing and furnishings.....	5	979	---	54	90	Groceries and foods (specialty lines)...	10	4,862	---	187	280
Coal and coke.....	3	3,972	---	338	552	Machinery—equipment—supplies.....	8	507	---	54	117
Drugs (general line).....	2	1,904	1	125	159	All other.....	8	2,129	---	89	158
Drugs and drug sundries (specialty lines)...	1	---	---	---	---	PETROLEUM BULK STATIONS: Petroleum and its products.....	7	5,614	---	103	186
Electrical goods.....	9	1,477	---	82	143	AGENTS AND BROKERS.....	16	1,580	8	30	51
Farm products—consumer goods.....	8	5,565	2	269	344	Groceries and foods (specialty lines)...	4	497	1	7	13
Furniture and house furnishings.....	4	174	---	24	55	Lumber and construction materials.....	5	126	3	12	20
Groceries (general line).....	8	5,218	1	253	379	Machinery—equipment—supplies.....	7	787	4	11	18

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
** Sales include taxes.

MARYLAND

BALTIMORE
(See page 293.)

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

MASSACHUSETTS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
BOSTON (See page 297.)						FALL RIVER—Con.					
BROCKTON						BY KINDS OF BUSINESS:					
TOTALS, 1939.....	106	\$15,036	78	679	\$1,072	SERVICE AND LIMITED-FUNCTION WHOLESALEERS *	155	\$17,274	110	895	\$1,262
1935.....	77	10,364	148	1513	1715	Automotive.....	9	634	5	60	78
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	89	8,651	75	444	655	Beer, wines, and liquors.....	6	1,768	1	87	113
MANUFACTURERS' SALES BRANCHES						Chemicals and paints.....	4	1,346	2	67	89
(With stocks).....	8	5,444	---	107	190	Dry goods (general line).....	1				
ALL OTHER *.....	9	2,841	3	128	229	Dry goods (specialty lines).....	8	710	9	18	38
BY KINDS OF BUSINESS:						Electrical goods.....	5	262	3	18	21
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	89	8,651	75	444	655	Farm products--consumer goods *	17	2,335	11	141	194
Automotive.....	5	298	5	19	28	Groceries (general line).....	7	2,452	4	73	125
Beer, wines, and liquors.....	3	1,135	1	52	124	Groceries and foods (specialty lines).....	34	2,080	20	68	119
Electrical goods.....	5	95	5	6	7	Machinery--equipment--supplies.....	21	1,842	13	156	243
Farm products--consumer goods.....	11	739	15	43	56	Paper and its products.....	5	373	4	51	59
Groceries (general line).....	3	2,132	---	82	149	Tobacco and products (except leaf).....	7	1,985	7	55	37
Groceries and foods (specialty lines).....	5	771	2	28	42	Waste materials.....	13	376	13	58	58
Machinery--equipment--supplies.....	6	35	7	7	5	All other.....	16	1,115	9	85	117
Paper and its products.....	3	308	2	25	33	PETROLEUM BULK STATIONS AND TERMINALS:					
Tobacco and products (except leaf).....	5	910	5	10	14	Petroleum and its products.....	6	4,414	1	148	232
Waste materials.....	18	806	15	57	58	AGENTS AND BROKERS.....	12	8,425	14	14	43
All other.....	29	1,574	28	117	142	Farm products--raw materials.....	6	4,659	5	10	31
						All other.....	6	1,586	9	4	10
CAMBRIDGE											
TOTALS, 1939.....	157	85,935	35	2,647	4,637	HOLYOKE					
1935.....	115	49,581	130	11,944	3,407	TOTALS, 1939.....	65	15,261	28	828	1,099
1929.....	121	55,765	---	2,659	5,453	1935.....	44	8,737	119	1401	1,585
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	101	23,923	28	1,268	2,249	SERVICE AND LIMITED-FUNCTION WHOLESALEERS	54	9,391	25	509	637
MANUFACTURERS' SALES BRANCHES						MANUFACTURERS' SALES BRANCHES					
(With stocks).....	39	36,908	---	1,194	2,105	(With stocks).....	4				
MANUFACTURERS' SALES OFFICES						MANUFACTURERS' SALES OFFICES					
(Without stocks).....	5	833	---	124	128	(Without stocks).....	1	5,145	---	76	159
AGENTS AND BROKERS.....	12	4,271	7	61	155	AGENTS AND BROKERS.....	3	472	1	17	47
BY KINDS OF BUSINESS:						ALL OTHER *.....	5	255	2	26	36
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	101	23,923	28	1,268	2,249	BY KINDS OF BUSINESS:					
Automotive.....	8	787	---	64	106	SERVICE AND LIMITED-FUNCTION WHOLESALEERS	54	9,391	25	509	637
Chemicals and paints.....	4	312	1	18	34	Farm products--consumer goods.....	6	615	8	45	45
Electrical goods.....	6	2,701	2	137	283	Groceries (general line).....	3	2,025	---	61	112
Farm products--consumer goods.....	4	574	5	13	19	Groceries and foods (specialty lines).....	4	628	2	23	39
Groceries (general line).....	1					Machinery--equipment--supplies.....	6	1,543	1	110	239
Groceries and foods (specialty lines).....	13	3,778	6	177	359	Paper and its products.....	9	1,321	5	58	115
Lumber and construction materials.....	5	748	---	57	106	Tobacco and products (except leaf).....	3	415	2	10	12
Machinery--equipment--supplies.....	13	2,791	5	251	452	Waste materials.....	11	733	5	95	98
Metals and metal work (except scrap).....	7	3,605	2	135	280	All other.....	12	2,115	2	109	206
Paper and its products.....	6	2,691	---	112	215	AGENTS AND BROKERS.....	3	472	1	17	17
Plumbing and heating equipment and spls.....	10	1,404	2	82	137	Paper and its products.....	3	472	1	17	47
Tobacco and products (except leaf).....	4	1,481	---	24	32						
Waste materials.....	5	525	1	64	80	LAWRENCE					
All other.....	16	2,250	6	134	174	TOTALS, 1939.....	99	23,006	70	934	1,471
MANUFACTURERS' SALES BRANCHES						1935.....	88	17,774	162	1697	1999
(With stocks).....	39	36,908	---	1,194	2,105	SERVICE AND LIMITED-FUNCTION					
Groceries and foods (specialty lines).....	13	28,501	---	774	1,512	WHOLESALEERS *	87	19,993	65	791	1,291
Machinery--equipment--supplies.....	11	2,435	---	121	247	MANUFACTURERS' SALES BRANCHES					
Plumbing and heating equipment and spls.....	5	1,238	---	46	91	(With stocks).....	8	2,033	---	74	118
All other.....	10	7,936	---	253	455	PETROLEUM BULK STATIONS *.....	8	950	5	39	58
AGENTS AND BROKERS.....	12	4,271	7	61	155	BY KINDS OF BUSINESS:					
Machinery--equipment--supplies.....	3	324	3	5	10	SERVICE AND LIMITED-FUNCTION					
Plumbing and heating equipment and spls.....	3	430	3	9	14	WHOLESALEERS *	87	19,993	65	791	1,291
All other.....	6	3,517	1	47	181	Automotive.....	4	540	1	24	48
						Beer, wines, and liquors.....	5	2,025	2	103	220
FALL RIVER						Electrical goods.....	3	253	1	13	33
TOTALS, 1939.....	178	32,709	125	1,172	1,732	Farm products--consumer goods.....	15	1,720	22	106	170
1935.....	179	30,913	127	11,079	1,418	Groceries (general line).....	3	979	---	44	75
1929.....	130	55,144	---	898	1,487	Groceries and foods (specialty lines).....	22	6,330	17	151	244
SERVICE AND LIMITED-FUNCTION WHOLESALEERS *	153	17,274	110	895	1,269	Machinery--equipment--supplies *	4	155	4	12	16
MANUFACTURERS' SALES BRANCHES						Paper and its products.....	4	335	5	19	27
(With stocks).....	6	4,596	---	117	181	Tobacco and products (except leaf).....	8	1,877	7	25	32
MANUFACTURERS' SALES OFFICES						Waste materials.....	3	224	1	40	53
(Without stocks).....	1					All other.....	16	4,975	5	254	396
PETROLEUM BULK STATIONS AND TERMINALS *.....	6	4,414	1	148	239						
AGENTS AND BROKERS.....	12	8,425	14	14	43						

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL.—Continued

TYPE OF OPERATION BY KINDS OF BUSINESS

MASSACHUSETTS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lishments	Sales (add 000)	Active em- ploy- ees (average for year)	Number of employ- ees (average for year)	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lishments	Sales (add 000)	Active em- ploy- ees (average for year)	Number of employ- ees (average for year)	TOTAL PAY ROLL* (add 000)
LOWELL						NEW BEDFORD—Con.					
TOTALS, 1939.....	78	\$13,508	37	588	\$872	BY KINDS OF BUSINESS:					
1935.....	92	11,888	53	685	997	SERVICE AND LIMITED-FUNCTION					
1929 *.....	89	24,043	---	704	1,170	WHOLESALES *.....	87	\$14,934	50	649	\$928
SERVICE AND LIMITED-FUNCTION WHOLESALEERS *.....	62	8,187	36	423	574	Automotive.....	7	872	4	57	72
MANUFACTURERS' SALES BRANCHES (With stocks).....	5	2,263	---	59	110	Beer, wines, and liquors.....	6	1,737	---	70	121
PETROLEUM BULK STATIONS **.....	8	3,128	1	106	168	Chemicals and paints.....	3	38	2	4	4
BY KINDS OF BUSINESS:						Farm products—raw materials *.....	3	1,659	1	8	15
SERVICE AND LIMITED-FUNCTION WHOLESALEERS *.....	62	8,187	36	423	574	Farm products—consumer goods.....	11	1,029	8	90	134
Automotive.....	4	322	2	32	60	Groceries (general line).....	4	2,720	---	90	139
Clothing and furnishings.....	3	103	1	6	11	Groceries and foods (specialty lines).....	9	1,270	6	40	52
Farm products—consumer goods *.....	1	1,181	5	74	93	Hardware.....	3	148	1	11	21
Groceries (general line).....	9	1,960	8	77	98	Machinery—equipment—supplies.....	6	478	4	45	78
Groceries and foods (specialty lines).....	12	456	3	39	67	Paper and its products.....	3	361	3	22	27
Machinery—equipment—supplies.....	8	190	2	17	16	Petroleum and its products.....	3	161	2	9	11
Paper and its products.....	3	729	1	53	92	Plumbing and heating equip't and spls.....	5	874	2	54	86
Plumbing and heating equipment and spls.....	4	1,557	3	20	22	Tobacco and products (except leaf).....	4	1,890	1	23	38
Tobacco and products (except leaf).....	9	323	7	48	41	Waste materials.....	8	181	10	21	20
Waste materials.....	8	1,066	4	57	74	All other.....	12	1,088	6	96	108
All other.....											
LYNN						NEWTON					
TOTALS, 1939.....	109	13,622	84	668	969	TOTALS, 1939.....	23	3,828	11	80	175
1935.....	114	11,366	83	654	957	1935.....	13	932	5	47	70
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	100	9,578	84	544	718	SERVICE AND LIMITED-FUNCTION WHOLESALEERS	10	531	7	30	54
ALL OTHER *.....	9	4,044	---	124	242	MANUFACTURERS' SALES BRANCHES (With stocks).....	4	821	---	25	46
BY KINDS OF BUSINESS:						AGENTS AND BROKERS.....	5	575	4	7	7
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	100	9,578	84	544	718	ALL OTHER *.....	4	1,701	---	20	65
Automotive.....	5	275	3	24	36	BY KINDS OF BUSINESS:					
Beer, wines, and liquors.....	4	903	4	50	45	SERVICE AND LIMITED-FUNCTION WHOLESALEERS	10	531	7	30	54
Clothing and furnishings.....	3	248	2	10	13	Lumber and construction materials.....	3	133	2	8	12
Electrical goods.....	6	269	5	19	19	ALL other.....	7	398	5	22	42
Farm products—consumer goods.....	3	165	6	14	19						
Groceries (general line).....	3	725	2	21	42	QUINCY					
Groceries and foods (specialty lines).....	4	638	4	23	30	TOTALS, 1939.....	33	9,784	12	255	469
Machinery—equipment—supplies.....	15	398	12	54	62	1935.....	33	9,295	12	352	583
Paper and its products.....	3	185	---	19	23	SERVICE AND LIMITED-FUNCTION WHOLESALEERS	20	3,414	9	127	216
Tobacco and products (except leaf).....	3	1,191	2	14	22	MANUFACTURERS' SALES BRANCHES (With stocks).....	4	1,655	---	45	89
Waste materials.....	11	102	11	30	19	ALL OTHER *.....	3	4,895	3	63	103
All other.....	40	4,423	33	286	300	BY KINDS OF BUSINESS:					
MALDEN						SERVICE AND LIMITED-FUNCTION WHOLESALEERS	26	3,414	9	127	216
TOTALS, 1939.....	28	6,505	9	267	478	Automotive.....	5	261	2	27	36
1935.....	29	4,859	15	251	396	Electrical goods.....	3	358	---	14	22
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	21	2,697	8	131	209	Groceries (general line).....	3	777	---	34	50
MANUFACTURERS' SALES BRANCHES (With stocks).....	4	2,681	---	110	209	Groceries and foods (specialty lines).....	3	358	1	13	27
PETROLEUM BULK STATIONS **.....	3	827	---	20	59	Plumbing and heating equip't and spls.....	3	1,133	2	16	26
BY KINDS OF BUSINESS:						Tobacco and products (except leaf).....	9	527	4	23	53
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	21	2,697	8	131	209	ALL other.....					
Plumbing and heating equipment and spls.....	4	536	1	24	70	SOMERVILLE					
All other.....	17	2,159	7	97	139	TOTALS, 1939.....	70	17,229	38	976	1,921
MEDFORD						1935.....	54	14,759	27	811	1,291
TOTALS, 1939.....	5	1,806	2	132	213	1929 *.....	31	32,993	---	959	1,865
1935.....	3	567	1	23	23	SERVICE AND LIMITED-FUNCTION WHOLESALEERS	60	12,954	37	880	1,638
NEW BEDFORD						MANUFACTURERS' SALES BRANCHES (With stocks).....	5	1,420	1	49	118
TOTALS, 1939.....	100	19,908	50	815	1,202	ALL OTHER *.....	5	2,855	---	67	165
1935.....	110	20,891	62	765	1,090	BY KINDS OF BUSINESS:					
1929.....	167	35,837	---	1,193	1,695	SERVICE AND LIMITED-FUNCTION WHOLESALEERS	60	12,954	37	880	1,638
SERVICE AND LIMITED-FUNCTION WHOLESALEERS *.....	87	14,934	50	649	928	Automotive.....	7	289	3	34	42
MANUFACTURERS' SALES BRANCHES (With stocks).....	9	3,710	---	136	228	Farm products—consumer goods.....	1	2,750	3	280	579
MANUFACTURERS' SALES OFFICES (Without stocks).....	1					Groceries (general line).....	4	3,255	2	195	389
PETROLEUM BULK STATIONS **.....	3	1,284	---	30	48	Groceries and foods (specialty lines).....	4	1,305	---	73	145
						Lumber and construction materials.....	8	281	4	19	18
						Machinery—equipment—supplies.....	3	904	1	18	21
						Tobacco and products (except leaf).....	10	270	8	39	53
						Waste materials.....	19	4,020	12	202	411
						All other.....					

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KIND OF BUSINESS

MASSACHUSETTS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated business	Num- ber of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated business	Num- ber of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
SPRINGFIELD						WORCESTER					
TOTALS, 1939.....	320	\$78,803	153	2,091	\$4,597	TOTALS, 1939.....	270	\$72,709	106	2,879	\$4,537
1935.....	268	63,627	111	1,687	14,135	1935.....	249	58,278	115	1,924,458	134,013
1929 ¹²	254	115,560	---	3,513	6,357	1929 ⁶	246	68,455	---	2,781	4,878
SERVICE AND LIMITED-FUNCTION WHOLESALERS	249	45,184	139	1,854	3,021	SERVICE AND LIMITED-FUNCTION	223	46,433	105	1,908	3,219
MANUFACTURERS' SALES BRANCHES	31	16,655	---	443	819	MANUFACTURERS' SALES BRANCHES	25	13,199	---	468	819
(With stocks).....	7	1,643	---	15	33	(With stocks).....	4	2,312	---	13	23
MANUFACTURERS' SALES OFFICES	14	10,310	1	303	576	MANUFACTURERS' SALES OFFICES	15	9,134	1	273	427
(Without stocks).....	16	3,225	13	53	103	(Without stocks).....	3	1,631	---	16	34
PETROLEUM BULK STATIONS AND TERMINALS ¹²	3	1,586	---	23	45	PETROLEUM BULK STATIONS AND TERMINALS ¹²	---	---	---	---	---
AGENTS AND BROKERS.....	---	---	---	---	---	AGENTS AND BROKERS.....	---	---	---	---	---
ASSEMBLERS (Farm products--consumer goods)	---	---	---	---	---	ASSEMBLERS (Farm products--consumer goods)	---	---	---	---	---
BY KINDS OF BUSINESS:	---	---	---	---	---	BY KINDS OF BUSINESS:	---	---	---	---	---
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	249	45,184	139	1,854	3,021	SERVICE AND LIMITED-FUNCTION	223	46,433	105	1,908	3,219
Automotive.....	20	3,880	8	223	326	WHOLESALES ³	15	1,546	4	152	203
Beer, wines, and liquors.....	7	3,313	1	112	201	Automotive.....	7	2,003	---	115	214
Chemicals and paints.....	9	539	3	42	64	Beer, wines, and liquors.....	5	858	2	31	73
Clothing and furnishings.....	8	358	5	20	20	Chemicals and paints.....	10	1,480	9	51	97
Electrical goods.....	17	2,784	4	112	243	Clothing and furnishings.....	8	775	6	17	49
Farm products--consumer goods.....	31	4,828	27	157	229	Dry goods (specialty lines).....	16	2,025	5	104	129
Furniture and house furnishings.....	5	340	4	20	15	Electrical goods.....	24	3,526	16	217	289
Groceries (general line).....	5	3,548	---	89	172	Farm products--consumer goods ³	3	67	2	6	6
Groceries and foods (specialty lines).....	27	3,418	20	144	207	Furniture and house furnishings.....	8	6,074	---	207	422
Hardware.....	3	88	2	8	14	Groceries (general line).....	24	3,978	17	137	153
Lumber and construction materials.....	10	5,570	6	106	277	Groceries and foods (specialty lines).....	4	800	1	80	125
Machinery--equipment--supplies.....	31	2,199	24	136	344	Hardware.....	4	3,090	5	42	148
Metals and metal work (except scrap).....	4	275	3	11	24	Machinery--equipment--supplies.....	23	2,234	9	176	239
Paper and its products.....	16	1,940	8	150	261	Metals and metal work (except scrap).....	7	2,180	1	81	226
Plumbing and heating equipment and apls.....	10	1,489	1	98	182	Paper and its products.....	7	662	4	44	70
Tobacco and products (except leaf).....	8	5,784	2	84	118	Plumbing and heating equipt and apls.....	8	1,110	4	81	125
Waste materials.....	15	1,155	9	113	120	Tobacco and products (except leaf).....	22	8,729	1	145	227
All other.....	23	3,878	13	231	324	Waste materials.....	24	1,233	12	105	123
MANUFACTURERS' SALES BRANCHES	---	---	---	---	---	All other.....	24	2,461	7	179	249
(With stocks).....	31	16,655	---	443	819	MANUFACTURERS' SALES BRANCHES	25	13,199	---	468	819
Groceries and foods (specialty lines).....	8	9,528	---	214	373	(With stocks).....	7	7,248	---	206	324
Machinery--equipment--supplies.....	8	654	---	71	133	Groceries and foods (specialty lines).....	8	1,232	---	64	116
All other.....	15	6,473	---	158	313	Machinery--equipment--supplies.....	10	4,719	---	198	368
PETROLEUM BULK STATIONS AND TERMINALS:	---	---	---	---	---	All other.....	---	---	---	---	---
Petroleum and its products.....	14	10,310	1	303	576						
AGENTS AND BROKERS.....	16	3,225	13	53	103						
Farm products--consumer goods.....	3	1,208	3	23	31						
Groceries and foods (specialty lines).....	6	1,498	4	13	18						
Machinery--equipment--supplies.....	4	428	2	16	55						
All other.....	3	93	4	1	1						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

2 Includes 7 petroleum bulk stations; 1 agent; and 1 assembler of farm products.

3 Includes 1 assembler of farm products.

4 Includes 2 petroleum bulk stations; and 1 assembler of farm products.

5 Includes 1 agent.

6 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

7 Includes 7 manufacturers' sales branches (with stocks); and 2 assemblers of farm products.

8 Includes 2 agents and brokers.

9 Includes 3 manufacturers' sales offices (without stocks); and 1 petroleum bulk station.

10 Includes 2 petroleum bulk stations; and 1 agent.

11 Includes 2 manufacturers' sales offices (without stocks); 2 petroleum bulk stations; and 1 assembler of farm products.

12 Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

13 Data for 1935 exclude personnel and pay roll of 2 commission bulk stations.

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Types of Operation by Kinds of Business

MICHIGAN

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

MICHIGAN

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
LANSING						PONTIAC—Con.					
TOTALS, 1939.....	145	\$32,155	83	1,254	\$1,972	BY KINDS OF BUSINESS:					
1935.....	113	27,479	56	961	1,755	SERVICE AND LIMITED-FUNCTION WHOLESALERS	39	\$14,925	29	527	\$927
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	95	18,984	67	918	1,389	Automotive.....	8	9,455	6	270	508
MANUFACTURERS' SALES BRANCHES						Beer, wines, and liquors.....	7	1,715	5	66	155
(With stocks).....	17	3,024	---	143	257	Electrical goods.....	4	480	2	29	41
MANUFACTURERS' SALES OFFICES						Farm products--consumer goods.....	3	525	4	20	51
(Without stocks).....	2					Groceries (general line).....	1				
PETROLEUM BULK STATIONS **.....	19	3,874	11	97	196	Groceries and foods (specialty lines).....	6	2,061	7	65	115
AGENTS AND BROKERS.....	8	2,801	5	30	45	Tobacco and products (except leaf).....	3	628	2	19	19
ASSEMBLERS (Mainly farm products).....	4	3,610	---	68	85	Waste materials.....	3	89	2	17	15
						All other.....	4	174	---	21	51
BY KINDS OF BUSINESS:											
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	95	18,984	67	918	1,389	SAGINAW					
Automotive.....	9	732	7	76	113	TOTALS, 1939.....	142	37,719	78	1,812	2,457
Beer, wines, and liquors.....	8	1,172	12	46	69	1935.....	130	23,605	59	1,024	1,483
Chemicals and paints.....	5	508	2	44	81	SERVICE AND LIMITED-FUNCTION WHOLESALERS	99	21,032	62	1,198	1,945
Electrical goods.....	8	885	4	46	85	MANUFACTURERS' SALES BRANCHES					
Farm products--consumer goods.....	3	209	4	10	11	(With stocks).....	10	4,734	---	208	529
Groceries (general line).....	6	1,921	1	70	92	MANUFACTURERS' SALES OFFICES					
Groceries and foods (specialty lines).....	14	979	15	101	95	(Without stocks).....	4	97	---	11	16
Lumber and construction materials.....	4	758	4	27	57	PETROLEUM BULK STATIONS **.....	17	2,603	8	65	134
Machinery--equipment--supplies.....	11	3,648	3	154	261	AGENTS AND BROKERS.....	9	8,118	7	20	39
Plumbing and heating equipment and spls.....	3	850	4	47	80	ASSEMBLERS (Mainly farm products).....	3	1,137	1	90	64
Tobacco and products (except leaf).....	4	1,295	3	31	45	BY KINDS OF BUSINESS:					
Waste materials.....	6	1,280	2	93	129	SERVICE AND LIMITED-FUNCTION WHOLESALERS	99	21,032	62	1,198	1,945
All other.....	13	4,751	6	171	291	Automotive.....	10	4,174	7	220	331
						Beer, wines, and liquors.....	8	2,027	6	110	165
PONTIAC						Electrical goods.....	8	946	3	57	93
TOTALS, 1939.....	52	18,446	30	623	1,161	Farm products--consumer goods.....	14	557	17	54	58
1935.....	53	18,005	28	561	1,058	Groceries (general line).....	5	3,455	1	132	174
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	39	14,925	29	527	987	Groceries and foods (specialty lines).....	14	817	13	55	115
PETROLEUM BULK STATIONS **.....	9	3,034	1	69	127	Lumber and construction materials.....	5	1,732	2	63	106
ALL OTHER ?.....	4	489	1	28	47	Machinery--equipment--supplies.....	9	848	1	54	100
						Paper and its products.....	3	380	---	27	55
						Waste materials.....	7	720	5	84	65
						All other.....	16	5,418	7	384	646

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 5 petroleum bulk stations; and 1 agent.

2 Data for 1935 exclude personnel and pay roll of 2 commission bulk stations.

3 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

4 Includes 1 assembler.

5 Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

6 Includes 1 manufacturer's sales office (without stocks); and 2 petroleum bulk stations.

7 Includes 3 manufacturers' sales branches (with stocks); and 1 assembler (mainly farm products).

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

MINNESOTA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (full time and part time)	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (full time and part time)	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
DULUTH						MINNEAPOLIS—Con.					
TOTALS, 1939.....	227	\$100,729	111	3,256	\$5,419	MANUFACTURERS' SALES BRANCHES (With stocks).....	167	\$102,328	---	3,579	\$6,928
1935.....	200	85,809	94	2,994	4,219	Amusement and sporting goods.....	12	6,245	---	406	885
1929.....	195	171,363	---	3,231	5,513	Automotive.....	13	6,560	---	359	749
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	142	62,102	88	2,613	4,229	Beer, wines, and liquors.....	6	1,076	---	93	163
MANUFACTURERS' SALES BRANCHES (With stocks).....	29	9,961	---	372	680	Chemicals and paints.....	8	2,516	---	81	219
MANUFACTURERS' SALES OFFICES (Without stocks).....	7	2,185	---	30	87	Drugs and drug sundries (specialty lines).....	5	1,564	---	76	155
PETROLEUM BULK STATIONS **.....	14	4,928	8	133	200	Electrical goods.....	9	11,036	---	218	494
AGENTS AND BROKERS.....	20	20,934	15	81	189	Furniture and house furnishings.....	6	2,868	---	91	176
ASSEMBLERS (Mainly farm products).....	4	729	---	27	34	Groceries and foods (specialty lines).....	22	37,015	---	739	1,404
BY KINDS OF BUSINESS:						Machinery—equipment—supplies.....	51	20,793	---	1,037	1,932
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	142	62,102	88	2,613	4,229	Paper and its products.....	6	539	---	49	77
Automotive.....	12	1,234	10	103	153	Plumbing and heating equip't and spls.....	6	2,427	---	159	253
Beer, wines, and liquors.....	6	3,121	1	62	141	All other.....	18	8,419	---	322	462
Chemicals and paints.....	3	270	4	30	42	MANUFACTURERS' SALES OFFICES (Without stocks).....	62	37,945	---	532	1,335
Clothing and furnishings.....	4	630	6	17	20	Furniture and house furnishings.....	4	2,308	---	46	148
Coal and coke.....	4	4,320	1	125	219	Machinery—equipment—supplies.....	15	3,210	---	82	140
Electrical goods.....	6	1,453	9	42	68	Paper and its products.....	6	955	---	12	51
Farm products—raw materials.....	6	13,299	6	246	511	All other.....	37	31,372	---	412	995
Farm products—consumer goods.....	10	3,501	2	109	226	PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	29	16,805	7	576	1,069
Groceries (general line).....	7	6,631	---	307	432	AGENTS AND BROKERS.....	309	170,800	262	856	1,851
Groceries and foods (specialty lines).....	21	2,697	16	159	292	Amusement and sporting goods.....	4	422	5	1	(3)
Lumber and construction materials.....	5	2,348	---	93	194	Automotive.....	4	1,048	8	9	12
Machinery—equipment—supplies.....	16	3,005	8	71	152	Beer, wines, and liquors.....	3	871	4	---	---
Paper and its products.....	5	1,014	1	60	118	Chemicals and paints.....	5	149	4	2	4
Tobacco and products (except leaf).....	3	902	3	14	18	Clothing and furnishings.....	15	1,737	15	11	13
Waste materials.....	6	4,090	9	219	234	Coal and coke.....	6	3,684	---	54	107
All other.....	22	14,587	12	896	1,503	Dry goods (specialty lines).....	13	2,934	12	6	38
MANUFACTURERS' SALES BRANCHES (With stocks).....	29	9,961	---	372	680	Electrical goods.....	21	3,079	23	22	37
Groceries and foods (specialty lines).....	10	5,596	---	132	298	Farm products—raw materials.....	32	90,194	5	379	944
Machinery—equipment—supplies.....	9	1,074	---	84	140	Farm products—consumer goods.....	13	8,584	9	39	108
All other.....	9	3,191	---	123	242	Farm supplies.....	11	9,566	10	15	31
PETROLEUM BULK STATIONS: Petroleum and its products.....	18	4,928	8	133	200	Furniture and house furnishings.....	15	1,375	15	14	22
AGENTS AND BROKERS.....	28	20,924	15	81	189	Groceries and foods (specialty lines).....	41	34,863	39	100	205
Farm products—raw materials.....	11	15,910	---	53	141	Hardware.....	6	1,011	6	4	4
Groceries and foods (specialty lines).....	7	4,453	6	15	29	Lumber and construction materials.....	19	1,455	16	13	17
Lumber and construction materials.....	3	387	3	1	1	Machinery—equipment—supplies.....	51	3,115	48	114	172
All other.....	7	274	6	12	18	Metals and metal work (except scrap).....	8	1,154	9	7	10
MINNEAPOLIS						Paper and its products.....	8	966	8	6	8
TOTALS, 1939.....	1,535	718,894	762	16,075	30,615	Petroleum and its products.....	3	1,374	---	9	25
1935.....	1,123	626,099	555	14,533	24,819	Plumbing and heating equip't and spls.....	18	1,290	13	21	67
1929.....	1,062	797,474	---	17,223	31,353	All other.....	11	1,329	12	30	29
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	703	371,473	404	10,922	19,243	MINNEAPOLIS AND ST. PAUL (combined) (See page 302.)					
MANUFACTURERS' SALES BRANCHES (With stocks).....	167	102,328	---	3,579	6,828	ST. PAUL					
MANUFACTURERS' SALES OFFICES (Without stocks).....	62	37,945	---	532	1,335	TOTALS, 1939.....	650	224,496	400	7,479	12,958
PETROLEUM BULK STATIONS AND TERMINALS **.....	20	18,905	7	576	1,069	1935.....	532	182,486	315	6,862	10,511
AGENTS AND BROKERS.....	309	170,800	262	856	1,851	1929.....	441	221,696	---	8,025	12,965
ASSEMBLERS (Mainly farm products).....	15	15,533	9	211	291	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	396	131,228	261	5,526	9,330
BY KINDS OF BUSINESS:						MANUFACTURERS' SALES BRANCHES (With stocks).....	70	27,946	---	1,289	2,264
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	703	371,473	404	10,922	19,243	MANUFACTURERS' SALES OFFICES (Without stocks).....	14	22,072	---	173	470
Amusement and sporting goods.....	14	891	3	75	130	PETROLEUM BULK STATIONS AND TERMINALS **.....	21	16,603	4	254	448
Automotive.....	54	59,045	34	1,008	1,715	AGENTS AND BROKERS.....	124	23,248	112	164	307
Beer, wines, and liquors.....	21	14,903	14	371	707	ASSEMBLERS (Mainly farm products).....	5	9,397	3	73	117
Chemicals and paints.....	19	1,454	8	121	237	BY KINDS OF BUSINESS:					
Clothing and furnishings.....	41	4,947	41	206	313	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	396	131,228	261	5,526	9,330
Coal and coke.....	14	13,827	5	492	777	Amusement and sporting goods.....	3	115	2	6	5
Drugs and drug sundries (specialty lines).....	20	1,073	5	99	107	Automotive.....	29	9,197	24	408	614
Dry goods (general line).....	1	1,303	4	82	131	Beer, wines, and liquors.....	5	2,368	2	83	87
Dry goods (specialty lines).....	33	10,955	22	576	1,018	Chemicals and paints.....	16	915	12	89	141
Electrical goods.....	42	129,530	14	745	1,470	Clothing and furnishings.....	12	2,525	15	77	121
Farm products—raw materials.....	65	16,145	46	581	939	Coal and coke.....	4	3,444	---	256	420
Farm products—consumer goods.....	12	9,843	1	584	1,196	Drugs and drug sundries (specialty lines).....	10	441	6	49	59
Farm supplies.....	12	3,012	6	142	283	Dry goods (general line).....	1	7,406	3	558	928
Furniture and house furnishings.....	20	17,154	2	479	842	Dry goods (specialty lines).....	8	8,233	14	255	504
Groceries (general line).....	64	12,653	53	602	941	Farm products—raw materials.....	6	4,417	5	138	200
Groceries and foods (specialty lines).....	13	12,927	3	822	1,371	Farm products—consumer goods.....	40	8,966	37	333	503
Hardware.....	32	11,915	15	322	747	Furniture and house furnishings.....	3	269	1	36	55
Lumber and construction materials.....	110	16,095	71	1,055	1,976	Groceries (general line).....	10	20,939	7	804	1,307
Machinery—equipment—supplies.....	8	850	3	58	98	Groceries and foods (specialty lines).....	46	3,887	32	133	192
Metals and metal work (except scrap).....	25	7,395	6	498	895	Hardware.....	4	7,321	---	650	1,013
Paper and its products.....	12	10,395	6	244	464	Jewelry.....	8	535	8	16	28
Plumbing and heating equip't and spls.....	19	5,808	11	354	681	Lumber and construction materials.....	10	18,520	5	274	653
Tobacco and products (except leaf).....	25	7,407	22	70	119	Machinery—equipment—supplies.....	45	7,318	23	467	790
Waste materials.....	41	2,282	46	177	193	Paper and its products.....	20	3,552	9	198	428
All other.....	50	18,618	35	1,139	1,764	Petroleum and its products.....	3	355	2	25	45
						Plumbing and heating equip't and spls.....	13	1,628	10	141	237
						Tobacco and products (except leaf).....	29	4,237	25	51	65
						Waste materials.....	31	1,229	32	122	125
						All other.....	22	7,593	7	440	817

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL.—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

MINNESOTA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (add 000)	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (add 000)	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
ST. PAUL—Con.						ST. PAUL—Con.					
MANUFACTURERS' SALES BRANCHES	70	\$27,948	---	1,289	\$2,284	AGENTS AND BROKERS.....	124	\$25,749	112	184	\$157
(With stocks).....	4	886	---	46	98	Automotive.....	4	407	5	6	14
Chemicals and paints.....	5	1,505	---	47	78	Chemicals and paints.....	5	332	5	7	11
Clothing and furnishings.....	15	11,435	---	351	628	Clothing and furnishings.....	5	95	5	---	---
Groceries and foods (specialty lines).....	20	5,130	---	359	601	Dry goods (specialty lines).....	7	2,765	5	23	33
Machinery--equipment--supplies.....	6	4,144	---	238	405	Electrical goods.....	5	1,149	5	13	17
Plumbing and heating equip and supplies.	20	4,820	---	248	474	Farm products--consumer goods.....	7	753	5	12	12
All other.....	14	22,072	---	173	470	Furniture and house furnishings.....	8	521	5	1	(3)
MANUFACTURERS' SALES OFFICES	14	22,072	---	173	470	Groceries and foods (specialty lines).....	23	9,832	17	39	97
(Without stocks).....	5	3,593	---	18	42	Lumber and construction materials.....	6	1,078	4	13	15
Machinery--equipment--supplies.....	8	16,489	---	157	428	Machinery--equipment--supplies.....	27	2,492	30	41	62
All other.....	21	10,003	4	234	443	Metals and metal work (except scrap).....	9	2,054	9	11	21
PETROLEUM BULK STATIONS AND TERMINALS:						Plumbing and heating equip and sps.....	7	958	6	10	21
Petroleum and its products.....	21	10,003	4	234	443	All other.....	13	739	12	6	7

MISSISSIPPI

JACKSON						JACKSON—Con.					
TOTALS, 1939.....	142	\$37,098	78	1,333	\$1,995	SERVICE AND LIMITED-FUNCTION					
1935.....	95	17,094	24	751	623	WHOLESALE—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALEERS *	85	24,340	52	1,017	1,486	Lumber and construction materials.....	5	\$509	1	51	50
(With stocks).....	16	5,172	1	171	300	Machinery--equipment--supplies.....	8	1,332	3	99	123
MANUFACTURERS' SALES BRANCHES	5	1,632	---	11	23	Waste materials.....	5	342	7	33	27
(Without stocks).....	12	2,591	6	85	107	All other.....	20	6,637	8	177	257
PETROLEUM BULK STATIONS **	22	7,363	19	49	79	MANUFACTURERS' SALES BRANCHES	16	5,172	1	171	300
AGENTS AND BROKERS.....						(With stocks).....	5	2,536	---	78	117
BY KINDS OF BUSINESS:						Groceries and foods (specialty lines).....	5	349	---	41	65
SERVICE AND LIMITED-FUNCTION WHOLESALEERS *	85	24,340	52	1,017	1,486	Machinery--equipment--supplies.....	8	2,385	1	52	57
Automotive.....	14	5,282	12	206	338	PETROLEUM BULK STATIONS:					
Beer and wines.....	3	330	1	21	20	Petroleum and its products.....	12	2,591	6	85	107
Drugs (general line).....	2	1,240	3	51	74	AGENTS AND BROKERS.....	22	3,363	19	49	79
Drugs and drug sundries (specialty lines).....	3	1,232	1	42	69	Groceries and foods (specialty lines).....	5	1,574	3	13	15
Electrical goods.....	3	3,271	4	50	83	Lumber and construction materials.....	5	750	4	4	5
Farm products--raw materials *	3	391	4	12	12	Machinery--equipment--supplies.....	9	670	8	22	45
Farm products--consumer goods.....	7	5,530	---	236	280	All other.....	5	365	4	10	12
Groceries (general line).....	9	344	8	37	53						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

2 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

3 Less than \$1,000.

4 Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

5 Includes 1 assembler of farm products--raw materials.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

MISSOURI

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
KANSAS CITY (See page 344.) ST. JOSEPH						ST. LOUIS (See page 400.) SPRINGFIELD					
TOTALS, 1939.....	153	\$45,926	77	1,961	\$2,607	TOTALS, 1939.....	168	\$30,363	120	1,315	\$1,794
1935 ¹	146	38,553	82	1,332	1,874	1935.....	159	27,394	102	1,141	1,530
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	95	22,889	47	1,569	1,959	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	112	15,852	82	959	1,299
MANUFACTURERS' SALES BRANCHES (With stocks).....	11	7,362	---	208	361	MANUFACTURERS' SALES BRANCHES (With stocks).....	8	1,993	---	105	161
MANUFACTURERS' SALES OFFICES (Without stocks).....	4	106	---	12	18	MANUFACTURERS' SALES OFFICES (Without stocks).....	5	1,416	---	13	30
PETROLEUM BULK STATIONS **.....	19	2,904	10	106	154	PETROLEUM BULK STATIONS **.....	25	3,273	15	170	235
AGENTS AND BROKERS.....	15	10,728	13	40	65	AGENTS AND BROKERS.....	11	7,315	15	46	51
ASSEMBLERS (Mainly farm products).....	9	1,937	7	26	31	ASSEMBLERS (Mainly farm products).....	7	512	8	22	18
BY KINDS OF BUSINESS:						BY KINDS OF BUSINESS:					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	95	22,889	47	1,569	1,959	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	112	15,852	82	959	1,299
Automotive.....	11	765	4	93	106	Automotive.....	16	2,261	10	173	223
Beer, wines, and liquors.....	8	1,093	5	36	61	Beer, wines, and liquors.....	10	1,408	7	50	86
Chemicals and paints.....	4	881	3	57	84	Drugs (general line).....	1	297	2	14	19
Farm products--consumer goods.....	8	1,468	13	108	130	Drugs and drug sundries (specialty lines).....	2	383	5	33	27
Farm supplies.....	5	1,305	---	69	80	Dry goods (general line).....	2	1,120	9	99	101
Groceries (general line).....	5	4,049	---	179	233	Dry goods (specialty lines).....	2	1,033	10	49	52
Groceries and foods (specialty lines).....	10	1,337	4	112	151	Farm products--consumer goods.....	12	1,084	10	82	104
Lumber and construction materials.....	5	700	2	42	56	Farm supplies.....	8	3,084	---	140	225
Machinery--equipment--supplies.....	3	402	1	57	66	Groceries (general line).....	14	984	10	82	104
Paper and its products.....	3	415	---	46	64	Groceries and foods (specialty lines).....	3	433	---	38	44
Petroleum and its products.....	3	95	2	17	20	Lumber and construction materials.....	13	481	12	55	60
Plumbing and heating equipmt and spla.....	3	484	---	27	50	Machinery--equipment--supplies.....	3	833	2	14	20
Waste materials.....	6	502	3	55	45	Tobacco and products (except leaf).....	4	219	5	20	17
All other.....	21	9,373	10	671	812	Waste materials.....	17	3,310	10	192	321
MANUFACTURERS' SALES BRANCHES (With stocks).....	11	7,362	---	208	361	All other.....					
Groceries and foods (specialty lines).....	5	5,915	---	114	217						
All other.....	6	1,447	---	94	164						

NEBRASKA

LINCOLN						LINCOLN—Con.					
TOTALS, 1939.....	144	\$33,314	61	1,679	\$2,446	SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.					
1935 ¹	141	31,043	57	1,563	2,291	Groceries and foods (specialty lines).....	4	\$316	3	28	\$37
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	95	21,345	52	1,228	1,793	Lumber and construction materials.....	3	771	---	23	33
MANUFACTURERS' SALES BRANCHES (With stocks).....	20	4,761	---	281	456	Machinery--equipment--supplies.....	16	1,870	7	218	259
MANUFACTURERS' SALES OFFICES (Without stocks).....	2	106	---	12	18	Paper and its products.....	5	1,034	3	70	100
PETROLEUM BULK STATIONS AND TERMINALS **.....	15	4,632	2	129	188	Petroleum and its products.....	4	313	1	17	30
AGENTS AND BROKERS.....	4	1,973	2	11	20	Plumbing and heating equipment and spla.....	5	797	1	42	101
ASSEMBLERS (Mainly farm products).....	8	613	5	20	19	Waste materials.....	3	997	2	40	59
BY KINDS OF BUSINESS:						All other.....	18	4,231	11	246	345
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	95	21,345	52	1,228	1,793	PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	15	4,632	2	129	188
Automotive.....	10	2,441	4	118	179	ASSEMBLERS (Mainly farm products).....	8	613	5	29	19
Beer, wines, and liquors.....	8	1,217	8	53	85	Farm products--raw materials.....	3	413	2	17	10
Electrical goods.....	4	915	3	58	83	Farm products--consumer goods.....	5	200	3	12	9
Farm products--consumer goods.....	8	1,087	7	70	101						
Farm supplies.....	3	625	1	26	37						
Groceries (general line).....	4	4,742	1	209	304						
						OMAHA (See page 382.)					

NEW HAMPSHIRE

MANCHESTER						MANCHESTER—Con.					
TOTALS, 1939.....	101	\$24,367	51	1,132	\$1,671	BY KINDS OF BUSINESS:					
1935.....	96	19,343	50	876	1,301	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	65	\$13,119	40	815	\$1,086
1929.....	101	23,687	---	978	1,432	Automotive.....	7	933	2	60	69
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	85	13,119	40	815	1,085	Beer, wines, and liquors.....	7	818	4	59	64
MANUFACTURERS' SALES BRANCHES (With stocks).....	14	6,934	---	170	377	Electrical goods.....	5	633	4	28	37
MANUFACTURERS' SALES OFFICES (Without stocks).....	1	106	---	12	18	Farm products--consumer goods.....	7	1,858	5	88	92
PETROLEUM BULK STATIONS **.....	12	2,990	5	95	150	Groceries and foods (specialty lines).....	12	1,884	10	111	134
AGENTS AND BROKERS.....	3	398	1	11	25	Machinery--equipment--supplies.....	5	281	2	34	50
ASSEMBLERS (Farm products--consumer goods).....	6	1,020	5	41	54	Tobacco and products (except leaf).....	3	1,522	1	37	39
						Waste materials.....	4	65	1	12	8
						All other.....	15	5,775	10	387	552

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Some adjustments have been made in the 1935 figures for comparison purposes.

2 Data for 1935 exclude personnel and pay roll of 1 commission station.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

NEW JERSEY

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ATLANTIC CITY						ELIZABETH					
TOTALS, 1939.....	104	\$18,996	54	795	\$1,225	TOTALS, 1939.....	93	\$24,632	51	705	\$1,220
1935.....	108	14,196	155	718	1,006	1935.....	106	23,402	61	771	1,301
1929.....	75	51,161	---	605	1,456	1929.....	75	51,161	---	605	1,456
SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	84	11,915	52	559	803	SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	79	11,546	50	472	826
MANUFACTURERS' SALES BRANCHES (With stocks).....	13	4,752	---	187	290	MANUFACTURERS' SALES BRANCHES (With stocks).....	8	6,390	---	155	279
MANUFACTURERS' SALES OFFICES (Without stocks).....	2	---	---	---	---	PETROLEUM BULK STATIONS AND TERMINALS **.....	6	6,698	1	76	115
PETROLEUM BULK STATIONS **.....	5	2,329	2	69	130	BY KINDS OF BUSINESS:					
BY KINDS OF BUSINESS:						SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	79	11,546	50	472	826
SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	84	11,915	52	559	803	Automotive.....	10	933	5	71	97
Automotive.....	6	569	4	47	56	Beer, wines, and liquors.....	6	1,060	2	39	75
Beer, wines, and liquors ³	6	2,647	4	48	85	Electrical goods.....	3	809	---	37	60
Chemicals and paints.....	3	300	3	19	28	Farm products—consumer goods.....	7	1,327	6	32	60
Farm products—consumer goods.....	12	1,544	7	69	113	Groceries and foods (specialty lines).....	14	817	11	33	51
Groceries (general line).....	1	---	8	120	210	Machinery—equipment—supplies ³	5	246	3	24	50
Groceries and foods (specialty lines).....	17	2,651	---	26	32	Tobacco and products (except leaf).....	4	2,004	7	20	27
Lumber and construction materials.....	4	264	---	26	32	Waste materials.....	10	529	10	42	43
Machinery—equipment—supplies ³	7	251	6	21	31	All other.....	20	3,821	6	174	335
Lumber and its products.....	5	248	2	35	38	MANUFACTURERS' SALES BRANCHES					
Plumbing and heating equipment and spts.....	3	365	1	24	35	(With stocks).....	8	6,390	---	155	279
Tobacco and products (except leaf).....	6	2,092	4	41	68	Groceries and foods (specialty lines).....	4	5,151	---	92	173
Waste materials.....	5	154	7	20	16	All other.....	4	1,238	---	63	107
All other.....	9	830	6	83	91						
BAYONNE						HOBOKEN					
TOTALS, 1939.....	52	25,500	24	442	815	TOTALS, 1939.....	55	42,336	26	1,508	2,370
1935.....	36	15,902	13	310	510	1935.....	43	12,643	19	590	1,074
1929.....	43	7,803	24	320	573	1929.....	51	40,803	26	1,450	2,320
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	43	7,803	24	320	573	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	51	40,803	26	1,450	2,320
MANUFACTURERS' SALES BRANCHES (With stocks).....	4	3,444	---	49	97	MANUFACTURERS' SALES BRANCHES (With stocks).....	3	1,733	---	56	116
MANUFACTURERS' SALES OFFICES (Without stocks).....	1	---	---	---	---	MANUFACTURERS' SALES OFFICES (Without stocks).....	1	---	---	---	---
PETROLEUM BULK STATIONS AND TERMINALS **.....	4	12,453	---	73	145	BY KINDS OF BUSINESS:					
BY KINDS OF BUSINESS:						SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	43	7,803	24	320	573
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	43	7,803	24	320	573	Automotive.....	3	2,909	---	86	230
Beer, wines, and liquors.....	3	2,909	---	86	230	Groceries (general line).....	1	---	6	42	60
Groceries (general line).....	1	---	6	42	60	Groceries and foods (specialty lines).....	9	1,220	---	30	61
Groceries and foods (specialty lines).....	9	1,220	---	30	61	Lumber and construction materials.....	4	470	---	19	25
Lumber and construction materials.....	4	470	---	19	25	Paper and its products.....	5	1,672	5	57	71
Plumbing and heating equipment and spts.....	5	1,672	5	57	71	Tobacco and products (except leaf).....	6	293	6	86	138
Tobacco and products (except leaf).....	6	293	6	86	138	Waste materials.....	15	1,239	7	---	---
Waste materials.....	15	1,239	7	---	---	All other.....					
All other.....											
CAMDEN						IRVINGTON					
TOTALS, 1939.....	136	27,671	86	1,236	1,975	TOTALS, 1939.....	49	6,865	25	348	617
1935.....	120	19,527	183	989	1,415	1935.....	31	5,629	14	241	478
1929.....	65	19,368	---	815	1,447	1929.....	43	5,521	20	253	516
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	120	18,547	86	1,028	1,578	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	43	5,521	20	253	516
MANUFACTURERS' SALES BRANCHES (With stocks).....	10	5,075	---	98	180	ALL OTHER.....	6	1,344	3	72	117
MANUFACTURERS' SALES OFFICES (Without stocks).....	2	---	---	---	---	BY KINDS OF BUSINESS:					
PETROLEUM BULK STATIONS **.....	4	4,249	---	110	217	SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	43	5,521	20	253	516
BY KINDS OF BUSINESS:						Automotive.....	4	1,079	1	7	11
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	120	18,547	86	1,028	1,578	Groceries and foods (specialty lines).....	4	477	4	9	14
Automotive.....	11	875	3	103	161	Lumber and construction materials.....	6	1,107	1	52	91
Beer, wines, and liquors.....	12	2,604	2	107	191	All other.....	29	3,750	14	165	372
Electrical goods.....	6	239	2	21	27						
Farm products—consumer goods.....	7	684	6	41	47						
Groceries (general line).....	2	---	14	320	522						
Groceries and foods (specialty lines).....	15	5,976	---	70	119						
Lumber and construction materials.....	7	651	4	14	13						
Machinery—equipment—supplies.....	3	561	1	31	62						
Metals and metal work (except scrap).....	3	561	1	31	62						
Paper and its products.....	11	504	15	42	51						
Plumbing and heating equipment and spts.....	7	1,352	1	98	133						
Tobacco and products (except leaf).....	7	2,243	8	20	28						
Waste materials.....	15	1,701	13	118	160						
All other.....	11	575	9	46	84						
EAST ORANGE						JERSEY CITY					
TOTALS, 1939.....	24	3,974	8	211	344	TOTALS, 1939.....	219	128,213	108	3,735	6,724
1935.....	18	3,517	7	182	420	1935.....	195	74,484	80	3,176	5,155
1929.....	19	2,203	8	95	159	1929.....	169	117,789	---	3,436	5,450
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	18	2,203	8	95	159	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	187	90,946	107	2,869	5,157
ALL OTHER.....	6	1,771	---	116	185	MANUFACTURERS' SALES BRANCHES (With stocks).....	19	15,756	---	828	1,604
						MANUFACTURERS' SALES OFFICES (Without stocks).....	8	17,979	---	226	412
						ALL OTHER.....	5	3,532	1	91	161
						BY KINDS OF BUSINESS:					
						SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	187	90,946	107	2,869	5,157
						Automotive.....	11	1,100	2	92	147
						Beer, wines, and liquors.....	10	8,698	---	362	722
						Chemicals and paints.....	6	1,092	1	59	102
						Coal and coke.....	4	721	2	25	39

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

Types of Operation by Kinds of Business

NEW JERSEY

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (all time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (all time and part time) Average for year	TOTAL PAY ROLL* (add 000)
JERSEY CITY—Con.						PATERSON—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALESALES—Con.						SERVICE AND LIMITED-FUNCTION WHOLESALESALES—Con.					
Drugs (general line).....	1	\$3,530	2	130	\$278	Chemicals and paints.....	4	\$563	---	32	\$83
Drugs and drug sundries (specialty lines).....	5					Dry goods (general line).....	1	1,548	2	37	98
Electrical goods.....	0	2,269	4	142	220	Dry goods (specialty lines).....	9				
Farm products—consumer goods.....	13	13,082	6	204	285	Electrical goods.....	9	733	5	49	74
Groceries (general line).....	5	5,082	2	94	177	Farm products—consumer goods.....	38	6,750	38	258	360
Groceries and foods (specialty lines).....	23	2,083	19	103	152	Groceries (general line).....	5	2,854	2	62	136
Lumber and construction materials.....	12	2,614	2	164	333	Groceries and foods (specialty lines).....	20	4,789	18	184	258
Machinery—equipment—supplies.....	16	1,820	17	148	209	Hardware.....	4	658	1	71	113
Metals and metal work (except scrap).....	7	4,360	---	241	480	Machinery—equipment—supplies ⁹	24	536	24	47	68
Paper and its products.....	9	1,014	8	65	125	Paper and its products.....	7	609	4	46	83
Petroleum and its products.....	3	156	4	3	3	Petroleum and its products.....	3	62	---	13	19
Plumbing and heating equipment and spls.....	10	3,032	2	97	106	Plumbing and heating equipment and spls.....	10	1,692	6	76	158
Tobacco and products (except leaf).....	7	8,739	3	60	103	Tobacco and products (except leaf).....	4	3,937	4	65	108
Waste materials.....	24	14,575	20	205	415	Waste materials.....	19	1,135	9	90	122
All other.....	13	16,430	6	747	1,207	All other.....	25	4,625	13	237	324
MANUFACTURERS' SALES BRANCHES (With stocks).....	10	15,756	---	529	964	TRENTON					
Groceries and foods (specialty lines).....	8	7,861	---	239	429	TOTALS, 1939.....	169	30,352	105	1,994	2,651
All other.....	11	7,895	---	290	535	1935 ¹⁰	168	33,522	107	1,550	2,111
NEWARK						1929 ⁸	152	36,593	---	1,377	2,345
(See page 367.)						SERVICE AND LIMITED-FUNCTION WHOLESALESALES MANUFACTURERS' SALES BRANCHES (With stocks).....	154	23,238	101	1,177	1,894
PASSAIC						MANUFACTURERS' SALES OFFICES (Without stocks).....	17	6,595	---	269	504
TOTALS, 1939.....	68	26,808	71	904	1,674	PETROLEUM BULK STATIONS ¹⁰	12	6,000	1	211	417
1935 ¹	70	17,321	41	640	1,073	ALL OTHER.....	3	510	3	17	46
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	90	16,407	71	836	1,075	BY KINDS OF BUSINESS:					
ALL OTHER.....	8	10,341	---	268	593	SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	154	23,238	101	1,177	1,894
BY KINDS OF BUSINESS:						Automotive.....	15	1,422	10	70	106
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	90	16,407	71	836	1,075	Beer, wines, and liquors.....	12	2,711	5	102	158
Automotive.....	7	227	9	17	15	Chemicals and paints.....	10	1,796	2	81	157
Electrical goods.....	4	168	2	9	9	Dry goods (specialty lines).....	4	74	1	11	12
Farm products—consumer goods.....	14	2,690	9	109	181	Electrical goods.....	7	976	4	78	120
Groceries (general line).....	3	977	6	19	21	Farm products—consumer goods.....	10	2,739	9	120	159
Groceries and foods (specialty lines).....	14	2,787	10	121	251	Groceries (general line).....	1	1,553	16	70	90
Hardware.....	3	1,066	---	47	68	Groceries and foods (specialty lines).....	4	252	1	13	27
Machinery—equipment—supplies.....	9	1,763	4	83	172	Hardware.....	18	1,828	8	120	182
Plumbing and heating equipment and spls.....	8	1,743	5	64	133	Machinery—equipment—supplies.....	9	878	7	34	98
Tobacco and products (except leaf).....	6	2,196	11	15	22	Paper and its products.....	7	870	6	55	79
Waste materials.....	5	619	4	55	52	Plumbing and heating equipment and spls.....	10	5,471	6	103	158
All other.....	17	2,203	9	97	171	Tobacco and products.....	11	1,047	6	103	107
PATERSON						Waste materials.....	19	2,409	15	173	234
TOTALS, 1939.....	226	41,826	142	1,688	2,332	UNION CITY					
1935.....	224	32,586	147	1,334	2,189	TOTALS, 1939.....	39	5,910	24	338	658
1929 ⁸	141	65,958	---	1,264	2,770	1935.....	33	3,354	18	132	320
SERVICE AND LIMITED-FUNCTION WHOLESALESALES ⁹	215	35,107	142	1,452	2,404	SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	39	5,910	24	338	658
MANUFACTURERS' SALES BRANCHES (With stocks).....	10	6,518	---	236	426	AGENTS AND BROKERS.....	1				
MANUFACTURERS' SALES OFFICES (Without stocks).....	1					BY KINDS OF BUSINESS:					
BY KINDS OF BUSINESS:						SERVICE AND LIMITED-FUNCTION WHOLESALESALES ³	39	5,910	24	338	658
SERVICE AND LIMITED-FUNCTION WHOLESALESALES ⁹	215	35,107	142	1,452	2,404	Farm products—consumer goods.....	7	2,710	2	206	444
Automotive.....	16	2,501	13	122	242	Groceries and foods (specialty lines).....	10	1,370	11	46	71
Beer, wines, and liquors.....	8	2,075	3	77	100	Hardware.....	5	483	4	25	34
						Paper and its products.....	17	1,387	7	61	107
						All other ³					

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

¹ Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

² Includes 2 agents.

³ Includes 1 agent.

⁴ Includes 3 manufacturers' sales branches (with stocks) and 1 manufacturer's sales office (without stocks).

⁵ Includes 1 manufacturer's sales office (without stocks).

⁶ Includes 3 manufacturers' sales branches (with stocks), 1 dealing in machinery—equipment—supplies and 2 in all other products.

⁷ Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

⁸ Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

⁹ Includes 1 small agent.

¹⁰ Data for 1935 exclude personnel and pay roll of 2 commission bulk stations.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

NEW YORK

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of uncor- porated business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of uncor- porated business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	
ALBANY						BINGHAMTON—Con.						
TOTALS, 1939.....	349	\$108,849	180	4,058	\$7,287	BY KINDS OF BUSINESS:						
1935 ¹	304	101,765	119	3,527	16,150		SERVICE AND LIMITED-FUNCTION WHOLESALERS ⁴	118	\$20,651	62	1,208	\$1,755
1929 ²	243	124,335	—	3,630	8,879		Automotive.....	9	1,003	6	96	172
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	216	50,551	126	2,334	3,922		Beer, wines, and liquors.....	10	1,354	9	62	82
MANUFACTURERS' SALES BRANCHES (With stocks).....	07	28,097	2	1,209	2,470		Drugs (general line).....	1	1,097	—	67	123
MANUFACTURERS' SALES OFFICES (Without stocks).....	18	9,537	—	158	406		Drugs and drug sundries (spolty lines).....	2	—	—	—	—
PETROLEUM BULK STATIONS AND TERMINALS **	9	7,307	5	202	365		Electrical goods.....	9	2,272	3	116	213
AGENTS AND BROKERS.....	36	10,604	26	53	107		Farm products—consumer goods ⁵	10	1,162	12	55	66
ASSEMBLERS (Mainly farm products).....	3	753	1	10	17		Groceries (general line).....	6	3,686	—	161	237
BY KINDS OF BUSINESS:							Groceries and foods (specialty lines).....	15	1,911	13	100	128
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	216	50,551	126	2,334	3,922	Jewelry.....	3	103	3	6	7	
Amusement and sporting goods.....	4	326	4	15	32	Machinery—equipment—supplies.....	13	736	9	59	89	
Automotive.....	22	6,937	13	417	689	Paper and its products.....	3	648	1	62	102	
Beer, wines, and liquors.....	9	5,060	5	127	263	Tobacco and products (except leaf).....	5	1,562	4	20	30	
Chemicals and paints.....	4	204	—	26	50	All other ⁶	32	4,917	22	404	447	
Coal and coke.....	4	3,255	2	62	94	BUFFALO						
Drugs (general line).....	1	2,176	1	94	136	(See page 303.)						
Drugs and drug sundries (specialty lines).....	2	—	—	—	—	MOUNT VERNON						
Electrical goods.....	18	4,135	7	196	354	TOTALS, 1939.....	100	25,004	52	910	1,815	
Farm products—consumer goods.....	22	8,276	14	205	341	1935 ⁶	83	16,006	34	1,018	1,715	
Furniture and house furnishings.....	4	602	2	21	35	SERVICE AND LIMITED-FUNCTION WHOLESALERS ⁷	70	9,169	50	491	812	
Groceries (general line).....	3	1,850	—	76	127	MANUFACTURERS' SALES BRANCHES	8	—	—	—	—	
Groceries and foods (specialty lines).....	23	1,972	23	105	153	(With stocks).....	—	—	—	—	—	
Hardware.....	3	1,664	1	127	243	MANUFACTURERS' SALES OFFICES	2	4,237	—	192	456	
Jewelry.....	4	216	3	11	14	(Without stocks).....	—	—	—	—	—	
Lumber and construction materials.....	13	2,488	5	108	344	PETROLEUM BULK STATIONS AND TERMINALS **	11	11,598	2	237	545	
Machinery—equipment—supplies.....	20	1,871	9	158	261	BY KINDS OF BUSINESS:						
Metals and metal work (except scrap).....	3	353	1	20	33	SERVICE AND LIMITED-FUNCTION WHOLESALERS ⁷	79	9,169	50	491	812	
Paper and its products.....	9	2,435	1	132	242	Automotive.....	11	859	4	81	163	
Petroleum and its products.....	3	200	2	9	23	Beer, wines, and liquors.....	4	850	5	14	22	
Plumbing and heating equipment and spls.....	10	1,777	3	144	222	Chemicals and paints.....	3	140	3	8	13	
Tobacco and products (except leaf).....	4	1,627	3	39	42	Electrical goods.....	7	417	4	25	50	
Waste materials.....	20	1,262	18	62	96	Farm products—consumer goods.....	6	928	4	36	61	
All other.....	11	1,155	9	100	118	Groceries and foods (specialty lines).....	9	1,609	7	49	129	
MANUFACTURERS' SALES BRANCHES	07	28,097	2	1,299	2,470	Metals and metal work (except scrap).....	3	317	1	21	52	
Amusement and sporting goods.....	7	2,423	—	150	238	Petroleum and its products.....	3	862	1	50	101	
Automotive.....	12	5,675	—	268	571	Plumbing and heating equipt and spls ⁷	9	820	7	54	62	
Furniture and house furnishings.....	4	419	—	16	26	Waste materials.....	8	287	4	19	29	
Groceries and foods (specialty lines).....	11	11,486	—	398	759	All other.....	16	2,301	10	144	187	
Machinery—equipment—supplies.....	15	3,521	—	247	486	NEW ROCHELLE						
All other.....	18	4,575	2	222	368	TOTALS, 1939.....	39	10,639	23	295	558	
MANUFACTURERS' SALES OFFICES	18	9,537	—	158	406	1935.....	35	6,552	12	256	472	
(Without stocks).....	—	—	—	—	—	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	33	7,216	23	207	357	
Groceries and foods (specialty lines).....	5	1,919	—	32	70	ALL OTHER ⁸	6	3,423	—	68	191	
Lumber and construction materials.....	4	2,456	—	70	208	BY KINDS OF BUSINESS:						
Machinery—equipment—supplies.....	4	168	—	10	23	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	33	7,216	23	207	357	
All other.....	5	4,904	—	46	105	Automotive.....	5	297	2	27	44	
PETROLEUM BULK STATIONS AND TERMINALS:	9	7,307	5	202	365	Farm products—consumer goods.....	9	729	9	25	41	
Petroleum and its products.....	—	—	—	—	—	Groceries (general line).....	1	198	7	11	9	
AGENTS AND BROKERS.....	36	10,604	26	53	107	Groceries and foods (specialty lines).....	2	—	—	—	—	
Farm products—consumer goods.....	3	1,454	3	3	4	Lumber and construction materials.....	4	3,646	2	70	165	
Furniture and house furnishings.....	3	179	1	7	10	Plumbing and heating equipment and spls.....	3	112	1	7	14	
Groceries and foods (specialty lines).....	10	4,463	5	18	42	Waste materials.....	9	2,253	2	67	96	
Lumber and construction materials.....	3	236	3	1	(3)	NEW YORK CITY						
Machinery—equipment—supplies.....	4	93	3	6	16	(See page 374.)						
All other.....	13	4,159	11	16	35	NEW YORK CITY, BRONX BOROUGH						
BINGHAMTON						TOTALS, 1939.....	862	226,523	650	7,663	14,129	
TOTALS, 1939.....	154	55,075	89	1,625	2,288	1935.....	741	164,488	513	5,497	9,509	
1935 ¹	120	22,636	59	1,157	1,749	1929.....	375	187,913	—	4,690	9,703	
SERVICE AND LIMITED-FUNCTION WHOLESALERS ⁴	118	20,651	62	1,208	1,755	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	811	181,958	639	6,349	11,593	
MANUFACTURERS' SALES BRANCHES	16	—	—	—	—	MANUFACTURERS' SALES BRANCHES	32	30,927	2	985	2,021	
(With stocks).....	—	—	—	—	—	(With stocks).....	15	7,621	8	152	305	
MANUFACTURERS' SALES OFFICES	2	4,712	—	162	300	AGENTS AND BROKERS.....	4	5,817	1	197	410	
(Without stocks).....	—	—	—	—	—	ALL OTHER ⁹	—	—	—	—	—	
PETROLEUM BULK STATIONS AND TERMINALS **	15	4,605	6	119	214							
AGENTS AND BROKERS.....	3	3,107	1	16	39							

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

Establishments, Sales, Personnel, and Pay Roll.—Continued

Types of Operation by Kinds of Business

NEW YORK

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (exclusive of part- time)	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (exclusive of part- time)	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
NEW YORK CITY, BRONX BOROUGH—Con.						NEW YORK CITY, BROOKLYN BOROUGH—Con.					
BY KINDS OF BUSINESS:						MANUFACTURERS' SALES BRANCHES (With stocks).....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	811	\$181,958	639	0,349	\$11,595	93	\$106,433	---	3,207	\$6,593	
Amusement and sporting goods.....	5	104	10	4	4	Automotive.....	8	5,527	---	217	429
Automotive.....	48	5,441	29	291	401	Chemicals and paints.....	7	4,480	---	287	542
Beer, wines, and liquors.....	14	9,843	7	288	550	Groceries and foods (specialty lines).....	29	58,522	---	1,054	2,108
Chemicals and paints.....	20	1,989	10	89	158	Lumber and construction materials.....	7	2,992	---	139	514
Clothing and furnishings.....	7	232	11	17	18	Machinery—equipment—supplies.....	16	9,758	---	685	1,532
Coal and coke.....	7	6,401	1	162	209	Metals and metal work (except scrap).....	4	2,486	---	54	129
Drugs (general line).....	2	4,271	15	171	254	Plumbing and heating equipment and spls.....	4	1,177	---	62	177
Drugs and drug sundries (specialty lines).....	22	4,271	15	171	254	All other.....	18	20,611	---	709	1,562
Dry goods (specialty lines).....	9	413	8	47	55	MANUFACTURERS' SALES OFFICES (Without stocks).....					
Electrical goods.....	6	679	5	47	78	Machinery—equipment—supplies.....	5	762	---	14	47
Farm products—raw materials.....	5	458	2	17	23	All other.....	17	22,170	---	1	229
Farm products—consumer goods.....	174	47,999	160	1,503	2,787	PETROLEUM BULK STATIONS AND TERMINALS:					
Furniture and house furnishings.....	15	595	13	41	48	Petroleum and its products.....	23	67,843	1	1,509	3,074
Groceries (general line).....	15	28,693	6	607	1,385	AGENTS AND BROKERS.....					
Groceries and foods (specialty lines).....	142	50,205	122	1,014	1,710	Farm products—consumer goods.....	36	10,298	29	146	286
Hardware.....	20	2,145	15	138	244	Groceries and foods (specialty lines).....	4	1,262	6	50	62
Lumber and construction materials.....	36	9,591	9	426	815	Lumber and construction materials.....	7	3,225	6	41	88
Machinery—equipment—supplies.....	60	6,545	40	391	820	All other.....	3	279	2	6	17
Metals and metal work (except scrap).....	9	2,320	1	90	202	NEW YORK CITY, MANHATTAN BOROUGH					
Paper and its products.....	50	4,509	49	255	423	TOTALS, 1939.....	19,997	11,935,147	13,077	203,427	472,750
Petroleum and its products.....	6	1,701	2	39	94	1936.....	18,055	9,811,293	11,605	187,659	362,136
Plumbing and heating equipment and spls.....	32	3,083	14	205	437	1929.....	10,894	14,375,894	9,137	199,442	526,134
Tobacco and products (except leaf).....	21	10,186	20	87	156	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....					
Waste materials.....	59	5,265	61	363	292	MANUFACTURERS' SALES BRANCHES (With stocks).....	13,793	4,097,534	9,340	124,312	267,675
All other.....	27	947	27	62	60	MANUFACTURERS' SALES OFFICES (Without stocks).....	1,009	1,600,750	110	42,597	100,800
MANUFACTURERS' SALES BRANCHES (With stocks).....						PETROLEUM BULK STATIONS AND TERMINALS **.....	976	1,590,432	85	15,630	48,561
Automotive.....	32	50,927	2	985	2,021	AGENTS AND BROKERS.....	9	14,919	3	182	540
Automotive.....	4	2,165	---	101	179	ASSEMBLERS (Mainly farm products).....	4,293	5,938,671	3,524	20,302	54,504
Groceries and foods (specialty lines).....	11	21,509	---	473	999	1936.....	17	31,141	9	533	850
Machinery—equipment—supplies.....	5	3,591	---	100	472	BY KINDS OF BUSINESS:					
All other.....	12	5,722	2	221	473	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	13,793	4,097,534	9,340	124,312	267,675
AGENTS AND BROKERS.....						Amusement and sporting goods.....	366	50,203	207	3,104	6,759
Farm products—consumer goods.....	15	7,621	9	132	305	Automotive.....	148	118,767	75	2,099	4,160
All other.....	10	4,869	4	98	234	Beer, wines, and liquors.....	122	107,358	29	2,958	7,509
NEW YORK CITY, BROOKLYN BOROUGH						Chemicals and paints.....	250	100,215	95	2,761	6,919
TOTALS, 1939.....	2,523	627,985	1,779	21,048	39,722	Clothing and furnishings.....	1,098	384,749	1,532	12,143	25,721
1935.....	2,042	501,859	1,374	16,691	32,217	Coal and coke.....	61	66,415	14	800	2,019
1929.....	1,902	425,040	---	17,099	37,574	Drugs (general line).....	10	17,281	---	945	1,500
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....						Drugs and drug sundries (specialty lines).....	515	53,122	120	4,681	6,329
MANUFACTURERS' SALES BRANCHES (With stocks).....	95	106,433	---	3,207	6,593	Dry goods (general line).....	11	10,612	9	360	873
MANUFACTURERS' SALES OFFICES (Without stocks).....	22	22,932	1	243	790	Dry goods (specialty lines).....	2,489	618,330	1,773	23,027	48,234
PETROLEUM BULK STATIONS AND TERMINALS **.....	23	67,843	1	1,509	3,074	Electrical goods.....	294	75,751	140	3,970	7,772
AGENTS AND BROKERS.....	36	10,298	29	146	286	Farm products—raw materials.....	408	309,284	293	1,957	6,085
ASSEMBLERS (Mainly farm products).....	5	3,542	2	102	317	Farm products—consumer goods.....	694	282,174	597	6,248	12,856
BY KINDS OF BUSINESS:						Farm supplies.....	30	9,009	11	254	587
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	2,344	416,957	1,749	15,751	28,956	Furniture and house furnishings.....	949	149,888	549	6,480	12,644
Amusement and sporting goods.....	20	1,055	18	67	64	Groceries (general line).....	23	60,323	19	2,086	5,762
Automotive.....	80	39,889	41	777	1,333	Groceries and foods (specialty lines).....	973	374,085	975	6,661	19,377
Beer, wines, and liquors.....	36	29,597	19	1,071	2,135	Hardware.....	189	34,140	119	2,113	3,874
Chemicals and paints.....	57	5,357	58	310	682	Jewelry.....	1,053	138,190	972	5,372	11,494
Clothing and furnishings.....	22	1,414	10	79	130	Lumber and construction materials.....	176	59,999	47	2,308	5,483
Coal and coke.....	22	8,997	5	267	601	Machinery—equipment—supplies.....	1,109	161,859	618	8,649	18,328
Drugs (general line).....	3	9,961	---	276	543	Metals and metal work (except scrap).....	139	239,161	55	2,057	5,321
Drugs and drug sundries (specialty lines).....	43	3,251	33	157	203	Paper and its products.....	537	126,441	292	6,120	12,482
Dry goods (specialty lines).....	38	1,778	38	103	106	Petroleum and its products.....	55	32,566	8	370	1,285
Electrical goods.....	59	6,828	52	411	728	Plumbing and heating equipment and spls.....	137	25,258	53	1,324	2,525
Farm products—raw materials.....	17	4,283	12	156	241	Tobacco and products (except leaf).....	63	69,055	66	847	1,454
Farm products—consumer goods.....	378	68,764	361	2,392	4,788	Waste materials.....	451	83,170	428	2,141	3,179
Farm supplies.....	7	497	2	32	56	All other products.....	926	767,989	502	10,157	23,424
Furniture and house furnishings.....	44	5,496	69	347	563	MANUFACTURERS' SALES BRANCHES (With stocks).....					
Groceries (general line).....	23	19,378	15	490	1,002	1,009	1,800,750	110	42,597	100,800	
Groceries and foods (specialty lines).....	323	64,128	241	2,076	3,576	Automotive.....	33	35,531	4	1,069	2,216
Hardware.....	27	3,096	22	141	251	Beer, wines, and liquors.....	17	116,748	3	1,875	6,044
Jewelry.....	4	75	6	6	6	Chemicals and paints.....	60	134,258	---	2,681	7,262
Lumber and construction materials.....	128	24,290	44	1,187	2,565	Clothing and furnishings.....	130	125,777	51	3,044	7,554
Machinery—equipment—supplies.....	157	12,378	85	899	1,613	Dry goods (specialty lines).....	111	170,530	13	4,543	10,832
Metals and metal work (except scrap).....	87	13,561	33	622	1,322	Electrical goods.....	32	59,452	1	1,634	5,330
Paper and its products.....	123	15,718	91	722	1,268	Farm products—consumer goods.....	8	14,068	---	125	260
Petroleum and its products.....	50	6,162	14	248	449	Furniture and house furnishings.....	39	34,770	4	963	2,442
Plumbing and heating equipment and spls.....	92	12,330	40	688	1,247	Groceries and foods (specialty lines).....	81	263,019	1	3,622	7,917
Tobacco and products (except leaf).....	52	27,718	45	301	522	Hardware.....	20	7,227	---	349	739
Waste materials.....	297	19,562	303	1,270	1,656	Jewelry.....	11	38,043	1	352	852
All other products.....	169	16,616	129	772	1,433	Lumber and construction materials.....	13	31,130	4	667	1,873
						Machinery—equipment—supplies.....	216	113,766	16	7,011	15,784
						Metals and metal work (except scrap).....	32	79,431	1	949	2,588
						Petroleum and its products.....	5	9,674	---	539	1,325
						Plumbing and heating equipment and spls.....	23	18,764	---	701	1,643
						Tobacco and products (except leaf).....	16	313,595	4	3,359	6,276
						All other.....	162	294,926	7	9,084	21,394

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

NEW YORK

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (of business) of business	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (of business) of business	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
ROCHESTER—Con.						SYRACUSE					
BY KINDS OF BUSINESS:						TOTALS, 1939.....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	595	\$76,227	269	3,824	\$6,259	456	\$164,441	14	240	14,729	\$8,455
Amusement and sporting goods.....	4	950	2	69	102	370	105,770	14	178	14,530	5,958
Automotive.....	10	4,239	3	268	453	460	176,558	---	---	4,976	10,002
Beer, wines, and liquors.....	7	4,182	1	120	222	SERVICE AND LIMITED-FUNCTION WHOLESALERS..					
Chemicals and paints.....	17	1,111	8	95	154	MANUFACTURERS' SALES AGENTS					
Clothing and furnishings.....	15	1,840	15	127	155	(With stocks).....					
Coal and coke.....	7	5,078	3	78	165	MANUFACTURERS' SALES OFFICES					
Drugs (general line).....	2	2,013	3	75	115	(Without stocks).....					
Drugs and drug sundries (specialty lines).....	2	2,013	3	75	115	PETROLEUM BULK STATIONS AND TERMINALS **					
Dry goods (general line).....	1	2,001	11	95	218	AGENTS AND BROKERS.....					
Dry goods (specialty lines).....	12	5,843	13	300	554	ASSEMBLERS (Mainly farm products).....					
Electrical goods.....	27	6,539	18	186	293	BY KINDS OF BUSINESS:					
Farm products—consumer goods.....	21	987	---	25	61	SERVICE AND LIMITED-FUNCTION WHOLESALERS..					
Furniture and house furnishings.....	3	7,891	2	237	368	Amusement and sporting goods.....					
Groceries (general line).....	7	5,757	44	341	450	Automotive.....					
Groceries and foods (specialty lines).....	56	883	4	50	85	Beer, wines, and liquors.....					
Hardware.....	3	727	10	24	32	Chemicals and paints.....					
Jewelry.....	7	2,709	9	147	214	Clothing and furnishings.....					
Lumber and construction materials.....	18	4,760	33	406	782	Coal and coke.....					
Machinery—equipment—supplies.....	51	883	2	55	110	Electrical goods.....					
Metals and metal work (except scrap).....	4	5,191	11	259	539	Farm products—consumer goods.....					
Paper and its products.....	21	486	1	26	39	Furniture and house furnishings.....					
Petroleum and its products.....	5	1,047	5	117	186	Groceries (general line).....					
Plumbing and heating equipment and spls.....	15	0,247	9	75	97	Groceries and foods (specialty lines).....					
Tobacco and products (except leaf).....	12	5,009	32	268	352	Hardware.....					
Waste materials.....	28	3,074	30	362	495	Jewelry.....					
All other.....	32	---	---	---	---	Lumber and construction materials.....					
MANUFACTURERS' SALES BRANCHES						Machinery—equipment—supplies.....					
(With stocks).....	52	17,704	---	728	1,356	Metals and metal work (except scrap).....					
Automotive.....	4	1,423	---	70	154	Paper and its products.....					
Groceries and foods (specialty lines).....	8	7,895	---	213	360	Petroleum and its products.....					
Machinery—equipment—supplies.....	10	4,818	---	226	504	Plumbing and heating equipment and spls.....					
All other.....	24	3,780	---	217	568	Tobacco and products (except leaf).....					
MANUFACTURERS' SALES OFFICES						Waste materials.....					
(Without stocks).....	33	14,903	---	182	480	All other.....					
Electrical goods.....	4	950	---	6	26	MANUFACTURERS' SALES BRANCHES					
Groceries and foods (specialty lines).....	8	278	---	45	69	(With stocks).....					
Machinery—equipment—supplies.....	10	8,613	---	68	180	Automotive.....					
All other.....	13	5,069	---	75	155	Chemicals and paints.....					
PETROLEUM BULK STATIONS AND TERMINALS:						Electrical goods.....					
Petroleum and its products.....	18	12,823	2	332	658	Groceries and foods (specialty lines).....					
AGENTS AND BROKERS.....						Machinery—equipment—supplies.....					
Electrical goods.....	75	20,997	59	189	507	All other.....					
Farm products—consumer goods.....	6	750	5	15	25	MANUFACTURERS' SALES OFFICES					
Groceries and foods (specialty lines).....	5	959	4	10	12	(Without stocks).....					
Lumber and construction materials.....	17	8,600	14	34	69	Groceries and foods (specialty lines).....					
Machinery—equipment—supplies.....	4	1,67	5	10	14	Paper and its products.....					
Paper and its products.....	14	1,069	11	32	58	All other.....					
Plumbing and heating equipment and spls.....	4	169	5	1	1	TOTALS, 1939.....					
All other.....	5	167	5	7	10	1935.....					
	20	9,009	12	57	120	101					
						104					
SCHENECTADY						25,100					
TOTALS, 1939.....	99	23,503	68	816	1,207	61					
1935.....	88	17,570	547	848	847	905					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....						1,391					
MANUFACTURERS' SALES BRANCHES	76	14,295	65	595	811	1,408					
(With stocks).....	11	5,504	---	153	271	SERVICE AND LIMITED-FUNCTION WHOLESALERS..					
MANUFACTURERS' SALES OFFICES	3	---	---	---	---	MANUFACTURERS' SALES AGENTS					
(Without stocks).....	9	3,704	3	78	125	(With stocks).....					
PETROLEUM BULK STATIONS AND TERMINALS **						MANUFACTURERS' SALES OFFICES					
BY KINDS OF BUSINESS:						(Without stocks).....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	76	14,295	65	595	811	AGENTS AND BROKERS.....					
Automotive.....	6	211	7	14	17	BY KINDS OF BUSINESS:					
Beer, wines, and liquors.....	5	642	7	30	32	SERVICE AND LIMITED-FUNCTION WHOLESALERS..					
Electrical goods.....	5	1,106	3	57	109	Automotive.....					
Farm products—consumer goods.....	11	1,346	13	61	77	Beer, wines, and liquors.....					
Groceries (general line).....	6	4,510	2	151	206	Coal and coke.....					
Groceries and foods (specialty lines).....	9	1,654	6	45	72	Drugs (general line).....					
Machinery—equipment—supplies.....	7	253	7	23	35	Drugs and drug sundries (spolty lines).....					
Paper and its products.....	5	268	5	21	28	Electrical goods.....					
Plumbing and heating equipment and spls.....	4	333	1	18	33	Farm products—consumer goods.....					
Tobacco and products (except leaf).....	3	1,277	2	19	24	Groceries (general line).....					
Waste materials.....	6	448	3	34	41	Groceries and foods (specialty lines).....					
All other.....	9	2,047	9	112	141	Lumber and construction materials.....					
						Machinery—equipment—supplies.....					
						Paper and its products.....					
						Plumbing and heating equipment and spls.....					
						Tobacco and products (except leaf).....					
						Waste materials.....					
						All other.....					

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

NEW YORK

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lishments	Sales (add 000)	Active proprietors (of unincorporated businesses)	Number of employ- ees (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lishments	Sales (add 000)	Active proprietors (of unincorporated businesses)	Number of employ- ees (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
UTICA						UTICA—Con.					
TOTALS, 1939.....	222	\$49,201	147	1,939	\$3,089	PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	17	\$5,925	10	155	\$263
1935.....	208	39,902	122	1,506	12,425	AGENTS AND BROKERS.....	11	6,422	8	32	78
1929.....	194	59,359	---	1,972	3,650	Coal and coke.....	3	2,558	---	15	56
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	170	29,170	127	1,492	2,312	All other.....	8	3,864	8	19	40
MANUFACTURERS' SALES BRANCHES (With stocks).....	17	5,841	---	226	382						
MANUFACTURERS' SALES OFFICES (Without stocks).....	4	1,446	---	11	29						
PETROLEUM BULK STATIONS AND TERMINALS **.....	17	5,925	10	155	263						
AGENTS AND BROKERS.....	11	6,422	8	32	78						
ASSEMBLERS (Mainly farm products).....	5	397	2	25	26						
BY KINDS OF BUSINESS:						YONKERS					
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	170	29,170	127	1,492	2,312	TOTALS, 1939.....	116	52,285	98	1,050	1,966
Automotive.....	12	1,911	5	145	208	1935.....	92	25,016	62	1,013	1,757
Beer, wines, and liquors.....	6	6,311	2	152	414	1929.....	74	27,695	---	609	1,681
Chemicals and paints.....	5	450	1	56	63	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	102	22,892	93	805	1,500
Clothing and furnishings.....	6	1,347	8	54	132	MANUFACTURERS' SALES BRANCHES (With stocks).....	5	---	---	94	179
Coal and coke.....	6	451	5	27	36	MANUFACTURERS' SALES OFFICES (Without stocks).....	2	3,771	---	---	---
Drugs (general line).....	1	455	1	28	37	PETROLEUM BULK STATIONS **.....	5	5,052	---	125	253
Drugs and drug sundries (specialty lines).....	3	---	---	---	---	AGENTS AND BROKERS.....	4	570	3	26	54
Dry goods (general line).....	1	307	4	26	32	BY KINDS OF BUSINESS:					
Dry goods (specialty lines).....	3	---	---	---	---	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	102	22,892	93	805	1,500
Electrical goods.....	5	1,311	2	64	121	Automotive.....	7	422	7	30	61
Farm products--consumer goods.....	13	612	19	34	42	Beer, wines, and liquors.....	3	1,251	1	48	89
Furniture and house furnishings.....	5	433	2	18	20	Chemicals and paints.....	4	1,234	5	53	105
Groceries (general line).....	8	3,160	5	106	150	Farm products--consumer goods.....	13	2,875	11	108	229
Groceries and foods (specialty lines).....	18	1,989	15	69	119	Groceries (general line).....	5	2,892	---	80	179
Hardware.....	5	829	---	64	101	Groceries and foods (specialty lines).....	20	2,123	25	82	122
Lumber and construction materials.....	3	760	3	75	96	Lumber and construction materials.....	7	1,677	---	78	160
Machinery--equipment--supplies.....	27	2,321	25	158	245	Machinery--equipment--supplies.....	7	1,055	9	20	21
Paper and its products.....	5	525	2	40	64	Paper and its products.....	6	525	4	30	61
Plumbing and heating equipment and spls.....	3	1,268	---	107	158	Flumbing and heating equipment and spls.....	6	1,015	6	42	68
Tobacco and products (except leaf).....	4	1,485	2	27	31	Tobacco and products (except leaf).....	4	5,719	3	69	153
Waste materials.....	16	1,876	19	142	145	Waste materials.....	12	146	11	18	11
All other.....	15	961	12	102	100	All other.....	12	2,831	13	129	240
MANUFACTURERS' SALES BRANCHES (With stocks).....	17	5,841	---	226	382						
Automotive.....	5	765	---	56	104						
Groceries and foods (specialty lines).....	6	4,369	---	109	187						
All other.....	6	706	---	61	91						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Data for 1935 exclude personnel and pay roll of 2 commission bulk stations.

2 Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

3 Less than \$1,000.

4 Includes 2 assemblers.

5 Includes 1 assembler.

6 Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

7 Includes 1 agent.

8 Includes 4 manufacturers' sales branches (with stocks); and 2 petroleum bulk stations.

9 Includes 1 petroleum bulk station; and 3 assemblers (mainly farm products).

10 Includes 1 manufacturer's sales office (without stocks); 7 petroleum bulk stations and terminals; and 1 assembler (mainly farm products).

11 Data for 1935 exclude personnel and pay roll of 2 commission bulk stations. Also, some adjustments have been made in the 1935 figures for comparison purposes.

12 Includes 7 petroleum bulk stations and terminals; 1 agent; and 1 assembler (mainly farm products).

13 Data for 1935 exclude personnel and pay roll of 1 commission bulk station. Also, some adjustments have been made in the 1935 figures for comparison purposes.

14 Data for 1935 exclude personnel and pay roll of 3 commission bulk stations.

15 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

NORTH CAROLINA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active per- son- nel (add 000)	Number of employ- ees (add 000)	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active per- son- nel (add 000)	Number of employ- ees (add 000)	TOTAL PAY ROLL* (add 000)
ASHEVILLE						CHARLOTTE—Con.					
TOTALS, 1939.....	96	\$17,028	40	859	\$1,180	PETROLEUM BULK STATIONS:	10	\$5,302	2	99	\$155
1935.....	78	12,710	34	553	699	Petroleum and its products.....	64	51,982	65	101	507
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	68	10,513	30	693	698	AGENTS AND BROKERS.....	6	1,475	6	13	30
MANUFACTURERS' SALES BRANCHES	10	2,139	---	85	151	Electrical goods.....	8	8,771	9	8	6
(With stocks).....	7	1,651	2	38	59	Farm products--raw materials.....	9	7,021	6	34	69
PETROLEUM BULK STATIONS **	9	2,614	7	30	67	Groceries and foods (specialty lines).....	6	1,756	8	21	40
AGENTS AND BROKERS.....	4	151	1	13	5	Lumber and construction materials.....	17	2,196	16	35	81
ASSEMBLERS (Mainly farm products).....	---	---	---	---	---	Machinery--equipment--supplies.....	18	12,701	18	52	141
BY KINDS OF BUSINESS:	---	---	---	---	---	All other.....	---	---	---	---	---
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	68	10,513	30	693	698	DURHAM					
Automotive.....	5	632	5	62	93	TOTALS, 1939.....	65	36,027	40	1,934	1,873
Beer, wines, and liquors.....	1	245	1	15	13	1935.....	59	18,078	32	965	1,174
Dry goods (general line).....	3	167	2	16	21	SERVICE AND LIMITED-FUNCTION WHOLESALERS 1	48	25,704	22	1,596	1,629
Dry goods (specialty lines).....	9	919	8	75	69	MANUFACTURERS' SALES BRANCHES	4	1,213	---	40	56
Farm products--consumer goods.....	6	1,512	2	53	70	(With stocks).....	8	1,558	2	38	60
Groceries (general line).....	6	955	1	51	74	PETROLEUM BULK STATIONS **	7	9,552	16	230	128
Groceries and foods (specialty lines).....	3	211	2	34	35	AGENTS AND BROKERS.....	---	---	---	---	---
Lumber and construction materials.....	3	855	---	39	84	BY KINDS OF BUSINESS:	---	---	---	---	---
Machinery--equipment--supplies.....	5	523	1	20	57	SERVICE AND LIMITED-FUNCTION WHOLESALERS 1	40	25,704	22	1,596	1,629
Paper and its products.....	4	697	4	84	60	Automotive.....	5	696	4	42	48
Waste materials.....	19	4,029	6	236	322	Beer, wines, and liquors.....	4	1,373	2	78	81
All other.....	---	---	---	---	---	Groceries (general line).....	4	1,256	1	40	52
MANUFACTURERS' SALES BRANCHES	10	2,139	---	85	151	Groceries and foods (specialty lines).....	8	668	7	24	24
(With stocks).....	5	1,714	---	57	110	Tobacco and products (except leaf).....	3	915	---	30	52
Groceries and foods (specialty lines).....	5	425	---	28	41	All other.....	22	20,798	8	1,382	1,372
All other.....	---	---	---	---	---	PETROLEUM BULK STATIONS:	6	1,558	2	38	60
PETROLEUM BULK STATIONS:	7	1,831	2	38	59	Petroleum and its products.....	---	---	---	---	---
Petroleum and its products.....	9	2,614	7	30	67	GREENSBORO					
AGENTS AND BROKERS.....	5	1,782	5	17	25	TOTALS, 1939.....	153	57,395	72	1,551	2,364
Groceries and foods (specialty lines).....	4	632	2	13	42	1935.....	120	38,580	59	859	1,454
All other.....	---	---	---	---	---	SERVICE AND LIMITED-FUNCTION WHOLESALERS 1	87	17,699	54	833	1,269
CHARLOTTE	---	---	---	---	---	MANUFACTURERS' SALES BRANCHES	21	5,597	---	255	423
TOTALS, 1939.....	525	207,901	123	4,109	7,715	(With stocks).....	9	6,076	---	50	79
1935.....	284	124,770	78	2,795	4,771	PETROLEUM BULK STATIONS **	10	3,009	2	91	128
1929.....	283	104,949	---	2,835	5,892	AGENTS AND BROKERS.....	28	25,014	16	152	445
SERVICE AND LIMITED-FUNCTION WHOLESALERS 1	148	72,113	57	2,225	3,817	BY KINDS OF BUSINESS:	---	---	---	---	---
MANUFACTURERS' SALES BRANCHES	72	60,605	---	1,470	2,952	SERVICE AND LIMITED-FUNCTION WHOLESALERS 1	87	17,699	54	833	1,269
(With stocks).....	29	19,921	1	154	424	Automotive.....	10	2,259	9	65	116
MANUFACTURERS' SALES OFFICES	10	3,302	2	99	156	Beer, wines, and liquors.....	5	1,308	2	77	132
PETROLEUM BULK STATIONS **	64	31,962	65	181	307	Chemicals and paints.....	3	785	2	11	20
AGENTS AND BROKERS.....	---	---	---	---	---	Electrical goods.....	4	541	---	25	49
BY KINDS OF BUSINESS:	---	---	---	---	---	Farm products--consumer goods 2	8	1,369	7	77	98
SERVICE AND LIMITED-FUNCTION WHOLESALERS 1	148	72,113	57	2,225	3,817	Groceries (general line).....	5	673	3	39	59
Amusement and sporting goods.....	7	497	2	39	58	Groceries and foods (specialty lines).....	7	350	0	23	28
Automotive.....	21	18,827	3	459	797	Lumber and construction materials.....	4	1,743	1	23	81
Beer, wines, and liquors.....	5	399	3	13	10	Machinery--equipment--supplies.....	16	2,693	8	123	237
Chemicals and paints.....	6	3,806	---	71	233	Plumbing and heating equipment and spls.....	3	305	3	24	32
Drugs (general line).....	2	2,034	1	105	197	Waste materials.....	3	444	2	77	69
Drugs and drug sundries (specialty lines).....	2	2,024	2	55	105	All other.....	21	5,002	8	239	389
Dry goods (general line).....	16	8,581	5	296	580	MANUFACTURERS' SALES BRANCHES	21	5,597	---	255	423
Dry goods (specialty lines).....	4	8,133	2	40	123	(With stocks).....	8	2,456	---	107	192
Electrical goods.....	9	5,004	3	143	108	Groceries and foods (specialty lines).....	6	1,197	---	48	88
Farm products--raw materials 2	2	6,841	6	276	380	Machinery--equipment--supplies.....	7	1,952	---	100	143
Farm products--consumer goods 1	20	3,525	9	198	351	All other.....	---	---	---	---	---
Groceries (general line).....	6	1,376	---	71	158	PETROLEUM BULK STATIONS:	10	3,009	2	91	128
Groceries and foods (specialty lines).....	3	1,864	---	75	130	Petroleum and its products.....	26	25,014	16	152	445
Lumber and construction materials.....	5	705	2	20	35	AGENTS AND BROKERS.....	7	10,474	5	10	12
Machinery--equipment--supplies.....	10	1,949	6	73	79	Farm products--raw materials.....	4	2,875	2	15	20
Paper and its products.....	18	7,068	13	301	431	Groceries and foods (specialty lines).....	6	507	3	39	85
Plumbing and heating equipment and spls.....	---	---	---	---	---	Machinery--equipment--supplies.....	9	11,098	6	89	328
Tobacco and products (except leaf).....	---	---	---	---	---	All other.....	---	---	---	---	---
Waste materials.....	---	---	---	---	---	MANUFACTURERS' SALES OFFICES	---	---	---	---	---
All other.....	---	---	---	---	---	(Without stocks).....	29	19,921	1	154	424
MANUFACTURERS' SALES OFFICES	---	---	---	---	---	Chemicals and paints.....	4	3,161	---	30	84
(Without stocks).....	---	---	---	---	---	Lumber and construction materials.....	7	2,879	---	28	43
Chemicals and paints.....	---	---	---	---	---	Machinery--equipment--supplies.....	4	323	---	11	26
Lumber and construction materials.....	---	---	---	---	---	Plumbing and heating equipment and spls.....	10	12,934	---	72	187
Machinery--equipment--supplies.....	---	---	---	---	---	All other.....	---	---	---	---	---
Plumbing and heating equipment and spls.....	---	---	---	---	---	---	---	---	---	---	---
All other.....	---	---	---	---	---	---	---	---	---	---	---

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

NORTH CAROLINA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
WINSTON-SALEM						WINSTON-SALEM—Con.					
TOTALS, 1939.....	140	\$41,752	121	2,553	\$2,276	SERVICE AND LIMITED-FUNCTION					
1936.....	115	33,076	62	1,074	1,359	WHOLESALESALES—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	84	16,072	75	1,726	1,525	Farm products—consumer goods.....	18	\$958	17	71	\$69
MANUFACTURERS' SALES BRANCHES						Farm supplies.....	4	428	5	16	17
(with stocks).....	7	3,468	---	107	164	Groceries (general line).....	9	2,488	13	65	79
MANUFACTURERS' SALES OFFICES						Groceries and foods (specialty lines).....	11	925	7	51	61
(without stocks).....	3					Hardware.....	3	1,480	4	148	229
PETROLEUM BULK STATIONS AND TERMINALS **.....	8	3,018	3	61	81	Lumber and construction materials.....	3	508	3	5	10
AGENTS AND BROKERS.....	26	17,181	50	530	418	Machinery—equipment—supplies.....	4	563	3	50	89
ASSEMBLERS (Mainly farm products).....	12	2,066	9	129	70	Waste materials.....	3	117	3	24	13
						All other.....	12	4,220	8	171	264
BY KINDS OF BUSINESS:						PETROLEUM BULK STATIONS AND TERMINALS:					
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	84	16,072	75	1,726	1,525	Petroleum and its products.....	8	3,018	3	61	81
Automotive.....	7	404	5	37	52	AGENTS AND BROKERS.....	26	17,181	50	530	418
Beer, wines, and liquors.....	4	301	2	18	18	Farm products—raw materials.....	17	15,043	29	514	589
Drugs (general line).....	1					Groceries and foods (specialty lines).....	4	1,583	4	8	7
Drugs and drug sundries (specialty lines).....	3	448	3	22	37	All other.....	5	508	3	8	10
Farm products—raw materials.....	4	3,288	---	1,060	588						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 2 assemblers of farm products.

3 Includes 1 assembler.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

OHIO

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
AKRON						CLEVELAND HEIGHTS					
TOTALS, 1939.....	337	\$92,766	192	2,898	\$4,920	TOTALS, 1939.....	9	\$265	5	15	\$15
1935 ¹	322	87,674	165	2,591	3,557	1935.....	4	507	2	77	139
1929 ²	201	105,552	---	2,628	5,256	COLUMBUS					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....						TOTALS, 1939.....					
MANUFACTURERS' SALES BRANCHES (With stocks).....	228	45,853	151	2,101	3,541	1935.....	494	159,030	244	5,717	9,684
MANUFACTURERS' SALES OFFICES (Without stocks).....	30	14,780	---	399	802	1935.....	448	117,299	218	4,519	7,147
PETROLEUM BULK STATIONS **.....	8	2,573	---	52	84	1929.....	512	199,404	---	6,584	11,978
AGENTS AND BROKERS.....	21	11,465	3	211	387	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....					
ASSEMBLERS (Mainly farm products).....	42	16,263	29	121	272	MANUFACTURERS' SALES BRANCHES (With stocks).....	359	88,315	199	3,949	6,146
BY KINDS OF BUSINESS:						MANUFACTURERS' SALES OFFICES (Without stocks).....	65	32,458	1	1,370	2,587
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	228	45,853	151	2,101	3,541	PETROLEUM BULK STATIONS **.....	22	3,854	---	64	137
Amusement and sporting goods.....	4	414	3	64	99	AGENTS AND BROKERS.....	15	9,286	---	219	378
Automotive.....	42	4,628	28	279	415	ASSEMBLERS (Mainly farm products).....	47	19,510	41	157	366
Beer, wines, and liquors.....	11	1,397	6	105	156	BY KINDS OF BUSINESS:					
Drugs (general line).....	1	1,665	5	66	115	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	359	88,315	199	3,949	6,146
Drugs and drug sundries (specialty lines).....	8	---	---	---	---	Amusement and sporting goods.....	5	415	5	22	26
Dry goods (specialty lines).....	4	566	5	26	29	Automotive.....	54	4,096	24	327	451
Electrical goods.....	7	2,253	6	65	153	Beer, wines, and liquors.....	12	2,310	5	127	185
Farm products--consumer goods.....	18	1,819	14	83	122	Chemicals and paints.....	3	206	1	16	27
Groceries (general line).....	4	3,823	2	157	263	Clothing and furnishings.....	3	841	2	27	47
Groceries and foods (specialty lines).....	20	3,160	20	162	246	Coal and coke.....	11	9,005	1	98	315
Lumber and construction materials.....	4	740	3	49	84	Drugs (general line).....	3	3,631	---	178	278
Machinery--equipment--supplies.....	30	2,097	24	153	258	Drugs and drug sundries (spoly lines).....	5	499	4	45	112
Paper and its products.....	5	924	3	62	113	Electrical goods.....	20	6,314	3	288	547
Petroleum and its products.....	5	282	3	14	31	Farm products--consumer goods.....	39	8,779	35	289	593
Plumbing and heating eqipt and spls.....	6	631	3	54	66	Furniture and house furnishings.....	6	1,512	4	42	55
Tobacco and products (except leaf).....	8	3,370	4	68	129	Groceries (general line).....	5	7,258	---	242	417
Waste materials.....	18	7,682	12	283	423	Groceries and foods (specialty lines).....	59	9,979	27	289	399
All other.....	27	10,402	10	431	669	Lumber and construction materials.....	12	3,142	4	149	301
MANUFACTURERS' SALES BRANCHES (With stocks).....						Machinery--equipment--supplies.....	49	5,506	25	401	678
Groceries and foods (specialty lines).....						Metals and metal work (except scrap).....	6	1,318	3	80	144
Machinery--equipment--supplies.....						Paper and its products.....	9	814	3	50	75
All other.....						Petroleum and its products.....	3	213	2	17	24
PETROLEUM BULK STATIONS: Petroleum and its products.....						Plumbing and heating eqipt and spls.....	7	954	6	48	88
AGENTS AND BROKERS.....						Tobacco and products (except leaf).....	6	5,039	4	79	109
Chemicals and paints.....						Waste materials.....	28	2,823	28	239	247
Dry goods (specialty lines).....						All other.....	55	17,007	17	805	1,281
Farm products--consumer goods.....						MANUFACTURERS' SALES BRANCHES (With stocks).....					
Furniture and house furnishings.....						Automotive.....					
Lumber and construction materials.....						Electrical goods.....					
Machinery--equipment--supplies.....						Furniture and house furnishings.....					
All other.....						Groceries and foods (specialty lines).....					
CANTON						Machinery--equipment--supplies.....					
TOTALS, 1939.....	158	40,574	70	1,658	2,700	All other.....					
1935 ³	128	28,944	360	1,214	1,847	MANUFACTURERS' SALES OFFICES (Without stocks).....					
1929.....	120	35,224	---	1,204	2,206	Groceries and foods (specialty lines).....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....						Machinery--equipment--supplies.....					
MANUFACTURERS' SALES BRANCHES (With stocks).....	115	29,742	68	1,537	2,126	All other.....					
MANUFACTURERS' SALES OFFICES (Without stocks).....	17	3,015	---	170	302	PETROLEUM BULK STATIONS: Petroleum and its products.....					
PETROLEUM BULK STATIONS **.....	3	---	---	---	---	AGENTS AND BROKERS.....					
AGENTS AND BROKERS.....	14	5,277	5	120	251	Coal and coke.....					
ASSEMBLERS (Farm products--consumer goods).....	5	1,560	4	17	30	Farm products--consumer goods.....					
BY KINDS OF BUSINESS:						Groceries and foods (specialty lines).....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	115	29,742	68	1,537	2,126	Lumber and construction materials.....					
Automotive.....	19	1,828	10	137	185	Machinery--equipment--supplies.....					
Beer, wines, and liquors.....	9	1,914	3	97	145	Metals and metal work (except scrap).....					
Chemicals and paints.....	3	82	1	8	10	Plumbing and heating eqipt and spls.....					
Coal and coke.....	3	328	---	35	28	All other.....					
Electrical goods.....	6	1,235	1	78	150	ASSEMBLERS (Mainly farm products).....					
Farm products--consumer goods.....	8	2,014	6	202	344	Farm products--raw materials.....					
Groceries (general line).....	5	3,995	---	167	269	Farm products--consumer goods.....					
Groceries and foods (specialty lines).....	11	1,447	9	50	72	DAYTON					
Lumber and construction materials.....	6	1,748	1	69	179	TOTALS, 1939.....					
Machinery--equipment--supplies.....	13	1,509	6	80	128	1935 ⁴					
Tobacco and products (except leaf).....	3	1,336	1	32	40	1929 ⁵					
Waste materials.....	13	9,605	12	181	237	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....					
All other products.....	16	2,405	8	212	345	MANUFACTURERS' SALES BRANCHES (With stocks).....					
CINCINNATI						MANUFACTURERS' SALES OFFICES (Without stocks).....					
(See page 315.)						PETROLEUM BULK STATIONS **.....					
CLEVELAND						AGENTS AND BROKERS.....					
(See page 320.)											

For footnotes, see end of table.

WHOLESALE TRADE:1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

Types of Operation by Kinds of Business

OHIO

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
YOUNGSTOWN						YOUNGSTOWN—Con.					
TOTALS, 1939.....	257	\$64,229	151	1,974	\$5,249	SERVICE AND LIMITED-FUNCTION					
1935 7.....	235	46,592	120	1,852	2,802	WHOLESALESALES—Con.					
1929 8.....	194	100,942	---	2,970	5,413	Dry goods (specialty lines).....	4	\$533	4	13	\$15
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	187	51,711	134	1,455	2,509	Electrical goods.....	11	2,311	4	95	214
MANUFACTURERS' SALES BRANCHES						Farm products--consumer goods.....	25	5,209	22	249	451
(With stocks).....	27	7,765	---	513	554	Groceries (general line).....	7	3,818	---	115	230
MANUFACTURERS' SALES OFFICES						Groceries and foods (specialty lines).....	26	3,287	22	169	229
(Without stocks).....	7	15,484	---	27	74	Lumber and construction materials.....	4	102	3	10	9
PETROLEUM BULK STATIONS **.....	19	5,759	5	148	251	Machinery--equipment--supplies.....	23	1,355	17	87	158
AGENTS AND BROKERS.....	8	5,279	5	23	54	Plumbing and heating equipmt and spls.....	6	925	0	46	75
ASSEMBLERS (Farm products--consumer goods).....	9	231	9	10	7	Tobacco and products (except leaf).....	8	2,958	2	70	114
BY KINDS OF BUSINESS:						Waste materials.....	10	5,059	8	189	182
SERVICE AND LIMITED-FUNCTION WHOLESALESALES.....	187	51,711	134	1,455	2,509	All other.....	25	2,703	16	205	330
Automotive.....	24	1,771	24	115	175	MANUFACTURERS' SALES BRANCHES					
Beer, wines, and liquors.....	8	1,417	5	75	99	(With stocks).....	27	7,765	---	513	554
Drugs (general line).....	1	505	1	17	29	Groceries and foods (specialty lines).....	8	5,259	---	141	248
Drugs and drug sundries (specialty lines).....	2					Machinery--equipment--supplies.....	7	589	---	52	107
						All other.....	12	1,950	---	120	201

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Data for 1935 exclude personnel and pay roll of 1 commission bulk station. Also, some adjustments have been made in the 1935 figures for comparison purposes.

2 Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

3 Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

4 Some adjustments have been made in the 1935 figures for comparison purposes.

5 Includes 1 assembler.

6 Includes 2 manufacturers' sales branches (with stocks); and 7 petroleum bulk stations.

7 Data for 1935 exclude personnel and pay roll of 5 commission bulk stations.

8 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

OKLAHOMA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
OKLAHOMA CITY						TULSA					
TOTALS, 1929.....	556	\$195,322	307	5,922	\$9,705	TOTALS, 1929.....	380	\$75,410	180	2,947	\$4,954
1935.....	441	158,857	216	4,582	6,881	1935 ¹	508	58,405	124	2,221	5,699
1929.....	461	286,510	---	6,577	11,268	1929.....	278	102,407	---	2,446	4,945
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	341	67,611	204	3,732	5,774	SERVICE AND LIMITED-FUNCTION WHOLESALERS	226	56,587	144	2,020	5,190
MANUFACTURERS' SALES BRANCHES (With stocks).....	69	40,707	1	1,587	2,419	MANUFACTURERS' SALES BRANCHES (With stocks).....	54	16,144	---	559	1,046
MANUFACTURERS' SALES OFFICES (Without stocks).....	20	7,969	1	200	411	MANUFACTURERS' SALES OFFICES (Without stocks).....	24	10,005	2	99	275
PETROLEUM BULK STATIONS **.....	26	5,869	12	249	421	PETROLEUM BULK STATIONS **.....	24	4,659	5	170	241
AGENTS AND BROKERS.....	64	59,400	77	290	560	AGENTS AND BROKERS.....	44	7,852	31	110	214
ASSEMBLERS (Mainly farm products).....	16	11,766	12	34	130	ASSEMBLERS (Mainly farm products).....	8	385	8	9	10
BY KINDS OF BUSINESS:						BY KINDS OF BUSINESS:					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	341	67,611	204	3,732	5,774	SERVICE AND LIMITED-FUNCTION WHOLESALERS	226	56,587	144	2,020	5,190
Amusement and sporting goods.....	11	891	5	88	149	Amusement and sporting goods.....	4	86	3	7	7
Automotive.....	44	8,811	26	450	710	Automotive.....	27	2,517	26	212	552
Beer.....	5	1,155	5	72	102	Beer.....	6	1,144	2	62	95
Chemicals and paints.....	5	221	2	18	25	Chemicals and paints.....	5	174	1	13	19
Clothing and furnishings.....	5	577	5	12	15	Electrical goods.....	10	1,869	7	108	140
Drugs (general line).....	2	---	---	---	---	Drugs (general line).....	27	3,795	25	295	416
Drugs and drug sundries (specialty lines).....	10	5,968	7	222	359	Groceries (general line).....	9	6,485	1	215	520
Dry goods (general line).....	1	---	---	---	---	Groceries and foods (specialty lines).....	21	1,267	20	113	142
Dry goods (specialty lines).....	3	846	2	45	65	Lumber and construction materials.....	6	807	2	55	77
Electrical goods.....	17	4,661	8	208	384	Machinery—equipment—supplies.....	68	11,406	38	578	1,068
Farm products—raw materials.....	3	355	1	6	8	Metals and metal work (except scrap).....	4	113	2	13	14
Farm products—consumer goods.....	22	6,795	14	502	859	Paper and its products.....	4	1,302	---	84	178
Farm supplies.....	4	359	4	27	27	Paper and its products.....	4	705	---	41	66
Furniture and house furnishings.....	4	853	---	28	44	Plumbing and heating equip and sple.....	4	1,972	5	29	40
Groceries (general line).....	13	9,181	4	358	490	Tobacco and products (except leaf).....	10	463	6	56	54
Groceries and foods (specialty lines).....	35	2,294	40	182	266	Waste materials.....	19	2,514	12	143	194
Hardware.....	5	3,259	---	184	329	All other.....	---	---	---	---	---
Lumber and construction materials.....	12	2,012	5	179	219	MANUFACTURERS' SALES BRANCHES (With stocks).....	54	16,144	---	559	1,046
Machinery—equipment—supplies.....	77	6,951	38	561	1,057	Automotive.....	4	861	---	49	105
Metals and metal work (except scrap).....	3	92	2	20	25	Groceries and foods (specialty lines).....	6	3,588	---	145	221
Paper and its products.....	6	2,275	1	140	209	Machinery—equipment—supplies.....	28	5,825	---	190	410
Petroleum and its products.....	5	96	2	4	5	All other.....	18	5,852	---	155	312
Plumbing and heating equip and sple.....	11	2,924	---	142	255	MANUFACTURERS' SALES OFFICES (Without stocks).....	24	10,005	2	99	275
Tobacco and products (except leaf).....	11	3,428	11	54	56	Machinery—equipment—supplies.....	17	1,280	---	40	98
Waste materials.....	10	595	14	60	51	All other.....	17	8,745	2	59	175
All other.....	21	3,555	12	204	329	PETROLEUM BULK STATIONS: Petroleum and its products.....	24	4,659	5	170	241
MANUFACTURERS' SALES BRANCHES (With stocks).....	69	40,707	1	1,587	2,419	AGENTS AND BROKERS.....	44	7,852	31	110	214
Amusement and sporting goods.....	8	2,551	---	177	291	Electrical goods.....	3	426	5	8	12
Automotive.....	8	17,118	---	243	557	Machinery—equipment—supplies.....	24	2,129	20	47	85
Groceries and foods (specialty lines).....	11	8,609	---	308	520	Metals and metal work (except scrap).....	3	687	1	5	21
Machinery—equipment—supplies.....	25	5,820	1	444	749	Petroleum and its products.....	7	3,608	4	24	67
All other.....	17	5,829	---	197	302	All other.....	7	1,122	3	26	51
MANUFACTURERS' SALES OFFICES (Without stocks).....	20	7,969	1	200	411						
Groceries and foods (specialty lines).....	5	2,568	---	74	181						
Lumber and construction materials.....	6	2,247	---	43	140						
All other.....	9	3,554	1	83	140						
PETROLEUM BULK STATIONS: Petroleum and its products.....	26	5,869	12	249	421						
AGENTS AND BROKERS.....	64	59,400	77	290	560						
Farm products—raw materials.....	31	36,026	30	182	292						
Farm products—consumer goods.....	5	1,202	4	9	16						
Groceries and foods (specialty lines).....	20	17,652	18	62	117						
Lumber and construction materials.....	4	1,054	4	12	22						
Machinery—equipment—supplies.....	14	880	11	44	88						
All other.....	10	606	10	11	15						
ASSEMBLERS (Mainly farm products).....	16	11,766	12	34	130						
Farm products—raw materials.....	4	11,178	2	67	113						
All other.....	12	588	10	17	17						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

¹ Some adjustments have been made in the 1935 figures for comparison purposes.

OREGON

PORTLAND

(See page 396.)

WHOLESALE TRADE:1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

Types of Operation by Kinds of Business

PENNSYLVANIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (of business units)	Number of employ- ees* (all time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (of business units)	Number of employ- ees* (all time and part time) Average for year	TOTAL PAY ROLL* (add 000)
ALLENTOWN						BETHLEHEM—Con.					
TOTALS, 1939.....	194	\$55,820	130	1,946	\$2,919	SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.					
1935.....	160	29,830	99	1,543	2,203	Groceries and foods (specialty lines)....	5	\$101	3	5	\$7
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	141	21,007	120	1,289	1,798	Lumber and construction materials.....	3	311	2	23	31
MANUFACTURERS' SALES BRANCHES						Machinery—equipment—supplies.....	3	203	2	5	8
(With stocks).....	25	6,980	---	407	689	Plumbing and heating eqpt and spls.....	3	528	---	33	47
MANUFACTURERS' SALES OFFICES						All other.....	7	1,125	8	31	41
(Without stocks).....	5	28	---	7	8						
PETROLEUM BULK STATIONS **.....	14	7,500	3	213	392	CHESTER					
AGENTS AND BROKERS.....	9	307	7	30	32	TOTALS, 1939.....	58	7,874	49	302	443
BY KINDS OF BUSINESS:						1935.....	57	6,444	150	1,299	1,389
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	141	21,007	120	1,289	1,798	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	53	6,561	47	258	358
Automotive.....	11	1,144	8	133	206	ALL OTHER.....	5	1,313	2	44	85
Beer, wines, and liquors.....	11	925	11	49	58	BY KINDS OF BUSINESS:					
Clothing and furnishings.....	4	189	3	21	20	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	53	6,561	47	258	358
Coal and coke.....	4	1,951	1	30	48	Automotive.....	6	268	2	20	36
Dry goods (general line).....	2	661	2	54	72	Beer, wines, and liquors.....	9	680	10	27	51
Dry goods (specialty lines).....	1	---	---	---	---	Farm products—consumer goods.....	5	261	6	13	15
Electrical goods.....	9	2,243	3	118	239	Groceries (general line).....	1	---	---	---	---
Farm products—consumer goods.....	10	1,400	12	80	104	Groceries and foods (specialty lines).....	5	1,393	4	47	87
Furniture and house furnishings.....	4	758	0	31	43	Plumbing and heating eqpt and spls.....	4	1,058	1	38	54
Groceries (general line).....	4	2,057	2	87	125	Tobacco and products (except leaf).....	4	1,704	2	28	53
Groceries and foods (specialty lines).....	18	1,094	21	91	116	Waste materials.....	8	145	10	29	17
Hardware.....	3	1,589	3	135	172	All other.....	11	1,064	12	58	95
Machinery—equipment—supplies.....	10	1,093	10	90	128						
Paper and its products.....	7	823	3	69	92	TOTALS, 1939.....	159	27,697	100	1,297	1,930
Plumbing and heating eqpt and spls.....	6	959	2	67	105	1935.....	160	20,547	105	1,055	1,450
Tobacco and products (except leaf).....	5	1,321	3	35	45	1929.....	159	31,847	---	1,254	2,142
Waste materials.....	15	1,058	20	93	76	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	112	16,870	97	965	1,346
All other.....	17	1,143	10	97	148	MANUFACTURERS' SALES BRANCHES					
MANUFACTURERS' SALES BRANCHES						(With stocks).....	19	4,518	---	185	327
(With stocks).....	25	6,980	---	407	689	MANUFACTURERS' SALES OFFICES					
Farm products—consumer goods.....	5	1,213	---	78	141	(Without stocks).....	7	1,623	---	18	39
Groceries and foods (specialty lines).....	9	3,682	---	204	327	PETROLEUM BULK STATIONS **.....	10	2,938	2	91	158
Machinery—equipment—supplies.....	5	302	---	36	77	AGENTS AND BROKERS.....	7	1,644	7	18	32
All other.....	6	1,803	---	89	144	ASSEMBLERS.....	4	1,304	3	20	28
PETROLEUM BULK STATIONS:						BY KINDS OF BUSINESS:					
Petroleum and its products.....	14	7,500	3	213	392	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	112	16,870	97	965	1,346
AGENTS AND BROKERS.....	9	307	7	30	32	Automotive.....	8	746	9	90	130
Machinery—equipment—supplies.....	5	187	3	14	28	Beer, wines, and liquors.....	5	810	8	28	32
All other.....	4	120	4	16	4	Chemicals and paints.....	4	443	2	40	71
						Electrical goods.....	8	1,111	9	50	73
ALTOONA						Farm products—consumer goods.....	15	1,888	15	151	226
TOTALS, 1939.....	108	16,736	80	775	1,024	Groceries (general line).....	3	2,120	1	75	123
1935.....	107	15,808	178	1,705	1,918	Groceries and foods (specialty lines).....	15	1,846	14	78	126
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	84	12,329	76	803	749	Machinery—equipment—supplies.....	15	958	12	88	121
MANUFACTURERS' SALES BRANCHES						Paper and its products.....	3	344	---	26	49
(With stocks).....	11	2,428	---	103	175	Plumbing and heating eqpt and spls.....	4	208	2	18	22
PETROLEUM BULK STATIONS **.....	7	1,411	3	52	80	Tobacco and products (except leaf).....	5	2,445	4	72	99
ALL OTHER.....	4	568	1	15	20	Waste materials.....	12	1,115	11	116	92
BY KINDS OF BUSINESS:						All other.....	14	1,868	12	139	192
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	84	12,329	76	803	749	MANUFACTURERS' SALES BRANCHES					
Automotive.....	9	2,446	5	138	184	(With stocks).....	19	4,518	---	185	327
Beer, wines, and liquors.....	9	810	8	56	58	Groceries and foods (specialty lines).....	4	2,711	---	74	135
Electrical goods.....	5	597	3	29	58	Machinery—equipment—supplies.....	7	435	---	39	76
Farm products—consumer goods.....	9	2,239	6	73	99	All other.....	8	1,372	---	72	116
Groceries (general line).....	4	1,818	4	51	69	PETROLEUM BULK STATIONS:					
Groceries and foods (specialty lines).....	9	808	13	62	90	Petroleum and its products.....	10	2,938	2	91	158
Machinery—equipment—supplies.....	5	144	5	20	21	AGENTS AND BROKERS.....	7	1,644	7	18	32
Paper and its products.....	3	413	3	57	38	Machinery—equipment—supplies.....	3	103	2	15	23
Tobacco and products (except leaf).....	4	1,164	2	26	50	All other.....	4	1,541	5	3	9
Waste materials.....	7	55	9	14	10						
All other.....	20	1,867	20	127	154	HARRISBURG					
MANUFACTURERS' SALES BRANCHES						TOTALS, 1939.....	218	49,707	144	2,399	3,742
(With stocks).....	11	2,428	---	103	175	1935.....	179	45,702	112	2,023	3,058
Groceries and foods (specialty lines).....	5	1,828	---	58	108	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	153	27,308	130	1,493	2,113
All other.....	6	802	---	45	87	MANUFACTURERS' SALES BRANCHES					
						(With stocks).....	37	15,598	---	721	1,296
BETHLEHEM						MANUFACTURERS' SALES OFFICES					
TOTALS, 1939.....	40	24,508	28	559	1,453	(Without stocks).....	6	2,170	---	29	51
1935.....	40	14,399	33	561	1,224	PETROLEUM BULK STATIONS **.....	6	3,455	2	131	241
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	32	3,387	26	184	210	AGENTS AND BROKERS.....	16	1,178	12	26	41
ALL OTHER.....	8	20,911	2	405	1,243						
BY KINDS OF BUSINESS:											
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	32	3,387	26	184	210						
Beer, wines, and liquors.....	6	724	7	34	44						
Farm products—consumer goods.....	5	405	4	25	32						

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPES OF OPERATION BY KINDS OF BUSINESS

PENNSYLVANIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- tors of concern owned business	Num- ber of employ- ees* (full time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- tors of concern owned business	Num- ber of employ- ees* (full time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
HARRISBURG—Con.						LANCASTER—Con.					
BY KINDS OF BUSINESS:						SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	153	\$27,308	130	1,493	\$2,113	Groceries (general line).....	3	\$2,648	2	91	\$135
Automotive.....	26	5,322	20	500	470	Groceries and foods (specialty lines).....	13	1,794	14	86	126
Beer, wines, and liquors.....	11	1,879	10	60	70	Lumber and construction materials.....	4	788	1	53	102
Chemicals and paints.....	4	250	1	20	42	Machinery—equipment—supplies.....	7	560	5	40	48
Clothing and furnishings.....	3	74	2	5	5	Paper and its products.....	3	119	3	7	10
Dry goods (general line).....	1					Plumbing and heating eqpt and spls.....	4	1,257	3	75	98
Dry goods (specialty lines).....	3	215	5	10	13	Tobacco and products (except leaf).....	7	1,582	5	32	29
Electrical goods.....	11	1,783	6	90	160	Waste materials.....	4	272	8	20	22
Farm products—consumer goods.....	10	1,514	9	88	85	All other.....	18	2,527	13	210	323
Groceries (general line).....	5	4,509	4	133	284	PETROLEUM BULK STATIONS:					
Groceries and foods (specialty lines).....	13	1,106	16	97	112	Petroleum and its products.....	9	2,920	4	86	154
Machinery—equipment—supplies.....	13	739	8	63	98	AGENTS AND BROKERS.....					
Paper and its products.....	9	1,280	12	69	101	Farm products—raw materials.....	6	1,360	4	16	19
Plumbing and heating eqpt and spls.....	4	1,943	2	74	184	Farm products—raw materials.....	3	464	1	13	15
Tobacco and products (except leaf).....	5	3,358	4	80	113	Groceries and foods (specialty lines).....	3	896	3	3	4
Waste materials.....	12	942	18	89	58	ASSEMBLERS (Mainly farm products).....					
All other.....	23	4,014	15	315	418	Farm products—raw materials.....	4	1,368	2	119	111
MANUFACTURERS' SALES BRANCHES						Farm products—raw materials.....	4	1,368	2	119	111
(With stocks).....	37	15,598	---	721	1,296	McKEESPORT					
Automotive.....	6	3,623	---	142	284	TOTALS, 1939.....	48	12,013	41	558	774
Farm products—consumer goods.....	5	1,199	---	69	110	1935.....	47	10,547	37	482	642
Groceries and foods (specialty lines).....	8	3,131	---	151	238	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....					
Machinery—equipment—supplies.....	14	6,923	---	310	578	ALL OTHER.....	42	8,204	41	458	653
All other.....	4	722	---	49	80		6	3,800	---	100	141
PETROLEUM BULK STATIONS:						BY KINDS OF BUSINESS:					
Petroleum and its products.....	6	3,453	2	131	241	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	42	8,204	41	458	653
AGENTS AND BROKERS.....						Automotive.....	6	485	4	25	45
Groceries and foods (specialty lines).....	16	1,179	12	26	41	Beer, wines, and liquors.....	6	844	7	27	25
Machinery—equipment—supplies.....	4	595	2	6	12	Farm products—consumer goods.....	6	491	6	26	37
All other.....	5	291	4	11	21	Groceries (general line).....	5	2,637	2	148	232
	7	292	6	9	8	Groceries and foods (specialty lines).....	6	1,552	8	54	87
JOHNSTOWN						Lumber and construction materials.....	3	590	---	54	99
TOTALS, 1939.....	93	19,581	87	788	1,148	All other.....	10	1,827	10	114	106
1935.....	78	14,087	149	1,557	1,703	PHILADELPHIA					
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....						(See page 385.)					
MANUFACTURERS' SALES BRANCHES	68	11,408	64	555	745	PITTSBURGH					
(With stocks).....	12					(See page 391.)					
MANUFACTURERS' SALES OFFICES	2	5,343	---	146	239	READING					
(Without stocks).....	2					TOTALS, 1939.....	213	37,433	157	1,762	2,547
PETROLEUM BULK STATIONS **.....	7	1,753	---	81	154	1935.....	181	30,883	122	1,206	1,795
AGENTS AND BROKERS.....	4	1,077	3	8	10	1929.....	203	58,148	---	1,853	3,175
BY KINDS OF BUSINESS:						SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....					
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	68	11,408	64	555	745	MANUFACTURERS' SALES BRANCHES	175	23,039	152	1,392	1,879
Automotive.....	5	339	3	21	41	(With stocks).....	10	5,058	---	225	325
Beer, wines, and liquors.....	9	760	11	31	41	MANUFACTURERS' SALES OFFICES	5	2,007	---	14	21
Clothing and furnishings.....	3	461	7	15	15	(Without stocks).....	9	2,922	3	118	233
Electrical goods.....	3	621	2	36	66	PETROLEUM BULK STATIONS **.....	5	4,408	2	25	51
Farm products—consumer goods.....	9	1,004	8	52	55	BY KINDS OF BUSINESS:					
Groceries (general line).....	6	1,751	4	80	79	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	175	23,039	152	1,392	1,879
Groceries and foods (specialty lines).....	7	734	10	81	91	Automotive.....	17	1,002	15	107	141
Lumber and construction materials.....	4	1,395	2	61	102	Beer, wines, and liquors.....	10	1,429	11	54	75
Machinery—equipment—supplies.....	6	595	6	38	60	Chemicals and paints.....	5	878	4	35	64
Paper and its products.....	3	434	---	38	54	Coal and coke.....	3	345	1	7	10
Tobacco and products (except leaf).....	4	747	3	24	24	Drugs (general line).....	1				
All other.....	9	2,787	8	100	117	Drugs and drug sundries (spclty lines).....	2	286	4	15	19
LANCASTER						Dry goods (general line).....	1				
TOTALS, 1939.....	142	24,529	101	1,289	1,790	Dry goods (specialty lines).....	5	1,791	7	103	125
1935.....	111	17,241	177	1,015	1,535	Electrical goods.....	10	2,055	4	92	157
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....						Farm products—consumer goods.....	16	1,582	20	66	79
MANUFACTURERS' SALES BRANCHES	113	17,815	90	1,008	1,593	Furniture and house furnishings.....	3	914	---	72	113
(With stocks).....	9					Groceries (general line).....	3	2,891	1	81	151
MANUFACTURERS' SALES OFFICES	1	1,066	1	60	113	Groceries and foods (specialty lines).....	25	1,829	27	118	157
(Without stocks).....	1					Hardware.....	4	1,124	5	108	154
PETROLEUM BULK STATIONS **.....	9	2,920	4	86	154	Lumber and construction materials.....	4	519	4	14	25
AGENTS AND BROKERS.....	6	1,360	4	16	19	Machinery—equipment—supplies.....	19	777	17	76	107
ASSEMBLERS (Mainly farm products).....	4	1,368	2	119	111	Paper and its products.....	6	766	5	77	124
BY KINDS OF BUSINESS:						Petroleum and its products.....	3	285	---	21	29
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	113	17,815	90	1,008	1,593	Plumbing and heating eqpt and spls.....	4	440	1	21	32
Amusement and sporting goods.....	3	72	3	12	10	Tobacco and products (except leaf).....	11	2,562	11	60	76
Automotive.....	14	1,501	13	147	198	Waste materials.....	11	1,245	5	159	169
Beer, wines, and liquors.....	7	645	4	30	43	All other.....	12	736	12	104	111
Clothing and furnishings.....	3	368	3	23	55						
Electrical goods.....	6	558	2	29	39						
Farm products—raw materials.....	4	1,219	2	42	43						
Farm products—consumer goods.....	10	1,797	10	93	113						
Farm supplies.....	3	338	1	18	30						

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

TYPE OF OPERATION BY KINDS OF BUSINESS

PENNSYLVANIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (add 000)	Number of employ- ees* (add 000) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (add 000)	Number of employ- ees* (add 000) Average for year	TOTAL PAY ROLL* (add 000)
READING—Con.						WILKES-BARRE—Con.					
MANUFACTURERS' SALES BRANCHES						BY KINDS OF BUSINESS:					
(With stocks).....	19	\$5,058	---	225	\$393	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	144	\$25,036	115	1,052	\$1,596
Automotive.....	4	705	---	30	53	Automotive.....	8	1,230	7	76	106
Groceries and foods (specialty lines).....	8	3,084	---	99	163	Clothing and furnishings.....	5	1,018	6	27	42
Machinery—equipment—supplies.....	4	159	---	22	42	Drugs (general line).....	1	1,350	---	59	91
All other.....	5	1,110	---	74	125	Drugs and drug sundries (specly lines).....	2	---	---	19	22
						Dry goods (general line).....	2	---	---	---	---
SCRANTON						Dry goods (specialty lines).....	3	413	6	19	22
TOTALS, 1939.....	281	57,156	192	2,412	3,705	Electrical goods.....	6	932	4	59	64
1935.....	256	47,771	167	1,952	2,979	Farm products—consumer goods.....	25	2,130	20	116	139
1929 ^a	279	111,666	---	3,210	5,686	Groceries (general line).....	8	4,587	6	108	154
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	222	33,320	165	1,672	2,363	Groceries and foods (specialty lines).....	18	5,040	15	95	143
MANUFACTURERS' SALES BRANCHES						Hardware.....	5	1,229	2	88	135
(With stocks).....	29	15,102	---	564	1,003	Lumber and construction materials.....	7	1,485	6	47	67
PETROLEUM BULK STATIONS *.....	10	4,302	2	121	234	Machinery—equipment—supplies.....	12	983	8	66	118
AGENTS AND BROKERS.....	17	3,763	15	47	70	Paper and its products.....	8	642	5	47	62
ALL OTHER ^c	3	661	---	8	15	Plumbing and heating eqipt and spls.....	4	547	1	26	40
BY KINDS OF BUSINESS:						Tobacco and products (except leaf).....	6	5,649	2	64	93
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	222	33,320	165	1,672	2,363	Waste materials.....	8	293	6	35	28
Automotive.....	13	1,010	9	172	244	All other.....	10	1,602	17	121	114
Beer, wines, and liquors.....	6	795	3	40	76	MANUFACTURERS' SALES BRANCHES					
Clothing and furnishings.....	16	1,109	14	42	46	(With stocks).....	16	6,904	---	239	394
Dry goods (general line).....	2	431	1	27	31	Groceries and foods (specialty lines).....	8	5,784	---	150	231
Dry goods (specialty lines).....	2	---	---	---	---	Machinery—equipment—supplies.....	5	305	---	35	63
Electrical goods.....	12	2,469	2	147	231	All other.....	5	785	---	53	100
Farm products—consumer goods.....	26	5,417	29	146	201	PETROLEUM BULK STATIONS:					
Furniture and house furnishings.....	6	794	6	37	47	Petroleum and its products.....	7	2,879	3	124	207
Groceries (general line).....	10	3,370	7	137	151	AGENTS AND BROKERS.....	26	7,197	21	55	88
Groceries and foods (specialty lines).....	29	3,712	27	173	245	Groceries and foods (specialty lines).....	10	5,665	9	19	23
Hardware.....	5	763	3	80	135	Machinery—equipment—supplies.....	7	274	6	16	27
Lumber and construction materials.....	11	1,541	6	116	145	All other.....	9	1,260	8	16	36
Machinery—equipment—supplies.....	26	1,333	22	125	166	YORK					
Paper and its products.....	5	688	3	45	84	TOTALS, 1939.....	119	24,624	85	1,181	1,703
Plumbing and heating eqipt and spls.....	3	628	1	38	75	1935 ^d	104	15,397	107	1,695	1,086
Tobacco and products (except leaf).....	9	4,979	5	139	246	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	89	17,667	79	917	1,222
Waste materials.....	13	262	12	37	26	MANUFACTURERS' SALES BRANCHES					
All other.....	28	2,741	15	171	232	(With stocks).....	9	1,139	1	69	155
MANUFACTURERS' SALES BRANCHES						MANUFACTURERS' SALES OFFICES					
(With stocks).....	29	15,102	---	564	1,003	(Without stocks).....	4	915	---	21	51
Groceries and foods (specialty lines).....	13	10,329	---	340	569	PETROLEUM BULK STATIONS *.....	11	2,918	3	70	126
Machinery—equipment—supplies.....	7	1,048	---	68	126	AGENTS AND BROKERS.....	3	559	1	26	73
All other.....	9	3,725	---	198	308	ASSEMBLERS (Mainly farm products).....	5	1,426	1	58	96
PETROLEUM BULK STATIONS:						BY KINDS OF BUSINESS:					
Petroleum and its products.....	10	4,302	2	121	234	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	89	17,667	79	917	1,222
AGENTS AND BROKERS.....	17	3,763	15	47	70	Automotive.....	9	780	8	82	100
Groceries and foods (specialty lines).....	3	779	4	8	6	Beer, wines, and liquors.....	6	622	5	34	42
Machinery—equipment—supplies.....	4	297	3	14	22	Dry goods (general line).....	1	340	3	21	28
All other.....	10	2,697	8	25	42	Dry goods (specialty lines).....	2	---	---	---	---
WILKES-BARRE						Electrical goods.....	3	1,247	---	57	109
TOTALS, 1939.....	202	45,987	139	1,509	2,167	Farm products—raw materials.....	4	390	5	22	40
1935.....	173	35,395	130	1,311	1,716	Farm products—consumer goods.....	9	815	7	91	79
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	144	25,036	115	1,052	1,398	Farm supplies.....	3	1,527	5	40	43
MANUFACTURERS' SALES BRANCHES						Groceries (general line).....	4	4,778	---	182	297
(With stocks).....	16	6,904	---	238	394	Groceries and foods (specialty lines).....	10	938	10	59	62
MANUFACTURERS' SALES OFFICES						Lumber and construction materials.....	4	697	6	17	27
(Without stocks).....	9	3,971	---	40	82	Machinery—equipment—supplies.....	9	382	10	20	23
PETROLEUM BULK STATIONS *.....	7	2,879	3	124	207	Tobacco and products (except leaf).....	4	1,901	2	58	80
AGENTS AND BROKERS.....	26	7,197	21	55	88	Waste materials.....	4	516	7	41	40
						All other.....	17	2,734	11	193	254

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

^a Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

^b Includes 2 manufacturers' sales offices (without stocks); and 2 agents and brokers.

^c Includes 6 manufacturers' sales branches (with stocks); 1 manufacturer's sales office (without stocks); and 1 agent.

^d Includes 1 manufacturer's sales branch (with stocks); 3 petroleum bulk stations; and 1 agent.

^e Data for 1935 exclude personnel and pay roll of 4 commission bulk stations.

^f Includes 3 manufacturers' sales branches (with stocks); 1 manufacturer's sales office (without stocks); and 2 petroleum bulk stations.

^g Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

^h Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

ⁱ Includes 1 manufacturer's sales office (without stocks); and 2 assemblers (mainly farm products).

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

RHODE ISLAND

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lishments	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lishments	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
PAWTUCKET						PROVIDENCE—Con.					
TOTALS, 1939.....	45	58,889	30	327	5541	SERVICE AND LIMITED-FUNCTION WHOLESALESA					
1935.....	43	6,000	24	258	468	MANUFACTURERS' SALES BRANCHES					
(With stocks).....	37	6,897	24	273	431	(With stocks).....	57	50,182	4	1,052	2,222
(Without stocks).....	4	1,724	2	51	102	Chemicals and paints.....	8	4,452	---	101	331
AGENTS AND BROKERS.....	4	244	4	3	2	Groceries and foods (specialty lines).....	15	13,605	---	343	305
BY KINDS OF BUSINESS:						Machinery--equipment--supplies.....	11	1,041	---	136	235
SERVICE AND LIMITED-FUNCTION WHOLESALESA	37	6,897	24	273	431	Metals and metal work (except scrap).....	5	3,048	---	46	80
Beer, wines, and liquors.....	3	1,471	---	40	92	All other.....	20	25,032	4	423	959
Groceries and foods (specialty lines).....	9	2,277	5	55	87	PETROLEUM BULK STATIONS AND TERMINALS:					
Machinery--equipment--supplies.....	5	517	2	37	67	Petroleum and its products.....	10	14,402	3	269	493
Paper and its products.....	4	904	1	33	64	AGENTS AND BROKERS.....					
Waste materials.....	4	172	5	20	19	Farm products--consumer goods.....	3	1,888	4	20	38
All other.....	12	1,550	11	88	102	Groceries and foods (specialty lines).....	4	2,728	2	17	36
TOTALS, 1935.....	553	185,714	294	5,923	10,082	Machinery--equipment--supplies.....	3	327	3	20	52
1935.....	495	142,503	247	4,823	7,898	All other.....	14	11,954	5	61	183
1935.....	577	240,423	---	6,427	12,048						
SERVICE AND LIMITED-FUNCTION WHOLESALESA	445	91,759	273	4,293	6,904						
MANUFACTURERS' SALES BRANCHES	57	50,182	4	1,052	2,222						
(With stocks).....	12	7,323	---	40	97						
(Without stocks).....	10	14,402	3	269	493						
PETROLEUM BULK STATIONS AND TERMINALS	24	16,873	14	136	309						
AGENTS AND BROKERS.....	5	3,175	---	37	57						
BY KINDS OF BUSINESS:											
SERVICE AND LIMITED-FUNCTION WHOLESALESA	445	91,759	273	4,293	6,904						
Automotive.....	10	442	5	37	47						
Beer, wines, and liquors.....	27	8,144	10	353	523						
Groceries and foods (specialty lines).....	17	8,004	5	189	330						
Machinery--equipment--supplies.....	26	6,502	11	173	452						
Paper and its products.....	10	598	10	34	45						

SOUTH CAROLINA

CHARLESTON						COLUMBIA					
TOTALS, 1939.....	131	\$31,292	81	1,272	41,596	TOTALS, 1939.....	130	\$46,578	61	1,419	\$2,243
1935.....	125	37,318	69	1,052	1,341	1935.....	135	35,270	51	1,164	1,697
SERVICE AND LIMITED-FUNCTION WHOLESALESA	88	20,128	55	1,078	1,329	SERVICE AND LIMITED-FUNCTION WHOLESALESA	86	30,423	46	1,099	1,856
MANUFACTURERS' SALES BRANCHES	15	3,317	---	138	199	MANUFACTURERS' SALES BRANCHES	20	7,470	---	322	448
(With stocks).....	1	206	2	7	7	(With stocks).....	8	2,916	2	63	95
(Without stocks).....	3	7,041	24	49	61	(Without stocks).....	13	5,187	10	24	54
PETROLEUM BULK STATIONS AND TERMINALS	27	7,041	24	49	61	PETROLEUM BULK STATIONS AND TERMINALS	13	5,187	10	24	54
AGENTS AND BROKERS.....						AGENTS AND BROKERS.....					
BY KINDS OF BUSINESS:						BY KINDS OF BUSINESS:					
SERVICE AND LIMITED-FUNCTION WHOLESALESA	88	20,128	55	1,078	1,329	SERVICE AND LIMITED-FUNCTION WHOLESALESA	86	30,423	46	1,099	1,856
Automotive.....	3	277	---	30	47	Automotive.....	6	1,351	1	112	189
Beer, wines, and liquors.....	6	2,080	2	91	98	Beer, wines, and liquors.....	9	4,527	1	145	229
Clothing and furnishings.....	3	612	1	15	14	Dry goods (general line).....	2	489	1	22	36
Dry goods (general line).....	1	270	5	12	19	Dry goods (specialty lines).....	2	---	---	---	---
Dry goods (specialty lines).....	2	---	---	---	---	Electrical goods.....	6	2,256	2	64	140
Electrical goods.....	2	267	2	8	11	Farm products--consumer goods.....	9	1,577	7	116	137
Farm products--consumer goods.....	14	1,239	14	85	88	Groceries (general line).....	3	2,436	1	72	107
Farm supplies.....	6	937	1	30	52	Groceries and foods (specialty lines).....	9	885	8	29	25
Groceries (general line).....	7	4,474	2	213	210	Machinery--equipment--supplies.....	7	2,511	2	111	235
Groceries and foods (specialty lines).....	14	2,403	13	125	153	Paper and its products.....	4	674	2	44	85
Machinery--equipment--supplies.....	7	1,160	3	112	140	Plumbing and heating, equipment and sps.....	2	1,021	1	80	23
Paper and its products.....	3	397	2	42	64	Tobacco and products (except leaf).....	4	1,154	4	25	23
Tobacco and products (except leaf).....	2	1,267	2	38	53	All other.....	20	9,262	16	273	359
Waste materials.....	2	103	3	37	18						
All other.....	13	4,580	5	234	366						
PETROLEUM BULK STATIONS:						PETROLEUM BULK STATIONS:					
Petroleum and its products.....	3	206	2	7	7	Petroleum and its products.....	8	2,913	2	63	95
AGENTS AND BROKERS.....	27	7,041	24	49	61	AGENTS AND BROKERS.....	13	5,187	10	24	54
Farm products--consumer goods.....	5	915	6	9	10	Groceries and foods (specialty lines).....	7	3,601	11	14	18
Groceries and foods (specialty lines).....	14	5,018	12	30	42	All other.....	6	1,506	2	20	23
All other.....	6	1,708	6	10	10						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 1 manufacturer's sales branch (with stocks).

2 Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

3 Includes 1 assembler of farm products--raw materials.

WHOLESALE TRADE:1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

TENNESSEE

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors (full time and part-time) Average for year	Number of employ- ees* (full time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors (full time and part-time) Average for year	Number of employ- ees* (full time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
CHATTANOOGA						KNOXVILLE—Con.					
TOTALS, 1939.....	227	\$69,374	137	2,129	\$3,032	MANUFACTURERS' SALES BRANCHES	27	\$7,835	---	380	\$565
1935 ¹	204	52,151	101	1,663	2,432	Groceries and foods (specialty lines).....	7	2,700	---	158	165
1929 ²	135	32,754	---	1,063	2,944	Machinery—equipment—supplies.....	7	809	---	57	100
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	137	28,133	69	1,522	1,999	All other.....	13	4,329	---	165	---
MANUFACTURERS' SALES BRANCHES (With stocks).....	23	7,476	---	303	481	PETROLEUM BULK STATIONS: Petroleum and its products.....	9	4,735	2	110	182
MANUFACTURERS' SALES OFFICES (Without stocks).....	10	6,723	---	67	151	AGENTS AND BROKERS.....	43	18,894	43	175	335
PETROLEUM BULK STATIONS **.....	10	4,953	---	122	217	Coal and coke.....	7	6,544	5	78	224
AGENTS AND BROKERS.....	41	21,512	41	103	172	Farm products—raw materials.....	4	3,298	4	45	58
ASSEMBLERS (Farm products—consumer goods).....	6	577	7	12	12	Groceries and foods (specialty lines).....	15	7,908	17	19	51
BY KINDS OF BUSINESS:						Machinery—equipment—supplies.....	8	458	8	20	33
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	137	28,133	69	1,522	1,999	Metals and metal work (except scrap).....	3	80	3	4	2
Automotive.....	8	692	4	63	107	All other.....	6	320	6	9	7
Beer, wines, and liquors.....	8	1,713	5	61	93	MEMPHIS					
Clothing and furnishings.....	5	488	2	27	32	(See page 355.)					
Drugs (general line).....	1	---	---	54	113	NASHVILLE					
Drugs and drug sundries (specly lines).....	2	1,075	---	39	66	TOTALS, 1939.....	393	127,347	277	4,321	6,195
Dry goods (general line).....	2	884	2	44	62	1935 ¹	439	115,552	303	4,116	5,783
Dry goods (specialty lines).....	4	---	---	229	254	1929.....	221	117,284	---	2,952	5,175
Electrical goods.....	8	820	2	44	62	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	245	61,362	186	3,184	4,309
Farm products—consumer goods.....	18	2,296	16	198	204	MANUFACTURERS' SALES BRANCHES (With stocks).....	39	18,856	---	709	1,178
Farm supplies.....	6	582	9	25	26	MANUFACTURERS' SALES OFFICES (Without stocks).....	13	3,864	---	73	135
Groceries (general line).....	6	6,408	---	89	103	PETROLEUM BULK STATIONS AND TERMINALS.....	14	7,988	4	158	287
Groceries and foods (specialty lines).....	16	1,590	11	69	103	AGENTS AND BROKERS.....	74	35,096	80	179	276
Lumber and construction materials.....	5	533	3	70	81	ASSEMBLERS (Mainly farm products).....	8	2,383	7	18	32
Machinery—equipment—supplies.....	17	2,980	14	196	342	BY KINDS OF BUSINESS:					
Metals and metal work (except scrap).....	3	1,112	1	55	97	SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	245	61,362	186	3,184	4,309
Paper and its products.....	4	1,155	5	41	80	Automotive.....	30	2,019	13	210	281
Waste materials.....	8	1,412	10	95	58	Beer, wines, and liquors.....	9	2,259	8	102	147
All other.....	16	4,393	5	216	281	Clothing and furnishings.....	15	5,659	20	74	121
MANUFACTURERS' SALES BRANCHES (With stocks).....	23	7,476	---	303	481	Coal and coke.....	9	5,768	1	63	179
Groceries and foods (specialty lines).....	10	4,969	---	186	245	Drugs (general line).....	2	---	---	---	---
Machinery—equipment—supplies.....	6	388	---	47	98	Drugs and drug sundries (specly lines).....	5	2,159	8	120	168
All other.....	7	2,119	---	70	140	Dry goods (general line).....	5	2,671	5	132	177
PETROLEUM BULK STATIONS: Petroleum and its products.....	10	4,953	---	122	217	Dry goods (specialty lines).....	4	1,081	4	41	78
AGENTS AND BROKERS.....	41	21,512	41	103	172	Electrical goods.....	13	3,764	4	197	324
Farm products—raw materials.....	3	2,661	---	19	47	Farm products—raw materials.....	7	1,745	7	66	53
Groceries and foods (specialty lines).....	8	4,115	12	15	17	Farm products—consumer goods.....	30	6,763	36	435	545
Machinery—equipment—supplies.....	7	1,202	2	44	78	Farm supplies.....	7	1,283	8	43	45
All other.....	23	13,534	27	25	30	Groceries (general line).....	5	9,312	---	370	485
KNOXVILLE						Groceries and foods (specialty lines).....	18	1,773	17	158	188
TOTALS, 1939.....	219	67,308	114	2,350	3,478	Hardware.....	3	2,050	---	199	275
1935 ¹	191	51,904	94	1,868	2,669	Lumber and construction materials.....	17	2,590	11	188	222
1929 ²	135	53,446	---	2,082	3,709	Machinery—equipment—supplies.....	32	4,125	19	315	500
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	129	32,636	67	1,628	2,272	Paper and its products.....	7	2,253	2	129	228
MANUFACTURERS' SALES BRANCHES (With stocks).....	27	7,835	---	380	585	Plumbing and heating eqipt and spl.....	4	385	1	27	39
MANUFACTURERS' SALES OFFICES (Without stocks).....	7	2,499	---	32	128	Waste materials.....	9	734	8	172	91
PETROLEUM BULK STATIONS **.....	9	4,735	2	110	182	All other.....	24	2,411	16	159	207
AGENTS AND BROKERS.....	43	18,894	43	175	335	MANUFACTURERS' SALES BRANCHES (With stocks).....	39	18,856	---	709	1,178
ASSEMBLERS (Mainly farm products).....	4	909	2	25	16	Groceries and foods (specialty lines).....	7	2,724	---	98	162
BY KINDS OF BUSINESS:						Machinery—equipment—supplies.....	15	5,315	---	198	320
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	129	32,636	67	1,628	2,272	All other products.....	17	10,117	---	413	694
Automotive.....	7	887	9	65	112	PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	14	7,988	4	158	287
Beer, wines, and liquors.....	5	704	1	53	65	AGENTS AND BROKERS.....	74	35,096	80	179	276
Clothing and furnishings.....	6	1,898	1	80	135	Automotive.....	3	450	4	6	12
Coal and coke.....	6	2,437	---	32	93	Dry goods (specialty lines).....	3	3,806	2	4	11
Drugs (general line).....	2	---	---	---	---	Farm products—raw materials.....	9	12,428	9	64	99
Drugs and drug sundries (specly lines).....	4	1,625	4	96	135	Farm products—consumer goods.....	4	1,847	7	13	21
Electrical goods.....	10	1,861	4	67	108	Groceries and foods (specialty lines).....	22	12,808	27	33	53
Farm products—consumer goods.....	16	1,908	12	90	63	Hardware.....	5	2,148	6	11	20
Groceries (general line).....	6	5,585	1	186	213	Lumber and construction materials.....	6	2,478	8	5	9
Groceries and foods (specialty lines).....	10	2,283	8	158	178	Machinery—equipment—supplies.....	11	324	8	26	33
Hardware.....	3	4,547	---	254	263	All other.....	9	1,210	9	17	16
Lumber and construction materials.....	6	820	3	73	108	ASSEMBLERS (Mainly farm products).....	8	2,383	7	18	32
Machinery—equipment—supplies.....	18	2,982	10	177	315	Farm products—raw materials.....	3	2,508	---	14	26
Paper and its products.....	5	237	1	25	25	All other.....	5	75	7	4	4
Waste materials.....	5	525	4	81	63						
All other.....	20	4,357	9	201	358						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

¹ Some adjustments have been made in the 1935 figures for comparison purposes.

² Includes 2 chain-store warehouses not classified as wholesale establishments in 1935 and 1939.

³ Data for 1935 exclude personnel and pay roll of 1 commission bulk station.

⁴ Data for 1935 exclude personnel and pay roll of 1 commission bulk station. Also, some adjustments have been made in the 1935 figures for comparison purposes.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

TEXAS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
AMARILLO						BEAUMONT—Con.					
TOTALS, 1939.....	147	\$35,072	74	1,416	\$2,174	BY KINDS OF BUSINESS:					
1935 1.....	115	24,732	151	1,887	1,333	SERVICE AND LIMITED-FUNCTION					
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	93	19,719	47	974	1,454	WHOLESALEERS 2.....	82	\$17,233	58	776	\$1,125
MANUFACTURERS' SALES BRANCHES						Automotive.....	8	536	9	58	78
(With stocks).....	20	8,777	---	337	582	Beer, wines, and liquors.....	8	952	8	72	76
MANUFACTURERS' SALES OFFICES						Drugs and drug sundries (spclty lines).....	3	850	1	33	61
(Without stocks).....	6	1,763	---	22	34	Farm products--raw materials 4.....	3	1,285	1	35	33
PETROLEUM BULK STATIONS **.....	12	1,593	13	39	49	Farm products--consumer goods 4.....	7	428	6	45	40
AGENTS AND BROKERS.....	11	1,508	11	20	31	Groceries (general line).....	6	5,515	1	245	374
ASSEMBLERS (Mainly farm products).....	5	1,712	3	24	24	Groceries and foods (specialty lines).....	8	451	7	24	22
BY KINDS OF BUSINESS:						Lumber and construction materials.....	3	355	1	23	21
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	93	19,719	47	974	1,454	Machinery--equipment--supplies.....	15	3,108	7	92	232
Automotive.....	23	4,105	13	224	299	Tobacco and products (except leaf).....	4	1,301	5	26	26
Beer, wines, and liquors.....	9	1,749	3	58	80	Waste materials.....	5	690	5	46	34
Electrical goods.....	6	986	2	47	62	All other.....	12	1,602	7	77	129
Farm products--consumer goods.....	5	1,640	5	97	157	MANUFACTURERS' SALES BRANCHES					
Groceries (general line).....	5	2,657	---	107	146	(With stocks).....	17	4,391	---	157	222
Groceries and foods (specialty lines).....	10	693	7	42	63	Groceries and foods (specialty lines).....	10	3,539	---	125	171
Lumber and construction materials.....	4	452	1	31	47	All other.....	7	852	---	32	51
Machinery--equipment--supplies.....	8	686	5	41	69	PETROLEUM BULK STATIONS:					
Paper and its products.....	3	640	4	36	64	Petroleum and its products.....	13	2,053	10	98	148
Plumbing and heating equipt and apls.....	4	1,319	---	68	122	AGENTS AND BROKERS.....	9	3,344	7	16	33
Waste materials.....	3	248	4	18	10	Groceries and foods (specialty lines).....	3	2,850	3	1	1
All other.....	13	4,344	3	205	335	All other.....	6	494	4	15	32
MANUFACTURERS' SALES BRANCHES						CORPUS CHRISTI					
(With stocks).....	20	8,777	---	337	582	TOTALS, 1939.....	178	46,181	113	1,385	1,859
Groceries and foods (specialty lines).....	6	2,837	---	107	176	1935 1.....	86	13,592	119	1,801	1,791
Machinery--equipment--supplies.....	11	5,346	---	191	342	SERVICE AND LIMITED-FUNCTION WHOLESALERS					
All other.....	3	604	---	39	64	MANUFACTURERS' SALES BRANCHES					
PETROLEUM BULK STATIONS:						(With stocks).....	111	26,709	71	996	1,339
Petroleum and its products.....	12	1,593	13	39	49	MANUFACTURERS' SALES OFFICES					
AGENTS AND BROKERS.....	11	1,508	11	20	31	(Without stocks).....	17	5,627	---	157	275
Machinery--equipment--supplies.....	4	1,112	2	13	19	PETROLEUM BULK STATIONS **.....	2	3,380	11	109	145
All other.....	7	1,396	9	7	12	AGENTS AND BROKERS.....	16	7,301	16	24	38
AUSTIN						ASSEMBLERS (Mainly farm products).....	15	3,164	15	99	68
TOTALS, 1939.....	114	21,682	85	870	1,350	BY KINDS OF BUSINESS:					
1935 1.....	92	15,134	161	1,637	1,810	SERVICE AND LIMITED-FUNCTION WHOLESALERS					
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	73	15,628	56	744	1,013	WHOLESALEERS 2.....	111	26,709	71	996	1,339
MANUFACTURERS' SALES BRANCHES						Automotive.....	7	580	3	51	98
(With stocks).....	9	1,939	---	94	158	Beer, wines, and liquors.....	10	2,480	9	107	142
MANUFACTURERS' SALES OFFICES						Drugs and drug sundries (spclty lines).....	5	108	6	7	6
(Without stocks).....	2	2,791	15	110	159	Electrical goods.....	4	349	5	15	20
PETROLEUM BULK STATIONS **.....	17	1,209	10	18	17	Farm products--raw materials.....	4	965	3	7	16
AGENTS AND BROKERS.....	10	1,209	10	18	17	Farm products--consumer goods.....	7	1,071	4	124	138
ASSEMBLERS (Farm products--raw materials).....	3	315	2	6	3	Groceries (general line).....	6	5,271	2	141	171
BY KINDS OF BUSINESS:						Groceries and foods (specialty lines).....	19	2,311	16	134	145
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	73	15,628	56	744	1,013	Hardware.....	3	1,464	1	82	139
Automotive.....	6	295	3	37	49	Lumber and construction materials.....	7	1,369	---	68	103
Beer, wines, and liquors.....	9	1,420	6	55	72	Machinery--equipment--supplies.....	23	9,124	8	122	223
Electrical goods.....	5	67	3	11	8	Waste materials.....	4	347	5	65	48
Farm products--consumer goods.....	11	1,844	16	125	156	All other.....	12	1,250	10	73	68
Groceries (general line).....	4	5,527	2	115	178	PETROLEUM BULK STATIONS:					
Groceries and foods (specialty lines).....	8	455	5	44	47	Petroleum and its products.....	17	3,380	11	109	145
Machinery--equipment--supplies.....	5	128	3	13	14	AGENTS AND BROKERS.....	16	7,301	16	24	38
Plumbing and heating equipt and apls.....	3	473	4	24	26	Farm products--raw materials.....	7	5,271	9	7	6
All other.....	25	7,419	14	320	465	Machinery--equipment--supplies.....	4	122	3	12	17
PETROLEUM BULK STATIONS:						All other.....	5	1,908	4	5	15
Petroleum and its products.....	17	2,791	15	110	159	ASSEMBLERS (Mainly farm products).....	15	3,164	15	99	68
AGENTS AND BROKERS.....	10	1,209	10	18	17	Farm products--raw materials.....	10	2,792	9	22	17
Groceries and foods (specialty lines).....	3	927	3	3	3	Farm products--consumer goods.....	5	372	6	77	51
All other.....	7	292	7	13	14	DALLAS					
BEAUMONT						(See page 325.)					
TOTALS, 1939.....	126	28,488	75	1,082	1,558	EL PASO					
1935 1.....	90	25,129	148	1,653	1,185	TOTALS, 1939.....	231	48,766	134	1,966	2,976
SERVICE AND LIMITED-FUNCTION WHOLESALERS 2.....	82	17,253	58	776	1,125	1935.....	196	41,461	119	1,365	1,961
MANUFACTURERS' SALES BRANCHES						SERVICE AND LIMITED-FUNCTION WHOLESALERS					
(With stocks).....	17	4,391	---	167	222	WHOLESALEERS 2.....	153	28,170	89	1,432	2,066
MANUFACTURERS' SALES OFFICES						MANUFACTURERS' SALES BRANCHES					
(Without stocks).....	5	1,465	---	15	30	(With stocks).....	58	10,950	---	328	637
PETROLEUM BULK STATIONS **.....	13	2,063	10	98	148	MANUFACTURERS' SALES OFFICES					
AGENTS AND BROKERS.....	9	3,344	7	16	35	(Without stocks).....	8	2,652	---	54	69
ASSEMBLERS (Mainly farm products--consumer goods).....						PETROLEUM BULK STATIONS **.....	13	1,651	5	60	105
						AGENTS AND BROKERS.....	37	7,246	37	72	95
						ASSEMBLERS (Mainly farm products--consumer goods).....	4	67	3	10	8

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

Types of Operation by Kinds of Business

TEXAS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated business	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
EL PASO—Con.						FORT WORTH—Con.					
BY KINDS OF BUSINESS:						AGENTS AND BROKERS.....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	133	\$28,170	89	1,482	\$2,068	Farm products--raw materials.....	89	\$80,202	139	355	\$633
Amusement and sporting goods.....	6	255	8	28	27	Farm products--consumer goods.....	6	49,934	102	288	451
Automotive.....	9	3,292	5	145	248	Farm supplies--consumer goods.....	3	1,474	6	5	7
Beer, wines, and liquors.....	7	1,461	5	61	65	Farm supplies--consumer goods.....	3	1,909	3	10	19
Chemicals and paints.....	3	371	---	14	17	Groceries and foods (specialty lines).....	7	4,487	13	13	25
Drugs (general line).....	1	1,003	1	50	67	Lumber and construction materials.....	5	483	4	12	23
Drugs and drug sundries (spclty lines).....	4	---	---	---	---	Machinery--equipment--supplies.....	5	125	5	21	45
Dry goods (general line).....	2	---	---	---	---	All other.....	8	1,810	6	24	63
Dry goods (specialty lines).....	3	413	8	23	25	ASSEMBLERS (Mainly farm products).....					
Electrical goods.....	3	771	2	40	77	Farm products--raw materials.....	34	12,105	24	370	227
Farm products--consumer goods.....	18	4,208	15	320	352	All other.....	26	11,035	18	187	181
Groceries (general line).....	6	2,170	4	112	137	TOTALS, 1939.....					
Groceries and foods (specialty lines).....	18	1,212	20	95	71	1935 ¹	116	33,245	79	887	1,105
Hardware.....	3	4,178	---	102	373	1939.....	107	19,310	169	1593	1705
Lumber and construction materials.....	7	864	---	72	123	GALVESTON					
Machinery--equipment--supplies.....	20	2,535	10	159	270	TOTALS, 1939.....					
Waste materials.....	4	418	6	38	29	1935 ¹	116	33,245	79	887	1,105
All other.....	19	3,020	11	135	167	1939.....	107	19,310	169	1593	1705
MANUFACTURERS' SALES BRANCHES						SERVICE AND LIMITED-FUNCTION WHOLESALERS					
(With stocks).....	38	10,950	---	328	837	MANUFACTURERS' SALES BRANCHES					
Groceries and foods (specialty lines).....	11	4,548	---	132	230	(With stocks).....	2	---	---	30	49
Machinery--equipment--supplies.....	11	1,388	---	89	156	MANUFACTURERS' SALES OFFICES					
All other.....	14	5,134	---	127	242	(Without stocks).....	2	1,028	---	---	---
PETROLEUM BULK STATIONS:						PETROLEUM BULK STATIONS AND TERMINALS **					
Petroleum and its products.....	13	1,681	5	80	105	AGENTS AND BROKERS.....	15	4,434	6	81	113
AGENTS AND BROKERS.....						AGENTS AND BROKERS.....	8	2,986	6	12	17
Farm products--raw materials.....	32	2,240	32	72	93	ASSEMBLERS (Mainly farm products).....	4	2,031	2	154	101
Farm products--consumer goods.....	4	847	0	8	5	BY KINDS OF BUSINESS:					
Groceries and foods (specialty lines).....	10	3,002	8	10	26	SERVICE AND LIMITED-FUNCTION WHOLESALERS	85	22,786	65	590	825
Machinery--equipment--supplies.....	6	817	7	24	39	Automotive.....	3	127	2	13	20
All other.....	12	1,367	12	14	16	Beer, wines, and liquors.....	6	1,542	4	80	80
FORT WORTH						Farm products--raw materials.....	9	11,561	6	79	157
TOTALS, 1939.....	436	149,388	304	3,811	5,541	Farm products--consumer goods.....	17	2,121	18	107	130
1935 ¹	281	116,492	172	2,861	3,913	Groceries (general line).....	6	1,590	4	60	87
1939.....	240	270,844	---	3,426	5,683	Groceries and foods (specialty lines).....	13	587	12	54	45
SERVICE AND LIMITED-FUNCTION WHOLESALERS						Lumber and construction materials.....	3	425	2	26	36
MANUFACTURERS' SALES BRANCHES	204	50,448	124	2,357	3,392	Machinery--equipment--supplies.....	6	232	5	19	21
(With stocks).....	39	9,427	---	455	801	Tobacco and products (except leaf).....	3	731	2	13	17
MANUFACTURERS' SALES OFFICES	8	5,064	---	45	107	Waste materials.....	5	108	4	13	14
(Without stocks).....	8	9,140	---	17	231	All other.....	12	3,742	8	146	216
PETROLEUM BULK STATIONS **	29	60,202	139	353	633	PETROLEUM BULK STATIONS AND TERMINALS:					
AGENTS AND BROKERS.....	123	80,202	139	353	633	Petroleum and its products.....	15	4,434	6	81	113
ASSEMBLERS (Mainly farm products).....	34	12,105	24	370	237	AGENTS AND BROKERS.....					
BY KINDS OF BUSINESS:						Farm products--raw materials.....	8	2,986	6	12	17
SERVICE AND LIMITED-FUNCTION WHOLESALERS	204	50,448	124	2,357	3,392	All other.....	4	1,604	4	2	5
Amusement and sporting goods.....	5	386	1	16	32	HOUSTON					
Automotive.....	26	3,339	20	209	261	(See page 338.)	SAN ANTONIO				
Beer, wines, and liquors.....	11	4,122	8	126	184	TOTALS, 1939.....	437	123,106	315	5,697	8,860
Drugs (general line).....	2	3,982	1	123	246	1935 ¹	438	86,773	287	16,026	15,172
Drugs and drug sundries (spclty lines).....	5	---	---	---	---	1939.....	336	129,147	---	4,655	7,338
Electrical goods.....	13	3,453	5	113	207	SERVICE AND LIMITED-FUNCTION WHOLESALERS					
Farm products--raw materials.....	8	15,824	3	321	324	MANUFACTURERS' SALES BRANCHES					
Farm products--consumer goods.....	20	4,141	12	308	368	(With stocks).....	50	16,619	---	901	1,339
Groceries (general line).....	4	5,059	---	101	287	MANUFACTURERS' SALES OFFICES	9	4,719	---	55	130
Groceries and foods (specialty lines).....	21	2,427	21	131	164	(Without stocks).....	9	4,719	---	55	130
Hardware.....	5	823	2	85	95	PETROLEUM BULK STATIONS **	16	6,151	6	245	372
Lumber and construction materials.....	8	1,213	4	91	94	AGENTS AND BROKERS.....	58	32,314	87	213	349
Machinery--equipment--supplies.....	37	4,564	22	349	574	ASSEMBLERS (Mainly farm products).....	12	2,162	12	126	64
Paper and its products.....	4	129	2	40	68	BY KINDS OF BUSINESS:					
Petroleum and its products.....	4	129	2	40	68	SERVICE AND LIMITED-FUNCTION WHOLESALERS	292	61,143	230	4,157	4,408
Plumbing and heating equip and spls.....	7	1,732	1	127	211	Amusement and sporting goods.....	7	567	5	35	41
Tobacco and products (except leaf).....	5	1,600	8	36	37	Automotive.....	31	4,939	21	238	546
Waste materials.....	6	1,333	5	59	53	Beer, wines, and liquors.....	10	4,488	4	170	274
All other.....	15	1,977	9	136	203	Chemicals and paints.....	7	874	4	80	73
MANUFACTURERS' SALES BRANCHES						Clothing and furnishings.....	10	948	8	43	45
(With stocks).....	39	9,427	---	455	801	Drugs (general line).....	2	3,073	8	149	263
Automotive.....	4	315	---	28	47	Drugs and drug sundries (spclty lines).....	8	---	---	---	---
Groceries and foods (specialty lines).....	8	4,640	---	165	272	Dry goods (general line).....	2	---	---	---	---
Machinery--equipment--supplies.....	15	861	---	78	155	Dry goods (specialty lines).....	3	1,871	2	143	204
All other.....	12	3,591	---	160	327	Electrical goods.....	12	3,551	4	133	201
PETROLEUM BULK STATIONS:						Farm products--raw materials.....	6	1,459	4	77	65
Petroleum and its products.....	28	5,140	17	231	371						

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

VIRGINIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated business	Number of employ- ees* (if full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated business	Number of employ- ees* (if full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
NORFOLK						RICHMOND—Con.					
TOTALS, 1939.....	326	\$100,869	182	4,143	\$5,554	BY KINDS OF BUSINESS:					
1935.....	312	88,279	135	2,873	4,282	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	269	\$104,745	125	4,907	\$9,138
1929.....	316	138,760	---	3,202	8,500	Automotive.....	28	5,172	8	427	722
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	214	50,971	101	2,419	3,581	Beer, wines, and liquors.....	10	3,027	3	180	340
MANUFACTURERS' SALES BRANCHES (With stocks).....	31	21,010	1	617	999	Chemicals and paints.....	6	1,321	---	81	171
MANUFACTURERS' SALES OFFICES (Without stocks).....	3	---	---	---	---	Clothing and furnishings.....	8	2,951	3	154	299
PETROLEUM BULK STATIONS AND TERMINALS **.....	3	5,889	2	105	164	Coal and coke.....	5	1,983	1	20	73
AGENTS AND BROKERS.....	60	24,714	53	109	284	Drugs (general line).....	4	3,095	---	203	338
ASSEMBLERS (Mainly farm products).....	14	3,905	5	613	526	Drugs and drug sundries (specialty lines).....	6	108	2	23	27
BY KINDS OF BUSINESS:						Dry goods (general line).....	3	3,999	3	243	390
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	214	50,971	101	2,419	3,581	Dry goods (specialty lines).....	14	5,807	5	301	562
Automotive.....	6	587	2	61	96	Electrical goods.....	9	17,000	0	182	620
Beer, wines, and liquors.....	8	1,674	2	79	117	Farm products—raw materials.....	14	2,434	9	111	170
Chemicals and paints.....	6	1,512	2	53	48	Farm products—consumer goods.....	4	15,852	10	571	771
Clothing and furnishings.....	8	358	0	21	30	Groceries (general line).....	9	4,580	2	155	233
Coal and coke.....	7	2,310	2	43	93	Groceries and foods (specialty lines).....	37	7,007	31	432	871
Dry goods (general line).....	1	---	---	---	---	Hardware.....	5	2,884	---	108	343
Dry goods (specialty lines).....	3	370	4	19	27	Lumber and construction materials.....	14	3,545	8	287	381
Electrical goods.....	11	3,353	3	119	237	Machinery—equipment—supplies.....	37	7,128	18	498	875
Farm products—consumer goods.....	20	3,828	18	183	217	Metals and metal work (except scrap).....	3	1,018	1	35	85
Farm supplies.....	7	1,778	3	62	117	Paper and its products.....	12	3,951	3	218	402
Groceries (general line).....	5	4,370	---	199	176	Petroleum and its products.....	5	886	5	24	50
Groceries and foods (specialty lines).....	44	6,550	20	344	479	Plumbing and heating equipment and supplies.....	4	2,032	---	152	164
Hardware.....	4	1,709	2	85	159	Tobacco and products (except leaf).....	3	4,702	---	98	228
Lumber and construction materials.....	0	4,188	---	154	203	Waste materials.....	11	1,579	4	157	143
Machinery—equipment—supplies.....	23	4,013	12	249	428	All other.....	16	1,627	7	182	108
Metals and metal work (except scrap).....	4	621	1	30	80	MANUFACTURERS' SALES BRANCHES (With stocks).....	69	29,870	1	1,020	1,987
Paper and its products.....	5	1,052	1	103	172	Automotive.....	8	2,750	---	96	183
Plumbing and heating equipment and supplies.....	5	1,494	---	140	151	Chemicals and paints.....	5	2,378	---	77	167
Tobacco and products (except leaf).....	5	5,328	2	109	208	Groceries and foods (specialty lines).....	13	12,505	---	319	677
Waste materials.....	8	1,491	12	71	53	Machinery—equipment—supplies.....	18	4,878	1	274	510
All other.....	23	3,852	5	259	430	All other.....	15	7,568	---	254	440
PETROLEUM BULK STATIONS AND TERMINALS:						PETROLEUM BULK STATIONS AND TERMINALS:					
Petroleum and its products.....	6	5,889	2	105	164	Petroleum and its products.....	17	9,642	13	278	436
AGENTS AND BROKERS.....	60	24,714	53	109	284	AGENTS AND BROKERS.....	63	32,971	65	973	970
Coal and coke.....	4	3,758	---	20	35	Farm products—raw materials.....	11	11,087	7	671	441
Farm products—consumer goods.....	10	1,189	8	25	36	Farm products—consumer goods.....	12	1,004	10	52	58
Groceries and foods (specialty lines).....	27	13,852	25	93	127	Groceries and foods (specialty lines).....	10	10,369	12	90	139
Lumber and construction materials.....	4	199	4	5	3	Lumber and construction materials.....	6	644	3	22	31
Machinery—equipment—supplies.....	6	553	5	12	20	Machinery—equipment—supplies.....	20	1,961	15	66	154
All other.....	9	5,191	11	34	35	Plumbing and heating equipment and supplies.....	5	1,975	4	14	28
ASSEMBLERS (Mainly farm products).....	14	3,905	5	613	526	All other.....	13	4,431	8	58	120
Groceries and foods (specialty lines).....	7	1,898	3	697	434	ASSEMBLERS (Mainly farm products).....	11	21,412	4	1,844	1,549
All other.....	7	2,037	2	126	92	Farm products—raw materials.....	6	19,648	3	1,635	1,532
PORTSMOUTH						All other.....	5	1,700	1	9	17
TOTALS, 1939.....	35	4,515	28	359	317	ROANOKE					
1935.....	30	4,098	19	271	283	TOTALS, 1939.....	130	37,524	69	1,404	2,061
SERVICE AND LIMITED-FUNCTION WHOLESALERS 1.....	31	3,713	27	334	273	1935.....	123	26,196	65	948	1,333
PETROLEUM BULK STATIONS **.....	4	602	1	25	44	SERVICE AND LIMITED-FUNCTION WHOLESALERS 3.....	76	18,360	49	920	1,353
BY KINDS OF BUSINESS:						MANUFACTURERS' SALES BRANCHES (With stocks).....	18	---	---	285	395
SERVICE AND LIMITED-FUNCTION WHOLESALERS 1.....	31	3,713	27	334	273	MANUFACTURERS' SALES OFFICES (Without stocks).....	2	6,345	---	---	---
Automotive.....	3	176	1	22	35	PETROLEUM BULK STATIONS 3.....	11	3,698	2	97	157
Beer, wines, and liquors.....	3	285	4	12	14	AGENTS AND BROKERS.....	23	9,261	18	104	156
Farm products—consumer goods.....	3	319	2	18	13	BY KINDS OF BUSINESS:					
Groceries and foods (specialty lines) 1.....	8	1,611	10	201	123	SERVICE AND LIMITED-FUNCTION WHOLESALERS 3.....	76	18,360	49	920	1,353
Waste materials.....	4	117	4	16	13	Automotive.....	5	820	6	82	122
All other.....	10	1,223	6	65	75	Beer, wines, and liquors.....	3	430	3	22	34
RICHMOND						Electrical goods.....	6	2,380	---	58	128
TOTALS, 1939.....	453	208,098	206	8,913	13,155	Farm products—consumer goods 3.....	8	1,325	9	93	90
1935 3.....	413	172,420	172	8,664	9,584	Groceries (general line).....	2	4,529	17	158	230
1929.....	411	216,169	---	8,942	10,898	Groceries and foods (specialty lines).....	13	---	---	111	204
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	269	104,745	125	4,907	8,128	Hardware.....	3	2,008	---	69	132
MANUFACTURERS' SALES BRANCHES (With stocks).....	59	29,870	1	1,020	1,987	Machinery—equipment—supplies.....	10	1,295	4	67	98
MANUFACTURERS' SALES OFFICES (Without stocks).....	14	9,417	---	91	187	Paper and its products.....	4	652	---	200	315
PETROLEUM BULK STATIONS AND TERMINALS **.....	17	9,642	13	278	436	All other.....	22	4,937	10	---	---
AGENTS AND BROKERS.....	83	32,971	65	973	970	PETROLEUM BULK STATIONS:					
ASSEMBLERS (Mainly farm products).....	11	21,412	4	1,644	1,549	Petroleum and its products.....	11	3,598	2	97	157
AGENTS AND BROKERS:						AGENTS AND BROKERS.....	23	9,261	18	104	156
Coal and coke.....	3	1,788	1	13	38	Coal and coke.....	3	1,788	1	13	38
Groceries and foods (specialty lines).....	7	4,610	4	34	58	Groceries and foods (specialty lines).....	7	4,610	4	34	58
Machinery—equipment—supplies.....	6	288	7	10	20	Machinery—equipment—supplies.....	6	288	7	10	20
All other.....	7	2,595	6	47	40	All other.....	7	2,595	6	47	40

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 2 assemblers.

3 Adjustments have been made in the 1935 figures for comparison purposes.

3 Includes 1 assembler.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

WASHINGTON

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprie- tors of incor- porated business	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprie- tors of incor- porated business	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
SEATTLE (See page 411.)						SPOKANE—Con.					
SPOKANE						AGENTS AND BROKERS.....	43	\$15,317	41	87	\$154
TOTALS, 1939.....	299	\$76,081	171	3,153	\$5,096	Clothing and furnishings.....	5	470	5	—	—
1935.....	272	67,435	124	2,855	4,382	Farm products—raw materials.....	11	7,560	13	25	43
1929.....	256	134,049	—	4,473	7,365	Groceries and foods (specialty lines).....	12	5,561	10	19	32
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	189	42,694	117	2,259	3,519	Machinery—equipment—supplies.....	5	146	6	20	31
MANUFACTURERS' SALES BRANCHES (With stocks).....	37	11,406	—	552	999	All other.....	10	1,580	7	25	26
MANUFACTURERS' SALES OFFICES (Without stocks).....	6	1,662	—	22	54	ASSEMBLERS (Mainly farm products).....	7	1,600	5	33	45
PETROLEUM BULK STATIONS **.....	17	5,182	10	220	356	Farm products—raw materials.....	3	1,140	2	16	27
AGENTS AND BROKERS.....	43	13,317	41	87	134	All other.....	4	460	1	17	19
ASSEMBLERS (Mainly farm products).....	7	1,600	5	33	46	TACOMA					
BY KINDS OF BUSINESS:						TOTALS, 1939.....	206	60,111	99	2,067	3,757
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	189	42,694	117	2,259	3,519	1935.....	200	49,544	95	1,856	3,062
Amusement and sporting goods.....	6	515	8	46	69	1929 ¹	150	55,940	—	2,661	3,953
Automotive.....	29	6,260	25	568	570	SERVICE AND LIMITED-FUNCTION WHOLESALERS	146	35,285	88	1,442	2,570
Chemicals and paints.....	3	67	2	6	11	MANUFACTURERS' SALES BRANCHES (With stocks).....	20	—	—	—	—
Clothing and furnishings.....	4	295	2	10	36	MANUFACTURERS' SALES OFFICES (Without stocks).....	3	7,041	—	275	531
Drugs and drug sundries (spclty lines).....	3	46	2	4	3	PETROLEUM BULK STATIONS AND TERMINALS **.....	15	8,991	4	182	334
Electrical goods.....	12	2,795	4	124	237	AGENTS AND BROKERS.....	14	7,166	4	86	193
Farm products—raw materials.....	5	1,349	—	71	89	ASSEMBLERS (Mainly farm products).....	8	1,630	3	82	109
Farm products—consumer goods.....	18	3,318	14	156	216	BY KINDS OF BUSINESS:					
Farm supplies.....	3	481	1	25	51	SERVICE AND LIMITED-FUNCTION WHOLESALERS	146	35,285	88	1,442	2,570
Furniture and house furnishings.....	3	427	—	17	27	Amusement and sporting goods.....	3	201	2	12	11
Groceries (general line).....	3	6,452	—	176	296	Automotive.....	15	1,052	8	104	151
Groceries and foods (specialty lines).....	15	1,077	13	82	113	Beer, wines, and liquors.....	6	1,067	4	52	114
Hardware.....	3	4,042	—	281	455	Electrical goods.....	6	1,159	3	27	72
Lumber and construction materials.....	15	2,850	11	100	143	Farm products—consumer goods.....	22	3,819	15	255	456
Machinery—equipment—supplies.....	30	2,797	12	201	344	Groceries (general line).....	10	4,534	—	220	329
Paper and its products.....	3	985	2	59	108	Groceries and foods (specialty lines).....	23	2,352	21	113	206
Plumbing and heating eqipt and apts.....	3	798	1	38	63	Lumber and construction materials.....	10	10,592	8	114	296
Waste materials.....	5	610	6	45	60	Machinery—equipment—supplies.....	17	845	7	63	116
All other.....	26	7,512	16	424	648	Tobacco and products (except leaf).....	3	1,805	—	33	69
MANUFACTURERS' SALES BRANCHES (With stocks).....	37	11,406	—	552	999	Waste materials.....	7	75	6	9	8
Automotive.....	5	1,749	—	56	125	All other.....	24	7,783	14	420	719
Groceries and foods (specialty lines).....	8	3,445	—	132	245	PETROLEUM BULK STATIONS AND TERMINALS:					
Machinery—equipment—supplies.....	11	3,249	—	213	365	Petroleum and its products.....	15	8,991	4	182	334
All other.....	13	2,965	—	151	234	AGENTS AND BROKERS.....	14	7,166	4	86	193
PETROLEUM BULK STATIONS:						Groceries and foods (specialty lines).....	5	2,183	—	14	31
Petroleum and its products.....	17	5,182	10	220	356	Lumber and construction materials.....	4	3,508	1	27	73
						All other.....	7	1,477	3	45	89

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

¹ Includes 1 chain-store warehouse not classified as a wholesale establishment in 1935 and 1939.

WHOLESALE TRADE:1939

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TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

WEST VIRGINIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (including and excluding) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (including and excluding) Average for year	TOTAL PAY ROLL* (add 000)
CHARLESTON						HUNTINGTON—Con.					
TOTALS, 1939.....	208	\$37,762	77	2,658	\$4,584	SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.					
1935.....	161	49,309	57	1,827	3,229	Groceries (general line).....	6	\$5,212	---	104	\$165
SERVICE AND LIMITED-FUNCTION WHOLESALEERS ¹	154	43,018	67	2,129	3,607	Groceries and foods (specialty lines)....	10	1,596	8	92	104
MANUFACTURERS' SALES BRANCHES (With stocks).....	20	6,818	---	284	444	Hardware.....	4	2,139	2	171	250
MANUFACTURERS' SALES OFFICES (Without stocks).....	5	1,785	---	11	35	Lumber and construction materials.....	8	1,122	2	57	80
PETROLEUM BULK STATIONS **.....	9	4,712	1	142	216	Machinery--equipment--supplies.....	15	2,237	6	145	260
AGENTS AND BROKERS.....	20	11,429	9	112	282	Paper and its products.....	3	124	5	12	15
BY KINDS OF BUSINESS:						Plumbing and heating equip't and spls.....	3	371	---	27	48
SERVICE AND LIMITED-FUNCTION WHOLESALEERS ¹	154	43,016	67	2,129	3,607	Waste materials.....	4	314	6	25	21
Automotive.....	23	8,087	13	277	455	All other.....	17	5,184	4	299	447
Beer, wines, and liquors.....	7	1,590	1	93	147	MANUFACTURERS' SALES BRANCHES (With stocks).....	16	7,497	1	215	425
Electrical goods.....	11	2,692	4	180	311	Groceries and foods (specialty lines)....	6	2,081	1	89	139
Farm products--consumer goods ¹	20	2,470	15	195	326	Machinery--equipment--supplies.....	4	1,157	---	41	94
Farm supplies.....	4	176	4	8	6	All other.....	6	4,259	---	85	195
Furniture and house furnishings.....	3	1,051	1	59	128	PETROLEUM BULK STATIONS: Petroleum and its products.....	9	2,476	1	86	122
Groceries (general line).....	8	6,748	2	242	392	AGENTS AND BROKERS.....	13	4,123	12	35	50
Groceries and foods (specialty lines).....	13	2,616	8	146	224	Farm products--consumer goods.....	4	436	5	5	8
Hardware.....	6	2,325	---	127	259	Groceries and foods (specialty lines)....	3	1,862	2	10	23
Lumber and construction materials.....	4	466	1	63	84	All other.....	6	1,825	5	20	25
Machinery--equipment--supplies.....	28	5,950	8	206	539	WHEELING					
Plumbing and heating equipment and spls.....	5	483	2	27	54	TOTALS, 1939.....	173	42,088	82	1,954	2,845
Tobacco and products (except leaf).....	3	1,509	4	21	25	1935.....	166	37,687	79	1,691	2,440
Waste materials.....	4	1,024	1	78	101	SERVICE AND LIMITED-FUNCTION WHOLESALEERS ¹	137	26,887	72	1,488	2,147
All other.....	15	5,844	3	327	575	MANUFACTURERS' SALES BRANCHES (With stocks).....	15	5,190	2	340	407
MANUFACTURERS' SALES BRANCHES (With stocks).....	20	6,818	---	264	444	MANUFACTURERS' SALES OFFICES (Without stocks).....	4	6,016	---	43	132
Groceries and foods (specialty lines).....	8	4,043	---	123	201	PETROLEUM BULK STATIONS **.....	7	2,768	2	79	125
Machinery--equipment--supplies.....	6	477	---	63	98	AGENTS AND BROKERS.....	10	1,227	6	23	34
All other.....	6	2,290	---	78	145	BY KINDS OF BUSINESS:					
PETROLEUM BULK STATIONS: Petroleum and its products.....	9	4,712	1	142	216	SERVICE AND LIMITED-FUNCTION WHOLESALEERS ¹	137	26,887	72	1,488	2,147
AGENTS AND BROKERS.....	20	11,429	9	112	282	Automotive.....	17	2,466	12	168	259
Coal and coke.....	4	6,554	---	57	180	Beer, wines, and liquors.....	13	1,425	5	93	109
Groceries and foods (specialty lines).....	8	1,830	4	7	8	Chemicals and paints.....	3	179	---	19	31
Machinery--equipment--supplies.....	3	253	1	20	34	Electrical goods.....	9	1,770	1	89	153
All other.....	7	2,792	4	28	52	Farm products--consumer goods ¹	14	2,362	13	205	275
HUNTINGTON						Groceries (general line).....	5	2,185	---	80	145
TOTALS, 1939.....	184	36,907	104	1,644	2,561	Groceries and foods (specialty lines)....	12	1,772	11	122	128
1935.....	163	35,023	91	1,279	1,884	Hardware.....	4	1,050	1	82	127
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	136	22,466	86	1,260	1,886	Lumber and construction materials.....	11	1,513	5	100	137
MANUFACTURERS' SALES BRANCHES (With stocks).....	16	7,497	1	215	425	Machinery--equipment--supplies.....	12	870	8	63	91
MANUFACTURERS' SALES OFFICES (Without stocks).....	6	2,861	---	23	60	Paper and its products.....	4	392	1	37	52
PETROLEUM BULK STATIONS **.....	9	2,470	1	86	122	Tobacco and products (except leaf).....	5	6,831	---	138	274
AGENTS AND BROKERS.....	13	4,123	12	35	56	Waste materials.....	9	501	7	73	70
ASSEMBLERS (Mainly farm products).....	4	364	2	25	12	All other.....	19	3,627	8	200	267
BY KINDS OF BUSINESS:						MANUFACTURERS' SALES BRANCHES (With stocks).....	15	5,190	2	340	407
SERVICE AND LIMITED-FUNCTION WHOLESALEERS.....	136	22,466	86	1,260	1,886	Groceries and foods (specialty lines)....	5	1,750	2	87	112
Automotive.....	16	835	14	91	123	Machinery--equipment--supplies.....	5	342	---	52	89
Beer, wines, and liquors.....	4	558	2	54	67	All other.....	5	3,088	---	221	208
Clothing and furnishings.....	5	712	1	37	77	PETROLEUM BULK STATIONS: Petroleum and its products.....	7	2,768	2	79	125
Coal and coke.....	3	743	---	8	24	AGENTS AND BROKERS.....	10	1,227	6	23	34
Electrical goods.....	4	859	3	26	84	Machinery--equipment--supplies.....	4	199	3	13	24
Farm products--consumer goods.....	32	2,460	35	112	121	All other.....	6	1,038	3	10	10

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Includes 1 assembler of farm products--consumer goods.

CENSUS OF BUSINESS

TABLE 12A.—CITIES OF 50,000 POPULATION OR MORE

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

TYPES OF OPERATION BY KINDS OF BUSINESS

WISCONSIN

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
MADISON						MILWAUKEE					
TOTALS, 1939.....	147	\$33,580	60	1,455	\$2,379	(See page 358.)					
1935 ¹	126	22,373	44	1,108	1,854						
SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	108	25,888	51	1,132	1,748	RACINE					
MANUFACTURERS' SALES BRANCHES (With stocks).....	16					TOTALS, 1939.....	77	\$13,472	41	539	\$912
MANUFACTURERS' SALES OFFICES (Without stocks).....	3	5,039	---	205	398	1935.....	70	10,825	29	517	833
PETROLEUM BULK STATIONS ^{3*}	13	3,784	6	101	173	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	55	6,996	35	347	539
AGENTS AND BROKERS.....	7	859	3	16	60	MANUFACTURERS' SALES BRANCHES (With stocks).....	6	3,760	---	115	224
BY KINDS OF BUSINESS:						PETROLEUM BULK STATIONS ^{3*}	13	2,417	6	67	125
SERVICE AND LIMITED-FUNCTION WHOLESALERS ²	108	25,888	51	1,132	1,748	ALL OTHER.....	3	299	---	10	24
Automotive.....	15	928	5	105	167	BY KINDS OF BUSINESS:					
Beer, wines, and liquors.....	12	3,455	5	119	186	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	55	6,996	35	347	539
Chemical and paints.....	3	130	1	8	15	Automotive.....	3	174	---	23	35
Electrical goods.....	7	921	1	52	71	Beer, wines, and liquors.....	11	1,360	9	51	72
Farm products--consumer goods ²	6	5,438	3	168	244	Electrical goods.....	3	283	3	20	27
Farm supplies.....	4	1,766	1	68	99	Farm products--consumer goods.....	6	1,075	5	46	75
Groceries (general line).....	4	3,480	---	114	171	Groceries (general line).....	2				
Groceries and foods (specialty lines).....	14	2,324	13	128	189	Groceries and foods (specialty lines).....	5	1,127	2	47	74
Hardware.....	3	898	---	51	92	Lumber and construction materials.....	4	264	1	20	35
Lumber and construction materials.....	5	332	3	12	22	Machinery--equipment--supplies.....	3	135	3	9	17
Machinery--equipment--supplies.....	12	1,284	0	130	225	Tobacco and products (except leaf).....	3	1,029	5	15	19
Paper and its products.....	3	670	3	49	94	Waste materials.....	4	844	3	42	62
Waste materials.....	3	293	2	25	33	ALL other.....	11	907	4	74	121
All other.....	17	1,979	10	103	140						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes.

1 Data for 1935 exclude personnel and pay roll of 2 commission bulk stations.

2 Includes 1 assembler.

3 Includes 1 manufacturer's sales office (without stocks); and 2 agents and brokers.

Table 12B.—CITIES OF 20,000 TO 50,000 POPULATION

In this section the basic data on number of establishments, sales, personnel, and pay roll are given for each city of 20,000 to 50,000 population by kinds of business, all types of operation combined. Cities are arranged alphabetically within their respective States. A complete index to all cities of more than 20,000 population is given on page IX.

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Colorado.....	919	Mississippi.....	930	South Carolina.....	929
Connecticut.....	920	Missouri.....	931	South Dakota.....	929
Florida.....	921	Montana.....	931	Tennessee.....	929
Georgia.....	921	Nevada.....	932	Texas.....	929
Idaho.....	921	New Hampshire.....	932	Utah.....	929
Illinois.....	922	New Jersey.....	933	Vermont.....	929
Indiana.....	924	New Mexico.....	933	Virginia.....	929
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Kansas.....	926	North Carolina.....	936	West Virginia.....	929
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Louisiana.....	927	Ohio.....	937	Wyoming.....	929
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WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

ALABAMA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
ANNISTON						GADSDEN					
Total, all establishments.....	30	29,027	19	184	3205	Total, all establishments.....	34	55,458	27	208	3231
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	14	2,532	9	98	122	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	18	2,446	13	145	149
ALL OTHER TYPES.....	16	3,495	10	86	83	ALL OTHER TYPES.....	16	3,012	14	64	82
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Farm products--raw materials.....	3	641	2	4	5	Farm products--consumer goods.....	5	624	4	40	46
Farm products--consumer goods.....	5	225	4	21	19	Groceries (general line).....	3	1,045	---	44	60
Groceries and foods (specialty lines).....	7	1,303	2	37	55	Groceries and foods (specialty lines).....	6	577	5	17	23
Petroleum and its products.....	6	1,077	5	20	30	Petroleum and its products.....	6	1,133	7	27	35
All other.....	9	2,721	6	70	99	All other.....	12	2,044	11	73	67
BESSEMER						TUSCALOOSA					
Total, all establishments.....	12	3,010	15	215	251	Total, all establishments.....	33	11,550	34	269	224
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	9	3,120	13	201	232	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	20	5,190	21	233	242
ALL OTHER TYPES.....	3	490	2	14	19	ALL OTHER TYPES.....	13	3,561	13	65	62
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Groceries (general line).....	2	1,934	7	79	103	Farm products--consumer goods.....	3	306	2	23	23
Groceries and foods (specialty lines).....	2	490	2	14	19	Groceries (general line).....	2	2,993	10	64	73
Petroleum and its products.....	3	1,116	6	122	159	Groceries and foods (specialty lines).....	6	1,389	7	32	55
All other.....	5					Petroleum and its products.....	7	4,732	15	100	173

ARIZONA

TUCSON						TUCSON--Con.					
Total, all establishments.....	63	\$12,750	36	487	\$729	BY KINDS OF BUSINESS (All types)--Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	37	7,268	25	339	497	Farm products--consumer goods.....	5	\$1,045	4	56	\$80
ALL OTHER TYPES.....	26	5,482	11	148	232	Groceries (general line).....	4	1,787	---	55	80
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines).....	10	2,037	4	48	61
Automotive.....	5	332	2	33	59	Petroleum and its products.....	11	2,545	5	46	92
Beer, wines, and liquors.....	6	1,407	7	52	81	Plumbing and heating eqipt and epls....	4	764	2	22	31
						All other.....	18	3,033	12	173	245

ARKANSAS

FORT SMITH						NORTH LITTLE ROCK					
Total, all establishments.....	115	\$24,772	73	1,017	\$1,399	Total, all establishments.....	37	\$3,402	42	106	\$108
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	68	15,764	45	845	1,177	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	21	830	24	59	49
ALL OTHER TYPES.....	47	9,008	28	172	222	ALL OTHER TYPES.....	16	2,632	18	47	59
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	8	667	7	87	123	Automotive.....	4	325	3	10	15
Beer, wines, and liquors.....	5	1,169	5	26	30	Farm products--raw materials.....	7	1,768	13	8	8
Coal and coke.....	4	277	1	7	15	Farm products--consumer goods.....	4	54	4	5	3
Dry goods (general line).....	3	1,582	2	93	132	Groceries and foods (specialty lines).....	7	283	9	24	23
Dry goods (specialty lines).....	1	2,174	4	16	12	Petroleum and its products.....	8	700	6	29	38
Farm products--raw materials.....	4	1,862	11	108	90	All other.....	7	334	7	30	21
Farm products--consumer goods.....	14	434	3	26	33	PINE BLUFF					
Farm supplies.....	4	3,298	3	119	148	Total, all establishments.....	74	14,608	64	399	475
Groceries (general line).....	17	5,292	9	129	168	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	40	5,672	27	327	412
Lumber and construction materials.....	4	730	2	23	23	ALL OTHER TYPES.....	34	8,934	37	62	63
Machinery--equipment--supplies.....	11	269	5	29	40	BY KINDS OF BUSINESS (All types):					
Petroleum and its products.....	14	1,645	12	33	35	Automotive.....	4	163	1	16	18
Plumbing and heating eqipt and supplies..	4	604	2	33	50	Beer, wines, and liquors.....	3	184	2	9	8
Tobacco and products (except leaf).....	3	1,077	2	17	24	Farm products--raw materials.....	16	6,087	21	25	22
All other.....	17	3,672	5	281	478	Farm products--consumer goods.....	5	129	6	17	14
HOT SPRINGS						Groceries (general line).....	6	2,991	2	121	187
Total, all establishments.....	29	3,735	15	172	198	Groceries and foods (specialty lines).....	13	1,015	15	25	30
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	16	2,519	10	138	154	Petroleum and its products.....	9	1,077	8	24	25
ALL OTHER TYPES.....	11	1,216	5	34	44	All other.....	18	2,980	11	152	201
BY KINDS OF BUSINESS (All types):						TEXARKANA, ARKANSAS AND TEXAS					
Groceries (general line).....	2	1,333	4	75	65	(See page 944.)					
Groceries and foods (specialty lines).....	5	754	5	19	25						
Petroleum and its products.....	9	1,648	6	78	106						
All other.....	13										

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

CALIFORNIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 1000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 1000)
ALAMEDA						INGLEWOOD					
Total, all establishments.....	15	\$4,951	14	88	\$173	Total, all establishments.....	13	\$2,163	5	58	\$135
ALHAMBRA						POMONA					
Total, all establishments.....	25	2,807	16	107	162	Total, all establishments.....	44	8,500	24	521	622
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	15	944	12	48	62	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	21	2,594	16	98	154
ALL OTHER TYPES.....	10	1,863	4	59	100	ALL OTHER TYPES.....	23	6,106	8	425	469
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	4	227	2	16	28	Automotive.....	4	105	3	7	10
Groceries (general line).....	2	289	1	7	7	Beer, wines, and liquors.....	3	175	2	8	10
Groceries and foods (specialty lines).....	1					Chemicals and paints.....	3	137	---	10	19
Petroleum and its products.....	5	1,501	2	29	58	Farm products--consumer goods.....	11	5,870	5	306	353
All other.....	13	790	11	55	69	Groceries (general line).....	2	685	3	20	47
BAKERSFIELD						Groceries and foods (specialty lines).....	3				
Total, all establishments.....	86	15,598	49	543	908	Petroleum and its products.....	11	1,900	4	67	123
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	61	11,254	42	419	670	All other.....	7	1,650	7	37	56
ALL OTHER TYPES.....	25	4,344	7	124	238						
BY KINDS OF BUSINESS (All types):						RICHMOND					
Automotive.....	6	762	2	78	122	Total, all establishments.....	15	7,789	11	116	212
Beer, wines, and liquors.....	9	1,277	7	47	83						
Farm products--raw materials.....	3	1,399	2	10	18	RIVERSIDE					
Farm products--consumer goods.....	10	1,636	11	94	129	Total, all establishments.....	48	13,458	29	1,122	1,149
Groceries (general line).....	4	1,451	---	31	53	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	19	4,761	15	182	285
Groceries and foods (specialty lines).....	9	989	6	24	44	ALL OTHER TYPES.....	29	8,677	14	940	863
Machinery--equipment--supplies.....	19	3,250	4	79	151	BY KINDS OF BUSINESS (All types):					
Petroleum and its products.....	11	2,429	6	62	132	Automotive.....	4	276	3	35	47
Tobacco and products (except leaf).....	3	1,205	2	23	41	Farm products--consumer goods.....	22	6,994	17	692	753
All other.....	12	1,180	9	95	136	Groceries (general line).....	2	4,350	1	119	202
BEVERLY HILLS						Groceries and foods (specialty lines).....	3				
Total, all establishments.....	18	3,980	9	82	157	Petroleum and its products.....	5	1,262	3	35	92
BURBANK						All other.....	11	556	5	41	48
Total, all establishments.....	25	6,981	19	162	312	SAN BERNARDINO					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	15	1,329	13	58	85	Total, all establishments.....	73	12,480	44	599	977
ALL OTHER TYPES.....	10	5,652	6	104	227	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	53	7,605	41	418	623
BY KINDS OF BUSINESS (All types):						ALL OTHER TYPES.....	20	4,877	3	181	354
Automotive.....	5	198	5	19	28	BY KINDS OF BUSINESS (All types):					
Groceries (general line).....	1	911	3	16	22	Automotive.....	9	819	8	64	91
Groceries and foods (specialty lines).....	3					Beer, wines, and liquors.....	9	2,553	4	104	169
Petroleum and its products.....	8	4,350	5	70	140	Farm products--consumer goods.....	11	2,502	5	152	238
All other.....	8	1,542	6	57	124	Groceries (general line).....	3	1,298	---	52	76
HUNTINGTON PARK						Groceries and foods (specialty lines).....	7	405	9	22	35
Total, all establishments.....	41	8,594	34	289	418	Machinery--equipment--supplies.....	6	210	1	21	43
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	32	4,247	29	233	310	Petroleum and its products.....	11	2,523	5	75	164
ALL OTHER TYPES.....	9	2,347	5	56	108	Waste materials.....	3	231	6	20	17
BY KINDS OF BUSINESS (All types):						All other.....	14	2,139	6	69	144
Automotive.....	9	261	8	30	45						
Groceries (general line).....	2	807	2	16	25						
Groceries and foods (specialty lines).....	3										
Lumber and construction materials.....	3	165	3	12	18						
Machinery--equipment--supplies.....	8	799	5	34	91						
Petroleum and its products.....	3	2,413	2	39	71						
Waste materials.....	5	954	7	115	103						
All other.....	10	1,195	7	43	63						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE: 1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS

CALIFORNIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated business	Number of employ- ees* (full time and part time) average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated business	Number of employ- ees* (full time and part time) average for year	TOTAL PAY ROLL* (add 000)
SANTA ANA						SANTA BARBARA—Con.					
Total, all establishments.....	67	\$7,576	35	475	\$749	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	42	4,039	26	250	388	Automotive.....	5	\$162	5	12	\$19
ALL OTHER TYPES.....	25	3,537	7	223	361	Beer, wines, and liquors.....	5	742	5	25	31
BY KINDS OF BUSINESS (All types):						Farm products--consumer goods.....	10	4,453	7	373	315
Automotive.....	12	809	7	82	109	Groceries (general line).....	2	2,317	10	58	80
Beer, wines, and liquors.....	6	913	2	42	75	Groceries and foods (specialty lines)..	5	257	---	12	27
Electrical goods.....	3	174	4	13	18	Lumber and construction materials.....	3	71	---	11	18
Farm products--consumer goods.....	6	707	3	94	94	Machinery--equipment--supplies.....	10	1,663	6	48	77
Groceries (general line).....	4	1,253	---	51	79	Petroleum and its products.....	5	329	2	16	28
Groceries and foods (specialty lines).....	8	479	4	76	82	Plumbing and heating equip and spia...	3	21	4	1	(1)
Machinery--equipment--supplies.....	7	293	3	25	45	Waste materials.....	8	755	6	35	56
Petroleum and its products.....	7	1,802	3	65	143	All other.....					
All other.....	14	1,558	7	75	100						
SANTA BARBARA						SOUTH GATE					
Total, all establishments.....	59	10,785	45	589	651	Total, all establishments.....	9	2,340	11	70	128
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	39	4,723	39	161	222	VALLEJO					
ALL OTHER TYPES.....	21	6,062	6	428	429	Total, all establishments.....	20	2,647	15	67	113
BY KINDS OF BUSINESS (All types):						SERVICE AND LIMITED-FUNCTION WHOLESALERS	14	2,009	13	51	75
Beer, wines, and liquors.....	5	593	5	13	22	ALL OTHER TYPES.....	6	638	2	16	38
Farm products--consumer goods.....	4	402	3	12	24	BY KINDS OF BUSINESS (All types):					
Petroleum and its products.....	3	409	2	9	19	Beer, wines, and liquors.....	5	593	5	13	22
All other.....	8	1,243	5	33	48	Farm products--consumer goods.....	4	402	3	12	24
						Petroleum and its products.....	3	409	2	9	19
						All other.....	8	1,243	5	33	48

COLORADO

COLORADO SPRINGS						COLORADO SPRINGS—Con.					
Total, all establishments.....	70	\$8,552	46	411	\$504	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	48	6,010	32	329	398	Beer, wines, and liquors.....	5	\$231	3	17	\$19
ALL OTHER TYPES.....	22	2,542	16	82	106	Farm products--consumer goods.....	13	1,444	13	70	81
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	2	3,574	8	133	175
Automotive.....	5	414	3	38	47	Groceries and foods (specialty lines)..	17	1,075	8	32	42
						Petroleum and its products.....	9	1,814	13	121	141
						All other.....	19				

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
 † Less than \$1,000.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

CONNECTICUT

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
BRISTOL						NORWALK					
Total, all establishments.....	3	\$169	1	7	\$11	Total, all establishments.....	26	\$4,853	15	217	\$347
DANBURY						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	21	2,305	14	121	186
Total, all establishments.....	30	4,280	17	141	207	ALL OTHER TYPES.....	5	2,348	1	96	161
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	23	2,919	14	110	157	BY KINDS OF BUSINESS (All types):					
ALL OTHER TYPES.....	7	1,361	3	31	50	Farm products--consumer goods.....	5	992	4	49	83
BY KINDS OF BUSINESS (All types):						Petroleum and its products.....	5	2,594	1	114	189
Groceries (general line).....	1	1,008	2	45	82	All other.....	16	1,087	10	54	75
Groceries and foods (specialty lines).....	3	847	3	22	32	NORWICH					
Petroleum and its products.....	8	1,027	12	74	93	Total, all establishments.....	56	11,007	32	510	805
All other.....	20					SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	40	7,026	27	382	561
MERIDEN						ALL OTHER TYPES.....	16	3,981	5	146	242
Total, all establishments.....	34	3,824	20	144	229	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	29	2,284	19	117	181	Automotive.....	4	192	3	10	13
ALL OTHER TYPES.....	5	1,540	1	27	48	Clothing and furnishings.....	4	903	3	20	51
BY KINDS OF BUSINESS (All types):						Farm products--consumer goods.....	7	805	5	38	61
Farm products--consumer goods.....	5	250	3	17	22	Groceries (general line).....	2	3,053	4	113	166
Groceries (general line).....	1	2,206	2	63	103	Groceries and foods (specialty lines).....	9	2,408	5	80	144
Groceries and foods (specialty lines).....	3	157	3	7	14	Petroleum and its products.....	3	438	1	21	42
Plumbing and heating equip and spls.....	3	305	4	25	36	Plumbing and heating equip and spls.....	6	511	4	82	58
Waste materials.....	5	646	8	32	54	Waste materials.....	13	2,998	7	166	270
All other.....	14					All other.....					
MIDDLETOWN						STAMFORD					
Total, all establishments.....	21	4,001	10	130	273	Total, all establishments.....	57	18,131	23	543	1,096
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	14	2,141	9	92	172	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	39	7,944	20	303	520
ALL OTHER TYPES.....	7	1,860	1	38	101	ALL OTHER TYPES.....	18	10,187	3	240	576
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Beer, wines, and liquors.....	3	391	2	21	27	Automotive.....	3	175	1	15	25
Farm products--consumer goods.....	5	340	1	21	32	Beer, wines, and liquors.....	3	1,064	3	32	79
Groceries (general line).....	3	510	3	8	13	Electrical goods.....	3	316	2	20	31
Groceries and foods (specialty lines).....	4	1,782	1	61	89	Farm products--consumer goods.....	5	863	3	35	56
Petroleum and its products.....	6	1,028	3	49	112	Groceries (general line).....	1	5,980	3	141	249
All other.....						Groceries and foods (specialty lines).....	11	2,564	3	69	145
NEW LONDON						Petroleum and its products.....	9	508	2	21	33
Total, all establishments.....	41	7,197	20	258	385	Plumbing and heating equip and spls.....	4	252	---	26	30
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	30	3,086	20	153	216	Waste materials.....	3	6,649	6	186	446
ALL OTHER TYPES.....	11	3,511	---	105	169	All other.....	15				
BY KINDS OF BUSINESS (All types):						TORRINGTON					
Beer, wines, and liquors.....	3	810	1	19	30	Total, all establishments.....	23	3,350	20	103	158
Electrical goods.....	4	228	2	14	17	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	20	2,721	20	94	150
Farm products--consumer goods.....	7	641	9	28	37	ALL OTHER TYPES.....	3	629	---	19	28
Groceries (general line).....	4	938	---	31	60	BY KINDS OF BUSINESS (All types):					
Groceries and foods (specialty lines).....	5	2,103	2	53	84	Automotive.....	3	131	5	11	11
Machinery--equipment--supplies.....	4	140	2	12	19	Farm products--consumer goods.....	4	315	3	16	20
Petroleum and its products.....	4	1,034	---	31	51	Petroleum and its products.....	3	799	---	23	45
All other.....	10	1,605	4	68	87	All other.....	13	2,105	12	53	82

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

FLORIDA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (of unincorporated businesses)	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (of unincorporated businesses)	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
DAYTONA BEACH						ORLANDO—Con.					
Total, all establishments.....	28	\$3,398	22	138	\$166	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	18	2,202	15	113	139	Farm products—consumer goods.....	25	\$4,348	20	552	\$397
ALL OTHER TYPES.....	10	1,196	7	25	27	Groceries (general line).....	5	1,473	1	48	65
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines).....	19	2,533	11	124	140
Groceries and foods (specialty lines).....	7	701	6	31	38	Machinery—equipment—supplies.....	7	638	1	64	100
Petroleum and its products.....	8	1,074	6	21	23	Paper and its products.....	5	282	2	19	22
Waste materials.....	3	12	3	4	2	Petroleum and its products.....	10	2,225	7	53	55
All other.....	10	1,521	5	82	103	Waste materials.....	4	105	4	15	10
LAKELAND						All other.....	16	3,876	5	116	182
Total, all establishments.....	37	4,735	27	403	\$30	PENSACOLA					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	18	1,965	13	98	127	Total, all establishments.....	61	12,058	32	551	689
ALL OTHER TYPES.....	19	2,750	14	305	203	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	36	6,871	20	364	441
BY KINDS OF BUSINESS (All types):						ALL OTHER TYPES.....	25	5,187	12	187	248
Farm products—consumer goods.....	10	1,165	10	272	162	BY KINDS OF BUSINESS (All types):					
Groceries (general line).....	2	1,328	5	54	64	Automotive.....	3	184	4	18	17
Groceries and foods (specialty lines).....	7	1,330	9	24	26	Beer, wines, and liquors.....	4	914	---	51	42
Petroleum and its products.....	9	892	5	53	78	Farm products—consumer goods.....	3	314	3	37	30
All other.....						Groceries (general line).....	2	7,324	11	319	409
MIAMI BEACH						Groceries and foods (specialty lines).....	21	412	2	16	15
Total, all establishments.....	16	3,289	17	500	436	Lumber and construction materials.....	3	177	1	16	38
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	13	3,016	16	487	427	Machinery—equipment—supplies.....	6	1,233	3	33	41
ALL OTHER TYPES.....	3	273	1	13	11	Petroleum and its products.....	15	1,520	8	83	96
BY KINDS OF BUSINESS (All types):						WEST PALM BEACH					
Groceries and foods (specialty lines).....	7	407	6	21	28	Total, all establishments.....	63	9,159	25	394	596
All other.....	9	2,662	11	479	410	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	45	5,291	22	282	398
ORLANDO						ALL OTHER TYPES.....	16	3,867	3	112	200
Total, all establishments.....	115	17,083	94	1,131	1,132	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	68	8,235	35	460	597	Automotive.....	3	398	1	40	57
ALL OTHER TYPES.....	47	9,448	29	671	535	Beer, wines, and liquors.....	5	404	1	22	38
BY KINDS OF BUSINESS (All types):						Electrical goods.....	3	188	2	11	15
Automotive.....	10	700	5	66	75	Farm products—consumer goods.....	3	179	4	10	6
Beer, wines, and liquors.....	4	998	1	39	55	Groceries (general line).....	13	3,113	7	107	144
Chemicals and paints.....	3	60	3	9	8	Groceries and foods (specialty lines).....	2	629	1	52	88
Electrical goods.....	5	605	4	27	43	Lumber and construction materials.....	11	1,960	3	51	107
						Petroleum and its products.....	3	593	---	18	20
						Plumbing and heating equipmt and spls.....	3	90	3	9	8
						Waste materials.....	12	1,757	3	76	119
						All other.....					

GEORGIA

ATHENS						LA GRANGE—Con.					
Total, all establishments.....	42	\$10,110	33	283	\$330	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	22	4,823	21	105	240	Groceries (general line).....	3	\$1,305	2	47	\$63
ALL OTHER TYPES.....	20	5,287	12	98	90	Groceries and foods (specialty lines).....	5	597	4	24	26
BY KINDS OF BUSINESS (All types):						Petroleum and its products.....	7	353	6	17	17
Farm products—raw materials.....	5	2,472	3	40	24	All other.....	9	1,777	9	50	53
Farm products—consumer goods.....	4	156	9	13	7	ROME					
Groceries (general line).....	1	4,122	0	116	143	Total, all establishments.....	31	5,584	14	171	278
Groceries and foods (specialty lines).....	9	1,385	5	34	38	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	14	2,846	5	120	206
Petroleum and its products.....	9	1,950	10	80	116	ALL OTHER TYPES.....	17	2,738	9	51	72
All other.....	14					BY KINDS OF BUSINESS (All types):					
LA GRANGE						Drugs and drug sundries (spclty lines).....	3	381	1	22	18
Total, all establishments.....	24	4,502	21	138	159	Groceries (general line).....	2	2,697	6	55	91
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	13	2,396	11	112	125	Groceries and foods (specialty lines).....	16	1,459	7	30	44
ALL OTHER TYPES.....	11	2,106	10	26	34	Petroleum and its products.....	11	1,059	---	64	125
						All other.....	5				

IDAHO

BOISE CITY						BOISE CITY—Con.					
Total, all establishments.....	75	\$16,878	28	686	\$1,182	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	48	12,861	19	551	902	Farm products—consumer goods.....	7	\$1,178	2	42	\$65
ALL OTHER TYPES.....	27	4,017	7	135	280	Groceries (general line).....	3	3,549	---	80	139
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines).....	8	1,021	2	52	87
Automotive.....	9	1,540	1	98	161	Machinery—equipment—supplies.....	13	1,702	4	139	232
Beer, wines, and liquors.....	4	528	3	12	19	Petroleum and its products.....	7	1,168	5	31	45
						Tobacco and products (except leaf).....	4	1,364	3	18	27
						All other.....	20	5,050	6	214	360

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

ILLINOIS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- tors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- tors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)
ALTON						CHAMPAIGN—Con.					
Total, all establishments.....	33	\$5,245	27	178	\$247	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	29	4,043	25	149	198	Automotive.....	4	\$297	2	29	\$40
ALL OTHER TYPES.....	4	602	2	29	49	Beer, wines, and liquors.....	5	694	4	24	50
BY KINDS OF BUSINESS (All types):						Chemicals and paints.....	3	166	---	12	12
Beer, wines, and liquors.....	6	2,401	6	45	81	Farm products--raw materials.....	6	8,888	8	13	22
Farm products--consumer goods.....	6	389	8	18	16	Farm products--consumer goods.....	6	814	5	38	54
Groceries (general line).....	2	1,144	3	47	82	Groceries (general line).....	3	595	1	8	10
Groceries and foods (specialty lines).....	4	329	2	11	22	Groceries and foods (specialty lines).....	6	405	6	27	56
Petroleum and its products.....	3	168	2	13	15	Lumber and construction materials.....	3	550	1	17	24
Waste materials.....	9	794	6	46	51	Machinery--equipment--supplies.....	3	51	---	7	8
All other.....						Petroleum and its products.....	10	1,463	5	53	115
						Plumbing and heating equip and spls.....	3	147	2	5	14
						Waste materials.....	3	117	---	13	9
						All other.....	6	1,036	4	31	75
AURORA						CHICAGO HEIGHTS					
Total, all establishments.....	73	12,072	43	514	772	Total, all establishments.....	31	4,130	32	151	210
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	49	8,915	40	307	399	SERVICE AND LIMITED-FUNCTION WHOLESALERS	22	2,684	31	89	124
ALL OTHER TYPES.....	24	6,157	3	207	373	ALL OTHER TYPES.....	9	1,446	1	42	66
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	4	2,725	3	112	185	Beer, wines, and liquors.....	6	1,029	15	18	14
Beer, wines, and liquors.....	7	1,050	5	43	53	Groceries and foods (specialty lines).....	10	519	6	28	51
Farm products--consumer goods.....	1	869	6	57	95	Petroleum and its products.....	7	1,420	1	40	81
Groceries (general line).....	1	2,415	9	91	139	All other.....	8	1,152	10	45	64
Groceries and foods (specialty lines).....	16	215	5	21	25						
Machinery--equipment--supplies.....	6	1,735	3	58	99						
Petroleum and its products.....	11	208	3	25	23						
Waste materials.....	4	2,855	9	112	163						
All other.....	17										
BELLEVEILLE						DANVILLE					
Total, all establishments.....	56	5,358	26	126	178	Total, all establishments.....	86	12,063	57	501	659
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	28	1,946	24	78	99	SERVICE AND LIMITED-FUNCTION WHOLESALERS	59	7,460	43	370	467
ALL OTHER TYPES.....	10	1,412	2	50	77	ALL OTHER TYPES.....	27	4,603	14	151	192
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	4	149	8	10	16	Automotive.....	7	290	4	39	47
Beer, wines, and liquors.....	5	610	6	25	31	Beer, wines, and liquors.....	4	287	3	8	10
Farm products--consumer goods.....	3	88	3	4	4	Farm products--raw materials.....	4	468	2	9	9
Groceries (general line).....	3	536	---	13	17	Farm products--consumer goods.....	15	2,058	13	124	151
Groceries and foods (specialty lines).....	3	169	---	17	15	Groceries (general line).....	4	1,925	---	57	91
Petroleum and its products.....	8	1,085	1	29	53	Groceries and foods (specialty lines).....	11	2,169	8	44	64
All other.....	10	721	8	28	40	Lumber and construction materials.....	3	623	2	10	9
						Machinery--equipment--supplies.....	6	490	1	65	83
						Paper and its products.....	3	64	---	12	11
						Petroleum and its products.....	13	1,444	5	48	76
						Tobacco and products (except leaf).....	3	1,008	5	16	16
						Waste materials.....	3	216	3	19	16
						All other.....	10	1,021	11	50	74
BERWYN						ELGIN					
Total, all establishments.....	14	457	17	27	32	Total, all establishments.....	59	8,758	46	354	507
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	14	457	17	27	32	SERVICE AND LIMITED-FUNCTION WHOLESALERS	49	6,473	37	284	431
BY KINDS OF BUSINESS (All types):						ALL OTHER TYPES.....	10	2,285	9	50	76
Beer, wines, and liquors.....	3	61	3	1	1	BY KINDS OF BUSINESS (All types):					
Farm products--consumer goods.....	6	288	10	19	22	Automotive.....	5	276	5	27	36
All other.....	5	90	4	7	9	Beer, wines, and liquors.....	10	851	8	24	56
						Farm products--raw materials.....	7	1,570	8	82	141
						Farm products--consumer goods.....	1	1,077	3	23	38
						Groceries (general line).....	5	1,446	8	34	55
						Groceries and foods (specialty lines).....	5	1,510	4	24	28
						Petroleum and its products.....	3	132	4	12	10
						Waste materials.....	15	1,616	6	108	163
						All other.....					
BLOOMINGTON						FREEPORT					
Total, all establishments.....	65	9,569	49	347	490	Total, all establishments.....	44	5,820	34	194	261
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	42	5,637	38	265	363	SERVICE AND LIMITED-FUNCTION WHOLESALERS	27	2,567	23	128	170
ALL OTHER TYPES.....	23	3,932	11	82	127	ALL OTHER TYPES.....	17	3,253	11	66	91
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	5	277	8	25	34	Beer, wines, and liquors.....	5	258	5	8	12
Beer, wines, and liquors.....	8	659	7	26	53	Farm products--consumer goods.....	6	2,561	3	34	44
Farm products--raw materials.....	4	746	2	5	13	Groceries (general line).....	2	941	2	43	64
Farm products--consumer goods.....	8	900	11	37	57	Groceries and foods (specialty lines).....	5	1,572	9	55	81
Groceries (general line).....	3	1,939	---	96	137	Petroleum and its products.....	12	100	2	12	10
Groceries and foods (specialty lines).....	12	2,295	8	54	76	Waste materials.....	3	888	13	42	50
Petroleum and its products.....	11	1,554	7	38	61	All other.....	11				
All other.....	14	1,199	8	64	81						
CHAMPAIGN											
Total, all establishments.....	61	15,023	38	277	429						
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	40	4,506	23	191	265						
ALL OTHER TYPES.....	21	10,517	15	86	164						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS

ILLINOIS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (of sole- proprietor business)	Number of employ- ees* (including part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors (of sole- proprietor business)	Number of employ- ees* (including part-time) Average for year	TOTAL PAY ROLL* (add 000)
GALESBURG						MOLINE—Con.					
Total, all establishments.....	56	\$14,584	36	371	\$609	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	32	8,943	23	286	478	Automotive.....	5	\$242	2	10	\$28
ALL OTHER TYPES.....	24	5,641	15	85	151	Electrical goods.....	3	483	0	0	19
BY KINDS OF BUSINESS (All types):						Farm products--consumer goods.....	5	852	2	0	0
Automotive.....	3	484	1	35	44	Groceries (general line).....	1	102	3	5	5
Beer, wines, and liquors.....	3	1,086	2	44	87	Groceries and foods (specialty lines).....	11	5,170	8	50	114
Farm products--raw materials.....	8	4,688	10	35	34	Machinery--equipment--supplies.....	5	1,052	3	24	41
Farm products--consumer goods.....	4	782	3	40	58	Petroleum and its products.....	11	2,782	5	148	246
Groceries (general line).....	3	3,591	---	77	158	All other.....					
Groceries and foods (specialty lines).....	6	837	6	22	36						
Machinery--equipment--supplies.....	6	251	5	18	26	QUINCY					
Petroleum and its products.....	11	1,545	5	48	72	Total, all establishments.....	90	13,454	50	797	1,027
All other.....	10	1,370	6	54	94	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	61	8,560	47	591	722
						ALL OTHER TYPES.....	29	5,005	12	206	305
GRANITE CITY						BY KINDS OF BUSINESS (All types):					
Total, all establishments.....	18	1,868	11	65	121	Automotive.....	8	594	0	50	68
						Beer, wines, and liquors.....	9	711	4	27	34
JOLIET						Electrical goods.....	4	506	4	28	38
Total, all establishments.....	69	11,568	41	481	769	Farm products--raw materials.....	3	659	1	11	14
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	52	7,247	40	339	540	Farm products--consumer goods.....	11	919	11	122	111
ALL OTHER TYPES.....	17	4,321	1	142	259	Farm supplies.....	3	815	0	27	28
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	5	2,253	1	106	117
Automotive.....	4	202	2	28	33	Groceries and foods (specialty lines).....	10	1,897	9	87	166
Beer, wines, and liquors.....	9	1,417	8	52	95	Machinery--equipment--supplies.....	3	1,540	1	78	123
Farm products--consumer goods.....	11	1,061	9	53	70	Petroleum and its products.....	11	1,171	6	40	57
Groceries (general line).....	3	1,198	---	34	72	Waste materials.....	4	390	2	53	55
Groceries and foods (specialty lines).....	15	3,253	11	114	172	All other.....	13	2,522	5	170	246
Petroleum and its products.....	6	1,993	1	72	149						
Tobacco and products (except leaf).....	5	810	2	12	15	ROCK ISLAND					
Waste materials.....	3	131	1	14	17	Total, all establishments.....	89	10,477	67	661	1,014
All other.....	11	1,503	7	102	179	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	61	10,487	61	466	675
						ALL OTHER TYPES.....	27	7,990	6	195	339
KANKAKEE						BY KINDS OF BUSINESS (All types):					
Total, all establishments.....	69	9,625	46	355	519	Automotive.....	6	253	7	21	29
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	56	5,538	34	216	253	Beer, wines, and liquors.....	9	2,558	3	62	92
ALL OTHER TYPES.....	23	4,086	12	139	266	Farm products--raw materials.....	3	212	4	3	3
BY KINDS OF BUSINESS (All types):						Farm products--consumer goods.....	9	2,591	0	187	310
Automotive.....	4	225	4	22	30	Groceries (general line).....	1	2,242	11	108	169
Beer, wines, and liquors.....	8	895	7	29	40	Groceries and foods (specialty lines).....	14	1	0	42	62
Farm products--raw materials.....	4	1,025	4	9	9	Machinery--equipment--supplies.....	10	913	6	82	137
Farm products--consumer goods.....	11	1,069	9	77	94	Petroleum and its products.....	11	2,768	4	17	23
Groceries (general line).....	9	879	5	40	57	Plumbing and heating equip and spls.....	4	463	3	21	28
Groceries and foods (specialty lines).....	15	1,624	7	42	65	Tobacco and products (except leaf).....	3	1,735	3	32	16
Petroleum and its products.....	9	3,838	10	136	215	Waste materials.....	4	370	0	101	155
All other.....						All other.....	14	4,592	0		
MAYWOOD											
Total, all establishments.....	8	1,836	5	67	111	WAUKEGAN					
						Total, all establishments.....	40	6,484	26	276	420
MOLINE						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	26	3,830	23	164	280
Total, all establishments.....	41	8,443	23	281	459	ALL OTHER TYPES.....	14	2,654	3	91	170
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	28	3,207	18	190	298	BY KINDS OF BUSINESS (All types):					
ALL OTHER TYPES.....	13	5,236	5	71	161	Automotive.....	4	162	3	16	19
						Beer, wines, and liquors.....	7	1,045	5	34	53
						Farm products--consumer goods.....	4	321	4	19	31
						Groceries (general line).....	1	1,029	3	29	51
						Groceries and foods (specialty lines).....	5	1,800	1	60	116
						Petroleum and its products.....	12	2,047	10	117	148
						All other.....					

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

INDIANA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ANDERSON						LOGANSPORT					
Total, all establishments.....	50	36,566	29	294	4420	Total, all establishments.....	34	32,866	25	168	2215
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	20	3,002	21	209	286	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	22	2,801	14	137	191
ALL OTHER TYPES.....	21	2,896	8	85	134	ALL OTHER TYPES.....	12	1,065	11	22	27
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	3	211	2	21	34	Automotive.....	4	227	4	19	20
Beer, wines, and liquors.....	3	502	—	35	63	Beer, wines, and liquors.....	3	1,075	—	46	72
Farm products—consumer goods.....	9	322	6	48	50	Groceries (general line).....	3	454	—	15	20
Groceries (general line).....	3	1,535	—	44	62	Groceries and foods (specialty lines).....	6	163	3	11	9
Groceries and foods (specialty lines).....	5	549	5	29	50	Petroleum and its products.....	9	888	11	13	14
Petroleum and its products.....	16	2,356	6	59	91	All other.....	9	1,061	7	55	76
Waste materials.....	3	182	5	14	12						
All other.....	8	901	5	44	56						
BLOOMINGTON						MARION					
Total, all establishments.....	29	3,168	26	134	163	Total, all establishments.....	40	4,247	26	220	210
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	15	2,002	15	106	127	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	20	2,000	12	153	174
ALL OTHER TYPES.....	14	1,161	11	28	36	ALL OTHER TYPES.....	20	2,241	14	67	96
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	3	129	3	14	20	Automotive.....	3	122	2	16	17
Beer, wines, and liquors.....	6	161	5	22	16	Beer, wines, and liquors.....	3	399	—	20	11
Farm products—consumer goods.....	2	1,015	3	32	40	Farm products—consumer goods.....	6	282	5	39	41
Groceries (general line).....	1	412	3	17	28	Groceries (general line).....	1	627	2	37	42
Groceries and foods (specialty lines).....	3	1,103	6	19	32	Groceries and foods (specialty lines).....	3	143	1	5	11
Machinery—equipment—supplies.....	9	573	6	30	27	Machinery—equipment—supplies.....	12	1,600	10	37	52
Petroleum and its products.....	5					Petroleum and its products.....	4	248	4	43	56
						Waste materials.....	4	828	2	23	20
						All other.....					
ELKHART						MICHIGAN CITY					
Total, all establishments.....	42	6,735	28	377	531	Total, all establishments.....	21	2,541	11	132	131
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	33	5,250	24	342	474	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	12	1,411	9	106	122
ALL OTHER TYPES.....	9	1,479	4	35	57	ALL OTHER TYPES.....	9	1,130	2	26	48
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	5	885	2	38	72	Groceries (general line).....	1				
Electrical goods.....	3	359	4	21	27	Groceries and foods (specialty lines).....	5	630	3	40	49
Farm products—consumer goods.....	3	25	3	3	2	Petroleum and its products.....	7	1,092	2	24	43
Groceries (general line).....	2	404	6	15	16	All other.....	6	613	6	60	70
Groceries and foods (specialty lines).....	5	94	3	10	10						
Machinery—equipment—supplies.....	8	1,473	4	23	55						
Petroleum and its products.....	13	3,496	6	257	343						
All other.....											
KOKOMO						MYSHAWAKA					
Total, all establishments.....	60	11,337	51	287	490	Total, all establishments.....	19	2,041	14	90	122
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	37	5,273	38	180	220	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	11	616	8	56	70
ALL OTHER TYPES.....	23	5,964	13	107	270	ALL OTHER TYPES.....	8	1,425	6	34	49
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	5	222	6	21	21	Farm products—consumer goods.....	3	336	2	35	14
Beer, wines, and liquors.....	3	217	2	9	13	Petroleum and its products.....	8	1,425	8	34	49
Farm products—consumer goods.....	12	479	11	36	36	All other.....	8	280	6	21	15
Groceries (general line).....	3	427	1	17	22						
Groceries and foods (specialty lines).....	4	186	3	18	20						
Petroleum and its products.....	11	1,477	7	29	39						
Waste materials.....	6	3,388	8	38	78						
All other.....	18	4,843	15	119	261						
LAFAYETTE						MUNCIE					
Total, all establishments.....	42	6,727	35	323	429	Total, all establishments.....	79	9,910	45	469	732
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	32	4,823	29	289	363	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	45	5,921	28	356	318
ALL OTHER TYPES.....	10	1,904	4	54	66	ALL OTHER TYPES.....	34	3,989	17	130	206
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	3	304	2	39	65	Automotive.....	5	246	3	25	44
Beer, wines, and liquors.....	4	478	3	26	30	Beer, wines, and liquors.....	6	428	4	24	31
Farm products—consumer goods.....	7	2,117	9	80	104	Electrical goods.....	3	500	—	21	34
Groceries (general line).....	2	1,070	10	50	60	Farm products—consumer goods.....	9	785	3	78	126
Groceries and foods (specialty lines).....	5	1,231	3	27	38	Groceries (general line).....	3	1,374	—	50	67
Petroleum and its products.....	14	1,529	8	98	134	Groceries and foods (specialty lines).....	8	695	3	35	47
						Lumber and construction materials.....	4	431	—	20	47
						Machinery—equipment—supplies.....	9	1,212	7	64	110
						Petroleum and its products.....	15	2,363	10	67	99
						Waste materials.....	4	377	2	34	52
						All other.....	13	1,409	13	59	78

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued
KINDS OF BUSINESS

INDIANA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
NEW ALBANY						RICHMOND					
Total, all establishments.....	42	\$4,208	54	211	\$246	Total, all establishments.....	66	\$12,136	45	549	\$757
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	32	5,065	28	161	192	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	59	9,309	27	429	619
ALL OTHER TYPES.....	10	1,141	8	50	54	ALL OTHER TYPES.....	29	2,827	18	120	159
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	5	172	2	20	42	Automotive.....	5	107	5	10	12
Beer, wines, and liquors.....	3	526	2	15	26	Electrical goods.....	3	464	3	35	44
Farm products—consumer goods.....	8	405	6	29	22	Farm products—consumer goods.....	14	959	15	87	94
Groceries (general line).....	1	1,198	9	45	37	Groceries (general line).....	2	2,683	1	85	156
Groceries and foods (specialty lines).....	6		2	25	37	Groceries and foods (specialty lines).....	3		1	10	15
Petroleum and its products.....	4	720	9	4	5	Lumber and construction materials.....	3	111	1	29	35
Tobacco and products (except leaf).....	3	79	5	4	5	Machinery—equipment—supplies.....	6	459	2	48	57
Waste materials.....	3	72	2	16	11	Petroleum and its products.....	12	1,483	6	12	17
All other.....	11	1,034	8	59	66	Tobacco and products (except leaf).....	6	1,033	7	45	48
						Waste materials.....	3	336	2	162	305
						All other.....	11	4,342	7		

IOWA

BURLINGTON						DUBUQUE—Con.					
Total, all establishments.....	63	\$11,905	37	712	\$944	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	36	9,355	19	623	917	Farm products—consumer goods.....	19	\$9,090	14	183	\$183
ALL OTHER TYPES.....	27	2,550	18	89	127	Groceries (general line).....	3	1,513	---	59	85
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines).....	8	453	2	22	27
Automotive.....	3	255	2	29	34	Machinery—equipment—supplies.....	4	2,102	3	68	116
Electrical goods.....	4	342	2	25	28	Petroleum and its products.....	16	2,175	5	86	101
Farm products—consumer goods.....	8	901	7	44	51	Waste materials.....	3	397	6	28	23
Groceries (general line).....	3	1,354	1	72	80	All other.....	10	4,657	6	258	352
Groceries and foods (specialty lines).....	8	1,648	4	63	79	FORT DODGE					
Machinery—equipment—supplies.....	4	66	---	8	10	Total, all establishments.....	77	10,917	57	598	797
Petroleum and its products.....	13	1,130	11	50	81	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	44	8,092	36	371	493
Waste materials.....	4	399	7	25	24	ALL OTHER TYPES.....	33	8,825	21	217	294
All other.....	16	5,808	3	398	557	BY KINDS OF BUSINESS (All types):					
CLINTON						Automotive.....	9	612	6	59	73
Total, all establishments.....	43	4,510	30	190	254	Beer, wines, and liquors.....	6	774	5	25	33
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	25	2,726	19	154	210	Farm products—raw materials.....	8	3,711	6	15	18
ALL OTHER TYPES.....	18	1,584	11	35	44	Farm products—consumer goods.....	10	1,779	9	121	151
BY KINDS OF BUSINESS (All types):						Farm supplies.....	4	288	3	15	13
Automotive.....	3	246	3	24	29	Groceries (general line).....	1	1,935	4	90	125
Beer, wines, and liquors.....	5	217	3	14	19	Groceries and foods (specialty lines).....	4		3	92	161
Farm products—consumer goods.....	9	772	4	20	27	Machinery—equipment—supplies.....	6	2,838	11	37	55
Groceries (general line).....	2	1,487	7	58	84	Petroleum and its products.....	14	1,432	---	35	47
Groceries and foods (specialty lines).....	7		0	25	30	Tobacco and products (except leaf).....	3	1,148	---	99	131
Petroleum and its products.....	13	983	4	49	65	All other.....	12	2,400	10		
All other.....	7	625				MASON CITY					
COUNCIL BLUFFS						Total, all establishments.....	80	18,535	49	619	904
Total, all establishments.....	72	11,546	54	542	630	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	39	7,215	26	321	442
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	49	7,676	43	388	591	ALL OTHER TYPES.....	42	11,320	23	298	462
ALL OTHER TYPES.....	23	3,870	11	154	239	BY KINDS OF BUSINESS (All types):					
BY KINDS OF BUSINESS (All types):						Automotive.....	9	524	11	51	77
Automotive.....	5	204	5	20	20	Beer, wines, and liquors.....	5	458	2	28	34
Beer, wines, and liquors.....	8	470	8	33	37	Farm products—raw materials.....	5	308	6	13	19
Farm products—raw materials.....	5	4,948	4	66	81	Farm products—consumer goods.....	11	7,129	7	141	191
Farm products—consumer goods.....	10	551	9	57	53	Groceries (general line).....	2	2,885	3	109	137
Farm supplies.....	3	419	1	28	50	Groceries and foods (specialty lines).....	9		---	133	240
Groceries (general line).....	1	893	2	40	58	Machinery—equipment—supplies.....	8	3,148	12	56	86
Groceries and foods (specialty lines).....	3		1	66	115	Petroleum and its products.....	17	1,785	2	7	9
Machinery—equipment—supplies.....	3	1,215	8	56	78	Tobacco and products (except leaf).....	3	297	6	81	111
Petroleum and its products.....	15	1,368	3	7	8	All other.....	11	1,970			
Waste materials.....	3	84	13	171	133	OTTUMWA					
All other.....	16	1,414				Total, all establishments.....	50	9,398	23	460	622
DUBUQUE						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	28	6,743	11	368	506
Total, all establishments.....	82	22,080	50	777	978	ALL OTHER TYPES.....	24	2,655	12	92	117
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	53	17,111	41	564	675	BY KINDS OF BUSINESS (All types):					
ALL OTHER TYPES.....	29	5,869	9	213	303	Automotive.....	3	272	1	27	36
BY KINDS OF BUSINESS (All types):						Beer, wines, and liquors.....	5	554	4	32	37
Automotive.....	7	502	4	61	73	Farm products—consumer goods.....	3	780	3	80	95
Beer, wines, and liquors.....	5	504	5	14	17	Groceries (general line).....	3	2,333	---	86	109
Chemicals and paints.....	3	184	2	14	14	Groceries and foods (specialty lines).....	6	1,816	1	54	74
Farm products—raw materials.....	3	773	3	8	9	Petroleum and its products.....	14	1,117	10	26	56
						All other.....	13	2,644	4	155	237

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

KANSAS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
HUTCHINSON						SALINA					
Total, all establishments.....	93	\$23,109	57	607	\$767	Total, all establishments.....	89	\$19,396	47	796	\$1,036
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	48	12,828	32	401	481	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	49	11,630	26	608	756
ALL OTHER TYPES.....	45	10,480	25	206	306	ALL OTHER TYPES.....	40	6,766	21	188	280
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	7	579	5	63	69	Automotive.....	13	2,171	9	152	182
Beer.....	3	259	1	15	15	Beer.....	4	808	3	44	25
Farm products--raw materials.....	15	12,698	8	79	121	Farm products--raw materials.....	7	7,501	1	29	76
Farm products--consumer goods.....	12	691	11	34	19	Farm products--consumer goods.....	15	1,805	9	102	103
Groceries (general line).....	8	3,272	---	133	163	Groceries (general line).....	3	1,425	---	81	129
Groceries and foods (specialty lines).....	9	913	5	43	58	Groceries and foods (specialty lines).....	6	414	1	42	57
Machinery--equipment--supplies.....	16	2,154	8	98	183	Machinery--equipment--supplies.....	10	1,283	5	121	162
Petroleum and its products.....	13	727	9	21	26	Petroleum and its products.....	19	1,002	15	60	72
Plumbing and heating eqipt and spls.....	3	366	2	30	33	All other.....	12	2,187	4	165	227
Waste materials.....	3	598	6	21	20						
All other.....	8	851	4	70	81						

KENTUCKY

ASHLAND						OWENSBORO					
Total, all establishments.....	44	\$14,490	30	588	\$721	Total, all establishments.....	58	\$7,296	40	507	\$546
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	52	11,806	20	553	647	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	43	5,275	29	377	435
ALL OTHER TYPES.....	12	2,684	10	53	74	ALL OTHER TYPES.....	15	2,021	11	130	111
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	3	159	2	12	17	Automotive.....	3	126	2	16	18
Beer, wines, and liquors.....	4	511	4	15	18	Beer, wines, and liquors.....	7	591	9	18	25
Farm products--consumer goods.....	6	920	5	71	100	Farm products--raw materials.....	6	1,492	2	168	128
Groceries (general line).....	5	3,008	---	108	127	Farm products--consumer goods.....	11	958	6	114	116
Groceries and foods (specialty lines).....	9	2,055	8	41	41	Groceries (general line).....	3	1,070	5	52	58
Petroleum and its products.....	5	557	1	14	24	Groceries and foods (specialty lines).....	3	---	---	---	---
Waste materials.....	5	5,837	4	215	240	Machinery--equipment--supplies.....	9	1,330	2	77	122
All other.....	11	1,663	6	112	154	Petroleum and its products.....	5	645	4	19	22
						All other.....	12	1,064	11	65	79
LEXINGTON						PADUCAH					
Total, all establishments.....	121	49,161	54	1,878	2,124	Total, all establishments.....	68	14,435	52	545	621
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	65	20,633	35	1,076	1,507	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	44	8,218	38	411	468
ALL OTHER TYPES.....	58	28,328	19	802	817	ALL OTHER TYPES.....	22	6,215	14	134	155
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	10	1,130	6	121	156	Automotive.....	4	235	3	20	27
Beer, wines, and liquors.....	7	2,817	2	68	97	Beer, wines, and liquors.....	4	506	2	20	21
Electrical goods.....	3	684	1	18	41	Farm products--raw materials.....	7	2,192	9	61	39
Farm products--raw materials.....	22	22,513	7	753	524	Farm products--consumer goods.....	9	1,587	8	63	56
Farm products--consumer goods.....	12	1,720	11	104	112	Farm supplies.....	3	507	2	25	23
Groceries (general line).....	6	3,909	---	207	214	Groceries (general line).....	3	1,659	1	69	86
Groceries and foods (specialty lines).....	19	5,460	8	157	198	Groceries and foods (specialty lines).....	6	1,486	5	24	20
Lumber and construction materials.....	3	981	2	108	148	Machinery--equipment--supplies.....	4	650	1	32	47
Machinery--equipment--supplies.....	9	1,296	4	81	140	Petroleum and its products.....	9	1,697	5	53	69
Petroleum and its products.....	12	3,497	6	91	146	All other.....	17	4,155	15	178	235
Plumbing and heating eqipt and spls.....	4	1,226	---	45	91						
All other.....	14	5,938	7	145	261						
NEWPORT											
Total, all establishments.....	21	2,036	15	164	216						
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	19	2,036	15	164	216						
ALL OTHER TYPES.....	2	---	---	---	---						
BY KINDS OF BUSINESS (All types):											
Automotive.....	4	484	2	79	104						
Beer, wines, and liquors.....	4	964	3	47	68						
Waste materials.....	5	141	7	12	10						
All other.....	8	429	3	28	34						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KIND OF BUSINESS

LOUISIANA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lishments	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lishments	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ALEXANDRIA						LAKE CHARLES					
Total, all establishments.....	57	\$8,808	23	420	\$555	Total, all establishments.....	68	\$20,143	29	574	\$733
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	34	5,559	16	314	404	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	39	8,639	18	440	525
ALL OTHER TYPES.....	23	3,339	7	106	151	ALL OTHER TYPES.....	29	11,505	11	134	208
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	7	627	2	55	81	Automotive.....	4	278	3	24	43
Beer, wines, and liquors.....	3	270	---	12	13	Beer, wines, and liquors.....	6	408	4	19	22
Farm products--consumer goods.....	3	359	3	24	34	Farm products--raw materials.....	5	8,555	5	18	29
Groceries (general line).....	5	2,455	1	97	113	Groceries (general line).....	5	3,103	---	157	218
Groceries and foods (specialty lines).....	15	1,867	7	82	88	Groceries and foods (specialty lines).....	11	1,775	5	109	89
Machinery--equipment--supplies.....	5	784	---	46	79	Machinery--equipment--supplies.....	12	2,372	---	81	140
Petroleum and its products.....	12	1,647	7	43	58	Petroleum and its products.....	11	1,861	7	45	68
All other.....	7	931	3	61	69	All other.....	12	1,861	5	121	148
BATON ROUGE						MONROE					
Total, all establishments.....	61	16,185	21	617	1,037	Total, all establishments.....	64	17,351	38	794	1,045
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	43	11,615	12	681	812	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	41	12,214	30	697	908
ALL OTHER TYPES.....	18	4,570	9	136	225	ALL OTHER TYPES.....	23	5,137	8	97	137
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	5	642	4	70	83	Automotive.....	5	507	4	44	73
Beer, wines, and liquors.....	4	2,015	---	60	95	Beer, wines, and liquors.....	5	2,096	7	146	166
Farm products--raw materials.....	3	957	2	29	24	Farm products--raw materials.....	5	929	3	8	10
Farm products--consumer goods.....	3	504	1	28	25	Groceries (general line).....	4	2,798	4	107	128
Groceries (general line).....	6	4,511	---	170	224	Groceries and foods (specialty lines).....	12	2,584	7	65	77
Groceries and foods (specialty lines).....	12	3,252	5	115	102	Lumber and construction materials.....	3	600	---	42	30
Hardware.....	3	1,042	---	62	69	Machinery--equipment--supplies.....	5	1,058	1	61	115
Lumber and construction materials.....	3	179	3	5	6	Petroleum and its products.....	8	1,293	3	35	50
Machinery--equipment--supplies.....	4	155	---	25	34	All other.....	17	5,047	9	296	396
All other.....	10	3,128	6	253	296						

MAINE

BANGOR						LEWISTON					
Total, all establishments.....	95	\$20,022	40	907	\$1,427	Total, all establishments.....	53	\$9,618	31	445	\$710
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	75	15,129	38	790	1,155	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	39	6,722	28	351	564
ALL OTHER TYPES.....	18	8,893	2	197	272	ALL OTHER TYPES.....	14	2,896	3	94	146
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	8	619	4	43	73	Automotive.....	3	180	2	16	20
Beer, wines, and liquors.....	7	728	6	47	58	Farm products--consumer goods.....	3	187	4	11	14
Clothing and furnishings.....	4	501	2	29	45	Groceries (general line).....	2	---	7	95	141
Electrical goods.....	5	494	1	24	36	Groceries and foods (specialty lines).....	12	2,998	---	57	87
Farm products--consumer goods.....	7	1,107	6	42	48	Machinery--equipment--supplies.....	3	514	2	30	48
Groceries (general line).....	5	3,754	---	109	169	Petroleum and its products.....	7	1,177	3	19	35
Groceries and foods (specialty lines).....	17	5,178	7	242	327	Waste materials.....	4	397	3	19	35
Hardware.....	4	1,468	---	131	202	All other.....	19	4,177	10	237	395
Lumber and construction materials.....	5	513	3	15	23						
Machinery--equipment--supplies.....	7	595	3	52	93						
Paper and its products.....	3	132	---	8	12						
Petroleum and its products.....	5	1,752	1	51	64						
All other.....	16	3,185	7	194	277						

MARYLAND

CUMBERLAND						HAGERSTOWN					
Total, all establishments.....	71	\$12,854	30	543	\$821	Total, all establishments.....	85	\$14,472	50	655	\$843
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	50	7,277	28	406	610	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	57	9,053	42	503	609
ALL OTHER TYPES.....	21	5,577	2	137	211	ALL OTHER TYPES.....	28	5,419	8	152	234
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	7	350	3	34	44	Automotive.....	3	218	3	14	19
Beer, wines, and liquors.....	3	343	3	13	20	Beer, wines, and liquors.....	8	969	5	50	65
Farm products--consumer goods.....	9	822	3	63	86	Electrical goods.....	4	852	2	50	87
Groceries (general line).....	4	2,036	---	72	107	Farm products--raw materials.....	6	1,232	3	39	28
Groceries and foods (specialty lines).....	20	3,986	6	143	201	Farm products--consumer goods.....	9	2,158	4	71	97
Lumber and construction materials.....	3	110	1	27	39	Groceries and foods (specialty lines).....	12	1,384	6	49	102
Petroleum and its products.....	9	1,111	2	42	52	Lumber and construction materials.....	5	1,102	3	23	43
Tobacco and products (except leaf).....	3	794	2	6	11	Petroleum and its products.....	11	1,623	8	46	63
All other.....	13	3,296	10	143	202	Plumbing and heating eqpt and spls.....	3	880	1	75	61
						Waste materials.....	4	127	3	19	10
						All other products.....	18	3,727	12	199	279

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

MASSACHUSETTS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ARLINGTON ¹						LEOMINSTER					
Total, all establishments.....	5	\$1,092	1	72	\$166	Total, all establishments.....	9	\$4,561	5	85	\$201
ATTLEBORO						MELROSE					
Total, all establishments.....	10	615	8	25	57	Total, all establishments.....	2	(x)	(x)	(x)	(x)
BEAUMONT ¹						METHUEN ¹					
BEVERLY						Total, all establishments.....	6	352	1	39	44
Total, all establishments.....	7	3,181	4	145	187	NORTH ADAMS					
BROOKLINE ¹						Total, all establishments.....	26	5,407	18	205	244
Total, all establishments.....	24	6,752	14	292	627	SERVICE AND LIMITED-FUNCTION WHOLESALERS..	19	5,406	16	180	171
CHELSEA						ALL OTHER TYPES.....	7	2,001	2	43	75
Total, all establishments.....	80	53,444	62	898	1,397	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS...	71	9,718	61	821	789	Farm products--consumer goods.....	4	431	5	18	23
ALL OTHER TYPES.....	9	23,728	1	277	608	Groceries (general line).....	3	1,383	---	49	86
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines)...	4	1,482	2	28	46
Automotive.....	5	151	6	12	17	Petroleum and its products.....	4	828	2	14	24
Farm products--consumer goods.....	3	114	2	7	8	Waste materials.....	4	318	5	50	56
Paper and its products.....	4	479	4	39	48	All other.....	7	1,184	6	44	68
Petroleum and its products.....	7	18,761	---	277	571	NORTHAMPTON					
Tobacco and products (except leaf).....	3	2,255	5	11	10	Total, all establishments.....	17	3,324	15	93	115
Waste materials.....	39	9,861	34	422	547	PEABODY					
All other.....	21	1,845	11	150	198	Total, all establishments.....	19	4,968	14	78	147
CHICOPEE						PITTSFIELD					
Total, all establishments.....	16	1,614	11	124	175	Total, all establishments.....	58	9,253	28	345	369
EVERETT						SERVICE AND LIMITED-FUNCTION WHOLESALERS..	40	5,240	25	237	406
Total, all establishments.....	18	12,545	5	371	541	ALL OTHER TYPES.....	18	4,013	3	106	183
FITCHBURG						BY KINDS OF BUSINESS (All types):					
Total, all establishments.....	55	14,410	40	540	845	Automotive.....	5	216	3	10	30
SERVICE AND LIMITED-FUNCTION WHOLESALERS...	39	6,188	37	405	631	Beer, wines, and liquors.....	5	989	---	48	168
ALL OTHER TYPES.....	16	6,222	3	135	214	Electrical goods.....	3	145	1	14	30
BY KINDS OF BUSINESS (All types):						Farm products--consumer goods.....	6	624	6	28	60
Automotive.....	5	519	3	56	44	Groceries (general line).....	2	2,517	5	93	121
Farm products--consumer goods.....	9	1,250	11	73	98	Groceries and foods (specialty lines)...	8	4	1	19	29
Groceries (general line).....	2	4,062	5	130	227	Machinery--equipment--supplies.....	4	274	1	19	29
Groceries and foods (specialty lines)...	10	3,304	7	94	121	Petroleum and its products.....	10	2,568	3	55	97
Paper and its products.....	4	1,353	2	28	52	Plumbing and heating equipment and supplies.....	4	544	---	32	62
Petroleum and its products.....	7	1,150	3	18	18	Waste materials.....	6	99	5	11	8
Waste materials.....	3	150	3	18	18	All other.....	7	1,289	2	45	78
All other.....	15	5,972	9	163	297	REVERE					
FRAMINGHAM ¹						Total, all establishments.....	9	12,114	4	268	441
Total, all establishments.....	15	2,914	7	103	150	SALEM					
GARDNER						Total, all establishments.....	25	6,575	9	261	373
Total, all establishments.....	8	2,913	3	60	143	TAUNTON					
GLOUCESTER						Total, all establishments.....	24	3,337	11	167	245
Total, all establishments.....	18	2,796	11	140	178	SERVICE AND LIMITED-FUNCTION WHOLESALERS..	19	2,280	10	124	171
HAVERHILL						ALL OTHER TYPES.....	5	1,057	1	43	75
Total, all establishments.....	51	7,555	30	379	529	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS...	42	3,642	28	286	322	Farm products--consumer goods.....	3	265	1	12	17
ALL OTHER TYPES.....	9	5,713	2	141	207	Groceries (general line).....	1	681	2	24	30
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines)...	4	640	1	53	80
Automotive.....	3	144	---	17	23	Petroleum and its products.....	3	588	2	9	15
Dry goods (specialty lines).....	5	280	5	12	14	Tobacco and products (except leaf).....	5	1,155	5	89	112
Farm products--consumer goods.....	3	592	5	10	14	All other.....	10				
Groceries (general line).....	1	1,444	3	59	80	WALTHAM					
Groceries and foods (specialty lines)...	5	1,912	3	67	129	Total, all establishments.....	21	4,842	9	150	217
Machinery--equipment--supplies.....	7	99	2	11	11	WATERTOWN ¹					
Paper and its products.....	3	1,195	2	70	85	Total, all establishments.....	16	12,047	10	384	506
Petroleum and its products.....	5	1,921	10	133	173	WYOMOUTH ¹					
All other.....	19					Total, all establishments.....	3	(x)	(x)	(x)	(x)

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Classified as urban under special rule.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

MICHIGAN

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors of incor- porated businesses	Num- ber of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active prop- ri- etors of incor- porated businesses	Num- ber of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ANN ARBOR						JACKSON					
Total, all establishments.....	48	\$5,480	37	285	\$402	Total, all establishments.....	91	\$15,080	51	825	\$1,234
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	32	3,553	30	234	320	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	61	9,414	40	608	837
ALL OTHER TYPES.....	16	1,927	7	51	82	ALL OTHER TYPES.....	30	5,666	11	217	397
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	4	217	1	23	46	Automotive.....	4	599	2	48	87
Beer, wines, and liquors.....	6	713	8	27	40	Beer, wines, and liquors.....	7	958	4	61	99
Farm products—consumer goods.....	9	498	11	44	59	Chemicals and paints.....	3	61	---	8	10
Groceries (general line).....	2	1,839	4	63	86	Electrical goods.....	4	686	1	45	71
Groceries and foods (specialty lines).....	2	---	---	---	---	Farm products—consumer goods.....	12	577	9	38	51
Machinery—equipment—supplies.....	5	515	---	36	69	Farm supplies.....	3	495	1	51	53
Petroleum and its products.....	8	755	4	18	29	Groceries (general line).....	4	1,415	2	64	77
Waste materials.....	4	35	5	12	10	Groceries and foods (specialty lines).....	13	2,168	7	108	145
All other.....	6	810	6	62	83	Machinery—equipment—supplies.....	10	2,075	3	112	213
						Petroleum and its products.....	11	2,159	4	80	108
						Plumbing and heating equipment and spls.....	4	508	1	24	50
						Waste materials.....	5	448	7	44	48
						All other.....	11	2,931	10	162	226
BATTLE CREEK						MUSKEGON					
Total, all establishments.....	64	14,268	35	479	713	Total, all establishments.....	85	11,511	52	485	799
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	49	4,909	32	340	459	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	66	6,309	42	402	658
ALL OTHER TYPES.....	15	9,359	3	139	254	ALL OTHER TYPES.....	19	5,202	10	83	141
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	3	178	2	28	42	Automotive.....	6	718	2	49	90
Beer, wines, and liquors.....	5	748	3	34	45	Beer, wines, and liquors.....	7	706	6	33	53
Chemicals and paints.....	3	43	1	7	8	Electrical goods.....	3	799	1	38	53
Electrical goods.....	4	619	1	23	35	Farm products—consumer goods.....	14	901	18	25	32
Farm products—consumer goods.....	5	360	7	16	18	Groceries (general line).....	5	1,385	---	43	55
Groceries (general line).....	3	8,861	5	150	242	Groceries and foods (specialty lines).....	9	414	6	26	40
Groceries and foods (specialty lines).....	13	---	---	---	---	Machinery—equipment—supplies.....	8	1,978	2	92	189
Machinery—equipment—supplies.....	4	343	7	32	47	Paper and its products.....	3	284	---	25	51
Petroleum and its products.....	8	1,739	1	48	86	Petroleum and its products.....	8	1,585	7	46	75
All other.....	16	1,857	8	141	190	Waste materials.....	8	663	3	45	65
						All other.....	14	2,068	7	62	86
						PORT HURON					
						Total, all establishments.....	46	8,032	27	250	308
						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	33	3,337	32	170	211
						ALL OTHER TYPES.....	13	2,695	5	80	97
						BY KINDS OF BUSINESS (All types):					
						Automotive.....	3	140	3	15	18
						Farm products—consumer goods.....	5	554	4	58	41
						Groceries (general line).....	2	---	---	---	---
						Groceries and foods (specialty lines).....	8	786	9	27	55
						Petroleum and its products.....	8	2,195	5	45	59
						Tobacco and products (except leaf).....	3	861	3	15	13
						Waste materials.....	3	137	5	14	16
						All other.....	14	1,339	8	102	126
						ROYAL OAK					
						Total, all establishments.....	12	2,661	8	116	214
						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	7	1,641	2	95	182
						ALL OTHER TYPES.....	5	1,020	6	21	32
						BY KINDS OF BUSINESS (All types):					
						Petroleum and its products.....	3	978	3	18	27
						All other.....	9	1,683	5	98	187
						WYANDOTTE					
						Total, all establishments.....	22	2,445	21	94	129
						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	18	1,698	19	78	105
						ALL OTHER TYPES.....	4	747	2	16	26
						BY KINDS OF BUSINESS (All types):					
						Automotive.....	4	187	5	23	33
						Beer, wines, and liquors.....	5	498	7	26	35
						Farm products—consumer goods.....	3	110	4	7	7
						Groceries and foods (specialty lines).....	4	85	4	4	4
						All other.....	6	1,565	5	34	52
FERNDAL											
Total, all establishments.....	5	5,590	4	61	149						
HAMTRAMCK											
Total, all establishments.....	38	16,925	35	339	662						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

MINNESOTA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ROCHESTER						ST. CLOUD—Con.					
Total, all establishments.....	38	\$4,506	16	189	\$285	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	17	2,651	8	126	184	Farm products--consumer goods.....	5	\$1,102	2	41	\$72
ALL OTHER TYPES.....	21	1,855	8	63	101	Groceries (general line).....	1		3	47	66
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines).....	3	1,347	3	74	134
Automotive.....	3	160	---	9	19	Machinery--equipment--supplies.....	3	2,009	---	20	27
Beer, wines, and liquors.....	5	642	1	31	39	Petroleum and its products.....	9	987	9	8	8
Farm products--raw materials.....	4	365	3	4	4	Tobacco and products (except leaf).....	3	531	3	9	12
Farm products--consumer goods.....	6	985	2	49	66	All other.....	4	232	2		
Groceries (general line).....	2					WINONA					
Groceries and foods (specialty lines).....	4	1,241	1	42	58	Total, all establishments.....	44	5,714	23	265	363
Petroleum and its products.....	9	849	5	19	34	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	27	3,687	15	207	280
All other.....	5	264	4	35	45	ALL OTHER TYPES.....	17	1,827	8	58	63
ST. CLOUD						BY KINDS OF BUSINESS (All types):					
Total, all establishments.....	54	6,651	20	229	358	Automotive.....	3	94	---	15	22
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	19	3,364	11	116	169	Beer, wines, and liquors.....	6	335	2	24	26
ALL OTHER TYPES.....	15	3,287	9	113	189	Farm products--consumer goods.....	4	925	1	36	65
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	1				
Automotive.....	3	203	1	18	23	Groceries and foods (specialty lines).....	5	1,631	1	72	112
Beer, wines, and liquors.....	3	240	---	12	14	Petroleum and its products.....	11	1,178	7	29	42
						Waste materials.....	3	152	4	9	7
						All other.....	11	1,399	8	50	69

MISSISSIPPI

GREENVILLE						LAUREL—Con.					
Total, all establishments.....	41	\$11,408	25	324	\$447	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	17	4,284	7	230	307	Farm products--consumer goods.....	4	\$141	3	13	25
ALL OTHER TYPES.....	24	7,125	18	94	140	Groceries (general line).....	4	1,523	3	61	79
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines).....	5	1,507	3	10	11
Automotive.....	4	238	---	20	33	Petroleum and its products.....	12	1,211	7	36	55
Beer and wines.....	3	362	1	35	29	All other.....	5	992	---	48	55
Farm products--raw materials.....	10	4,498	10	19	34	MERIDIAN					
Groceries (general line).....	3	1,362	---	60	133	Total, all establishments.....	56	11,541	31	517	724
Groceries and foods (specialty lines).....	5	1,960	2	68	95	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	30	6,209	10	402	570
Petroleum and its products.....	10	1,067	7	34	49	ALL OTHER TYPES.....	26	5,332	21	115	154
All other.....	8	1,965	5	70	74	BY KINDS OF BUSINESS (All types):					
HATTIESBURG						Automotive.....	3	475	---	51	66
Total, all establishments.....	44	7,710	25	312	391	Farm products--raw materials.....	4	404	4	13	23
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	29	4,802	13	261	302	Farm products--consumer goods.....	5	347	7	25	42
ALL OTHER TYPES.....	15	2,908	12	51	89	Groceries (general line).....	5	1,866	1	78	94
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines).....	13	3,960	6	69	115
Automotive.....	5	289	3	32	41	Lumber and construction materials.....	7	1,651	2	71	131
Beer and wines.....	3	153	1	9	18	Petroleum and its products.....	10	1,261	9	42	47
Groceries (general line).....	4	2,083	---	81	121	All other.....	8	1,717	2	138	167
Groceries and foods (specialty lines).....	9	2,375	4	57	85	VICKSBURG					
Petroleum and its products.....	9	1,016	8	29	29	Total, all establishments.....	41	10,257	30	544	793
Tobacco and products (except leaf).....	3	898	---	22	25	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	18	6,009	14	247	371
All other.....	11	798	9	82	64	ALL OTHER TYPES.....	23	4,248	16	97	122
LAUREL						BY KINDS OF BUSINESS (All types):					
Total, all establishments.....	30	4,374	16	170	182	Beer and wines.....	3	2,053	2	20	24
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	12	2,499	5	128	145	Farm products--raw materials.....	7	1,948	8	10	19
ALL OTHER TYPES.....	18	1,875	11	42	37	Groceries (general line).....	4	2,558	4	127	136
						Groceries and foods (specialty lines).....	9	1,909	4	58	72
						Petroleum and its products.....	9	910	6	42	54
						All other.....	9	899	6	87	93

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

MISSOURI

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
HANNIBAL						JOPLIN—Con.					
Total, all establishments.....	49	\$5,685	39	211	\$225	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	39	2,716	33	177	186	Automotive.....	13	\$967	6	118	\$148
ALL OTHER TYPES.....	11	969	8	34	39	Beer, wines, and liquors.....	6	1,242	5	42	68
BY KINDS OF BUSINESS (All types):						Chemicals and paints.....	3	3,953	---	112	266
Automotive.....	5	460	2	25	36	Electrical goods.....	8	690	6	25	50
Beer, wines, and liquors.....	8	340	8	16	17	Farm products--raw materials.....	5	3,693	10	32	26
Farm products--consumer goods.....	9	854	12	70	57	Farm products--consumer goods.....	12	1,315	15	126	120
Groceries (general line).....	5	845	---	22	32	Groceries (general line).....	5	2,688	5	89	109
Groceries and foods (specialty lines).....	4	525	5	10	12	Groceries and foods (specialty lines).....	14	1,586	9	89	105
Petroleum and its products.....	6	628	8	20	23	Lumber and construction materials.....	3	493	6	39	40
All other.....	10	433	6	48	48	Machinery--equipment--supplies.....	15	1,251	6	131	159
						Paper and its products.....	3	165	3	12	16
						Petroleum and its products.....	20	2,328	10	89	127
						Waste materials.....	4	213	3	29	26
						All other.....	14	3,963	4	101	147
JEFFERSON CITY						SEDALIA					
Total, all establishments.....	31	2,378	13	172	214	Total, all establishments.....	42	4,475	39	202	212
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	16	1,598	7	107	121	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	23	2,615	27	115	133
ALL OTHER TYPES.....	15	980	6	65	93	ALL OTHER TYPES.....	19	1,860	12	87	79
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	5	215	2	19	22	Automotive.....	5	191	9	26	30
Beer, wines, and liquors.....	3	166	2	12	11	Beer, wines, and liquors.....	6	944	4	38	58
Farm products--consumer goods.....	5	510	3	49	52	Farm products--consumer goods.....	8	1,058	7	69	51
Machinery--equipment--supplies.....	3	105	---	15	26	Groceries (general line).....	2	1,069	3	29	34
Petroleum and its products.....	10	880	5	43	64	Groceries and foods (specialty lines).....	4				
All other.....	5	722	1	35	39	Petroleum and its products.....	12	903	9	25	30
						All other.....	5	280	7	15	9
JOPLIN						UNIVERSITY CITY					
Total, all establishments.....	125	24,527	66	1,032	1,369	Total, all establishments.....	16	1,624	6	61	86
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	75	11,883	80	699	640	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	10	1,027	2	49	62
ALL OTHER TYPES.....	50	12,644	28	333	549	ALL OTHER TYPES.....	6	497	4	12	24

MONTANA

BILLINGS						BUTTE—Con.					
Total, all establishments.....	75	\$20,513	25	639	\$1,312	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	42	12,410	11	597	869	Farm products--raw materials.....	3	3,351	1	20	\$17
ALL OTHER TYPES.....	33	8,103	14	252	444	Farm products--consumer goods.....	13	3,180	5	91	158
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	17	9,802	2	171	354
Automotive.....	9	1,806	2	80	159	Groceries and foods (specialty lines).....	3	1,144	1	18	42
Electrical goods.....	3	999	1	49	100	Lumber and construction materials.....	16	1,399	5	72	152
Farm products--raw materials.....	8	905	7	33	80	Machinery--equipment--supplies.....	6	1,030	4	22	26
Groceries (general line).....	4	2,572	---	84	118	Petroleum and its products.....	4	2,703	1	37	69
Groceries and foods (specialty lines).....	6	1,950	---	27	56	Tobacco and products (except leaf).....	14	2,344	5	120	190
Hardware.....	4	1,689	---	110	140	All other.....					
Machinery--equipment--supplies.....	11	1,269	1	235	421						
Petroleum and its products.....	13	2,661	7	42	54	GREAT FALLS					
Tobacco and products (except leaf).....	3	441	2	12	16	Total, all establishments.....	67	15,608	29	539	981
All other.....	14	3,481	5	162	222	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	37	8,492	19	371	669
						ALL OTHER TYPES.....	30	7,316	10	168	312
BUTTE						BY KINDS OF BUSINESS (All types):					
Total, all establishments.....	95	24,452	31	669	1,217	Automotive.....	8	1,760	---	126	242
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	45	9,101	18	361	659	Farm products--raw materials.....	3	746	---	11	15
ALL OTHER TYPES.....	50	15,351	13	287	558	Farm products--consumer goods.....	4	1,073	4	22	56
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	4	2,215	---	63	113
Amusement and sporting goods.....	4	217	3	16	16	Groceries and foods (specialty lines).....	7	3,361	2	50	101
Automotive.....	6	399	2	33	49	Lumber and construction materials.....	4	1,252	1	29	60
Beer, wines, and liquors.....	3	319	2	10	22	Machinery--equipment--supplies.....	5	1,638	2	70	130
Electrical goods.....	4	1,623	---	58	122	Petroleum and its products.....	11	1,049	7	33	35
						Plumbing and heating equmt and sps.....	3	543	1	31	46
						All other.....	18	2,168	12	114	174

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

NEVADA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
RENO						RENO—Con.					
Total, all establishments.....	50	\$10,796	10	401	\$745	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS...	39	8,540	13	335	619	Farm products--consumer goods.....	4	\$1,120	---	51	\$92
ALL OTHER TYPES.....	11	2,256	3	66	126	Groceries (general line).....	3	1,742	---	44	74
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines)....	5	797	3	21	43
Automotive.....	4	1,026	2	61	112	Lumber and construction materials.....	3	499	3	23	44
Beer, wines, and liquors.....	5	1,254	2	33	54	Machinery--equipment--supplies.....	7	562	3	34	66
Farm products--raw materials.....	3	342	---	21	29	Petroleum and its products.....	3	859	3	11	25
						Tobacco and products (except leaf).....	3	1,418	---	24	52
						All other.....	10	1,417	---	78	154

NEW HAMPSHIRE

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
CONCORD						NASHUA					
Total, all establishments.....	29	\$4,638	14	201	\$525	Total, all establishments.....	23	\$4,711	10	161	\$230
SERVICE AND LIMITED-FUNCTION WHOLESALERS...	19	2,246	12	129	202	SERVICE AND LIMITED-FUNCTION WHOLESALERS...	19	5,436	9	129	180
ALL OTHER TYPES.....	11	2,392	2	72	125	ALL OTHER TYPES.....	4	1,275	1	32	50
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	4	362	7	40	47	Automotive.....	4	149	4	16	24
Farm products--consumer goods.....	4	857	1	29	52	Farm products--consumer goods.....	3	220	---	14	21
Groceries and foods (specialty lines).....	5	1,134	---	27	42	Groceries (general line).....	4	1,443	---	54	67
Petroleum and its products.....	5	1,117	1	31	53	Groceries and foods (specialty lines)....	3	1,632	1	37	58
All other.....	11	1,368	5	74	131	Petroleum and its products.....	3	308	1	7	15
						All other.....	6	959	4	34	45

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

NEW JERSEY

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
BELLEVILLE						NEW BRUNSWICK—Con.					
Total, all establishments.....	7	\$886	8	47	\$92	BY KINDS OF BUSINESS (All types)—Con.					
BLOOMFIELD						Beer, wines, and liquors.....	3	\$186	1	8	\$10
Total, all establishments.....	22	4,124	12	311	468	Electrical goods.....	3	175	2	9	15
CLIFTON						Farm products—consumer goods.....	9	820	8	28	86
Total, all establishments.....	16	3,722	7	166	304	Groceries (general line).....	12	5,900	2	173	307
GARFIELD						Groceries and foods (specialty lines)..	4	309	1	20	28
Total, all establishments.....	13	1,684	11	70	135	Paper and its products.....	3	1,822	2	30	60
HACKENSACK						Petroleum and its products.....	4	436	1	21	44
Total, all establishments.....	38	13,075	19	355	672	Plumbing and heating equipl and spls...	5	275	4	34	24
SERVICE AND LIMITED-FUNCTION WHOLESALERS...	54	4,585	18	188	542	Waste materials.....	16	4,310	8	178	390
ALL OTHER TYPES.....	4	8,490	—	167	330						
BY KINDS OF BUSINESS (All types):						NUTLEY					
Automotive.....	10	1,043	6	59	101	Total, all establishments.....	4	235	3	13	35
Electrical goods.....	3	102	2	4	5	ORANGE					
Groceries and foods (specialty lines).....	3	1,506	1	51	60	Total, all establishments.....	14	3,197	6	109	200
Petroleum and its products.....	3	7,130	—	151	293	PERTH AMBOY					
Plumbing and heating equipl and spls.....	7	492	4	17	25	Total, all establishments.....	63	21,294	34	670	1,257
All other.....	12	2,902	5	95	185	SERVICE AND LIMITED-FUNCTION WHOLESALERS	52	16,816	32	592	1,017
KEARNY						ALL OTHER TYPES.....	11	4,978	2	78	240
Total, all establishments.....	12	13,256	5	255	577	BY KINDS OF BUSINESS (All types):					
LINDEN						Electrical goods.....	4	250	1	18	36
Total, all establishments.....	10	10,807	5	324	583	Farm products—consumer goods.....	10	1,728	7	80	133
MONTCLAIR						Groceries (general line).....	2	11,411	3	332	640
Total, all establishments.....	10	1,030	3	82	86	Groceries and foods (specialty lines)..	12	92	2	9	9
NEW BRUNSWICK						Machinery—equipment—supplies.....	6	3,633	—	52	178
Total, all establishments.....	65	14,404	31	528	986	Petroleum and its products.....	8	948	9	38	54
SERVICE AND LIMITED-FUNCTION WHOLESALERS...	52	8,443	29	317	511	Waste materials.....	18	3,234	12	141	209
ALL OTHER TYPES.....	13	7,961	2	211	475						
BY KINDS OF BUSINESS (All types):						PLAINFIELD					
Automotive.....	5	391	2	27	40	Total, all establishments.....	25	9,614	12	147	428
						WEST NEW YORK					
						Total, all establishments.....	20	2,333	15	92	149
						WEST ORANGE					
						Total, all establishments.....	2	(x)	(x)	(x)	(x)

NEW MEXICO

ALBUQUERQUE						SANTA FE					
Total, all establishments.....	84	\$18,992	47	821	\$1,238	Total, all establishments.....	21	\$4,269	17	224	\$293
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	53	12,036	29	644	942	SERVICE AND LIMITED-FUNCTION WHOLESALERS..	11	3,083	7	194	235
ALL OTHER TYPES.....	31	6,956	18	177	296	ALL OTHER TYPES.....	10	1,186	10	30	28
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	3	648	1	51	68	Beer, wines, and liquors.....	4	210	3	9	8
Beer, wines, and liquors.....	3	1,170	2	57	60	Petroleum and its products.....	7	774	7	22	22
Drugs and drug sundries(specialty lines)..	3	69	2	3	2	All other.....	10	3,285	7	193	253
Farm products—raw materials.....	5	1,049	1	41	60						
Farm products—consumer goods.....	7	879	6	101	111						
Groceries (general line).....	5	2,897	2	58	79						
Groceries and foods (specialty lines).....	12	3,110	7	64	85						
Machinery—equipment—supplies.....	16	2,060	9	107	233						
Petroleum and its products.....	9	1,769	9	87	118						
All other.....	21	5,321	8	272	422						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

NEW YORK

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
AMSTERDAM						HEMPSTEAD					
Total, all establishments.....	35	\$5,829	21	204	\$278	Total, all establishments.....	35	\$4,880	18	216	\$432
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	28	5,834	21	153	207	SERVICE AND LIMITED-FUNCTION WHOLESALERS	32	5,682	18	161	277
ALL OTHER TYPES.....	7	2,195	---	51	71	ALL OTHER TYPES.....	3	1,278	---	65	155
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Beer, wines, and liquors.....	4	518	1	21	36	Automotive.....	7	710	3	62	109
Groceries (general line).....	2	2,850	4	71	82	Electrical goods.....	3	173	1	8	15
Groceries and foods (specialty lines).....	4					Machinery—equipment—supplies.....	4	92	3	6	8
Petroleum and its products.....	4	724	2	15	27	Plumbing and heating equipt and spls.....	5	652	1	23	48
Waste materials.....	4	852	4	25	29	All other.....	16	5,235	10	112	252
All other.....	17	1,887	10	72	104						
AUBURN						JAMESTOWN					
Total, all establishments.....	56	6,002	45	294	405	Total, all establishments.....	78	13,398	55	533	775
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	40	4,055	36	220	276	SERVICE AND LIMITED-FUNCTION WHOLESALERS	46	8,719	38	381	535
ALL OTHER TYPES.....	16	1,946	9	74	129	ALL OTHER TYPES.....	32	4,679	17	152	240
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	5	561	---	18	28	Automotive.....	4	198	3	21	26
Beer, wines, and liquors.....	5	429	7	16	19	Beer, wines, and liquors.....	5	505	3	29	47
Farm products—consumer goods.....	5	187	3	14	17	Farm products—consumer goods.....	10	1,206	9	35	56
Groceries (general line).....	4	1,273	8	61	91	Groceries (general line).....	3	2,544	---	76	116
Groceries and foods (specialty lines).....	8					Groceries and foods (specialty lines).....	8	1,382	5	53	86
Machinery—equipment—supplies.....	8	285	2	21	32	Hardware.....	3	997	1	90	125
Petroleum and its products.....	11	1,479	7	51	87	Lumber and construction materials.....	5	220	5	---	---
Tobacco and products (except leaf).....	3	676	2	14	23	Machinery—equipment—supplies.....	10	352	5	34	55
All other.....	15	1,332	16	99	118	Petroleum and its products.....	10	1,932	6	58	87
						Waste materials.....	5	176	14	22	17
						All other.....	15	3,926	4	115	160
CONHOES						KINGSTON					
Total, all establishments.....	12	2,186	11	40	43	Total, all establishments.....	78	14,177	75	522	823
ELMIRA						SERVICE AND LIMITED-FUNCTION WHOLESALERS					
Total, all establishments.....	83	16,694	46	837	1,387	ALL OTHER TYPES.....	59	11,043	68	424	682
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	62	15,127	43	658	1,037		19	5,154	7	96	161
ALL OTHER TYPES.....	21	5,567	3	199	350	BY KINDS OF BUSINESS (All types):					
BY KINDS OF BUSINESS (All types):						Automotive.....	3	221	4	21	29
Automotive.....	6	829	4	33	45	Beer, wines, and liquors.....	6	1,399	3	55	93
Beer, wines, and liquors.....	3	152	3	5	7	Electrical goods.....	3	587	2	50	86
Electrical goods.....	4	303	2	16	27	Farm products—raw materials.....	8	240	11	6	4
Groceries (general line).....	6	4,480	---	168	275	Farm products—consumer goods.....	9	804	5	42	80
Groceries and foods (specialty lines).....	8	2,910	6	88	128	Groceries (general line).....	2	4,378	20	143	229
Machinery—equipment—supplies.....	17	2,186	8	147	268	Groceries and foods (specialty lines).....	11				
Paper and its products.....	4	228	4	16	23	Paper and its products.....	3	183	6	6	7
Petroleum and its products.....	8	1,400	1	44	76	Petroleum and its products.....	6	1,502	2	39	65
Tobacco and products (except leaf).....	5	1,211	---	58	54	Tobacco and products (except leaf).....	3	696	4	9	12
Waste materials.....	5	290	8	22	16	Waste materials.....	5	405	6	32	26
All other.....	19	4,727	10	280	470	All other.....	19	3,802	12	119	232
FREEPORT						LACKAWANNA					
Total, all establishments.....	14	2,277	9	117	196	Total, all establishments.....	11	2,627	9	50	96
GLOVERSVILLE						LOCKPORT					
Total, all establishments.....	46	10,682	38	207	439	Total, all establishments.....	19	2,467	12	110	177
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	37	8,500	33	184	357	MIDDLETOWN					
ALL OTHER TYPES.....	9	2,082	5	43	82	Total, all establishments.....	42	7,414	25	245	409
BY KINDS OF BUSINESS (All types):						SERVICE AND LIMITED-FUNCTION WHOLESALERS					
Beer, wines, and liquors.....	3	282	3	17	17	ALL OTHER TYPES.....	28	4,085	20	154	241
Clothing and furnishings.....	4	1,073	2	31	70		16	3,329	5	91	165
Farm products—raw materials.....	5	5,237	1	18	105	BY KINDS OF BUSINESS (All types):					
Farm products—consumer goods.....	3	407	3	22	32	Automotive.....	5	358	1	20	30
Groceries (general line).....	2	809	4	12	18	Beer, wines, and liquors.....	3	353	2	17	25
Groceries and foods (specialty lines).....	1					Farm products—consumer goods.....	6	1,552	3	59	104
Machinery—equipment—supplies.....	3	108	2	16	25	Groceries (general line).....	1	1,931	3	48	85
All other.....	25	4,688	23	91	172	Groceries and foods (specialty lines).....	6				
						Petroleum and its products.....	6	1,074	4	23	41
						All other.....	13	2,358	12	78	125

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS

NEW YORK

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (add 000)	Number of employ- ees* (add 000) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- etors (add 000)	Number of employ- ees* (add 000) Average for year	TOTAL PAY ROLL* (add 000)
NEWBURGH						POUGHKEEPSIE					
Total, all establishments.....	67	\$15,533	41	588	\$918	Total, all establishments.....	69	\$14,120	36	518	\$650
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	45	8,825	34	392	583	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	41	8,727	35	301	450
ALL OTHER TYPES.....	22	4,908	7	196	335	ALL OTHER TYPES.....	28	7,393	3	215	400
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	4	605	1	44	75	Automotive.....	6	692	2	43	76
Beer, wines, and liquors.....	5	1,249	---	59	104	Beer, wines, and liquors.....	5	896	2	44	77
Electrical goods.....	5	825	2	41	46	Farm products--consumer goods.....	8	1,504	7	51	75
Farm products--consumer goods.....	9	1,421	10	58	88	Groceries (general line).....	1	5,468	8	142	232
Groceries (general line).....	3	2,654	4	77	123	Groceries and foods (specialty lines).....	12	3,377	1	50	58
Groceries and foods (specialty lines).....	12	2,374	4	80	124	Machinery--equipment--supplies.....	7	320	3	71	129
Machinery--equipment--supplies.....	4	329	2	28	41	Petroleum and its products.....	10	553	---	32	59
Petroleum and its products.....	6	1,417	2	48	97	Tobacco and products (except leaf).....	3	1,921	4	15	24
Tobacco and products (except leaf).....	5	1,117	1	24	35	Waste materials.....	3	96	3	20	15
Waste materials.....	8	450	6	32	53	All other.....	11	1,295	6	68	105
All other.....	10	1,294	9	99	154						
NORTH TONAWANDA						ROME					
Total, all establishments.....	15	3,998	6	246	397	Total, all establishments.....	28	5,268	13	125	187
BY KINDS OF BUSINESS (All types):						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	19	1,924	12	65	122
Lumber and construction materials.....	4	1,777	1	148	251	ALL OTHER TYPES.....	9	1,344	1	40	65
All other.....	11	1,221	5	98	146	BY KINDS OF BUSINESS (All types):					
OLEAN						Beer, wines, and liquors.....	5	494	2	21	26
Total, all establishments.....	52	5,912	19	211	274	Farm products--consumer goods.....	5	159	1	12	19
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	24	5,587	15	155	181	Paper and its products.....	5	15	5	---	---
ALL OTHER TYPES.....	8	2,325	3	56	93	Petroleum and its products.....	4	479	1	11	18
BY KINDS OF BUSINESS (All types):						All other.....	15	2,115	6	61	121
Automotive.....	5	133	1	13	19						
Beer, wines, and liquors.....	3	451	2	22	22	WATERTOWN					
Groceries (general line).....	2	3,852	1	107	151	Total, all establishments.....	69	11,546	37	477	739
Groceries and foods (specialty lines).....	7	895	3	13	23	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	48	7,215	30	316	458
Petroleum and its products.....	4	130	5	17	11	ALL OTHER TYPES.....	23	4,331	7	161	281
Waste materials.....	7	873	6	39	48	BY KINDS OF BUSINESS (All types):					
All other.....						Automotive.....	5	513	---	42	61
OSWEGO						Beer, wines, and liquors.....	5	838	5	28	30
Total, all establishments.....	51	5,242	24	142	190	Farm products--consumer goods.....	13	2,655	12	79	124
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	23	1,545	24	84	98	Groceries (general line).....	3	876	1	36	49
ALL OTHER TYPES.....	8	1,697	---	58	92	Groceries and foods (specialty lines).....	9	1,140	4	46	70
BY KINDS OF BUSINESS (All types):						Machinery--equipment--supplies.....	6	279	2	18	34
Beer, wines, and liquors.....	3	244	2	12	23	Petroleum and its products.....	9	1,450	5	52	89
Farm products--consumer goods.....	4	373	5	35	36	Tobacco and products (except leaf).....	3	1,205	---	28	35
Groceries (general line).....	1	1,112	4	55	49	Waste materials.....	4	132	3	12	13
Groceries and foods (specialty lines).....	6	475	---	14	28	All other.....	12	2,458	5	140	234
Petroleum and its products.....	5	51	4	4	3						
Waste materials.....	4	987	9	42	51	WHITE PLAINS					
All other.....	10					Total, all establishments.....	35	5,397	12	287	480
PORT CHESTER						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	23	3,012	12	137	236
Total, all establishments.....	50	4,252	20	144	243	ALL OTHER TYPES.....	12	2,385	---	150	244
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	27	2,282	20	110	167	BY KINDS OF BUSINESS (All types):					
ALL OTHER TYPES.....	3	1,950	---	34	76	Automotive.....	8	941	2	82	112
BY KINDS OF BUSINESS (All types):						Electrical goods.....	3	446	1	17	30
Automotive.....	6	555	4	19	31	Farm products--consumer goods.....	4	1,257	1	61	101
Farm products--consumer goods.....	4	390	2	17	20	Machinery--equipment--supplies.....	4	242	2	13	33
Groceries (general line).....	1	892	2	21	33	Plumbing and heating equipt and spls.....	5	1,084	4	30	58
Groceries and foods (specialty lines).....	3					All other.....	11	1,447	2	84	146
All other.....	18	2,594	12	87	159						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

NORTH CAROLINA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Num- ber of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Num- ber of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
GASTONIA						RALEIGH—Con.					
Total, all establishments.....	51	219,378	34	380	499	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	24	6,273	13	250	335	Groceries (general line).....	1				
ALL OTHER TYPES.....	27	13,105	21	104	164	Groceries and foods (specialty lines).....	23	\$4,287	15	151	\$189
BY KINDS OF BUSINESS (All types):						Hardware.....	3	1,291	---	03	151
Farm products--raw materials.....	22	12,499	18	49	81	Lumber and construction materials.....	4	268	2	14	19
Farm products--consumer goods.....	3	638	4	50	53	Machinery--equipment--supplies.....	13	1,580	2	159	271
Groceries (general line).....	1	2,733	4	81	124	Paper and its products.....	3	1,038	1	41	82
Groceries and foods (specialty lines).....	7	591	3	82	76	Petroleum and its products.....	7	1,308	2	49	70
Machinery--equipment--supplies.....	4	1,087	3	32	39	Waste materials.....	4	41	1	19	8
Petroleum and its products.....	3	1,057	1	16	29	All other.....	17	6,322	4	215	317
Waste materials.....	4	773	1	70	97	ROCKY MOUNT					
All other.....	6					Total, all establishments.....	50	27,368	27	1,641	1,357
HIGH POINT						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	28	3,651	18	207	266
Total, all establishments.....	52	12,056	19	429	603	ALL OTHER TYPES.....	24	23,715	9	1,434	1,091
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	31	5,554	13	241	355	BY KINDS OF BUSINESS (All types):					
ALL OTHER TYPES.....	21	6,502	6	188	328	Automotive.....	3	202	4	31	56
BY KINDS OF BUSINESS (All types):						Farm products--raw materials.....	12	21,633	5	1,360	983
Automotive.....	3	159	---	21	21	Farm products--consumer goods.....	3	549	2	44	63
Dry goods (specialty lines).....	3	223	2	18	15	Groceries (general line).....	3	1,124	1	39	57
Furniture and house furnishings.....	6	1,397	1	34	56	Groceries and foods (specialty lines).....	8	1,388	6	58	61
Groceries (general line).....	2	1,556	6	44	55	Petroleum and its products.....	9	1,124	5	30	49
Groceries and foods (specialty lines).....	6	2,389	1	108	151	All other.....	12	1,343	4	81	108
Lumber and construction materials.....	5	2,359	1	41	136	WILMINGTON					
Machinery--equipment--supplies.....	9	974	3	45	55	Total, all establishments.....	67	23,832	57	677	670
Petroleum and its products.....	4	3,016	5	118	194	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	61	9,993	45	459	547
All other.....	14					ALL OTHER TYPES.....	26	13,839	12	216	323
RALEIGH						BY KINDS OF BUSINESS (All types):					
Total, all establishments.....	98	27,102	37	1,044	1,803	Automotive.....	4	118	4	10	10
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	70	18,868	32	821	1,217	Beer, wines, and liquors.....	4	491	2	19	20
ALL OTHER TYPES.....	28	8,233	5	223	386	Dry goods (general line).....	2		3	18	31
BY KINDS OF BUSINESS (All types):						Dry goods (specialty lines).....	3	390	3	18	31
Automotive.....	7	1,777	2	100	150	Farm products--raw materials.....	3	1,695	---	46	84
Electrical goods.....	3	1,113	---	53	82	Farm products--consumer goods.....	4	220	2	15	13
Farm products--consumer goods.....	10	1,894	5	123	168	Farm supplies.....	4	2,479	3	53	65
Farm supplies.....	3	6,385	---	57	98	Groceries (general line).....	10	2,313	7	73	87
						Groceries and foods (specialty lines).....	21	4,284	20	128	152
						Hardware.....	4	507	1	35	61
						Machinery--equipment--supplies.....	3	563	---	32	53
						Petroleum and its products.....	9	7,421	3	104	139
						All other.....	16	3,575	12	148	155

NORTH DAKOTA

FARGO						FARGO—Con.					
Total, all establishments.....	116	\$43,976	47	1,452	\$2,367	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	73	22,870	39	891	1,324	Tobacco and products (except leaf).....	3	\$1,259	---	14	44
ALL OTHER TYPES.....	43	21,106	8	561	1,043	All other.....	17	3,424	4	214	316
BY KINDS OF BUSINESS (All types):						GRAND FORKS					
Automotive.....	11	14,045	3	228	451	Total, all establishments.....	36	7,926	15	453	629
Beer, wines, and liquors.....	7	2,621	3	80	111	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	23	4,748	11	310	397
Electrical goods.....	5	1,045	5	62	94	ALL OTHER TYPES.....	13	3,180	4	143	232
Farm products--raw materials.....	3	455	2	9	15	BY KINDS OF BUSINESS (All types):					
Farm products--consumer goods.....	7	1,209	4	47	52	Beer, wines, and liquors.....	4	514	3	21	34
Farm supplies.....	4	2,164	4	56	85	Farm products--consumer goods.....	6	1,787	2	108	119
Groceries (general line).....	6	5,254	---	161	225	Groceries (general line).....	3	2,021	---	74	115
Groceries and foods (specialty lines).....	14	3,855	7	97	155	Groceries and foods (specialty lines).....	3	586	---	32	49
Lumber and construction materials.....	8	1,015	4	43	71	Machinery--equipment--supplies.....	3	1,425	1	90	165
Machinery--equipment--supplies.....	21	6,272	7	415	693	Petroleum and its products.....	7	780	4	49	56
Petroleum and its products.....	10	1,580	4	48	79	All other.....	10	813	5	79	86

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

OHIO

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
ALLIANCE						FINDLAY					
Total, all establishments.....	28	\$5,454	19	140	\$149	Total, all establishments.....	34	\$4,548	20	225	\$511
ASHTABULA						SERVICE AND LIMITED-FUNCTION WHOLESALERS	16	2,593	10	132	175
Total, all establishments.....	54	5,543	21	144	197	ALL OTHER TYPES.....	18	1,755	10	91	186
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	21	2,007	16	97	127	BY KINDS OF BUSINESS (All types):					
ALL OTHER TYPES.....	13	1,536	5	47	70	Automotive.....	3	120	1	6	10
BY KINDS OF BUSINESS (All types):						Farm products--raw materials.....	4	261	3	14	13
Automotive.....	4	148	3	18	24	Farm products--consumer goods.....	5	408	3	37	44
Beer, wines, and liquors.....	3	235	2	10	15	Groceries (general line).....	2	1,757	3	58	95
Farm products--consumer goods.....	3	157	2	7	7	Groceries and foods (specialty lines).....	2	1,212	5	46	80
Groceries (general line).....	2	489	4	18	27	Petroleum and its products.....	3	199	3	25	15
Groceries and foods (specialty lines).....	3	166	2	8	10	Waste materials.....	5	391	2	41	54
Lumber and construction materials.....	8	1,503	3	32	49	All other.....					
Petroleum and its products.....	8	1,065	5	55	65						
All other.....						LANCASTER					
BARBERTON						Total, all establishments.....	20	2,228	16	94	115
Total, all establishments.....	11	2,279	6	101	153	LIMA					
CHILLICOTHE						Total, all establishments.....	83	11,437	58	495	659
Total, all establishments.....	26	4,170	21	204	251	SERVICE AND LIMITED-FUNCTION WHOLESALERS	56	5,280	49	549	428
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	16	2,546	17	160	182	ALL OTHER TYPES.....	27	6,157	7	146	231
ALL OTHER TYPES.....	10	1,624	4	44	69	BY KINDS OF BUSINESS (All types):					
BY KINDS OF BUSINESS (All types):						Automotive.....	10	637	9	88	103
Farm products--consumer goods.....	6	322	10	19	27	Beer, wines, and liquors.....	4	442	1	25	35
Groceries (general line).....	2	1,579	4	59	68	Electrical goods.....	6	235	10	16	24
Groceries and foods (specialty lines).....	4	1,283	3	28	41	Farm products--consumer goods.....	10	344	7	18	21
Petroleum and its products.....	8	1,006	4	98	115	Groceries (general line).....	3	1,485	—	61	77
All other.....						Groceries and foods (specialty lines).....	9	622	4	39	53
CUYAHOGA FALLS						Machinery--equipment--supplies.....	7	415	3	40	58
Total, all establishments.....	9	410	6	26	33	Petroleum and its products.....	10	2,750	3	71	128
EAST CLEVELAND						Plumbing and heating equipt and spls.....	3	853	3	30	41
Total, all establishments.....	10	1,969	8	93	145	Waste materials.....	8	329	7	31	22
EAST LIVERPOOL						All other.....	15	3,827	9	78	101
Total, all establishments.....	39	4,420	28	185	291	LORAIN					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	31	2,500	25	151	227	Total, all establishments.....	29	3,944	16	184	276
ALL OTHER TYPES.....	8	1,920	3	34	54	SERVICE AND LIMITED-FUNCTION WHOLESALERS	22	2,792	11	136	187
BY KINDS OF BUSINESS (All types):						ALL OTHER TYPES.....	7	1,152	5	48	89
Automotive.....	4	297	2	25	33	BY KINDS OF BUSINESS (All types):					
Chemicals and paints.....	3	147	1	5	11	Automotive.....	4	144	2	12	20
Farm products--consumer goods.....	3	374	5	26	46	Beer, wines, and liquors.....	4	625	—	42	52
Furniture and house furnishings.....	3	207	2	3	5	Farm products--consumer goods.....	4	820	2	38	70
Groceries (general line).....	3	1,066	—	42	65	Groceries (general line).....	2	749	4	49	75
Groceries and foods (specialty lines).....	5	549	3	18	26	Groceries and foods (specialty lines).....	5	206	2	15	21
Petroleum and its products.....	6	1,259	2	23	36	Lumber and construction materials.....	3	959	2	15	25
Waste materials.....	3	127	5	11	8	Petroleum and its products.....	4	441	4	15	12
All other.....	9	374	8	34	53						
ELYRIA						MANSEFIELD					
Total, all establishments.....	27	4,243	13	190	325	Total, all establishments.....	70	12,930	34	581	908
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	16	2,391	12	163	253	SERVICE AND LIMITED-FUNCTION WHOLESALERS	46	9,628	28	463	713
ALL OTHER TYPES.....	11	1,852	1	27	72	ALL OTHER TYPES.....	24	3,302	6	118	195
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	3	134	3	17	25	Automotive.....	6	759	8	50	71
Groceries and foods (specialty lines).....	3	132	4	11	14	Beer, wines, and liquors.....	3	187	2	12	16
Petroleum and its products.....	6	1,327	—	24	47	Farm products--consumer goods.....	4	1,223	—	44	71
Waste materials.....	5	566	2	47	60	Groceries (general line).....	4	5,522	—	144	226
All other.....	10	2,084	4	91	179	Groceries and foods (specialty lines).....	10	575	5	45	60
						Lumber and construction materials.....	4	206	4	15	11
						Machinery--equipment--supplies.....	7	539	4	32	55
						Petroleum and its products.....	12	2,220	4	65	101
						Waste materials.....	4	552	5	37	56
						All other.....	16	3,147	6	137	261

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS

OHIO

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors (add 000)	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors (add 000)	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
MARION						SHAKER HEIGHTS					
Total, all establishments.....	29	\$2,959	17	120	\$164	Total, all establishments.....	1	(x)	(x)	(x)	(x)
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	23	1,916	16	95	121	STEUBENVILLE					
ALL OTHER TYPES.....	6	1,043	1	25	43	Total, all establishments.....	62	\$9,134	42	525	\$469
BY KINDS OF BUSINESS (All types):						SERVICE AND LIMITED-FUNCTION WHOLESALERS	49	5,205	39	265	598
Automotive.....	5	130	2	12	13	ALL OTHER TYPES.....	15	2,931	4	60	101
Electrical goods.....	3	117	2	10	14	BY KINDS OF BUSINESS (All types):					
Groceries (general line).....	2	889	3	34	44	Automotive.....	5	468	2	32	52
Groceries and foods (specialty lines).....	2	1,043	1	25	43	Beer, wines, and liquors.....	8	776	8	38	40
Petroleum and its products.....	6	800	9	39	50	Farm products—consumer goods.....	9	474	14	37	44
All other.....	11					Groceries (general line).....	3	1,475	—	59	93
MASSILLON						Groceries and foods (specialty lines).....	9	1,618	7	39	52
Total, all establishments.....	22	3,574	13	155	261	Lumber and construction materials.....	3	415	—	21	55
MIDDLETOWN						Machinery—equipment—supplies.....	6	257	5	12	25
Total, all establishments.....	21	7,940	11	174	503	Petroleum and its products.....	6	1,159	5	20	32
NEWARK						Waste materials.....	6	610	5	41	68
Total, all establishments.....	40	3,858	34	183	211	All other.....	7	688	4	27	28
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	30	2,096	28	122	154	WARREN					
ALL OTHER TYPES.....	10	1,742	6	61	77	Total, all establishments.....	32	4,612	20	229	376
BY KINDS OF BUSINESS (All types):						SERVICE AND LIMITED-FUNCTION WHOLESALERS	27	3,790	18	209	342
Automotive.....	4	258	4	20	30	ALL OTHER TYPES.....	5	1,022	2	20	34
Beer, wines, and liquors.....	3	189	2	10	14	BY KINDS OF BUSINESS (All types):					
Farm products—consumer goods.....	6	207	8	15	12	Automotive.....	6	457	5	33	51
Groceries (general line).....	1	510	4	50	31	Beer, wines, and liquors.....	3	182	1	13	19
Groceries and foods (specialty lines).....	4	232	3	15	19	Farm products—consumer goods.....	4	117	4	3	4
Machinery—equipment—supplies.....	6	1,072	3	38	63	Machinery—equipment—supplies.....	3	455	2	59	87
All other.....	10	1,370	10	55	42	Petroleum and its products.....	4	927	2	15	27
NORWOOD						Waste materials.....	4	271	2	50	47
Total, all establishments.....	21	16,429	7	254	480	All other.....	8	2,403	4	70	141
PORTSMOUTH						ZANESVILLE					
Total, all establishments.....	71	11,010	45	534	732	Total, all establishments.....	70	10,221	43	548	636
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	49	7,556	34	451	610	SERVICE AND LIMITED-FUNCTION WHOLESALERS	52	7,510	35	449	709
ALL OTHER TYPES.....	22	3,454	11	83	122	ALL OTHER TYPES.....	18	2,711	8	99	127
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	4	358	3	47	56	Automotive.....	5	267	3	28	40
Beer, wines, and liquors.....	3	321	3	23	24	Beer, wines, and liquors.....	4	697	1	38	62
Coal and coke.....	3	130	2	6	4	Farm products—consumer goods.....	7	876	5	79	108
Farm products—consumer goods.....	10	1,093	7	108	128	Groceries (general line).....	3	1,478	4	67	94
Groceries (general line).....	4	3,345	—	138	184	Groceries and foods (specialty lines).....	11	621	8	54	84
Groceries and foods (specialty lines).....	14	810	12	26	28	Lumber and construction materials.....	3	229	3	6	17
Machinery—equipment—supplies.....	4	433	2	31	46	Machinery—equipment—supplies.....	5	834	2	49	119
Petroleum and its products.....	10	2,022	5	56	94	Paper and its products.....	3	155	5	8	12
Waste materials.....	4	639	2	26	50	Petroleum and its products.....	8	1,619	4	36	54
All other.....	15	1,799	9	73	120	Waste materials.....	5	193	4	24	19
SANDUSKY						All other.....	16	3,254	4	159	227
Total, all establishments.....	44	5,662	21	262	375						
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	28	2,427	18	166	223						
ALL OTHER TYPES.....	16	3,235	3	96	152						
BY KINDS OF BUSINESS (All types):											
Automotive.....	3	173	3	19	18						
Beer, wines, and liquors.....	5	788	2	38	58						
Farm products—consumer goods.....	5	303	4	40	69						
Groceries (general line).....	2	251	2	7	7						
Groceries and foods (specialty lines).....	5	1,514	2	36	61						
Petroleum and its products.....	9	2,653	8	124	162						
All other.....	15										

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
 x Withheld to avoid disclosure.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

OKLAHOMA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
ENID						MUSKOGEE—Con.					
Total, all establishments.....	53	\$18,896	34	585	\$493	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	59	8,492	21	300	378	Farm products--consumer goods.....	15	\$1,389	8	94	\$95
ALL OTHER TYPES.....	24	8,404	13	85	113	Farm supplies.....	4	260	3	11	11
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	5	2,026	1	69	88
Automotive.....	8	362	3	33	39	Groceries and foods (specialty lines).....	8	3,056	4	52	72
Beer.....	3	170	1	19	14	Lumber and construction materials.....	4	249	4	10	14
Farm products--raw materials.....	6	10,702	1	41	67	Machinery--equipment--supplies.....	4	288	2	16	29
Farm products--consumer goods.....	11	1,151	5	75	88	Petroleum and its products.....	14	1,093	12	23	34
Groceries (general line).....	2	2,240	6	107	158	All other.....	15	1,882	7	107	136
Groceries and foods (specialty lines).....	5										
Machinery--equipment--supplies.....	7	308	5	20	28	SHAWNEE					
Petroleum and its products.....	13	996	10	29	31	Total, all establishments.....	46	5,864	34	298	\$26
All other.....	10	987	3	61	65	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	26	3,587	17	178	\$38
MUSKOGEE						ALL OTHER TYPES.....	20	2,277	17	120	86
Total, all establishments.....	87	13,395	54	442	558	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	51	7,447	28	330	415	Automotive.....	5	393	1	36	52
ALL OTHER TYPES.....	36	5,948	26	112	140	Farm products--consumer goods.....	6	1,154	3	78	100
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	3	1,274	1	36	54
Automotive.....	8	282	5	25	36	Groceries and foods (specialty lines).....	4	744	3	61	34
Beer.....	4	380	2	16	19	Petroleum and its products.....	16	1,327	13	54	49
Farm products--raw materials.....	6	2,540	6	14	24	Tobacco and products (except leaf).....	4	367	7	5	6
						All other.....	8	615	6	29	31

OREGON

EUGENE						SALEM					
Total, all establishments.....	43	\$8,139	25	320	\$421	Total, all establishments.....	50	\$8,447	33	405	\$565
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	25	4,111	19	208	239	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	35	5,102	23	243	373
ALL OTHER TYPES.....	18	4,028	6	114	182	ALL OTHER TYPES.....	15	3,345	7	160	192
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	7	458	5	37	51	Automotive.....	7	438	5	38	52
Farm products--consumer goods.....	8	1,935	9	150	141	Beer, wines, and liquors.....	3	551	5	36	61
Groceries (general line).....	2					Farm products--raw materials.....	6	891	4	10	18
Groceries and foods (specialty lines).....	1	1,049	---	31	51	Farm products--consumer goods.....	9	1,092	6	131	135
Machinery--equipment--supplies.....	3	403	---	11	18	Groceries (general line).....	1				
Petroleum and its products.....	10	2,412	4	58	115	Groceries and foods (specialty lines).....	3	1,177	2	34	52
All other.....	12	1,882	7	33	45	Machinery--equipment--supplies.....	4	237	1	16	26
						Petroleum and its products.....	6	1,386	1	40	54
						All other.....	11	2,615	9	98	127

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

PENNSYLVANIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of establish- ments	Sales (add 000)	Active proprietors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of establish- ments	Sales (add 000)	Active proprietors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ALBUQUERQUE						ALBUQUERQUE					
Total, all establishments.....	10	\$1,097	13	57	\$36	Total, all establishments.....	42	\$4,514	50	199	\$255
BUTLER						SERVICE AND LIMITED-FUNCTION WHOLESALERS ALL OTHER TYPES.....	56 6	3,349 1,165	28 2	163 56	196 56
Total, all establishments.....	48	10,595	50	416	503	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS..... ALL OTHER TYPES.....	36 12	8,665 1,730	28 2	364 52	519 84	Automotive.....	5	244	3	16	22
BY KINDS OF BUSINESS (All types):						Beer, wines, and liquors.....	3	243	3	12	13
Automotive.....	5	322	5	55	47	Farm products—consumer goods.....	5	500	2	56	51
Beer, wines, and liquors.....	5	370	5	18	16	Groceries (general line).....	3	860	4	22	29
Farm products—consumer goods.....	6	1,271	4	82	129	Groceries and foods (specialty lines).....	7	319	8	14	12
Groceries (general line).....	5	2,001	—	66	115	Petroleum and its products.....	8	1,174	4	26	41
Groceries and foods (specialty lines).....	4	504	3	19	24	Waste materials.....	7	187	4	56	29
Machinery—equipment—supplies.....	4	593	—	40	74	All other.....	6	987	2	57	58
Petroleum and its products.....	9	1,140	4	31	56						
Waste materials.....	5	3,296	3	51	56	MONESSEN					
All other.....	7	1,298	6	57	86	Total, all establishments.....	14	1,717	14	72	107
DUNMORE						NANTICOKE					
Total, all establishments.....	6	299	5	14	18	Total, all establishments.....	12	1,005	9	51	41
DUQUESNE						NEW CASTLE					
Total, all establishments.....	3	181	2	8	6	Total, all establishments.....	80	11,007	64	449	620
EASTON						SERVICE AND LIMITED-FUNCTION WHOLESALERS ALL OTHER TYPES.....	65 15	7,582 3,445	59 5	351 118	412 208
Total, all establishments.....	70	8,999	46	527	675	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS..... ALL OTHER TYPES.....	65 7	7,139 1,860	44 2	495 42	613 62	Automotive.....	9	1,358	8	70	102
BY KINDS OF BUSINESS (All types):						Beer, wines, and liquors.....	8	565	7	20	20
Automotive.....	6	532	7	37	47	Farm products—consumer goods.....	8	963	9	58	86
Beer, wines, and liquors.....	4	558	3	14	15	Groceries (general line).....	4	1,520	—	60	81
Farm products—consumer goods.....	9	910	7	90	127	Groceries and foods (specialty lines).....	12	2,378	8	71	97
Groceries (general line).....	2	3,016	6	131	189	Lumber and construction materials.....	3	559	6	4	5
Groceries and foods (specialty lines).....	9	791	11	48	67	Machinery—equipment—supplies.....	6	172	4	19	32
Machinery—equipment—supplies.....	12	789	1	17	24	Petroleum and its products.....	8	1,322	4	48	86
Petroleum and its products.....	4	789	1	17	24	Plumbing and heating equipmt and sples.....	4	258	3	14	21
Tobacco and products (except leaf).....	3	1,055	1	21	29	Tobacco and products (except leaf).....	3	812	2	17	20
Waste materials.....	4	112	3	21	12	All other.....	15	1,122	13	68	70
All other.....	17	1,680	7	148	165						
HAZLETON						NEW KENSINGTON					
Total, all establishments.....	78	13,486	62	494	732	Total, all establishments.....	22	2,670	18	121	184
SERVICE AND LIMITED-FUNCTION WHOLESALERS..... ALL OTHER TYPES.....	58 20	6,824 6,662	55 7	345 149	458 274	NORRISTOWN					
BY KINDS OF BUSINESS (All types):						Total, all establishments.....	41	5,548	34	218	350
Automotive.....	4	467	5	49	74	SERVICE AND LIMITED-FUNCTION WHOLESALERS ALL OTHER TYPES.....	39 2	5,348	34	218	350
Beer, wines, and liquors.....	4	352	4	15	21	BY KINDS OF BUSINESS (All types):					
Farm products—consumer goods.....	5	510	2	41	47	Automotive.....	4	364	2	37	56
Groceries (general line).....	4	1,343	2	36	40	Groceries (general line).....	2	2,191	6	59	116
Groceries and foods (specialty lines).....	15	3,585	7	84	124	Groceries and foods (specialty lines).....	7	225	4	11	13
Hardware.....	4	965	3	65	115	Paper and its products.....	3	554	1	48	92
Lumber and construction materials.....	8	333	8	27	34	Plumbing and heating equipmt and sples.....	3	481	2	6	7
Machinery—equipment—supplies.....	8	582	8	16	36	Tobacco and products (except leaf).....	10	224	11	20	15
Petroleum and its products.....	8	2,799	3	89	124	Waste materials.....	9	1,309	8	37	49
Tobacco and products (except leaf).....	3	571	8	5	5	All other.....					
Waste materials.....	5	249	7	25	15						
All other.....	12	1,751	9	62	97	OIL CITY					
KINGSTON						Total, all establishments.....	34	8,507	25	243	421
Total, all establishments.....	24	4,912	16	298	563	SERVICE AND LIMITED-FUNCTION WHOLESALERS ALL OTHER TYPES.....	23 11	6,416 2,091	22 3	167 76	299 122
SERVICE AND LIMITED-FUNCTION WHOLESALERS..... ALL OTHER TYPES.....	20 4	4,093 819	16 —	280 38	294 69	BY KINDS OF BUSINESS (All types):					
BY KINDS OF BUSINESS (All types):						Automotive.....	4	444	3	40	56
Automotive.....	7	2,365	5	151	152	Beer, wines, and liquors.....	5	279	6	18	17
Groceries and foods (specialty lines).....	4	92	3	7	9	Farm products—consumer goods.....	4	241	3	50	57
All other.....	13	2,455	8	140	202	Groceries (general line).....	1	1,435	4	44	67
						Groceries and foods (specialty lines).....	4	842	3	16	32
						Petroleum and its products.....	5	55	3	7	1
						Waste materials.....	3	5,233	5	88	211
						All other.....	8				

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION
ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS

PENNSYLVANIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
POTTSTOWN						UNIONTOWN					
Total, all establishments.....	40	\$5,309	34	296	\$371	Total, all establishments.....	62	\$9,570	40	438	\$603
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	33	4,354	32	255	308	SERVICE AND LIMITED-FUNCTION WHOLESALERS	47	5,459	37	311	380
ALL OTHER TYPES.....	7	955	2	41	65	ALL OTHER TYPES.....	15	4,111	3	127	223
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	5	486	3	25	59	Automotive.....	6	459	4	38	59
Beer, wines, and liquors.....	4	416	5	14	18	Beer, wines, and liquors.....	4	448	4	18	15
Farm products--consumer goods.....	4	363	2	29	39	Farm products--consumer goods.....	9	1,485	5	99	119
Groceries (general line).....	2	550	2	21	33	Groceries (general line).....	5	1,027	2	35	49
Groceries and foods (specialty lines).....	1					Groceries and foods (specialty lines).....	13	3,101	8	115	169
Petroleum and its products.....	6	607	2	24	36	Petroleum and its products.....	4	778	3	17	28
Waste materials.....	6	1,145	9	128	145	Plumbing and heating equipt and spls.....	3	144	4	10	11
All other.....	12	1,782	11	55	64	Waste materials.....	3	78	1	15	10
						All other.....	16	2,070	11	93	123
POTTSVILLE						WASHINGTON					
Total, all establishments.....	63	9,222	37	469	611	Total, all establishments.....	33	5,148	21	221	348
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	51	6,131	34	383	439	SERVICE AND LIMITED-FUNCTION WHOLESALERS	25	1,932	21	80	90
ALL OTHER TYPES.....	12	3,091	3	105	172	ALL OTHER TYPES.....	8	3,216	—	141	258
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	6	409	5	49	57	Beer, wines, and liquors.....	4	309	3	15	16
Beer, wines, and liquors.....	4	315	1	11	18	Farm products--consumer goods.....	3	177	3	18	20
Farm products--consumer goods.....	3	450	3	27	25	Groceries (general line).....	3	588	1	17	22
Groceries (general line).....	2	2,132	3	78	109	Groceries and foods (specialty lines).....	7	466	6	16	22
Groceries and foods (specialty lines).....	5	593	1	39	55	Petroleum and its products.....	6	2,865	1	120	237
Lumber and construction materials.....	5	232	4	28	35	All other.....	10	743	7	29	31
Machinery--equipment--supplies.....	3	78	2	5	8						
Paper and its products.....	4	1,209	1	26	47	WILKINSBURG					
Petroleum and its products.....	5	715	3	29	33	Total, all establishments.....	14	2,553	12	121	191
Tobacco and products (except leaf).....	19	3,092	14	176	227						
All other.....						WILLIAMSPORT					
						Total, all establishments.....	75	10,578	41	523	732
SHARON						SERVICE AND LIMITED-FUNCTION WHOLESALERS	56	6,526	37	371	467
Total, all establishments.....	30	5,640	27	240	329	ALL OTHER TYPES.....	19	4,052	4	152	285
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	25	5,022	24	229	313	BY KINDS OF BUSINESS (All types):					
ALL OTHER TYPES.....	5	618	3	11	16	Automotive.....	5	589	3	38	67
BY KINDS OF BUSINESS (All types):						Beer, wines, and liquors.....	3	418	2	13	18
Automotive.....	5	240	5	19	26	Electrical goods.....	3	884	2	39	75
Farm products--consumer goods.....	4	598	5	28	37	Farm products--consumer goods.....	6	715	4	57	50
Groceries (general line).....	3	3,528	6	120	175	Furniture and house furnishings.....	4	473	3	25	34
Groceries and foods (specialty lines).....	2					Groceries (general line).....	3	1,078	—	43	33
Petroleum and its products.....	5	618	5	11	16	Groceries and foods (specialty lines).....	14	2,216	10	66	102
Waste materials.....	4	245	5	27	33	Lumber and construction materials.....	7	695	2	58	81
All other.....	7	425	3	35	42	Machinery--equipment--supplies.....	5	110	2	14	18
						Petroleum and its products.....	7	1,529	1	68	135
						Plumbing and heating equipt and spls.....	3	275	1	16	33
						Waste materials.....	4	726	5	20	14
						All other.....	11	782	6	66	74

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

RHODE ISLAND

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
CENTRAL FALLS						NEWPORT					
Total, all establishments.....	17	\$2,347	18	71	\$85	Total, all establishments.....	21	\$4,829	21	200	\$259
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	16	2,347	18	71	83	SERVICE AND LIMITED-FUNCTION WHOLESALERS..	15	3,498	17	168	205
ALL OTHER TYPES.....	1					ALL OTHER TYPES.....	6	1,133	4	32	53
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Groceries and foods (specialty lines).....	4	41	4	2	2	Farm products--consumer goods.....	4	258	6	12	12
Waste materials.....	3	152	3	9	8	Groceries and foods (specialty lines)....	5	1,525	1	57	82
All other.....	10	2,154	11	60	73	Petroleum and its products.....	3	600	3	19	31
						Waste materials.....	3	25	4	1	1
						All other.....	6	2,221	7	111	132
CRANSTON						WARWICK					
Total, all establishments.....	7	1,240	3	43	80	Total, all establishments.....	4	121	4	12	10
						WOONSOCKET					
EAST PROVIDENCE ¹						Total, all establishments.....	49	15,134	41	508	405
Total, all establishments.....	14	17,279	5	394	699	SERVICE AND LIMITED-FUNCTION WHOLESALERS..	40	12,685	35	250	305
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	6	1,658	5	58	91	ALL OTHER TYPES.....	9	2,449	6	59	100
ALL OTHER TYPES.....	8	15,425	---	336	598	BY KINDS OF BUSINESS (All types):					
BY KINDS OF BUSINESS (All types):						Farm products--raw materials.....	3	8,564	---	25	64
Petroleum and its products.....	7	15,416	---	355	597	Farm products--consumer goods.....	4	168	3	9	18
All other.....	7	1,665	5	59	92	Groceries and foods (specialty lines)....	8	1,880	4	52	82
						Paper and its products.....	4	236	5	12	24
						Petroleum and its products.....	5	828	5	17	29
						Waste materials.....	9	997	11	126	112
						All other.....	16	2,495	13	67	78

SOUTH CAROLINA

GREENVILLE						SPARTANBURG					
Total, all establishments.....	130	\$49,875	73	903	\$1,328	Total, all establishments.....	79	\$28,373	55	642	\$820
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	67	12,732	35	644	881	SERVICE AND LIMITED-FUNCTION WHOLESALERS..	41	9,250	26	479	557
ALL OTHER TYPES.....	63	37,143	38	259	445	ALL OTHER TYPES.....	38	14,123	29	163	263
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	7	616	4	82	108	Automotive.....	3	284	3	23	33
Beer, wines, and liquors.....	3	732	1	25	33	Beer, wines, and liquors.....	4	328	3	22	26
Electrical goods.....	6	839	3	26	46	Coal and coke.....	4	3,465	2	53	69
Farm products--raw materials.....	15	17,547	19	44	68	Farm products--raw materials.....	14	4,764	21	14	13
Farm products--consumer goods.....	6	1,061	3	50	75	Farm products--consumer goods.....	7	1,050	3	82	92
Groceries (general line).....	4	2,164	---	73	89	Groceries (general line).....	6	2,710	4	68	83
Groceries and foods (specialty lines)....	35	12,571	22	180	246	Groceries and foods (specialty lines)....	9	2,746	3	47	58
Lumber and construction materials.....	4	1,068	1	47	93	Machinery--equipment--supplies.....	3	48	2	3	3
Machinery--equipment--supplies.....	14	3,408	5	85	200	Petroleum and its products.....	9	2,336	3	83	103
Metals and metal work (except scrap).....	3	411	1	60	72	Waste materials.....	6	1,304	5	61	50
Petroleum and its products.....	5	592	3	12	13	All other.....	14	3,438	6	206	270
Waste materials.....	5	1,627	3	34	25						
All other.....	23	7,239	8	185	260						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

¹ Classified as urban under special rule.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL
KINDS OF BUSINESS

SOUTH DAKOTA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
SIoux FALLS						SIoux FALLS—Con.					
Total, all establishments.....	132	\$42,641	50	1,217	\$1,826	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	66	15,944	29	762	1,113	Farm products—consumer goods.....	6	\$1,355	1	53	\$83
ALL OTHER TYPES.....	64	26,697	22	455	713	Farm supplies.....	4	841	5	31	36
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	5	4,269	---	136	189
Automotive.....	11	1,654	6	125	190	Groceries and foods (specialty lines).....	13	2,198	1	63	103
Beer, wines, and liquors.....	12	1,923	5	69	84	Lumber and construction materials.....	3	1,138	1	33	60
Chemicals and paints.....	3	465	1	30	46	Machinery—equipment—supplies.....	16	4,467	3	245	414
Electrical goods.....	5	678	1	45	75	Petroleum and its products.....	19	2,430	10	64	75
Farm products—raw materials.....	11	15,426	8	78	123	Plumbing and heating equipt and spls.....	3	813	---	36	53
						Waste materials.....	3	592	4	33	27
						All other.....	16	4,414	8	179	286

TENNESSEE

BRISTOL, TENNESSEE AND VIRGINIA	55	\$13,391	18	502	\$885	JACKSON—Con.					
BRISTOL, TENNESSEE	23	5,640	9	251	332	BY KINDS OF BUSINESS (All types)—Con.					
BRISTOL, VIRGINIA	32	7,741	7	251	353	Farm products—consumer goods.....	3	\$137	5	10	\$5
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	30	6,898	3	398	550	Groceries (general line).....	3	2,006	1	90	138
ALL OTHER TYPES.....	25	6,863	13	106	135	Groceries and foods (specialty lines).....	8	1,264	5	21	18
BY KINDS OF BUSINESS (All types):						Petroleum and its products.....	10	1,185	7	29	32
Automotive.....	3	403	---	32	46	All other.....	12	1,320	8	98	121
Farm products—raw materials.....	3	1,965	2	27	24						
Farm products—consumer goods.....	6	538	1	48	55	JOHNSON CITY					
Groceries (general line).....	1	5,356	7	61	125	Total, all establishments.....	45	8,230	25	559	495
Groceries and foods (specialty lines).....	15	803	3	48	61	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	26	4,712	15	280	406
Lumber and construction materials.....	4	763	3	16	24	ALL OTHER TYPES.....	17	3,518	10	78	87
Petroleum and its products.....	7	3,533	---	250	350	BY KINDS OF BUSINESS (All types):					
All other.....	16					Automotive.....	3	218	---	20	32
JACKSON						Beer, wines, and liquors.....	4	371	6	16	16
Total, all establishments.....	45	7,999	35	252	328	Farm products—raw materials.....	7	1,122	4	25	13
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	21	3,906	13	212	277	Farm products—consumer goods.....	7	728	5	81	90
ALL OTHER TYPES.....	22	4,293	22	40	49	Groceries (general line).....	3	1,321	1	42	69
BY KINDS OF BUSINESS (All types):						Groceries and foods (specialty lines).....	6	1,214	5	22	27
Farm products—raw materials.....	7	1,955	9	4	11	Petroleum and its products.....	5	1,451	3	33	51
						All other.....	8	1,825	1	114	197

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

TEXAS

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
ABILENE						PORT ARTHUR—Con.					
Total, all establishments.....	87	214,367	65	576	8668	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	46	7,225	33	410	486	Machinery—equipment—supplies.....	4	2136	---	9	811
ALL OTHER TYPES.....	41	7,142	32	166	182	Petroleum and its products.....	8	1,368	4	25	35
						All other.....	8	1,367	3	68	91
BY KINDS OF BUSINESS (All types):						SAN ANGELO					
Automotive.....	10	1,641	7	80	118	Total, all establishments.....	103	17,465	86	515	552
Farm products—raw materials.....	5	1,160	3	61	47	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	53	6,679	40	382	431
Farm products—consumer goods.....	5	1,104	5	57	57	ALL OTHER TYPES.....	50	10,786	46	133	121
Groceries (general line).....	4	2,849	3	146	178						
Groceries and foods (specialty lines).....	18	3,574	14	65	83	BY KINDS OF BUSINESS (All types):					
Machinery—equipment—supplies.....	11	352	8	38	37	Automotive.....	8	319	8	26	31
Petroleum and its products.....	17	1,255	17	41	40	Beer, wines, and liquors.....	5	778	4	35	35
All other.....	17	2,432	8	90	108	Farm products—raw materials.....	30	9,546	28	84	77
BROWNSVILLE						Farm products—consumer goods.....	9	731	5	65	74
Total, all establishments.....	36	4,957	24	335	269	Groceries (general line).....	6	2,619	2	114	136
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	18	2,238	15	126	106	Groceries and foods (specialty lines).....	11	777	11	38	43
ALL OTHER TYPES.....	18	2,719	9	209	163	Lumber and construction materials.....	4	316	2	25	22
						Machinery—equipment—supplies.....	4	118	5	10	10
BY KINDS OF BUSINESS (All types):						Petroleum and its products.....	16	1,177	18	45	40
Farm products—consumer goods.....	6	1,310	---	161	116	All other.....	10	994	5	73	84
Groceries (general line).....	2	2,333	8	61	89	TEXARKANA, TEXAS AND ARKANSAS					
Groceries and foods (specialty lines).....	10	523	9	23	18	TEXARKANA, TEXAS.....	34	12,604	39	520	703
Petroleum and its products.....	10	791	7	50	46	TEXARKANA, ARKANSAS.....	28	4,640	19	164	233
LAREDO						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	37	8,989	25	598	534
Total, all establishments.....	47	5,587	40	371	269	ALL OTHER TYPES.....	25	3,615	14	132	169
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	28	3,595	22	237	182						
ALL OTHER TYPES.....	19	1,992	18	134	86	BY KINDS OF BUSINESS (All types):					
						Automotive.....	5	317	2	27	34
BY KINDS OF BUSINESS (All types):						Farm products—raw materials.....	5	532	6	8	8
Automotive.....	3	110	5	9	9	Farm products—consumer goods.....	6	661	7	54	47
Beer, wines, and liquors.....	3	320	1	17	9	Groceries (general line).....	4	3,557	---	118	144
Farm products—consumer goods.....	14	1,568	10	127	90	Groceries and foods (specialty lines).....	10	1,905	4	60	110
Groceries (general line).....	5	2,412	5	131	111	Lumber and construction materials.....	5	1,266	2	26	42
Groceries and foods (specialty lines).....	5	250	1	18	13	Machinery—equipment—supplies.....	4	132	2	9	12
Petroleum and its products.....	8	779	7	30	23	Petroleum and its products.....	10	1,124	7	36	36
All other.....	9	128	11	39	13	All other.....	15	3,090	9	162	250
LUBBOCK						TYLER					
Total, all establishments.....	114	32,742	91	665	935	Total, all establishments.....	86	16,809	54	671	677
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	61	12,330	40	484	622	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	54	8,440	36	363	441
ALL OTHER TYPES.....	53	20,412	51	181	213	ALL OTHER TYPES.....	32	8,369	18	308	236
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	12	1,582	11	87	108	Automotive.....	8	1,020	8	52	66
Drugs (general line).....	1	553	3	25	37	Farm products—consumer goods.....	8	955	2	128	101
Drugs and drug sundries (spoly lines).....	3	381	1	18	31	Groceries (general line).....	7	3,485	2	101	150
Electrical goods.....	35	19,395	37	111	130	Groceries and foods (specialty lines).....	17	7,140	11	225	174
Farm products—raw materials.....	4	592	2	47	55	Lumber and construction materials.....	3	358	2	21	24
Farm products—consumer goods.....	6	3,398	5	102	127	Machinery—equipment—supplies.....	8	584	6	35	56
Groceries (general line).....	10	796	5	41	47	Petroleum and its products.....	15	1,231	13	29	51
Groceries and foods (specialty lines).....	5	789	2	33	42	Waste materials.....	4	49	5	8	5
Lumber and construction materials.....	8	1,306	5	44	63	All other.....	16	1,987	7	72	86
Machinery—equipment—supplies.....	14	1,627	12	64	72						
Petroleum and its products.....	13	2,363	8	93	123	WICHITA FALLS					
All other.....						Total, all establishments.....	127	17,925	89	725	1,003
PORT ARTHUR						SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	80	13,006	59	537	729
Total, all establishments.....	40	5,055	23	243	296	ALL OTHER TYPES.....	47	4,917	30	188	275
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	31	3,219	18	196	237						
ALL OTHER TYPES.....	9	1,836	5	47	59	BY KINDS OF BUSINESS (All types):					
						Automotive.....	12	1,017	14	74	104
BY KINDS OF BUSINESS (All types):						Beer, wines, and liquors.....	8	1,003	2	35	37
Automotive.....	5	158	2	19	32	Drugs and drug sundries (spoly lines).....	3	427	3	13	12
Beer, wines, and liquors.....	6	418	5	18	28	Farm products—raw materials.....	4	961	4	14	21
Farm products—consumer goods.....	4	178	3	33	32	Farm products—consumer goods.....	11	1,414	9	101	121
Groceries (general line).....	2	1,390	6	51	67	Groceries (general line).....	4	2,138	---	75	95
Groceries and foods (specialty lines).....	5					Groceries and foods (specialty lines).....	13	1,870	7	84	110
						Lumber and construction materials.....	4	230	2	19	16
						Machinery—equipment—supplies.....	31	4,378	14	131	133
						Petroleum and its products.....	23	1,829	22	64	84
						Waste materials.....	3	291	3	10	8
						All other.....	15	2,364	9	105	164

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

UTAH

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
OGDEN						OGDEN—Con.					
Total, all establishments.....	84	\$32,542	49	777	\$1,125	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	40	7,691	23	439	614	Farm products—raw materials.....	19	\$14,039	17	90	\$135
ALL OTHER TYPES.....	44	24,751	26	338	511	Farm products—consumer goods.....	13	2,206	11	167	202
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	4	2,969	---	119	210
Automotive.....	5	461	1	54	70	Groceries and foods (specialty lines).....	8	4,869	5	45	82
Beer, wines, and liquors.....	5	390	4	17	23	Machinery—equipment—supplies.....	6	2,677	2	25	42
						Petroleum and its products.....	8	1,091	3	40	59
						All other.....	18	3,840	6	220	302

VERMONT

BURLINGTON						BURLINGTON—Con.					
Total, all establishments.....	63	\$14,251	38	665	\$1,035	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	36	8,670	32	435	692	Groceries and foods (specialty lines).....	10	\$2,092	3	96	\$138
ALL OTHER TYPES.....	27	5,581	6	218	343	Machinery—equipment—supplies.....	5	178	1	24	47
BY KINDS OF BUSINESS (All types):						Paper and its products.....	3	246	5	21	30
Automotive.....	5	1,110	3	62	172	Petroleum and its products.....	9	2,327	3	64	132
Farm products—consumer goods.....	7	1,428	5	87	102	Waste materials.....	5	99	6	13	7
						All other.....	19	6,773	13	246	407

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

VIRGINIA

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of unincor- porated businesses	Number of employ- ees* (full time and part time) Average for year	TOTAL PAY ROLL* (add 000)
ALEXANDRIA						DANVILLE—Con.					
Total, all establishments.....	21	\$21,624	9	312	\$588	BY KINDS OF BUSINESS (All types)—Con.					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	12	1,050	6	102	130	Petroleum and its products.....	10	\$1,693	5	35	\$45
ALL OTHER TYPES.....	9	20,574	3	210	458	All other.....	14	1,963	9	112	132
BY KINDS OF BUSINESS (All types):						LYNCHBURG					
Beer, wines, and liquors.....	5	575	2	36	50	Total, all establishments.....	113	26,961	59	1,044	1,490
Petroleum and its products.....	3	4,759	—	58	118	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	65	17,669	30	849	1,185
Waste materials.....	3	34	2	8	5	ALL OTHER TYPES.....	48	9,292	29	195	335
All other.....	10	16,276	5	210	415	BY KINDS OF BUSINESS (All types):					
BLUEFIELD, VIRGINIA AND WEST VIRGINIA	63	18,319	25	696	1,173	Automotive.....	3	250	2	32	30
BLUEFIELD, VIRGINIA.....	8	1,384	2	84	103	Beer, wines, and liquors.....	3	459	1	24	24
BLUEFIELD, WEST VIRGINIA.....	55	16,935	23	612	1,070	Clothing and furnishings.....	5	1,323	1	59	145
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	35	9,548	14	534	868	Farm products—raw materials.....	7	2,179	5	185	108
ALL OTHER TYPES.....	28	8,771	11	162	307	Farm products—consumer goods.....	13	1,959	8	123	158
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	7	4,158	1	111	159
Automotive.....	3	158	2	16	20	Groceries and foods (specialty lines).....	15	2,580	11	82	116
Beer, wines, and liquors.....	3	170	—	9	10	Hardware.....	5	1,230	1	84	119
Coal and coke.....	7	2,256	2	52	134	Lumber and construction materials.....	7	2,385	3	28	83
Farm products—consumer goods.....	4	111	3	14	15	Machinery—equipment—supplies.....	10	401	5	59	61
Farm supplies.....	3	68	5	5	5	Metals and metal work (except scrap).....	3	1,458	—	24	64
Groceries (general line).....	6	2,351	—	117	158	Petroleum and its products.....	10	1,655	6	30	62
Groceries and foods (specialty lines).....	12	3,612	5	47	87	Plumbing and heating equipt and spls.....	4	491	1	65	35
Lumber and construction materials.....	3	619	—	77	99	All other.....	21	6,421	14	200	331
Machinery—equipment—supplies.....	6	1,032	3	82	129	NEWPORT NEWS					
Petroleum and its products.....	8	1,774	4	56	88	Total, all establishments.....	52	8,419	29	854	361
All other.....	8	5,969	1	221	430	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	35	4,725	24	245	241
BRISTOL, VIRGINIA AND TENNESSEE	55	13,381	16	502	885	ALL OTHER TYPES.....	17	3,694	5	111	140
BRISTOL, VIRGINIA.....	52	7,741	7	251	353	BY KINDS OF BUSINESS (All types):					
BRISTOL, TENNESSEE.....	23	5,640	9	251	332	Automotive.....	4	168	3	11	20
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	30	6,698	3	396	550	Beer, wines, and liquors.....	4	500	2	26	32
ALL OTHER TYPES.....	25	6,693	13	106	135	Farm products—consumer goods.....	5	326	7	22	22
BY KINDS OF BUSINESS (All types):						Groceries (general line).....	2	3,631	8	136	183
Automotive.....	3	405	—	32	46	Groceries and foods (specialty lines).....	17	—	—	—	—
Farm products—raw materials.....	3	1,995	2	27	24	Machinery—equipment—supplies.....	3	138	2	9	8
Farm products—consumer goods.....	6	538	1	48	55	Petroleum and its products.....	0	835	4	20	23
Groceries (general line).....	1	5,356	7	81	125	Waste materials.....	4	49	3	17	10
Groceries and foods (specialty lines).....	15	—	—	—	—	All other.....	7	2,770	—	111	63
Lumber and construction materials.....	4	803	3	48	61	PETERSBURG					
Petroleum and its products.....	7	783	3	18	24	Total, all establishments.....	51	13,390	23	1,103	934
All other.....	16	3,553	—	250	350	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	31	4,542	18	280	365
DANVILLE						ALL OTHER TYPES.....	20	8,848	5	815	569
Total, all establishments.....	80	33,887	37	1,674	1,810	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	37	12,088	17	870	914	Clothing and furnishings.....	3	201	1	23	28
ALL OTHER TYPES.....	43	21,819	20	804	696	Farm products—raw materials.....	10	4,386	4	745	458
BY KINDS OF BUSINESS (All types):						Farm products—consumer goods.....	5	555	4	50	49
Automotive.....	4	237	2	21	27	Groceries (general line).....	3	1,487	3	42	84
Farm products—raw materials.....	23	25,394	10	1,289	1,164	Groceries and foods (specialty lines).....	11	2,457	5	78	89
Farm products—consumer goods.....	9	592	4	58	62	Petroleum and its products.....	6	2,587	—	48	67
Groceries (general line).....	5	1,333	2	57	66	All other.....	13	1,647	5	119	159
Groceries and foods (specialty lines).....	15	2,655	5	94	114						

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE:1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

WASHINGTON

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active pro- pri- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
BELLINGHAM						YACIMA					
Total, all establishments.....	60	\$9,278	35	402	\$691	Total, all establishments.....	104	\$22,454	47	1,432	\$1,576
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	43	7,085	29	328	544	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	45	7,595	24	437	481
ALL OTHER TYPES.....	17	2,211	6	76	147	ALL OTHER TYPES.....	59	14,859	23	995	1,095
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	4	227	2	15	25	Automotive.....	8	354	1	30	59
Beer, wines, and liquors.....	5	294	1	21	32	Beer, wines, and liquors.....	5	420	2	20	35
Farm products--consumer goods.....	10	1,184	12	57	80	Chemicals and paints.....	3	805	---	33	61
Groceries (general line).....	3	1,545	2	39	72	Farm products--raw materials.....	3	491	3	7	13
Groceries and foods (specialty lines).....	7	449	6	30	41	Farm products--consumer goods.....	48	12,789	21	1,086	992
Petroleum and its products.....	12	2,024	6	59	122	Farm supplies.....	3	175	1	8	10
Waste materials.....	3	86	2	6	12	Groceries (general line).....	3	2,212	---	75	110
All other.....	16	3,489	4	173	307	Groceries and foods (specialty lines).....	7	559	3	20	33
EVERETT						Machinery--equipment--supplies.....	4	738	1	25	46
Total, all establishments.....	50	8,321	29	385	613	Petroleum and its products.....	10	1,984	4	41	81
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	34	5,578	21	303	453	All other.....	12	1,087	11	87	136
ALL OTHER TYPES.....	16	2,743	7	82	160						
BY KINDS OF BUSINESS (All types):											
Automotive.....	4	245	5	18	30						
Beer, wines, and liquors.....	5	645	4	20	35						
Farm products--consumer goods.....	5	775	2	57	101						
Farm supplies.....	3	315	2	11	15						
Groceries (general line).....	2	2,569	3	98	147						
Groceries and foods (specialty lines).....	7	305	1	9	15						
Lumber and construction materials.....	3	2,304	4	63	129						
Petroleum and its products.....	10	229	3	12	11						
Waste materials.....	4	1,158	4	99	130						
All other.....	7										

WEST VIRGINIA

BLUEFIELD, WEST VIRGINIA AND VIRGINIA						FAIRMONT					
BLUEFIELD, WEST VIRGINIA.....	53	\$18,319	25	698	\$1,173	Total, all establishments.....	33	\$7,245	15	317	\$416
BLUEFIELD, VIRGINIA.....	55	10,935	23	612	1,070	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	26	5,214	12	255	323
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	35	9,548	14	534	966	ALL OTHER TYPES.....	7	2,031	3	62	93
ALL OTHER TYPES.....	20	8,771	11	162	307	BY KINDS OF BUSINESS (All types):					
BY KINDS OF BUSINESS (All types):						Automotive.....	4	288	3	44	51
Automotive.....	3	158	2	16	20	Farm products--consumer goods.....	4	562	1	63	80
Beer, wines, and liquors.....	3	170	---	9	10	Groceries (general line).....	2	1,700	2	54	78
Coal and coke.....	7	2,255	2	52	134	Groceries and foods (specialty lines).....	4	870	1	32	40
Farm products--consumer goods.....	4	111	3	14	15	Petroleum and its products.....	15	3,625	8	124	167
Farm supplies.....	3	68	5	5	5						
Groceries (general line).....	6	2,351	---	117	158						
Groceries and foods (specialty lines).....	12	3,812	5	47	87						
Lumber and construction materials.....	3	619	---	77	99						
Machinery--equipment--supplies.....	6	1,032	3	82	129						
Petroleum and its products.....	8	1,774	4	56	96						
All other.....	8	5,969	1	221	430						
CLARKSBURG						PARKERSBURG					
Total, all establishments.....	82	18,218	27	607	1,013	Total, all establishments.....	78	11,391	32	610	799
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	51	7,843	20	482	658	SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	66	6,439	31	450	575
ALL OTHER TYPES.....	31	10,375	7	235	355	ALL OTHER TYPES.....	12	4,952	1	160	223
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Automotive.....	6	632	1	64	105	Automotive.....	7	311	5	45	58
Beer, wines, and liquors.....	3	331	---	21	27	Electrical goods.....	3	84	4	9	8
Electrical goods.....	3	388	1	32	60	Farm products--consumer goods.....	11	574	5	58	59
Farm products--consumer goods.....	6	1,138	---	92	117	Groceries (general line).....	4	1,074	---	48	72
Groceries (general line).....	3	2,044	---	83	96	Groceries and foods (specialty lines).....	11	1,523	5	68	77
Groceries and foods (specialty lines).....	18	6,982	13	109	154	Hardware.....	3	758	---	66	92
Lumber and construction materials.....	3	543	1	59	56	Lumber and construction materials.....	7	368	2	18	36
Machinery--equipment--supplies.....	13	787	1	87	109	Machinery--equipment--supplies.....	6	1,902	1	65	132
Petroleum and its products.....	6	1,680	1	53	96	Petroleum and its products.....	6	1,480	1	50	74
Waste materials.....	6	480	6	43	27	Tobacco and products (except leaf).....	3	604	1	18	27
All other.....	13	3,495	3	114	176	Waste materials.....	3	312	1	40	32
						All other.....	14	2,381	7	127	131

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL

KINDS OF BUSINESS

WISCONSIN

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprie- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprie- tors of incor- porated businesses	Number of employ- ees* (full-time and part-time) Average for year	TOTAL PAY ROLL* (add 000)
APPLETON						GREEN BAY					
Total, all establishments.....	59	\$10,152	26	441	\$696	Total, all establishments.....	111	\$44,726	47	1,369	\$2,312
SERVICE AND LIMITED-FUNCTION WHOLESALERS..	44	8,042	21	363	555	SERVICE AND LIMITED-FUNCTION WHOLESALERS	69	24,590	38	1,016	1,665
ALL OTHER TYPES.....	14	2,110	5	78	141	ALL OTHER TYPES.....	42	20,136	11	353	647
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Beer, wines, and liquors.....	6	428	6	14	22	Automotive.....	9	2,455	6	113	201
Electrical goods.....	6	492	5	25	30	Beer, wines, and liquors.....	12	1,595	4	74	103
Farm products—consumer goods.....	6	2,925	1	120	143	Coal and coke.....	4	6,231	—	201	371
Groceries (general line).....	2	1,235	3	48	72	Farm products—raw materials.....	5	1,045	3	17	32
Groceries and foods (specialty lines).....	6	328	1	18	27	Farm products—consumer goods.....	9	11,495	3	131	207
Lumber and construction materials.....	3	448	1	11	13	Groceries (general line).....	2	8,760	6	271	431
Machinery—equipment—supplies.....	9	1,539	4	47	72	Groceries and foods (specialty lines).....	16	1,769	7	36	57
Petroleum and its products.....	17	2,713	5	150	287	Lumber and construction materials.....	10	2,035	1	137	234
All other.....						Machinery—equipment—supplies.....	8	359	2	20	23
BELOIT						Petroleum and its products.....	11	2,232	5	68	131
Total, all establishments.....	30	2,466	16	128	161	Tobacco and products (except leaf).....	3	2,599	—	49	102
SERVICE AND LIMITED-FUNCTION WHOLESALERS..	21	1,777	12	109	155	Waste materials.....	4	225	4	20	15
ALL OTHER TYPES.....	9	689	4	19	26	All other.....	15	3,922	6	232	392
BY KINDS OF BUSINESS (All types):						JANESVILLE					
Automotive.....	3	136	1	17	24	Total, all establishments.....	33	20,895	15	287	495
Beer, wines, and liquors.....	5	224	4	13	17	SERVICE AND LIMITED-FUNCTION WHOLESALERS	20	19,273	9	232	434
Groceries (general line).....	2	357	2	13	13	ALL OTHER TYPES.....	13	1,622	6	35	61
Groceries and foods (specialty lines).....	4	642	4	15	23	BY KINDS OF BUSINESS (All types):					
Petroleum and its products.....	10	1,107	5	70	104	Automotive.....	3	15,850	—	96	219
All other.....						Beer, wines, and liquors.....	7	504	5	23	31
EAU CLAIRE						Groceries and foods (specialty lines).....	3	668	1	21	31
Total, all establishments.....	54	14,952	18	609	979	Petroleum and its products.....	8	1,338	5	23	41
SERVICE AND LIMITED-FUNCTION WHOLESALERS..	34	11,277	13	465	709	All other.....	12	2,537	4	104	173
ALL OTHER TYPES.....	20	3,675	5	144	270	KENOSHA					
BY KINDS OF BUSINESS (All types):						Total, all establishments.....	56	6,271	45	243	362
Automotive.....	5	582	4	37	46	SERVICE AND LIMITED-FUNCTION WHOLESALERS	45	4,362	40	195	274
Chemicals and paints.....	3	53	2	5	5	ALL OTHER TYPES.....	13	1,909	3	48	88
Farm products—consumer goods.....	3	910	1	45	71	BY KINDS OF BUSINESS (All types):					
Groceries (general line).....	2	2,941	—	123	216	Beer, wines, and liquors.....	13	1,593	13	59	90
Groceries and foods (specialty lines).....	10	2,465	—	138	231	Farm products—consumer goods.....	10	1,104	6	45	55
Machinery—equipment—supplies.....	15	2,217	5	64	132	Groceries (general line).....	1	1,103	7	39	58
Petroleum and its products.....	3	52	3	9	6	Groceries and foods (specialty lines).....	9	904	3	22	41
All other.....	10	5,712	3	188	272	Petroleum and its products.....	7	85	6	8	3
FOND DU LAC						Waste materials.....	12	1,497	6	70	115
Total, all establishments.....	51	7,676	31	294	463	All other.....					
SERVICE AND LIMITED-FUNCTION WHOLESALERS..	32	5,136	25	212	333	LA CROSSE					
ALL OTHER TYPES.....	19	2,540	6	82	130	Total, all establishments.....	80	14,815	41	690	1,043
BY KINDS OF BUSINESS (All types):						SERVICE AND LIMITED-FUNCTION WHOLESALERS	55	11,906	35	573	851
Automotive.....	3	501	3	23	36	ALL OTHER TYPES.....	25	2,907	6	117	192
Beer, wines, and liquors.....	9	751	6	24	50	BY KINDS OF BUSINESS (All types):					
Farm products—consumer goods.....	3	1,556	5	42	75	Automotive.....	5	556	4	68	85
Groceries (general line).....	2	1,193	1	48	75	Beer, wines, and liquors.....	6	1,697	7	51	95
Groceries and foods (specialty lines).....	4	532	3	29	41	Farm products—consumer goods.....	8	1,376	4	75	112
Machinery—equipment—supplies.....	12	1,639	6	52	77	Groceries (general line).....	3	1,725	—	89	94
Petroleum and its products.....	3	164	3	19	16	Groceries and foods (specialty lines).....	14	1,701	3	85	97
All other.....	8	1,441	2	59	93	Machinery—equipment—supplies.....	6	1,240	2	17	26
						Petroleum and its products.....	10	1,259	4	42	69
						Plumbing and heating eqpt and spls....	3	1,083	—	52	100
						Waste materials.....	3	243	5	10	9
						All other.....	22	4,955	12	241	360

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

WHOLESALE TRADE: 1939

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TABLE 12B.—CITIES OF 20,000 TO 50,000 POPULATION

ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL—Continued

KINDS OF BUSINESS

WISCONSIN

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprie- tors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprie- tors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)
MANITOWOC						SUPERIOR					
Total, all establishments.....	43	\$8,474	21	375	\$550	Total, all establishments.....	45	\$20,423	37	498	\$778
SERVICE AND LIMITED-FUNCTION WHOLESALERS..	30	6,355	18	321	459	SERVICE AND LIMITED-FUNCTION WHOLESALERS	35	18,794	32	388	628
ALL OTHER TYPES.....	13	2,119	3	52	91	ALL OTHER TYPES.....	10	1,629	5	108	152
BY KINDS OF BUSINESS (All types):						BY KINDS OF BUSINESS (All types):					
Beer, wines, and liquors.....	8	884	7	32	51	Automotive.....	3	123	1	11	17
Farm products--consumer goods.....	5	2,125	5	95	103	Beer, wines, and liquors.....	7	1,134	3	38	81
Groceries (general line).....	1	895	2	25	38	Farm products--raw materials.....	3	9,152	2	84	154
Groceries and foods (specialty lines)....	5	508	---	48	82	Farm products--consumer goods.....	6	1,180	3	63	107
Hardware.....	3	982	3	25	34	Groceries (general line).....	2	3,181	11	79	132
Petroleum and its products.....	13	5,530	4	148	239	Groceries and foods (specialty lines)...	5	914	6	80	93
All other.....						Petroleum and its products.....	3	548	3	5	5
						Tobacco and products (except leaf).....	10	4,191	8	136	209
						All other.....					
OSHKOSH											
Total, all establishments.....	66	7,794	25	384	579	WAUSAU					
SERVICE AND LIMITED-FUNCTION WHOLESALERS..	45	5,244	20	278	412	Total, all establishments.....	69	11,700	24	433	654
ALL OTHER TYPES.....	21	2,550	5	106	167	SERVICE AND LIMITED-FUNCTION WHOLESALERS	37	7,052	19	323	494
BY KINDS OF BUSINESS (All types):						ALL OTHER TYPES.....	22	4,648	5	110	160
Automotive.....	3	227	1	28	36	BY KINDS OF BUSINESS (All types):					
Beer, wines, and liquors.....	8	552	3	17	23	Automotive.....	8	478	3	47	66
Farm products--consumer goods.....	3	654	---	35	47	Beer, wines, and liquors.....	6	1,933	3	61	90
Groceries (general line).....	2	2,037	8	84	136	Farm products--raw materials.....	4	2,595	2	46	81
Groceries and foods (specialty lines)....	13	825	---	50	87	Farm products--consumer goods.....	5	1,808	---	37	48
Lumber and construction materials.....	6	240	2	22	36	Groceries (general line).....	3	2,080	---	78	135
Machinery--equipment--supplies.....	8	1,012	4	27	40	Groceries and foods (specialty lines)...	7	241	4	22	26
Petroleum and its products.....	3	149	3	18	20	Petroleum and its products.....	9	1,338	3	39	68
Waste materials.....	16	2,118	4	105	154	All other.....	17	1,629	9	103	165
All other.....											
						WAUNATONA					
SHEBOYGAN						Total, all establishments.....	11	2,080	8	108	194
Total, all establishments.....	67	11,927	38	457	691						
SERVICE AND LIMITED-FUNCTION WHOLESALERS..	45	8,230	51	337	508	WEST ALLIS					
ALL OTHER TYPES.....	22	3,697	7	120	183	Total, all establishments.....	19	4,877	8	102	242
BY KINDS OF BUSINESS (All types):											
Automotive.....	8	198	8	21	24						
Beer, wines, and liquors.....	8	882	4	42	66						
Farm products--consumer goods.....	9	1,995	4	95	120						
Groceries (general line).....	2	2,880	8	78	134						
Groceries and foods (specialty lines)....	13	444	1	8	20						
Lumber and construction materials.....	3	1,413	4	50	77						
Petroleum and its products.....	11	658	5	12	13						
Tobacco and products (except leaf).....	4	3,659	8	151	237						
All other.....	11										

WYOMING

CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprie- tors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)	CITY TYPE OF OPERATION KIND OF BUSINESS	Number of estab- lish- ments	Sales (add 000)	Active proprie- tors (add 000)	Number of employ- ees* (add 000)	TOTAL PAY ROLL* (add 000)
CHEYENNE						CHEYENNE—Con.					
Total, all establishments.....	45	\$9,059	30	383	\$578	BY KINDS OF BUSINESS (All types):					
SERVICE AND LIMITED-FUNCTION WHOLESALERS....	28	5,808	18	252	349	Automotive.....	4	\$285	2	16	\$38
ALL OTHER TYPES.....	19	3,251	14	131	229	Beer, wines, and liquors.....	4	2,526	4	37	64
						Farm products--raw materials.....	3	250	5	10	11
						Farm products--consumer goods.....	9	1,232	10	95	121
						Groceries (general line).....	3	1,100	---	32	50
						Machinery--equipment--supplies.....	7	1,504	---	97	178
						Petroleum and its products.....	7	1,758	7	49	90
						All other.....	8	408	2	27	36

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.